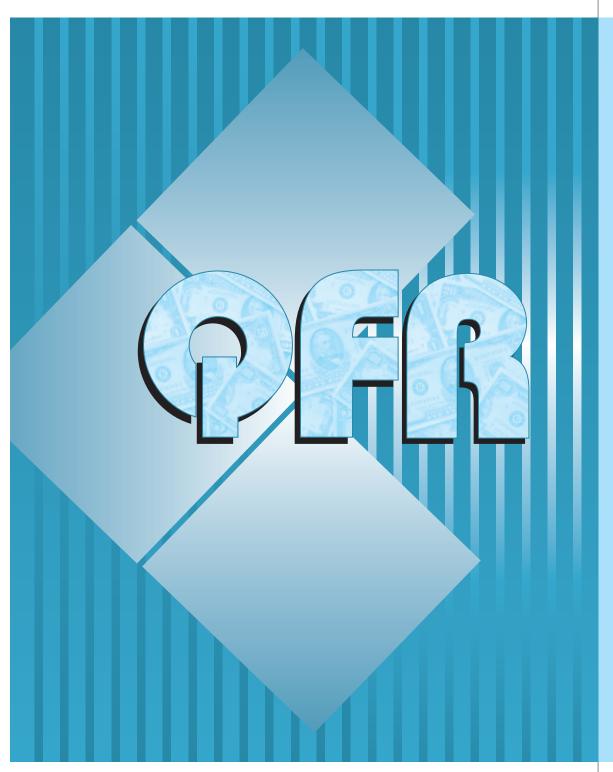
# Quarterly Financial Report for Manufacturing, Mining, and Trade Corporations

Quarter 3

<u> 2000</u>

QFR/00-Q3



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#### **ACKNOWLEDGMENTS**

Many people regularly participate in the quarterly production of this report, which is prepared under the general direction of **Ruth Runyan**, Assistant Chief for Financial Statistics, and under the general supervision of **Ewen M. Wilson**, Chief, Company Statistics Division.

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*Quarter 3* **2000** 

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#### Introduction

THE QUARTERLY FINANCIAL REPORT PROGRAM publishes up-to-date aggregate statistics on the financial results and position of U.S. corporations. Based upon an extensive sample survey, the *Quarterly Financial Report* (QFR) presents estimated statements of income and retained earnings, balance sheets, and related financial and operating ratios for all manufacturing corporations and large mining and trade corporations. The statistical data are classified by industry and by asset size. Pertinent data are provided, when possible, on material distortions in comparability owing to changes in accounting conventions or user needs.

Purpose of Report: The main purpose of the QFR is to provide timely, accurate data on business financial conditions for use by Government and private-sector organizations and individuals. Among its users, the Commerce Department regularly employs QFR data as an important component in determining corporate profits for GDP and National Income estimates; the Federal Reserve Board uses the QFR to assess industrial debt structure, liquidity, and profitability; the Treasury Department estimates corporate tax liability through use of QFR data; the Council of Economic Advisors and Congressional Committees utilize key indicators derived from QFR data as they design economic policies and draft legislation; the Federal Trade Commission (FTC) utilizes the series as a basic reference point in analyzing the financial performance of American industries; and banking institutions and financial analysts draw upon the series in making investment evaluations.

**Responsibility:** The QFR is prepared by the Company Statistics Division, U.S. Census Bureau, Washington, DC 20233, telephone 301-457-3343. The FTC had been responsible for the program from inception in 1947 until December 1982. That responsibility was shared with the Securities and Exchange Commission until 1971.

The program designs and maintains on a current basis statistical cross sections (i.e., probability samples) of corporate enterprises; collects, analyzes, and summarizes periodic confidential reports from those corporations; estimates national aggregates based upon the individual company reports; and publishes the resulting aggregates.

**Publication Schedules:** QFR data is scheduled for release approximately 75 days after the end of the first, second, and third calendar quarters and approximately 95 days after the end of the fourth calendar quarter. The QFR publishes information on the most recently closed quarter

for manufacturing, mining, and wholesaling and the preceding quarter's data for retailing except in the fourth quarter, when the 95-day publication lag permits synchronized presentation. The following table defines the four reporting quarters for the surveyed industry divisions in terms of the month in which any given surveyed corporation's fiscal quarter ends:

#### Reporting Quarters for Surveys Industry Divisions\*

QFR Quarter	Manufacturing, Mining, and Wholesale Trade	Retail Trade
First Second Third Fourth	Apr., May, or Jun. Jul., Aug., or Sep.	Feb., Mar., or Apr. May, Jun., or Jul. Aug., Sep., or Oct. Nov., Dec., or Jan.

\*Coverage is for corporations whose quarter ends as indicated.

**Coverage:** Since the fourth quarter of 1973, reporting corporations have been instructed to consolidate the domestic operations of every corporation which is taxable under the U.S. Internal Revenue Code and is owned more than 50 percent by a reporting corporation and its majority-owned subsidiaries. In addition, consolidation is required for every majority-owned Domestic International Sales Corporation. Corporations that manufacture goods within the United States or base their sales activity in the United States and export their goods are considered domestic and are consolidated. Specifically excluded from consolidation are foreign entities (either corporate or noncorporate), foreign branch operations, and domestic corporations primarily engaged in foreign operations. Therefore, subsidiaries that were created in foreign countries to manufacture and/or sell primarily in foreign markets are not consolidated. Also excluded from consolidation are domestic corporations primarily engaged in banking, finance, or insurance (as defined in Major Groups 60-63 and in Group 672 of the Standard Industrial Classification Manual, 1987 (SIC Manual)). Consolidation is optional for domestic corporations required to file monthly or quarterly financial statements with the Interstate Commerce Commission, the Federal Communications Commission, or the Federal Energy Regulatory Commission.

Nonconsolidated subsidiaries are accounted for on either the cost or equity method of accounting, at the option of the reporting company. Mining, wholesale, and retail trade corporations and manufacturing corporations with assets less than \$50 million report their dividend or

equity income with other nonoperating income (expense). Manufacturing corporations with assets of \$50 million and over report their dividend or equity income on designated data lines.

How Corporations Are Classified by Industry: The industry combinations used in the QFR are defined in accordance with the *Standard Industrial Classification Manual*, 1987. The SIC Manual has the industry detail necessary to classify the product lines used for coding the sample corporations.

Each corporation in the survey is required to provide a breakdown of gross receipts by source industry. These data are analyzed to determine the classification of each corporation. A reporting corporation is initially classified into the SIC division accounting for more gross receipts than any other SIC division. To be in scope for the QFR, more gross receipts of the reporting corporation must be accounted for by either (not a combination of) SIC Division B (Mining), Division D (Manufacturing), Division F (Wholesale Trade), or Division G (Retail Trade) than by any other SIC division.

For the most part, after a corporation is assigned to a division, it is further classified by the 2-digit SIC major group accounting for more gross receipts than any other 2-digit group within the division. In certain cases, corporations are further classified into 3-digit SIC groups. QFR data are published for these major groups except when precision criteria are not satisfied. In those cases, major groups are collapsed into a residual category, such as Other Durable Manufacturing Industries.

Note that these procedures may lead to a conglomerate corporation being assigned to a major group from which only a small proportion of its receipts are obtained. For example, if a corporation obtains 25 percent of its gross receipts from mining activities, 30 percent from manufacturing, 20 percent from wholesale, and 25 percent from retail, it would be classified in the Manufacturing Division. Furthermore, if the 30 percent of manufacturing activity was conducted in two major groups, 20 percent in one and 10 percent in the other, the activities of the corporation as a whole would be classified in the major group accounting for 20 percent of total receipts.

When a corporation is drawn into the sample, its classification is determined using the most current information available. The corporation remains in that category for eight quarters unless there is a change in its corporate structure or it is deleted from the sample. After eight quarters, its classification is reviewed again using the most current information available. If there is a change in reporting entity's corporate structure (e.g., merger, acquisition, or divestiture), its industry classification is reviewed at the time of change.

**How Corporations Are Classified by Size:** Each reporting manufacturing corporation is classified and tabulated according to its total assets reported for that

quarter. Prior to 1973, each manufacturing corporation was classified according to its total assets at the end of the quarter for which it first submitted a report. Unless deleted from the sample in the interim, it remained in the same asset size category until the first quarter of the following calendar year when it was classified according to its total assets at the end of that quarter. Mining and trade corporations are classified and tabulated according to total assets at time of sample selection. Prior to fourth quarter 1987, they were classified according to total assets at the end of the reference quarter.

**Ratio Formatted Data:** Many quantitative indicators are used to assess the financial strength of an enterprise and the success of its operations. The simplest is to assemble related financial items, such as sales and profits, and to express this relationship in the form of a ratio. Using these ratios, various aspects of corporate operations may be compared with the performance of other corporations or groups of corporations of similar size or in a similar industry.

The QFR's ratio formatted income statement and selected balance sheet ratios are expressed as a percent of net sales and total assets, respectively. The operating and financial characteristics of the respective industries and asset size groups are thus reduced to a common denominator to facilitate analysis.

The ratio tables include the following additional basic operating ratios:

- a. Annual Rate of Profit on Stockholders' Equity at End of Period. This ratio is obtained by multiplying income for the quarter before or after domestic taxes (including branch income (loss) and equity in the earnings of nonconsolidated subsidiaries net of foreign taxes) by four, to put it on an annual basis, and then dividing by stockholders' equity at the end of the quarter. It measures the rate of return which accrues to stockholders on their investment.
- b. Annual Rate of Profit on Total Assets. This ratio is obtained by multiplying income, as defined in deriving the rate of profit on stockholders' equity, both before and after taxes, by four, and then dividing by total assets at the end of the quarter. This ratio measures the productivity of assets in terms of producing income.
- c. Total Current Assets to Total Current Liabilities. This ratio is obtained by dividing total current assets by total current liabilities. It measures the ability to discharge current maturing obligations from existing current assets.
- d. Total Cash and U.S. Government and Other Securities to Total Current Liabilities. This ratio is obtained by dividing total cash and U.S. Government and other securities by total current liabilities. It measures the ability to discharge current liabilities from liquid assets.

e. Total Stockholders' Equity to Total Debt. This ratio is obtained by dividing total stockholders' equity by the total of short-term loans, current installments on long-term debt, and long-term debt due in more than 1 year. It indicates the extent of leverage financing used.

**Description of the Sample:** The frame from which the major portion of the sample is selected consists of the Internal Revenue Service (IRS) file of those corporate entities which are required to file Form 1120, 1120A, or 1120S and which also have as their principal industrial activity either manufacturing, mining, or wholesale or retail trade. The IRS frame is stratified based on industry classification and size of total assets and gross receipts. This frame is sampled once each year. Nearly all corporations whose operations are within the scope of the QFR and which have total assets of \$250 million and over are included in the sample with certainty (i.e., they have a 1-out-of-1 sampling fraction).

Manufacturing corporations with total assets of less than \$250 million are subject to a noncertainty stratified simple random sample, as are those corporations in mining, wholesale trade, and retail trade with total assets equal to \$50 million and over and less than \$250 million. The sampling rates range from approximately 1-out-of-160 to 1-out-of-2. Table J summarizes the resulting active sample sizes by division and size groups. Corporations in the noncertainty portion of the sample are rotated into the survey using a replacement scheme which provides that one-eighth of the sample is replaced each quarter. Corporations removed are those that have been in the reporting group the longest (usually eight quarters). Therefore, samples of noncertainty corporations for adjacent quarters are seven-eights identical; for quarters ending nine months apart, they are five-eights identical, etc.

The IRS frame does not contain those corporate entities whose first income tax return had not been processed. In addition, several months elapse between the sample selection and its introduction into the QFR program. To keep the QFR sample of larger corporations (i.e., those with total assets of at least \$250 million) as up-to-date as possible, a separate nonprobability procedure is followed. Each quarter, a file containing applications for a Federal Social Security Employer's Identification Number filed with the Social Security Administration during the previous quarter by new corporations is reviewed. Corporations thought to meet QFR's in-scope criteria are mailed classification forms. If their response indicates that the corporation does meet QFR's in-scope criteria, they will be included in the survey with certainty for the remainder of the year.

**Precision of the Estimates:** There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling. Sampling errors occur because observations are made only on a sample, not on

the entire population. Nonsampling errors can be attributed to many sources in the collection and processing of data. The accuracy of a survey result is determined by the joint effects of sampling and nonsampling errors.

**Measures of Sampling Error:** The particular sample used in this survey is one of a large number of all possible samples of the same size that could have been selected using the same design. Estimates derived from the different samples would differ from each other. The average of these estimates would be close to the estimate derived from a complete enumeration of the population. This assumes that a complete enumeration has the same nonsampling errors as the sample surveys. The standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate times 100 percent, divided by the estimate. Note that the coefficient of a variation is an estimate derived from the sample and is also subject to sampling variability.

Table K gives the estimates of the coefficients of variation in percent for the quarterly dollar value of Net sales, Depreciation, Inventories, and Total assets estimates as shown in this report. Also in Table K are the estimates of the standard errors for the item Income before income taxes. Note that these estimated coefficients of variation and standard errors are biased downward because of present estimation techniques for the standard error. Therefore, the estimated coefficients of variation and the standard error represent a lower bound to this measure of precision.

The coefficients of variation presented in the table permit certain confidence statements about the sample estimates. As noted before, the particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. In about 2 out of 3 (67 percent) of these samples, the estimate would differ from a complete enumeration by less than the corresponding percent for that estimate shown in the sampling variability table. In about 19 out of 20 (95 percent) of these samples, the estimates would differ from the results of a complete enumeration by less than twice the percentage shown.

To illustrate the computations involved in the above confidence statements as related to dollar volume net sales estimates, assume that an estimate of net sales for all manufacturing published in Table 1.0 is \$525,000 million for a particular quarter and that the coefficient of variation for this estimate, as given in Table K is 0.2 percent or 0.002. Multiplying \$525,000 million by 0.002 yields \$1,050 million. Therefore, a 67-percent confidence interval is \$523,950 million to \$526,050 million

(\$525,000 million plus or minus \$1,050 million). If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 2 out of 3 (67 percent) of the intervals would contain the figure obtained from a complete enumeration. Similarly, a 95-percent confidence interval is \$522,900 million to \$527,100 million (\$525,000 million plus or minus \$2,100 million).

To illustrate the computations involved in the above confidence statements as related to income before income taxes estimates, assume that an estimate of income before income taxes for all manufacturing published in Table 1.0 is \$18,571 million for a particular quarter and that the standard error for this estimate, as given in Table K is 0.3. Thus, a 67-percent confidence interval is \$18,570.7 million to \$18,571.3 million (\$18,571 million plus or minus \$0.3 million). This 67-percent confidence interval would have the same properties as the 67-percent confidence interval discussed in the previous paragraph. A 95-percent confidence interval is \$18,570.4 million to \$18,571.6 million (\$18,571 million plus or minus \$0.6 million).

**Nonsampling Errors:** Nonsampling errors arise from many sources: (1) inability to obtain information about all cases in the sample, (2) response errors, (3) definitional difficulties, (4) differences in the interpretation of questions, (5) mistakes in recording or coding the data obtained, and (6) other errors of collection, response, coverage, and estimation of missing data. These nonsampling errors also occur in complete censuses.

Some examples of circumstances and individual corporate practices which lead to nonsampling errors are:

- a. Corporations in Chapter XI bankruptcy are unable to prepare a report within QFR time frames. Although these corporations have continuing operations and are therefore required to file QFR reports, courtimposed constraints sometimes make timely compliance impossible.
- b. Requiring precise, audited data to be reported within 25 days after the end of the corporation's quarter could impose a significant burden. Therefore, the submission of estimated data is permissible. This practice may lead to some measurement error.
- c. Small corporations frequently lack sophisticated recordkeeping systems to generate quarterly financial data. They also may lack the staff to prepare precise, detailed QFR reports. Inconsistency in classification of data items from quarter to quarter may lead to a bias of unknown direction.
- d. Occasionally, corporations electing to be taxed through their shareholders (1120S) and cooperatives are drawn into the sample. These enterprises use specialized systems of accounts and terminology in reporting financial results. There are parallel classifications created to link

traditional corporate accounting to this specialized accounting, but the resulting match is not perfect. The sales and profits of cooperatives and 1120S corporations are small relative to most industry totals, but their special problems do lessen estimate accuracy.

As calculated for this report, the coefficients of variation measure certain nonsampling errors but do not measure any systematic biases in the data. Bias is the difference, averaged over all possible samples of the same size and design, between the estimate and the true value being estimated. Although no direct measures of the biases have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize their influence.

One major source of bias in the published estimates is due to imputing data for nonrespondents, for late reporters, and for data which fail edit.

**Comparisons With Other Statistics:** QFR estimates will not necessarily agree with other financial and industrial statistics compilations whether based upon a sample or complete canvass. For example:

- a. The QFR eliminates multiple counting of interplant and other intracompany transfers included in census establishment statistics. It also eliminates multiple counting of intercorporate transfers included in statistics based upon nonconsolidated, partly consolidated, or combined reports from multicorporate enterprises.
- b. Each corporation which filed either a U.S. Corporation Income Tax Return (i.e., Form 1120 or 1120S) or an application for a Federal Social Security Employer's Identification Number and was classified in one of the four QFR industry divisions has a known probability of being drawn into the QFR sample. Each corporation in the QFR sample is therefore given its proper weight in computing the QFR estimates. The composition of the sample changes each quarter to reflect the effects of corporate births, deaths, acquisitions, divestitures, mergers, consolidations, and the like. Furthermore, to redistribute the reporting responsibility as equitably as possible among the smallest corporations, one-eighth of the nonexhaustive sample stratum is replaced each quarter. The QFR estimates may therefore differ significantly from estimates based upon reports for identical groups of corporations.
- c. The conventional accounting concept of profits is used in the QFR estimates. This differs from the concept of profits employed in the national income and product accounts. In measuring profits for national income accounting purposes, capital gains and dividends received by corporations are deducted from profits, capital losses and depletion charges are added to profits, and adjustments are made for international flows affecting profits.

- d. Corporations' QFR submissions generally embody the accounting conventions adopted for financial reporting purposes. As such, they may differ from those used by corporations for reporting income to the IRS; e.g., in the more frequent application of accelerated depreciation on tax returns. Therefore, annual income and balance sheet information derived from tax returns dating back to 1909, which can be found in the IRS report series *Statistics of Income: Corporation Income Tax Returns*, may not be comparable.
- e. QFR estimates by corporation size are based upon the total assets of consolidated corporate enterprises. They differ from estimates based upon other criteria such as value of shipments or number of employees. They differ also from estimates based upon other reporting units such as establishments, nonconsolidated corporations, or enterprises consolidated differently than in the QFR.
- f. QFR estimates are based upon a changing sample of audited, unaudited, and estimated reports required to be submitted within 25 days after the end of each quarterly reporting period by corporations which are not necessarily identical entities from quarter to quarter. Aggregated for any four consecutive quarters, the QFR estimates will differ from similar aggregations of finalized and audited annual reports for accounting years which are not necessarily identical from corporation to corporation.

Changes in the Series—Accounting: When the QFR series began in 1947, corporations were instructed to consolidate all of their subsidiaries which were taxable under the U.S. Internal Revenue Code and which were fully consolidated in their latest report to stockholders. All other subsidiaries were to be accounted for as investments. Closely held corporations which did not prepare stockholder reports were to report on a basis consistent with their audited or corporation prepared reports.

The income tax liability rule was expected to eliminate most foreign operations. However, as the number of multinational corporations increased between 1947 and 1973, foreign operations gradually became more and more significant in the QFR data.

An interagency task force composed of user agency representatives was created to resolve this problem. New consolidation rules were put into effect in the fourth quarter of 1973 to maximize coverage and minimize the impact of foreign operations on QFR statistics (see Coverage). As a result of these changes, foreign operations are included on an investment basis. In addition, the breadth of the new consolidation rules was expanded to include certain domestic subsidiaries previously excluded under the old rules. Also, the rules were clarified with respect to the scope of coverage. Domestic subsidiaries engaged in banking, finance, or insurance are not to be consolidated.

The change in consolidation rules and the creation of a line item to reflect equity in earnings from nonconsolidated subsidiaries significantly lessened the comparability of pre- and post-Q4 1973 reports. QFR internal accounting procedures prior to the rule change required the classification of equity in earnings (losses) as a direct credit or charge to retained earnings. Therefore, when a reporting corporation indicated by footnote that its equity in nonconsolidated subsidiary earnings (losses) was included in its current quarter's income (loss), the QFR accounting staff made the appropriate adjustment. With the advent of this format, this adjustment is not made. Thus, the equity in earnings (losses) is accounted for as an element of the parent corporation's quarterly income (loss) after taxes. The treatment of dividend income received from nonconsolidated subsidiaries accounted for by the cost method has remained consistent under both the new and old format. In these instances, dividends received are included in net income before taxes through the nonoperating income

A comparison of aggregated totals published under both the old and new consolidation rules indicates the following:

- a. There was a net decrease in sales, apparently due to the exclusion of foreign activities previously included.
- b. There was a net decrease in Net Income Before Taxes (NIBT), apparently due to two major effects. Equity in earnings (losses) from nonconsolidated subsidiaries is reflected on a designated line below NIBT, whereas prior reports often included this amount in NIBT. If the reporting company did not footnote this inclusion, QFR accountants were unable to make the proper adjustment. If foreign activity was fully consolidated, foreign earnings were also included in NIBT. The new consolidation rules minimize this effect as well.
- c. The net effect of the rule changes on Net Income After Taxes (NIAT) was small. Under both rules, foreign activity should be included above the NIAT line. The slight degree of difference also suggests that the QFR footnoted equity in earnings (losses) of nonconsolidated subsidiaries were not extensive enough to affect comparative published data materially.
- d. Noncurrent Assets include investments in nonconsolidated subsidiaries under either the cost or equity method. The rule change precluding full consolidation of foreign activity caused a marked increase in this line item. Corporations that consolidated foreign activity fully up to 1973 were required to eliminate their investment in accordance with generally accepted accounting principles. Now, since foreign activity is not fully consolidated, investments in these subsidiaries are included in the noncurrent asset line.

<sup>&</sup>lt;sup>1</sup>See the QFR, Second Quarter 1975, Appendix Tables I and II.

Changes in the Series—Industry Classification: In the reports for the first quarter of 1947 through the fourth quarter of 1958, classification was based on the 1945 edition of the SIC Manual. Beginning with the first quarter of 1959, corporations were classified within the framework of the 1957 SIC edition. The SIC was revised again in 1967, but did not affect the level of aggregation used in the QFR. A 1972 SIC revision required the reclassification of some corporations. Reclassifications having a measurable effect on the industry estimates were incorporated in the fourth-quarter revision of the 1972 data published in the first quarter of the 1973 QFR. Similarly, the 1987 SIC revision has resulted in some reclassifications. Revisions of 1987 data provided in the first quarter of 1988 include measurable changes.

Beginning in 1969, Newspaper Publishing was included in the QFR coverage of manufacturing corporations.

Prior to the first quarter of 1974, a corporation was classified as a manufacturer only if 50 percent or more of its gross receipts were derived from manufacturing operations. The new classification rules (see How Corporations Are Classified by Industry) are more inclusive. Therefore, in the series existing prior to 1974, fewer corporations qualified for inclusion as manufacturers.

Changes in the Series—Sampling: The first sample in this survey was drawn from U.S. Corporation Income Tax Returns (Form 1120) filed with IRS for the taxable year 1943. A second sample was drawn from income tax returns for the taxable year 1949. The third (current) sample was drawn from income tax returns for the taxable year 1954 and each taxable year thereafter. Each sample has been supplemented by quarterly samples of applications for a Federal Social Security Employer's Identification Number filed with the SSA.

The second and third samples were drawn in order to redistribute the reporting responsibility among the smallest corporations and to maintain representativeness on a current basis. (The older the sample, the less representative it is of the current population.) The third (current) sample meets both requirements to the fullest extent permitted by known sampling methodology, consistent with a minimal budgetary allocation.

The first sample was used to generate estimates for each quarter in calendar years 1947 to 1951, inclusive; the second sample, from the third quarter of 1951 to the second quarter of 1956, inclusive; the third (current) sample, from the second quarter of 1956 to date.

From the third quarter 1977 through the fourth quarter 1986, the strata including very small manufacturing firms (generally those with assets less than \$250,000) and all newly incorporated manufacturers were estimated for by multivariate techniques. Beginning in the first quarter 1987, the QFR universe of corporations has been redefined to exclude these strata. In the fourth quarter of 1987 through the third quarter of 1988, the mining, wholesale

and retail trade tables only included estimates for corporations with assets of \$25 million and over at the time of sample selection, fall 1987. Prior to that quarter, estimates were based upon reports from corporations with that asset level at the end of the reference quarter. Beginning in the fourth quarter of 1988, the asset level for inclusion in published mining, wholesale and retail trade estimates was raised to \$50 million at the time of sample selection.

For 50 years, the QFR Program has requested a sample of corporations to file financial data on a universal form. In 1980, Congress mandated a reduction in both QFR form complexity and sample size. In response, the program adopted a short form for surveyed corporations generally with total assets of less than \$50 million. Corporations with higher asset values submit the long form, which has been in use since 1974. To accomplish the sample size cut, the threshold for sampling on less than a 1:1 ratio was raised from \$10 million to \$25 million in assets. The threshold for sampling was subsequently raised to \$50 million in 1988 and to \$250 million in 1995. (See Description of the Sample on page XI.) The resulting reduced sample size was optimally allocated with further cuts made in asset sizes below \$10 million. The results of these changes are reflected beginning in the Q4 1981 report as follows:

- a. Tables presenting universe estimates by SIC division and major group are published on the short-form basis. Therefore, the more detailed data submitted by larger corporations (generally those with assets of \$50 million and over) are collapsed in these tables. Immediately following, on pages XVII and XVIII, is a table used by the program which provides the reader with a key to trace "long" to "short" format conversion.
- b. Tables presenting estimates by major group for manufacturing corporations with assets of \$25 million and over are published on the long-form basis but are presented separately.
- c. The combination of change in sample design; i.e., raising of the sampling threshold with further sample size cuts in small company strata, and the updating of IRS population estimates necessitated revision of previously published estimates for Q4 1980-Q3 1981.
- d. It is especially important to note that published universe estimates of "Income (or loss) before taxes" include all equity in earnings (losses) from nonconsolidated subsidiaries and foreign branches. This change places these universe estimates on a different basis than those previously published. To minimize the impact of this change, please consider the following:
- 1. Corporations filing the "short form" report equity in earnings (losses) of nonconsolidated subsidiaries and foreign branches as a component of "Net nonoperating income (expense)." Although this treatment will introduce elements of foreign earnings (losses) into

- "Income (or loss) before income taxes," the contribution of foreign earnings (losses) of these smaller asset size corporations to this data item has been historically insignificant.
- 2. Corporations with assets of \$50 million and over continue to report equity in earnings (losses) as a separate data item. As can be seen in the conversion table (following page), this data item is collapsed for universe estimation into "Net nonoperating income (expense)." However, since these larger asset size corporations continue to report equity in earnings (losses) separately, as reflected in the tables published for corporations with assets of \$25 million and over, comparability with prior data can be achieved, for the most part, through subtraction.

New tables were also introduced in the Q4 1981 publication that provide the user with the following:

- a. Asset size data (under \$25 million, \$25 million and over) by SIC major groups in manufacturing;
- b. SIC major group data for wholesale trade (SIC 50 and 51) and retail trade (SIC 53, 54, and all other);

- c. More asset size breaks for durable and nondurable manufacturing industries; and
- d. Historical rates of return tables for wholesaling, retailing, and mining.

**Data Revisions:** Revisions to the QFR data are attributable primarily to industry reclassifications of major corporations involved in merger/acquisition activities or restructuring of operations. In order to reflect these changes and to provide users with comparable data, revisions are made each quarter to the most recent four quarters of previously published data. Also, when respondents submit corrections after publication, we reflect such corrections in the next publication.

**Summary Chronology of Discontinuities:** Because of the various QFR series changes discussed above, discontinuities were introduced that affect use of the published estimates in constructing time series. In order to help users evaluate the adequacy of past data for the analysis of economic changes, a table of discontinuities is provided. Note that not all aggregates are affected by all discontinuities. The user will need to examine each situation in the light of his or her needs.

#### **CONVERSION TABLE**

#### LONG TO SHORT FORMAT

LONG FORMAT	
Net sales, receipts and operating revenues  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses, including cost of goods sold and selling, general, and	[1] [2]
administrative expenses  Income (or loss) from operations.	[3]
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest. Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	[4] [5] [5] [5]
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes:  a. Federal	[6]
b. Other	[6]
Income (or loss) after income taxes	
Extraordinary gains (losses), net of taxes	[9]
Net income (or loss) for quarter.	
Cash dividends charged to retained earnings in current quarter	[7]
Net income retained in business	
Retained earnings at beginning of quarter .  Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc.	[8] [9]
Retained earnings at end of quarter	
INCOME STATEMENT IN RATIO FORMAT	
Net sales, receipts, and operating revenues .  Depreciation, depletion, and amortization of property, plant and equipment.  All other operating costs and expenses .	
Income (or loss) from operations.  Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest. Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	
Income (or loss) before income taxes  Provision for current and deferred domestic income taxes	
Income (or loss) after income taxes	
OPERATING RATIOS (see explanatory notes)	
Annual rate of profit on stockholders' equity at end of period:  Before income taxes  After income taxes	
Annual rate of profit on total assets:  Before income taxes  After income taxes	

#### All other operating costs and expenses, including cost of goods sold and selling, general, and [3] Income (or loss) from operations..... เรา Income (or loss) before income taxes ...... Provision for current and deferred domestic income taxes..... [8] Other direct credits (charges) to retained earnings (net), including stock and other non-cash dividends, etc...... Retained earnings at end of quarter ..... INCOME STATEMENT IN RATIO FORMAT Provision for current and deferred domestic income taxes..... Income (or loss) after income taxes..... OPERATING RATIOS (see explanatory notes) Annual rate of profit on stockholders' equity at end of period: Annual rate of profit on total assets: BALANCE SHEET RATIOS (based on succeeding table) Total cash, U.S. Government and other securities to total current liabilities.....

SHORT FORMAT

# U.S. Census Burea

#### **CONVERSION TABLE**

#### **LONG TO SHORT FORMAT**

#### LONG FORMAT

ASSETS	
Cash and demand deposits in the United States	[1] [2] [3]
Total cash on hand and in banks	
U.S. Treasury and Federal agency securities: (a) Subject to agreements to sell. (b) Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	[3] [3] [3] [3] [3]
Total cash, U.S. Government and other securities	
Trade receivables from U.S. Government	[4] [4]
Total receivables	
Inventories	[5] [6]
Total current assets	
Depreciable and amortizable fixed assets, including construction in progress Land and mineral rights	[7] [8] [9]
Net property, plant, and equipment	
U.S. Treasury and Federal agency securities due in more than 1 year	[10]
intangibles, etc  Total Assets	[10]
LIABILITIES AND STOCKHOLDERS' EQUITY	
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable	[11] [12] [12] [17] [13]
Income taxes accrued, prior and current years, net of payments: a. Federal. b. Other	[14] [14]
Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Bonds and debentures c. Other long-term debt.  All other current liabilities, including excise and sales taxes, and accrued expenses.	[15] [16] [16] [17]
Total current liabilities	
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes and capitalized leases and minority stockholders' interest in consolidated domestic corporations.	[18] [19] [19]
Total Liabilities	
Capital stock and other capital	[21] [22] [21] [21] [21]
Stockholders' Equity	
Total Liabilities and Stockholders' Equity	
NET WORKING CARITAL. Excess of total current assets over total current liabilities	

#### SHORT FORMAT

	ASSETS
[1] [2]	Cash and demand deposits in the United States
	Total cash on hand and in U.S. banks
[3]	Other short-term financial investments including marketable and government securities, commercial paper, etc.
	Total cash, U.S. Government and other securities
[4] [5] [6]	Trade accounts and trade notes receivable (less allowances for doubtful receivables)
	Total current assets
[7] [8] [9]	Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization.
	Net property, plant, and equipment
[10]	All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.
	Total Assets
	LIABILITIES AND STOCKHOLDERS' EQUITY
	Short-term debt, original maturity of 1 year or less:
[11] [12] [13] [14] [15] [16] [17]	a. Loans from banks b. Other short-term debt, including commercial paper. Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments Installments, due in 1 year or less, on long-term debt: a. Loans from banks b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses
	Total current liabilities
[18] [19] [20]	Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations
	Total Liabilities
[21] [22]	Capital stock and other capital (less treasury stock)
	Stockholders' Equity
	Total Liabilities and Stockholders' Equity
	NET WORKING CAPITAL
	Excess of total current assets over total current liabilities
	SELECTED BALANCE SHEET RATIOS
	Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt Total liabilities Stockholders' equity

### **Table of Discontinuities in Quarterly Financial Report Series**

YEAR OF OCCURRENCE	REASON	PERIODS FOR WHICH OVERLAP DATA WERE PROVIDED	REPORT IN WHICH NEW OR REVISED DATA APPEARED		
1951	Change of Sample for Q1-Q2 1951	Q3 1951-Q4 1951 (Revised data)	Q2 1952		
1956	Change of Sample	Q2 1956	Q3 1956		
1958	Adoption of 1957 SIC	Q1 1958-Q4 1958	Q1 1959		
1969	Inclusion of Newspapers	No overlap provided			
1973	Industry reclassifications and adoption of 1972 SIC	Q1 1972-Q4 1972	Q1 1973		
1974	Change in Questionnaire, Rules of Consolidation, and Rules for	All items, Q4 1973	Q1 1974		
	Industry Classification	Six items, Q1 1974-Q4 1974	Q2 1975-Appendix Table II		
1974	Change in Inventory Valuation	One item, Q4 1973-Q4 1974	Q2 1975-Appendix Tables III and IV		
1975	Industry Reclassifications	Q1 1974-Q4 1974	Q1 1975		
1976	Industry Reclassifications	Q1 1975-Q4 1975	Q1 1976		
1976	Adjustment of Level, All Mining	Q4 1975-Q3 1976	Q4 1976		
1977	Industry Reclassifications	Q1 1976-Q4 1976	Q1 1977		
1978	Industry Reclassifications	Q1 1977-Q4 1977	Q1 1978		
1979	Industry Reclassifications	Q1 1978-Q4 1978	Q1 1979		
1980	Industry Reclassifications	Q1 1979-Q4 1979	Q1 1980		
1981	Industry Reclassifications	Q1 1980-Q4 1980	Q1 1981		
1981	Adjustment of Level, All Divisions	Q4 1980-Q3 1981	Q4 1981		
1981	Industry Reclassifications	Q1 1981-Q4 1981	Q1 1982		
1982	Industry Reclassifications	Q1 1982-Q4 1982	Q1 1983		
1983	Industry Reclassifications	Q1 1983-Q4 1983	Q1 1984		
1984	Industry Reclassifications	Q1 1984-Q4 1984	Q1 1985		
1985	Industry Reclassifications	Q1 1985-Q4 1985	Q1 1986		
1985	Collapse of Tobacco Industry Data into Food Industry Data	Q1 1985-Q4 1985	Q1 1986		
1986	Industry Reclassifications and Redefinition of Manufacturing Universe	Q1 1986-Q4 1986	Q1 1987		
1987	Change in Definition of Mining and Trade Samples	Q4 1986-Q3 1987	Q4 1987		
1988	Industry Reclassifications	Q1 1987-Q4 1987	Q1 1988		
1988	Change in Definition of Mining and Trade Samples	Q4 1987-Q3 1988	Q4 1988		
1989	Industry Reclassifications	Q1 1988-Q4 1988	Q1 1989		
1990	Industry Reclassifications	Q1 1989-Q4 1989	Q1 1990		
1991	Industry Reclassifications	Q1 1990-Q4 1990	Q1 1991		
1992	Industry Reclassifications	Q1 1991-Q4 1991	Q1 1992		
1993	Industry Reclassifications	Q1 1992-Q4 1992	Q1 1993		
1994	Industry Reclassifications	Q1 1993-Q4 1993	Q1 1994		
1995	Industry Reclassifications	Q1 1994-Q4 1994	Q1 1995		
1996	Change in Definition of Manufacturing, Mining and Trade Samples	Q4 1994-Q3 1995	Q4 1995		
1998	Change in Presentation of Financial Data	Q1 1997-Q4 1997	Q1 1998		

### **SUMMARY DATA TABLES**

#### **TABLE A**

### RATES OF CHANGE IN SALES AND PROFITS OF ALL MANUFACTURING, MINING, AND TRADE CORPORATIONS, BY DIVISION AND MAJOR GROUP

(An electronic version of selected data from this table is available on the internet at http://www.census.gov/csd/qfr/. For further information, contact Customer Services, ACSD, U.S. Census Bureau, Washington, DC 20233, or call 301–457–4100)

	Sales					
Industry			Rate of change			
,	3Q 1999 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999 to 3Q 2000	2Q 2000 to 3Q 2000	
		(million dollars)		(per	cent)	
All manufacturing corporations	1,049,070	1,141,642	1,137,456	+8	3	
Nondurable manufacturing corporations  Food and kindred products  Textile mill products  Apparel <sup>6</sup> Paper and allied products  Printing and publishing  Chemicals and allied products  Industrial chemicals and synthetics <sup>7</sup> Drugs <sup>7</sup> Residual of chemicals <sup>7</sup> Petroleum and coal products  Rubber and miscellaneous plastics products	466,588 117,298 15,553 20,400 43,977 49,367 114,519 37,725 43,109 33,685 75,468 30,006	513,893 122,697 15,222 17,908 47,458 50,083 125,548 44,042 47,504 34,002 102,322 32,654	525,207 124,269 14,464 18,730 46,256 50,842 125,473 42,812 48,584 34,076 112,848 32,324	+13 +6 3 3 +5 3 +10 +13 +13 +13 3	+2 +1 3 3 3 3 3 -3 3 3 +10	
Durable manufacturing corporations.  Stone, clay, and glass products.  Primary metal industries  Iron and steel <sup>7</sup> .  Nonferrous metals <sup>7</sup> .  Fabricated metal products  Machinery, except electrical.  Electrical and electronic equipment  Transportation equipment.  Motor vehicles and equipment <sup>7</sup> .  Aircraft, guided missiles, and parts <sup>7</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>7</sup> .  Furniture and fixtures <sup>7</sup> .  Miscellaneous manufacturing <sup>7</sup>	582,482 23,462 38,391 19,000 19,392 46,548 114,264 121,670 162,300 114,498 36,849 29,547 46,300 19,586 17,715 8,998	627,749 24,104 41,606 21,773 19,832 48,407 120,353 135,885 179,015 125,984 40,515 32,241 46,138 18,783 18,678 8,676	612,249 25,419 40,482 20,359 20,123 48,443 119,087 138,750 164,325 116,411 36,288 31,635 44,107 17,590 17,660 8,857	+5 3 +5 47 3 3 +4 +14 +1 +2 3 +7 3 -10 3 3	-2 3 3 -6 3 3 3 -8 -8 -10 3 3 3 3	
All mining corporations <sup>8</sup>	20,123 299,742 291,516	23,637 324,405 321,511	26,368 NA 325,064	+31 NA +12	+12 NA 3	

<sup>&</sup>lt;sup>1</sup>Includes net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries net of foreign taxes.

<sup>&</sup>lt;sup>2</sup>Some of the data in this column have been revised since their first appearance. See footnotes to Tables 1.0 - 52.1.

<sup>&</sup>lt;sup>3</sup>Sampling variability precludes characterizing change.

<sup>&</sup>lt;sup>4</sup>Includes tobacco industry. <sup>5</sup>Change in excess of 100 percent, or change from gain to loss or vice versa.

<sup>&</sup>lt;sup>6</sup>Includes leather industry.

<sup>&</sup>lt;sup>7</sup>Included in major industry above.

<sup>&</sup>lt;sup>8</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

Income before income taxes <sup>1</sup>				Income after income taxes <sup>1</sup>					
			Rate of	change				Rate of	change
3Q 1999 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999 to 3Q 2000	2Q 2000 to 3Q 2000	3Q 1999 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999 to 3Q 2000	2Q 2000 to 3Q 2000
(r	million dollars)		(perc	ent)		(million dollars)		(per	cent)
90,904	109,114	100,091	+10	-8	66,364	79,106	72,473	+9	-8
43,612 10,774 488	52,799 10,645 164	50,768 11,570 –459	+16 +7 3	-4 +9 3 3	33,177 7,482 331	40,236 7,697 65	38,178 8,234 –535	+15 +10	-5 +7 3 3
1,557 3,071 4,636	810 3,271 4,775	1,005 2,573 5,661	-35 -16 +22	-21 +19	1,110 2,084 3,151	626 2,320 3,207	747 1,809 4,063	-33 -13 +29	-22 +27
13,017 2,457 8,814	16,308 3,656 9,735	13,987 2,534 7,816	3 3 -11	-14 -31 -20	11,172 1,892 8,214	13,951 2,998 8,717	11,755 2,081 7,248	+10 3	-16 -31 -17
1,746 8,761 1,307	2,917 14,840 1,987	3,637 15,527 904	+77 -31	+25 +5 -54	1,066 6,897 950	2,236 10,870 1,501	2,427 11,322 782	5 +64 3	3 +4 -48
47,293 2,925 1,382	56,315 1,740 1,801	49,323 1,892 1,346	+4 -35 3	-12 3 -25	33,187 2,074 919	38,870 1,308 1,162	34,295 1,451 896	+3 -30 3	-12 3 -23
236 1,147 4,208 8,897	372 1,429 3,798 11,587	325 1,021 3,770 12,464	3 -11 -10 +40	-29 3 3	45 874 3,368 5,847	129 1,032 2,857 8,313	136 760 2,855 9,156	-13 -15 +57	5 -26 3 +10
13,035 10,029 6,729	19,015 11,223 6,827	16,993 6,769 3,712	+30 +30 -33 -45	-11 -40 -46	8,975 7,093 4,917	12,590 7,567 4,394	11,416 4,425 2,738	+37 +27 -38 -44	-9 -42 -38
2,453 3,870 2,947	3,365 4,443 2,708	2,313 4,044 2,045	-6 3 -31	-31 -9 -24	1,614 2,743 2,167	2,436 3,191 1,883	1,132 2,726 1,370	-30 3 -37	-54 -15 -27
1,311 1,086 550	1,059 1,162 487	477 956 612	-64 3 3	-55 -18	1,090 611 466	892 716 275	353 619 398	-68 3 3	-60 3
2,079 12,760 7,096	3,472 10,884 7,755	4,643 NA 8,453	5 NA +19	+34 NA +9	1,637 7,900 4,829	2,466 6,396 4,756	3,347 NA 5,376	5 NA +11	+36 NA +13

#### **TABLE B** PROFITS PER DOLLAR OF SALES, BY DIVISION AND MAJOR GROUP

(Cents)

	Į	ncome be	fore incom	ne taxes <sup>1</sup>	2	Income after income taxes <sup>2</sup>				
Industry	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
All manufacturing corporations	8.7	8.0	9.7	9.6	8.8	6.3	5.7	7.2	6.9	6.4
Nondurable manufacturing corporations.  Food and kindred products <sup>3</sup> .  Textile mill products .  Apparel <sup>4</sup> .  Paper and allied products.  Printing and publishing .  Chemicals and allied products .  Industrial chemicals and synthetics <sup>5</sup> .  Drugs <sup>5</sup> .  Residual of chemicals <sup>5</sup>	9.3 9.2 3.1 7.6 7.0 9.4 11.4 6.5 20.4 5.2	8.0 9.4 1.3 3.8 7.7 11.9 9.5 5.2 18.6 1.5	10.3 8.6 2.2 5.9 7.8 12.3 13.0 8.5 20.1	10.3 8.7 1.1 4.5 6.9 9.5 13.0 8.3 20.5 8.6	9.7 9.3 (3.2) 5.4 5.6 11.1 11.1 5.9 16.1 10.7	7.1 6.4 2.1 5.4 4.7 6.4 9.8 5.0 19.1 3.2	5.9 6.4 0.1 1.9 5.0 7.3 7.5 3.5 16.8 (0.9)	7.8 6.3 1.1 4.3 5.6 7.7 10.6 7.1 6.6	7.8 6.3 0.4 3.5 4.9 6.4 11.1 6.8 18.3 6.6	7.3 6.6 (3.7) 4.0 3.9 8.0 9.4 4.9 14.9 7.1
Petroleum and coal products	11.6	5.4 3.7	12.5 6.4	14.5	13.8	9.1 3.2	5.3	10.1	10.6	10.0
Durable manufacturing corporations  Stone, clay, and glass products.  Primary metal industries  Iron and steel <sup>5</sup> Nonferrous metals <sup>5</sup> Fabricated metal products  Machinery, except electrical  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup> Miscellaneous manufacturing <sup>5</sup>	8.1 12.5 3.6 1.2 5.9 9.0 7.8 10.7 6.2 5.9 6.7 13.1 6.4 6.7 6.1	8.0 9.1 1.5 (0.5) 3.5 5.9 6.9 13.0 6.5 6.9 5.7 15.9 5.0 5.2 6.7 1.6	9.3 5.8 5.1 3.1 7.2 8.5 8.3 13.7 8.2 8.0 8.6 14.5 5.7 4.6 4.9 9.7	9.0 7.2 4.3 1.7 7.2 7.8 9.6 14.0 6.3 5.4 8.3 13.8 5.9 5.6 6.2 5.6	8.1 7.4 3.3 1.6 5.1 7.8 10.5 12.2 4.1 3.2 6.4 12.8 4.6 2.7 5.4 6.9	5.7 8.8 2.4 0.2 4.5 7.2 5.1 7.4 4.4 9.3 4.7 5.6 3.4 5.2	5.6 5.7 1.1 (1.1) 3.4 4.2 4.4 9.0 4.6 4.9 4.1 12.2 3.7 3.7 4.9 1.5	6.7 3.8 3.7 1.9 5.5 6.7 5.9 9.8 5.9 5.8 6.0 10.9 4.2 3.7 3.2 7.4	6.2 5.4 2.8 0.6 5.2 5.9 6.9 9.3 4.2 3.5 6.0 9.9 4.1 4.7 3.8	5.6 5.7 2.2 0.7 3.8 5.9 7.7 8.2 2.7 2.4 3.1 8.6 3.1 2.0 3.5 4.5
All mining corporations <sup>6</sup>	10.3 4.3 2.4	2.1 5.6 1.8	8.6 3.5 2.7	14.7 3.4 2.4	17.6 NA 2.6	8.1 2.6 1.7	1.8 3.4 1.1	6.7 2.0 1.6	10.4 2.0 1.5	12.7 NA 1.7

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

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5Included in major industry above.

6Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufactures with the control of the control o ing corporations represent the quarterly results of companies with assets over \$250,000.

# TABLE C PROFITS PER DOLLAR OF SALES, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Cents)

	ı	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income a	after incom	ne taxes²	
Asset size	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
All manufacturing corporations	8.7	8.0	9.7	9.6	8.8	6.3	5.7	7.2	6.9	6.4
Under \$5 million³. \$5 million to \$10 million. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	5.9 7.1 6.2 4.4 4.3 4.8 5.2 10.4	1.6 3.1 4.6 3.5 4.4 3.6 3.9 10.3	7.1 7.5 6.2 5.0 3.5 4.3 7.0 11.4	7.3 7.0 7.0 5.2 5.4 4.4 7.3 11.0	6.3 5.7 5.6 4.6 2.8 3.3 5.6	5.1 6.2 5.1 3.2 3.0 3.2 3.0 7.6	1.0 2.2 3.8 2.3 3.6 2.0 1.9 7.5	6.4 6.5 5.3 3.6 2.4 2.8 4.8 8.4	6.5 5.9 5.8 4.0 4.0 2.9 5.0 7.8	5.6 4.8 4.7 3.6 1.3 2.3 3.4 7.6
Durable goods	8.1	8.0	9.3	9.0	8.1	5.7	5.6	6.7	6.2	5.6
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	6.4 8.0 6.8 5.5 4.0 4.7 5.3 9.5	1.9 3.1 5.3 3.5 4.7 4.8 4.6 10.2	8.0 7.9 6.1 5.3 3.8 5.2 6.9 10.7	7.6 7.0 7.4 5.6 6.0 5.4 8.0 9.9	6.4 6.2 6.5 4.5 5.6 3.8 5.9 9.2	5.5 6.8 5.6 4.3 2.8 3.0 3.1 6.5	1.2 2.1 4.3 2.4 3.7 3.2 2.7 7.2	7.2 6.6 5.2 3.7 2.5 3.4 4.4 7.6	6.9 5.7 5.9 4.2 4.2 3.8 5.2 6.6	5.6 5.1 5.3 3.3 3.9 2.7 3.6 6.3
Nondurable goods	9.3	8.0	10.3	10.3	9.7	7.1	5.9	7.8	7.8	7.3
Under \$5 million³ \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	5.1 5.7 5.5 3.0 4.6 4.9 5.0 11.4	1.1 3.1 3.5 3.5 4.2 2.3 3.0 10.3	5.5 7.0 6.3 4.6 3.0 3.2 7.1 12.3	6.7 7.0 6.5 4.7 4.8 3.4 6.3 12.2	6.1 5.0 4.4 4.7 0.0 2.7 5.2 11.8	4.5 5.1 4.4 1.8 3.3 3.4 2.9 8.8	0.6 2.3 3.1 2.1 3.6 0.7 0.8 7.8	5.1 6.3 5.5 3.5 2.4 2.1 5.3 9.2	5.8 6.1 5.7 3.7 3.7 2.0 4.6 9.2	5.5 4.4 3.7 3.9 (1.3) 1.7 3.3 8.9

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

2 Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

3 Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE D** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, BY DIVISION AND MAJOR GROUP (Percent)

	I	ncome be	fore incom	ne taxes <sup>1</sup>	2		Income a	after incom	ne taxes²	
Industry	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
All manufacturing corporations	22.8	21.2	24.3	24.0	21.7	16.7	15.2	18.0	17.4	15.7
Nondurable manufacturing corporations  Food and kindred products  Textile mill products  Apparel <sup>4</sup> Paper and allied products  Printing and publishing  Chemicals and allied products	24.7 35.5 11.9 36.9 19.7 25.9 23.8	21.6 37.2 5.3 18.0 20.1 33.8 19.7	27.2 31.4 8.8 27.7 20.7 30.9 27.2	27.4 33.7 4.9 21.9 18.6 24.0 27.4	26.0 35.1 (13.8) 25.8 15.0 28.1 23.1	18.8 24.6 8.0 26.3 13.4 17.6 20.4	15.9 25.5 0.3 8.9 13.1 20.9 15.6	20.7 23.1 4.6 20.3 14.9 19.4 22.2	20.9 24.4 1.9 16.9 13.2 16.1 23.4	19.5 25.0 (16.1) 19.2 10.5 20.2 19.4
Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> Residual of chemicals <sup>5</sup> Petroleum and coal products  Rubber and miscellaneous plastics products	14.1 37.2 12.8 21.3	11.5 34.0 3.6 10.9	18.4 37.0 20.9 27.5	19.3 36.5 20.8 30.7 22.6	13.4 28.8 25.3 31.8	10.8 34.7 7.8 16.8	7.7 30.6 (2.2) 10.8	15.3 30.5 16.0 22.1	15.9 32.7 16.0 22.5	11.0 26.7 16.9 23.2 9.0
Durable manufacturing corporations.  Stone, clay, and glass products.  Primary metal industries  Iron and steel <sup>5</sup> Nonferrous metals <sup>5</sup> Fabricated metal products  Machinery, except electrical  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup> Miscellaneous manufacturing <sup>5</sup>	21.3 38.1 10.2 3.9 15.4 27.7 19.8 18.5 24.0 25.0 21.0 23.4 25.1 31.5 23.7 18.4	20.9 24.8 4.4 (1.5) 9.7 17.7 17.2 22.3 28.7 19.4 28.6 19.6 21.1 27.9 5.4	22.2 12.6 15.6 10.1 20.6 25.6 18.9 20.9 30.3 32.6 24.1 23.6 21.7 17.5 19.9 31.4	21.5 17.3 12.9 6.0 18.4 24.7 23.5 20.3 23.2 21.2 26.6 23.2 22.8 22.8 25.7 17.9	18.5 18.5 9.6 5.3 12.9 23.7 24.4 17.7 14.0 11.6 17.8 21.2 16.8 10.2 21.2 20.3	15.0 27.0 6.8 0.7 11.8 22.1 13.0 12.8 17.0 18.3 13.8 16.6 18.5 26.2 13.3 15.6	14.6 15.5 3.3 (3.3) 9.2 12.6 11.0 15.5 18.1 20.6 13.7 21.9 14.3 14.8 20.2 5.0	16.1 8.3 11.4 6.4 15.9 20.2 13.6 15.0 21.7 23.6 16.9 17.8 15.9 14.2 12.8 23.7	14.8 13.0 8.3 2.1 13.3 18.6 16.9 13.4 15.7 13.6 19.2 16.6 15.9 19.2 15.8	12.9 14.2 6.4 2.2 9.6 17.9 18.0 11.9 9.1 8.6 8.7 14.3 11.2 7.6 13.7 13.2
All mining corporations <sup>6</sup>	10.9 23.2 16.2	2.3 33.4 13.1	9.0 18.8 18.2	16.1 18.7 16.9	20.3 NA 18.0	8.5 14.3 11.0	2.0 20.7 7.5	7.0 10.8 11.0	11.4 11.0 10.3	14.7 NA 11.5

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Includes tobacco industry.

<sup>&</sup>lt;sup>4</sup>Includes leather industry.

Fincluded in major industry above.

6 Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacture
6 Mining, wholesale and retail trade data are the quarterly results of companies with assets over \$250,000. ing corporations represent the quarterly results of companies with assets over \$250,000.

#### **TABLE E** ANNUAL RATES OF PROFIT ON STOCKHOLDERS' EQUITY, MANUFACTURING CORPORATIONS, BY ASSET SIZE

(Percent)

	ı	ncome be	fore incom	ne taxes <sup>1</sup> <sup>2</sup>	2		Income a	after incom	ne taxes²	
Asset size	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
All manufacturing corporations	22.8	21.2	24.3	24.0	21.7	16.7	15.2	18.0	17.4	15.7
Under \$5 million <sup>3</sup> \$5 million to \$10 million. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$1,000 million and over.	31.5 34.4 25.1 17.0 14.4 16.8 15.5 23.7	9.1 14.8 19.1 13.5 14.7 13.2 11.5 23.7	37.4 33.1 24.4 18.2 11.3 14.7 19.0 25.2	38.4 31.6 28.5 20.6 18.8 15.5 20.8 24.1	33.2 25.6 21.2 17.3 10.1 10.9 15.6 22.7	27.2 29.7 20.7 12.3 10.1 11.3 8.9 17.3	5.5 10.4 15.6 8.7 12.0 7.4 5.6 17.3	33.8 28.5 20.9 13.3 7.9 9.7 13.1 18.5	34.4 26.6 23.7 15.8 13.7 10.3 14.0	29.4 21.5 17.6 13.6 4.8 7.5 9.6 16.3
Durable goods	21.3	20.9	22.2	21.5	18.5	15.0	14.6	16.1	14.8	12.9
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	32.1 36.9 25.9 21.4 11.6 14.3 15.8 21.7	10.0 13.9 21.3 13.1 13.4 14.1 13.3 23.4	39.0 31.0 23.7 17.9 11.0 14.1 18.2 22.5	38.0 29.6 28.7 20.3 17.7 14.8 21.6 20.8	33.0 25.0 24.1 15.5 15.8 10.6 15.2 18.5	27.4 31.6 21.6 16.5 8.1 9.1 9.1	6.2 9.4 16.9 8.8 10.7 9.3 7.8 16.5	35.1 26.0 20.0 12.6 7.0 9.3 11.7 16.1	34.6 24.4 22.9 15.2 12.4 10.4 14.0 13.9	28.9 20.5 19.7 11.3 11.0 7.6 9.1 12.6
Nondurable goods	24.7	21.6	27.2	27.4	26.0	18.8	15.9	20.7	20.9	19.5
Under \$5 million <sup>3</sup> \$5 million to \$10 million \$10 million to \$25 million \$25 million to \$50 million \$50 million to \$100 million \$100 million to \$250 million \$250 million to \$1,000 million \$1,000 million and over	30.1 29.6 23.7 11.2 19.6 21.2 15.1 26.1	7.0 16.4 15.6 14.1 16.6 11.6 8.9 24.2	33.7 37.4 25.5 18.6 11.8 15.9 20.1 28.6	39.2 35.4 28.2 21.0 20.6 16.9 19.3 28.3	33.6 26.9 16.7 19.4 (0.2) 11.6 16.5 28.0	26.8 26.1 19.3 6.9 13.9 14.9 8.6 20.1	3.7 12.2 13.6 8.6 14.1 3.5 2.4 18.3	30.9 33.7 22.3 14.1 9.4 10.4 15.1 21.5	34.0 30.7 25.1 16.6 15.8 10.0 14.1 21.4	30.4 23.5 14.1 16.3 (6.6) 7.5 10.4 21.1

<sup>&</sup>lt;sup>1</sup>Based on profit figures which include net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes.

<sup>2</sup>Some of the rates in this column have been revised since their first appearance. See footnotes to Tables 1.0 — 52.1.

<sup>3</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.)

