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## cash box editorial

## The Record Industry/Radio Industry Relationship

In many ways, the record industry's marketing techniques are primitive. Test marketing, as other industries know it, are relatively alien to the music business. TV advertising is usually limited to the television package marketers such as K Tel and Dynamic House; current albums are usually not advertised to any great degree.

Yet other industries are not as dependent on one customer for their business, as the record industry is on the radio industry. As a result, record industry marketing techniques have evolved as fairly one-dimensional: radio promotion, contests and advertising.

The radio industry, however, faces a difficulty of its own: the rating services that monitor listener number and response. Because the more listeners a station has, the more it can charge for advertising spots.

The biggest and most respected surveyor, Arbitron, has recently come under fire for inaccuracies and inefficiencies in its techniques. And since the ARB's have traditionally been respected, and used as an important tool by the agencies that place advertising, these inaccuracies in surveying, reflected in inaccurate ratings, have caused a great deal of consternation.

The problems with ARB's inaccurate surveys have largely been unfelt by the record industry. In fact, few businesses have as close contact with the radio industry as the record industry. There is no greater measure of a radio station's value, in our minds, as the number of copies of a record a station can sell by playing it. Listeners are not necessarily buyers, but buyers are most probably listeners.

And the ARB's are certainly not used extensively by record company advertising and marketing people in deciding which stations to place advertising on. They are a factor, but a minor one. How many records a station can sell from those spots is certainly a more important consideration.

It's unfortunate for our friends in radio that they have to be so dependent on a radio surveying service for their business. And the recent problems in Memphis, Phoenix and Denver point up that fact.

Perhaps the rating services could switch to ongoing surveying techniques, instead of their three or four times a year sweeps. By way of comparison, Cash Box would look rather silly publishing a quarterly best-selling album chart. Perhaps then the ratings would be more current, more reflective of changes in the market (and earlier too), and then there would not be as much impact, and maybe as much of a need for tampering, as has gone on in the recent past.



NUMBER ONE GLEN CAMPBELL Capitol 4376 Writer: Alan Tousaint





# CASH BOX TOP TOO SINGLES

|   |   |             |        | April 30, 1977  |       |         | -           |  |
|---|---|-------------|--------|---|-------|---------|-------------|--|
|   |   | Weeks<br>On |        |   |       |         | Veeks<br>On | On   |
| 4/20  | 3 4/16  |             |        |   | 4/23  | 4/16 C  |             |  |
| SOUTHERN NIGHTS   |   |             | 35     | MAYBE I'M AMAZED WINGS (Capitol 4385)                     | 24    | 20      | 12          | 68 SAY YOU'LL STAY UNTIL   |
| GLEN CAMPBELL (Capitol 4376)  2 HOTEL CALIFORNIA  | 3   | 7 11        | 1      | WEEKEND IN NEW  | - ,   | 20      | -           | TOMORROW TOM JONES (Epic/MAM 8-50308) 46 39 19                       |
| 3 I'VE GOT LOVE ON MY   | 1   | 8 9         |        | ENGLAND BARRY MANILOW (Arista 212)                        | 30    | 29      | 23          | 69 I WANNA DO IT TO YOU  JERRY BUTLER (Motown M1414F) 70 76 7        |
| MIND  | 4   | 5 12        |        | DISCOLUCY (ILOVELUCY THEME)                               |       |         |             | 70 DISCO INFERNO   |
| WHEN I NEED YOU   | 4   | 5 13        |        | WILTON PLACE STREET BAND (Island 078)                     | 25    | 22      | 15          | 71 I JUST WANT TO BE YOUR  |
| LEO SAYER (Warner Bros. WBS 8332)  5 SO IN TO YOU   | 9   | 12 10       | 30     | HERE COME THOSE<br>TEARS AGAIN                            |       |         |             | EVERYTHING  ANDY GIBB (RSO/Polydor 872) 86 – 2                       |
| ATLANTA RHYTHM SECTION (Polydor 14373)  | 5   | 6 15        | 39     | JACKSON BROWNE (Asylum E45379) <b>DO YA</b>               | 28    | 25      | 13          | 72 DANCIN' CROWN HEIGHTS AFFAIR (DeLite 1586) 74 82 4                |
| 6 RIGHT TIME OF THE NIGHT JENNIFER WARNES (Arista AS 0223)  | 7   | 9 13        |        | ELECTRIC LIGHT ORCHESTRA<br>(United Artists XW 9394)      | 31    | 26      | 13          | 73 SAD GIRL CARL GRAVES (Ariola America/Capitol 7660) 76 83 4        |
| 7 LIDO SHUFFLE<br>BOZ SCAGGS (Columbia 3-10491)   | 8   | 10 8        |        | CINDERELLA FIREFALL (Atlantic 3392)                       | 43    | 52      | 6           | 74 YOU AND ME  |
| 8 DON'T GIVE UP ON US DAVID SOUL (Private Stock 45129)  | 2   | 1 14        | 41     | THEME FROM "ROCKY"  |       |         |             | 75 FLY AT NIGHT (IN THE  |
| 9 TRYIN' TO LOVE TWO WILLIAM BELL (Mercury 73839)   | 10  | 11 11       |        | (GONNA FLY NOW) BILL CONTI (United Artists 940)           | 69    | 88      | 3           | MORNING WE LAND) CHILLIWACK (Mushroom M 7024) 79 86 3                |
| 10 I'M YOUR BOOGIE MAN  |   |             | 42     | OLD FASHIONED BOY<br>(YOU'RE THE ONE)                     |       |         |             | 76 BACK IN THE SADDLE AEROSMITH (Columbia 3-10516) 81 - 2            |
| 11 I WANNA GET NEXT TO  | 14  | 19 9        |        | STALLION (Casablanca NB 877)  I LIKE DREAMIN'             | 45    | 50      | 8           | 77 EVERYBODY BE DANCIN' STARBUCK (Private Stock PS 45,144) 90 94 4   |
| YOU ROSE ROYCE (MCA 40662)  | 12  | 14 9        |        | KENNY NOLAN (20th Century 2287) FREE                      | 34    | 30      | 25          | 78 MY BEST FRIEND'S WIFE PAUL ANKA (United Artists UA XW 972) 82 — 2 |
| 12 COULDN'T GET IT RIGHT CLIMAX BLUES BAND (SIRE/ABC SAA 736)   | 13  | 15 15       | 44     | DENIECE WILLIAMS (Columbia 3-10429)  AT MIDNIGHT (MY LOVE | 36    | 32      | 23          | 79 DOWN TO THE STATION   |
| 13 ANGEL IN YOUR ARMS HOT (Big Tree/Atlantic BT 16085)  | 15  | 18 12       | 45     | WILL LIFT YOU UP)   |       |         |             | 80 DO YOU WANNA MAKE   |
| 14 SIR DUKE   |   |             |        | RUFUS FEATURING CHAKA KHAN<br>(ABC 12239)                 | 42    | 34      | 12          | LOVE PETER McCANN (20th Century 2335) 92 - 2                         |
| STEVIE WONDER (Tamla/Motown T54281F)  15 RICH GIRL  | 21  | 27 5        | 46     | THE FIRST CUT IS THE DEEPEST                              |       |         |             | 81 SPIRIT IN THE NIGHT MANFRED MANN'S EARTH BAND                     |
| DARYL HALL & JOHN OATES (RCA PB 0860)  16 CALLING DR. LOVE  | 6   | 2 15        | 1      | ROD STEWART (Warner Bros. WBS 8321)                       | 44    | 31      | 12          | (Warner Bros. WB 8355) 87 — 2  |
| 17 CAN'T STOP DANCIN'   | 19  | 24 8        | 1000   | JOHN DENVER (RCA PB 10911)                                | 53    | 70      | 5           |  |
| CAPTAIN & TENNILLE (A&M 1912)   | 18  | 21 7        |        | JIMMY BUFFETT (ABC AB 12254)                              | 56    | 68      | 6           | GOOD LOVE AWAY   |
| 18 YOUR LOVE MCCOO/DAVIS (ABC AB 12262)   | 20  | 23 8        | 49     | SLOW DANCIN' DON'T<br>TURN ME ON                          |       |         | -           | SPINNERS (Atlantic 3382) 84 90 4                                     |
| 19 DON'T LEAVE ME THIS WAY  |   |             | 50     | ADDRISI BROTHERS (Buddah/RCA BDA566)                      | 61    | 72      | 6           | 85 WHATCHA GONNA DO?   |
| THELMA HOUSTON (Tamla/Motown T54278F)  20 THE THINGS WE DO FOR  | 11  | 3 18        |        | ALAN O'DAY (Pacific/Atlantic PC-001)  I THINK WE'RE ALONE | 63    | 85      | 5           |  |
| LOVE  | 16  | 4 18        |        | NOW   | -4    |         | _           | OPEN   |
| 21 HELLO STRANGER   | 16  |             | 52     | THE RUBINOOS (Beserkley/Playboy B5741)  MAINSTREET        |       |         | 9           | 87) YOU'RE MY WORLD  |
| 22 DANCING MAN  |   | 37 7        | 53     | BOB SEGER (Capitol 4422) SHOW YOU THE WAY TO              | 77    |         | 2           | 88 THIS IS THE WAY THAT I  |
| Q (Epic/Sweet City 8-50335)  23 GOT TO GIVE IT UP (PART   | 27  | 33 8        |        | GO THE JACKSONS (Epic 8-50350)                            | 64    | 77      | 4           | FEEL   |
| 1) MARVIN GAYE (Tamla/Motown T54280F)   | 52  | 80 3        | 54     |   |       |         | 4           | 89 HOLLYWOOD   |
| DREAMS FLEETWOOD MAC (Warner Bros. WBS 8371)  | 38  | 61 3        | 55     | TORN BETWEEN TWO  | J.    | 90      | ٦           | 90 UPTOWN FESTIVAL   |
| LUCILLE KENNY ROGERS (United Artists UA XW 929Y)  |   | 54 5        |        | LOVERS MARY MACGREGOR                                     |       |         |             | SHALAMAR (Soul Train/RCA 10885) 91 96                                |
| 26 FEELS LIKE THE FIRST   | 4 1   | 54 -        | 1000   | (Ariola America/Capitol 7638)                             | 32    |         | 25          | TAMBOURINE   |
| TIME FOREIGNER (Atlantic 3394)  | 29  | 35 6        |        | THE SYLVERS (Capitol 4405) SUB ROSA SUBWAY                |       |         | 3           | UNIVERSAL ROBOT BAND (Reg Greg 207) 93 95  92 HOOKED ON YOU          |
| 27 AIN'T GONNA BUMP NO  |   |             | 37     | KLAATU (Capitol 4377)                                     |       | 67      | 5           | 93 ALL STRUNG OUT ON YOU   |
| MORE (WITH NO BIG FAT WOMAN)  |   |             | F.0    | STEVE MILLER (Capitol 3424) YEAR OF THE CAT               | . –   | _       | 3           | JOHN TRAVOLTA (Midland Intl./RCA MB 10907) 49 41 1                   |
| 28 LOVE THEME FROM "A   | 37  | 51 6        |        | AL STEWART (Janus J266)                                   | 47    | 39      | 21          | 94 SOUND AND VISION DAVID BOWIE (RCA PB 10905) 96 99                 |
| STAR IS BORN"   |   |             | 60     | CHICAGO (Columbia 3-10523)                                | 65    | 78      | 3           | OF HOLD BACK THE NIGHT   |
| (EVERGREEN) BARBRA STREISAND (Columbia 3-10450)   | 22  | 16 21       |        | KENNY NOLAN (20th Century TC-2331)                        | 68    | 74      | 4           | 96 HIGH ON LOVE  |
| 29 CHERRY BABY<br>STARZ (Capitol 4399)  | 33  | 38 7        |        | PARIEL DEAN FRIEDMAN (Lifesong 45022)                     |       | 75      | 4           | ELLIOTT RANDALL (Kirshner/Epic 4269) 97 —                            |
| 30 LONELY BOY  ANDREW GOLD (Elektra E45384)   | 39  | 49 6        | 63     | THEME FROM "ROCKY"  |       |         | 1           | (BACK TO THE BASICS OF   |
| 31) HEARD IT IN A LOVE SONG   |   |             |        | (GONNA FLY NOW) MAYNARD FERGUSON (Columbia 3-10468)       | 75    | 98      | 3           | (OVE)  |
| THE MARSHALL TUCKER BAND (Capricorn/WB CPS 0270)  32 DANCING QUEEN  | 35  | 40 8        | 64     | ROMEO MR. BIG (Arista AS 0229)                            | 67    | 73      | 9           | 98 GLORIA FNCHANTMENT (United Artists XW 912) 57 48 1                |
| ABBA (Atlantic 3372)  | 17  | 13 21       | 65     | ON THE BORDER AL STEWART (Janus 267)                      |       |         | 2           | 99 THEME FROM "BAA BAA   |
| 33 CARRY ON WAYWARD SON   |   |             |        | SAM OLIVIA NEWTON-JOHN (MCA 40670)                        |       |         | 14          | MIKE POST (Epic 8-50325) 100 —                                       |
| KANSAS (Kirshner/Epic ZS 8-4267)  34 WHODUNIT   | 23  | 17 20       | 67     | LONG TIME   |       |         | 15          | BACHMAN-TURNER OVERDRIVE — —   |
| TAVARES (Capitol 4398)  | 40  | 44 7        |        | BOSTON (Epic 8-50329)                                     | 50    | 40      | 13          | (Mercury 73903)  |
| ALDUARETIZED TOD 400 ONIOL EQ (INOL URINO BURLIOUES COME COME COME COME COME COME COME COME   |   |             |        |   |       |         |             |  |
| ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)   |   |             |        |   |       |         |             |  |
| Ain't Gonna Bump (Tree — BMI) 27 All Strung Out (Daddy Sam — ASCAP) 93  | Glor  | ria (Desert | Moon/V |   | - ASC | CAP)    |             |  |
| Angel In Your (Song Tailors — BMI/ I've Got The Music — ASCAP)  | I've Got The Music — ASCAP)         13         Got To Give It Up (Jobete — ASCAP)         23         Luckenbach (Baby Chick — BMI)         97         The First Cut is (Duchess — BMI)         46 |             |        |   |       |         |             |  |
| Ariel (Blendingwell — ASCAP)  | t Midnight (Amer. B'casting/Elainea — BMI)  |             |        |   |       |         |             |  |
| Back In (Danskel/Song & Dance/Vindaloo — BMI)         76         Lovelane — BMI)         21         Maybe I'm Amazed (Maclen — BMI)         35         Unart — BMI)         41,63           Calling Dr. Love (Cafe Amer./Kiss — ASCAP)         16         Here Come Those (Swallow Turn/WB — ASCAP/         My Best (Paulanne — BMI)         78         The Things (Man-Ken — BMI)         20 |   |             |        |   |       |         |             |  |
| Can't Stop Dancing (Ahab — BMI)   |   |             |        | er-Tameriane — RMi) 38 Mu Curent Ladu                     | 11110 | Tu Lann | 400         | CCAP) 47 The Whiteler (Five Star (Chrysalis — ASCAP) 54              |

#### My Best (Paulanne — BMI) My Sweet Lady (Cherry Lane — ASCAP) My Wheets (Ranbach/Top Soil — BMI) Old Fashioned Boy (Rick's Variena — BMI) On The Border (Dick James — BMI) Richt Girl (Unichappell — BMI) Right Time Of (Amer. B'casting — ASCAP) Romen (Let Jan — BMI) The Whistler (Five Star/Chrysalis — ASCAF) This Is The (Fame — BMI) Torn Between (Muscie Shoals — BMI/Silver Dawn — ASCAP) Tryin' To Love (Bell-Kat/Unichappell — BMI) Undercover Angel (W.B. — ASCAP) Uptown (Jobete — ASCAP/Stone Agate — BMI) Westend (Unart/Piano Picker — BMI) Whatcha Gonna (Irving/Pablo Cruise — BMI) Open Window/Warner-Tamerlane — BMI) The Whistler (Five Star/Chrysalis — ASCAP) 54 88 Open Window Warner - Jameriane — BMI) High On Love (Kirshner — ASCAP) High School Dance (Rosy — ASCAP) Hold Back (Carlin — ASCAP) Hollywood (Big Elik/Amer B'casting — ASCAP) Hooked On You (Kipshulu — ASCAP) Hotel California 100 42 65 15 55 50 90 36 I Just Want (Stigwood/Unichappell - BMI) I Just Want (Stigwood/Unichappell — BMI) I Like (Sound of Nolan/Chelsea — BMI) I'm Your Boogie (Sherlyn/Harrick — BMI) I Think We're Alone (Patricia — BMI) I've Got Love (Jay's Ent./Chappell — ASCAP) I Wanna Do It (Jobete/Butler — ASCAP) I Wanna Get Next (Duchess — BMI) Jet Liner (Sailor/No Thought — ASCAP) Lido Shuffle (Music/Hudmar — ASCAP) Lonely Boy (Luckyu — BMI) Long Time (Pure — BMI) Love's Grown (Sound of Nolan/Chelsea — BMI) Weekend (Unart/Piano Picker — BMI) 36 Whatcha Gonna (Irving/Pablo Cruise — BMI) 85 When I Need (Unichappell/Begonia Melodies/ Albert Hammond — ASCAP) 4 Whodunit (Bull Pen — BMI/Perren Vibes — ASCAP) 34 Year Of (Dejamus/Purple Pepper — ASCAP) 59 You And Me (Ezra/Early Frost — BMI) 74 You Are On (Big Elk/Make Me Smile — ASCAP) 60 You're My World (Chappell — ASCAP/Gruppo Editoriale Ariston — BMI) 87 You're Throwing A Good (Mighty Three — BMI) 83 You're Throwing A Good (Mighty Three — BMI) 83 Disco Inferno (Six Strings/Golden Fleece — BMI) Disco Lucy (Desilu — ASCAP) Don't Give Up On (Almo/Macaulay — ASCAP) Don't Leave (Mighty Three — BMI) Down To (Combine — BMI) Do Ya (UA/Jet/Innersong — ASCAP) Do Ya (UA/Jet/Innersong — ASCAP) Dreams (Gentoo/Welsh Witch — BMI) Everybody Be (Brother Bill's — ASCAP) Feels Like (Somerset/Evansongs — ASCAP) Fly At Night (Chilliwack/Mushtunes — BMI) 11 58 30 67 61 Your Love (El Patricio - BMI) Marsaint - BMI)



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# ove Son

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|---|-----------------------|
| П | CASHBOX               |
| П | KJR debut at 21       |
| П | WQXI                  |
| П | Z-93                  |
| П | WDRC                  |
| П | WAYS debut at 22      |
| Н | KSLQ                  |
| П | WBBQ                  |
| П | KEYN                  |
| П | WAPE                  |
| Н | WMPS                  |
| П | WCAO                  |
| П | KXOK                  |
| Н | KJOY                  |
| П | KSLY                  |
| Н | WGNG                  |
| Н | WORD                  |
| Ш | WZUU                  |
| П | KDWB add at 28        |
| Н | KLIVadd               |
| П | KRSPadd               |
|   | B100-FM add           |
| П | WYREadd               |
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| П | WJBQadd               |
| П | WLCYadd               |

Capricorn Records



Macon, Georgia

# C4SH BOX NEWS



ABBA HONORED — Atlantic Records president Jerry Greenberg presents Abba manager Stig Anderson with gold record awards for the single, "Dancing Queen" and the "Arrival" LP. In addition, Anderson received a Cash Box plaque commemorating the recent Number 1 status of "Dancing Queen."

# WCI Record/Music Group Registers Best 1st Qtr. Ever

**Second Best In History** 

NEW YORK — The Warner Communications record and music group, including Warner Bros. Records, Elektra/Asylum Records, Atlantic Records, WEA Corp., WEA International and Warner Bros. Music, has completed its best first quarter ever. It was also the second best quarter in the group's history, topped only by the fourth quarter of 1976.

The WEA group's earnings rose 33% to \$18,715,000 from \$14,103,000. Its revenues also increased 33% to \$113,414,000 from \$85,152,000.

Domestically, WEA has had 10 albums certified platinum by the RIAA within the past six months, including two LPs by Linda Ronstadt and records by Fleetwood Mac, Jackson Browne, Led Zeppelin, Rod Stewart, Bad Company, the Eagles, the Doobie Bros, and the Average White Band. WEA's gold albums during the same period included works by Bread, ELP, George Benson, the Spinners, James Taylor, Gordon Lightfoot, Firefall, Foghat, England Dan & John Ford Coley, Van Morrison, Richard Pryor, Joni Mitchell, Queen and Abba.

WEA International continued its growth

pattern, registering the highest sales and earnings in its history, according to company reports.

Altogether, the WEA group generated approximately 45% of Warner Communication Inc.'s first quarter revenues and 48% of WCl's pre-tax earnings during the three-month period.

WCI Income Up

Aided by the WEA group's performance, Warner Communications, Inc. had the highest revenues and earnings of any quarter in its history for the quarter ended March 31, 1977. Net income jumped 16% to \$18,032,000 from \$15,537,000 during the prior-year period, while sales advanced to \$253,241,000 from \$181,975,000 during the first quarter of 1976.

Steven J. Ross, chairman of the board of WCI, reported sharply increased revenues and income, not only in the recorded music division, but also in the filmed entertainment, publishing and cable communication divisions. He attributed a first quarter loss in the Atari electronic game division to "the continuing amortization of WCI's purchase cost . . . Thus amortization will be substantially completed in 1977."

# McKuen's Class Action Bid Dismissed In RCA Lawsuit

by Mark Mehler

NEW YORK — A motion by Rod McKuen to include over 1,200 artists, producers and publishers in a \$60 million class action suit against RCA Records has been denied by U.S. District Court Judge Edward Weinfeld.

In a memorandum handed down this week, Judge Weinfeld also rejected McKuen's motion to amend the original complaint to include a charge of copyright infringement.

McKuen claimed that RCA, as part of a "special marketing program," pressed almost 9.5 million "excess cutout" albums between 1971 and 1973, and avoided paying any royalty to him or to the hundreds of other artists and publishers who had albums marketed in this manner (Cash Box, April 16 & 23).

RCA, in its written response to the complaint, admitted to pressing the 9.5 million albums, which it said had been cut out of its catalog. The company further stated the royalties it paid to artists, producers and publishers were computed as 25% of what they would have received if the albums were sold as catalog merchandise.

RCA noted that its books were audited by the Harry Fox agency, and all valid claims have been negotiated and settled.

The Judge's Decision

In his memorandum, Judge Weinfeld said that according to figures supplied by RCA, only "a small number" (42) of artists and producers would be entitled to a royalty credit of \$10.000 or more, making them eligible for class certification. The judge indicated that 42 members was an insufficient number of plaintiffs to certify the class action, that McKuen, because he is no longer under contract to RCA (leaving the label in 1968), is not typical of the other members of the class and, therefore, not suited to bring a class action.

In rejecting the class motion, Judge Weinfeld said that a class action would entail going over every artist's contract on some 755 different LPs, to determine such factors as the full royalty rate, and when or if

the LP had been cut out of the catalog.

In denying the motion for a copyright infringement amendment, Judge Weinfeld believed that the plaintiff's allegations were adequately covered under the original breach of contract complaint.

The judge also noted in his memorandum that McKuen, through his own publishing company, Stanyan Music, has been selling his own manufactured cutouts, a charge denied by McKuen who claims he pays a full royalty on those "reissues." McKuen purchased all his masters from RCA in 1971.

#### RCA's Statement

In a prepared statement, the record company RCA has maintained throughout this case that it was not a valid class action and that this suit is nothing more than a contract dispute with Ron McKuen. Now the court has upheld RCA's position.

"RCA has also maintained consistently that it did not violate any of McKuen's rights. RCA continues to believe that this position similarly will be sustained."

McKuen's attorney. Lawrence Philips, however, has indicated that his client feels that even as an individual case, the suit could have wide-ranging ramifications on the music industry.

No trial date in the suit has yet been set.

## Portrait Signs Heart As Legal Battles Continue

LOS ANGELES — Portrait Records has announced the signing of the group Heart. The group's exodus from Mushroom Records, where their first album has sold over 2,000,000 units in the U.S., has prompted numerous lawsuits (Cash Box, March 12). A February 22 decision in the Federal District Court in Seattle gave Heart the opportunity to enter into other record deals

Sheldon Siegel, vice president of Mushroom, said, "We have already taken action" on the matter. "We have just filed a suit against CBS and Portrait for a whole number of things that I cannot disclose at this time."

Larry Harris, vice president and general manager of Portrait, who announced the signing, and Allen Leonard, Heart's attorney, were not yet aware of the impending lawsuit.

# CBS Records Registers Best Quarter Ever As Division And CRI Sales Reach New Highs

NEW YORK — In the first quarter of fisçal 1977, CBS/Records Group achieved the highest sales level it has ever recorded for any quarter in its history. Sales jumped 24% over the same period of 1976, reflecting quarterly sales records for both the group's domestic and its foreign operations

Walter Yetnikoff, president of the CBS/Records Group, stated that the "spectacular success" in the first quarter "sets the pace for the rest of the year. From all indications," he continued, "we expect that 1977 will be another banner year for the CBS/Records Group."

The showing of the Records Group, along with similar performances by CBS's other corporate groups, made the first quarter of fiscal 1977 the best first quarter in the history of CBS, Inc. Estimated net income for the parent company rose 19% to \$33 million from \$27.8 million in the prioryear period, and estimated net sales jumped 23% to \$634.9 million from \$516.3 million. Earnings per share increased 20% to \$1.16 from 97¢.

William Paley, chairman of the board of CBS, Inc., commented, "All indications are that our record-breaking first quarter... will extend into another record-setting year for CBS." Along the same line, John D. Backe, president of CBS, Inc., remarked, "Since 1976 was the best year in our

history, this means that the momentum is continuing."

Backe attributed the first quarter improvement in earnings "principally to the excellent performance of the CBS/Broadcast Group, and the CBS television network in particular. Sales for the broadcast group for the first quarter were fully 19% ahead of last year's very strong pace."

During fiscal 1976, the CBS/Broadcast Group generated 47% of the revenues and 65% of the pre-tax income of CBS, Inc. For the same period, the CBS/Records Group accounted for 25% of the corporation's total sales, and 20% of its pre-tax income.

The record and tape clubs operated by Columbia House as part of the CBS/Columbia Group increased their membership 10% above its level during the prior-year period, according to Backe, though sales and earnings figures detailing Columbia House's performance were unavailable.

#### 'Superstar' Albums Boost Sales

CBS Records Division, which includes all of the record group's domestic operations, has just completed the best quarter in its history. The division's highest previous quarterly sales were posted during the final three-month period of 1976.

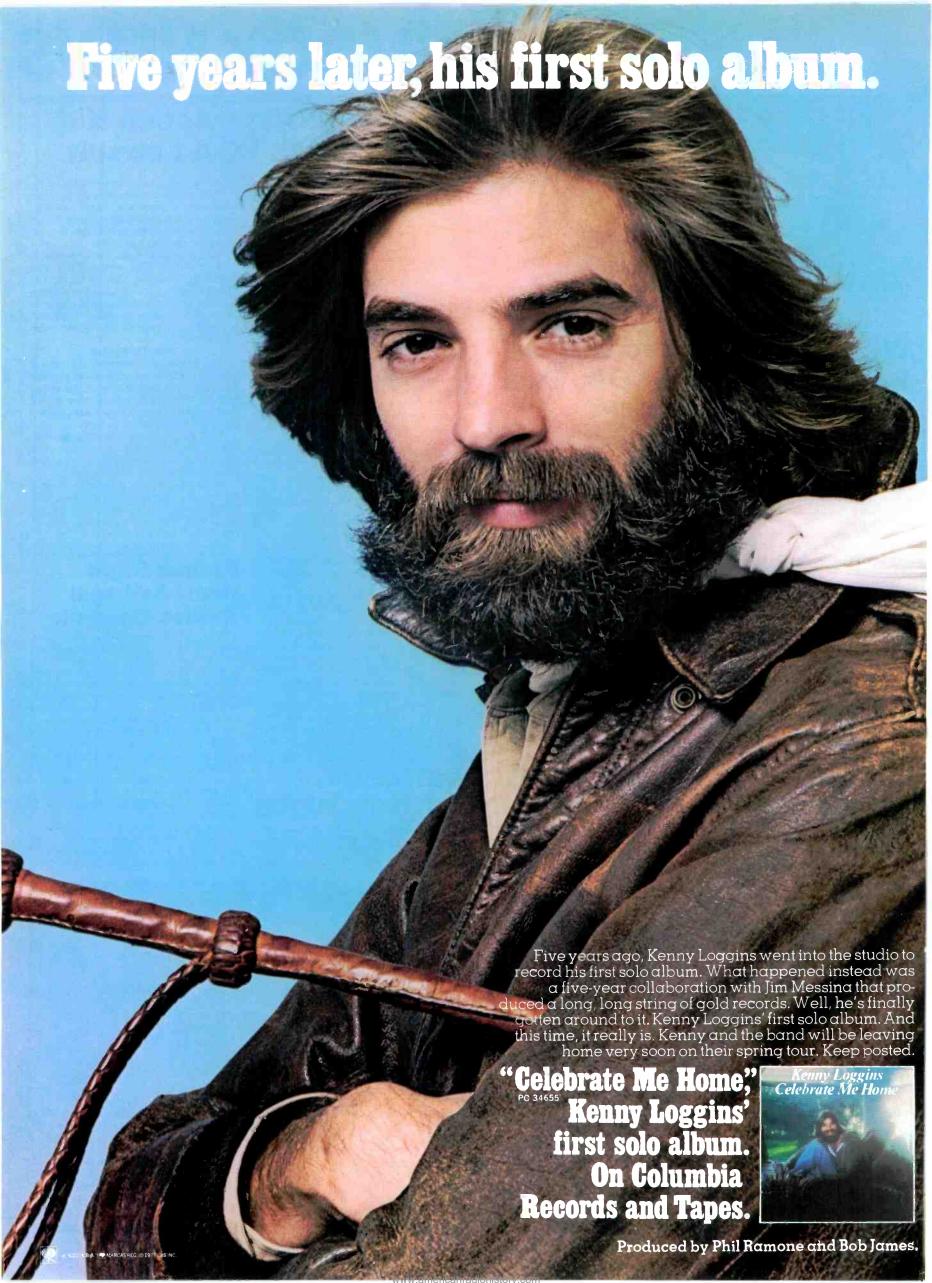
CBS Records' various labels exceeded their sales quotas for the first quarter and, during March, doubled or tripled their pro-

jected figures, according to Bruce Lundvall, president of the CBS Records Division.

Lundvall attributed the unprecedented



CHICAGO WELCOMES BOSTON — Epic recording artists Boston recently played a concert at the Chicago Stadium, after which they were guests at a party hosted by the CBS Records Chicago branch. Pictured standing from left are: Mike Waggoner, midwest market field salesman for CBS Records; Lou Mann, midwest regional album promotion manager for Epic and the associated labels and Portrait Records; Bob Feinegle, midwest regional promotion marketing manager for Epic and associated labels and Portrait: Don Van Gorp, midwest regional vice president of CBS Records; Paul Ahern. Boston's comanager; Ron Alexenburg, senior vice president of Epic and the associated labels; Lennie Petze, vice president of A&R for Epic; and Jim Scully, Chicago branch manager for CBS. Seated from left are band members Sib Hashian, Brad Delp, Barry Goudreau, Tom Scholz and Fran Sheehan.

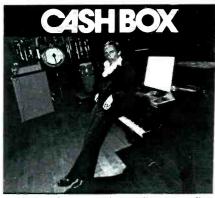




## Rubinstein Quits Chairman's Post At ABC Records

LOS ANGELES — Jerry Rubinstein's resignation as chairman of ABC Records was due to "policy differences," and not the loss of \$7 million last year, as was speculated in last week's Cash Box. Cash Box regrets the linking of the two.

In a prepared statement issued by the American Broadcasting Co. Inc., Leonard Goldenson, chairman, and Elton Rule, president of ABC Inc., indicated that they regretted Mr. Rubinstein's resignation and wished him well in his future endeavors.



Established as a million-selling recording artist at age fifteen, Paul Anka has continued to be a vital force in the musical community. His twenty-year show business career includes 18 gold records. 30 million discs sold and over 400 songs written.

Anka, born in Ottawa, Canada, is noted internationally as a composer as well as performer. His lyrics for "My Way" prompted Frank Sinatra to adopt the song as his unofficial anthem, and Tom Jones had a smash hit with Anka's "She's A Lady." His songwriting is so diverse that it reflects the varied talent that have recorded his material, from Linda Ronstadt to The Osmonds.

His composing has not been restricted solely to the record industry. Anka wrote the score for Darryl Zanuck's "The Longest Day" and also the theme for Johnny Carson's "Tonight Show."

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# Korvettes Offers \$2.99 LPs In Five Cities; Large Catalog Campaigns For Three Acts

by Mark Mehler & Ken Terry

NEW YORK — With the first appearance of an advertised \$2.99 sale on six Stevie Wonder catalog LPs at Korvettes' four Baltimore stores, the chain's sale prices have now dipped below \$3 in each of its five major metropolitan markets. These recent low prices in the Philadelphia, Washington, Baltimore and Detroit markets prompted one retailer to speculate that they may be the result of a "carryover effect" from the New York price war, which has affected Korvettes' units there for nearly a year.

In addition to the \$2.99 catalog sale, Korvettes' stores in Baltimore, Washington and Philadelphia advertised Stevie Wonder's "Songs In The Key Of Life" (2 LPs/\$13.98 list) for \$6.99.

Spokesmen at two Baltimore Korvettes units said the chain has run \$2.99 unadvertised specials on current releases by such artists as the Eagles and Rufus over the past two or three weeks.

"I guess we're doing it to draw business to the rest of the store," said one Baltimore Korvettes salesman. "It doesn't have anything to do with competition. We're the first here. I think, to go that low." The salesman said the \$2.99 Wonder LPs were moving surprisingly slowly, but sales on the 2-LP set were picking up after a brief Iull.

## RCA Corp. Posts Record Earnings In First Quarter

NEW YORK — RCA Corp.'s first quarter earnings rose 41% to a record \$48.5 million from \$34.4 million during the prior-year period. Sales climbed nine percent to a record \$1.37 billion from \$1.26 billion last year.

During that time, the RCA Records division almost doubled its income over the first quarter of fiscal 1976, keeping pace with the rest of RCA's consumer electronics products and services.

Edgar H. Griffiths, president of RCA Corp.. predicted that, "with the added impetus of an improving economy, the momentum we have developed would make this our best year ever," in a report published in the Wall Street Journal. RCA's previous record year for earnings was 1973, when the company earned \$183.7 million.

For fiscal 1976, RCA Corp. had a net profit of \$177.4 million on sales of \$5.36 billion, as compared with earnings in fiscal 1975 of \$110 million on revenues of \$4.82 billion.

RCA Corp. includes the following divisions and subsidiaries: electronics/commercial products and services; broadcasting, which consists of the NBC radio and television networks: vehicle renting and related services, which includes the Hertz Corp.; RCA Global Communications; RCA Alaska Communications; RCA American Communications; Banquet Foods: Coronet Industries; the Oriel Foods Group: Random House; and electronics/consumer products and services, which includes RCA Records.

In 1976, the net profit of RCA's electronics/consumer products and services group rose to \$41.8 million from \$25.3 million in 1975, increasing its percentage of RCA Corp.'s total earnings from 23% to 23.6%. During the same period, the group's ales climbed to \$1.37 billion from \$1.17 billion, while its share of the corporation's overall revenues rose to 25.6% from 24.3%.

RCA Corp.'s annual report, however, does not detail financial information for any of its individual operations, such as the RCA Records division.

A spokesman at Korvettes' regional office in Philadelphia declined comment on the latest low prices in Baltimore and on Korvettes' price strategy in general. He did say, though, that the Wonder sale was a special promotion, and that Korvettes attempts to be "competitive" in its day-to-day pricing.

These remarks parallel those made by Korvettes divisional vice president and divisional merchandising manager David (continued on page 53)



ELLIOTT RANDALL'S NEW YORK — CBS Records recently hosted a luncheon for Kirshner recording artist Elliott Randall to celebrate the release of his debut LP, "Elliott Randall's New York." Pictured standing from left are: Tony Martell, vice president and general manager for the associated labels; Don Kirshner, president of Kirshner Records: Madeline Faber, New York branch merchandising manager for CBS; Larry Berger, program director of WPLJ; Tom Morrera, music director of WNEW-FM; Sharon White, assistant to the national director of promotion for Kirshner Records; Randall; Mike Levenson, national promotion director for Kirshner Records; Richard Neer of WNEW; Wally Gold, vice president of the music division for Kirshner Entertainment; and Jay Siegel, a producer. Kneeling from left are: Mike Shavelson; Larry Miller, program director of WKTU-FM; Harvey Leeds, regional album promotion manager of Epic Records, the associated labels and Portrait Records; Ray Free. New York promotion manager for Epic, the associated labels and Portrait; Corinne Baldassano, music director of WPLJ; and Craig Simon of WYNY-FM.

# F.W. Woolworth To Remove Current LPs From 100 Units

by Ken Terry

NEW YORK — F.W. Woolworth Co., which recently announced that it was taking a close look at the record departments in 1242 of its 1449 variety outlets, has decided to phase out current releases in approximately 100 of those units.

"We're going to pull current product out of some small stores in every market in every region of the country," stated Charles Staley, music buyer for Woolworth's. He added that no Woolco discount stores would be involved.

Staley noted that the stores were scattered geographically, rather than concentrated in a few markets. Earlier, he had indicated that most of those units expected to be affected were located in urban areas on the east coast (Cash Box, March 26).

Promotional merchandise and cutouts will replace current releases in the record departments which are being trimmed, Staley said. In addition, some of the affected stores will also carry 45s along with cutouts.

Asked why Woolworth plans to sell more cutouts instead of front-line releases, Staley replied. "The profit margin is better on cutouts than it is on current product. Also, the price-point's lower. We can be a little bit more competitive on cutouts than we can on current releases. Our top price on a cutout LP is \$1.99. And, from time to time, we can come up with some very good mixes at \$1.99 that keep the store in the (record) business to a certain degree."

Woolworth's record departments are supplied by several different rack jobbers across the country. Staley indicated that it would be up to each of them to meet the new levels of profitability which Woolworth expects from its record departments.

**Ongoing Process** 

An informed record industry source viewed Woolworth's decision to phase out current releases in some of its record departments as part of a process that has been going on for "three or four years."

Noting that "a lot of Woolworth's business right now is strictly cutout business," the source explained that many of the chain's smaller stores have been dispensing with front-line goods all along, often at the suggestion of suppliers.

However, he said, the larger Woolworth stores, located either in shopping malls or in small towns where there are no other major retailers, will probably continue to stock current releases because they do enough record business to make a profit on it.

The source concluded that Woolworth's recent move "is not earthshaking. It's just a refinement. I don't think it's a signal of anything to come."

#### Klenfner Joins Atlantic Records As Senior V.P.

NEW YORK — Michael Klenfner has been appointed senior vice president and executive assistant to the president, Jerry Greenberg, at Atlantic Records.

In this capacity, Klenfner will work closely with all departments at Atlantic. Department heads of artist development, artist relations and publicity will report directly to him.

"After observing Michael's growth in the





TILLOTSON SIGNS — Singer/songwriter Johnny Tillotson was recently signed by United Artists Records. His first single for the label, "Toy Hearts," will be released soon. Pictured (I-r) are: Tillotson and Artiet Mogull, president of United Artists Records.

#### Record & Book Shop Opens 3rd D.C. Store

WASHINGTON, D.C. — Discount Record & Book Shop opened a third store in the Washington area April 16. The new store is in the White Flint Mall. Anatol Dorati, outgoing conductor of the National Symphony, cut the ribbon during opening ceremonies.

# May Retail Group Continuing Record Sales Despite Recent Cutbacks, CB Survey Finds

#### by Alan Sutton

LOS ANGELES — Although one member chain has cut back its record involvement by nearly 50% in the past year, and another is pulling out completely, May Department Stores, the nation's second largest retail group, will continue to sell records on a store-by-store basis, a **Cash Box** survey has found

May currently has record departments in 88 of its 113 affiliated stores in California, Colorado, Connecticut, Florida, Ohio, Pennsylvania, Oregon, Missouri and the Washington, D.C.-Baltimore area.

The survey, which included interviews with regional buyers and their suppliers, also found:

- That because of their relatively low markup, many stores view records as a "convenience" item as opposed to a profit center
- That since buyers are usually responsible for other departments with higher gross profit margins, records sometimes take a backseat to these departments.
- That records are frequently shifted from one part of the store to another, often ending up in areas where traffic is marginal.

All of the record departments in the May group are rack-serviced operations; however, departments in the May Co. stores in Southern California and the G. Fox chain in the Hartford, Connecticut area are run by concessionaires.

locations), May Co. Cleveland (8), Famous Bar in St. Louis (9), Meier & Frank in Portland (5) and May D&F in Denver (9) each have record departments in all their branches. Two of the chains (May Co Southern California and Famous Bar) reported that records were holding their own (from a profit standpoint), while the others had mixed opinions. "We pretty well dominate this market," commented Roger Holtzman, buyer for Famous Bar. "Between us, Venture — which is the May Co.-owned discount chain - and Peaches, we pretty much own the record business in this town." Holtzman, who gets records from J. L. Marsh, the nation's largest rack jobber. said he is able to boost profits by dealing (regularly) in cutouts. He added, "We also go after the accessory business in a big way, which makes the department more profitable.

Herman Platt, president of Platt Music, which has had a leasehold agreement with the May Co. Southern California since 1924, was another who said he expects his record departments to do more than just draw traffic to the stores. "It's (record sales) something we plan to continue promoting and, hopefully, make a profit on," he said. Platt Music, which is believed to be the largest department store concessionaire of recorded product, also sells radios, televisions, audio equipment and major appliances in the May Co.

John Crane, buyer for May Co. Cleveland, said that records "are more of a service at this point," adding that he had recently switched from a major rack jobber to a local distributor. "We changed because we felt we weren't being represented locally." he explained. "We wound up with a lot of goods that sold well downtown and in a couple of the branches, but the other six stores did poorly with them."

Bill Weikoff, buyer for Meier & Frank stores in Portland, said "we're playing down our record business somewhat." For the past two years the chain has been getting its records from ABC Record and Tape Sales after having previously bought direct from the manufacturers, he said, adding "sales have been down since then but a lot of other factors are involved."

Chains with records in some branches but not all include: M. O'Neil & Co., Akron (4 locations out of 9); May-Cohens, Jackson-ville (1 of 5); Strauss, Youngstown (4 of 10); Kaufman's, Pittsburgh (5 of 8); G. Fox & Co., Hartford (3 of 6); and Hecht & Co. in the Washington, D.C.-Baltimore area. Results

of the **CB** survey show that buyers for these stores fall into two distinct groups: those who actively pursue record sales and those who devote more time to the other departments they buy for.

John Gallo of the Strauss chain was one of the buyers in the first group who expressed an interest in developing his stores' record business. In the past, according to Gallo, funds had been diverted from the record department "to feed other

(continued on page 55)

# Court Ruling Hits Interstate Firms

by Joanne Ostrow

WASHINGTON, D.C. — The recent Supreme Court decision making firms which engage in interstate commerce liable under state sales taxes, has immediate and obviously costly portents for the record industry. The mail order record industry is worth some \$330 million annually, of which 60-70% is controlled by two giants, CBS and RCA.

The Supreme Court ruled unanimously against the National Geographic Society and in favor of the state of California, upholding a California Supreme Court decision that "the slightest presence" of a business within a state is reason enough to impose a tax. California had billed the magazine for more than \$3,800 in taxes on sales of books, maps and other materials the company solicited through the mails. When the magazine appealed, saying its connection with California was too remote to warrant the tax (specifically, two sales offices are located in the state), the state Supreme Court disagreed - and the decision was upheld at the U.S. Supreme Court

#### CBS, RCA

A spokesman for CBS declined comment and executives at RCA were unavailable for comment on the effects the court's decision will have on the industry. But any mail order firms which have offices in a state — even if corporate headquarters are in another state - are subject to state sales tax under the newly interpreted interstate commerce rule. Both CBS and RCA are prime examples of mail-order operations with minimal contacts (branch offices) in other states. CBS accounts for approximately \$135 million of the industry's \$330 million yearly total and RCA is smaller, though even gross estimates are unavailable.

# **UA Records On Hot Streak**With Two Climbing Singles

by Dave Fulton

LOS ANGELES — United Artists is currently on a hot streak with two records climbing the **Cash Box** Top 100 Singles charts this week, and coming on the heels of recent management changes at the company.

The label is experiencing success with Bill Conti's "Theme from 'Rocky" and "Lucille" by Kenny Rogers. The Conti single is the second Most Added Record on the Cash Box Pop Radio Analysis this week and has jumped from #69 to #41 on the Cash Box singles chart. "Lucille" has already topped the Cash Box country singles chart and this week moved from #41 to #25 on the pop chart.

Regarding the Conti single, Stan Mon-

# Capitol Campaign Will Boost New Beatles LP

LOS ANGELES — Capitol Records is launching a major marketing campaign to promote "The Beatles At The Hollywood Bowl," the first live Beatles album and the first never-before-released Beatles recordings to appear in the U.S. in seven years. The LP, originally due May 11, has been rescheduled for release May 20.

Capitol's marketing campaign will feature extensive advertising in magazines and on radio and television.

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Call For Appointment (212) 243-0429 teiro, UA's newly-appointed vice president of promotion, said, "Some guys have commented that it's the perfect ARB record. You know that they're in the middle of the spring ARB's and it's very tough to get records on. But this is the perfect record because it's pulling such strong phones."

Competition has been tough between Columbia's version of "Theme From 'Rocky" by Maynard Ferguson and the UA release. Gordon Bossin, vice president of marketing at UA, said, "We think that we have won the battle. It's very gratifying to win a cover battle and especially when it was evident that Columbia was out very strong.

#### 'No One Benefits'

"But I do think that a lot of people benefited from this. Generally, on a cover battle, no one benefits. There's usually no hit and both companies spend a lot of effort in manpower, time and dollars. In this case, we are definitely benefiting. We have a hit single and a hit album, but Columbia might have gained something too because I think that Maynard is selling more albums than in the past."

In the management changes at UA two weeks ago, Pat Pipolo, formerly vice president of promotion, was elevated to vice president of A&R while Monteiro left the vice president of national promotion at Columbia to take over the promotion post.

"We seem to have the team put together right now — Gordon Bossin, Stan Monteiro, Pat Pipolo, Larry Cohen (vp-merchandising) and Joe Carbone (vp-sales). The whole team seems to be coming together now and it's just the beginning," noted Artie Mogull, president of United Artists.

In viewing the rejuvenated spirit at UA, Bossin remarked, "There is a team effort going on and they're all willing to contribute to that atmosphere. I believe our independent distributors are feeling it too, and they are an equal part of our success at this moment."



HAPPY BIRTHDAY — Atlantic recording artists the Spinners celebrated the start of their 21st year in the business at an Atlantic luncheon in New York. The label also feted the group's Bobbie Smith on his own birthday. Pictured from left are: Billy Henderson and Henry Fambrough of the Spinners; Buddy Allen, their manager; Smith and John Edwards of the Spinners; Jerry Greenberg, president of Atlantic; Pervis Jackson of the Spinners; and David Clew, senior vice president and general manager of Atlantic.

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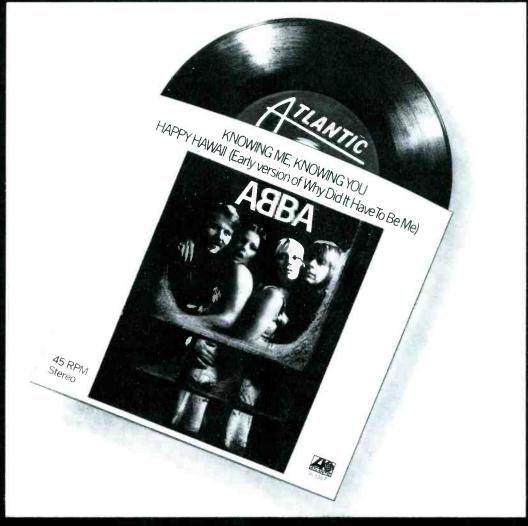
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THE WORLD'S LARGEST SELLING GROUP

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Arranged and Produced by Benny Andersson and Bjorn Ulvaeus



The 2nd smash hit from ABBA's gold album, "Arrival".
On Atlantic Records & Tapes.



Recarding Corp. The A Warner Communications Co.

## Quality Shutters Office In U.S.; Seeks New Deal

by Mark Mehler

NEW YORK — Quality Records of Canada has closed its U.S. office here and is presently negotiating a partnership deal with an American independent label.

George Struth, president of Quality Records of Canada, said the termination of distribution deals with Private Stock and Buddah Records in America was the end of the "first phase" of the company's U.S. operation.

The firm opened its U.S. office in November 1975. In addition to Quality Records here, which was distributed by Private Stock, two associated labels, Celebration and Right On, were distributed through Buddah.

"We entered the distribution arrangements to get a feel of the market," Struth said. "It was only supposed to be for a certain period of time. It makes sense now to (continued on page 38)

# Fields Outlines Planned Marketing Priorities For WEA's New Black Music Department

by Charles Paikert

NEW YORK — As a result of Oscar Fields' appointment as WEA's black music marketing director, local black newspapers, national black magazines, and black radio stations, especially those in secondary markets, will all be receiving greatly increased ad support from the giant distributing corporation.

Also, according to Fields, "Black onestops and black retailers that heretofore have not been able to take advantage of WEA advertising money" will be earmarked for priority attention within the newly created marketing structure, designed to expand WEA's black music sales base.

The strategy for WEA's black music marketing, Fields revealed, will be built on concentrated radio promotion and advertising, as well as strengthened field contacts between WEA branches and black retailers. Radio stations in the south and midwest will receive intensified

promotional attention from WEA, Fields stated, and retailers will be provided with additional in-store display posters and mobiles.

WEA's print ads for black product will also increase, but Fields emphasized that he did not consider print as a sales vehicle. "Rather," he said, "I believe print reinforces radio. Local black newspapers in particular, like the *Amsterdam News* in New York, will be used to reinforce radio in urban markets." Nationally, Fields plans to utilize black speciality magazines, and cited Black Enterprise and The Black Collegian, as potential vehicles.

Label Chiefs Comment

All WEA distributed labels will be included under the newly formed black music marketing structure, and Ed Rosenblatt, vice president of sales and promotion for Warner Brothers Records, said he welcomed a coordination of marketing for black WEA product. "It will solidify our current marketing situation," Rosenblatt commented," and give us a national direc-

tion for training WEA personnel in black product merchandising."

Rosenblatt, whose label's R&B roster includes George Benson, Graham Central Station, Bootsy Collins and Funkadelic, was joined in priasing Fields' appointment by Henry Allen, president of Cotillion Records. Allen, whose R&B-based label recently signed Slave and Philippe Wynn, called the creation of a black music marketing post for WEA "long overdue." Its primary advantage for Cotillion, Allen said, would be the increased time available to "concentrate more on artist development."

According to Joel Friedman, president of WEA, Fields will be involved in all aspects of WEA black product merchandising, advertising and customer services, as part of the WEA executive marketing staff. He joins Henry Droz, executive vice president, Vic Faraci, vice president of marketing, and Rich Lionetti, vice president of sales, on WEA's executive staff, and will report to Faraci.

Fields previously was the manager of product merchandising for RCA Records, a position he held for one year.

# MCA May Have Competing 45s With Third 'Car Wash' Single From LP

by Phil DiMauro & Ken Terry

NEW YORK — MCA Records has released a third single by Rose Royce from the "Car Wash" soundtrack album, "I'm Going Down," while sales and airplay of the second single from "Car Wash," "I Wanna Get Next To You," have not yet peaked in the pop market.

"I Wanna Get Next To You" made its first impact on the **Cash Box** R&B Top 100 Singles chart, where it is currently positioned at #9. On the **Cash Box** Top 100 Singles chart, however, it has ascended to #12 bullet and still appears to have plenty of momentum.

'Forced' By Radio

Pete Gideon, director of national singles promotion for MCA, explained that "radio made us release this record. If it was up to us, we would have waited until June."

According to Gideon, "I Wanna Get Next To You" "burned out" on many R&B radio stations a few weeks ago. At about the same time, DJs at several stations in Florida began playing "I'm Going Down" off the "Car Wash" album; at one station, he said, it became the #1 most requested cut. With all this airplay creating demand for the cut, Gideon pointed out, retailers in the Miami area began asking MCA for the single.

"We couldn't wait any longer," he exclaimed. What would have happened is we would have blown the excitement we've gotten on this because the R&B stations wouldn't have waited. It would have gone down the playlists at all the black stations, and when the single came out, we would have defeated any sales potential of the airplay."

Gideon conceded that it would be difficult for many pop radio DJs to play both singles in heavy rotation. However, he believed that it would be some time before "I'm Going Down" is heard in heavy rotation on most pop stations.

## James Gang And Belkin Productions Awarded \$1.5 Mil.

LOS ANGELES — A long-running contractual dispute between the James Gang and ABC Records ended when a jury in Los Angeles awarded damages totaling more than \$1.5 million to members of the group and their management company, Belkin Productions.

The damages included a \$1,294,810 judgment against ABC Records, and a \$210,509 judgment against Jay Lasker, former president of the label.

The jury found in favor of Howard Stark, former executive vice-president of ABC Records.

The settlement stems from two separate counteractions filed in 1974 after an original suit brought against the group by ABC Records had been dismissed. One pleading, filed on behalf of Jimmy Fox and Dale Peters of the James Gang and their production company, James Gang Inc., charged ABC with malicious prosecution in regard to the initial suit.

A second action, filed on behalf of former Gang members Roy Kenner and Dominic Troiano and Belkin Productions, alleged that ABC had willfully interfered with the group's attempt to negotiate a new contract with two interested labels, CBS and MCA.

The two lawsuits were consolidated for the trial, which lasted for a month.





IT'S LITTLE ORPHAN ANNIE — Columbia Records recently hosted a preview showing of Broadway's new musical, "Annie," based on the comic strip "Little Orphan Annie." Photo top, pictured from left are: Matty Matthews, local promotion for Columbia Records: Rick Sklar, vice president of programming for ABC Radio; Andrea McArdle, who plays Annie; and Glen Morgan, operations director of WABC Radio. Below, pictured from left are: Bruce Lundvall, president of the CBS Records Division; Martin Charnin, lyricist and director of "Annie"; Dorothy Loudon, who plays the role of Miss Hannigan; Reid Shelton, who plays Daddy Warbucks; and Walter Yetnikoff, president of the CBS Records Group.

# Pickwick Standardizes Its Divisions' Titles

WOODBURY, N.Y. — Pickwick International Inc. has eliminated the use of separate titles in its rack jobbing, retailing, and distribution operations, effective May

J.L. Marsh Inc., rack jobber, will become Pickwick Rack Services Division; Heilicher Brothers will be the Pickwick Distribution Division; and the retail outlets, including Musicland, Discount Records, Recco and Aura Sounde stores, will become the Pickwick retailing division. The names of the individual stores, however, will remain the same.

Other changes include the use of Price Promotion Division to designate the premium supplier, and the Accessory Manufacturing Division, formerly Soma Manufacturing. The Keel Manufacturing Division on the east coast and the Pickwick Records Division, which manufactures Pickwick records and tapes, will keep their old names.

## Schedule For May Convention Of NAIRD Set

LOS ANGELES — Final schedules and fees have been established for the seventh annual convention of the National Association of Independent Record Distributors and Manufacturers (NAIRD).

The O'Hare Motor Inn in Schiller Park, III., has been selected as the site for the convention which will take place May 6-8.

Activities have been separated into three categories: workshops, a trade show and entertainment.

"Financing Small Businesses" is the title of the first in a series of workshops and will begin at 4 p.m. Friday, May 6. Bruce Kaplan of Flying Fish Records will be chairman of the workshop which will have as guest speaker a specialist in SBA and business loans.

#### Workshops

Four workshops aimed specifically toward those who are setting up new businesses will be held Saturday, May 7. At 11 a.m., sessions will take place concerning "Starting a New Label," chaired by Bob Koester of Delmark Records and Barry Dollins of Sirens Records, and "Starting a New Distributorship," headed by Ray Flerlage of Kinnara Distributing.

Manufacturing and distributing will be discussed at the 1:30 p.m. workshop titled "Mass Merchandising of Esoteric Product," which will be led by Billie Thomas of Tant Enterprises and Doug Ackerman of Leiberman Enterprises.

The subject of the day's final workshop will be "Licensing and Publishing," and will be headed by Chuck Nessa of Nessa Records. An attorney specializing in the two areas will act as resource person.

"Advertising and Promotion" is the title of the single session which will be held Sunday, May 8 at 12:30 p.m. Bruce Iglauer of Alligator Records is chairman.

Trade show exhibit times for Friday will be 12-4 p.m. Times for Saturday and Sunday will be 10-11 a.m. and 2-5 p.m., respectively.

Entertainment will be heard Friday and Saturday evenings and during the Sunday afternoon trade show. Although not all musicians are finalized, scheduled acts include: The Memphis Nighthawks; Martin, Bogan and the Armstrongs; Jody Stecher; Hank Bradley; the Gilmour Brothers and J.B. Hutto.



## A&M At The Palladium



PIPER AT THE PALLADIUM — A&M recording artists Piper recently appeared at the Palladium in New York. Pictured backstage are from left: Bill Aucoin, Piper's manager; Wally Meyerowitz of ATI; Tommy Gunn, Piper's manager; Billy Squirer, Danny McGary, Richie Fontana and Alan Nolan of Piper; Gil Friesen, president of A&M; and John Anthony, New York A&R director for A&M and producer of Piper's debut album.



LOFGREN AT THE PALLADIUM — A&M recording artist Nils Lofgren performed recently at New York's Palladium. Pictured backstage after the show are from left: Dennis Elsas of WNEW-FM; Martin Kirkup, New York creative services director for A&M; Lofgren; Tom Morrera; music director of WNEW; Michael Leon, New York promotion representative for A&M; Dennis McNamara, music director of WLIR-FM; Jimmy Zisson, New York general manager for A&M; and Wanda Ramos of WBLS.

# Sine Qua Non Sues Schwann To Achieve Listing In Catalog

by Jeffrey Weber

BOSTON — Marison Associates has sued W. Schwann, Inc. in an effort to become listed in the Schwann catalogs. Marison, doing business as Sine Qua Non, a classical budget label, filed the action in the Massachusetts Superior Court. To date, the Schwann catalog has refused to list Sine Qua Non Productions, although they were reportedly listed at one time.

In discussing the action, Samuel Attenberg, president of Sine Qua Non, stated, "We're suing for both dollars and injunctive relief. We want to be listed." Attenberg said that the case is in the deposition stage as, within the next few weeks, Sine Qua Non will be taking depositions from people at ABC Leisure Publications (ABC has taken over Schwann).

#### Elements Of The Case

In explaining the elements of his case against Schwann, Attenberg said, "Essentially we are saying they (Schwann) have a de facto monopoly, in that there is no other consumer publication that lists records. As such, our sales are hurt to some degree and our credibility is potentially damaged as often, if you're not listed, you're not in existence, and that is the primary basis of the suit. Their requirements for being listed are terribly vague. Where their requirements at one time stated they were a comprehensive catalog, they now say they are a selective catalog, which is a major change." Attenberg further stated that within the Schwann organization, "there is a great deal of contradiction as to the criteria for being listed, from one person to another,

Bill Schwann declined comment on the matter, referring all questions to his attorney, Anthony Mooney. Mooney told **Cash Box** that Sine Qua Non believes, "they have

a right to be listed, irrespective of any judgment that the Schwann catalog may exercise. Schwann has taken the position that they have no legal obligation to gratuitously list anyone. The charges of impropriety have been denied."

Currently, Schwann has a pending motion to dismiss the action, on the grounds that the court lacks jurisdiction over the subject matter of the complaint and that the complaint failed to state a claim upon which relief can be granted.

# MCA & Al Kooper Sign LP Production Pact

LOS ANGELES — Producer-artist Al Kooper will produce acts for MCA Records under an agreement signed between MCA and S. Polly Co., Inc.

MCA will release Kooper-produced albums by The Christopher Morris Band, a four-piece rock group based in L.A., and Peter-John Morse, a singer-songwriter. The Morris Band album is expected for release in July.

This is the second Kooper agreement with MCA in recent years.

## Capitol Shows Its Singles Strength With 3 New Golds

LOS ANGELES — Capitol Records is showing its singles strength.

Three singles from the label recently were certified gold in the same week. Those records were "I've Got Love On My Mind" by Natalie Cole, "Southern Nights" by Glen Campbell and "Fly Like An Eagle" by Steve Miller. "Southern Nights" is currently #1 with a bullet on the Cash Box Top 100 Singles chart, while "I've Got Love On My Mind" is in the #3 position. "Fly Like An Eagle" was formerly a #1 single on the CB

Other evidence of Capitol's hot single streak is found on this week's **CB** Secondary Radio Active List where four singles from the label are included. Those singles are: "Jet Airliner" by Steve Miller, currently #1; "Mainstreet" by Bob Seger, at #2; "Sub Rosa Subway" from Klaatu, at #10 and "High School Dance" by the Sylvers, holding the #12 position.

Miller's "Jet Airliner" also holds the distinction of being this week's Most Added Record on radio on the **Cash Box** Pop Radio Analysis. With 38 new adds, the single was charted on more radio playlists in one week than any single in the last six months.

Capitol is also responsible for 10 of this week's Top 100 **CB** Singles, six of which carry bullets.

# Sweet's New Release Poses No Problems For Capitol's Marketing, Promotion Execs

by Phil DiMauro

NEW YORK — Fourteen months have elapsed between the April 11 release of the Sweet's third album for Capitol Records, "Off The Record," and "Give Us A Wink," released Feb. 9, 1976. This unusually long period, however, does not seem to concern Capitol executives or the group's management in their planning of marketing and promotional campaigns for the LP.

The group's first Capitol album, "Desolation Boulevard," reached an apex of #33 on

# Montana Outlaws Pirated Records

HELENA, MONT. — Montana has become the 47th state to outlaw piracy of sound recordings.

A new statute, recently signed by Montana Governor Thomas L. Judge, makes the manufacture of pirated or bootlegged recordings a felony punishable by up to ten years in jail. The sale, possession for sale or offer for sale of such illicit recordings is classified as a misdemeanor and is punishable by imprisonment of up to six months and/or a fine of up to \$500.

The new law also prohibits the sale of a sound recording without the name and address of the manufacturer or the conspicuous disclosure of the name of the performer. Violation of this section is punishable by imprisonment of up to six months and/or a fine of up to \$500.

Pirated and bootlegged recordings, as well as those without the name and address of the manufacturer or without the performer's name conspicuously disclosed, are subject to seizure and forfeiture according to the terms of the statute.

the Cash Box Top 100 Albums chart in November 1975, and with the momentum of two hit singles, remained on the chart for a total of 40 weeks. The two singles were "Ballroom Blitz" and the top-five-charting "Fox On The Run," which was certified gold on Feb. 23, 1976. "Desolation Boulevard" attained gold certification on May 26, 1976.

The subsequent "Give Us A Wink" came close to gold certification, according to Dennis White, Capitol's vice president of sales, although he declined to reveal precise sales figures. The one single release from that album, "Action," did not achieve the chart success of its foreruners, although the album itself reached #30 on the **Cash Box** Top 100 Albums chart in April 1976.

'Creative Imperatives'

Capitol executives attributed the long waiting period to creative imperatives. Bruce Wendell, vice president of promotion, pointed out that although several cuts had already shown potential as singles, the company feels that this album is the group's strongest in terms of airplay potential at AOR stations, and that this album will receive the most aggressive FM promotion of any Sweet album to date. Wendell further stated that radio programmers had thus far been "anxious" for the new album, and that no refamiliarization problems had been encountered.

Marketing, Merchandising Campaigns

Dan Davis, vice president of merchandising and creative services for Capitol, detailed the marketing and merchandising campaigns beginning with 60-second radio spots to air throughout the country on a regional basis. Merchandising aids will include a 24-inch square poster highlighting the new Sweet album as well as the catalog.

along with a 12 by 24-inch banner reflecting the album graphics to suit space availability in different stores. A three-dimensional, triangular "window-wall display" completes the list of in-store devices created to suit specific needs.

Davis pointed out that Sweet's busy worldwide touring schedule was part of the reason for delay in delivery of the new album

Ed Leffler, manager of Sweet, also was not concerned that the long period between albums would hurt the group at any radio stations. Rather, he explained that the album had been released with a minimum of preliminary hype to allow time for acceptance at album-oriented stations before a single is released.



ARIOLA GOLD — Peter Yarrow and Barry Beckett, co-producers of Mary Macgregor's "Torn Between Two Lovers" on Ariola, were recently given gold singles for their contribution to the record's success. Pictured at the presentation (I-r) are: Beckett; Jay Lasker of Ariola America Records; Yarrow and Howard Stark of Ariola America.

To Jerry Rubenstein Just, Thanks

BLOOD SWEAT & TEARS
DENNY CORDELL AND THE SHELTER PEOPLE
MARILYN McCOO & BILLY DAVIS JR.
CROSBY-NASH
THE CRUSADERS
ISAAC HAYES
LEVON HELM
CHAKA KAHN
POCO



FRIEDMAN DEBUTS — Lifesong recording artist Dean Friedman recently made his New York debut at the Bottom Line. Pictured backstage from left are: Allan Pepper of Bottom Line Management; Friedman; Terry Cashman, co-principal of Lifesong: and Stanley Snadowsky of Bottom Line Management.

## NYC May Get New Concert Hall; Promoters Buy Broadway Theatre

by Ken Terry

NEW YORK - The Harkness Theatre, recently purchased for a reported sevenfigure sum by a group that includes Sid Bernstein and Billy Fields, may soon become a new site for rock concerts in New York

Speculation is that the Broadway venue might be used by "soft" rock acts like James Taylor, who was recently booked into Radio City Music Hall by Bernstein and Fields (Cash Box, April 2). "Hard" rock at the Harkness seems to be out of the question, judging by adverse neighborhood reaction to such shows at the nearby Beacon Theatre. However, the fact that the Beacon will soon be hosting Weather Report and Little Feat concerts after a fivemonth hiatus bodes well for a similar use of the Harkness Theatre.

#### Labelle Was There

The only pop group that has played the Harkness in recent years is Labelle, which headlined at the theatre for a week last year. Nevertheless, according to Theodore Bartwink, manager of the Harkness, the crowd at that event behaved very well. "With Labelle, there was the highest caliber decorum, both in and outside the theatre. It was worse when 'Ini Tombi' (an African musical considered racist by many blacks) was there.

The Harkness has been dark inside since "Ipi Tombi" closed on February 13, and Bartwink cited insufficient use of the theatre as one factor in Rebecca Harkness' decision to sell the property. In addition, he noted, the Harkness found it difficult to compete with nearby Avery Fisher Hall and Carnegie Hall, both tax-exempt institutions.

## LOOHING AHEAD

DO WHAT YOU WANNA DO CONNECTION (Dash/TK 5032)

THE PRIDE 102 Bovina — ASCAP) HE ISLEY BROTHERS (T-Neck/Epic ZS8

SOME BROKEN HEARTS 103 NEVER MEND (Maplehill/Voque — BMI)

104 CAPTURE YOUR HEART (Rocket/MCA Pig 40706) 105 A LITTLE LOVE AND

UNDERSTANDING 106 ALL THE KIDS ON THE

reen Gems/Bad Boy — BMI) OOD STARS (Arista SP6)

SLOW DOWN (British Rocket — ASCAP) 107

GOOD THING MAN 108

(YOUR LOVE HAS LIFTED ME) HIGHER AND HIGHER

I CAN'T GET OVER YOU TE DRAMATICS (ABC AB-12258)

Even the Beacon Theatre, Bartwink contended, wasn't as heavily taxed as the Harkness. "We got hit because we were right in front of Lincoln Center.

Jules Lokin, co-principal of New Audiences, the promotion firm which is bringing Weather Report and Little Feat to the Beacon, declared that he would welcome rock concerts at the Beacon. "I think it's good for the industry to have as much competition as possible," he said, noting that, in his opinion, concert promotion has become concentrated in too few hands in New York. "It makes life difficult for the rest of us '

Lokin pointed out that the seating capacity of the Harkness Theatre is only 1170, compared to 2600 for the Beacon, 2700 for Avery Fisher Hall and 2800 for Carnegie Hall, "They're going to be extremely limited as to the kind of acts they can bring

## Nixon's Lawyers Fight For Tapes In D.C. Hearing

WASHINGTON, D.C. — Arguments before the Supreme Court over custody of Richard Nixon's White House tapes continued last week as attorneys for the former President contended Nixon should be the sole judge of what is and what isn't his personal property

The hearing was the first since January, when lawyers representing ABC, CBS, NBC, Public Broadcasting Service, the Radio & Television News Directors Association and Warner Communications submitted a detailed plan for the distribution of the material as cassettes or tapes (Cash Box, Jan. 22). No decision is expected until late June.

Nixon's lawyers, Herbert Miller, Jr., and Nathan Lewin, contend the Presidential Recordings and Materials Act is un-constitutional. That act, created as a result of the Watergate scandals, gives the General Services Administration (of the executive branch) authority to impound, screen and control all historical materials and tapes from the Nixon administration. According to Nixon's attorneys, that violates constitutional separation of powers among the three branches of government. If it is upheld, they argued, in the future Congress could use the act to delve into the justices' personal papers or into privileged White House documents.

Attorney for the government, Solicitor General Wade McCree, said federal archivists ought to sift through the Nixon material to sort personal from official property and, he said, Nixon is entitled to the return of his personal property

#### 10cc Certified Gold

CHICAGO — "The Things We Do For Love" by Mercury recording artists 10cc was recently certified gold by the RIAA.

## **EXECUTIVES ON THE MOVE**







Mendelson

Stull

Lewow Named At CBS — Louis Lewow has been appointed as national promotion manager of secondary markets for CBS associated labels. He comes to CBS Records from Private Stock Records where he was national promotion manager of secondary markets and FM promotion

RCA Names Mendelson — A. Victor Mendelson has been named manager of business affairs for RCA Records. Prior to his promotion he had been manager of artist contracts during his three-year tenure with RCA Records. Before joining RCA Mendelson had been in the business affairs department of Warner Brothers Pictures and in the legal department of Columbia Pictures.

Four A&M Marketing Promotions - A&M has announced that four regional sales managers have been promoted to positions as regional marketing directors. The four — Bob Stull from the east, David Fitch of the south, David Steffen, midwest, and Bernie Grossman, west — will focus greater attention on the overall operations of their respective

Hodes Named At Mushroom — Mushroom Records announced the promotion of Mark Hodes to national promotion director and will also continue to publish Toadstool, the company's radio and press update. Recently he spent some four years in Montreal as national singles promotion director of Polydor Records, Canada.

Callahan Appointed At CBS — Tom Callahan has been appointed as field sales manager of the New York market for CBS Records. He joined CBS Records in 1969 as a national coordinator of singles product placement in New York. From there he went to the Houston branch, where he was sales representative.





Grossman

Hodes

Callahan

Powley Tapped At CBS — Terry Powley has been appointed as director of operations/administration at CBS Records. He joined CBS Records in 1958 at the Bridgeport plant in research and development, and his most recent position was manager of northeast marketing operations.

Newman Named At Columbia — Deborah Newman has been appointed as manager of artist development of the west coast for Columbia Records. She was most recently manager of CBS Records college program and joined the company in 1973.

Scharf To Private Stock — Private Stock Records has announced the appointment of Steve Scharf as the label's A&R director. Scharf, who had been an independent producer before joining Private Stock, has had experience in promotion, publishing and worked briefly at Cash Box magazine in the editorial department.

Douglas Appointed At Epic — Ron Douglas has been appointed as regional promotion marketing manager of the west coast for Epic Records, the associated labels and Portrait Records. He joined CBS Records in 1973 as local promotion manager for Epic Records in Detroit. Previously, he was local promotion manager and salesman in Detroit for Capitol

**Grant Promoted At WEA** — Warner-Elektra-Atlantic has announced the promotion of Dee Grant as associate manager of marketing services. She has been with WEA for the past five years, working with Russ Bach, Los Angeles branch manager.

McLeod To WEA — Warner-Elektra-Atlantic has announced the appointment of Ronnie McLeod as branch marketing coordinator for black music in New York. Most recently he was director of marketing for Disc-O-Mat Systems III Corp.