**TABLE F**RATES OF RETURN, ALL MANUFACTURING CORPORATIONS\*

Year and quarter	Annual rate stockholde (perc	ers' equity	Profit per doll (cent		Year and quarter	Annual rate stockholde (perc	rs' equity <sup>1</sup>	Profit per dol	
	Before taxes	After taxes	Before taxes	After taxes		Before taxes	After taxes	Before taxes	After taxes
1979 Q1	25.4	15.7	9.0	5.6	1990 Q1	15.5	10.8	5.9	4.1
2	28.8	18.1	9.7	6.1	2	19.1	13.4	7.0	4.9
3	25.1	16.3	8.7	5.7	3	15.8	11.1	5.9	4.1
4	23.7	15.7	8.0	5.3	4	10.3	7.0	3.7	2.5
1980 Q1	24.5	15.4	8.5	5.3	1991 Q1	10.2	6.9	4.1	2.8
2	21.8	13.6	7.7	4.8	2	12.3	8.6	4.7	3.3
3	19.8	12.5	7.2	4.5	3	10.3	6.5	3.9	2.5
4	21.3	14.0	7.2	4.7	4	4.4	3.1	1.7	1.2
1981 Q1	21.7	13.6	7.5	4.7	1992 Q1	(25.7)	(17.5)	(9.6)	(6.5)
2	24.7	15.6	8.3	5.3	2	16.1	11.4	5.7	4.0
3	21.2	13.4	7.4	4.7	3	14.0	10.4	5.1	3.8
4	17.8	12.0	6.4	4.3	4	6.9	3.7	2.4	1.3
1982 Q1	15.3	10.1	5.8	3.8	1993 Q1	4.4	4.3	1.6	1.5
2	16.2	10.5	5.9	3.8	2	14.4	9.7	4.9	3.3
3	14.4	9.2	5.5	3.5	3	14.3	9.5	5.0	3.3
4	10.5	7.2	4.1	2.8	4	12.1	8.5	4.1	2.9
1983 Q1	12.3	7.9	4.9	3.2	1994 Q1	18.6	13.1	6.6	4.6
2	17.2	10.9	6.6	4.2	2	23.6	17.0	7.9	5.7
3	17.6	11.3	6.8	4.3	3	23.3	16.6	8.0	5.6
4	18.2	11.9	6.8	4.5	4	22.2	16.2	7.5	5.5
1984 Q1	20.0	12.5	7.5	4.7	1995 Q1	24.4	17.4	8.6	6.2
2	22.6	14.5	8.1	5.2	2	25.6	18.5	8.9	6.4
3	17.8	11.9	6.7	4.4	3	22.4	16.0	8.0	5.7
4	16.4	11.0	6.1	4.1	4	16.4	12.2	5.7	4.3
1985 Q1	16.5	10.5	6.3	4.0	1996 Q1	21.5	15.6	7.9	5.7
2	17.3	10.9	6.3	4.0	2	24.8	17.7	8.7	6.2
3	15.4	9.9	5.8	3.7	3	24.8	18.3	8.9	6.6
4	14.1	9.3	5.2	3.4	4	20.0	15.1	7.2	5.4
1986 Q1	14.4	9.0	5.7	3.6	1997 Q1	23.1	17.0	8.8	6.5
2	17.7	12.2	6.8	4.7	2	25.3	18.3	9.3	6.8
3	13.9	8.4	5.6	3.4	3	23.4	16.8	8.8	6.3
4	13.2	8.5	5.1	3.3	4	18.8	14.7	6.9	5.4
1987 Q1	17.2	11.2	6.8	4.4	1998 Q1	25.9	20.0	10.1	7.8
2	21.3	14.2	8.0	5.3	2	20.8	14.9	7.7	5.6
3	21.6	14.6	8.2	5.6	3	22.3	16.5	8.4	6.2
4	16.7	11.4	6.1	4.2	4	15.9	11.8	5.9	4.4
1988 Q1	21.8	15.8	8.3	6.0	1999 Q1	21.7	15.9	8.4	6.2
2	24.5	17.4	8.9	6.3	2	25.0	18.2	9.2	6.7
3	22.3	15.9	8.3	5.9	3	22.8	16.7	8.7	6.3
4	21.3	15.2	7.7	5.5		21.2	15.2	8.0	5.7
1989 Q1	21.5	15.2	8.0	5.7	2000 Q1	24.3	18.0	9.7	7.2
2	21.4	14.6	7.5	5.1	2	24.0	17.4	9.6	6.9
3	18.5	13.2	6.8	4.9	3	21.7	15.7	8.8	6.4
4	13.9	11.1	5.1	4.1					

<sup>\*</sup>Rates of return prior to fourth quarter 1987 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

# **TABLE G**RATES OF RETURN, ALL MINING CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on (perc	n stockholders' equity <sup>1</sup> cent)		ollar of sales <sup>1</sup>
	Before taxes	After taxes	Before taxes	After taxes
1989 Q1	10.6	7.4	8.1	5.6
	9.9	6.5	7.4	4.8
	9.3	5.9	6.6	4.2
	7.8	4.0	5.5	2.9
1990 Q1	13.5	8.8	10.3	6.7
	6.4	4.7	4.9	3.6
	14.1	9.1	10.4	6.7
	12.3	10.3	7.3	6.1
1991 Q1	8.4	6.0	6.4	4.6
	6.4	4.8	5.0	3.8
	4.4	3.4	3.4	2.6
	(3.4)	(3.7)	(2.6)	(2.8)
1992 Q1	(10.9)	(8.2)	(9.8)	(7.4)
	2.0	1.7	1.8	1.5
	3.7	2.0	3.2	1.7
	2.8	1.5	2.3	1.2
1993 Q1	2.8	2.8	2.4	2.4
	11.7	8.6	10.5	7.7
	5.0	4.0	4.4	3.5
	0.6	1.0	0.5	0.9
1994 Q1	(3.9)	(5.7)	(3.4)	(5.0)
	9.2	7.2	7.9	6.1
	7.4	5.7	6.3	4.8
	1.3	1.1	1.1	0.9
1995 Q1	2.8	2.4	2.7	2.3
	8.4	6.3	7.7	5.8
	(6.1)	(4.2)	(5.7)	(3.9)
	4.9	3.7	4.4	3.3
1996 Q1	9.3	7.0	8.5	6.4
	16.2	11.9	14.6	10.7
	16.7	15.7	15.4	14.5
	14.2	10.8	12.7	9.7
1997 Q1	18.7	13.5	18.0	13.0
	13.2	9.1	13.5	9.3
	14.1	10.4	14.5	10.7
	(0.2)	0.5	(0.2)	0.4
1998 Q1	6.0	3.6	6.2	3.7
	3.2	2.7	3.2	2.7
	(1.4)	(0.1)	(1.6)	(0.2)
	(36.0)	(29.0)	(34.4)	(27.7)
1999 Q1	(4.1)	(3.6)	(4.3)	(3.8)
	1.1	0.7	1.1	0.7
	10.9	8.5	10.3	8.1
	2.3	2.0	2.1	1.8
2000 Q1	9.0	7.0	8.6	6.7
	16.1	11.4	14.7	10.4
	20.3	14.7	17.6	12.7

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

# **TABLE H**RATES OF RETURN, ALL WHOLESALE TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit on (percent)			Profit per dollar of sales <sup>1</sup> (cents)		
iou and quarter	Before taxes	After taxes	Before taxes	After taxes		
1989 Q1	14.6	9.5	1.7	1.1		
	14.8	10.1	1.7	1.2		
	14.6	10.4	1.8	1.3		
	11.1	5.8	1.3	0.7		
1990 Q1	10.5 10.2 9.8 8.3 6.0 8.2	6.0 5.0 5.7 3.3 3.0 4.5	1.2 1.3 1.2 1.0 0.8 1.1	0.7 0.6 0.7 0.4 0.4		
3	9.4 7.8 6.0 9.7 9.8	5.8 3.8 2.7 6.2 6.0	1.2 1.0 0.8 1.2 1.2	3.0 3.0 3.0 3.0		
4	10.0	6.5	1.2	0.8		
	4.8	2.7	0.6	0.4		
	15.4	9.8	2.0	1.3		
	8.3	5.0	1.1	0.7		
	12.6	8.7	1.6	1.1		
1994 Q1	12.1	8.1	1.6	1.1		
	14.1	9.3	1.9	1.2		
	1.2	(3.3)	0.2	(0.4)		
	11.3	6.7	1.4	0.8		
1995 Q1	13.0	8.6	1.7	1.1		
	14.0	8.7	1.8	1.1		
	14.2	9.6	1.9	1.3		
	14.8	9.7	1.9	1.2		
	16.5	10.6	2.1	1.4		
2	15.8	10.0	2.1	1.3		
	15.8	10.2	2.0	1.3		
	15.3	9.1	2.1	1.2		
	15.5	10.2	2.0	1.4		
2	17.6	11.8	2.5	1.7		
	19.1	12.5	2.8	1.8		
	13.9	8.5	2.0	1.2		
1998 Q1	12.9	7.8	2.0	1.2		
	14.7	9.4	2.2	1.4		
	14.9	10.2	2.2	1.5		
	10.1	6.7	1.5	1.0		
1999 Q1	12.7	7.8	2.0	1.2		
	14.8	9.7	2.3	1.5		
	16.2	11.0	2.4	1.7		
	13.1	7.5	1.8	1.1		
2000 Q1	18.2	11.0	2.7	1.6		
	16.9	10.3	2.4	1.5		
	18.0	11.5	2.6	1.7		

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

# TABLE I RATES OF RETURN, ALL RETAIL TRADE CORPORATIONS, ASSETS \$50 MILLION AND OVER\*

Year and quarter	Annual rate of profit or (perc		Profit per dollar of sales <sup>1</sup> (cents)			
	Before taxes	After taxes	Before taxes	After taxes		
1989 Q1	18.1	11.0	2.9	1.8		
	15.2	9.5	2.3	1.4		
	17.7	11.6	2.6	1.7		
	20.1	7.0	2.5	0.9		
1990 Q1	5.4	0.7	0.8	0.1		
	12.3	6.9	1.6	0.9		
	13.3	7.4	1.7	1.0		
	29.2	18.8	3.5	2.2		
1991 Q1	7.5	3.3	1.1	0.5		
	14.4	8.2	2.0	1.1		
	11.9	5.9	1.7	0.8		
	22.3	11.3	2.8	1.4		
1992 Q1	(1.7)	(2.8)	(0.3)	(0.4)		
	16.0	9.1	2.4	1.4		
	11.4	5.8	1.7	0.9		
	19.6	10.4	2.6	1.4		
1993 Q1	9.8	5.3	1.6	0.8		
	19.5	12.7	3.0	1.9		
	14.6	8.7	2.3	1.4		
	22.1	11.5	3.1	1.6		
1994 Q1	14.9	8.5	2.4	1.4		
	19.8	12.7	3.2	2.0		
	19.1	11.5	3.1	1.8		
	33.5	20.6	5.0	3.1		
1995 Q1	13.6	8.7	2.4	1.5		
	16.5	10.1	2.7	1.7		
	15.7	9.7	2.6	1.6		
	21.0	11.5	3.1	1.7		
1996 Q1	12.9	7.7	2.2	1.3		
	16.7	10.0	2.8	1.7		
	19.0	12.0	3.2	2.0		
	25.7	15.6	3.9	2.4		
1997 Q1	14.6	8.6	2.6	1.5		
	14.9	8.8	2.6	1.5		
	17.9	11.1	3.1	2.0		
	29.4	18.6	4.7	3.0		
1998 Q1	19.0	11.5	3.5	2.1		
	24.3	16.1	4.4	2.9		
	18.6	10.7	3.3	1.9		
	31.3	19.3	5.1	3.1		
1999 Q1	19.9	12.0	3.7	2.2		
	22.0	13.0	4.0	2.4		
	23.2	14.3	4.3	2.6		
	33.4	20.7	5.6	3.4		
2000 Q1	18.8	10.8	3.5	2.0		
	18.7	11.0	3.4	2.0		

<sup>\*</sup>Rates of return prior to first quarter 1997 do not include minority stockholders' interest in the calculation.

<sup>&</sup>lt;sup>1</sup>Some of the rates in this column have been revised since their first appearance. See footnotes in Tables 1.0—52.1.

#### **TABLE J** COMPOSITION OF THE SAMPLE, BY DIVISION AND ASSET SIZE

		Manufacturing <sup>1</sup>			Mining <sup>1</sup>	
Asset size	Total a	ssets <sup>2</sup>	Number of active corps.	Total a	ssets <sup>2</sup>	Number of active corps.
	Million dollars	Percent	in sample <sup>3</sup>	Million dollars	Percent	in sample <sup>5</sup>
All asset sizes	4,769,925	100	6,643	214,289	100	199
Under \$10 million <sup>4</sup> . \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	172,968 4,596,957 89,069 69,278 97,057 146,535 400,853 3,794,166	4 96 2 1 2 3 8 80	3,006 3,637 868 466 459 504 715 625	150 214,139 475 832 3,016 6,924 40,846 162,045	0 100 0 0 1 3 19 76	10 189 10 9 22 34 65 49
		Retail trade <sup>1 8</sup>			Wholesale trade	l
	Total a	ssets <sup>2</sup>	Number of active corps.	Total a	assets <sup>2</sup>	Number of active corps.
	Million dollars	Percent	in sample <sup>6</sup>	Million dollars	Percent	in sample <sup>7</sup>
All asset sizes	635,359	100	497	553,541	100	886
Under \$10 million \$10 million and over. \$10 million to \$25 million. \$25 million to \$50 million. \$50 million to \$100 million. \$100 million to \$250 million. \$250 million to \$1,000 million.	128 635,232 614 3,753 12,844 31,093 81,122 505,805	0 100 0 1 2 5 13 80	10 487 14 38 79 103 155 98	133 553,408 1,432 7,572 29,520 51,463 129,440 333,981	0 100 0 1 5 9 23 60	12 874 34 81 200 215 239 105

<sup>&</sup>lt;sup>1</sup>Mining, wholesale and retail trade data are the quarterly results of companies in those divisions with assets over \$50 million. Data for manufacturing corporations represent the quarterly results of companies with assets over \$250,000.

<sup>2</sup>Estimated universe total; figures are rounded and will not necessarily add to totals.

<sup>3</sup>Drawn from a universe of approximately 175,600.

<sup>&</sup>lt;sup>4</sup>Excludes manufacturing corporations with less than \$250,000 in assets at the time of sample selection. (See text, page XI.) <sup>5</sup>Drawn from a universe of approximately 450.

<sup>&</sup>lt;sup>6</sup>Drawn from a universe of approximately 1,000. <sup>7</sup>Drawn from a universe of approximately 1,500.

<sup>&</sup>lt;sup>8</sup>Composition of sample, second quarter 2000, revised.

#### **TABLE K** SAMPLING VARIABILITY, BY DIVISION AND MAJOR GROUP

Industry		Coefficient of var	iation in percent <sup>1</sup>		Standard error in million dollars <sup>1</sup>
Industry	Net sales	Depreciation	Inventories	Total assets	Income before income taxes <sup>2</sup>
All manufacturing corporations	0.3	0.3	0.4	0.2	836
Nondurable manufacturing corporations  Food and kindred products  Textile mill products.  Apparel <sup>4</sup> .  Paper and allied products  Printing and publishing.  Chemicals and allied products  Industrial chemicals and synthetics <sup>5</sup> Drugs <sup>5</sup> .  Residual of chemicals <sup>5</sup> .  Petroleum and coal products  Rubber and miscellaneous plastics products.  Durable manufacturing corporations.  Stone, clay, and glass products  Primary metal industries.  Iron and Steel <sup>5</sup> .  Nonferrous metals <sup>5</sup> .  Fabricated metal products  Machinery, except electrical.  Electrical and electronic equipment  Transportation equipment  Motor vehicles and equipment <sup>5</sup> Aircraft, guided missiles, and parts <sup>5</sup> Instruments and related products  Other durable manufacturing corporations  Lumber and wood products <sup>5</sup> Furniture and fixtures <sup>5</sup>	0.4 0.8 3.5 3.3 1.0 1.2 0.6 0.6 0.7 1.9 0.4 2.1 0.4 2.6 1.1 1.7 1.5 1.8 0.9 0.8 0.3 0.3 0.5 1.6 1.8	0.4 1.0 3.3 3.9 1.0 1.6 0.5 0.7 0.9 1.1 0.2 2.5 0.4 2.9 1.0 1.6 1.2 2.6 0.9 1.0 0.5 0.4 4.0 2.4 4.0 2.6	0.6 1.3 4.0 4.0 1.3 1.9 0.9 0.8 1.1 2.5 0.5 2.4 0.5 3.9 1.7 2.4 2.3 2.5 1.3 1.1 0.4 0.9 0.4 1.8 2.6 4.5 3.5	0.2 0.5 2.9 2.6 0.8 0.3 0.5 0.8 0.2 1.8 0.3 1.5 0.8 1.4 0.8 1.5 0.8 1.4 0.8 1.5 0.8 1.4 0.8 1.5 0.8 1.5 0.8 1.4 0.8 1.5 0.7 0.6 0.8 1.5 0.7 0.6 0.8 1.5 0.7 0.7 0.8 0.7 0.7 0.7 0.8 0.7 0.7 0.7 0.7 0.7 0.7 0.7 0.7	648 115 60 99 64 140 588 36 574 121 81 130 529 87 73 63 38 193 254 332 91 53 49 141 163 117 67
Miscellaneous manufacturing <sup>5</sup> All mining corporations  All retail trade corporations  All wholesale trade corporations	4.6 0.9 NA 0.6	5.8 1.0 NA 0.9	5.3 1.2 NA 0.9	4.3 0.9 NA 0.6	92 83 NA 175

<sup>&</sup>lt;sup>1</sup>Third quarter 2000.

<sup>&</sup>lt;sup>2</sup>The coefficient of variation (CV) for the item "Income before income taxes" is more volatile than for the other items shown on this table. This is due in part to the fact that "Income before income taxes" can be negative. Aggregation of positive and negative values may result in totals which approach zero and cause the CV's to rapidly increase. Therefore, the standard error (in millions of dollars) is provided as a measure of precision for this item and should show consistency from quarter to quarter.

<sup>&</sup>lt;sup>3</sup>Includes tobacco industry. <sup>4</sup>Includes leather industry.

<sup>&</sup>lt;sup>5</sup>Included in major industry above.

# **TABLE L**SEASONALLY ADJUSTED NET SALES AND NET INCOME AFTER TAX, MANUFACTURING CORPORATIONS

				(Millions o	of dollars)			
Industry group and year		Net s	ales			Net income	after tax	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
All manufacturing:								
1981	531,569	542,645	543,479	526,587	25,402	26,991	25,407	23,140
1982	514,718	514,342	510,674	499,474	20,204	18,009	18,019	14,635
1983	503,667	517,876	538,274	553,782	16,818	19,764	23,375	25,806
1984	581,250	586,099	582,299	585,435	27,936	28,400	25,722	25,673
1985	580,312	581,750	584,242	585,528	23,612	20,734	21,455	21,813
1986	557,764	554,327	552,370	556,538	20,148	23,748	18,287	21,049
1987 1988	571,292 631,064	583,302 641,051	603,370 651,327	619,533   671,391	25,313 37,537	28,346 38,075	32,863 37,473	28,961 40.933
1989	686,281	691,650	684,757	681,361	38,393	32,443	31,912	32.536
1990	693,635	691,506	706,501	717,667	28,797	30,372	27,653	23,420
1991	678,485	684,175	698,450	699,104	19,414	17,783	15,693	13,554
1992 <sup>1</sup>	704,484	717,982	729,978	737,067	(42,790)	24,194	26,021	14,708
1993 <sup>1</sup>	743,621	751,160	753,551	766,412	12,556	19,421	23,572	27,641
1994	784,486	803,065	825,307	841,663	36,398	41,218	45,460	51,951
1995 <sup>1</sup>	871,335	872,794	883,551	899,665	52,773	52,076	49,383	44,049
1996 <sup>1</sup>	914,310	932,690	948,407	960,853	51,163	54,170	61,254	58,484
1997 <sup>1</sup>	966,179 990,632	972,353	987,209	993,877	60,623	62,229	61,913	59,890
1999 <sup>1</sup>	1,004,132	981,812 1,027,268	987,452 1,051,206	990,468   1,067,179	74,481 59,501	49,923 64,862	61,016 66,720	49,109 67,267
2000 <sup>1</sup>	1,114,417	1,121,485	1,140,455	1,007,179	77,251	73,957	73.313	01,201
All nondurable manufacturing:	1,117,717	1,121,400	1,140,400		77,201	70,007	70,010	
1981	289,777	293,307	294,285	287,512	14,866	15,710	14,596	14,125
1982	281,976	282,377	282,433	279,273	12,994	11,479	12,217	12,543
1983	275,853	281,859	289,789	293,207	11,644	13,384	14,772	15,907
1984	308,032	309,980	306,168	303,665	15,622	15,915	13,905	13,362
1985	295,219	296,855	296,985	300,152	13,489	11,689	12,254	11,591
1986	278,580	273,273	270,894	272,837	11,823	14,464	11,004	13,302
1987 1988	283,300 320,413	295,205 324,773	307,232 328,650	313,871   336,505	14,143 21,363	16,286 21,633	18,092 21,449	13,904 22,494
1989	343,281	350,390	346,886	346,663	21,583	19,212	18,086	20,820
1990	356,321	349,558	363,833	382,436	15,863	18,662	18,513	16,438
1991	363,479	360,540	365,822	366,749	16,504	14,705	14,799	13,183
1992 <sup>1</sup>	367,338	374,381	378,466	379,974	(4,187)	17,987	17,102	15,030
1993 <sup>1</sup>	381,845	382,648	379,426	381,242	12,732	15,312	11,729	15,833
1994 <sup>1</sup>	387,263	394,758	405,731	409,940	18,987	19,860	22,497	26,455
1995 <sup>1</sup>	425,636	427,675	430,816	435,975	25,879	28,243	27,667	22,108
1996 <sup>1</sup>	442,163 463,131	452,399 456,618	457,645 461,138	463,137   463,665	28,011 33,345	28,411 30,882	32,221 30,664	30,243 28,320
1998 <sup>1</sup>	452,045	446,566	443,513	439,549	29,684	29,002	30,882	17,075
1999 <sup>1</sup>	444.885	454,384	461,337	474,458	26,352	29,695	31,339	30,455
2000 <sup>1</sup>	498,340	508,496	519,749	,	37,633	39,603	36,731	,
All durable manufacturing:								
1981	241,792	249,338	249,194	239,075	10,536	11,281	10,811	9,015
1982	232,742	231,965	228,241	220,201	7,210	6,530	5,802	2,092
1983	227,814	236,017	248,485	260,575	5,174	6,380	8,603	9,899
1984	273,218	276,119	276,131	281,770	12,314	12,485 9,045	11,817	12,311
1986	285,093 279,184	284,895 281,054	287,257 281,476	285,376   283,701	10,123 8,325	9,045 9,284	9,201 7,283	10,222 7,747
1987	287,992	288,097	296,138	305,662	11.170	12.060	14,771	15,057
1988	310,651	316,278	322,677	334,886	16,174	16,442	16,024	18,439
1989	343,000	341,260	337,871	334,698	16,810	13,231	13,826	11,716
1990	337,314	341,948	342,668	335,231	12,934	11,710	9,140	6,982
1991	315,006	323,635	332,628	332,355	2,910	3,078	894	371
19921	337,146	343,601	351,512	357,093	(38,603)	6,207	8,919	(322)
1993 <sup>1</sup>	361,776	368,512	374,125	385,170	(176)	4,109	11,843	11,808
1994 <sup>1</sup>	397,223	408,307	419,576	431,723	17,411	21,358	22,963	25,496
1996 <sup>1</sup>	445,699 472,147	445,119 480,291	452,735 490,762	463,690   497,716	26,894 23,152	23,833 25,759	21,716 29,033	21,941 28,241
1997 <sup>1</sup>	503,048	515,735	526.071	530,212	23,132	31,347	31,249	31,570
1998 <sup>1</sup>	538,587	535,246	543,939	550,919	44,797	20,921	30,134	32,034
1999 <sup>1</sup>	559,247	572,884	589,869	592,721	33,149	35,167	35,381	36,812
20001	616,077	612,989	620,706	, ,	39,618	34,354	36,582	,
1Revised	·	·	•		•	•	•	

Revised.

NOTE: Seasonally adjusted estimates are the result of removing normal seasonal patterns from an unadjusted data series to bring out underlying trends. The seasonally adjusted estimate is computed by dividing the unadjusted estimate by its seasonal component or factor. To obtain the seasonally adjusted estimates and seasonal factors, the unadjusted data are run through the X-11 ARIMA, a modification of the Census Method II, a seasonal adjustment program. Further information on the X-11 ARIMA may be obtained from the Associate Director for Statistical Design, Methodology, and Standards, Bureau of the Census, Washington, DC 20233.

### FINANCIAL DATA TABLES

#### **TABLE 1.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

		AII I	Manufacturing	1	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million o	dollars)		
Net sales, receipts, and operating revenues	1,049,070 38,364	1,083,583 39,117	1,080,087 38,800	1,141,642 39,586	1,137,456 40,184
general, and administrative expenses	927,612	971,041	954,655	1,003,675	1,006,554
Income (or loss) from operations	83,094	73,425	86,631	98,380	90,719
Interest expense	23,376 31,187	24,500 38,109	24,752 42,944	26,294 37,027	27,494 36,866
Income (or loss) before income taxes	90,904	87,034	104,823	109,114	100,091
Provision for current and deferred domestic income taxes	24,540	24,839	27,058	30,008	27,618
Income (or loss) after income taxes	66,364	62,195	77,765	79,106	72,473
Cash dividends charged to retained earnings in current quarter	23,513	28,300	29,431	36,316	31,204
Net income retained in business	42,851	33,896	48,335	42,790	41,269
Retained earnings at beginning of quarter	1,043,126	1,052,582	1,102,308	1,128,290	1,164,094
noncash dividends, etc	(4,975) 1,081,002	1,097,146	(6,776) 1,143,866	(5,546) 1,165,534	(11,860) 1,193,503
Retained earnings at end of quarter	1,061,002			1,100,004	1,193,303
INCOME STATEMENT IN RATIO FORMAT		(percent of	net sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.7 88.4	100.0 3.6 89.6	100.0 3.6 88.4	100.0 3.5 87.9	100.0 3.5 88.5
Income (or loss) from operations	7.9	6.8	8.0	8.6	8.0
Interest expense	2.2	2.3	2.3	2.3	2.4
All other nonoperating income (expense)	3.0	3.5	4.0	3.2	3.2
Income (or loss) before income taxes	8.7	8.0	9.7	9.6	8.8
Provision for current and deferred domestic income taxes	2.3	2.3	2.5	2.6	2.4
Income (or loss) after income taxes	6.3	5.7	7.2	6.9	6.4
OPERATING RATIOS (see explanatory notes)		(perc	ent)		
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes.  After income taxes.	22.83 16.67	21.22 15.17	24.32 18.04	24.00 17.40	21.66 15.68
Annual rate of profit on total assets:  Before income taxes	8.43 6.15	7.93 5.67	9.27 6.88	9.36 6.78	8.39 6.08
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.28	1.25	1.28	1.29	1.28
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.20	0.20	0.21	0.21

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactur Under \$25			All Nondurable Manufacturing <sup>1</sup>					All Nondurable Manufacturing Assets Under \$25 Million <sup>1</sup>				
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
(million dollars)				(million dollars)					(million dollars)					
138,833 3,619	137,049 3,845	132,737 3,546	139,148 3,632	135,643 3,632	466,588 18,065	478,971 18,927	482,964 18,283	513,893 18,950	525,207 19,081	53,749 1,393	52,129 1,462	50,315 1,340	52,603 1,363	51,142 1,379
125,144	127,726	118,702	124,072	122,393	405,817	423,975	420,801	445,273	456,977	49,004	48,895	45,456	47,196	46,405
10,069	5,478	10,490	11,444	9,618	42,706	36,069	43,880	49,670	49,149	3,352	1,771	3,519	4,044	3,359
1,823 446	1,889 208	1,715 439	1,931 419	1,861 367	12,300 13,206	13,097 15,420	13,050 18,738	14,396 17,525	14,461 16,080	660 174	717 134	633 180	770 242	696 66
8,692	3,797	9,213	9,931	8,124	43,612	38,391	49,567	52,799	50,768	2,865	1,188	3,066	3,516	2,728
1,278	1,026	1,086	1,328	1,132	10,435	10,195	11,914	12,563	12,590	391	285	312	443	319
7,414	2,771	8,127	8,604	6,992	33,177	28,197	37,653	40,236	38,178	2,475	903	2,754	3,074	2,409
3,116	3,334	3,944	4,287	2,942	12,924	15,793	17,409	17,404	15,990	919	1,006	1,321	1,327	1,116
4,298	(563)	4,183	4,317	4,050	20,253	12,404	20,244	22,832	22,188	1,556	(103)	1,433	1,746	1,294
74,217	74,572	74,773	77,901	76,839	521,416	513,538	539,326	544,301	567,212	26,616	26,851	24,326	25,230	27,656
(146)	(313)	(562)	(689)	(875)	(2,954)	11,625	(2,977)	(1,123)	(5,464)	(125)	(70)	(380)	(39)	(461)
78,369	73,696	78,394	81,529	80,013	538,714	537,567	556,593	566,010	583,936	28,047	26,678	25,379	26,938	28,489
(percent of net sales)					(percent of net sales)					(percent of net sales)				
100.0 2.6 90.1	100.0 2.8 93.2	100.0 2.7 89.4	100.0 2.6 89.2	100.0 2.7 90.2	100.0 3.9 87.0	100.0 4.0 88.5	100.0 3.8 87.1	100.0 3.7 86.6	100.0 3.6 87.0	100.0 2.6 91.2	100.0 2.8 93.8	100.0 2.7 90.3	100.0 2.6 89.7	100.0 2.7 90.7
7.3	4.0	7.9	8.2	7.1	9.2	7.5	9.1	9.7	9.4	6.2	3.4	7.0	7.7	6.6
1.3	1.4	1.3	1.4	1.4 0.3	2.6 2.8	2.7	2.7 3.9	2.8 3.4	2.8 3.1	1.2	1.4	1.3	1.5 0.5	1.4 0.1
6.3	2.8	6.9	7.1	6.0	9.3	8.0	10.3	10.3	9.7	5.3	2.3	6.1	6.7	5.3
0.9	0.7	0.8	1.0	0.8	2.2	2.1	2.5	2.4	2.4	0.7	0.5	0.6	0.8	0.6
5.3	2.0	6.1	6.2	5.2	7.1	5.9	7.8	7.8	7.3	4.6	1.7	5.5	5.8	4.7
(percent)						(perc	ent)				(perce	ent)		
29.88 25.49	13.75 10.03	32.13 28.34	33.60 29.11	27.45 23.62	24.72 18.81	21.60 15.86	27.21 20.67	27.38 20.87	25.96 19.53	27.58 23.82	12.41 9.43	31.43 28.24	34.43 30.09	25.91 22.89
13.36 11.40	5.95 4.34	14.29 12.61	15.32 13.27	12.40 10.67	8.70 6.62	7.55 5.54	9.58 7.28	9.91 7.55	9.31 7.00	12.10 10.45	5.12 3.89	13.41 12.04	15.33 13.40	11.53 10.18
2.00	1.94	1.97	2.04	2.05	1.18	1.16	1.16	1.17	1.15	1.87	1.81	1.85	1.92	1.94
0.39	0.36	0.36	0.36	0.37	0.15	0.14	0.14	0.13	0.16	0.34	0.31	0.32	0.32	0.33
1.37	1.28	1.36	1.40	1.38	1.09	1.09	1.09	1.12	1.09	1.33	1.18	1.24	1.34	1.32

## **TABLE 1.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN ALL MANUFACTURING AND ALL NONDURABLE MANUFACTURING INDUSTRIES

	All Manufacturing <sup>1</sup>					
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
ASSETS		(million o	dollars)			
Cash and demand deposits in the United States	94,978 26,423	97,022 27,411	109,580 22,212	113,670 23,621	135,565 27,119	
Total cash on hand and in U.S. banks	121,401	124,433	131,792	137,291	162,683	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	100,028	99,576	97,836	103,885	98,453	
Total cash, U.S. Government and other securities	221,429	224,009	229,628	241,176	261,136	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	520,658 474,770 204,329	507,796 473,449 216.084	527,719 490,336 226,331	543,179 493,021 225,968	554,294 506,749 231,257	
Total current assets	1,421,185	1,421,339	1,474,014	1,503,345	1,553,435	
Depreciable and amortizable fixed assets, including construction in progress	2,161,748 94,842 1,130,174	2,183,520 94,780 1,134,967	2,200,504 94,873 1,150,152	2,211,069 93,638 1,132,836	2,242,356 93,798 1,150,727	
Net property, plant, and equipment	1,126,416	1,143,334	1,145,225	1,171,871	1,185,426	
All other noncurrent assets, including investment in nonconsolidated entities, long-term	.,.20,0	.,,	.,,===	.,,	.,,	
investments, intangibles, etc	1,766,009	1,826,029	1,904,561	1,990,098	2,031,064	
Total Assets	4,313,609	4,390,702	4,523,800	4,665,314	4,769,925	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	72,645 125,485 323,491 49,058	70,622 127,225 340,477 47,104	75,454 135,009 345,480 54,546	75,331 142,769 348,685 53,060	78,880 164,758 359,592 53,859	
a. Loans from banksb. Other long-term debt	29,633 36,623 474,506	34,154 36,571 477,392	33,312 40,726 462,909	36,184 39,091 469,733	37,463 37,914 483,567	
Total current liabilities	1,111,441	1,133,544	1,147,436	1,164,853	1,216,032	
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	344,299 606,264 658,937	332,511 615,298 669,106	338,307 638,284 675,652	345,179 662,177 674,559	347,170 671,760 686,307	
Total liabilities.	2,720,941	2,750,459	2,799,679	2,846,768	2,921,269	
Capital stock and other capital (less treasury stock)	511,667 1,081,002	543,097 1,097,146	580,255 1,143,866	653,012 1,165,534	655,154 1,193,503	
Stockholders' equity	1,592,668	1,640,243	1,724,121	1,818,546	1,848,657	
Total Liabilities and Stockholders' Equity	4,313,609	4,390,702	4,523,800	4,665,314	4,769,925	
NET WORKING CAPITAL						
Excess of total current assets over total current liabilities	309,744	287,794	326,578	338,492	337,403	
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)			
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	5.1 12.1 11.0 32.9 26.1 6.1 25.8 22.0 63.1 36.9	5.1 11.6 10.8 32.4 26.0 6.1 25.8 21.6 62.6 37.4	5.1 11.7 10.8 32.6 25.3 6.3 25.4 21.6 61.9 38.1	5.2 11.6 10.6 32.2 25.1 6.3 25.0 21.6 61.0 39.0	5.5 11.6 10.6 32.6 24.9 6.7 25.5 21.4 61.2 38.8	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactui Under \$25				All Nondu	rable Manı	ıfacturing <sup>1</sup>		,	All Nondura Assets U	able Manufander \$25 M		
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)				(million o	iollars)		
22,669 3,347	21,278 3,051	20,910 3,025	20,129 3,008	22,077 2,609	29,164 9,950	29,889 8,736	31,257 7,768	29,931 8,526	49,028 8,203	7,341 1,403	6,793 1,059	6,603 845	6,288 1,007	7,370 749
26,017	24,329	23,935	23,137	24,687	39,114	38,625	39,025	38,457	57,231	8,744	7,852	7,449	7,295	8,120
6,141	5,906	6,329	6,124	5,290	28,471	29,078	26,340	26,036	23,684	1,752	1,639	2,021	1,881	1,710
32,157	30,236	30,264	29,261	29,977	67,586	67,703	65,365	64,493	80,915	10,495	9,492	9,470	9,176	9,830
68,323 57,143 8,841	65,836 56,683 8,515	68,350 56,007 9,004	69,182 57,582 8,764	69,999 58,922 8,789	209,619 179,481 83,711	207,951 183,999 87,941	211,864 187,874 91,467	220,779 188,765 87,797	225,435 193,067 90,552	25,392 18,720 3,591	24,767 18,663 3,299	24,563 18,003 3,302	24,774 18,158 3,428	25,331 18,521 3,682
166,464	161,269	163,626	164,789	167,687	540,396	547,594	556,571	561,834	589,969	58,198	56,222	55,338	55,535	57,364
188,907 4,269 116,365	191,924 4,404 117,199	191,894 4,544 116,978	192,961 4,416 118,869	194,167 4,341 119,873	1,183,006 63,197 613,733	1,195,751 61,773 619,834	1,199,863 61,494 627,384	1,207,244 59,743 608,505	1,216,108 59,111 615,661	72,275 1,463 43,703	74,572 1,318 45,005	73,264 1,463 44,223	74,011 1,406 45,277	75,730 1,373 45,826
76,810	79,129	79,459	78,508	78,635	632,470	637,689	633,973	658,483	659,558	30,035	30,885	30,504	30,140	31,277
16,943	15,028	14,741	16,043	15,715	832,507	848,794	878,103	911,025	931,560	6,520	5,685	5,634	6,078	6,045
260,217	255,426	257,826	259,340	262,037	2,005,373	2,034,076	2,068,647	2,131,342	2,181,087	94,752	92,792	91,476	91,753	94,686
18,062 3,326 34,137 1,237	17,016 3,253 34,066 1,093	17,146 2,810 34,899 1,064	16,411 2,636 33,636 1,175	16,014 2,512 34,575 1,278	35,312 69,117 127,345 20,270	33,198 68,798 139,131 18,130	34,215 70,452 139,606 23,346	33,521 71,429 139,683 20,005	35,802 94,221 142,581 18,749	6,878 1,245 13,728 378	6,525 1,239 13,985 384	6,530 1,004 13,211 288	6,098 945 12,957 279	6,310 943 13,209 324
6,688 2,720	6,832 2,859	6,574 3,397	6,973 3,087	6,797 3,371	13,251 22,003	15,643 20,706	15,239 22,304	16,572 21,180	17,453 21,164	2,342 1,098	2,309 1,132	2,067 1,558	2,582 1,198	2,497 1,273
17,167	18,006	17,344	16,835	17,093	170,683	176,725	173,000	176,903	183,404	5,475	5,535	5,263	4,920	4,954
83,338	83,123	83,234	80,751	81,640	457,981	472,331	478,162	479,293	513,374	31,144	31,109	29,921	28,980	29,510
30,963 23,145	32,230 24,078	30,912 23,601	30,446 24,907	30,430 26,356	171,345 339,100	169,588 341,959	168,643 354,849	173,578 369,766	176,720 368,973	10,930 8,809	11,704 9,449	11,578 8,810	11,162 8,453	11,330 9,582
6,425	5,519	5,383	5,008	5,227	331,267	339,153	338,288	337,363	339,907	2,315	2,235	2,155	2,303	2,152
143,870 37,977	144,951 36,779	143,129 36,302	141,113 36,698	143,652 38,371	1,299,692 166,966	1,323,031 173,479	1,339,942 172,111	1,360,000 205,331	1,398,974 198,176	53,198 13,507	54,497 11,617	52,464 13,633	50,898 13,918	52,574 13,622
78,369	73,696	78,394	81,529	80,013	538,714	537,567	556,593	566,010	583,936	28,047	26,678	25,379	26,938	28,489
116,346	110,475	114,696	118,227	118,384	705,681	711,046	728,705	771,341	782,113	41,554	38,296	39,012	40,856	42,112
260,217	255,426	257,826	259,340	262,037	2,005,373	2,034,076	2,068,647	2,131,342	2,181,087	94,752	92,792	91,476	91,753	94,686
83,126	78,146	80,392	84,038	86,046	82,415	75,263	78,408	82,541	76,595	27,054	25,113	25,417	26,555	27,853
(1	percent of t	otal assets	s)		(1	percent of	total assets	s)		(pe	ercent of to	otal assets)		
12.4 26.3 22.0 64.0 29.5 11.8 32.0 20.8 55.3	11.8 25.8 22.2 63.1 31.0 11.7 32.5 22.0 56.7	11.7 26.5 21.7 63.5 30.8 11.6 32.3 21.1 55.5	11.3 26.7 22.2 63.5 30.3 11.2 31.1 21.3 54.4	11.4 26.7 22.5 64.0 30.0 11.0 31.2 21.7 54.8	3.4 10.5 8.9 26.9 31.5 7.0 22.8 25.5 64.8	3.3 10.2 9.0 26.9 31.4 6.8 23.2 25.1 65.0	3.2 10.2 9.1 26.9 30.6 6.9 23.1 25.3 64.8	3.0 10.4 8.9 26.4 30.9 6.7 22.5 25.5 63.8	3.7 10.3 8.9 27.0 30.2 7.7 23.5 25.0 64.1	11.1 26.8 19.8 61.4 31.7 12.2 32.9 20.8 56.1	10.2 26.7 20.1 60.6 33.3 12.1 33.5 22.8 58.7	10.4 26.9 19.7 60.5 33.3 12.2 32.7 22.3 57.4	10.0 27.0 19.8 60.5 32.8 11.8 31.6 21.4 55.5	10.4 26.8 19.6 60.6 33.0 11.6 31.2 22.1 55.5
44.7	43.3	44.5	45.6	45.2	35.2	35.0	35.2	36.2	35.9	43.9	41.3	42.6	44.5	44.5

#### **TABLE 2.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

	Food and Kindred Products <sup>1 2</sup>						
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000		
Net sales, receipts, and operating revenues	117,298 3,215	123,187 3,500	116,625 3,357	122,697 3,348	124,269 3,335		
general, and administrative expenses	102,363	108,100	102,134	107,211	108,768		
Income (or loss) from operations	11,720	11,586	11,135	12,137	12,166		
Interest expense	2,888 1,942	2,895 2,880	3,037 1,888	3,200 1,708	3,232 2,635		
Income (or loss) before income taxes	10,774	11,571	9,986	10,645	11,570		
Provision for current and deferred domestic income taxes	3,292	3,640	2,660	2,947	3,335		
Income (or loss) after income taxes	7,482	7,932	7,326	7,697	8,234		
Cash dividends charged to retained earnings in current quarter	3,547	3,745	3,814	3,448	3,634		
Net income retained in business	3,935	4,187	3,512	4,250	4,601		
Retained earnings at beginning of quarter	123,440	125,426	128,175	130,770	134,059		
noncash dividends, etc	(1,005) 126,370	(814) 128,799	(770) 130.916	(2,060)	(1,025) 137,634		
Retained earnings at end of quarter	120,370		,-	132,900	137,034		
INCOME STATEMENT IN RATIO FORMAT		(percent of n	iet saies)				
Net sales, receipts, and operating revenues	100.0 2.7 87.3	100.0 2.8 87.8	100.0 2.9 87.6	100.0 2.7 87.4	100.0 2.7 87.5		
Income (or loss) from operations	10.0	9.4	9.5	9.9	9.8		
Interest expense	2.5 1.7	2.3 2.3	2.6 1.6	2.6 1.4	2.6 2.1		
Income (or loss) before income taxes	9.2	9.4	8.6	8.7	9.3		
Provision for current and deferred domestic income taxes	2.8	3.0	2.3	2.4	2.7		
Income (or loss) after income taxes	6.4	6.4	6.3	6.3	6.6		
		(perce	nt)				
OPERATING RATIOS (see explanatory notes)							
Annual rate of profit on stockholders' equity at end of period:							
Before income taxes	35.47 24.63	37.23 25.52	31.44 23.07	33.70 24.37	35.10 24.98		
Annual rate of profit on total assets:  Before income taxes	10.56 7.33	11.02 7.55	9.42 6.91	10.15 7.34	10.84 7.72		
BALANCE SHEET RATIOS (based on succeeding table)							
Total current assets to total current liabilities	1.11	1.09	1.07	1.08	1.06		
Total cash, U.S. Government and other securities to total current liabilities	0.16	0.14	0.14	0.14	0.15		
Total stockholders' equity to total debt	0.78	0.78	0.78	0.78	0.82		

<sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufacturers, is too small to be considered publishable as a separate industry.

2Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

3Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Kindred P Inder \$25 M				Textile	e Mill Produ	ucts			Textile Mill Products Assets Under \$25 Million			
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000
	(million	dollars)				(million o	ioliars)				(million d	ollars)		
11,131 222	12,385 248	10,603 246	10,745 241	11,185 251	15,553 619	14,405 591	14,072 614	15,222 614	14,464 593	2,917 70	2,632 70	2,240 66	2,527 74	2,062 64
10,283	11,516	9,772	9,784	10,390	14,190	13,059	12,771	13,869	13,211	2,758	2,494	2,116	2,402	1,953
625	621	585	720	544	743	755	687	739	661	89	68	58	50	45
107 (7)	133 18	118 39	118 6	135 21	421 166	459 (111)	447 72	480 (95)	482 (637)	44 8	42 3	29 67	25 1	23 5
511	507	506	609	429	488	185	312	164	(459)	53	29	96	26	27
78	76	57	71	35	158	173	151	99	76	7	6	5	6	6
433	431	449	538	394	331	12	160	65	(535)	46	23	91	20	21
190	122	289	243	309	150	106	102	225	66	56	31	37	51	16
243	309	160	295	84	180	(94)	59	(160)	(601)	(10)	(8)	54	(31)	5
4,767	4,399	4,671	4,455	5,073	9,347	7,152	6,875	6,815	7,182	1,305	834	331	749	965
(8)	42	(44)	(98)	3	(37)	37	(103)	29	(161)	(1)	7	2	40	(28)
5,001	4,750	4,787	4,652	5,160	9,491	7,094	6,831	6,684	6,420	1,294	834	387	757	942
	(percent of	net sales)			(	percent of	net sales)			(percent of net sales)				
100.0 2.0 92.4	100.0 2.0 93.0	100.0 2.3 92.2	100.0 2.2 91.1	100.0 2.2 92.9	100.0 4.0 91.2	100.0 4.1 90.7	100.0 4.4 90.8	100.0 4.0 91.1	100.0 4.1 91.3	100.0 2.4 94.6	100.0 2.7 94.7	100.0 3.0 94.5	100.0 2.9 95.1	100.0 3.1 94.7
5.6	5.0	5.5	6.7	4.9	4.8	5.2	4.9	4.9	4.6	3.0	2.6	2.6	2.0	2.2
1.0 (0.1)	1.1 0.1	1.1 0.4	1.1 0.1	1.2 0.2	2.7 1.1	3.2 (0.8)	3.2 0.5	3.2 (0.6)	3.3 (4.4)	1.5 0.3	1.6 0.1	1.3 3.0	1.0 0.0	1.1 0.3
4.6	4.1	4.8	5.7	3.8	3.1	1.3	2.2	1.1	(3.2)	1.8	1.1	4.3	1.0	1.3
0.7	0.6	0.5	0.7	0.3	1.0	1.2	1.1	0.7	0.5	0.2	0.2	0.2	0.2	0.3
3.9	3.5	4.2	5.0	3.5	2.1	0.1	1.1	0.4	(3.7)	1.6	0.9	4.1	0.8	1.0
	(perc	ent)				(perco	ent)				(perce	ent)		
27.60 23.38	26.86 22.82	26.16 23.20	33.92 29.98	22.20 20.38	11.88 8.05	5.25 0.33	8.85 4.55	4.92 1.95	(13.82) (16.11)	11.51 10.01	7.08 5.63	20.69 19.62	4.99 3.86	5.33 4.07
11.73 9.94	11.11 9.43	11.15 9.89	14.22 12.57	9.62 8.83	4.11 2.78	1.64 0.10	2.77 1.42	1.43 0.56	(4.06) (4.73)	4.36 3.79	2.77 2.20	9.22 8.74	2.42 1.87	2.56 1.96
1.92	1.87	1.92	1.79	1.81	1.91	1.85	1.79	1.72	1.78	1.75	1.65	1.75	1.75	1.71
0.29	0.27	0.30	0.27	0.31	0.10	0.10	0.10	0.09	0.10	0.10	0.14	0.32	0.31	0.24
1.16	1.15	1.17	1.12	1.19	0.79	0.67	0.68	0.61	0.63	0.97	1.06	1.42	1.68	1.76

#### **TABLE 2.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 20, 21, AND 22

	Food and Kindred Products <sup>1 2</sup>					
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
ASSETS						
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	4,468 5,133	5,571 5,081	6,869 4,129	7,253 4,425	8,048 5,207	
Total cash on hand and in U.S. banks	9,601	10,652	10,998	11,678	13,255	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	6,778	4,845	4,153	3,694	3,674	
Total cash, U.S. Government and other securities	16,378	15,498	15,150	15,372	16,929	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	35,786 47,741 15,354	36,263 50,768 14,815	35,470 50,719 15,702	35,894 48,728 15,570	37,468 50,935 16,330	
Total current assets	115,260	117,344	117,042	115,563	121,662	
Depreciable and amortizable fixed assets, including construction in progress	196,965 6,498 96,904	202,141 6,452 99,181	204,155 6,333 100,188	201,926 6,101 99,722	204,944 6,376 102,164	
Net property, plant, and equipment	106,559	109,412	110,299	108,305	102,104	
All other noncurrent assets, including investment in nonconsolidated entities, long-term	100,000	100,112	110,200	100,000	100,100	
investments, intangibles, etc.	186,237	193,432	196,662	195,574	196,020	
Total Assets	408,056	420,189	424,003	419,442	426,838	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks.	9,974 16,430 25,579 4,512 3,476 5,094 38,522 103,588 37,795	10,934 16,241 29,111 4,014 4,049 4,890 38,809 108,049	10,053 18,695 26,565 5,204 3,047 5,828 40,259 109,651 40,710	10,316 17,881 26,714 4,053 4,290 5,171 38,870 107,294 40,570	10,622 20,406 27,349 4,279 4,155 5,522 41,923 114,257 39,747	
b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	82,791	83,921	85,096	83,639	81,234	
minority stockholders' interest in consolidated domestic corporations	62,389 286,562	64,716 295,860	61,516 296,973	61,582 293,085	59,748 294,986	
Capital stock and other capital (less treasury stock) Retained earnings	(4,876) 126,370	(4,470) 128,799	(3,886) 130,916	(6,603) 132,960	(5,783) 137,634	
Stockholders' equity	121,494	124,329	127,031	126,357	131,852	
Total Liabilities and Stockholders' Equity	408,056	420,189	424,003	419,442	426,838	
NET WORKING CAPITAL						
Excess of total current assets over total current liabilities	11,672	9,294	7,391	8,269	7,405	
		(percent of to	tal assets)			
SELECTED BALANCE SHEET RATIOS						
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	4.0 8.8 11.7 28.2 26.1 8.6 25.4 29.6 70.2 29.8	3.7 8.6 12.1 27.9 26.0 8.6 25.7 29.3 70.4 29.6	3.6 8.4 12.0 27.6 26.0 8.9 25.9 29.7 70.0 30.0	3.7 8.6 11.6 27.6 25.8 9.0 25.6 29.6 69.9 30.1	4.0 8.8 11.9 28.5 25.6 9.5 26.8 28.3 69.1 30.9	

<sup>&</sup>lt;sup>1</sup>Tobacco industry data are included in food industry data. Major merger and acquisition activities in previous years resulted in the reclassification of a significant portion of gross receipts and assets from tobacco to food. The remainder, composed of data from highly specialized tobacco manufactures, is too small to be considered publishable as a separate industry.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		l Kindred P Jnder \$25 I				Textile	e Mill Produ	ıcts		Textile Mill Products Assets Under \$25 Million					
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000	
	(million	dollars)				(million o	iollars)				(million d	ollars)			
976	1,032	1,029	931	1,277	764	819	643	557	730	126	178	206	174	157	
219	180	172	153	179	95	61	47	125	1	37	30	0	60	0	
1,194	1,211	1,201	1,084	1,455	859	880	690	683	731	162	207	206	234	157	
267	307	353	329	220	193	158	440	414	437	24	28	294	263	207	
1,461	1,518	1,555	1,412	1,676	1,052	1,038	1,130	1,097	1,168	186	235	500	497	365	
3,547 3,935	4,005 4,130	3,654 4,000	3,584 3,745	3,609 3,808	7,812 10,131	7,243 9,790	7,474 9,851	7,889 9,995	7,694 9,836	1,413 1,538	1,030 1,389	1,167 978	1,204 1,021	1,161 957	
853	734	603	510	790	1,242	1,203	1,461	1,458	1,733	118	111	116	109	104	
9,796	10,387	9,812	9,251	9,882	20,236	19,275	19,916	20,438	20,431	3,255	2,765	2,761	2,831	2,587	
14,025 637	14,758 560	15,054 610	14,380 514	15,187 542	38,360 507	37,417 384	36,889 390	37,280 402	35,581 385	4,396 72	3,807 60	4,141 27	4,328 23	3,354 25	
8,263	8,458	8,625	8,204	8,787	21,717	21,254	21,221	21,505	20,238	3,097	2,714	2,961	3,044	2,014	
6,399	6,860	7,038	6,691	6,941	17,150	16,547	16,058	16,177	15,729	1,371	1,153	1,207	1,306	1,365	
1,219	1,008	1,294	1,193	1,023	10,138	9,305	9,100	9,323	9,004	231	288	185	224	246	
17,414	18,255	18,144	17,135	17,847	47,525	45,127	45,073	45,939	45,163	4,857	4,206	4,153	4,362	4,198	
1,303 176	1,225 298	1,018 212	1,116 271	1,423 287	2,098 218	1,492 299	1,779 283	1,962 275	1,842 116	645 50	360 157	357 167	480 87	470 2	
2,266	2,676	2,569	2,494	2,610	3,511	3,727	3,726	4,133	3,985	813	776	746	746	749	
90	88	43	33	45	180	176	210	182	167	2	(2)	1	(3)	(1)	
363 130	337 128	319 192	421 182	257 116	1,018 279	1,607 219	1,809 294	1,903 431	1,906 426	93 95	81 101	81 95	116 50	138 36	
767	791	744	640	708	3,263	2,894	3,013	3,024	3,018	163	199	130	144	119	
5,095	5,545	5,099	5,157	5,445	10,567	10,413 9,180	11,115	11,910 8,614	11,460 8,358	1,861 483	1,672 389	1,577 225	1,620	1,513 259	
2,456 1,973	2,415 2,153	2,553 2,315	2,244 2,159	2,147 2,257	8,913 8,332	8,330	8,131 8,437	8,594	8,380	528	457	381	247 279	241	
486	593	441	391	267	3,275	3,122	3,288	3,507	3,689	146	46	120	104	168	
10,011	10,706	10,408	9,952	10,115	31,088	31,046	30,972	32,625	31,888	3,018	2,564	2,302	2,251	2,182	
2,402 5,001	2,799 4,750	2,948 4,787	2,532 4,652	2,572 5,160	6,946 9,491	6,987 7,094	7,271 6,831	6,630 6,684	6,856 6,420	545 1,294	808 834	1,463 387	1,354 757	1,075 942	
7,403	7,549	7,736	7,183	7,732	16,437	14,081	14,102	13,314	13,276	1,839	1,642	1,851	2,111	2,016	
17,414	18,255	18,144	17,135	17,847	47,525	45,127	45,073	45,939	45,163	4,857	4,206	4,153	4,362	4,198	
4,701	4,842	4,713	4,094	4,437	9,669	8,861	8,801	8,529	8,971	1,394	1,093	1,184	1,211	1,074	
(p	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	tal assets)			
8.4	8.3	8.6	8.2	9.4	2.2	2.3	2.5	2.4	2.6	3.8	5.6	12.0	11.4	8.7	
20.4 22.6	21.9 22.6	20.1 22.0	20.9 21.9	20.2 21.3	16.4 21.3	16.1 21.7	16.6 21.9	17.2 21.8	17.0 21.8	29.1 31.7	24.5 33.0	28.1 23.6	27.6 23.4	27.7 22.8	
56.3	56.9	54.1	54.0	55.4	42.6	42.7	44.2	44.5	45.2	67.0	65.7	66.5	64.9	61.6	
36.7 11.3	37.6 10.9	38.8 9.6	39.0 11.6	38.9 11.7	36.1 7.6	36.7 8.0	35.6 9.2	35.2 10.0	34.8 9.5	28.2 18.2	27.4 16.6	29.1 16.9	30.0 16.8	32.5 15.4	
29.3	30.4	28.1	30.1	30.5	22.2	23.1	24.7	25.9	25.4	38.3	39.8	38.0	37.2	36.0	
25.4 57.5	25.0 58.6	26.8 57.4	25.7 58.1	24.7 56.7	36.3 65.4	38.8 68.8	36.8 68.7	37.5 71.0	37.1 70.6	20.8 62.1	20.1 61.0	14.6 55.4	12.1 51.6	11.9 52.0	
42.5	41.4	42.6	41.9	43.3	34.6	31.2	31.3	29.0	29.4	37.9	39.0	44.6	48.4	48.0	

#### **TABLE 3.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

	Apparel <sup>1 2</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
		(million do	ollars)			
Net sales, receipts, and operating revenues	20,400 359	18,583 382	17,919 333	17,908 337	18,730 348	
general, and administrative expenses	18,159	17,549	16,317	16,455	17,049	
Income (or loss) from operations	1,882	652	1,268	1,116	1,333	
Interest expense	373 48	403 459	394 181	418 111	440 112	
Income (or loss) before income taxes	1,557	708	1,055	810	1,005	
Provision for current and deferred domestic income taxes	447	356	284	184	258	
Income (or loss) after income taxes	1,110	352	771	626	747	
Cash dividends charged to retained earnings in current quarter	252	323	193	222	270	
Net income retained in business	858	29	578	404	477	
Retained earnings at beginning of quarter	10,056 78	10,812	9,844 (186)	9,816	10,498	
Retained earnings at end of quarter	10,992	10,811	10,236	10,163	10,893	
<b>3</b>		(percent of n		-,		
INCOME STATEMENT IN RATIO FORMAT		··	,			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 1.8 89.0	100.0 2.1 94.4	100.0 1.9 91.1	100.0 1.9 91.9	100.0 1.9 91.0	
Income (or loss) from operations	9.2	3.5	7.1	6.2	7.1	
Interest expense All other nonoperating income (expense)	1.8 0.2	2.2 2.5	2.2 1.0	2.3 0.6	2.3 0.6	
Income (or loss) before income taxes	7.6	3.8	5.9	4.5	5.4	
Provision for current and deferred domestic income taxes	2.2	1.9	1.6	1.0	1.4	
Income (or loss) after income taxes	5.4	1.9	4.3	3.5	4.0	
		(percei	nt)			
OPERATING RATIOS (see explanatory notes)						
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	36.93 26.33	17.96 8.94	27.74 20.28	21.91 16.93	25.81 19.17	
Annual rate of profit on total assets:  Before income taxes	13.11 9.35	6.28 3.13	9.36 6.85	7.17 5.54	8.50 6.31	
BALANCE SHEET RATIOS (based on succeeding table)						
Total current assets to total current liabilities	2.01	1.89	1.90	1.68	1.87	
Total cash, U.S. Government and other securities to total current liabilities	0.18	0.17	0.12	0.11	0.13	
Total stockholders' equity to total debt	1.03	1.00	0.90	0.87	0.84	
1 Includes Leather Products						

<sup>&</sup>lt;sup>1</sup>Includes Leather Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

3Q 4Q 1Q 2Q 3Q 3Q 4Q 1Q 2Q 3Q 3Q 4Q 1999 1999 2000 2000 1999 1999	1Q 2000	2Q	
1999 1999 2000 <sup>3</sup> 2000 <sup>3</sup> 2000 1999 1999 2000 2000 2000 1999 1999	2000		
	dollars)	2000	3Q 2000
6 951 5 661 5 711 5 947 5 027 43 977 44 330 45 713 47 458 46 256 5 299 5 320	(million dollars)		
82 94 67 70 56 2,338 2,366 2,391 2,420 2,462 141 142	5,201 133	5,460 142	5,144 140
6,305 5,547 5,385 5,527 4,614 37,635 37,731 38,916 40,312 39,491 4,854 4,983	4,636	4,989	4,682
564 20 259 350 357 4,004 4,232 4,406 4,726 4,304 305 195	432	330	323
72 93 65 70 51 1,360 1,343 1,392 1,451 1,527 64 61 13 28 20 8 12 428 524 532 (3) (204) (33) (39)	61 (20)	69 37	72 11
505 (45) 214 288 317 3,071 3,414 3,547 3,271 2,573 207 95	350	298	261
32 24 14 10 20 987 1,195 1,002 952 763 34 41	38	52	45
474     (69)     200     278     297     2,084     2,219     2,545     2,320     1,809     174     55	312	246	216
130 203 127 87 140 700 1,118 768 878 839 138 166	76	96	108
344     (272)     73     191     157     1,384     1,100     1,777     1,442     970     35     (112)	236	150	108
3,170 3,955 2,539 2,520 2,789 37,600 38,776 38,733 39,654 39,665 3,443 3,281	3,375	3,566	3,417
6 (76) (87) (110) (49) (168) (174) (166) 131 (6) 17 (1)	(15)	223	56
3,519 3,608 2,525 2,602 2,897 38,816 39,702 40,345 41,227 40,629 3,496 3,169	3,597	3,940	3,581
(percent of net sales) (percent of net sales) (percent of net sales)	(percent of net sales)		
100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	100.0	100.0	100.0
1.2 1.7 1.2 1.2 1.1 5.3 5.3 5.2 5.1 5.3 2.7 2.7 90.7 98.0 94.3 92.9 91.8 85.6 85.1 85.1 84.9 85.4 91.6 93.7	2.6 89.1	2.6 91.4	2.7 91.0
8.1 0.4 4.5 5.9 7.1 9.1 9.5 9.6 10.0 9.3 5.8 3.7	8.3	6.0	6.3
1.0 1.6 1.1 1.2 1.0 3.1 3.0 3.0 3.1 3.3 1.2 1.1 0.2 0.5 0.4 0.1 0.2 1.0 1.2 1.2 0.0 (0.4) (0.6) (0.7)	1.2 (0.4)	1.3 0.7	1.4 0.2
7.3 (0.8) 3.7 4.8 6.3 7.0 7.7 7.8 6.9 5.6 3.9 1.8	6.7	5.5	5.1
0.5 0.4 0.2 0.2 0.4 2.2 2.7 2.2 2.0 1.7 0.6 0.8	0.7	1.0	0.9
6.8 (1.2) 3.5 4.7 5.9 4.7 5.0 5.6 4.9 3.9 3.3 1.0	6.0	4.5	4.2
(percent) (percent) (percent)	ent)		
42.06     (4.08)     22.40     32.29     34.43     19.67     20.14     20.70     18.59     14.98     23.93     11.33       39.42     (6.28)     20.91     31.15     32.22     13.35     13.09     14.85     13.18     10.53     20.06     6.48	39.39 35.16	30.68 25.32	27.07 22.43
20.39     (1.95)     10.02     13.49     15.63     6.67     7.09     7.26     6.36     5.06     9.96     4.43       19.11     (3.00)     9.35     13.01     14.62     4.53     4.61     5.21     4.51     3.56     8.35     2.53	16.39 14.63	13.13 10.83	11.57 9.58
1.99 2.15 2.00 1.79 2.09 1.32 1.35 1.30 1.29 1.24 1.77 1.58	1.60	1.86	1.79
0.28 0.25 0.15 0.13 0.20 0.11 0.14 0.07 0.07 0.07 0.25 0.21	0.21	0.31	0.29
2.00 1.78 1.42 1.46 1.46 0.86 0.93 0.92 0.87 0.85 1.22 1.13	1.31	1.23	1.28

### **TABLE 3.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23, 26, AND 31

	Apparel <sup>1 2</sup>						
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000		
ASSETS		(million do	ollars)				
Cash and demand deposits in the United States. Time deposits in the United States, including negotiable certificates of deposit	1,763 203	1,741 152	1,194 34	1,215 35	1,457 30		
Total cash on hand and in U.S. banks	1.966	1,894	1,228	1,249	1,487		
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	718	487	435	342	410		
Total cash, U.S. Government and other securities	2,684	2,381	1,664	1,592	1,897		
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	10,977 13,143 2,590	9,534 12,432 2,295	9,583 12,247 2,569	8,967 12,649 2,032	10,204 13,097 2,282		
Total current assets	29,393	26,641	26,063	25,239	27,480		
Depreciable and amortizable fixed assets, including construction in progress	15,592	15,519	15,398	15,688	15,371		
Land and mineral rights	331 8,032	311 7,951	354 8,109	376 8,382	375 8,250		
Net property, plant, and equipment	7,891	7,879	7,644	7,681	7,495		
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	10,223	10,571	11,364	12,272	12,333		
Total Assets	47,508	45,091	45,070	45,192	47,308		
LIABILITIES AND STOCKHOLDERS' EQUITY							
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:	2,651 679 5,077 405	2,864 727 5,058 320	2,660 1,226 4,871 438	2,670 1,514 5,175 208	3,289 871 4,749 299		
a. Loans from banksb. Other long-term debt	759 696 4,350	566 387 4,139	640 215 3,667	950 413 4,060	869 801 3,794		
Total current liabilities	14,617	14,062	13,718	14,989	14,672		
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	7,456 4,128	6,985 4,276	7,474 4,619	6,820 4,664	7,442 5,274		
minority stockholders' interest in consolidated domestic corporations	4,442	3,995	4,045	3,935	4,344		
Total liabilities.  Capital stock and other capital (less treasury stock)	30,643 5,872	29,318 4,963	29,856 4,978	30,409 4,620	31,731 4,685		
Retained earnings	10,992 16,865	10,811 15,773	10,236 15,214	10,163 14,783	10,893 15,577		
Total Liabilities and Stockholders' Equity	47,508	45,091	45,070	45,192	47,308		
NET WORKING CAPITAL	47,500	45,091	45,070	45,192	47,300		
Excess of total current assets over total current liabilities	14,776	12,580	12,345	10,250	12,809		
		(percent of tot		. 0,200	.2,000		
SELECTED BALANCE SHEET RATIOS		·	,				
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities Stockholders' equity	5.7 23.1 27.7 61.9 16.6 10.1 30.8 24.4 64.5 35.5	5.3 21.1 27.6 59.1 17.5 10.1 31.2 25.0 65.0 35.0	3.7 21.3 27.2 57.8 17.0 10.5 30.4 26.8 66.2 33.8	3.5 19.8 28.0 55.8 17.0 12.3 33.2 25.4 67.3 32.7	4.0 21.6 27.7 58.1 15.8 12.3 31.0 26.9 67.1 32.9		

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Assets U	Apparel Inder \$25 N	Million <sup>1</sup>		Paper and Allied Products <sup>2</sup>					Paper and Allied Products Assets Under \$25 Million <sup>2</sup>					
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million o	dollars)				(million	dollars)				(million d	ollars)			
878	665	405	445	561	2,074	2,114	1,878	1,665	2,068	549	595	527	611	631	
149	103	11	0	1	108	251	185	254	245	5	- 4	23	135	95	
1,027	768	416	445	562	2,182	2,364	2,063	1,919	2,313	553	599	550	746	726	
100	88	86	52	69	1,526	2,498	424	483	378	153	100	128	148	137	
1,127	856	503	497	630	3,708	4,863	2,487	2,401	2,691	706	699	678	894	864	
3,147 3,394	2,817 3,298	2,728 3,157	2,608 3,075	2,499 2,930	19,729 16,027	19,074 16,934	20,344 18,080	20,469 18,266	19,848 17,537	2,584 1,592	2,577 1,669	2,565 1,705	2,363 1,824	2,431 1,737	
478	329	470	472	437	4,911	4,663	4,474	5,009	5,246	198	218	239	363	241	
8,146	7,299	6,857	6,651	6,496	44,376	45,533	45,385	46,145	45,322	5,080	5,163	5,188	5,444	5,272	
3,648 55	3,800 44	3,623 106	4,033 104	3,382 95	158,313 12,123	161,169 11,671	163,424 11,433	162,938 13,003	161,849 13,062	7,206 70	7,477 61	7,302 51	7,649 90	7,922 88	
2,305	2,387	2,370	2,657	2,245	75,536	77,545	79,041	76,356	76,865	4,424	4,576	4,507	4,553	4,803	
1,398	1,457	1,359	1,480	1,232	94,900	95,295	95,817	99,586	98,047	2,852	2,962	2,846	3,186	3,208	
366	392	337	420	396	44,823	51,754	54,269	60,104	59,882	395	486	508	441	551	
9,909	9,147	8,553	8,551	8,124	184,099	192,582	195,470	205,835	203,251	8,326	8,611	8,541	9,071	9,031	
1,093 206 1,863 40 186 74 625	859 253 1,603 44 76 68 492	1,134 165 1,505 18 101 90 414	1,096 163 1,692 10 108 123 514	898 173 1,307 6 62 203 462	3,018 4,518 10,326 1,366 1,310 1,934 11,146	2,028 4,547 10,893 1,095 1,132 1,803 12,350	1,671 5,375 11,034 1,434 1,692 1,859 11,831	1,403 6,536 10,772 1,038 1,495 1,808 12,793	1,583 6,616 10,875 1,066 1,635 1,636 13,168	570 139 1,337 34 159 157 479	593 189 1,480 50 198 150 599	600 131 1,532 33 192 150 615	502 172 1,204 57 266 109 610	483 69 1,368 57 281 116 565	
4,086	3,395	3,426	3,706	3,112	33,618	33,848	34,895	35,844	36,579	2,875	3,260	3,253	2,920	2,939	
352 490	638 561	543 661	402 558	609 578	23,875 37,655	23,433 39,933	23,369 40,507	25,127 44,768	24,059 45,004	1,167 648	1,178 684	1,060 570	1,624 489	1,272 783	
176	179	99	314	138	26,503	27,580	28,167	29,716	28,892	170	122	105	156	179	
5,105	4,773	4,729	4,980	4,437	121,651	124,795	126,939	135,454	134,535	4,859	5,244	4,988	5,190	5,172	
1,285 3,519	767 3,608	1,299 2,525	970 2,602	790 2,897	23,632 38,816	28,086 39,702	28,186 40,345	29,154 41,227	28,087 40,629	(29) 3,496	198 3,169	(44) 3,597	(59) 3,940	277 3,581	
4,805	4,374	3,824	3,571	3,688	62,448	67,788	68,531	70,381	68,716	3,467	3,367	3,553	3,881	3,858	
9,909	9,147	8,553	8,551	8,124	184,099	192,582	195,470	205,835	203,251	8,326	8,611	8,541	9,071	9,031	
4,059	3,904	3,431	2,945	3,384	10,757	11,684	10,490	10,301	8,743	2,205	1,903	1,935	2,524	2,334	
()	percent of to	otal assets)	)		(p	ercent of to	otal assets	)		(pe	ercent of to	tal assets)			
11.4 31.8 34.2 82.2 14.1 15.7 41.2 8.5 51.5	9.4 30.8 36.1 79.8 15.9 13.7 37.1 13.1 52.2 47.8	5.9 31.9 36.9 80.2 15.9 17.4 40.1 14.1 55.3 44.7	5.8 30.5 36.0 77.8 17.3 17.4 43.3 11.2 58.2 41.8	7.8 30.8 36.1 80.0 15.2 16.4 38.3 14.6 54.6	2.0 10.7 8.7 24.1 51.5 5.9 18.3 33.4 66.1 33.9	2.5 9.9 8.8 23.6 49.5 4.9 17.6 32.9 64.8 35.2	1.3 10.4 9.2 23.2 49.0 5.4 17.9 32.7 64.9 35.1	1.2 9.9 8.9 22.4 48.4 5.5 17.4 34.0 65.8 34.2	1.3 9.8 8.6 22.3 48.2 5.6 18.0 34.0 36.2 33.8	8.5 31.0 19.1 61.0 34.2 12.3 34.5 21.8 58.4 41.6	8.1 29.9 19.4 60.0 34.4 13.1 37.9 21.6 60.9 39.1	7.9 30.0 20.0 60.7 33.3 12.6 38.1 19.1 58.4 41.6	9.9 26.1 20.1 60.0 35.1 11.6 32.2 23.3 57.2 42.8	9.6 26.9 19.2 58.4 35.5 10.5 32.5 22.8 57.3 42.7	

# TABLE 4.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

	Printing and Publishing <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
Net sales, receipts, and operating revenues	49,367 1,981	51,103 1,969	47,639 2,058	50,083 2,165	50,842 2,208	
general, and administrative expenses	41,757	43,199	40,754	42,056	42,538	
Income (or loss) from operations	5,629	5,934	4,827	5,862	6,096	
Interest expense All other nonoperating income (expense).	1,135 142	1,359 1,489	1,449 2,472	1,562 475	1,653 1,218	
Income (or loss) before income taxes	4,636	6,064	5,850	4,775	5,661	
Provision for current and deferred domestic income taxes	1,485	2,317	2,176	1,568	1,597	
Income (or loss) after income taxes	3,151	3,747	3,674	3,207	4,063	
Cash dividends charged to retained earnings in current quarter	966	1,324	1,644	1,723	919	
Net income retained in business	2,185	2,423	2,030	1,484	3,144	
Retained earnings at beginning of quarterOther direct credits (or charges) to retained earnings (net), including stock and other	48,991 (449)	48,387 (411)	50,447	46,753	49,780 (770)	
noncash dividends, etc	50,727	50,399	(54) 52,423	47,230	52,154	
	33,	(percent of n		,200	02,.0.	
INCOME STATEMENT IN RATIO FORMAT		(porooni or in	or outoo,			
Net sales, receipts, and operating revenues	100.0 4.0 84.6	100.0 3.9 84.5	100.0 4.3 85.5	100.0 4.3 84.0	100.0 4.3 83.7	
Income (or loss) from operations	11.4	11.6	10.1	11.7	12.0	
Interest expense All other nonoperating income (expense)	2.3 0.3	2.7 2.9	3.0 5.2	3.1 0.9	3.3 2.4	
Income (or loss) before income taxes	9.4	11.9	12.3	9.5	11.1	
Provision for current and deferred domestic income taxes	3.0	4.5	4.6	3.1	3.1	
Income (or loss) after income taxes	6.4	7.3	7.7	6.4	8.0	
		(percer	nt)			
OPERATING RATIOS (see explanatory notes)						
Annual rate of profit on stockholders' equity at end of period:	6= 66	00.00	00.00	00.05	00.00	
Before income taxes	25.93 17.63	33.82 20.90	30.88 19.39	23.95 16.09	28.09 20.16	
Annual rate of profit on total assets:  Before income taxes	8.79 5.98	11.18 6.91	10.89 6.84	8.56 5.75	9.75 7.00	
BALANCE SHEET RATIOS (based on succeeding table)						
Total current assets to total current liabilities	1.35	1.27	1.20	1.22	1.23	
Total cash, U.S. Government and other securities to total current liabilities	0.25	0.23	0.22	0.20	0.16	
Total stockholders' equity to total debt	0.98	0.95	1.04	1.02	0.94	
· <i>·</i>						

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Printing and Publishing Assets Under \$25 Million <sup>1</sup>					Chemicals and Allied Products <sup>1</sup>					Chemicals and Allied Products Assets Under \$25 Million					
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	
	(million o	dollars)				(million	dollars)				(million d	lollars)			
12,707 438	12,234 429	12,027 413	12,313 427	12,091 454	114,519 4,973	116,061 5,312	119,597 5,006	125,548 5,143	125,473 5,122	5,378 110	4,461 119	4,731 100	5,050 98	5,005 101	
11,402	11,372	10,658	10,806	10,698	98,759	103,984	102,002	107,817	108,082	4,815	4,280	4,184	4,487	4,407	
867	433	956	1,080	939	10,787	6,765	12,589	12,588	12,269	453	62	447	466	497	
171 167	171 73	160 14	183 32	197 21	4,015 6,246	4,360 8,569	4,167 7,115	4,572 8,292	4,696 6,415	55 14	67 16	60 21	65 104	73 (8)	
863	336	810	929	763	13,017	10,975	15,536	16,308	13,987	412	11	408	505	416	
130	80	51	93	84	1,845	2,279	2,857	2,357	2,232	46	5	49	78	27	
733	255	759	836	679	11,172	8,696	12,679	13,951	11,755	366	6	359	428	389	
137	135	376	255	214	4,057	5,275	6,320	7,052	5,090	96	81	154	321	190	
596	121	383	581	465	7,115	3,421	6,359	6,900	6,665	270	(75)	205	106	199	
8,274	7,785	7,512	6,683	6,935	143,743	149,787	154,827	161,693	166,579	3,629	3,116	2,059	2,070	2,614	
(57)	9	(145)	18	(179)	(1,295)	(1,906)	(1,415)	(1,450)	(3,391)	(49)	(15)	(31)	(28)	(65)	
8,813	7,914	7,750	7,283	7,221	149,563	151,301	159,771	167,142	169,853	3,851	3,025	2,233	2,148	2,748	
'	percent of	net sales)			(percent of net sales)					(percent of net sales)					
100.0 3.4	100.0 3.5	100.0 3.4	100.0 3.5	100.0 3.8	100.0 4.3	100.0 4.6	100.0 4.2	100.0 4.1	100.0 4.1	100.0 2.0	100.0 2.7	100.0 2.1	100.0 1.9	100.0 2.0	
89.7	93.0	88.6	87.8	88.5	86.2	89.6	85.3	85.9	86.1	89.5	95.9	88.4	88.8	88.1	
6.8	3.5	7.9	8.8	7.8	9.4	5.8	10.5	10.0	9.8	8.4	1.4	9.5	9.2	9.9	
1.3 1.3	1.4 0.6	1.3 0.1	1.5 0.3	1.6 0.2	3.5 5.5	3.8 7.4	3.5 5.9	3.6 6.6	3.7 5.1	1.0 0.3	1.5 0.4	1.3 0.4	1.3 2.1	1.5 (0.2)	
6.8	2.7	6.7	7.5	6.3	11.4	9.5	13.0	13.0	11.1	7.7	0.2	8.6	10.0	8.3	
1.0	0.7	0.4	0.8	0.7	1.6	2.0	2.4	1.9	1.8	0.9	0.1	1.0	1.5	0.5	
5.8	2.1	6.3	6.8	5.6	9.8	7.5	10.6	11.1	9.4	6.8	0.1	7.6	8.5	7.8	
	(perc	entj				(perc	entj				(perce	ant)			
33.51 28.45	15.05 11.45	37.26 34.91	39.33 35.37	33.51 29.82	23.76 20.40	19.69 15.60	27.23 22.22	27.38 23.42	23.13 19.44	29.10 25.85	1.01 0.52	35.22 31.00	38.77 32.81	31.78 29.71	
14.10 11.97	5.72 4.35	14.54 13.62	16.09 14.47	12.84 11.42	8.11 6.96	6.75 5.35	9.32 7.60	9.57 8.18	7.91 6.64	15.38 13.66	0.47 0.24	16.65 14.66	20.15 17.05	15.75 14.72	
1.77	1.73	1.73	1.80	1.85	1.11	1.09	1.12	1.11	1.10	2.22	2.16	2.33	2.74	2.42	
0.47	0.43	0.47	0.42	0.41	0.15	0.15	0.16	0.14	0.21	0.42	0.34	0.36	0.45	0.39	
1.23	1.01	1.04	1.11	0.98	1.09	1.12	1.07	1.14	1.05	2.07	1.47	1.51	1.95	1.78	

#### **TABLE 4.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 27 AND 28

		Printing	and Publishi	ng¹	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	6,202 731	5,948 634	6,395 693	6,193 578	5,811 355
Total cash on hand and in U.S. banks	6,933	6,583	7,088	6,771	6,166
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	4,852	4,716	4,078	3,016	2,219
Total cash, U.S. Government and other securities	11,785	11,299	11,166	9,786	8,384
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	30,106 10,799	31,138 10,057	28,649 9,909	29,679 10,131	31,772 10,656
All other current assets	10,318	10,655	10,374	10,113	12,096
Total current assets	63,009	63,149	60,097	59,709	62,909
Depreciable and amortizable fixed assets, including construction in progress	89,858 2,267 50,294	89,968 2,166 50,356	89,774 2,161 50,173	91,033 2,229 50,330	94,665 2,366 52,231
Net property, plant, and equipment	41,832	41,779	41,762	42,932	44,800
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	106,080	112,006	113,034	120,521	124,613
Total Assets	210,921	216,934	214,894	223,163	232,322
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings	3,876 3,473 13,591 1,145 1,701 3,148 19,895 46,828 23,373 37,594 31,620 139,414 20,780 50,727	4,287 3,252 14,107 1,730 1,642 3,096 21,431 49,545 24,505 39,096 32,069 145,214 21,321 50,399 71,720	4,891 3,003 13,268 2,385 1,635 3,019 21,820 50,021 24,127 35,881 29,087 139,117 23,354 52,423 75,777	4,912 3,264 13,307 1,099 1,858 2,824 21,749 49,013 26,837 38,225 29,354 143,430 32,504 47,230 79,733	5,234 3,597 14,556 1,004 2,250 2,827 21,560 51,029 32,836 38,591 29,251 151,707 28,461 52,154 80,615
Stockholders' equity	71,506	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		,
Total Liabilities and Stockholders' Equity	210,921	216,934	214,894	223,163	232,322
NET WORKING CAPITAL  Excess of total current assets over total current liabilities	16,181	13,605	10,076	10,696	11,880
Excess of total current assets over total current liabilities	10,101	(percent of to	•	10,030	11,000
SELECTED BALANCE SHEET RATIOS		(porcont or to	400010)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	5.6 14.3 5.1 29.9 19.8 5.8 22.2 28.9 66.1 33.9	5.2 14.4 4.6 29.1 19.3 5.7 22.8 29.3 66.9 33.1	5.2 13.3 4.6 28.0 19.4 5.8 23.3 27.9 64.7 35.3	4.4 13.3 4.5 26.8 19.2 5.8 22.0 29.2 64.3 35.7	3.6 13.7 4.6 27.1 19.3 6.0 22.0 30.7 65.3 34.7

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		g and Publi Under \$25				Chemicals	and Allied	Products <sup>1</sup>		С	hemicals a Assets U	nd Allied F nder \$25 N		
3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
2,459 649	2,269 535	2,318 467	2,052 421	2,262 215	8,805 2,212	8,354 1,501	9,548 1,455	7,923 1,607	23,829 1,307	910 147	687 82	756 72	810 77	869 61
3,108	2,803	2,785	2,474	2,478	11,017	9,855	11,003	9,530	25,135	1,058	769	828	887	930
561	545	607	498	416	12,639	14,554	15,100	12,971	12,083	283	195	214	246	231
3,669	3,348	3,392	2,971	2,894	23,655	24,409	26,103	22,501	37,218	1,341	964	1,042	1,133	1,161
6,801 2,570 924	6,699 2,411 976	6,160 2,046 903	6,758 2,124 817	7,063 2,346 906	62,362 52,438 36,813	60,691 54,785 38,561	63,202 56,034 39,466	65,791 54,246 38,178	67,291 56,810 36,943	3,041 2,374 364	2,611 2,145 358	2,886 2,316 419	2,866 2,380 591	2,938 2,454 624
13,965	13,434	12,502	12,670	13,208	175,268	178,445	184,805	180,715	198,262	7,119	6,078	6,663	6,970	7,177
21,604 265 13,484	22,267 199 14,252	20,979 207 13,095	21,917 269 13,868	22,484 306 14,041	319,908 8,175 153,211	322,308 8,102 152,911	326,231 8,322 158,648	332,019 8,473 160,701	337,035 8,420 163,573	6,090 209 3,565	5,641 197 3,142	5,703 189 3,199	5,664 168 3,262	6,568 152 3,881
8,385	8,214	8,091	8,318	8,749	174,872	177,499	175,905	179,792	181,882	2,734	2,696	2,693	2,571	2,840
2,139	1,850	1,694	2,112	1,808	292,045	294,538	306,432	321,477	327,460	861	564	447	488	546
24,489	23,498	22,287	23,100	23,765	642,186	650,483	667,143	681,984	707,604	10,714	9,338	9,803	10,029	10,563
1,350	1,288	1,103	1,195	1,190	9,097	7,215	7,730	7,190	7,560	617	687	779	453	491
260 3,081 98	161 3,097 89	84 2,608 74	119 2,685 50	168 2,920 59	26,960 36,142 7,736	28,883 38,647 6,562	32,364 39,756 8,201	30,599 39,016 6,076	49,677 39,656 6,033	145 1,620 40	65 1,354 34	35 1,446 40	29 1,506 9	59 1,623 21
894 402 1,797	854 405 1,849	749 707 1,891	870 400 1,703	915 360 1,513	2,536 8,164 66,840	3,994 7,550 71,144	3,559 7,575 66,454	3,202 6,480 69,596	3,369 5,321 68,265	149 72 557	182 40 448	147 60 350	118 62 368	189 84 497
7,882	7,743	7,216	7,021	7,125	157,475	163,994	165,640	162,158	179,880	3,200	2,810	2,857	2,546	2,964
3,089 2,406	3,390 2,701	3,425 2,259	3,187 2,750	3,627 3,075	48,513 104,983	45,789 106,468	45,399 117,064	45,395 116,398	45,327 118,217	767 979	946 1,042	946 1,092	1,141 865	1,171 939
808	739	692	691	835	112,112	111,284	110,814	119,747	122,318	105	172	273	265	254
14,184	14,573	13,591	13,648	14,662	423,084	427,535	438,917	443,698	465,742	5,051	4,971	5,168	4,817	5,329
1,491 8,813	1,010 7,914	946 7,750	2,169 7,283	1,883 7,221	69,539 149,563	71,647 151,301	68,455 159,771	71,144 167,142	72,009 169,853	1,812 3,851	1,342 3,025	2,402 2,233	3,064 2,148	2,486 2,748
10,305	8,924	8,696	9,452	9,104	219,102	222,948	228,226	238,286	241,862	5,663	4,367	4,635	5,212	5,234
24,489	23,498	22,287	23,100	23,765	642,186	650,483	667,143	681,984	707,604	10,714	9,338	9,803	10,029	10,563
6,083	5,690	5,285	5,649	6,084	17,793	14,451	19,165	18,558	18,382	3,920	3,268	3,806	4,425	4,213
(p	ercent of to	otal assets	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
15.0	14.2	15.2	12.9	12.2	3.7	3.8	3.9	3.3	5.3	12.5	10.3	10.6	11.3	11.0
27.8 10.5	28.5 10.3	27.6 9.2	29.3	29.7 9.9	9.7 8.2	9.3 8.4	9.5 8.4	9.6 8.0	9.5 8.0	28.4 22.2	28.0 23.0	29.4 23.6	28.6 23.7	27.8 23.2
57.0	57.2	56.1	54.9	55.6	27.3	27.4	27.7	26.5	28.0	66.4	65.1	68.0	69.5	67.9
34.2 11.9	35.0 11.5	36.3 11.9	36.0 11.2	36.8 11.1	27.2 7.3	27.3 7.3	26.4 7.7	26.4 7.0	25.7 9.3	25.5 9.2	28.9 10.4	27.5 10.4	25.6 6.6	26.9 7.8
32.2 22.4	33.0 25.9	32.4 25.5	30.4 25.7	30.0 28.2	24.5 23.9	25.2 23.4	24.8 24.4	23.8 23.7	25.4 23.1	29.9 16.3	30.1 21.3	29.1 20.8	25.4 20.0	28.1 20.0
57.9 42.1	62.0 38.0	61.0 39.0	59.1 40.9	61.7 38.3	65.9 34.1	65.7 34.3	65.8 34.2	65.1 34.9	65.8 34.2	47.1 52.9	53.2 46.8	52.7 47.3	48.0 52.0	50.4 49.6

# **TABLE 5.0—INCOME STATEMENT**FOR CORPORATIONS IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	In	dustrial Chem	icals and Syn	thetics1 2	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	37,725 2,230	38,972 2,355	41,261 2,255	44,042 2,309	42,812 2,423
general, and administrative expenses	32,559	35,807	35,820	37,884	38,096
Income (or loss) from operations	2,936	809	3,186	3,848	2,293
Interest expense	1,531 1,053	1,838 3,073	1,746 2,057	1,878 1,686	1,961 2,202
Income (or loss) before income taxes	2,457	2,044	3,498	3,656	2,534
Provision for current and deferred domestic income taxes	566	681	576	658	453
Income (or loss) after income taxes	1,892	1,362	2,922	2,998	2,081
Cash dividends charged to retained earnings in current quarter	1,103	1,034	939	1,900	1,527
Net income retained in business	789	329	1,983	1,098	554
Retained earnings at beginning of quarter	40,090 (292)	40,554 (13)	40,571 (218)	42,867 (564)	43,802 (89)
Retained earnings at end of quarter	40,586	40,871	42,336	43,401	44,266
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		,
	100.0	100.0	400.0	100.0	400.0
Net sales, receipts, and operating revenues	5.9 86.3	6.0 91.9	100.0 5.5 86.8	100.0 5.2 86.0	100.0 5.7 89.0
Income (or loss) from operations	7.8	2.1	7.7	8.7	5.4
Interest expense	4.1 2.8	4.7 7.9	4.2 5.0	4.3 3.8	4.6 5.1
Income (or loss) before income taxes	6.5	5.2	8.5	8.3	5.9
Provision for current and deferred domestic income taxes	1.5	1.7	1.4	1.5	1.1
Income (or loss) after income taxes	5.0	3.5	7.1	6.8	4.9
		(percei	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	14.06 10.82	11.49 7.66	18.37 15.35	19.34 15.86	13.37 10.98
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	4.05 3.12	3.30 2.20	5.45 4.55	5.59 4.59	3.81 3.13
BALANCE SHEET RATIOS (based on succeeding table)					21.0
Total current assets to total current liabilities	1.08	1.03	1.01	1.05	1.05
Total cash, U.S. Government and other securities to total current liabilities	0.12	0.10	0.11	0.08	0.09
Total stockholders' equity to total debt	0.87	0.86	0.86	0.87	0.87

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Indu		micals and nder \$25 N		cs			Drugs <sup>1 2</sup>				Assets Ur	Drugs nder \$25 Mi	llion¹	
	3Q 999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000
		(million d	lollars)				(million o	dollars)				(million d	ollars)		
1,2	260 28	1,184 30	1,022 18	1,143 23	1,218 29	43,109 1,451	45,466 1,589	46,702 1,486	47,504 1,573	48,584 1,549	779 21	698 19	752 23	688 20	626 17
1,0	91	1,094	827	1,018	1,074	36,618	40,148	38,668	39,825	40,356	691	691	664	636	533
1	41	60	178	102	114	5,039	3,730	6,548	6,106	6,679	66	(12)	65	32	77
('	7 11)	19 2	11 (1)	11 3	15 8	1,335 5,109	1,368 6,103	1,319 4,168	1,435 5,064	1,531 2,668	11 8	14 4	11 7	19 0	13 4
1	23	43	166	93	107	8,814	8,466	9,397	9,735	7,816	64	(21)	61	13	68
	16	2	11	8	5	599	849	1,658	1,018	569	10	3	7	5	11
1	07	41	155	85	103	8,214	7,617	7,739	8,717	7,248	54	(24)	54	7	57
	59	29	37	48	59	1,912	2,799	4,310	3,700	2,114	4	19	21	47	6
	49	12	118	37	44	6,302	4,818	3,429	5,017	5,133	50	(43)	33	(40)	51
1,6	557	1,504	965	1,172	1,448	68,001	74,199	82,534	86,532	89,778	(58)	(13)	175	(147)	(2)
(*	16)	8	(22)	1	7	(897)	(1,491)	(1,104)	(751)	(3,255)	1	1	9	(9)	1
1,6	90	1,524	1,061	1,209	1,499	73,406	77,526	84,859	90,798	91,656	(7)	(55)	217	(196)	51
	(p	ercent of I	net sales)			(	percent of	net sales)			(	percent of I	net sales)		
100	0.0 2.2	100.0 2.5	100.0 1.7	100.0 2.0	100.0 2.4	100.0 3.4	100.0 3.5	100.0 3.2	100.0 3.3	100.0 3.2	100.0 2.7	100.0 2.8	100.0 3.1	100.0 3.0	100.0 2.7
	6.6	92.4	80.9	89.1	88.2	84.9	88.3	82.8	83.8	83.1	88.7	98.9	88.3	92.4	85.1
	1.2	5.1	17.4	8.9	9.4	11.7	8.2	14.0	12.9	13.7	8.5	(1.7)	8.6	4.6	12.3
	0.6 1.9)	1.6 0.2	1.0 (0.1)	1.0 0.2	1.2 0.6	3.1 11.9	3.0 13.4	2.8 8.9	3.0 10.7	3.2 5.5	1.4 1.1	1.9 0.6	1.4 0.9	2.7 (0.1)	2.0 0.6
,	9.7	3.6	16.2	8.1	8.8	20.4	18.6	20.1	20.5	16.1	8.2	(3.0)	8.1	1.8	10.9
	1.2	0.2	1.1	0.7	0.4	1.4	1.9	3.6	2.1	1.2	1.3	0.4	0.9	0.8	1.7
<u> </u>	8.5	3.5	15.1	7.4	8.4	19.1	16.8	16.6	18.3	14.9	6.9	(3.4)	7.1	1.1	9.2
		(perce	ent)				(perc	ent)				(perce	ent)		
26. 23.		10.65 10.10	67.11 62.61	29.27 26.75	26.47 25.32	37.23 34.70	34.00 30.59	37.01 30.48	36.51 32.70	28.82 26.72	25.59 21.54	(13.23) (14.95)	25.40 22.42	6.43 3.68	38.53 32.48
17. 15.		6.54 6.21	34.68 32.35	16.56 15.13	14.61 13.98	14.82 13.81	13.76 12.38	14.97 12.33	15.21 13.62	12.07 11.19	13.97 11.77	(5.31) (6.00)	12.96 11.44	2.76 1.58	16.24 13.69
2.	.88	2.88	2.57	2.73	2.69	1.10	1.10	1.19	1.14	1.15	2.34	1.77	2.53	2.91	2.46
0.	.79	0.57	0.47	0.38	0.41	0.20	0.21	0.25	0.23	0.22	0.57	0.33	0.63	0.73	0.54
4.	.34	2.96	1.93	2.62	2.26	1.56	1.63	1.57	1.70	1.69	2.26	1.04	1.62	1.08	1.03

#### **TABLE 5.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2, 6, AND 283

	Ir	dustrial Chen	nicals and Sy	nthetics <sup>1 2</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	3,132 822	2,503 504	3,653 351	2,181 321	3,119 533
Total cash on hand and in U.S. banks	3,954	3,006	4,004	2,502	3,652
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,170	2,502	2,386	2,017	1,787
Total cash, U.S. Government and other securities	6,124	5,508	6,390	4,519	5,439
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	22,379 17,188 8,502	22,771 19,270 9,129	24,580 19,694 8,651	25,656 19,402 10,838	26,061 20,790 9,528
Total current assets	54,194	56,678	59,315	60,414	61,817
Depreciable and amortizable fixed assets, including construction in progress	170,267 3,761	173,535 3,647	176,354 3,745	179,350 3,831	181,666 3,830
Less: Accumulated depreciation, depletion, and amortization	87,639	88,453	92,351	92,859	94,272
Net property, plant, and equipment	86,389	88,730	87,748	90,322	91,224
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc	102,159	102,111	109,819	110,721	112,883
Total Assets	242,742	247,519	256,882	261,457	265,925
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.  b. Other long-term debt	2,969 6,757 14,571 2,376 1,241 2,082	2,235 8,574 15,185 2,213 2,175 2,338	2,816 10,652 16,760 2,656 1,716 2,434	2,573 8,644 18,365 2,440 1,579 2,007	2,991 7,798 18,341 2,527 1,794 2,057
All other current liabilities, including excise and sales taxes, and accrued expenses	20,335	22,502	21,987	21,666	23,182
Total current liabilities	50,331	55,223	59,020	57,274	58,691
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	25,484 41,902 55,095	23,463 44,085 53,630	23,490 47,013 51,220	23,474 48,982 56,133	23,328 49,395 58,689
Total liabilities.	172,813	176,401	180,743	185,863	190,103
Capital stock and other capital (less treasury stock)	29,342 40,586	30,248 40,871	33,802 42,336	32,193 43,401	31,556 44,266
Stockholders' equity	69,928	71,119	76,139	75,594	75,823
Total Liabilities and Stockholders' Equity	242.742	247,519	256,882	261,457	265,925
NET WORKING CAPITAL	,	2,010	200,002	201,101	
Excess of total current assets over total current liabilities	3,863	1,455	295	3,140	3,127
	-	(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt Total liabilities Stockholders' equity	2.5 9.2 7.1 22.3 35.6 5.4 20.7 27.8 71.2 28.8	2.2 9.2 7.8 22.9 35.8 6.2 22.3 27.3 71.3 28.7	2.5 9.6 7.7 23.1 34.2 6.9 23.0 27.4 70.4 29.6	1.7 9.8 7.4 23.1 34.5 5.7 21.9 27.7 71.1 28.9	2.0 9.8 7.8 23.2 34.3 5.5 22.1 27.3 71.5 28.5

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Inc	dustrial Che Assets U	micals and Inder \$25 N		cs			Drugs <sup>1 2</sup>					Drugs nder \$25 Mi	llion <sup>1</sup>	
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
314	218	220	190	244	3,189	3,287	4,145	3,757	4,454	219	114	163	178	140
63	22	1	1	35	875	482	627	856	492	39	29	31	30	0
378	240	221	191	279	4,065	3,769	4,772	4,613	4,946	258	143	194	208	140
124	80	6	6	5	9,331	10,866	11,607	9,952	8,904	20	22	98	85	76
502	320	227	196	284	13,396	14,636	16,379	14,565	13,850	278	165	292	294	216
717 542	741 496	560 411	686 492	821 649	21,120 19,458	21,059 20,108	20,094 20,911	20,848 20,327	21,041 20,553	371 430	324 350	383 414	360 409	336 387
64	65	36	51	92	19,517	20,807	20,987	17,841	17,547	58	59	81	111	39
1,826	1,622	1,234	1,426	1,846	73,491	76,609	78,372	73,580	72,992	1,136	899	1,170	1,173	978
1,585 57	1,727 65	1,275 63	1,450 60	1,987 49	75,619 1,581	77,509 1,649	78,965 1,735	80,646 1,734	81,943 1,683	1,168 14	1,053 14	1,127 20	1,149 17	1,048 12
834	908	704	794	1,049	31,179	31,455	32,822	33,677	34,178	591	519	537	595	495
808	884	633	716	987	46,021	47,703	47,879	48,704	49,449	590	548	610	571	564
212	134	45	105	104	118,407	121,851	124,814	133,662	136,690	111	134	95	96	133
2,846	2,640	1,913	2,247	2,937	237,920	246,163	251,065	255,946	259,131	1,837	1,580	1,874	1,840	1,675
65 9	84 5	56 1	40 0	45 0	3,797 12,640	3,197 13,591	2,763 11,762	2,744 13,029	2,613 13,679	66 3	138 11	83 12	53 17	63 6
418	339	292	368	425	10,109	12,442	13,010	11,154	11,145	249	207	236	216	212
7	8	8	(1)	0	3,041	2,345	3,828	2,206	1,867	11	10	13	1	9
25 14	21 10	35 19	27 21	57 32	455 3,653	646 3,172	683 3,291	663 2,424	612 1,956	32 24	28 16	33 14	16 12	39 14
96	96	69	67	127	33,081	34,274	30,622	32,159	31,786	100	96	73	89	55
634	563	480	521	686	66,776	69,667	65,958	64,379	63,658	485	506	463	403	397
170 146	275 153	284 118	255 143	306 277	11,509 28,714	11,561 28,977	11,461 34,782	11,496 32,270	11,176 34,309	195 125	192 228	175 273	277 358	268 293
30	27	42	57	46	36,225	36,348	37,296	41,157	41,497	29	20	8	11	11
981	1,018	924	976	1,316	143,223	146,553 22.084	149,497	149,302	150,640 16.835	834	946	918	1,050	969
175 1,690	99 1,524	(72) 1,061	62 1,209	123 1,499	21,291 73,406	77,526	16,709 84,859	15,846 90,798	91,656	1,010 (7)	689 (55)	740 217	986 (196)	656 51
1,865	1,623	988	1,271	1,622	94,697	99,610	101,568	106,644	108,491	1,003	634	956	790	706
2,846	2,640	1,913	2,247	2,937	237,920	246,163	251,065	255,946	259,131	1,837	1,580	1,874	1,840	1,675
1,192	1,059	754	904	1,160	6,716	6,942	12,414	9,201	9,334	651	392	707	770	581
(p	ercent of to	tal assets)	١		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
17.6 25.2	12.1 28.1	11.9 29.3	8.7 30.5	9.7 27.9	5.6 8.9	5.9 8.6	6.5 8.0	5.7 8.1	5.3 8.1	15.1 20.2	10.4 20.5	15.6 20.4	16.0 19.5	12.9 20.0
19.1	18.8	21.5	21.9	22.1	8.2	8.2	8.3	7.9	7.9	23.4	22.2	22.1	22.2	23.1
64.2 28.4	61.4 33.5	64.5 33.1	63.4 31.9	62.9 33.6	30.9 19.3	31.1 19.4	31.2 19.1	28.7 19.0	28.2 19.1	61.8 32.1	56.9 34.7	62.4 32.5	63.8 31.0	58.4 33.7
4.0 22.3	4.5 21.3	5.8 25.1	3.9 23.2	4.6 23.4	8.6 28.1	8.4 28.3	7.4 26.3	7.4 25.2	7.3 24.6	6.8 26.4	12.2 32.0	7.6 24.7	5.3 21.9	7.3 23.7
11.1	16.2	21.0	17.7	19.9	16.9	16.5	18.4	17.1	17.6	17.4	26.6	23.9	34.5	33.5
34.5 65.5	38.5 61.5	48.3 51.7	43.4 56.6	44.8 55.2	60.2 39.8	59.5 40.5	59.5 40.5	58.3 41.7	58.1 41.9	45.4 54.6	59.9 40.1	49.0 51.0	57.1 42.9	57.8 42.2

## **TABLE 6.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, and 29

		Residual	of Chemicals	1 2	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	33,685 1,292	31,623 1,369	31,634 1,265	34,002 1,261	34,076 1,150
general, and administrative expenses	29,581	28,029	27,515	30,108	29,630
Income (or loss) from operations	2,811	2,226	2,854	2,634	3,297
Interest expense	1,149 84	1,154 (607)	1,103 890	1,259 1,542	1,205 1,545
Income (or loss) before income taxes	1,746	465	2,642	2,917	3,637
Provision for current and deferred domestic income taxes	680	749	623	681	1,210
Income (or loss) after income taxes	1,066	(283)	2,019	2,236	2,427
Cash dividends charged to retained earnings in current quarter	1,042	1,442	1,071	1,452	1,449
Net income retained in business	24	(1,726)	948	785	978
Retained earnings at beginning of quarter	35,652	35,034	31,721	32,294	32,999
noncash dividends, etc	(106) 35.571	(403) 32,905	(93)	(135)	33.930
Retained earnings at end of quarter	35,571	-	- ,	32,944	33,930
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.8 87.8	100.0 4.3 88.6	100.0 4.0 87.0	100.0 3.7 88.5	100.0 3.4 87.0
Income (or loss) from operations	8.3	7.0	9.0	7.7	9.7
Interest expense All other nonoperating income (expense).	3.4 0.2	3.6 (1.9)	3.5 2.8	3.7 4.5	3.5 4.5
Income (or loss) before income taxes	5.2	1.5	8.4	8.6	10.7
Provision for current and deferred domestic income taxes	2.0	2.4	2.0	2.0	3.6
Income (or loss) after income taxes	3.2	(0.9)	6.4	6.6	7.1
		(percei	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	12.82 7.83	3.56 (2.17)	20.92 15.98	20.82 15.96	25.28 16.87
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	4.32 2.64	1.19 (0.72)	6.64 5.07	7.09 5.44	7.97 5.32
BALANCE SHEET RATIOS (based on succeeding table)		(- /			
Total current assets to total current liabilities	1.18	1.15	1.16	1.15	1.10
Total carroin accord to total carroin maximises					
Total cash, U.S. Government and other securities to total current liabilities	0.10	0.11	0.08	0.08	0.31

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		al of Chem				Petroleum	and Coal F	Products <sup>2</sup>		F	Petroleum a Assets Ui	ind Coal Pi nder \$25 M		
3Q	4Q	1Q	2Q	3Q	3Q	4Q	1Q	2Q	3Q	3Q	4Q	1Q	2Q	3Q
1999	1999	2000 <sup>3</sup>	2000 <sup>3</sup>	2000	1999	1999	2000	2000	2000	1999	1999	2000	2000	2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
3,339 60	2,578 70	2,957 59	3,220 55	3,161 55	75,468 3,367	81,884 3,516	90,467 3,296	102,322 3,652	112,848 3,750	677 11	706 12	762 14	975 15	1,183 20
3,033	2,495	2,693	2,833	2,800	66,027	73,714	80,272	88,926	98,679	615	671	720	894	1,055
246	14	205	332	305	6,074	4,654	6,899	9,744	10,419	51	22	28	67	108
37 16	34 9	38 15	34 102	46 (19)	1,450 4,137	1,576 1,320	1,446 5,862	1,636 6,731	1,588 6,696	4 1	5 5	5 6	7 1	11 7
225	(11)	182	399	240	8,761	4,398	11,314	14,840	15,527	47	23	30	61	104
20	0	31	64	12	1,864	46	2,217	3,970	4,205	4	11	7	14	9
205	(12)	151	335	229	6,897	4,352	9,097	10,870	11,322	43	12	23	47	94
33	32	97	226	124	2,889	3,402	4,087	3,281	4,824	6	17	40	16	2
172	(44)	54	109	104	4,009	950	5,010	7,589	6,498	37	(5)	(17)	31	92
2,030	1,625	919	1,045	1,168	136,220	118,728	134,821	132,142	143,546	383	472	763	578	868
(34)	(25)	(17)	(20)	(74)	(10)	15,133	(23)	3,446	172	(3)	11	4	(17)	2
2,168	1,556	956	1,135	1,199	140,218	134,811	139,809	143,178	150,216	417	477	749	592	962
	(percent of I	net sales)			(	percent of	net sales)			(r	ercent of r	net sales)		
100.0 1.8 90.8	100.0 2.7 96.8	100.0 2.0 91.1	100.0 1.7 88.0	100.0 1.7 88.6	100.0 4.5 87.5	100.0 4.3 90.0	100.0 3.6 88.7	100.0 3.6 86.9	100.0 3.3 87.4	100.0 1.7 90.9	100.0 1.7 95.1	100.0 1.8 94.6	100.0	100.0 1.7 89.2
7.4	0.5	6.9	10.3	9.7	8.0	5.7	7.6	9.5	9.2	7.5	3.2	3.7	91.7 6.8	9.1
1.1	1.3	1.3	1.1	1.4	1.9	1.9	1.6	1.6	1.4	0.6	0.7	0.6	0.7	0.9
0.5	0.4	0.5	3.2	(0.6)	5.5	1.6	6.5	6.6	5.9	0.1	0.7	0.8	0.1	0.6
6.7	(0.4)	6.1	12.4	7.6	11.6	5.4	12.5	14.5	13.8	7.0	3.2	3.9	6.2	8.8
0.6 6.1	(0.5)	1.0 5.1	2.0	7.2	2.5 9.1	0.1 5.3	2.5	3.9 10.6	3.7 10.0	0.6 6.3	1.6 1.7	0.9 3.0	1.4 4.8	0.8 8.0
0.1	(perce		10.4	1.2	3.1	(perc		10.0	10.0	0.5	(perce		4.0	0.0
	(регос	siit,				(рего	enty				(регсе	,		
32.20 29.30	(2.13) (2.20)	26.99 22.43	50.71 42.56	33.10 31.49	21.31 16.77	10.95 10.84	27.53 22.13	30.69 22.48	31.79 23.18	38.94 35.42	16.74 8.58	14.80 11.24	37.62 29.03	36.00 32.81
14.92 13.58	(0.88) (0.91)	12.07 10.03	26.89 22.57	16.16 15.38	9.44 7.43	4.78 4.73	11.99 9.64	14.50 10.62	14.84 10.82	19.22 17.49	8.45 4.33	8.74 6.64	18.43 14.22	21.27 19.38
2.00	2.04	2.23	2.70	2.31	0.83	0.89	0.97	1.04	0.95	1.90	1.97	2.61	1.94	2.98
0.27	0.28	0.27	0.40	0.35	0.06	0.06	0.06	0.11	0.11	0.38	0.37	0.76	0.36	0.84
1.51	1.17	1.37	2.17	1.90	2.10	2.27	2.40	2.41	2.44	2.07	2.06	2.83	1.91	2.38

#### **TABLE 6.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, 9, AND 29

		Residua	I of Chemicals	3 <sup>1 2</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	2,483	2,564	1,750	1,985	16,256
Time deposits in the United States, including negotiable certificates of deposit	515	515	477	430	282
Total cash on hand and in U.S. banks	2,998	3,079	2,227	2,415	16,537
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,137	1,186	1,107	1,002	1,392
Total cash, U.S. Government and other securities	4,135	4,265	3,334	3,417	17,929
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	18,863 15,792 8,794	16,862 15,407 8,624	18,527 15,429 9,828	19,287 14,518 9,499	20,189 15,467 9,868
Total current assets	47,583	45,158	47,118	46,721	63,453
Depreciable and amortizable fixed assets, including construction in progress	74,022	71,263	70,912	72,023	73,425
Land and mineral rights	2,833 34,394	2,806 33,003	2,842 33,475	2,908 34,165	2,906 35,123
Net property, plant, and equipment	42.461	41,066	40.279	40.766	41,209
All other noncurrent assets, including investment in nonconsolidated entities, long-term	.2, .0.	,000	.0,2.0	10,7.00	,200
investments, intangibles, etc	71,479	70,577	71,799	77,094	77,887
Total Assets	161,524	156,801	159,196	164,581	182,548
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt	2,330 7,563 11,462 2,320 840 2,429 13,424 40,368 11,520 34,367	1,782 6,718 11,019 2,004 1,173 2,039 14,369 39,104	2,152 9,951 9,987 1,717 1,161 1,850 13,845 40,662	1,873 8,926 9,497 1,431 960 2,048 15,770 40,505	1,957 28,200 10,170 1,639 962 1,307 13,296 57,531 10,824 34,513
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and				·	·
minority stockholders' interest in consolidated domestic corporations	20,792 107,047	21,306 104,581	22,297 108,676	22,456 108,533	22,132 125,000
Capital stock and other capital (less treasury stock)	18,906	19,314	17,944	23,105	23,618
Retained earnings	35,571	32,905	32,576	32,944	33,930
Stockholders' equity	54,477	52,220	50,519	56,049	57,548
Total Liabilities and Stockholders' Equity	161,524	156,801	159,196	164,581	182,548
	7.045	0.054	0.450	0.040	5 004
Excess of total current assets over total current liabilities	7,215	6,054 (percent of tot	6,456	6,216	5,921
SELECTED BALANCE SHEET RATIOS		(percent or to	iai asseis)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity	2.6 11.7 9.8 29.5 26.3 8.1 25.0 28.4 66.3 33.7	2.7 10.8 9.8 28.8 26.2 7.5 24.9 28.2 66.7 33.3	2.1 11.6 9.7 29.6 25.3 9.5 25.5 28.7 68.3 31.7	2.1 11.7 8.8 28.4 24.8 8.4 24.6 27.7 65.9 34.1	9.8 11.1 8.5 34.8 22.6 17.8 31.5 24.8 68.5 31.5

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		al of Chem Inder \$25 M				Petroleum	and Coal F	Products <sup>2</sup>		P	etroleum a	ind Coal Pr		
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million o	dollars)				(million	dollars)				(million de	ollars)		
377	355	373	442	486	2,153	2,657	2,329	2,836	4,367	61	72	169	92	225
45	31	40	46	25	1,092	807	1,003	1,196	755	11	15	11	24	11
422	386	413	488	511	3,245	3,464	3,332	4,033	5,123	72	87	181	116	236
139	93	110	155	150	475	480	429	3,809	3,739	60	50	103	56	139
561	479	522	643	661	3,721	3,945	3,761	7,842	8,862	132	137	283	172	375
1,953 1,402	1,545 1,299	1,944 1,490	1,821 1,478	1,781 1,418	26,929 15,618	28,505 14,864	30,307 15,811	35,046 18,979	34,010 18,612	369 142	404 144	416 234	484 240	605 311
242	235	303	429	493	8,149	11,963	13,650	11,468	12,041	25	35	37	40	45
4,158	3,557	4,259	4,371	4,353	54,416	59,277	63,529	73,335	73,524	668	719	970	935	1,335
3,337 138	2,860 119	3,302 106	3,065 92	3,533 91	300,462 32,166	301,176 31,287	296,505 31,012	298,841 27,528	298,678 26,693	603 13	650 29	830 32	874 43	1,131 58
2,140	1,715	1,957	1,873	2,336	175,962	176,949	174,844	155,766	156,371	398	438	559	597	748
1,335	1,264	1,451	1,284	1,288	156,666	155,514	152,672	170,604	169,000	217	241	303	319	441
538	296	307	286	309	160,097	153,262	161,311	165,551	176,086	97	126	92	67	172
6,031	5,117	6,016	5,941	5,950	371,180	368,053	377,511	409,490	418,609	983	1,086	1,365	1,321	1,948
486	465	640	360	383	414	350	555	877	759	68	72	70	163	125
133	465 49	23	12	53	14,938	13,217	8,587	9,731	11,175	25	4	0	163 1	5
953 23	808 17	919 18	922 10	986 12	23,919 4,320	28,142 3,584	30,884 4,742	31,087 6,644	32,178 5,375	173 6	190 6	208 20	204 21	191 13
92 33	133 14	79 27	75 30	92 38	680 1,943	712 2,089	587 2,324	593 2,706	965 3,354	21 5	23 6	22 11	16 20	17 38
361	256	208	212	316	19,181	18,359	17,896	18,810	23,619	53	64	40	57	59
2,081	1,741	1,914	1,621	1,881	65,394	66,454	65,575	70,448	77,426	351	365	372	481	448
402 708	479 661	487 701	608 365	597 369	7,921 52,594	6,473 48,037	5,493 50,852	5,440 60,927	4,574 59,388	42 74	48 113	79 102	41 98	58 240
46	126	223	197	197	80,806	86,415	91,173	79,272	81,827	31	12	6	53	51
3,236	3,008	3,326	2,790	3,044	206,716	207,380	213,094	216,087	223,215	498	538	559	674	797
627 2,168	554 1,556	1,735 956	2,016 1,135	1,708 1,199	24,246 140,218	25,862 134,811	24,609 139,809	50,225 143,178	45,178 150,216	69 417	70 477	57 749	56 592	189 962
2,795	2,110	2,691	3,151	2,906	164,464	160,673	164,418	193,402	195,394	485	548	806	647	1,151
6,031	5,117	6,016	5,941	5,950	371,180	368,053	377,511	409,490	418,609	983	1,086	1,365	1,321	1,948
2,077	1,816	2,345	2,750	2,472	(10,978)	(7,178)	(2,047)	2,887	(3,902)	317	354	598	453	887
	percent of to			2,472			otal assets	•	(0,302)		rcent of to		400	
"		· · · · · · · · · · · · · · · · · · ·			· ·			,		W.		,		
9.3	9.4	8.7	10.8	11.1	1.0	1.1	1.0	1.9	2.1	13.4	12.6	20.7	13.0	19.2
32.4 23.2	30.2 25.4	32.3 24.8	30.6 24.9	29.9 23.8	7.3 4.2	7.7 4.0	8.0 4.2	8.6 4.6	8.1 4.4	37.6 14.5	37.2 13.3	30.5 17.1	36.6 18.1	31.0 16.0
68.9 22.1	69.5 24.7	70.8	73.6	73.2 21.7	14.7	16.1	16.8	17.9 41.7	17.6 40.4	68.0 22.1	66.2	71.1 22.2	70.8 24.2	68.5 22.6
22.1 12.3	24.7 12.9	24.1 12.8	21.6 8.0	9.5	42.2 4.8	42.3 4.4	40.4 3.2	3.4	40.4 3.9	12.1	22.2 9.7	22.2 7.5	24.2 15.1	22.6 9.5
34.5	34.0	31.8	27.3	31.6	17.6	18.1	17.4	17.2	18.5	35.7	33.6	27.2	36.4	23.0
18.4 53.7	22.3 58.8	19.7 55.3	16.4 47.0	16.2 51.2	16.3 55.7	14.8 56.3	14.9 56.4	16.2 52.8	15.3 53.3	11.8 50.6	14.8 49.5	13.3 41.0	10.5 51.0	15.3 40.9
46.3	41.2	44.7	53.0	48.8	44.3	43.7	43.6	47.2	46.7	49.4	50.5	59.0	49.0	59.1

## **TABLE 7.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	isc. Plastics P	roducts <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	30,006 1,213	29,418 1,290	30,932 1,229	32,654 1,271	32,324 1,264
general, and administrative expenses	26,926	26,639	27,634	28,625	29,159
Income (or loss) from operations	1,867	1,489	2,069	2,757	1,901
Interest expense	658 98	702 289	719 616	1,076 306	842 (155)
Income (or loss) before income taxes	1,307	1,076	1,967	1,987	904
Provision for current and deferred domestic income taxes	357	189	567	486	123
Income (or loss) after income taxes	950	887	1,400	1,501	782
Cash dividends charged to retained earnings in current quarter	362	500	482	577	348
Net income retained in business	587	387	919	924	433
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	12,019 (68)	14,471 (209)	15,604 (260)	16,658 (154)	15,905 (201)
Retained earnings at end of quarter	12,538	14,650	16,262	17,427	16,137
	12,000	(percent of n		,	.0,.0.
INCOME STATEMENT IN RATIO FORMAT		<b>(1</b>	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.0 89.7	100.0 4.4 90.6	100.0 4.0 89.3	100.0 3.9 87.7	100.0 3.9 90.2
Income (or loss) from operations	6.2	5.1	6.7	8.4	5.9
Interest expense	2.2 0.3	2.4 1.0	2.3 2.0	3.3 0.9	2.6 (0.5)
Income (or loss) before income taxes	4.4	3.7	6.4	6.1	2.8
Provision for current and deferred domestic income taxes	1.2	0.6	1.8	1.5	0.4
Income (or loss) after income taxes	3.2	3.0	4.5	4.6	2.4
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	15.67	12.76	22.22	22.65	10.39
After income taxes	11.39	10.52	15.82	17.11	8.98
Annual rate of profit on total assets:  Before income taxes	5.57 4.05	4.50 3.71	7.91 5.63	7.92 5.99	3.62 3.13
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.48	1.46	1.44	1.47	1.44
Total cash, U.S. Government and other securities to total current liabilities	0.18	0.16	0.14	0.14	0.13