Yenyo Joins Sweet City — Sweet City Records, Cleveland, has announced the appointment of Sandy Yenyo to the public relations department. She has spent the last three years with Belkin Productions, Cleveland, in management and artist relations









Newman

Scharf

Douglas

Fogel Appointed At April-Blackwood — Larry Fogel has been appointed as director of east coast operations for April-Blackwood Music. He joined April-Blackwood in 1972 as professional manager. In 1975 he was promoted to general professional manager. Volkman And Sartori to Goldberg — Lynne Volkman has been hired as vice president and Maxanne Sartori has been hired as head of FM promotion for special projects for Danny Goldberg Inc. Volkman began her music business career running the Beatles fan club in America and will be involved in all phases of Danny Goldberg Inc. activity. Sartori comes to the firm from WBCN in Boston where she has been a disc jockey for six years.



Produced by Dan Hartman Managemen: Sir Productions Agency: Prentier Talent
ON A&M RECORDS & TAPES



# picks of the week

BARRY MANILOW (Arista 0244)

Looks Like We Made It (3:29) (Irving — BMI) (Kerr, Jennings)

Following the top ten "Weekend In New England," Manilow offers a stately ballad with a sad story. With production by Manilow and Ron Dante, this cut from the 'This One's For You" album reverberates with a gargantuan choir that pushes to a towering, dynamic finale. Will reach for the heights on the pop chart as well.

#### ROSE ROYCE(MCA 40721)

l'm Going Down (3:37) (Duchess — MBI) (Whitfield)
Another side of "Car Wash" emerges with this bluesy love song, an intense female lead vocal with dramatic dynamic shifts between the quiet loneliness of the verses and the blasting horns of the chorus. Seems like a good bet for R&B and pop success.

#### **DETROIT EMERALDS** (Westbound/Atlantic 55401) Feel The Need (3:02) (Bridgeport — BMI) (Tilmon)

The first single in a new label partnership features a group whose smooth vocal blend is reminiscent of the Spinners. Dulcet string and horn sections in catchy ascending patterns complete the simmering sound of a mellow record headed for R&B stations adds.

#### IGUANA (UA XW982)

Dream Song (3:22) (Goblet — BMI) (Falk)

Dreamy is the best word to describe this song's airy harmonies, floating along on waves of acoustical guitar A subtle use of sound effects leaves room for appreciation of pleasing melodic plateaus in this cut from "The Winds Of Alamar

#### NORMAN CONNORS (Buddah 570)

Once I've Been There (3:30) (Hot Stuff — BMI) (Mitchell) From Connors' "Romantic Journey" LP, this single features the vocal and songwriting talents of Philip

Mitchell in a cooking, big band arrangement. Mitchell's high-reaching voice lends freshness to the Connors sound, offering great possibilities for R&B and discoprogramming

JUSTIN HAYWARD (Dream/London 7542)

Country Girl (3:33) (Justunes — ASCAP) (Hayward)
One of the cuts from Hayward's "Songwriter" album most favored by FM programmers, this record combines catchy rhythmic refrains with harmonized melodic turns. Like many of the Moody Blues' recordings, this has the quality of envelopment in a fine mist.

#### ESSENCE (Epic/Cleveland Int'l. 50377)

Relax, It's Just Like Dancin' (3:15) (Bald Medusa/Wil-Roc — ASCAP) (Peterik)

"Little bit of rhythm and a whole lot of soul" is this song's most self-descriptive line. It's a slow ballad that juxtaposes dulcet male and female leads with pillowy harmonies. Standout sound effects from the vibes and chimes complete this group's best effort to date.

#### NILS LOFGREN (A&M 1927)

I Came To Dance (3:04) (Almo/Helmar — ASCAP) (Lofaren)

Lofgren's individual approach is embodied in this title cut from his latest LP. Streams of sizzling guitar weave through all the tracks and the chorus brims with enthusiasm and energy. A few lyric lines sound forced, but the spirit is there.

#### TYRONE DAVIS (Columbia 10528)

This I Swear (3:34) (Buttermilk Sky/Content/Alynn -BMI) (Graham)

Davis follows up a ballad with a shift up in tempo, preserving the uncluttered style that puts him in the R&B mainstream. The emphasis is his relaxed, personable vocal statement, which the instrumental and vocal arrangements enhance rather than obscure.

#### NITE CITY (20th Century 2336)

Midnight Queen (3:26) (Bauhaus — ASCAP) (Sugerman, Manzarek, James)

The debut single from the recent album by Ray Manzarek's new band is thus far recognized as his best post-Morrison/Doors experiment. This is heavy, hammering rock and roll, with an emphasis on overdriven guitars and vocal harmonies that suit high volume music. Not for the mellow sound.









STEVE MILLER BAND (Capitol 4424)

Jet Airliner (3:20) (Sailor/No Through — ASCAP) (Pena)

The platinum mine called "Fly Like An Eagle" has finally been closed as a source of hit singles with the top five success of its title track, and the release of this preview of the forthcoming LP, "Book Of Dreams." This one has the best of Miller's past and present, including impeccable harmonies and a deep guitar arrangement that pumps along steadily. Still flying to the top chartwise.

#### DARYL HALL & JOHN OATES (RCA 10970)

Back Together Again (3:23) (Unichappell — BMI) (Oates)

A flowing introduction belies the syncopated phrases that are the foundation of this record's layered verses. Some striking instrumental effects, including an unaccompanied section of cellos worthy of a late sixties Beatles production. Following a number one, "Rich Girl," this is one of their most progressive experiments. A strong shot to crossover to the R&B market as well.

#### DAVID SOUL (Private Stock 150)

Going In With My Eyes Open (3:59) (Almo/Macaulay — ASCAP) (Macaulay)
With a number one debut single, "Don't Give Up On Us," Soul proved his musical

talents were a cut above those of the vast majority of TV stars who've taken to vinyl lately. His voice retains the vulnerable quality that attracted listeners to the last hit on this selection from his first album.

#### THELMA HOUSTON (Tamla/Motown T54283F)

If It's The Last Thing I Do (3:08) (Chappell & Co. Inc. — ASCAP) (S. Cahn, Sir C. Chaplin)

Thelma's comeback tune was a disco smash but this one has her sweetly seducing the ear with a breezy and smooth ballad skillfully sung over a big band sound replete with bouncy brass and silky strings. The floating quality of this tune should make it a welcome addition to a variety of playlists

#### CECILIO & KAPONO (Columbia 10530)

I Love You (3:08) (Seacap — ASCAP) (Cecilio)
This duo from Hawaii continues to develop its acoustically-based sound with a favored track from "Night Music." They sometimes call Seals & Crofts to mind in their use of vocal harmonies and the orchestra.

#### KENNY RANKIN (Little David/Atlantic 735)

On And On (2:51) (Stephen Bishop — BMI) (Bishop)

This edited cut from "The Kenny Rankin Album" is a Stephen Bishop song of mildly West Indian flavor, delivered in Rankin's distinctive, smoothly curving tones. Don Costa's orchestration emphasizes a slightly jazzy feeling with darting strings. Good shots at pop and MOR.

#### SEAWIND (CTI 35)

The Devil Is A Liar (3:24) (Sojourn/Seawind - BMI) (Wilson)

Scat-influenced vocals preserve the jazz flavor of this commercial offering from the debut album of this fusion band. Aggressive instrumentals create a lively quality that could attract programmers of various formats

#### BRENDA & THE TABULATIONS (Chocolate City/-Casablanca 009)

(I'm A) Superstar (3:37) (Midsong/John Davis — ASCAP) (Davis)

"Dreams can come true" seems to be the thrust here, though the good and bad sides of the eventual reality are explored. A forbidding hardness in John Davis' rhythm section and chanting refrains should attract R&B stations here. From an act that's seen the ups and downs

#### RALPH MacDONALD (Marlin 2202)

Jam On The Groove (3:00) (Antisia - ASCAP) (Mac-Donald, Salter)

Discos will immediately take to the funky synthesizer lines of this steady snapping instrumental. A whimsical MacDonald percussion solo, complete with whistles. squeakers and pie plates, brings this Latin-influenced number to a rattling close.

#### **BOBBY VINTON (ABC 12265)**

Only Love Can Break A Heart (2:54) (Arch - ASCAP) (Bacharach, David)

Vinton's version of Bacharach and David's well-known song is a straight interpretation, filled out with layers of strings and backing vocals. Initial reaction should be very strong at the MOR level, with possibilities of pop adds. From the album "The Name Is Love

#### UTOPIA (Bearsville/WB 0317)

Communion With The Sun (3:38) (Earmark — BMI) (Rundgren).

An edited track from "Ra," this single is typical of producer Todd Rundgren's all-sides sonic attack. This will find its most immediate acceptance with the progressive stations, but the vocal and quitar harmonies here provide an accessibility that should bring in top 40

#### LEON & MARY RUSSELL (Paradise/WB 8369)

Love Crazy (3:14) (Teddy Jack — BMI) (Russell)

That mixture of earthy blues and space music could only be Leon Russell, and this single goes further with a channel hopping mix that is dizzying in effect. A creative piece of production that will be most at home with the more progressive formats.

#### THE NIGHTS (ABC 12266)

Country Girl (3:59) (Bar Mass — BMI) (Johnson, Satchell, Massey)

A slow ballad much in the Stylistics mold, pairing a farreaching falsetto lead with a shimmering string arrangement. Luxuriant harmonies and a spoken section emphasizing the youthful love theme are the strong points. For R&B playlists.

#### MARTEE LEBOUS (Image/Audiofidelity 3011)

Fallin' In And Out Of Love (3:47) (Inspiration — ASCAP) (Lebous)

In this first single from "The Lady Wants To Be A Star LP, Ms. Lebous has given her soulful side full reign as she puts her voice through tremendous jumps in range, texture and volume. The rhythm section cooks along with squawking clavinets and a string upbeat from the drums. constantly setting up for the chorus' memorable return.

#### JOE SIMON (Spring/Polydor 172)

You Don't Have To Play No Games (3:30) (Muscle Shoals BMI) (Weaver)

Simon's voice retains its soothing quality, but he has beefed up the percussion and backing vocal strength on this single tailored for the dance floor. Clever riffing from the bass adds interest to the beat.

#### AMERICAN FLYER (UA XW984)

Spirit Of A Woman (2:30) (United Artists/Glasco ASCAP, Cu'chulainn — BMI) (Kaz, Fuller)

Propelled by an undulating wall of acoustical guitars, this meandering melody is dressed with country harmonies. Will make its first big dent at the FM stations, and its subtleties could come through at top 40.

#### GLORIA GAYNOR (Polydor 14391)

Most Of All (3:20) (Arista/Diamond Touch — ASCAP)

An edit from the long album version, this single finds Ms. Gaynor's normally steamrolling voice buried beneath a kittenish female chorus. The few spots where her voice emerges provide the best moments, though the overall glossy production may sit well with certain programmers

#### DELLA REESE (Chi-Sound/UA XW978)

Nothing But A True Love (3:52) (Can-Tau — ASCAP) (Reese)

Ms. Reese puts her distinctive voice to an original composition in this cool swing number arranged for a big orchestra. For MOR stations and all outlets with jazzy

# Supertramp "Even In The Quietest Moments..."





PRODUCED BY SUPERTRAMP



## ALBUM REVIEWS

#### A PERIOD OF TRANSITION — Van Morrison — Warner Bros. BS 2987 — Producer: Van Morrison & Mac Rebennack — List: 6.98

After 21/2 years away from active recording, Van is back with a solid but distinctively different collection of original compositions. His incomparable vocal style is still present but there is a R&B flavoring throughout that lends a healthy dose of funk to this long-awaited LP. AOR, top 40 and varied playlists will join in saying "Welcome back.



Pop's growing acceptance of both jazz and country artists coincides with Waylon's most pop-flavored LP to date. But Waylon, one of the original "outlaw" country singers, has not compromised his down-home roots but expanded his range to capture an audience already won over by the likes of Kristofferson and other crossover artists. This one's for C&W, top 40, AOR and some easy listening playlists.

#### FRIENDS AND STRANGERS — Ronnie Laws — Blue Note/UA BN-LA730-H — Producer: Wayne Henderson — List: 7.98

Ronnie Law's third LP for Blue Note continues the direction that he established early on - the fusion of rock and jazz, which other artists have emulated with some success. Laws' reeds lead the band but stress balance over domination in a melodic and accessible piece of work that should find a place on jazz, R&B and AOR playlists.

#### DON'T STOP THE MUSIC — Brecker Brothers — Arista 4122 Producer: Jack Richardson — List; 6.98

It is an infrequent occurrence when those artists proficient in jazz open themselves to playing to the ubiquitous disco beat. But the Brecker siblings eschew such artificial boundaries on this jazz-dominated but musically diverse LP. There are suitable cuts for disco, jazz and AOR playlists.

#### LIVE N' KICKIN' - Kingfish - Jet/UA JT-LA732-G -Producer: Matthew Kelly & Dave Torbert — List: 6.98

Bob Weir's obvious influence has enabled this group to combine the best of the Grateful Dead's vocal and guitar style with the band's basic rock and roll roots to form a nearly perfect marriage that avoids the sometimes endless jamming of the Dead. Though recorded live, the production is cleaner and more successful than most live LPs and should insure wider airplay. For AOR and top 40 programmers.

#### **BROWNSVILLE STATION** — Brownsville Station — Private Stock OGPS-2026 — Producer: Eddie Kramer — List: 6.98

Tight, brash and uncompromising rock and roll is their forte and they promise not to make you think, get involved or become spiritual. But if you like it loud, sassy and simple, this quartet has just the right sound to test your stereo equipment. No punk rockers these guys, Brownsville Station gets the point across without drowning it in over-amplification. For top 40 and AOR playlists.

#### MAD LOVE — Golden Earring — MCA 2254 — Producer: Golden Earring — List: 6.98

Having already achieved a measure of commercial success with their "Radar Love" hit, Golden Earring now has the freedom to expand and experiment, which they do with this album aimed at the more sophisticated AOR market. With a more mellow acoustic touch here and a pedal steel guitar there, the Dutch exports have obviously put a lot of work into production perfection. For AOR and some top 40 playlists.

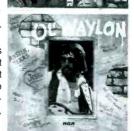
#### ELEVEN SIDES OF BAKER — Ginger Baker & Friends -Sire/Mountain/ABC 7532 — Producer: Ginger Baker — List:

Like a favorite movie, this album reveals more of itself with each listening, and proves that the title is not at all misleading. Every song is distinctively different from the others and even though the pervading influence is rock, you'll be surprised at the musical bases Baker & Co. touch on in this album. For AOR and top 40 playlists.

#### NO SECOND CHANCE — Charlie — Janus JXS-7032 — Producer: Terry Thomas & John Anderson — List: 6.98

With new keyboard man Julian Colbeck on hand, the Charlie quartet is back with an ironically titled follow-up to their debut LP. Their elegant harmonies lighten the unrelenting rhythm of their rock numbers and carry the ballads with grace and feeling. Disciplined and varied. Charlie is a British band that should continue to gain new fans with increased exposure. For AOR and top 40 programmers.

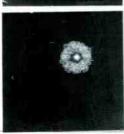




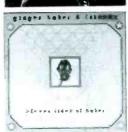


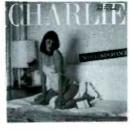














#### TIME LOVES A HERO — Little Feat — Warner Bros. BS 3015 LITTLE HEAT TIME LEVES A HERE and few bands are blessed with their versatility, which has never been so amply displayed as on this album. Produced for the first time by Ted Templeman, the band's clean and polished sound gets an additional kick with the Tower of Power horn section.

#### KIKI DEE — Kiki Dee — Rocket/MCA PIG-2257 — Producer: Elton John & Clive Franks — List: 6.98

- Producer: Ted Templeman - List: 6.98

For AOR and top 40 playlists.

Last summer's Newport Jazz Festival was the occasion for

The six members of Little Feat are anything but predictable,

The only thing familiar about the "new" Kiki Dee is her voice, for she has both amplified and expanded her field of expertise with the aid of some exemplary production and the help of some talented friends who stopped in to play on this one. If she had not yet arrived as a major musical force, that achievement cannot be far away once word gets around. A solid pick for AOR, top 40 and MOR programmers.



INDIAN SUMMER

#### INDIAN SUMMER — Poco — ABC AB 989 — Producer: Poco and Mark Henry Harman — List 6.98.

Old-time Poco fans will be mildly surprised at the sound they hear from the grooves of this new album. The old familiar footstompin' style has mellowed considerably and there is a greater emphasis on strings and horns and a more polished orchestrated sound. Its all original material and quite commercial but signals a significant departure from the past. For AOR and top 40 playlists



#### HOW'S TRICKS — The Jack Bruce Band — RSO RS-1-3021 — Producer: Bill Halverson - List: 6.98

It's been hard to live down the expectations of another Cream that have plagued Bruce's various musical involvements since the super group disbanded. But this time he has taken a giant step out of the sixties time warp by emphasizing both light jazz and hard rock, often in the same cut (e.g. "Times"). Bruce's new band is the perfect prescription for chronic deja vu blues. For top 40 and AOR playlists.



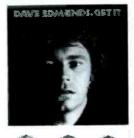
#### REFLECTIONS IN BLUE — Bobby Bland — ABC AB-1018 — Producer: Steve Barri — List 6.98

From the man whose middle name used to be "Blue" comes a hot new blues package done up in a contemporary style that, on some cuts, is even suitable for dancing. But there's no compromising here just to be commercial, for Bland still has a number of old-style blues numbers that even purists would find it hard to quarrel with. For R&B, AOR and some top 40 playlists.



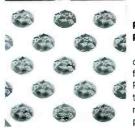
#### CAROLE BAYER SAGER — Carole Bayer Sager — E/A 7E-1100 — Producer: Brooks Arthur — List: 6,98

She's had a string of hits but up till now they've all been sung by other people. But after some gentle cajoling by perceptive friends, Carole went into the studio scared and uncertain about what to expect. Worries were unnecessary, however, because this is a strikingly talented and feeling woman whose singing debut is a pleasant surprise for all of us. For top 40 and MOR playlists.



#### GET IT — Dave Edmunds — Swan Song/Atlantic SS 8418 — Producer: Dave Edmunds — List: 6.98

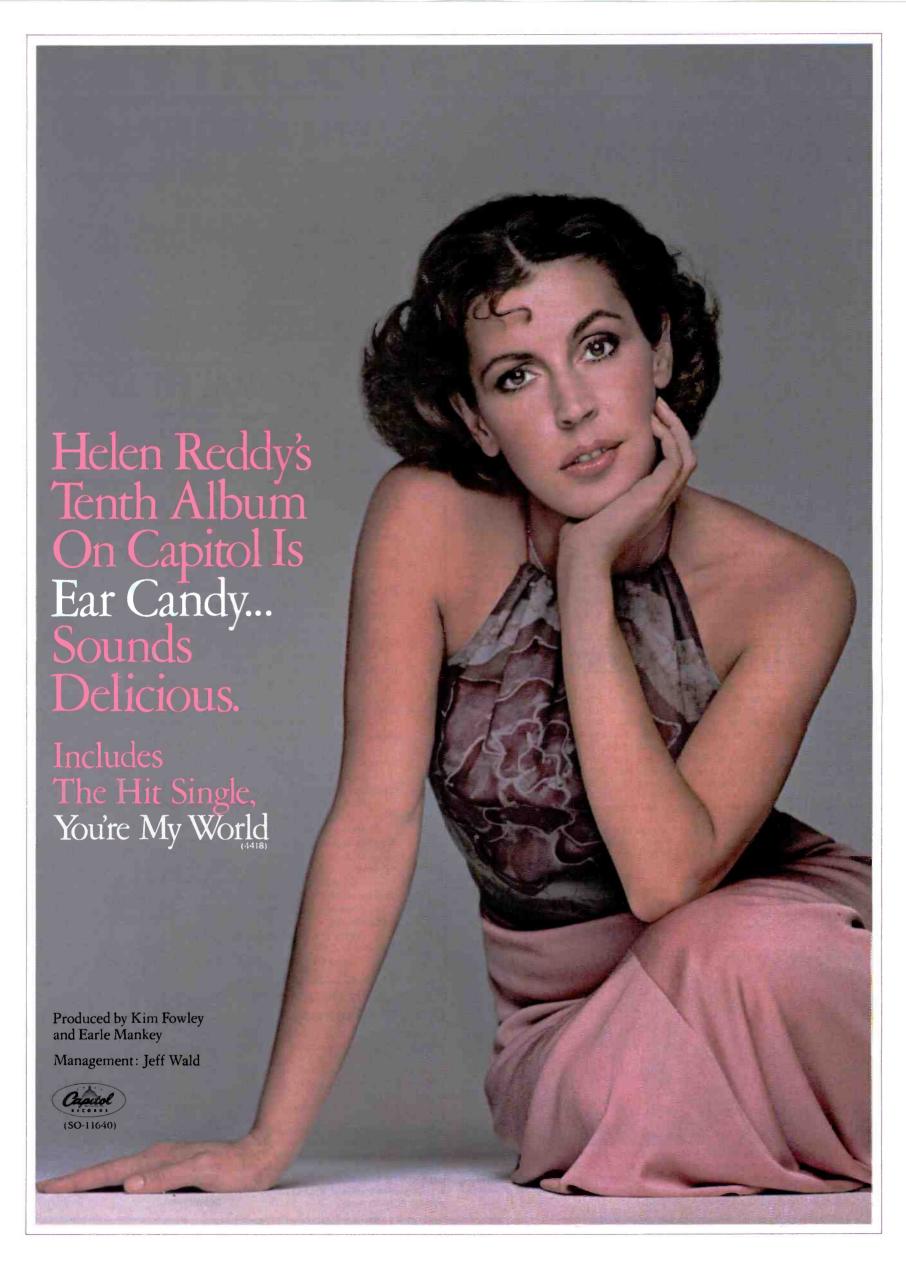
The guitar of Elvis, the rambunctious energy of Jerry Lee Lewis and the harmonies of the Everly Brothers is a good place to start describing this great and nostalgic tribute to the sounds that made a whole generation shake and shimmy back then. There's a touch of country too and a Beach Boys sounding tune but if this album does not start you moving like you used to, turn the volume up. For top 40 and AOR playlists.



#### PEACHES & HERB — Peaches & Herb — MCA 2261 — Producer: Van McCoy & Charles Kipps — List: 6.98

It's a new Peaches teamed up with a rejuvenated Herb but the old formula still works in this finely orchestrated album destined for chart action. Changing with the times, Herb and the new Peaches (Linda Green) perform some disco material as well as the more familiar ballad duets, in a complementary performance that should find its way onto disco, R&B and top 40





# CASH BOX RADIO

# **Phoenix In Contest Turmoil; Arbitron Unclear On Course**

by Mike Falcon

LOS ANGELES - Contests which may result in increased Arbitron ratings for radio stations, yet do not necessarily reflect actual listening patterns, have presented Arbitron with an impending crisis. The contests, which originally surfaced in the Phoenix area, have spread to the Denver market, and Arbitron, although threatening five courses of remedial action, seems powerless to actually legislate change in this delicate area.

The contests are of the diary or checkbook type, in which listeners write the call letters on a piece of paper and then add the times they listen to the station.

In an effort to persuade KUPD and KRIZ to refrain from continuing contests of this type in the Phoenix area, local broadcasters called a meeting on April 14, which Arbitron vice president Rick Auerichio attended. Most people attending the meeting thought that both KUPD and KRIZ had agreed to pull their promotions, which rewarded listeners for recording increasing amounts of station-listening time with increased amounts of money.

While KRIZ deleted their promotion, holding only a drawing for remaining diary holders, which was not based on listening time. KUPD retained the same contest name, although it no longer offers a reward on a listening-time basis. But both local broadcasters and Arbitron officials think that the retention of the contest name might result in residual ratings inflation. The "KUPD Checkbook" resulted in an Arbitron sticker on the last Phoenix audience estimate, which indicated an unusual contest had been conducted

Instituted After Complaints

The KRIZ diary contest was instituted only after repeated complaints about the KUPD promo to Arbitron by station management. Since KUPD and KRIZ have similar formats, most broadcasters surveyed by Cash Box in the Phoenix market found the KRIZ contest understandable. although objectionable.

"After the KUPD thing got started, the old general manager of KRIZ went out on a limb and really tried to do something about it." explained Eric Hauenstein, president and general manager of Mesa's KDKB, "but the broadcasters here he talked to didn't do anything and ARB didn't do anything. wrote letters and called. We all felt that this was the most monumental prostitution of the diary rating service that had ever been done. Well, ARB pooh-poohed it and thought that it would go away. KRIZ did exactly what I would have done under the same circumstances, and they warned about this, threatening to do something unless ARB took the matter into its own hands. After this ARB walks in. Well, KRIZ said they weren't interested in this type of promotion anyhow, and said that if KUPD stopped their checkbook, KRIZ would pull their diary.

While KRIZ program director Alan McLaughlin admitted that he acted in retaliation to what he felt was an unethical action, he told Cash Box, "I was hoping that we could either get rid of this type of contest altogether by drawing attention to it or com-

(continued on page 34)

Charlie Van Dyke, former program director of KHJ, Los Angeles will be new morning air personality at KLIF, Dallas, beginning May 12. Charlie Brown, who is presently filling that air slot is returning to KJR, Seattle.

John Catlett, formerly with WBBM, Chicago has been named to the newly created position of general manager of WPIX, New York.

Doyle Peterson has resigned his post of general manager of WKTQ (13Q), Pittsburgh, to assume a consultant position with Star Broadcasting of Dallas.

Jerry Kunkel, general manager of WIFE, Indianapolis has exited the station.

Jon Michaels, program director and Dan Chase, air personality have left KELI, Tulsa to join the KZKZ-FM, Oklahoma City lineup. Michaels will program the station and Chase will have music director responsibilities. The station is expected to be on

the air by the middle of June with a "top 40" format. The address is KZKZ-FM, Box 1000, Oklahoma City, Okla. 73102. Telephone is (405) 235-1671

Rick Donohue, program director at WZZM (Z-96), Grand Rapids, has left the station. Effective May 2, Wayne Thomas, former jock at the station, will be moving across town to WLAV-FM to do the 10-2 am

Jeff Robins and Al Bandiero are now comusic directors at WIFI. Philadelphia

Jack Marcus, former jock at XEROK, El Paso, is the new 3-7 pm air personality at WTIX, New Orleans.

Effective May 15, Mac King, MD and jock, leaving **WSGA**, Savannah, to join the Arista promotion staff. A jock with music experience is needed. Send tapes and resumes to Jerry Rogers, WSGA, Box 8247, Savannah, Georgia, 31402.

jeff ray



CHILLIWACK AT DETROIT'S WABX — While in Detroit promoting their LP "Dreams, Dreams, Dreams," Mushroom recording artists Chilliwack visited WABX-FM for an on-theair interview. Pictuand (I-r) are: Ken Calvert, WABX program director; Chilliwack members Glenn Miller, Bill Henderson and Howard Froese; Bob Burch, national program director of Century Broadcasting and Ross Turney of Chilliwack

# MOST ADDED FM LPS

- 1. Let It Flow Dave Mason Columbia
- Celebrate Me Home Kenny Loggins Columbia
- Rough Diamond Island
- Time Loves A Hero Little Feat WB
- Jet Airliner (45) Steve Miller Capitol
- A Period Of Transition Van Morrison WB
- How's Tricks Jack Bruce RSO
- Detective Swan Song
- This Time It's For Real Southside Johnny & Asbury Jukes Epic
- 10. 38 Special A&M
- Kiki Dee Rocket/MCA
- 12. Loving Is Why Sons Of Champlin Ariola/America
   13. Off The Record Sweet Capitol
- Gale Force Fantasy
  - Elegant Gypsy Al DiMeola Columbia

# MOST ACTIVE FMLPS

- 1. Rumours Fleetwood Mac Reprise
  - Dreams, The Chain, You Make Loving Fun
- 2. Foreigner Atlantic
  - It Feels Like The First Time
- 3. Works Emerson Lake & Palmer Atlantic
  - C'est La Vie, Lend Me Your Love Tonight, Fanfare For The Common Man

Sleepwalker — The Kinks — Arista

- Sleepwalker, Jukebox Music, Life Goes On
- Songs From The Wood Jethro Tull Chrysalis
  - The Whistler, Songs From The Wood, Hunting Girl
- 4. Burnin' Sky Bad Company Swan Song Burnin' Sky, Morning Sun
- 5. Hotel California Eagles Asylum
  - Life In The Fast Lane, Hotel California, Victim Of Love
  - A Rock & Roll Alternative Atlanta Rhythm Section Polydor
    - So In To You, Georgia Rhythm, Neon Nights
- 6. Night Moves Bob Seger Capitol
  - Main Street, Night Moves, Fire Down Below
- 7. Sweet Forgiveness Bonnie Raitt WB
  - About To Make Me Leave Home, Runaway, Sweet **Forgiveness**
- 8. Even In The Quietest Moments Supertramp A&M
  - Even In The Quietest Moments, Give A Little Bit Peter Gabriel — Atco
  - Solsbury Hill, La Dolce Vita, Modern Love
- 9. Animals Pink Floyd Columbia
  - - Pigs, Dogs
  - Carolina Dreams Marshall Tucker Band Capricorn
    - Heard It In A Love Song, Never Trust A Stranger
- 10. Dickey Betts & Great Southern Arista
- Śweet Virginia, Out To Get Me, California Blues
- 11. Say No More Les Dudek Columbia
  - Old Judge Jones
  - I Came To Dance Nils Lofgren A&M
    - I Came To Dance, Home Is Where The Hurt Is
- 12. Jeff Beck With Jan Hammer Live Epic
  - Freeway Jam, She's A Woman
  - Leftoverture Kansas Kirshner
  - Carry On Wayward Son, The Wall
- - Peace Of Mind, Let Me Take You Home Tonight

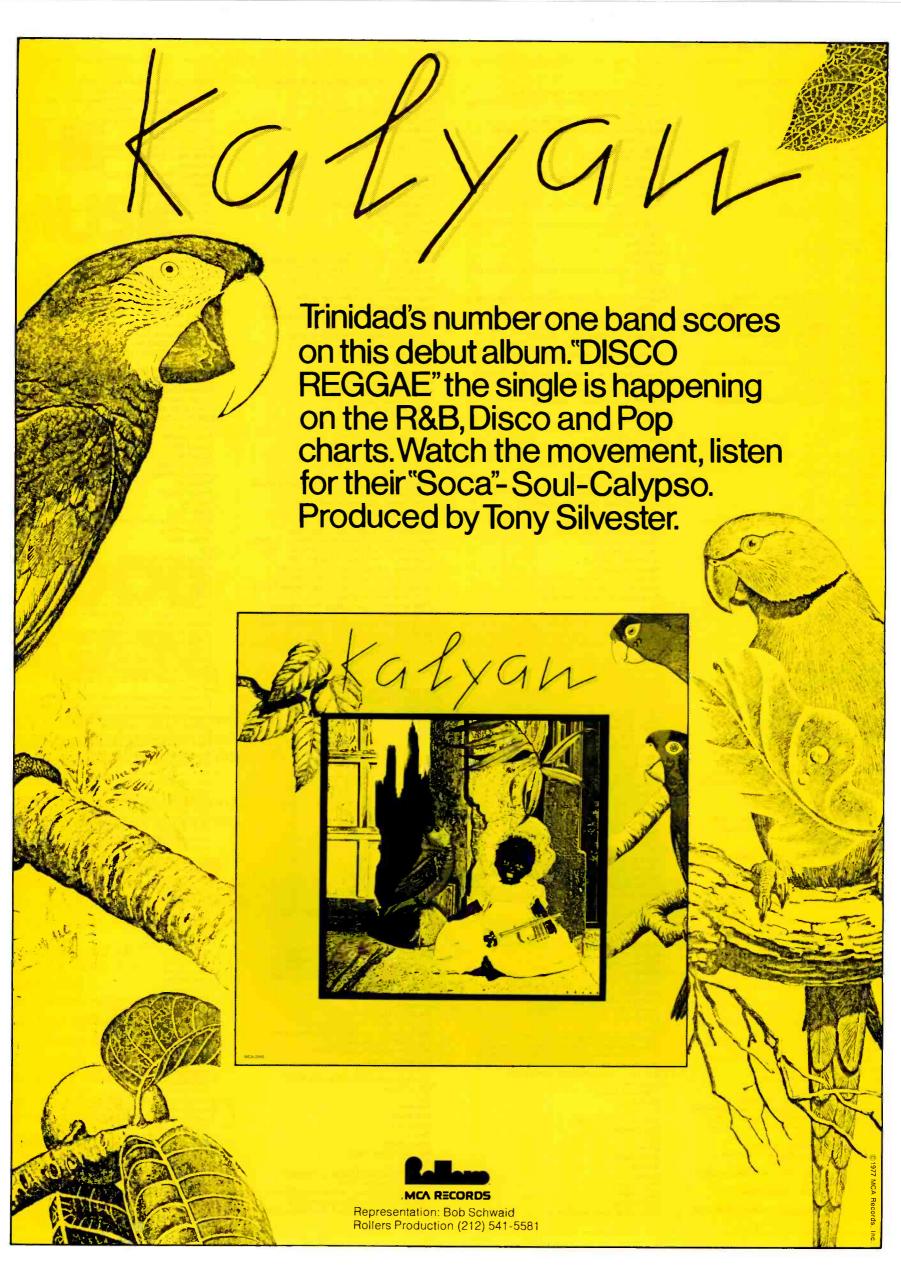
#### 12 Cars To Be Awarded In KLIF Giveaway

LOS ANGELES - The \$62,000 "Datsun Giveaway" promotion sponsored by Dallas KLIF has resulted in 30,000 entries for the contest. A \$150,000 advertising budget, which covers the cost of television spots, newspaper ads, and more than 125 billboards, has been allocated to ensure saturation exposure.

After a drawing twice weekly, entrants are called on the telephone and asked to name their favorite radio station. Those who respond "KLIF-1190" are told they have won "the keys" to a 1977 Datsun. During the six-week period, the keys to 12 Datsuns are given away.

## Loyola To Hold **Radio Conference** November 4-6

CHICAGO — Loyola University of Chicago hosts its eighth annual National Radio Conference November 4 to 6 at the college's downtown Lewis Towers Campus. The Loyola Chicago convention is the nation's oldest and largest college-sponsored national radio convention. Dr. Sammy Danna is director of the conference, and information regarding conference schedules and registration may be obtained from him at the campus communication arts department.



# FM ANALYSIS

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WNEW-FM — NEW YORK — Tom Morrera
                                                                                                                                           Al DiMeola
                                                                                                                                          Al DiMeola
Bonnie Raitt (Leave Home, Gambling Man)
Les Dudek (What's It Gonna Be, Jailabamboozle, Judge
Jones)
Dave Mason (Takin' The Time, Mystic)
REO Speedwagon (157 Riverside Ave., Golden
    Beach Boys
Southside Johnny & Asbury Jukes
Emerson Lake & Palmer
Dave Mason
     Van Morrison
                                                                                                                                                   Country)
    Kenny Loggins
Fleetwood Mac
Supertramp
Cathy Chamberlain
                                                                                                                                          Supertramp
Amazing Rhythm Aces
                                                                                                                                           Sea Level
Nils Lofgren (Rock Me, Jealous Gun)
     Foreigner
                                                                                                                                           Rough Diamond
    Detective
      Ronnie Spector
                                                                                                                                           Bruce Cockburn (Vagabondage, Silver Wheel, I'm
     Dickey Betts & Great Southern
Bonnie Raitt
                                                                                                                                           Gonna Fly)
Dickey Betts (Nothing You Can Do, California Blues)
      Eagles
                                                                                                                                           Mighty Joe Young
     Elliott Murphy
Kate & Anne McGarrigle
                                                                                                                                           Detective
     ELO
Chilliwack
Walter Egan
                                                                                                                                           Garland Jeffreys (Your Kind, Cool Down, Wild In The
                                                                                                                                                   Streets)
Adds:
Al DiMeola — Elegant Gypsy — Columbia
John Tropea — Short Trip To Space — Marlin/TK
Brecker Bros. — Don't Stop The Music — Arista
Gale Force — Fantasy
George Duke — From Me To You — Epic
Persuasions — Chirppin' — Elektra
Keith Sykes — Midsong
Marshall Chapman — Me, I'm Feeling Free — Epic
Lucy Simon — Stolen Time — RCA
Kiki Dee — Rocket/MCA
4 Seasons — Helicon — WB
WPLJ-FM — NEW YORK — Corinne Baldassano
Most Active:
                                                                                                                                           {\sf New \,Grass \,Revue-When \,The \,Storm \, ls \,Over-Flying}
     Al DiMeola — Elegant Gypsy — Columbia
                                                                                                                                           Fish
John Tropea — Short Trip To Space — Marlin/TK
Stephen Dees — Hip Shot — RCA
Gran Maz — A Ninth Alive — Pacific
                                                                                                                                      Gran Maz — A Ninth Alive — Pacific
Tamales Bay — Gold Dust
Paul Bogush Jr. — Expect To Hear From Me Again —
Private Stock
Kenny Loggins — Celebrate Me Home — Columbia
Dave Mason — Let It Flow — Columbia
Herbie Hancock — VSOP — Columbia
WKQX-FM — CHICAGO — Bob King
                                                                                                                                       WKQX-FM — CHICAGO — Bob Kin
Most Active:
Fleetwood Mac (Dreams)
Emerson Lake & Palmer (Fanfare)
Bob Seger (Main St.)
 Most Active:
      Eagles
Fleetwood Mac
       Kansas
                                                                                                                                           Bob Seger (Main St.)
Bad Company (Burnin' Sky)
Jethro Tull (Whistler)
Atlanta Rhythm Section (So In To You)
The Kinks (Sleepwalker)
      Boston
       Stevie Wonder
      Jethro Tull
Emerson Lake & Palmer
Pink Floyd
                                                                                                                                             Genesis (Own Way)
                                                                                                                                           Genesis (UMN WAY)
Bill Quateman (Night After Night)
Marshall Tucker Band (Love Song)
ZZ Top ($10 Man)
Gary Wright (Phantom Writer)
      Bob Seger
      Steve Miller
       Andrew Gold - What's Wrong With This Picture -
 Elektra
Kiss — Calling Dr. Love (45) — Casablanca
Manfred Mann — Spirit In The Night (45) — WB
WBAB-FM — LONG ISLAND, N.Y. — Bernie Bernard
                                                                                                                                             Justin Hayward (Stage Door)
                                                                                                                                             Foreigner (First Time)
                                                                                                                                             Poreigner (First Time)
Klaatu (Sub Rosa)
Dave Mason (So High)
Starcastle (Dawning)
Jeff Beck With Jan Hammer (Earth)
  WBAB-FM — LONG ISLAND, N.Y. — Bernie Berna
Most Active:
Fleetwood Mac (Dreams, Make Loving Fun)
Dave Mason (Mystic, Let It Flow)
Eagles (Fast Lane, Try & Love)
Emerson Lake & Palmer (Land For Love, Closer)
                                                                                                                                             Pousette-Dart Band (County Line)
                                                                                                                                             Supertramp (Quietest Moments)
                                                                                                                                       Supertraing (cudetest Montents)
Adds:
Little Feat — Time Loves A Hero — WB
Van Morrison — A Period Of Transition — WB
Steve Miller Band — Jet Airliner (45) — Capitol
WXRT-FM — CHICAGO — Harvey Wells
       Al Stewart (Border, Naturally)
Gary Wright (Phantom Writer)
Peter Gabriel (Solsbury, Hum Drum)
       Foreigner (First Time)
                                                                                                                                        Most Active
                                                                                                                                             Fleetwood Mac
Pink Floyd
Emerson Lake & Palmer
        Jimmy Buffett (Margaritaville, Changes)
       The Kinks (Stormy)

Jethro Tull (Whistler, Velvet Green)

Marshall Tucker Band (Love Song)
                                                                                                                                              Weather Report
       Boston
                                                                                                                                             Foreigner
       Starz
                                                                                                                                             Les Dudek
Pablo Cruise
       Starz
John Lodge (Summer Breeze)
Dickey Belts & Great Southern (Sweef Virginia)
Justin Hayward (Songwriter)
Bad Company (Burnin' Sky)
Jesse Colin Young
                                                                                                                                              Patio Cruise
Peter Gabriel
Jethro Tull
Atlanta Rhythm Section
                                                                                                                                             Eagles
                                                                                                                                             Bob Seger
      dds:
Keith Sykes — The Way That I Feel — Midsong
John Tropea — Short Trip To Space — Marlin/TK
Jack Bruce — How's Tricks — RSO
Lucy Simon — Stolen Time — RCA
4 Seasons — Helicon — WB
Van Morrison — A Period Of Transition — WB
Bruce Foster — After The Show — Millenium
                                                                                                                                             Bad Company
Graham Parker
                                                                                                                                              Supertramp
Bonnie Raitt
                                                                                                                                               Kansas
        Kiki Dee — Rocket/MCA
Bobbidazzler — RCA
   boodidazzier — RCA
WLIR-FM — LONG ISLAND, N.Y. — Denis McNamara
Most Active:
         Dave Mason (So High, Let It Flow, Seasons)
         The Kinks (Sleepwalker, Jukebox, Stormy)
          Fleetwood Mac (Don't Stop, Dreams, Second Hand)
         Les Dudek (Judge Jones, What's It Gonna Be, Beam
        Up)
Elliott Murphy (Another Story, Drive All Night)
Southside Johnny (This Time, Wrong Side, Fever No
                                                                                                                                                         _ A&M
         Roger McGuinn (American Girl, It's Gone, All Night)
                                                                                                                                          Most Active
         Nobel McGuille (Ariel and Gill, 118 colle, Sirkgill)

Bob Seger (Rock & Roll, Fire, Night Moves)

Van Morrison (Joyous, Flamingos, Gotta Make It)

Dean Friedman (Ariel, Woman, Company)

Bonnie Raitt (Runaway, Sweet Forgiveness, Gambling
                                                                                                                                              Fleetwood Mac
The Kinks
Foreigner
         Cecilio & Kapono (Climb The Line, Night Music)
                                                                                                                                               Jethro Tull
        Cecinio & Kapono (Climb re Line, Night Music)
Eagles (Note), Fast Lane, Victim)
Pousette-Dart Band (May You Dance, County Line)
Pablo Cruise (Place In The Sun)
Nils Lofgren (Came To Dance, Home Is Where)
Peter Gabriel (Solsbury Hill, Modern Love)
Weather Report (Birdland, A Remark, Teentown)
                                                                                                                                               Pink Floyd
         Jesse Colin Young (Workin', Higher)
Steve Hunter (Sail On, 8 Miles High)
                                                                                                                                          Most Active:
Fleetwood Mac
    Adds:
Dave Mason — Let it Flow — Columbia
Kenny Loggins — Celebrate Me Home — Columbia
Van Morrison — A Period Of Transition — WB
Steve Miller Band — Jet Airliner (45) — Capitol
Rough Diamond — Island
Sweet — Off The Record — Capitol
Streetwalker — Vicious But Fair — Mercury
Detective — Atco
Jesse Roden — Play It Dirty, Play It Class — Island
Eggcream — Pyramid
WJKL-FM — CHICAGO — Trude Fisher
Most Active:
                                                                                                                                               Eagles
                                                                                                                                               Boston
                                                                                                                                               Bad Company
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Marshall Tucker Band
      Jeff Beck With Jan Hammer
   dds:
Dave Mason — Let It Flow — Columbia
Herbie Hancock — VSOP — Columbia
Kenny Loggins — Celebrate Me Home — Columbia
Bennie Maupin — Slow Traffic To The Right — Mercury
Streetwalker — Vicious But Fair — Mercury
Jack Bruce — How's Tricks — RSO
Rough Diamond — Island
Joan Armatrading — Live At The Bijou Cafe (For Radio)
— A&M
KLOS-FM — LOS ANGELES — Dabar Hoorelbeke
      Bob Seger
Atlanta Rhythm Section
Adds:
Alice Cooper — You & Me (45) — WB
Steve Miller Band — Jet Airliner (45) — Capitol
Kenny Loggins — Celebrate Me Home — Columbia
Dave Mason — Let It Flow — Columbia
KMET-FM — LOS ANGELES — Billy Juggs
       Atlanta Rhythm Section
      ELO
Wings
Peter Gabriel
       Kansas
      Queen
       The Kinks
      Bob Seger
Supertramp
Steve Miller Band (Jet Airliner)
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KWST-FM — LOS ANGELES — Paul Si Most Active: Bad Company Jeff Beck With Jan Hammer The Kinks Fleetwood Mac ÷ Starz Jethro Tull Pink Floyd Chilliwack Sea Level Dickey Betts & Great Southern Marshall Tucker Band Peter Gabriel Adds:
Detective — Swan Song
Billion Dollar Babies — Battle Axe — Pe
Dave Mason — Let It Flow — Columbia
Frankie Miller — Full House — Chrysalt
Rough Diamond — Island
Alice Cooper — You & Me (45) — WB
Steve Miller Band — Jet Airliner (45) —
WMMR-FM — PHILADELPHIA — Marle Mosf Active:

Johnny's Dance Band (Pushed Around
The Kinks (Jukebox)
Atlanta Rhythm Section (Sky High) Eagles (Fast Lane) Bob Seger (Night Moves) Fleetwood Mac (Dreams) Hall & Oates (Back Together) Stevie Wonder (As) Queen (You & I) Al Stewart (Naturally) Al Stewart (Naturally)
Joan Armatrading (Down To Zero)
The Band (Right As Rain)
Dave Mason (So High)
Southside Johnny & Asbury Jukes Southside Joining a Asbury States Nils Lotgren (I Came To Dance) Bonnie Raitt (Runaway) Emerson Lake & Palmer (Hallowed Be Steve Miller Band (Jet Airliner (45)) Justin Hayward (Nostradamus) Sea Level (Shake A Leg) idds:
Dave Mason — Let It Flow — Columbia Kenny Loggins — Celebrate Me Home Van Morrison — A Period Of Transition Little Feat — Time Loves A Hero — WE AI DiMeola — Elegant Gypsy — Columbia Firesign Theatre — Fireside Cat — But Michael Nesmith — From A Radio Eng Photon Wing — Island Elliott Murphy — Just A Story From An Columbia Rita Coolidge — Anytime ... Anywhere Passport — Iguacu — Atco Bachman-Turner Overdrive — Freewat Pousette-Dart Band — Amnesia — Caj Kiki Dee — Rocket/MCA Ronnie Spector — Say Goodbye To Ho Ronnie Spector — Say Goodbye To He Cleveland Intl./Epic
Steve Miller Band — Jet Airliner (45)
WYSP-FM — PHILADELPHIA — Sonny Most Active: Fleetwood Mac Fagles Stevie Wonder Wings Bob Seger Hall & Oates Pink Floyd Al Stewart Steve Miller Band Atlanta Rhythm Section ELO Boz Scaggs Foreigner The Babys UNITED Bad Company Joan Armatrading Jethro Tull ARTISTS oos:

Bonnie Raitt — Sweet Forgiveness
Iggy Pop — The Idiot — RCA
Eggcream — Pyramid
Sea Level — Capricorn Sea Level — Capricorn
Dave Mason — Let It Flow — Columbi
Les Dudek — Say No More — Columb
Little Feat — Time Loves A Hero — Wi
Van Morrison — Period Of Transition Rough Diamond — Island
WABX-FM — DETROIT — JIm Owens
Most Active: Most Active: Fleetwood Mac (Dreams
Emerson Lake & Palmer (So Love)
Jeff Beck With Jan Hammer (Freeway
The Kinks (Sleepwalker)
REO Speedwagon (Keep Pushin')
Eagles (First Love)
Iggy Pop (Fun Time)
Atlanta Rhythm Section (So In To You
Pablo Cruise
ELO
Nite City Nite City Pink Floyd



©UAMARG, Inc

Foreigner (War With World, Cold Asice, First Time)

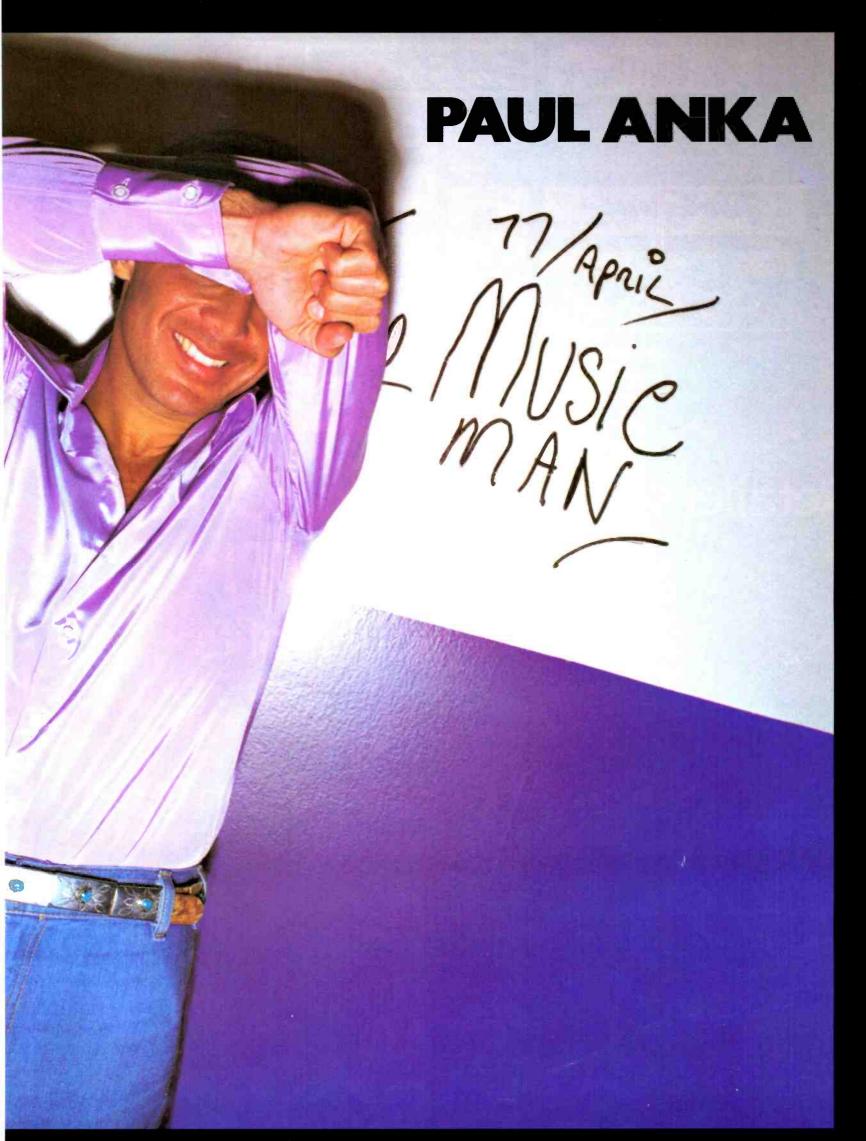
Jethro Tull

Peter Gabriel Marshall Tucker Band

dds: Frankie Miller — Full House — Chrysa Rough Diamond — Island Billion Dollar Babies — Battle Axe — F Dave Mason — Let It Flow — Columbia Kenny Loggins — Celebrate Me Home

Starz

Adds









**RECORDS & TAPES** 





Strawberries



















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WBCN-FM — BOSTON — Ellen Darst
Most Active:
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         Southside Johnny & Asbury Jukes — This Time It's For
Real — Epic
Sons Of Champlin — Loving Is Why — Ariola/America
KIMN-FM — DENVER, CO — Scott Kenyon
                                                                                                                                                                                                                                                                                                                                                                     Al DiMeola (Mediterranean Sundance)
Zbigniew Seifert (Chinatown)
                                                                                                                                                                                     Graham Central Station — Now Do You Wanta Dance —
                                                                                                                                                                                      Kenny Loggins — Celebrate Me Home — Columbia
        Atlanta Rhythm Section (Neon Nights, So In To You)
                                                                                                                                                                                                                                                                                                                                                                     Passport (Bahia deSol)
                                                                                                                                                                                                                                                                                                                                                                   Passport (Bania desoi)
Rough Diamond (Scared)
Jack Bruce (Something To Live For)
Joan Armatrading (Help Yourself)
Mandre (Money-That's What I Want)
Firesign Theatre
                                                                                                                                                                                     Rough Diamond — Island
Sweet — Off The Record — Capitol
         Bad Company (Peace Of Mind, Man Needs Woman)
       Bad Company (Peace Of Mind, Man Need
The Band (Night Fall, Right As Rain)
Streetwalker (Peyote Rogue)
Boston (Peace Of Mine, Take You Home)
Jackson Browne (The Pretender)
Valerie Carter (Ooh Child, So Happy)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         Most Active:
Rita Coolidge
                                                                                                                                                                               38 Special — A&M

KADI-FM — ST. LOUIS — Pete Parisi
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        Adds:
Dave Mason — Let It Flow — Columbia
England Dan & John Ford Coley — Dowdy Ferry Road
— Big Tree
Alice Cooper — You & Me (45) — WB
KISW-FM — SEATTLE, WA — Lee Michaels
                                                                                                                                                                               Most Active:
                                                                                                                                                                                     REO Speedwagon (Ridin' The Storm, Like You Do)
                                                                                                                                                                                  REO Speedwagon (Ridin' The Storm, Like You Do)
Eagles (Try & Love. Victim Of Love)
Fleetwood Mac (Chain, Dreams)
Marshall Tucker Band (Love Song, Stranger)
Bad Company (Burnin' Sky. Northbeat)
Bob Seger (Night Moves, Main St.)
ELO (Telephone Line, Do Ya)
Atlanta Rhythm Section(So In To You, Neon Nights)
Chiliwack (Fly At Night, Roll On)
Jethro Tull (Whistler, Hunting Girl)
Jesse Colin Young (Fool, Driftin')
Foreigner (First Time)
Bonnie Raitt (Sweet Forgiveness, Runaway)
Justin Hayward (Songwriter)
Supertramp (Quietest Moments)
Head East (Getting Lucky)
Dickey Betts (Out To Get Me, California Blues)
Les Dudek (Judge Jones)
       Valerie Carter (John Child, So Happy)
Eagles (New Kid, Fast Lane)
ELO (Tight Rope, So Fine, Telephone Line)
Fleetwood Mac (Don't Stop, Make Loving Fun, Chain)
Garland Jeffreys (Rough & Ready, Wild In The Streets,
                                                                                                                                                                                                                                                                                                                                                                     Little Feat — Time Loves A Hero — WB
                                                                                                                                                                                                                                                                                                                                                            Little Feat — Time Loves A Hero — WB
Herbie Hancock — VSOP — Columbia
Frankie Miller — Full House — Chrysalis
John Cale — Guts — Island
Ronnie Laws — Friends & Strangers — Blue Note
Mighty Diamond — Ice On Fire — Virgin
Janne Schaffer — Kathasis — CBS
Pee Wee Ellis — Home In The Country — Savoy
Renee Geyer — Polydor
Detective — Swan Song
WKTK-FM — BALTIMORE — Steve Cochran
Most Active:
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          Most Active:
Atlanta Rhythm Section
                   Cool Dawn)
       The Kinks (Sleepwalker, Life Goes On, Stormy
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Kansas
       Jukebox)
Nils Lofgren (I Came To Dance, Rock Me)
Teddy Pendergrass (Don't Love You Anymore, Can't
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Pink Floyd
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               George Benson
Supertramp
                  Hide)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         Adds:
       Pousette-Dart Band (County Line, Amnesia, Fall On
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Little Feat — Time Loves A Hero — WB.
      Pousette-Dart Band (County Line, Amnesia, Fall On Me, Winterness)
Bonnie Raltt (Leave Home, Runaway, 3 Time Loser)
Santana (River, Carnival)
Bob Seger (Night Moves, Rock & Roll, Papa, Fire)
Tony Wilson (I Like Your Style)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Little Feat — I ime Loves A Hero — WB Passport — Iguacu — Alco Gale Force — Fantasy Al DiMeola — Elegant Gypsy — Columbia Dave Mason — Let It Flow — Columbia Bonnie Raitt — Sweet Forgiveness — WB
                                                                                                                                                                                                                                                                                                                                                               Most Active:
Bob Seger
                                                                                                                                                                                                                                                                                                                                                                      The Kinks
                                                                                                                                                                                                                                                                                                                                                                    Fagles
                                                                                                                                                                                                                                                                                                                                                                    Fleetwood Mac
Bonnie Raitt
Supertramp
                                                                                                                                                                                     Les Dudek (Judge Jones)
Peter Gabriel (Solsbury, Flood)
Jackson Browne (The Fuse, Here Come Those Tears)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         Dean Friedman — Lifesong

WEBN-FM — CINCINNATI — Denton Marr
       Stevie Wonder (Sir Duke, I Wish, As)
 Adds:
Amazing Rhythm Aces — Toucan Do It Too — ABC
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         Most Active:
Fleetwood Mac
    Amazing Rhythm Aces — Toucan Do It Too — ABC Beach Boys — Love You — WB Jack Bruce — How's Tricks — RSO Commodores — Motown Bryan Ferry — In Your Mind — Atlantic Isley Brothers — Go For Your Gun — T-Neck/Epic Little Feat — Time Loves A Hero — WB John Lodge — Natural Avenue — London Dave Mason — Let It Flow — Columbia Van Morrison — Period Of Transition — WB Spinners — Yesterday, Today & Tomorrow — Atlantic Michael Stanley Band — Stage Pass — Epic 38 Special — A&M
                                                                                                                                                                                                                                                                                                                                                                     Foreigner
                                                                                                                                                                                                                                                                                                                                                                     Emerson Lake & Palmer
                                                                                                                                                                                    Leon & Mary Russel - Love Crazy (45) - WB
                                                                                                                                                                                                                                                                                                                                                                    Wings
Jackson Browne
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Eagles
                                                                                                                                                                                   Leon & Mary Hussel — Love Crazy (45) — WB
Little Feat — Time Loves A Hero — WB
Van Morrison — A Period Of Transition — WB
Steve Miller Band — Jet Airliner (45) — Capitol
Kenny Looglins — Celebrate Me Home — Columbia
Golden Earring — Mad Love — MCA
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Emerson Lake & Palmer
Boston
Bob Seger
Pousette-Dart Band
                                                                                                                                                                                                                                                                                                                                                           Adds

Rough Diamond — Island
Detective — Swan Song
Amazing Rhythm Aces — Toucan Do It Too — ABC
Iggy Pop — The Idiot — RCA
Kenny Loggins — Celbrate Me Home — Columbia
Bonnie Raitt — Sweet Forgiveness — WB
Kiki Dee — Rocket/MCA
Sons Of Champlain — Loving Is Why — Ariola/America
Steve Miller — Jet Airliner (45) — Capitol
Streetwalker — Vicious But Fair — Mercury
WMMS-FM — CLEVELAND — Shelley Stile
Most Active:
Fleetwood Mac
Eagles — Michael Stanley Band
                                                                                                                                                                                    Southside Johnny & Asbury Jukes - This Time It's For
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Stevie Wonde
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               George Benson
Jethro Tull
Atlanta Rhythm Section
                                                                                                                                                                                    Real — Epic
Kiki Dee — Rocket/MCA
                                                                                                                                                                               KSHE-FM — ST. LOUIS — Ted Habeck
                                                                                                                                                                               Most Active:
Bad Company
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Boz Scaggs
Jeff Beck With Jan Hammer
  WCOZ-FM - BOSTON - Beverly Mire
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Bad Company
Michael Franks
Bonnie Raitt
Jimmy Buffett
 Most Active:
Fleetwood Mac (Dreams)
Eagles (Hotel California)
Pousette-Dart Band (Amnesia)
                                                                                                                                                                                      Chilliwack
Pink Floyd
Fleetwood Mac
                                                                                                                                                                                      Foreigner
Jeff Beck With Jan Hammer
                                                                                                                                                                                                                                                                                                                                                                    Eagles — Michael Stanley Band
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 Foreigner
        The Kinks (Life Goes On)
Boston (More Than A Feeling)
                                                                                                                                                                                      Supertramp

Marshall Tucker Band
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Weather Report
                                                                                                                                                                                                                                                                                                                                                                   Bob Seger
                                                                                                                                                                                                                                                                                                                                                                    Al Stewart
Atlanta Rhythm Section
Peter Gabriel
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Pablo Cruise
        Boston (More Than A Feeling)
Bonnie Raitt (Runaway)
Stevie Wonder (Sir Duke)
Atlanta Rhythm Section (So In To You)
Jethro Tull (Velvet Green)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        Pablo Cruise

Adds:

Rough Diamond — Island

Dickey Betts & Great Southern — Arista

Dave Mason — Let It Flow — Columbia

Little Feat — Time Loves A Hero — WB

KOME-FM — SAN JOSE — Dana Jang

Most Active:

Les Dudek

Emerson Lake & Palmer
                                                                                                                                                                                      Dickey Betts & Great Southern
REO Speedwagon
Jethro Tull
                                                                                                                                                                                                                                                                                                                                                                    Starz
                                                                                                                                                                                                                                                                                                                                                                    Foreigner
        Bob Seger (Fire, Night Moves)
Southside Johnny (This Time)
                                                                                                                                                                                                                                                                                                                                                                   Isley Brothers
Emerson Lake & Palmer
       Southside Johnny (This Tin
ELO (So Fine)
The Band (Right As Rain)
Steve Gibbons (Mr. Jones)
Supertramp (Give A Little)
                                                                                                                                                                                      Head East
                                                                                                                                                                                                                                                                                                                                                                   Emerson Lake & Palmi
Iggy Pop
Johnny Guitar Watson
Marvin Gaye
Pink Floyd
                                                                                                                                                                                      Mama's Pride
                                                                                                                                                                               Adds.
                                                                                                                                                                                     Billion Dollar Babies — Battle Axe — Polydor
Southside Johnny & Asbury Jukes — This Time It's For
Real — Epic
Rough Diamond — Island
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 Emerson Lake & Palmer
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Fleetwood Mac
         Walter Egan (Wastin' Time)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Foreigner
Jethro Tull
Nils Lofgren
        water Egan (wastin Time)
Chilliwack (California Girl)
Foreigner (Headknocker)
John Lodge (Natural Avenue)
Emerson Lake & Palmer (Hallowed Be Thy Name)
                                                                                                                                                                                                                                                                                                                                                                   Genesis
                                                                                                                                                                                                                                                                                                                                                                     George Benson
                                                                                                                                                                                                                                                                                                                                                            Adds:
Kenny Loggins — Celebrate Me Home — Columbia
                                                                                                                                                                                     Jack Bruce — How's Tricks — RSO
Dave Mason — Let It Flow — Columbia
Golden Earring — Mad Love — MCA
Steve Miller Band — Jet Airliner (45) — Capitol
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Bonnie Raitt
                                                                                                                                                                                                                                                                                                                                                            Dave Mason — Let It Flow — Columbia Charlie — Second Chance — Janus M105-FM — CLEVELAND — Eric Stevens
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Dickey Betts & Great Southern
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Bryan Ferry
Steve Hunter
Supertramp
       Johnny Guitar Watson — A Real Mother For Ya —
 Johnny Guitar Watson — A Heal Mother For Ya
DJM/Amherst
Les Dudek — Say No More — Columbia
Dickey Betts & Great Southern — Arista
Dave Mason — Let It Flow — Columbia
Steve Miller Band — Jet Airliner (45) — Capitol
KFWD-FM — DALLAS — Tim Spencer
                                                                                                                                                                               WDVE-FM — PITTSBURGH — Marsy Posner
                                                                                                                                                                               Most Active:
Fleetwood Mac
                                                                                                                                                                                                                                                                                                                                                                   Eagles
Bob Seger
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 Klaatu
Weather Report
                                                                                                                                                                                      Atlanta Rhythm Section
Emerson Lake & Palmer
Jethro Tull
Bad Company
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        Adds:

Dave Mason — Let It Flow — Columbia
Kenny Loggins — Celebrate Me Home — Columbia
Sons Of Champlin — Loving Is Why — Ariola/America
Gale Force — Fantasy
38 Special — A&M
Kraftwerk — Trans-Europe Express — Capitol
Janne Schaffer — Columbia
Southside Johnny & Asbury Jukes — This Time It's For
Real — Epic
Uriah Heep — Firefly — WB
Johnny Guitar Watson — A Real Mother For Ya — DJM
Firesign Theatre — Fireside Chat — Butterfly
KSJO-FM — SAN JOSE — Paul Wells
Most Active:
                                                                                                                                                                                                                                                                                                                                                                     Fleetwood Mac
                                                                                                                                                                                                                                                                                                                                                                   Bad Company
                                                                                                                                                                                                                                                                                                                                                                   Genesis
The Kinks
Klaatu
  Most Active
Bonnie Raitt (Leave Home, Sweet Forgiveness)
Al DiMeola (Devil)
                                                                                                                                                                                      George Benson
                                                                                                                                                                                       Kracker
                                                                                                                                                                                                                                                                                                                                                                    Foreigner
          Eagles
                                                                                                                                                                                      Pahlo Cruise
                                                                                                                                                                                                                                                                                                                                                                   Michael Stanley Band
                                                                                                                                                                                      Dickey Betts & Great Southern
Walter Egan
Peter Gabriel
          Fleetwood Mac
          Pink Flovd
         Atlanta Rhythm Section (Outside Woman Blues,
Georgia Rhythm)
Kansas
                                                                                                                                                                                                                                                                                                                                                                  Dave Mason — Let If Flow — Columbia
Climax Blues Band — Gold Plated — ABC
Emerson Lake & Palmer
                                                                                                                                                                                      Bonnie Raitt
                                                                                                                                                                                      Southside Johnny & Asbury Jukes
                                                                                                                                                                                                                                                                                                                                                             Jennifer Warnes — Arista
WRAS-FM — ATLANTA — Bob Bailey
          Bob Seger
                                                                                                                                                                                      Wild Cherry
Jesse Colin Young
REO Speedwagon
          Bad Company
Emerson Lake & Palmer
                                                                                                                                                                                                                                                                                                                                                           WHAS-FM — ATLANTA — BOD Bailey
Most Active:
Jeff Beck With Jan Hammer (Freeway Jam, Blue Wind)
Steve Hunter (8 Miles High, Sail On Sallor)
The Kinks (Sleepwalker, Life Goes On)
Sea Level (Grand Larcency, Fever)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          Most Active:
Jesse Colin Young
Fleetwood Mac
Bad Company
          Klaatu
        Klaatu
Jethro Tull
Jeff Beck With Jan Hammer
Weather Report
Kenny Loggins (Lady Luck, Melody)
Climax Blues Band
                                                                                                                                                                                      Les Dudek
                                                                                                                                                                                      Sea Level
                                                                                                                                                                                      Klaatu
                                                                                                                                                                                      Starz
                                                                                                                                                                                                                                                                                                                                                                  Sea Level (Carant Larcency, Fever)
Gong (Expresso)
Richard Torrance (Rio de Janero)
Henry Gross (String Of Hearts)
Michael Franks (Don't Be Blue, Lady Wants To Know)
Genesis
Mallard (Heartstrings, Green Coyote)
Garland Jeffreys (Rouch & Ready, Cool Down)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  Jeff Beck With Jan Hammer
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 Les Dudek
Nils Lofgren
The Kinks
Peter Gabriel
                                                                                                                                                                                     oos:
Dave Mason — Let It Flow — Columbia
Kenny Loggins — Celebrate Me Home — Columbia
Adnrew Gold — What's Wrong With This Picture —
Climax Blues Band
Adds:

Detective — Swan Song
Kenny Loggins — Celebrate Me Home — Columbia
Little Feat — Time Loves A Hero — WB
Jack Bruce — How's Tricks — RSO
Rita Coolidge — Anytime. ... Anywhere — A&M
Van Morrison — A Period Of Transition — WB
Dave Mason — Let It Flow — Columbia

KZEW-FM — DALLAS — Charlie Kendall
Most Active:
Fleetwood Mac (Make Loving Fun. Dreams)
Bad Company (Leaving You, Burnin Sky)
Eagles (Life In The Fast Lane, Victim Of Love)
The Kinks (Sleepwalker, Jukebox)
Bob Seger (Main St. Papa)
Bonnie Raitt (Runaway)
Todd Rundgren's Utopia (Overture, Jealousy)
Foreigner (First Time)
Weather Report (Birdland, A Remark)
Peter Gabriel (Solsbury Hill)
                                                                                                                                                                                                Elektra
                                                                                                                                                                                      Elektra
Rough Diamond — Island
Steve Miller — Jet Airliner (45) — Capitol
Foreigner — Feels Like The First Time (45) — Atlantic
Dean Friedman — Ariel (45) — Lifesong
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  Foreigner
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 Emerson Lake & Palmer
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               Emerson Lake & Paime
Todd Rungren's Utopia
The Band
Marshall Tucker Band
Jethro Tull
Pink Floyd
                                                                                                                                                                                                                                                                                                                                                                   Emerson Lake & Palmer
                                                                                                                                                                                                                                                                                                                                                                  Emerson Lake & Palmer
Ian Matthews (Times. Tigers Will Survive)
Les Dudek
David Bowie
Marshall Tucker Band
Fleetwood Mac
Queen (Tie Your Mother Down)
Television (Elevation)
Santana (Carnival. Let The Children Play)
dds:
                                                                                                                                                                              WYDD-FM — PITTSBURGH — Steve Downes
Most Active:
Atlanta Rhythm Section
Dickey Betts
Bryan Ferry (Tokyo Joe)
Fleetwood Mac
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                38 Special - A&M
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                38 Special — A&M
The Hoilywood Stars — Arista
The Brecker Bros. — Don't Stop The Music — Arista
Sweet — Off The Record — Capitol
Dave Mason — Let It Flow — Columbia
Al DiMeola — Elegant Gypsy — Columbia
Kenny Logdins — Celebrate Me Home — Columbia
Balcones Fault — Cream
                                                                                                                                                                                                                                                                                                                                                           Santana (Carnival. Let The Children Play)

Adds:

4 Seasons — Helicon — WB

Dave Mason — Let It Flow — Columbia

Dickey Betts & Great Southern — Arista

Bonnie Riatt — Sweet Forgiveness — WB

38 Special — A&M

Supertramp — Even In The Quietest Moments — A&M

Hollies — Live — Epic (IMP)