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Ru	bber and M Assets U	lisc. Plastic Inder \$25 I		ts	All	Durable Ma	anufacturin	g Industrie	es¹	All [	Ourable Ma Assets U	nufacturing nder \$25 M		es
	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	lollars)				(million	dollars)				(million o	iollars)		
	8,688 318	8,730 349	9,040 301	9,586 296	9,446 293	582,482 20,299	604,612 20,190	597,123 20,518	627,749 20,636	612,249 21,103	85,084 2,227	84,920 2,383	82,422 2,205	86,544 2,269	84,501 2,253
	7,972	8,033	7,984	8,309	8,605	521,795	547,066	533,854	558,402	549,577	76,140	78,830	73,246	76,875	75,989
	397	349	755	981	547	40,388	37,357	42,751	48,711	41,570	6,717	3,707	6,971	7,400	6,259
	143 12	146 29	135 32	234 53	133 (2)	11,076 17,981	11,403 22,690	11,701 24,206	11,898 19,503	13,033 20,786	1,163 273	1,171 74	1,082 259	1,161 176	1,165 301
	267	231	652	800	412	47,293	48,643	55,256	56,315	49,323	5,827	2,610	6,147	6,415	5,396
	60	41	91	119	92	14,105	14,644	15,144	17,446	15,028	887	741	775	885	814
	207	191	562	681	320	33,187	33,999	40,112	38,870	34,295	4,940	1,868	5,373	5,530	4,582
	166	251	222	258	136	10,589	12,507	12,022	18,912	15,214	2,197	2,328	2,622	2,960	1,826
	41	(60)	340	423	183	22,598	21,492	28,090	19,958	19,081	2,743	(460)	2,750	2,570	2,756
	1,644	3,009	3,076	4,610	4,996	521,710	539,044	562,982	583,989	596,882	47,601	47,720	50,447	52,671	49,183
	(29)	(48)	(64)	(67)	(201)	(2,021)	(958)	(3,799)	(4,423)	(6,396)	(21)	(243)	(182)	(650)	(415)
	1,656	2,901	3,351	4,966	4,978	542,287	559,579	587,273	599,524	609,566	50,323	47,018	53,015	54,592	51,524
	(1	percent of	net sales)			(	percent of	net sales)			(1	percent of	net sales)		
	100.0 3.7 91.8	100.0 4.0 92.0	100.0 3.3 88.3	100.0 3.1 86.7	100.0 3.1 91.1	100.0 3.5 89.6	100.0 3.3 90.5	100.0 3.4 89.4	100.0 3.3 89.0	100.0 3.4 89.8	100.0 2.6 89.5	100.0 2.8 92.8	100.0 2.7 88.9	100.0 2.6 88.8	100.0 2.7 89.9
	4.6	4.0	8.4	10.2	5.8	6.9	6.2	7.2	7.8	6.8	7.9	4.4	8.5	8.6	7.4
	1.6	1.7	1.5	2.4	1.4	1.9	1.9	2.0	1.9	2.1	1.4	1.4	1.3	1.3	1.4
$\vdash$	0.1	0.3	0.4	0.6	0.0	3.1	3.8	4.1	3.1	3.4	0.3	0.1	0.3	0.2	0.4
	3.1 0.7	2.7 0.5	7.2 1.0	8.3 1.2	4.4 1.0	8.1 2.4	8.0 2.4	9.3 2.5	9.0 2.8	8.1 2.5	6.8 1.0	3.1 0.9	7.5 0.9	7.4 1.0	6.4 1.0
	2.4	2.2	6.2	7.1	3.4	5.7	5.6	6.7	6.2	5.6	5.8	2.2	6.5	6.4	5.4
		(perce	ent)				(perc	ent)				(perce	ent)		
			ŕ				·	ŕ					ŕ		
	14.05 10.89	12.31 10.14	32.97 28.40	36.35 30.96	17.65 13.71	21.33 14.97	20.94 14.64	22.20 16.12	21.51 14.85	18.50 12.86	31.16 26.42	14.46 10.35	32.49 28.39	33.17 28.59	28.30 24.03
	5.90 4.58	4.96 4.09	14.00 12.06	17.59 14.98	8.57 6.66	8.20 5.75	8.26 5.77	9.00 6.54	8.89 6.14	7.62 5.30	14.09 11.94	6.42 4.59	14.78 12.92	15.31 13.20	12.90 10.95
	1.76	1.64	1.73	1.95	1.91	1.35	1.32	1.37	1.37	1.37	2.07	2.02	2.03	2.11	2.12
	0.32	0.27	0.25	0.29	0.31	0.24	0.24	0.25	0.26	0.26	0.42	0.40	0.39	0.39	0.39
	1.19	1.11	1.21	1.56	1.55	1.57	1.64	1.67	1.70	1.71	1.40	1.34	1.43	1.43	1.42

## **TABLE 7.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30 AND ALL DURABLE MANUFACTURING INDUSTRIES

		Rubber and M	isc. Plastics F	Products <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de		2000	
Cash and demand deposits in the United States	2,936 375	2,685 247	2,401 222	2,290 306	2,719 303
Total cash on hand and in U.S. banks	3,311	2,932	2,623	2,595	3,022
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	1,291	1,339	1,281	1,306	743
Total cash, U.S. Government and other securities	4,602	4,272	3,904	3,901	3,765
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	15,917 13,583 4,334	15,503 14,369 3,786	16,836 15,224 3,770	17,045 15,771 3,971	17,148 15,585 3,880
Total current assets	38,437	37,930	39,734	40,688	40,378
Depreciable and amortizable fixed assets, including construction in progress	63,547 1,129 32,077	66,052 1,399 33,687	67,488 1,488 35,160	67,518 1,631 35,743	67,985 1,435 35,970
Net property, plant, and equipment	32,599	33,763	33,817	33,406	33,451
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	22,863	23,923	25,931	26,204	26,163
Total Assets	93,899	95,617	99,482	100,298	99,992
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks	4,184 1,902 9,201 606	4,028 1,630 9,447 648	4,877 919 9,502 731	4,192 1,629 9,479 706	4,911 1,762 9,232 525
a. Loans from banksb. Other long-term debt	1,770 745 7,486	1,941 671 7,599	2,269 1,190 8,060	2,282 1,348 8,001	2,305 1,278 8,057
Total current liabilities	25,892	25,965	27,546	27,637	28,071
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	13,499 11,023 10,120	14,049 11,898 9,972	13,939 12,393 10,198	14,774 12,552 10,251	14,376 12,886 9,837
Total liabilities.	60,534	61,884	64,076	65,214	65,171
Capital stock and other capital (less treasury stock) Retained earnings	20,827 12,538	19,084 14,650	19,144 16,262	17,658 17,427	18,684 16,137
Stockholders' equity	33,365	33,733	35,407	35,084	34,821
Total Liabilities and Stockholders' Equity	93,899	95,617	99,482	100,298	99,992
NET WORKING CAPITAL		/ -	, -	,	,
Excess of total current assets over total current liabilities	12,544	11,966	12,188	13,051	12,307
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	4.9 17.0 14.5 40.9 34.7 9.2 27.6 26.1 64.5 35.5	4.5 16.2 15.0 39.7 35.3 8.6 27.2 27.1 64.7 35.3	3.9 16.9 15.3 39.9 34.0 9.3 27.7 26.5 64.4 35.6	3.9 17.0 15.7 40.6 33.3 9.4 27.6 27.2 65.0 35.0	3.8 17.1 15.6 40.4 33.5 10.3 28.1 27.3 65.2 34.8

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ru	bber and N	lisc. Plasti Under \$25		ets	All	Durable M	lanufacturi	ng Industri	es <sup>1</sup>	All Durable Manufacturing Industries Assets Under \$25 Million <sup>1</sup>					
3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million	dollars)				(million	dollars)				(million	dollars)			
1,382 186	1,297 112	1,193 89	1,173 137	1,387 188	65,813 16,474	67,132 18,676	78,323 14,444	83,739 15,095	86,537 18,915	15,328 1,944	14,485 1,992	14,306 2,180	13,841 2,001	14,707 1,860	
1,569	1,409	1,282	1,310	1,575	82,287	85,808	92,767	98,834	105,452	17,273	16,477	16,486	15,843	16,567	
304	327	235	289	290	71,557	70,498	71,496	77,849	74,769	4,389	4,267	4,308	4,243	3,580	
1,873	1,736	1,517	1,600	1,866	153,844	156,306	164,263	176,684	180,221	21,662	20,744	20,794	20,085	20,147	
4,489 3,175 631	4,625 3,478 539	4,988 3,566 514	4,907 3,749 526	5,025 3,978 537	311,039 295,289 120,618	299,845 289,450 128,143	315,855 302,461 134,864	322,400 304,257 138,171	328,859 313,682 140,704	42,931 38,423 5,250	41,069 38,020 5,216	43,787 38,004 5,702	44,408 39,424 5,336	44,668 40,401 5,107	
10,168	10,378	10,585	10,782	11,405	880,789	873,745	917,443	941,511	963,466	108,266	105,048	108,288	109,254	110,323	
14,703 142 8,166	16,172 168 9,038	15,632 242 8,907	15,167 194 9,092	15,703 106 9,308	978,742 31,644 516,441	987,770 33,008 515,132	1,000,641 33,379 522,768	1,003,825 33,895 524,331	1,026,248 34,686 535,066	116,632 2,806 72,662	117,352 3,086 72,194	118,630 3,080 72,755	118,950 3,009 73,592	118,436 2,969 74,047	
6,679	7,302	6,967	6,269	6,501	493,945	505,645	511,252	513,388	525,868	46,776	48,244	48,955	48,368	47,358	
1,212	971	1,077	1,134	1,303	933,501	977,235	1,026,458	1,079,073	1,099,504	10,423	9,342	9,107	9,965	9,669	
18,060	18,652	18,629	18,185	19,210	2,308,236	2,356,625	2,455,153	2,533,972	2,588,838	165,465	162,634	166,350	167,586	167,351	
1,232	1,442	1,468	1,093	1,229	37,333	37,424	41,239	41,811	43,078	11,185	10,490	10,616	10,313	9,704	
242 2,575 68	113 2,809 74	210 2,598 59	103 2,426 103	180 2,442 124	56,368 196,146 28,788	58,428 201,345 28,974	64,557 205,874 31,200	71,341 209,002 33,055	70,537 217,011 35,110	2,081 20,409 860	2,014 20,081 708	1,806 21,688 776	1,690 20,678 896	1,569 21,366 954	
478 163 1,035	557 232 1,092	455 253 1,078	667 251 885	637 321 1,031	16,382 14,621 303,823	18,511 15,865 300,667	18,073 18,422 289,909	19,611 17,910 292,830	20,010 16,750 300,162	4,346 1,622 11,692	4,523 1,727 12,471	4,508 1,838 12,082	4,391 1,889 11,914	4,300 2,098 12,139	
5,793	6,319	6,121	5,528	5,964	653,460	661,213	669,273	685,560	702,658	52,194	52,015	53,313	51,771	52,130	
2,575 1,711	2,701 1,736	2,747 1,430	2,277 1,254	2,188 1,468	172,954 267,164	162,922 273,340	169,664 283,435	171,601 292,411	170,450 302,787	20,033 14,336	20,526 14,629	19,334 14,791	19,284 16,455	19,099 16,774	
392	372	420	327	260	327,670	329,953	337,364	337,196	346,400	4,110	3,284	3,228	2,705	3,075	
10,472 5,932	11,128 4,623	10,717 4,560	9,386 3,833	9,881 4,351	1,421,249 344,700	1,427,428 369,618	1,459,737 408,143	1,486,767 447,681	1,522,294 456,977	90,672 24.470	90,454 25,162	90,665 22,670	90,215 22,780	91,078 24,749	
1,656	2,901	3,351	4,966	4,978	542,287	559,579	587,273	599,524	609,566	50,323	47,018	53,015	54,592	51,524	
7,588	7,524	7,911	8,799	9,329	886,988	929,197	995,416	1,047,205	1,066,544	74,792	72,180	75,685	77,371	76,273	
18,060	18,652	18,629	18,185	19,210	2,308,236	2,356,625	2,455,153	2,533,972	2,588,838	165,465	162,634	166,350	167,586	167,351	
4,376	4,059	4,464	5,254	5,441	227,329	212,531	248,170	255,952	260,808	56,072	53,033	54,975	57,483	58,193	
(p	ercent of to	otal assets	)		(1	percent of	total asset	s)		(p	ercent of t	otal assets	)		
10.4 24.9 17.6 56.3	9.3 24.8 18.6 55.6	8.1 26.8 19.1 56.8	8.8 27.0 20.6 59.3	9.7 26.2 20.7 59.4	6.7 13.5 12.8 38.2	6.6 12.7 12.3 37.1	6.7 12.9 12.3 37.4	7.0 12.7 12.0 37.2	7.0 12.7 12.1 37.2	13.1 25.9 23.2 65.4	12.8 25.3 23.4 64.6	12.5 26.3 22.8 65.1	12.0 26.5 23.5 65.2	12.0 26.7 24.1 65.9	
37.0 11.7 32.1 23.7 58.0 42.0	39.2 12.6 33.9 23.8 59.7 40.3	37.4 12.8 32.9 22.4 57.5 42.5	34.5 11.6 30.4 19.4 51.6 48.4	33.8 12.3 31.0 19.0 51.4 48.6	21.4 5.4 28.3 19.1 61.6 38.4	21.5 5.5 28.1 18.5 60.6 39.4	20.8 5.8 27.3 18.5 59.5 40.5	20.3 5.9 27.1 18.3 58.7 41.3	20.3 5.8 27.1 18.3 58.8 41.2	28.3 11.6 31.5 20.8 54.8 45.2	29.7 11.5 32.0 21.6 55.6 44.4	29.4 11.3 32.0 20.5 54.5 45.5	28.9 10.9 30.9 21.3 53.8 46.2	28.3 10.6 31.2 21.4 54.4 45.6	

# TABLE 8.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	23,462 1,032	21,460 957	19,778 1,035	24,104 1,113	25,419 1,172
general, and administrative expenses	19,238	18,364	17,096	20,022	21,132
Income (or loss) from operations	3,193	2,139	1,647	2,969	3,115
Interest expense All other nonoperating income (expense).	542 275	525 339	516 15	777 (452)	769 (454)
Income (or loss) before income taxes	2,925	1,953	1,146	1,740	1,892
Provision for current and deferred domestic income taxes.	851	735	387	432	442
Income (or loss) after income taxes	2,074	1,217	760	1,308	1,451
Cash dividends charged to retained earnings in current quarter	457	373	532	537	281
Net income retained in business	1,617	844	228	770	1,170
Retained earnings at beginning of quarter	11,703 (31)	12,241 (190)	15,477 142	17,182	17,295 (106)
Retained earnings at end of quarter	13,290	12,895	15,846	17,953	18,359
g	,	(percent of n		,	,
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.4 82.0	100.0 4.5 85.6	100.0 5.2 86.4	100.0 4.6 83.1	100.0 4.6 83.1
Income (or loss) from operations	13.6	10.0	8.3	12.3	12.3
Interest expense All other nonoperating income (expense)	2.3 1.2	2.4 1.6	2.6 0.1	3.2 (1.9)	3.0 (1.8)
Income (or loss) before income taxes	12.5	9.1	5.8	7.2	7.4
Provision for current and deferred domestic income taxes	3.6	3.4	2.0	1.8	1.7
Income (or loss) after income taxes	8.8	5.7	3.8	5.4	5.7
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:	00.00	04.00	40.50	47.05	40.40
Before income taxes	38.06 26.99	24.80 15.46	12.59 8.34	17.35 13.04	18.48 14.17
Annual rate of profit on total assets: Before income taxes	13.68	9.19	4.93	6.91	7.30
After income taxes	9.70	5.73	3.27	5.19	5.59
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.56	1.46	1.56	1.66	1.54
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.22	0.22	0.25	0.24
Total stockholders' equity to total debt	1.03	1.15	1.18	1.21	1.21

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Stone, Clay, and Glass Products Assets Under \$25 Million					Primary Metal Industries <sup>1</sup>						Primary Metal Industries Assets Under \$25 Million					
3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000			
	(million d	lollars)				(million o	lollars)				(million d	ollars)					
6,815 193	6,493 205	5,055 196	6,440 218	7,171 262	38,391 1,682	39,733 1,687	41,363 1,709	41,606 1,716	40,482 1,722	3,778 119	3,938 126	3,623 108	3,568 95	3,368 93			
5,975	6,147	4,646	5,579	6,264	34,868	36,449	37,246	37,215	36,747	3,403	3,576	3,186	3,084	3,091			
647	141	213	643	646	1,841	1,598	2,408	2,675	2,013	256	236	329	389	184			
67 31	76 84	75 75	96 36	89 35	913 453	1,068 75	1,048 744	1,142 268	1,176 509	44 (23)	45 (13)	36 2	41 9	32 6			
610	150	213	583	592	1,382	605	2,104	1,801	1,346	189	177	295	357	158			
60	72	31	61	58	463	155	568	639	450	26	21	18	32	10			
550	78	182	522	534	919	449	1,536	1,162	896	163	156	277	325	148			
290	137	384	216	100	484	473	858	467	434	136	88	136	159	91			
261	(58)	(201)	306	434	435	(24)	678	695	461	27	68	141	166	57			
4,081	2,715	5,081	5,771	6,357	28,741	28,083	27,990	26,810	27,583	3,157	3,049	2,810	2,775	2,771			
42	(3)	86	30	83	194	(32)	(264)	(608)	25	31	(42)	21	(11)	9			
4,384	2,654	4,967	6,107	6,874	29,370	28,028	28,404	26,896	28,070	3,215	3,076	2,972	2,930	2,836			
(	percent of I	net sales)			(1	percent of	net sales)			(1	percent of i	net sales)					
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0			
2.8 87.7	3.2 94.7	3.9 91.9	3.4 86.6	3.6 87.3	4.4 90.8	4.2 91.7	4.1 90.0	4.1 89.4	4.3 90.8	3.2 90.1	3.2 90.8	3.0 87.9	2.7 86.4	2.8 91.8			
9.5	2.2	4.2	10.0	9.0	4.8	4.0	5.8	6.4	5.0	6.8	6.0	9.1	10.9	5.5			
1.0 0.4	1.2 1.3	1.5 1.5	1.5 0.6	1.2 0.5	2.4 1.2	2.7 0.2	2.5 1.8	2.7 0.6	2.9 1.3	1.2 (0.6)	1.1 (0.3)	1.0 0.1	1.1 0.2	1.0 0.2			
8.9	2.3	4.2	9.1	8.3	3.6	1.5	5.1	4.3	3.3	5.0	4.5	8.1	10.0	4.7			
0.9	1.1	0.6	1.0	0.8	1.2	0.4	1.4	1.5	1.1	0.7	0.5	0.5	0.9	0.3			
8.1	1.2	3.6	8.1	7.4	2.4	1.1	3.7	2.8	2.2	4.3	4.0	7.6	9.1	4.4			
	(perce	ent)				(perce	ent)				(perce	ent)					
41.40 37.36	11.40 5.96	12.72 10.89	32.34 28.94	30.19 27.23	10.21 6.79	4.45 3.31	15.61 11.40	12.90 8.32	9.57 6.37	19.38 16.69	19.57 17.23	33.93 31.86	42.42 38.67	19.21 18.00			
20.91 18.87	5.61 2.93	6.80 5.82	17.35 15.52	16.72 15.08	3.60 2.39	1.52 1.13	5.26 3.84	4.34 2.80	3.25 2.16	9.78 8.42	9.18 8.08	17.12 16.08	22.05 20.10	10.02 9.39			
2.06	1.96	2.09	2.38	2.48	1.69	1.60	1.61	1.50	1.50	1.95	1.82	1.88	2.09	2.09			
0.46	0.57	0.48	0.47	0.56	0.17	0.14	0.12	0.12	0.11	0.42	0.31	0.32	0.37	0.33			
1.91	1.75	2.07	1.91	2.41	1.14	1.05	1.03	1.01	1.02	1.92	1.56	1.89	1.95	1.86			

# **TABLE 8.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 32 AND 33

		Stone, Clay,	and Glass Pr	oducts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	2,433 340	2,726 279	3,149 205	3,386 630	3,808 597
Total cash on hand and in U.S. banks	2,773	3,005	3,354	4,017	4,405
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	708	866	763	678	786
Total cash, U.S. Government and other securities	3,481	3,872	4,117	4,695	5,191
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	12,546 8,421 2,685	10,567 8,059 3,654	11,697 8,923 3,896	13,148 9,654 3,785	14,038 10,075 3,526
Total current assets	27,133	26,153	28,633	31,283	32,829
Depreciable and amortizable fixed assets, including construction in progress	58,934	55,965	62,485	64,247	66,897
Land and mineral rights	4,556	5,759	5,824	6,264	6,471
Less: Accumulated depreciation, depletion, and amortization	27,857	26,663	29,090	29,564	31,014
Net property, plant, and equipment	35,633	35,062	39,219	40,947	42,354
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	22,740	23,788	25,194	28,479	28,554
Total Assets	85,506	85,002	93,046	100,709	103,737
LIABILITIES AND STOCKHOLDERS' EQUITY				,	,
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt .  All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities.  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt .  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings.	1,450 620 6,133 728 781 600 7,046 17,359 11,720 14,556 11,131 54,765 17,451 13,290	1,637 718 5,718 755 1,002 629 7,431 17,889 8,695 14,759 12,166 53,508 18,599 12,895	1,779 1,191 6,038 657 1,260 726 6,690 18,342 9,726 16,196 12,345 56,608 20,592 15,846	1,461 772 6,446 836 1,354 1,005 6,917 18,790 11,436 17,258 13,108 60,592 22,164 17,953	2,587 1,057 7,204 1,063 1,062 1,211 7,108 21,293 11,076 16,965 13,445 62,778 22,600 18,359
Stockholders' equity	30,741	31,494	36,438	40,118	40,959
Total Liabilities and Stockholders' Equity	85,506	85,002	93,046	100,709	103,737
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	9,774	8,264	10,292	12,493	11,537
SELECTED BALANCE SHEET RATIOS		(percent of to	tal assets)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets  Net property, plant, and equipment Short-term debt, including installments on long-term debt  Total current liabilities. Long-term debt.  Total liabilities Stockholders' equity.	4.1 14.7 9.8 31.7 41.7 4.0 20.3 30.7 64.0 36.0	4.6 12.4 9.5 30.8 41.2 4.7 21.0 27.6 62.9 37.1	4.4 12.6 9.6 30.8 42.1 5.3 19.7 27.9 60.8 39.2	4.7 13.1 9.6 31.1 40.7 4.6 18.7 28.5 60.2 39.8	5.0 13.5 9.7 31.6 40.8 5.7 20.5 27.0 60.5 39.5

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Stone, Clay Assets	, and Glass Under \$25			Primary Metal Industries <sup>1</sup>					Primary Metal Industries Assets Under \$25 Million					
3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	
	(million	dollars)				(million	dollars)				(million d	ollars)			
1,113	1,252	904	906	1,329	2,398	2,549	2,162	2,429	2,285	493	553	542	549	446	
86	100	148	160	131	353	299	210	169	261	62	107	59	53	82	
1,199	1,352	1,052	1,066	1,460	2,751	2,848	2,372	2,598	2,546	555	660	601	602	528	
395	517	536	455	481	2,403	1,648	1,491	1,540	1,393	396	107	90	102	69	
1,595	1,869	1,588	1,521	1,941	5,154	4,496	3,863	4,139	3,939	951	767	691	704	596	
3,420 1,777	2,689 1,513	3,146 1,659	3,600 2,177	4,079 2,284	19,521 22,617	18,961 23,780	20,329 23,948	20,667 24,338	20,057 24,202	2,016 1,301	1,934 1,540	1,828 1,187	1,827 1,192	1,700 1,229	
404	413	506	404	354	4,513	4,659	4,775	4,611	5,523	198	278	340	271	233	
7,196 9,687	6,484	6,898 11,310	7,702	8,658 12,098	51,805	51,896	52,915 117,379	53,754	53,722 116,725	4,466 6,733	4,519 7,241	4,046	3,995 5,608	3,758 5,699	
457	8,832 560	580	11,461 523	531	115,750 5,530	118,865 5,524	5,778	116,497 5,723	5,712	142	199	6,287 170	88	83	
6,102	5,497	6,763	6,875	7,636	54,601	55,027 69.362	54,965	52,704	52,879	4,001	4,490	3,928	3,650	3,677	
4,041	3,894	5,127	5,108	4,993	66,680	09,362	68,192	69,515	69,558	2,874	2,950	2,528	2,046	2,105	
431	318	505	641	510	35,211	38,050	38,750	42,670	42,480	413	259	314	435	441	
11,668	10,697	12,530	13,451	14,161	153,696	159,308	159,858	165,939	165,759	7,752	7,729	6,888	6,476	6,304	
657 105	767 150	653 49	608 56	400 72	2,506 1,111	3,211 1,878	3,190 1,481	2,992 3,599	2,965 3,358	293 13	480 27	364 3	295 18	286 31	
1,463 50	1,270 55	1,522 52	1,638 41	2,035 69	12,741 744	13,011 679	12,963 1,092	12,685 1,162	13,113 1,185	1,051 50	1,118 31	962 38	883 17	751 30	
									·						
293 148	301 36	364 63	294 97	307 22	1,030 965	1,092 984	1,196 1,641	1,183 2,136	1,148 2,419	262 28	289 25	285 70	261 62	232 98	
776	726	600	501	583	11,627	11,646	11,282	12,093	11,602	594	513	433	375	372	
3,491	3,305	3,302	3,235	3,487	30,724	32,500	32,845	35,851	35,790	2,290	2,484	2,154	1,910	1,801	
1,330 546	1,232 518	1,465 643	1,893 820	1,621 839	15,147 26,732	14,864 29,637	15,123 29,857	14,647 30,967	14,816 30,439	950 496	1,161 334	788 331	758 330	701 420	
409	375	424	288	372	26,922	27,940	28,120	28,634	28,472	107	127	139	111	94	
5,775	5,431	5,833	6,237	6,319	99,525	104,941	105,946	110,100	109,517	3,841	4,105	3,412	3,109	3,016	
1,509 4,384	2,612 2,654	1,730 4,967	1,107 6,107	968 6,874	24,801 29,370	26,339 28,028	25,508 28,404	28,943 26,896	28,173 28,070	696 3,215	548 3,076	504 2,972	437 2,930	452 2,836	
5,892	5,266	6,697	7,214	7,842	54,171	54,367	53,912	55,840	56,242	3,911	3,623	3,476	3,367	3,288	
11,668	10,697	12,530	13,451	14,161	153,696	159,308	159,858	165,939	165,759	7,752	7,729	6,888	6,476	6,304	
3,705	3,179	3,596	4,467	5,170	21,081	19,396	20,070	17,903	17,931	2,176	2,035	1,892	2,085	1,957	
(p	ercent of to	otal assets	)		(p	ercent of to	otal assets	)		(pe	ercent of to	tal assets)			
13.7 29.3	17.5 25.1	12.7 25.1	11.3 26.8	13.7 28.8	3.4 12.7	2.8 11.9	2.4 12.7	2.5 12.5	2.4 12.1	12.3 26.0	9.9 25.0	10.0 26.5	10.9 28.2	9.5 27.0	
15.2 61.7	14.1 60.6	13.2 55.1	16.2 57.3	16.1 61.1	14.7 33.7	14.9 32.6	15.0 33.1	14.7 32.4	14.6 32.4	16.8 57.6	19.9 58.5	17.2 58.7	18.4 61.7	19.5	
34.6	36.4	40.9	38.0	35.3	43.4	43.5	42.7	41.9	42.0	37.1	38.2	36.7	31.6	59.6 33.4	
10.3 29.9	11.7 30.9	9.0 26.4	7.8 24.1	5.7 24.6	3.7 20.0	4.5 20.4	4.7 20.5	6.0 21.6	6.0 21.6	7.7 29.5	10.6 32.1	10.5 31.3	9.8 29.5	10.3 28.6	
16.1	16.4	16.8	20.2	17.4	27.2	27.9	28.1	27.5	27.3	18.7	19.3	16.2	16.8	17.8	
49.5 50.5	50.8 49.2	46.6 53.4	46.4 53.6	44.6 55.4	64.8 35.2	65.9 34.1	66.3 33.7	66.3 33.7	66.1 33.9	49.6 50.4	53.1 46.9	49.5 50.5	48.0 52.0	47.8 52.2	

## **TABLE 9.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

		Iron	and Steel <sup>1 2</sup>		
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	19,000 914	19,996 940	20,980 966	21,773 984	20,359 957
general, and administrative expenses	17,459	18,485	19,081	19,652	18,682
Income (or loss) from operations	627	571	933	1,137	720
Interest expense	475 83	550 (114)	572 282	596 (169)	591 196
Income (or loss) before income taxes	236	(93)	643	372	325
Provision for current and deferred domestic income taxes	191	120	238	242	189
Income (or loss) after income taxes	45	(213)	406	129	136
Cash dividends charged to retained earnings in current quarter	170	166	172	212	135
Net income retained in business	(125)	(379)	234	(83)	1
Retained earnings at beginning of quarter	7,340 190	8,106 27	7,888	8,106	7,709 4
noncash dividends, etc	7,405	7,754	(5) 8,117	(539) 7,484	7,714
1. Canada da antigo da canada da quanto da antigo da canada da quanto da canada da canada da canada da canada d	.,	(percent of n		.,	.,
INCOME STATEMENT IN RATIO FORMAT		(10.00	o. ooo,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.8 91.9	100.0 4.7 92.4	100.0 4.6 90.9	100.0 4.5 90.3	100.0 4.7 91.8
Income (or loss) from operations	3.3	2.9	4.4	5.2	3.5
Interest expense All other nonoperating income (expense).	2.5 0.4	2.8 (0.6)	2.7 1.3	2.7 (0.8)	2.9 1.0
Income (or loss) before income taxes	1.2	(0.5)	3.1	1.7	1.6
Provision for current and deferred domestic income taxes	1.0	0.6	1.1	1.1	0.9
Income (or loss) after income taxes	0.2	(1.1)	1.9	0.6	0.7
OPERATING RATIOS		(percer	nt)		
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	3.85 0.73	(1.45) (3.33)	10.08 6.36	6.02 2.10	5.31 2.22
Annual rate of profit on total assets:		• •			
Before income taxes	1.20 0.23	(0.44) (1.01)	3.09 1.95	1.78 0.62	1.58 0.66
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.77	1.64	1.64	1.66	1.63
Total cash, U.S. Government and other securities to total current liabilities	0.19	0.15	0.13	0.13	0.13
Total stockholders' equity to total debt	0.98	0.91	0.91	0.87	0.88

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Stee nder \$25 N				Nanfa	rrous Metal	1 2		Nonferrous Metals Assets Under \$25 Million <sup>1</sup>					
													T		
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	3Q 2000	
	(million d	ollars)				(million o	iollars)				(million d	ollars)			
1,300 43	1,500 45	1,413 47	1,672 51	1,502 43	19,392 768	19,737 747	20,383 742	19,832 732	20,123 765	2,478 77	2,437 81	2,210 61	1,895 44	1,866 50	
1,194	1,367	1,278	1,443	1,380	17,409	17,963	18,165	17,563	18,065	2,209	2,209	1,908	1,641	1,710	
63	88	88	179	78	1,214	1,027	1,475	1,538	1,293	192	148	241	210	106	
15 (2)	16 (3)	15 8	20 (1)	17 3	438 370	518 189	476 461	545 437	585 313	28 (20)	29 (11)	21 (6)	20 10	15 3	
46	70	81	158	64	1,147	697	1,461	1,429	1,021	144	108	214	200	94	
7	16	11	18	2	272	35	330	397	261	20	5	7	13	8	
39	54	70	139	62	874	662	1,130	1,032	760	124	102	206	186	86	
55	26	51	47	54	315	307	686	255	299	81	62	85	112	37	
(16)	28	20	92	7	560	355	444	777	460	43	40	121	75	49	
968	1,375	1,308	1,277	1,239	21,402	19,977	20,102	18,704	19,874	2,189	1,674	1,502	1,498	1,532	
11	(3)	10	(3)	10	4	(59)	(260)	(69)	21	20	(39)	11	(8)	(1)	
963	1,400	1,338	1,365	1,256	21,965	20,273	20,287	19,412	20,356	2,252	1,675	1,635	1,565	1,581	
(1	percent of I	net sales)			(1	percent of	net sales)			(I	percent of I	net sales)			
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	
3.3 91.9	3.0 91.1	3.3 90.5	3.0 86.3	2.9 91.9	4.0 89.8	3.8 91.0	3.6 89.1	3.7 88.6	3.8 89.8	3.1 89.1	3.3 90.6	2.8 86.3	2.3 86.6	2.7 91.7	
4.9	5.9	6.2	10.7	5.2	6.3	5.2	7.2	7.8	6.4	7.8	6.1	10.9	11.1	5.7	
1.2 (0.2)	1.0 (0.2)	1.0 0.6	1.2 (0.1)	1.1 0.2	2.3 1.9	2.6 1.0	2.3 2.3	2.8 2.2	2.9 1.6	1.1 (0.8)	1.2 (0.4)	1.0 (0.3)	1.1 0.5	0.8 0.2	
3.5	4.6	5.7	9.4	4.3	5.9	3.5	7.2	7.2	5.1	5.8	4.4	9.7	10.5	5.0	
0.5	1.1	0.7	1.1	0.2	1.4	0.2	1.6	2.0	1.3	0.8	0.2	0.3	0.7	0.4	
3.0	3.6	5.0	8.3	4.1	4.5	3.4	5.5	5.2	3.8	5.0	4.2	9.3	9.8	4.6	
	(perce	ent)				(perce	ent)				(perce	ent)			
13.95 11.90	17.38 13.40	20.97 18.23	38.58 34.10	17.48 16.82	15.44 11.77	9.68 9.19	20.58 15.92	18.36 13.26	12.86 9.57	22.09 19.09	21.31 20.28	44.31 42.77	46.03 42.98	20.60 18.95	
6.24 5.32	8.95 6.90	11.30 9.82	19.69 17.41	9.21 8.86	6.11 4.66	3.70 3.51	7.64 5.91	6.94 5.01	4.89 3.64	11.91 10.29	9.33 8.88	21.28 20.54	24.36 22.74	10.66 9.81	
1.68	2.12	2.02	2.02	2.05	1.60	1.55	1.57	1.34	1.37	2.14	1.66	1.79	2.16	2.12	
0.25	0.39	0.36	0.33	0.32	0.14	0.13	0.10	0.10	0.09	0.53	0.26	0.30	0.40	0.34	
1.52	1.81	2.05	1.81	1.80	1.32	1.22	1.16	1.15	1.16	2.21	1.41	1.78	2.12	1.91	

#### **TABLE 9.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2, 9, AND 333-6

		Iron	and Steel <sup>1 2</sup>		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,167	1,094	990	1,261	1,216
Time deposits in the United States, including negotiable certificates of deposit	72	68	35	17	26
Total cash on hand and in U.S. banks	1,239	1,162	1,026	1,279	1,242
Other short-term financial investments, including marketable and government securities, commercial paper, etc	1,805	1,384	1,289	1,128	1,081
Total cash, U.S. Government and other securities	3,044	2,546	2,315	2,407	2,323
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	9,604 13,567 1,934	9,554 14,456 1,939	10,342 14,463 1,822	10,766 14,801 1,745	10,210 14,614 1,673
Total current assets	28,149	28,495	28,941	29,719	28,820
Depreciable and amortizable fixed assets, including construction in progress	62,154	65,020	64,466	64,601	63,907
Land and mineral rights	1,857	1,973	1,976	1,916	1,901
Less: Accumulated depreciation, depletion, and amortization	27,306	27,988	28,134	28,208	27,861
Net property, plant, and equipment	36,705	39,005	38,309	38,310	37,947
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	13,768	16,330	16,134	15,491	15,470
Total Assets	78,622	83,830	83,384	83,520	82,238
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:	4 400	4 000	0.044	4 004	4.077
a. Loans from banksb. Other short-term debt, including commercial paper	1,439 92	1,930 821	2,014 846	1,884 899	1,877 928
Trade accounts and trade notes payable	7,043	7,304	7,136	7,483	7,134
Income taxes accrued, prior and current years, net of payments	395	310	450	371	378
a. Loans from banks	526	455	572	547	532
b. Other long-term debt	529 5,878	478 6,078	767 5,834	723 6,006	692 6,089
Total current liabilities	15,902	17,376	17,618	17,914	17,630
Long-term debt (due in more than 1 year):	10,002	17,070	17,010	17,011	11,000
a. Loans from banks	8,425	9,370	9,348	9,168	8,767
b. Other long-term debt	13,920	15,021	14,485	15,255	15,006
minority stockholders' interest in consolidated domestic corporations	15,916	16,501	16,414	16,470	16,349
Total liabilities	54,163	58,268	57,865	58,807	57,752
Capital stock and other capital (less treasury stock)	17,054 7,405	17,808 7,754	17,401 8,117	17,229 7,484	16,771 7,714
Stockholders' equity	24,458	25,562	25,519	24,713	24,485
Total Liabilities and Stockholders' Equity	78,622	83,830	83,384	83,520	82,238
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	12,247	11,119	11,324	11,805	11,190
		(percent of tot		,,,,,,	,
SELECTED BALANCE SHEET RATIOS			,		
Total cash, U.S. Government and other securities	3.9	3.0	2.8	2.9	2.8
Trade accounts and trade notes receivable	12.2 17.3	11.4 17.2	12.4 17.3	12.9 17.7	12.4 17.8
Total current assets	35.8	34.0	34.7	35.6	35.0
Net property, plant, and equipment	46.7 3.3	46.5 4.4	45.9 5.0	45.9 4.9	46.1 4.9
Total current liabilities	20.2	20.7	21.1	21.4	21.4
Long-term debt. Total liabilities.	28.4 68.9	29.1 69.5	28.6 69.4	29.2 70.4	28.9 70.2
Stockholders' equity.	31.1	30.5	30.6	29.6	29.8

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		n and Stee Inder \$25 N				Nonfe	rrous Meta	ls <sup>1 2</sup>		Nonferrous Metals Assets Under \$25 Million <sup>1</sup>					
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>3</sup>	3Q 2000	
	(million o	dollars)				(million o	dollars)				(million d	ollars)			
109 48	188 59	205 12	215 10	201 10	1,231 281	1,454 231	1,172 174	1,168 152	1,069 236	384 13	365 48	337 47	335 43	245 72	
158	246	217	224	211	1,512	1,685	1,346	1,320	1,304	398	413	384	378	317	
73	99	85	83	52	598	264	202	412	311	323	8	5	19	16	
230	346	302	308	264	2,110	1,950	1,548	1,732	1,616	720	421	389	396	333	
702 565 77	754 648 118	728 545 117	889 593 94	763 569 78	9,917 9,050 2,579	9,407 9,324 2,721	9,987 9,485 2,954	9,901 9,536 2,866	9,847 9,588 3,850	1,314 736 121	1,180 892 160	1,100 642 223	938 599 177	937 660 155	
1,574	1,865	1,691	1,884	1,673	23,656	23,402	23,974	24,035	24,902	2,892	2,654	2,355	2,111	2,085	
2,625 61 1,599	3,009 124 2,010	2,895 120 1,953	2,902 61 1,841	2,674 53 1,789	53,597 3,674 27,295	53,845 3,551 27,039	52,913 3,802 26,831	51,895 3,806 24,496	52,818 3,810 25,018	4,108 81 2,402	4,231 75 2,479	3,392 50 1,976	2,707 27 1,810	3,025 30 1,888	
1,087	1,123	1,063	1,122	939	29,975	30,357	29,884	31,206	31,611	1,787	1,827	1,466	924	1,167	
257	128	114	193	166	21,443	21,719	22,616	27,179	27,009	156	131	199	241	275	
2,918	3,116	2,868	3,199	2,777	75,074	75,478	76,474	82,419	83,522	4,835	4,612	4,020	3,276	3,526	
109	158 10	138 1	128 4	172 15	1,067 1,019	1,280 1,056	1,177 635	1,108 2,700	1,088 2,430	183 13	321 17	226 2	167 14	114 15	
430 15	409 18	357 27	466 10	319 10	5,698 349	5,708 369	5,828 642	5,203 790	5,979 807	620 35	709 13	605 11	417 7	432 21	
111 10 261	126 5 155	160 34 120	167 13 142	143 17 140	504 436 5,749	637 506 5,567	624 874 5,448	636 1,414 6,087	616 1,727 5,514	151 18 332	163 21 358	125 36 313	93 49 233	89 81 232	
937	881	836	931	816	14,822	15,124	15,227	17,937	18,160	1,352	1,603	1,319	979	985	
421 210	549 38	391 29	473 118	414 50	6,722 12,812	5,494 14,616	5,776 15,372	5,480 15,712	6,049 15,433	529 286	612 296	397 301	285 212	287 369	
45	44	66	44	34	11,006	11,439	11,706	12,164	12,123	62	83	73	66	61	
1,613	1,512	1,322	1,566	1,314	45,361	46,673	48,081	51,293	51,765	2,229	2,593	2,090	1,543	1,702	
342 963	204 1,400	208 1,338	268 1,365	208 1,256	7,748 21,965	8,531 20,273	8,106 20,287	11,715 19,412	11,401 20,356	354 2,252	344 1,675	296 1,635	169 1,565	244 1,581	
1,305	1,604	1,546	1,633	1,463	29,713	28,804	28,393	31,127	31,757	2,606	2,019	1,931	1,734	1,825	
2,918	3,116	2,868	3,199	2,777	75,074	75,478	76,474	82,419	83,522	4,835	4,612	4,020	3,276	3,526	
637	984	855	953	857	8,834	8,278	8,746	6,098	6,742	1,539	1,051	1,037	1,132	1,100	
(r	percent of to	otal assets)	)		(p	ercent of to	otal assets)			(pe	rcent of to	tal assets)			
7.9 24.1 19.4 53.9 37.3 7.9 32.1	11.1 24.2 20.8 59.9 36.0 9.6 28.3	10.5 25.4 19.0 59.0 37.1 11.6 29.1	9.6 27.8 18.5 58.9 35.1 9.8 29.1	9.5 27.5 20.5 60.2 33.8 12.5 29.4	2.8 13.2 12.1 31.5 39.9 4.0 19.7	2.6 12.5 12.4 31.0 40.2 4.6 20.0	2.0 13.1 12.4 31.3 39.1 4.3 19.9	2.1 12.0 11.6 29.2 37.9 7.1 21.8	1.9 11.8 11.5 29.8 37.8 7.0 21.7	14.9 27.2 15.2 59.8 37.0 7.5 28.0	9.1 25.6 19.3 57.5 39.6 11.3 34.7	9.7 27.4 16.0 58.6 36.5 9.7 32.8	12.1 28.6 18.3 64.4 28.2 9.9 29.9	9.4 26.6 18.7 59.1 33.1 8.5 27.9	
21.6 55.3 44.7	18.8 48.5 51.5	14.6 46.1 53.9	18.5 49.0 51.0	16.7 47.3 52.7	26.0 60.4 39.6	26.6 61.8 38.2	27.7 62.9 37.1	25.7 62.2 37.8	25.7 62.0 38.0	16.9 46.1 53.9	19.7 56.2 43.8	17.4 52.0 48.0	15.2 47.1 52.9	18.6 48.3 51.7	

## TABLE 10.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

		cts <sup>1</sup>			
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	46,548 1,380	45,151 1,443	46,886 1,439	48,407 1,433	48,443 1,453
general, and administrative expenses	40,725	40,231	40,810	42,293	42,483
Income (or loss) from operations	4,442	3,478	4,637	4,680	4,507
Interest expense	978 744	1,117 295	1,038 372	1,166 284	1,186 448
Income (or loss) before income taxes	4,208	2,655	3,971	3,798	3,770
Provision for current and deferred domestic income taxes	839	765	849	941	915
Income (or loss) after income taxes	3,368	1,890	3,123	2,857	2,855
Cash dividends charged to retained earnings in current quarter	1,384	1,016	998	1,081	922
Net income retained in business	1,984	874	2,125	1,776	1,933
Retained earnings at beginning of quarter  Other direct credits (or charges) to retained earnings (net), including stock and other noncash dividends, etc.	42,857 (243)	42,608 (253)	42,132 (141)	42,451	44,008 (441)
Retained earnings at end of quarter	44,599	43,229	44,116	43,893	45,500
January 1	,	(percent of n		,	10,000
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.0 87.5	100.0 3.2 89.1	100.0 3.1 87.0	100.0 3.0 87.4	100.0 3.0 87.7
Income (or loss) from operations	9.5	7.7	9.9	9.7	9.3
Interest expense All other nonoperating income (expense)	2.1 1.6	2.5 0.7	2.2 0.8	2.4 0.6	2.4 0.9
Income (or loss) before income taxes	9.0	5.9	8.5	7.8	7.8
Provision for current and deferred domestic income taxes	1.8	1.7	1.8	1.9	1.9
Income (or loss) after income taxes	7.2	4.2	6.7	5.9	5.9
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:				24.00	
Before income taxes	27.66 22.14	17.67 12.58	25.63 20.15	24.69 18.57	23.68 17.94
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	11.53 9.23	7.27 5.17	10.54 8.29	10.02 7.53	9.68 7.34
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.84	1.73	1.72	1.70	1.74
Total cash, U.S. Government and other securities to total current liabilities	0.25	0.21	0.19	0.19	0.19
Total stockholders' equity to total debt	1.22	1.20	1.20	1.15	1.16
· <i>·</i>					

<sup>1</sup> Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pr Inder \$25 M				Machinery	, Except E	lectrical <sup>1</sup>		Machinery, Except Electrical Assets Under \$25 Million <sup>1</sup>					
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
1999			2000	2000	1999			2000	2000	1999			2000	2000	
	(million o	,				(million	,				(million o	,			
18,583 518	18,393 598	19,310 562	19,512 522	19,722 514	114,264 4,205	114,088 4,101	111,622 4,115	120,353 4,277	119,087 4,425	18,913 590	19,075 631	18,895 579	19,548 605	19,271 619	
16,353	16,882	16,761	17,200	17,496	104,964	105,870	101,343	108,450	107,660	16,894	17,925	16,604	17,163	17,040	
1,712	913	1,987	1,789	1,712	5,096	4,116	6,164	7,626	7,002	1,429	519	1,712	1,781	1,612	
225 103	233 (102)	241 3	241 30	239 (23)	1,965 5,766	2,172 5,942	2,105 5,150	2,132 6,093	2,315 7,777	262 126	321 66	247 62	272 17	295 54	
1,590	579	1,749	1,578	1,450	8,897	7,887	9,209	11,587	12,464	1,292	264	1,528	1,526	1,370	
183	146	193	192	200	3,050	2,825	2,572	3,274	3,308	229	143	174	224	181	
1,406	433	1,555	1,385	1,251	5,847	5,062	6,638	8,313	9,156	1,063	121	1,353	1,303	1,190	
463	593	581	596	574	1,750	2,156	1,989	2,426	1,568	591	600	709	540	494	
943	(160)	974	789	676	4,098	2,906	4,649	5,887	7,588	472	(479)	644	763	695	
15,293	15,628	14,722	15,320	15,338	95,881	101,065	104,343	106,743	112,149	13,150	14,297	14,316	14,218	14,647	
23	(39)	(14)	(175)	(223)	149	(380)	(402)	(1,203)	(826)	(30)	8	(191)	(175)	(182)	
16,260	15,429	15,682	15,933	15,791	100,128	103,591	108,590	111,428	118,911	13,593	13,826	14,769	14,806	15,160	
(	percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)			
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	
2.8 88.0	3.3 91.8	2.9 86.8	2.7 88.2	2.6 88.7	3.7 91.9	3.6 92.8	3.7 90.8	3.6 90.1	3.7 90.4	3.1 89.3	3.3 94.0	3.1 87.9	3.1 87.8	3.2 88.4	
9.2	5.0	10.3	9.2	8.7	4.5	3.6	5.5	6.3	5.9	7.6	2.7	9.1	9.1	8.4	
1.2 0.6	1.3 (0.6)	1.2 0.0	1.2 0.2	1.2 (0.1)	1.7 5.0	1.9 5.2	1.9 4.6	1.8 5.1	1.9 6.5	1.4 0.7	1.7 0.3	1.3 0.3	1.4 0.1	1.5 0.3	
8.6	3.1	9.1	8.1	7.4	7.8	6.9	8.3	9.6	10.5	6.8	1.4	8.1	7.8	7.1	
1.0	0.8	1.0	1.0	1.0	2.7	2.5	2.3	2.7	2.8	1.2	0.8	0.9	1.1	0.9	
7.6	2.4	8.1	7.1	6.3	5.1	4.4	5.9	6.9	7.7	5.6	0.6	7.2	6.7	6.2	
	(perc	ent)				(perc	ent)				(perce	ent)			
34.77 30.76	13.08 9.77	38.27 34.03	34.69 30.46	31.68 27.31	19.80 13.01	17.21 11.04	18.88 13.61	23.53 16.88	24.44 17.96	27.49 22.61	5.57 2.55	30.94 27.41	31.05 26.51	28.24 24.51	
17.54 15.51	6.36 4.75	18.63 16.57	16.88 14.82	15.34 13.23	8.09 5.32	7.01 4.50	7.92 5.71	9.71 6.96	10.19 7.49	12.40 10.20	2.54 1.16	14.55 12.89	14.42 12.31	12.86 11.16	
2.33	2.05	2.04	2.13	2.12	1.42	1.38	1.39	1.36	1.42	2.21	2.17	2.16	2.11	2.11	
0.47	0.37	0.35	0.40	0.36	0.23	0.22	0.24	0.23	0.25	0.51	0.48	0.48	0.41	0.42	
1.72	1.61	1.64	1.53	1.57	1.78	1.83	1.80	1.73	1.80	1.41	1.39	1.50	1.46	1.40	

## **TABLE 10.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 34 AND 35

		Fabricate	d Metal Produ	ıcts¹	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	6,172 549	5,271 556	4,993 569	5,018 847	5,057 853
Total cash on hand and in U.S. banks	6,721	5,827	5,563	5,864	5,910
Other short-term financial investments, including marketable and government securities, commercial paper, etc	2,028	1,854	1,526	1,642	1,644
Total cash, U.S. Government and other securities	8,749	7,681	7,089	7,507	7,554
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	27,324 21,465 6,528	25,452 21,786 7,407	28,127 23,319 7,294	28,493 22,895 7,034	29,458 23,290 7,164
Total current assets	64,066	62,326	65,828	65,929	67,467
Depreciable and amortizable fixed assets, including construction in progress	73,397 1,618	75,653 1,632	77,422 1,633	79,785 1,788	80,121 1,804
Less: Accumulated depreciation, depletion, and amortization	38,478 36,538	39,669 37,617	40,504 38.550	42,602 38.970	42,666 39,259
Net property, plant, and equipment  All other noncurrent assets, including investment in nonconsolidated entities, long-term	30,330	37,017	36,330	30,970	39,239
investments, intangibles, etc.	45,352	46,209	46,374	46,794	48,969
Total Assets	145,956	146,151	150,752	151,694	155,695
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	4,065 2,891 12,361 905	4,403 2,427 12,401 764 2,278	4,898 2,968 13,833 1,004 2,759	5,408 2,774 13,368 929 3,248	4,677 3,001 13,958 979 3,297
b. Other long-term debt	938 11,988	1,132 12,643	903 11,938	1,050 11,984	958 11,879
Total current liabilities	34,767	36,048	38,304	38,761	38,750
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	22,221 18,143 9,979	21,443 18,345	22,180 17,983	22,636 18,530 10,220	21,596 21,406
Total liabilities.	85,109	10,206 86,042	10,301 88,767	90,148	10,270 92,022
Capital stock and other capital (less treasury stock) Retained earnings	16,248 44,599	16,880 43,229	17,869 44,116	17,653 43,893	18,173 45,500
Stockholders' equity	60,847	60,109	61,985	61,546	63,673
Total Liabilities and Stockholders' Equity	145,956	146,151	150,752	151,694	155,695
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	29,299	26,278	27,524	27,167	28,717
		(percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS  Total cash, U.S. Government and other securities	6.0	5.3	4.7	4.9	4.9
Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	18.7 14.7 43.9 25.0 6.5 23.8 27.7 58.3 41.7	17.4 14.9 42.6 25.7 7.0 24.7 27.2 58.9 41.1	18.7 15.5 43.7 25.6 7.6 25.4 26.6 58.9 41.1	18.8 15.1 43.5 25.7 8.2 25.6 27.1 59.4 40.6	18.9 15.0 43.3 25.2 7.7 24.9 27.6 59.1 40.9

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ed Metal Pi Jnder \$25 I				Machinery	, Except E	lectrical <sup>1</sup>		Machinery, Except Electrical Assets Under \$25 Million <sup>1</sup>					
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million	dollars)				(million	dollars)				(million o	dollars)			
3,480 467	2,903 404	3,025 429	2,912 691	2,897 516	17,103 1,374	16,243 2,533	17,605 2,456	19,283 1,839	20,652 1,930	4,375 683	4,289 651	4,187 904	3,635 666	3,979 633	
3,947	3,307	3,453	3,603	3,414	18,477	18,776	20,061	21,122	22,582	5,058	4,940	5,091	4,302	4,612	
676	597	616	743	695	10,843	10,505	12,005	10,058	11,281	1,405	1,205	1,016	988	797	
4,623	3,904	4,069	4,346	4,109	29,320	29,281	32,066	31,180	33,863	6,464	6,145	6,107	5,290	5,409	
10,232 7,114 988	9,598 7,204 1,057	10,708 7,713 1,084	10,630 7,377 990	10,816 7,896 1,132	73,711 53,392 25,913	72,163 51,577 27,638	72,563 53,054 27,409	75,062 53,610 28,032	75,745 54,948 27,399	10,258 10,025 1,414	10,426 9,705 1,354	10,754 9,341 1,296	10,581 10,302 1,384	10,577 10,231 1,323	
22,956	21,763	23,574	23,342	23,953	182,336	180,659	185,092	187,884	191,956	28,161	27,630	27,499	27,558	27,540	
27,442 531 16,967	28,856 489 17,483	28,654 501 17,408	29,242 625 17,944	28,817 612 17,788	167,815 4,023 94,330	166,609 4,126 93,035	168,140 4,059 93,644	169,219 4,070 93,432	173,421 4,141 95,576	31,319 480 20,527	31,875 559 20,676	33,071 525 21,381	32,853 500 21,060	33,606 559 21,614	
11,006	11,862	11,747	11,924	11,641	77,508	77,700	78,556	79,857	81,987	11,273	11,758	12,215	12,293	12,552	
2,303	2,788	2,217	2,132	2,224	180,046	191,369	201,694	209,674	215,137	2,240	2,185	2,294	2,490	2,546	
36,265	36,413	37,538	37,397	37,818	439,890	449,727	465,341	477,414	489,080	41,673	41,573	42,007	42,340	42,637	
						0.740	44.500	10.110							
1,630 316	2,035 285	2,310 296	2,618 214	2,200 243	8,953 6,650	8,740 7,382	11,538 10,354	12,148 13,493	11,726 9,810	2,321 458	2,280 701	2,079 729	2,211 670	2,250 510	
4,583 180	4,664 148	5,149 155	4,551 192	4,847 202	42,083 7,574	44,086 7,931	42,319 7,592	43,958 7,710	44,243 9,136	4,894 227	4,872 183	5,083 171	5,012 280	5,150 214	
									·						
873 333 1,924	975 351 2,173	1,122 262 2,242	868 346 2,151	927 363 2,504	2,958 6,190 54,376	2,665 5,899 54,648	2,621 6,125 52,456	3,233 4,215 52,980	3,646 3,223 53,600	1,070 427 3,357	1,067 501 3,144	1,054 537 3,062	1,082 568 3,232	1,304 647 2,956	
9,838	10,630	11,535	10,939	11,286	128,785	131,351	133,005	137,737	135,385	12,754	12,748	12,717	13,054	13,031	
4,772 2,678	4,863 2,482	4,742 2,394	4,965 2,883	4,845 3,052	26,535 49,681	25,852 49,840	26,601 50,849	26,515 54,592	26,606 58,547	4,443 4,599	4,891 4,239	4,681 4,045	4,982 3,929	5,310 3,817	
688	733	590	419	321	55,107	59,332	59,813	61,560	64,567	1,074	700	818	714	1,069	
17,976	18,708	19,261	19,206	19,504	260,108	266,375	270,268	280,403	285,105	22,869	22,578	22,260	22,679	23,227	
2,029 16,260	2,276 15,429	2,595 15,682	2,258 15,933	2,523 15,791	79,654 100,128	79,761 103,591	86,484 108,590	85,583 111,428	85,064 118,911	5,211 13,593	5,168 13,826	4,978 14,769	4,856 14,806	4,250 15,160	
18,289	17,705	18,277	18,191	18,314	179,782	183,352	195,074	197,011	203,975	18,804	18,994	19,747	19,661	19,410	
36,265	36,413	37,538	37,397	37,818	439,890	449,727	465,341	477,414	489,080	41,673	41,573	42,007	42,340	42,637	
13,118	11,133	12,039	12,403	12,667	53,551	49,307	52,086	50,146	56,571	15,407	14,882	14,782	14,503	14,508	
(t	ercent of to	otal assets	)		(p	ercent of t	otal assets	)		(pe	ercent of to	otal assets)			
12.7	10.7	10.8	11.6	10.9	6.7	6.5	6.9	6.5	6.9	15.5	14.8	14.5	12.5	12.7	
28.2 19.6	26.4 19.8	28.5 20.5	28.4 19.7	28.6 20.9	16.8 12.1	16.0 11.5	15.6 11.4	15.7 11.2	15.5 11.2	24.6 24.1	25.1 23.3	25.6 22.2	25.0 24.3	24.8 24.0	
63.3	59.8	62.8	62.4	63.3	41.5	40.2	39.8	39.4	39.2	67.6	66.5	65.5	65.1	64.6	
30.3 8.7	32.6 10.0	31.3 10.6	31.9 10.8	30.8 9.9	17.6 5.6	17.3 5.5	16.9 6.6	16.7 6.9	16.8 5.8	27.0 10.3	28.3 10.9	29.1 10.5	29.0 10.7	29.4 11.0	
27.1 20.5	29.2 20.2	30.7 19.0	29.3 21.0	29.8 20.9	29.3 17.3	29.2 16.8	28.6 16.6	28.9 17.0	27.7 17.4	30.6 21.7	30.7 22.0	30.3 20.8	30.8 21.0	30.6 21.4	
49.6 50.4	51.4 48.6	51.3 48.7	51.4 48.6	51.6 48.4	59.1 40.9	59.2 40.8	58.1 41.9	58.7 41.3	58.3 41.7	54.9 45.1	54.3 45.7	53.0 47.0	53.6 46.4	54.5 45.5	

## TABLE 11.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	121,670 4,509	130,029 4,499	129,141 4,616	135,885 4,631	138,750 4,714
general, and administrative expenses	106,909	114,731	114,205	118,857	122,568
Income (or loss) from operations	10,251	10,800	10,320	12,397	11,468
Interest expense	2,168 4,952	2,197 8,298	2,520 9,901	2,386 9,004	2,451 7,975
Income (or loss) before income taxes	13,035	16,900	17,701	19,015	16,993
Provision for current and deferred domestic income taxes	4,059	5,150	4,996	6,425	5,577
Income (or loss) after income taxes	8,975	11,750	12,705	12,590	11,416
Cash dividends charged to retained earnings in current quarter	2,405	3,187	3,289	7,104	3,092
Net income retained in business	6,570	8,564	9,416	5,486	8,324
Retained earnings at beginning of quarter	154,036 (962)	160,311 1.179	168,788 (308)	178,166 (1,486)	181,190 (3,637)
Retained earnings at end of quarter	159,645	170,053	177,896	182,166	185,878
	.00,0.0	(percent of n		.02,.00	100,010
INCOME STATEMENT IN RATIO FORMAT		(10.00			
Net sales, receipts, and operating revenues	100.0 3.7 87.9	100.0 3.5 88.2	100.0 3.6 88.4	100.0 3.4 87.5	100.0 3.4 88.3
Income (or loss) from operations	8.4	8.3	8.0	9.1	8.3
Interest expense	1.8 4.1	1.7 6.4	2.0 7.7	1.8 6.6	1.8 5.7
Income (or loss) before income taxes	10.7	13.0	13.7	14.0	12.2
Provision for current and deferred domestic income taxes	3.3	4.0	3.9	4.7	4.0
Income (or loss) after income taxes	7.4	9.0	9.8	9.3	8.2
OPERATING RATIOS		(perce	nt)		
(see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	18.55 12.77	22.31 15.51	20.86 14.97	20.27 13.42	17.74 11.92
Annual rate of profit on total assets:					
Before income taxes	9.20 6.33	11.45 7.96	11.04 7.92	11.06 7.32	9.64 6.47
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.47	1.50	1.60	1.62	1.57
Total cash, U.S. Government and other securities to total current liabilities	0.30	0.34	0.38	0.42	0.42
Total stockholders' equity to total debt	2.50	2.76	2.94	3.12	3.12

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ele	Electrical and Electronic Equipment Assets Under \$25 Million Transportation Equipment <sup>1</sup>											ation Equip		
3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000
	(million d	lollars)				(million	dollars)				(million d	ollars)		
9,193 226	9,412 214	9,212 192	10,004 203	9,450 187	162,300 5,048	178,053 5,108	173,722 5,252	179,015 4,955	164,325 5,005	5,580 96	5,865 106	5,469 101	5,853 98	5,373 97
8,347	8,358	8,245	8,861	8,355	148,736	163,376	157,489	162,974	152,538	4,990	5,527	4,943	5,230	4,980
620	841	775	940	908	8,516	9,569	10,981	11,087	6,782	494	231	425	525	296
126 (14)	106 6	97 19	109 7	103 53	2,712 4,225	2,589 4,533	2,772 5,986	2,630 2,767	3,441 3,428	97 14	64 68	68 57	66 12	78 41
480	741	697	838	858	10,029	11,513	14,194	11,223	6,769	411	235	414	470	260
126	115	132	70	118	2,935	3,266	4,015	3,657	2,343	49	40	55	55	56
354	626	565	768	740	7,093	8,247	10,179	7,567	4,425	361	195	359	416	203
222	266	88	568	247	2,317	3,182	1,883	4,518	7,466	95	192	165	307	71
133	359	477	200	493	4,776	5,065	8,296	3,048	(3,041)	266	3	194	109	132
3,208	3,376	3,641	3,705	3,283	110,972	119,707	123,405	129,860	131,878	2,867	3,392	3,265	3,531	2,676
(97)	34	(3)	(215)	(45)	(373)	(669)	(1,593)	(541)	(917)	(21)	19	(3)	(9)	(16)
3,243	3,769	4,115	3,690	3,731	115,375	124,103	130,108	132,367	127,919	3,111	3,414	3,456	3,631	2,792
(	percent of I	net sales)			(	percent of	net sales)			(ı	percent of i	net sales)		
100.0 2.5 90.8	100.0 2.3 88.8	100.0 2.1 89.5	100.0 2.0 88.6	100.0 2.0 88.4	100.0 3.1 91.6	100.0 2.9 91.8	100.0 3.0 90.7	100.0 2.8 91.0	100.0 3.0 92.8	100.0 1.7 89.4	100.0 1.8 94.2	100.0 1.9 90.4	100.0 1.7 89.4	100.0 1.8 92.7
6.7	8.9	8.4	9.4	9.6	5.2	5.4	6.3	6.2	4.1	8.9	3.9	7.8	9.0	5.5
1.4 (0.2)	1.1 0.1	1.1 0.2	1.1 0.1	1.1 0.6	1.7 2.6	1.5 2.5	1.6 3.4	1.5 1.5	2.1 2.1	1.7 0.2	1.1 1.2	1.2 1.0	1.1 0.2	1.4 0.8
5.2	7.9	7.6	8.4	9.1	6.2	6.5	8.2	6.3	4.1	7.4	4.0	7.6	8.0	4.8
1.4	1.2	1.4	0.7	1.3	1.8	1.8	2.3	2.0	1.4	0.9	0.7	1.0	0.9	1.1
3.9	6.6	6.1	7.7	7.8	4.4	4.6	5.9	4.2	2.7	6.5	3.3	6.6	7.1	3.8
	(perce	ent)				(perc	ent)				(perce	ent)		
24.84 18.33	38.80 32.77	36.45 29.53	41.94 38.45	45.04 38.84	24.00 16.97	25.26 18.09	30.33 21.75	23.24 15.67	13.98 9.14	41.25 36.29	21.42 17.74	43.54 37.79	46.99 41.53	25.58 20.02
10.59 7.81	16.48 13.91	15.92 12.90	18.57 17.03	19.89 17.15	6.26 4.43	7.05 5.05	8.52 6.11	6.70 4.52	3.94 2.58	16.55 14.57	9.71 8.04	16.72 14.52	19.10 16.88	9.98 7.81
1.95	1.87	1.93	1.97	2.03	1.02	0.97	1.00	1.00	1.00	1.84	2.15	1.92	2.00	2.07
0.31	0.28	0.29	0.33	0.36	0.21	0.19	0.17	0.19	0.18	0.36	0.45	0.38	0.33	0.33
1.27	1.46	1.57	1.53	1.60	1.25	1.31	1.25	1.27	1.23	1.18	1.38	1.07	1.16	1.07

#### **TABLE 11.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 36 AND 37

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	19,339 8,515	21,075 8,773	30,377 6,477	35,118 7,758	34,574 10,030
Total cash on hand and in U.S. banks	27,854	29,848	36,854	42,875	44,604
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	15,843	19,629	22,127	24,719	26,001
Total cash, U.S. Government and other securities	43,697	49,477	58,981	67,594	70,605
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	76,743 62,327 28,626	78,173 63,251 30,390	85,406 65,924 34,743	88,259 68,629 35,689	88,379 70,707 36,716
Total current assets	211,393	221,292	245,054	260,171	266,407
Depreciable and amortizable fixed assets, including construction in progress	194,129 3,974 104,838	199,221 3,990 107,629	201,840 4,092 108,787	205,123 4,095 110,789	209,979 4,434 112,029
Net property, plant, and equipment	93,265	95.583	97.145	98,429	102,384
All other noncurrent assets, including investment in nonconsolidated entities, long-term	,	,	- , -	,	,
investments, intangibles, etc.	262,199	273,279	299,150	329,250	336,460
Total Assets	566,856	590,153	641,349	687,850	705,251
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	6,778 17,053 37,834 8,714	7,123 17,523 41,027 8,154	6,138 18,606 43,628 8,702	7,276 19,625 45,840 9,873	7,924 21,065 48,887 9,868
a. Loans from banksb. Other long-term debt	1,930 2,172 69,618	2,790 3,364 67,137	2,146 5,030 69,086	2,374 4,679 70,473	2,323 3,986 75,505
Total current liabilities	144,101	147,118	153,336	160,141	169,559
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	24,000 60,450	19,801 59,184	18,669 64,924	18,467 67,971	18,478 68,851
minority stockholders' interest in consolidated domestic corporations	57,216 285,766	61,069 287,172	64,954 301,883	66,021 312,600	65,234 322,122
Capital stock and other capital (less treasury stock)  Retained earnings	121,445 159,645	132,928 170,053	161,570 177,896	193,084 182,166	197,251 185,878
Stockholders' equity	281,090	302,981	339,466	375,250	383,129
Total Liabilities and Stockholders' Equity	566,856	590,153	641,349	687,850	705,251
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	67,292	74,174	91,718	100,030	96,848
		(percent of to	tal assets)		
SELECTED BALANCE SHEET RATIOS  Total cash, U.S. Government and other securities	7.7	8.4	9.2	9.8	10.0
Trade accounts and trade notes receivable	13.5 11.0 37.3 16.5 4.9 25.4 14.9 50.4 49.6	13.2 10.7 37.5 16.2 5.2 24.9 13.4 48.7 51.3	13.3 10.3 38.2 15.1 5.0 23.9 13.0 47.1 52.9	12.8 10.0 37.8 14.3 4.9 23.3 12.6 45.4 54.6	12.5 10.0 37.8 14.5 5.0 24.0 12.4 45.7 54.3

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Ele	ectrical and Assets U	l Electronic Jnder \$25 I		nt		Transpor	tation Equ	ipment <sup>1</sup>		Transportation Equipment Assets Under \$25 Million					
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	
	(million	dollars)				(million	dollars)				(million d	ollars)			
1,572 62	1,363 87	1,466 136	1,702 114	1,718 137	9,310 3,387	10,240 4,052	10,127 2,196	8,531 1,852	10,449 3,101	907 214	867 130	829 102	871 34	904 27	
1,634	1,451	1,602	1,816	1,855	12,696	14,292	12,324	10,384	13,551	1,121	997	931	905	931	
347	525	371	434	417	34,268	30,123	26,507	32,442	27,098	266	373	446	210	218	
1,981	1,976	1,973	2,250	2,273	46,964	44,415	38,830	42,825	40,649	1,387	1,370	1,378	1,115	1,149	
4,928 4,893 520	5,118 5,408 579	5,527 4,997 659	5,654 4,924 523	5,432 4,882 395	56,581 89,248 37,558	51,995 84,567 40,589	54,115 89,610 41,978	51,824 86,549 44,107	55,642 90,611 45,631	2,177 2,995 498	2,086 2,802 349	2,181 2,821 567	2,243 2,861 511	2,247 3,439 423	
12,322	13,081	13,156	13,350	12,982	230,351	221,566	224,533	225,304	232,533	7,057	6,607	6,947	6,731	7,258	
9,521 204 5,447	9,253 183 5,362	8,505 162 5,033	8,940 149 5,375	8,701 138 5,390	252,934 4,100 131,990	256,405 4,176 130,383	258,614 4,313 131,769	253,404 4,348 130,341	263,604 4,439 135,625	5,637 133 3,333	5,694 160 3,181	5,622 138 3,132	5,397 138 3,113	5,470 167 3,089	
4,278	4,074	3,633	3,714	3,449	125,044	130,199	131,157	127,411	132,418	2,436	2,672	2,628	2,423	2,547	
1,536	831	727	975	828	284,938	301,547	310,303	317,230	322,347	431	423	327	698	603	
18,136	17,986	17,517	18,039	17,259	640,332	653,311	665,992	669,945	687,298	9,924	9,702	9,903	9,852	10,408	
1,550 286 2,406	1,447 333 2,665	1,349 262 2,659	1,374 181 2,696	1,150 148 2,570	5,124 22,877 65,587	5,509 24,302 66,362	7,113 24,718 66,970	6,771 25,558 66,766	7,117 26,829 69,100	883 364 1,490	516 193 1,187	820 64 1,374	656 84 1,232	701 119 1,278	
70	69	90	114	220	6,824	7,703	8,550	8,866	8,850	30	37	58	39	47	
348 217 1,449	414 155 1,910	383 255 1,815	538 247 1,634	335 255 1,713	1,988 2,384 121,927	2,626 2,303 119,503	2,686 2,220 111,932	2,616 2,991 111,020	2,931 2,889 114,337	192 109 757	222 119 800	368 111 822	408 90 853	325 127 901	
6,326	6,992	6,813	6,785	6,389	226,713	228,309	224,188	224,589	232,053	3,826	3,075	3,618	3,362	3,498	
1,939 1,728	1,576 1,289	1,188 1,428	1,520 1,371	1,298 1,589	32,594 68,232	32,164 72,141	39,421 74,110	41,793 72,983	41,862 75,957	850 990	1,216 928	1,118 1,085	1,162 1,060	1,142 1,387	
410	491	435	375	360	145,636	138,378	141,073	137,382	143,816	275	86	277	265	320	
10,405 4,489	10,349 3,868	9,864 3,538	10,050 4,299	9,637 3,892	473,175 51,782	470,993 58,216	478,793 57,092	476,747 60,830	493,688 65,691	5,941 872	5,304 984	6,099 348	5,848 373	6,346 1,270	
3,243	3,769	4,115	3,690	3,731	115,375	124,103	130,108	132,367	127,919	3,111	3,414	3,456	3,631	2,792	
7,732	7,637	7,653	7,989	7,622	167,158	182,319	187,200	193,198	193,611	3,983	4,398	3,804	4,003	4,062	
18,136	17,986	17,517	18,039	17,259	640,332	653,311	665,992	669,945	687,298	9,924	9,702	9,903	9,852	10,408	
5,996	6,089	6,344	6,565	6,593	3,638	(6,743)	345	716	480	3,231	3,532	3,330	3,369	3,760	
(p	ercent of to	otal assets	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)			
10.9	11.0	11.3	12.5	13.2	7.3	6.8	5.8	6.4	5.9	14.0	14.1	13.9	11.3	11.0	
27.2 27.0 67.9 23.6 13.2 34.9 20.2	28.5 30.1 72.7 22.6 13.1 38.9 15.9	31.6 28.5 75.1 20.7 12.8 38.9 14.9 56.3	31.3 27.3 74.0 20.6 13.0 37.6 16.0 55.7	31.5 28.3 75.2 20.0 10.9 37.0 16.7 55.8	7.3 8.8 13.9 36.0 19.5 5.1 35.4 15.7 73.9	8.0 12.9 33.9 19.9 5.3 34.9 16.0 72.1	3.6 8.1 13.5 33.7 19.7 5.5 33.7 17.0 71.9	7.7 12.9 33.6 19.0 5.7 33.5 17.1 71.2	8.1 13.2 33.8 19.3 5.8 33.8 17.1 71.8	21.9 30.2 71.1 24.5 15.6 38.6 18.5 59.9	21.5 28.9 68.1 27.5 10.8 31.7 22.1 54.7	22.0 28.5 70.2 26.5 13.8 36.5 22.2 61.6	22.8 29.0 68.3 24.6 12.6 34.1 22.6 59.4	21.6 33.0 69.7 24.5 12.2 33.6 24.3 61.0	
42.6	42.5	43.7	44.3	44.2	26.1	27.9	28.1	28.8	28.2	40.1	45.3	38.4	40.6	39.0	

#### **TABLE 12.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

		Motor Vehicl	es and Equip	Motor Vehicles and Equipment <sup>1 2</sup>						
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000					
		(million de	ollars)							
Net sales, receipts, and operating revenues	114,498 3,876	124,261 3,712	126,357 3,928	125,984 3,691	116,411 3,784					
general, and administrative expenses	106,322	115,416	115,666	116,020	110,217					
Income (or loss) from operations	4,300	5,133	6,762	6,273	2,410					
Interest expense	1,862 4,292	1,636 5,051	1,767 5,102	1,642 2,196	2,528 3,831					
Income (or loss) before income taxes	6,729	8,549	10,097	6,827	3,712					
Provision for current and deferred domestic income taxes	1,812	2,411	2,776	2,433	974					
Income (or loss) after income taxes	4,917	6,138	7,321	4,394	2,738					
Cash dividends charged to retained earnings in current quarter	1,732	2,231	1,185	3,520	6,969					
Net income retained in business	3,186	3,907	6,136	875	(4,230)					
Retained earnings at beginning of quarter	62,283	64,585	67,819	73,548	73,100					
noncash dividends, etc.  Retained earnings at end of quarter	(241) 65,228	(654) 67,838	(1,077) 72,878	(509) 73,914	(591) 68,278					
Notalinou our lings at one of quartor	00,220	(percent of n		70,011	00,270					
INCOME STATEMENT IN RATIO FORMAT		(percent or n	ict sales)							
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.4 92.9	100.0 3.0 92.9	100.0 3.1 91.5	100.0 2.9 92.1	100.0 3.3 94.7					
Income (or loss) from operations	3.8	4.1	5.4	5.0	2.1					
Interest expense	1.6 3.7	1.3 4.1	1.4 4.0	1.3 1.7	2.2 3.3					
Income (or loss) before income taxes	5.9	6.9	8.0	5.4	3.2					
Provision for current and deferred domestic income taxes	1.6	1.9	2.2	1.9	0.8					
Income (or loss) after income taxes	4.3	4.9	5.8	3.5	2.4					
OPERATING RATIOS (see explanatory notes)		(perce	nt)							
Annual rate of profit on stockholders' equity at end of period:										
Before income taxes.  After income taxes.	24.98 18.26	28.69 20.60	32.62 23.65	21.16 13.62	11.63 8.58					
Annual rate of profit on total assets:  Before income taxes	6.25 4.56	7.77 5.58	8.97 6.51	5.98 3.85	3.18 2.34					
BALANCE SHEET RATIOS (based on succeeding table)	1.00	0.00	0.01	0.00	2.04					
Total current assets to total current liabilities	0.93	0.84	0.88	0.86	0.85					
Total cash, U.S. Government and other securities to total current liabilities	0.29	0.25	0.23	0.23	0.19					
Total stockholders' equity to total debt	1.22	1.32	1.25	1.26	1.19					

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehicles and Equipment Assets Under \$25 Million <sup>1</sup>					craft, Guide	ed Missiles	, and Part	s¹	Airc	raft, Guide Assets Ur	d Missiles, ider \$25 Mi		5
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
2,415 42	2,596 38	2,135 36	2,516 40	2,428 46	36,849 937	41,790 1,124	35,155 1,060	40,515 999	36,288 976	877 17	878 23	1,023 31	809 26	738 18
2,269	2,462	1,949	2,297	2,320	32,790	37,275	31,054	36,110	32,095	675	746	870	692	665
104	96	150	179	62	3,122	3,391	3,041	3,407	3,217	184	109	122	91	55
28 8	27 19	27 9	27 6	39 24	678 9	750 (239)	782 770	753 711	714 (190)	43 (1)	19 56	18 24	18 1	13 15
84	88	132	159	47	2,453	2,402	3,029	3,365	2,313	140	146	127	73	57
14	18	28	35	25	839	705	907	929	1,181	22	14	22	12	11
70	69	103	124	22	1,614	1,698	2,122	2,436	1,132	119	131	105	62	46
39	74	20	120	23	449	801	487	837	335	22	69	37	134	5
31	(5)	83	4	(1)	1,165	897	1,635	1,599	797	97	62	68	(72)	41
1,041	1,297	1,077	1,472	765	38,305	43,601	44,850	45,253	47,438	100	160	694	850	743
19	16	(4)	(31)	0	(33)	101	(452)	(46)	(195)	(25)	11	(10)	10	14
1,091	1,308	1,156	1,445	764	39,437	44,598	46,033	46,806	48,040	171	233	752	788	799
(	percent of i	net sales)			(1	percent of	net sales)			(F	ercent of r	net sales)		
100.0 1.8 93.9	100.0 1.5 94.8	100.0 1.7 91.3	100.0 1.6 91.3	100.0 1.9 95.5	100.0 2.5 89.0	100.0 2.7 89.2	100.0 3.0 88.3	100.0 2.5 89.1	100.0 2.7 88.4	100.0 2.0 77.0	100.0 2.7 85.0	100.0 3.1 85.0	100.0 3.2 85.6	100.0 2.5 90.0
4.3	3.7	7.0	7.1	2.6	8.5	8.1	8.7	8.4	8.9	21.0	12.4	11.9	11.2	7.5
1.2 0.3	1.0 0.7	1.3 0.4	1.1 0.3	1.6 1.0	1.8 0.0	1.8 (0.6)	2.2 2.2	1.9 1.8	2.0 (0.5)	4.9 (0.1)	2.2 6.4	1.8 2.3	2.2 0.1	1.8 2.0
3.5	3.4	6.2	6.3	1.9	6.7	5.7	8.6	8.3	6.4	16.0	16.6	12.4	9.1	7.7
0.6	0.7	1.3	1.4	1.0	2.3	1.7	2.6	2.3	3.3	2.5	1.7	2.2	1.5	1.5
2.9	2.7	4.8	4.9	0.9	4.4	4.1	6.0	6.0	3.1	13.5	15.0	10.2	7.6	6.2
	(perce	ent)				(perce	ent)				(perce	nt)		
25.21 21.04	21.52 17.01	37.88 29.71	40.72 31.86	12.78 6.00	21.03 13.84	19.36 13.68	24.08 16.87	26.55 19.22	17.79 8.71	70.07 59.24	71.79 64.66	57.12 47.03	31.62 26.50	23.93 19.35
8.32 6.94	8.88 7.02	14.21 11.15	16.11 12.61	4.17 1.96	5.90 3.88	5.69 4.02	7.16 5.02	8.09 5.86	5.38 2.63	28.87 24.41	28.41 25.59	22.76 18.74	13.71 11.49	12.46 10.08
1.54	1.89	1.80	1.81	1.86	1.13	1.19	1.20	1.26	1.27	2.30	2.23	2.10	2.31	2.90
0.19	0.31	0.25	0.24	0.24	0.07	0.10	0.08	0.13	0.17	0.48	0.44	0.51	0.37	0.50
0.89	1.27	1.01	1.17	0.80	1.27	1.26	1.23	1.25	1.28	1.03	0.90	0.86	1.00	1.44

#### **TABLE 12.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 371 AND 372, 6

		Motor Vehic	les and Equip	ment <sup>1 2</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	7,003	7,250	7,175	4,342	5,708
Time deposits in the United States, including negotiable certificates of deposit	2,387	2,908	1,930	1,701	2,052
Total cash on hand and in U.S. banks	9,390	10,158	9,105	6,043	7,761
commercial paper, etc	31,136	26,212	23,195	27,436	20,167
Total cash, U.S. Government and other securities	40,526	36,370	32,299	33,478	27,928
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	32,983 28,056 28,000	28,728 26,582 30,383	30,077 28,879 31,234	29,004 27,906 32,794	33,083 30,294 33,180
Total current assets	129,565	122,063	122,490	123,182	124,485
Depreciable and amortizable fixed assets, including construction in progress	177,445 2,135	176,776 2,117	178,825 2,200	174,743 2,245	184,962 2,293
Less: Accumulated depreciation, depletion, and amortization	89,224 90,356	85,564 93.330	86,811 94.214	85,555 91,433	90,572 96,683
All other noncurrent assets, including investment in nonconsolidated entities, long-term	90,336	93,330	94,214	91,433	90,003
investments, intangibles, etc.	211,082	224,748	233,401	242,275	246,044
Total Assets	431,003	440,141	450,104	456,890	467,212
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	3,187 18,384 51,054 4,299 1,230 1,034 60,163 139,352 25,203 39,231 119,470	3,775 20,073 51,708 5,697 1,707 1,080 61,361 145,402 23,790 40,107 111,644	4,674 20,437 52,462 6,073 1,693 818 53,382 139,539 31,460 40,118 115,157	4,731 21,836 51,759 6,270 1,580 674 55,641 142,491 33,876 39,778 111,676	5,076 21,956 54,149 6,043 2,120 691 56,123 146,157 34,525 42,619 116,176
Total liabilities.	323,256	320,944	326,274	327,822	339,477
Capital stock and other capital (less treasury stock)	42,519 65,228	51,360 67,838	50,952 72,878	55,155 73,914	59,457 68,278
Stockholders' equity	107,747	119,197	123,830	129,069	127,735
Total Liabilities and Stockholders' Equity	431,003	440,141	450,104	456,890	467,212
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	(9,786)	(23,339)	(17,049)	(19,309)	(21,672)
SELECTED BALANCE SHEET RATIOS		(percent of to	iai asseis <i>j</i>		
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable. Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities. Stockholders' equity.	9.4 7.7 6.5 30.1 21.0 5.5 32.3 14.9 75.0 25.0	8.3 6.5 6.0 27.7 21.2 6.1 33.0 14.5 72.9 27.1	7.2 6.7 6.4 27.2 20.9 6.1 31.0 15.9 72.5 27.5	7.3 6.3 6.1 27.0 20.0 6.3 31.2 16.1 71.8 28.2	6.0 7.1 6.5 26.6 20.7 6.4 31.3 16.5 72.7 27.3

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Motor Vehi Assets U	cles and E			Air	craft, Guid	raft, Guided Missiles, and Parts <sup>1</sup>					d Missiles, nder \$25 Mi		<b>s</b>
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999 <sup>3</sup>	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)				(million d	ollars)		
260 32		297 50	333 26	374 22	1,329 813	1,860 1,031	1,939 192	2,862 122	3,214 996	226 14	158 0	157 0	118 0	128 0
293	396	347	359	397	2,141	2,892	2,131	2,984	4,211	239	158	157	118	128
61	51	34	33	38	2,517	3,160	2,563	4,493	6,447	30	81	151	95	92
354	447	381	392	435	4,658	6,051	4,694	7,477	10,658	270	239	308	213	220
961 1,472 107	927 1,246 92	996 1,299 86	1,035 1,328 139	1,142 1,673 91	18,376 44,126 7,638	18,045 41,111 8,314	18,204 43,120 8,314	17,478 40,883 9,233	17,293 41,942 10,145	444 519 61	396 553 32	387 523 43	481 530 102	414 545 85
2,894	2,713	2,763	2,894	3,341	74,799	73,520	74,332	75,072	80,037	1,294	1,219	1,261	1,326	1,264
2,265 51 1,286	2,134 38 1,135	1,947 34 1,102	2,050 49 1,212	2,340 59 1,367	59,863 1,616 34,553	63,502 1,535 36,506	63,232 1,574 36,633	61,713 1,537 36,411	61,339 1,547 36,555	1,187 29 683	1,454 17 730	1,658 19 786	1,415 29 846	1,238 23 765
1,029	1,037	878	888	1,031	26,925	28,532	28,173	26,838	26,331	533	741	891	597	497
131	198	71	164	116	64,599	66,938	66,698	64,369	65,607	119	93	86	221	69
4,054	3,947	3,712	3,946	4,488	166,324	168,989	169,203	166,279	171,975	1,946	2,054	2,238	2,144	1,830
476	291	414	405	401	1,341	1.091	1,681	1,625	1,710	74	23	127	109	106
152	36	49	18	19	2,904	1,081 2,927	2,705	2,445	3,571	39	37	1	15	0
822 1	700 16	655 11	658 29	775 14	10,765 2,392	10,990 1,918	10,495 2,256	11,043 2,387	10,976 2,576	130 16	153 9	163 20	155 4	125 1
93		156	165	159	673	722	831	864	684	60	59	103	124	98
25 304		25 229	24 302	77 354	1,165 46,805	1,053 43,192	1,214 42,584	2,138 39,222	1,949 41,621	69 176	103 163	62 124	50 119	25 81
1,874	1,436	1,539	1,601	1,798	66,044	61,884	61,766	59,725	63,087	563	546	599	575	436
260 489		239 491	330 392	505 660	4,860 25,690	5,509 27,993	4,468 29,873	4,333 29,048	3,619 29,222	313 224	509 170	458 282	381 254	247 185
93	39	50	61	63	23,074	23,968	22,783	22,485	24,028	43	15	8	5	9
2,716		2,319	2,385	3,025	119,668	119,353	118,890	115,590	119,957	1,144	1,241	1,346	1,215	877
247 1,091	321 1,308	237 1,156	117 1,445	699 764	7,219 39,437	5,038 44,598	4,280 46,033	3,883 46,806	3,978 48,040	630 171	580 233	140 752	141 788	154 799
1,338	1,629	1,392	1,562	1,463	46,656	49,636	50,313	50,689	52,018	802	813	892	929	953
4,054	3,947	3,712	3,946	4,488	166,324	168,989	169,203	166,279	171,975	1,946	2,054	2,238	2,144	1,830
1,020	1,277	1,224	1,293	1,543	8,755	11,636	12,566	15,347	16,950	730	673	661	751	829
	(percent of to	otal assets)	)		(p	ercent of t	otal assets	)		(pe	ercent of to	tal assets)		
8.7 23.7		10.3 26.8	9.9 26.2	9.7 25.4	2.8 11.0	3.6 10.7	2.8 10.8	4.5 10.5	6.2 10.1	13.9 22.8	11.6 19.3	13.8 17.3	9.9 22.5	12.0 22.6
36.3 71.4	31.6	35.0	33.6 73.3	37.3	26.5	24.3 43.5	25.5	24.6	24.4	26.6 66.5	26.9	23.4 56.3	24.7	29.8
25.4	26.3	74.4 23.7	22.5	74.4 23.0	45.0 16.2	16.9	43.9 16.7	45.1 16.1	46.5 15.3	27.4	59.4 36.1	39.8	61.8 27.9	69.1 27.2
18.4 46.2		17.3 41.5	15.5 40.6	14.6 40.1	3.7 39.7	3.4 36.6	3.8 36.5	4.3 35.9	4.6 36.7	12.4 29.0	10.8 26.6	13.1 26.8	13.9 26.8	12.5 23.8
18.5 67.0	21.4	19.7 62.5	18.3 60.4	26.0 67.4	18.4 71.9	19.8 70.6	20.3 70.3	20.1 69.5	19.1 69.8	27.6 58.8	33.1 60.4	33.1 60.2	29.6 56.7	23.6 47.9
33.0		37.5	39.6	32.6	28.1	29.4	29.7	30.5	30.2	41.2	39.6	39.8	43.3	52.1

### **TABLE 13.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

		Instruments a	nd Related Pr	oducts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	29,547 1,320	30,327 1,258	30,230 1,224	32,241 1,311	31,635 1,456
general, and administrative expenses	24,823	26,012	25,593	27,114	26,039
Income (or loss) from operations	3,404	3,058	3,412	3,816	4,140
Interest expense	930 1,396	897 2,668	868 1,838	792 1,419	794 698
Income (or loss) before income taxes	3,870	4,829	4,381	4,443	4,044
Provision for current and deferred domestic income taxes	1,126	1,126	1,078	1,252	1,319
Income (or loss) after income taxes	2,743	3,703	3,303	3,191	2,726
Cash dividends charged to retained earnings in current quarter	1,238	1,392	1,669	1,868	977
Net income retained in business	1,505	2,312	1,634	1,323	1,749
Retained earnings at beginning of quarter	42,032 (648)	39,343 (359)	44,798 (958)	47,041	45,987 (475)
noncash dividends, etc	42,889	41,296	45,475	48,202	47,261
	,555	(percent of n		10,202	,201
INCOME STATEMENT IN RATIO FORMAT		(percent of fr	ct saics <sub>j</sub>		
Net sales, receipts, and operating revenues	100.0 4.5 84.0	100.0 4.1 85.8	100.0 4.1 84.7	100.0 4.1 84.1	100.0 4.6 82.3
Income (or loss) from operations	11.5	10.1	11.3	11.8	13.1
Interest expense	3.1	3.0	2.9	2.5	2.5
All other nonoperating income (expense)	4.7	8.8	6.1	4.4	2.2
Income (or loss) before income taxes	13.1	15.9	14.5	13.8	12.8
Provision for current and deferred domestic income taxes	3.8	3.7	3.6	3.9	4.2
Income (or loss) after income taxes	9.3	12.2	10.9	9.9	8.6
OPERATING RATIOS (see explanatory notes)		(percei	nt)		
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	23.36 16.56	28.61 21.94	23.57 17.77	23.16 16.63	21.23 14.31
Annual rate of profit on total assets:  Before income taxes	9.88 7.01	12.47 9.56	10.98 8.27	10.99 7.89	10.06 6.78
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.53	1.51	1.61	1.62	1.61
Total cash, U.S. Government and other securities to total current liabilities	0.24	0.24	0.31	0.29	0.28
Total stockholders' equity to total debt	1.36	1.43	1.68	1.75	1.76

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

In	struments Assets	and Relate Under \$25		s	Other	· Durable M	lanufacturi	ng Industr	ies <sup>1</sup>	Other Durable Manufacturing Industries Assets Under \$25 Million <sup>1</sup>				
3Q 1999	4Q 1999	1Q 2000	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)				(million o	lollars)		
4,149 123	4,366 117	4,408 109	4,604 117	4,342 117	46,300 1,123	45,770 1,137	44,382 1,127	46,138 1,199	44,107 1,157	18,072 362	17,379 385	16,448 357	17,017 412	15,804 365
3,825	4,138	3,931	4,184	3,984	41,533	42,033	40,073	41,478	40,409	16,352	16,278	14,929	15,574	14,779
202	110	368	303	241	3,644	2,600	3,182	3,461	2,541	1,358	716	1,161	1,030	660
55 7	56 (34)	56 7	85 25	67 (8)	867 170	838 540	834 201	873 120	902 405	287 29	271 (1)	262 34	251 41	263 143
154	20	319	242	166	2,947	2,301	2,549	2,708	2,045	1,101	443	933	820	541
64	42	80	141	94	781	622	679	825	675	149	161	92	111	96
89	(22)	239	102	73	2,167	1,679	1,870	1,883	1,370	952	282	841	709	445
141	121	106	57	43	554	727	805	910	474	259	331	454	516	205
(52)	(143)	134	45	30	1,613	952	1,065	972	896	693	(49)	387	192	240
(3,673)	(3,246)	(2,086)	(1,982)	(3,952)	35,487	35,687	36,048	35,737	36,792	9,518	8,508	8,699	9,333	8,063
11	(39)	(51)	(10)	(59)	(108)	(254)	(276)	(91)	(19)	20	(181)	(28)	(84)	18
(3,714)	(3,428)	(2,004)	(1,947)	(3,981)	36,992	36,385	36,837	36,618	37,669	10,231	8,278	9,058	9,442	8,321
(	(percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0 3.0 92.2	100.0 2.7 94.8	100.0 2.5 89.2	100.0 2.5 90.9	100.0 2.7 91.8	100.0 2.4 89.7	100.0 2.5 91.8	100.0 2.5 90.3	100.0 2.6 89.9	100.0 2.6 91.6	100.0 2.0 90.5	100.0 2.2 93.7	100.0 2.2 90.8	100.0 2.4 91.5	100.0 2.3 93.5
4.9	2.5	8.3	6.6	5.5	7.9	5.7	7.2	7.5	5.8	7.5	4.1	7.1	6.1	4.2
1.3 0.2	1.3 (0.8)	1.3 0.2	1.9 0.5	1.5 (0.2)	1.9 0.4	1.8 1.2	1.9 0.5	1.9 0.3	2.0 0.9	1.6 0.2	1.6 0.0	1.6 0.2	1.5 0.2	1.7 0.9
3.7	0.5	7.2	5.3	3.8	6.4	5.0	5.7	5.9	4.6	6.1	2.5	5.7	4.8	3.4
1.5	1.0	1.8	3.1	2.2	1.7	1.4	1.5	1.8	1.5	0.8	0.9	0.6	0.7	0.6
2.2	(0.5)	5.4	2.2	1.7	4.7	3.7	4.2	4.1	3.1	5.3	1.6	5.1	4.2	2.8
	(perc	ent)				(perce	ent)				(perce	ent)		
15.27 8.90	2.23 (2.51)	27.74 20.82	20.11 8.44	13.90 6.06	25.12 18.47	19.56 14.27	21.70 15.92	22.80 15.85	16.78 11.25	36.21 31.32	16.08 10.23	32.64 29.43	27.06 23.39	19.77 16.25
6.33 3.69	0.88 (0.99)	12.93 9.70	9.55 4.01	6.41 2.79	9.88 7.26	7.80 5.69	8.56 6.28	9.13 6.35	6.75 4.52	14.51 12.55	6.01 3.82	12.40 11.18	10.98 9.49	7.63 6.27
2.05	2.04	2.19	2.33	2.31	1.68	1.75	1.73	1.76	1.80	1.86	1.93	1.92	2.06	1.99
0.48	0.43	0.50	0.52	0.52	0.23	0.26	0.25	0.24	0.24	0.30	0.35	0.34	0.35	0.32
1.44	1.23	1.64	1.67	1.53	1.11	1.15	1.12	1.16	1.15	0.99	0.87	0.93	1.04	0.96

### **TABLE 13.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38 AND OTHER DURABLE MANUFACTURING INDUSTRIES

	Instruments and Related Products <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
ASSETS		(million d				
Cash and demand deposits in the United States	4,260	4,153	5,322	5,683	5,344	
Time deposits in the United States, including negotiable certificates of deposit	995	777	1,002	876	834	
Total cash on hand and in U.S. banks	5,255	4,929	6,324	6,559	6,178	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	3,624	4,040	5,237	4,920	4,930	
Total cash, U.S. Government and other securities	8,879	8,969	11,561	11,479	11,108	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	21,729	21,146	22,088	23,417	23,447	
Inventories	17,517 9,735	16,616 8,939	17,700 9.609	18,355   9,884	18,967 9,657	
Total current assets	57,859	55,671	60,958	63,136	63,179	
Depreciable and amortizable fixed assets, including construction in progress	56,974	56,093	56,151	56,175	56,047	
Land and mineral rights	2,086 31,321	1,945 30,307	1,828 31,651	1,828	1,806 31,997	
	27,738	27,730	26,329	31,729 26,274	25,857	
Net property, plant, and equipment  All other noncurrent assets, including investment in nonconsolidated entities, long-term	21,130	21,130	20,329	20,274	25,657	
investments, intangibles, etc	71,053	71,541	72,390	72,364	71,758	
Total Assets	156,651	154,941	159,677	161,774	160,794	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Short-term debt, original maturity of 1 year or less:						
a. Loans from banks	3,146	2,577	2,116	2,095	2,151	
b. Other short-term debt, including commercial paper	3,831 7,859	3,090 7,712	4,109 8,784	4,445   8,775	4,325 9,372	
Income taxes accrued, prior and current years, net of payments	2,432	2,328	2,888	2,943	3,347	
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	4.223	4,411	4,128	4.051	4.083	
b. Other long-term debt	480	625	762	875	1,045	
All other current liabilities, including excise and sales taxes, and accrued expenses	15,809	16,225	15,055	15,882	14,825	
Total current liabilities	37,780	36,967	37,841	39,067	39,149	
Long-term debt (due in more than 1 year):  a. Loans from banks	23,722	24,263	21,656	21,558	21,258	
b. Other long-term debt	13,432	12,091	11,581	10,907	10,545	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	15,446	14,099	14,238	13,510	13,631	
Total liabilities	90,380	87,420	85,317	85,042	84,584	
Capital stock and other capital (less treasury stock)	23,382	26,226	28,886	28,530	28,950	
Retained earnings	42,889	41,296	45,475	48,202	47,261	
Stockholders' equity  Total Liabilities and Stockholders' Equity	66,271 156,651	67,521 154,941	74,361 159,677	76,732 161,774	76,211 160,794	
NET WORKING CAPITAL	150,051	154,941	159,677	161,774	160,794	
	00.070	40.704	00.447	04.000	04.000	
Excess of total current assets over total current liabilities	20,079	18,704 (percent of to	23,117	24,069	24,030	
SELECTED BALANCE SHEET RATIOS		(percent or to	iai asseis)			
Total cash, U.S. Government and other securities	5.7	5.8	7.2	7.1	6.9	
Trade accounts and trade notes receivable	13.9 11.2	13.6 10.7	13.8	14.5 11.3	14.6	
Inventories	36.9	35.9	11.1 38.2	39.0	11.8 39.3	
Net property, plant, and equipment	17.7	17.9	16.5	16.2	16.1	
Short-term debt, including installments on long-term debt	7.5 24.1	6.9 23.9	7.0 23.7	7.1 24.1	7.2 24.3	
Long-term debt.	24.1 23.7	23.9 23.5	23.7 20.8	24.1	24.3 19.8	
Total liabilities	57.7	56.4	53.4	52.6	52.6	
Stockholders' equity	42.3	43.6	46.6	47.4	47.4	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

In	struments Assets	and Relate Under \$25		ts	Othe	r Durable N	/lanufacturi	ng Industr	ries <sup>1</sup>	Other		anufacturii nder \$25 M	3	ies
3Q 1999	4Q 1999	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)				(million o	lollars)		
1,108 79	943 110	1,064 83	1,148 59	1,276 58	4,798 962	4,875 1,408	4,587 1,328	4,291 1,124	4,368 1,308	2,279 292	2,315 403	2,291 318	2,117 224	2,157 275
1,188	1,053	1,146	1,207	1,335	5,760	6,283	5,915	5,415	5,676	2,571	2,718	2,609	2,341	2,433
407	353	467	406	353	1,839	1,832	1,840	1,849	1,637	497	589	766	905	550
1,594	1,407	1,613	1,613	1,688	7,599	8,115	7,756	7,264	7,313	3,068	3,307	3,375	3,246	2,983
2,465 2,410 379	2,521 2,320 342	2,712 2,405 392	2,643 2,582 353	2,672 2,819 335	22,885 20,302 5,060	21,389 19,813 4,866	21,530 19,983 5,160	21,530 20,228 5,028	22,091 20,881 5,088	7,435 7,909 850	6,695 7,528 843	6,931 7,882 858	7,230 8,009 901	7,145 7,621 912
6,847	6,590	7,122	7,191	7,514	55,846	54,183	54,430	54,050	55,374	19,261	18,373	19,045	19,385	18,661
4,795 42 2,988	4,577 42 2,930	4,482 118 2,791	4,655 109 2,776	4,644 137 2,823	58,809 5,757 33,027	58,959 5,855 32,419	58,610 5,852 32,358	59,376 5,779 33,170	59,453 5,878 33,280	21,498 817 13,296	21,025 895 12,575	20,700 888 12,319	20,794 877 12,798	19,400 742 12,030
1,849	1,689	1,809	1,988	1,958	31,540	32,394	32,104	31,984	32,051	9,019	9,345	9,268	8,872	8,113
1,013	754	928	970	914	31,962	31,454	32,603	32,612	33,799	2,056	1,783	1,794	1,625	1,604
9,710	9,033	9,860	10,149	10,387	119,348	118,031	119,137	118,646	121,224	30,336	29,501	30,108	29,882	28,377
623 170 1,133 63	466 150 1,067 61	397 155 1,120 94	359 151 1,084 61	363 133 1,113 73	5,311 1,335 11,547 867	4,224 1,108 11,029 660	4,467 1,131 11,339 715	3,659 1,074 11,164 736	3,930 1,091 11,133 682	3,228 368 3,389 190	2,500 176 3,237 125	2,643 248 3,817 119	2,192 316 3,582 152	2,355 314 3,622 99
173 117	199 121	233 200	196 134	184 214	1,851 891	1,647 929	1,277 1,015	1,552 959	1,519 1,019	1,136 244	1,057 417	699 341	743 344	686 372
1,061 3,340	1,174 3,238	1,052 3,251	1,104 3,090	1,176 3,255	11,431 33,232	11,434 31,031	11,469 31,412	11,480 30,624	11,306 30,680	1,774 10,329	2,031 9,543	2,056 9,924	2,065 9,395	1,935 9,382
830	1,006	864	921	1,084	17,015	15,840	16,288	14,549	14,757	4,920	4,581	4,488	3,084	3,098
891	930	951	1,120	1,144	15,938	17,342	17,936	19,202	20,077	2,408	3,909	3,913	4,942	4,527
625	319	197	198	115	6,234	6,763	6,520	6,761	6,965	521 18,178	453	348	336	423
5,686 7,737 (3,714)	5,493 6,967 (3,428)	5,264 6,600 (2,004)	5,329 6,768 (1,947)	5,599 8,768 (3,981)	72,420 9,936 36,992	70,976 10,670 36,385	72,155 10,144 36,837	71,135 10,894 36,618	72,479 11,076 37,669	1,928 10,231	18,485 2,738 8,278	18,673 2,377 9,058	17,757 2,683 9,442	17,430 2,626 8,321
4,023	3,540	4,596	4,820	4,788	46,928	47,055	46,981	47,511	48,745	12,158	11,016	11,435	12,125	10,947
9,710	9,033	9,860	10,149	10,387	119,348	118,031	119,137	118,646	121,224	30,336	29,501	30,108	29,882	28,377
3,507	3,352	3,871	4,101	4,259	22,614	23,152	23,018	23,427	24,694	8,932	8,830	9,122	9,990	9,279
	ercent of to			4,239			otal assets		24,094			otal assets)		9,219
"			,		VF			,		· ·		· · · · · · · · · · · · · · · · · · ·		
16.4 25.4 24.8 70.5 19.0 11.2 34.4 17.7 58.6	15.6 27.9 25.7 73.0 18.7 10.4 35.8 21.4 60.8	16.4 27.5 24.4 72.2 18.3 10.0 33.0 18.4 53.4	15.9 26.0 25.4 70.9 19.6 8.3 30.4 20.1 52.5	16.2 25.7 27.1 72.3 18.9 8.6 31.3 21.4 53.9	6.4 19.2 17.0 46.8 26.4 7.9 27.8 27.6 60.7	6.9 18.1 16.8 45.9 27.4 6.7 26.3 28.1 60.1	6.5 18.1 16.8 45.7 26.9 6.6 26.4 28.7 60.6 39.4	6.1 18.1 17.0 45.6 27.0 6.1 25.8 28.4 60.0	6.0 18.2 17.2 45.7 26.4 6.2 25.3 28.7 59.8	10.1 24.5 26.1 63.5 29.7 16.4 34.0 24.2 59.9	11.2 22.7 25.5 62.3 31.7 14.1 32.3 28.8 62.7 37.3	11.2 23.0 26.2 63.3 30.8 13.1 33.0 27.9 62.0	10.9 24.2 26.8 64.9 29.7 12.0 31.4 26.9 40.6	10.5 25.2 26.9 65.8 28.6 13.1 33.1 26.9 61.4 38.6
41.4	39.2	46.6	47.5	46.1	39.3	39.9	39.4	40.0	40.2	40.1	37.3	38.0	40.6	

#### **TABLE 14.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

		Lumber and	l Wood Produ	cts <sup>1 2</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	19,586 516	18,196 520	17,528 501	18,783 583	17,590 533
general, and administrative expenses	17,467	16,594	16,024	16,894	16,439
Income (or loss) from operations	1,603	1,082	1,003	1,307	618
Interest expense	344 52	273 138	304 99	304 56	320 179
Income (or loss) before income taxes	1,311	947	798	1,059	477
Provision for current and deferred domestic income taxes	221	281	154	167	125
Income (or loss) after income taxes	1,090	665	643	892	353
Cash dividends charged to retained earnings in current quarter	307	329	335	566	232
Net income retained in business	782	336	309	325	121
Retained earnings at beginning of quarter	14,128	15,973	15,907	15,684	16,150
noncash dividends, etc	(62) 14,849	(282) 16,028	(157) 16.059	(147) 15,862	(42) 16,229
Totalilou duriningo ut dilu di quario:	11,010	(percent of n	-,	10,002	10,220
INCOME STATEMENT IN RATIO FORMAT		(percent or in	et sales)		
Net sales, receipts, and operating revenues	100.0 2.6 89.2	100.0 2.9 91.2	100.0 2.9 91.4	100.0 3.1 89.9	100.0 3.0 93.5
Income (or loss) from operations	8.2	5.9	5.7	7.0	3.5
Interest expense	1.8 0.3	1.5 0.8	1.7 0.6	1.6 0.3	1.8 1.0
Income (or loss) before income taxes	6.7	5.2	4.6	5.6	2.7
Provision for current and deferred domestic income taxes	1.1	1.5	0.9	0.9	0.7
Income (or loss) after income taxes	5.6	3.7	3.7	4.7	2.0
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	31.52 26.21	21.11 14.83	17.55 14.15	22.80 19.21	10.23 7.56
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	12.67 10.54	9.39 6.60	7.57 6.11	10.11 8.52	4.47 3.30
BALANCE SHEET RATIOS (based on succeeding table)			-		
Total current assets to total current liabilities	1.75	1.91	1.89	2.05	2.04
Total cash, U.S. Government and other securities to total current liabilities	0.30	0.39	0.35	0.35	0.36
				I .	