Secret Oyster — Straight To The Crankenhause — CBS

(IMP)
                                                                                                                                                                                     Foreigner
Peter Gabriel (Solsbury, Dolce Vita)
                                                                                                                                                                                      Kansas
The Kinks
Marshall Tucker Band
Pousette-Dart Band (Fall On Me, County Line)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                Balcones Fault — Cream
Southside Johnny & Asbury Jukes — This Time It's For
Real — Epic
Gale Force — Fantasy
Johnny's Dance Band — Windsong
Rough Diamond — Island
        Weather Heport (Birdland, A Hemark)
Peter Gabriel (Solsbury Hill)
Pink Floyd (Dogs, Pigs)
Jethro Tull (Whistler, Velvet)
Rita Coolidge (Higher, All Alone)
Foghat (Standing By, The River)
Emerson Lake & Palmeri C'est La Vie, Pirates)
Jackson Browne (Daddy's Tune, Pretender)
Attack Pinkhon Section (Goognia Bhythm Secti
                                                                                                                                                                               Bob Seger
Jesse Colin Young (Workin')
Adds:
                                                                                                                                                                                     dds:
Kalapana — Abbatoir
Lavender Hill Mob — UA
Dave Mason — Let It Flow — Columbia
Joan Armatrading — Live At The Bijoy Cafe (For Radio)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           WMC-FM — MEMPHIS — Ron Olson
Most Active:
Klaatu (Sub Rosa, Occupants)
Atlanta Rhythm Section (So In To You, Georgia
                                                                                                                                                                                                                                                                                                                                                            KEZY-FM — ANAHEIM — Ron Burnstein
                                                                                                                                                                                                                                                                                                                                                            Most Active:
Southside Johnny & Asbury Jukes (Without Love)
          Atlanta Rhythm Section (Georgia Rhythm, So In To
          You)
Les Dudek (Judge Jones)
Justin Hayward (Country Girl, Songwriter)
Jimmy Buffett (Tampico Trauma)
                                                                                                                                                                                                                                                                                                                                                                  David Bowie
Iggy Pop (Sister Midnight)
Al Stewart
                                                                                                                                                                                                   _ A&M
                                                                                                                                                                               — A&M
Kenny Loggins — Celebrate Me Home — Columbia
KPFT-FM — HOUSTON — Bruce Litvin
Most Active:
Secret Oyster (Lida & The Dogs)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            Rhythm)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  Fleetwood Mac (Dreams, Never Going Back)
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  Kansas (Carry On. The Wall)
Boston (Peace Of Mind, Hitch A Ride)
Bob Seger (Night Moves, Main St.)
                                                                                                                                                                                                                                                                                                                                                                  ous:
Jack Bruce — How's Tricks — RSO
Dave Mason — Let If Flow — Columbia
Sweet — Off The Record — Capitol
         ous.
Al DiMeola — Elegant Gypsy — Columbia
Gale Force — Fantasy
                                                                                                                                                                                      Supertramp (Dadaji)
Mallard (Your Face On Someone Else)
```

(continued on page 48)

# POPRADIO PLAYLIST HIGHLIGHTS

28 — Fleetwood Mac 9 To 2 — David Soul 18 To 3 — Bill Conti 23 To 19 — Foreigne Captain & Tennille Bill Conti 20 10 15 — Bill Conti
28 To 17 — Alan O'Day

WLAV — GRAND RAPIDS
4-1 — Glen Campbell

'Kenny Rogers

'Blue

'John Denver

'Fleetwood Mac
17 To 10 — Stevie Wonder
18 To 12 — Climax Blues Band
23 To 14 — Rose Royce
24 To 17 — Hot
Ex To 21 — Marshail Tucker Band
Ex To 24 — Tony Orlando
Ex To 28 — Jimmy Buffett
2-96 — GRAND RAPIDS
5-1 — Leo Sayer Playlist Highlights contain the following information:

Number One Song, with last week's position:

New Numbered Additions:

New Hitbounds (\*): records receiving highest frequency of rotation for current product without attaining numbered WDRO — DETROIT
8-1 — Marvin Gaye
5 — Rufus
33 — Jennifer Warnes
34 — Five Special
35 — Teddy Pendergrass
11 To 3 — 10cc
14 To 9 — David Soul
15 To 10 — Glen Campbell
21 To 16 — Trammps
22 To 17 — Tavares
25 To 18 — KC & Sunshine Band
27 To 21 — Boz Scaggs
28 To 14 — Stevie Wonder
30 To 25 — Leo Sayer
32 To 26 — Sylvers
33 To 27 — Bill Conti
34 To 30 — Bob Seger
35 To 31 — Egg Cream
WDBQ — DUBUQUE WDRQ - DETROIT 23 To 9 — Foreigner
Q-102 — CINCINNATI
3.1 — Eagles
No new additions
14 To 10 — Natalie Cole
18 To 14 — Captain & Tennille
22 To 18 — Climax Blues Band
25 To 20 — Andrew Gold
27 To 23 — Firefall
Ex To 28 — Fleetwood Mac New Part-Time Records (\*\*): 'LP cut' rotations, day-only and night-only play: Prime Movers; and Debuts: records moving from hitbound or part-time rotations into numbered positions 17 To 11 — Kenny Rogers
Ex To 18 — Foreigner
WRKO — BOSTON
1-1 — Leo Saver
30 — Bill Conti
'Tavares
'Bob Seger
11 To 7 — William Bell
20 To 15 — Fleetwood Mac
24 To 18 — O
27 To 24 — Climax Blues Band
29 To 26 — Kiss
Ex To 22 — KC & Sunshine Band
Ex To 25 — Yvonne Elliman
WBGN — BOWLING GREEN \*\*Steve Miller

18 To 13 — Addrisi Brothers

22 To 17 — Marshall Tucker Band

26 To 18 — Dean Friedman

30 To 25 — B W Stevenson

Ex To 28 — Joe Tex

Ex To 29 — Fleetwood Mac

Ex To 30 — Starbuck WCUE - AKRON WCUE — ARHUM
1-1 — Leo Sayer
38 — Dean Friedman
39 — Sylvers
40 — Dave Mason
\*Starbuck
\*Addrisi Brothers WSAI — CINCINNATI 7-1 — Stevie Wonder 27 — Fleetwood Mac 19 To 13 — Leo Sayer 22 To 16 — Boz Scagg Addris Brothers
'Klaatu
'Pufus
'Bad Company
'5 To 8 — Starz
'7 To 9 — Stevie Wonder
20 To 15 — Captain & Tennille
29 To 20 — Fleetwood Mac
31 To 25 — Kenny Rogers
34 To 28 — Wild Cherry
36 To 29 — Joe Tex
37 To 30 — Bill Conti
Ex To 33 — Marvin Gaye
Ex To 37 — Eagles — Fast Lane
WPTR — ALBANY
2-1 — Eagles Z-96 — GRAND RAPIDS
5-1 — Leo Sayer
'Steve Miller
'Yvonne Elliman
'Bob Seger
18 To 12 — Starz
22 To 14 — KC & Sunshine Band
30 To 23 — Hot
Ex To 27 — Kiss
Ex To 28 — Foreigner
Ex To 30 — McCoo/Davis 22 To 16 — Boz Scaggs
WGCL — CLEVELAND
1-1 — Eagles
17 — Bill Conti
25 — Sylvers
28 — Fleetwood Mac
30 — Kenny Nolan
10 To 6 — Kiss
17 To 13 — Angel
22 To 15 — Wild Cherry
24 To 18 — Stevie Wonder 2-1 — Atlanta Rhythm Section 20 — Addrisi Brothers Jimmy Buffett Joe Tex WAUG - AUGUSTA 20 — Addrist Brothers
Jimmy Buffett
Joe Tex
Steve Miller
Alice Cooper
6 To 2 — Glen Campbell
14 To 8 — Alan O'Day
19 To 13 — KC & Sunshine Band
Ex To 22 — Dean Friedman
Ex To 25 — Fleetwood Mac WDBQ — DUBUQUE 3-1 — Eagles 'Helen Reddy Ex To 25 — Yvonne Elliman

WBGN — BOWLING GREEN

1-1 — Eagles

Jimmy Buffett

Andy Gibb

Helen Reddy Hot McCoo/Davis Ex To 30 — McCoo/Davis

KEIN — GREAT FALLS

1-1 — Leo Sayer
'Addrisi Brothers
'Foreigner
'Jimmy Buffett

11 To 7 — Kenny Rogers

18 To 14 — Yvonne Elliman

20 To 15 — Alan O'Day

Ex To 18 — KC & Sunshine Band

Ex To 19 — Andrew Gold

Ex To 20 — Marshall Tucker Band

WGSY — GUNTERSVILLE 'McCoo/Davis
'Chicago
9 To 5 — Boz Scaggs
17 To 13 — Climax Blues Band
23 To 15 — Kiss
24 To 18 — Yvonne Elliman
28 To 22 — Foreigner
Ex To 27 — Stevie Wonder
Ex To 28 — Andrew Gold
Ex To 29 — Jimmy Buffett
Ex To 30 — Al Stewart 22 To 15 — Wild Cherry
24 To 18 — Stevie Wonder

WCOL — COLUMBUS
1-1 — Leo Sayer
38 — Kenny Rogers
39 — Bill Conti
40 — Steve Miller
18 To 10 — Starz
22 To 13 — Climax Blues Band
23 To 17 — Foreigner
32 To 20 — Sylvers
34 To 26 — Rose Royce
36 To 30 — Andrew Gold
38 To 33 — Fleetwood Mac
39 To 31 — Joe Tex
40 To 34 — Alan O'Day

WNCI — COLUMBUS
3-1 — Leo Sayer
22 — Rose Royce
23 — Sylvers
31 To 7 — Atlanta Rhythm Section
23 To 14 — KC & Sunshine Band
24 To 17 — Stevie Wonder

KNUS — DALLAS "Andy Gibb
"Helen Reddy
"Steve Miller
"Bob Seger
"Elliott Randall
10 To 5 — Leo Sayer
12 To 8 — Natalie Cole
14 To 10 — Addrisi Brothers
15 To 11 — Hot
17 To 12 — Boz Scaggs
20 To 16 — Rose Royce
23 To 18 — KC & Sunshine Band
25 To 17 — Yvonne Elliman
26 To 21 — Starz
Ex To 27 — O
Ex To 28 — Kiss
Ex To 29 — Bellamy Brothers
Ex To 30 — McCoo/Davis
WICC — BRIDGEPORT KERN — BAKERSFIELD

1-1 — Leo Sayer

Bob Seger

Steve Miller

21 To 14 — Addrisi Brothers

22 To 12 — Bill Conti
Ex To 21 — Stevie Wonder

Ex To 25 — Alan O Day
Ex To 28 — Al Stewart WPIH — ALBANY
2-1 — Eagles
'Alan O Day
27 To 20 — Stevie Wonder
Ex To 25 — KC & Sunshine Band
KRKE — ALBUQUERQUE
1-1 — Leo Sayer
'Stevie Wonder
'Bill Conti WEBC — DULUTH 1-1 — Leo Sayer WEBC — DULUTH

1-1 — Leo Sayer

Starbuck
Peter McCann
Bob Seger

11 To 6 — Climax Blues Band
15 To 10 — Rose Royce
22 To 14 — Firefall
25 To 16 — KC & Sunshine Band
26 To 20 — Yvonne Elliman
27 To 22 — Stevie Wonder
Ex To 24 — Bill Conti WGSV - GUNTERSVILLE 2-1 - Climax Blues Band WGSV — GUNTERSVILLE
2.1 — Climax Blues Band
\*Bill Conti
\*Bob Seger
\*Andy Gibb
\*Steve Miller
\*B To 13 — Kenny Rogers
25 To 20 — Jimmy Buffett
28 To 23 — Starbuck
30 To 25 — Addriss Brothers
32 To 27 — Fleetwood Mac
34 To 28 — Jacksons
Ex To 29 — Foreigner
Ex To 32 Al Stewart
\*WRBC — HARTFORD Dean Fri**ed**man \*Dean Friedman
\*Steve Miller
\*Jimmy Buffett
10 To 5 — Jennifer Warnes
11 To 4 — Natalle Cole
16 To 10 — Climax Blues Band
19 To 15 — Hot
Ex To 13 — KC & Sunshine Band KAFY - BAKERSFIELD \*Dave Mason

\*Bill Conti

\*McCoo/Davis

\*Steve Miller

\*Al Stewart WICC — BRIDGEPORT 1-1 — Eagles \*Steve Miller Steve Miller

"Chicago
7 To 2 — Gien Campbell
10 To 5 — Leo Sayer
13 To 7 — Stevie Wonder
Ex To 20 — Climax Blues Band
Ex To 26 — Bill Conti
Ex To 30 — McCoo/Davis

BHFFALO WAEB - ALLENTOWN Bob Seger 'Bob Seger
19 To 11 — Stevie Wonder
24 To 16 — Fleetwood Mac
25 To 15 — Firefall
Ex To 21 — Alan O Day
Ex To 22 — Marshall Tucker Band
Ex To 23 — Hot
Ex To 24 — Andrew Gold
Ex To 25 — Eagles — Fast Lane WAEB — ALLENTOWN
2-1 — Thelma Houston
'Dean Friedman
'Maynard Ferguson
16 To 11 — Natalie Cole
18 To 14 — Firefall
Ex To 27 — Stevie Wonder
Ex To 29 — KC & Sunshine Band
Ex To 30 — Fleetwood Mac WEAQ - EAU CLAIRE WEAU — EAU CLAIRE 1-1 — Leo Sayer 28 — KC & Sunshine Band 31 — Maynard Ferguson 32 — Peter McCann 16 To 13 — Rubinoos 21 To 18 — Henry Mancini XNUS — DALLAS
1.1 — Eagles
29 — Eagles — Fast Lane
22 To 17 — Atlanta Rhythm Section
28 To 23 — Stevie Wonder Ex To 32 Al Stewart

WDRC — HARTFORD

1-1 — Eagles

'Steve Miller

'Bill Conti

18 To 6 — Leo Sayer

19 To 12 — William Bell

24 To 13 — Stevie Wonder

Ex To 29 — Kenny Rogers

Ex To 30 — O

WNDE — INDIANAPOLIS

1-1 — David Soul Ex To 30 — McCoo/Davis

WKBW — BUFFALO

1.1 — Leo Sayer

23 — Natalie Cole

26 — Helen Reddy

30 — Rubinoos

"England Dan & J Ford Coley

10 To 5 — Siarz

12 To 8 — Kiss

19 To 9 — Boz Scaggs

22 To 10 — KC & Sunshine Band KLIF — DALLAS 10-1 — Leo Sayer 25 — Stevie Wond KINT — EL PASO

1-1 — Eagles

Andrew Gold
Alan O Day
22 To 18 — Hot
Ex To 24 — Natalie Cole
Ex To 25 — Firefall 10-1 — Leo Sayer 25 — Stevie Wonder 29 — Bill Conti 14 To 10 — Jennifer Warnes 22 To 18 — Kiss 25 To 19 — Captain & Tennille Ex To 27 — David Soul (new) WCAO — BAL...
2-1 — Glen Campbell
'Marvin Gaye
8 To 2 — Leo Sayer
25 To 21 — Andrew Gold
29 To 25 — Joe Tex
Ex To 26 — Eagles — Fast Lane
Ex To 28 — Aerosmith
Ex To 29 — Chicago
Ex To 30 — Alan O'Day
WFBR — BALTIMORE
3-1 — Thelma Houston
21 — Kenny Rogers
25 — Tavares
40 — Stephen Bishop
12 To 8 — Leo Sayer
- Stevie Wonder WCAO — BALTIMORE 2-1 — Glen Campbell KEZY — ANAHEIM
3-1 — Eagles
'Steve Miller
'Bad Company
'Bill Conti
28 To 22 — Fleetwood Mac
32 To 25 — Yvonne Elliman
33 To 26 — Al Stewart
34 To 28 — McCoo/Davis
35 To 30 — Addrsis Brothers
Ex To 34 — Bob Seger
Ex To 35 — Foreigner
WISE — ASHEVILLE
3-1 — Alan O'Day
28 — Fleetwood Mac
29 — Stevie Wonder
30 — Yvonne Elliman
'John Denver
'Orleans KEZY - ANAHEIM 1-1 — David Soul 19 — Marvin Gaye O Bill Conti Ex To 27 — David Soul (new)
WING — DAYTON
2-1 — Leo Sayer
40 — Sylvers
41 — Bob Seger
43 — Dean Friedman
44 — Al Stewart
45 — Jethro Tull
Graham Parker
'Eagles — Fast Lane
'Steve Miller
33 To 19 — Kenny Rogers
34 To 29 — Rubinoos
38 To 32 — Fleetwood Mac
39 To 33 — Jacksons
40 To 34 — Klaatu — Both Sides
WMFJ — DAYTONA BEACH WJET — ERIE
5-1 — Atlanta Rhythm Section
30 — Yvonne Elliman
\*Fleetwood Mac 22 To 10 — KC & Sunshine Band

WYSL — BUFFALO
2-1 — Eagles

'Chilliwack
'Eagles — Fast Lane
'Steve Miller
25 To 17 — Peter Gabriel
27 To 21 — Parker McGee — Love
Ex To 15 — Stevie Wonder
Ex To 26 — Rose Royce
Ex To 26 — Bose Royce
Ex To 29 — Dean Friedman
Ex To 30 — Al Stewart

WYMA — CHARLESTON \*Kiss
\*REO Speedwagon
\*Mary Macgregor
Ex To 15 — Stevie Wonder
Ex To 17 — Captain & Tennille Fleetwood Mac
Foreigner
11 To 5 — Natalie Cole
13 To 7 — Glen Campbell
16 To 8 — KC & Sunshine Band
18 To 11 — Boz Scaggs
23 To 15 — Rose Royce
29 To 19 — Maynard Ferguson
Ex To 28 — Chicago
Ex To 29 — Firefall WIFE — INDIANAPOLIS 1-1 — David Soul \*Firefall Firefall

Kiss
Hollywood Stars
Steve Miller

7 To 3 — Leo Sayer

9 To 4 — Jennifer Warnes

17 To 12 — KC & Sunshine Band

18 To 11 — Foreigner

19 To 13 — Wild Cherry

Ex To 15 — Rose Royce

Ex To 17 — Captain & Tennille

Ex To 19 — Fleetwood Mac

Ex To 21 — Boz Scaggs

WJDX — JACKSON WGUY - BANGOR \*John Denver
\*Orleans
\*Pablo Cruise
\*Peter McCann
16 To 12 — Kenny Rogers
17 To 10 — Hot
18 To 11 — O
19 To 14 — Kiss
20 To 16 — Andrew Gold Ex To 29 — Firefall

14-RKO — EVERETT

1-1 — Leo Sayer

No new additions

8 To 2 — Eagles

5 To 18 — Jimmy Buffett

26 To 19 — Bread

Ex To 26 — Fleetwood Mac

Ex To 29 — Andy Gibb

Ex To 30 — McCoo/Davis Ex To 30 — Al Stewart
WTMA — CHARLESTON
2-1 — Leo Sayer
'Jimmy Buffett
'Fleetwood Mac
'Bob Seger
9 To 4 — KC & Sunshine Band
23 To 14 — Boz Scaggs
24 To 5 — Stevie Wonder
26 To 20 — McCoo/Davis
Ex To 22 — Climax Blues Band
Ex To 23 — Hot
Ex To 28 — Kenny Rogers
WET — CHARLOTTE WMFJ - DAYTONA BEACH 12 To 8 — Boz Scaggs 16 To 7 — Stevie Wonder 2-1 — Boz Scaggs Steve Miller \*Bob Seger 16 To 7 — Stevie Wonder
19 To 13 — Fleetwood Mac
22 To 14 — Kenny Rogers
24 To 19 — Kinks
25 To 17 — Firefall
29 To 24 — Klaatu
Ex To 25 — Alan O'Day
Ex To 27 — Marshall Tucker Band
Ex To 29 — Chilliwack 19 To 14 — Kiss
20 To 16 — Andrew Gold
22 To 17 — Rose Royce
23 To 19 — Firefall
26 To 20 — KC & Sunshine Band
28 To 22 — Joe Tex
Ex To 25 — Starbuck
Ex To 26 — Al Stewart
Ex To 27 — Addrisi Brothers
Ex To 31 — Kenny Nolan Starbuck
'Alan O'Day
'5 To 10 — Joe Tex
17 To 11 — Stevie Wonder
Ex To 21 — Kiss
Ex To 22 — Yvonne Elliman
Ex To 28 — Mark & Clark Band KOWB — FARGO 1-1 — Stevie Won WJDX — JACKSON 23 — Bill Conti 24 — Fleetwood Mac 25 — Starbuck 20 To 15 — Hot 24 To 17 — Kenny Ro 1-1 — Stevie Wonder

Starz
Peter McCann
Wavlon Jennings
"Jimmy Buffett
"McCoo/Davis
17 To 13 — Marshall Tucker Band
20 To 9 — Bill Conti
26 To 17 — Leo Sayer
Ex To 18 — Kenny Rogers
Ex To 24 — Andrew Gold
WEI R — FAYFTTEVILLE WHNN - BAY CITY WBT — CHARLOTTE
3-1 — Leo Sayer
No new additions
12 To 7 — Rose Royce
14 To 8 — William Bell KTLK — DENVER
1-1 — Orleans — Reach
29 — Stevie Wonder
18 To 11 — Leo Sayer Ex To 31 — Kenny Nolan

WRFC — ATHENS
5-1 — Joe Tex
32 — Isley Brothers
33 — Andrew Gold
34 — Peter McCann
35 — Steve Miller
7 To 3 — Rose Royce
12 To 6 — Jimmy Buffett
14 To 9 — Captain & Tennille
18 To 13 — Dobie Gray
22 To 16 — Universal Robot Band
23 To 18 — Yvonne Elliman
26 To 21 — KC & Sunshine Band
27 To 22 — Waylon Jennings
34 To 29 — Kiss
35 To 27 — Alan O'Day
2-93 — ATLANTA 24 to 17 — Kenny Hogers
WAPE — JACKSONVILLE
2.1 — Hall & Oates
18 — Stevie Wonder (re-add)
22 — Bill Conti
30 — Andrew Gold
\*\*38 Special
\*\*Eagles — Fast Lane
\*\*Aerosmith
\*\*Parx Scanps 27 — Bill Conti \*Kiss \*Alice Cooper Bob Seger \*Teddy Pendergrass 9 To 5 — Stevie Wonder 11 To 2 — Boz Scaggs 21 To 9 — Marvin Gaye 23 To 10 — Tavares 25 To 14 — Starz 27 To 23 — Fleetwood Mac 30 To 24 — Q Ex To 28 — Firefall Ex To 29 — Starbuck Ex To 30 — Shields 18 To 11 — Leo Sayer
KIMN — DENVER
1-1 — Jennifer Warnes
No new additions
17 To 6 — Leo Sayer
EX To 23 — Climax Blues Band
EX To 26 — Stevie Wonder
EX To 28 — O
EX TO 30 — Rita Coolidge 14 To 8 — William Bell
WAYS — CHARLOTTE
4.1 — Allana Rhythm Section
23 — Bill Conti
24 — Yvonne Elliman
17 To 6 — Climax Blues Band
18 To 10 — O
20 To 15 — Hot
23 To 14 — Stevie Wonder
24 To 12 — Joe Tex Ex To 24 — Andrew Gold

WFLB — FAYETTEVILLE
1-1 — Leo Sayer

'Maynard Ferguson

Walter Murphy

'Mary Macgregor

'Bob Seger

'Bob Seger

'Bad Company

'Bad Company — Heartb

'Eagles — Fast Lane

To 3 — Faste Lane \* Aerosmith
\*\*Boz Scaggs
\*\*Alice Cooper
\*\*Bad Company
18 To 12 — Fleetwood Mac
24 To 19 — Yvonne Elliman
26 To 21 — Hot
27 To 13 — Jennifer Warnes
Ex To 23 — Sylvers
Ex To 27 — Starz
Ex To 29 — J Guitar Watson — Bitch
WCRO — JOHNSTOWN KIOA — DES MOINES 2-1 — Kiss KIOA — DES MOINES
2-1 — Kiss
35 — Fleetwood Mac
36 — Bob Seger
37 — Steve Miller
38 — Jimmy Buffett
39 — Alan O'Day
40 — Al Stewart
10 To 3 — Natalie Cole
20 To 15 — Jennifer Warnes
22 To 14 — Maynard Ferguson
25 To 17 — Addrisi Brothers
27 To 19 — Captain & Tennille
29 To 23 — McCoo/Oavis
31 To 26 — Helen Reddy
35 To 29 — Rubinoos
37 To 21 — KC & Sunshine Band
38 To 33 — Hollywood Stars
39 To 34 — Steve Gibbons
40 To 32 — Andrew Gold
CKLW — DETROIT WFLI — Joe 1ex
WFLI — CHATTANOGA

1-1 — Leo Sayer
'John Denver
'Alan O Day
'Stevie Wonder
'Bob Seger
''Peter McCann
''Kiss
''Rufus
''Starz
''Foreigner
''Bill Conti
''Alice Cooper
''Manfred Mann
10 To 2 — Eagles
'A To 4 — Kenny Rogers
16 To 5 — Marshall Tucker Band
17 to 11 — Hot
18 To 9 — KC & Sunshine Band
24 To 19 — Jimmy Buffett
Ex To 21 — Joe Tex
Ex To 23 — Fleetwood Mac
Ex To 24 — Eagles — Fast lane
WLS — CHICAGO WFLI - CHATTANOOGA - Hearthreak "Bad Company — Heartbreak
"Eagles — Fast Lane
7 To 3 — Eagles
9 To 4 — Joe Tex
21 To 10 — Alan O'Day
25 To 20 — Stevie Wonder
32 To 25 — KC & Sunshine Band
34 To 29 — Al Stewart
Ex To 33 — Marvin Gaye
Ex To 34 — Fleetwood Mac
Ex To 35 — Sylvers
KFJZ — FORT WORTH
6-1 — Leo Saver WERC — BIRMINGHAM 2-1 — Leo Sayer 2-1 — Leo Saye \*Bill Conti \*Peter McCann \*Steve Miller 9 To 3 — Natalie Z-93 - ATLANTA WCRO — JOHNSTOWN
1-1 — Leo Sayer
Bob Seger
Fleetwood Mac
Jimmy Buffett
Bruce Foster 'Steve Miller
9 To 3 — Natalie Cole
10 To 5 — Hot
16 To 9 — Kenny Rogers
18 To 11 — Climax Blues Band
22 To 16 — Fleetwood Mac
24 To 19 — Kenny Nolan
27 To 23 — Starbuck
Ex To 18 — Joe Tex
Ex To 24 — KC & Sunshine Band
Ex To 25 — Alan O Day Natalie Cole

Hot Steve Miller
Starbuck

14 To 7 — KC & Sunshine Band
17 To 12 — Universal Robot Band
18 To 11 — Kenny Rogers

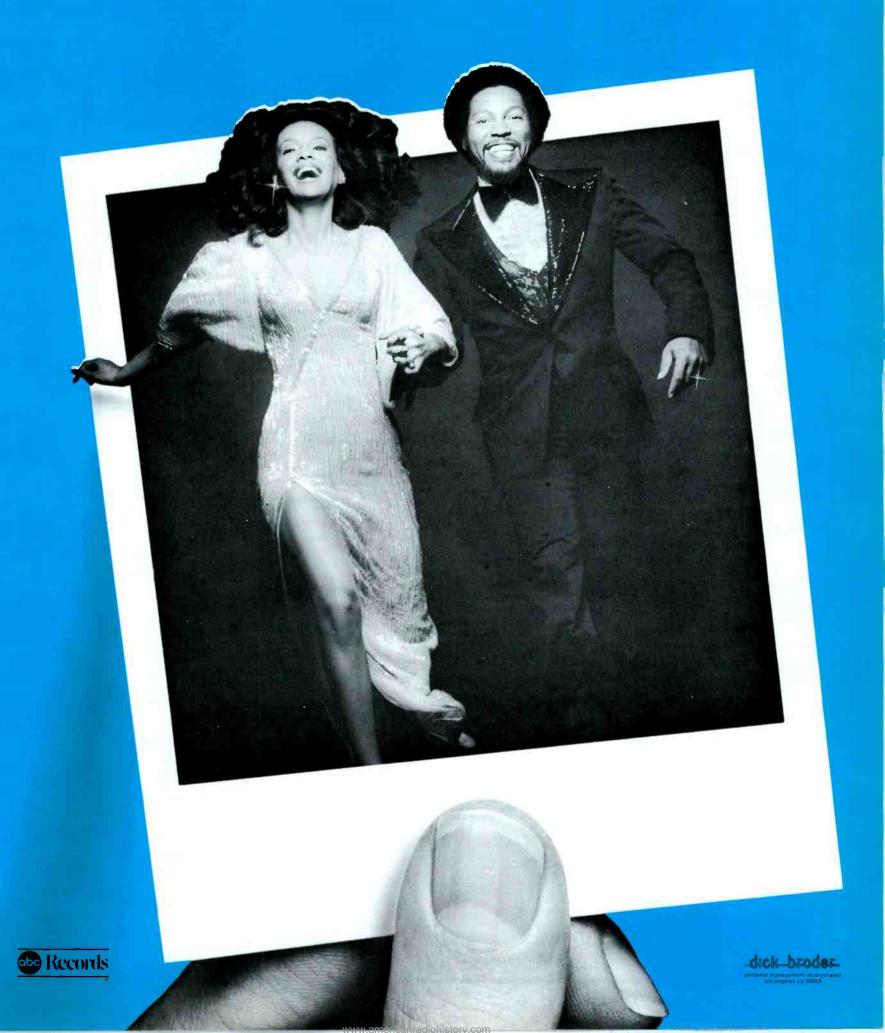
24 To 16 — Sievie Wonder
26 To 21 — Fleetwood Mac
29 To 25 — Foreigner Bruce Foster
15 To 7 — Stevie Wonder
15 To 7 — Stevie Wonder
18 To 9 — Mike Post
20 To 14 — Marshall Tucker Band
24 To 17 — Henry Mancini
26 To 18 — Kenny Rogers
Ex To 20 — Bill Conti
Ex To 25 — John Denver
Ex To 26 — Yvonne Elliman
Ex To 27 — Andrew Gold
Ex To 30 — Firefall
KBBO — KANCAS CITY 25 — Stevie Wonder 25 — Stevie Wonder 26 — Fleetwood Mac 30 — Rose Royce 29 To 11 — KC & Sunshine Band 29 To 25 — Freelwood Mac
29 To 25 — Foreigner

WQXI — ATLANTA
2-1 — Joe Tex
26 — Jacksons
27 — Eagles — Fast Lane
28 — Maynard Ferguson
29 — Bob Seger
30 — Foreigner
10 To 4 — KC & Sunshine Band
14 To 5 — Boz Scaggs
16 To 7 — Stevie Wonder
22 To 14 — Kenny Rogers
26 To 17 — Marshall Tucker Band
28 To 23 — Yvonne Elliman
30 To 22 — Marvin Gaye

WBBO — AUGUSTA 30 — Hose Hoyce
29 To 11 — KC & Sunshine Band
KYNO — FRESNO
5-1 — Eagles
29 — Yvonne Elliman
30 — Andrew Gold
14 To 8 — Maynard Ferguson
23 To 18 — Climax Blues Band
27 To 22 — Hot
Ex To 26 — Joe Tex
Ex To 28 — Al Stewart
KKXL — GRAND FORKS
2-1 — Leo Sayer
25 — Klaatu
27 — Natalie Cole
28 — Rose Royce — Next To You
29 — Fleetwood Mac
30 — Bob Seger
Steve Miller
15 To 5 — Thelma Houston
25 To 19 — Firefall WSGN - BIRMINGHAM 1-1 — Leo Sayer
\*Andy Gibb
\*Steve Miller
\*Kenny Rogers
13 To 7 — KC & Sunshine Band
21 To 16 — Starbuck
23 To 17 — Stevie Wonder
Ex To 22 — Fleetwood Mac
Ex To 23 — Peter McCann
Ex To 25 — Sylvers CKLW — DETROIT 1-1 — David Soul \*Kenny Rogers \*Shawn Cassidy Ex To 24 — Eagles — Fast lan WLS — CHICAGO 3-1 — Glen Camobell 20 — Climax Blues Band 23 — Bill Conti 6 To 5 — Eagles 8 To 4 — Leo Sayer 11 To 7 — Kenny Nolan 13 To 9 — Captain & Tennille 15 To 11 — Kiss 24 To 23 — S'evie Wonder 27 To 19 — Boz Scaggs WMET — CHICAGO Shawn Cassidy
8 To 4 — Eagles
12 To 7 — KC & Sunshine Band
13 To 8 — Rose Royce
18 To 12 — Rufus
20 To 16 — Hot
23 To 9 — Bill Conti
29 To 18 — Stevie Wonder
30 To 26 — Bob Seger
Ex To 22 — Joe Tex
Ex To 30 — Alice Oooper KBEQ — KANSAS CITY KBEQ — KANSAS CITY
2-1 — Leo Sayer
27 — Fleetwood Mac
28 — O
29 — Stevie Wonder
30 — REO Sneedwagon
15 To 8 — Kenny Rogers
19 To 14 — Rose Royce
20 To 15 — Bill Conti
23 To 19 — Mr. Big
26 To 18 — Kiss
29 To 21 — Foreigner
30 To 22 — KC & Sunshine Band KFYR — BISMARCK 1-1 — Glen Campbell Bill Conti WBBQ — AUGUSTA
2-1 — Atlanta Rhythm Section
'Jimmy Buffett
'Marvin Gaye
'Bill Conti
\*\*Angel
\*\*Kinks Pilicon...
O
Fleetwood Mac
Alan O'Day
Jimmy Buffett
John Denver
14 To 9 — Natalie Cole wxyz — DETROIT 5-1 — David Soul Stevie Wonder WMET — CHICAGO
1-1 — Hall & Oates
26 — KC & Sunshine Band (continued on page 28)

# Marilyn McCoo & Billy Paris, Tre

A Picture of Success



# POPRADIO PLAYLIST HIGHLIGHTS CONT.

| WRJZ — KNOXVILLE  | *Maynard Ferguson   | *Andrew Gold   | WKY — OKLAHOMA CITY  | KGW — PORTLAND  | 7 To 3 — Leo Sayer   |
|---|---|--|--|---|--|
| 2-1 — Leo Sayer<br>*Al Stewart  | 22 To 13 — Stevie Wonder<br>26 To 19 — Andrew Gold  | 10 To 4 — Q<br>15 To 2 — Stevie Wonder   | 1-1 — Eagles<br>*McCoo/Davis   | 1-1 — Eagles<br>*Stevie Wonder  | 14 To 10 — Thelma Houston<br>18 To 14 — Maynard Ferguson                             |
| *Yvonne Elliman *Joe Tex  | 28 To 20 — Foreigner Ex To 25 — KC & Sunshine Band  | 18 To 10 — Kenny Rogers 19 To 12 — KC & Sunshine Band                          | 17 To 12 — Q<br>Ex To 16 — Fleetwood Mac   | *Kenny Rogers **Steve Miller  | 19 To 15 — Yvonne Elliman<br>Ex To 20 — Rose Royce                                   |
| 16 To 4 — Alan O'Day<br>17 To 13 — Rose Royce   | Ex To 27 — Firefall Ex To 29 — Klaatu   | 22 To 14 — Mike Post<br>23 To 13 — Joe Tex<br>Ex To 21 — Dean Friedman         | KOMA — OKLAHOMA CITY<br>1-1 — Hall & Oates _   | **Andy Gibb<br>14 To 6 — Boz Scaggs   | KSLQ — ST. LOUIS<br>2-1 — Glen Campbell  |
| 18 To 8 — Hot<br>19 To 15 — Stevie Wonder<br>Ex To 21 — Marshall Tucker Band            | Ex To 30 — Chicago WMPS — MEMPHIA   | Ex To 23 — Chicago Ex To 28 — John Denver                                      | 30 — Climax Blues Band<br>33 — Starz   | 15 To 9 — Natalie Cole 18 To 14 — Bette Midler                                      | 32 — Jacksons<br>33 — Bob Seger  |
| Ex To 22 — Marshall Tucker Baild<br>Ex To 22 — Foreigner<br>Ex To 23 — Starbuck         | 2-1 — Leo Sayer<br>28 — Marvin Gaye   | KVOX — MOORHEAD  | 34 — Fleetwood Mac<br>35 — Rose Royce  | 22 To 18 — Deniece Williams<br>27 To 21 — Starz<br>29 To 25 — Fleetwood Mac         | 34 — Bill Conti<br>35 — John Denver  |
| KVOL — LAFAYETTE 2-1 — Rose Royce   | 29 — Bill Conti<br>30 — Addrisi Brothers<br>12 To 8 — Rose Royce                            | 1-1 — 10cc<br>*Eagles — Fast Lane  | 39 — McCoo/Davis<br>18 To 10 — Boz Scaggs<br>26 To 16 — Q                            | Ex To 28 — Yvonne Elliman<br>Ex To 29 — Hot   | *Yvonne Elliman *Peter McCann  |
| 33 — Bill Conti<br>*Blue  | 15 To 11 — Hot<br>21 To 12 — Joe Tex  | *Steve Miller *Barry Manilow — Looks Like *England Dan & J. Ford Coley         | WOW — OMAHA<br>5-1 — Leo Sayer   | KPAM — PORTLAND 3-1 — Leo Sayer   | 11 To 7 — KC & Sunshine Band<br>27 To 22 — Andrew Gold<br>30 To 21 — Joe Tex         |
| Yvonne Elliman 'Dean Friedman   | 22 To 14 — Stevie Wonder<br>25 To 19 — Fleetwood Mac  | 7 To 3 — Boz Scaggs<br>8 To 4 — Firefall                                       | No new additions<br>6 To 3 — Andrew Gold   | *Alan O'Day<br>18 To 8 — Q  | 34 To 30 — Firefall<br>Ex To 27 — Fleetwood Mac                                      |
| 17 To 13 — Alan O'Day<br>18 To 14 — Q   | 28 To 16 — Eagles — Fast Lane WHBQ — MEMPHIS  | 11 To 5 — Marshall Tucker Band<br>13 To 7 — Kiss                               | 8 To 5 — Kenny Rogers<br>14 To 9 — Hot   | 19 To 14 — Kiss<br>25 To 16 — KC & Sunshine Band                                    | KXOK — ST. LOUIS<br>4-1 — Eagles   |
| 21 To 17 — Joe Tex<br>25 To 18 — Kenny Rogers   | 2-1 — Joe Tex<br>No new additions   | 18 To 8 — Kenny Rogers<br>23 To 16 — Fleetwood Mac                             | 17 To 10 — Stevie Wonder WLOF — ORLANDO  | 30 To 24 — Kenny Rogers<br>Ex To 29 — Fleetwood Mac                                 | 23 — Hall & Oates<br>24 — Alan O'Day   |
| 26 To 22 — Jimmy Buffett<br>27 To 23 — Ram Jam  | 14 To 11 — Jacksons<br>15 To 12 — McCoo/Davis   | Ex To 17 — Stevie Wonder<br>Ex To 22 — Bill Conti                              | 2-1 — David Soul *Addrisi Brothers   | Ex To 30 — Andy Gibb  WPRO — PROVIDENCE   | Supertramp Steve Miller  |
| 28 To 24 — Boz Scaggs<br>Ex To 34 — Bob Seger<br>Ex To 36 — Mary Macgregor              | 23 To 18 — Climax Blues Band<br>25 To 21 — Yvonne Elliman                                   | Ex To 23 — Rose Royce — Next To You Ex To 24 — Andrew Gold                     | *Kiss<br>*Steve Miller   | 1-1 — Leo Sayer<br>14 — Andrew Gold   | *B.W. Stevenson<br>20 To 12 — Fleetwood Mac  |
| Ex To 36 — Mary Macgregor Ex To 37 — Addrisi Brothers WQPD — LAKELAND                   | 28 To 22 — Fleetwood Mac Ex To 17 — Stevie Wonder   | Ex To 26 — Bob Seger<br>Ex To 30 — McCoo/Davis                                 | *Alice Cooper **Boston   | 25 — Peter McCann<br>13 To 7 — William Bell   | 25 To 18 — REO Speedwagon<br>Ex To 21 — Chilliwack<br>Ex To 22 — Al Stewart          |
| 2-1 — Leo Sayer<br>39 — Steve Miller  | Ex To 24 — Foreigner Y-100 — MIAMI  | WLAC — NASHVILLE<br>1-1 — Leo Sayer  | **Orleans<br>**Shalamar<br>11 To 6 — KC & Sunshine Band                              | 15 To 10 — Stevie Wonder<br>23 To 16 — Yvonne Elliman                               | Ex To 25 — Starz  KCPX — SALT LAKE CITY  |
| 40 — Fleetwood Mac *Al Stewart  | 1-1 — KC & Sunshine Band<br>19 — Marvin Gaye<br>26 — Kiss                                   | *Stevie Wonder *Dean Friedman — Don't Past *Eagles — Fast Lane                 | 15 To 10 — Jimmy Buffett<br>19 To 14 — Rose Royce                                    | Ex To 23 — Fleetwood Mac<br>G-55 — PROVIDENCE                                       | 1-1 — Eagles *Starbuck   |
| *Bill Conti<br>*Alan O'Day  | 6 To 2 — Eagles<br>9 To 3 — Stevie Wonder   | 11 To 5 — Jennifer Warnes<br>12 To 6 — Natalie Cole                            | 22 To 17 — Andrew Gold<br>24 To 19 — Joe Tex   | 1-1 — Leo Sayer<br>*Joe Tex   | *Andy Gibb<br>*Steve Miller  |
| 10 To 3 — Joe Tex<br>20 To 4 — Stevie Wonder  | 17 To 13 — Glen Campbell<br>22 To 10 — Bill Conti   | 21 To 15 — Climax Blues Band<br>22 To 16 — Captain & Tennille                  | Ex To 21 — Rose Royce — Going Down<br>Ex To 28 — Foreigner                           | *Steve Miller<br>*Orleans   | 12 To 5 — Bread<br>24 To 16 — Rose Royce   |
| 21 To 10 — Marvin Gaye<br>22 To 8 — Q   | WQAM — MIAMI<br>2-1 — David Soul  | 23 To 17 — Q<br>24 To 20 — Foreigner   | Ex To 30 — Yvonne Elliman KACY — OXNARD  | 'Yesterday & Today — London 'Peter Gabriel  | 25 To 18 — Stevie Wonder<br>31 To 19 — Kiss  |
| 23 To 19 — Yvonne Elliman<br>25 To 20 — Marshall Tucker Band<br>33 To 22 — Kenny Rogers | 27 — Kenny Rogers<br>28 — Bill Conti  | 25 To 18 — McCoo/Davis<br>26 To 19 — Fleetwood Mac                             | 5-1 — Leo Sayer<br>19 — Hot  | 12 To 5 — Stevie Wonder<br>20 To 15 — Boz Scaggs<br>23 To 19 — Marshall Tucker Band | Ex To 20 — Maynard Ferguson Ex To 29 — Fleetwood Mac Ex To 30 — Al Stewart           |
| 39 To 28 — Rufus<br>43 To 29 — Klaatu   | *Steve Miller<br>12 To 6 — Rose Royce   | 27 To 22 — Yvonne Elliman<br>28 To 21 — Olivia Newton-John                     | 20 — Alan O'Day<br>30 — Firefall   | 27 To 17 — Andrew Gold<br>28 To 18 — Yvonne Elliman                                 | KRSP — SALT LAKE CITY 1-1 — Leo Sayer  |
| Ex To 38 — Foreigner KENO — LAS VEGAS   | 14 To 7 — Leo Sayer<br>18 To 14 — KC & Sunshine Band  | Ex To 29 — KC & Sunshine Band WMAK — NASHVILLE                                 | 31 — Spinners<br>32 — Tony Orlando   | 30 To 24 — Fleetwood Mac<br>Ex To 27 — Foreigner                                    | *Marie Osmond *Steve Miller  |
| 2-1 — David Soul<br>34 — Steve Miller   | 20 To 15 — Stevie Wonder<br>24 To 18 — Jennifer Warnes                                      | 1-1 — Leo Sayer *Bob Seger *England Dan & L Ford Coley                         | 18 To 11 — Stevie Wonder 23 To 16 — Fleetwood Mac                                    | Ex To 30 — Climax Blues Band WKIX — RALEIGH   | *Marshall Tucker Band<br>15 To 9 — Bread   |
| 20 To 14 — Hot<br>24 To 20 — Yvonne Elliman   | 25 To 20 — Captain & Tennille<br>26 To 22 — Hot   | *England Dan & J. Ford Coley  *Andy Gibb  *Sylvers                             | WBSR PENSACOLA<br>1-1 Leo Sayer<br>*Andy Gibb  | 1-1 — Leo Sayer<br>*Steve Miller  | 16 To 10 — Q<br>21 To 15 — Stevie Wonder   |
| KAAY — LITTLE ROCK<br>3-1 — Leo Sayer   | 96X — MIAMI<br>2-1 — Abba   | 11 To 5 — Kenny Rogers<br>15 To 11 — Climax Blues Band                         | *Addrisi Brothers *Andrew Gold   | 9 To 5 — Q<br>12 To 6 — Rose Royce  | 24 To 18 — Henry Mancini<br>29 To 17 — Maynard Ferguson<br>Ex To 24 — Firefall       |
| 20 — Bill Conti<br>*Eagles — Fast Lane  | 30 — Kenny Nolan — Dreaming<br>34 — Eagles — Hotel  | 21 To 13 — Stevie Wonder<br>23 To 19 — Marie Osmond                            | *Bob Seger<br>*Foreigner   | 13 To 9 — KC & Sunshine Band<br>19 To 12 — Jennifer Warnes                          | Ex To 24 — Firefall Ex To 27 — Andrew Gold B-100 — SAN DIEGO                         |
| *Jimmy Buffett  *Addrisi Brothers   | 22 To 16 — Rose Royce — Next To<br>23 To 19 — Yvonne Elliman<br>27 To 22 — Addrisi Brothers | 24 To 18 — Tavares<br>25 To 17 — Joe Tex                                       | 13 To 8 — Eagles<br>17 To 10 — Rose Royce  | 20 To 8 — Stevie Wonder<br>Ex To 27 — Sylvers<br>Ex To 29 — Fleetwood Mac           | 1-1 — Eagles *Steve Miller   |
| 8 To 3 — Natalie Cole<br>14 To 9 — KC & Sunshine Band<br>18 To 13 — McCoo/Davis         | 33 To 26 — Stevie Wonder<br>36 To 27 — Captain & Tennille — Come                            | 27 To 21 — Addrisi Brothers<br>29 To 25 — Fleetwood Mac                        | 26 To 19 — Joe Tex<br>27 To 21 — Boz Scaggs  | Ex To 30 — Peter McCann   | *Marshall Tucker Band<br>*Eagles — Fast Lane   |
| 27 To 18 — Yvonne Elliman  Ex To 17 — Stevie Wonder                                     | KCRS — MIDLAND<br>4-1 — Natalie Cole  | Ex To 23 — Jacksons Ex To 26 — KC & Sunshine Band Ex To 27 — Jimmy Buffett     | 28 To 20 — Stevie Wonder<br>29 To 23 — KC & Sunshine Band<br>31 To 25 — Kenny Rogers | KKLS — RAPID CITY<br>2-1 — Leo Sayer<br>*Andrew Gold                                | 9 To 5 — Leo Sayer<br>18 To 14 — KC & Sunshine Band                                  |
| Ex To 19 — Andrew Gold WBLI — LONG ISLAND   | 'Starz<br>'Al Stewart   | Ex To 30 — Foreigner WAVZ — NEW HAVEN  | Ex To 33 — Fleetwood Mac Ex To 34 — Jimmy Buffett                                    | *Al Stewart *Foreigner  | 25 To 15 — Maynard Ferguson<br>27 To 21 — Foreigner                                  |
| 5-1 — Eagles<br>*Eagles — Fast Lane   | *Chicago<br>*Waylon Jennings  | 1-1 — Eagles<br>27 — Boston — Peace of Mind                                    | Ex To 36 — Jackso⊓s<br>Ex To 39 — Firefall   | 20 To 13 — Bill Conti<br>30 To 25 — Kenny Rogers                                    | 30 To 17 — Fleetwood Mac<br>Ex To 27 — Joe Tex<br>Ex To 30 — Climax Blues Band       |
| *Hot<br>7 To 2 — Glen Campbell  | "John Miles<br>11 To 5 — William Bell   | 28 — Andrew Gold<br>30 — Barry Manilow   | WIRL — PEORIA<br>2-1 — Eagles  | Ex To 27 — Peter McCann<br>Ex To 29 — Rose Royce — Next To                          | KCBQ — SAN DIEGO<br>4-1 — Thelma Houston   |
| 9 To 3 — Thelma Houston<br>Ex To 9 — Boz Scaggs   | 17 To 9 — Tavares<br>19 To 6 — Captain & Tennille<br>22 To 11 — McCoo/Davis                 | *Sylvers<br>*Alan_O'Day  | *KC & Sunshine Band *Q   | Ex To 30 — Fleetwood Mac WLEE — RICHMOND  | *Alan O'Day *Peter McCann  |
| KHJ — LOS ANGELES<br>2-1 — Eagles   | Ex To 26 — KC & Sunshine Band<br>Ex To 27 — Andrew Gold                                     | *Joe Tex<br>8 To 3 — Leo Sayer   | *Stevie Wonder<br>17 To 9 — Leo Sayer  | 3-1 — Leo Sayer *Kenny Rogers *Firefall   | *Helen Reddy<br>*Marvin Gaye   |
| *Steve Miller *Addrisi Brothers *Bill Conti   | Ex To 28 — Henry Mancini<br>Ex To 29 — Johnny Rivers  | 14 To 5 — Fleetwood Mac<br>17 To 12 — Bill Conti<br>27 To 15 — Marvin Gaye     | 18 To 8 — Natalie Cole<br>21 To 16 — Boz Scaggs<br>Ex To 19 — Hot                    | 15 To 8 — Andrew Gold<br>16 To 9 — Natalie Cole                                     | 23 To 15 — Jennifer Warnes<br>24 To 17 — Captain & Tennille                          |
| 15 To 8 — Stevie Wonder<br>22 To 18 — McCoo/Davis                                       | WOKY — MILWAUKEE<br>1-1 — Glen Campbell   | 30 To 23 — Kiss<br>WNOE — NEW ORLEANS  | Ex To 23 — Sylvers WFIL — PHILADELPHIA   | 28 To 17 — McCoo/Davis<br>Ex To 14 — Rose Royce                                     | 26 To 20 — McCoo/Davis<br>28 To 22 — William Bell<br>Ex To 26 — Climax Blues Band    |
| 23 To 20 — Kiss<br>25 To 22 — Eagles (new)  | 32 — McCoo/Davis<br>33 — Fleetwood Mac<br>*John Denver                                      | 1-1 — Fleetwood Mac — Own Way<br>18 — Bill Conti                               | 1-1 — Eagles<br>No new additions   | Ex To 20 — Stevie Wonder<br>Ex To 26 — Fleetwood Mac                                | Ex To 28 — Yvonne Elliman<br>KFRC — SAN FRANCISCO                                    |
| 26 To 19 — David Soul (new)<br>27 To 24 — Fleetwood Mac<br>Ex To 23 — Climax Blues Band | 11 To — Kiss<br>15 To 10 — Jennifer Warnes  | *Rose Royce<br>*Starbuck   | 14 To 8 — Leo Sayer<br>16 To 11 — Jennifer Warnes                                    | Ex To 29 — Chicago Q-94 — RICHMOND  | 1-1 — Eagles<br>Steve Miller   |
| Ex To 25 — KC & Sunshine Band WAKY — LOUISVILLE   | 21 To 15 — Stevie Wonder<br>22 To 18 — Climax Blues Band                                    | *Bob Seger *Al Stewart *Steve Miller   | 22 To 16 — William Bell<br>23 To 18 — Stevie Wonder<br>24 To 20 — KC & Sunshine Band | 3-1 — Leo Sayer *Eagles — Fast Lane *Yvonne Elliman                                 | *Bill Conti<br>*Alan O'Day   |
| 2-1 — Q<br>27 — Marvin Gaye   | 26 To 19 — Sylvers<br>29 To 25 — Crown Heights Affair                                       | 12 To 6 — Leo Sayer<br>21 To 13 — Climax Blues Band                            | 25 To 21 — Kenny Rogers<br>26 To 22 — Bill Conti                                     | *Steve Miller<br>7 To 3 — Boz Scaggs  | *Bob Seger<br>12 To 9 — Natālie Cole<br>19 To 10 — Leo Sayer                         |
| 28 — Stevie Wonder<br>29 — Eagles — Fast Lane   | WZUU — MILWAUKEE<br>3-1 — Leo Sayer   | 22 To 16 — Firefall<br>23 To 15 — Fleetwood Mac                                | Ex To 23 — Climax Blues Band<br>Ex To 24 — Hot                                       | 14 To 10 — Hot<br>19 To 13 — Firefall   | 23 To 16 — Fleetwood Mac<br>26 To 22 — Marie Osmond                                  |
| *Jimmy Buffett *Joe Tex   | *Steve Miller<br>*Andrew Gold   | 26 To 21 — Kiss<br>28 To 23 — KC & Sunshine Band                               | Ex To 25 — Addrlsi Brothers W{FI — PHILADELPHIA                                      | 21 To 17 — Rose Royce<br>24 To 18 — Alan O'Day                                      | Ex To 25 — KC & Sunshine Band<br>Ex To 26 — Kiss                                     |
| *Bob Seger<br>*Steve Miller   | 11 To 6 — Stevie Wonder<br>16 To 12 — Boz Scaggs<br>Ex To 19 — Kinks                        | 30 To 20 — Joe Tex Ex To 27 — Jimmy Buffett                                    | 1-1 — Eagles<br>29 — KC & Sunshine Band  | 26 To 22 — Climax Blues Band<br>Ex To 27 — Peter McCann                             | KYA — SAN FRANCISCO<br>1-1 — Hall & Oates  |
| Bread 8 To 3 — Leo Sayer  | Ex To 20 — Yvonne Elliman  KDWB — MINNEAPOLIS   | Ex To 28 — John Denver<br>Ex To 29 — Pablo Cruise<br>Ex To 30 — Foreigner      | 30 — Steve Miller *David Bowie   | Ex To 28 — Marshall Tucker Band WBBF — ROCHESTER                                    | 25 — Maynard Ferguson *Steve Miller  |
| 16 To 10 — Addrisi Brothers<br>30 To 17 — Firefall<br>Ex To 30 — Fleetwood Mac          | 3-1 — David Soul<br>28 — Marshall Tucker Band   | WTIX — NEW ORLEANS 1-1 — Eagles  | 15 To 10 — Rose Royce<br>18 To 13 — Kiss<br>19 To 15 — Climax Blues Band             | 2-1 — Rubinoos<br>29 — Jimmy Buffett<br>30 — Steve Miller                           | *Foreigner<br>10 To 6 — Leo Sayer<br>12 To 7 — Atlanta Rhythm Section                |
| WKLO — LOUISVILLE<br>1-1 — Hall & Oates   | 30 — Maynard Ferguson<br>12 To 6 — Leo Sayer  | 30 — Maynard Ferguson *Marvin Gaye   | 20 To 14 — Stevie Wonder<br>27 To 21 — Foreigner                                     | *Andy Gibb<br>*Addrisi Brothers   | 16 To 11 — Stevie Wonder<br>21 To 17 — KC & Sunshine Band                            |
| 25 — Marvin Gaye<br>*Barry Manilow  | 15 To 11 — Boz Scaggs<br>23 To 16 — Climax Blues Band                                       | **Bob Seger **Jimmy Buffett  | 29 To 25 — Fleetwood Mac<br>30 To 22 — Maynard Ferguson                              | *David Soul<br>*Pablo Cruise  | Ex To 23 — Fleetwood Mac<br>Ex To 24 — Eagles — Fast Lane                            |
| 7 To 2 — Leo Sayer<br>17 To 10 — Q  | KSTP — MINNEAPOLIS<br>2-1 — Gien Campbell   | **Blue<br>9 To 2 — Atlanta Rhythm Section                                      | Ex To 27 — Yvonne Elliman KOTN — PINE BLUFF  | Bill Conti<br>Maynard Ferguson  | KLIV — SAN JOSE<br>2-1 — 10cc  |
| 23 To 18 — Starz<br>Ex To 24 — Kenny Nolan  | 18 — Stevie Wonder<br>20 — Fleetwood Mac  | 10 To 4 — Stevie Wonder<br>Ex To 29 — Kenny Rogers                             | 1-1 — Leo Sayer<br>*Bob Seger  | 11 To 6 — Yvonne Elliman<br>22 To 17 — Alan O'Day<br>Ex To 28 — Stevie Wonder       | *Marshall Tucker Band *Steve Miller  |
| WISM — MADISON<br>1-1 — Eagles  | 19 To 14 — Dean Friedman WABB — MOBILE  | WABC — NEW YORK 1-1 — Hall & Oates   | *Al Stewart *Peter McCann *Blue  | WROK - ROCKFORD   | 'Yesterday & Today — London<br>'Maynard Ferguson                                     |
| *Firefall *Kenny Nolan *Kenny Regore  | 1-1 — Leo Sayer *Manfred Mann *Jacksons   | 14 — McCoo/Davis (re-add)<br>33 — Stevie Wonder<br>9 To 5 — Glen Campbell      | *Blue *Andy Gibb 6 To 2 — M. Ferguson/Rhythm Heritage                                | 3-1 — Eagles<br>25 — KC & Sunshine Band<br>**Starbuck                               | 11 To 6 — Kansas<br>19 To 10 — Stevie Wonder<br>Ex To 19 — Klaatu — Sub Rosa         |
| *Kenny Rogers **KC & Sunshine Band **Frank Sinatra                                      | 'Steve Miller 'Eagles — Fast Lane   | 9 10 5 — Gien Campbell<br>11 To 9 — William Bell<br>20 To 15 — Jennifer Warnes | 7 To 3 — KC & Sunshine Band<br>12 To 7 — Kiss  | **Marie Osmond<br>8 To 3 — Glen Campbell  | Ex To 20 — Fleetwood Mac  KSLY — SAN LUIS OBISPO                                     |
| 23 To 16 — Stevie Wonder<br>29 To 22 — Fleetwood Mac                                    | 18 To 13 — Boz Scaggs<br>19 To 14 — Jimmy Buffett   | 30 To 21 — Boz Scaggs  WPIX — NEW YORK   | 22 To 16 — Q<br>24 To 14 — Alan O'Day  | 14 To 7 — Kiss<br>18 To 14 — Climax Blues Band                                      | 1-1 — Hall & Oates *Steve Miller   |
| Ex To 26 — Yvonne Elliman<br>Ex To 28 — Chicago   | 23 To 19 — Rose Royce<br>30 To 23 — Q   | 1-1 — 10cc Tavares   | Ex To 20 — Fleetwood Mac<br>Ex To 22 — Yvonne Elliman                                | 21 To 15 — Boz Scaggs<br>23 To 18 — Natalie Cole                                    | *Bob Seger   |
| Ex To 29 — Marie Osmond<br>Ex To 30 — McCoo/Davis                                       | Ex To 28 — Bill Conti<br>Ex To 29 — Fleetwood Mac<br>Ex To 30 — Manhattans                  | *Foreigner<br>*Kiss  | Ex To 25 — Dean Friedman<br>Ex To 26 — Jacksons<br>Ex To 28 — Marshall Tucker Band   | 33 To 27 — Foreigner<br>34 To 24 — McCoo/Davis<br>Ex To 32 — Manfred Mann           | 'Shields<br>15 To 5 — Alan O'Day   |
| WFOM — MARIETTA<br>2-1 — Eagles   | KNOW - MONROE   | **Dean Friedman<br>9 To 5 — Barbra Streisand                                   | WPEZ — PITTSBURGH  | Ex To 35 — Pablo Cruise  KNDE — SACRAMENTO  | 21 To 13 — Firefall 24 To 15 — Marshall Tucker Band                                  |
| 33 — Steve Miller *David Soul *Barry Manilow — Looks Like                               | 1-1 — Leo Sayer<br>39 — Maze<br>*Steve Miller   | 11 To 7 — Leo Sayer<br>17 To 13 — Glen Campbell                                | 1-1 — Eagles<br>34 — Bill Conti<br>17 To 13 — Climax Blues Band                      | 1-1 — David Soul<br>*Steve Miller   | 27 To 21 — Stevie Wonder<br>30 To 25 — Fleetwood Mac<br>31 To 27 — Jethro Tull       |
| *Bob Seger **Kinks  | *Dean Friedman<br>*Anson Williams — Believe   | Ex To 16 — Climax Blues Band<br>Ex To 20 — KC & Sunshine Band                  | 18 To 11 — Glen Campbell<br>23 To 17 — Climax Blues Band                             | *Kiss<br>*Pablo Cruise  | Ex To 29 — KC & Sunshine Band<br>Ex To 30 — Andrew Gold                              |
| **Foreigner **Alan O'Day  | *Andrew Gold *Kiss  | 99X — NEW YORK<br>3-1 — Natalie Cole   | 27 To 22 — Jennifer Warnes<br>29 To 23 — Stevie Wonder                               | Ex To 18 — Maynard Fergusön<br>Ex To 19 — Q   | Ex To 31 — Addrisi Brothers WSGA — SAVANNAH  |
| 11 To 3 — Climax Blues Band<br>12 To 4 — Boz Scaggs                                     | 22 To 17 — Addrisi Brothers<br>23 To 14 — Fleetwood Mac                                     | 30 — Bill Conti<br>34 — Fleetwood Mac<br>18 To 12 — McCoo/Davis                | 30 To 20 — Eagles — Fast Lane<br>31 To 25 — KC & Sunshine Band                       | KROY — SACRAMENTO<br>2-1 — David Soul   | 2-1 — Leo Sayer<br>28 — Steve Miller   |
| 17 To 9 — KC & Sunshine Band<br>19 To 13 — Marshall Tucker Band                         | 28 To 22 — Firefall<br>33 To 28 — Alan O'Day  | 20 To 13 — Jennifer Warnes<br>27 To 19 — Stevie Wonder                         | 34 To 30 — Hot<br>13Q — PITTSBURGH   | 28 — KC & Sunshine Band<br>29 — Foreigner   | 29 — Addrisi Brothers<br>30 — Bill Conti   |
| 26 To 19 — Dean Friedman Ex To 31 — Kenny Rogers Ex To 32 — Andy Gibb                   | 36 To 31 — Rose Royce<br>40 To 35 — Yvonne Elliman<br>Ex To 27 — Al Stewart                 | 28 To 17 — KC & Sunshine Band<br>35 To 25 — Climax Blues Band                  | 1-1 — Leo Sayer<br>19 — Bill Conti<br>30 — John Denver                               | 30 — Pablo Cruise<br>19 To 9 — Leo Sayer<br>28 To 13 — Fleetwood Mac                | 9 To 4 — Natalie Cole<br>18 To 13 — Joe Tex<br>23 To 17 — Stevie Wonder              |
| Ex To 32 — Andy Glob<br>Ex To 34 — Graham Parker<br>Ex To 35 — John Denver              | Ex To 38 — Mary Macgregor Ex To 40 — Starbuck   | WGH — NORFOLK<br>2-1 — David Soul  | *Fleetwood Mac 11 To 5 — Glen Campbell   | 29 To 17 — Stevie Wonder  WJON — ST. CLOUD  | 26 To 16 — Stevie Wonder<br>26 To 16 — Alan O'Day<br>30 To 24 — Universal Robot Band |
| KRIB — MASON CITY<br>3-1 — Thelma Houston   | WHHY — MONTGOMERY<br>2-1 — Fleetwood Mac  | 19 — Bill Conti<br>*Stevie Wonder  | 15 To 8 — Hot<br>22 To 14 — Addrisi Brothers   | 3-1 — 10cc  | KJR — SEATTLE<br>7-1 — Leo Sayer   |
| *Fleetwood Mac *Kenny Rogers  | *Barry Manilow *David Soul  | mCoo/Davis<br>16 To 8 — KC & Sunshine Band                                     | 30 To 23 — Manfred Mann<br>Ex To 26 — Yvonne Elliman                                 | *Jimmy Buffett *Hot   | 23 — Steve Miller  |
| *Alan Ó'Day   | *Bill Conti   | Ex To 14 — Boz Scaggs  | Ex To 28 — Andrew Gold   | *Bread  | (continued on page 53)   |
|   |   |  |  |   |  |

# CASH BOX POP RADIO ANALYSIS

| מחכד מחחבת מברחמתם   | This | То   | פדמדותם מספר דעופ וווכבע   |
|--|------|------|--|
| MOST ADDED RECORDS   | Week | Date | STATION ADDS THIS WEEK   |
| 1. Jet Liner — Steve Miller — Capitol                      | 35%  | 35%  | KILT, KRBE, WNOE, Z-96. WZUU, WFOM, WING, KING, WBGN. KJRB, WBBQ.<br>WING, WFOM, WBBQ, Q-94, KIOA, WIFI, WSGA, WPGC. KYA, KFRC. KHJ,<br>KNDE, KJOY, Z-93, KCPX, WSGN, WCOL. WQAM, KXOK, B-100. WBBF. KERN<br>WERC. WDRC. |
| 2. Theme From "Rocky" — Bill Conti — UA                    | 27%  | 38%  | KILT, KRBE, WNOE, KSLQ, 99X, KHJ, WRKO, KLIF, KFRC, WAPE, 13Q, WPGC, WSGA, WAYS, WPEZ, WBBQ, WNDE, WLS, WCOL, WGCL, WQAM, KJR, WHHY, WBBF, WMPS, WERC, WDRC.   |
| 3. MainStreet — Bob Seeger — Capitol                       | 16%  | 21%  | KRBE, WNOE, KSLQ, WRKO, KFRC, WING, WFOM, Z-96, WTIX, WMAK. KIOA.<br>WBGN, KJRB, WQXI, KJR, KERN.  |
| 4. Dreams — Fleetwood Mac — Reprise                        | 12%  | 59%  | 99X. KBEQ, KSTP. 13Q, WOKY. WSAI, KIOA. WMET, WGCL, KFJZ, WJET.<br>KEEL.   |
| 5. Sir Duke — Steve Wonder — Tamla                         | 10%  | 66%  | WABC, KFJZ, WIRL, KTLK, KLEO, KSTP, KBEQ, KLIF, KING, WLAC.  |
| 6. Got To Give It Up — Marvin Gaye —<br>Tamla              | 9%   | 16%  | WCAO, Y-100, Z-93, WNDE, WMPS, WBBQ, WKLO, WTIX, KCBQ.   |
| 7. Life In The Fast Lane — Eagles —<br>Asylum (LP Cut)     | 8%   | 44%  | WING, WLAC, WAPE, KNUS, Q-94. WQXI, B-100, KEEL.   |
| 8. Undercover Angel — Alan O'Day —<br>Pacific              | 8%   | 42%  | WZUU. WFOM. KIOA. KCBQ, WAVZ, WPGC, KIOA, KPAM.  |
| 9. Lonely Boy — Andrew Gold — Asylum                       | 7%   | 41%  | WHHY, KXOK, WPRO, WAVZ, WAPE, KFRC, KAKC.  |
| 10. Hello Stranger — Yvonne Elliman —<br>RSO               | 6%   | 50%  | KILT. Z-96, KSLQ. WAYS. Q-94, WJET.  |
| 11. Lucille — Kenny Rogers — UA                            | 6%   | 38%  | WQAM, CKLW, WSGN, WCOL, WISM, WLEE.  |
| 12. Margaritaville — Jimmy Buffett — ABC                   | 6%   | 18%  | WBBF, Z-93, WBGN, WBBQ, KIOA, WTIX.  |
| 13. I Just Want To Be Your Everything —<br>Andy Gibb — RSO | 6%   | 10%  | WBBF. WSGN, KCPX. WBGN, WMAK, KAKC.  |
| 14. Feels Like The First Time — Foreigner —<br>Atlantic    | 5%   | 53%  | WPIX, WJET. WQXI, KYA, WFOM.   |
| 15. Theme From "Rocky" — Maynard<br>Ferguson — Columbia    | 5%   | 21%  | KRBE, WTIX, WQXI, KDWB, WBBF.  |
| 16. High School — Sylvers — Capitol                        | 5%   | 13%  | WGCL, WNCI, WMAK, WAVZ, WING.  |

## RADID ACTIVE SINGLES

- 1. SIR DUKE STEVIE WONDER TAMLA
  99X 27-19, KRBE 21-16, KILT 16-10, WZUU 11-6, KYA 16-11, WDRQ 28-24,
  WTIX 10-4, KHJ 15-8, WHBQ ex-17, WMAK 21-14, WOKY 21-15, WSGA 2317, KNUS 28-23, WPRO 15-10, WIFI 20-14, WPEZ 29-23, WSAI 7-1, WAYS
  23-14, WDRC 24-13, WLEE ex-20, KEEL 23-17, KERN 23-17, WMPS 22-14,
  WBBF ex-28, WOW 17-10, WHHY 15-2, KJR 17-10, WQAM 20-15, WISM 2316, WNCI 24-17, WFIL 23-18, WSGN 23-17, WQXI 16-7, Y-100 9-3, Z-93 2116, WLS 24-13, WNDE ex-15, KIMN ex-26, CKLW 24-18.
- I'M YOUR BOOGIE MAN K.C. & THE SUNSHINE BAND TK WRKO ex-22, KFRC ex-25, WKBW 27-10, WDRQ 25-18, KHJ ex-25, 99X 28-17, KSLQ 11-7, WNOE 28-23, KRBE 19-13, KILT 21-12, WLAC ex-29, Z-96 22-14, WFOM 17-9, WERC ex-24, WPIX ex-20, WJET 16-8, KFJZ 29-11, B-100 18-14, WHHY 19-12, KJR 23-16, KPAM 25-16, WQAM 18-14, WNCI 23-14, WFIL 24-20, WSGN 13-7, WQXI 10-4, Z-93 14-7, KJRB ex-26, WBGN 23-18, KIOA 37-21, CKLW 12-7, WPEZ 31-25, WMAK ex-26, WPGC 11-4, KYA 21-17.
- 3. DREAMS FLEETWOOD MAC REPRISE WLAC 26-19, KAKC ex-37, WING 38-32, WAVZ 23-16, WRKO 20-15, KHJ 27-24, WHBQ 28-22, WAPE 18-12, KSLQ ex-27, WNOE 23-15, KRBE 29-20, KILT 38-28, WERC 22-16, WLEE ex-26. WMPS 25-19, B-100 30-17, WKY ex-16, KXOK 20-12, KPAM ex-29, WISM 29-22, WCOL 38-33, WSGN ex-22, WQXI 29-11, Q-102 ex-28, Z-93 26-21, KJOY 21-12, KJRB 26-21, WBBQ ex-29, WPRO ex-23, WIFI 29-25, KYA ex-23.
- 4. COULDN'T GET IT RIGHT CLIMAX BLUES BAND SIRE KAKC 25-17, WLAC 27-25, WFOM 11-3, WPIX ex-16, B-100 ex-30, WCOL 23-13, WFIL ex-23, WERC 18-11, KDWB 23-16, Q-102 22-18, KIMN ex-23, Q-94 26-22, WIFI 19-15, WPEZ 23-17, WAYS 17-6, WMAK 15-11, WOKY 22-18, WRKO 27-24, WHBQ 23-18, KING ex-20, KCBQ ex-26, 99X 35-25, KHJ ex-23.
- WHEN I NEED YOU LEO SAYER WB WSAI 19-13, WKLO 7-2. KYA 10-6, WDRQ 30-25, WAVZ 8-3, KFRC 19-10, KING 25-20, WDRC 18-6, WPIX 11-7, B-100 9-5, WIRL 17-9, WOW 5-1, KJR 7-1, WFIL 14-8, WCAO 8-2, KTLK 18-11. WLS 8-4, KIMN 17-6, WBGN 10-5.
- 6. CALLING DR. LOVE KISS CASABLANCA KPAM 19-14, WGCL 10-6, WLS 15-11, WBGN ex-28, CKLW ex-29, WIFI 18-13, WOKY 11-6, KLIF 22-18, WKBW 12-8, WAVZ 30-23, KBEQ 26-18, KFRC ex-26. WRKO 29-26, KHJ 23-20, WNOE 26-21, KAKC 24-14, Z-96 ex-27.

## SECONDARY RADIO ACTIVE

Titles listed below are receiving strong radio support from key secondary stations around the country.

- JET LINER STEVE MILLER CAPITOL
   Adds: WAUG, KOTN, KAFY, KNOE, WIFE, WORD, WKIX, WABB, WYSL, WAIR, WQPD, KRKE, WRFC, WBGN, WMFJ, KENO, WTRY, WGUY, WGSV, KKXL, G-55, WKWK, KVOX, KRSP, WING, KREM, KSLY, WICC, KLIV; Jumps 980 ex-33.
- MAINSTREET BOB SEGER CAPITOL
  Adds: WTMA, KOTN, KAFY, WBSR, WHNN, WTLB, WEBC, WBGN, WMFJ,
  WLCY, WFOM, WFLB, WGSV, KKXL, WFLI, WKWK, WCRO, WING, KSLY;
  Jumps: 98Q 34-30, KVOL ex-34, KVOX ex-26.
- 3. ON THE BORDER AL STEWART JANUS Adds: 98Q, WTLB, WQPD, WGUY, WING, KKLS, WRJZ, KCRS, KAFY; Jumps: WFLB 34-29, KNOE ex-37, WYSL ex-30, WDBQ ex-30, WISE ex-26, KYNO ex-28, WGSV ex-32, KAKC ex-39.
- ARIEL DEAN FRIEDMAN LIFESONG Adds: KVOL, WCUE, KNOE, WAIR, KRKE, WAEB, WING, KREM; Jumps: WFOM 26-19, WYSL ex-29, WAUG ex-22, KOTN ex-25.
- 5. EVERYBODY BE DANCIN' STARBUCK PRIVATE STOCK Adds: WROK, WEBC, WMFJ, WJDX, WCUE; Jumps: WGSV 28-23, WISE ex-25, WORD ex-21, WAAY ex-30, WRJZ ex-23, WHNN ex-30, KNOE ex-40.
- DO YOU WANNA MAKE LOVE PETER McCANN 20TH CENTURY Adds: WORD, WERC, WRFC, WISE, KQWB, WEAQ, WFLI, KOTN; Jumps: KKLS ex-27, WKIX ex-30.
- THEME FROM "ROCKY" (GONNA FLY NOW) MAYNARD FEF GUSON COLUMBIA
   Adds: KRIB, WEAQ, WFLB, WAEB, KLIV; Jumps: KOTN 6-2, KYNO 14-8, WJON 18-14, KRSP 29-17, WJET 29-19.
- 8. I JUST WANT TO BE YOUR EVERYTHING ANDY GIBB RSO Adds: WTLB, WBGN, WGSV, KAKC, KOTN, WBSR, WKWK; Jumps: WFOM ex-31, 14-RKO ex-29, KELI ex-28.
- B. LIFE IN THE FAST LANE EAGLES ASYLUM (LP CUT)
  Adds: WFLB, WABB, WYSL, KAAY, WING, KVOX, WBLI; Jumps: KAFY ex-25, WFLI ex-24, WCUE ex-37.
- 10. SUB ROSA SUBWAY KLAATU CAPITOL Adds: KKXL, WCUE; Jumps: WGBY 29-24, WING 40-34, WQPD 43-29, KLIV ex-19, KBWI ex-29, KRIB ex-29.
- 11. YOU ARE ON MY MIND CHICAGO COLUMBIA
  Adds: WTLB, WDBQ, KCRS; Jumps: KRIB ex-30, WJET ex-28, WISM ex-28,
  WAAY ex-24, WNDR ex-35.
- 12. HIGH SCHOOL DANCE SYLVERS CAPITOL Adds: WAVZ, WING, WCUE; Jumps: WKIX ex-27, WFLB ex-35.





## THESINGLES BULLETS

- GLEN CAMPBELL Top five airplay at 70% of our reporters including #1 at WCAO, WLS, WOKY. Top 5 at WMET-5, WPRO-3, 13Q-5 Z-93-3, WNCI-5, WIRL-4, KEEL-4, WABC-5, WDRC-2, KJR-3, KXOK-3, WQAM-3, WFIL-5, WBBQ-2, KIMN-3, KSTP-1, KJRB-4, CKLW-2, KNUS-3, KRSP-5, WKBW-2, WPGC-2, WING-4, Z-96-4, WZUU-2. 9 jumps this week include WABC 9-5. WPIX 17-13, WJET 13-7, Y-100 17-13, WLS 3-1, WPEZ 18-11, 13Q 11-5, WDRQ 15-10. Top 3 sales at Banana/S.F., Mile Hi/Denver, Tower/S.F., Peaches/Cleve.. Bee Gee/Albany, Commercial/Maine, Central/Hartford, Waxie Maxie/D.C., King Karol/N.Y., Dicks/Boston, Sound Unitd., Galgano., Singer/Chi.
- Singer/Chi.

  LEO SAYER #5 most active single with 19 big jumps including WSAI 19-13, WKLO 7-2, WDRQ 30-25, KFRC 19-10, WPIX 11-7, WFIL 14-8, WCAO 8-2, WLS 8-4, WBGN 10-5. Top 5 airplay at 55% of our reporting stations including #1 at WBT, KRBE, KLEO, WPGC, WSGA, WCOL, WSGN, WNCI, WMPS, WOW, WLEE, KJR, KYA, KJRB, KBEQ, KILT, WZUU, WLAC. Top 10 sales at Banana/S.F., Mile Hi/Denver, Music Plus/L.A., Tower/S.D./S.F./Sac., Peaches/Cleve./St. Louis/L.A., Bee Gee/Albany, Commercial/Maine, Waxie Maxie/D.C., Peters, Dicks, New England Music City/Boston, Sound Unitd./Chi., Northern, Stark/Cleve., West. Merch / Amarillo Merch /Amarillo
- Merch./Amarillo.

  JENNIFER WARNES Added at WDRQ. 12 jumps include WABC 20-15, WQAM 24-8, WFIL 16-11, WPEZ 27-22, WOKY 15-10, KLIF 14-10, 99X 20-13, WAPE 27-13. Top 5 airplay at WSGN-2, WIRL-2, WBBF-5, WOW-2, WERC-4, KXOK-4, KPAM-4, KDWB-5, WBGN-4, KIMN-1, KSTP-4, WMAK-3, WXYZ-5. Top 5 sales at Tower/S.F., Double B/L.I., Waxie Maxie/D.C., Pater Reston King Kers (V) X Radio Dr/Milw, Giant/Va Harmony. Peters/Boston, King Karol/N.Y., Radio Dr/Milw., Giant/Va., Harmony House/Det., Galgano/Chi.

#6

- House/Det., Galgano/Chi.

  BOZ SCAGGS Added at WAPE. 16 jumps include WABC 30-21, WLS 27-19, WDRQ 27-21, WKBW 19-9, WIRL 21-16, WQXI 14-5, WSAI 22-16. Top 5 airplay at WPGC-5, WGCL-4, WCAO-4, WQXI-5, WBBF-2. B-100-3, WLEE-4, KXOK-5, KJOY-4, KRSP-4. Top 10 sales at Licorice Pizza/L.A., Tower/Sac., Peaches/Cleve./L.A., Central/Hartford, Double B/L.I., Waxie Maxie/D.C., Dicks/Boston, Norman Cooper/Phila., Bromo/Okla. City. #7
- Central South/Nash., United/Miami.

  WILLIAM BELL Added at KING. Jumps at WABC 11-9, WDRC 19-12, WPRO 13-7, WFIL 22-16, WRKO 11-7, WBT 14-8, KCBQ 28-22. Top 5 airplay at WCAO-3, WMPS-3, WDRQ-3, WAYS-5. Top 10 sales at
- airplay at WCAO-3, WMPS-3, WDRQ-3, WAYS-5. Top 10 sales at Tower/S.D., Peaches/St. Louis, Bee Gee/Albany, Commercial/Maine, Double B/L.I., Waxie Maxie/D.C., King Karol/N.Y., Peters, New England Music City/Boston, Galgano/Chi., Northern/Cleve., Giant/Va., Southern/Miami. (#6 on CB R&B singles chart)

  KC & THE SUNSHINE BAND #2 most active single with 35 big jumps including WPIX ex-20, B-100 18-14, KJR 23-16, WOAM 18-14, WNCI 23-14, WFIL 24-20, CKLW 12-7, WPEZ 31-25, WMAK ex-26, WPGC 11-4. Added at WIRL, WIFI, WMET, WISM. Top 5 airplay at KLEO-3, WPGC-4, WSGA-3, WCOL-4, WGCL-5, WQXI-4, WMPS-5, Y-100-1, WKLO-3, WAPE-2, WING-5. Strong sales at Music Plus, Licorice Pizza/L.A., Tower/Sac., Peaches/L.A./Cleve., Peters, Dicks/Boston, Norman Cooper/Phila., Galgano/Chi., Northern, Stark/Cleve., Giant/Va., Consolidated/Det., West. Merch./Amarillo, United. Southern/Miami. (#3 bullet on CB R&B singles chart) #10
- chart)

  ROSE ROYCE Added at KFJZ, WNOE, WNCI. 15 jumps include WLEE ex-14, WMPS 12-8, WQAM 12-6, WCOL 34-20, WBGN 20-16, Q-94 21-17, CKLW 13-8, WIFI 15-10, KILT 27-22, KRBE ex-12, WBT 12-7, KLEO 21-15, Top 5 airplay at WSGN-5, KERN-2, WHHY-3. Strong sales at Music Plus, Licorice Pizza/L.A., Tower/S.F., Peaches/L.A., Double B/L.I., Waxie Maxie/D.C., King Karol/N.Y., Peters, New England Music City/Boston, Galgano/Chi., Consolidated/Det., Interstate/Miami, West. Merch./Amarillo. (#9 on CB R&B singles chart)

  CLIMAX BLUES BAND #4 most active single with 24 big jumps including WPIX ex-16, B-100 ex-30, WCOL 22-13, WFIL ex-23, Q-102 22-18, WIFI 19-15, KCBQ ex-26, 99X 35-25, WHBQ 23-18, KHJ ex-23, WRKO 29-24, WOKY 22-18. Added at WLS. Sales at Licorice Pizza/L.A., Tower/Sac., Commercial/Maine, Double B/L.I., Waxie Maxie/D.C., Peters, Dicks/Boston, Galgano, Singer/Chi., Stark/Cleve., Giant/Va., Central #11
- #12
- Commercial/Maine, Double B/L.I., Waxie Maxie/D.C., Peters, Dicks/Boston, Galgano, Singer/Chi., Stark/Cleve., Giant/Va., Central South/Nash., Southern/Miami.

  HOT Added at KLEO, KTAC. 13 jumps include WMPS 15-11, WIRL ex-19, WFIL ex-24, CKLW 20-16, WPEZ 34-30, WAYS 20-15, 13Q 15-8, Z-96 30-23. Strong sales at Peaches/Cleve., Bee Gee/Albany, Double B/L.I., Waxie Maxie/D.C., King Karol/N.Y., Dicks/Boston, Galgano, Singer/Chi., Northern/Cleve., Giant/Va., Central South/Nash. (#53 bullet CB R&B singles chart #13
- STEVIE WONDER #1 most active single with 40 big jumps including WLEE ex-20, KEEL 23-17, KERN ex-21, WMPS 22-14, WHHY 15-2, KJR 17-10, WQAM 20-15, WFIL 23-18, WQXI 16-7, Z-93 24-16, CKLW 24-18, WLS #14 24-13. #5 most added single with 10 new stations including WABC, WIRL, KTLK, KLEO, KSTP, KBEQ, KLIF, WLAC, KING. Strong sales at KTLK, KLEO, KSTP, KBEŌ, KLIF, WLAC, KING. Strong sales at Banana/S.F., Mile Hi/Denver, Music Plus, Licorice Pizza/L.A., Tower/Sac./S.F., Peaches/L.A./Ft. Laud., Bee Gee/Albany, Central/Hartford, Double B/L.I., King Karol/N.Y., Peters, New England Music City/Boston, Galgano, Singer/Chi., Northern, Stark/Cleve., Giant/Va., Harmony House/Det., Interstate/Miami, Central South/Nash., United, Southern/Miami. (#14 bullet on **CB** R&B singles chart) KISS — #6 most active single with 17 big jumps including WGCL 10-6, WLS 15-11, WBGN ex-28, CKLW ex-29, WIFI 18-13, WOKY 11-6, WKBW 12-8, KLIF 22-18, KFRC ex-26. KHJ 23-20, WNOE 26-21. Added at WPIX, Y-100, WNDE KNDE Top 5 airplay at WCOL -3, WNCL-4, WIRI -5, WKI 0-5, KRSP-
- #16
- 15-11, WBGN ex-28, CKLW ex-29, WIFI 18-13, WOKY 11-6, WKBW 12-8, KLIF 22-18, KFRC ex-26. KHJ 23-20, WNOE 26-21. Added at WPIX, Y-100, WNDE, KNDE. Top 5 airplay at WCOL-3, WNCI-4, WIRL-5, WKLO-5, KRSP-2. Strong sales at Banana/S.F., Licorice Pizza/L.A., Peaches/Cleve./St. Louis, Bee Gee/Albany, Commercial/Maine, Waxie Maxie/D.C., King Karol/N.Y., Peters, Dicks/Boston, Norman Cooper/Phila., Galgano/Chi., Stark/Cleve., Giant/Va., West Merch./Amarillo.

  McCOO & DAVIS Added at WABC, WKY, WOKY, KING. Jumps at WLEE 28-17, KEEL 26-21, WISM ex-30, WBGN ex-30, KHJ 22-18, WHBQ 15-12, 99X 18-12, KCBQ 26-20, KRBE 25-18, WLAC 25-18. Strong sales at Banana/S.F., Mile Hi/Denver, Music Plus, Licorice Pizza/L.A., Tower/Sac., Peaches/L.A./Ft. Laud., Bee Gee/Albany, Commercial/Maine, Double B/L.I., Waxie Maxie/D.C., King Karol/N.Y., Peters, Dicks/Boston, Norman Cooper/Phila., Galgano, Singer/Chi., Stark/Cleve., Giant/Va., Central South/Nash. (#12 builet on CB R&B singles chart)

  YVONNE ELLIMAN #10 most added single with 6 new stations including WJET, Q-94, WAYS, KSLQ, KILT, Z-96, 13 jumps include WQXI 28-23, WBGN 25-17, WPRO 23-16, WIFI ex-27, 13Q ex-26, WRKO ex-25, WHBQ 25-21, WAPE 24-19, WLAC 27-22, KTAC ex-25, KGW ex-28, Strong sales at Music Plus/L.A., Tower/S.D., Peaches/L.A., Bee Gee/Albany, Waxie Maxie/D.C.., Peters, Dicks/Boston, Radio Dr./Milw., Giant/Va., Interstate/Miami, West. Merch./Amarillo, Central South/Nash. #18
- #21

- Added at KEEL, WIRL, WNDE, KBEQ. 15 jumps include WKY 17-12 KPAM 18-8, KDWB 12-6, WQAM 14-7, KIMN ex-28, KNDE ex-19. WBGN ex-27, WAYS 18-10, WKLO 17-10, WRKO 24-18, KRBE 13-8, KILT 13-8, WLAC 23-17. Strong sales at Banana/S.F., Tower/Sac., Peaches/Cleve., Commercial/Maine, King Karol/N.Y., Peters, Dicks/Boston, Singer/Chi.. Stark/Cleve., Bromo./Okla. City, West. Merch./Amarillo, Central South/Nash
- MARVIN GAYE #6 most added single with 9 new stations including KCBQ, WTIX, WKLO, WBBQ, WMPS, Z-93, Y-100, WCAO. Jumps at WOXI 30-22, WPGC 22-18, WDRQ 8-1, WAVZ 27-15. Already top 5 at WDRQ-1, CKLW-3. Strong sales at Banana/S.F., Mile Hi/Denver, Licorice Pizza/Tower/S.D./Sac., Peaches/L.A./Ft. Laud./St.Louis, Double B/L.I., Waxie Maxie/D.C., King Karol/N.Y., Northern, Stark/Cleve., Giant/Va., Harmony House, Consolidated/Det., Interstate/Miami. (Jumped 7 to #1 on **CB** R&B singles chart)
- CB R&B singles chart)

  FLEETWOOD MAC #3 most active single with 31 prime movers including KFRC 23-16, WRKO 20-15, KHJ 27-21, KSLQ ex-27, WNOE 23-15, KRBE 29-26, KILT 38-28, WLEE 3x-23, WIFE 29-25, #4 most active single with 12 new stations including 99X. KBEQ. KSTP, 13Q, WOKY, WSAI, WMET, WGCL, KFJZ, KEEL. Strong sales at Mile Hi/Denver, Licorice Pizza/L.A., Tower/Sac./S.D., Bee Gee/Albany, Peaches/L.A., Waxie Maxie/D.C., Peters, New England Music City/Boston, Norman Cooper/Phila., Stark/Cleve., Interstate/Miami.