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		nd Wood P Inder \$25 N				Furniture	e and Fixtu	res <sup>1 2</sup>				e and Fixtunder \$25 Mi		
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000
	(million d	lollars)				(million o	lollars)				(million d	ollars)		
9,705 232	9,199 256	8,820 239	9,593 291	8,561 248	17,715 373	17,679 366	17,872 387	18,678 382	17,660 378	4,730 78	4,335 63	4,045 63	4,048 65	3,760 61
8,697	8,407	8,071	8,575	7,993	15,938	16,220	16,247	16,844	15,907	4,378	4,230	3,781	3,839	3,465
776	537	511	726	320	1,404	1,092	1,238	1,452	1,375	274	42	200	145	234
190 35	141 35	149 19	130 23	133 128	272 (46)	330 430	328 (33)	353 63	364 (56)	53 (10)	81 21	78 8	79 7	86 8
621	430	381	619	315	1,086	1,193	877	1,162	956	211	(19)	130	72	156
69	165	37	50	41	475	330	310	446	337	65	16	28	27	28
552	265	343	568	274	611	863	567	716	619	146	(35)	102	46	128
167	188	221	322	130	114	285	251	171	149	30	92	80	87	54
385	78	123	247	145	497	578	315	545	471	115	(127)	22	(42)	73
5,174	6,276	6,128	6,466	6,281	11,707	10,218	10,911	10,914	10,775	2,471	665	701	489	(289)
(18)	(175)	(24)	(97)	(27)	82	(36)	(92)	98	(32)	20	(5)	4	15	9
5,541	6,178	6,227	6,616	6,398	12,285	10,760	11,135	11,558	11,213	2,606	533	727	462	(208)
(percent of net sales)				(	percent of	net sales)			(	percent of I	net sales)			
100.0 2.4 89.6	100.0 2.8 91.4	100.0 2.7 91.5	100.0 3.0 89.4	100.0 2.9 93.4	100.0 2.1 90.0	100.0 2.1 91.7	100.0 2.2 90.9	100.0 2.0 90.2	100.0 2.1 90.1	100.0 1.6 92.6	100.0 1.5 97.6	100.0 1.6 93.5	100.0 1.6 94.8	100.0 1.6 92.2
8.0	5.8	5.8	7.6	3.7	7.9	6.2	6.9	7.8	7.8	5.8	1.0	4.9	3.6	6.2
2.0 0.4	1.5 0.4	1.7 0.2	1.4 0.2	1.6 1.5	1.5 (0.3)	1.9 2.4	1.8 (0.2)	1.9 0.3	2.1 (0.3)	1.1 (0.2)	1.9 0.5	1.9 0.2	2.0 0.2	2.3 0.2
6.4	4.7	4.3	6.4	3.7	6.1	6.7	4.9	6.2	5.4	4.5	(0.4)	3.2	1.8	4.1
0.7	1.8	0.4	0.5	0.5	2.7	1.9	1.7	2.4	1.9	1.4	0.4	0.7	0.7	0.8
5.7	2.9	3.9	5.9	3.2	3.4	4.9	3.2	3.8	3.5	3.1	(0.8)	2.5	1.1	3.4
	(perce	ent)				(perce	ent)				(perce	ent)		
41.05 36.47	24.80 15.31	21.86 19.71	32.37 29.75	17.79 15.49	23.67 13.31	27.88 20.17	19.85 12.83	25.73 15.84	21.22 13.75	27.56 19.02	(5.96) (10.89)	37.67 29.45	25.09 15.85	89.02 72.79
15.49 13.76	10.99 6.78	9.24 8.33	14.84 13.63	8.21 7.15	9.47 5.33	10.44 7.55	7.58 4.90	10.00 6.16	8.19 5.31	11.84 8.17	(1.15) (2.11)	7.83 6.12	4.70 2.97	10.80 8.83
1.83	2.08	1.93	2.19	2.16	1.59	1.62	1.58	1.60	1.60	1.89	1.84	1.77	1.74	1.75
0.34	0.44	0.37	0.37	0.36	0.17	0.18	0.19	0.16	0.14	0.32	0.35	0.39	0.32	0.34
0.81	1.08	1.02	1.19	1.20	1.19	1.04	1.09	1.16	1.15	1.26	0.37	0.42	0.36	0.23

## **TABLE 14.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 24 AND 25

	Lumber and Wood Products <sup>1 2</sup>				
   Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do			
Cash and demand deposits in the United States	2,058	2,130	1,968	2,016	1,975
Time deposits in the United States, including negotiable certificates of deposit	568	946	882	708	865
Total cash on hand and in U.S. banks	2,626	3,077	2,850	2,724	2,839
Other short-term financial investments, including marketable and government securities, commercial paper, etc	768	779	693	636	567
Total cash, U.S. Government and other securities	3,394	3,855	3,544	3,360	3,407
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,678 8,096 1,605	5,578 7,994 1,482	6,079 8,165 1,575	6,357 8,240 1,510	6,307 8,350 1,484
Total current assets	19,774	18,909	19,363	19,467	19,548
Depreciable and amortizable fixed assets, including construction in progress	26,057	26,218	26,779	27,193	27,428
Land and mineral rights	5,010 15,772	4,867 15,530	4,893 15,753	4,889 16,358	4,955 16,649
Net property, plant, and equipment	15,772	15,555	15,733	15,723	15,735
All other noncurrent assets, including investment in nonconsolidated entities, long-term	10,200	,	,	10,120	
investments, intangibles, etc	6,296	5,861	6,876	6,692	7,403
Total Assets	41,366	40,325	42,158	41,881	42,686
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks.	2,395 394 3,532 234	2,025 195 3,160 142	2,111 306 3,506 154 581	1,680 416 3,242 130	1,689 451 3,225 37 647
b. Other long-term debt	391	313	321	324	318
All other current liabilities, including excise and sales taxes, and accrued expenses	3,446	3,274	3,288	3,026	3,193
Total current liabilities	11,286	9,883	10,266	9,492	9,560
a. Loans from banksb. Other long-term debt	6,374 4,938 2,132	5,749 4,402	6,158 5,546	4,969 6,826	5,111 7,215
minority stockholders' interest in consolidated domestic corporations	24,730	2,355 22,389	2,000 23,971	2,024	2,138 24,024
Capital stock and other capital (less treasury stock)	1,787	1,908	2,128	2,709	2,433
Retained earnings	14,849	16,028	16,059	15,862	16,229
Stockholders' equity  Total Liabilities and Stockholders' Equity	16,636 41.366	17,936 40,325	18,186 42,158	18,571 41,881	18,661 42,686
NET WORKING CAPITAL	41,500	40,323	42,130	41,001	42,000
Excess of total current assets over total current liabilities	8,488	9,027	9,097	9,975	9,988
		(percent of tot		0,010	
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	8.2 16.1 19.6 47.8 37.0 9.8 27.3 27.3 59.8 40.2	9.6 13.8 19.8 46.9 38.6 8.2 24.5 25.2 55.5 44.5	8.4 14.4 19.4 45.9 37.8 7.9 24.4 27.8 56.9 43.1	8.0 15.2 19.7 46.5 37.5 7.4 22.7 28.2 55.7 44.3	8.0 14.8 19.6 45.8 36.9 7.3 22.4 28.9 56.3 43.7

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		nd Wood F Jnder \$25 I				Furnitur	e and Fixtu	res <sup>1 2</sup>				e and Fixtu		
3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000 <sup>3</sup>	3Q 2000
	(million	dollars)				(million o	lollars)				(million d	ollars)		
1,239 278	1,334 298	1,233 257	1,269 136	1,183 181	1,286 186	1,198 195	1,393 281	1,111 205	1,019 180	615 8	603 20	737 46	514 72	538 70
1,517	1,633	1,490	1,405	1,364	1,472	1,392	1,674	1,316	1,199	624	623	783	586	609
194	227	230	263	133	586	666	698	610	598	171	238	290	224	211
1,711	1,859	1,720	1,668	1,497	2,057	2,058	2,372	1,926	1,797	795	861	1,073	810	820
3,126 3,764 486	2,709 3,745 400	2,991 3,910 455	3,326 4,307 504	3,095 3,879 498	9,483 5,775 1,877	9,265 5,838 1,783	9,590 6,037 1,907	9,565 6,224 1,959	9,668 6,327 2,157	2,010 1,745 158	1,916 1,566 194	1,876 1,741 197	1,882 1,486 177	1,855 1,433 159
9,086	8,713	9,076	9,805	8,968	19,193	18,945	19,906	19,674	19,949	4,707	4,537	4,888	4,354	4,267
13,697	13,504	14,059	14,206	13,376	20,558	20,263	20,056	20,438	19,943	4,617	3,935	3,482	3,426	2,892
704 8,637	662 8,290	685 8,397	695 8,915	563 8,557	501 10,553	532 10,261	538 10,250	581 10,416	567 10,222	41 2,704	58 2,294	63 2,111	64 2,014	63 1,702
5,764	5,876	6,347	5,986	5,382	10,507	10,535	10,344	10,604	10,288	1,954	1,699	1,434	1,476	1,252
1,189	1,063	1,050	886	996	16,161	16,224	16,018	16,196	16,446	463	340	343	327	259
16,040	15,652	16,473	16,677	15,346	45,860	45,703	46,268	46,474	46,683	7,124	6,575	6,665	6,158	5,778
1,617 224	1,238 46	1,412 143	1,125 210	1,067 225	946 478	574 535	1,091 558	935 304	844 448	598 42	369 24	548 51	515 47	445 22
1,362	1,301	1,796	1,632	1,500	4,994	5,173	5,328	5,341	5,169	932	919	975	853	968
36	79	51	53	42	423	257	311	339	395	111	24	29	58	11
722 112	647 212	470 169	538 192	501 192	419 191	340 197	371 163	390 203	391 273	264 64	192 68	149 36	92 45	79 49
889	663	650	727	633	4,586	4,613	4,779	4,812	4,967	485	865	969	894	860
4,961	4,186	4,691	4,478	4,160	12,037	11,690	12,600	12,324	12,488	2,496	2,461	2,756	2,506	2,433
3,534 1,279	3,285 995	3,528 1,134	2,153 2,223	2,106 1,792	7,078 6,303	6,819 8,004	6,562 7,387	6,265 7,524	6,022 7,694	810 654	593 2,216	432 2,065	384 2,084	378 2,115
212	251	156	181	206	2,095	2,074	2,057	2,290	2,463	102	31	26	31	151
9,987	8,717	9,508	9,035	8,264	27,513	28,588	28,607	28,403	28,667	4,062	5,301	5,279	5,005	5,077
512 5,541	757 6,178	737 6,227	1,027 6,616	684 6,398	6,062 12,285	6,355 10,760	6,527 11,135	6,513 11,558	6,803 11,213	456 2,606	741 533	659 727	691 462	909 (208)
6,053	6,935	6,964	7,642	7,082	18,347	17,116	17,662	18,071	18,016	3,062	1,274	1,385	1,153	701
16,040	15,652	16,473	16,677	15,346	45,860	45,703	46,268	46,474	46,683	7,124	6,575	6,665	6,158	5,778
4,125	4,526	4,386	5,328	4,808	7,156	7,255	7,306	7,350	7,461	2,211	2,076	2,132	1,848	1,834
(t	ercent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	tal assets)		
10.7	11.9	10.4	10.0	9.8	4.5	4.5	5.1	4.1	3.8	11.2	13.1	16.1	13.2	14.2
19.5 23.5	17.3 23.9	18.2 23.7	19.9 25.8	20.2 25.3	20.7 12.6	20.3 12.8	20.7 13.0	20.6 13.4	20.7 13.6	28.2 24.5	29.1 23.8	28.2 26.1	30.6 24.1	32.1 24.8
56.6	55.7	55.1	58.8	58.4	41.9	41.5	43.0	42.3	42.7	66.1	69.0	73.3	70.7	73.9
35.9 16.7	37.5 13.7	38.5 13.3	35.9 12.4	35.1 12.9	22.9 4.4	23.1 3.6	22.4 4.7	22.8 3.9	22.0 4.2	27.4 13.6	25.8 9.9	21.5 11.8	24.0 11.4	21.7 10.3
30.9 30.0	26.7 27.3	28.5 28.3	26.8 26.2	27.1 25.4	26.2 29.2	25.6 32.4	27.2 30.1	26.5 29.7	26.8 29.4	35.0 20.6	37.4 42.7	41.4 37.5	40.7 40.1	42.1 43.1
62.3 37.7	55.7 44.3	57.7 42.3	54.2 45.8	53.9 46.1	60.0 40.0	62.6 37.4	61.8 38.2	61.1 38.9	61.4 38.6	57.0 43.0	80.6 19.4	79.2 20.8	81.3 18.7	87.9 12.1
31.1	+4.0	+4.3	+5.0	40.1	40.0	31.4	30.2	30.9	30.0	45.0	13.4	20.0	10.7	14.1

#### **TABLE 15.0—INCOME STATEMENT** FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		Miscellaneou	ıs Manufactur	ing <sup>1 2</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	8,998 234	9,895 251	8,982 239	8,676 234	8,857 246
general, and administrative expenses	8,127	9,219	7,801	7,740	8,063
Income (or loss) from operations	637	425	941	702	548
Interest expense	250 164	235 (28)	202 135	216 1	218 282
Income (or loss) before income taxes	550	162	874	487	612
Provision for current and deferred domestic income taxes.	84	11	214	212	214
Income (or loss) after income taxes	466	151	660	275	398
Cash dividends charged to retained earnings in current quarter	132	113	219	173	94
Net income retained in business	334	38	441	102	305
Retained earnings at beginning of quarter	9,653 (128)	9,495 64	9,229 (27)	9,138	9,867 55
noncash dividends, etc	9,859	9,597	9,644	9,198	10,227
<b>3</b>		(percent of ne	<u> </u>	3,122	,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 2.6 90.3	100.0 2.5 93.2	100.0 2.7 86.9	100.0 2.7 89.2	100.0 2.8 91.0
Income (or loss) from operations	7.1	4.3	10.5	8.1	6.2
Interest expense	2.8 1.8	2.4 (0.3)	2.2 1.5	2.5 0.0	2.5 3.2
Income (or loss) before income taxes	6.1	1.6	9.7	5.6	6.9
Provision for current and deferred domestic income taxes	0.9	0.1	2.4	2.4	2.4
Income (or loss) after income taxes	5.2	1.5	7.4	3.2	4.5
		(percen	t)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	18.43 15.61	5.40 5.02	31.41 23.72	17.93 10.13	20.29 13.21
Annual rate of profit on total assets:  Before income taxes	6.85 5.80	2.03 1.88	11.39 8.60	6.43 3.64	7.69 5.00
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.70	1.73	1.77	1.69	1.84
Total cash, U.S. Government and other securities to total current liabilities	0.22	0.23	0.22	0.22	0.24
	1.04	1.08	1.02	1.04	1.07

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

Assets Under \$25 Million		Miscellaneous Manufacturing												
1999   1999   2000   2000   2000														
3,638														
53         66         56         55           3,276         3,640         3,077         3,160         3,320           309         138         450         160         107           44         49         35         42         43           4         (57)         7         11         6           269         32         422         129         70           14         (19)         26         35         27           255         51         396         95         43           62         51         154         107         21           193         0         242         (13)         22           1,874         1,567         1,870         2,379         2,072           18         (1)         (8)         (1)         36           2,085         1,566         2,104         2,364         2,130           (percent of net sales)           100.0         100.0         100.0         100.0           1.5         1.7         1.5         1.7         1.6           90.1         94.7         85.9         93.6         95.3           <		(million	dollars)											
309 138 450 160 107  44 49 35 42 43  4 (57) 7 11 6  269 32 422 129 70  14 (19) 26 35 27  255 51 396 95 43  62 51 154 107 21  193 0 242 (13) 22  1,874 1,567 1,870 2,379 2,072  18 (1) (8) (1) 36  2,085 1,566 2,104 2,364 2,130  (percent of net sales)  100.0 100.0 100.0 100.0 10.0  1.5 1.7 1.5 1.7 1.6  90.1 94.7 85.9 93.6 95.3  8.5 3.6 12.6 4.7 3.1  1.2 1.3 1.0 1.2 1.2  0.1 (1.5) 0.2 0.3 0.2  7.4 0.8 11.8 3.8 2.0  0.4 (0.5) 0.7 1.0 0.8  7.0 1.3 11.1 2.8 1.2  (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42  14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36														
44       49       35       42       43         4       (57)       7       11       6         269       32       422       129       70         14       (19)       26       35       27         255       51       396       95       43         62       51       154       107       21         193       0       242       (13)       22         1,874       1,567       1,870       2,379       2,072         18       (1)       (8)       (1)       36         2,085       1,566       2,104       2,364       2,130         (percent of net sales)         100.0       100.0       100.0       100.0       100.0         1.5       1.7       1.5       1.7       1.6         90.1       94.7       85.9       93.6       95.3         8.5       3.6       12.6       4.7       3.1         1.2       1.3       1.0       1.2       1.2         0.1       (1.5)       0.2       0.3       0.2         7.4       0.8       11.8       3.8       2.0	3,276	3,640	3,077	3,160	3,320									
4         (57)         7         11         6           269         32         422         129         70           14         (19)         26         35         27           255         51         396         95         43           62         51         154         107         21           193         0         242         (13)         22           1,874         1,567         1,870         2,379         2,072           18         (1)         (8)         (1)         36           2,085         1,566         2,104         2,364         2,130           (percent of net sales)           100.0         100.0         100.0         100.0         100.0           1.5         1.7         1.5         1.7         1.6           90.1         94.7         85.9         93.6         95.3           8.5         3.6         12.6         4.7         3.1           1.2         1.3         1.0         1.2         1.2           0.1         (1.5)         0.2         0.3         0.2           7.4         0.8         11.8         3.8	309	138	450	160	107									
14         (19)         26         35         27           255         51         396         95         43           62         51         154         107         21           193         0         242         (13)         22           1,874         1,567         1,870         2,379         2,072           18         (1)         (8)         (1)         36           2,085         1,566         2,104         2,364         2,130           (percent of net sales)           100.0 </td <td></td> <td></td> <td></td> <td></td> <td></td>														
255 51 396 95 43 62 51 154 107 21 193 0 242 (13) 22 1,874 1,567 1,870 2,379 2,072 18 (1) (8) (1) 36 2,085 1,566 2,104 2,364 2,130  (percent of net sales)  100.0 100.0 100.0 100.0 100.0 1.5 1.7 1.6 90.1 94.7 85.9 93.6 95.3  8.5 3.6 12.6 4.7 3.1 1.2 1.3 1.0 1.2 1.2 0.1 (1.5) 0.2 0.3 0.2  7.4 0.8 11.8 3.8 2.0 0.4 (0.5) 0.7 1.0 0.8 7.0 1.3 11.1 2.8 1.2  (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42  14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36	269	32	422	129	70									
62 51 154 107 21  193 0 242 (13) 22  1,874 1,567 1,870 2,379 2,072  18 (1) (8) (1) 36  2,085 1,566 2,104 2,364 2,130  (percent of net sales)  100.0 100.0 100.0 100.0 100.0  1.5 1.7 1.5 1.7 1.6  90.1 94.7 85.9 93.6 95.3  8.5 3.6 12.6 4.7 3.1  1.2 1.3 1.0 1.2 1.2  0.1 (1.5) 0.2 0.3 0.2  7.4 0.8 11.8 3.8 2.0  0.4 (0.5) 0.7 1.0 0.8  7.0 1.3 11.1 2.8 1.2  (percent)  35.30 4.55 54.74 15.54 8.84  33.46 7.26 51.35 11.38 5.42  14.98 1.75 24.23 7.34 3.86  14.20 2.80 22.73 5.38 2.36  1.90 1.77 2.05 2.17 1.95  0.20 0.20 0.23 0.32 0.24	14	(19)	26	35	27									
193	255	51	396	95	43									
1,874       1,567       1,870       2,379       2,072         18       (1)       (8)       (1)       36         2,085       1,566       2,104       2,364       2,130         (percent of net sales)         100.0       100.0       100.0       100.0       100.0         1.5       1.7       1.5       1.7       1.6         90.1       94.7       85.9       93.6       95.3         8.5       3.6       12.6       4.7       3.1         1.2       1.3       1.0       1.2       1.2         0.1       (1.5)       0.2       0.3       0.2         7.4       0.8       11.8       3.8       2.0         0.4       (0.5)       0.7       1.0       0.8         7.0       1.3       11.1       2.8       1.2         (percent)         35.30       4.55       54.74       15.54       8.84         33.46       7.26       51.35       11.38       5.42         14.98       1.75       24.23       7.34       3.86         14.20       2.80       22.73       5.38       2.36	62	51	154	107	21									
18         (1)         (8)         (1)         36           2,085         1,566         2,104         2,364         2,130           (percent of net sales)           100.0         100.0         100.0         100.0         100.0         100.0           1.5         1.7         1.5         1.7         1.6         90.1         94.7         85.9         93.6         95.3           8.5         3.6         12.6         4.7         3.1         1.2         1.2         0.3         0.2           0.1         (1.5)         0.2         0.3         0.2         0.2         0.3         0.2           7.4         0.8         11.8         3.8         2.0         0.4         (0.5)         0.7         1.0         0.8           7.0         1.3         11.1         2.8         1.2           (percent)           35.30         4.55         54.74         15.54         8.84           33.46         7.26         51.35         11.38         5.42           14.98         1.75         24.23         7.34         3.86           14.20         2.80         22.73         5.38         2.36 <td>193</td> <td>0</td> <td>242</td> <td>(13)</td> <td>22</td>	193	0	242	(13)	22									
2,085	1,874	1,567	1,870	2,379	2,072									
(percent of net sales)  100.0 100.0 100.0 100.0 100.0 1.5 1.7 1.6 90.1 94.7 85.9 93.6 95.3 8.5 3.6 12.6 4.7 3.1 1.2 1.3 1.0 1.2 1.2 0.1 (1.5) 0.2 0.3 0.2 7.4 0.8 11.8 3.8 2.0 0.4 (0.5) 0.7 1.0 0.8 7.0 1.3 11.1 2.8 1.2 (percent)  (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42 14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36 1.90 1.77 2.05 2.17 1.95 0.20 0.20 0.20 0.23 0.32 0.24	18	(1)	(8)	. ,										
100.0 100.0 100.0 100.0 100.0 1.5 1.7 1.6 90.1 94.7 85.9 93.6 95.3 8.5 3.6 12.6 4.7 3.1 1.2 1.3 1.0 1.2 1.2 0.1 (1.5) 0.2 0.3 0.2 7.4 0.8 11.8 3.8 2.0 0.4 (0.5) 0.7 1.0 0.8 7.0 1.3 11.1 2.8 1.2 (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42 14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36 1.90 0.20 0.20 0.23 0.32 0.24	2,085	1,566	2,104	2,364	2,130									
1.5		(percent o	f net sales	)										
1.2	1.5	1.7	1.5	1.7	1.6									
0.1 (1.5) 0.2 0.3 0.2  7.4 0.8 11.8 3.8 2.0  0.4 (0.5) 0.7 1.0 0.8  7.0 1.3 11.1 2.8 1.2  (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42  14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36  1.90 1.77 2.05 2.17 1.95 0.20 0.20 0.23 0.32 0.24	8.5	3.6	12.6	4.7	3.1									
0.4     (0.5)     0.7     1.0     0.8       7.0     1.3     11.1     2.8     1.2       (percent)       (percent)       35.30     4.55     54.74     15.54     8.84       33.46     7.26     51.35     11.38     5.42       14.98     1.75     24.23     7.34     3.86       14.20     2.80     22.73     5.38     2.36       1.90     1.77     2.05     2.17     1.95       0.20     0.20     0.23     0.32     0.24														
7.0 1.3 11.1 2.8 1.2  (percent)  35.30 4.55 54.74 15.54 8.84 33.46 7.26 51.35 11.38 5.42  14.98 1.75 24.23 7.34 3.86 14.20 2.80 22.73 5.38 2.36  1.90 1.77 2.05 2.17 1.95 0.20 0.20 0.23 0.32 0.24	7.4	0.8	11.8	3.8	2.0									
(percent)  35.30	0.4	(0.5)	0.7	1.0	0.8									
35.30	7.0	1.3	11.1	2.8	1.2									
33.46     7.26     51.35     11.38     5.42       14.98     1.75     24.23     7.34     3.86       14.20     2.80     22.73     5.38     2.36       1.90     1.77     2.05     2.17     1.95       0.20     0.20     0.23     0.32     0.24		(per	cent)											
14.20     2.80     22.73     5.38     2.36       1.90     1.77     2.05     2.17     1.95       0.20     0.20     0.23     0.32     0.24		4.55 7.26												
0.20 0.20 0.23 0.32 0.24														
0.20 0.20 0.23 0.32 0.24	1.90	1.77	2.05	2.17	1.95									
1.28 1.02 1.40 1.66 1.33	0.20	0.20	0.23		0.24									
	1.28	1.02	1.40	1.66	1.33									

## **TABLE 15.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39

		ring <sup>1 2</sup>			
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,454	1,548	1,226	1,164	1,374
Time deposits in the United States, including negotiable certificates of deposit	208	267	165	211	263
Total cash on hand and in U.S. banks	1,662	1,815	1,391	1,375	1,638
Other short-term financial investments, including marketable and government securities, commercial paper, etc	486	387	449	603	472
Total cash, U.S. Government and other securities	2,148	2,202	1,840	1,978	2,110
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	6,723	6,546	5,861	5,607	6,116
Inventories	6,430 1,578	5,981 1,600	5,781 1,679	5,764 1,560	6,204 1,447
Total current assets	16,879	16,329	15,161	14,909	15,877
Depreciable and amortizable fixed assets, including construction in progress	12,194	12,478	11,775	11,745	12,081
Land and mineral rights	246 6,702	455 6,629	421 6,355	309 6,397	357 6,409
Net property, plant, and equipment	5,737	6,305	5,841	5,657	6,028
All other noncurrent assets, including investment in nonconsolidated entities, long-term			·		
investments, intangibles, etc	9,505	9,369	9,709	9,724	9,949
Total Assets	32,122	32,003	30,711	30,291	31,855
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	1,970	1,625	1,264	1.044	1,397
b. Other short-term debt, including commercial paper	463	378	267	353	192
Trade accounts and trade notes payable	3,021 209	2,696 260	2,505 250	2,581 266	2,738 251
a. Loans from banksb. Other long-term debt	538 309	533 418	325 531	489 432	481 427
All other current liabilities, including excise and sales taxes, and accrued expenses	3,399	3,547	3,402	3,642	3,145
Total current liabilities	9,909	9,458	8,545	8,808	8,632
Long-term debt (due in more than 1 year):	0.504	0.074	0.507	0.040	0.005
a. Loans from banksb. Other long-term debt	3,564 4,697	3,271 4,936	3,567 5,003	3,316 4,851	3,625 5,167
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	2,007	2 224			2.264
minority stockholders' interest in consolidated domestic corporations	20,177	2,334 19,999	2,462 19,577	2,446 19,422	2,364 19,787
Capital stock and other capital (less treasury stock)	2.086	2.407	1,490	1,671	1.841
Retained earnings	9,859	9,597	9,644	9,198	10,227
Stockholders' equity	11,945	12,004	11,133	10,869	12,068
Total Liabilities and Stockholders' Equity	32,122	32,003	30,711	30,291	31,855
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	6,970	6,871	6,615	6,101	7,245
	(	percent of tot	al assets)		
SELECTED BALANCE SHEET RATIOS					
Total cash, U.S. Government and other securities	6.7 20.9	6.9 20.5	6.0 19.1	6.5 18.5	6.6 19.2
Inventories	20.0	18.7	18.8	19.0	19.5
Total current assets	52.5 17.9	51.0 19.7	49.4 19.0	49.2 18.7	49.8 18.9
Short-term debt, including installments on long-term debt	10.2	9.2	7.8	7.7	7.8
Total current liabilities	30.8 25.7	29.6 25.6	27.8 27.9	29.1 27.0	27.1 27.6
Total liabilities	62.8	62.5	63.7	64.1	62.1
Stockholders' equity	37.2	37.5	36.3	35.9	37.9

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	Miscellane Assets U	ous Manuf nder \$25 M	facturing lillion <sup>1 2</sup>	
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)		
425 6	378 84	321 16	333 17	436 24
431	462	336	350	460
131	125	246	418	206
562	586	582	768	666
2,299 2,400 206	2,070 2,218 250	2,063 2,231 206	2,022 2,216 220	2,196 2,309 255
5,468	5,123	5,081	5,226	5,426
3,185 71	3,586 175	3,159 139	3,161 118	3,132 117
1,955	1,991	1,810	1,870	1,770
1,301	1,770	1,487	1,410	1,479
404	381	402	412	349
7,173	7,274	6,971	7,047	7,253
1,013 103	893 105	684 54	551 59	843 66
1,095 43	1,018 22	1,047 39	1,096 40	1,154 46
150 68	218 137	80 136	113 106	107 131
400	503	437	445	441
2,871	2,895	2,477	2,411	2,788
576 475	704 698	527 714	547 635	614 620
207	170	167	125	67
4,129	4,468	3,886	3,717	4,089
960 2,085	1,240 1,566	981 2,104	965 2,364	1,033 2,130
3,044	2,806	3,085	3,330	3,164
7,173	7,274	6,971	7,047	7,253
2,597	2,228	2,605	2,814	2,637
(I	percent of to	otal assets)	)	
7.8 32.1	8.1 28.5	8.3 29.6	10.9 28.7	9.2 30.3
33.5	30.5	32.0	31.5	31.8
76.2 18.1	70.4 24.3	72.9 21.3	74.2 20.0	74.8 20.4
18.6 40.0	18.6 39.8	13.7 35.5	11.8 34.2	15.8 38.4
14.7	19.3	17.8 55.7	16.8	17.0
57.6 42.4	61.4 38.6	44.3	52.7 47.3	56.4 43.6

# TABLE 16.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
		(million o	dollars)			
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	1,049,070 38,364	1,083,583 39,117	1,080,087 38,800	1,141,642 39,586	1,137,456 40,184	
general, and administrative expensesgeneral, and administrative expenses	927,612	971,041	954,655	1,003,675	1,006,554	
Income (or loss) from operations	83,094	73,425	86,631	98,380	90,719	
Interest expense	23,376 31,187	24,500 38,109	24,752 42,944	26,294 37,027	27,494 36,866	
Income (or loss) before income taxes	90,904	87,034	104,823	109,114	100,091	
Provision for current and deferred domestic income taxes	24,540	24,839	27,058	30,008	27,618	
Income (or loss) after income taxes	66,364	62,195	77,765	79,106	72,473	
Cash dividends charged to retained earnings in current quarter	23,513	28,300	29,431	36,316	31,204	
Net income retained in business	42,851	33,896	48,335	42,790	41,269	
Retained earnings at beginning of quarterOther direct credits (or charges) to retained earnings (net), including stock and other	1,043,126	1,052,582	1,102,308	1,128,290	1,164,094	
noncash dividends, etc.  Retained earnings at end of quarter	(4,975) 1,081,002	1,097,146	(6,776) 1,143,866	(5,546) 1,165,534	(11,860) 1,193,503	
Trotained surmings at site of quarter.	1,001,002	(percent of		1,100,001	1,100,000	
INCOME STATEMENT IN RATIO FORMAT		(percent of	net sales,			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.7 88.4	100.0 3.6 89.6	100.0 3.6 88.4	100.0 3.5 87.9	100.0 3.5 88.5	
Income (or loss) from operations	7.9	6.8	8.0	8.6	8.0	
Interest expense All other nonoperating income (expense)	2.2 3.0	2.3 3.5	2.3 4.0	2.3 3.2	2.4 3.2	
Income (or loss) before income taxes	8.7	8.0	9.7	9.6	8.8	
Provision for current and deferred domestic income taxes	2.3	2.3	2.5	2.6	2.4	
Income (or loss) after income taxes	6.3	5.7	7.2	6.9	6.4	
		(perc	ent)			
OPERATING RATIOS (see explanatory notes)						
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	22.83 16.67	21.22 15.17	24.32 18.04	24.00 17.40	21.66 15.68	
Annual rate of profit on total assets:					.0.00	
Before income taxes.  After income taxes.	8.43 6.15	7.93 5.67	9.27 6.88	9.36 6.78	8.39 6.08	
BALANCE SHEET RATIOS (based on succeeding table)						
Total current assets to total current liabilities	1.28	1.25	1.28	1.29	1.28	
Total cash, U.S. Government and other securities to total current liabilities	0.20	0.20	0.20	0.21	0.21	
Total stockholders' equity to total debt	1.31	1.35	1.37	1.40	1.38	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufacturi				All M	lanufacturi			<b>A</b> -		anufacturir		
		Under \$5 N												
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million o	dollars)				(million o	lollars)				(million o	dollars)		
69,525 1,752	69,120 1,923	65,754 1,694	69,746 1,794	68,589 1,773	29,249 774	28,565 797	29,970 787	29,146 717	28,518 755	40,059 1,093	39,363 1,125	37,013 1,064	40,256 1,121	38,536 1,104
63,143	65,230	58,737	62,210	61,736	26,028	26,596	26,711	26,190	25,846	35,973	35,900	33,253	35,671	34,811
4,629	1,967	5,322	5,742	5,080	2,447	1,172	2,472	2,239	1,917	2,993	2,339	2,696	3,464	2,621
836 319	904 33	784 135	874 199	842 86	449 93	385 105	363 139	364 163	374 84	539 35	600 71	568 165	693 57	645 197
4,112	1,096	4,673	5,066	4,323	2,091	891	2,248	2,038	1,628	2,489	1,810	2,292	2,828	2,173
558	437	444	521	497	286	263	314	327	260	434	327	329	480	375
3,554	660	4,229	4,545	3,826	1,805	628	1,934	1,711	1,367	2,055	1,483	1,964	2,347	1,798
1,576	1,516	2,185	1,960	1,514	671	749	943	1,031	695	869	1,069	816	1,296	733
1,978	(856)	2,044	2,585	2,312	1,134	(120)	991	681	673	1,186	414	1,148	1,051	1,065
31,448	30,637	33,973	35,808	33,883	17,019	17,312	18,647	18,109	18,150	25,750	26,623	22,154	23,984	24,807
(102)	(350)	(637)	(521)	(837)	38	62	(57)	(67)	68	(82)	(25)	131	(101)	(106)
33,324	29,430	35,380	37,873	35,358	18,191	17,254	19,581	18,723	18,890	26,854	27,012	23,433	24,934	25,766
	percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
2.5 90.8	2.8 94.4	2.6 89.3	2.6 89.2	2.6 90.0	2.6 89.0	2.8 93.1	2.6 89.1	2.5 89.9	2.6 90.6	2.7 89.8	2.9 91.2	2.9 89.8	2.8 88.6	2.9 90.3
6.7	2.8	8.1	8.2	7.4	8.4	4.1	8.2	7.7	6.7	7.5	5.9	7.3	8.6	6.8
1.2 0.5	1.3 0.0	1.2 0.2	1.3 0.3	1.2 0.1	1.5 0.3	1.3 0.4	1.2 0.5	1.2 0.6	1.3 0.3	1.3 0.1	1.5 0.2	1.5 0.4	1.7 0.1	1.7 0.5
5.9	1.6	7.1	7.3	6.3	7.1	3.1	7.5	7.0	5.7	6.2	4.6	6.2	7.0	5.6
0.8	0.6	0.7	0.7	0.7	1.0	0.9	1.0	1.1	0.9	1.1	0.8	0.9	1.2	1.0
5.1	1.0	6.4	6.5	5.6	6.2	2.2	6.5	5.9	4.8	5.1	3.8	5.3	5.8	4.7
	(perc	ent)				(perce	ent)				(perco	ent)		
31.45 27.18	9.06 5.45	37.37 33.82	38.37 34.42	33.20 29.39	34.41 29.70	14.80 10.43	33.12 28.49	31.64 26.57	25.64 21.54	25.05 20.69	19.06 15.62	24.43 20.93	28.53 23.68	21.25 17.58
14.10 12.19	3.85 2.32	16.37 14.81	17.60 15.79	14.80 13.10	14.78 12.76	6.34 4.47	15.30 13.17	14.55 12.22	11.61 9.75	11.44 9.45	8.49 6.96	10.80 9.25	12.83 10.65	9.76 8.07
2.12	2.00	2.02	2.13	2.14	1.92	1.87	1.97	2.05	2.02	1.89	1.91	1.89	1.93	1.96
0.47	0.41	0.42	0.42	0.42	0.33	0.32	0.33	0.35	0.33	0.31	0.33	0.31	0.30	0.32
1.38	1.26	1.34	1.43	1.35	1.22	1.22	1.45	1.42	1.39	1.47	1.35	1.33	1.35	1.43

## **TABLE 16.1—BALANCE SHEET**FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
ASSETS		(million o	dollars)			
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	94,978 26,423	97,022 27,411	109,580 22,212	113,670 23,621	135,565 27,119	
Total cash on hand and in U.S. banks	121,401	124,433	131,792	137,291	162,683	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	100,028	99,576	97,836	103,885	98,453	
Total cash, U.S. Government and other securities	221,429	224,009	229,628	241,176	261,136	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	520,658 474,770 204,329	507,796 473,449 216,084	527,719 490,336 226,331	543,179 493,021 225,968	554,294 506,749 231,257	
Total current assets	1,421,185	1,421,339	1,474,014	1,503,345	1,553,435	
Depreciable and amortizable fixed assets, including construction in progress	2,161,748	2,183,520	2,200,504	2,211,069	2,242,356	
Land and mineral rights	94,842	94,780	94,873	93,638	93,798	
Less: Accumulated depreciation, depletion, and amortization	1,130,174	1,134,967	1,150,152	1,132,836	1,150,727	
Net property, plant, and equipment	1,126,416	1,143,334	1,145,225	1,171,871	1,185,426	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	1,766,009	1,826,029	1,904,561	1,990,098	2,031,064	
Total Assets	4,313,609	4,390,702	4,523,800	4,665,314	4,769,925	
LIABILITIES AND STOCKHOLDERS' EQUITY  Short-term debt, original maturity of 1 year or less:						
a. Loans from banks	72,645	70,622	75,454	75,331	78,880	
b. Other short-term debt, including commercial paper	125,485 323,491	127,225 340,477	135,009 345,480	142,769   348,685	164,758 359,592	
Income taxes accrued, prior and current years, net of payments	49,058	47,104	54,546	53,060	53,859	
a. Loans from banksb. Other long-term debt	29,633 36,623	34,154 36,571	33,312 40,726	36,184   39,091	37,463 37,914	
All other current liabilities, including excise and sales taxes, and accrued expenses	474,506	477,392	462,909	469,733	483,567	
Total current liabilities	1,111,441	1,133,544	1,147,436	1,164,853	1,216,032	
Long-term debt (due in more than 1 year):						
a. Loans from banksb. Other long-term debt	344,299 606,264	332,511 615,298	338,307 638,284	345,179   662,177	347,170 671,760	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and						
minority stockholders' interest in consolidated domestic corporations	658,937	669,106	675,652	674,559	686,307	
Total liabilities	2,720,941	2,750,459	2,799,679	2,846,768	2,921,269	
Capital stock and other capital (less treasury stock)	511,667 1,081,002	543,097 1,097,146	580,255 1,143,866	653,012 1,165,534	655,154 1,193,503	
Stockholders' equity	1,592,668	1,640,243	1,724,121	1,818,546	1,848,657	
Total Liabilities and Stockholders' Equity	4,313,609	4,390,702	4,523,800	4,665,314	4,769,925	
NET WORKING CAPITAL						
Excess of total current assets over total current liabilities	309,744	287,794	326,578	338,492	337,403	
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)			
Total cash, U.S. Government and other securities	5.1	5.1	5.1	5.2	5.5	
Trade accounts and trade notes receivable	12.1	11.6	11.7	11.6	11.6	
Inventories	11.0 32.9	10.8 32.4	10.8 32.6	10.6 32.2	10.6 32.6	
Net property, plant, and equipment	26.1	26.0	25.3	25.1	24.9	
Short-term debt, including installments on long-term debt	6.1 25.8	6.1 25.8	6.3 25.4	6.3 25.0	6.7 25.5	
Long-term debt.	25.8	25.8 21.6	25.4	21.6	25.5 21.4	
Total liabilities. Stockholders' equity	63.1 36.9	62.6 37.4	61.9 38.1	61.0 39.0	61.2 38.8	
Stockholders Equity	36.9	31.4	36.1	39.0	30.0	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufactui Under \$5 I			A		lanufacturi			As		anufacturir		
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
13,392 1,572	12,090 1,308	11,959 1,534	11,563 1,462	12,436 1,333	4,142 732	3,888 606	3,979 669	3,742 560	3,853 501	5,135 1,043	5,301 1,137	4,972 822	4,823 986	5,788 775
14,964	13,398	13,493	13,025	13,770	4,874	4,493	4,648	4,302	4,353	6,178	6,438	5,793	5,810	6,563
2,302	1,797	2,085	1,697	1,446	1,349	1,588	1,684	2,032	1,565	2,489	2,521	2,561	2,394	2,279
17,267	15,195	15,578	14,723	15,216	6,224	6,081	6,332	6,335	5,919	8,667	8,959	8,354	8,204	8,842
31,402 24,772 4,178	31,258 23,922 3,951	31,309 23,646 3,966	31,771 24,825 4,109	32,752 25,518 3,924	15,520 12,759 1,584	14,320 13,150 1,752	15,695 13,650 1,870	15,351 13,528 1,739	15,308 13,612 1,792	21,401 19,612 3,079	20,258 19,611 2,812	21,346 18,711 3,169	22,060 19,229 2,915	21,938 19,792 3,073
77,618	74,325	74,499	75,428	77,410	36,087	35,303	37,547	36,953	36,631	52,758	51,641	51,580	52,408	53,646
93,636 1,784 61,787	95,464 1,632 62,591	94,643 1,658 61,670	95,326 1,569 62,577	95,198 1,769 62,869	39,740 925 23,453	40,608 1,171 23,584	41,356 1,145 24,262	38,484 1,079 23,323	39,225 876 23,493	55,531 1,560 31,124	55,852 1,601 31,024	55,895 1,741 31,046	59,151 1,768 32,968	59,744 1,697 33,510
33,632	34,504	34,631	34,318	34,097	17,211	18,195	18,239	16,239	16,607	25,967	26,429	26,590	27,951	27,930
5,385	5,081	5,068	5,408	5,370	3,280	2,777	2,965	2,839	2,852	8,277	7,170	6,708	7,796	7,493
116,635	113,910	114,197	115,153	116,878	56,579	56,276	58,751	56,032	56,090	87,003	85,240	84,878	88,155	89,069
7,061	6,707	6,369	6,096	6,284	4,886	4,571	4,524	4,440	3,916	6,115	5,737	6,253	5,874	5,814
1,796 15,982 546	1,561 16,283 475	1,349 16,501 453	1,356 15,814 534	1,094 16,702 623	520 7,113 237	682 7,276 249	569 7,841 286	358 7,174 316	545 7,355 301	1,010 11,041 454	1,010 10,507 369	891 10,557 325	921 10,648 325	873 10,518 354
2,682 1,546 6,964	2,912 1,392 7,872	2,847 1,842 7,513	3,159 1,662 6,842	2,968 1,839 6,705	1,633 493 3,943	1,353 755 3,955	1,317 620 3,940	1,398 600 3,778	1,492 606 3,884	2,373 681 6,260	2,567 711 6,178	2,410 935 5,891	2,415 825 6,214	2,337 925 6,504
36,578	37,203	36,873	35,464	36,216	18,826	18,841	19,098	18,064	18,098	27,934	27,080	27,263	27,223	27,326
12,970 11,800	14,373 11,530	13,729 11,327	12,707 11,962	13,296 13,095	7,617 4,811	6,803 5,595	6,884 4,803	6,506 4,824	6,740 4,978	10,376 6,534	11,055 6,953	10,299 7,471	11,234 8,121	10,394 8,283
2,988	2,399	2,253	2,205	2,191	1,014	945	816	874	881	2,422	2,175	2,315	1,929	2,155
64,335	65,505	64,182	62,338	64,797	32,269	32,183	31,600	30,268	30,697	47,266	47,263	47,348	48,507	48,159
18,976 33,324	18,975 29,430	14,636 35,380	14,943 37,873	16,723 35,358	6,119 18,191	6,839 17,254	7,570 19,581	7,041 18,723	6,504 18,890	12,883 26,854	10,965 27,012	14,097 23,433	14,715 24,934	15,144 25,766
52,300	48,406	50,016	52,815	52,081	24,310	24,092	27,151	25,764	25,393	39,737	37,977	37,530	39,648	40,910
116,635	113,910	114,197	115,153	116,878	56,579	56,276	58,751	56,032	56,090	87,003	85,240	84,878	88,155	89,069
41,040	37,123	37,625	39,964	41,194	17,262	16,462	18,449	18,889	18,533	24,824	24,561	24,317	25,184	26,319
(1	percent of t	otal assets	s)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
14.8 26.9 21.2 66.5 28.8	13.3 27.4 21.0 65.2 30.3	13.6 27.4 20.7 65.2 30.3	12.8 27.6 21.6 65.5 29.8	13.0 28.0 21.8 66.2 29.2	11.0 27.4 22.6 63.8 30.4	10.8 25.4 23.4 62.7 32.3	10.8 26.7 23.2 63.9 31.0	11.3 27.4 24.1 66.0 29.0	10.6 27.3 24.3 65.3 29.6	10.0 24.6 22.5 60.6 29.8	10.5 23.8 23.0 60.6 31.0	9.8 25.1 22.0 60.8 31.3	9.3 25.0 21.8 59.4 31.7	9.9 24.6 22.2 60.2 31.4
11.2 31.4 21.2 55.2 44.8	11.0 32.7 22.7 57.5 42.5	10.9 32.3 21.9 56.2 43.8	10.7 30.8 21.4 54.1 45.9	10.4 31.0 22.6 55.4 44.6	13.3 33.3 22.0 57.0 43.0	13.1 33.5 22.0 57.2 42.8	12.0 32.5 19.9 53.8 46.2	12.1 32.2 20.2 54.0 46.0	11.7 32.3 20.9 54.7 45.3	11.7 32.1 19.4 54.3 45.7	11.8 31.8 21.1 55.4 44.6	12.4 32.1 20.9 55.8 44.2	11.4 30.9 22.0 55.0 45.0	11.2 30.7 21.0 54.1 45.9

# TABLE 17.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		ies¹			
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	466,588 18,065	478,971 18,927	482,964 18,283	513,893 18,950	525,207 19,081
general, and administrative expenses	405,817	423,975	420,801	445,273	456,977
Income (or loss) from operations	42,706	36,069	43,880	49,670	49,149
Interest expense	12,300 13,206	13,097 15,420	13,050 18,738	14,396 17,525	14,461 16,080
Income (or loss) before income taxes	43,612	38,391	49,567	52,799	50,768
Provision for current and deferred domestic income taxes	10,435	10,195	11,914	12,563	12,590
Income (or loss) after income taxes	33,177	28,197	37,653	40,236	38,178
Cash dividends charged to retained earnings in current quarter	12,924	15,793	17,409	17,404	15,990
Net income retained in business	20,253	12,404	20,244	22,832	22,188
Retained earnings at beginning of quarter	521,416	513,538	539,326	544,301	567,212
noncash dividends, etc.  Retained earnings at end of quarter	(2,954) 538,714	11,625 537,567	(2,977) 556,593	(1,123) 566,010	(5,464) 583,936
Notalinou out lilingo at one of quartor	000,711	(percent of r		000,010	
INCOME STATEMENT IN RATIO FORMAT		(porcont or r	iot daido,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.9 87.0	100.0 4.0 88.5	100.0 3.8 87.1	100.0 3.7 86.6	100.0 3.6 87.0
Income (or loss) from operations	9.2	7.5	9.1	9.7	9.4
Interest expense All other nonoperating income (expense).	2.6 2.8	2.7 3.2	2.7 3.9	2.8 3.4	2.8 3.1
Income (or loss) before income taxes	9.3	8.0	10.3	10.3	9.7
Provision for current and deferred domestic income taxes.	2.2	2.1	2.5	2.4	2.4
Income (or loss) after income taxes	7.1	5.9	7.8	7.8	7.3
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	24.72 18.81	21.60 15.86	27.21 20.67	27.38 20.87	25.96 19.53
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.70 6.62	7.55 5.54	9.58 7.28	9.91 7.55	9.31 7.00
BALANCE SHEET RATIOS (based on succeeding table)	3.32	0.01	3		
Total current assets to total current liabilities	1.18	1.16	1.16	1.17	1.15
	0.15	0.14	0.14	0.13	0.16
Total cash, U.S. Government and other securities to total current liabilities					

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

1999   1999   2000   2000   2000   1999   1999   2000   2000   2000   1999   1999   2000	Noi	ndurable M			ies			anufacturin		es		durable Ma			es
1999   1999   2000   2000   2000   1999   1999   2000   2000   2000   1999   1999   2000									1						
25,916															3Q 2000
647   677   580   627   621   305   323   313   286   307   440   462   447   450   423,785   23,170   21,166   22,823   22,020   9,725   10,676   10,677   10,091   10,567   15,494   15,049   13,613   14,283   13,813   341   283   382   277   140   147   138   135   160   207   229   211   253   23   24   25   21   31   47   55   (15)   7   73   65   64   47   1		(million	dollars)				(million o	lollars)				(million o	iollars)		
1,484   570   1,502   1,957   1,732   736   472   919   868   761   1,131   730   1,097   1,219   8	- ,														15,133 450
313   341   283   382   277   140   147   138   135   160   207   229   211   253   24   253   24   253   25   25   2.	23,785	23,170	21,166	22,823	22,020	9,725	10,676	10,677	10,091	10,567	15,494	15,049	13,613	14,283	13,818
146   31   68   123   29   21   31   47   55   (15)   7   73   65   64     1,317   259   1,287   1,698   1,484   618   356   828   788   586   931   573   951   1,030   61     147   121   110   223   140   72   90   82   105   75   172   74   119   114   114   117     1,170   138   1,177   1,475   1,344   546   265   745   683   511   758   499   832   915   55     426   390   607   517   590   144   213   377   339   246   349   403   337   471   24     744   (251)   570   958   754   402   52   368   344   265   409   96   495   444   24     8,582   8,775   8,389   10,094   10,513   6,107   6,193   6,464   6,703   6,930   11,926   11,884   9,473   8,432   10,2     (82)   (153)   (329)   (91)   (327)   (25)   50   (76)   166   (16)   (17)   33   25   (114)   (19   9,244   8,370   8,630   10,961   10,941   6,484   6,295   6,757   7,214   7,179   12,318   12,012   9,993   8,763   10,3     (percent of net sales)   (percent of net sales)   (percent of net sales)     100.0   10	1,484	570	1,502	1,957	1,732	736	472	919	868	761	1,131	730	1,097	1,219	865
147         121         110         223         140         72         90         82         105         75         172         74         119         114         1         1,170         138         1,177         1,475         1,344         546         265         745         683         511         758         499         832         915         5           426         390         607         517         590         144         213         377         339         246         349         403         337         471         2           744         (251)         570         958         754         402         52         368         344         265         409         96         495         444         2           8,582         8,775         8,389         10,094         10,513         6,107         6,193         6,464         6,703         6,930         11,926         11,884         9,473         8,432         10,2           (82)         (153)         (329)         (91)         (327)         (25)         50         (76)         166         (16)         (17)         33         25         (114)         (1															258 52
1,170         138         1,177         1,475         1,344         546         265         745         683         511         758         499         832         915         5           426         390         607         517         590         144         213         377         339         246         349         403         337         471         2           744         (251)         570         958         754         402         52         368         344         265         409         96         495         444         2           8,582         8,775         8,389         10,094         10,513         6,107         6,193         6,464         6,703         6,930         11,926         11,884         9,473         8,432         10,2           (82)         (153)         (329)         (91)         (327)         (25)         50         (76)         166         (16)         (17)         33         25         (114)         (1           9,244         8,370         8,630         10,961         10,941         6,484         6,295         6,757         7,214         7,179         12,318         12,012         9,993         8,763	1,317	259	1,287	1,698	1,484	618	356	828	788	586	931	573	951	1,030	658
426         390         607         517         590         144         213         377         339         246         349         403         337         471         2           744         (251)         570         958         754         402         52         368         344         265         409         96         495         444         2           8,582         8,775         8,389         10,094         10,513         6,107         6,193         6,464         6,703         6,930         11,926         11,884         9,473         8,432         10,2           (82)         (153)         (329)         (91)         (327)         (25)         50         (76)         166         (16)         (17)         33         25         (114)         (1           9,244         8,370         8,630         10,961         10,941         6,484         6,295         6,757         7,214         7,179         12,318         12,012         9,993         8,763         10,3           (percent of net sales)           (percent of net sales)           100.0         100.0         100.0         100.0         100.0         100.0         1	147	121	110	223	140	72	90	82	105	75	172	74	119	114	103
744         (251)         570         958         754         402         52         368         344         265         409         96         495         444         2           8,582         8,775         8,389         10,094         10,513         6,107         6,193         6,464         6,703         6,930         11,926         11,884         9,473         8,432         10,2           (82)         (153)         (329)         (91)         (327)         (25)         50         (76)         166         (16)         (17)         33         25         (114)         (1           9,244         8,370         8,630         10,961         10,941         6,484         6,295         6,757         7,214         7,179         12,318         12,012         9,993         8,763         10,3           (percent of net sales)           (percent of net sales)     <	1,170	138	1,177	1,475	1,344	546	265	745	683	511	758	499	832	915	555
8,582 8,775 8,389 10,094 10,513 6,107 6,193 6,464 6,703 6,930 11,926 11,884 9,473 8,432 10,2 (82) (153) (329) (91) (327) (25) 50 (76) 166 (16) (17) 33 25 (114) (1 9,244 8,370 8,630 10,961 10,941 6,484 6,295 6,757 7,214 7,179 12,318 12,012 9,993 8,763 10,3 (percent of net sales) (no.0 100.	426	390	607	517	590	144	213	377	339	246	349	403	337	471	280
(82)         (153)         (329)         (91)         (327)         (25)         50         (76)         166         (16)         (17)         33         25         (114)         (1           9,244         8,370         8,630         10,961         10,941         6,484         6,295         6,757         7,214         7,179         12,318         12,012         9,993         8,763         10,3           (percent of net sales)           (percent o	744	(251)	570	958	754	402	52	368	344	265	409	96	495	444	275
9,244 8,370 8,630 10,961 10,941 6,484 6,295 6,757 7,214 7,179 12,318 12,012 9,993 8,763 10,3  (percent of net sales)  100.0 10	8,582	8,775	8,389	10,094	10,513	6,107	6,193	6,464	6,703	6,930	11,926	11,884	9,473	8,432	10,213
(percent of net sales)         (percent of net sales)         (percent of net sales)         (percent of net sales)           100.0         2.8         2.8         2.6         2.5         2.6         2.8         3.0         2.8         9.9         90.8         90.8         90.8         92.7         89.8         89.5         9         9         6.6         6.6				` '	· /	. ,		(76)		(16)	. ,			\ /	(118)
100.0 100.0	9,244	8,370	8,630	10,961	10,941	6,484	6,295	6,757	7,214	7,179	12,318	12,012	9,993	8,763	10,370
2.5         2.8         2.5         2.5         2.8         2.8         2.6         2.5         2.6         2.8         3.0         2.8         2.8         2.6         2.5         2.6         2.6         2.8         3.0         2.8         91.8         <	'	(percent of	net sales)			(1	percent of	net sales)			(	percent of	net sales)		
5.7     2.3     6.5     7.7     7.1     6.8     4.1     7.7     7.7     6.5     6.6     4.5     7.2     7.6       1.2     1.4     1.2     1.5     1.1     1.3     1.3     1.2     1.2     1.4     1.2     1.4     1.4     1.6       0.6     0.1     0.3     0.5     0.1     0.2     0.3     0.4     0.5     (0.1)     0.0     0.4     0.4     0.4       5.1     1.1     5.5     6.7     6.1     5.7     3.1     7.0     7.0     5.0     5.5     3.5     6.3     6.5       0.6     0.5     0.5     0.9     0.6     0.7     0.8     0.7     0.9     0.6     1.0     0.5     0.8     0.7       4.5     0.6     5.1     5.8     5.5     5.1     2.3     6.3     6.1     4.4     4.4     3.1     5.5     5.7	2.5	2.8	2.5	2.5	2.5	2.8	2.8	2.6	2.5	2.6	2.6	2.8	3.0	2.8	100.0 3.0
1.2     1.4     1.2     1.5     1.1     1.3     1.3     1.2     1.2     1.4     1.2     1.4     1.4     1.6       0.6     0.1     0.3     0.5     0.1     0.2     0.3     0.4     0.5     (0.1)     0.0     0.4     0.4     0.4       5.1     1.1     5.5     6.7     6.1     5.7     3.1     7.0     7.0     5.0     5.5     3.5     6.3     6.5       0.6     0.5     0.5     0.9     0.6     0.7     0.8     0.7     0.9     0.6     1.0     0.5     0.8     0.7       4.5     0.6     5.1     5.8     5.5     5.1     2.3     6.3     6.1     4.4     4.4     3.1     5.5     5.7															91.3
0.6         0.1         0.3         0.5         0.1         0.2         0.3         0.4         0.5         (0.1)         0.0         0.4         0.4         0.4           5.1         1.1         5.5         6.7         6.1         5.7         3.1         7.0         7.0         5.0         5.5         3.5         6.3         6.5           0.6         0.5         0.5         0.9         0.6         0.7         0.8         0.7         0.9         0.6         1.0         0.5         0.8         0.7           4.5         0.6         5.1         5.8         5.5         5.1         2.3         6.3         6.1         4.4         4.4         3.1         5.5         5.7	1													_	5.7 1.7
0.6     0.5     0.5     0.9     0.6     0.7     0.8     0.7     0.9     0.6     1.0     0.5     0.8     0.7       4.5     0.6     5.1     5.8     5.5     5.1     2.3     6.3     6.1     4.4     4.4     3.1     5.5     5.7															0.3
4.5     0.6     5.1     5.8     5.5     5.1     2.3     6.3     6.1     4.4     4.4     3.1     5.5     5.7	I			-					- 1						4.4
															0.7
(percent) (percent) (percent)	4.5			5.8	5.5	5.1			6.1	4.4	4.4			5.7	3.7
		(perc	ent)				(perce	ent)				(perce	ent)		
															16.74 14.12
															7.61 6.42
1.93 1.82 1.95 2.03 2.12 1.78 1.76 1.75 1.86 1.88 1.84 1.83 1.80 1.82 1	1.93	1.82	1.95	2.03	2.12	1.78	1.76	1.75	1.86	1.88	1.84	1.83	1.80	1.82	1.79
0.40 0.34 0.40 0.39 0.43 0.31 0.29 0.24 0.28 0.26 0.27 0.27 0.28 0.26 0	0.40	0.34	0.40	0.39	0.43	0.31	0.29	0.24	0.28	0.26	0.27	0.27	0.28	0.26	0.27
1.26 1.10 1.14 1.40 1.36 1.19 1.17 1.20 1.33 1.17 1.52 1.29 1.37 1.29 1	1.26	1.10	1.14	1.40	1.36	1.19	1.17	1.20	1.33	1.17	1.52	1.29	1.37	1.29	1.37

#### **TABLE 17.1—BALANCE SHEET** FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	А	II Nondurable	Manufacturing	g Industries¹	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	29,164 9,950	29,889 8,736	31,257 7,768	29,931 8,526	49,028 8,203
Total cash on hand and in U.S. banks	39,114	38,625	39,025	38,457	57,231
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	28,471	29,078	26,340	26,036	23,684
Total cash, U.S. Government and other securities	67,586	67,703	65,365	64,493	80,915
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	209,619 179,481	207,951 183,999	211,864 187,874	220,779 188,765	225,435 193,067
All other current assets	83,711	87,941	91,467	87,797	90,552
Total current assets	540,396	547,594	556,571	561,834	589,969
Depreciable and amortizable fixed assets, including construction in progress  Land and mineral rights	1,183,006 63,197 613,733	1,195,751 61,773 619,834	1,199,863 61,494 627,384	1,207,244 59,743 608,505	1,216,108 59,111 615,661
Net property, plant, and equipment	632,470	637,689	633,973	658,483	659,558
All other noncurrent assets, including investment in nonconsolidated entities, long-term	•		·		·
investments, intangibles, etc	832,507	848,794	878,103	911,025	931,560
Total Assets	2,005,373	2,034,076	2,068,647	2,131,342	2,181,087
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Other short-term debt, including commercial paper Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt: a. Loans from banks. b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses  Total current liabilities  Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations  Total liabilities.  Capital stock and other capital (less treasury stock) Retained earnings  Stockholders' equity  Total Liabilities and Stockholders' Equity  NET WORKING CAPITAL	35,312 69,117 127,345 20,270 13,251 22,003 170,683 457,981 171,345 339,100 331,267 1,299,692 166,966 538,714 705,681 2,005,373	33,198 68,798 139,131 18,130 15,643 20,706 176,725 472,331 169,588 341,959 339,153 1,323,031 173,479 537,567 711,046 2,034,076	34,215 70,452 139,606 23,346 15,239 22,304 173,000 478,162 168,643 354,849 338,288 1,339,942 172,111 556,593 728,705 2,068,647	33,521 71,429 139,683 20,005 16,572 21,180 176,903 479,293 173,578 369,766 337,363 1,360,000 205,331 566,010 771,341 2,131,342	35,802 94,221 142,581 18,749 17,453 21,164 183,404 513,374 176,720 368,973 339,907 1,398,974 198,176 583,936 782,113 2,181,087
Excess of total current assets over total current liabilities	82,415	75,263	78,408	82,541	76,595
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities. Trade accounts and trade notes receivable Inventories. Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity.	3.4 10.5 8.9 26.9 31.5 7.0 22.8 25.5 64.8 35.2	3.3 10.2 9.0 26.9 31.4 6.8 23.2 25.1 65.0 35.0	3.2 10.2 9.1 26.9 30.6 6.9 23.1 25.3 64.8 35.2	3.0 10.4 8.9 26.4 30.9 6.7 22.5 25.5 63.8 36.2	3.7 10.3 8.9 27.0 30.2 7.7 23.5 25.0 64.1 35.9

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.
<sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No	ndurable M Assets	anufacturii Under \$5 I		ies		ndurable Ma			es			nufacturing		es
3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	iollars)				(million o	iollars)		
4,247 677	3,722 419	3,797 486	3,506 605	4,228 460	1,376 295	1,358 239	1,179 185	1,330 212	1,234 156	1,719 430	1,713 401	1,627 175	1,452 191	1,908 134
4,924	4,141	4,282	4,110	4,688	1,671	1,597	1,364	1,542	1,390	2,149	2,115	1,802	1,643	2,042
635	479	611	553	564	404	470	335	326	348	712	690	1,075	1,002	799
5,560	4,621	4,894	4,663	5,251	2,075	2,066	1,699	1,867	1,738	2,861	2,805	2,877	2,645	2,840
11,572 8,225 1,566	11,276 7,370 1,498	10,703 6,897 1,510	11,064 6,999 1,677	11,518 7,222 1,670	5,345 3,966 637	5,589 4,170 606	5,975 4,152 635	5,927 4,207 593	6,016 4,311 659	8,474 6,529 1,388	7,903 7,123 1,194	7,885 6,953 1,157	7,784 6,952 1,157	7,797 6,988 1,354
26,923	24,765	24,005	24,403	25,662	12,023	12,431	12,461	12,594	12,723	19,252	19,025	18,872	18,539	18,979
33,352 485 21,527	34,391 362 22,524	33,105 476 21,867	34,180 435 22,424	34,066 560 22,486	14,884 304 8,786	16,228 391 9,498	16,098 387 9,162	15,475 388 9,450	15,860 210 9,151	24,040 674 13,390	23,953 565 12,984	24,061 600 13,195	24,356 583 13,403	25,805 602 14,190
12,309	12,230	11,714	12,191	12,140	6,402	7,121	7,323	6,413	6,920	11,323	11,534	11,467	11,536	12,217
2,141	1,821	1,928	1,840	1,866	1,336	1,169	1,117	1,063	757	3,042	2,695	2,589	3,175	3,423
41,373	38,816	37,647	38,434	39,667	19,761	20,721	20,901	20,070	20,399	33,618	33,255	32,928	33,249	34,619
2,709	2,263	2,117	2,148	2,408	1,711	1,755	1,736	1,724	1,489	2,458	2,507	2,677	2,225	2,413
737 6,523 141	586 6,746 154	343 5,769 108	395 5,594 134	333 6,042 166	193 2,746 59	224 3,026 74	321 3,180 55	175 2,869 67	292 2,881 66	315 4,459 178	430 4,213 156	339 4,262 124	375 4,493 78	318 4,285 92
898 617 2,324	849 544 2,492	814 927 2,246	1,175 634 1,947	796 508 1,863	697 219 1,130	641 274 1,069	444 294 1,108	564 225 1,150	735 241 1,067	747 262 2,021	819 314 1,973	809 338 1,909	842 339 1,823	966 524 2,025
13,949	13,633	12,324	12,029	12,116	6,754	7,062	7,138	6,776	6,772	10,441	10,413	10,458	10,175	10,623
4,505 4,468	4,823 4,435	4,582 4,546	4,230 3,844	4,551 4,409	2,365 1,849	2,516 2,033	2,725 1,845	2,481 1,528	2,633 2,051	4,060 2,493	4,365 2,981	4,271 2,420	4,451 3,080	4,146 3,122
955	1,028	940	993	921	437	417	337	380	235	924	790	878	929	996
23,877	23,920	22,392	21,096	21,997	11,404	12,028	12,045	11,166	11,691	17,917	18,549	18,027	18,635	18,886
8,252 9,244	6,525 8,370	6,625 8,630	6,376 10,961	6,729 10,941	1,873 6,484	2,398 6,295	2,100 6,757	1,691 7,214	1,530 7,179	3,383 12,318	2,693 12,012	4,908 9,993	5,851 8,763	5,363 10,370
17,496	14,896	15,255	17,337	17,670	8,357	8,694	8,857	8,904	8,709	15,701	14,706	14,901	14,614	15,733
41,373	38,816	37,647	38,434	39,667	19,761	20,721	20,901	20,070	20,399	33,618	33,255	32,928	33,249	34,619
12,974	11,132	11,680	12,373	13,546	5,269	5,369	5,323	5,818	5,951	8,811	8,612	8,414	8,364	8,356
(r	percent of to	otal assets	)		(p	ercent of to	otal assets)			(pe	ercent of to	otal assets)		
13.4 28.0 19.9 65.1 29.8 12.0	11.9 29.1 19.0 63.8 31.5 10.9	13.0 28.4 18.3 63.8 31.1 11.2	12.1 28.8 18.2 63.5 31.7 11.3	13.2 29.0 18.2 64.7 30.6 10.2	10.5 27.1 20.1 60.8 32.4 14.3	10.0 27.0 20.1 60.0 34.4 14.0	8.1 28.6 19.9 59.6 35.0 13.4	9.3 29.5 21.0 62.7 32.0 13.4	8.5 29.5 21.1 62.4 33.9 13.5	8.5 25.2 19.4 57.3 33.7 11.2	8.4 23.8 21.4 57.2 34.7 12.2	8.7 23.9 21.1 57.3 34.8 12.6	8.0 23.4 20.9 55.8 34.7 11.4	8.2 22.5 20.2 54.8 35.3 12.2
33.7 21.7 57.7 42.3	35.1 23.9 61.6 38.4	32.7 24.2 59.5 40.5	31.3 21.0 54.9 45.1	30.5 22.6 55.5 44.5	34.2 21.3 57.7 42.3	34.1 22.0 58.0 42.0	34.2 21.9 57.6 42.4	33.8 20.0 55.6 44.4	33.2 23.0 57.3 42.7	31.1 19.5 53.3 46.7	31.3 22.1 55.8 44.2	31.8 20.3 54.7 45.3	30.6 22.7 56.0 44.0	30.7 21.0 54.6 45.4