  KENNY ROGERS 6 adds this week include WLEE, WQAM, CKLW, WCOL. Jumps at WERC 16-9, KEEL 21-18, WOW 8-5, WHHY 18-10, WQXI 22-14, Z-93 18-11, WMAK 11-5, KLEO 27-21, WTIX ex-29, WING 33-19. Strong sales at Tower/Sac., Peaches/St. Louis, Central/Hartford, Waxie Maxie/D.C., Peters/Boston, Singer/Chi., Northern, Stark/Cleve., West. Merch./Amarillo, Southern/Miami.

  FOREIGNER Added at WPIX, WJET, WOXI, KYA, WFOM. Jumps at B-100 29-21, WMET 23-19, KJOY 14-7, WIFI 27-21, WMAK ex-30, WHBQ ex-24, WNDE ex-30, KAKC ex-36. Strong sales at Banana/S.F., Tower/Sac./S.D., Commercial/Maine, Waxie Maxie/D.C., Peters/Boston, Galgano/Chi., Northern/Cleve., Harmony House/Det., West. Merch./Amarillo
- Merch /Amarillo
- Merch./Amarillo

  JOE TEX Added at KAKC, WAVZ. 13 jumps include WMPS 21-12, B-100 ex-27, WCOL 39-31, WCAO 29-25, WBBQ ex-28, CKLW ex-22, WAYS 24-12, WMAK 25-17, KSLQ 30-21, WNOE 30-20. Already top 5 at WSGN-3, Z-93-1, WQXI-1, KJOY-3, WAPE-5. Sales at Banana/S.F., Music Plus/L.A., Tower/S.F., Peaches/L.A./Ft. Laud./St. Louis, Waxie Maxie/D.C., King Karol/N.Y., Giant/Va., Interstate/Miami, Central South/Nash., United, Southern/Miami. (#2 on CB R&B singles chart)

  STARZ Good jumps at KEEL ex-30, KXOK ex-25, WCOL 18-10, WBGN 26-21, KLEO 12-6, WKLO 23-18, WKBW 10-5, WAPE ex-27, Z-96 18-12. Last week added at WMAK, WAPE, KIOA. Strong sales at Licorice Pizza/L.A., Tower/Sac., Peaches/Ft. Laud., Waxie Maxie/D.C., Peters/Boston, Stark/Cleve., Interstate/Miami, Central South/Nash. United. Southern/Miami.

  ANDREW GOLD #9 most added single with 7 new stations including #27
- United. Southern/Miami.

  ANDREW GOLD #9 most added single with 7 new stations including WHHY, KXOK, WPRO, WAVZ, WAPE, KFRC, KAKC. 12 jumps include WLEE 15-8, WOW 6-3, WBBF 22-17, WCAO 25-21, Q-102 25-20. KIOA 40-32, KLEO ex-29, 13Q ex-28. KSLQ 27-22, Sales at Commercial/Maine, Waxie Maxie/D.C., New England Music City, Peters/Boston. Stark/Cleve., Giant/Va., Southern/Miami.
- MARSHALL TUCKER BAND Added at B-100, KDWB, KLEO. Jumps at #31 KJR ex-21, WQXI 26-17, WBBQ 22-17, Q-94 ex-28, WFOM 19-13. Sales at Tower/Sac./S.F., Central/Hartford. Peters/Boston, Galgano/Chi., Radio
- Dr./Milw., West. Merch./Amarillo.

  TAVARES Added at WPIX, WRKO. Last week re-added at WABC.

  Jumped at WMAK 24-18, WDRQ 22-17. Strong sales at Tower/S.F./Sac.,

  Bee Gee/Albany, Waxie Maxie/D.C., King Karol/N.Y., Dick's, New England

  Music City/Boston, Galgano/Chi., Harmony House/Det., Interstate/Miami,

  Central South/Nash. (#15 bullet on CB R&B singles chart)
- Central South/Nash. (#15 bullet on CB R&B singles chart)

  BILL CONTI #2 most added single with 27 new stations including WDRQ, WMPS, KJR, WQAM, WGCL. WLS, KFRC, KLIF, WRKO, KHJ. 99X, WNOE, KRBE, KILT. Jumps at KERN 22-12, WMET 18-3, Y-100 22-10, CKLW 23-9. KLEO 29-18, WAVZ 17-12, KBEQ 20-15. Early sales at Double B/L.I.. Waxie Maxie/D.C., Dicks/Boston, Sound Unltd./Chi., Consolidated/Det., Interstate/Miami.

  JOHN DENVER Added at WOKY, KSLQ, 13Q, Last week added at WGCL, WNOE, WDRQ, Jumped at WHHY ex-28, WNOE ex-28, KILT 36-29, WFOM ex-35.
- #47
- WHIDIN eX-35.

  JIMMY BUFFETT Added at WTIX, KIOA, WBBQ, WBGN, Z-93, WBBF. Last week added at WNOE, WING, KILT, WMAK. Jumps at KJR ex-25, KJOY 26-17, WMAK ex-27, WNOE ex-27, KILT ex-35.

  ADDRISI BROTHERS Added at KHJ, WMPS, WBBF, KRBE. Last week added at WFIL. Jumped at KERN 21-14, WFIL ex-25, WBGN 14-10, WBBQ 18-13, KIOA 25-17, 13Q 22-14. Sales at Central South, Port Of Call/Nash., Walliche/LA #49
- ALAN O'DAY -- #8 most added single with 8 new stations including WZUU, WFOM, KIOA, KCBQ, WPGC. 9 adds last week include KLIF, WCAO, WMPS. Jumps at WERC ex-25, WCOL 40-34, WCAO ex-30, Q-94 24-18, WSGA 26-16. Sales at Wallichs/L.A., Waxie Maxie/D.C.., Central
- BOB SEGER #3 most added single with 16 new stations this week including KJR, WQXI, WBGN, WMAK, WTIX, KFRC, WRKO, KSLQ, WING. Jumps at KJOY 30-20, CKLW 30-26, WDRQ 34-30. #2 most active single on the secondary level with new adds at WBSR, WHNN, WTLB, WEBC, WMFJ, WLCY, WGSV. Sales at Banana/S.F., Peaches/Ft. Laud., Central/Hartford, Waxie Maxie/D.C., Radio Dr./Milw., Consolidated/Det., Interstate/Miami, Contral South/Nesh Central South/Nash

- Central South/Nash.

  JACKSONS Added at KSLQ, WTIX. Last week added at WING, WMAK. Jumped at WHBQ 14-11, WMAK ex-23, WING 39-33. Sales at Peaches/L.A./St. Louis, Bee Gee/Albany, Galgano/Chi., Giant/Va., Consolidated/Det., Interstate/Miami. (#17 bullet on CB R&B singles chart) SYLVERS Added at WGCL. WNCI, WMAK, WING, WAVZ. Last week added at WDRQ, WIRL. WSGN. Jumps at WIRL ex-23. WCOL 32-20, WSGN ex-25, WOKY 26-19, WDRQ 32-26, WAPE ex-23. Sales at Central/Hartford. Galgano/Chi., Stark/Cleve. (#51 bullet on CB R&B singles chart) STEVE MILLER #1 most aded single its first week out with new adds at 38 stations including KXOK. WQAM, WCOL, KCPX, Z-93, WIFI, WPGC. KYA, KFRC, KHJ, WING, KRBE, KILT, WZUU. #1 single on the secondary level with new adds at KOTN, KAFY, KNOE, WIFE, WORD, WYSL, WAIR, WQPD, WRFC, KENO, G-55, WKWK, KRSP, WICC. KENNY NOLAN Added at KEEL, WISM, WGCL. Jumped at WERC 24-19, WKLO ex-24. Sales at Wallichs/L.A., Tower/Sac., Peaches/Ft. Laud., (continued on page 53) #58

# **ALBUM CHARTANALYSIS**

# DOUDOUR DOUDOUR DOUDOUR DOUDOUR DOUDOUR DISC (9), 1812, Record

#### #11★ MARVIN GAYE

Gaye is probably the hottest artist in the business right now on both the pop and R&B levels. On the R&B level, this 7.98, two record live package maintains the number one position for the second consecutive week as it shows up number 1 in almost every R&B market. The single "Got To Give It Up (Part 1)" shows equal strength as it jumps 7-1 bullet on the CB Top 100 R&B Singles chart. The crossover to pop has been smooth in all major markets. Indication of this acceptance is seen in a jump of 52-23 bullet on the **CB** Top 100 Singles chart. On a retail/One Stop level the album sees its greatest success in the Balt.-Wash. Region. Reporters there show explosive sell through with Record & Tape Coll. (1), For The Record (2), Harmony Huts (2). Record Masters (6), Waxie Maxie (2) and Morey's (2), Major accounts throughout the country are showing strong sales on the LP with Sam Goody. King Karol. Record Dept. Merch., National Record Mart, Disc, Sounds Unitd., Music Plus and World Wide Accounts reporting top 5 action are Harmony House/N.J. Spec's. Franklin. Peaches/Ft. Lauderdale/L.A., Poplar, Interstate, Tape City, Mushroom, Sound Wherehouse, 1812, Streetside, Harmony House/Det., Record Revolution, Consolidated, All Records and Music Street. Great reaction at the national accounts is exhibited by Record Bar (4) and Korvettes (6). The racked accounts are also experiencing rapid growth as both J.L. Marsh and Handleman show big jumps on their respective computer printouts, placing Gaye among their top 75 best sellers.

#13\* EMERSON LAKE & PALMER

This is an album of great magnitude in size, sound and sales. The anticipation of this LP has earned it immediate gold status. All regions report heavy sales action as indicated by the percentage of our major accounts reporting exceptional sell through. They are Sam Goody, King Karol, Harvard Coop (5), Western Merch., National Record Mart, Disc. Sounds Unltd., Licorice Pizza, Music Plus, Everybody's, Tower/S.F. and Odyssey. Top ten sales come from Alexanders, N.E. Music City, Vornado/Two Guys (2), Dick's, Port Of Call, 1812, Caper's Corner, Swallens. Tower/San Diego, Wallichs, Music Street, Music Millenium and Independent. On a national level, Korvettes reports top 5 sales while Record Bar reports "Works" among their top 20 best sellers. At the rack level Handleman shows upward movement in excess of 50 positions showing ELP among their top 75 best sellers while J.L. Marsh shows top 100 sales

#16★ ISLEY BROTHERS

"Go For Your Guns" attained gold status this week after only four weeks of sales. The Isleys have always had that tremendous ability to crossover with relative ease and this time is no exception. R&B action is an expected with the LP jumping 6-4 bullet, while the single "The Pride (Part 1)" jumps 8-7 bullet. On the top side, the single is beginning to experience pop acceptance as it debuts on the CB Pop Singles chart at 102. Greatest reaction to the LP is in the Balt.-Wash. Region with Harmony Huts, For The Record (1), Record & Tape Coll. (2). Record Masters (3) and Morey's (1) all reporting exceptional sales. Major accounts throughout the country are also showing significant sell through. On a national level, Record Bar reports the Isley Bros. as their number 2 best seller in addition to top thirty reports from Harvard Coop. Record Dept. Merch., National Record Mart. Camelot (6). Disc (8). Everybody's, Tower/S.F. (3), World Wide, All Records (1) and Dan Jay. Top ten action is being experienced at Jerry's (1), Spec's (3), Franklin (3), Poplar (4), Interstate. Tape City (2), Sound Wherehouse (3), Mushroom, Radio Drs. (2), Streetside (2), Tower/Sacramento, Peaches/L.A. and Record Cove. Rack sales are extremely strong and indicate the crossover success of the LP. Rapid growth is indicated by a 78-48 jump on the J.L. Marsh computer run while Handleman experiences a jump in excess of 30 positions showing top thirty sales.
#21\* ROCKY (SOUNDTRACK)

This soundtrack album not only has its mass exposure as a contributing factor to its success, but it has two bulleting singles as well. "Theme From Rocky" by Bill Conti, which is from the LP, shows a jump of 69-41 bullet on the **CB** Top 100 Singles chart which is from the LP, shows a jump of 69-41 builet on the CB Top 100 Singles chart while the same song by Maynard Ferguson jumped 75-63 bullet. Consistant and widespread sales have earned "Rocky" the number 1 National Breakout position. Strongest sales are being felt in the Midwest Region as well as at the racked accounts. Midwest reporters include Disc (4), Camelot (4), National Record Mart, Sounds Unltd., Streetside, Caper's Corner, Record Theater. Harmony House, Peaches/Det., and Consolidated. At the racked accounts top 15 sales are being felt at J.L. Marsh while rapid growth is seen at Handleman reflecting "Rocky" among their top thirty best sellers. Other major accounts including this LP among their best sellers are Licorice Pizza, Music Plus and Dan Jay. Top ten action comes from Vornado (1), TSS/Record World, Harmony House/N.J., Norman Cooper, Central South, Tape City, Record Hole and Banana. Korvettes reports the LP as their number eight selling album throughout the chain

#### #24★ COMMODORES

This week's number 2 National Breakout is showing great crossover ability without the aid of a hit single. Following a million selling previous effort, the Commodores seem to be following that high standard that they've set for themselves. The LP jumps 5-3 bullet on the CB Top 75 R&B LP chart. Like the other new crossover releases, the Commodores are experiencing greatest sales out of the Balt.-Wash. Region with reports from For The Record (3), Record & Tape Coll. (3), Harmony Huts (4), Waxie Maxie (3) and Morey's (7). Top ten action is felt on a national level at Record Bar (5) and Korvettes (9) as well as the following accounts: Spec's, Gary's, Poplar. Interstate, Central South, Tape City, Sound Wherehouse, 1812. Streetside. Peaches/St. Louis, Music Street and Tower/Sacramento. Major accounts throughout the country reporting top thirty action are Record Dept. Merch., National Record Mart, Disc, Tower/S.F., World Wide (1). All Records and Dan Jay. Top 40 sales are being felt at J.L. Marsh, and Handleman is experiencing strong sales and fast growth as indicated by a jump in excess of thirty positions on their computer print-

#### #41★ WEATHER REPORT

This jazz album is doing respectively well on the pop charts. Presently at number 1 on the **CB** Jazz LP chart and 65 on the **CB** Top 75 R&B LP chart. "Heavy Weather" obviously appeals to many kinds of music fans spanning most major markets. Widespread cales on a consistent basis have carried this LP the pure have carried to the consistent basis have carried this LP the pure have a consistent basis have carried this LP the pure have a consistent basis have carried this LP the pure have carried to the consistent basis have carried this LP the pure have a consistent basis have carried this LP the pure have carried to the consistent basis have carried this LP the pure have the consistent basis have carried this LP the pure have the consistent basis have carried the consistent basis spread sales on a consistent basis have earned this LP the number 3 position on the National Breakout chart. Very strong sales come out of the Midwest with top thirty reports from Disc, Radio Drs., Streetside (1) Caper's Corner, Peaches/St. Louis and Lieberman One Stop. The Northeast/Balt.-Wash. Regions prove strong with Sam Goody, Harvard Coop. TSS/Record World, N.E. Music City, Norman Cooper Peter's, Record & Tape Coll., Record Masters, Waxie Maxie and Morey's all indicating nice sell through. Other major accounts reporting the LP are Everybody's. Tower/S.F. and Record Bar on a national level. Major rack jobbers are begining to show significant action.

#### #44★ KLAATU

This week's number 4 national breakout is still receiving its strongest support in the Midwest Region. Sales action though is spreading as rapidly as the rumors about the act's identity. National action is being felt at Record Bar (20) and Korvettes. Mid

west action comes from National Record Mart, Camelot, Disc (9), 1812, Record Theater, Father's & Sun's, Swallens, Peaches/Cleveland/Detroit, Lieberman One Stop and Northern. Elsewhere major accounts such as Sam Goody in the Northeast, Harmony Huts in Balt.-Wash., Record Dept. Merch. in the Southeast and Odyssey in the West/Denver-Phoenix Regions are reporting top thirty action or better. Rack sales are growing, as indicated by an overwhelming jump in excess of 400 positions on the Handleman computer run showing Klaatu among their 150 top sellers, while J.L. Marsh is experiencing growth on a similar level.

#51\* LEO SAYER

With the single "When I Need You" heading toward the number 1 position on the CB Top 100 Singles chart with a jump of 9-4 bullet this week, album sales have grown in proportion to the acceptance of the single. Resultant sales on the LP should bring this album to gold status in the very near future. This week's number 5 national breakout shows national acceptance on a retail level at both the Record Bar (17) and Korvettes, and on a rack level as top 40 action is experienced on both the J.L. Marsh and Handleman computer runs. The Northeast Region is especially strong with top thirty reports from King Karol, Alexanders, TSS/Record World, Cavages, Harmony House. Bee Gee, Peter's and Dick's. Major accounts in other markets are Record Dept. Merch. in the Southeast, Western Merch. in the South Central Region, National Record Mart, Camelot (2) and Disc in the Midwest, Music Plus and Tower/S.F. in the West Region and Dan Jay in the Denver-Phoenix Region

#52★ FOREIGNER

This debut album is showing great endurance due to manufacturer support and a bulleting single. "Feels Like The First Time" moves 29-26 bullet this week on the **CB** Top 100 Singles chart. Steady sales are witnessed in all major markets earning Foreigner the number 6 position on the national breakout chart. The Midwest Region continues to be a stronghold with Camelot, 1812, Caper's Corner, Record Theater, Father's & Sun's, Swallens, Harmony House and Northern all reporting the LP among their best sellers. The Balt.-Wash. Region has picked up with Record & Tape Coll., Harmony Huts, Record Masters, Waxie Maxie and Morey's all reporting strong sales. Major accounts throughout the country reporting Foreigner are Sam Goody. King Karol, Licorice Pizza, Odyssey, World Wide and All Records. Korvettes is beginning to feel waves on this LP on a national level. Rack sales will increase as the album and the single continue to infiltrate the market.

#### #55★ CAPTAIN & TENNILLE

The Captain & Tennille in addition to an almost flawless track record, receive massive exposure on a weekly basis. Following two platinum albums in two attempts, C&T have set a high standard of sales excellence. "Come In From The Rain" is beginning to take off at the racked accounts as have their two previous efforts. On the J.L. Marsh computer printout, C&T debut at number 35, while a top fifty debut is seen at Handleman. At this early stage, it is essentially the major accounts feeling initial sell through. Korvettes reports the LP on a national level, while Western Merch. indicates strong sales in the South Central Region, Camelot and Disc show excellent Midwest acceptance and Wherehouse, Tower/S.F. and Odyssey reflect strong sell through in the West/Denver-Phoenix Regions.

#58★ TEDDY PENDERGRASS

Teddy maintains his domination of the Northeast and Balt-Wash. Regions while inchart. Number 1 in the Balt.-Wash. Region, Teddy was reported at Harmony Huts, For The Record. Record & Tape Coll., Record Masters, Waxie Maxie and Morey's. Reports from Sam Goody, King Karol, N.E. Music City, Jerry's, Double B, Disco and Dick's earn this LP the number 2 position in the Northeast; and top thirty action at Franklin, Peaches/Ft. Lauderdale, Poplar, Giant and Interstate make Teddy the number 2 breakout in the Southeast Region. His single "I Don't Love You Anymore" moves 76-65 bullet on the **CB** Top 100 R&B Singles chart and should soon give the LP a nice boost in sales. The album maintains the number 7 position on the **CB** Top 75 R&B LP chart in lieu of tremendously strong new product entering the top ten. Both J.L. Marsh and Handleman are showing some nice sales indicating acceptance in some of the areas previously untouched. Further proof of Teddy's spreading popularity is a number 26 position in Record Bar's top thirty best sellers. #65\* JENNIFER WARNES

This LP has been selling predominantly out of the Northeast Region. While maintaining that stronghold, new markets are being cornered. The single "Right Time Of The Night" is responsible for introducing the LP to new markets as it jumps 7-6 bullet on the **CB** To 100 Singles chart this week and enters the top twenty on the **CB** Top 100 Country Singles chart. The album appears in five regions on the regional breakout chart this week including a number 1 position in the Northeast. Top thirty reporters there are Sam Goody, King Karol, TSS/Record World, Jerry's, Bee Gee, Double B and Vornado (3). Major accounts in other regions are Western Merch., Camelot and Odyssey. National accounts have picked up action as Record Bar reports top 25 sales and Korvettes reports top 30. At the major racks, J.L. Marsh reports top 50 sales on their printout, while Handleman reflects pice growth. reports top 50 sales on their printout, while Handleman reflects nice growth #77★ BONNIE RAITT

This LP had an incredible week of sales at both the retail and One Stop levels. The following major reports experienced top 10 sales this week: Harvard Coop, Vornado. Father's & Sun's, Music Plus, Odyssey, Tower/S.F., Everybody's and Dan Jay in addition to Peter's, N.E. Music City, Record Hole, Lieberman One Stop and Rolling Stone. It is this kind of action that has earned "Sweet Forgiveness" the number 8 position on the national breakout chart. Other important reports come from Korvettes on a national level.. For The Record and Disc. The LP shows sell through in all regions in only its second week. Further sales depend upon the success of the single "Runaway" and the reaction felt by the racked accounts.

#86★ SUPERTRAMP

This week's number 10 national breakout is experiencing its strongest sales in the Midwest and West Regions. In the Midwest Region, 1812 (1), Father's & Sun's (3), Streetside and Lieberman One Stop all report strong initial sales. In the West Region top thirty reporters are Licorice Pizza (3), Music Plus (3), Everybody's (4), World Wide (2), Odyssey, Tower/San Diego. DJ's Sound City and Music Millenium. National accounts are beginning to feel big retail action as indicated by reports from Korvettes and Record Bar. Other accounts experiencing strong initial sales are King Karol, Peter's, Norman Cooper, Record & Tape Coll., Peaches/Ft. Lauderdale, Mushroom, Dan Jay and Independent.

#97 AL DIMEOLA

This ex-Return To Forever guitarist is experiencing excellent acceptance second solo LP. A jazz crossover, "Elegant Gypsy" jumps 24-6 bullet on the CB Jazz LP chart. Sell through is being experienced in most major markets earning the LP the number 11 position on the National Breakout chart. The Midwest Region shows up well with Disc. Caper's Corner, Streetside, Radio Drs., Peaches/St. Louis, Record Theater, Father's & Sun's (4) and Record Revolution. The Denver-Phoenix Region also showed strong with Dan Jay (5), Rolling Stone (4) and Independent all reporting the LP. Other major reporters are Harvard Coop and Everybody's.

## **REGIONAL ALBUM ACTION**

#### NORTH CENTRAL

(Minnesota, Iowa, Nebraska Kansas, N. & S. Dakota

- KISS (ROCK N ROLL)

- KISS (DESTROYER)
  KISS (ALIVE)
  KISS (ORIGINALS)
  MICKEY MOUSE CLUB
- KC & SUNSHINE BAND ELVIS PRESLEY
- THELMA HOUSTON OHIO PLAYERS LOU RAWLS

#### MIDWEST

(Cleveland, Detroit, Chicago, St. Louis, Indiana, Milwaukee, Pittsburgh, Kansas City)

- CHILLIWACK
- REO SPEEDWAGON
- DICKEY BETTS STARZ
- GRAHAM CENTRAL STATION
- DAVID SOUL RETURN TO FOREVER
- MICHAEL STANLEY BAND KC & SUNSHINE BAND TEDDY PENDERGRASS JENNIFER WARNES

- CLIMAX BLUES BAND
- SLAVE URIAH HEEP
- JOHNNY GUITAR WATSON

#### NORTHEAST

(Metro N.Y., Upstate N.Y., Boston, Connecticut Philadelphia

- JENNIFER WARNES
- TEDDY PENDERGRASS GARLAND JEFFREYS
- KATE & ANNA McGARRIGLE DICKEY BETTS PETER GABRIEL

- KALYAN

- KALYAN OHIO PLAYERS JOAN ARMATRADING CLIMAX BLUES BAND SOUTHSEE SOUTHSEE
- 12. SPINNERS
- BOB JAMES
- MAYNARD FERGUSON
- JOHN LODGE

#### WEST

(California, Seattle, Portland)

- KENNY LOGGINS LES DUDEK
- JESSE COLIN YOUNG
- BOB JAMES

- DAVE MASON NORMAN CONNORS JOHNNY GUITAR WATSON TEDDY PENDERGRASS
- RITA COOLIDGE
- GRAHAM CENTRAL STATION GLADYS KNIGHT OHIO PLAYERS AMAZING RHYTHM ACES

- HOYT AXTON

#### NATIONAL BREAKOUTS

- ROCKY (SOUNDTRACK) 7.
- COMMODORES
- 2. 3. WEATHER REPORT
- KLAATU
- **FOREIGNER**
- **LEO SAYER**
- **CAPTAIN & TENNILLE**
- 8 BONNIE RAITT
- 9. **BEACH BOYS**
- SUPERTRAMP 10.
- **AL DIMEOLA**

# **BALTIMORE/WASHINGTON**

- TEDDY PENDERGRASS
- SLAVE SPINNERS

- MINNIE RIPERTON NORMAN CONNORS MARLENA SHAW
- CLIMAX BLUES B DEXTER WANSEL JOHN TROPEA
- JENNIFER WARNES GEORGE DUKE
- PHYLLIS HYMAN T-CONNECTION
- OHIO PLAYERS
- GRAHAM CENTRAL STATION

#### **DENVER/PHOENIX**

- AMAZING RHYTHM ACES DAVE MASON KENNY LOGGINS HOYT AXTON

- CLIMAX BLUES BAND HERBIE HANCOCK URIAH HEEP JOHN TROPEA JESSE COLIN YOUNG

RETURN TO FOREVER

#### **SOUTH CENTRAL**

(Dallas, Houston, New Orleans, Little Rock)

- JOHNNY GUITAR WATSON
- MAZE DAVID SOUL
- SEA LEVEL
- AMAZING RHYTHM ACES
- GLEN CAMPBELL TOM JONES JENNIFER WARNES
- GARLAND JEFFREYS

#### SOUTHEAST

(Atlanta, Memphis, Nashville, Charlotte, Richmond, Florida)

- OHIO PLAYERS

- TEDDY PENDERGRASS
  DAVID SOUL
  DICKEY BETTS
  DAVE MASON
  JENNIFER WARNES
  JESSE COLIN YOUNG
- **ELVIS PRESLEY**
- NORMAN CONNORS RITA COOLIDGE

Albums listed as regional breakouts are consensus choices of the accounts listed below. These accounts assess hit potential of new LP releases based on regional sales, overall sales potential and personal predictions. Albums listed as national breakouts have been reported by a minimum of 75% of outlets listed below and have appeared in a minimum of six markets.

REGIONAL ALBUM ACTION is compiled from sales information from the following national, regional and local wholesalers and retailers: NATIONAL ACCOUNTS: ABC Record & Tape Sales, Disc Records. and local wholesalers and retailers: NATIONAL ACCOUNTS: ABC Record & Tape Sales, DISC Records, Handelman, Korvettes, Lieberman Enterprises, J.L. Marsh/Musicland, Peaches and Record Bar. REGIONAL AND LOCAL ACCOUNTS: Alexander's/N.Y., All Records/Oakland, Alta/Phoenix. Alwilk/N.J., Ambat/Cincinnati, Angott/Detroit, Apex-Martin/N.J., Aravox/N.Y., Banana/S.F., Bee Gee/Albany, Brass Ear/Seattle, Bromo/Dallas-Houston-Okla. City, Buffalo One Stop/Buffalo, Cactus/Houston, Capers Corner/Kansas City, Cassells/L.A., Cavages/Buffalo, Central/Hartford, Central South/Nashville, Circles/Phoenix, Commercial/Maine, Consolidated/Detroit, Norman Cooper/Phila... Cutlers/New Haven, Dan Jay/Denver, Dick's/Boston, Disco/Boston, D.J.'s/Seattle, Double B/Long Island, Ernie's/Chicago, 1812 Overture/Milwaukee, El Roy -TSS-Record World/Long Island, Everybody's Records/Portland, Evolution/Phoenix, Father's & Sun's/Indianapolis, For The Record/Baltimore, Franklin/Atlanta, Galgano/Chicago, Gardner's/Chicago, Gary's/Richmond, Giant/Virginia, Harmony House/Detroit, Harmony House/N.J., Harvard Coop/Boston, Independent/Denver, Inner Sanctum/Austin, Interstate/Miami, Jerry's/Phila., Jimmy's Music World/N.Y., King Karol/N.Y., Knox/Knoxville, Licorice Pizza/L.A., Lieberman One Stop/Minneapolis, M.J.S./Miami Record Factory/S.F., Mile High/Denver, Modern/Milwaukee, Morey's One Stop/Balt., Mushroom/New

Orleans, Music City/Nashville, Music Menu/S.F., Music Millenium/Portland, Music Plus/L.A., Music Orleans, Music City/Nashville, Music Mehidy S.F., Music Millerhith/Portland, Music City/Nashville, Music Mehidy S.F., Music Scene/Atlanta, Music Street/Seattle, National Record Mart/Midwest, New England Music City/Boston, Northern Records/Cleveland, Odyssey/Phoenix & Santa Cruz, Peter's/Boston, Poplar/Memphis, Potomac/Washington, D.C., Prospect/Cleveland, Radio Doctors/Milwaukee, Rapid Sales/Madison, Record & Tape Collectors/Baltimore, Record Cove/Monterey, Record Dept. Merch./Memphis, Record Hole/San Antonio, Record Masters/Baltimore, Record Revolution/Cleveland, Record Shack/N.Y. & Atlanta, Record Theatre/Cleveland-Akron, Recordland/Midwest, Richman Bros./Phila., Rose/Chicago, Sam Goody/N.Y. & Phila., Schwartz Bros.-Harmony Huts/D.C., Sieberts/Little Rock, Shulman-Listening Booth/N.J.-Phila., Soul City One Stop/L.A., Soul Shack/D.C., Sound Town/Dallas, Sound Unlimited/Chicago, Sound Wherehouse/Houston-Dallas, Southern/Miami, Spec's/Miami, Stark-Camelot/Midwest, Strawberrys/Boston, Streetside/St. Louis, Swallens/Cincinnati, Tape City/New Orleans, Tower/L.A., Sacramento, S.F. & San Diego, Town Hall/N.Y., Trans World/Albany, Two Guys/East Coast, United/Miami, Wax Museum/Minneapolis, Waxie Maxie/D.C., West Coast Music Sales/L.A., Western Merchandisers/Southwest, Wherehouse/California, Wide World/Seattle. Wilcox/Okla. City, Win One Stop/N.Y., Zebra/Austin

## Phoenix In Contest Turmoil; Arbitron Unclear On Course Of Action

tinued from page 22,

pete on an equal basis. I don't like this type of contest, but since Arbitron will not or cannot do anything to alter the situation, we needed a contest of our own." McLaughlin added that except for album giveaways, KRIZ is now contest-free.

Although all of the broadcasters in the Phoenix market contacted by Cash Box agreed that KUPD had altered their contest by deleting mention of time-logging, KUPD station and sales manager Lloyd Melton was unsure of exactly what wording had been changed. "Auerichio said that what we're doing is perfectly okay," said Melton," and we've checked all of our wordings and contests and everything else directly with him. If you want to find out exactly what was taken off you'll have to call him, because all the stations are calling him," When informed that Cash Box could transcribe or telephone-tape a recording of

the promotional commercial, Melton stated he could not find a copy. He also declined comment on the KUPD practice of naming block numbers as specific "checkbook search areas

Connie Anthes, Arbitron press secretary. told Cash Box that Auerichio, who was out of town, "has not approved of anything. We cannot be referees of anything that has to do with contests or we'd be doing it for everyone in the country. Anthes added that residual effects of the KUPD contest would not be known until cross-checking was undertaken in the next few weeks. She added that Arbitron could not take any sort of police action, since it is a business firm, but that it had threatened taking one of the following five actions in regards to the April/May Phoenix report, if unfair promotions continue into the survey period, which started April 14th:

1. Cancellation of the April/May survey

and market report.

2. Postpone the survey period until the stations involved discontinue the offensive promotions/contests.

3. Begin the survey period as scheduled on April 14th but exclude from the report listening estimates for the offending sta-

4. Begin the survey period as scheduled but publish the audience estimates for the offending stations in a separate supplement to the local market report, with such report and supplement to be accompanied by a letter to all subscribers; advertisers; advertising agencies; stations and the boards of directors of the Advertising Research Foundation, American Association of Advertising Agencies, Association of National Advertisers, The Broadcast Rating Council, The National Association of Broadcasters, The National Radio Broadcasters Association, The Radio Advertising Bureau, The Radio Task Force Committee

and the Station Representatives Association explaining Arbitron's reservations with respect to the reliability of the audience estimates for the offending stations.

5. Conduct the survey and publish the local market report as originally planned including estimates for all stations, but to be accompanied by a letter of the nature described in the preceding paragraph to those parties listed.

These actions were all outlined in an Auerichio letter dated April 12.

Gary Eden, general manager of Phoenix' KOY, lamented the inability of Arbitron to step forcefully into the matter. "If Arbitron doesn't stop it, their entire rating service could be shot. Their product will have no meaning

In a late development Cash Box learned that KXKX Denver was conducting a contest which rewarded listeners on the basis of listening periods. One other Denver station discontinued a similar promotion.

# TOP40JAZZ ALBUMS

|    |   |      | Weeks<br>On |
|----|---|------|-------------|
| 1  |   | 4/23 | Chart       |
|    | WEATHER REPORT<br>(Columbia PC 34418)                                     | 2    | 6           |
| 2  | IN FLIGHT<br>GEORGE BENSON<br>(Warner Bros. BSK 2983)                     | 1,   | 12          |
| 3  | MUSICMAGIC<br>RETURN TO FOREVER<br>(Columbia PC 34682)                    | 3    | 5           |
| 4  | BOB JAMES 4   | 4    | 4           |
| 5  | CONQUISTADOR MAYNARD FERGUSON (Columbia PC 34457)                         | .5   | 5           |
| 6  | ELEGANT GYPSY<br>AL DIMEOLA (Columbia PC 34461)                           | 24   | 2           |
| 7  | ROOTS<br>QUINCY JONES (A&M SP 4626)                                       | 6    | 10          |
| 8  | SECRET PLACE<br>GROVER WASHINGTON JR. (Kudu 32                            | 2) 7 | 18          |
| 9  | VIBRATIONS<br>ROY AYERS UBIQUITY<br>(Polydor PD 1-6091)                   | 9    | 18          |
| 10 | GINSENG WOMAN<br>ERIC GALE (Columbia PC 34421)                            | 15   | 5           |
| 11 | FROM ME TO YOU<br>GEORGE DUKE (Epic PE 34469)                             | 12   | 6           |
| 12 | BREEZIN'<br>GEORGE BENSON<br>(Warner Bros. BS 2919)                       | 8    | 43          |
| 13 | WATER BABIES<br>MILES DAVIS (Columbia PC 34396)                           | 13   | 6           |
| 14 | MY SPANISH HEART<br>CHICK COREA (Polydor PD 2-9003)                       | 14   | 17          |
| 15 | ROMANTIC JOURNEY<br>NORMAN CONNORS (Buddah 5682)                          | 16   | 4           |
| 16 | CALIENTE<br>GATO BARBIERI (A&M 4597)                                      | 11   | 31          |
| 17 | SHOUT IT OUT PATRICE RUSHEN (Prestige/Fantasy 10101)                      | 17   | 8           |
| 18 | THE SAN FRANCISCO<br>CONCERT<br>HUBERT LAWS (CTI 7071)                    | 19   | 8           |
| 19 | IMAGINARY VOYAGE<br>JEAN-LUC PONTY<br>(Atlantic SD 18195)                 | 10   | 23          |
| 20 | IGUACU<br>PASSPORT (Atco SD 36-149)                                       | 30   | 3           |
| 21 | A HANDFUL OF BEAUTY<br>SHAKTI WITH JOHN MCLAUGHLIN<br>(Columbia PC 34372) | 21   | 5           |

|    | _   |    |            |
|----|---|----|------------|
|    |   |    | eks        |
| 22 | WHAT THE WORLD IS COMING TO DEXTER WANSEL                                       | Ci | On<br>hart |
| 23 | (Phila. Intl./Epic PZ 34487)  BIG CITY LENNY WHITE                              | 26 | 4          |
| 24 | (Nemperor/Atlantic NEM 441)   | 20 | 9          |
| 24 | CARICATURES<br>DONALD BYRD<br>(Blue Note/UA BNLA 633G)                          | 18 | 13         |
| 25 | UNFINISHED BUSINESS<br>BLACKBYRDS (Fantasy F9518)                               | 23 | 24         |
| 26 | ORGAN/HYMNS-SPHERES<br>KEITH JARRETT<br>(ECM/Polydor 2-1086)                    | 22 | 7          |
| 27 | MAIN SQUEEZE<br>CHUCK MANGIONE (A&M 4612)                                       | 25 | 26         |
| 28 | SEAWIND<br>(CTI 5002)   | 29 | 4          |
| 29 | V.S.O.P.<br>HERBIE HANCOCK<br>(Columbia PG 34688)                               | _  | 1          |
| 30 | SWEET BEGINNINGS<br>MARLENA SHWA (Columbia PZ 34458)                            | 28 | 4          |
| 31 | PICTURES JACK DEJONNETTE (ECM/Polydor 1-1079)                                   | 34 | 2          |
| 32 | NOTHING WILL BE AS IT WAS TOMORROW FLORA PURIM                                  |    |            |
| 33 | (Warner Bros. BS 2985)  SCHOOL DAYS STANLEY CLARKE                              | 27 | 7          |
| 34 | (Nemperor/Atlantic NE 439) SHORT TRIP TO SPACE                                  | 31 | 32         |
| 35 | JEFF BECK WITH THE JAN HAMMER GROUP LIVE (Epic PE 34433)                        | 35 | 1 5        |
| 36 | FRIENDS AND STRANGERS RONNIE LAWS (Blue Note/UA BNLA 730-H)                     | _  | 1          |
| 37 | DIARY<br>RALPH TOWNER<br>(ECM/Polydor 1-1032)                                   | 38 | 2          |
| 38 | HOMECOMING<br>DEXTER GORDON<br>(Columbia PG 34650)                              |    | 1          |
| 39 | THE OTHER VILLAGE<br>VANGUARD TAPES<br>JOHN COLTRANE<br>(Impulse/ABC AS 9325-2) | 40 | 5          |
| 40 | FEELINGS FROM WITHIN<br>JOE THOMAS<br>(Groove Merchant GM 3315)                 | 36 | 5          |
|    |   |    | -          |

# On Jazz -

One of the most enjoyable club appearances we have heard in recent months was Illinois Jacquet & Company, who just finished two weeks at Storyville. Milt Buckner on organ and George Brown on drums provided excellent support, and young guitarist Gray Sargeant played very nice guitar. Jacquet himself was in better shape than at any time we have heard him in recent years. It has been nearly five years since this giant jazzman has made an album in the US. Isn't it about time?

Four new Emarcy reissues have arrived. The most interesting is an album featuring the remaining tracks by the Clifford Brown-Max Roach band. A Sarah Vaughan double of live material also looks delightful. Others are by Dizzy Gillespie and Roland Kirk. Alas. both of these seem to be randomly programmed.

Sunday concerts at the New York Jazz Museum continue. Danny Moore, Junior Mance and Jaki Byard are scheduled for May.

Flutist James Newton has his first album out on the Flute Music Productions label.

Charles Earland and Roy Ayers putting finishing touches on new LPs at Electric Lady Studios in New York.

**Red Norvo** appearing at Michael's Pub in New York for the next three weeks.

The new Xanadu release shipping May 1 looks very strong with albums by keyboard stars Walter Bishop Jr., Dolo Coker, guitarist Tal Farlow, tenor man Al Cohn and an all-star bash with Dexter Gordon, Blue Mitchell and Barry Harris.

George Benson will headline a remarkable series of concerts in New York, May 6-9. On the 6th, Benson will appear at the Metropolitan Museum of Art with Gabor

Szabo, Bucky Pizzarelli and Les Paul in an all-guitar show. The following night he will appear at The Palladium with special guest Minnie Ripperton. On the 8th, he will be at Avery Fisher Hall with The Dance Theatre of Harlem, and to wrap it up he'll head an all-star show at the same location the following night. Set for this latter concert are Joe Sample, Grover Washington, Jr., Harvey Mason, Ralph McDonald and Alphonso Johnson.

Delmark recording artist **Edith Wilson** (who first recorded in 1921) and **Little Brother Montgomery** shared the stage for a WTTW-TV show in Chicago.

The latest Biograph album is by **Earl Hines** and is titled "Solo Walk In Tokyo."

This must have been **Dexter Gordon** week at Inner City. No less than three LPs (from the famous Steeple Chase series) have arrived. The LPs are: "The Meeting" (with Jackie McLean); "Swiss Nights;" and "More Than You Know."

From MCA comes a double album entitled "Guitar Player," featuring Laurindo Almeida, Irving Ashby, John Collins, Larry Coryell, Herb Ellis, Barney Kessel, BB King, Joe Pass and Lee Ritenour.

A gala benefit concert for the Consortium of Jazz Organizations and Artlsts, Inc., (CJOA), will be held at the Village Gate on May 16, featuring the Jimmy Owens Quartet, the Charles Rouse Septet, Frank Foster, Andy Bey, Jon Faddis, Ernie Wilkins, Kenny Barron, Billy Taylor, Charles Sullivan, Ken McIntyre, Stella Mars, Onaje Allen Gumbs, Chris White, Charlie Persip, Lisa Atkinson, Sharon Freeman and others. The CJOA is a new service organization for the jazz field.

bob porter



**SUPERTRAMP VISITS KLOS** — A&M recording artists Supertramp recently visited KLOS in Los Angeles to discuss their new LP "Even In The Quietest Moments" and their 1977 North American tour. Pictured (I-r) at the station are: Charly Prevast of Mismanagement Inc.: Tom Yates, program director at KLOS; Dougle Thompson and Roger Hodgson of Supertramp; Ruth Penedo of KLOS and Jan Basham, A&M Records promotion.

# **JAZZ ALBUM PICKS**

# GEORGE BENSON-JACK MCDUFF — Prestige 24072 — List: 7.98

Although this set includes Benson's first album, the personnel is similar on both dates. Tenorman Red Holloway impresses almost as much as the leaders, and with drummer Joe Dukes they prove to be a remarkably cohesive unit. Benson is a bit tentative, but McDuff provides the strength and on a tune such as Benson's "Rock-A-Bye" everything jells. The result is top-notch jazz in any era.

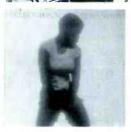
# STOLEN SWEETS — Houston Person — Muse 5110 — Producer: Michael Cuscuna — List: 6.98

Person is a straight-ahead tenor sax man with few frills or fancy stuff. He invariably sounds best in a context that suits his style and he has it here working with his regular band augmented by guitarist Jimmy Ponder. "If Ever I Would Leave You" is a stickout track and the best thing Person has done in five years. The whole album is a honey and should garner strong jazz play.

# ${\rm MOVIN'-Wes~Montgomery-Milestone~47040-List:~7.98}$

A couple of rare California recordings by the late guitar great. The first album is a studio date notable for Montgomery's use of bass guitar on three titles. The second is a live session with Johnny Griffin. Wynton Kelly, Paul Chambers and Jimmy Cobb. These sides rank with the best Wes, and the accompaniment is beyond category. Guitar fans should turn out strongly for this one













# THE WOODY SHAW CONCERT ENSEMBLE — Muse 5139 — Producer: Michael Cuscuna — List: 6.98

With each week that passes it becomes more obvious that Shaw is the trumpet player for the times. His monster chops, his bittersweet lyricism and his lightning execution come together on this album recorded live in Berlin. Alas, the other soloists are not in his class and the songs run far too long. Still the album should be heard for Shaw.

# ELEGANT GYPSY — Al DiMeola — Columbia 34461 — Producer: Al DiMeola — List: 6.98

Ex-RTF guitarist DiMeola had a smash with his first album last year, and this one should improve upon that. Lots of heavies here (Jan Hammer, Anthony Jackson, Lenny White) but it is the leader's show. There are lots of diverse elements in his playing and he goes acoustic and electric as well as doubling on various synthesizers. Should be a star performer in this very heavy Columbia release.

# COAST TO COAST — Cannonball Adderley — Milestone 47039 — List: 7.98

The first album in this set is the one that really launched Adderley. Bobby Timmons' "This Here" was a tremendous hit which created a lot of criticism directed against the band and the hit. It all seems irrelevant now and the music stands up quite well seventeen years later. The other disc is from The Village Vanguard in 1962 and the group had Yusef Lateef and Joe Zawinul aboard. This one was greeted favorably as we suspect this reissue will be.

# RETAIL LP SELLING PRICES

# Atlanta

No ads appeared in the Sunday Atlanta Journal and Constitution.

**Baltimore** 

At **Recordmasters** (3 locations), these features: 17 releases, including the latest albums by Jeff Beck, Foreigner, Garland Jeffreys, Jackson Browne, Daryl Hall & John Oates, the Atlanta Rhythm Section and Eric Gale for \$3.99/\$5.79 tape; the latest LPs by Bad Company, the Beach Boys, the Commodores, Marvin Gaye and the Band (all \$7.98 list) for \$4.99; all Angel classical LPs (\$7.98 list) for \$4.99; Jerry Butler's "Love's On The Menu" (3 LPs) for \$15.99; the latest LP by ELP (2 LPs/\$13.98 list) for \$9.39; and all RCA Gold Seal albums (\$4.98 list) for \$2.79 or four albums for \$10. At Record And Tape Collector (5), these features: 21 releases, including the latest LPs by Teddy Pendergrass, Lou Rawls, Jerry Butler, Bonnie Raitt, Foreigner, Stallion, Iggy Pop and Johnny's Dance Band for \$3.94/\$5.69 tape; the latest LPs by the Commodores, Marvin Gaye, the Spinners, Angel and the "Washington Hillbillies" for \$4.94; the latest release by ELP (2 LPs/\$13.98 list) for \$7.88; "Alex Haley Tells The Story Of His Search For Roots" (2 LPs/\$9.98 list) for \$6.56; and all Angel classical LPs (\$7.98 list) for \$5.19/\$5.69 tape, or three LPs for \$15. At Korvettes (4), these features: all WEA releases for \$3.99/\$5.79 tape; 4 CBS releases, including the latest LPs by Lou Rawls, Teddy Pendergrass and Weather Report, for \$3.99/\$5.79 tape; six Stevie Wonder catalog releases, including "Innervisions," "Greatest Hits Vol. 1" and "Music Of My Mind" for \$2.99; Wonder's "Songs In The Key Of Life" (2 LPs/\$13.98 list) for \$6.99; the latest LPs by the Beach Boys, Marshall Tucker and England Dan and John Ford Coley and the Beatles' "Magical Mystery Tour" (all \$7.98 list) for \$4.99/\$5.79 tape; and "The Beatles: 1962-1966" and "The Beatles: 1966-1970" (both 2 LPs/\$10.98 list) for \$6.99. (Sunday

# **Boston**

At Lechmere (4 locations), these features over two pages: 29 releases, including the latest LPs by McCoo/Davis, Jimmy Buffett, the Kinks, Jeff Beck, Tom Jones, Lou Rawls and David Soul for \$3.88: five RCA Gold Seal releases (\$4.98 list) for \$2.88; three releases, including the latest LPs by Pink Floyd and John Denver (\$7.98 list) for \$4.88; the soundtrack to "A Star Is Born" (\$8.98 list) for \$5.48; and the latest release by Neil Diamond (2 LPs/\$11.98 list) for \$6.28. At Caldor stores, Kansas, Boz Scaggs and Teddy Pendergrass catalogs on CBS for \$3.73/\$5.32 tape; the latest LPs by the Eagles and the Climax Blues Band for \$3.73/\$5.32 tape; the latest LPs by America and Pink Floyd (\$7.98 list) for \$4.22/\$5.32 tape; and "Alex Haley Tells The Story Of His Search For Boots" (2 LPs/\$9.98 list) for \$5.64. At Jordan Marsh stores soundtrack to "Raggedy Ann and Andy" for \$3.99. At the Coop (3) these features over two pages: three releases by Renata Scotto on CBS for \$3.99 per disc; and a full page ad promoting the latest LP by the Pousette-Dart Band for \$3.89, tied to their upcoming area concert. (Boston Sunday Globe). Chicago

Full-page CBS ad promoting the latest LP by Pink Floyd, tied to upcoming area concert. At **Playback** stores, the Bruce Springsteen catalog on Columbia for \$3.97/\$4.98 tape. (Sunday *Chicago Tribune*).

Cincinnati

At **Swallen's** (3 locations), the Bruce Springsteen catalog and Boz Scaggs' "Silk Degrees" and "Slow Dancer," for 10% off shelf price with the purchase of \$10 or more in records and tapes. (Sunday *Cincinnati Enquirer*).

At **Record Theatre** (7 locations), these

features over four pages: all-label sale, price not included, (50¢ from purchase of each record will be contributed to the Cleveland Orchestra); the latest release by the Michael Stanley Band (2 LPs/\$7.98 list) for \$3.98 (limit of one of each per customer); the Bruce Springsteen catalog and Boz Scaggs' "Silk Degrees" and "Slow Dancer" for \$3.98/\$4.98 tape. At **Record Rendezvous** (4), 11 CBS releases, including the latest LPs by Marlena Shaw, Wild Cherry, Jean Carn, the Isley Brothers, Jeff Beck and Miles Davis for \$3.99. (Cleveland Plain Dealer, April 15 and 17).

#### Dallas

At Target stores, these features over two pages: "Alex Haley Tells The Story Of His Search For Roots" (2 LPs/\$9.98 list) for \$7.99; three releases, including the latest LPs by the Kinks and Al Stewart for \$3.99; and five releases, including the latest LPs by Pink Floyd, America and BTO (all \$7.98 list) for \$4.99. At Zayre stores, assorted cutout LPs for \$2.99. At Gibson stores, Boz Scaggs' "Silk Degrees" and "Slow Dancer" for \$3.99/\$4.99 tape. Full page ad promoting the latest LP by the Captain and Tennille (\$7.98 list) for \$4.99 per LP or tape and the rest of the Captain and Tennille catalog for \$3.99/\$4.99 tape, tagged to Gibson, Disc Records, Preston Record Center, Sound Warehouse, Melody Shops, Hit Records and Tapes, Sound Town, Fantasia Records and Tapes, Stop 'N' Go, Hillcrest Hi-Fi and Village Record Shop. (Sunday Dallas Times-Herald and the Dallas Morning News, April 15 and 17).

# Denver

At **Target** stores, "Alex Haley Tells The Story Of His Search For Roots" (2 LPs/\$9.98 list) for \$7.99. At **Budget Tapes and Records** (16 locations), the latest LP by Justin Hayward, price not included. At **Woolco** stores, five RCA releases, including the "Best of Lou Reed," "The Greatest Of The Guess Who" and "The Best of Brian Auger" for \$3.99/\$4.99 tape. (Sunday *Denver Post*).

# Detroit

At **Korvettes** (5 locations), these features: all WEA LPs for \$3.99/\$5.79 tape; eight "Super Specials," including the latest LPs by Jethro Tull, Sea Level, Joni Mitchell, Abba. Barry Manilow and Al Stewart, "Neil Diamond's Greatest Hits" and the Beatles' (\$5.98 list) for \$2.99; and the latest LPs by England Dan and Coley and Marshall Tucker (both \$7.98 list) for \$4.99/\$5.79 tape. (Sunday *Detroit News*).

# Houston

At Cactus (2 locations), these features over nine pages as part of a "grand opening sale" (at both the new South Post Oak store and the South Shepherd store): 102 releases, including the latest LPs by the Spinners, Bad Company, America, Marshall Tucker and Fleetwood Mac (all \$7.98 list) and Daryl Hall & John Oates, the Atlanta Rhythm Section, Peter Gabriel, Olivia Newton-John, Steve Miller, Bob Seger, Justin Hayward and Jerry Butler, price not included; the latest LPs by David Soul, ELO, Jennifer Warnes, the Kinks, Enchantment, Kiss and "The Elvis Tapes" for \$3.99. At **Target** stores, these features over two pages: the latest LPs by the Kinks, Jethro Tull and Al Stewart for \$3.99; and five releases, including the latest LPs by John Denver and America (all \$7.98 list) for \$4.99; and "Alex Haley Tells The Story Of His Search For Roots" (2 LPs/\$9.98 list) for \$7.99. At Disc Records (4), the latest LP by Boz Scaggs and Scaggs' "Slow Dancer" for \$3.99/\$4.99 tape. (Sunday Houston Chronicle)

# Kansas City

No ads appeared in the Sunday Kansas City Star.

Los Angeles

At **The Wherehouse** (40 locations), these features over three pages: catalog sale on all A&M and Motown releases, including

the latest LPs by Pablo Cruise, Nils Lofgren, Rita Coolidge, Smokey Robinson and Jerry Butler, for \$3.96; the latest release by Captain & Tennille (\$7.98 list) for \$4.77 LP or tape; two Captain & Tenneille catalog LPs for \$3.96/\$4.77 tape; "Songs In The Key Of Life" by Stevie Wonder (2 LPs/\$13.98 list) for \$8.39/\$9.59 tape; "Marvin Gaye At The London Palladium" (2 LPs/\$7.98 list) for \$4.77/\$5.99 tape; the latest release by the Commodores (\$7.98 list) for \$4.77 LP or tape; various budget LPs for \$2.97; and various budget tapes for \$3.00 each. At Music Plus (15), these features: two Starz LPs on Capitol for \$3.69/\$4.59 tape; "Silk Degrees" and "Slow Dancer" by Boz Scaggs for \$3.69/\$4.59 tape; selected tapes, including the latest releases by Return To Forever, Starcastle, Jeff Beck, Boz Scaggs, Weather Report, the Isley Brothers and Kansas, for \$4.59; five tapes, including the latest releases by EWF Loggins & Messina, Dave Mason, REO Speedwagon and the soundtrack of "A Star Is Born" (all \$8.98 list) for \$5.59; and Neil Diamond's "Love At The Greek" on tape (\$11.98 list) for \$7.99. At Zodys stores, the Kenny Loggins solo album for \$3.66/\$4.66 tape. At Licorice Pizza (18), three Motown releases, including the latest albums by Jerry Butler, Smokey Robinson and Thelma Houston, for \$3.69/\$4.99 tape; "An Evening With Diana Ross" and "Marvin Gaye At The London Palladium" (both two record sets/\$7.98 list) for \$4.69/\$6.99 tape; the latest release by the Commodores for \$4.69/\$4.99 tape; and Stevie Wonder's 'Songs In The Key Of Life" (2 LPs/\$13.98 list) for \$8.69/\$10.99 tape. At The Treasury, four Glen Campbell catalog LPs, including 'Southern Nights," no price included. (Sunday Los Angeles Times)

# Miami

No ads appeared in the Sunday Miami Herald

# **New Orleans**

At **Tape City U.S.A.** (5 locations) the latest LP by Loretta Lynn for \$4.98 and either of her two "Greatest Hits" LPs for \$2.49 each (with purchase of the \$4.98 album). (Sunday New Orleans Times-Picayune).

# New York

At Jimmy's Music World (31 locations), these features: 10 "Best Sellers," including the latest LPs by Tavares, Gary Wright, Bootsy's Rubber Band, Harold Melvin, Bread, Thelma Houston, Dr. Buzzard, the Atlanta Rhythm Section, William Bell and the Trammps for \$2.99; and five releases. including the latest LPs by the Ohio Players, Queen, the Spinners and John Denver (all \$7.98 list) and Rufus for \$3.99. At Alexander's stores, the latest LPs by the Jacksons and the Isley Brothers for \$3.94; and the soundtrack to "A Star Is Born' (\$8.98 list) for \$4.99. At Sam Goody (17), these features over three pages: full-page ad promoting the latest LP by Boston for \$3.94/\$4.99 tape, tied to upcoming area concert; full-page ad promoting the latest LP by the Captain and Tennille (\$7.98 list) for \$4.79/\$4.99 tape, and the rest of the Captain & Tennille catalog for \$3.94/\$4.99 tape; multi-label sale (including WB, ABC and A&M) for \$3.94/\$4.99 tape; six "Super Picks," including the latest LPs by Boz Scaggs and Jethro Tull and the soundtrack to "Rocky" for \$2.99 and the latest releases by BTO, Marvin Gaye and Queen (all \$7.98 list) for \$3.99; five RCA releases, including the latest LPs by Stephen Dees and Helen Schneider for \$3.94/\$4.99 tape; John Denver's "Greatest Hits: Volume 2" (\$7.98 list) for \$4.99; the latest LPs by the Kinks, Jennifer Warnes, Kenny Nolan, Justin Hayward and Nite City for \$3.94/\$4.99 tape; and two Philips classical LPs (\$7.98 list) for \$4.99 per disc. At Korvettes (30), these features over two pages: all WEA releases for \$3.99/\$5.79 tape; 10 "Super Specials." including the latest LPs by the Trammps, Joni Mitchell, Barry Manilow, Donald Byrd, Sea Level and Boston, the Fifth Dimension's

"Live" (2 LPs/\$7.98 list), Stevie Wonder's "Talking Book" and "Music Of My Mind" and BTO's "Four Wheel Drive" for \$2.99; six releases, including the latest LPs by Klaatu, Dickey Betts and David Soul for \$3.99; and the latest LP by England Dan and John Ford Coley (\$7.98 list) for \$4.99. Full-page ad announcing upcoming Led Zeppelin concert, tied to Swansong Records. Full-page Capitol ad promoting the latest LP by Tavares and the rest of the Tavares catalog, with no store tie-ins and price not included. (Sunday New York Times and the Daily News, April 17).

Philadelphia

At Wee Three (6 locations), the latest release by Neil Diamond (2 LPs/\$11.98 list) for \$6.99. At Korvettes (5), same ad with the identical features and prices that appeared in Baltimore. At Music Scene (4), the Kansas catalog for \$3,88/\$5,44 tape. At Sam Goody (10), these features over two pages: multi-label sale (including ABC, WB and A&M) for \$3.94; 10 "Super Picks," cluding the latest LPs by Klaatu, Daryl Hall & John Oates, Bob Seger, Johnny's Dance Band, Rufus, the Atlanta Rhythm Section, the Eagles and Steve Miller and the soundtrack to "Rocky" for \$3.94/\$4.99 tape, and the Ohio Players' "Angel" (\$7.98 list) for \$4.99; seven CBS releases, including the latest LP by Boz Scaggs, Boz Scagg's "Slow Dancer" and Kansas' "Leftoverture" for \$3.94/\$4.99 tape; the soundtrack to "A Star Is Born" (\$8.98 list) for \$5.39/\$5.99 tape; assorted RCA Capitol and Columbia budget LPs (\$4.98 list) for \$2.79/\$3.79 tape: and 10 Arista releases, including the latest LPs by the Brecker Brothers, Barry Manilow and Mr. Big for \$3.94/\$4.99 tape. (Sunday Philadelphia Inquirer and Philadelphia Bulletin).

Pittsburgh

At National Record Mart stores, the latest LPs by Minnie Riperton and Teddy Pendergrass for \$4.99/\$6.97 tape. At Zayre stores. assorted cutout LPs for \$2.99. At Gee Bee stores, the latest LPs by Abba and the Atlanta Rhythm Section for \$3.99, and the latest releases by BTO and Bad Company (both \$7.98 list) for \$4.99. (Sunday Pittsburgh Press).

# Portland

No ads appeared in the Sunday Oregonian.

# St. Louis

At Venture stores, these features: six releases, including the latest albums by David Soul, Barry Manilow and Kansas for \$3.98/\$4.98 tape; five releases, including the latest albums by Bad Company, Glen Campbell and Marshall Tucker (all \$7.98 list) for \$4.98 per LP or tape; and assorted cutout LPs for \$.99-\$1.99, cutout tapes for \$.99-\$2.99. At Target stores, "Alex Haley Tells The Story Of His Search For Roots" (2 LPs/\$9.98 list) for \$7.99/\$8.99 tape, and the soundtrack to "Roots" for \$3.99/\$4.99 tape. At Famous Bar stores, all Columbia classical LPs for \$4.99; all Odyssey classical releases (\$3.98 list) for \$2.47; and assorted RCA budget classical LPs for \$2.99 per LP or tape. (Sunday St. Louis Globe-Democrat and St. Louis Post-Dispatch).

San Diego

No ads appeared in the Sunday San Diego Union.

# San Francisco

At **The Wherehouse** (18 locations), these features over two pages: catalog sale on all A&M and Motown releases, including the latest LPs by Pablo Cruise, Nils Lofren, Rita Coolidge, Smokey Robinson and Jerry Butler, for \$3.96/\$4.77 tape; "Songs In The Key Of Life" by Stevie Wonder (2 LPs/\$13.98 list) for \$8.39/9.59 tape; "Marvin Gaye At The London Palladium" (2 LPs/\$7.98 list) for \$4.77 LP or tape; the

(continued on page 48)

# EAST COASTINGS / POINTS WEST

# TALENT ON STAGE

EAST COASTINGS IN LONDON — TRICKS AT THE VIC — The new Jack Bruce Band wound up its first European tour with a one-band appearance at London's New Victoria Theatre on April 15, presenting an appreciative crowd with two sets spanning nearly ten years of Bruce's career as a bassist, vocalist, multi-instrumentalist and composer. Opening with the devil-may-care images of "Madhouse" from their new RSO album "How's Tricks," the group offered new products of Jack Bruce's longstanding relationship with lyricist Peter Brown, such as the moving "Without A Word" and "Times," with a writing contribution by band guitarist Hughie Burns. The struggling high harmonies of the latter number recalled Cream's "I Feel Free," and of course, the audience contained its share of diehard Cream fanatics, who were most pleased by updated, dynamically controlled versions of "Born Under A Bad Sign" and "Sunshine Of Your Love." Because Bruce's stage appearances have been rare in the past few years, however, the treats of the show were songs from his second solo album, "Harmony Row," including "You Burned The Tables On Me, "Smiles And Grins," and one of the most demented blues arrangements ever recorded, "A Letter Of Thanks," which paused and changed time signatures under the careful guidance of Simon Phillips at the drums and Tony Hymas on mixed keyboards. In an exclusive interview the day after the show, Bruce expressed total satisfaction with the writing, recording and playing environment afforded by the new band, an experience not equalled since his short stint as bassist with Lifetime, the band led by Tony Williams at the beginning of the decade, which included John McLaughlin and Larry Young. While that band was prototypical of fusion music or jazz-rock, Bruce's new band allows room for extended improvisation as well as the showcasing of his rock, blues, ballad and other eclectic leanings. He will, however, continue to record solo albums, playing keyboards, acoustical guitar and possibly reviving his work with the cello. A very humble Bruce gave one clue to his achievement of an original style in all musical efforts: "I felt from early on that it was important not to listen to everything, to fill your head with music — but to stay with what I considered the best. I think that's why the things I write are sort of personal . . . What I'm trying to do, in my small way, is create worthwhile things." The Jack Bruce Band will begin touring the U.S. in late may or early June.

MEANWHILE, AT THE FRONT — While Bruce's concert was attended by former percussion associates Ginger Baker and Mitch Mitchell, his lyric writer, Pete Brown, was playing his own music at a dank restaurant cellar in Convent Gardens called the Rock Garden. His band, Back To Front, shows a funky jazz influence and calls Steely Dan to mind at its best moments. As Brown rapped, sang and played percussion during the set, he demonstrated that the railroad fetish revealed in his lyrics for "White Room," which he dedicated to Bruce that evening, is but part of a long-standing and yet uncured fixation.

RIDING THE WAVES — Though any clear thinker would have to concur with Mick (not a Foreigner) Jones of The Glash, who told New Musical Express of "punk" or "new wave rock: "Call it what you want — all the terms stink," England is currently peaking in its appreciation of bands that fall into that loose category. This has resulted in a shot in the arm for the London club scene, with new talent abounding at traditional hangouts like the Marquee, the Roxy Club (where a standby of Max's Kansas City in New York, Wayne County, was appearing in mid-April) and the Nashville, a club that offers country as well as rock. The British record companies have also recently exhibited a "bandwagon behavior" similar to what occurred in New York City a few months back, as A&R departments seemed to suddenly lose their inhibitions about signing denizens of Max's and CBGB's. In the wake of EMI and A&M Records intriguing experiences with the Sex Pistols, the U.K. labels have introduced their entries in the search for the "new wave" band that will attain commercial acceptance. The Clash, characterized by a defiance that is quite sophisticated in its expressions of political and social awareness, have just come out with a debut LP on CBS U.K., while CBS has reportedly signed the Vibrators. Harvest Records has released an album by The Straps on the basis of favorable reaction to a single. Island has set its store by Eddie And The Hot Rods and The Damned (both of which will be pushed in the States) as well as a new group called Ultravox. Nasty Pop, signed to Polydor in England, seems to live up to its name with a strong dash of conventional commercialism, while **The Stranglers**, currently recording on U.A. Records of Britain and headlining London concerts, are appealing more to psychedelic tastes. In most cases, the American record companies have yet to firm plans to import these projects of their British affiliates.

REGGAE FEVER - Bob Marley's London concerts of last year, and other raggae shows, resulted in reported incidents of thievery and vandalism and resulted in reggae being banned from the Hammersmith Odeon and the Wembly Empire Pool. Though these restrictions are difficult to support, the theaters retained their privilege to refuse to book Marley for this summer's tour. He will appear at the Rainbow Theatre on June 1. Marley and The Wallers' next Island album "Exodus," will be released in England May 21. reformed with new members under **Mike Patlo** ... **Roger Daltrey's** next solo album, "One Of The Boys," will include performances by **Eric Clapton**, **Alvin Lee**, **Mick Ronson**, **Jimmy** McCulloch, Rod Argent and the Who's John Entwisie . Neil Diamond's five high-priced shows at the London Palladium have sold out . . . The British Record industry will begin to make awards to artists and producers and other outstanding figures in conjunction with the Queen's Silver Jubilee and the centenary of recorded sound. These "Britannia Awards" will first be presented at a televised ceremony on October 19.

POINTS WEST — CAGEY CANUCK BLOWS KLAATU KOVER — WWDC program director Dwight Douglas in Washington became the enterprising reporter when he revealed that Klaatu is not a band of secretly recording Beatles, but four Toronto session men who recorded the album in Canada last year. Douglas consulted copyright records to discover the identity of the band which he revealed as: John Woloschuk (aka L.M. Carpenter and Chip Dale), Cary Draper, David Long and Dino Tome. According to an L.A. Times story, Douglas took on the project because "the big top 40 stations were playing the record and passing along the rumor — and the kids were buying it under the impression that these guys were really the Beatles, and that just wasn't right". . . Rick Dees has been named 1977 grand marshall of the Memphis Cotton Carnival which runs April 30 through May 7. prise of the week: Arbitron Television has announced that video game usage in New York and Los Angeles is heaviest during prime time. Heaviest usage for New York studied households was on Thursday evenings, with Angelenos favoring Saturday night. ner Bros. Music is still negotiating for the purchase of Belwyn Music . . . A&M SAYS "OH YEAH?" TO LOCAL FUND DRIVE — The Los Angeles Free Clinic, famous the world over for the services it has provided in the past 10 years, received a considerable boost in this year's fund drive when A&M president Gil Friesen directed his creative services department to design and provide the materials for a major advertising campaign. The theme of the campaign is "Oh Yeah?" and is the answer to the often heard complaint that L.A. is a cold impersonal town where nobody cares. The theme is amplified in a series of 4 different black/white print ads, billboard art and 30 and 60 second radio spots. recorded by comedian Jimmy Walker, who donated his services to the project. As further proof that the clinic

#### Chick Corea's Return To Forever

SANTA MONICA CIVIC — Another chapter in the musical history of Chick Corea's Return To Forever unfolded brilliantly during a three-hour set at the Santa Monica Civic. The group has gone through some protean changes since its inception in late 1971, including the departure last year of guitarist Al DiMeola and drummer Lenny White, but the basic elements — drawn from jazz, rock, latin and classical music continue to please.

The latest edition of RTF is certainly the largest (nine pieces) and most diverse. In addition to Corea and coleader Stanley Clarke, it features Joe Farrell on reeds and flute. Gayle Moran on keyboards and vocals and a four-piece brass section. The latter adds texture and coloring to the soaring exchanges between Corea and Clarke, which are the band's trademark.

The recently enlisted personnel were showcased sparingly, with the exception of Moran, a versatile performer who displayed a sparkling soprano on Corea's "Musicmagic" and Clarke's "Hello Again"

and considerable dexterity throughout the evening on various keyboards. In a solo capacity, she moved to the acoustic piano to sing and play her own composition, "Do

You Ever.

Farrell's return to the group is especially astute in that his nimble soprano sax fits in perfectly with some of Chick's synthesized keyboard sounds. Switching to tenor, Farrell brought the audience to its feet with some tasty licks on Corea's "Serenade.

A master of both the upright and electric bass, Stanley Clarke has a magnetic stage presence not unlike many of today's premier rock stars. If audience response is any indication, he is clearly the most charismatic member of the group.

The many highlights included Corea's acoustic piano introduction to "Spanish Fantasy" and a pair of Clarke compositions dedicated to Mickey Mouse, complete with Disney slides in the background. Farrell's tenor solo also stood out, despite a minor amplification problem that initially detracted from his superb tone.

A representative of the mayor's office presented a scroll proclaiming Good Friday as Chick Corea Day in Los Angeles. After accepting, Chick teamed up with Stanley for the first encore - a duet for acoustic piano and upright bass. When the audience demanded a second encore, the entire band returned for a spirited reprise of

alan sutton

# Procol Harum/Walter Egan

SANTA MONICA CIVIC AUDITORIUM AND CRESCENDO, ANAHEIM - One of the most impressive aspects of Procol Harum's concerts here was not in what any of the individual band members did, but in how well they functioned as a unit.

Rather than attempting to make the audience constantly aware of his every move, each member of the group remained in the background until it came time for a solo. Pete Solley, for instance, contributed a superb organ solo on "Conquistador," but throughout the rest of the song, and most of the show, his keyboard work complemented, rather than overshadowed, Gary Brooker's unique lead vocals

Most of the songs they performed from the new "Something Magic" album are in much the same tradition as the group's earlier works. The title tune, for example, is an excellent showcase of Brooker's nowfamous classical-rock style. But "Strangers In Space," on the other hand, is slightly different from anything Procol has done before because of its open, spacey feel which is largely due to Solley's unusual handling of the synthesizer. B.J. Wilson's drumming, too, has the perfect grand, orchestral sound that often brings out the fullness and drive of many songs without becoming the central element.

Now in its 10th year, Procol Harum also showed it can build suspense and tension in a song better than almost anyone. "A Salty Dog" begins unobtrusively, but builds chorus by chorus until it virtually explodes in the final verse.

Even though the song has been performed with an orchestra, both on record and live, the five-piece band was able to deliver all the power of those earlier performances almost nine years after the song was writ-

The shows offered a good balance of old and new material, with five songs taken from the new album and better than half drawn from the last three. The early material included the 10-year-old "A Whiter Shade Of Pale" as well as "Homburg" and Simple Sister.

Walter Egan opened the Santa Monica show with an uptempo collection of youthoriented material, featuring a wry slap at disco, a tribute to the California car culture and a sultry celebration of adolescent libido. Accenting the youth theme, Egan brought along the cheerleaders who adorn his just released debut album, and who added a clever touch of zestful exuberance to a lively unpretentious set.

randy lewis chuck comstock

#### Jimmy Castor Bunch

ROXY, L.A. — "The Everything Man," Jimmy Castor and his Bunch did everything possible to live up to his legend in a spirited performance before an enthusiastic and star-studded audience at the Roxy. From his opening tune, "E-Man Groovin," JC and the Bunch brought back memories, leading the crowd through a musical parade of past and present glories.

JC played a medley from "Butt Of Course," with warm, vibrant and gracious notes on his tenor, alto and soprano saxophones backed by his six-piece band. The audience felt the relaxation of experience as Jimmy performed with comfort and ease. The Bunch gave solid support to JC as he moved pulsating bodies to sway with a well-established beat. The momentum allowed Castor to capitivate the audience in a 5½ minute sax solo, "You Make Me Feel Brand New." The E-Man visually portrayed his enjoyment of performing by rotating tambourines against knees and hips.

Castor's reputation as a musician's musician was well documented by the

guest list of celebrities which included Thelma Houston, Denise Hall, Yvonne Elliman, Tony King and Walter Burrell. In obvious recognition of the support Atlantic has given him, JC performed tunes that alluded to the struggle and triumph of his musical career.

Switching mood, the band demonstrated their theatrical ability in a primitive set that was visually amplified by the appearance of King Kong. With a jungle atmosphere now pervading the Roxy, the band expanded the image with Troglodyte," Castor's tribute to his earlier work and our collective cave man ancestry.

Capping the chronological patterned set. Castor launched into selections from his latest album, "E-Man Groovin," featuring Jimmy's skills on timbales on the hit single, "Space Age." Then, in a dramatic close, Castor's guitarist appeared as Dracula and terrorized the E-Man, who showed his displeasure by fleeing the stage. Extended applause brought JC back on stage to put an end to Dracula and a well-performed show.

chuck comstock/penny tillman

# **CBS Records Announces Best Quarter Ever**

results to large selling new releases by both new and established artists and to continued high volume from catalog sales in all areas of music. During the quarter, 15 CBS releases were certified by the RIAA, with four earning platinum designation and 11 being placed in the gold category.

Lundvall cited two "triple platinum" sellers — the film soundtrack to "A Star Is Born" on Columbia and Boston's premiere album on Epic — as leaders in the division's continuing sales growth. "We've obviously found the marketing chemistry to maximize the super-selling album to heights far beyond what was ever previously considered a benchmark of success," Lundvall said

Other platinum achievements during the period included the fourth album by "Leftoverture," released on Kansas. Kirshner Records and distributed by CBS; "Animals" by Pink Floyd on Columbia; and Boz Scaggs' "Silk Degrees" album on Columbia, certified platinum last year, but now double platinum, according to the company. In addition, Aerosmith's hit single, "Walk This Way," taken from their three-year-old Columbia album, "Toys In The Attic," has pushed sales of that album over 2.5 million units, topping the three other Aerosmith albums, each of which has sold in excess of one million units. Catalog albums by Chicago also continued to add to their million plus sales levels.

On Epic, the Jacksons garnered two gold records in the first quarter this year. Engelbert Humperdinck also had two gold records.

#### Chicago Makes Overseas Comeback

The first quarter of 1977 was also the best three-month period in the 12-year history of CBS Records International, the sister of CBS Records Division in the record group. Last year's first quarter had previously been the record-breaker for CRI

A significant factor in the division's first quarter success, according to Dick Asher, president of CRI, was the "phenomenal" worldwide sales of albums by Santana, Tina Charles, Johnny Mathis, Earth, Wind & Fire, Wild Cherry, Sherbert, O.C. Smith, Deniece Williams, Lou Rawls and the Manhattans. Asher also noted that Chicago has made a comeback as a top-selling act in such countries as U.K., Holland, Spain, South Africa, Australia, Brazil and Mexico, and that Neil Diamond recordings continue to sell well all over the world.

The recent European tour by Chicago, said Asher, has had much to do with that group's international comeback. In addition, last fall's European tour by Santana spurred sales that continued to mount dur-

ing the early months of 1977

Top-selling CBS albums in Canada during recent months have included the soundtrack to "A Star Is Born" and the debut solo LP by Burton Cummings on CBS's new Portrait label. In the U.K., leading CBS artists include Sutherland Brothers & Quiver, Tina Charles, Sailor, Boston, Deniece Williams, Boz Scaggs, O.C. Smith and Barbra Streisand and Kris Kristofferson in "A Star Is Born.

Asher pointed out that another reason for CRI's outstanding success during the first quarter was its addition last year of four subsidiary companies

# **Quality Closes**

get into this joint venture, and then, if things go as planned, to eventually go to 100% ownership here.

Struth said both Private Stock and Buddah had done good jobs of distributing and promoting his product, but he noted that they had problems with their own lines, and consequently were limited in the amount of time they could devote to Quality's product.

Another source close to Quality added. however, that the main problem had been product flow." The label's major acts, he said, were the Stampeders and Wednes-

Struth declined to name the label with which he is neotiating, but noted it was neither Buddah nor Private Stock



PURE ENCHANTMENT -United Artists Records and Roadshow Records executives visited Enchantment backstage after a recent performance at the Starwood in Los Angeles. Pictured from left are: Sid Maurer, co-president of Roadshow; Bob Brown, director of artist relations for UA; John Smith, vice president of promotion for Blue Note Records; David Banks, Bobbi Green, Emanuel Johnson, Edgar Clanton and Joe Thomas of Enchantment; Nick Albarano, vice president and general manager of Roadshow Records; and Larry Cohen, vice president of merchandising for UA.

# EAST COASTINGS / POINTS WEST (continued from page 37)

has now become more widely accepted, the guest list for the campaign unveiling ceremonies included mayor Tom Bradley, actor James Caan and city attorney Burt Pines STUDIO ACTIVITY — Carole King has just begun recording her first LP for Capitol

backed up by the Colorado-based band Navarro, who are concurrently working on their first album for the label since their recent signing . . . Carly Simon has just finished recording the title tune to the next James Bond movie, "The Spy Who Loved Me." The tune, "Nobody Does It Better," penned by Marvin Hamilish and Carole Sager, will be released as a single by Elektra while UA will release the full soundtrack . . . At Wally Heider's Roger Williams is finishing up "live tracks" for an upcoming release, while down the hall The Lettermen are doing likewise . . . Daryl Hall & John Oates flew back into L.A. last week to begin working on a new album which is composed of entirely original material Vannelli will spend the rest of spring working on his next album which will include seven tracks and a 13-minute symphony that he composed. Guest gigging on the symphony will be the 90-piece London Royal Philharmonic Orchestra HOT BUTTERED SOUL WITH POPCORN - Isaac Hayes' accompanying group, Hot

Buttered Soul Unlimited, will launch their movie careers when the four singers take on acting roles in the Aubrey Company's "Record City." Record producer Freddie Perren will "The Fabulous Bette Midler Show," winner of the first National Cable score the movie. TV award for Best Original Programming, has been acquired by Theta Cable and the 21/4 hour show will air in L.A. in June .... David Soul is ready to star in his first prime time network special, "David Soul and Friends," which will appear on ABC August 18 from Capitol is that Anne Murray's recent Canadian special outdrew "Six Million Dollar Man" and "Sonny and Cher," and that negotiations are now under way for the special to be shown in these parts

ON TOUR — Coinciding with her first release for Portrait, Joan Baez begins her first solo tour in two years with an April 28 date at Dartmouth College, continuing through twenty northeastern cities and culminating with a May 26 date at New York's Palladium . . . Ray Manzarek's Nite City has extended their U.S. tour with some midwestern and southern city dates and will fly into L.A. for a three-nite stand at The Whisky May 6-8... . Those Marshall Tucker Band dates that were cancelled have now been rescheduled for May 11 & 12 at the Santa Monica Civic. Tickets that have already been procured for the April 18 & 19 dates may be redeemed for the May 11 & 12 shows, respectively . . . Janus' band **Charlie** has just recently finished a European tour with **Fleetwood Mac** and hopes to be touring the U.S. this . Elton John will step out of the production booth at the record studio to do a week of solo concerts at London's Rainbow Theatre, May 2-7, with one show as a charity concert for the Queen's Silver Jubilee Appeal. . . Country artist Don Williams broke the alltime attendance record for an indoor music event in the United Kingdom when he appeared at the Empire Pool auditorium in the London suburb of Wembley. The occasion was the 9th annual Festival of Country Music where Williams was also presented his first gold record for "Visions"

THE LOCAL BEAT — They haven't put straw on the floor yet, but L.A.'s Roxy Theatre played host to a couple of country acts this past week. Prior to **Dolly Parton's** weekend engagement, local radio personality **Jimmy Rabbitt** and his band **Renegade** filled the house for two shows without record company support, though we understand that Rabbitt is still legally under contract to Capitol . . . Meanwhile, at the Troubadour, the jazz-rock fusion group Jasmine went from Monday hoot to Friday loot all in one dizzying week. The young band (all but one under 21) was only one of many at the traditional hoot night but headlined a sold-out club on Friday, playing a tight show for only a second performance. At the Westwood Playhouse, Steven Elster made his formal debut as a solo classical guitarist, playing completely unamplified and giving homage to works by Tarrega, Sor, Villa-Lobos, Bach and Rodrigo, among others . . . Millennium Records and Casablanca Record and FilmWorks hosted a cocktail-buffet to debut Millennium's first artist, Bruce Foster, and his new LP, "After the Show." Other entertainment included some humorous media outtakes put together by Jan Bridge . . . Raised eyebrows was a standard response when it was revealed that **Kim Fowley** was producing **Helen Reddy**, but he was recently seen at Roy's Restaurant having dinner with **Andy Williams** who, it is rumored, is conferring with Fowley about an as yet undisclosed project

- Label Release Announcements -

# Atlantic Schedules Antilles Releases 18 LPs 11 LP Releases

NEW YORK — "Live At Last," a two-record set by Bette Midler taped at her Cleveland Music Hall concert last year, highlights Atlantic Records' 11-album April release.

Other Atlantic releases include Jimmy Webb's "El Mirage" and Don Pullen's "Tomorrow's Promises," both label debut LPs. Scheduled from Cotillion Records are Luther's "This Close" and Lou Donaldson's "Color As A Way Of Life."

Upcoming releases on labels distributed by Atlantic are: LeBlanc and Carr's "Midnight Light" and "Babyface Strikes Back" by Wing and a Prayer Fife and Drum Corps on Big Tree Records; Dave Edmund's "Get It" and "Dectective" by the group of the same name on Swan Song Records; and "On the Road" by George Carlin on Little

# **New Disco Singles Out** On 20th Century Records

LOS ANGELES — Two new 12-inch disco singles, "I Just Wanna Do My Thing" by Edwin Starr and "Dance All Night" by Formula V, have been released by 20th Cen-

# Third ELO Single Due From Latest UA/Jet LP

LOS ANGELES — A third single is set for release from Electric Light Orchestra's latest LP, "A New World Record," on UA/ Jet Records. The new single, "Telephone Line," is being released as the label reports. sales of the LP are nearing the 4 million

# **New Steve Miller Due**

LOS ANGELES - The Steve Miller Band's new LP "Book of Dreams" will be released by Capitol Records May 6. A single from the album, "Jet Airliner," has already been released to radio stations

LOS ANGELES — Antilles Records, the mid-priced, esoteric line of Island Records, recently released 18 new LPs, bringing the label's catalog total to 40 albums.

Featured among the new releases are LPs by Brian Eno, John Cage, Nick Drake and jazz trumpeters Don Cherry and Mongezi Feza.

Also included are albums by June Tabor. Tom Newman, Martin Carthy & Dave Swarbrick, Gary Shearston, The City Waites, Gay & Terry Woods, Albion Country Band, Allen Fontenot & The Country Cajuns, Detroit Jr., Earl Hooker and two records feturing top stars of West Africa.

# 10cc LP Release Due

CHICAGO - 10cc's new LP "Deceptive Bends" will be released April 25 by Phonogram, Inc./Mercury Records. The album will contain the group's single "The Things We Do For Love," which recently achieved gold status.

# **UA Soundtrack Album** Features Liza Minnelli

LOS ANGELES — United Artists will release the soundtrack from the new motion picture "New York, New York" in May. The LP will feature four Kander and Ebb compositions sung by Liza Minnelli, who stars in the film

# Gala Contracts Lopez

NEW YORK — Trini Lopez has been signed by Gala Records. His first LP for the label will be recorded within the next few months.

# Allman LP Leads May Releases At Capricorn

MACON, GA. - The Gregg Allman Band's "Playin' Up A Storm" leads the list of May LP releases from Capricorn Records.

Other releases from the label will include "Left Coast Live" by Wet Willie and "Under The Glass" from Easy Street.

# **Foster Denies Rumors That Monument Label Is In Trouble**

by Lola Scobey

NASHVILLE - Fred Foster, president of Monument Records, Nashville's largest independent label, emphatically denied in a Cash Box interview that Monument is significantly reducing its staff or planning to discontinue its R&B-oriented Soundstage label

Rumors have been rife along Music Row in the past week that Monument is in serious financial trouble, on the verge of making either major cutbacks in staff or possibly even going out of business.

Reliable sources reported to Cash Box that: (1) John Richbourg, head of A&R for Soundstage Records, and two of his staff members are planning to leave Soundstage due to a reduction in R&B activity; (2) Monument staffers have been calling other labels for jobs; and (3) since Monument switched to independent distributors after a break with Columbia distribution last year, it has had serious problems collecting any money from

#### Different Interpretation

Although agreeing with some of these reports, Foster interpreted them in a considerably different light than they have been portrayed in recent rumors.

First, he expresses extreme surprise at the idea that the Soundstage label was being discontinued. "We have dropped some artists who weren't productive — three or four acts of the more traditional R&B type. We are aiming more toward progressive R&B with crossover potential. By all means, we will continue the Soundstage label. We have an R&B record in the charts this week," he said.

He suggested this rumor could have been fueled by the fact that some R&B acts are being put on the Monument label to give that label a broader image

Changes Underway

When contacted, Richbourg stated that he hadn't heard anything about Soundstage being discontinued, but that "several changes are underway." He declined to comment on what these changes are.

Concerning general staff cutbacks. Foster said, "I recently named Tom Rodden as general manager. He looked at the employee roster and made some cuts believe two employees were released." Rodden was unavailable for comment.

It is known that Jack Craw, formerly in Monument pop promotion, has been released, and that Tex Davis, national country promotion director for Monument for 10 years, has entered into a simultaneous employment agreement with Combine Music, of which Foster is part owner. In a press release to be issued Tuesday, Bob Beckham, president of Combine, will announce that Davis is being named head of country promotion for Combine while retaining his former position with Monument.

It is also known that Don Cusic, formerly head of publicity for Monument, left the label several months ago and has not been replaced. Paul Lovelace, vice-president of promotion for the label, has denied reports that he is leaving.

Although Monument has had considerable chart success with records by Larry Gatlin, sources close to the label state that Monument has received virtually no money from its independent distributors on Gatlin product. Distribution rights on two of the label's then-strongest artists, Kris Kristofferson and Billy Swan, were retained by Columbia Records when Monument and Columbia terminated their distribution agreement last year

# **ABC Plans Country Promotion Push** To Boost Product Beyond C&W Limits

by Carmen Adams

NASHVILLE — In a major push to take its C&W product "Beyond Country Limits," ABC Records is implementing a comprehensive country product program for April and May. Dubbed "Beyond Country Limits." the program includes special sales, marketing, merchandising and advertising efforts and focuses on particularly strong April and May country releases from ABC/Dot and the ABC Collection Series. There will also be renewed emphasis on the top country product released by ABC/Dot. Hickory and ABC during the first quarter of 1977, and a specially priced pre-pack of sixty of ABC's hottest country LPs has been put together for the program

Skip Byrd, president of ABC Record Distributors, Inc., explained that the "initial aspect of 'Beyond Country Limits' is a major impact sales program with specific encentives for our accounts. The aim is to broaden their interest in country product by making them aware of its untapped potential. And we expect this in turn to increase sales and airplay, helping many of our country artists to cross over into pop and MOR fields."

Specific incentives include special discounts from the company's standard price to wholesalers, rack jobbers and subdistributor accounts to encourage initial sales. Then extensive in-store promotions are expected to prompt consumer sales.

One of the highlights of "Beyond Country Limits" will be a special "Country In New York" concert at Carnegie Hall May 17, featuring Roy Clark, Don Williams, Freddy

Fender and Hank Thompson. The event will be broadcast "live" nationwide in cooperation with WHN and a national network of over 50 top country radio stations. This live broadcast is a first in radio in that there has never been a national radio network organized for a single show

# Non-RCA Elvis Single **Getting Airplay But It** Will Not Be Released

NASHVILLE - A new Elvis Presley single which is not on RCA has begun receiving substantial airplay on several country radio stations, although it will not be released for commercial sale.

Presley's recording of the Olivia Newton-John hit "Let Me Be There" was issued by Al Gallico, who also published the song. He pressed approximately 2,000 copies of the record, most of which went to stations.

The record, although it carries an RCA logo, is not on the RCA label. RCA officials said they have no intention of pressing the record or making commercial copies

As of this week, the following stations have reported playing the record: KBOX, WMC, KVET, WINN, WXCL, WIRE, WEMP, KLAK, KAYO, WBAM, WONE, WMAQ and WUNI

Joe Galante, director of Nashville administration for RCA, said, "there will be no stock on the record, we are not pursuing it," and that "a new Elvis single will be out in several weeks.

# 20060Country Albums

|     |   |     |             | _  |                         |
|-----|---|-----|-------------|----|-------------------------|
|     |   | V   | Veeks<br>On |    |                         |
|     |   | /23 | Chart       | 25 | THER                    |
| 1   | NEW HARVEST FIRST                                   |     |             | 25 | THE B                   |
|     | DOLLY PARTON (RCA APL 1-2188)                       | 2   | 8           | _  | (RCA AP                 |
| 2   | SOUTHERN NIGHTS                                     |     |             | 26 | THEC                    |
| ,   | GLEN CAMPBELL (Capitol SO 11601)                    | 1   | 8           |    | STATLE                  |
| 3   | LUXURY LINER<br>EMMYLOU HARRIS                      |     |             |    | (Mercury                |
|     | (Warner Bros. WBS 2298)                             | 3   | 13          | 27 | THE W                   |
| 4   | LINDA RONSTADT'S<br>GREATEST HITS                   |     |             |    | ASLEEP<br>(Capitol      |
|     | (Asylum 7E-1092)                                    | 5   | 18          | 28 | GREA                    |
| 5   | WAYLON LIVE   |     |             | 20 | CONWA                   |
| 6   | WAYLON JENNINGS (RCA APL 1-1108) HEART HEALER       | 6   | 21          | 29 | (United                 |
| ٥   | MEL TILLIS (MCA 2252)                               | 7   | 9           | 30 | WELC                    |
| 7   | PLAY, GUITAR PLAY                                   | 40  | •           | 31 | THE T                   |
| 8   | CONWAY TWITTY (MCA 2262) SAY YOU'LL STAY UNTIL      | 13. | 3           | 31 | WILLIE                  |
| ľ   | TOMORROW  |     |             | 32 | THUN                    |
|     | TOM JONES (Epic PE 34468)                           | 4   | 8           |    | MAC DA                  |
| 9   | JOHN DENVER'S<br>GREATEST HITS VOL. 2               |     |             | 33 | HOTE                    |
|     | (RCA CPL1-2195)                                     | 12  | 6           |    | EAGLES                  |
| 10  | BEST OF DONNA FARGO                                 | 4.4 |             | 34 | <b>PAPE</b> I<br>GENE W |
| 11  | (ABC/Dot DO 2075) RONNIE MILSAP LIVE                | 11  | 8           | 35 | BEST                    |
| ١., | (RCA APL1-2043)                                     | 10  | 23          |    | BROT                    |
| 12  | I'M SORRY FOR YOU MY                                |     |             | 36 | (Mercury                |
|     | FRIEND<br>MOE BANDY (Columbia KC 34443)             | 16  | 5           | 30 | BALL                    |
| 13  | JOHNNY DUNCAN                                       |     |             |    | ТОНИИЛ                  |
|     | (Columbia KC 34442)                                 | 14  | 6           | 37 | CRYSTA                  |
| 14  | VISIONS DON WILLIAMS (ABC/Dot DOSD 2064             | ) 8 | 12          |    | (United                 |
| 15  | ADIOS AMIGO   | -   |             | 38 | GILLE                   |
|     | MARTY ROBBINS (Col. KC 34448)                       | 9   | 8           | 39 | ARE Y                   |
| 16  | RIDIN' RAINBOWS                                     |     |             |    | COUN                    |
|     | TANYA TUCKER (MCA 2253)                             | 17  | 9           | 40 | WAYLO                   |
| 17  | TORN BETWEEN TWO                                    |     |             | 40 | CAME                    |
|     | MARY MACGREGOR                                      |     |             |    | (Capitol                |
|     | (Ariola/Capitol 50015)                              | 1,5 | 14          | 41 | BEFO                    |
| 18  | SHE'S JUST AN OLD LOVE                              |     |             |    | FREDDY                  |
|     | TURNED MEMORY                                       | 0.7 |             |    | (ABC/D                  |
|     | CHARLEY PRIDE (RCA APL 1-2261)                      | 27  | 3           | 42 | WRAP                    |
| 19  | THE OUTLAWS WAYLON JENNINGS/WILLIE NELSON           |     |             |    | LYNN A                  |
|     | JESSI COLTER/TOMPALL GLASER                         | 19  | 17          | 43 | ONE                     |
|     | (RCA APL 1-1321)                                    | 19  | 17          |    | HANK W<br>(Warner       |
| 20  | CHANGES IN LATITUDES  — CHANGES IN                  |     |             | 44 | 24 GR                   |
|     | ATTITUDES   |     | 13          | 45 | YOUR                    |
|     | JIMMY BUFFETT (ABC AB 990)                          | 25  | 6           | 45 | GARY S                  |
| 21  | FARGO COUNTRY                                       |     | - 1         | 46 | TOUC                    |
|     | DONNA FARGO<br>(Warner Bros. BS 2996)               | 23  | 7           |    | (ABC A                  |
| 22  | TAKEME  |     |             | 47 | YOU'F                   |
|     | CHARLIE RICH (Epic KE 34444)                        | 22  | 6           |    | SONNY                   |
| 23  | DAVID ALLAN COE                                     |     |             | 48 | ELITE                   |
|     | (Columbia KC 34310)                                 | 26  | 9           | 49 | DON'I                   |
| 24  | CAROLINA DREAMS                                     |     |             | EO | OLIVIA I                |
|     | THE MARSHALL TUCKER BAND<br>(Capricorn/WB CPK 0180) | 31  | 4           | 50 | 20-20<br>RONNIE         |
|     |   |     | - 1         |    |                         |

| Н |    |  | 1/22 | Chart |
|---|----|--|------|-------|
|   | 25 | THE BEST OF CHARLEY<br>PRIDE VOL. III<br>(RCA APL 1-2023)                          | 24   | 25    |
|   | 26 | THE COUNTRY AMERICA LOVES  | 2 -  | 23    |
|   | 27 | STATLER BROTHERS (Mercury SRM 1-1125) THE WHEEL                                    | 18   | 12    |
|   | 28 | ASLEEP AT THE WHEEL<br>(Capitol ST 11620)<br>GREATEST HITS VOLUME II               | 29   | 3     |
|   | 29 | CONWAY TWITTY (MCA 2235) KENNY ROGERS  | 20   | 24    |
|   | 30 | (United Artists UA LA 689G) WELCOME TO MY WORLD                                    | 36   | 4     |
|   | 31 | ELVIS PRESLEY (RCA APL1-2274) THE TROUBLEMAKER                                     | 35   | 2     |
|   | 32 | WILLIE NELSON (Columbia KC 34112) THUNDER IN THE                                   | 28   | 30    |
|   | 32 | AFTERNOON  | 30   | 4     |
|   | 33 | HOTEL CALIFORNIA   |      |       |
|   | 34 | PAPER ROSIE  | 21   | 12    |
|   | 35 | GENE WATSON (Capitol ST 11597) BEST OF THE STATLER BROTHERS                        | 40   | 4     |
|   | 36 | (Mercury SRM 1-1037) THE LAST GUNFIGHTER   | 34   | 10    |
|   | 37 | BALLAD JOHNNY CASH (Columbia KC 34314) CRYSTAL                                     | 37   | 5     |
|   | 38 | CRYSTAL GAYLE (United Artists LA 614G) GILLEY'S SMOKIN'                            | 38   | 36    |
|   | 39 | MICKEY GILLEY (Playboy PB 415)  ARE YOU READY FOR THE                              | 39   | 25    |
|   | 40 | COUNTRY WAYLON JENNINGS (RCA APL 1-1816 THE BEST OF GLEN                           | ) 32 | 43    |
|   | 41 | CAMPBELL<br>(Capitol ST 11577)<br>BEFORE THE NEXT                                  | 33   | 23    |
|   | 41 | TEARDROP FALLS FREDDY FENDER   |      |       |
|   | 42 |  | 41   | 10    |
|   | 43 | AROUND YOUR MAN LYNN ANDERSON (Col. KC 34439) ONE NIGHT STANDS                     | 43   | 4     |
|   | 43 | HANK WILLIAMS JR.<br>(Warner Bros. BS 2988)  | _    | . 1   |
| 1 | 44 | 24 GREATEST HITS<br>HANK WILLIAMS SR. (MGM SE 4755)                                | _    | 1     |
| 1 | 45 | YOUR PLACE OR MINE<br>GARY STEWART (RCA APL 1-2199)                                | 47   | 2     |
|   | 46 |  |      | 1     |
|   | 47 | YOU'RE FREE TO GO  |      | 1     |
|   | 48 | SONNY JAMES (Columbia KC 34472) <b>ELITE HOTEL</b> FMANU OLI HARRIS (Reprine 2236) | 4.4  |       |
|   | 49 | DON'T STOP BELIEVIN'   | 44   |       |
|   | 50 | OLIVIA NEWTON-JOHN (MCA 2223)  20-20 VISION  RONNIE MILSAP (RCA APL 1-1666)        | 49   |       |
|   |    | HOTHER WILDON (HOS AT ET 1000)   |      | 70    |
| ı | 1  |  |      |       |



ROBBINS SIGNS — One of Nashville's most respected studio musicians. Harqus "Pig Robbins, recently signed a recording contract with Elektra/Asylum Records. Pictured at the signing are (I to r): Terry Fletcher, national country promotion director for E/A; attorney Larry Westbrook; David Malloy of the label's A&R department; Robbins; and Mike Suttle marketing director for E/A country.

# CASH BOX TOP 100 COUNTRY

| Anril | 20    | 1977 |
|-------|-------|------|
| April | . 311 | 1977 |

|                   |  |         | _           |            | April 30, 1977   |         | _           |      |  | _      |               |
|-------------------|--|---------|-------------|------------|--|---------|-------------|------|--|--------|---------------|
|                   |  |         | Weeks<br>On |            |  | 1       | Weeks<br>On |      |  |        | leeks<br>On   |
| n <b>al</b> fied. | SHE'S GOT YOU  | 4/23    | Chart       | 22         | LET ME LOVE YOU ONCE   | 4/23    |             | 0.0  |  | 4/23 ( |               |
| 100               | LORETTA LYNN (MCA 40679)                                       | 2       | 11          | 32         | LET ME LOVE YOU ONCE<br>BEFORE YOU GO                              |         |             | 66   | THAT WAS YESTERDAY DONNA FARGO (Warner Bros. WBS 8375)             | 83     | 2             |
| 2                 | SHE'S PULLING ME BACK AGAIN MICKEY GILLEY (Playboy 6100)       | 3       | 11          |            | BARBARA FAIRCHILD (Columbia 3-10485)                               | 35      | 10          | 67   | IT'S NOTHIN' TO ME   |        |               |
| 3                 | PLAY, GUITAR PLAY  |         |             | 33         | YOUR MAN LOVES YOU, HONEY TOM T. HALL (Mercury 73899)              | 42      | 4           | 68   | A PASSING THING  | 79     | 2             |
| 4                 | PAPER ROSIE  | 5       | 10          | 34         | LILY DALE  |         |             |      | RAY GRIFF (Capitol 4415)   | 78     | 3             |
| 100               | GENE WATSON (Capitol 4378)                                     | 4       | 13          |            | DARREL McCALL & WILLIE NELSON<br>(Lone Star/Columbia 3-10480)      | 38      | 9           | 69   | SPREAD A LITTLE LOVE AROUND  |        |               |
| 5                 | SOME BROKEN HEARTS NEVER                                       |         |             | 35         | I'M GETTING GOOD AT MISSING  |         |             |      | JODY MILLER (Epic 8-1879)  | 73     | 5             |
|                   | MEND  DON WILLIAMS (ABC/Dot DO 17683)                          | 7       | 9           |            | YOU (SOLITAIRE) REX ALLEN, JR. (Warner Bros. WBS 8354)             | 41      | 4           | 70   | VITAMIN L MARY KAY PLACE (Columbia 3-10510)                        | 71     | 5             |
| 6                 | IT COULDN'T HAVE BEEN ANY                                      |         |             | 36         | EVERY WORD I WRITE   |         |             | 71   | DON'T GO CITY ON ME  | , ,    |               |
|                   | BETTER JOHNNY DUNCAN (Columbia 3-10474)                        | 1       | 12          | 37         | DOTTIE WEST (United Artists UA XW 946Y)  LIVING NEXT DOOR TO ALICE | 39      | 7           | 72   | TOMMY OVERSTREET (ABC/Dot DO 17697)  LATELY I'VE BEEN THINKIN' TOO | _      | 1             |
| 7                 | (YOU NEVER CAN TELL) C'EST                                     |         | 12          | 0,         | JOHNNY CARVER (ABC/Dot DO 17685)                                   | 36      | 8           | , 2  | MUCH LATELY  |        |               |
|                   | LA VIE   |         |             | 38         | TANYA TUCKER (MCA 40708)   | 47      | 4           | 70   | DAVID ALLAN COE (Columbia 3-10475)                                 | 59     | 11            |
| 8                 | I'M SORRY FOR YOU, MY FRIEND                                   | 8       | 10          | 39         | KENTUCKY WOMAN   |         |             | 73   | YOU DON'T HAVE TO BE A BABY TO CRY                                 |        |               |
|                   | MOE BANDY (Columbia 3-10487)                                   | 11      | 10          | 40         | RANDY BARLOW (Gazelle/IRDA 381) LOVIN' ON                          | 45      | 7           |      | ANN J. MORTON (Prairie Dust PD 7613)                               | 76     | 6             |
| 9                 | SLIDE OFF YOUR SATIN SHEETS JOHNNY PAYCHECK (Epic 8-50334)     | 10      | 12          |            | T.G. SHEPPARD (Hitsville/Motown H6053F)                            | 17      | 10          | 74   | THE ANGEL IN YOUR ARMS VIVIAN BELL (GRT 118)                       | 77     | 7             |
| 10                | THE RAINS CAME/SUGAR   |         |             | 41         | FAN THE FLAME, FEED THE FIRE DON GIBSON (ABC/Hickory AH 54101)     | 46      | 8           | 75   | IT'LL BE HER   | //     | -             |
| 400               | COATED LOVE  | 40      | 8           | 42         | THANK GOD SHE'S MINE   | 40      |             | 76   | TOMPALL GLASER (ABC AB 12261) HEAD TO TOE                          | 81     | 4             |
| 11                | FREDDY FENDER (ABC/Dot DO 17686)  IF WE'RE NOT BACK IN LOVE BY | 12      | •           | 43         | FREDDIE HART (Capitol 4409) BURNING MEMORIES                       | 49      | . 4         | 70   | BILL ANDERSON (MCA 40713)  | _      | 1             |
|                   | MONDAY   |         |             |            | MEL TILLIS (MCA 40710)   | 54      | 3           | 77   | COME SEE ABOUT ME CAL SMITH (MCA 40714)                            | 88     | 2             |
| 12                | MERLE HAGGARD (MCA 4700) YESTERDAY'S GONE                      | 14      | 6           | 44         | MOBILE BOOGIE HANK WILLIAMS, JR. (Warner Bros. WBS 8361)           | 51      | 4           | 78   | CATCH THE WIND   |        |               |
|                   | VERN GOSDIN (Elektra 45353)                                    | 13      | 10          | 45         | ME AND MILLIE  | 55      | 5           | 79   | KATHY BARNES (Republic/IRDA 376)  I JUST CAME IN HERE              | 82     | 3             |
| 13                | LET'S GET TOGETHER (ONE  |         |             | 46         | RONNIE SESSIONS (MCA 40705) SHE'S LONG LEGGED                      | 33      | 3           |      | PEGGY SUE (Door Knob WIG-DK-7-029)                                 | 84     | 5             |
|                   | LAST TIME) TAMMY WYNETTE (Epic 8-50349)                        | 15      | 8           |            | JOE STAMPLEY (Epic 8-50361)  | 52      | 5           | 80   | I WONDER WHO'S KISSING HER   |        |               |
| 14                | LUCKENBACH, TEXAS (BACK  |         |             | 47         | SOUTHERN NIGHTS GLEN CAMPBELL (Capitol 4376)                       | 20      | 13          |      | NOW<br>GEORGE HAMILTON IV (ABC/Dot DO 17687)                       | 80     | 5             |
|                   | TO THE BASICS OF LOVE)   | 00      |             | 48         | LONELY EYES RAYBURN ANTHONY (Polydor PD 14380)                     | 50      | 6           | 81   | FOOL   |        |               |
| 15                | WAYLON JENNINGS (RCA PB 10924)  I'LL DO IT ALL OVER AGAIN      | 22      | 4           | 49         | DON'T THROW IT ALL AWAY  | 30      | 0           | 82   | YOU'RE THE HANGNAIL IN MY  | 99     | 2             |
|                   | CRYSTAL GAYLE (United Artists UA XW 948Y)                      | 18      | 7           | 50         | DAVE & SUGAR (RCA PB 10876)  | 29      | 12          |      | LIFE   |        |               |
| 16                | I CAN'T HELP MYSELF<br>EDDIE RABBITT (Elektra E45390)          | 23      | 6           | 50         | ADIOS AMIGO MARTY ROBBINS (Columbia 3-10472)                       | 34      | 12          | 02   | BROOKLYN HOYT AXTON (MCA 40708)                                    | 87     | 4             |
| 17                | LOVE'S EXPLOSION  MARGO SMITH (Warner Bros. 8339)              | 19      | 9           | 51         | SHE'S JUST AN OLD LOVE   |         |             |      | CODY JAMESON (Atco 45-7073)  | 89     | 4             |
| 18                | LUCILLE  | 19      | 3           |            | TURNED MEMORY CHARLEY PRIDE (RCA PB 10875)                         | 40      | 14          | 84   | IF YOU WANT ME BILLIE JO SPEARS (United Artists UA XW 985-Y)       |        | 1             |
| 10                | KENNY ROGERS (United Artists UA XW 929Y)                       | 6       | 13          | 52         | EASY LOOK  |         |             | 85   | HALF A LOVE  |        |               |
| 19                | MOCKINGBIRD HILL DONNA FARGO (Warner Bros. 8305)               | 9       | 12          | <b>5</b> 2 | CHARLIE RICH (Epic 8-50328)  | 43      | 12          | 0.0  | ROY CLARK (ABC/Dot DOA 17667)                                      | 86     | 4             |
| 20                | RIGHT TIME OF THE NIGHT  | 3       | 12          | 33         | THAT'S WHEN THE LYIN' STOPS (AND THE LOVIN' STARTS)                |         |             | 86   | HEARD IT IN A LOVE SONG THE MARSHALL TUCKER BAND                   |        |               |
|                   | JENNIFER WARNES (Arista 0223)                                  | 21      | 11          |            | PAL RAKES (Warner Bros. WBS 8340)                                  | 65      | 6           |      | (Capricorn/WB CPS 0270)  | 90     | 2             |
| 21                | ANYTHING BUT LEAVIN' LARRY GATLIN (Monument 212)               | 16      | 11          | 54         | THE TROUBLE WITH LOVIN'  |         |             | 87   | TRYIN' TO FORGET ABOUT YOU CRISTY LANE (LS/GRT 110)                | 64     | 8             |
| 22                | BLUEST HEARTACHE OF THE  | 10      |             |            | TODAY ASLEEP AT THE WHEEL (Capitol 4393)                           | 57      | 6           | 88   | BORN BELIEVER  |        |               |
| -                 | YEAR   |         | - 4         | 55         | SAY YOU'LL STAY UNTIL  | 37      | v           |      | JIM ED BROWN/HELEN CORNELIUS<br>(RCA PB-10967)                     | _      | 1             |
| 22                | I'VE GOT YOU (TO COME HOME                                     | 28      | 9           | ř          | TOMORROW   |         |             | 89   | ONLY THE SHADOWS KNOW<br>VERNON OXFORD (RCA PB-10952)              | 92     | 2             |
| 23                | TO)  |         |             |            | TOM JONES (Epic 8-50308)   | 44      | 18          | 90   | SATURDAY NIGHT TO SUNDAY   | O.L.   | -             |
|                   | DON KING (Con Brio 116)  | 25      | 9           | 20         | I WAS THERE STATLER BROTHERS (Mercury 73906)                       | 75      | 2           |      | QUIET  |        |               |
| 24                | IF YOU GOTTA MAKE A FOOL OF                                    |         |             | 57         | YOU'RE FREE TO GO  |         |             | 91   | SUSAN RAYE (United Artists UA XY 976-1) BURNING                    |        | 1             |
|                   | SOMEBODY DICKEY LEE (RCA PB 10914)                             | 30      | 8           | 58         | SONNY JAMES (Columbia 3-10466) HEART HEALER                        | 48      | 14          |      | MARIE OWENS (MMI 1015)   |        | 1             |
| 25                | JUST A LITTLE THING  | 00      |             |            | MEL TILLIS (MCA 40667)   | 53      | 16          | 92   | WALK RIGHT BACK LaWANDA LINDSEY (Mercury 73889)                    | 94     | 5             |
|                   | BILLY "CRASH" CRADDOCK (ABC/Dot DO 17682)                      | 26      | 9           | 59         | THIS GIRL (HAS TURNED INTO A                                       |         |             | 93   | I'LL ALWAYS REMEMBER THAT  |        |               |
| 26                | SEMOLITA  JERRY REED (RCA PB 10893)                            | 27      | 9           |            | WOMAN)  MARY MACGREGOR   |         |             |      | SONG CON HUNLEY (Prairie Dust PD 7614)                             | 96     | 2             |
| 27                | LIGHT OF A CLEAR BLUE  |         |             | 60         | (Ariola America/Capitol 7662)  I'M NOT THAT GOOD AT                | 74      | 3           | 94   | TEXAS TEA  |        |               |
| 787               | MORNING  |         |             | - 00       | GOODBYE  |         |             | 95   | RHYTHM OF THE RAIN   | 95     | 3             |
| 0.0               | DOLLY PARTON (RCA PB 10935)                                    | 33      | 5           | 61         | STELLA PARTON (Elektra 45383)                                      | 63      | 5           |      | FLOYD CRAMER (RCA PB 20908)  | 97     | 4             |
| 20                | LOOK WHO I'M CHEATING ON TONIGHT                               |         |             | וסו        | SILVER BIRD TINA RAINFORD (Epic 8-50340)                           | 72      | 4           | 96   | WHAT A DIFF'RENCE A DAY  |        |               |
|                   | BOBBY BARE (RCA PB 10902)                                      | 31      | 9           | 62         | HELP ME  RAY PRICE (Columbia 3-10503)                              | 67      | 5           |      | MADE BOBBY LEWIS (RPA 7622A)                                       | -      | 1             |
| 29                | MARRIED BUT NOT TO EACH  |         |             | 63         | WRAP YOUR LOVE AROUND  | 07      | ,           | 97   | SO MANY WAYS  DAVID HOUSTON (Starday/Gusto SD 156)                 | _      | 1             |
|                   | OTHER BARBARA MANDRELL (ABC/Dot DO 17688)                      | 37      | 6           |            | YOUR MAN   |         |             | 98   | HARDLY A DAY GOES BY   |        |               |
| 30                | THE FEELIN'S RIGHT   | 37      |             | 64         | LYNN ANDERSON (Columbia 3-10467) THE LATEST SHADE OF BLUE          | 56      | 15          | 99   | JEAN SHEPARD (United Artists UA XW 956Y) THE LADY AND THE BABY     | 100    | 5             |
| -                 | NARVEL FELTS (ABC/Dot DOA 17680)                               | 24      | 11          | 04         | CONNIE SMITH (Columbia 3-10501)                                    | 69      | 6           |      | DAVID ROGERS (Republic R-382)                                      | _      | 1             |
| 31                | I NEED YOU ALL THE TIME<br>EDDY ARNOLD (RCA PB 10899)          | 32      | 9           | 65         | RODEO BUM  MEL STREET (GRT 116)                                    | e é     | 0           | 100  | TRIANGLE SHERRY WILLIAMS (Mercury 73894)                           | _      | 1             |
|                   | 255 7711025 (1071 5 10033)                                     | 32      |             |            | MEL STREET (GRT 116)   | 66      | 9           |      |  |        |               |
|                   | ALPHABET   | IZEC    | TOF         | 100        | COUNTRY SINGLES (INCLUDING I                                       | PUBL    | LISHI       | ERS  | AND LICENSEES)   | _      | $\overline{}$ |
| A Pas             | sing (Blue Echo — ASCAP)                                       |         |             |            |  |         |             |      |  |        | 50            |
| Anythi            | ing But (First Generation — BMI) 21                            |         |             |            |  | Bridge  | port — E    | 3MI) | 29 Texas Tea (Shelby Singleton — BMI)                              |        | 94            |
| Bluest            | t Heartache (Publicare — ASCAP)                                | Getting | Good (      | Maple H    | ill/Vogue — BMI)   |         |             |      |  |        |               |
| Brook             | lyn (Colgems/Tiny Tiger — ASCAP) 83 I'm                        | Sorry F | or You      | (Fred Ro   | ose — BMI)   | thern - | - ASCA      | P)   | 19 The Angel (Song Tailors — BMI/I Got                             |        |               |
| Burnir            | ng (Jack & Bill — ASCAP) 91 IN                                 | eed You | (House      | of Brya    | nt —BMI)   | ree — E | 3MI)        |      | 89 The Music — ASCAP)  |        | 74            |

|  | FII Always (Rada Dara/Kama Sutra — BMI) 93    | Luckenbach (Baby Chick — BMI)                |  |
|--|---|--|--|
|  | I'll Do It (Hall-Clement/Vogue —BMI)          | Married But (Ordena/Bridgeport — BMI) 29     | Texas Tea (Shelby Singleton — BMI)                   |
|  | I'm Getting Good (Maple Hill/Vogue — BMI) 35  | Me And Millie (House of Gold — BMI)          | Thank God (Tree — BMI)42                             |
| Born Believer (Filmways — ASCAP)         | I'm Not That (Jack — BMI)                     | Mobile Boogie (Lois — BMI) 44                | That Was (Prima Donna — BMI)                         |
| Brooklyn (Colgems/Tiny Tiger — ASCAP) 83 | I'm Sorry For You (Fred Rose — BMI) 8         | Mockingbird Hill (Southern — ASCAP): 19      | The Angel (Song Tailors — BMI/I Got                  |
| Burning (Jack & Bill — ASCAP) 91         | I Need You (House of Bryant —BMI)             | Only The Shadows (Tree — BMI)                | The Music — ASCAP)                                   |
| Burning Memories (Cederwood — BMI) 43    | It Couldn't Have Been (Blue Echo — ASCAP) 6   | Paper Rosie (Double Play/Quality — BMI) 4    | The Feelin's (Jack & Bill — ASCAP)                   |
| Catch The Wind (Southern — ASCAP)        | It'll Be Her (Devereaux/Kimtra — ASCAP) 75    | Play Guitar (Twitty Bird — BMI)              | The Lady (Single Tree — BMI)                         |
|  | It's A Cowboy (Newkeys — BMI)                 | Rhythm Of (Warner-Tamerlane — BMI) 95        | The Latest (Milene — ASCAP)                          |
| Don't Go City (Tree — BMI)               | It's Nothin' (Gregmark/Libijon —BMI)          | Right Time (Amer. Broadcasting — ASCAP) 20   | The Rains (Excellorec/Crazy Cajun — BMI) 10          |
|  | I've Got You (Wiljex — ASCAP)                 | Rodeo Bum (Heavy — BMI/Andromeda — ASCAP) 65 | The Trouble (Asleep at the Wheel/Drifter — BMI) . 54 |
|  | I Was There (American Cowboy — BMI)           | Saturday Night (Chess — ASCAP)               | This Girl (Silver Dawn — ASCAP)                      |
|  | l Wonder (Vogel — ASCAP/Marks — BMI) 80       | Say You'll (Dick James — BMI)                | Triangle (Tree — BMI)                                |
| Fan The Flame (Milene — ASCAP) 41        | Just A Little (Ray Stevens — BMI)             | Semolita (September — ASCAP) 26              | Tryin' To Forget (House of Bryant — BMI)             |
| Fool (Narvel The Marvel — BMI)           | Kentucky Woman (Tailyrand — BMI)              | She's Got You (Tree — BMI) 1                 | Vitamin L (Duce/Sook — ASCAP) 70                     |
| Half A Love (Tree — BMI)                 | Lately I've Been (Show For — BMI)             | She's Just (Chess — ASCAP) 51                | Walk Right (Warner Tamerlane — BMI)                  |
| Hardly A Day (Brougham Half — BMI)       | Let Me Love (Almo — ASCAP/Pesco — BMI) 32     | She's Long (Gallico — BMI)                   | What A Diff'rence (Stanley Adams — ASCAP/            |
| Head To Toe (Tree — BMI)                 | Let's Get Together (Algee — BMI)              | She's Pulling (Jack & Bill — ASCAP)          | Marks — BMI)   |
|  | Light Of A Clear (Velvet Apple — BMI)         | Silver Bird (Intersong — ASCAP)61            | Wrap Your Love (Starship — ASCAP)                    |
| Heart Healer (Sawgrass — BMI)            | Lily Dale (Four Star — BMI)34                 | Stide Off (Rose Bridge — BMI) 9              | Yesterday's Gone (Pax House — BMI)                   |
| Help Me (First Generation — BMI)         | Living Next Door (Chinnichap/Island — BMI) 37 | So Many Ways (Times Square — BMI) 97         | You Don't (R.F.D. — ASCAP)                           |
|  | Lonely Eyes (Hall-Clement/Vogue — BMI) 48     | Some Broken (Maplehill/Vogue — BMI) 5        | You Never Can (ARC — BMI)                            |
|  | Look Who (Hall-Clement/Vogue — BMI)           | Southern Nights (Warner Tamerlane/           | You're Free (Intersong/USA — ASCAP)                  |
| If You Want Me (Ben Peters — BMI)        | Love's Explosion (Gallico/Jidobi — BMI)       | Marsaint — BMI)                              |  |
| If We're (Tree — BMI)                    | Lovin' On (Ben Peters — BMI) 40               | Spread A Little (United Artists — BMI)       | Your Man Loves (Hallnote — BMI)                      |
|  |   |  |  |

# Every few months she sings her way to the top.



Tammy Wynette has had enough #1 hits to launch a dozen careers. Yet every few months there's a new Tammy Wynette single that seems better than anything that's come before. And every few months she finds herself with another #1 hit. Tammy's the best there is. And she never stops proving it.

"Let's Get Together (One Last Time)," from the forthcoming Tammy Wynette album. On Epic Records.

Produced by Billy Sherrill.

# Additions To Country Playlists

25 To 15 — Kenny Dale 32 To 19 — Waylon Jennings Ex To 34 — Tanya Tucker WHK — CLEVELAND

Freddle Hart
Bobby Smith
Hoyt Axton
Kathy Barnes
Everett Peak
15 To 9 — Eddle Rabbit
21 To 14 — Johnny Paycheck
24 To 15 — Tammy Wynette
27 To 16 — Waylon Jennings
Ex To 28 — Merle Haggard
Ex To 29 — Dottie West
Ex To 30 — Rex Allen
Ex To 31 — Barbara Mandrell
Ex To 32 — Tom T. Hall
Ex To 33 — Don King

KBOX — DALLAS

Ex To 33 — Don King
KBOX — DALLAS
2-1 — Glen Campbell
Engelbert Humperdinck
Mel Tillis
Donna Fargo — WB

John Wesley Hyles Helen Reddy Bobby Smith 12 To 6 — Waylon Jennings 42 To 34 — Mary Macgregor 43 To 35 — Tom T. Hall 46 To 36 — Tanya Tucker

WHK — CLEVELAY
3-1 — Jennifer War
Pal Rakes
Cody Jameson
Ray Griff
Barbara Fairchild
Bobby Lewis
Mary Macgregor
Tompall Glaser
Freddie Hart

Freddie Hart

WSLR — AKRON
2-1 — Mickey Gilley
38 — Ray Griff
39 — Mary Macgregor
40 — Jody Miller
R W. Blackwood
Statler Bros
Bill Anderson
10 To 5 — Tammy Wynette
15 To 6 — Crystai Gayle
17 To 12 — Bobby Bare
19 To 13 — Eddie Rabbitt
20 To 15 — Merle Haggard 17 10 12 — Bobby Bare 19 To 13 — Eddle Rabbitt 20 To 15 — Merie Haggard 26 To 17 — Barbara Mandrell 27 To 19 — Randy Barlow 25 To 20 — Waylon Jennings 30 To 21 — Rex Allen, Jr 29 To 22 — Dolly Parton 28 To 23 — Rayburn Anthony 31 To 24 — Pal Rakes 35 To 25 — Tanya Tucker 32 To 26 — Joe Stampley 37 To 27 — Tom T. Hall 33 To 28 — Ronnie Sessions 36 To 29 — Connie Smith 40 To 30 — Freddie Hart 38 To 31 — Hank Williams, Jr. 39 To 33 — Peggy Sue Ex To 35 — Mel Tillis Ex To 36 — Tompall Glaser Ex To 37 — Jim Reeves KDJW — AMARILLO KDJW — AMARILLO 1-1 — Kenny Dale Tommy Overstreet David Houston Bill Andersor Jody Mine.
Cal Smith
Wayne Kemp
John Wesley Ryles
29 To 20 — Randy Barlow
32 To 22 — Waylon Jennings
36 To 25 — Donna Fargo — WB
37 To 26 — Joe Stampley
43 To 27 — Tom T. Hall
46 To 28 — Freddie Hart
47 To 29 — Dolly Parton
48 To 30 — Rex Allen, Jr.
49 To 31 — Tanya Tucker
50 To 40 — Mel Tillis
Fx To 41 — Roy Clark 50 To 40 — Mel Tillis
Ex To 41 — Roy Clark
Ex To 42 — Wendel Adkins
Ex To 43 — Statler Bros.
Ex To 44 — Bobby Smith
Ex To 45 — Peggy Sue
Ex To 46 — Hoyf Axton
Ex To 47 — Kendalls
Ex To 48 — Bobby Lewis
Ex To 49 — Mary Macgregor
Ex To 50 — Claude Gray
WARS — ANN ARBOR WNRS — ANN ARBOR 2-1 — Loretta Lynn Ray Price
22 To 13 — Merle Haggard
25 To 17 — Waylon Jennings
28 To 19 — Crystal Gayle
34 To 26 — Billy "Crash" Craddock
45 To 38 — Rex Allen, Jr.
Ex To 46 — Mel Tillis
Ex To 47 — Mary Macgregor
Ex To 48 — Ronnie Sessions
Ex To 49 — Hank Williams, Jr.
Ex To 50 — Rayburn Anthony WPLO — Mayburn
WPLO — ATLANTA
2-1 — Conway Twitty
No new additions
8 To 2 — Lorenta Lyn
7 To 3 No new additions
8 To 2 — Loretta Lynn
7 To 3 — Jennifer Warnes
9 To 4 — Don Williams
10 To 6 — Emmylou Harris
15 To 10 — Crystal Gayle
21 To 12 — Waylon Jennings
20 To 17 — Jerry Reed
22 To 18 — Eddie Rabbitt
24 To 19 — Barbara Mandrell
EX To 27 — Rex Allen, Jr.
EX To 28 — Mel Tillis
EX To 29 — Dolly Parton
EX To 30 — Tom T. Hall KVET - AUSTIN 2-1 — Kenny Marie Owens Statler Bros. Statler Bros.

Tony Booth

To 3 — Moe Bandy

Ex To — Don Williams

12 To 7 — Dottie West

14 To 8 — Stella Parton

16 To 9 — Freddy Fender

17 To 11 — Merle Haggard

11 To 12 — Waylon Jennings

22 To 13 — Bobby Bare

23 To 14 — Karen Blackwell

27 To 18 — Dolly Parton

24 To 19 — Rex Aillen, Jr.

25 To 20 — Connie Smith

26 To 21 — Eddie Rabbitt

28 To 22 — Margo Smith

29 To 23 — Jennifer Warnes

30 To 24 — Ann J. Morton

31 To 25 — Ray Price

22 To 26 — Johnny Carver

35 To 29 — Barbara Fairchild

37 To 30 — Tanya Tucker

36 To 31 — Jody Miller

38 To 32 — Hank Williams, Jr.

39 To 33 — Freddie Hart

40 To 34 — Tom T. Hall

Ex To 35 — Jean Shepard

Ex To 36 — Linda Hargrove

Ex To 36 — Linda Hargrove

Ex To 37 — Joe Stampley

Ex To 35 — Jean Shepard Ex To 36 — Linda Hargrove Ex To 37 — Joe Stampley Ex To 38 — Mel Tillis Ex To 39 — Troy Seals Ex To 40 — Randy Barlow In Indiana Ind 27 To 21 — Bobby Bare 28 To 22 — Waylon Jennings 39 To 27 — Mel Tillis 33 To 28 — Vern Gosdin 40 To 29 — Freddle Hart Ex To 30 — Donna Fargo — W Ex To 36 — Statler Bros Ex To 38 — David Soul Ex To 39 — McCall/Nelson Ex To 39 — McCall/Nelson Ex To 40 — Jerry Reed Ex To 40 — Jerry Heed
WYDE — BIRMINGHAM
4-1 — Don Williams
Ronnie Sesslons
Ann J. Morton
David Rogers Ann J. Morton
David Rogers
David Houston
Tina Rainford
Sherri Williams