## TABLE 18.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			All Durable turing Industr	ies <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling.	582,482 20,299	604,612 20,190	597,123 20,518	627,749 20,636	612,249 21,103
general, and administrative expenses	521,795	547,066	533,854	558,402	549,577
Income (or loss) from operations	40,388	37,357	42,751	48,711	41,570
Interest expense	11,076 17,981	11,403 22,690	11,701 24,206	11,898 19,503	13,033 20,786
Income (or loss) before income taxes	47,293	48,643	55,256	56,315	49,323
Provision for current and deferred domestic income taxes.	14,105	14,644	15,144	17,446	15,028
Income (or loss) after income taxes	33,187	33,999	40,112	38,870	34,295
Cash dividends charged to retained earnings in current quarter	10,589	12,507	12,022	18,912	15,214
Net income retained in business	22,598	21,492	28,090	19,958	19,081
Retained earnings at beginning of quarter	521,710	539,044	562,982	583,989	596,882
noncash dividends, etc	(2,021) 542.287	(958) 559.579	(3,799) 587.273	(4,423) 599.524	(6,396) 609.566
Retained earnings at end of quarter	542,267	,-		599,524	609,366
INCOME STATEMENT IN RATIO FORMAT		(percent of r	iet saies)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.5 89.6	100.0 3.3 90.5	100.0 3.4 89.4	100.0 3.3 89.0	100.0 3.4 89.8
Income (or loss) from operations	6.9	6.2	7.2	7.8	6.8
Interest expense All other nonoperating income (expense)	1.9 3.1	1.9 3.8	2.0 4.1	1.9 3.1	2.1 3.4
Income (or loss) before income taxes	8.1	8.0	9.3	9.0	8.1
Provision for current and deferred domestic income taxes	2.4	2.4	2.5	2.8	2.5
Income (or loss) after income taxes	5.7	5.6	6.7	6.2	5.6
		(perce	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes. After income taxes.	21.33 14.97	20.94 14.64	22.20 16.12	21.51 14.85	18.50 12.86
Annual rate of profit on total assets:  Before income taxes	8.20 5.75	8.26 5.77	9.00 6.54	8.89 6.14	7.62 5.30
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.35	1.32	1.37	1.37	1.37
Total cash, U.S. Government and other securities to total current liabilities	0.24	0.24	0.25	0.26	0.26
Total stockholders' equity to total debt	1.57	1.64	1.67	1.70	1.71

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

D	Ourable Mar	nufacturing Under \$5 N		s		urable Man					urable Manussets \$10 N			
											-			
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million o	dollars)				(million o	lollars)				(million o	dollars)		
43,609 1,105	44,704 1,246	42,507 1,115	44,339 1,167	44,216 1,151	18,482 469	17,094 475	18,060 474	17,902 431	16,882 447	22,993 653	23,122 662	21,855 617	24,304 671	23,403 654
39,358	42,060	37,572	39,388	39,716	16,303	15,919	16,034	16,099	15,279	20,479	20,850	19,640	21,388	20,993
3,145	1,398	3,820	3,784	3,348	1,711	701	1,552	1,371	1,156	1,861	1,609	1,599	2,245	1,756
522 172	562 2	501 67	492 76	565 56	309 72	239 74	225 92	229 108	213 100	332 28	370 (2)	357 100	440 (7)	387 146
2,795	837	3,386	3,368	2,839	1,473	536	1,420	1,249	1,042	1,558	1,237	1,341	1,798	1,515
412	316	334	298	356	214	173	231	221	185	261	253	210	366	272
2,384	521	3,052	3,070	2,483	1,259	363	1,189	1,028	857	1,297	984	1,132	1,432	1,243
1,150	1,126	1,578	1,443	925	527	536	566	692	449	520	666	479	825	453
1,234	(605)	1,474	1,627	1,558	732	(173)	623	336	408	777	318	653	607	790
22,865	21,862	25,583	25,714	23,369	10,912	11,119	12,182	11,406	11,220	13,824	14,740	12,681	15,551	14,593
(20)	(197)	(308)	(429)	(510)	63	12	19	(233)	83	(65)	(58)	106	13	12
24,079	21,060	26,750	26,912	24,417	11,707	10,958	12,824	11,509	11,711	14,536	14,999	13,440	16,171	15,396
(	(percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0 2.5	100.0 2.8	100.0 2.6	100.0 2.6	100.0 2.6	100.0 2.5	100.0 2.8	100.0 2.6	100.0 2.4	100.0 2.6	100.0 2.8	100.0 2.9	100.0 2.8	100.0 2.8	100.0 2.8
90.3	94.1	88.4	2.6 88.8	2.6 89.8	88.2	93.1	2.6 88.8	89.9	90.5	2.8 89.1	90.2	2.8 89.9	88.0	89.7
7.2	3.1	9.0	8.5	7.6	9.3	4.1	8.6	7.7	6.8	8.1	7.0	7.3	9.2	7.5
1.2 0.4	1.3 0.0	1.2 0.2	1.1 0.2	1.3 0.1	1.7 0.4	1.4 0.4	1.2 0.5	1.3 0.6	1.3 0.6	1.4 0.1	1.6 0.0	1.6 0.5	1.8 0.0	1.7 0.6
6.4	1.9	8.0	7.6	6.4	8.0	3.1	7.9	7.0	6.2	6.8	5.3	6.1	7.4	6.5
0.9	0.7	0.8	0.7	0.8	1.2	1.0	1.3	1.2	1.1	1.1	1.1	1.0	1.5	1.2
5.5	1.2	7.2	6.9	5.6	6.8	2.1	6.6	5.7	5.1	5.6	4.3	5.2	5.9	5.3
	(perc	ent)				(perce	ent)				(perco	ent)		
32.13 27.40	9.99 6.22	38.96 35.12	37.97 34.61	33.00 28.86	36.94 31.57	13.92 9.43	31.04 25.99	29.64 24.39	24.98 20.54	25.93 21.58	21.26 16.91	23.71 20.01	28.73 22.88	24.07 19.75
14.86 12.67	4.46 2.78	17.69 15.95	17.56 16.01	14.71 12.86	16.01 13.68	6.03 4.08	15.01 12.56	13.90 11.44	11.68 9.60	11.67 9.72	9.52 7.57	10.33 8.71	13.10 10.43	11.13 9.13
2.24	2.10	2.06	2.18	2.15	1.99	1.94	2.10	2.16	2.11	1.92	1.96	1.95	1.99	2.08
0.52	0.45	0.44	0.43	0.41	0.34	0.34	0.39	0.40	0.37	0.33	0.37	0.33	0.33	0.36
1.45	1.34	1.44	1.45	1.35	1.23	1.25	1.61	1.48	1.54	1.43	1.40	1.30	1.38	1.47

## TABLE 18.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All Durable M	anufacturing I	ndustries <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit	65,813 16,474	67,132 18,676	78,323 14,444	83,739 15,095	86,537 18,915
Total cash on hand and in U.S. banks	82,287	85,808	92,767	98,834	105,452
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	71,557	70,498	71,496	77,849	74,769
Total cash, U.S. Government and other securities	153,844	156,306	164,263	176,684	180,221
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	311,039 295,289 120,618	299,845 289,450 128,143	315,855 302,461 134,864	322,400 304,257 138,171	328,859 313,682 140,704
Total current assets	880,789	873,745	917,443	941,511	963,466
Depreciable and amortizable fixed assets, including construction in progressLand and mineral rights.	978,742 31,644	987,770 33,008	1,000,641 33,379	1,003,825 33,895	1,026,248 34,686
Less: Accumulated depreciation, depletion, and amortization	516,441	515,132	522,768	524,331	535,066
Net property, plant, and equipment	493,945	505,645	511,252	513,388	525,868
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc	933,501	977,235	1,026,458	1,079,073	1,099,504
Total Assets	2,308,236	2,356,625	2,455,153	2,533,972	2,588,838
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks  b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.	37,333 56,368 196,146 28,788	37,424 58,428 201,345 28,974	41,239 64,557 205,874 31,200 18,073	41,811 71,341 209,002 33,055	43,078 70,537 217,011 35,110 20,010
b. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	14,621 303,823	15,865 300,667	18,422 289,909	17,910 292,830	16,750 300,162
Total current liabilities	653,460	661,213	669,273	685,560	702,658
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	172,954 267,164	162,922 273,340	169,664 283,435	171,601 292,411	170,450 302,787
minority stockholders' interest in consolidated domestic corporations	327,670	329,953	337,364	337,196	346,400
Total liabilities.  Capital stock and other capital (less treasury stock)  Retained earnings	1,421,249 344,700 542,287	1,427,428 369,618 559,579	1,459,737 408,143 587,273	1,486,767 447,681 599,524	1,522,294 456,977 609,566
Stockholders' equity	886,988	929,197	995,416	1,047,205	1,066,544
Total Liabilities and Stockholders' Equity	2,308,236	2.356.625	2,455,153	2,533,972	2,588,838
NET WORKING CAPITAL	2,000,200	2,000,020	2,100,100	2,000,012	2,000,000
Excess of total current assets over total current liabilities	227,329	212,531	248,170	255,952	260,808
SELECTED BALANCE SHEET RATIOS		(percent of to	otal assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities. Long-term debt. Total liabilities Stockholders' equity	6.7 13.5 12.8 38.2 21.4 5.4 28.3 19.1 61.6 38.4	6.6 12.7 12.3 37.1 21.5 5.5 28.1 18.5 60.6 39.4	6.7 12.9 12.3 37.4 20.8 5.8 27.3 18.5 59.5 40.5	7.0 12.7 12.0 37.2 20.3 5.9 27.1 18.3 58.7 41.3	7.0 12.7 12.1 37.2 20.3 5.8 27.1 18.3 58.8 41.2

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

D	Ourable Mar Assets	nufacturing Under \$5 N		s		urable Man			•			ufacturing lillion to \$2		
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)				(million o	dollars)		
9,146 895	8,368 889	8,162 1,049	8,058 857	8,208 874	2,767 437	2,530 367	2,800 484	2,413 348	2,619 345	3,416 613	3,588 736	3,345 647	3,371 796	3,880 642
10,040	9,257	9,211	8,915	9,082	3,204	2,897	3,284	2,761	2,963	4,029	4,324	3,992	4,167	4,522
1,667	1,318	1,473	1,144	883	945	1,119	1,349	1,707	1,217	1,777	1,831	1,485	1,392	1,480
11,707	10,574	10,684	10,060	9,965	4,149	4,015	4,633	4,467	4,181	5,806	6,154	5,477	5,558	6,002
19,829 16,547 2,612	19,982 16,551 2,453	20,606 16,749 2,456	20,708 17,826 2,432	21,234 18,295 2,254	10,175 8,793 947	8,732 8,980 1,145	9,720 9,498 1,235	9,424 9,321 1,146	9,293 9,301 1,133	12,927 13,083 1,691	12,355 12,488 1,618	13,461 11,758 2,012	14,276 12,276 1,758	14,141 12,804 1,720
50,695	49,560	50,494	51,025	51,748	24,065	22,872	25,086	24,359	23,908	33,507	32,615	32,708	33,869	34,667
60,284 1,299 40,260	61,073 1,269 40,068	61,538 1,183 39,804	61,146 1,134 40,154	61,132 1,209 40,384	24,856 621 14,668	24,381 780 14,086	25,258 757 15,100	23,009 690 13,873	23,364 666 14,343	31,491 886 17,734	31,899 1,036 18,040	31,834 1,140 17,851	34,795 1,185 19,564	33,939 1,095 19,321
21,323	22,274	22,917	22,126	21,957	10,809	11,074	10,915	9,826	9,688	14,644	14,895	15,123	16,416	15,713
3,244	3,260	3,140	3,568	3,505	1,944	1,608	1,848	1,776	2,095	5,235	4,474	4,119	4,621	4,070
75,262	75,095	76,551	76,720	77,210	36,818	35,554	37,849	35,961	35,691	53,385	51,985	51,950	54,906	54,450
4,352 1,059 9,459	4,444 975 9,537	4,252 1,006 10,732	3,948 960 10,219	3,876 761 10,660	3,176 327 4,367	2,816 459 4,250	2,788 248 4,661	2,716 183 4,304	2,426 252 4,474	3,657 696 6,582	3,230 580 6,294	3,576 552 6,295	3,649 547 6,155	3,401 556 6,233
405 1,784	321 2,063	344 2,033	400 1,984	457 2,172	178 936	175 712	231 873	248 834	235 757	276 1,626	213 1,748	201 1,601	247 1,573	262 1,371
929 4,640	849 5,381	915 5,267	1,028 4,895	1,331 4,842	275 2,814	481 2,886	327 2,832	374 2,628	365 2,817	418 4,239	397 4,204	597 3,982	487 4,391	401 4,480
22,628	23,569	24,549	23,435	24,100	12,072	11,779	11,960	11,288	11,327	17,494	16,666	16,804	17,049	16,704
8,464 7,332	9,549 7,095	9,148 6,781	8,477 8,117	8,744 8,686	5,252 2,963	4,287 3,562	4,158 2,958	4,024 3,297	4,107 2,927	6,316 4,041	6,690 3,972	6,028 5,051	6,783 5,041	6,248 5,162
2,033	1,371	1,312	1,212	1,270	577	528	479	493	646	1,499	1,385	1,437	999	1,159
40,459	41,585	41,790	41,242	42,800	20,864	20,156	19,555	19,102	19,006	29,349	28,714	29,321	29,872	29,273
10,724 24,079	12,450 21,060	8,011 26,750	8,566 26,912	9,994 24,417	4,246 11,707	4,440 10,958	5,470 12,824	5,350 11,509	4,974 11,711	9,500 14,536	8,272 14,999	9,189 13,440	8,863 16,171	9,781 15,396
34,803	33,510	34,761	35,478	34,411	15,953	15,399	18,294	16,859	16,685	24,036	23,271	22,629	25,034	25,177
75,262	75,095	76,551	76,720	77,210	36,818	35,554	37,849	35,961	35,691	53,385	51,985	51,950	54,906	54,450
28,066	25,991	25,945	27,590	27,648	11,993	11,093	13,126	13,072	12,582	16,013	15,949	15,904	16,821	17,963
(p	ercent of to	otal assets	)		(p	ercent of to	tal assets)			(pe	ercent of to	otal assets)		
15.6 26.3 22.0 67.4 28.3 10.8 30.1	14.1 26.6 22.0 66.0 29.7 11.1 31.4	14.0 26.9 21.9 66.0 29.9 10.7 32.1	13.1 27.0 23.2 66.5 28.8 10.3 30.5	12.9 27.5 23.7 67.0 28.4 10.5 31.2	11.3 27.6 23.9 65.4 29.4 12.8 32.8	11.3 24.6 25.3 64.3 31.1 12.6 33.1	12.2 25.7 25.1 66.3 28.8 11.2 31.6	12.4 26.2 25.9 67.7 27.3 11.4 31.4	11.7 26.0 26.1 67.0 27.1 10.6 31.7	10.9 24.2 24.5 62.8 27.4 12.0 32.8	11.8 23.8 24.0 62.7 28.7 11.5 32.1	10.5 25.9 22.6 63.0 29.1 12.2 32.3	10.1 26.0 22.4 61.7 29.9 11.4 31.1	11.0 26.0 23.5 63.7 28.9 10.5 30.7
21.0 53.8 46.2	22.2 55.4 44.6	20.8 54.6 45.4	21.6 53.8 46.2	22.6 55.4 44.6	22.3 56.7 43.3	22.1 56.7 43.3	18.8 51.7 48.3	20.4 53.1 46.9	19.7 53.3 46.7	19.4 55.0 45.0	20.5 55.2 44.8	21.3 56.4 43.6	21.5 54.4 45.6	21.0 53.8 46.2

### TABLE 19.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

		Food and	Kindred Produ	ıcts <sup>1</sup> 2	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	106,168 2,993	110,802 3,252	106,023 3,110	111,951 3,107	113,084 3,083
general, and administrative expenses	92,080	96,585	92,362	97,428	98,378
Income (or loss) from operations	11,095	10,965	10,550	11,417	11,623
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	2,780 535	2,762 835	2,919 341	3,083 292	3,097 421 407
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	536 (284)	428 250	361 448	530 (337)	374
by the equity method, net of foreign taxes	1,162	1,348	699	1,216	1,413
Income (or loss) before income taxes	10,263	11,065	9,480	10,036	11,141
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	2,889 325	3,184 379	2,276 326	2,507 370	2,935 365
Income (or loss) after income taxes	7,050	7,501	6,877	7,159	7,841
Extraordinary gains (losses), net of taxes	3 (5)	(103) 60	(14) 0	0	11 (1)
Net income (or loss) for quarter	7,047	7,458	6,863	7,159	7,850
Cash dividends charged to retained earnings in current quarter	3,357	3,623	3,525	3,204	3,324
Net income retained in business	3,690	3,835	3,338	3,954	4,526
Retained earnings at beginning of quarter	118,673	121,026	123,504	126,316	128,986
and other noncash dividends, etc.	(995)	(812) 124,049	(712) 126,129	(1,961) 128,308	(1,038)
Retained earnings at end of quarter	121,368	(percent of I		120,300	132,474
INCOME STATEMENT IN RATIO FORMAT		(percent or i	iet saies)		
Net sales, receipts, and operating revenues	100.0 2.8 86.7	100.0 2.9 87.2	100.0 2.9 87.1	100.0 2.8 87.0	100.0 2.7 87.0
Income (or loss) from operations	10.5	9.9	10.0	10.2	10.3
Interest expense Dividend income	2.6 0.5	2.5 0.8	2.8 0.3	2.8 0.3	2.7 0.4
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.5 (0.3)	0.4 0.2	0.3 0.4	0.5 (0.3)	0.4 0.3
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.1	1.2	0.7	1.1	1.2
Income (or loss) before income taxes	9.7	10.0	8.9	9.0	9.9
Provision for current and deferred domestic income taxes	3.0	3.2	2.5	2.6	2.9
Income (or loss) after income taxes	6.6	6.8	6.5	6.4	6.9
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	35.98 24.72	37.90 25.69	31.79 23.06	33.68 24.03	35.90 25.27
Annual rate of profit on total assets:  Before income taxes	10.51 7.22	11.01 7.47	9.34 6.78	9.98 7.12	10.90 7.67

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 19.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 20 AND 21, ASSETS \$25 MILLION AND OVER

		Food and I	Kindred Produ	ıcts <sup>1</sup> 2	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	3,492	4,539	5,840	6,322	6,771
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	4,915 237	4,902 301	3,956 633	4,272 373	5,029 585
Total cash on hand and in banks	8,644	9,742	10,429	10,967	12,384
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	602 1,026 2,935 238 0 1,473	423 1,040 1,071 71 0 1,633	391 670 609 110 0 1,386	343 544 686 121 0 1,298	384 455 786 80 0 1,164
Total cash, U.S. Government and other securities	14,917	13,980	13,596	13,960	15,253
Trade receivables from U.S. Government	64 32,175	66 32,192	69 31,747	81 32,229	85 33,773
Total receivables	32,239	32,259	31,816	32,310	33,859
Inventories	43,807 14,501	46,638 14,081	46,719 15,099	44,983 15,060	47,127 15,541
Total current assets	105,464	106,957	107,230	106,312	111,779
Depreciable and amortizable fixed assets, including construction in progress	182,940 5,861	187,383 5,892	189,101 5,723	187,546 5,587	189,757 5,834
Less: Accumulated depreciation, depletion, and amortization	88,641	90,723	91,563	91,518	93,377
Net property, plant, and equipment	100,160 219	102,552 277	103,261 247	101,615	102,214
U.S. Treasury and Federal agency securities due in more than 1 year	184,799	192,148	195,121	194,172	194,800
Total Assets	390,642	401,934	405,859	402,307	408,991
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	8,671 14,779 1,475 0 23,313	9,709 14,792 1,151 0 26,435	9,035 17,014 1,469 0 23,996	9,200 16,151 1,459 62 24,220	9,199 18,544 1,575 5 24,739
a. Federalb. Other	3,007 1,416	2,467 1,460	3,950 1,211	3,007 1,013	3,101 1,134
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	3,113 1,253 3,712 37,755	3,712 806 3,956 38,017	2,728 1,097 4,539 39,514	3,868 802 4,187 38,168	3,897 875 4,532 41,211
Total current liabilities	98,493	102,504	104,552	102,137	108,812
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	35,338 22,296 58,522 61,902	36,759 21,667 60,101 64,123	38,157 21,374 61,407 61,074	38,326 21,334 60,146 61,190	37,601 21,630 57,347 59,481
Total liabilities	276,551	285,154	286,564	283,133	284,871
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	56,564 121,368 (5,032) 2,451 61,260	59,362 124,049 (5,205) 2,709 64,136	60,910 126,129 (5,374) 5,527 67,898	60,770 128,308 (5,902) 5,132 69,134	62,287 132,474 (5,959) 6,014 70,695
Stockholders' equity	114,091	116,780	119,295	119,174	124,120
Total Liabilities and Stockholders' Equity	390,642	401,934	405,859	402,307 4,175	408,991
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	6,971	4,453	∠,678	4,175	2,967

<sup>&</sup>lt;sup>1</sup>Includes Tobacco Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 20.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

	Textile Mill Products			i	
Item	3Q 1999	4Q 1999 <sup>1</sup>	1Q 2000¹	2Q 2000 <sup>1</sup>	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	12,636	11,772	11,832	12,695	12,403
Depreciation, depletion, and amortization of property, plant, and equipment	549 11,432	521 10,565	547 10,655	540 11,467	529 11,258
Income (or loss) from operations	655	687	629	689	616
Interest expense	377	417	417	455	459
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	12 47	29 (2)	0 16	0	0 (1)
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(9)	(127)	(41)	(141)	(71 <sup>9</sup> )
by the equity method, net of foreign taxes	108	(14)	29	34	77
Income (or loss) before income taxes	435	156	216	138	(486)
Less: Provision for current and deferred domestic income taxes:  a. Federal	109	138	115	63	89
b. Other	42	29	31	30	(19)
Income (or loss) after income taxes	285	(11)	70	44	(555)
Extraordinary gains (losses), net of taxes	3 1	1 1	8 0	3 0	(1) 1
Net income (or loss) for quarter	288	(10)	78	47	(556)
Cash dividends charged to retained earnings in current quarter	94	75	65	173	50
Net income retained in business	194	(85)	14	(126)	(606)
Retained earnings at beginning of quarter	8,042	6,318	6,544	6,066	6,217
and other noncash dividends, etc.	(39)	27	(114)	(13)	(133)
Retained earnings at end of quarter	8,197	6,260	6,444	5,927	5,478
INCOME STATEMENT IN RATIO FORMAT		(percent of n	et sales)		
Net sales, receipts, and operating revenues	100.0	100.0	100.0	100.0	100.0
Depreciation, depletion, and amortization of property, plant, and equipment	4.3 90.5	4.4 89.7	4.6 90.1	4.3 90.3	4.3 90.8
Income (or loss) from operations	5.2	5.8	5.3	5.4	5.0
Interest expense	3.0	3.5	3.5	3.6	3.7
Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	0.1	0.2	0.0	0.0	0.0
and minority interest	0.4 (0.1)	0.0 (1.1)	0.1 (0.3)	0.1 (1.1)	0.0 (5.8)
nonconsolidated subsidiaries, net of foreign taxes	0.9	(0.1)	0.2	0.3	0.6
Income (or loss) before income taxes	3.4	1.3	1.8	1.1	(3.9)
Provision for current and deferred domestic income taxes	1.2	1.4	1.2	0.7	0.6
Income (or loss) after income taxes	2.3	(0.1)	0.6	0.3	(4.5)
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:					
Before income taxes	11.93 7.80	5.01 (0.37)	7.06 2.27	4.91 1.59	(17.25) (19.72)
Annual rate of profit on total assets:	4.00	4.50	0.44	4.00	(4 7 4)
Before income taxes.  After income taxes.	4.08 2.67	1.52 (0.11)	2.11 0.68	1.32 0.43	(4.74) (5.42)

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 20.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 22, ASSETS \$25 MILLION AND OVER

	Textile Mill Products				
ltem .	3Q 1999	4Q 1999 <sup>1</sup>	1Q 2000 <sup>1</sup>	2Q 2000 <sup>1</sup>	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	638	641	437	383	572
Time deposits in the United States, including negotiable certificates of deposit	59 1	32 3	47 3	65 3	1
Total cash on hand and in banks	698	675	487	451	577
U.S. Treasury and Federal agency securities:					-
a. Subject to agreements to sell. b. Other, due in 1 year or less	49 7	32 12	33 11	60 6	49 6
Commercial and finance company paper of U.S. issuers	0	0	0	0	0
State and local government securities due in 1 year or less	9 0	5 0	1 0	1 0	1 0
Other short-term financial investments, including bankers' acceptances	103	78	99	83	171
Total cash, U.S. Government and other securities	866	803	630	600	804
Trade receivables from U.S. Government	4 6,394	19 6,194	25 6,282	15 6,670	6 6,527
Total receivables	6,398	6,213	6,307	6,685	6,533
Inventories	8,593	8,401	8,873	8,974	8,879
All other current assets	1,124	1,092	1,345	1,349	1,629
Total current assets	16,981 33,964	16,510 33,611	17,155 32,748	17,607 32,952	17,844 32,227
Land and mineral rights	435	323	363	379	360
Less: Accumulated depreciation, depletion, and amortization	18,620	18,540	18,260	18,460	18,224
Net property, plant, and equipment	15,778 506	15,394 566	14,851 586	14,871 539	14,364 558
All other noncurrent assets, including investment in nonconsolidated entities, long-term					
investments, intangibles, etc	9,401	8,451	8,329	8,561	8,200
Total Assets	42,668	40,921	40,920	41,577	40,965
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	1,453	1,132	1,422	1,481	1,372
b. Commercial paper	71 96	72 70	1 115	4 184	5 109
Advances and prepayments by U.S. Government	0	0	0	0	0
Trade accounts and trade notes payable	2,698	2,951	2,981	3,387	3,237
a. Federalb. Other	128 50	133 44	171 38	151 34	179 (11)
Installments, due in 1 year or less, on long-term debt:					. ,
a. Loans from banksb. Bonds and debentures	925 20	1,526 18	1,729 20	1,786 17	1,767 16
c. Other long-term debt	164	100	179	365	373
All other current liabilities, including excise and sales taxes, and accrued expenses	3,101 8.706	2,695 8,741	2,882 9,538	2,880 10,289	2,899 9,947
Long-term debt (due in more than 1 year):	0,700	0,141	3,000	10,203	0,047
a. Loans from banks	8,430	8,792	7,907	8,367	8,099
b. Bonds and debentures	4,287 3,517	4,783 3,089	4,637 3,420	4,760 3,555	4,784 3,355
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	3,129	3,077	3,169	3,403	3,521
Total liabilities.	28,069	28,482	28,669	30,374	29,706
Capital stock and other capital	7,790	7,684	7,418	7,019	7,479
Retained earnings	8,197 (297)	6,260 (314)	6,444 (345)	5,927 (426)	5,478 (480)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	`148́	239	`267	181	344
Less: Treasury stock, at cost	1,241	1,429	1,533	1,498	1,562
Stockholders' equity  Total Liabilities and Stockholders' Equity	14,598 42.668	12,439 40,921	12,251 40.920	11,203 41,577	11,259 40,965
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,275	7,768	7,617	7,318	7,897
	5,210	7,700	7,017	7,010	.,001

<sup>&</sup>lt;sup>1</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 21.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

	Apparel <sup>1 2</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	13,448 276	12,923 289	12,207 266	11,961 267	13,703 292
general, and administrative expenses	11,854	12,002	10,932	10,929	12,434
Income (or loss) from operations	1,318	632	1,009	766	977
Interest expense	301 4	310 1	329 18	348	389 3
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	35 (12)	430 (6)	132 2 7	83 6 6	79 (8) 25
	1,052	753	841	521	688
Income (or loss) before income taxes  Less: Provision for current and deferred domestic income taxes:  a. Federal	381	313	256	166	217
b. Other	34	18	14	8	21
Income (or loss) after income taxes	636	421	572	348	450
Extraordinary gains (losses), net of taxes  Cumulative effect of accounting changes, net of taxes	120	6 0	0	0	(7) 0
Net income (or loss) for quarter	756	427	572	348	443
Cash dividends charged to retained earnings in current quarter	122	120	67	135	130
Net income retained in business	634	307	505	213	313
Retained earnings at beginning of quarter	6,886	6,857	7,305	7,297	7,709
and other noncash dividends, etc	(48) 7,473	7,203	(99) 7.711	7,561	(27) 7,995
Retained carmings at end of quarter	7,470	(percent of r		7,001	7,555
INCOME STATEMENT IN RATIO FORMAT		(porcont or r	101 04100)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.1 88.1	100.0 2.2 92.9	100.0 2.2 89.6	100.0 2.2 91.4	100.0 2.1 90.7
Income (or loss) from operations	9.8	4.9	8.3	6.4	7.1
Interest expense	2.2	2.4	2.7	2.9	2.8
Dividend income	0.0	0.0	0.2	0.1	0.0
and minority interest	(0.1)	3.3 0.0	1.1 0.0	0.1	(0.1)
nonconsolidated subsidiaries, net of foreign taxes	0.1	0.1	0.1	0.0	0.2
Income (or loss) before income taxes	7.8	5.8	6.9	4.4	5.0
Provision for current and deferred domestic income taxes	3.1	2.6	2.2	1.5	1.7
Income (or loss) after income taxes	4.7	3.3	4.7	2.9	3.3
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	34.88 21.11	26.41 14.78	29.53 20.07	18.61 12.41	23.14 15.13
Annual rate of profit on total assets:  Before income taxes	11.19 6.77	8.38 4.69	9.21 6.26	5.69 3.80	7.02 4.59

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 21.1—BALANCE SHEET

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 23 AND 31, ASSETS \$25 MILLION AND OVER

			pparel <sup>1 2</sup>		
+				200	20
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	885	1,077	789	770	896
Time deposits in the United States, including negotiable certificates of deposit	54 10	50 9	22 11	35 14	29 18
Total cash on hand and in banks	949	1,135	823	819	943
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 0 122 0 0 486	0 86 81 0 0 223	0 19 155 0 0	0 0 145 0 0 131	0 21 153 0 0 149
Total cash, U.S. Government and other securities	1,557	1,525	1,161	1,095	1,267
Trade receivables from U.S. Government	3 7,827	5 6,712	4 6,851	4 6,355	5 7,701
Total receivables	7,830	6,717	6,855	6,359	7,706
Inventories All other current assets	9,749 2,112	9,134 1,966	9,090 2,099	9,574 1,560	10,166 1,846
Total current assets	21,248	19,342	19,205	18,588	20,984
Depreciable and amortizable fixed assets, including construction in progress	11,944	11,718	11,775	11,655	11,989
Land and mineral rights	276 5,727	267 5,564	248 5,739	271 5,725	280 6,006
Net property, plant, and equipment	6,493	6,422	6,285	6,201	6,263
U.S. Treasury and Federal agency securities due in more than 1 year	103	125	126	71	31
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	9,754	10,055	10,901	11,780	11,906
Total Assets	37,598	35,944	36,516	36,640	39,184
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government	1,559 367 105 0	2,006 319 155 0	1,526 324 738 0	1,574 642 709 0	2,391 247 451 0
Trade accounts and trade notes payable	3,214 316	3,455 265	3,367 297	3,483	3,442 293
b. Other	49	11	123	83	1
a. Loans from banksb. Bonds and debentures	574 21	490 21	539 28	842 80	807 340
c. Other long-term debt	601	298	98	211	258
All other current liabilities, including excise and sales taxes, and accrued expenses	3,725 10,531	3,648 10,667	3,253 10,291	3,546 11,284	3,332 11,560
Long-term debt (due in more than 1 year):	10,551	10,007	10,291	11,204	11,300
a. Loans from banks	7,105 2,541 1,096	6,347 2,599 1,116	6,931 2,309 1,648	6,418 2,702 1,404	6,833 2,529 2,167
and minority stockholder's interest in consolidated domestic corporations	4,266	3,816	3,947	3,621	4,206
Total liabilities	25,539	24,545	25,127	25,428	27,294
Capital stock and other capital	7,105 7,473 (6) (291) 2,221	7,055 7,203 (37) (141) 2,681	6,636 7,711 (13) (170) 2,774	6,774 7,561 (8) (170) 2,946	7,062 7,995 (5) (119) 3,043
Stockholders' equity	12,060	11,399	11,390	11,212	11,890
Total Liabilities and Stockholders' Equity	37,598	35,944	36,516	36,640	39,184
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	10,717	8,675	8,914	7,304	9,424
	•	,	•	,	

<sup>&</sup>lt;sup>1</sup>Includes Leather Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

	Paper and Allied Products <sup>1</sup>			cts <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	38,678 2,197	39,010 2,225	40,512 2,258	41,998 2,278	41,112 2,323
general, and administrative expenses	32,782	32,748	34,279	35,324	34,808
Income (or loss) from operations	3,699	4,037	3,975	4,396	3,981
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,296 20	1,282 30	1,330	1,382	1,455 19
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(5) 84	262 (14)	24 (28)	(50) (464)	(89) (585)
by the equity method, net of foreign taxes	362	286	547	464	441
Income (or loss) before income taxes	2,864	3,318	3,197	2,974	2,311
Less: Provision for current and deferred domestic income taxes:  a. Federal	866 87	1,130 24	881 83	814 85	586 132
Income (or loss) after income taxes	1,910	2,164	2,233	2,074	1,593
Extraordinary gains (losses), net of taxes	(9) 0	(29) (1)	1 44	(4)	0 2
Net income (or loss) for quarter	1,901	2,135	2,278	2,070	1,595
Cash dividends charged to retained earnings in current quarter	562	952	692	782	731
Net income retained in business	1,339	1,182	1,586	1,288	864
Retained earnings at beginning of quarter	34,157	35,495	35,358	36,088	36,248
and other noncash dividends, etc	(176) 35,320	(144) 36,533	(196) 36,748	(88)	(64) 37,048
Retained earnings at end of quarter	33,320	(percent of n		37,207	37,040
INCOME STATEMENT IN RATIO FORMAT		(porcont or n	ot outoo,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 5.7 84.8	100.0 5.7 83.9	100.0 5.6 84.6	100.0 5.4 84.1	100.0 5.6 84.7
Income (or loss) from operations	9.6	10.3	9.8	10.5	9.7
Interest expense Dividend income	3.4 0.1	3.3 0.1	3.3 0.0	3.3 0.0	3.5 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.0 0.2	0.7 0.0	0.1 (0.1)	(0.1) (1.1)	(0.2) (1.4)
nonconsolidated subsidiaries, net of foreign taxes	0.9	0.7	1.4	1.1	1.1
Income (or loss) before income taxes	7.4	8.5	7.9	7.1	5.6
Provision for current and deferred domestic income taxes	2.5	3.0	2.4	2.1	1.7
Income (or loss) after income taxes	4.9	5.5	5.5	4.9	3.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	19.42 12.96	20.60 13.44	19.68 13.74	17.89 12.48	14.26 9.82
Annual rate of profit on total assets:  Before income taxes	6.52 4.35	7.21 4.71	6.84 4.78	6.04 4.22	4.76 3.28

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 22.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 26, ASSETS \$25 MILLION AND OVER

	Paper and Allied Products <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de			
Cash and demand deposits in the United States	1,525 103 3	1,519 247 3	1,350 163 0	1,054 119 1	1,437 150 0
Total cash on hand and in banks	1,632	1,768	1,513	1,174	1,587
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 6 860 0 0 504	0 53 1,971 0 0 372	0 10 34 0 0 252	63 5 29 0 0 237	5 69 39 0 0
Total cash, U.S. Government and other securities	3,002	4,164	1,809	1,507	1,828
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	7 17,138	6 16,490	10 17,769	11 18,095	68 17,350
Total receivables	17,145	16,496	17,779	18,106	17,417
Inventories	14,435 4,713	15,264 4,445	16,374 4,235	16,442 4,647	15,800 5,005
Total current assets	39,296	40,370	40,197	40,701	40,050
Depreciable and amortizable fixed assets, including construction in progress	151,107 12,053 71,111	153,692 11,610 72,968	156,122 11,382 74,534	155,290 12,913 71,803	153,926 12,974 72,062
Net property, plant, and equipment	92,049	92,333	92,971	96,400	94,839
U.S. Treasury and Federal agency securities due in more than 1 year	239	314	316	328	3,630
investments, intangibles, etc	44,189	50,954	53,445	59,335	55,702
Total Assets	175,772	183,972	186,929	196,764	194,220
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,448 1,550 2,828 0 8,988	1,435 966 3,393 0 9,413	1,071 1,840 3,404 0 9,502	901 2,684 3,679 0 9,568	1,100 3,601 2,946 0 9,508
a. Federalb. Other	1,073 260	793 252	1,131 271	710 270	755 254
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	1,151 1,070 707 10,667	934 698 955 11,751	1,499 812 897 11,216	1,230 349 1,350 12,183	1,354 270 1,250 12,603
Total current liabilities	30,743	30,589	31,643	32,924	33,640
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	22,708 23,404 13,603	22,255 25,391 13,858	22,309 25,952 13,985	23,502 25,973 18,305	22,787 26,335 17,885
and minority stockholder's interest in consolidated domestic corporations	26,333 116,792	27,458 119,551	28,063 121,951	29,560 130,264	28,714 129,362
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	31,446 35,320 (1,389) (637) 5,760	35,918 36,533 (1,197) (1,161) 5,673	35,892 36,748 (1,103) (905) 5,655	36,641 37,287 (961) (892) 5,576	35,889 37,048 (1,287) (607) 6,184
Stockholders' equity	58,981	64,421	64,978	66,500	64,858
Total Liabilities and Stockholders' Equity	175,772	183,972	186,929	196,764	194,220
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,552	9,781	8,554	7,778	6,409

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

	Printing and Publishing <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	36,660 1,542	38,868 1,540	35,612 1,645	37,770 1,738	38,750 1,754
general, and administrative expenses	30,355	31,827	30,096	31,250	31,840
Income (or loss) from operations	4,762	5,501	3,871	4,782	5,156
Interest expense	965 24	1,189 39	1,288 48	1,379	1,456
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(214) 67	(345) 1,468	(324) 2,637	(283) 642	(48) 1,217
by the equity method, net of foreign taxes	99	254	96	74	19
Income (or loss) before income taxes	3,773	5,728	5,040	3,846	4,898
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,211 144	1,894 342	1,813 312	1,230 244	1,266 247
Income (or loss) after income taxes	2,418	3,492	2,915	2,371	3,385
Extraordinary gains (losses), net of taxes	36 0	(26) 245	(7) 2	(8) (21)	(20) 0
Net income (or loss) for quarter	2,454	3,711	2,909	2,342	3,365
Cash dividends charged to retained earnings in current quarter	829	1,189	1,267	1,468	706
Net income retained in business	1,624	2,522	1,642	874	2,659
Retained earnings at beginning of quarter	40,717	40,602	42,935	40,070	42,844
and other noncash dividends, etc	(428) 41,914	(640) 42,484	96 44,673	(997)	(571) 44,933
	,	(percent of n		00,011	,000
INCOME STATEMENT IN RATIO FORMAT		W			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.2 82.8	100.0 4.0 81.9	100.0 4.6 84.5	100.0 4.6 82.7	100.0 4.5 82.2
Income (or loss) from operations	13.0	14.2	10.9	12.7	13.3
Interest expense Dividend income	2.6 0.1	3.1 0.1	3.6 0.1	3.7 0.0	3.8 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	(0.6) 0.2	(0.9) 3.8	(0.9) 7.4	(0.7) 1.7	(0.1) 3.1
nonconsolidated subsidiaries, net of foreign taxes	0.3	0.7	0.3	0.2	0.0
Income (or loss) before income taxes	10.3	14.7	14.2	10.2	12.6
Provision for current and deferred domestic income taxes	3.7	5.8	6.0	3.9	3.9
Income (or loss) after income taxes	6.6	9.0	8.2	6.3	8.7
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	24.66 15.80	36.49 22.24	30.05 17.38	21.89 13.49	27.40 18.93
Annual rate of profit on total assets:  Before income taxes	8.09 5.19	11.85 7.22	10.47 6.05	7.69 4.74	9.39 6.49

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 23.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 27, ASSETS \$25 MILLION AND OVER

	Printing and Publishing <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de			
Cash and demand deposits in the United States	3,743	3,680	4,077	4,140	3,548
Time deposits in the United States, including negotiable certificates of deposit	82 16	100 6	226 9	157 7	140 11
Total cash on hand and in banks	3,841	3,785	4,311	4,304	3,699
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 1,058 1,437 51 0 1,728	23 386 1,749 68 0 1,940	1 446 989 98 0 1,929	1 790 205 62 0 1,453	0 95 497 66 0 1,132
Total cash, U.S. Government and other securities	8,116	7,951	7,773	6,815	5,490
Trade receivables from U.S. Government	30 23,275	37 24,403	34 22,456	24 22,896	23 24,686
Total receivables	23,305	24,439	22,489	22,921	24,709
Inventories	8,229 9,394	7,646 9,679	7,862 9,471	8,007 9,296	8,310 11,190
Total current assets	49,044	49,716	47,596	47,039	49,700
Depreciable and amortizable fixed assets, including construction in progress	68,254 2,003 36,810	67,701 1,967 36,104	68,795 1,954	69,116 1,960	72,181 2,060 38,191
Less: Accumulated depreciation, depletion, and amortization	33,447	33,564	37,078 33,672	36,461 34,614	36,051
U.S. Treasury and Federal agency securities due in more than 1 year	53	49	51	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	103,888	110,107	111,289	118,409	122,805
Total Assets	186,432	193,436	192,607	200,063	208,557
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	2,526 3,035 178 0 10,510	2,999 2,605 486 0 11,010	3,788 2,742 177 0 10,660	3,717 2,931 215 0 10,621	4,044 3,267 162 0 11,636
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	711 336	1,167 475	1,730 582	610 440	582 364
a. Loans from banksb. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	807 336 2,410 18,098	788 340 2,350 19,581	886 230 2,082 19,929	988 198 2,226 20,047	1,335 99 2,368 20,047
Total current liabilities	38,946	41,801	42,805	41,992	43,904
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	20,284 5,793 29,396	21,115 5,291 31,103	20,703 4,997 28,626	23,651 6,484 28,991	29,209 6,242 29,275
and minority stockholder's interest in consolidated domestic corporations	30,812	31,330	28,395	28,663	28,416
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	32,065 41,914 (24) 304 13,057	33,090 42,484 (64) 753 13,469	125,526 36,548 44,673 (109) 404 14,434	129,781 47,443 39,947 (271) 167 17,004	137,045 44,190 44,933 (266) 61 17,407
Stockholders' equity	61,202	62,795	67,081	70,282	71,511
Total Liabilities and Stockholders' Equity	186,432	193,436	192,607	200,063	208,557
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	10,098	7,914	4,790	5,047	5,796

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Products <sup>1</sup>			ducts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
Net sales, receipts, and operating revenues	109,141 4,864	111,601 5,194	114,866 4,906	120,498 5,045	120,468 5,020
general, and administrative expenses	93,944	99,704	97,819	103,330	103,676
Income (or loss) from operations	10,333	6,703	12,141	12,122	11,772
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	3,960 1,804	4,293 3,396	4,108 1,621	4,507 1,391	4,624 886
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	830 297	2,520 (255)	2,780 813	3,348 435	2,184 478
by the equity method, net of foreign taxes	3,301	2,892	1,881	3,014	2,874
Income (or loss) before income taxes	12,605	10,964	15,128	15,803	13,571
Less: Provision for current and deferred domestic income taxes:  a. Federal	1,607 192	2,225 48	2,757 51	1,943 336	1,871 335
Income (or loss) after income taxes	10,806	8,690	12,320	13,524	11,366
Extraordinary gains (losses), net of taxes	(7) 4	(73) 1	(6) 7	(5) 9	4 (3)
Net income (or loss) for quarter	10,803	8,619	12,321	13,528	11,367
Cash dividends charged to retained earnings in current quarter	3,961	5,194	6,166	6,730	4,900
Net income retained in business	6,842	3,425	6,155	6,798	6,467
Retained earnings at beginning of quarter	140,114	146,671	152,768	159,623	163,965
and other noncash dividends, etc	(1,243) 145,713	(1,820) 148,276	(1,385) 157,538	(1,427) 164,995	(3,326)
Retained earnings at end of quarter	140,710	(percent of r		104,995	107,103
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ici saics <sub>j</sub>		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.5 86.1	100.0 4.7 89.3	100.0 4.3 85.2	100.0 4.2 85.8	100.0 4.2 86.1
Income (or loss) from operations	9.5	6.0	10.6	10.1	9.8
Interest expense	3.6	3.8	3.6	3.7	3.8
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	1.7 0.8	3.0 2.3	1.4 2.4	1.2 2.8	0.7 1.8
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	0.3	(0.2)	0.7	0.4	0.4
nonconsolidated subsidiaries, net of foreign taxes	3.0 11.5	2.6 9.8	1.6	2.5	2.4 11.3
Provision for current and deferred domestic income taxes.  Income (or loss) after income taxes	1.6 9.9	2.0 7.8	10.7	1.9	1.8 9.4
income (or loss) after income taxes	9.9	(perce		11.2	9.4
OPERATING RATIOS (see explanatory notes)		(1	<b>,</b>		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	23.62 20.25	20.06 15.90	27.06 22.04	27.12 23.21	22.94 19.21
Annual rate of profit on total assets:  Before income taxes	7.98 6.84	6.84 5.42	9.21 7.50	9.41 8.05	7.79 6.52

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 24.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 28, ASSETS \$25 MILLION AND OVER

	Chemicals and Allied Products <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	7,895	7,667	8,792	7,113	22,960
Time deposits in the United States, including negotiable certificates of deposit	2,064 1,944	1,419 2,445	1,383 1,869	1,530 2,176	1,246 934
Total cash on hand and in banks	11,903	11,531	12,045	10,819	25,139
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	391 1,119 2,756 388 1 5,756	671 1,308 1,909 221 1 7,804	1,565 1,219 3,275 170 1 6,787	396 874 2,028 163 2 7,087	460 677 3,417 261 19 6,084
Total cash, U.S. Government and other securities	22,315	23,445	25,061	21,368	36,057
Trade receivables from U.S. Government	80 59,241	91 57,989	91 60,225	96 62,829	124 64,229
Total receivables	59,322	58,080	60,316	62,924	64,353
Inventories	50,064 36,449	52,640 38,202	53,718 39,047	51,867 37,586	54,356 36,319
Total current assets	168,149	172,367	178,143	173,745	191,085
Depreciable and amortizable fixed assets, including construction in progress	313,819 7,966 149,646	316,667 7,905 149,769	320,528 8,133 155,449	326,356 8,305 157,439	330,467 8,267 159,692
Net property, plant, and equipment	172,138	174,803	173,212	177,221	179,042
U.S. Treasury and Federal agency securities due in more than 1 year	410	431	714	698	953
investments, intangibles, etc.	290,775	293,543	305,272	320,291	325,961
Total Assets	631,472	641,145	657,340	671,955	697,041
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	8,480 20,802 6,013 0 34,522	6,528 22,665 6,153 0 37,292	6,951 22,858 9,470 0 38,310	6,737 23,395 7,175 0 37,509	7,069 26,419 23,199 0 38,033
a. Federal	6,134 1,562	5,025 1,502	7,280 882	5,141 926	5,119 892
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,387 2,930 5,162 66,283	3,811 2,600 4,910 70,696	3,413 2,586 4,928 66,105	3,084 2,251 4,167 69,228	3,180 1,837 3,400 67,768
Total current liabilities	154,275	161,184	162,783	159,612	176,916
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	47,746 41,038 62,966 112,007	44,843 39,899 65,527	44,453 45,215 70,757	44,255 43,615 71,917	44,156 43,307 73,970 122,064
Total liabilities.	418,032	422,564	433,749	438,881	460,413
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	136,123 145,713 (7,083) 316 61,629	140,932 148,276 (7,389) 821 64,059	145,204 157,538 (8,135) 501 71,517	150,760 164,995 (8,681) (2,334) 71,665	154,128 167,105 (8,671) (2,120) 73,814
Stockholders' equity	213,439	218,581	223,591	233,074	236,628
Total Liabilities and Stockholders' Equity	631,472	641,145	657,340	671,955	697,041
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	13,874	11,183	15,359	14,133	14,169

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 25.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

Item	Industrial Chemicals and Synthetics <sup>1 2</sup>					
	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	36,466 2,202	37,788 2,325	40,239 2,237	42,899 2,287	41,594 2,393	
general, and administrative expenses	31,468	34,713	34,993	36,866	37,023	
Income (or loss) from operations	2,795	749	3,009	3,746	2,179	
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,524 325	1,819 864	1,736 303	1,867 358	1,947 375	
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, not of foreign toyen.	33 (5) 710	647 211 1,348	393 398 965	160 (126)	198 652 969	
by the equity method, net of foreign taxes		,				
Income (or loss) before income taxes	2,335	2,001	3,332	3,563	2,426	
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	501 49	617 62	524 41	637 13	377 71	
Income (or loss) after income taxes	1,784	1,321	2,767	2,913	1,978	
Extraordinary gains (losses), net of taxes	(6) 4	(114) 2	(2) 7	(19) 9	0 (1)	
Net income (or loss) for quarter	1,782	1,209	2,772	2,903	1,977	
Cash dividends charged to retained earnings in current quarter	1,044	1,004	902	1,852	1,468	
Net income retained in business	738	205	1,869	1,052	509	
Retained earnings at beginning of quarter	38,433	39,050	39,606	41,695	42,354	
and other noncash dividends, etc	(274) 38,897	91 39,347	(200) 41,276	(555) 42,192	(95) 42,767	
		(percent of n		12,172	,	
INCOME STATEMENT IN RATIO FORMAT		-				
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 6.0 86.3	100.0 6.2 91.9	100.0 5.6 87.0	100.0 5.3 85.9	100.0 5.8 89.0	
Income (or loss) from operations	7.7	2.0	7.5	8.7	5.2	
Interest expense	4.2 0.9	4.8 2.3	4.3 0.8	4.4 0.8	4.7 0.9	
and minority interest	0.1 0.0	1.7 0.6	1.0 1.0	0.4 (0.3)	0.5 1.6	
nonconsolidated subsidiaries, net of foreign taxes	1.9	3.6	2.4	3.0	2.3	
Income (or loss) before income taxes	6.4	5.3	8.3	8.3	5.8	
Provision for current and deferred domestic income taxes.	1.5	1.8	1.4	1.5	1.1	
Income (or loss) after income taxes	4.9	3.5	6.9	6.8	4.8	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	13.72 10.49	11.51 7.61	17.73 14.73	19.18 15.68	13.08 10.66	
Annual rate of profit on total assets:  Before income taxes	3.89 2.98	3.27 2.16	5.23 4.34	5.50 4.50	3.69 3.01	

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 25.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 281, 2 AND 6, ASSETS \$25 MILLION AND OVER

	Industrial Chemicals and Synthetics <sup>1 2</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States	2,818 758 27	2,285 481 25	3,433 351 20	1,991 320 12	2,876 498 8
Total cash on hand and in banks	3,603	2,791	3,803	2,323	3,381
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 165 104 8 0 1,742	0 134 138 1 0 2,124	0 419 19 1 0 1,920	0 186 135 1 0	0 114 245 1 0 1,414
Total cash, U.S. Government and other securities	5,622	5,188	6,163	4,322	5,154
Trade receivables from U.S. Government	14 21,648	35 21,995	35 23,986	36 24,934	65 25,175
Total receivables	21,662	22,029	24,021	24,970	25,240
Inventories All other current assets	16,645 8,438	18,774 9,064	19,283 8,615	18,910 10,786	20,140 9,436
Total current assets	52,368	55,056	58,081	58,988	59,971
Depreciable and amortizable fixed assets, including construction in progress	168,683 3,703 86,805	171,808 3,582 87,544	175,079 3,682 91,647	177,900 3,771 92,065	179,679 3,780 93,222
Net property, plant, and equipment	85,581	87,846	87,115	89,606	90,237
U.S. Treasury and Federal agency securities due in more than 1 year	61	58	60	58	53
investments, intangibles, etc	101,885	101,919	109,714	110,557	112,727
Total Assets	239,896	244,879	254,969	259,210	262,988
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,904 5,802 946 0 14,153	2,151 7,101 1,469 0 14,847	2,760 8,695 1,956 0 16,468	2,533 7,288 1,356 0 17,997	2,945 6,417 1,380 0 17,916
a. Federal. b. Other Installments, due in 1 year or less, on long-term debt:	2,037 332	1,910 295	2,492 156	2,278 163	2,264 263
a. Loans from banksb. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,216 441 1,626 20,239	2,153 357 1,972 22,406	1,680 336 2,079 21,918	1,551 347 1,639 21,599	1,737 269 1,756 23,056
Total current liabilities	49,697	54,660	58,540	56,752	58,004
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	25,314 18,342 23,414 55,065	23,188 17,851 26,081 53,603	23,206 19,968 26,927 51,178	23,220 21,735 27,104 56,076	23,022 21,448 27,669 58,643
Total liabilities.	171,832	175,383	179,819	184,887	188,787
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	46,335 38,897 (2,338) (627) 14,203	47,370 39,347 (2,461) (546) 14,214	51,821 41,276 (2,690) (584) 14,672	50,760 42,192 (3,052) (566) 15,011	50,320 42,767 (3,082) (496) 15,309
Stockholders' equity	68,064	69,496	75,150	74,323	74,201
Total Liabilities and Stockholders' Equity	239,896	244,879	254,969	259,210	262,988
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	2,671	396	(459)	2,236	1,967

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 26.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

	Drugs <sup>1 2</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	42,330 1,430	44,768 1,569	45,950 1,462	46,816 1,553	47,958 1,533
general, and administrative expenses	35,927	39,457	38,004	39,190	39,823
Income (or loss) from operations	4,973	3,742	6,483	6,074	6,602
Interest expense	1,324 1,227	1,354 2,250	1,308 1,165	1,416 754	1,518 253
minority interest	712 872	1,994 843	2,201 350	3,019 545	1,824 (128)
by the equity method, net of foreign taxes	2,289	1,011	445	747	714
Income (or loss) before income taxes	8,749	8,487	9,336	9,722	7,748
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	553 36	912 (66)	1,704 (53)	797 215	376 182
Income (or loss) after income taxes	8,160	7,641	7,685	8,710	7,190
Extraordinary gains (losses), net of taxes	0	0 0	(4) 0	0	0 (1)
Net income (or loss) for quarter	8,161	7,641	7,682	8,710	7,190
Cash dividends charged to retained earnings in current quarter	1,908	2,779	4,290	3,653	2,108
Net income retained in business	6,253	4,861	3,392	5,057	5,082
Retained earnings at beginning of quarter	68,059	74,212	82,360	86,679	89,780
and other noncash dividends, etc	(899) 73,413	(1,492) 77,581	(1,109) 84,643	90,994	(3,256) 91,606
Netained earnings at end of quarter	73,413	(percent of n		30,334	31,000
INCOME STATEMENT IN RATIO FORMAT		(percent or in	ct saics)		
Net sales, receipts, and operating revenues	100.0 3.4 84.9	100.0 3.5 88.1	100.0 3.2 82.7	100.0 3.3 83.7	100.0 3.2 83.0
Income (or loss) from operations	11.7	8.4	14.1	13.0	13.8
Interest expense Dividend income	3.1 2.9	3.0 5.0	2.8 2.5	3.0 1.6	3.2 0.5
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	1.7 2.1	4.5 1.9	4.8 0.8	6.4 1.2	3.8 (0.3)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	5.4	2.3	1.0	1.6	1.5
Income (or loss) before income taxes	20.7	19.0	20.3	20.8	16.2
Provision for current and deferred domestic income taxes	1.4	1.9	3.6	2.2	1.2
Income (or loss) after income taxes	19.3	17.1	16.7	18.6	15.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	37.35 34.84	34.30 30.88	37.12 30.55	36.74 32.91	28.75 26.68
Annual rate of profit on total assets:  Before income taxes	14.82 13.83	13.88 12.50	14.99 12.34	15.30 13.71	12.04 11.17

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 26.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 283, ASSETS \$25 MILLION AND OVER