Mary Macgregor
Jody Miller
Mel Street
Margo Smith
Peggy Sue
Statler Bros.
8 To 2 — Billy "Crash" Craddock
7 To 3 — Kenny Dale
14 To 4 — Barbara Mandrell
15 To 5 — Merle Haggard
20 To 9 — Eddie Rabbitt
28 To 10 — Waylon Jennings
26 To 19 — Tom T. Hall
32 To 26 — Freddie Hart
33 To 27 — Tanya Tucker
40 To 32 — Rex Allen, Jr.
41 To 33 — Donna Fargo — WB
44 To 34 — Jim Reeves
Ex To 41 — Tommy Overstreet
Ex To 42 — Cody Jameson
WCOP — BOSTON Ex To 41 — Tommy Overstreet
Ex To 42 — Cody Jameson
WCOP — BOSTON
2-1 — Gene Watson
Eddy Arnold
Dickey Lee
Don Gibson
Waylon Jennings
Rex Allen. Jr.
Ronnie Sessions
8 To 2 — Conway Twitty
16 To 6 — Don Williams
12 To 7 — Johnny Paycheck
17 To 8 — Vern Gosdin
24 To 9 — Freddy Fender
18 To 13 — Don King
19 To 14 — Jerry Reed
21 To 16 — Crystal Gayle
27 To 17 — Margo Smith
25 To 19 — Kenny Dale
28 To 21 — Tammy Wynette
29 To 24 — Narvel Felts
Ex To 26 — Dolly Parton
Ex To 27 — Johnny Carver
Ex To 28 — Bobby Bare
Ex To 29 — Barbara Fairchild
Ex To 30 — Billy "Crash" Craddock
WWOL — BUFFALO
2-1 — Mickey Gilley
2-1 — Mickey Gilley wwoL — BUFFALO 2-1 — Mickey Gilley WWOL — BUPFALO
2-1 — Mickey Gilley
Pal Rakes
Tompail Glaser
Ann J. Morton
Jody Miller
Mary Macgregor
9 To 5 — Kenny Dale
21 To 15 — Crystal Gayle
25 To 16 — Eddie Rabbitt
22 To 17 — Merle Haggard
28 To 19 — Randy Barlow
37 To 32 — Tom T. Hall
38 To 33 — Rabburn Anthony
43 To 38 — Mel Tillis
KHAK — CEDAR RAPIDS 43 To 38 — Mei Tillis
KHAK — CEDAR RAPIDS
5-1 — Loretta Lynn
Susan Raye
Bill Anderson
5 To 1 — Loretta Lynn
8 To 5 — Gene Watson
14 To 10 — Narvel Felts
27 To 23 — Tammy Wynette
29 To 27 — Crystal Gayle
38 To 30 — Waylon Jennings
Ex To 40 — Tom T. Hall Ex To 40 — Tom T. Hall

WAME — CHARLOTTE
4-1 — Loretta Lynn
Mary Macgregor
Mel Tillis
Tanya Tucker
Ray Price Tanya Tucker
Ray Price
Connie Smith
Tommy Overstreet
14 To 8 — Freddy Fender
21 To 14 — Crystal Gayle
24 To 16 — Kenny Dale
30 To 17 — Bobby Bare
27 To 18 — Eddie Rabbitt
29 To 19 — Waylon Jennings
28 To 22 — Billy "Crash" Craddock
Ex To 20 — Barbara Fairchild
Ex To 25 — Barbara Mandrell
Ex To 26 — Stella Parton
Ex To 27 — Dolly Parton
Ex To 28 — Tom T. Hall
Ex To 29 — Asleep At The Wheel
Ex To 30 — Donna Fargo — WB WJJD - CHICAGO 2-1 — Gene Watsi Bobby Bare Barbaro 2-T — Gene watson
Bobby Bare
Barbara Fairchild
Barbara Mandrell
Freddie Hart
8 To 4 — Mickey Gilley
20 To 15 — Eddie Rabbitt
25 To 19 — Margo Smith
24 To 20 — Kenny Dale
29 To 21 — Waylon Jennings
28 To 24 — Jerry Reed
EX To 26 — Don King
EX To 28 — Tanya Tucker
EX To 29 — Rex Allen, Jr.
EX To 30 — Tom T. Hall
WMAQ — CHICAGO

WMAQ — CHICAGO 2-1 — Emmylou Harris 24 Elvis Presley 28 Tom T. Hall

32 Waylon Jennings 33 Tanya Tucker

35 lina Hainford

WUBE — CINCINNATI
4-1 — Moe Bandy
No new additions
11 To 3 — Crystal Gayle
19 To 9 — Merle Haggard

WONE — DAYTON 2-1 — Emmylou Harris Jimmy Buffett Marshall Tucker Band Mary Macgregor
Mel Tillis
13 To 7 — Tammy Wynette
17 To 8 — Jennifer Warnes 17 To 8 — Jennifer N KERE — DENVER 2-1 — Loretta Lynn Tinker Akers Mel Tillis Peggy Sue Pal Rakes Ray Griff Herb Pedersen Jimmy Dean Ray Price Freddie Hart Bobby Bare Ann J. Morton Cody Jameson Ann J Morton
Cody Jameson
Ronnie Sessions
9 To 4 — Cornway Twitty
15 To 10 — Waylon Jennings
17 To 11 — Tammy Wynette
20 To 13 — Freddy Fender
19 To 14 — Margo Smith
24 To 20 — Don King
Ex To 24 — Kenny Dale
Ex To 27 — Rex Allen, Jr.
Ex To 29 — Don Gibson
Ex To 30 — Barbara Fairchild
KLAK — DENYER KLAK — DENVER
3-1 — Loretta Lynn
Duane Eddy
Ray Price
Rex Alien, Jr. Ray Price
Ray Allen, Jr.
Mary Macgregor
Ray Griff
7 To 2 — Conway Twitty
18 To 10 — Waylon Jennings
17 To 11 — Crystal Gayle
25 To 15 — Eddie Rabbitt
32 To 17 — Dolly Parton
Ex To 21 — Eddy Arnold
Ex To 22 — Bobby Bare
Ex To 33 — Firefall
Ex To 34 — Cody Jameson
Ex To 35 — Pal Rakes
WDEE — DETROIT
4-1 — Loretta Lynn
Freddie Hart
Stella Parton
Tompall Glaser
Mel Tillis
18 To 11 — Freddy Fender
22 To 14 — Crystal Gayle
25 To 17 — Merle Haggard
32 To 25 — Eddie Rabbitt
Ex To 28 — Waylon Jennings
Ex To 36 — Don Gibson
Ex To 38 — Barbara Mandrell
Ex To 39 — Randy Barlow
Ex To 40 — Tom T. Hall
KHEY — EL PASO
2-1 — Kenny Rogers Ex To 40 — Tom T. H
KHEY — EL PASO
2-1 — Kenny Rogers
Don Gibson
Randy Barlow
Tommy Overstreet
Donna Fargo — WB
Kendalls
Connie Smith
David Rogers
Debbie Logan Connie Smith
David Rogers
Debbie Logan
10 To 7 — Kenny Dale
17 To 13 — Loretta Lynn
24 To 18 — Eddie Rabbitt
29 To 22 — Waylon Jennings
33 To 27 — Tanya Tucker
36 To 31 — Tom T. Hall
40 To 33 — Tom T. Hall
40 To 33 — Tom T. Hall
Ex To 37 — Billy Parker
Ex To 38 — Red Steagall
Ex To 39 — Susan Raye
Ex To 40 — David Houston
KXOL — FT. WORTH
4-1 — Mickey Gilley
Susan Raye
Statler Bros.
LaWanda Lindsey
Marie Owens
Brian Collins
10 To 5 — Conway Twitty
17 To 6 — Don Williams
10 To 5 — Conway Twitty
17 To 6 — Don Williams
24 To 17 — Tammy Wynette
28 To 19 — Crystal Gayle
47 To 123 — Waylon Jennings
33 To 25 — Merie Haggard
34 To 28 — Joe Stampley
36 To 29 — Dottie West

Billy "Crash" Craddock
Mel Tillis
Tom T. Hali
Kenny Dale
Hank Williams, Jr.
Boys In The Bunkhouse
Freddie Hart
Peggy Sue Ex To 54 — Ex To 55 — WBAP — FT. WORTH
1-1 — Kenny Rogers Jerry Reed Barbara Fairchild
Rayburn Anthony
Tom T. Hall
Mary Macgregor
Randy Barlow
Tommy Overstreet
Stella Parton
Staller Bros
10 To 3 — Merie Haggard
27 To 7 — McCall/Neison Steller Parton
Staller Bros
10 To 3 — Merie Haggard
27 To 7 — McCall/Nelson
19 To 9 — Don Williams
26 To 12 — Eddie Rabbitt
33 To 17 — Dolly Parton
44 To 30 — Eddy Arnold
Ex To 26 — Waylon Jennings
Ex To 27 — Mel Tillis
Ex To 28 — Tanya Tucker
Ex To 36 — Mary Kay Place
Ex To 37 — Johnny Carver
Ex To 39 — Don Gibson
Ex To 41 — Rex Allen, Jr.
Ex To 42 — Joe Stampley
Ex To 45 — Jody Miller
KENR — HOUSTON EX To 42 — Jody Stampley
EX To 45 — Jody Miller
KENR — HOUSTON
1-1 — John Wesley Ryles
Joe Stampley
Brian Collins
Tommy Overstreet
Statler Bros.
10 To 2 — McCall/Nelson
8 To 3 — Dickey Lee
13 To 8 — Crystal Gayle
17 To 9 — Merle Haggard
30 To 23 — Tammy Wynette
31 To 24 — Eddie Rabbitt
38 To 28 — Tina Rainford
EX To 17 — Waylon Jennings
EX To 33 — Eddy Arnold
EX To 37 — Dolly Parton
EX To 39 — Barbra Mandrell
EX To 40 — Tanya Tucker
KIKK — HOUSTON KIKK — HOUSTON
1-1 — John Wesley Ryles
Tommy Overstreet
Pal Rakes Pal Rakes
Don Gibson
Statler Bros
Cal Smith
13 To 3 — Vern Gosdin
16 To 5 — Merle Haggard
19 To 6 — Dickey Lee
17 To 7 — Mike Boyd
40 To 19 — Waylon Jennings
35 To 22 — Tammy Wynette
Ex To 34 — Mundo Earwood
Ex To 35 — Tina Rainford
Ex To 36 — Johnny Carver
Ex To 37 — Tom T. Hall
Ex To 38 — Tanya Tucker
Ex To 40 — Ronnie Sessions
KNUZ — HOUSTON KNUZ — HOUSTON 2-1 — McCall/Nelson KNUZ — HOUSTON
2-1 — McCall/Nelson
Tommy Overstreet
Billie Jo Spears
Sammi Smith
Bill Anderson
Johnny & The Skilliet Lickers
David Houston
9 To 3 — Dickey Lee
8 To 4 — Merie Haggard
20 To 5 — Waylon Jennings
22 To 10 — Eddie Rabbitt
EX To 37 — Mel Tillis
EX To 38 — Jim Reeves
EX To 39 — Freddie Hart
EX To 40 — Donna Fargo — WB
WIRE — INDIANAPOLIS WIRE — INDIANAPOLIS
3-1 — Loretta Lynn
Hoyt Axton
Jan Howard Hoyt Axton
Jan Howard
Bobby Lewis
Jim Reeves
Jean Shepard
14 To 9 — Moe Bandy
18 To 11 — Freddy Fender
17 To 12 — Tammy Wynette
21 To 15 — Merle Haggard
22 To 16 — Margo Smith
24 To 17 — Crystal Gayle
25 To 20 — Jerry Reed
27 To 21 — Eddy Arnold
31 To 22 — Waylon Jennings
29 To 23 — Kenny Dale
32 To 26 — Dickey Lee
36 To 28 — Eddie Rabbitt
35 To 29 — Barbara Fairchild
43 To 33 — Tom T. Hall
EX TO 38 — Rex Allen, Jr.
EX To 40 — Joe Stampley
EX To 42 — Ray Price
EX To 43 — Tanya Tucker
EX TO 44 — Hank Willlams, Jr. WVOJ — JACKSONVILLE
1-1 — Don Williams
Hank Williams. Jr
Tommy Overstreet
Billie Jo Spears
Billi Anderson
Cody Jameson
9 To 4 — Margo Smith
16 To 5 — Dickey Lee
19 To 11 — Barbara Mandreil'
26 To 17 — Merle Haggard
30 To 20 — Rex Allen, Jr
32 To 21 — Eddle Rabbitt
36 To 24 — Donna Fargo — Williams
Ex To 34 — Dottle West
Ex To 36 — Mel Tillis
Ex To 38 — Dolly Parton
Ex To 40 — Tom T. Hall
KCKN — KANSAS CITY WVOJ — JACKSONVILLE

cx 10 20 — Barbara Mandrell Ex To 29 — Joe Stampley

WIVK — KNOXVILLE
4-1 — Kenny Dale
Statler Bros.
Mary Macgregor
8 To 2 — Loretta Lynn
10 To 5 — Stelly Parton
27 To 9 — Waylon Jennings
16 To 11 — Dickey Lee
21 To 12 — Con Hunley
19 To 14 — Freddy Fender
28 To 19 — Narvel Felts
30 To 24 — Eddie Rabbitt
29 To 25 — Crystal Gayle
Ex To 28 — Randy Barlow
Ex To 29 — Ronnie Sessions
Ex To 30 — Dottle West

KXLR — LITTLE ROCK KXLR — LITTLE ROCK KXLR — LITTLE ROCK 2-1 — Emmylou Harris 51 Hank Williams 52 Floyd Cramer 53 Roy Clark 54 Cal Smith Mary Macgregor Duane Eddy Statler Bros. Vicki Fletcher Vicki Fletcher Leroy Van Dyke 16 To 5 — Freddy Fender 31 To 25 — Randy Barlow 42 To 36 — Freddie Hart 54 To 42 — Joe Stampley 53 To 44 — Ronnie Sessions. 55 To 49 — Mel Tillis Ex To 50 — Ray Griff Ex To 55 — Cody Jameson KCBS — LOS ANGELES KGBS — LOS ANGELES 1-1 — Kenny Rogers 43 To 35 41 To 36 45 To 37 Ex To 39 Ex To 40 Ex To 41 Ex To 42 Ex To 43 Ex To 44 Ex To 45 Ex To 40 — Tom T. Hall
KCKN — KANSAS CITY
1-1 — Kenny Rogers
Donna Fargo — WB
Pal Rakes
Kathy Barnes
Randy Barlow
Staller Bros.
8 To 2 — Kenny Dale
10 To 5 — Waylon Jennings Billie Jo Spears Brown/Cornelius Marie Owens WMC — MEMPHIS
1-1 — Kenny Rogers
Floyd Cramer
Marshall Tucker Band
Donna Fargo — WB

17 To 11 — Crystal Gayle
22 To 15 — Ronnie Sessions
Ex To 14 — Barbara Mandrell
Ex To 19 — Mel Tillis
Ex To 23 — Asleep At The Wheel
Ex To 23 — Asleep At The Wheel
Ex To 26 — Freddie Hart
WDAF — KANSAS CITY
1-1 — Kenny Rogers
Hank Williams. Jr.
10 To 7 — Conway Twitty
13 To 9 — Merle Haggard
14 To 10 — Eddie Rabbitt
19 To 13 — Freddy Fender
24 To 14 — Kenny Dale
30 To 17 — Waylon Jennings
21 To 18 — Jennifer Warnes
Ex To 24 — Don King
Ex To 28 — Barbara Mandrell
Ex To 29 — Joe Stampley
WIVK — KNOXVILLE EX 10 55 — Gooy Jameson
KGBS — LOS ANGELES
1-1 — Kenny Rogers
Bobby Bare
Mary Macgregor
11 To 2 — Barbara Fairchild
12 To 3 — Waylon Jennings
8 To 4 — Mickey Gilley
22 To 14 — Crystal Gayle
24 To 15 — Moe Bandy
28 To 20 — Don Gibson
30 To 23 — Hank Williams, Jr.
EX TO 24 — Ray Price
EX TO 25 — Hoyt Axlon
EX TO 26 — Kenny Dale
EX TO 27 — McCall/Nelson
EX TO 30 — Rex Allen, Jr.
KLAC — LOS ANGELES
2-1 — Gene Watson
54 Pai Rakes
55 Ronnie Sessions
56 Statter Bros.
57 Mel Tillis
10 To 5 — Conway Twitty
11 To 9 — Don Williams
14 To 10 — Vern Gosdin
19 To 11 — Crystal Gayle
20 To 13 — Freddy Fender
24 To 18 — Merle Haggard
26 To 21 — Eddy Arnold
27 To 22 — Don King
33 To 25 — Eddle Rabbitt
37 To 28 — Waylon Jennings
43 To 34 — Rex Allen, Jr.
47 To 38 — Kenny Dale
50 To 39 — Dolly Parton
48 To 40 — Tom T. Hail
56 To 44 — Tanya Tucker
WINN — LOUISVILLE
7-1 — Mickey Gilley
Winn — LOUISVILLE
7-1 — Mickey Gilley WINN — LOUISVILLE
7-1— Mickey Gilley
Cody Jameson
7 To 1 — Mickey Gilley
11 To 5 — Barbara Mandrell
19 To 12 — Tammy Wynette
20 To 15 — Waylon Jennings
27 To 22 — Hank Williams, Jr.
Ex To 19 — Donna Fargo — WE
Ex To 24 — John Wesley Ryles
Ex To 28 — Duane Eddy
Ex To 29 — Mel Tillis
Ex To 30 — Dickey Lee
WTSO — MADISON Ex To 29 — Mel Tillis
Ex To 30 — Dickey Lee
WTSO — MADISON
2-1 — Mickey Gilley
Bill Anderson
Charly McClain
Tommy Overstreet
Lois Johnson
Tina Rainford
18 To 10 — Freddy Fender
20 To 13 — Crystal Gayle
21 To 14 — Merle Haggard
23 To 16 — Eddie Rabbitt
28 To 18 — Waylon Jennings
30 To 22 — Barbara Mandrell
33 To 24 — Pal Rakes
35 To 27 — Tanya Tucker
36 To 28 — Tom T. Hall
37 To 31 — Connie Smith
38 To 32 — Rex Allen, Jr.
42 To 33 — Mel Tillis
40 To 34 — Hank Williams, Jr.
43 To 35 — Joe Stampley
41 To 36 — Donna Fargo — WB
45 To 37 — Statter Bros.
Ex To 39 — Freddie Hart
Ex To 40 — Tompall Giaser
Ex To 41 — Ronnie Sessions
Ex To 42 — Ray Griff
Ex To 43 — Billie Jo Spears

Statler Bros. Mel Tillis Jim Reeves Jim Reeves
Mary Macgregor
James Talley
19 To 7 — Vern Gosdin
20 To 12 — Eddie Rabbitt
34 To 22 — Barbara Mandrell
Ex To 29 — Waylon Jennings
Ex To 32 — Rex Allen, Jr.
Ex To 33 — Dottie West
Ex To 34 — Asleep At The Wheel
Ex To 36 — Pal Rakes WWOK — MIAMI 1-1 — Kenny Rogers Statler Bros. Tanya Tucker Ray Griff 1 any Ray Griff Kenny Dale 14 To 9 — Don Williams 15 To 10 — T.G. Sheppard 21 To 17 — Tom T. Hall 22 To 18 — Barbara Mandrell 26 To 20 — Eddie Rabbitt Dolly Parton 21 To 17 — Tom T. Hall 22 To 18 — Barbara Mandrell 26 To 20 — Eddie Rabbitt Ex To 21 — Dolly Parton Ex To 23 — Eddy Arnold Ex To 25 — Waylon Jennings Ex To 28 — Ray Price Ex To 30 — Tina Rainford WEMP - MILWAUKEE WEMP — MILWAOF 6-1 — Crystal Gayle Statler Bros. Brown/Cornelius Pal Rakes Tommy Overstreet Tina Rainford Jim Reeves Jim Reeves
LaCosta
6 To 1 — Crystal Gayle
10 To 3 — Waylon Jennings
15 To 8 — Merle Haggard
25 To 14 — Dolly Parton
30 To 20 — Eddie Rabbitt
Ex To 22 — Kenny Dale
Ex To 25 — Tom T Hall
Ex To 26 — Rex Allen, Jr.
Ex To 29 — Tanya Tucker
Ex To 30 — Freddie Hart
KTCR — MINNEAPOLIS KTCR — MINNEAPOLIS 2-1 — Loretta Lynn Donna Fargo — ABC/Dot Freddie Hart Freddie Hart
Hoyt Axton
Tina Rainford
Marshall Tucker Band
Ray Price
13 To 7 — Vern Gosdin
22 To 8 — Freddy Fender
16 To 9 — Margo Smith
20 To 10 — Tammy Wynette
26 To 19 — Crystal Gayle
Ex To 26 — Eddie Rabbitt
Ex To 28 — Barbara Mandrell
Ex To 30 — Waylon Jennings WUNI — MOBILE 2-1 — Kenny Dale Bill Anderson Freddie Hart Connie Smith Cal Smith Cal Smith
Jimmy Buffett
12 To 5 — Mickey Gilley
18 To 11 — Waylon Jennings
Ex To 24 — Dolly Parton
Ex To 25 — Elvis Presley
Ex To 28 — Ronnie Sessions
Ex To 29 — Tom T. Hall
Ex To 30 — Tanya Tucker WBAM — MONTGOMERY 4-1 — Vern Gosdin Tommy Overstreet Cal Smith Cal Smith
Lucky Clark
Bille Jo Spears
Bill Anderson
24 To 13 — Waylon Jennings
21 To 15 — Eddie Rabbitt
25 To 19 — Merle Haggard
36 To 30 — Jimmy Buffett
Ex To 39 — Statler Bros.
Ex To 40 — John Conlee WKDA — NASHVILLE 1-1 — Conway Twitty John Wesley Ryles Hank Williams, Jr. Freddie Hart
Gary Stewart — LP cut
7 To 2 — Merle Haggard
21 To 11 — Barbara Mandrell
18 To 13 — Eddie Rabbitt
23 To 16 — Waylon Jennings
Ex To 23 — Mel Tillis
Ex To 27 — Dickey Lee
Ex To 28 — Tom T. Hall
Ex To 29 — Tanya Tucker Freddie Hart Ex To 29 — Tanya Tucker

WHN — NEW YORK
2-1 — Tina Rainford
Cody Jameson
Kenny Dale
Dolly Parton
13 To 6 — Conway Twitty
17 To 13 — Tammy Wynette
Ex To 18 — Freddy Fender
Ex To 19 — Duane Eddy WCMS - NORFOLK Hank I nompson
Cal Smith
Don Everly
Marshail Chapman
Brenda Patterson
30 To 24 — Tammy Wynette
31 To 25 — Merle Haggard
38 To 28 — Kenny Dale
39 To 29 — McCall/Nelson
43 To 36 — Dolly Parton
47 To 37 — Jody Miller
50 To 38 — Freddie Hart
58 To 50 — Tanya Tucker
Ex To 43 — Waylon Jennings
Ex To 54 — Pal Rakes
Ex To 55 — Rayburn Anthony
Ex To 56 — Ronnie Sessions
Ex To 59 — Tompall Glaser
Ex To 60 — Mel Tülis
(continued on page

(continued on page 55)

# Growth, Programming To Be Among Key Issues At Gospel Radio Seminar

#### by Lola Scobey

NASHVILLE — On May 6 and 7, the Fifth Annual Gospel Radio Seminar, an outgrowth of the Country Radio Seminar held here annually, will offer a slate of programs designed to help expand and professionalize the more than 25,000 hours of gospel music aired weekly on radio stations in the United States.

The seminar will deal with the current state of gospel radio: growing rapidly, with more and more artists competing for air time, but still a part-time affair for most stations. According to a Gospel Music Association (GMA) survey, although nearly 1,000 stations program at least 6 hours of gospel music weekly, only 75 stations are full-time gospel. In the last 20 years, the number of gospel record companies has increased from five to 40 and the number of full-time gospel groups from 30 to more than 100.

"Gospel has been growing so rapdily, we have had a hard time just keeping up," declared GMA executive director Don Butler. "Gospel musicians haven't had the experience working with radio; we don't know how hits are made."

Charlie Monk, seminar steering committee member, added: "There are no gospel music stations effectively competing for an audience. You can ride the length and breadth of this country and never hear a gospel music song."

#### Seminar Topics

The seminar, to be held at the Airport Hilton, will address this dilemma — of considerable growth coupled with lack of effective programming — through a series of

MANAGER: Bobby Earl Smith.

PRODUCER: Tommy Allsup For Konawa Music Productions and Crow-Smith Productions.

On Polydor Records and Tapes

lectures and panels.

The speakers, who will address the theme "Realizing Your Potential," include Mack Sanders, owner of four radio stations in the midwest; Dr. Jesse Peterson, founder and president of Tempo Records in Kansas City: and Butler.

#### Panels Planned

Panels will be held covering such topics as "Measuring Your Potential Audience" featuring an address on music programming by Les Acree at Nashville's WKDA, "Successful Sales," "Programming Services" and "Success Sells."

# **Reception Honors Paxton**

NASHVILLE — A reception honoring songwriter/singer Gary S. Paxton for his 1977 gospel Grammy award for best inspirational performance was hosted April 20 in Nashville by *The Gospel Trade*, the only gospel music trade paper.

"Actually the reception was designed to allow *The Gospel Trade*, acting informally on behalf of the entire gospel music industry, to thank NARAS for having three gospel Grammy awards," said Steve Aune, owner and publisher of the magazine.

Paxton — writer, producer, artist, and/or engineer on several million-selling pop hits in the '50s and '60s — was honored for his gospel album "The Astonishing, Outrageous, Amazing, Incredible, Unbelievable, Different World of Gary S. Paxton" on the New Pax label. Since his religious conversion in 1971, Paxton has produced dozens of gospel records and has had several hundred songs recorded by gospel groups.

# Annual NARAS Awards Banquet To Honor The 'Most Valuable Players'

NASHVILLE — A new award and a new nomination category will swell to more than 200 the number of awards to be presented at the annual NARAS banquet honoring musicians, background vocalists and recording engineers May 1 at the Hyatt Regency in Nashville.

This, the third annual banquet, will be the first at which recording engineers are honored and the first at which Nashville's Most Valuable Players awards are given.

"The concept for the banquet originated out of the idea that people in the background of a session are generally left unrecognized for their talents," said John Sturdivant, president of the Nashville NARAS chapter. The Nashville chapter is the only NARAS chapter in the nation that holds a banquet of this type, Sturdivant said.

#### Peer Group Awards

The Nashville Most Valuable Players awards are peer group awards with winners selected by NARAS members who mark their ballots in response to the question: "Who would you want with you in the studio?" Twenty categories of players (woodwind players, background vocalists, etc.) are listed, with members asked to refrain from voting on categories in which they are not knowledgeable.

"There is a great deal of anticipation in connection with this award," Sturdivant said. "And we feel in future years it will grow into one of the most exciting elements of the banquet."

Super Picker Award certificates will be presented to 144 musicians, 53 background singers and 19 engineers who participated on the sessions for 57 single

records recorded in Nashville in 1976. The 57 singles are selected by the 26-member NARAS board of governors here from a slate of nominees proposed by the NARAS banquet committee.

The banquet committee includes session musician Charlie McCoy as chairman, plus Les Ladd, recording engineer; Dolores Elgin, background vocalist; Lloyd Green, session musician; and Willie Ackerman, session musician.

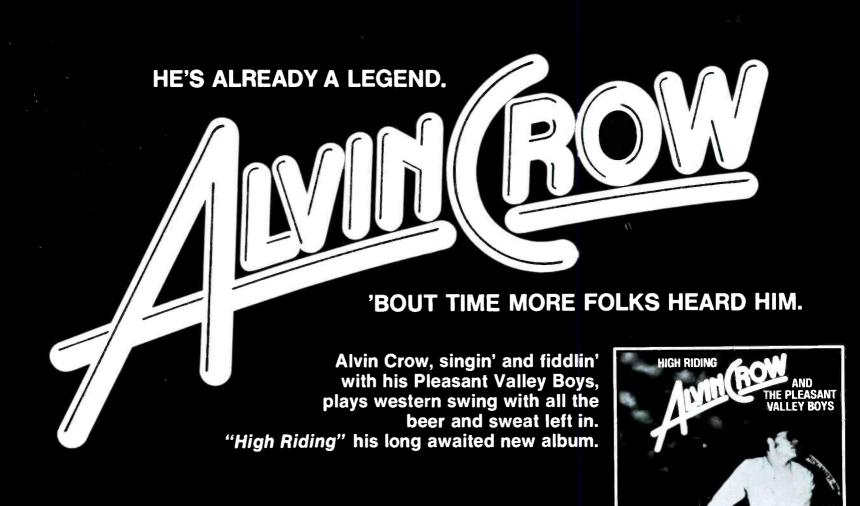
# Kilroy Named Playboy Records Vice President

NASHVILLE — Eddie Kilroy has been named vice president of Playboy Records, according to an annoucement by label president Tom Takayoshi. Kilroy had headed Playboy's Nashville division for the past three years.

Originally from Texas, Kilroy has been involved with the Nashville entertainment industry for 10 years. Prior to joining the Playboy staff, he headed his own production and promotion company.



Eddie Kilroy



# CountrySinglesgeviews-Albungeviews

JIM ED BROWN/HELEN CORNELIUS (RCA JH-10967)

Born Bellever (2:30) (Filmways Music — ASCAP) (Gary Harju)

Sure to be the highlight of the week. Jim Ed and Helen are at their best on this tune and sure to get plenty of airplay, especially with the short time of 2:30.

MARSHALL CHAPMAN (Epic 8-50376)

Know My Needs (3:05) (Horse Creek — BMI) (M. Chapman/J. Rushing)

Take a second listen to this one. From her "Feeling Good" album, it could be Marshall's big single.

JIMMY C. NEWMAN (Plantation PL-153)

Alligator Man (2:41) (Newkeys Music — BMI) (Jimmy C. Newman/Floyd Chance)

If you like Cajun music, this is sure to be your cup of Chickory. No one sings songs of the Bayou like Jimmy and his side-kick on this cut. Rufus Thibodeaux.

CLAUDE KING (True T-103)

Cotton Dan (3:00) (Crooked Creek Music - BMI) (Don Tyler)

Yes, Claude is still around and able to sing a song in a way that makes people stop and listen. Good guitar licks and production.

# -Additional Releases -

JIMMY GATELEY (ABC DO-17693)

Don't Lead Me On (2:43) (Levisa Music - BMI) (Mel Street)

SHERWIN LINTON (Little Richie LR-1018)

You Men Are All Alike (3:05) (Acuff-Rose -- BMI) (Sherwin Linton)

CHARLY McCLAIN (Epic 8-50378)

It's Too Late To Love Me Now (3:00) (Chappell & Co. — ASCAP) (J. Wilson/R. Bourke/G Dobbins)

LONZO & OSCAR (World Int'l IRDA-399)

Mama's Sugar (3:12) (Tree — BMI) (Sonny Throckmorton)

RUSS MARSH (Starway IRDA 394)

Golden Rocket (2:54) (Belinda/Unichappell — BMI) (Clarence E. Snow)

RON WILLIAMS (Christi C-222)

Whispering Pines (2:58) (Softcharay Music — BMI) (Howard Crockett)

LOIS JOHNSON (Polydor PD 14392)

I Hate Goodbyes (2:53) (Jack & Bill — ASCAP) (Jerry Foster/Bill Rice)

MARY LOUISE (Eagle Int'l El-1136)

Someone Like You (2:25) (Crooked Creek Music — BMI) (Tom & Tim Dean/J. Lon)

DURWOOD (Eagle Int'l El-1138)

You Loved Me So Good (2:37) (Curtiswood Music — ASCAP) (Durwood Haddock)

# **MOST ADDED COUNTRY SINGLES**

- I WAS THERE STATLER BROS. MERCURY WCMS, WMC, KIKK, WYDE, WSLR, KXOL, KVET, KENR, WBAP, KXLR, WSUN, WIVK, WEMP, WWOK, KFDI, KLAC, WWVA. KAYO, KSON. KCKN.
- 2. DON'T GO CITY ON ME TOMMY OVERSTREET ABC/Dot KIKK, KENR, WBAP, WEMP, KKYX, KFDI, KHEY, KAYO, WAME, WBAM, KDJW, KCKC, WTSO, KRAK, KNUZ, WPOC, WVOJ, KMPS.
- 3. HEAD TO TOE BILL ANDERSON MCA WSLR, WUNI, KHAK, KAYO, WBAM, KDJW, KCKC, WXCL, WTSO, KRAK, KNUZ, WKDA, WVOJ, KMPS
- 4. THIS GIRL (HAS TURNED INTO A WOMAN) MARY MACGREGOR ARIOLA AMERICA WMC, WYDE, WSLR, KLAK, WBAP, KXLR, WIVK, KGBS, WAME. WHK. WWOL WONE

# **MOST ACTIVE COUNTRY SINGLES**

- 1. LUCKENBACH, TEXAS WAYLON JENNINGS RCA
  WCMS ex-43, KRMD 32-21, WMC ex-29, KIKK 40-19, KOBX 12-6. WSLC ex26, WNRS 25-17, WYDE 28-10, WSLR 25-20, KXOL 47-23, WUNI 18-11, WINN
  20-15, KVET 21-12, KLAK 18-10, KENR ex-17, WBAP ex-26, WIL 38-28, KVOO
  ex-15, KWJJ ex-38, WDAF 30-17, KHAK 38-30, WDEE ex-28, KTCR ex-30,
  WSUN 13-5, WIVK 27-9, WEMP 10-3, WWOK ex-25, KKYX 27-13, KFDI 37-22,
  KGBS 12-3, KCUB 25-14, KLAC 37-28, KHEY 29-22, WWVA 30-16, KAYO 2515, KSON 24-16, WAME 29-19, WBAM 24-13, KDJW 32-22, KERE 15-10,
  KCKC 15-5, WUBE 32-19, KCKN 10-5, WXCL 35-26, WTSO 28-18, WHOO 2521, WHK 27-16, WIRE 31-22, KRAK 40-25, WJJD 29-21, KNUZ 20-5, WPOC 2822, WKDA 23-16, KNEW 14-8, KMPS ex-26, WPLO 21-12.
- 2. I CAN'T HELP MYSELF EDDIE RABBITT ELEKTRA KRMD ex-33, WMC 20-12, KEBC ex-60, WYDE 20-9, WSLR 19-13, KVET 26-21, KLAK 25-15, KENR 31-24, WBAP 26-12, WIL 40-32, KVOO 57-34, KWJJ 39-27, WDAF 14-10, WDEE 32-25, KTCR ex-26, WSUN 18-12, WIVK 30-24, WEMP 30-20, WWOK 26-20, KFDI 33-28, KLAC 33-25, KHEY 24-18, KSON 11-6, WAME 27-18, WBAM 21-15, WXCL 30-21, WTSO 23-16, WHOO 30-24, WHK 15-9, WIRE 36-28, KRAK 38-33, WJD 20-15, KNUZ 22-10, WWOL 25-16, WKDA 18-13, WVOJ 32-21, KNEW 22-17, KMPS 28-22, WPLO 22-18.
- 3. YOUR MAN LOVES YOU, HONEY TOM T. HALL MERCURY
  KIKK ex-37, KBOX 43-35, WSLC ex-29, WYDE 26-19, WSLR 37-27, KXOL ex50, WUNI ex-29, KVET 40-34, KVOO 55-32, KHAK ex-40. WDEE ex-40. WSUN
  30-22, WEMP ex-25, WWOK 21-17, KFDI 38-33, KGBS ex-30, KCUB ex-38,
  KLAC 48-40, KHEY 36-31, WWVA 35-28, KSON 39-29, WAME ex-28, KDJW
  43-27, KCKC 23-18, WXCL ex-33, WTSO 36-28, WHOO 36-29, WHK ex-32,
  WIRE 43-33, WJJD ex-30, WWOL 37-32, WKDA ex-28, WVOJ ex-40, KNEW ex28, WPLO ex-30.
- 4. IF WE'RE NOT BACK IN LOVE BY MONDAY MERLE HAGGARD MCA WCMS 31-25, KIKK 16-5, WNRS 22-13, WYDE 15-5, WSLR 20-15, KXOL 33-25, KVET 17-11, KENR 17-9, WBAP 10-3, WIL 16-11, KVOO 17-13, KWJJ 36-24, WDAF 13-9, WDEE 25-17, WSUN 27-21, WEMP 15-8, KFDI 30-25, KLAC 24-18, WWVA 11-5, WBAM 25-19, KCKC 11-3, WUBE 19-9, WXCL 25-20, WTSO 21-14, WHK ex-28, WIRE 21-15, KNUZ 8-4, WWOL 22-17, WKDA 7-2, WVOJ 26-17, KMPS 23-13.



FREDDY FENDER — The Best Of Freddy Fender — ABC DOT DO-2079 — Producer: Huey Meaux — List: 6.98

A sampler of Fender's best tunes. Side one is a sequence of his number one records since "Before The Next Teardrop Falls," while side two goes back to the '50s and "Rancho Grande." There is no filler material on this LP. Meaux deserves credit for a clean sound and tasteful touch.



KRIS KRISTOFFERSON — Songs Of Kristofferson — Columbia/Monument PZ 34687 — Producers: Fred Foster, David Anderle

Another collection of previously released favorites by the songwriter who introduced skin to country music. His songs still retain their original appeal. And, how long has it been since "Me and Bobby McGee?" . . . or "Loving Her Was Easier," "For The Good Times," "Sunday Morning Coming Down." "Why Me. . . . "



THE COON ELDER BAND — Featuring Brenda Patterson — Mercury SRM-1-1140 — Producer: Jim Ed Norman — List: 6.98

This debut album by the Memphis-based Coon Elder Band is one of the best country menage efforts to come out of this area. Brenda Patterson is a soulful vocalist with three albums behind her and Jim Ed Norman's production makes every tune unique. Their current single "What Does It Take To Win Your Love" was a hit for Jr. Walker on Motown a decade ago, and with Ms. Patterson's handling, it could have across-the-board airplay. "Minutes To Hours" and "Later On" also have hit potential.



ROY CLARK — My Music & Me/Vocal And Instrumental — ABC/Dot DO-2072/2 — Producer: Jim Foglesong — List: 8.98

Jim Foglesong's production, with Bergan White and Bill Walker's string arrangements, sweeten Clark's vocals and the result is some fine songs on the first record of this two-record set. The instrumental sides are outstanding with those Roy Clark finger-pickin' good licks on "Lazy River." Clark's own composition "Hookinit." "Georgia on My Mind." and "Breaking Up Is Hard To Do." If PD's insist on words with music, "We Can't Build A Fire In The Rain" and "Loving You May Be All Wrong" are select choices.

# Country Roundup

Singer-composer Sandy Mason was the headliner at the Pickin' Parlor on April 12. Lee Richards, a new artist and longtime songwriter, opened the show singing his own compositions. A captivating performer, Ms. Mason opened her set with a mime cabaret number which will be on her new album. She went on to display her considerable vocal and instrumental (guitar) skills on numbers such as "I'm Sorry Now I Didn't Try" and "When I Dream." joined by Joe Allen on bass and Charles Cochran on keyboards.

Gene Cotton and Jennifer Warnes shared the bill at the Exit/In April 16-17. Warnes' current hit "Right Time Of The Night" has crossed over from pop into country and some MOR, and she was a compatible opener for Cotton, who is a resident Nashvillian breaking pop with his LP "Rain On."

Diane Davidson and Tracy Nelson appeared together across town at the Pizza Parlor. These gutsy vocalists will pair to tour within the coming months. It should make for an unbeatable combination.

Rick Steele and Tom Rush packed the Pickin' Parlor April 18-19.

Barbara Mandrell is scheduled to tape a show from Hugh Hefner's Playboy mansion with R&B singer Johnnie Taylor for ABC-TV in the late spring.

Arlene Hardin, new Elektra artist, debuts with "Southern Bell." Ms. Hardin has crooned on more than 16 chart records in the past and is coming back after a six-year "vacation." Billy Swan will open for Kris Kristofferson on upcoming dates as the latter resumes per-

forming during breaks in filming the motion picture "Convoy." **Don Williams** was recently subjected to an interesting dilemma on the part of the U.S. customs office. After his return from England where he performed at the Wembley Festival,

a Briton sent him a carved wood cowboy hat. But the customs office is having trouble determining the duty since it can't be taxed as apparel and it's not exactly an object d'art.

Another gift from abroad is **Tina Rainford**, a fraulein with a new song called "Silver Bird"

Another gift from abroad is **lina Hainford**, a fraulein with a new song called "Silver Bird" on Epic. A lady heard the song while on vacation in Germany, brought it back to El Paso, got Charlie Russell at KHEY to play it and it became a regional smash. Epic picked it up here and the record is now on the national charts.

George Jones opened the second in a projected chain of his Possum Holler clubs in Topeka, Kansas last week. Several music industry figures accompanied Jones in a chartered twin-engine Corvair. Over Springfield, Mo. the plane lost one engine and was forced to land. Jones' reaction was to wish for some whiskey — although he hadn't drunk in three weeks — and to change his mind about buying the plane, which belongs to Gene Blanton, the governor's brother. Jones sang "Amazing Grace" to himself as the plane landed.

The Oak Ridge Boys, multiple Grammy winners, signed with ABC/Dot Records with intent to stretch out to country audiences.

B.J. Thomas has been in Nashville this month recording a new gospel album for Myrrh

**B.J. Thomas** has been in Nashville this month recording a new gospel album for Myrrh Records at Goldmine Studio and Creative Workshop, with **Chris Christian** producing.

Jimmy Dean's "I.O.U." did so well in the past years as a Mother's Day record that GRT is releasing it this year with confidence of another smash holiday hit. They've shipped 400,-000 singles and 130,000 albums and alloted \$20,000 in promotion dollars to deliver. GRT is also releasing a Jimmy Carter comedy album that will also get prime promotion treatment.

Congratulations to **Tom Rodden**, who was promoted from V.P. of marketing to V.P. and general manager at Monument last week.

Also the best to **B.J. McElwee** who has been promoted to V.P. of special marketing and

carmen adams

has a new office at ABC in L.A.

# **C4SH BOX R&B**

# TOP 75 R&BALBUNAS

|    |   | 7(  | X          |    | ALDUIVIO   |             |                      |
|----|---|-----|------------|----|--|-------------|----------------------|
|    | 4/2   |     | eeks<br>On |    |  | W<br>4/23 ( | Veeks<br>On<br>Chart |
| 1  | MARVIN GAYE AT THE  |     | nart       | 38 | UNFINISHED BUSINESS  |             |                      |
|    | (Tamla/Motown T7-352R2)   | 1   | 5          | 39 | ROOTS  | 30          | 23                   |
| 2  | NATALIE COLE (Capitol SO 11600)                                       | 2   | 9          | 40 | WHAT YOU NEED  | 28          | 10                   |
| 3  | COMMODORES<br>(Motown M7-884R1)                                       | 5   | 5          | 41 | PERSON TO PERSON   | 44          | 25                   |
| 4  | GO FOR YOUR GUNS THE ISLEY BROTHERS (T-Neck/Epic PZ 34432)            | 6   | 4          | 40 | AVERAGE WHITE BAND<br>(Atlantic SD 2-1002)                   | 38          | 15                   |
| 5  | , AHH, THE NAME IS  | 0   | 4          |    | MIRACLES (Columbia 34460)  ENCHANTMENT                       | 40          | 8                    |
|    | BOOTSY, BABY<br>BOOTSY'S RUBBER BAND<br>(Warner Bros. BS 2972)        | 4   | 13         | 43 | (United Artists UA LA 682G)                                  | 39          | 13                   |
| 6  | ASK RUFUS<br>RUFUS FEATURING CHAKA KHAN                               |     |            | 45 | BRICK (Bang 408) METHOD TO THE                               | 42          | 25                   |
| 7  | (ABC AB 975) TEDDY PENDERGRASS  | 3   | 13         | 45 | MADNESS<br>UNDISPUTED TRUTH                                  |             |                      |
| 8  | (Phila Intl./Epic PZ 34390)  SONGS IN THE KEY OF LIFE                 | 7   | 8          | 46 | (Whitfield/Warner Bros. WH 2967)  SPIRIT                     | 35          | 15                   |
|    | STEVIE WONDER<br>(Tamla/Motown T13-340C2)                             | 8   | 29         |    | EARTH, WIND & FIRE<br>(Columbia PC 34241)                    | 46          | 29                   |
| 9  | YESTERDAY, TODAY & TOMORROW THE SPINNERS (Atlantic SD 19100)          | 11  | 5          | 47 | CARICATURES DONALD BYRD (Blue Note/United Artists BNLA 633G) | 45          | 12                   |
| 10 | IN FLIGHT GEORGE BENSON   | , , | 3          | 48 | HOPE WE GET TO LOVE IN                                       |             |                      |
| 11 | (Warner Bros. BSK 2983)   | 9   | 12         |    | TIME MARILYN McCOO & BİLLY DAVIS JR. (ABC ABCD 952)          | 48          | 30                   |
| 12 | (Epic PE 34229)  DEEP IN MY SOUL                                      | 10  | 23         | 49 | VIBRATIONS<br>ROY AYERS UBIQUITY                             |             |                      |
| '- | SMOKEY ROBINSON<br>(Tamla/Motown T6-350S1)                            | 13  | 12         | 50 | (Polydor PD 1-6091)  JOYOUS                                  |             | 17                   |
| 13 | RATED EXTRAORDINAIRE JOHNNIE TAYLOR (Columbia PC 34401)               | 14  | 8          | 51 | PLEASURE (Fantasy F9526) WHAT THE WORLD IS                   | 53          | 3                    |
| 14 | STAY IN LOVE MINNIE RIPERTON (Epic PE 34191)                          | 15  | 8          |    | COMING TO DEXTER WANSEL (Phila. Intl./Epic PZ 34487)         | 54          | 1                    |
| 15 | ANGEL OHIO PLAYERS  | 15  | 0          | 52 | SOMETIMES FACTS OF LIFE (Kayvette/TK 802)                    | 52          | 4                    |
| 16 | (Mercury SRM 1-3701) SWEET BEGINNINGS                                 | 19  | 4          | 53 | LOVE STORM TAVARES (Capitol STAO 11628)                      | 52          | 1                    |
| 17 | MARLENA SHAW (Columbia PC 34458)  DISCO INFERNO                       | 18  | 8          | 54 | SO SO SATISFIED ASHFORD & SIMPSON                            |             |                      |
| 18 | TRAMMPS (Atlantic SD 18211) LET 'EM IN                                | 17  | 15         | 55 | (Warner Bros. BS 2992)  A MAN AND A WOMAN                    | 56          | 14                   |
| 19 | BILLY PAUL (Phila. Intl./Epic PZ 34369)  COMING BACK FOR MORE         | 12  | 20         |    | DIONNE WARWICK & ISAAC HAYES (ABC AB 996-2)                  | 47          | 10                   |
| "  | WILLIAM BELL<br>(Mercury SRM 1-1146)                                  | 20  | 5          | 56 | BOB JAMES 4<br>(CTI 7074)                                    | 57          | 3                    |
| 20 | A REAL MOTHER FOR YA<br>JOHNNY GUITAR WATSON<br>(DJM/Amherst DJLPA-7) | 33  | 3          | 57 | NYC NYUSA<br>THE FATBACK BAND<br>(Spring/Polydor SP 1-6714)  | 61          | 2                    |
| 21 | UNMISTAKABLY LOU LOU RAWLS (Phila: Intl./Epic PZ 34488)               |     | 4          | 58 | PHYLLIS HYMAN  | 63          | 2                    |
| 22 | ANY WAY YOU LIKE IT THELMA HOUSTON                                    | 20  |            | 59 | (Buddah/RCA BDS 5681)  FLY LIKE AN EAGLE                     |             | Ē                    |
| 23 | (Motown T6-345S1) ROMANTIC JOURNEY                                    | 16  | 19         | 60 | AN EVENING WITH DIANA  | 51          | 9                    |
|    | NORMAN CONNORS<br>(Buddah/RCA BDS 5682)                               | 29  | 3          |    | ROSS<br>(Motown M7-877R2)                                    | 49          | 12                   |
| 24 | SUITE FOR THE SINGLE GIRL   |     |            | 61 | A BLOW FOR ME, A TOOT<br>TO YOU<br>FRED WESLEY AND THE HORNY |             |                      |
| 25 | SLAVE   | 23  |            |    | HORNS FEATURING MACEO PARKER<br>(Atlantic SD 18214)          | 66          | 2                    |
| 26 | (Cotillion/Atlantic SD 1-6093) IT FEELS SO GOOD                       | 36  | 5          | 62 | SEAWIND<br>(CTI 5002)  | 64          | 3                    |
| 27 | MANHATTANS (Columbia PC 34450)  JEAN CARN (Phila Let (Frio PT 24304)  | 22  |            | 63 | SUN-POWER<br>SUN (Capitol ST 11609)                          | 69          | 2                    |
| 28 | (Phila, Intl./Epic PZ 34394)  MAZE (Capital ST 11507)                 | 27  |            | 64 | BRAINSTORM<br>(Tabu/RCA BQL 1-2048)                          | 65          | 7                    |
| 29 | (Capitol ST 11607)  STILL TOGETHER  GLADYS KNIGHT & THE PIPS          | 32  | 9,         | 65 | HEAVY WEATHER<br>WEATHER REPORT<br>(Columbia PC 34418)       | 68          | 3                    |
| 30 | (Buddah/RCA BDS 5689)  REACHING FOR THE                               | 41  | 3          | 66 | BUMPS & BRUISES JOE TEX (Epic PD 34666)                      | 7.2         | 2                    |
| 30 | WORLD HAROLD MELVIN & THE BLUE NOTES                                  |     |            | 67 | GINSENG WOMAN ERIC GALE (Columbia PC 34421)                  | 71          | 3                    |
| 31 | (ABC ABCD 969) THIS IS NIECY  | 21  | 13         | 68 | V.S.O.P. HERBIE HANCOCK                                      |             |                      |
|    | DENIECE WILLIAMS<br>(Columbia PC 34242)                               | 24  | 32         | 69 | (Columbia PG 34688) LOVE IN C MINOR                          |             | 1                    |
| 32 | DRAMATICS (ABC ABCD 955)  | 26  | 27         |    | CERRONE (Cotillion/Atlantic SD 9913)  MUSICMAGIC             | 58          | 6                    |
| 33 | CAR WASH<br>ORIGINAL SOUNDTRACK<br>(MCA 2-6000)                       | 31  | 26         |    | RETURN TO FOREVER<br>(Columbia PC 34682)                     | _           | 1                    |
| 34 | PART 3 KC & THE SUNSHINE BAND (TK 605)                                | 37  | 28         | 71 | SECRET PLACE<br>GROVER WASHINGTON JR. (Kudu 32               | ) 62        | 16                   |
| 35 | NOW DO-U-WANTA DANCE<br>GRAHAM CENTRAL STATION                        |     |            | 72 | B.B KING (ABC AB 977)  | 70          | 10                   |
| 36 |   | 55  | 2          | 73 | T-CONNECTION (Dash/TK D-30004)                               | -           | 1                    |
| 2- | WILD CHERRY<br>(Sweet City/Epic PE 34462)                             | 34  | 6          | 74 | DONNA SUMMER (Oasis/Casablanca NBLP 7038)                    | 60          | 26                   |
| 3/ | A SONG WALTER JACKSON   |     |            | 75 | SOLID<br>MICHAEL HENDERSON                                   |             |                      |
|    | (Chi-Sound/UA CHLA 733G)  | 43  | 3          |    | (Buddah BDS 5662)  | 59          | 32                   |
|    |   |     |            |    |  |             |                      |

# Do R&B Stations' Spot Rates **Reflect Stations Ratings?**

by Cookie Amerson

LOS ANGELES — Air time rates for R&B formated stations across the country frequently do not reflect the stature the station has in the market. The rates also differ a great deal from their general market counterparts, which may in some instances have a lot of the same audience, and not have that much of a difference in ratings. Cash Box took a general survey of rate card rates in 10 of the top markets to examine what was being charged for a 60-second drivetime radio spot.

In New York, WABC charges \$250 no matter how many spots a client may purchase or for how long a period. The price does not fluctuate in drive-time. WBLS charges \$118. 99X charges \$80 and was apparently willing to reduce the price if one would purchase spots for several weeks. WWRL starts at \$85 but will also allow leniency with the purchase of several weeks of air time.

#### **Top Station**

In Memphis, the top station in the market is the R&B formated WDIA, which charges \$28 maximum but can get as low as \$24 if one purchases several spots over an extended period of time. WHBQ, its contemporary formated counterpart which was several points behind them in the last ratings, charges a high of \$100 and a low of \$54 in morning drive, noting the fact that Rick "Disco Duck" Dees is the morning air

In Chicago, top rocker WLS charges \$235, with a low of \$205 for an extended

purchase. WVON charges \$70 and can go as low as \$50. WJPC charges a flat \$35 with no variation and WBMX charges \$45 but will go as low as \$37

In Detroit, top rocker CKLW charges \$180, but will go down to \$150. WJLB charges \$55 to \$40 and WCHB charges from \$70 to \$40, with neither station many points behind CKLW in overall ratings. With black population being the high percentage it is, the music is quite similar.

In Dallas, top rocker KLIF is getting \$56 to \$48. With little point difference rating wise, KKDA-FM is charging \$33 to \$27. Right behind KKDA, KNOK-FM charges \$35 to \$29.

In Philadelphia, WFIL charges \$150 to \$130 for drive time, but in the ratings, there is a wide margin in favor of WFIL. R&B formatted WDAS-FM is getting \$38 to \$27.

In St. Louis, KSLQ charges from \$53 to \$48. Top R&B format KATZ is charging from \$37 to \$11, and WESL charges \$11.

In Pittsburgh, top rocker 13Q is getting \$50 to \$33 for morning drive air time. WAMO, which is quite a bit behind them, is getting \$40 to \$36.

In San Francisco, KSFX is getting from \$198 to \$156; disco formated KSFX is getting from \$50 to \$45 and KDIA charges from \$42 to \$36 for drive time.

In Los Angeles, where several stations seem to be reaching for the same audience, KHJ is charging \$200 to \$85 for drive-time spots. K-100 is getting from \$80 to \$54 and 10Q, which recently went on the air, is (continued on page 48)

JIMMY DOCKETT /CAN REMEMBER THE GOOD OLD DAYS IMAGE / IM-3021 .AND FROM THE ALBUM BEAUTY AND SOUL (IM 302) SO DOES RADIO! MISS. WORV LA. WBOI WTQX KJLH WEAS WSRC WQIZ WSHV WOKN WLLE wxv KZEN WEDR wxox WDLT WCPL WENZ WEUP KBSF WNSI FLA. WJJS WHRO WATV WACL WIXA WBCU WRAP WATM WEDR WSOK WXEL WESY WARR WENN WORL WIBB WGOV WDDO WCLD TEXAS KNOK OKLA WBUL WERD D.C. WEAM WRAG WRBD WRDW WSID KJET WTBJ WBOP WRXB wto WEBB WAER ксон оню KGBC VIR. IS N.C. WWAE IND. WKLR WMRM WEAL TENN WJNC WGTM S.C. 98K WYNN WSBT KADO WCLK KY. WSTM

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# **ADDITIONS TO R&B PLAYLISTS**

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WAOK — ATLANTIC — Frank Barrow
#1 — The Pride — Isley Brothers
Disco Train — Jerry Rick — AVI
Whodunit — Tavares — Capitol
18 To 9 — I Wanna Do It To You — Jerry Butler
12 To 7 — Good Thing Man — Frank Lucas
#1 LP — Commodores
New LP — Teddy Pendergrass
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#1 LP — Commodore's
New LP — Teddy Pendergrass
WIGO — ATLANTA — Rick Fly
#1 — Got To Give It Up — Marvin Gaye
Hello Stranger — Yvonne Eliman — RSO
Keep That Same Old Feeling — Side Effect — Fantasy
Loving You — Phyllis Hyman — Buddah
17 To 12 — Good Thing Man — Frank Lucas
#1 LP — Bootsy's Rubber Band
WWIN — BALTIMORE — Don Brooks
#1 — Ain't Gonna Bump — Joe Tex
While I'm Alone — Maze — Capitol
Katrina — MCA
I'm Going Down — Rose Royce — MCA
People Gonna Talk — Tip Watkins — HåL
Be Real — Tomorrows Edition — Gang
What It Is — Nytro — Whitfield
Renaissance Love — Lonnie Liston Smith — RCA
Break It To Me Gently — Aretha Franklin — Atlantic
Our Love — Dells — Mercury
Hotline — Shotgun — ABC
Feel Alright — Crackin' — WB
22 To 4 — Marvin Gaye
29 To 23 — Go On With The Show — Softones
21 To 17 — The Pinocchio Theory — Bootsy Collins
#11 LP — Rufus
New LPS — Gladys, Night, Dells, Ronnie Laws, Pleasure
Lore — Morring (Neon (Night) i LP — Hufus ew LPs — Gladys, Night, Dells, Ronnie Laws, Pleasurë, Joe Tex. Morning/Noon/Night

Joe Tex. Morning/Noon/Night

WBUL — BIRMINGHAM — Shelly Pope
#1 — I'm Your Boogie Man — K.C. & The Sunshine Band
Free Love — Jean Carn — Phila. Intl.
Best Of My Years — Wes Lewis — Black Cat
| Like The Feeling — Luther Ingram — Koko
Dance And Shake Your Tambourine — Universal Robot —
Red Greg
Standing On The Positive Side — Paul Kelly — WB
Hello Stranger — Yvonne Elliman — RSO
15 To 7 — So Called Friends — Lee Mitchell
#1 LP — K.C. & The Sunshine Band
New LPs — Isley Brothers. Ohio Players, Trammps.
Seawind. Commodores

Seawind. Commodores

WIFO — BUFFALO — Harold Lewis
#1 — The Pride — Isley Brothers
Roots Medley — Quincy Jones — A & M
I'm Your Boogie Man — K.C. & The Sunshine Band — TK
33 To 18 — Do What You Want To Do — T-Connection
Ex To 21 — Break It To Me Gently — Aretha Franklin
34 To 20 — Thats What Its All About — Brick
#1 LP — Teddy Pendergrass
New LPs — Johnny Guitar Watson, William Bell, Tata
Vega. Dells. Lifestyle, Tavares, Lou Rawls

Vega. Dells. Lifestyle, Tavares, Lou Hawls

WGIV — CHARLOTTE — Manny Clarke
#1 — I'm Your Boogie Man — K.C. & The Sunshirle Band
Got To Give It Up — Marvin Gaye — Tamla
Can't Wait/Tick Tock — Brick — Bang
What's On Your Mind — Brass Construction — United
Artist
Keep That Same Old Feeling — Side Effect — Fantasy
We're Getting Stronger — Loleatta Holloway — Gold Mind
You Must Believe — Brainstorm — Taboo
I Did It For Love — Love Unlimited — Unlimited Gold
19 To 5 — Sir Duke — Stevie Wonder
#1 LP — Anthony Renfro
WBMX — CHICAGO — Ernest James

WBMX — CHICAGO — Ernest James

WBMX — CHICAGO — Ernest James
Additions:
It It's The Last Thing I Do — Thelma Houston — Motown
Party Life — Symbol Eight — Shock
Rhapsody In Blue — Walter Murphy — Private Stock
Good Good Time — Syl Johnson — Shana
This Close To You — Luther — Cotillion
Bird Land — Weather Report — Columbia
#1 L P — Weather Report

WVON — CHICAGO — E. Rodney Jones
#1 — Disco Inferno — Trammps
Break It To Me Gently — Aretha Franklin — Atlantic
Go Away Little Boy — Marlena Shaw — Columbia
Goody Good Times — Syl Johnson — Shana
I'm In Heaven — Touch Of Class — Midsong Int'l.
High School Dance — Sylvers — Capitol
20 To 14 — Sad Girl — Carl Graves
19 To 13 — Rubber Ducky — Bootsy Rubber Band
18 To 12 — What It Is — Garnett Mims
#1 L P — D.C. LaRue
#1 LP — D.C. LaRue
New LPs — Pable Cruise, Loleatta Holloway, Wild Cherry,
Evonne Elliman. El Coco. Tip Watkins, Tryone Davis,
House Band

WJPC — CHICAGO — Richard Steele

House Band

WJPC — CHICAGO — Richard Steele
#1 — I Wanna Do It To You — Jerry Butter
High School Dance — Sylvers — Capitol
Break It To Me Gently — Aretha Franklin — Atlantic
18 To 7 — Got To Give It Up — Marvin Gaye
15 To 8 — Ain't Gonna Bump No More — Joe Tex
19 To 13 — Uptown Festival — Shalamar
22 To 15 — Goody Good Times — Syl Johnson
11 To 17 — So So Satisfied — Ashford & Simpson
-7 To 18 — Sir Duke — Stevie Wonder
#1 LP — Commodores
New LPs — Lou Rawls. Dells. Savannah Band. Johnny
Taylor ew LPs Taylor

Taylor

WCIN — CINCINNATI — Bob Long
#1 — The Pride — Isley Brothers
High School Dance — Sylvers — Capitol
Break It To Me Gently — Aretha Franklin — Atlantic
Make Me Yours — Jackie Moore — Kayvette
Slow Down — John Miles — London
Get Happy — Jimmy Bohorn — Alston
15 To 2 — Whodunit — Tavares
20 To 11 — Baby I Love Your Way — Walter Jackson
25 To 14 — While I'm Alone — Maze
29 To 17 — Hollywood — Rufus
#1 LP — Isley Brothers
New LP — Troppea
WMMO — CLEVELAND

New LP — Tropea

WJMO — CLEVELAND — Lynn Tolliver
#1 — Fly Like An Eagle — Steve Miller
Break It To Me Gently — Aretha Franklin — Atlantic
Body Language — G.F. & Friends — Monument
Girl — Billy Preston — A&M
Do What You Want To Do — T-Connection — Dash
Long & Winding Road — Melba Moore — Buddah
I'm Going Down — Rose Royce — MCA
Keep That Same Old Feeling — Side Effect — Fantasy
Wanting To Be Loved — Michelle Whiley — 20th Century
12 To 6 — Got To Give It Up — Marvin Gaye
Ex To 11 — Hollywood — Rufus
18 To 12 — Hats Off To Mama — Philippe Wynne
21 To 13 — Your Love — McCoo & Davis
30 To 17 — High School Dance — Sylvers
#1 LP — Commodores
New LPs — Tavares, Marvin Gaye

WYKO — COLUMBUS — Keith Willis

WVKO — COLUMBUS — Keith Willis #1 — The Pride — Isley Brothers Hotline — Shotgun — ABC Hollywood — Rufus — ABC

You Haven't Made!t To The Top — Michael Henderson — Buddan
So So Satisfied — Ashford & Simpson — WB
Out Of The Blue — Gap Band — Tattoo
12 To 4 — Rubber Ducky — Bootsy's Rubber Band (LP

cut)
15 To 5 — Keep That Same Old Feeling — Side Effect
18 To 8 — Got To Give It Up — Marvin Gaye
14 To 9 — Your Love — McCoo & Davis
17 To 11 — Ain't Gonna Bump No More — Joe Tex
25 To 13 — High School Dance — Sylvers
28 To 14 — I Can't Get Over You — Dramatics
22 To 17 — While I'm Alone — Maze
#1 I P — Slave

17 To 11 — Ain't Go 25 To 13 — High So 28 To 14 — I Can't C 22 To 17 — While I'i #1 LP — Slave New LP — Tavares

KKDA — DALLAS — Chuck Smith

11 — Love is Better in The A.M. — Johnny Taylor

I Can't Get Over You — Dramatics — ABC
Going To The Country — Original Bird — Hytone
Biessed is The Woman — Shirley Brown — Arista
Uptown Festival — Shalamar — Soul Train

24 To 19 — Going To Lay A Little Soul — Creators

23 To 17 — Super Band — Kool & The Band

16 To 8 — Got To Give It Up — Marvin Gaye

#1 LP — Bootsy's Rubber Band

KNOK — DALLAS/FT. WORTH — Nat Jackson
Break It To Me Gently — Aretha Franklin — Atlantic
Body Vibes — Ohio Players — Mercury
If It's The Last Thing I Do — Thelma Houston — Tamla
Our Love — Dells — Mercury
If You Gonna Do It — Peoples Choice — TSOP
9 To 5 — Your Love — McCoo & Davis
15 To 9 — Everything Must Change — George Benson
17 To 10 — Sour & Sweet — Savannah Band
#11 P — Maze 17 To 10 — So #1 LP — Maze

WDAO — DAYTON — Turk Logan
#1 — Free Love — Jean Carn
So So Satisfied — Ashford & Simpson — WB
For You'r Love — Four Tops — ABC
Lovingly Yours — Phyllis Hyman — Buddah
Uptown Festival — Shalamar — Soul Train
Kiss In '77 — James Brown — Polydor
Break It To Me Gently — Aretha Franklin — Atlantic
Feels So Good — Manhattans — Columbia
Everything Must Change — George Benson — WB
5 To 1 — Free Love — Jean Carn
21 To 15 — Got To Give It Up — Marvin Gaye
#1 LP— Commodores 21 To 15 — Got To Give It Up — Mai #1 LP — Commodores New LPs — Graham Central Station

| Gotta Keep Dancin' — Carrie Lucas — Soul Train Love Is Something That Leads You — Sissy Houston — I Gotta Keep Dancin' — Carrie Lucas — Soul Train Love Is Something That Leads You — Sissy Houston — Private Stock Turn On To Love — Jumbo — Prelude Freedom — Leory Emanuel — Mercury I Can Remember The Good Old Days — Jimmy Dockett —

Can Remember The Good Old Days — Jimmy Dock Image Been So Long — Fire — Sunshine 11 To 5 — Stone To The Bone — Timmy Thomas 21 To 16 — Out Of The Blue — Gap Band 25 To 18 — I Can't Get Over You — Dramatics #1 LP — Marvin Gaye/Commodores New LPs — Lou Rawls. Tropea. Joe Tex WTLC — INDIANAPOLIS — Roger Halloway #1 — Cloudy — Average White Band Tick Tock/Flip — Brick — Bang Body Vibes — Ohio Players — Mercury Hats Off To Mama — Philippe Wynn — Cotillion Blackberry Jam — Leroy Hutson — Curtom 8 To 2 — Rubber Ducky — Bootsy's Rubber Band 9 To 3 — Let Me Show You The Way — Jacksons 14 To 7 — Feels So Good — Manhattans 18 To 13 — Got To Give It Up — Marvin Gaye 22 To 16 — Can't Get Over You — Dramatics WOKJ — JACKSON — Dick Dawkins

WOKJ – JACKSON – Dick Dawkins
#1 — Laying Beside You — Eugene Record
If You Gonna Do It — Peoples Choice — TSOP
Two On A Cloud — Kurt Darrand — Buddah
Hats Off To Mama — Phillippe Wynne — Cotillion
Baby I Love Your Way — Walter Jackson — Chi-Sound
Hollywood — Rufus — ABC
Don't Love You Anymore — Teddy Pendergrass — Phila.
Intl.

Body Vibes — Ohio Players — Mercury
Break It To Me Gently — Aretha Franklin — Atlantic
Girl — Billy Preston — A&M
Secrete Place — Grover Washington Jr. — Kuda
20 To 17 — Where's Your Woman Tonight — Soul
Children
24 To 15 — Throwing A Good Love Away
22 To 9 — Got To Give It Up — Marvin Gaye
#1 LP — Manhattans
New LPs — Benny Golson, Norman Connors

New LPs — Benny Goison, Norman Conners

KPRS — KANSAS — Dell Rice

#1 — I Wanna Get Next To You — Rose Royce
What It Is — Garnett Mims — Arista
If You Gonna Do It — Peoples Choice — Tsop
Our Love — Dells — Mercury
I Don't Love You Anymore — Teddy Pendergrass — Phila.
Int' I

**MOST ADDED NEW R&B SINGLES** 

BREAK IT TO ME GENTLY — ARETHA FRANKLIN — ATLANTIC WOKJ, WJPC, WWRL. WCIN, WAMO, WANM, WAMM, KNOK, WSOK, WDAO. WWIN. WJMO, KDIA, KOWH, WVON, WENZ

BODY VIBES - OHIO PLAYERS - MERCURY WTLC, WOKJ, KNOK, KALO, WWIN, KDAY, WJMO

HOLLYWOOD — RUFUS — ABC WOKJ, WJLB, WAMO, WVKO, WLOU, WIBB, WVOL

I DON'T LOVE YOU ANYMORE — TEDDY PENDERGRASS — PHILA, INTL. WOKJ, WAMO, WSOK, KDAY, WORL, WENZ

I'M GOING DOWN — ROSE ROYCE — MCA WSOK, WDDO, WIBB, WEDR. WWIN, WJMO

**MOST ADDED NEW R&BLP's** 

UNMISTAKABLY LOU - LOU RAWLS - PHILA. INTL. WRBD, WJLB, WJPC, WBLS, KUTE, WIBB, KJLH, KDAY, WUFO, KJLH

NOW DO-U-WANTA DANCE — GRAHAM CENTRAL STATION — WB WWRL, WBLS, WSOK, WLOU. WDAO, WDDO, KDKO, KPRS, WESL, KOKY

LOVE STORM — TAVARES — CAPITOL WJLB, WWRL, WVKO, KUTE, WLOU, WDDO, WJMO, WUFO, KPRS

A REAL MOTHER FOR YA — JOHNNY GUITAR WATSON — DJM WCKO, WBUL, WAMO, WBLS, WIBB, WENZ, WUFO

SHORT TRIP TO SPACE — JOHN TROPEA — MARLIN WRBD, WCKO, KYAC, WCIN, WBLS, KJLH

THEY SAID IT COULDN'T BE DONE — THE DELLS — MERCURY WJPC, WANM, WSOK, WWIN, WUFO, KOWH

FRIENDS AND STRANGERS — RONNIE LAWS — BLUE NOTE WJLB, KYAC, WANM, WWIN, WENZ, KDIA

#10 - The Pride — Isley Brothers
Kiss '77' — James Brown — Polydor
Angel In Your Arms — Hot — Big Tree
Sad Girl — Carl Graves — Ariola
So So Satisfied — Ashford & Simpson — WB
After You Love Me, Why Do You Leave Me — H. Melvin —
ABC ABC Your Real Good Thing — Paulette Reaves — Blue Candle #1 LP — Marvin Gaye New LPs — Graham Central Station New LPs — Graham Central Station

WJLB — DETROIT — AI Perkins

#1 — I Got To Give It Up — Marvin Gaye
Cloudy — Tamiko Jones — Allantis II
Hollywood — Rufus — ABC
High School Dance — Sylvers — Capitol
Dancin' Shoes — House Band — Midsong Intl
Hit & Run — Loletta Holloway — Gold Mind
I Gotta Keep Dancin' — Carrie Lucas — Soul Train
13 To 6 — Let's Stop Making Small Talk — 5 Special
16 To 11 — Good Thing Man — Frank Lucas
20 To 17 — Loving You — Phyllis Hyman
21 To 18 — What's Your Name — Showdown
New LPs — Lou Rawls, Tavares, Sylvers, Ronnie Laws

WAMM — FLINT — Donnie Brooks

WAMM — FLINT — Donnie Brooks
#1 — Got To Give It Up — Marvin Gaye
You Don't Have To Play No Games — Joe Simon — Spring
Break It To Me Gently — Aretha Franklin — Atlantic
Feel The Need — Detroit Emerald — Westbound
#1 LP — Commodores
New LP — Benny Golson
WCKO — FT. LAUDERDALE — Charles Merritt
#1 — I Wanna Get Next To You — Rose Royce
Hello Stranger — Yvonne Elliman — RSO
I Like This Feeling — Luther Ingram — Koko
Back Up — Tornado — Polydor
I Gotta Keep Dancin' — Carrie Lucas — Soul Train
#1 LP — Natalie Cole
New LPs — Sprinners, Johnny Guitar Watson — Tropea
WRBD — FT. LAUDERDALE — Joe Fisher
#1 — I Get Happy — Jimmy Bohorn
Slow Down — John Miles — London

32 To 15 — Got To Give It Up — Marvin Gaye #1 LP — Bootsy Rubber Band New LPs — Tavares, Graham Central Station, Ruby Andrews, Sunbear

KOKY — LITTLE ROCK — J.D. Black
#1 — Ain't Gorina Bump No More — Joe Tex
Your Love — McCoo & Davis — ABC
Goody Good Times — Syl Johnson
Can't Get Over You — Dramatics — ABC
We're Still Together — Peaches & Herb — MCA
EEX To 18 — High School Dance — Sylvers
14 To 8 — Feels So Good — Manhattans
18 To 10 — I'm Your Boogie Man — K.C. & The Sunshine
Band Band 19 To 14 — Baby I Love Your Way — Walter Jackson Ex To 19 — Sour & Sweet — Savannah Band New LPs — Graham Central Station, Commodores, Formula V KALO — LITTLE ROCK — Barry Mayo
Top Single Got To Give It Up — Marvin Gaye
Keep That Same Old Feeling — Side Effect — Fantasy
Body Vibes — Ohio Players — Mercury
I Gotta Keep Dancin — Carrie Lucas — Soul Train
Rigor Mortis — Cameo — Chocolate City Higgor Mortis — Cameo — Chocolate City
Hois:
Got To Give It Up — Marvin Gaye
Rigor Mortis — Cameo
Aint Gonna Bump — Joe Tex
Feel So Good — Manhattans
Fve Got Love On My Mind — Natalie Cole
#1 LP — Enchantment/Natalie Cole
New LPs — William Bell, Undisputed Truth, Booker T &
The MG's

KGFJ — LOS ANGELES — Jucky Pierre #1 — Sometimes — Facts Of Live While I'm Alone — Maze — Capitol Just One Step — Little Milton — Glade I Gotta Keep Dancin' — Carrie Lucas — Soul Train

KUTE — LOS ANGELES — Lucky Pierre #1 LP — Marvin Gaye New LPs — Tavares. Ronnie Laws. Pleasure

KJLH — LOS ANGELES — Rod McGrew

New LPs — Marin McPartland, Eugene Record, Spinners, Carrier Lucas Slave, Lou Rawls, Tropea, Bob James, Bobby Hall, Mysterious Flying Orchestra, Willie Bobo, Isley Brothers, Bill Summer, Heart & Soul Orchestra

KDAY — LOS ANGELES — J.J. Johnson

Top Single, Got To Give It Up — Marvin Gaye
Body Vibes — Ohio Players — Mercury

Women — Miracles — Columbia

IDon't Love You Anymore — Teddy Pendergrass — Phila.

Int'i.

Laying Beside You — Eugene Record — WB

Hots:
You're Whats Missing In My Life — G.C. Cameron
Body Vibes — Ohio Players
I Gotta Keep Dancin — Carrie Lucas
Laying Beside You — Eugene Record
Music Man — Letta Mbulu
I Don't Love You Anymore — Teddy Pendergrass

14 To 4 — Feels So Good — Manhattans
15 To 7 — Rigor Mortis — Cameo
19 To 8 — Free Love — Jean Carn
20 To 13 — You're What's Missing In My Life — G.C.
Cameron
26 To 14 — Uptown Festival — Shalamar
27 To 15 — Sir Duke — Stevie Wonder
#1 LP — Marvin Gaye
New LPs — Graham Central Station, Curtis Mayfield,
Tavares

MDDO — MACON — Calvin Johns
#1 — I Wanna Get Next To You — Rose Royce
Your Love — McCoo & Davis — ABC
Free Love — Jean Carn — Phila. Intl.
Dynamite — John Freeman — Brunswick
This Close — Luther Ingram — Cotillion

Hots:
Got To Give It Up — Marvin Gaye
Whodunit — Tavares
#1 LP — Commodores
New LPs — Spinners, Graham Central Station, Tavares,
Marlena Shaw

New LPS — Spinners. Graham Central Station. Tavares. Marlena Shaw

WIBB — MACON — Hamp Swain

#1 — It Feels So Good — Manhattans
I Wanna Get Next To You — Rose Royce — MCA
After You Love Me Why Do You Leave Me — H. Melvin/S.
Page — ABC
Hollywood — Rufus — ABC
9 To 2 — I Want To Do It To You — Jerry Butler
23 To 17 — Let Me Show You The Way — Jacksons
13 To 6 — The Pride — Isley Brothers
#1 LP — Commodores
New LPS — Johnny Guitar Watson, Joe Tex, Lou Rawls
WDIA — MEMPHIS — Maxx Fortune
#1 — Got To Give It Up — Marvin Gaye
Loving You — Phyllis Hyman — Buddah
14 To 3 — Good Thing Man — Frank Lucas
29 To 7 — Hollywood — Rufus
28 To 13 — I Can't Get Over You — Dramatics
27 To 16 — Sir Duke — Stevie Wonder
30 To 19 — Body Vibes — Ohio Players
#1LP — Commodores
WEDR — MIAMI — Jerry Rushian

#1LP — Commodores

WEDR — MIAMI — Jerry Rushian

#1 — I Don't Love You Anymore — Teddy Pendergrass
Got To Give It Up — Marvin Gaye — Tamla
I'm Goin Down — Rose Royce — MCA
I'll Never Die — James Hazelhurst — Swar
11 To 6 — Dancin' — Crown Heights Affair
15 To 10 — Body Language — G.F. & Friends
#1LP — Commodores
New LPs — T-Connection, Betty Wright

New LPs — T-Connection, Betty Wright

WVOL — NASHVILLE — David Lombard
#1 — It Feels So Good — Manhattans
Hollywood — Rufus — ABC
Laying Beside You — Eugene Record — WB
When I Need You — Leo Sayer — WB
Slow Dancin Don't Turn Me One — Addrisi Brothers —
Buddah
21 To 15 — Got To Give It Up — Marvin Gaye
19 To 13 — Good Thing Man — Frank Lucas
#1 LP — Maze
New LPs — Hot

WBLS — NEW YORK — Wanda Ramos
#1 — What It Is — Garnett Mims
Why Not Today — 9th Creation — Prelude
Loving You — Phyllis Hyman — Buddah
This Will Be A Night To Remember — Eddie Holman — Salsoul | Can't Get Over You — Dramatics — ABC

Hots.

Got To Give It Up — Marvin Gaye

#1 LP — Teddy Pendergrass

New LPs — Isley Brothers. Gladys Knight. Bob James.

Lifestyle. Syreeta. Pleasure, Lou Rawls. Graham

Central Station. Ceil Bee Bunch. Johnny Guitar Watson.

Maze. John Tropea. Morning Noon Night, Siave

WWRL — NEW YORK — Sonny Taylor
#1 — Got To Give It Up — Marvin Gaye
Break It To Me Gently — Aretha Franklin — Atlantic
Dance And Shake Your Tambourine — Universal Robot —
Red Greg
Theme From Rocky — Rhythm Heritage — ABC
I Gotta Keep Dancin — Carrie Lucas — Soul Train
This Will Be A Night To Remember — Eddie Holtiman —
Sal Soul

This Will Be A Night 10 Remember — Eddie Holliman — Sal Soul a — 9th Creation — Prelude 13 To 1 — Got To Give It Up — Marvin Gaye 22 To 19 — I Don't Love You Anymore — Teddy Pendergrass #1 LP — Gladys Knight New LPs — Tavares, Graham Central Station, Side Effect.

New Li Maze

Maze

KDIA — OAKLAND — Keith Adams

#1 — Got To Give It Up — Marvin Gaye
Sad Girl — Carl Graves — Ariola
Break It To Me Gently — Aretha Franklin — Atlantic
Whodunit — Tavares — Captiol
12 To 4 — The Pride — Isley Brothers
18 To 5 — I Wanna Do It To You — Jerry Butler
19 To 6 — Pinocchio Theory — Bootsy Rubber Band
#1 LP — Marvin Gaye
New LPS — Touch of Class, Ronnie Laws, Slave, Billy
Preston, Dexter Wanzel

KOWH — OMAHA — Mike Jones #1 — The Pride — Isley Brothers

# CASH BOX TOP 100 R&B

April 30, 1977

| 1 GOT TO GIVE IT UP (PART 1)   |    |  | _    |       |      | April 30, 1977                            |      |     |      |  |      |    |
|--|----|--|------|-------|------|---|------|-----|------|--|------|----|
| 1  |    |  |      | On    |      |   |      | On  | 0    |  |      | On |
| A DIAM   | 1  | GOT TO GIVE IT UP (PART 1)                 | 4/23 | Chart | 35   | BF MY GIRL                                | 4/23 |     | 69   | HATS OFF TO MAMA                             | 4/23 |    |
| MOME (WITH NO BIG FAT WOMAN)   | ,  | MARVIN GAYE (Tamla/Motown 54280F)          | 7    | 5     |      | DRAMATICS (ABC 12235)                     | 29   | 20  |      | PHILIPPE WYNN (Cotillion/Atlantic 44217)     | 81   | 2  |
| 31 IM YOUR BOOGLE MAN  | _  | - · · · · · · ·                            |      |       |      | CAMEO (Chocolate City/Casablanca 005)     | 30   | 11  |      | GARNETT MIMS (Arista AS 0239)                | 79   | 4  |
| 3 IN YOUR BOOCIE MAN. 4 I WANNA DO IT TO YOU MY LIFE  ON THE PRICE (PART 1)  ON THE PRICE (PART 1)  ON YOUR FACE   |    | WOMAN)                                     | 2    |       | 37   |   | 34   | 13  | 71   |  |      |    |
| 1 WANNA GET NEXT TO YOUR   1   | 3  | I'M YOUR BOOGIE MAN                        | 3    | 14    | 38   | ON YOUR FACE                              |      |     |      |  | 80   | 2  |
| DISCO INFERNIOLISMOS   1   | 4  |  | 4    | 10    | 39   | YOU'RE WHAT'S MISSING IN                  | 00   | ,   | 72   |  | 78   | 2  |
| TRYIN' TO LOVE TWO   THE PRIDE (PART 1)   1   20     THE PRI   | 5  | JERRY BUTLER (Motown M1414F)               | 6    | 21    |      |   | 48   | 6   | 73   | HOLLYWOOD                                    | 10   |    |
| 1  | 3  | TRAMMPS (Atlantic 3389)                    | .5   | 9     | 40   | I CAN'T GET OVER YOU                      |      |     | 74   | BODY HEAT (PART 1)                           |      | 1  |
| 1  | O  | WILLIAM BELL (Mercury 73839)               | I†   | 20    | 41   | DOUBLE DUTCH                              |      |     | 75   | JAMES BROWN (Polydor 14360)                  | 50   | 21 |
| SOUTHE THROWING A GOOD LOVE AWAY SUMMED (PRIMER STATE)   1   | 7  | THE ISLEY BROTHERS (T-Neck/Epic ZS 8-2262) | 8    | 8     | 42   |   | 42   | 9   |      | OHIO PLAYERS (Mercury 73913)                 | -    | 1  |
| 1   VAN AND GET NEXT TO YOU   PREVARIANCE OF CONTROL (NAME OF CONTROL OF CO   | 8  | YOU'RE THROWING A GOOD                     |      |       |      | FEEL IT)                                  | 46   | 6   | 70   | BE WITHOUT MUSIC                             |      |    |
| 10   IVE GOT LOVE OM NY MIND   10   IVE GOT LOVE ON MY MIND   11   IVE GOT LOVE ON MY MIND   12   IVE GOT LOVE ON MY MIND   12   IVE GOT LOVE ON MY MY MIND   12   IVE GOT LOVE ON MY  |    | SPINNERS (Atlantic 3382)                   | 9    | 8     | 43   | DON'T LEAVE ME THIS WAY                   |      |     | 77   | MYSTIC (Curtom/WB CMS 0123)                  | 82   | 6  |
| 10 I LOVE GOT LOVE ON MY MIND MART 1 JOHNS CENTRO (1) CONTROL (C.) CON | 9  |  | 2    | 11    | 44   | DANCIN'                                   | 36   | 20  |      | TiME   |      |    |
| 11 LOVE IS BETTER IN THE A.M. PART   1   2   1   1   2   1   1   2   1   1   | 10 | I'VE GOT LOVE ON MY MIND                   |      |       | 45   |   | 37   | 15  |      | (Phila, Intl./Epic 3615)                     | 85   | 4  |
| 12 YOURL LOVE  | 11 | LOVE IS BETTER IN THE A.M.                 | 10   | 15    |      | JIMMY CASTOR BUNCH (Atlantic 3375)        | 39   | 15  |      | EDDIE & FREDDIE (October OCT 1006)           | 84   | 6  |
| 12 YOUR LOVE   |    |  | 11   | 21    | 40   |   |      |     | 79   | AFTER YOU LOVE ME, WHY                       |      |    |
| 13 THERE WILL COME A DAY SMORTY BORROW TO BURNES WITHOUT DAY 14 SIR DUKE 15 WHODUNIT TAXARES (Gasper 4398) 15 WHODUNIT TAXARES (Gasper 4398) 16 UPTOWN FESTIVE AND TAXARES (Gasper 4398) 17 SHOW YOU THE WAY TO GO 18 FLY LIKE AN EAGLE (Gasper 4398) 18 FLY LIKE AN EAGLE (Gasper 4398) 19 SOMETIMES 19 SOMETIMES 10 SOMETIM | 12 | YOUR LOVE                                  |      |       | 47   | JOHNNY BRISTOL (Atlantic 3391)            | 54   | 8   |      | HAROLD MELVIN & THE BLUE NOTES               |      |    |
| 14   SIR DUKE   15 WHODUNIT  | 13 | THERE WILL COME A DAY                      |      | - 1   | ~,   | TAMBOURINE                                | 7.0  |     | 80   |  |      | ,  |
| STEPLE WONDER  | 14 |  | 12   | 12    | 48   |   | 59   | 4   |      |  | 86   | 3  |
| TayArRES (Capitol 4398)   23   6   49   DON'T TOUCH ME   SHEUBRA DEAK (Castra) (RT 114)   49   6   6   7   7   7   7   7   7   7   7   |    | STEVIE WONDER (Tamla/Motown T54281F)       | 32   | 4     |      | FEELING                                   | -65  | 4   | 81   | DANCIN' MAN                                  |      |    |
| SHALAMARI (Gold Train/RCA 10885)   21   6   17   17   18   18   18   18   19   19   19   19  |    | TAVARES (Capitol 4398)                     | 23   | 6     | 49   | DON'T TOUCH ME                            |      |     | 82   | WE DON'T CRY OUT LOUD                        |      | ,  |
| 17 SHOW YOU THE WAY TO GO 18 FLY LIKE AN EAGLE 19 SOMETIMES (Capitol 4372) 20 8 19 SOMETIMES (Capitol 4372) 20 8 19 SOMETIMES (Capitol 4372) 20 8 10 SOMETIMES (Capitol 4372) 20 8 11 TFELS SO GOOD TO HEORY 12 BOOTSY'S RUBBER BAND 13 WINNER BOOK (Child Capitol 4372) 20 8 14 TFEST SOF LIFE (Mayweller YK 5128) 31 18 15 ANGEL IN GUIDEN ARMS 15 ANGEL IN GUIDEN ARMS 16 SON OOD TO BE 16 LOVED SO BAD 17 MANNAT TO TO BE 17 SON OOD TO BE 18 SON OOD TO BE  |    | SHALAMAR (Soul Train/RCA 10885)            | 21   | 6     | 50   | LOVING YOU — LOSING YOU                   | 49   | 6   | 83   |  | 87   | 4  |
| 18 FLY LIKE AN EAGLE 19 SOMETHING: Capitol 4372; 20 8 9 9 9 9 1 9 9 9 1 9 1 9 1 9 1 9 1 9 1  | 17 |  | 26   | 8     |      | PHYLLIS HYMAN (Buddah/RCA BDA 567)        | 53   | 4   |      | G.F. & FRIENDS (Monument 45-211)             | 88   | 3  |
| BABY MARGIE      | 18 | FLY LIKE AN EAGLE                          |      |       |      | THE SYLVERS (Capitol 4405)                | 75   | 2   |      | JACKIE MOORE (Kayvette/TK 5129)              | 90   | 2  |
| 20 THE PINOCCHIO THEORY BOOTSY'S RIBBER BAND (Warner Bros. WBS 323) 21 IT FEELS SO GOOD TO BE LOVED SO BAD MAINTAITANS (Columbia 3-10485) 22 AT MIDNIGHT (MY LOVE WILL LIFT YOU UP) RUPUS FEATURING CHAKA KHAN RAPOLD ME THE WORLD HAROLD ME THE WORLD ME THE BLUE THE ME TH | 19 | SOMETIMES                                  |      |       | 32   | BABY MARGIE                               |      |     |      | BRASS CONSTRUCTION (United Artists UA 18034) | 91   | 2  |
| 21 IT FEELS SO GOOD TO BE LOVED SO BAD MARKATTANS (Columbia 3-1045) 25 7   22 LAYING BESIDE YOU EUGENER HOLD (IN JUDIE) 24 9   23 AT MIDNIGHT (MY LOVE WILL LIFT YOU UP) RUFUS FATURING CHAKAS (FAMILY) 17 20   24 REACHING FOR THE LORD DARROUTH (MRC) 12230 16 15   25 GLORIA (ENCHANTMENT (United Aritist XW 912) 17 20   26 GOOD THING MAN FARMILLOAS (ICA 001) 31 8   27 FREE LOVE (LET'S STEAL AWAY TO THE HIDEAWAY (LICA S) (ICA 001) 31 8   28 LET'S STEAL AWAY TO THE HIDEAWAY (LICA S) (ICA 001) 31 8   29 DO WHAT YOU WANT TO DO TO TOONECTOK (DARROUTH) (ICA 001) 31 8   30 BLESSED IS THE WOMAN SHEBUSED IS THE WOMAN SHEBU | 20 | THE PINOCCHIO THEORY                       | 13   | 18    | 53   |   | 56   | 6   | 86   |  | 92   | 2  |
| Time   |    | (Warner Bros. WBS 8328)                    | 22   | 8     |      | HOT (Big Tree/Atlantic BT 16085)          | 64   | 4   | 87   | SLOW AND EASY                                | 93   | 2  |
| 22 LAYING BESIDE YOU   | 21 |  |      | 1     |      | TIMMY THOMAS (Glades/TK 1740)             | 57   | 7   | 88   | WHAT IT IS                                   |      |    |
| 23 AT MIDNIGHT (MY LOVE WILL LIFT YOU UP) RUFL LIFT YOU UP) RUFL SEATURING CHAKA KHAN (ABC 12249) 24 REACHING FOR THE WORLD HAROLD MELVIN & THE BILUE ROTES (ABC 12240) 25 GLORIA ENCHANTAMENT (United Artists XW 912) 26 GOOD THING MAN FRANK LUCAS (ICA 001) 27 FREE LOVE HIDEAWAY LUTHER INGRAM (Koko K0724) 28 LET'S STEAL AWAY TO THE HIDEAWAY LUTHER INGRAM (Koko K0724) 29 DO WHAT YOU WANT TO DO TONNECTION (DAISAYTK 5032) 31 SOMETHIN' SOMETHIN' SOMETHIN' BOUT' CHAP LATIMORE (Glades/TK 1739) 32 LOVE IN C MINON (PRAT 1) CERRONE (Collibor/Alashic 33120) 33 BABY, I LOVE YOUR AWAY WALTER JACKSON (Chil-Sound/JA XW 964) 34 SUPER BAND KOOL & THE GANG (Delite 1590) 40 7  EUGENCE AS MISSON (Warner Bros. WBS 8337) 58 6 90 DISCO REGGAE (TONY'S GROVE) SALYTA (MACA 46699) 97 3 91 SHOW ME LOVE CURITS MAYFIELD (Curtom/ Warner Bros. WBS 8337) 58 6 90 DISCO REGGAE (TONY'S GROVE)  KALYAN (MACA 46699) 97 3 97 3 98 SHOW ME LOVE CURITS MAYFIELD (Curtom/ Warner Bros. WBS 8337) 58 6 90 DISCO REGGAE (TONY'S GROVE) KALYAN (MACA 4699) 97 3 97 3 98 SHOW ME LOVE CURITS MAYFIELD (Curtom/ Warner Bros. WBS 8337) 58 6 90 DISCO REGGAE (TONY'S GROVE) KALYAN (MACA 4699) 97 3 97 3 97 3 98 CLOUDLY TAMIKO JONES (Atlantis 716) — 1 10 OVER 15 SHOW ME LOVE CURITS MAYFIELD (Curtom/ Warner Bros. WBS 8337) 10 SUPER BANC (United Arists XW 912) 17 20 18 CLOUDLY MAY (LIFT (MALONE) MALTER JACKSON (Chil-Sound/JA XW 964) 18 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 19 SHOW ME LOVE CURITS MAYFIELD (Curtom/ Warner Bros. WBS 8337) 10 3 BORIC (LIFT (MALONE) MALTER JACKSON (Chil-Sound/JA XW 964) 10 4 4 7 10 1 4 7 10 1 4 7 10 1 5 1 5 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1  |    | MANHATTANS (Columbia 3-10495)              | 25   | 7     |      | GEORGE BENSON (WB WBS 8360)               | 67   | 4   | 89   | I CAUGHT YOUR ACT                            |      |    |
| 23 AT MIDNIGHT (MY LOVE WILL LIFT YOU UP) RUFUS FEATURING CHAKA KHAN (ABC 12239) 14 14 25 GLORIA ENCHANTMENT (United Artlists XW 912) 26 GOOD THING MAN FRANK LUCAS (ICA 001) 77 FREE LOVE RUE LIFT'S STEAL AWAY TO THE HIDEAWAY LUTHER INGRAM (Kok KO724) 78 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 79 SPRING RAIN SOMETHIN' SOUT'CHA LATINGRAM (Kok KO724) 70 SINUELTI (Salsoul SZ 2014) 71 SOMETHIN' SOUT'CHA LATINGRAM (ROB99) 71 3 72 SPRING RAIN SILVETTI (Salsoul SZ 2014) 73 SPRING RAIN SILVETTI (Salsoul SZ 2014) 74 SUPER BAND KOOL & THE GANG (DeLite 1599) 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 75 SAAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 71 3 75 SPRING RAIN SILVETTI (Salsoul SZ 2014) 76 SAD GRAVES 76 SAD GIRL CARL GRAVES (Ariola/Capitol 7660) 77 4 78 SAD GRAVE 77 4 78 SAD GRAVE 77 4 79 SHOW ME LOVE CURTIS MAYERLD (Curtor) 77 4 78 SHOW ME LOVE CARTIS MAYER (Ariola/Capitol 7660) 77 4 79 SHOW ME LOVE CURTIS MAYER (Ariola MAYER) 77 4 78 SHOW ME LOVE CURTIS MAYER (Ariola MAYER) 77 4 78 SHOW ME LOVE CURTIS MAYER (Ariola MAYER) 78 SHOW ME LOVE CURTIS MAYER (Ariola MAYER) 79 SHOW ME LOVE CURTIS MAYER (Ariola MAYER) 77 4 78 SHOW ME LOVE CARD TARRAM (Notas 15760) 77 4 78 SHOW ME LOVE CARD TARRAM (Notas) 7 |    | EUGENE RECORD (Warner Bros. WBS 8322)      | 24   | 9     | 56   |   | 58   | 6   | 90   |  | 95   | 2  |
| ## SAD GIRL  24 REACHING FOR THE WORLD  HAROLD MELVIN & THE BLUE NOTES (ABC 12240)  25 GLORIA  26 GOOD THING MAN  FRANK LUCAS (ICA 001)  27 FREE LOVE JEAN CARN (Philla. Intl./Epic ZS 8-3614)  28 LET'S STEAL AWAY TO THE HIDEAWAY  29 DO WHAT YOU WANT TOD  30 BLESSED IS THE WOMAN  SINIELY BROWN (Arista 231)  31 SOMETHIN' 'BOUT' CHA  25 ILATIONE (Glades/TK 1739)  32 LOVE IN C MINOR (PART 1)  CERRONE (Collidion/sitanite 33120)  33 BABY, ILOVE YOUR WAY  WALTER JACKSON (Chi-Sound/UA XW 964)  45 SUPER BAND  KOOL & THE GANG (DeLite 1590)  40 7   58 SAD GIRL  CARL GRAVES (Ariola/Capitol 7660)  71 3  59 FREE  DENIECE WILLIAMS (Columbia 3-10429)  71 3  72 SPREE DENIECE WILLIAMS (Columbia 3-10429)  73 BRETH FRANKLIN (Alianite 337-3)  74 4  75 SIBENEY STEAL AWAY TO THE HIDEAWAY  LUTHER INGRAM (Koko K0724)  80 BREAK I TO ME GENTLY  CARL GRAVES (Ariola/Capitol 7660)  71 3  72 SPREE DENIECE WILLIAMS (Columbia 3-10429)  73 WHAT IT'S ALL  ABOUT  BRICK (Bang 732)  74 4  75 SIBENEY SOMETHING THAT  LEADS YOU  CISSY HOUSTON (Private Stock 45-137)  76 SITUATION  CANDISTATION (Warner Brothers CMS 125)  77 2  78 BREAK I TO ME GENTLY  COUNTY (Marner Brothers CMS 125)  79 SOUR & SOMETHING THAT  LEADS YOU  CISSY HOUSTON (Private Stock 45-137)  70 SITUATION  HODGES, JAMES & SMITH (London 5N249)  70 SITUATION  HODGES, JAMES & SMITH (London 5N249)  71 3  72 9  73 SOUR & SWEET  SAVANNAH BAND (RCA APL 1-1504)  74 9  89 SOUR & SWEET  SAVANNAH BAND (RCA APL 1-1504)  89 3 "ROOTS" MEDLEY  TAMKO OF MAN 15 15  80 FREE  DENIECE WILLIAMS (Columbia 3-10429)  80 BLESSED IS THE WOMAN  CARD STATE HAPPANKLIN (Alianite 337)  75 2  80 BREAK I TO ME GENTLY  COUNTY MAN 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MINOR (PART 1)  COUNTY MAY 16 15  80 LOVE IN C MIN |    |  |      |       | 57   | SPRING RAIN                               |      |     |      | GROVE) KALYAN (MCA 40699)                    | 97   | 3  |
| 24 REACHING FOR THE WORLD HAROLD MELLVIN & THE BLUE NOTES (ABC 12240) 16 15 (ABC 12240) 16 124 (ABC 12240) 16 124 (ABC 12240) 16 124 (ABC 12240) 16 124 (ABC |    | RUFUS FEATURING CHAKA KHAN                 | 14   | 14    | 58   | SAD GIRL                                  |      | - 1 | 91   | CURTIS MAYFIELD (Curtom/                     | _    | 1  |
| DENECE WILLIAMS (Columbia 3-10429) 38 26  25 GLORIA (ABC 12240) 16 15 (ABC 12250) 16 15 (ABC 12240) 16 15 (ABC 12250) 16 | 24 | REACHING FOR THE WORLD                     | 14   | 14    | 59   | FREE                                      | 71   | 3   | 92   |  |      |    |
| 25 GLOHIA ENCHANTMENT (United Artists XW 912) 17 20 26 GOOD THING MAN FRANK LUCAS (ICA 001) 31 8 27 FREE LOVE JEAN CARN (Phila. Intl./Epic ZS 8-3614) 27 5 28 LET'S STEAL AWAY TO THE HIDEAWAY LUTHER INGRAM (Koko K0724) 28 12 29 DO WHAT YOU WANT TO DO TCONNECTION (Dash/TK 15032) 41 5 30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 31 SOMETHIN' 'BOUT' CHA LATIMORE (Glades/TK 1739) 19 22 31 SOMETHIN' 'BOUT' CHA LATIMORE (Glades/TK 1739) 19 22 32 LOVE IN C MINOR (PART 1) CERRONE (Cotilibron/Aliantic 33120) 33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  61 THAT'S WHAT IT'S ALL ABOUT BRICK (Bang 732) 44 7 5 62 WHILE I'M ALONE MAZE FEATURING FRANKIE BEVERLY (Capitol 4392) 74 4 4 62 WHILE I'M ALONE MAZE FEATURING FRANKIE BEVERLY (Capitol 4392) 74 4 4 63 BREAK IT TO ME GENTLY ARETHA FRANKLIN (Atlantic 3393) 77 2 64 A DREAMER OF A DREAM CANDI STATON (Warner Bros WBS 8320) 45 10 65 I DON'T LOVE YOU ANYMORE TEDDY PENDERGRASS (Phila. Intl./CBS 3622) 76 2 66 JUST ONE STEP LITTLE MILTON (Glades/TK 1741) 78 5 67 WE GONNA HAVE A HOUSE PARTY/I NEVER HAD IT WILLIE HUTCH (Motown M1416F) 70 4 80 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  |    | (ABC 12240)                                | 16   | 15    |      | DENIECE WILLIAMS (Columbia 3-10429)       | 38   | 26  |      | TAMIKO JONES (Atlantis 716)                  | _    | 1  |
| ABOUT  PRANK LUCAS (ICA 001) 31 8  ABOUT  BRICK (Bang 732) 44 7  BRICK (Bang 732) 7  BRICK (Bang 732) 44 7  BRICK (Bang 732) 74 4 4 7  BRICK (Bang 732) 74 4 7  BRICK (Bang 732)  | 25 |  | 17   | 20    | -    | ARETHA FRANKLIN (Atlantic 3373)           | 43   | 16  |      | QUINCY JONES (A&M 1909)                      | 52   | 8  |
| BRICK (Bang 732) 44 7  28 LET'S STEAL AWAY TO THE HIDEAWAY LUTHER INGRAM (Koko K0724) 28 12  29 DO WHAT YOU WANT TO DO TOONNECTION (Dash/TK 55032) 41 5  30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 18 12  31 SOMETHIN' BOUT CHA LATIMORE (Glades/TK 1739) 19 22  32 LOVE IN C MINOR (PART 1) CERRONE (Catillion/Atlantic 33120) 33 10  33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5  46 SIGOTTA KEEP DANCIN' CARRIE LUCAS (Soul Train/RCA 10891) 72 3  BIRCK (Bang 732) 44 7 7  62 WHILE I'M ALONE MAZE FEATURING FRANKLIB EEVERLY (Capitol 4392) 74 4  63 BREAK IT TO ME GENTLY ARETHA FRANKLIN (Atlantic 3393) 77 2  64 A DREAMER OF A DREAM CANDISTATION (Warner Bros. WBS 8320) 45 10  65 I DON'T LOVE YOU ANYMORE TEDDY PENDERGRASS (Phila. Intl./CBS 3622) 76 2  66 JUST ONE STEP LITTLE MILTON (Glades/TK 1741) 78 5  67 WE GONNA HAVE A HOUSE PARTY/I NEVER HAD IT WILLIE HUTCH (Motown M1416F) 70 4  SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7   | 26 |  | 31   | 8     | וסו  |   |      | 1   | 94   |  |      |    |
| 28 LET'S STEAL AWAY TO THE HIDEAWAY LUTHER INGRAM (Koko K0724) 29 DO WHAT YOU WANT TO DO T CONNECTION (Dash/TK 5032) 30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 31 SOMETHIN' 'BOUT' CHA LATIMORE (Glades/TK 1739) 32 LOVE IN C MINOR (PART 1) CERRONE (Cotiliton/Atlantic 33120) 33 BABY, LOVE YOUR MAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 48 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  MAZE FEATURING FRANKIE BEVERLY (Capitol 4392) (74 4 63 BREAK IT TO ME GENTLY ARETHA FRANKLIN (Atlantic 3393) 77 2 64 A DREAME OF A DREAM CANDI STATON (Warner Bros. WBS 8320) 65 I DON'T LOVE YOU ANYMORE TEDDY PENDERGRASS (Phila Intl./CBS 3622) 65 I DON'T LOVE YOU ANYMORE TEDDY PENDERGRASS (Phila Intl./CBS 3622) 66 JUST ONE STEP LITTLE MILTON (Glades/TK 1741) 67 WE GONNA HAVE A HOUSE PARTY/I NEVER HAD IT WILLIE HUTCH (Motown M1416F) 70 4 71 4 72 96 HIT AND RUN LOLEATTA HOLLOWAY (Gold Mind/Salsoul 4001) 71 98 2 72 97 SITUATION HODGES, JAMES & SMITH (London 5N249) 72 97 SITUATION HODGES, JAMES & SMITH (London 5N249) 73 SITUATION HODGES, JAMES & SMITH (London 5N249) 74 4 75 5 76 2 76 2 77 5 78 5 78 5 78 5 79 SOUR & SWEET SAVANNAH BAND (RCA APL 1-1504) 89 3 77 2 78 5 78 5 78 5 79 SOUR & SWEET SAVANNAH BAND (RCA APL 1-1504) 89 3 77 2 78 5 78 5 78 5 78 5 78 5 78 5 78 5 78 5   | 27 | FREE LOVE                                  |      | - 1   | 62   | BRICK (Bang 732)                          | 44   | 7   | 0.5  | CISSY HOUSTON (Private Stock 45-137)         | -    | ī  |
| HIDEAWAY LUTHER INGRAM (Koko K0724) 28 12  29 DO WHAT YOU WANT TO DO T CONNECTION (Dash/TK 5032) 41 5  30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 18 12  31 SOMETHIN' BOUT 'CHA LATIMORE (Glades/TK 1739) 19 22  32 LOVE IN C MINOR (PART 1) CERRONE (Cotililon/Atlantic 33120) 33 10  33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5  34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  63 BREAK IT TO ME GENTLY ARETHA FRANKLIN (Atlantic 3393) 77 2 ARETHA FRANKLIN (Atlantic | 28 |  | 21   | 5     | 0_   | MAZE FEATURING FRANKIE BEVERLY            | 74   | 4   |      | WILD CHERRY (Epic 50362)                     | 96   | 2  |
| 29 DO WHAT YOU WANT TO DO T CONNECTION (Dash/TK 5032) 41 5 30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 18 12 31 SOMETHIN' 'BOUT 'CHA LATIMORE (Glades/TK 1739) 19 22 32 LOVE IN C MINOR (PART 1) CERRONE (Cottlibron/Atlantic 33120) 33 10 33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  64 A DREAMER OF A DREAM CANDI STATON (Warner Bros. WBS 8320) 45 10 GANDI STATON (Warner Bros. WBS 8320) 45 10 GERONE (Glades/TK 1739) 19 22 GERONE (Cottlibron/Atlantic 33120) 33 10 GERONE (Cottlibron/Atlantic 33120) 30 10 GERONE (Cottlibron/GERONE) 78 5 GERONE (COTTLIBRONE) 78 5 GERONE (COTTLIBRONE) 78 5 GERONE (COTTLIBRONE) 78 5 GERONE |    |  | 28   | 12    | 63   | BREAK IT TO ME GENTLY                     |      |     | 96   |  | 98   | 2  |
| 30 BLESSED IS THE WOMAN SHIRLEY BROWN (Arista 231) 18 12 31 SOMETHIN' 'BOUT 'CHA LATIMORE (Glades/TK 1739) 19 22 32 LOVE IN C MINOR (PART 1) CERRONE (Cottillon/Atlantic 33120) 33 10 33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  | 29 | DO WHAT YOU WANT TO DO                     |      |       | 64   | A DREAMER OF A DREAM                      |      |     | 97   |  | 97   | 3  |
| 31 SOMETHIN' 'BOUT 'CHA LATIMORE (Glades/TK 1739) 19 22 32 LOVE IN C MINOR (PART 1) CERRONE (Cotillion/Atlantic 33120) 33 10 33 BABY I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  | 30 | BLESSED IS THE WOMAN                       |      |       | 65   | I DON'T LOVE YOU ANYMORE                  | 45   | 10  | 98   | I CAN REMEMBER THE GOOD                      | •    |    |
| LATIMORE (Glades/TK 1739) 19 22  32 LOVE IN C MINOR (PART 1) CERRONE (Cottlibror/Atlantic 33120) 33 10  33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5  34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7   |    | SHIRLEY BROWN (Arista 231)                 | 18   | 12    |      | TEDDY PENDERGRASS (Phila, Intl./CBS 3622) | 76   | 2   |      |  | 100  | 2  |
| 33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  WE GONNA HAVE A HOUSE PARTY/I NEVER HAD IT WILLIE HUTCH (Motown M1416F) 70 4 68 I GOTTA KEEP DANCIN' CARRIE LUCAS (Soul Train/RCA 10891) 72 3  100 BY THE TIME I GET TO PHOENIX/SAY A LITTLE PRAYER ISAAC HAYES & DIONNE WARWICK (ABC 12253) 55 8   |    | LATIMORE (Glades/TK 1739)                  | 19   | 22    |      | LITTLE MILTON (Glades/TK 1741)            | 78   | 5   | 99   |  | 89   | 3  |
| 33 BABY, I LOVE YOUR WAY WALTER JACKSON (Chi-Sound/UA XW 964) 47 5 34 SUPER BAND KOOL & THE GANG (DeLite 1590) 40 7  WILLIE HUTCH (Motown M1416F) 70 4  FROM THE HUTCH (Motown M1416F) 70 4  CARRIE LUCAS (Soul Train/RCA 10891) 72 3  PHOENIX/SAY A LITTLE PRAYER ISAAC HAYES & DIONNE WARWICK (ABC 12253) 55 8   |    | CERRONE (Cotillion/Atlantic 33120)         | 33   | 10    | 67   |   |      | 1   | 100  |  | -    |    |
| KOOL & THE GANG (DeLite 1590) 40 7 CARRIE LUCAS (Soul Train/RCA 10891) 72 3 ISAAC HAYES & DIONNE WARWICK (ABC 12253) 55 8  | 33 |  | 47   | 5     | 0.0  | WILLIE HUTCH (Motown M1416F)              | 70   | 4   |      | PHOENIX/SAY A LITTLE                         |      |    |
| ALBUMBETITED TOR 400 DAR (INC. URING BURLIOUEDO AND LIGENOSEO)   | 34 |  | 40   | 7     | 68   | CARRIE LUCAS (Soul Train/RCA 10891)       | 72   | 3   |      |  | 55   | 8  |
| ALPHABETIZED TOP 100 R&B (INCLUDING PUBLISHERS AND LICENSEES)  |    | ALP  | HAE  | BETIZ | ED T | OP 100 R&B (INCLUDING PUBLISH             | IERS | AND | LICE | NSEES)                                       |      |    |

# ALPHABETIZED TOP 100 R&B (INCLUDING PUBLISHERS AND LICENSEES)

| The state of the s | 1100 (1100) 211011                                    |  | Super Build (Bengintan during                      |
|--|---|--|--|
| After You Love (Hamel/Mighty Three — BMI) 79   |   | Love In C Minor (Welbeck — ASCAP) 32   | That's What (Silver Cloud/Trolley — ASCAP) 61      |
| Ain't Gonna Bump No More (Tree — BMI)  |   | Love Is Better (Groovesville — BMI/    | The Pinocchio (Rubber Band — BMI)                  |
| Angel In (Song Tailors — BMI /   | Good Thing  | Conquistador — ASCAP)                  | The Pride (Bovina — ASCAP) 7                       |
| I've Got The Music — ASCAP) 53   | Got To Give (Jobete — ASCAP) 1                        | Love Is Something (Louise Jak — ASCAP/ | There Will Come (Jobete — ASCAP/Stone              |
| At Midnight (Amer. B'casting/Elainea — BMI) 23   | Hats Off To (Wynn's World BMI)                        | EMP — EMI) 94                          | Diamond — BMI)                                     |
| Baby, I Love (Almo/Fram-Dee — ASCAP) 33  | Hello Stranger (Cotillion/Braintree/Lovelane — BMI)72 | Loving You (Mighty Three — BMI)        | Time Is Moving (Blackbyrd — BMI)                   |
| Be My Girl (Electrocord — ASCAP)   | High School Dance (Rosy — ASCAP)                      | Make Like (All Night — BMI)            | Tryin' To Love (Bell-Kat/Unichappell — BMI) 6      |
| Blessed Is The Woman (Dejano — BMI) 30   | Hit And Run (Lucky Three/Six Strings — BMI) 96        | Make Me Yours (Cash Songs — BMI) 84    | Uptown (Jobete — ASCAP/Stone Agate — BMI) 16       |
| Body Heat (Dynatone/Belinda/Unichappell — BMI) 74  | Hollywood (Big Elk/Amer. B'casting — ASCAP) 73        | On Your Face (Saggifire — BMI)         | We Don't (Unichappell/Begonia Melodies/            |
| Body Language (Best Bet — ASCAP)   | Hot To Trot (Bema/RWP — ASCAP)                        | Out Of The Blue (Big Heart — BMI)      | Irving/Woolnough — BMI)                            |
| Body Vibes (Play One/Unichappell — BMI) 75   | I Can Remember (Botanical — BMI)                      | Reaching For The World (Simi — BMI)    | What It Is (Big Boro/Careers — BMI)                |
| Break It To Me (Red Bullet — ASCAP)  | I Can't Get (Conquistador — ASCAP)                    | Rigor Mortis (Better Days — BMI)       | What It is (May Twelfth/Warner Tamerlane - BMI) 88 |
| By The Time (EMP — BMI/Mills — ASCAP) 100  | I Caught Your (Jimi Lane/Ensign — BMI) 89             | "Roots" (WB — ASCAP)                   | What's On Your (Desert Moon/Jeffmar — BMI) 85      |
| Cloudy (AWB — BMI)   | I Don't Love (Mighty Three — BMI)                     | Sad Girl (Coppelman/Bandier — BMI) 58  | What Would The World (Mighty Three — BMI) 76       |
| Dance And Shake (Sug-Sug — ASCAP)  | I Gotta (United Artists — ASCAP) 68                   | Show Me Love (Mayfield — BMI)91        | While I'm Alone (Pecie — BMI)                      |
| Dancin' (Delightful/Cabrini — BMI)   | I'm Gonna (East Memphis — BMI) 80                     | Show You (Mighty Three — BMI)          | Whodunit (Bull Pen BMI/Perren Vibes ASCAP) 15      |
| Dancin' Man (Amed/Gravenhurst — BMI)   | I'm Your Boogie (Sherlyn/Harrick — BMI) 3             | Situation (Jobete — ASCAP)             | Who's Watching (Wig-Out — BMI)                     |
| Disco Inferno (Six Strings/Golden Fleece — BMI) 5  | I Never Had (Stone Diamond — BMI) 70                  | Sir Duke (Jobete/Black Bull — ASCAP)   | You Got To (Diagonal/Askme — BMI)                  |
| Disco Reggae (Chesyl/Ace Spec — BMI)90   | It Feels So (Razzle Dazzle — BMI) 21                  | Slow And Easy (Jec — BMI) 87           | You Haven't Made (Electrocord — ASCAP) 71          |
| Don't Leave Me (Mighty Three - BMI)  | I've Got Love (Jay's Ent./Chappell — ASCAP) 10        | Somethin' (Sherlyn — BMI)              | You're Throwing (Mighty Three — BMI) 8             |
| Don't Touch Me (Tree — BMI) 49   | I Wanna Do (Jobete/Butler — ASCAP) 4                  | Sometimes (Stallion — BMI)             | You're What's (Holland-Dozier-Holland/Jobete —     |
| Double Dutch (Clita — BMI)   | I Wanna Get Next (Duchess — BMI) 9                    | So So Satisfied (Nick-O-Val — ASCAP)   | ASCAP/Stone Diamond — BMI)                         |
| Do What You (Sherlyn/Decibel — BMI) 29   | Just One (Trice — BMI) 66                             | Sour & Sweet (Pink Pelican — BMI)      | Your Love (El Patricio — BMI)                      |
| Everybody Have (Mighty Three — BMI) 77   | Keep That Same (Four Knights — BMI)                   | Space Age (Jimerie — BMI) 45           | You Turned Me (Bushka — ASCAP)                     |
| Everything Must (Almo — ASCAP)   | Laying Beside You (Angelshell — BMI)                  | Spring Rain (Barnegar — BMI)           |  |
| Fly Like An Eagle (Sailor — ASCAP)   | Let's Steal Away (Klondike — BMI)                     | Stone To The Bone (Sherlyn — BMI) 54   |  |
|  |   |  |  |



C. Marshall Caras

# Atari Names Caras Head Of Coin-Op Marketing

SUNNYVALE, CA. — C. Marshall Caras has been appointed national director of marketing in the coin-operated division at Atari, Inc. Previously Caras was general manager of Rowe International, Dedham, Massachusetts and has been active in the coin-operated game industry for over 20 years.

In his new position, Caras will be responsible for directing the marketing and sales efforts of the coin-op and pinball game divisions at Atari. "We believe that Marshall's expertise and experience in marketing coin-op products will be a valuable addition to our management staff," said Gene Lipkin.

Caras has been a major contributor to the industry through his active involvement with the International Association of Amusement Parks and Attractions, and he has provided many informative articles in industry trade magazines. He is a graduate of Harvard University.

# Bally To Acquire World Jal-Alai, Inc.

CHICAGO — William T. O'Donnell, president of Bally Manufacturing Corporation, and Richard P. Donovan, president of World Jai-Alai, Inc., Miami, Florida announced that Bally and World Jai-Alai have signed a definitive agreement whereby Bally will acquire substantially all of the assets and business of World Jai-Alai.

Under the agreement, Bally will acquire World Jai-Alai for 2,880,000 shares of Bally common stock. Of this amount, a maximum of approximately 375,000 shares may be reserved for payment of certain commitments, claims and contingencies. Bally common stock closed at 19% on the New York Stock Exchange on Tuesday, April 12. World Jai-Alai has 3,565,000 shares outstanding. On April 12, the bid and asked prices for World Jai-Alai's common stock on the over-the-counter market, as reported by NASDAQ, were 12¾ and 13½ respectively.

#### Upon Approval

This agreement is conditioned upon the approval by stockholders of both companies and appropriate regulatory authorities. Upon consummation of the World Jai-Alai acquisition, it is anticipated that Bally would be required to modify or relinquish certain of its Nevada gaming licenses and operations.

Bally is engaged in the manufacture, distribution and leasing of coin-operated amusement and gaming equipment. World Jai-Alai owns and operates four frontons (courts and auditoriums) in Florida and one in Hartford, Connecticut for the exhibition of and pari-mutual wagering on the game of jai-alai.

# **Chicago: A Pinball Retrospective**

(continued from page 49)

collections sagged. There are far more quality pins with greater longevity and a wider range of appeal than there are videos

#### Drawbacks

Amidst all this unrestrained optimism, however, it should be pointed out that there are distinct difficulties in operating pins. It is not all manna from heaven. You just can't drop off a game at a stop and empty the cash box a week later. The operator's first dilemma is what to buy. Multiple or single player? Bally, Gottlieb, Stern, Williams, or one of the secondary manufacturers? New or used? And now, electro-mechanical or solid-state? These choices, of course, are not mutually exclusive, and the operators who select a well-balanced medley reap the greatest benefit. For example, many habitually and mistakenly eschew single players, but one southside Chicago operator's top three games are oneplayers. They are successful in taverns and transient locations. The normally popular four-players are his weakest machines. The point is, the buyer must be selective, must choose with care.

Along with the cost of the machine, the operator has to purchase an expensive license — \$200 to operate and \$75 for each machine. This is a considerable cash outlay, especially for the larger operator with a couple hundred machines. A person just can't arbitrarily decide to go into the pinball business; he needs substantial finances to meet his overhead.

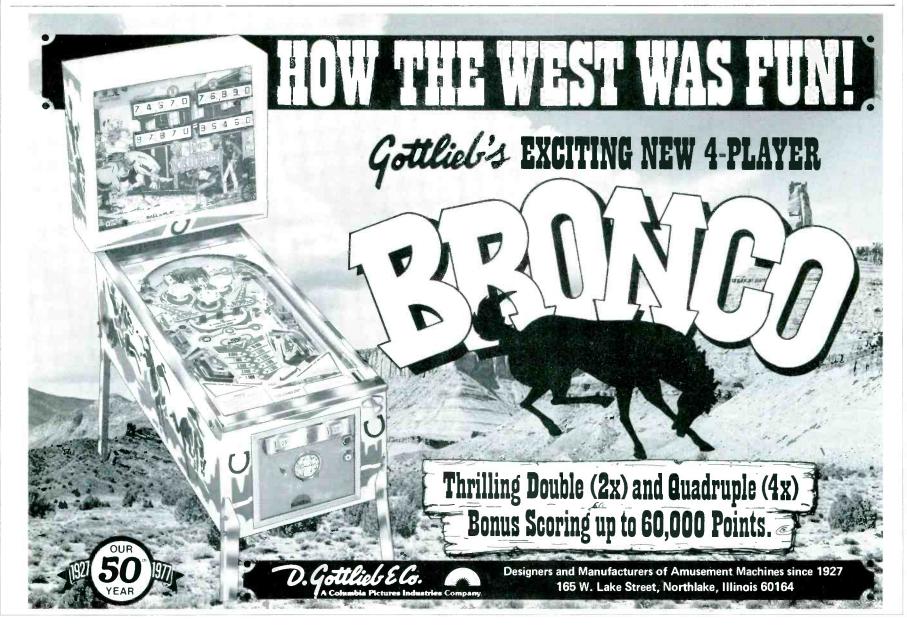
## Other Considerations

Once he buys a machine and pays for the license, the operator encounters another difficulty — proper service. He has to know how to set up and check out a pinball before it goes on the street. Many operators have

been dismayed when they took the game directly from distributor to location and it didn't work, and they complained bitterly about the manufacturers' lax quality control. One operator, for example, moaned that a new game, fresh out of the factory crate, required twelve separate switch adjustments. The customary procedure now is for the operator to go over his game in shop first, and then on location. Afterwards they constantly review percentage of free plays, score to beat, out lane pin placements, machine cleanliness, and playfield slant in order to regulate the degree of difficulty. If a game is anything but challenging without being impossible, then collections will suffer. In a highly competitive market like Chicago, an operator who doesn't maintain this conscientious service will discover that he's been unceremoniously booted into the street.

The location owners do not ease the operator's tribulations. The operator often feels he's in a vise between distributor and location. He's got to pay the former for one pin game while the latter is pressuring him for another. The operator has to fight the good fight to prevent his gross from being diluted over three or four machines when only one or two are necessary.

Given the advantages and disadvantages of running pins in Chicago, what will the future bring? Will the gold mine peter out, strike newer veins, or level off? Will rising costs force operators out of business or will the advent of solid-state pins mean bigger and better collections? Will the new technology complicate or reduce service problems? The questions can go on ad infinitum, but, in a fluid industry such as this, not even the crystal ball gazers and tea leaf readers know the answers.



# **CHICAGO CHATTER**

See the new "Night Rider" 4-player pingame currently in release by Bally Mfg. Corp.

NSM's CHIEF FIELD SERVICE ENGINEER Rupert Mosinger was scheduled to arrive in the States last week to firm up arrangements for the company's service schools program here. He'll be coordinating a series of territorial schools involving about 30 distributor points, to be covered by fellow engineers Willy Marchand of Los Angeles and Russ Strahan of Greenfield, Mass., with Strahan concentrating on the eastern seaboard states and Marchand the remaining areas . . . As for NSM's U.S. marketing director Bert Davidson — he's anxiously awaiting delivery of another supply of NSM phonos, since his first four shipments were immediately exhausted. Bert's really elated over U.S. acceptance of the new models. He told us he'll be heading overseas in early May, accompanied by Charlie Kagels of Advance Dist. in St. Louis, to visit the Lowen Automaten plant in Germany and then continue on to Italy and Spain and, hopefully, take a brief solo trip to Glasgow, Scotland for a family visit. Bon boyage, fellas.

THE NEW "RAWHIDE" 4-player flipper is currently in full production at **Stern Electronics**, **Inc.**, according to marketing director **Stephen Kaufman**, and sample shipments

are on their way to distribs.

IN ORDER TO FAMILIARIZE operators with the specifics of electronic games, Bally Mfg. Corp. is sponsoring a very ambitious service program including a series of three 3-day schools, held at weekly intervals, May 2-18. On the final day of each series, a special Midway school will be included. The dates are May 2-4; May 9-11 and May 16-18. All schools will be held in Chicago (at an area motel or hotel) so that a full staff of Bally engineers can be on hand to participate. Interested operators are urged to contact their distributors for full details ... Bally field engineer **Bernie Powers**, in addition to coordinating the aforementioned, has quite a packed schedule for April. Following an April 19 . Bally field engineer Bernie Powers, in addition to coor-Bally session at Midstates Technical School in Wisconsin Rapids and an April 21 class (coconducted by Jack O'Donnell) at Coin Op Dist. in New York (where well over 100 ops and service personnel were expected) he'll be heading for Baltimore to conduct a school at State Sales. While conversing with Bernie we asked how his recent Japan/Korea schools (Cash Box, April 9) turned out and he said everything went superbly well and the experience was most rewarding for him. The sessions attracted people from the Philippines, Taiwan, Thailand, Guam, Honolulu, Japan and Korea, he said, and everyone was so attentive and starved for knowledge that his usual full-day class of instruction was extended to a day and a half to accommodate them.

WHAT'S 14 MONTHS OLD, a dynamite seller, and very much back in production? If you said "Sea Wolf," you're right — and **Midway's** director of sales **Larry Berke** is all smiles about it. Of course, to add to his pleasure there's "Boot Hill," which has really taken off, and the new "Double Play," recently sample shipped and already stimulating much interest.

DATELINE EL CAJON, CA. — home of **Cinematronics, Inc.** where sample shipments of the new "Embargo" upright are currently in progress, according to the firm's marketing director **Bob Sherwood**. Since taking over his new post with the company Bob's been scouting around for a home in the area and found a real beauty which he and his family will be settling into very shortly. Asked if he misses Chicago at all, Bob replied, "The people, yes; the climate, no way!"

ON THE SINGLES SCENE — In the absence of **Gus Tartol** (who was out of town for a couple of days) this week's list of jukebox favorites comes from his very capable assistant at Singer One Stop For Ops, **Sharon Ciasnocha**. Titles include "On The Border" by **Al Stewart** (Janus), "Angel In Your Arms" by **Hot** (Big Tree), "Dreams" by **Fleetwood Mac** (WB), "Sir Duke" by **Stevie Wonder** (Tamla), "Hello Stranger" by **Yvonne Elliman** (RSO), "Let 'Em In" by **Billy Paul** (Phil. Int'l.), "Hollywood" by **Rufus** (ABC) and "Hooked On You" by **Bread** (Elektra).

# **CALIFORNIA CLIPPINGS**

Gremlin Industries has come up with a unique promotional campaign for its new video game "Hustle." Currently traveling around the country to introduce the game is Gremlin girl **Sabrina Osment**; at gatherings in 11 cities she will be challenging distributors and operators to a fast game of Hustle. And the clincher: beat her at her own game and win \$100. In anticipation of her cross-country tour, Sabrina was in daily training at the company's San Diego headquarters. After one particularly grueling session she reportedly quipped, "My word, I'm getting a case of Hustle wrist."

SPOKE WITH Sega's **Jack Gordon**, who was pleased to report that the company is shipping its "Plinker's Canyon" 4-player shooting game as soon as the models come off the assembly line. Gordon was also enthusiastic about the response to "Sega Vision," a large screen TV for ops, which was displayed recently at the Ohio Music & Amusement Assn. annual convention in Columbus. He said that Sega Vision is available in 50- and 60-inch overhead models.

C.A. ROBINSON DISTRIB'S **Ira Bettelman** commented that manufacturers are presently "getting things out" of the factories and into the showrooms. He added that the pieces most in demand are Bally's "Night Rider," Atari's "Triple Hunt" and Midway's "Double Play" and "Boot Hill." Bettelman also said that operators are being "very conscientious" about their purchases these days. "The guys are carefully scrutinizing pieces before buying," he said.

ON THE SINGLES SCENE — California Music's **Gene Mims** supplies this week's list of the top 10 jukebox plays: "Hotel California" by the **Eagles** (Asylum), "Don't Give Up On Us" by **David Soul** (Private Stock), "So In To You" by the **Atlanta Rhythm Section** (Polydor), "When I Need You" by **Leo Sayer** (Warner Bros.), "Southern Nights" by **Glen Campbell** (Capitol), "The Things We Do For Love" by **10cc** (Mercury), "Rich Girl" by **Hall & Oates** (RCA), "Right Time Of The Night" by **Jennifer Warnes** (Arista), "Sir Duke" by **Stevie Wonder** (Tamla/Motown), "Lido Shuffle" by **Boz Scaggs** (Columbia).

# **EASTERN FLASHES**

Royal Dist., Cincinnati. hosted a good sized exhibit at the recently held Ohio Music & Amusement Assn. convention in Columbus. Among products shown were the NSM Prestige, Century 21 and furniture model phonographs as well as a linup of games including Exidy's "Death Race" and "Attack" and Dynamo's new Black on Black foosball table. Manning the Royal exhibit were **Joe Westerhaus Jr., Jerry Grotjan** and **Carl Dills...** We wish a speedy recovery to Tarrytown, N.Y. operator **Seymour Pollack...** Robert Jones Int'l.-Dedham held a very successful Moyer Diebel service school a couple of weeks back and is now prepping for a school on the new Automatic Products Snack Shop, slated for late April. **Bob LeBlanc** tells us vending equipment is selling extremely well out there. Overall. RJI enjoyed a record March — the biggest sales month in the distrib's history, as Bob further spelled out. He also said Midway's "Boot Hill" and the Sega "Prospector" 4-

player pingame are among the hottest sellers of the moment ... Loch Sheldrake, N.Y. operator **John Bullock** is a proud new father. Our congratulations ... **AI Kress** of Coin Machine Distributors Inc. reports present business as "fabulous" and the new "Atarians" pingame as "selling like crazy." AI was among the "large attendance" on hand at the Westchester Ops Guild meeting in Pastor's ...

ON THE SINGLES SCENE — Frank DiMarsico of Program One Stop (Union, N.J.) has been getting a lot of operator requests for the following: "I Believe In Miracles" by Engelbert Humperdinck (Epic), "A Secret Place" by Grover Washington (Kudu), "Hot Line" by Shotgun (ABC), "Soon And Very Soon" by Andre Crouch (Light), "Dreams" by Fleetwood Mac (WB), "I Think It's Gone Forever" by Merle Haggard (MCA), "Cloudy" by Tamiko Jones (Atlantis), "Sub Rosa Subway" by Klaatu (Capitol) which Frank pointed out, closely resembles The Beatles' style, and an a capella item called "Papa Ooh Maw Maw" by the Persuasions (Elektra).

# STATE ASSOCIATION NEWS

On May 20-22, the Music Operators of Minnesota will convene its annual convention and trade show at the Holiday Inn-Downtown in Minneapolis. To get things started, an association-sponsored reception and dinner will take place immediately following the opening board of directors meeting on the 20th. The remainder of the agenda will include a luncheon on the 21st, with guest speakers AMOA president Garland B. Garrett Sr. and executive veepee Fred Granger addressing the group, and Jim Snead of Kurz Kash discussing the future of electronics in the coin machine industry. A special session focusing on legislation will also be held. The Saturday evening social functions will be spotlighted by a cocktail party, to be hosted by Hanson Dist., and the association banquet, which will include entertainment furnished by Lieberman Enterprises 45s Dept. Before adjournment on Sunday afternoon, a buffet breakfast and a service workshop, conducted by Jim Snead, are planned. MOM president Dick Hawkins expects a full membership turnout at the convention and anticipates that the show will feature about 25 exhibits . . . Kansas Amusement and Music Assn. will shortly announce the dates of its annual meeting which customarily takes place in July or August and is very much a family affair, as association member Harlan Wingrave noted. The election of officers will be held, however, and a business meeting or two in between recreational activities . . . Jo Ann Westerman, energetic executive director of Music Operators of Texas, notes that in addition to working on details for the group's upcoming June convention, she is personally channeling much effort into a current running membership drive which she considers to be top priority. The Texas group has been established for about 17 years, as Jo Ann pointed out, and is presently intent on increasing its membership ranks and strengthening its organization. As a further measure, the association has been holding four board meetings per year and distributing a monthly membership newsletter as well as a quarterly mailing to ops and non-members. Jo Ann expressed strong feelings about the necessity of state associations and plans to discuss with AMOA the possibility of focusing attention on the established groups during the annual national convention

# 1977 State Association Calendar

May 6-8: Amusement/Music Operators of Tennessee, annual mtg., Henry Horton State Park, Chapel Hill, Tenn.

May 12-15; Music & Amusement Assn., Inc., conv. & trade show, Stevensville Country Club, Swan Lake, N.Y.

May 20-22; Music Operators of Minnesota, conv. & trade show, Holiday Inn-Downtown, Minneapolis.

June 10-12; Colorado Coin Industries, annual mtg., Holiday Inn, Glenwood Springs, Colo.

June 16-19; Illinois Coin Machine Operators Assn., annual conv., Hospitality Motor Inn, Earth City, Mo. July 22-23; Montana Coin Machine Operators Assn.; annual conv.;Outlaw Inn. Kalispell, Mont.

Aug. 5-7; No. Carolina Coin Operators Assn., Inc., annual mtg., Raddison Hotel, Charlotte, N.C.

Sept. 16-18; Florida Amusement Merchandising Association, annual conv. & trade show. Deauville Hotel, Miami Beach, Fla.

Sept. 22-24; West Virginia Music & Vending Assn., annual conv., Heart-O-Town Motor Inn. Charleston, W. Va.

Sept. 29. Oct. 1; Music Operators of Virginia, annual conv., Hyatt House, Richmond, Va.



**SOCCER UP** — Premier Soccer, model 26-113, is the first coin-operated soccer table produced by New Jersey-based Imperial Billiard Industries. Unit has heavy-duty chrome-plated solid rods, double reinforced legs, and the cabinet and playfield are tournament size. Further information may be obtained by contacting the firm at 550 Industrial Road, Carlstaft, New Jersey.

# **CLASSIFIEDS**

# COIN MACHINES WANTED

WANTED: Bally Shoot-A-Lanes and Fun Spots. WILL PAY CASH, MICKEY ANDERSON, INC., P.O. Box 6369, Erie. PA 16512, Phone (814) 452-3207

WANT Seeburg AY160, DS160, LPC-1, LPC-480, Electra, Fleetwood, SS160, LS-1, LS-2. We pay cash and pick up our truck unpacked. PAN AMERICAN AMUSEMENTS, INC. 1211 Liberty Ave. Hillside, NJ 07205, (201) 353-5540.

**WANTED:** Cash paid for late model used pins. Premium paid for Wizards, Fireballs, Four Million B.C., Champ, Nip It, Wurlitzer 1050's and 1015's (any jukebox antiques). Call collect 1-313-792-2131.

WANT: Williams Hayburners. Williams Derbydays, Williams Winners stop willing to trade against new and late model Filippers Pan American Amusements, Inc. 1211 Liberty Avenue, Hillside, New Jersey, 07205, Telephone 201-353-5540.

# COIN MACHINES FOR SALE

FOR SALE: 13 working kiddle rides for \$2,000 in Binghamton, N.Y. Sound games and other arcade equipment — reasonable offer accepted. McCarthy 914-434-5343

SALE: 400 assorted Gottlieb, Bally, Williams flippers. '70-'76. Bingos. Bali, Stockmarket. Tickertape, Wallstreet, Mysticgate. NEW PAN AMERICAN AMUSE.. 1211 Liberty Ave.. Hillside. New Jersey. (201) 353-5540.

CONVERSION CARTRIDGES — Play stereo records on Seeburg monaural phonos B thru 201. No adjustments required — just plug in — eliminate sound distortion, needle skipping, excessive record wear. \$24.95 postpaid. Satisfaction guaranteed. Quantity discounts. C.A. THORP SERVI. 1520 Missouri, Oceanside, Ca. 92054.

JUST OUTI: Bally "Fireball" home professional pinball game, 4-player (no coin required), solid state electronics, easy diagnostic test circuits, LED digital scoring, plays seven songs. \$800 brand new — sealed carton. Request circular. ANIMATED PROD., INC., 1600 Broadway, New York 10019. (212) 265-2942.

ATTENTION metropolitan & upstate New Yorkers: We have a large selection of new & used add-a-balls and arcade equipment. Also jukes, pool tables, shuffles, cigarette & candy. We deliver & accept trades. COIN MACHINE DISTRIBUTORS, INC., 213 N. Division St., Peekskill, N.Y. 10566. Call (914) 737-5050.

NATIONAL WHITENBURG MODEL 400 FOOD VENDOR 1 National 21CE candy machine — Vendo Visi-Vend Rowe cigarette machines 20 700 \$175 or 7 for \$1000 — Rowe 20 800 \$295, crating extra. Arcade equipment. Motor Cycle, Funland, Pennant, Sami. Sea Raider and Dune Buggy, pool tables, pinballs and many other items. VATHIS VENDORS, Call (214) 792-2806, 793-3723 or 792-1810.

FOR SALE: We have in stock a great quantity of 5 year old pinball machines Gottlieb. Write to: SOVODA 51 Rue de Longvic. 21300 Chenove France telex 350018.

ALL TYPES OF COIN-OPERATED EQUIPMENT. Flippers, shuffle alteys, guns, TV games, Williams, Gott-lieb, ChiCoin, Ramtek, Allied, Natting, Phonographs (large selection) Wurlitzer, Seeburg, AMI, Rock-Ola, Rock-Ola vending, Cigarettes, candy, cold drink, National Smokeshop, Rock-Ola, All kinds shipped to perfection or buy as-is and save. We have the right price and equipment on hand to serve your needs. Write or call: FLOWER CITY DISTRIBUTORS, INC., 389 Webster Ave., Rochester, N.Y.

RECORD BINS FOR SALE: 4 LP wide step-ups \$80 each; 5 LP wide step-ups \$100 each; extra large browser bins \$125 each. Contact: Jack Baker (213) 240-6290.

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#### Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 6363 Sunset Blvd., Hollywood, CA 90028

FOR SALE: Travel Time, Satin Doll, Wild Life, Flying Carpet, Super Star, Playball, Sky Jump. 2001 Mibs. Super Shifters, Tankers, Ramtek Baseball, TV Ping Pongs, World Series, Batting Champ, Sega Sea Devil, U Boat, Drag Races, Flying Carpet, Gun. Speedway, SAMI, Invaders, Winners, Paddle Battle, Pong, Computer Quiz, Brunswick Air Hockeys, Wurlitzer 3110, Seeburg D S160 and Model R. D&L DISTR. CO. INC., Box 6007, Harrisburg, Pa. 17112. Phone (717) 545-4264.

FOR SALE: Silver Sails, Ticker Tapes, Wall Streets, Blue Chips, Stock Markets, Also Barrel of Funs, Sweet Shawnees, Bally Jumbos and Super Jumbos, Big Threes, Blue

Spots, Mt. Climbers, Also other uprights and OK games, Call WASSICK NOVELTY, Morgantown, W. Va., (304) 292-

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FOR SALE: Rock-Ola 504 wallbox \$100; Rock-Ola Receivers, 1725-8-2, 1765, 1755, 1721, 1769 \$65 each. WESTERN DISTRIBUTORS, 1226 SW 16th Avenue, Portland, Ore. 228-7565.

FLIPPERS: At all times more than 400 late model Gottlieb. Bally, Williams. Chicago. Spanish mfgr. available. immediate delivery call for lists. PAN AMERICAN AMUSE-MENTS. 1211 Liberty Avenue, Hillside, New Jersey. (201) 352

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TV GAME SPECIALS: Atari — Anti Aircraft \$645, Tank II \$875, Trak 10 \$750, Steeplechase \$750; Chicago Coln — Demo Derby \$945, TV Hockey \$100, TV Goalee \$150; Electra — Avenger \$695. Eliminator 4 (make offer); Exidy — Death Race \$1175, Alley Rally \$1275; Midway — Racer \$875. Wheels I \$995, Gunfight \$995, Tornado Baseball \$1195, Sea Wolf \$1395, Playtime \$295, Ball Park \$545, Wheels II \$1095, Maze \$1095, Checkmate \$1295, Ramtek — Trivia \$695, Cleansweep \$250, CENTRAL DISTRIBUTORS, INC., 2315 Olive \$t., \$t. Louis, Mo. 63103. Call toll free in USA 1-800-325-8997. (In Missouri call 1-800-392-7747).

WURLITZER Model 1100, Rockola model 2, Seeburg models B and C, Motoscope Candy Shoppe Grabber. Western Sweepstakes — Make Offer. BRENON'S COIN MACHINES, INC., P.O. Box 117, Brownville, New York, 13615.

SALE: 1,000 Bally super continental slot machines. Excellent condition. \$1,250 each. F.O.B. Antwerp. Belgium Machines subject to inspection. Pan American Amusements. 1211 Liberty Avenue. Hillside. New Jersey 07205. telephone 201-353-5540.

FOR SALE: Gott: Sky Jump: Big Shot; Top Card; Allied Super Shifters: Atari Grand Trak 10; Tanks; World Series; Baseball Champ; Brunswick Air Hockeys: Flying Ace; SAMI: Invaders; U-Boat: Speedway. D&L DISTRIBUTING CO. INC.

50 SEEBURG 100 selection wall boxes \$5.00 each. 50 Seeburg 160 selection wall boxes \$37.50 each. 10,000 used 45 rpm records 15 each. CENTRAL MUSIC CO...P.O. Box 284, 407 E. Ave. D.. Killeen, Texas 76541.

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BINGOS FOR EXPORT ONLY. Available 25 Big Wheels. Write for special price. Also OK games, and Ticker Tapes. Late pin balls, and Arcade equipment. D&P MUSIC CO.. 1237 Mt. Rose Ave., York, Penn. 17403. P.O. Box 243. (717) 848-1846.

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FOR SALE: Dune Buggy arcade piece \$175; Whirley Bird arcade piege \$200; Unscramble quiz machine \$75; Chicago Coin Drive Master \$150; Chicago Coin Motorcy-les \$150; Stanley Cup Hockey \$75; Williams Time Travel pinball \$350; National 20 column consoline \$300; new and used pool tables, 7 & 8 ft; Lotta Fun converted to Barrel O' Fun, as is, \$800; Lotta Fun converted to Barrel O' Fun, ready for location, \$1200; Rowe Riviera 20 column cigarette machines from \$175. Will Buy: Lotta Fun and Lite A Lines, GUERRINI'S, 1211 West 4th St., Lewistown, Pa. 17044, Phone (717) 248-

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JO-BAR MUSIC PUBLISHING CORPORATION and BAR-JO Records, Inc. needs investors and stockholders to re-open music business. — Write BAR-JO at 83-45 Vietor Ave.. Suite 2B, Elmhurst, NY 11373 or call (212) 898-1628 or 243-5668.

WANTED: Coin machine industry trade publication wants full-time editor/writer for research, writing and layout responsibilities. Should have active interest in the field of coin-operated games and equipment and should be somewhat knowledgeable about the industry-at-large. Writing skills are a must. Inquiries to Box 100, CASH BOX magazine, 6363 Sunset, Hollywood, Calif. 90028.

SERVICE SCHOOL FOR GAMES AND MUSIC. Ten week night course teaches practical theory, schematics. \$575 full price. COMIT. 2115 Beverly Blvd.. Los Angeles. Ca. 90057. (213) 483-0300.

WE ARE ALWAYS INTERESTED IN NEW AND USED Pinballs, Billiard and Pool Tables, Bingos Guns, Arcade. Kiddie rides, Slot machines, etc., All makes all models. Quote FOB sea vessel to:— SUN MONG CO., LTD., Sun Mong House, 1st Floor, 50-56 Mongkok Road. Kowloon. Hong Kong.

WANTED: Expert bingo mechanic. No drunks, derelicts or drifters. No managers. Workers only. COLLINS MUSIC CO., INC., 134 1 Rutherford Road, Greenville, S. Carolina 29609. Phone toll free 1-800-845-5160.

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ACE LOCKS KEYED ALIKE: Send locks and the key you want them mastered to: \$1.25 each. 10% D/C in lots of 50 or more. RANDEL LOCK SERVICE. 61 Rockaway Ave., Valley Stream, N.Y. 11580. (516) 825-6216. Our 38th year in yending

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LEADING TAPE AND RECORD DISTRIBUTORS OF all labels. Will sell current & cut-out merchandise at lowest prices. Member of NARM. Send for free catalogues CANDY STRIPE RECORDS, INC., 371 South Main Street. Freeport. New York 11520. (516) 379-5151. (212) 895-3930. Telex 126851 Canstripe Free.

JUKEBOX 78s: Tired of looking for 78 rpm records from the '50s in new or like-new condition? Well, we have them! Send \$1.00 for our list. JUKE BOX 78s, P.O. Box 174, Bay Ridge Station, Brooklyn, N.Y. 11220.

RECORD/MUSIC POSITION wanted by young single male. B.A. (Economics), J.D., in management, promotion or production. Creative. highly motivated. Resume: CHRIS JOHNSON, 7220 Hollywood BI, #234, Los Angeles 90046.

INTERNATIONAL RADIO STATIONS, MUSIC PUBLISHERS, discotheques and fanclubs subscribe to our Automatic Airmail Service for all singles and LPs from the charts The fastest and most dependable service in the world. AIRDISC SPECIAL SERVICES. Box 835, Amityville, New York 11701.

WANT RECORDS & TAPES, 45s AND LPs, surplus returns, overstock cut-outs, etc. Call or write Harry Warriner at KNICKERBOCKER MUSIC CO., 101 Gedney St., Nyack, N.Y. 10969 (914) 358-5086

FREE CATALOG — COMPLETE ONE STOP: Specializing in oldies-but-goodies. Wholesale only. PARAMOUNT RECORDS, INC., 1 Colonial Gate, Plainview, L.I., N.Y. 11803.

KING OF MUSIC RECORDS is looking for masters. Send copies to KING OF MUSIC RECORDS. 806-16th Avenue South. Suite 217. Nashville. Tennessee 37203, or call (615) 242-2023

FOR SALE: 5.000 jukebox 45s. 100 different \$8.50;

FOR SALE: 5.000 jukebox 45s. 100 different \$8.50 foreign \$13. Choose Rock, Disco. Polka, Country. AL' 2249 Cottage Grove, Cleveland Heights, Ohio 44118.

OPERATORS — We buy used records not over 1 year old — 10c each plus postage JOHN M. AYLESWORTH & CO. 9701 Central Ave., Garden Grove, Calif. 92644 (714) 537-5930

RARE RECORD SHOPS AND FINDERS. List of 31 United States shops. Up to date list personally compiled \$2. MACLEAN S. 312 Belanger St., Houma, La. 70360.

HOUSE OF OLDIES — We are the world headquarters for out of print LPs and 45s. Also, the largest selections of old rock in roll and rhythm and blues albums. Our famous 3 in 1 catalog. \$1.25. HOUSE OF OLDIES, 267 Bleeker St.

FOR EXPORT: All labers of phonograph records, cartridges, cassettes. Also excellently priced selections of close-outs. Nearly 30 years of personalized service to importers world over. Wholesale only. DARO EXPORTS. LTD 1468 Coney Island Avenue, Brooklyn, N Y 11230. Cable: EXPODARO, NEW YORK.

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DEEJAYS! Here's top drawer comedy for you! 11.000 one-line gags for radio: only \$10! Unconditionally guaranteed! Catalog of one-liners, tunny stories, putdowns, trivia, breaks, and lots more, free on request. Edmund Orrin, 41171-C Grove Place, Madera, Calif. 93637.

DEEJAYS! COMICS! IT'S HERE! Exciting NEW monthly gag letter by top professional comedy writer. PLUS — an incredible "one to one" personal service you won't believe! First time anywhere! FREE brochure on request. PETER PATTER. P.O. Box 402-C, Pinedale, Cal. 93650.

# **CLASSIFIED POWER!**

Got machines to sell? Is there something you're looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? See ad rates above.

# **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 6363 Sunset Blvd., Hollywood, CA 90028

Make sure your check is enclosed

# Singles Bullets (continued from page 32)

Norman Cooper/Phila., Sound United/Chi., Music Plus, Licorice

., Interstate/Miami.

MAYNARD FERGUSON — Added at WBBF, KDWB, WQXI, WTIX, KRBE. Last week addeda at KILT, WIFI. Jumps at B-100 25-15, KCPX ex-20, KJOY 10-2, KNDE ex-18, KIOA 22-14, WIFI 30-22, #7 most active single on the #63

Secondary level with new adds at KRIB. WEAQ, WFLB, WAEB, KLIV.

AL STEWART — Added at KJR, KIOA, WNOE, WING. Last week added at WPIX, KXOK. Jumps at KERN ex-28, KXOK ex-22, KCPX ex-30, KAKC ex-37. #3 most active single on the secondary level with new adds at 98Q, #65 WTLB, WQPD, KKLS, WCRS, KAFY. Sales at Peaches/ft Laud., Waxie Maxie/D.C., Norman Cooper/Phila., New England Music City/Boston,

Sound United./Chi., Central South/Nash.

ANDY GIBB — Added at WBBF, WSGN, KCPX, WBGN, WMAK, KAKC, KGW, Last week added at WHBQ, KJR, WHHY. Jumped at KPAM ex-30,

WFOM ex-32. #8 most active single on the secondary level with new adds at WTLB, WGSV, KOTN, WBSR, WKWK.

STARBUCK — Added at KCPX, Z-93, WNOE. Last week added at WAKY, WAPE. Jumps at WERC 27-23, WSGN 21-16, WBBQ ex-30. #5 most active single on the secondary level with new adds at WVOL, WCUE, KNOE, WAIR, KRĚM WAFR

#80 PETER McCANN -- Added at WERC, WPRO, KCBQ, KSLQ, Last week PETER McCANN — Added at WEHC, WPHO, KCBQ, KSLQ. Last week added at WKLO, WSGN, Q-94. Jumped at KEEL 29-24, Q-94 ex-27, WSGA ex-23. #6 most active single on the secondary level with new adds at WORD, WERC, WISE, KQWB, WEAQ, WFLI, KOTN.

DAVID SOUL — Added at WBBF, WHHY, WFOM. Last week added at KLIF. Jumps at KHJ 26-19, KLIF ex-27.

HELEN REDDY — Added at WBGN, WKBW, KCBQ. Jumped at KIOA 31-20.

#86

#87

RUFUS — Added at WDRQ, KRBE. Last week added at CKLW where it jumped 18-12. (Debuted at 73 bullet on CB R&B singles chart)

# Korvettes \$2.99 Sales In Five Cities

(continued from page 9)

Rothfeld, when confronted at the recent NARM convention in Los Angeles. A Denver retailer accused Korvettes of lowballing, to which Bothfeld replied that the chain would not "ignore competition until it is too late." (Cash Box, March 19).

So far, however, other large retailers in the four major metropolitan markets Korvettes is in outside New York have resisted lowering their prices on specials below \$3.70-\$3.80.

#### 'No Need'

"There's no need for it," explained Maury Bass, manager of a Record and Tape Collector outlet in Baltimore. "In New York the situation isn't of their (Korvettes) creation. They're just doing it to be competitive. But there's no reason to do it down here.'

Bass suggested that rumors of a planned Peaches opening in Washington might have spurred Korvettes to begin their \$2.99 promotions in that city to "create an

"If \$2.99 becomes a continuing thing, I think it's going to create problems for topline new releases. It's going to cut down other dealers' intake," Bass asserted. However, with only a handful of LPs at those prices, Bass indicated Korvettes posed no major threat to the stability of his market Korvettes' normal shelf prices in Baltimore and Washington are in line with its competi-

A spokesman at Sam Goody in Philadelphia said his chain did not plan to go that low, and added that Korvettes' recent \$2.99 prices have not significantly affected either Goody's business or the overall market. He added that, at least in the case of Philadelphia, which is only 90 miles from New York, the low prices could be the result of a mild price war spillover.

In Detroit, Korvettes' \$2.99 prices have been attributed to the recent opening of a suburban Peaches outlet. Spokesmen at two Korvettes outlets said the special prices had helped Korvettes to retain its market position in the inner-city (Cash Box, March 19).

#### **Catalog Promotions**

In other retail price developments this week: several major acts, including the Captain and Tennille and Boz Scaggs, were the subjects of large catalog campaigns: a Cleveland retailer expanded on an old public service promotion; and a Los Angeles retailer reported a "resurgence" in tape sales.

The Captain and Tennille catalog, which includes their recently released album, "Come In From The Rain," was the subject of full-page ads in the New York Times, Dallas Morning News, Los Angeles Times,

San Francisco Chronicle and Washington Post this week

Barry Grieff, vice president of merchandising, advertising and special projects for A&M Records, explained that the ads were in preparation for an extensive television campaign starting in mid-May. He noted that over the next few weeks. A&M will run smaller print ads highlighting the threerecord catalog. The TV ads will be tied to the group's forthcoming tour.

"Come In From The Rain" is bulleted at #55 this week on the Cash Box Top 200 Albums chart, rising from #79 a week ago. The two catalog releases also continue their strong showings this week. "Song Of Joy" is #90 after 59 weeks on the chart, and "Love Will Keep Us Together" is #140 after 99 weeks

Other catalog promotions this week included Bruce Springsteen's three Columbia LPs, observed in three markets; and Boz Scagg's "Silk Degrees" and "Slow Dancer" in seven surveyed metropolitan areas

# Sympathy For The Symphony

Record Theatre, a seven-store retail chain based in Cleveland, advertised a week-long, all-label sale, in which 50¢ from the purchase of every record would be donated to the Cleveland Orchestra fund drive. John Anderson, retailing supervisor for Record Theatre, said he wouldn't know for some time how much the promotion raised, but estimated it would be at least several thousand dollars.

While the idea for the charity promotion is not new (Disc Records has been running annual week-long orchestra benefits for 15 years, based on its classical sales), the Record Theatre commitment is apparently the largest which has been made to date by a Cleveland record retailer. Anderson said the advertisement was placed with the cooperation of several record labels, and was in keeping with the chain's efforts to stay involved in daily community affairs.

#### Music Plus

Another unusual ad was observed at Music Plus, which devoted one of its two full pages in the Sunday Los Angeles Times exclusively to tapes.

Steve Boudreau, buyer for the 15-store chain, said he has noticed a recent resurgence in tape sales, particularly cassettes. "As long as tapes hold steady at \$7.98 list, they will become even more popular with price-conscious customers as increasing numbers of albums reach the same price," he offered.

"Anyway, it's rare to see a full page just on tapes; we're just trying something dif-

# POP PLAYLIST HIGHLIGHTS

Stevie Wonder Hot Hot

- Climax Blues Band - Stevie Wonder - Fleeetwood Mac - Al**a**n O'Day

\*Bob Seger \*Chicago \*Al Stewart \*Andy Gibb 19 To 12 — 24 To 19 — 25 To 20 WOLF — SYRACUSE 1-1 — Eagles 29 — KC & Sunshine Band 30 — O \*Bill Conti
\*Bob Seger
\*Al Stewart
\*To 10 — Stevie Wonder
23 To 16 — KC & Sunshine Band
Ex To 21 — Marshall Tucker Band
Ex To 24 — Dean Friedman
Ex To 25 — Jimmy Buffett

VINC — SFATTLE Q 7 — Atlanta Rhythm Section 12 To 6 — Leo Sayer 20 To 11 — Boz Scaggs 25 To 16 — William Bell 25 To 20 — Hot 25 To 20 — Rose Royce 27 To 22 William Bell 30 To 23 — Bill Conti Ex To 26 — Foreigner Ex To 28 — Firefall Ex To 29 — Yvonne Elliman KTAC — TACOMA 1-1 — Glen Campbell 'Steve Miller Steve Miller
'Hot
'Bob Seger
11 To 6 — Jennifer Warnes
13 To 8 — Rod Stewart
20 To 13 — Boz Scaggs
21 To 16 — Rose Royce
Ex To 23 — Stevie Wonder
Ex To 24 — Q
Ex To 25 — Yvonne Elliman
WGLF — TALLAHASSEE
2-1 — Atlanta Rhythm Section
'Marvin Gaye
'Steve Miller
'Maynard Ferguson
'Jacksons
'Peter McCann
'Andy Gibb
10 To 5 — Natalie Cole KING - SEATTLE 98Q — VIDALIA 3-1 — Leo Sayer 'Jacksons 'Elliott Randall ''Blue \*William Bell \*McCoo/Davis \*Stevie Wonde \*To 3 — Glen 'Stevie Wonder
7 To 3 — Glen Campbell
10 To 2 — Atlanta Rhythm Section
11 To 7 — Jennifer Warnes
16 To 11 — Natalie Cole
18 To 12 — Fleetwood Mac
25 To 10 — Leo Sayer
Ex To 19 — Manfred Mann
Ex To 20 — Climax Blues Band
KEEL — SUBEVERDET \*Blue \*Isley Brothers \*Al Stewart "Al Stewart
11 To 7 — Alan O'Day
15 To 10 — Jennifer Warnes
18 To 13 — Natalie Cole
24 To 18 — Kiss
27 To 20 — Fleetwood Mac
29 To 23 — Yvonne Elliman
30 To 24 — Kenny Nolan
32 To 26 — Foreigner
34 To 30 — Bob Seger
35 To 29 — Jimmy Buffett
Ex To 32 — Captain & Tennille
Ex To 33 — Steve Miller
Ex To 35 — Andrew Gold
WPGC — WASHINGS EX 10 19 — Mantred Mantred FX 10 20 — Climax Blues B KEEL — SHREVEPORT 1-1 — Eagles — Fast Lane 28 — Q 14 To 12 — Rose Royce 21 To 18 — Kenny Rogers 23 To 17 — Stevie Wonder 26 To 21 — McCoo/Davis 27 To 23 — Mike Post 29 To 24 — Peter McCann 30 To 25 — Dean Friedman EX To 29 — Andrew Gold EX To 30 — Sharz WORD — SPARTANBURG 'Andy Gibb
10 To 5 — Natalie Cole
18 To 12 — Joe Tex
21 To 17 — Maynard Ferguson
24 To 19 — Alan O'Day
Ex To 27 — Fleetwood Mac
Ex To 28 — Starbuck
Ex To 29 — Kenny Rogers
Ex To 30 — Al Stewart wpgc — Washington 2-1 — Leo Sayer 30 — Bill Conti 'Firefall Ex To 30 — Al Stéwarí
WLCV — TAMPA
1-1 — Eagles
'Bob Seger
7 To 3 — Glen Campbell
12 To 7 — Leo Sayer
17 To 13 Box Scaggs
24 To 18 — Jimmy Butfett
26 To 20 — Climax Blues Band
29 To 19 — Rose Royce
30 To 24 — Captain & Tennille
Ex To 29 — KC & Sunshine Band
Ex To 30 — Kiss
KEWI — TOPEKA Alan O'Day Steve Miller WORD — SPARTANBURG 1-1 — Kenny Rogers \*David Soul 11 To 4 — KC & Sunshine Band 22 To 18 — Marvin Gaye 28 To 20 — Eagles — Fast Lane David Soul
Styx
Peter McCann
Steve Miller
Addrisi Brothers
Jethro Tull
11 To 5 — Marvin Gaye
Ex To 12 — Stevie Wonder
Ex To 15 — Climax Blues Band
Ex To 21 — Starbuck
Ex To 22 — Jimmy Buffett
VIBB — SPOKANE WKWk - WHEELING WKWk — WHEE 2-1 — Leo Sayer 'Bob Seger 'Andy Gibb ''Pablo Cruise ''Steve Miller ''Joe Tex ''Bill Conti KEWI — TOPEKA 1-1 — Leo Sayer No new additions No new additions
10 To 5 — Thelma Houston
15 To 9 — Atlanta Rhythm Section
23 To 10 — Firefall
24 To 17 — Kenny Rogers
Ex To 29 — Klaatu
Ex To 30 — Kiss KJRB - SPOKANE KJHB — SPOKANE
2-1 — Leo Sayer
'Steve Miller
'Stevie Wonder
'Bob Seger
Ex To 26 — KC & Sunshine Band
Ex To 27 — Hot Ex To 29 — Alan O'Day

KLEO — WICHITA
3-1 — Leo Sayer
25 — Hot
27 — Stevie Wonder

Marshall Tucker Band
12 To 6 — Starz
14 To 9 — Firefall
21 To 15 — Rose Royce
27 To 21 — Kenny Rogers
29 To 18 — Bill Conti
30 To 22 — Fleetwood Mac
Ex To 29 — Andrew Gold

WAIR — WINSTON/SALEN WTRY — TROY 5-1 — Eagles 'Steve Miller 'Alice Cooper KREM — SPOKANE
1-1 — Glen Campbel
\*Steve Miller
\*Dean Friedman 'Alice Cooper
'Kenny Rogers
'Bill Conti
9 To 5 — Boz Scaggs
19 To 13 — Rose Royce
25 To 18 — Stevie Wonder
30 To 24 — Fleetwood Mac
Ex To 28 — Andrew Gold
Ex To 29 — Joe Tex
Ex To 30 — Alan O'Day 17 To 12 — Climax Blues Band 26 To 18 — KC & Sunshine Band Ex fo 29 — Andrew Gold
WAIR — WINSTON/SALEM
4.1 — Alan O'Day
30 — Steve Miller
'Addrisi Brothers
'Bill Conti
'Firefall Ex To 30 — Fleetwood Mac
WSPT — STEVENS POINT
2-1 Eagles
'Bill Conti
'Kenny Rogers
'Yvonne Eliiman
'Fleetwood Mac
19 To 8 — Stevie Wonder
24 To 13 — Alan O'Day
25 To 17 — Natalie Cole
Ex To 20 — Boy Scaggs
Ex To 29 — Q
Ex To 30 — Hot EX TO 30 — Alan O'Day
KAKC — TULSA
3-1 — Leo Sayer
'Joe Tex
'Andrew Gold
'Andy Gibb
'Waylon Jennings
8 To 4 — Kenny Rogers
13 To 8 — Boz Scaggs
24 To 14 — Kiss
25 To 17 — Climax Blues Band
EX TO 36 — Foreigner
EX TO 37 — Fleetwood Mac
EX TO 39 — Al Stewart
EX TO 40 — Bread
KELI — TULSA \*Jimmy Buffett \*Dean Friedman 19 To 8 — 24 To 13 -25 To 17 -Ex To 20 -Ex To 29 -Ex To 30 -\*\*Rubinoos 10 To 3 — Jennifer Warnes 21 To 9 — KC & Sunshine Band 26 To 18 — Joe Tex 31 To 20 — Stevie Wonder Ex To 31 — Fleetwood Mac KJOY - STOCKTON AJOY — STOCKTON

1-1 — Leo Sayer

29 — Facts of Life

30 — Steve Miller

10 To 2 — Maynard Ferguson

14 To 7 — Foreigner

21 To 12 — Fleetwood Mac

26 To 17 — Jimmy Buffett

30 To 20 — Bob Seger WORC - WORCESTER 4-1 — Leo Sayer \*Steve Miller \*Fleetwood Mac \*Fleethou-Firefall 9 To 4 — Eagles 14 To 8 — Boz Scaggs 17 To 10 — Stevie Wonder 17 To 15 — O Andrew Gold Ex To 40 — Bread

KELI — TULSA

1-1 — Eagles

'Bill Conti
'Jimmy Buffett
'Alan O'Day

26 To 18 — Foreigner

Ex To 28 — Andy Gibb

Ex To 29 — Joe Tex

Ex To 30 — Fleetwood Mac

WTLB — UTICA

# Klenfner Joins Atlantic

(continued from page 9)

WNDR — SYRACUSE
6-1 — Leo Sayer
No new additions
16 To 7 — Eagles
20 To 14 — Stevie Wonder
29 To 22 — Hot
Ex To 34 — Rubinoos
Ex To 35 — Chicago

industry over the years," said Greenberg of the appointment, "it is a pleasure to welcome him to the staff of Atlantic at this time. I'm sure that his experiences in all facets of the record business will prove invaluable.

WTLB -- UTICA 2-1 -- Eagles

Prior to this appointment, Klenfner served as vice president of promotion and artist management for Arista Records, having joined the company at its inception in 1974 as national promotion director. Before that, he spent three years as director of FM promotion for Columbia Records, 1971-1974. He started his career in the music business on the staff of Bill Graham's Fillmore East in New York, simultaneously serving as music director and part-time announcer on WNEW-FM.

# Crimson Goes Gold

NEW YORK — "In The Court Of The Crimson King," the debut LP by King Crimson released in November 1969, has been certified gold by the RIAA.

# Montrose, Bootsy LPs **Get Gold Certification**

23 To 15 — O 24 To 19 — Andrew Gold 26 To 20 — McCoo/Davis 27 To 13 — Bill Conti 28 To 23 — Dean Friedman 29 To 24 — Rose Royce Ex To 29 — Yvonne Eliman Ex To 30 — Mary Macgregor

LOS ANGELES — Two LPs on the Warner Bros. label, "Montrose" and "... Ahh, The Name is Bootsy, Baby!," were recently certified gold by the RIAA.

"Montrose," the first album by the group which bears guitarist Ronnie Montrose's name, was originally released in November ... Ahh, The Name Is Bootsy, Baby!" is the latest effort by Bootsy's Rubber Band.

# Filmways Acquires RCA **Recording Facilities**

LOS ANGELES - Fimways, Inc. has acquired the former RCA studio recording facilities in Hollywood and will operate them in conjunction with Wally Heider Recording studios under the name Filmways/Heider Recording.

Filmways has also announced a reorganization of all its audio-related businesses into a new

# C4SH BOX INTERNATIONAL

# Import Duty Slashed On Deletes Entering Canada

by David Farrell

OTTAWA — A ministerial prescription signed by Revenue Canada has opened up the Canadian market to U.S. deletes once again. Monique Begin, the minister of national revenue, adjusted the tariff so that importers will only pay duty based on what they paid for the records in the U.S., which could range from 10 cents and upwards.

Previously, importers of deletes had to pay duty on the original wholesale price of the record, which meant that on a \$6.98 LP, they had to pay duty on \$3.40, less a discount of 20 percent because the deleted records were considered obsolete.

The new provision basing duties on the fair market value of the disks in the U.S. comes under Section 36 of the Tariff Act. Books have always been taxed according to the fair market price under the Tariff Act, and according to Don Goodwin, a customs appraiser in Ottawa, an investigation has been going on since July 1974 into this aspect of the record business.

According to Ivor Liss, president of Caravan Records, a Montreal-based importer of deletes. Canadian record companies have considered a number of actions to put importers out of business. The original action taken to halt their importation, he says, involved taking a close look at the provisions of the anti-dumping laws which proved not applicable in this case. Then action was taken under the Copyright Act. but didn't hold up. Finally, the record companies found an obscure law that pertained to the fashion industry, which basically stated that if goods were once prime goods, importers would have to pay duty on the basis of the original wholesale price. That provision was then applied to the record industry

#### **Customs Investigation Brought**

After an investigation by the Customs Department, brought about by pressure from importers, it was ascertained that records should be in the same classification as books on which duty is paid based on their fair market value in the U.S.

In an unrelated ruling, Revenue Canada has announced a new set of procedures to restrict subsidized imports. The procedure is similar to that used in anti-dumping cases and the government is urging companies to pursue it rather than seek other special measures of protection such as quotas or higher tariffs.

A provisional countervailing duty may be established if the department is satisfied that imports are subsidized and are causing material injury, and if an investigation shows the subsidy per unit and the import volume to be "greater than negligible."

The government said the countervailing duty regulations conform with Canada's obligations under the General Agreements on Tariffs and Trade, but developments in the GATT multilateral trade negotiations on countervailing duties may lead to changes in the regulations.

# Dick James Music Co. Wins Queen's Award

NEW YORK — For the third year in a row the Dick James Music Company of England has won the coveted "Queen's Award," thanks to the fact that the firm's gross income from outside the U.K. topped the \$20.000,000 mark in the year ended Sept. 76. The "Export" award is given to only a handful of companies each year who more than double their income into the British Isles. For fiscal '75 the firm's gross from outside UK activities totalled \$9.4 million dollars. Outside the U.K. income for '76 accounted for 75% of the Dick James Organization's total billing.



KISS OVER TOKYO — While in Japan on a recent visit, Kiss visited with Saburo Watanabe, president of Victor, Japan.

# Columbia House May Close Record Club

TORONTO — Columbia House has reduced its operation in Canada, and may close down its Canadian record club if an advertising blitz that ran through the month of March fails to attract a significant number of new members, according to Terry Lynd. president of CBS Records of Canada, Itd

Richard Gurien, vice-president and general manager of Columbia House, says that membership in the club has been allowed to trail off to 85.000 from 120,000. About 22,000 members are in bad standing with the club because of money owed to the club

# **Argentinian News**

BUENOS AIRES — The visit paid by Spanish singer **Miguel Gallardo** to Argentina was the biggest event of the week. EMI, which sold strongly his single "Hoy Tengo Ganas De Ti" last year, threw a party for the artist at the Savoy Hotel, with strong attendance among the press and radio people. Gallardo taped a TV program before traveling to Spain, and will be back here next October

Another trade visitor was Carmen Mirabal, from Puerto Rico, where she is arranging a convention of Latin market record companies and expects to gather the main labels of this part of the world. Mirabal established contact with the leaders of the local companies and discussed the possibilities of exchange with the Puerto Rican and Latin US market.

After many years of devoting its efforts to the catalog and stereo sound market, Tonodisc will enter the pop singles competition with three items aimed at the teen market. The diskery has established a reputation of steady sales under the leadership of Jorge Cesar Esperon, who sold the company two months ago to Natalio Garber, owner of a retail and distribution chain. Now, Garber has established an aggressive campaign, headed by Francisco Vidal, the new general manager of Tonodisc.

Luis Landriscina, whose recent albums for Phonogram have appeared on the charts, is shooting a movie and will afterwards travel to the United States, Mexico and Canada for personal appearances in New York. Chicago, Montreal and other cities. Landriscina also has his own recording studios, used for taping radio programs, and a TV program on Channel 13, Monday evenings.

# Supertramp Tops Canada's Charts

CANADA — Supertramp's "Even In The Quietest Moments" is in the #1 position on Canada's "RPM" charts.

The album, shipped platinum in Canada on March 28, first appeared at the #50 spot and in one step reached the #1 position. Both of Supertramp's earlier A&M albums, "Crime Of The Century" and "Crisis& What Crisis&" are platinum in Canada.

# Copyright Revisions By Corp. Affairs Proposed

by David Farrell

OTTAWA — Canadian Consumer and Corporate Affairs Minister Tony Abbott has released a special study proposing revisions to Canada copyright legislation. The study, prepared by consultants, is entitled "Copyright In Canada: Proposals for a Revision of the Law." It is the third in a series of working papers released as part of a review of Canada's intellectual property legislation dealing with patents, trademarks, copyright and industrial design.

Not Government View

Cautioning that the paper does not present the views of the government or of Consumer and Corp. Affairs Canada, Mr. Abbott said, "It does provide a solid foundation for dialogue concerning possible copyright law revision."

"Although the copyright law, which provides a means for government to grant controlled exclusive rights to creators and owners of copyright, is originally reflective of a printing technology, its principles must be adapted to a communications technology."

The study advances proposals for a revision of the Canadian copyright law, which would consider its economic and cultural

# Satril Gets Stardust

LONDON — Satril Records has signed popular Swedish group Stardust to a world-wide long-term recording and publishing deal.

# International Executives On The Move

J.H. Argent, managing director of Leeds Music Pty., was named chairman of the Australian Music Publishers Association with **C. Vaughan Smith**, managing director of Southern Music Pub. Co. as vice chairman, and **A.J. Turner**, executive officer of Australian Music Publishers Association as secretary.

Alan Watson has been named the director of international operations for Arista Records. Prior to the new appointment, Watson served as international manager for GTO Records.

# **Soul Signs Heath Levy**

GREAT BRITAIN — Heath Levy Music, set up by Andrew Heath and Eddy Levy, has acquired the sub-publishing rights to David Soul's publishing company, Toponga Music, for the UK. This gives the firm the B side to Soul's current hit "Don't Give Up On Us Baby." Heath Levy Music has also concluded a deal to represent Labi Siffre's Xavier Music and Hank Marvin's Tahlia Music for the world.

# Jarreau Release Set

NEW YORK — Warner Brothers and WEA International are currently readying the release of Al Jarreau's third LP, which was produced by Tommy LiPuma and Al Schmitt. The LP is a live, specially priced two-record set, recorded during Jarreau's recent European tour. WEA International is scheduling the LP for immediate overseas release, and domestically, Warner's plans a May 27 release.

# Where In The World . . .

**John Lewis,** former leader of the Modern Jazz Quartet, and **Helen Merrill** are about to embark on a tour of Japan. The two will be promoting their album, "Helen Merrill-John Lewis," which was released in Japan in January by Trio Records. The tour is from May 24 to tune 7.

The Ramones and Talking Heads are off on their first European tour. The 45-day tour will take the groups through & vitzerland, France, Holland, Denmark, Sweden and England. The tour commenced April 24 in Zurich.





I MUSICI SILVER ANNIVERS ARY — In the Palazzo Pamphilj in Rome, Phonogram International, officials from the Italian government and the Vatican State recently paid their tributes to the twelve members of I Musici on the occasion of the group's silver anniversary. Mrs. Pina Carmirelli (left), leader of I Musici, was the first to receive congratulations from Ernst van der Vossen, vice president of Phonogram International. Van der Vossen was also pictured (right), addressing the members of I Musici.

# Additions to country Playlists

KNEW — OAKLAND 1-1 — Kenny Rogers Barbara Mandrell

Freddie Hart John Wesley Ryles 14 To 8 — Waylon

22 To 17 — Eddie Rabbitt
29 To 19 — Barbara Fairchild
28 To 20 — Tanya Tucker
30 To 21 — Rex Allen, Jr.
Ex To 22 — Kenny Dale
Ex To 27 — Mel Tillis
Ex To 28 — Tom T. Hall
Ex To 29 — Dolly Parton
Ex To 30 — McCall/Nelson

OKLAHOMA CITY

KEBC — OKLAHOMA ( 2-1 — Johnny Paycheck Allan Frizell Skeeter Davis Susay Raye Hank Thompson Donna Fargo — WB Tompall Glaser

Marie Owens
Ex To 55 — Con Hunley
Ex To 56 — Jody Miller
Ex To 57 — Jean Shephard
Ex To 58 — R.W. Blackwood Ex To 59 — Jesseca Jame Ex To 60 — Eddie Rabbitt

WHOO — ORLANDO 3-1 — Don Williams Billie Jo Spears Bill Anderson Hank Thompson

Hank Thompson Wayne Kemp Don Everly 25 To 21 — Waylon Jennings 30 To 24 — Eddie Rabbitt 31 To 25 — Kenny Dale 36 To 29 — Tom T. Hall - Kenny Dale - Tom T. Hall - Ronnie Sessions - Mel Tillis

 Statler Bros.
 Kathy Barnes
 Dottie West WXCL - PERORIA

1-1 — Loretta Cal Smith Jim Reeves Bill Anderson Brown/Cornel Kathy Barnes Hoyt Axton John Wesley F Wesley Ryles Billie Jo Spears

John Wesley Ryles
Billie Jo Spears
18 To 7 — Freddy Fender
17 To 8 — Tammy Wynette
24 To 15 — Crystal Gayle
25 To 20 — Merle Haggard
30 To 21 — Eddie Rabbitt
28 To 22 — Bobby Bare
29 To 23 — Barbara Fairchild
35 To 26 — Waylon Jennings
34 To 27 — Barbara Mandrell
Ex To 31 — Randy Barlow
Ex To 32 — Rex Allen, Jr.
Ex To 33 — Tom T Hall
Ex To 34 — Pal Rakes
Ex To 35 — Peggy Sue
WRCP — PHILADELPHIA

WRCP — PHILADELPHIA 2-1 — Gene Watson

2-1 — Gene Dottie West Waylon Jennings

Tom T. Hall
Randy Barlow
Barbara Mandrell
Rex Allen, Jr.
16 To 7 — Johnny Paycheck
20 To 15 — Tammy Wynette
Ex To 13 — Freddy Fender
Ex To 14 — Moe Bandy
Ex To 19 — Margo Smith
Ex To 20 — Crystal Gayle

KWJJ - PORTLAND

KWJJ – PORTLAND
3-1 — Loretta Lynn
Tanya Tucker
Hank Williams. Jr.
Jim Reeves
Peggy Sue
10 To 5 — Conway Twitty
15 To 10 — Jennifer Warnes
21 To 16 — Margo Smith
23 To 17 — Don Williams
27 To 18 — Freddy Fender
26 To 20 — Tammy Wynette
30 To 21 — Crystaf Gayle
36 To 24 — Merle Haggard
34 To 25 — Dickey Lee
37 To 26 — Don Gibson
39 To 27 — Eddie Rabbit
40 To 36 — Barbara Mandrell
Ex To 37 — Rayburn Anthony
Ex To 38 — Waylon Jennings

Ex To 38 — Waylon Jennings Ex To 39 — Dolly Parton Ex To 40 — Rex Allen, Jr,

WSLC - ROANOKE Don Williams 3-1 — Don Willia Jan Howard Vernon Oxnard Skeeter Davis David Houston

Bobby Lewis Billy Don Burns - Margo Smith

13 To 6 — Margo Smith
26 To 18 — Dickey Lee
29 To 20 — Dottie West
41 To 36 — Randy Barlow
Ex To 24 — Ronnie Sessions
Ex To 26 — Waylon Jennings
Ex To 28 — Rayburn Anthony
Ex To 29 — Tom T. Hall
Ex To 32 — Dolly Parlon
Ex To 40 — Tanya Tucker
Ex To 41 — Freddie Hart
Ex To 42 — Peggy Sue
Ex To 43 — Con Hunley
Ex To 49 — Lloyd Green
Ex To 52 — Jim Reeves
Ex To 53 — Mel Tillis

KRAK — SACRAMFNTO

KRAK — SACRAMENTO 4-1 — Loretta Lynn Claude King

Brown/Cornellus
Bill Anderson
Charly McClain
Chip Taylor
11 To 3 — Mickey Gilley
16 To 11 — Freddy Fender
19 To 12 — Tammy Wynette
24 To 14 — Merle Haggard
22 To 15 — Jerry Reed
25 To 17 — Vern Gosdin
27 To 18 — Crystal Gayle
29 To 22 — Don Gibson
35 To 24 — Jennifer Warnes
40 To 25 — Waylon Jennings
33 To 28 — Randy Barlow
36 To 31 — Barbara Mandrell
37 To 32 — Dolly Parton
38 To 33 — Eddie Rabbitt
39 To 34 — Dickey Lee

- Dickey Lee - Tanya Tucker - Barbara Fairchild Freddie Hart Ray Griff Dottie West Don King Mel Tillis

10 43 — Mel I IIIIs To 45 — Tina Rainford To 47 — Ronnie Sessions To 48 — Daivd Rogers To 49 — Kathy Barnes To 50 — Mary Kay Place

EX 10 50 — Mary Kay Plac KKYX — SAN ANTONIO 2-1 — Glen Campbell Tommy Overstreet Cates Wayne Kemp Dugg Collins Donna Fargo — ABC/Dot Brown/Corpelius Brown/Cornelius Billie Jo Spears Marie Owens Ray Sawyer 27 To 13 — Waylon Jennin

27 To 13 — Waylon Jennings
KCKC — SAN BERNARDINO
1-1 — Crystal Gayle
35 Bill Anderson
Barbara Fairchild
Tommy Overstreet
Brown/Cornelius
Billie Jo Spears
15 To 5 — Waylon Jennings

Billie Jo Spears
15 To 5 — Waylon Jennings
23 To 18 — Tom T. Hall
27 To 22 — Mel Tillis
33 To 25 — Kenny Dale
34 To 26 — Jennifer Warnes
Ex To 30 — Donna Fargo — WB
Ex To 31 — Statler Bros
Ex To 33 — Barbara Mandrell
Ex To 34 — Mary Macgregor
EX SON — SAN DIEGO KSON - SAN DIEGO

2-1 — Crystal Gayle
36 Bobby Bare
41 Tompall Glaser
43 Gary Stewart — LP cut
45 Statler Bros.
11 To 6 — Eddie Rabbitt
15 To 10 — Dickey Lee
19 To 13 — Dolly Parton
21 To 15 — Margo Smith
24 To 16 — Waylon Jennir

- Dolly Parton
- Margo Smith
- Waylon Jennings
- Mickey Gilley
- McCall/Nelson
- Tanya Tucker
- Tom T. Hall

Rex Allen, Jr. Barbara Mandrell

Mel Tillis Mary Macgregor KAYO — SEATTLE 2-1 — Kenny Rogers

Jim Reeves Cal Smith Tompall Glaser Tina Rainford Bill Anderson Statler Bros. Statler Bros.
Billie Jo Spears
Tommy Overstreet
17 To 11 — Moe Bandy
19 To 12 — Crystal Gayle
25 To 15 — Waylon Jennings
27 To 21 — Bobby Bare
Ex To 27 — Mel Tillis
Even To 28 — Even Glie Hart To 27 — Mel Tillis To 28 — Freddie Hart

Asleep At The Wheel
 John Coniee

KMPS - SEATTLE 2-1 — Mickey Gilley Billie Jo Spears Bill and spears
Bill and erson
Brown/Cornelius
Tommy Overstreet
Marty Robbins — LP cut
12 To 4 — Kenny Dale
13 To 7 — Tammy Wynette Tammy Wynette
- Crystal Gayle
- Merle Haggard
- Bobby Bare
- Eddie Rabbitt
- Waylon Jenning
- Randy Barlow

Rex Állen, Jr. Asleep At The Wheel KRMD - SHREVEPORT

Dolly Parton Tom T. Hall Tanya Tucker 32 To 21 — Waylon Jennings 36 To 30 — Vivian Bell Ex To 33 — Eddie Rabbitt Ex To 34 — Tina Rainford Joe Stampley
David Houston
Freddie Hart

To 40 WIL - ST. LOUIS WIL — 51, L 3-1 — Loretta Lynn John Wesley Ryles Tana Fargo — WB Gene Watson

Barbara Mandrell Barbara Fairchild

Barbara Fairchild
Waylon Jennings
Billy "Crash" Craddock
Eddie Rabbitt
Jenifer Warnes
Tanya Tucker
Margo Smith
TAMPA

...er Bros 13 To 5 — Waylon Jennings 15 To 8 — Kenny Dale 16 To 10 — Marshall Chapman 18 To 12 — Eddie Rabbitt 21 To 13 — Jimmy Buffer 20 To 15 — Moe P 7 To 21 — 1

Moe Bandy
Merle Haggard
Tom T. Hall
Eddy Arnold
Rex Allen, Jr.
Ray Price
B.J. Thomas KCUB - TUCSON 4-1 — Gene Watson Barbara Mandrell

n - Emmyloy Harris — LP cut - Waylon Jennings - Jennifer Warnes - Lloyd Green - Merle Haggard - Moe Bandy - Johney Carver

36 To 26 — Moe Bandy Ex To 30 — Johnny Carver Ex To 36 — Freddy Fender Ex To 37 — Dickey Lee Ex To 38 — Tom T, Hall Ex To 39 — Floyd Cramer

Allan Frizell Raye

4 — Freddy Fender Tammy Wynette
Crystal Gayle
Merle Haggard

KVOO - TULSA

- Merie Haggard
- Connie Smith
- Randy Barlow
- Tom T. Hall
- Eddie Rabbitt
- Waylon Jennings - Mel Tillis

- Mel Tillis
- Jean Shepard
- Tanya Tucker
- Jody Miller
- Dugg Collins
- Pal Rakes
- Hoyt Axton
- Kendalls
- Ronnie Sessions
- Skeeter Davis

WWVA — WHEELING 2-1 — Loretta Lynn Donna Fargo — WB Statler Bros. Rayburn Anthony

Caí Smith
11 To 5 — Merle Haggard
12 To 6 — Tammy Wynette
14 To 9 — Vern Gosdin
18 To 10 — Johnny Carver
20 To 11 — Moe Bandy
21 To 12 — Crystal Gayle
30 To 16 — Waylon Jennings
28 To 18 — Sherri Williams
27 To 19 — Kenny Dale
32 To 23 — Tanya Tucker
34 To 27 — Joe Stampley
35 To 28 — Tom T. Hall
Ex To 36 — Barbara Mandrell
Ex To 37 — Cody Jameson
Ex To 39 — Dolly Parton

Ex To 37 — Cody Jameson Ex To 39 — Dolly Parton Ex To 40 — Randy Barlow KFDI - WITCHITA

2-1 — Johnny Dunc Allan Frizell Tommy Overstreet Ray Sawyer Cates Denny Denton Stater Bros. Vicki Fletcher Lois Johnson Lucky Clark Rebecca Jo Featheringill Wayne Kemp Rebecca Wayne Kemp
Billie Jo Spears
11 To 6 — McCall/Nelson
16 To 10 — Moe Bandy
17 To 12 — Margo Smith
20 To 15 — Loretta Lynn
25 To 20 — Kenny Dale
37 To 22 — Waylon Jenni
DeWayne Ort

DeWayne Orender Merle Haggard Edde Rabbitt 33 To 28 36 To 30 38 To 33 41 To 34 Don Gibson Tom T. Hall Con Hunley Peggy Sue Ronnie Sessions

44 10 37 46 To 38 43 To 39 47 To 42 49 To 43 50 To 45 Ex To 37 Mel Tillis Dale McBride

Leroy Van Dyke Jody Miller



STALLION STOPS BY KIMN — Casablanca recording artists Stallion stopped by KIMN in Denver recently to discuss plans for an outdoor charity concert to be staged this summer. The group, which is based in Denver, has also done several on-the-air interviews at the station. Pictured (I-r) are: Larry Thompson of Stallion; KIMN afternoon personality Danny Davis; Jorge Gonzales, Buddy Stephens and Danny O'Neil of Stallion, KIMN midday personality Jim Herron and station music director Ed Green.

# **May Chain Retains Records** On A Store-By-Store Basis

(continued from page 10)

more profitable areas. So we've restructured our stores so that a lot of the smaller businesses - like records, stationery, candy and drugs - are now together in their own division. We're really going after the small business in a big way, which includes records," he said.

Other buyers indicated that they were contacting different suppliers, pushing for additional advertising dollars and trying out new merchandising ideas in order to boost sagging record sales.

The second group's attitude toward records was summed up by one eastern buyer who said, "There's no markup — absolutely none at all." She added, "I don't really get involved in the department; I have two others that have a lot higher volume. Records are just kind of there, really." Another midwestern buyer commented, buy TVs. consoles, stereos and records and my volume areas get first attention,

A special case in point was the May-Cohens chain, which is currently phasing out its record operation. The chain no longer receives any new product, and the remaining inventory is being sold at substantially reduced prices on a self-serve basis at the downtown Jacksonville store only.

Like any other rack-serviced general merchandiser, the stores in the May group receive their records via a two-stage distribution process. Therefore, they must pay more for their albums than do retailers that buy direct from the manufacturer. The net result is that the regular shelf price for \$6.98 list albums at the May stores is about \$1.00 above the prevailing prices at many discount chains and full-line record stores across the country.

Among the member chains surveyed by Cash Box, G. Fox & Co. reported the lowest shelf price for \$6.98 list current product -\$5.67. (May Co. Southern California and Hecht reported variable prices ranging from \$4.89 to \$5.99, and \$4.88 to \$5.88 respectively.) May Co. Cleveland indicated an everyday price of \$5.79, while Strauss charges \$5.89. Meier & Frank, M. O'Neil, Famous Bar and Kaufman's sell current releases for \$5.99.

Five of the chains (Strauss, Famous Bar, G. Fox, May Co. Cleveland, Meier & Frank) indicated that they run advertised specials on front line goods ranging from \$3.99 to \$4.99. In addition, seven chains (Famous Bar. Kaufman's, M. O'Neil, Hecht, G. Fox, May Co. Cleveland, May Co. Southern California) carry a regular stock of budget and cutout I Ps

Concerning record department advertising, buyers for the Famous Bar and Hecht

chains indicated that they use a combination of radio, television and print ads. May Co. Cleveland and May Co. Southern California, on the other hand, primarily rely on print alone; and Strauss devotes the bulk of its budget to radio advertisements. Three chains don't advertise at all, including Kaufman's, M. O'Neil and G. Fox.

In the opinion of the buyers and rackjobbers surveyed by Cash Box, location was the biggest factor affecting record department merchandising. Joe Brown, the buyer for M. O'Neil & Co., for example, said his operations performance had been hurt by bad placement in the branch stores we carry them (records) in. At our store in Mansfield, the department was pushed around and ended up near sporting goods." Brown said. "They've given us poor location in every store," complained Mal Vangard of S&M Sales, Cleveland, which racks the M. O'Neil chain. Vangard further indicated that, as a direct result of one such move, business was down "close to 40%." Not surprisingly, the CB survey also

revealed something about the state of the rackjobbing industry. Saul Moss, president of United Distributors, which racks the Strauss and May Co. Cleveland chains, pointed out some of the unique problems posed by department store accounts. "In racking a department store chain you have to remember that you are working with limited space and limited budgets," he said. "So, it isn't a matter of putting in X amount of merchandise on an 'if come' "Some independent companies,

retailers or discounters might use their record departments as a (loss) leader, working on a very low markup just to draw traffic. But that is not the department store concept. They want to maintain a certain markup, which they are entitled to regardless of the competition.

Gene Patch of J.L. Marsh, which racks the May Co. Southern California and Famous Bar chains, agreed that department stores are concerned about the profit margin on records. "Like every other retailer, they're looking at the bottom line,' he said. "And the retail price squeeze is affecting them just like everyone else. That's one of the areas we as an industry have to be concerned about. We have to make a meaningful contribution to bottom line.

"Maybe our gross margins are shorter." he continued "but if we can offer better turnover, if we can offer more sales per square foot, if we can offer a department that's also going to bring traffic into the store - that's one thing. But if we don't, then I think there's going to be a mass exodus away from the record business.

# DAVE EDMUNDS

Respected by Phil Spector, lovec by John Lennon, suggested as Mick Taylor's replacement in the Roll ng Stones, Dave Edmunds stands unchallenged as the definit ve musician's musician.

"Few individuals in the history of rock and roll have possessed the qualities of consistent genius, perfect refinement and utter, natural economy in their art...In such company among Phil Spector, Brian Wilson, Buddy Holly, John Fegerty, Lernon and McCartney at their peak, and very few others, do I ran L Dave Edmunds."

Great Shaw

**Greg Shaw** 

ON TOUR NOW WITH BAD COMPANY

# CASH BOX TOP TOO ALBU/VS

Weeks On 4/23 Chart

75 **5** 

71 10

68 7

74 7

61 12

77 92

63 **24** 

2

15

80 32

83 8

89 25

90 4

159 2

85 31

81 17

86 **59** 

119

164

88 22

107

122

92 7

104 4

95 **82** 

6

96 15

93 9

2

70 5

72 8

58 42

127 **2** 

|    |   |               |      | April 30, 1977  |             |        |   |    |
|----|---|---------------|------|---|-------------|--------|---|----|
|    |   | Wee<br>On     |      |   |             | eks    |   | Ī  |
| 1  | HOTEL CALIFORNIA 6.98<br>EAGLES (Asylum 7E-1084)                            | 4/23 Cha      | 1 34 | TRYIN' TO GET THE 6.98                                      | 4/23 Ch     | art 68 | LOVE ON THE WING 6.98 JESSE COLIN YOUNG (Warner Bros. BS 3033)  | 7  |
| 2  | RUMOURS 7.98 FLEETWOOD MAC (Warner Bros. BSK 3010)                          | 2 10          |      | FEELING BARRY MANILOW (Arista AL 4060)                      | 36 1        | 69     | YESTERDAY, TODAY & 6.98   |    |
| 3  | A STAR IS BORN 8.98   | 2 10          | 35   | CHANGES IN LATITUDES 6.98 — CHANGES IN                      |             |        | TOMORROW SPINNERS (Atlantic SD 19100)                           | 7  |
|    | STREISAND, KRISTOFFERSON<br>(Columbia JS 34403)                             | 3 21          |      | ATTITUDES JIMMY BUFFETT (ABC AB 990)                        | 35 1        | 70     | A PLACE IN THE SUN 6.98<br>PABLO CRUISE (A&M SP 4625)           | 7  |
| 4  | 6.98 (Epic PE 34188)  | 4 34          | 36   | FRAMPTON COMES 7.98 ALIVE                                   |             | 71     | MANILOW II 6.98 BARRY MANILOW (Arista AS 4016)                  | 6  |
| 5  | <b>LEFTOVERTURE</b> 6.98<br>KANSAS (Kirshner/Epic PZ 34224)                 | 5 26          |      | PETER FRAMPTON (A&M SP 3703)                                | 32 6        |        | FREEWAYS 7.98 BACHMAN-TURNER OVERDRIVE                          |    |
| 6  | SONGS IN THE KEY OF 13.98 LIFE  |               | 37   | THELMA HOUSTON (Motown T6-345S1)                            | 39 2        |        | (Mercury SRM 1-3700)  | 7  |
| _  | STEVIE WONDER (Tamla/Motown T13-340C2)                                      | 6 28          | 38   | DOOBIE BROTHERS (Warner Bros. BS 2978)                      | 31 2        | 1      | I CAME TO DANCE 6.98 NILS LOFGREN (A&M SP 4628)                 | 7  |
| 7  | THIS ONE'S FOR YOU 6.98 BARRY MANILOW (Arista 4090)                         | 7 37          | 39   | THEIR GREATEST HITS 6.98 EAGLES (Asylum 7E-1052)            | 41 6        | 1      | A NIGHT ON THE TOWN 6.98<br>ROD STEWART (Warner Bros. BS 2938)  | 5  |
| 8  | NIGHT MOVES 6.98<br>BOB SEGER (Capitol ST 11557)                            | 8 26          | 40   | THE PRETENDER  JACKSON BROWNE (Asylum 7E-1079)              | 37 <b>2</b> |        | AN EVENING WITH DIANA 7.98 ROSS                                 |    |
| 9  | UNPREDICTABLE 7.98 NATALIE COLE (Capitol SO 11600)                          | 9 9           | 41   | HEAVY WEATHER 6.98 WEATHER REPORT (Columbia PC 34418)       | 46          | 76     | DIANA ROSS (Motown M7-877R2)  FLEETWOOD MAC 6.98                | Ь  |
| 10 | SONGS FROM THE WOOD 6.98 JETHRO TULL (Chrysalis CHR 1132)                   | 11 9          | 42   | ROCK AND ROLL OVER 6.98                                     | ,,,         | 77     | (Warner Bros. MS 2225)  SWEET FORGIVENESS 6.98                  | 7  |
| 11 | MARVIN GAYE AT THE 7.98 LONDON PALLADIUM                                    |               |      | JOHN DENVER'S 7.98  | 44 2        |        | BONNIE RAITT (Warner Bros. BS 2990)                             | 12 |
|    | (Tamla/Motown T7-352R2)   | 24 5          |      | GREATEST HITS VOL. 2 (RCA CPL 1-2195)                       | 40          | , /8   | AFTER THE LOVIN' 6.98<br>ENGELBERT HUMPERDINCK (Epic PE 34381)  | 6  |
| 12 | A ROCK AND ROLL 6.98 ALTERNATIVE ATLANTA RHYTHM SECTION (Polydor PD 1-6080) | 13 18         |      | KLAATU 6.98<br>(Capitol ST 11542)                           | 51          | 79     | LOVE YOU 7.98 BEACH BOYS (Warner Bros. MSK 2258)                | 9  |
| 13 | WORKS VOLUME 1 13.98  | 10 10         |      | HARBOR 7.98   |             | 80     | LOST WITHOUT YOUR 6.98 LOVE                                     |    |
|    | EMERSON LAKE & PALMER<br>(Atlantic SC 2-7000)                               | 15 4          |      | AMERICA (Warner Bros. BSK 3017)                             | 42          | 81     | CONQUISTADOR 6.98   | 6  |
| 14 | ANIMALS 7.98 PINK FLOYD (Columbia JC 34474)                                 | 10 11         |      | WIND & WUTHERING 6.98 GENESIS (Atlantic SD 36-144)          | 43 1        |        | MAYNARD FERGUSON (Columbia PC 34457)  CHILDREN OF THE 6.98      | 8  |
| 15 | BURNIN' SKY 7.98<br>BAD COMPANY (Swansong/Atlantic SS 8500)                 | 16            | 47   | DREAMBOAT ANNIE 6.98<br>HEART (Mushroom 5005)               | 47 5        |        | WORLD  BEE GEES (RSO/Polydor RS 1-3003)                         | ε  |
| 16 | GO FOR YOUR GUNS 6.98 ISLEY BROTHERS (T-Neck/Epic PZ 34432)                 | 29 4          | 48   | ARRIVAL 6.98 ABBA (Atlantic SD 18207)                       | 45 <b>1</b> |        | RATED 6.98 EXTRAORDINAIRE                                       |    |
| 17 | FLY LIKE AN EAGLE 6.98<br>STEVE MILLER BAND (Capitol ST 11497)              | 17 49         | 49   |   | 50          |        | JOHNNIE TAYLOR (Columbia PC 34401)                              | 8  |
| 18 | LOVE AT THE GREEK 11.98<br>NEIL DIAMOND (Columbia KC 2-34404)               | 12 10         | 50   | (Capricorn/WB CP 0178) PETER GABRIEL 6.98                   | 50 1        | 84     | DESTROYER 6.98 KISS (Casabianca NBLP 7025)                      | 8  |
| 19 | A NEW WORLD RECORD 6.98 ELECTRIC LIGHT ORCHESTRA                            |               |      | (Atco SD 36-147)  | 52          | 9 85   | 5 BOB JAMES 4 7.98 BOB JAMES (CTI 7074)                         |    |
| 20 | (United Artists LA 679G) SILK DEGREES 6.98                                  | 20 26         | 9    | ENDLESS FLIGHT 6.98<br>LEO SAYER (Warner Bros. BS 2962)     | 67 2        | 4 86   |   |    |
| 24 | BOZ SCAGGS (Columbia PC 33920)  | 22 60         | 52   | FOREIGNER 6.98 (Atlantic SD 18215)                          | 62          | 6      | MOMENTS SUPERTRAMP (A&M SP 4634)                                | 15 |
| 21 | ORIGINAL MOTION PICTURE SCORE (United Artists LA 693G)                      | 26 9          | 53   | SOUTHERN NIGHTS 7.98 GLEN CAMPBELL (Capitol SO 11601)       | 57          | 7 87   | 7 THIS IS NIECY 6.98 DENIECE WILLIAMS (Columbia PC 34242)       |    |
| 22 | JEFF BECK WITH THE 6.98 JAN HAMMER GROUP                                    |               | 54   | TOYS IN THE ATTIC 6.98 AEROSMITH (Columbia PC 33479)        | 53 10       | 88     | B ELECTRIFIED FUNK 6.98 WILD CHERRY (Sweet City/Epic PE 34462)  |    |
|    | LIVE (Epic PE 34433)  | 23 5          | 5.5  | COME IN FROM THE RAIN 6.98 CAPTAIN & TENNILLE (A&M SP 4700) | 79          | 2 89   | TORN BETWEEN TWO 6.98   |    |
| 23 | YEAR OF THE CAT 6.98 AL STEWART (Janus JXS 7022)                            | 14 30         | 56   | <b>REO LIVE</b> 7.98 (Epic PEG 34494)                       |             | 8      | LOVERS  MARY MACGREGOR (Ariola America/Capitol ST 50015)        |    |
| 24 | COMMODORES 7.98 (Motown M7-884R1)   | 38 5          | 57   | ISLANDS 7.98  |             | 90     | O SONG OF JOY CAPTAIN & TENNILLE (A&M SP 4570)                  |    |
| 25 | IN FLIGHT 7.98 GEORGE BENSON (Warner Bros. BSK 2983)                        | 19 12         | 58   | THE BAND (Capitol SW 11602)  TEDDY PENDERGRASS 6.98         | 59          | 9      | 1 STAY IN LOVE 6.98<br>MINNIE RIPERTON (Epic PE 34191)          |    |
| 26 | CAROLINA DREAMS 7.98 MARSHALL TUCKER BAND                                   |               |      | (Phila. Intl./Épic PZ 34390)  ROOTS 6.98                    | 64          | 9      | UNMISTAKABLY LOU 6.98<br>LOU RAWLS (Phila, Intl./Epic PZ 34488) | 1  |
| 07 | (Capricorn/WB CPK 0180)   | 27 10         |      | QUINCY JONES (A&M SP 4626)                                  | 48 1        | 1      | 3 ALIVE 7.98  |    |
| 21 | BIGGER THAN BOTH OF 6.98 US HALL & OATES (RCA APL 1-1467)                   | 28 36         |      | ORIĞINAL SOUNDTRACK (MCA 2-6000)                            | 49 3        | 2      | KISS (Casablanca NBLP 7020)  SLAVE 6.98                         |    |
| 28 | ASK RUFUS 6.98 RUFUS FEATURING CHAKA KHAN (ABC 975)                         | 18 13         |      | TEJAS 6.98<br>ZZ TOP (London PS 680)                        | 55 1        |        | (Cotillion/Atlantic SD 9914) 5 DISCO INFERNO 6.98               | 1  |
| 29 | GREATEST HITS 6.98  |               | 62   | MUSICMAGIC 6.98 RETURN TO FOREVER (Columbia PC 34682)       | 65          | 5      | TRAMMPS (Atlantic SD 18211)                                     |    |
| 30 | LINDA RONSTADT (Asylum 7E-1092) WINGS OVER AMERICA 14.98                    | 21 <b>2</b> 0 | 63   | BREEZIN' 6.98<br>GEORGE BENSON (Warner Bros. BS 2919)       | 66 5        | 6 9    | 6 IT FEELS SO GOOD 6.98 MANHATTANS (Columbia PC 34450)          |    |
| 31 | WINGS (Capitol SWCO 11593)  SLEEPWALKER 6.98                                | 25 19         | 64   | A DAY AT THE RACES 7.98 QUEEN (Elektra 6E-101)              | 54 <b>1</b> | 5 9    | ELEGANT GYPSY 6.98 AL DIMEOLA (Columbia PC 33461)               | 1  |
|    | KINKS (Arista AL 4106)  | 30 10         | 65   | JENNIFER WARNES 6.98 (Arista 4062)                          | 73 1        | 9      | B GREATEST HITS 6.98 JAMES TAYLOR (Warner Bros. BS 2979)        |    |
|    | DAVID SOUL 6.98 (Private Stock PS 2019)                                     | 34 17         | 66   |   |             | 9      | SWEET BEGINNINGS 6.98 MARLENA SHAW (Columbia PZ 34458)          |    |
| 33 | BOOTSY, BABY BOOTSY'S RUBBER BAND   |               | 67   | ANGEL 7.98  |             | 10     | JOHNNY GUITAR WATSON  |    |
| -  | (Warner Bros. BS 2972)  | 33 13         |      | OHIO PLAYERS (Mercury SRM-1-3701)                           | 76          | 5      | (DJM/Amherst DJLPA-7)   | 1  |

# cash box topalbums/101 to 200

|   |              |              | April 30, 1977                                       |                   |               |             |  |
|---|--------------|--------------|--|-------------------|---------------|-------------|--|
|   | Weeks<br>On  |              |  |                   | Weel<br>On    |             | Week<br>On   |
| DOMANTIO IOUDIUTY   | /23 Chart    | 122          | CALIENTE   |                   | 4/23 Cha      | 16          | 4/23 Char  |
| NORMAN CONNORS (Buddah/RCA 5682)  | 12 4         |              | CALIENTE<br>GATO BARBIERI (A&M SP 4597)              | 6.98              | 114 29        |             | JOHN LODGE (London PS 683) 175 3   |
|   | 00 9         | 134          | (20th Century T-532)                                 | 6.98              | 137 6         | 100         | (Capitol ST 11599) 146 13  |
|   | 03 12        | 135          | BARRY MANILOW I<br>(Arista AL 4007)                  | 6.98              | 134 6         | 169         | SOUTHSIDE JOHNNY & THE ASBURY JUKES  |
| 104 THE IDIOT 6.98 IGGY POP (RCA APL 1-2275) 1                                  | 09 5         | 136          | TOUCAN DO IT TOO<br>AMAZING RHYTHM ACES (ABC AB-1005 | 6.98              | 147 3         | 170         |  |
| 105 ANYTIME ANYWHERE 6.98 RITA COOLIDGE (A&M SP 4616) 1                         | 15 6         | 137          | A MAN AND A WOMAN ISAAC HAYES AND DIONNE WARWICK     | 8.98              |               | 17          | PATRICE RUSHEN (Prestige/Fantasy 10101) 173 6  1 FUNDAMENTAL ROLL 6.98   |
| 106 THE JACKSONS 6.98   | 05 23        | 138          | (ABC AB996/2)  | 6.98              | 126 11        |             | WÂLTER EĞAN (Columbia PC 34679)         179         2           2 DOUBLE TIME         6.98   |
| 107 COMING BACK FOR MORE 6.98   |              | 130          | GLADYS KNIGHT & THE PIPS<br>(Buddah/RCA 5689)        | 0.90              | 149 3         |             | LEON REDBONE (Warner Bros. BS 2971) 139 15   |
| 108 NOVELLA 6.98  |              | 139          | LUXURY LINER<br>EMMYLOU HARRIS (Warner Bros. BS 29   | 6.98              | 121 15        |             | GROVER WASHINGTON JR. (Kudu/CTI KU 32) 148 17  |
| RENAISSANCE (Sire/ABC SA 7526)  109 DICKEY BETTS & GREAT  6.98                  | 78 13        | 140          | LOVE WILL KEEP US                                    | 6.98              | ,             |             | GARY WRIGHT (Warner Bros. BS 2951) 145 15  |
| SOUTHERN<br>(Arista 4123)   | 42 2         |              | TOGETHER CAPTAIN & TENNILLE (A&M SP 4552)            |                   | 141 99        | 17          | SNOWBLIND FRIEND HOYT AXTON (MCA 2263) 6.98 — 1  |
| 110 LIVE BULLET 6.98 BOB SEGER (Capitol SKBB 11523) 1:                          | 01 53        | 141          | DREAMS, DREAMS, DREAMS                               | 6 98              |               | 170         | 6 STAGE PASS 7.98 THE MICHAEL STANLEY BAND   |
| 111 THE KENNY RANKIN 6.98   |              | 142          | CHILLIWACK (Mushroom MRS 5007) PART 3                | 0.00              | 151 7         | 17          | (Epic PEG 34661) 178 3<br>7 I WANT TO COME BACK AS 6.98  |
| ALBUM (Little David/Atlantic LD 1013)   | 02 9         |              | KC & THE SUNSHINE BAND (TK 605)                      | 6.98              | 153 <b>28</b> |             | A SONG WALTER JACKSON (Chi-Sound/UA CHLA 733G) 184 2   |
| VIOLATION 6.98<br>STARZ (Capitol SW 11617) 1                                    | 25 4         |              | DON'T STOP BELIEVIN' OLIVIA NEWTON-JOHN (MCA 2223)   | 6.98              | 123 26        | 178         | 8 IGUACU 6.98<br>PASSPORT (Alco SD 36-149) 182 3   |
| 113 MAZE 6.98 (Capitol ST 11607) 1  | 16 11        | 144          | NEXT<br>JOURNEY (Columbia PC 34311)                  | 6.98              | 135 12        | 179         | 9 FIREFLY 6.98   |
| 114 FESTIVAL 6.98   | 82 15        | 145          | CARICATURES DONALD BYRD (Blue Note/UA BNLA 633       | 6.98<br>(G)       | 133 12        | 180         | URIAH HEEP (Warner Bros. BS 3013) — 1  D GINSENG WOMAN 6.98  |
| 115 SLEEPING GYPSY 6.98   |              | 146          | SAY NO MORE<br>LES DUDEK (Columbia PC 34397)         | 6.98              | 157 3         | 18          |  |
| 116 GHOST WRITER 698  | 10 11        | 147          | ONE MORE FROM THE                                    | 7.98              | 3             | 18:         | KENNY ROGERS (United Artists LA 689G) — 1  |
| 117 DOWDY FERRY ROAD 7.98   | 24 6         |              | ROAD<br>LYNYRD SKYNYRD (MCA 2-6001)                  |                   | 128 <b>31</b> |             | SIDE EFFECT (Fantasy F9513) 189 3 3 KALYAN 6.98  |
| ENGLAND DAN & JOHN FORD COLEY (Big Tree/Atlantic BT 7600)                       | 29 3         | 148          | CHICAGO X<br>CHICAGO (Columbia PC 34200)             | 6.98              | 136 44        |             | (MCA 2245) 192 8   |
| 118 ON EARTH AS IT IS IN 6.98<br>HEAVEN   |              | 149          | LET IT FLOW<br>DAVE MASON (Columbia PC 34680)        | 6.98              | _ 1           | 184         | JOHN TROPEA (Martin/TK 2204) — 1   |
| ANGEL (Casablanca NBLP 7043)  | 84 10        | 150          | SOMETHING MAGIC PROCOL HARUM (Warner Bros. CHR 113   | 6.98              | 140 6         | 189         | 5 CHICAGO'S GREATEST 6.98 HITS   |
| DAVID BOWIE (RCA CPL1-2030)   | 97 14        | 151          | IMAGINARY VOYAGE JEAN-LUC PONTY (Atlantic SD 18195)  | 6.98              | 150 23        | 400         | (Columbia PG 33900) 167 75 6 ELTON JOHN'S GREATEST 6.98  |
| 120 SAY YOU'LL STAY UNTIL 6.98 TOMORROW   |              | 152          | SEAWIND  | 6.98              |               |             | HITS<br>(MCA 2128) 183 130   |
| TOM JONES (Epic PE 34468) 13  | 20 9         | 153          | JUST A STONE'S THROW                                 | 6.98              | 161 4         | 18          | 7 THE ALL NEW MICKEY 3.98  |
| AEROSMITH (Columbia PC 34165)   | 98 49        |              | AWAY VALERIE CARTER (Columbia 34155)                 |                   | 154 <b>10</b> |             | MOUSE CLUB ORIGINAL T.V. CAST (Disneyland 2501) — 1  |
| 122 THE ROARING SILENCE 6.98 MANFRED MANN'S EARTH BAND                          |              | 154          | STRATOSFEAR TANGERINE DREAM (Virgin/Epic PZ 344      | 6.98              | 155 8         | 188         | 8 FROM ME TO YOU 6.98 GEORGE DUKE (Epic PE 34469) — 1  |
| (Warner Bros. BS 2965)  123 GOLD PLATED 6,98                                    | 99 32        | 155          | CELEBRATE ME HOME KENNY LOGGINS (Columbia PC 34655)  | 6.98              | - 1           | 189         | 9 JEAN CARN 6.98 (Phila Intl./Epic PZ 34394) 168 11  |
| CLIMAX BLUES BAND (Sire/ABC SASD 7523) 14                                       | 43 4         | 156          | LET 'EM IN BILLY PAUL (Phila, Intl./Epic PZ 34389)   | 6.98              | 144 12        | 190         |  |
| 124 GETTIN' LUCKY 6.98 HEAD EAST (A&M SP 4624) 13                               | 31 6         | 157          | JOYOUS   | 6.98              |               | 19          | 1 NITE CITY 6.98 (20th Century T-528) 195 6  |
| 125 UNFINISHED BUSINESS 6.98 BLACKBYRDS (Fantasy F9518) 1(                      | 06 31        | 158          | PLEASURE (Fantasy F-9526)  LOVE ME                   | 6 98              | 163 4         | 19:         | 2 THE BABYS 6.98   |
| 126 GREATEST HITS 6 98  |              | 159          | YVONNE ELLIMAN (RSO/Polydor RS 1-3  JOAN ARMATRADING | 018)              | 160 8         | 1           | (Chrysalis CHR 1129) 193 4 3 DANCER WITH BRUISED 6.98  |
| ABBA (Atlantic SD 18189) 1 127 HIS TWELVE GREATEST 6.98                         | 11 32        |              | (A&M SP 4588)<br>V.S.O.P.                            | 7.98              | 162 16        |             | KNEES<br>KATE & ANNA McGARRIGLE  |
| HITS<br>NEIL DIAMOND (MCA 2106) 1   | 18 8         | 161          | HERBIE HANCOCK (Columbia PG 34688)  ORIGINALS        | 9.98              | - 1           | 194         | (Warner Bros. BS 3014) — 1 4 SHOW ME TO THE STAGE 6.98   |
| 128 PERSON TO PERSON 9.98 AVERAGE WHITE BAND (Atlantic SD 2-1002) 1             | 17 <b>15</b> | $\mathbf{x}$ | KISS (Casablanca NBLP 7032)                          |                   | 177 2         |             | HENRY GROSS (Lifesong LS 6010) 179 9   |
| 129 SPIRIT 6.98   | 08 29        |              | LOVE STORM TAVARES (Capitol STAO-11628)              | 6.98              | - 1           | 190         | ANDY ADAMS & EGG CREAM (Pyramid 9008) — 1  |
| 130 I HOPE WE GET TO LOVE IN 6.98   | 00 29        | 163          | WELCOME TO MY WORLD ELVIS PRESLEY (RCA APL 1-2274)   | 6.98              | 198 2         |             | JOHN MILES (London PS 682) — 1   |
| TIME<br>MARILYN McCOO & BILLY DAVIS, JR.  |              | 164          | WHAT THE WORLD IS                                    | 6.98              |               | 19          | BRUCE COCKBURN (True North/Island 9463) — 1  |
| 131 ENDLESS SUMMER 6.98   | 30 32        |              | COMING TO DEXTER WANSEL (Phila. Intl./Epic 34487     | )                 | 169 3         | 198         | 8 SOMETIMES         6.98           FACTS OF LIFE (Kayvette/TK 802)         199         2   |
| 132 NOW DO-U-WANTA DANCE 6.98   | 32 84        |              | IN YOUR MIND<br>BRYAN FERRY (Atlantic SC 18216)      | 6.98              | 170 3         | 199         | 9 JOY RIDE 6.98<br>DRAMATICS (ABC ABCD 955) 165 27   |
| GRAHAM CENTRAL STATION (Warner Bros. BS 3041)                                   | 52 <b>2</b>  | 166          | THIRTY-THREE & 1/3 GEORGE HARRISON (Dark Horse/WB DH | 6 98<br>( 3005)   | 138 <b>21</b> | 200         | 0 RA 6.98<br>UTOPIA (Bearsyille/WB BR 6965) 172 10   |
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| Boston 4 England Dan & J.F. Colette Bowie, David 119 Facts Of Life              | 198          | John         | Elton  |                   | 178           | Slav        | /e   |
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# INTERNATIONAL BEST SELLERS

## TOP TEN 45's

# Japan

- Carmen 77 Pink Lady Victor Musical Industries
  Feeling High Figh Set Toshiba/EMI
  Sky High Jigsaw Teichiku
  My Pure Lady Ami Ozaki Toshiba/EMI
  Yasashiyi Akuma Candies CBS/Sony
  Tsugarukaikyo Fuyugeshiki Sayuri Ishikawa Columbia
  Hi Hi Teruhiko Aoyi Teichiku
  Boomerang Story Hideki Saijo RVC
  Shitsuren Restaurant Kentaro Shimizu CBS/Sony
  Mukashino Namaede Deteyimasu Akira Kobayashi Crown

- 10

- Love Collection High Figh Set Toshiba/EMI Boshoku Akira Inaba Disco Hotel California Eagles Warner/Pioneer Harushigure Keiko Maruyama King New Best Bay City Rollers Toshiba/EMI Toozakaru Fuukeyi Keyi Ogura Polydor Dedication Bay City Rollers Toshiba/EMI Animals Pink Floyd CBS/Sony Goro Noguchi Golden Hit Album Polydor A Day At The Races Queen Warner/Pioneer

# France

## **TOP TEN 45's**

- Je Pars Nicolas Peyrac EMI/Pathe Marconi
  Don't Leave Me This Way Thelma Houston EMI/Pathe Marconi
  Do It For Me Jennifer Sonopresse
  Les Chansons Francaises La Bande A Basile Vogue
  Femme Est La Nuit Dalida I.S. Orlando Production
  Don't Cry For Me Argentina Julie Covington Barclay
  On Doit Savoir Partir Michael Raitner Ibach
  La Chanson d'Evita Petula Clark WEA
  Voici Les Cles Gerard Lenorman CBS
  Drague Party Martin Circus Vogue

- 10

- Le Jardin Du Luxembourg Joe Dassin CBS
  Animals Pink Floyd EMI/Pathe Marconi
  Trans Europe Express Kraftwerk EMI/Pathe Marconi
  Oxygene Jean-Michel Jarre Polydor
  Le Chanteur Serge Lama Phonogram
  My Name Is Mortimer Mort Shuman Phonogram
  Tourne La Page II Etait Une Fois EMI/Pathe Marconi
  Hamlet Johnny Hallyday Phonogram
  Sur La Route De Memphis Eddy Mitchell Barclay
  Le Coeur Trop Grand Pour Moi Julien Clerc EMI/Pathe Marconi

# **TOP TEN 45's**

# Holland

- Lay Back In The Arms Of Someone N. Chinn/M. Chapman Bovema Go Your Own Way Fleetwood Mac WEA
  My Broken Souvenirs Pussycat Bovema
  Voici Les Cles Gerard Lenorman CBS
  What Can I Say Boz Scaggs CBS
  Don't Leave Me This Way Thelma Houston Bovema
  Save The Last Dance For Me Cats Bovema
  It's Me Shirley Ariola
  Auf Dem Mond Vicky Leandros CBS
  Boogie Man Rockaway Boulevard Phonogram

- 10

#### TOP

- Rumours Fleetwood Mac WEA
  Levenslang Robert Long Bovema
  Hotel California Eagles WEA
  The Year Of The Cat Al Stewart Inelco
  Evita Original Cast Bovema
  Arrival Abba Polydor
  Dreamboat Annie Heart Negram
  Overblijven Herman van Veen Polydor
  Songs In The Key Of Life Stevie Wonder Bovema
  Animals Pink Floyd Bovema

# Brazil

# **TOP TEN 45's**

- If You Leave Me Now Chicago CBS
  Baby I Love Your Way Peter Frampton Odeon
  Tranquei A Vida Ronnie Von RCA
  I Never Cry Alice Cooper WEA
  Fim De Tarde Claudia Telles CBS
  Menina Dos Cabelos Longos Agepe Continenta
  Tonight's The Night Rod Stewart WEA
  When You're Gone Maggie MacNeal WEA
  Moca Bonita Angela Maria Copacabana
  Soul Dracula Dracula Tapecar - Continental

- 10

#### TOP

- Duas Vidas Various Som Livre
  O Progresso Roberto Carlos CBS
  Maria Baiana Maria Benito di Paula Copacabana
  Meus Caros Amigos Chico Buarque Philips
  Estupido Cupido Various Som Livre
  Geraes Milton Nascimento Odeon
  New York City Discotheque (Vol. 2) Various Top Tape
  Excelsior A Maquina Do Som (Vol. 5) Various Som Livre
  Menina Dos Cabelos Longos Agepe Continental
  Globo De Ouro (Vol. 2) Various Som Livre

Italy

# **Australia**

#### **TOP TEN 45's**

- Torn Between Two Lovers Mary Macgregor Ariola Don't Give Up On Us David Soul Private Stock Living Next Door To Alice Smokie Rak That's Rock And Roll Shaun Cassidy Warner Bros. The Way You Do It Pussyfoot EMI Don't Cry For Me Argentina Julie Covington MCA The Things We Do For Love 10cc Mercury I Wanna Do It With You John Paul Young Albert Wild Side Of Life Status Quo Vertigo Happy Hawaii/Knowing Me Knowing You Abba RCA

#### **TOP TEN LPs**

- Rumours Fleetwood Mac Warner Bros.

  A New World Record Electric Light Orchestra UA
  Hotel California Eagles Asylum
  In Your Mind Bryan Ferry Polydor
  Animals Pink Floyd CBS
  Status Quo Live Status Quo Vertigo

- A Star Is Born (Soundtrack) Streisand/Kristofferson CBS A Night On The Town Rod Stewart Warner Bros. David Soul David Soul Private Stock

# **Great Britain**

# **TOP TEN 45's**

- Knowing Me Knowing You Abba Epic
  Going In With My Eyes Open David Soul Private Stock
  When Showaddywaddy Arista
  Red Spells Danger Billy Ocean GTO
  I Don't Want To Put A Hold On You Bernie Flint EMI
  Sunny Boney M. Atlantic
  Sound And Vision David Bowie RCA
  You Don't Have To Be A Star Marilyn McCoo/Billy Davis ABC
  Oh Boy Brotherhood Of Man Pye
  Moody Blue Elvis Presley RCA
- 10

# **TEN LPs**

- Arrival Abba Epic
  Portrait Of Sinatra Frank Sinatra Reprise
  Endless Flight Leo Sayer Chrysalis
  The Shadows 20 Golden Greats EMI
  Animals Pink Floyd Harvest
  Hollies Live Hits Polydor
  Status Quo Live Phonogram
  Rumours Fleetwood Mac Warner Bros.
  Coming Out Manhattan Transfer Atlantic
  Every Face Tells A Story Cliff Richard EMI

# **TOP TEN 45's**

- Furia Mal Ricordi
  Honky Tonky Train Blues Keith Emerson Manticore
  I Wish Stevie Wonder Motown
  If You Love Me Now Chicago CBS
  Solo Claudio Baglioni RCA
  Obabaluba Daniela Goggi CGD
  Regina Al Troubadour Le Orme Philips
  Se Fossi Come Lei Daniela Davoli Aris
  Tentazione Franco Simone Rifi
  Ali Shuffle Alvin Cash Brunswick

- 10

# TEN LPs

- Animals Pink Floyd EMI
  Songs In The Key Of Life Stevie Wonder Motown
  Verita' Nascoste Le Orme Philips
  Singolare Plurale Mina PDU
  Love In C Minor Cerrone WEA
  Festival Santana CBS
  Life Is Music Ritchie Family Derby
  Piu' Ornella Vanoni Vanilla
  Wind & Wuthering Genesis Charisma
  Solo Claudio Baglioni RCA

# **Argentina**

# TOP TEN 45's

- Por Favor Dime Que Si Los Moros RCA
  No Me Pregunten Como Es Mi Muchacha Nazareno Philips
  Si Jose Luis Perales Microfon
  Que Sera De Ti Camilo Sesto RCA
  Dando Vueltas (Volando) Chris de Burgh —EMI; Bobby Crimson Disfal
  Y Hoy Me Recuerdas Danny RCA
  Falta Poco Tiempo Sandra Mihanovich CBS
  Falso Amor Los Bukis Microfon
  Por Ejemplo Nicola di Bari RCA
  Nena Me Gusta Tu Forma Peter Frampton EMI

#### 10 **TOP TEN LPs**

- America Julio Iglesias CBS
  Hits Calientes Selection RCA
  Valses Criollos Ariel Ramirez Philips
  Por Si Quieres Conocerme Jose Luis Perales Microfon
  Por Siempre Nino Bravo Polydor
  Entre Gauchos Y Mariachis Cantores del Alba Polydor
  El Amor Julio Iglesias CBS
  Memorias Camilo Sesto RCA
  Exitos Del Rock En Castellano Selection CBS
  Musica Poderosa Vol. 9 Selection EMI

Cash Box/April 30, 1977