I	Drugs <sup>1 2</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	2,971	3,173	3,983	3,579	4,314
Time deposits in the United States, including negotiable certificates of deposit	837 1,898	453 2,376	596 1,806	826 2,124	492 891
Total cash on hand and in banks	5,705	6,002	6,384	6,528	5,698
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	391 941 2,611 318 1 3,151	671 1,168 1,682 159 1 4,789	1,565 788 3,015 155 1 4,178	396 674 1,761 148 2 4,763	460 545 2,748 216 19 3,948
Total cash, U.S. Government and other securities	13,119	14,471	16,087	14,272	13,635
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	28 20,721	23 20,711	22 19,690	23 20,465	21 20,685
Total receivables	20,749	20,734	19,712	20,488	20,705
Inventories All other current assets	19,029 19,459	19,757 20,748	20,497 20,907	19,918 17,729	20,166 17,508
Total current assets	72,356	75,711	77,203	72,407	72,014
Depreciable and amortizable fixed assets, including construction in progressLand and mineral rights	74,451 1,567 30,587	76,456 1,635 30,936	77,838 1,715 32,285	79,497 1,717 33,081	80,896 1,672 33,682
Net property, plant, and equipment	45,431	47,155	47,269	48,133	48,885
U.S. Treasury and Federal agency securities due in more than 1 year	329	373	654	640	900
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	117,967	121,344	124,066	132,926	135,657
Total Assets	236,083	244,583	249,191	254,106	257,456
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable  Income taxes accrued, prior and current years, net of payments:	3,731 9,925 2,712 0 9,860	3,059 10,927 2,652 0 12,235	2,680 8,338 3,412 0 12,774	2,691 11,036 1,976 0 10,938	2,550 10,879 2,794 0 10,933
a. Federal	2,489 541	1,706 629	3,515 300	1,733 472	1,662 195
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	423 1,932 1,697 32,981	618 1,903 1,253 34,177	650 1,908 1,369 30,549	647 1,675 738 32,070	573 1,438 504 31,732
Total current liabilities	66,291	69,161	65,496	63,976	63,261
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	11,314 14,103 14,485	11,369 13,471 15,278	11,286 16,541 17,968	11,218 12,954 18,958	10,908 12,790 21,226
and minority stockholder's interest in consolidated domestic corporations	36,196	36,328	37,289	41,146	41,486
Total liabilities.  Capital stock and other capital.  Retained earnings.  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).	142,389 50,284 73,413 (3,803) 669	145,607 52,963 77,581 (4,010) 860	148,580 53,249 84,643 (4,339) 1,218	54,210 90,994 (4,482) (1,516)	149,671 56,693 91,606 (4,506) (1,393)
Less: Treasury stock, at cost	26,870	28,417	34,159	33,351	34,615
Stockholders' equity	93,694	98,976	100,612	105,854	107,785
LOTAL LANGUEGE AND STOCKHOLDORS FOUNDS	236,083	244,583	249,191	254,106	257,456

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 27.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9 ASSETS \$25 MILLION AND OVER

	Residual of Chemicals <sup>1 2</sup>			1 2	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	30,346 1,232	29,045 1,299	28,677 1,206	30,782 1,206	30,916 1,094
general, and administrative expenses	26,549	25,534	24,822	27,275	26,830
Income (or loss) from operations	2,565	2,212 1,120	2,649	2,302	2,991
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,112 251 85	282	1,064 153 186	1,224 279 170	1,159 257 161
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(570)	(1,310)	65	17	(45)
by the equity method, net of foreign taxes		533	471	976	1,191
Income (or loss) before income taxes	1,521	477	2,460	2,518	3,397
Less: Provision for current and deferred domestic income taxes:  a. Federal	552 107	696 52	529 63	509 108	1,118 81
Income (or loss) after income taxes	861	(272)	1,868	1,901	2,198
Extraordinary gains (losses), net of taxes	(1) 0	41 (1)	0 0	14 0	4 (2)
Net income (or loss) for quarter	861	(231)	1,868	1,915	2,200
Cash dividends charged to retained earnings in current quarter	1,009	1,410	974	1,226	1,324
Net income retained in business	(148)	(1,641)	894	689	876
Retained earnings at beginning of quarter	33,622	33,409	30,802	31,249	31,831
and other noncash dividends, etc	(71)	(419) 31,349	(76)	(129) 31,809	25 32,732
Returned currings at end of quarter	50,400	(percent of r		31,003	02,102
INCOME STATEMENT IN RATIO FORMAT		()	····,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.1 87.5	100.0 4.5 87.9	100.0 4.2 86.6	100.0 3.9 88.6	100.0 3.5 86.8
Income (or loss) from operations	8.5	7.6	9.2	7.5	9.7
Interest expense  Dividend income  Other requiring percepting income (expense) including interest income resulting	3.7 0.8	3.9 1.0	3.7 0.5	4.0 0.9	3.7 0.8
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.3 (1.9)	(0.4) (4.5)	0.6 0.2	0.6 0.1	0.5 (0.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.0	1.8	1.6	3.2	3.9
Income (or loss) before income taxes	5.0	1.6	8.6	8.2	11.0
Provision for current and deferred domestic income taxes	2.2	2.6	2.1	2.0	3.9
Income (or loss) after income taxes	2.8	(0.9)	6.5	6.2	7.1
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	11.77 6.67	3.80 (2.17)	20.57 15.62	19.04 14.38	24.86 16.09
Annual rate of profit on total assets:  Before income taxes	3.91 2.22	1.26 (0.72)	6.42 4.88	6.35 4.79	7.69 4.98

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 27.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUPS 284, 5, 7, AND 9, ASSETS \$25 MILLION AND OVER

	Residual of Chemicals <sup>1 2</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	2,106	2,209	1,377	1,543	15,770
Time deposits in the United States, including negotiable certificates of deposit	470 19	484 45	437 43	384 41	256 35
Total cash on hand and in banks	2,595	2,738	1,857	1,968	16,061
U.S. Treasury and Federal agency securities:	2,000	2,.00	1,00.	1,000	.0,00
a. Subject to agreements to sell	0 13	0 6	0 11	0 14	0 17
b. Other, due in 1 year or less	41	89	240	132	424
State and local government securities due in 1 year or less	62 0	62 0	14 0	14	44 0
Other short-term financial investments, including bankers' acceptances	863	891	689	646	722
Total cash, U.S. Government and other securities	3,574	3,786	2,811	2,774	17,268
Trade receivables from U.S. Government	38 16,872	34 15,283	34 16,549	37 17,430	38 18,369
Total receivables	16,911	15,317	16,583	17,467	18,407
Inventories All other current assets	14,390 8,552	14,109 8,389	13,939 9,526	13,039 9,070	14,049 9,374
Total current assets	43,426	41,601	42,859	42,350	59,099
Depreciable and amortizable fixed assets, including construction in progress	70,685	68,403	67,610	68,958	69,892
Land and mineral rights  Less: Accumulated depreciation, depletion, and amortization	2,695 32,254	2,687 31,288	2,736 31,518	2,817 32,293	2,815 32,787
Net property, plant, and equipment	41,126	39,802	38,828	39,482	39,920
U.S. Treasury and Federal agency securities due in more than 1 year	19	0	0	0	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	70,922	70,280	71,492	76,808	77,578
Total Assets	155,493	151,683	153,180	158,640	176,597
LIABILITIES AND STOCKHOLDERS' EQUITY	100,490	131,003	133,100	130,040	170,337
Short-term debt, original maturity of 1 year or less:					
a. Loans from banks	1,844	1,317	1,511	1,513	1,574
b. Commercial paper	5,075 2,355	4,637 2,032	5,826 4,102	5,072 3,843	9,123 19,024
Advances and prepayments by U.S. Government	0 10,509	0 10,211	0 9,068	0 8,574	0 9,184
Income taxes accrued, prior and current years, net of payments:			•		,
a. Federal	1,608 689	1,409 579	1,273 426	1,130 291	1,192 434
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	740	1.040	4.000	000	070
b. Bonds and debentures.	748 558	1,040 340	1,082 342	886 229	870 130
c. Other long-term debt	1,839 13,063	1,685 14,113	1,480 13,637	1,790 15,558	1,140 12,980
Total current liabilities	38,287	37,363	38,748	38,884	55,651
Long-term debt (due in more than 1 year):		•	·		•
a. Loans from banksb. Bonds and debentures.	11,118 8,592	10,286 8,577	9,960 8,707	9,817 8,926	10,226 9,069
c. Other long-term debt	25,066	24,167	25,862	25,855	25,075
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	20,746	21,180	22,074	22,259	21,935
Total liabilities	103,811	101,573	105,351	105,742	121,956
Capital stock and other capital.	39,505	40,599	40,134	45,791	47,115
Retained earnings	33,403 (943)	31,349 (917)	31,620 (1,106)	31,809 (1,148)	32,732 (1,083)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)  Less: Treasury stock, at cost	274 20,557	507 21,428	(134) 22,686	(251) 23,303	(231) 23,891
Stockholders' equity	51.682	50,110	47,829	52,898	54,642
Total Liabilities and Stockholders' Equity	155,493	151,683	153,180	158,640	176,597
· · · · · · · · · · · · · · · · · · ·	5,138	4,238	4,111	3,466	3,449

<sup>&</sup>lt;sup>1</sup>Included in Chemicals and Allied Products.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

		Petroleum	and Coal Prod	ducts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
Net sales, receipts, and operating revenues	74,791 3,356	81,178 3,503	89,705 3,282	101,347 3,637	111,665 3,730
general, and administrative expenses	65,412	73,043	79,552	88,033	97,624
Income (or loss) from operations	6,023	4,632	6,871	9,678	10,311
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	1,446 260	1,571 155	1,442 25	1,629 87	1,577 33
minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	555 465	459 (2,693)	606 262	1,421 (525)	1,217 55
by the equity method, net of foreign taxes	2,856	3,393	4,962	5,747	5,384
Income (or loss) before income taxes	8,714	4,375	11,284	14,779	15,424
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	1,779 81	45 (11)	1,939 271	3,637 319	3,963 232
Income (or loss) after income taxes	6,854	4,341	9,074	10,823	11,228
Extraordinary gains (losses), net of taxes	0	(1) 0	0	(5) 0	(2) 0
Net income (or loss) for quarter	6,854	4,339	9,074	10,819	11,225
Cash dividends charged to retained earnings in current quarter	2,883	3,385	4,047	3,265	4,821
Net income retained in business	3,971	954	5,027	7,554	6,404
Retained earnings at beginning of quarter	135,837	118,257	134,058	131,564	142,678
and other noncash dividends, etc	(7) 139,802	15,123 134,334	(26) 139,060	3,468 142,586	173 149,254
Retained earnings at end of quarter	139,002	(percent of r		142,300	149,234
INCOME STATEMENT IN RATIO FORMAT		(percent or r	ict saics <sub>j</sub>		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 4.5 87.5	100.0 4.3 90.0	100.0 3.7 88.7	100.0 3.6 86.9	100.0 3.3 87.4
Income (or loss) from operations	8.1	5.7	7.7	9.5	9.2
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	1.9 0.3	1.9 0.2	1.6 0.0	1.6 0.1	1.4 0.0
and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.7 0.6	0.6 (3.3)	0.7 0.3	1.4 (0.5)	1.1 0.0
nonconsolidated subsidiaries, net of foreign taxes	3.8	4.2	5.5	5.7	4.8
Income (or loss) before income taxes	11.7	5.4	12.6	14.6	13.8
Provision for current and deferred domestic income taxes	2.5	0.0	2.5	3.9	3.8
Income (or loss) after income taxes	9.2	5.3	10.1	10.7	10.1
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	21.26 16.72	10.93 10.84	27.59 22.19	30.67 22.46	31.76 23.12
Annual rate of profit on total assets:  Before income taxes	9.42 7.41	4.77 4.73	12.00 9.65	14.48 10.61	14.81 10.78

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 28.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 29, ASSETS \$25 MILLION AND OVER

	Petroleum and Coal Products <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS	1333	(million d		2000	2000
Cash and demand deposits in the United States	2.092	2,586	2,159	2,745	4,142
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	1,081 74	792 59	992 189	1,172 595	744 579
Total cash on hand and in banks	3,247	3,437	3,341	4,512	5,466
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 0 2 0 58 281	0 0 193 0 0	0 2 10 0 0 125	0 22 471 0 0 2,666	0 50 0 0 0 2,972
Total cash, U.S. Government and other securities	3,588	3,808	3,478	7,671	8,487
Trade receivables from U.S. Government	69 26,490	84 28,018	98 29,793	92 34,470	100 33,305
Total receivables	26,560	28,101	29,890	34,563	33,405
Inventories	15,475 8,124	14,720 11,929	15,578 13,613	18,740 11,428	18,300 11,997
Total current assets	53,748	58,558	62,558	72,401	72,189
Depreciable and amortizable fixed assets, including construction in progress	299,860 32,153 175,564	300,526 31,258 176,512	295,674 30,980 174,285	297,968 27,485 155,169	297,547 26,634 155,623
Net property, plant, and equipment	156,449	155,273	152,369	170,284	168,559
U.S. Treasury and Federal agency securities due in more than 1 year	26	23	24	25	27
investments, intangibles, etc	159,974	153,113	161,195	165,459	175,887
Total Assets	370,197	366,967	376,146	408,169	416,661
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	346 9,081 5,832 0 23,746	278 7,092 6,122 0 27,953	485 3,045 5,542 0 30,676	714 3,269 6,462 0 30,883	634 2,852 8,318 0 31,987
a. Federalb. Other	3,222 1,092	2,593 985	3,648 1,074	5,773 850	4,084 1,278
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	659 818 1,120 19,128	689 824 1,259 18,295	565 1,001 1,312 17,857	577 1,254 1,432 18,753	948 1,893 1,422 23,560
Total current liabilities	65,043	66,090	65,203	69,967	76,978
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	7,879 31,141 21,379	6,426 32,303 15,621	5,414 32,213 18,536	5,400 36,668 24,161	4,517 34,152 24,996
and minority stockholder's interest in consolidated domestic corporations	80,776	86,402	91,168	79,219	81,776
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	206,218 50,039 139,802 (1,891) (884) 23,086	206,842 48,277 134,334 (2,298) (1,400) 18,788	212,535 48,057 139,060 (3,123) (1,238) 19,143	215,414 74,215 142,586 (3,656) (1,538) 18,852	222,418 74,430 149,254 (6,856) (1,928) 20,657
Stockholders' equity	163,979	160,126	163,612	192,755	194,244
Total Liabilities and Stockholders' Equity	370,197 (11,295)	366,967 (7,532)	376,146 (2,645)	408,169 2,434	416,661 (4,789)
THE THOMAING CAPTIAL. EXCESS OF LOCAL CUITETIL ASSERS OVER LOCAL CUITETIL HADRILLES	(11,290)	(1,002)	(2,043)	2,434	(4,709)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	Rubber and Misc. Plastics Products <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	21,318 895	20,687 941	21,892 928	23,068 975	22,878 971
general, and administrative expenses	18,954	18,605	19,650	20,317	20,553
Income (or loss) from operations	1,470	1,141	1,314	1,776	1,354
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	515 25 6	556 19	584 16	842	709 10
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	(261)	93 (51) 198	101 335 132	(16) 46	68 (271) 40
Income (or loss) before income taxes	1,040	845	1,315	1,187	493
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	251 46	117 31	432 44	313 54	(8) 39
Income (or loss) after income taxes	743	696	839	820	462
Extraordinary gains (losses), net of taxes	(17) (1)	(5) 0	0 72	40 0	15 0
Net income (or loss) for quarter	725	691	911	859	477
Cash dividends charged to retained earnings in current quarter	197	249	260	319	212
Net income retained in business	529	442	652	540	265
Retained earnings at beginning of quarter	10,374	11,462	12,528	12,048	10,909
and other noncash dividends, etc	10,882	(156) 11,749	(268) 12,912	(126) 12,461	(14 <u>)</u> 11,159
Retained cannings at end of quarter	10,002	(percent of n		12,401	11,100
INCOME STATEMENT IN RATIO FORMAT			·		
Net sales, receipts, and operating revenues	100.0 4.2 88.9	100.0 4.6 89.9	100.0 4.2 89.8	100.0 4.2 88.1	100.0 4.2 89.8
Income (or loss) from operations	6.9	5.5	6.0	7.7	5.9
Interest expense	2.4 0.1	2.7 0.1	2.7 0.1	3.7 0.1	3.1 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.0 (1.2)	0.5 (0.2)	0.5 1.5	(0.1) 0.2	0.3 (1.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.5	1.0	0.6	0.9	0.2
Income (or loss) before income taxes	4.9	4.1	6.0	5.1	2.2
Provision for current and deferred domestic income taxes.	1.4	0.7	2.2	1.6	0.1
Income (or loss) after income taxes	3.5	3.4	3.8	3.6	2.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	16.15 11.53	12.89 10.63	19.13 12.20	18.06 12.47	7.73 7.25
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	5.49 3.92	4.39 3.62	6.51 4.15	5.78 3.99	2.44 2.29

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 29.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 30, ASSETS \$25 MILLION AND OVER

	F	Rubber and Mi	sc. Plastics P	roducts <sup>1</sup>	
   Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,553 189 1	1,388 136 4	1,208 133 4	1,117 169 5	1,331 115 5
Total cash on hand and in banks	1,743	1,527	1,345	1,291	1,451
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.	173 4 181 26 0	166 5 220 72 0	181 83 127 30 0	170 12 222 0 0	205 9 84 5 0
Other short-term financial investments, including bankers' acceptances	602	546	620	608	145
Total cash, U.S. Government and other securities	2,729	2,536	2,387	2,302	1,899
Trade receivables from U.S. Government	54 11,374	64 10,814	59 11,789	49 12,089	45 12,078
Total receivables	11,428	10,878	11,849	12,138	12,123
Inventories	10,408 3,703	10,891 3,248	11,658 3,256	12,022 3,445	11,608 3,343
Total current assets	28,268	27,552	29,149	29,906	28,973
Depreciable and amortizable fixed assets, including construction in progress	48,844 987 23,911	49,880 1,231 24,649	51,856 1,247 26,253	52,351 1,437 26,651	52,283 1,329 26,662
Net property, plant, and equipment	25,920	26,461	26,850	27,137	26,950
U.S. Treasury and Federal agency securities due in more than 1 year	7	2	2	2	2
investments, intangibles, etc	21,644	22,950	24,853	25,068	24,857
Total Assets	75,839	76,965	80,854	82,113	80,782
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	2,953 1,393 266 180 6,626	2,587 1,289 227 181 6,638	3,409 550 159 180 6,904	3,099 1,239 286 183 7,054	3,682 1,293 289 191 6,791
a. Federal. b. Other Installments, due in 1 year or less, on long-term debt:	447 90	475 98	587 85	520 83	309 92
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,292 234 348 6,271	1,384 133 307 6,327	1,814 366 571 6,801	1,615 467 630 6,932	1,667 469 489 6,835
Total current liabilities	20,100	19,646	21,425	22,108	22,107
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	10,924 4,180 5,132	11,349 4,894 5,268	11,192 5,188 5,775	12,498 5,639 5,659	12,188 5,669 5,748
and minority stockholder's interest in consolidated domestic corporations	9,727	9,600	9,777	9,924	9,577
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	50,063 17,776 10,882 (1,637) 30 1,274	50,756 17,253 11,749 (1,687) 104 1,210	53,358 17,582 12,912 (1,780) 31 1,250	55,828 17,700 12,461 (1,928) 59 2,007	55,290 18,165 11,159 (2,113) 123 1,842
Stockholders' equity	25,777	26,209	27,495	26,285	25,492
Total Liabilities and Stockholders' Equity	75,839	76,965	80,854	82,113	80,782
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	8,169	7,906	7,724	7,797	6,866

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### TABLE 30.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

	Stone, Clay, and Glass Products <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	16,647 839	14,967 752	14,722 839	17,664 895	18,248 910
general, and administrative expenses	13,262	12,217	12,449	14,443	14,868
Income (or loss) from operations	2,546	1,998	1,434	2,325	2,469
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	475 2	450 34	441 42	681	680
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, not of foreign toyen.	(9) 67 184	31 (66) 256	(82) (30)	(3) (747) 252	(44) (695) 245
by the equity method, net of foreign taxes					
Income (or loss) before income taxes	2,315	1,803	933	1,156	1,300
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	731 60	571 92	314 42	344 26	367 17
Income (or loss) after income taxes	1,524	1,139	577	786	917
Extraordinary gains (losses), net of taxes	(6) (1)	5 0	3 0	4 0	(43) 0
Net income (or loss) for quarter	1,517	1,144	580	790	874
Cash dividends charged to retained earnings in current quarter	167	236	148	322	180
Net income retained in business	1,350	907	432	468	694
Retained earnings at beginning of quarter	7,622	9,526	10,395	11,411	10,938
and other noncash dividends, etc	(66) 8,906	(192) 10,241	52 10,880	(33)	(146 <u>)</u> 11,485
<u> </u>		(percent of n		,	,
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 5.0 79.7	100.0 5.0 81.6	100.0 5.7 84.6	100.0 5.1 81.8	100.0 5.0 81.5
Income (or loss) from operations	15.3	13.3	9.7	13.2	13.5
Interest expense	2.9 0.0	3.0 0.2	3.0 0.3	3.9 0.1	3.7 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	(0.1) 0.4	0.2 (0.4)	(0.6) (0.2)	0.0 (4.2)	(0.2)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.1	1.7	0.1	1.4	1.3
Income (or loss) before income taxes	13.9	12.0	6.3	6.5	7.1
Provision for current and deferred domestic income taxes	4.8	4.4	2.4	2.1	2.1
Income (or loss) after income taxes	9.2	7.6	3.9	4.4	5.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	37.27 24.53	27.49 17.37	12.55 7.76	14.06 9.55	15.71 11.07
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	12.54 8.25	9.70 6.13	4.64 2.87	5.30 3.60	5.81 4.09

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 30.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 32, ASSETS \$25 MILLION AND OVER

		Stone, Clay,	and Glass Pro	oducts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS					
Cash and demand deposits in the United States	1,320	1,474	2,245	2,480	2,479
Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States.	254 0	180	57 0	470 0	466 0
Total cash on hand and in banks	1,574	1,654	2,302	2,950	2,945
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	2 0 251 0 0	39 0 217 0 0 93	7 0 171 0 0 49	0 0 164 0 0 59	0 0 143 0 0
Total cash, U.S. Government and other securities	1,887	2,003	2,529	3,174	3,250
Trade receivables from U.S. Government	1 9,125	0 7,878	2 8,549	1 9,547	1 9,958
Total receivables	9,126	7,878	8,551	9,548	9,959
Inventories	6,644 2,281	6,546 3,242	7,264 3,390	7,478 3,381	7,791 3,172
Total current assets	19,937	19,668	21,735	23,581	24,172
Depreciable and amortizable fixed assets, including construction in progress	49,247 4,100	47,134 5,200	51,176 5,244	52,786 5,741	54,799 5,940
Less: Accumulated depreciation, depletion, and amortization	21,754 31,592	21,166 31,167	22,327 34,092	22,688 35,839	23,379 37,360
Net property, plant, and equipment U.S. Treasury and Federal agency securities due in more than 1 year	31,592	0	0	27	0
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	22,309	23,470	24,689	27,812	28,044
Total Assets	73,839	74,305	80,516	87,259	89,577
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable.	793 264 251 0 4,670	870 252 316 0 4,448	1,126 253 889 0 4,517	853 260 456 0 4,807	2,187 247 738 0 5,169
Income taxes accrued, prior and current years, net of payments:  a. Federal	634 45	596 104	513 93	675 119	855 139
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses.	488 18 435 6,270	701 24 568 6,704	896 8 655 6,091	1,060 12 895 6,416	756 159 1,030 6,526
Total current liabilities	13,868	14,584	15,040	15,555	17,806
Long-term debt (due in more than 1 year):  a. Loans from banks  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	10,391 2,600 11,410 10,722	7,463 2,918 11,322 11,790	8,261 3,041 12,512 11,922	9,542 3,710 12,728	9,455 3,564 12,562 13,073
Total liabilities.	48,990	48,078	50,775	54,355	56,460
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	18,068 8,906 (626) 168 1,668	18,244 10,241 (616) 98 1,739	21,710 10,880 (712) (320) 1,816	24,043 11,846 (795) (203) 1,987	24,790 11,485 (883) (234) 2,041
Stockholders' equity	24,848	26,228	29,741	32,904	33,117
Total Liabilities and Stockholders' Equity	73,839	74,305	80,516	87,259	89,577
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	6,069	5,085	6,695	8,026	6,366

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

	Primary Metal Industries <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
		(million do	ollars)			
Net sales, receipts, and operating revenues	34,613 1,563	35,796 1,561	37,740 1,601	38,038 1,621	37,114 1,629	
general, and administrative expenses	31,465	32,872	34,060	34,131	33,656	
Income (or loss) from operations	1,586	1,362	2,079	2,286	1,829	
Interest expense	869 5	1,023 35	1,012 56	1,101	1,144 29	
minority interest	164 (17)	147 (589)	245 (8)	190 (321)	176 (69)	
by the equity method, net of foreign taxes	324	495	448	361	366	
Income (or loss) before income taxes	1,193	427	1,809	1,444	1,188	
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	360 77	227 (93)	481 69	529 79	386 54	
Income (or loss) after income taxes	756	293	1,259	836	748	
Extraordinary gains (losses), net of taxes	97 (3)	158 (3)	(3) 2	(2) 22	0	
Net income (or loss) for quarter	849	448	1,258	856	747	
Cash dividends charged to retained earnings in current quarter	348	385	722	308	343	
Net income retained in business	501	62	536	548	404	
Retained earnings at beginning of quarter	25,584	25,034	25,181	24,035	24,813	
and other noncash dividends, etc	70 26,155	(144) 24,952	(284) 25,432	(616)	25,233	
Totalinou out image at one of quarter	20,100	(percent of n		20,007	20,200	
INCOME STATEMENT IN RATIO FORMAT		u	<b>,</b>			
Net sales, receipts, and operating revenues	100.0 4.5 90.9	100.0 4.4 91.8	100.0 4.2 90.2	100.0 4.3 89.7	100.0 4.4 90.7	
Income (or loss) from operations	4.6	3.8	5.5	6.0	4.9	
Interest expense	2.5 0.0	2.9 0.1	2.7 0.1	2.9 0.1	3.1 0.1	
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.5 (0.1)	0.4 (1.6)	0.6 0.0	0.5 (0.8)	0.5 (0.2)	
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.9	1.4	1.2	0.9	1.0	
Income (or loss) before income taxes	3.4	1.2	4.8	3.8	3.2	
Provision for current and deferred domestic income taxes.	1.3	0.4	1.5	1.6	1.2	
Income (or loss) after income taxes	2.2	0.8	3.3	2.2	2.0	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	9.49 6.02	3.37 2.31	14.35 9.99	11.01 6.37	8.97 5.65	
Annual rate of profit on total assets:  Before income taxes.  After income taxes	3.27 2.07	1.13 0.77	4.73 3.29	3.62 2.10	2.98 1.88	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 31.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 33, ASSETS \$25 MILLION AND OVER

	Primary Metal Industries <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	1,905 291	1,996 192	1,620 150	1,880 116	1,839 180
Deposits outside the United States	22 2,218	23 2,211	26 1,797	182 2,178	29
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.	571 164	540 122	429 126	239 106	238
Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	96 15 0 1,140	103 31 0 722	69 21 0 730	174 25 0 712	193 22 0 742
Total cash, U.S. Government and other securities	4,204	3,729	3,172	3,435	3,342
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	33 17,472	54 16,973	44 18,457	60 18,779	61 18,297
Total receivables	17,505	17,027	18,501	18,839	18,358
Inventories	21,316 4,315	22,241 4,381	22,761 4,435	23,146 4,340	22,973 5,290
Total current assets	47,339	47,377	48,869	49,759	49,964
Depreciable and amortizable fixed assets, including construction in progress	109,017 5,389 50,600	111,624 5,325 50,537	111,092 5,608 51,037	110,888 5,634 49,054	111,026 5,629 49,202
Net property, plant, and equipment	63,806	66,412	65,664	67,469	67,453
U.S. Treasury and Federal agency securities due in more than 1 year	24	647	604	583	583
investments, intangibles, etc	34,774	37,144	37,832	41,652	41,456
Total Assets	145,944	151,579	152,969	159,464	159,455
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banksb. Commercial paper	2,213 745	2,731 740	2,826 679	2,697 2,732	2,679 2,456
c. Other short-term debt	352 13 11,690	1,111 24 11,893	799 13 12,001	849 22 11,803	872 20 12,362
a. Federal.  b. Other  Installments, due in 1 year or less, on long-term debt:	439 254	555 92	438 616	551 594	537 617
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	769 275 663 11,020	803 264 695 11,108	911 358 1,213 10,836	922 330 1,744 11,696	915 387 1,933 11,211
Total current liabilities	28,434	30,016	30,691	33,941	33,989
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt	14,197 13,330 12,906	13,704 15,064 14,239	14,335 14,584 14,942	13,890 14,923 15,714	14,115 16,227 13,792
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	26,816	27,813	27,981	28,523	28,377
Total liabilities	95,683	100,836	102,534	106,991	106,501
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	30,002 26,155 (1,110) 25 4,811	31,615 24,952 (1,066) (43) 4,715	31,629 25,432 (1,151) (66) 5,407	34,689 23,967 (1,228) 35 4,991	34,442 25,233 (1,415) 2 5,309
Stockholders' equity	50,260	50,743	50,436	52,473	52,954
Total Liabilities and Stockholders' Equity	145,944 18,905	151,579 17,361	152,969 18,178	159,464 15,819	159,455 15,974
THE THOMAING CAPTIAL. EXCESS OF LOCAL CUITETIL ASSERS OVER LOCAL CUITETIL HADRIILLES	10,903	17,301	10,170	13,019	13,974

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 32.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

		Iron	and Steel <sup>1 2</sup>		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	17,700 871	18,496 895	19,567 920	20,101 933	18,858 913
general, and administrative expenses	16,265	17,118	17,802	18,209	17,302
Income (or loss) from operations	564	483	845	958	642
Interest expense	459 3	534 11	557 32	576 9	574 9
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	81 (74) 75	122 (301) 57	180 11 52	138 (391)	112 11 61
	190		562	214	
Income (or loss) before income taxes	190	(162)	302	214	261
a. Federal	152 32	91 13	201 26	191 33	152 35
Income (or loss) after income taxes	6	(266)	335	(10)	74
Extraordinary gains (losses), net of taxes	86 0	158 0	0 2	(2) 22	0 0
Net income (or loss) for quarter	92	(109)	337	10	74
Cash dividends charged to retained earnings in current quarter	115	140	121	165	81
Net income retained in business	(23)	(249)	216	(155)	(7)
Retained earnings at beginning of quarter	6,371 93	6,731	6,580	6,829 (555)	6,470
Retained earnings at end of quarter	6,441	(128) 6,354	(16) 6,780	6,119	(5) 6,458
·	,	(percent of n	et sales)	,	· · · · · · · · · · · · · · · · · · ·
INCOME STATEMENT IN RATIO FORMAT		-	·		
Net sales, receipts, and operating revenues	100.0 4.9 91.9	100.0 4.8 92.5	100.0 4.7 91.0	100.0 4.6 90.6	100.0 4.8 91.7
Income (or loss) from operations	3.2	2.6	4.3	4.8	3.4
Interest expense Dividend income	2.6 0.0	2.9 0.1	2.8 0.2	2.9 0.0	3.0 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.5 (0.4)	0.7 (1.6)	0.9 0.1	0.7 (1.9)	0.6 0.1
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.4	0.3	0.3	0.4	0.3
Income (or loss) before income taxes	1.1	(0.9)	2.9	1.1	1.4
Provision for current and deferred domestic income taxes	1.0	0.6	1.2	1.1	1.0
Income (or loss) after income taxes	0.0	(1.4)	1.7	0.0	0.4
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	3.28 0.10	(2.71) (4.45)	9.38 5.59	3.71 (0.17)	4.53 1.29
Annual rate of profit on total assets:  Before income taxes	1.00 0.03	(0.81) (1.32)	2.79 1.67	1.07 (0.05)	1.31 0.37

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 32.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 331, 2 AND 9, ASSETS \$25 MILLION AND OVER

		Iron	and Steel <sup>1 2</sup>		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States	1,058	907	786	1,047	1,015
Time deposits in the United States, including negotiable certificates of deposit	24 1	9 0	23 6	7 5	16 3
Total cash on hand and in banks	1,082	916	815	1,059	1,034
U.S. Treasury and Federal agency securities:	1,002	010	010	1,000	1,001
a. Subject to agreements to sell	571	540	429	231	230
b. Other, due in 1 year or less	157 86	122 42	126 51	106   151	100 165
State and local government securities due in 1 year or less	1	0	0	0	0
Foreign securities due in 1 year or less	0 917	0 581	0 592	0 552	0 532
Total cash, U.S. Government and other securities	2,814	2,200	2,013	2,099	2,059
Trade receivables from U.S. Government	25	27	26	25	26
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	8,876	8,773	9,589	9,852	9,422
Total receivables	8,902	8,800	9,614	9,877	9,448
Inventories	13,002 1,857	13,808 1,821	13,918 1,705	14,209 1,651	14,045 1,595
Total current assets	26,575	26,629	27,251	27,836	27,147
Depreciable and amortizable fixed assets, including construction in progress	59,528	62,011	61,571	61,700	61,233
Land and mineral rights	1,796 25,706	1,849 25,978	1,856 26,181	1,855 26,367	1,848 26,072
Net property, plant, and equipment	35,618	37,882	37,246	37,187	37,009
U.S. Treasury and Federal agency securities due in more than 1 year	24	647	604	583	583
All other noncurrent assets, including investment in nonconsolidated entities, long-term	40.407		45 445		
investments, intangibles, etc	13,487	15,556	15,415	14,714	14,721
Total Assets	75,704	80,714	80,516	80,320	79,460
Short-term debt, original maturity of 1 year or less:  a. Loans from banks	1,330	1,772	1,876	1,756	1,705
b. Commercial paper	10	15	76	73	82
c. Other short-term debt	82 13	796 13	770 13	822 13	830 13
Trade accounts and trade notes payable	6,613	6,894	6,778	7,017	6,815
a. Federal	202	144	261	203	191
b. Other	177	148	163	158	177
a. Loans from banks	415	329	413	380	389
b. Bonds and debentures	102 417	101 372	208 525	196   513	215 460
All other current liabilities, including excise and sales taxes, and accrued expenses	5,603	5,909	5,701	5,851	5,936
Total current liabilities	14,964	16,495	16,782	16,983	16,814
Long-term debt (due in more than 1 year): a. Loans from banks	8,004	8,821	8,956	8,695	8,353
b. Bonds and debentures.	7,541	8,169	7,671	8,242	7,895
c. Other long-term debt	6,169	6,814	6,785	6,895	7,060
and minority stockholder's interest in consolidated domestic corporations	15,872	16,456	16,348	16,426	16,315
Total liabilities	52,551	56,756	56,543	57,241	56,438
Capital stock and other capital	18,102	19,152	18,885	18,984	18,873
Retained earnings	6,441 (107)	6,354 (102)	6,780 (67)	6,119 (126)	6,458 (121)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	50 1,333	(43) 1,403	(45) 1,579	(52) 1,845	(45) 2,144
Stockholders' equity	23,153	23,958	23,973	23,080	23,022
Total Liabilities and Stockholders' Equity	75,704	80,714	80.516	80,320	79,460
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	11,611	10,135	10,469	10,853	10,333
TIET TOTALITO ON TIME. EXCESS OF LOCAL CARTETIC ASSETS OVER LOCAL CARTETIC HADMINES	11,011	10,100	10,400	10,000	10,000

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 33.0—INCOME STATEMENT

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

	Nonferrous Metals <sup>1 2</sup>			2	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment	16,913 691	17,300 666	18,173 681	17,937 688	18,256 716
general, and administrative expenses	15,200	15,754	16,257	15,921	16,354
Income (or loss) from operations	1,022	879	1,234	1,327	1,187
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	410 2	489 24	454 25	525 21	570 21
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	83 56 249	25 (288) 439	65 (18) 395	52 70 285	65 (80)
Income (or loss) before income taxes	1,003	590	1,247	1,230	927
a. Federal	208 45	136 (106)	280 43	338 45	235 19
Income (or loss) after income taxes	750	560	924	846	673
Extraordinary gains (losses), net of taxes	10 (3)	(1) (3)	(3) 0	0 0	0 0
Net income (or loss) for quarter	757	556	921	846	673
Cash dividends charged to retained earnings in current quarter	233	245	601	143	262
Net income retained in business	524	311	320	703	411
Retained earnings at beginning of quarter	19,213 (23)	18,303 (17)	18,601 (268)	17,206	18,343 22
Retained earnings at end of quarter.	19,714	18,598	18,652	17,847	18,775
-		(percent of n	et sales)		
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 4.1 89.9	100.0 3.8 91.1	100.0 3.7 89.5	100.0 3.8 88.8	100.0 3.9 89.6
Income (or loss) from operations	6.0	5.1	6.8	7.4	6.5
Interest expense	2.4 0.0	2.8 0.1	2.5 0.1	2.9 0.1	3.1 0.1
and minority interest	0.5 0.3	0.1 (1.7)	0.4 (0.1)	0.3 0.4	0.4 (0.4)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.5	2.5	2.2	1.6	1.7
Income (or loss) before income taxes	5.9	3.4	6.9	6.9	5.1
Provision for current and deferred domestic income taxes	1.5	0.2	1.8	2.1	1.4
Income (or loss) after income taxes	4.4	3.2	5.1	4.7	3.7
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes	14.80 11.07	8.81 8.36	18.85 13.97	16.73 11.51	12.38 9.00
Annual rate of profit on total assets:  Before income taxes	5.71 4.27	3.33 3.16	6.88 5.10	6.21 4.28	4.63 3.37

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 33.1—BALANCE SHEET**

# FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 333-6, ASSETS \$25 MILLION AND OVER

		Nonfe	rrous Metals <sup>1</sup>	2	
h	3Q	4Q	1Q	2Q	3Q
Item	1999	1999	2000	2000	2000
ASSETS		(million do	•		
Cash and demand deposits in the United States	847 267 22	1,089 183 23	835 127 20	833 109 177	824 164 26
Total cash on hand and in banks	1,136	1,295	982	1,119	1,014
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 8 9 14 0 223	0 0 61 31 0	0 0 17 21 0 138	8 0 23 25 0 160	8 0 29 22 0 211
Total cash, U.S. Government and other securities	1,389	1,528	1,159	1,336	1,283
Trade receivables from U.S. Government	8 8,595	27 8,199	19 8,868	35 8,927	35 8,875
Total receivables	8,603	8,227	8,887	8,962	8,910
Inventories	8,314 2,458	8,433 2,560	8,843 2,730	8,937 2,689	8,928 3,695
Total current assets	20,764	20,748	21,619	21,924	22,817
Depreciable and amortizable fixed assets, including construction in progress	49,489 3,593 24,893	49,614 3,476 24,559	49,521 3,752 24,855	49,189 3,780 22,687	49,793 3,781 23,130
Net property, plant, and equipment	28,188	28,530	28,418	30,282	30,444
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	21,287	21,588	22,417	26,938	26,735
Total Assets	70,240	70,866	72,454	79,143	79,995
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	884 735 270 0 5,078	959 725 315 11 4,999	950 604 29 0 5,223	941 2,659 28 9 4,786	974 2,373 41 7 5,547
a. Federalb. Other	237 77	411 (55)	178 453	347 436	346 440
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	353 172 246 5,417	473 162 323 5,199	499 151 688 5,135	542 134 1,231 5,845	526 172 1,473 5,275
Total current liabilities	13,470	13,521	13,909	16,958	17,175
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	6,193 5,789 6,737	4,882 6,895 7,425	5,379 6,913 8,157	5,194 6,682 8,819	5,762 8,332 6,732
and minority stockholder's interest in consolidated domestic corporations	10,944	11,357	11,633	12,098	12,062
Total liabilities.  Capital stock and other capital.	43,133 11,899	44,080 12,463	45,991 12,744	49,750 15,706	50,063 15,569
Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)  Less: Treasury stock, at cost	19,714 (1,003) (25) 3,478	18,598 (964) 0 3,312	18,652 (1,084) (21) 3,828	17,847 (1,101) 87 3,146	18,775 (1,294) 47 3,165
Stockholders' equity	27,107	26,785	26,463	29,393	29,932
Total Liabilities and Stockholders' Equity	70,240	70,866	72,454	79,143	79,995
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	7,295	7,226	7,710	4,966	5,641

<sup>&</sup>lt;sup>1</sup>Included in Primary Metal Industries.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

	Fabricated Metal Products <sup>1</sup>			cts <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	27,965 863	26,758 845	27,576 876	28,895 911	28,722 939
general, and administrative expenses	24,372	23,349	24,049	25,093	24,987
Income (or loss) from operations	2,730	2,564	2,650	2,891	2,796
Interest expense	753 11	885 39	797 28	925 18	947 12
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	136 202	127 208	184 (150)	106 (100)	196 5
by the equity method, net of foreign taxes	291	23	308	230	258
Income (or loss) before income taxes	2,618	2,077	2,223	2,220	2,319
Less: Provision for current and deferred domestic income taxes:  a. Federal	589 67	582 37	592 63	679 70	645 70
Income (or loss) after income taxes	1,962	1,458	1,568	1,472	1,605
Extraordinary gains (losses), net of taxes	(24) 0	(18) (1)	(5) 0	(10) 0	0 (1)
Net income (or loss) for quarter	1,938	1,439	1,563	1,461	1,603
Cash dividends charged to retained earnings in current quarter	921	424	417	484	348
Net income retained in business	1,017	1,015	1,145	977	1,255
Retained earnings at beginning of quarter	27,564	26,980	27,411	27,131	28,670
and other noncash dividends, etc	(242) 28,339	(195) 27,800	(122) 28,434	27,960	(216) 29,709
<b>3 1</b>		(percent of r	· · · · · · · · · · · · · · · · · · ·	=:,000	
INCOME STATEMENT IN RATIO FORMAT		"	•		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.1 87.2	100.0 3.2 87.3	100.0 3.2 87.2	100.0 3.2 86.8	100.0 3.3 87.0
Income (or loss) from operations	9.8	9.6	9.6	10.0	9.7
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.7 0.0	3.3 0.1	2.9 0.1	3.2 0.1	3.3 0.0
and minority interest	0.5 0.7	0.5 0.8	0.7 (0.5)	0.4 (0.3)	0.7 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	1.0	0.1	1.1	0.8	0.9
Income (or loss) before income taxes	9.4	7.8	8.1	7.7	8.1
Provision for current and deferred domestic income taxes	2.3	2.3	2.4	2.6	2.5
Income (or loss) after income taxes	7.0	5.4	5.7	5.1	5.6
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	24.60 18.44	19.59 13.75	20.34 14.35	20.49 13.58	20.45 14.15
Annual rate of profit on total assets:  Before income taxes	9.55 7.15	7.57 5.31	7.85 5.54	7.77 5.15	7.87 5.44

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 34.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 34, ASSETS \$25 MILLION AND OVER

		Fabricate	d Metal Produ	cts <sup>1</sup>	
 	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS	1333	(million de		2000	2000
	2,692	2,368	1,969	2,105	2,160
Cash and demand deposits in the United States  Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	2,692 82 122	2,366 152 156	1,969 141 129	156 147	337 193
Total cash on hand and in banks	2,896	2,677	2,238	2,408	2,690
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell	59 317 127 5 0 720	116 100 98 0 0	9 158 141 0 0 473	55 226 102 6 0 363	38 101 172 6 0 438
Total cash, U.S. Government and other securities	4,126	3,777	3,019	3,161	3,445
Trade receivables from U.S. Government	134 16,958	128 15,725	111 17,308	121 17,743	133 18,509
Total receivables	17,092	15,853	17,419	17,864	18,642
Inventories All other current assets	14,352 5,541	14,582 6,351	15,606 6,210	15,518 6,045	15,394 6,032
Total current assets	41,110	40,563	42,254	42,587	43,513
Depreciable and amortizable fixed assets, including construction in progress	45,955 1,087 21,511	46,797 1,144 22,185	48,767 1,132 23,096	50,543 1,163 24,658	51,305 1,192 24,878
Net property, plant, and equipment	25,532	25,755	26,803	27,047	27,619
U.S. Treasury and Federal agency securities due in more than 1 year	53	83	144	53	51
investments, intangibles, etc	42,997	43,337	44,013	44,609	46,694
Total Assets	109,691	109,738	113,214	114,296	117,877
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	2,435 2,025 549 251 7,778	2,368 1,761 382 217 7,737	2,587 2,174 497 250 8,684	2,790 2,141 420 251 8,818	2,478 2,314 444 198 9,111
a. Federalb. Otherb. Other	692 33	581 35	763 85	843 (105)	951 (174)
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	747 262 343 9,813	1,303 290 491 10,253	1,638 108 533 9,447	2,380 125 578 9,582	2,370 93 501 9,176
Total current liabilities	24,929	25,418	26,769	27,822	27,464
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	17,449 6,467 8,998 9,291	16,580 6,127 9,736 9,473	17,438 5,561 10,028 9,711	17,671 5,534 10,113 9,801	16,751 5,981 12,374 9,949
Total liabilities	67,133	67,334	69,506	70,941	72,518
Capital stock and other capital	18,028 28,339 (617) (522) 2,669	18,604 27,800 (820) (459) 2,721	19,829 28,434 (906) (417) 3,233	20,331 27,960 (1,126) (437) 3,373	20,971 29,709 (1,427) (475) 3,420
Stockholders' equity	42,558	42,403	43,708	43,355	45,359
Total Liabilities and Stockholders' Equity	109,691	109,738	113,214	114,296	117,877
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	16,182	15,145	15,485	14,765	16,050

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

	Machinery, Except Electrical <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	95,352 3,614	95,013 3,470	92,727 3,536	100,805 3,672	99,817 3,806
general, and administrative expenses	88,070	87,946	84,739	91,287	90,620
Income (or loss) from operations	3,667	3,597	4,452	5,846	5,391
Interest expense	1,703 86	1,850 468	1,859 77	1,860	2,020 550
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	3,338 (583)	4,014 (544)	3,024 279	3,121 364	3,119 (356)
by the equity method, net of foreign taxes	2,799	1,937	1,709	2,546	4,411
Income (or loss) before income taxes	7,605	7,622	7,682	10,061	11,094
Less: Provision for current and deferred domestic income taxes:  a. Federal b. Other	2,718 103	2,535 146	2,241 157	2,924 127	2,996 131
Income (or loss) after income taxes	4,785	4,941	5,284	7,010	7,967
Extraordinary gains (losses), net of taxes	5 0	97 0	9 (23)	(24) 0	(15) 9
Net income (or loss) for quarter	4,790	5,038	5,270	6,986	7,961
Cash dividends charged to retained earnings in current quarter	1,159	1,556	1,280	1,885	1,074
Net income retained in business	3,631	3,482	3,990	5,101	6,887
Retained earnings at beginning of quarter	82,730	86,767	90,027	92,525	97,502
and other noncash dividends, etc	174 86,535	(485) 89,765	(196) 93,820	(1,004) 96,622	(638) 103,751
		(percent of n		00,022	
INCOME STATEMENT IN RATIO FORMAT		-			
Net sales, receipts, and operating revenues	100.0 3.8 92.4	100.0 3.7 92.6	100.0 3.8 91.4	100.0 3.6 90.6	100.0 3.8 90.8
Income (or loss) from operations	3.8	3.8	4.8	5.8	5.4
Interest expense	1.8 0.1	1.9 0.5	2.0 0.1	1.8 0.0	2.0 0.6
and minority interest	3.5 (0.6)	4.2 (0.6)	3.3 0.3	3.1 0.4	3.1 (0.4)
nonconsolidated subsidiaries, net of foreign taxes	2.9	2.0	1.8	2.5	4.4
Income (or loss) before income taxes	8.0	8.0	8.3	10.0	11.1
Provision for current and deferred domestic income taxes	3.0	2.8	2.6	3.0	3.1
Income (or loss) after income taxes	5.0	5.2	5.7	7.0	8.0
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes	18.90 11.89	18.55 12.03	17.53 12.06	22.69 15.81	24.04 17.27
Annual rate of profit on total assets:  Before income taxes	7.64 4.81	7.47 4.84	7.26 4.99	9.25 6.44	9.94 7.14

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 35.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 35, ASSETS \$25 MILLION AND OVER

		Machinery	, Except Elect	rical <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	12,728 691 1,700	11,953 1,882 1,875	13,418 1,552 1,303	15,648 1,172 570	16,673 1,296 964
Total cash on hand and in banks	15,118	15,710	16,273	17,390	18,933
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	86 389 3,918 110 13 3,223	72 170 3,721 134 8 3,321	147 205 5,512 245 13 3,563	113 269 3,985 405 26 3,701	111 365 4,492 200 16 4,336
Total cash, U.S. Government and other securities	22,856	23,136	25,959	25,890	28,454
Trade receivables from U.S. Government	843 62,610	1,018 60,719	761 61,047	823 63,657	881 64,287
Total receivables	63,453	61,737	61,809	64,480	65,169
Inventories All other current assets	43,367 24,499	41,872 26,284	43,713 26,113	43,308 26,648	44,718 26,076
Total current assets	154,175	153,028	157,593	160,326	164,416
Depreciable and amortizable fixed assets, including construction in progress	136,496 3,543 73,803	134,734 3,567 72,359	135,069 3,534 72,262	136,366 3,570 72,372	139,815 3,582 73,962
Net property, plant, and equipment	66,236	65,942	66,341	67,564	69,435
U.S. Treasury and Federal agency securities due in more than 1 year	312	500	424	342	687
investments, intangibles, etc	177,494	188,684	198,976	206,843	211,904
Total Assets	398,217	408,154	423,334	435,074	446,443
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	6,632 3,058 3,135 71 37,189	6,460 2,222 4,459 94 39,214	9,459 4,336 5,289 118 37,236	9,937 7,227 5,597 119 38,946	9,476 4,807 4,493 24 39,093
a. Federal. b. Other Installments, due in 1 year or less, on long-term debt:	7,171 176	7,655 93	7,302 118	7,204 226	8,791 131
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,889 4,205 1,559 50,948	1,598 3,879 1,519 51,410	1,567 4,092 1,496 49,276	2,152 2,235 1,412 49,630	2,342 1,415 1,162 50,621
Total current liabilities	116,031	118,603	120,289	124,683	122,353
Long-term debt (due in more than 1 year):  a. Loans from banks	22,093 22,128 22,954	20,961 23,021 22,580	21,920 23,608 23,195	21,533 26,107 24,556	21,297 29,058 25,672
and minority stockholder's interest in consolidated domestic corporations  Total liabilities	54,033 237,239	58,631 243,797	58,995 248,008	60,845 257,725	63,498 261,878
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment. Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	100,353 86,535 (2,258) 1,276 24,929	99,777 89,765 (2,500) 3,464 26,149	108,058 93,820 (2,676) 5,249 29,126	112,168 96,622 (3,026) 3,046 31,460	115,142 103,751 (3,976) 3,264 33,616
Stockholders' equity	160,978	164,357	175,326	177,350	184,565
Total Liabilities and Stockholders' Equity	398,217 38,144	408,154 34,425	423,334 37,304	435,074 35,643	446,443 42,062
THE THORNING CAPTIAL. EXCESS OF TOTAL CUITETE ASSETS OVER TOTAL CUITETE HADMILES	JO, 144	34,423	37,304	55,043	42,002

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

		Electrical and	Electronic Eq	uipment <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses, including cost of goods sold and selling,	112,476 4,283	120,617 4,285	119,928 4,424	125,881 4,428	129,300 4,527
general, and administrative expenses	98,562 9,631	106,373 9,959	105,960 9,545	109,996 11,457	114,213 10,560
Income (or loss) from operations	2,042	2,091	9,545 2,422	2,277	2,348
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	763 1,238	1,958 2,256	314 1,954	484	382
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(114)	659	3,006	167	886
by the equity method, net of foreign taxes	3,078	3,420	4,607	3,912	4,568
Income (or loss) before income taxes	12,555	16,160	17,004	18,178	16,134
Less: Provision for current and deferred domestic income taxes:  a. Federal	3,436 497	4,596 439	4,396 468	5,503 852	4,777 681
Income (or loss) after income taxes	8,621	11,125	12,140	11,822	10,676
Extraordinary gains (losses), net of taxes	(1) 0	2 (11)	13 (4)	(22) (1)	(33) (1)
Net income (or loss) for quarter	8,620	11,115	12,149	11,800	10,642
Cash dividends charged to retained earnings in current quarter	2,184	2,920	3,200	6,536	2,844
Net income retained in business	6,436	8,195	8,948	5,264	7,798
Retained earnings at beginning of quarter	150,829	156,934	165,147	174,460	177,908
and other noncash dividends, etc	(864) 156,401	1,154 166,284	(314) 173,782	(1,249) 178,476	(3,558)
resumed summings at one of quarter.	100,101	(percent of I		170,170	102,111
INCOME STATEMENT IN RATIO FORMAT		(	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.8 87.6	100.0 3.6 88.2	100.0 3.7 88.4	100.0 3.5 87.4	100.0 3.5 88.3
Income (or loss) from operations	8.6	8.3	8.0	9.1	8.2
Interest expense  Dividend income  Other requiring percepting income (expense) including interest income resulting	1.8 0.7	1.7 1.6	2.0 0.3	1.8 0.4	1.8 0.3
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	1.1 (0.1)	1.9 0.5	1.6 2.5	3.5 0.1	1.6 0.7
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.7	2.8	3.8	3.1	3.5
Income (or loss) before income taxes	11.2	13.4	14.2	14.4	12.5
Provision for current and deferred domestic income taxes	3.5	4.2	4.1	5.0	4.2
Income (or loss) after income taxes	7.7	9.2	10.1	9.4	8.3
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	18.37 12.61	21.89 15.07	20.50 14.63	19.80 12.88	17.19 11.37
Annual rate of profit on total assets:  Before income taxes	9.15 6.28	11.30 7.78	10.90 7.78	10.86 7.06	9.38 6.21

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 36.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 36, ASSETS \$25 MILLION AND OVER

	Electrical and Electronic Equipment <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d			
Cash and demand deposits in the United States	17,767	19,712	28,911	33,416	32,856
Time deposits in the United States, including negotiable certificates of deposit	8,453 159	8,685 255	6,342 215	7,644 209	9,893 152
Total cash on hand and in banks	26,380	28,652	35,467	41,269	42,901
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	665 1,560 6,645 2,373 0 4,094	220 2,268 7,839 2,276 0 6,246	208 2,602 8,085 2,146 15 8,485	827 2,197 9,160 2,748 21 9,122	156 2,367 11,140 3,069 15 8,685
Total cash, U.S. Government and other securities	41,717	47,501	57,008	65,345	68,333
Trade receivables from U.S. Government	1,972 69,842	1,904 71,151	2,071 77,807	2,045 80,560	1,979 80,969
Total receivables	71,814	73,055	79,878	82,605	82,947
Inventories	57,434 28,106	57,844 29,812	60,927 34,084	63,705 35,166	65,825 36,320
Total current assets	199,071	208,211	231,898	246,821	253,425
Depreciable and amortizable fixed assets, including construction in progress	184,608 3,770 99,392	189,968 3,808 102,267	193,335 3,931 103,754	196,183 3,946 105,414	201,278 4,296 106,639
Net property, plant, and equipment	88,986	91,509	93,512	94,715	98,935
U.S. Treasury and Federal agency securities due in more than 1 year	899	1,096	794	878	760
investments, intangibles, etc.	259,764	271,352	297,629	327,397	334,871
Total Assets	548,720	572,168	623,833	669,810	687,992
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments:	5,228 12,438 4,330 4,978 35,429	5,676 11,941 5,249 6,032 38,362 6,604	4,789 12,479 5,865 7,238 40,969	5,902 13,638 5,806 7,664 43,144	6,774 15,395 5,523 8,922 46,317
a. Federalb. Other	7,607 1,036	1,482	7,244 1,369	7,991 1,768	8,022 1,626
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,582 771 1,184 63,191	2,377 1,270 1,939 59,194	1,763 1,721 3,055 60,032	1,835 1,609 2,823 61,175	1,988 1,234 2,498 64,870
Total current liabilities	137,774	140,126	146,524	153,356	163,170
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	22,061 29,153 29,568 56,805	18,225 29,133 28,761 60,578	17,481 33,893 29,602 64,519	16,947 37,798 28,802 65,646	17,179 38,724 28,539 64,874
Total liabilities.	275,362	276,824	292,019	302,550	312,485
Capital stock and other capital.  Retained earnings.  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	148,967 156,401 (4,057) 6,357 34,310	161,386 166,284 (4,014) 7,874 36,187	189,609 173,782 (3,501) 9,869 37,945	222,066 178,476 (4,790) 10,104 38,595	231,602 182,147 (5,935) 7,845 40,154
Stockholders' equity	273,358	295,344	331,813	367,261	375,507
Total Liabilities and Stockholders' Equity	548,720	572,168	623,833	669,810	687,992
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	61,296	68,085	85,374	93,465	90,255

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.0—INCOME STATEMENT**

# FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

	Transportation Equipment <sup>1</sup>					
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	156,720 4,953	172,188 5,002	168,252 5,151	173,163 4,857	158,952 4,908	
general, and administrative expenses	143,745	157,849	152,546	157,744	147,558	
Income (or loss) from operations	8,022	9,338	10,555	10,562	6,486	
Interest expense	2,615 105	2,525 588	2,704 55	2,564 163	3,364 50	
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	2,137 (137)	2,249 (1,041)	2,483 435	2,448 (2,508)	1,974 (628)	
by the equity method, net of foreign taxes	2,106	2,669	2,956	2,651	1,991	
Income (or loss) before income taxes	9,618	11,277	13,780	10,753	6,509	
Less: Provision for current and deferred domestic income taxes: a. Federal b. Other	2,510 376	2,690 536	3,512 448	3,134 469	2,105 182	
Income (or loss) after income taxes	6,732	8,052	9,819	7,151	4,222	
Extraordinary gains (losses), net of taxes	(2) 2	(6) (8)	(11) (78)	18 0	(18) 0	
Net income (or loss) for quarter	6,732	8,039	9,731	7,168	4,204	
Cash dividends charged to retained earnings in current quarter	2,222	2,990	1,718	4,212	7,395	
Net income retained in business	4,510	5,049	8,013	2,957	(3,191)	
Retained earnings at beginning of quarter	108,106	116,315	120,141	126,330	129,202	
and other noncash dividends, etc	(352) 112,264	(675) 120,689	(1,501) 126,652	(549) 128,737	(884) 125,127	
Netamed earnings at end of quarter	112,204	(percent of n		120,737	123,127	
INCOME STATEMENT IN RATIO FORMAT		(percent of the	ict sales)			
Net sales, receipts, and operating revenues	100.0 3.2 91.7	100.0 2.9 91.7	100.0 3.1 90.7	100.0 2.8 91.1	100.0 3.1 92.8	
Income (or loss) from operations	5.1	5.4	6.3	6.1	4.1	
Interest expense Dividend income	1.7 0.1	1.5 0.3	1.6 0.0	1.5 0.1	2.1 0.0	
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1.4 (0.1)	1.3 (0.6)	1.5 0.3	1.4 (1.4)	1.2 (0.4)	
nonconsolidated subsidiaries, net of foreign taxes	1.3	1.6	1.8	1.5	1.3	
Income (or loss) before income taxes	6.1	6.5	8.2	6.2	4.1	
Provision for current and deferred domestic income taxes	1.8	1.9	2.4	2.1	1.4	
Income (or loss) after income taxes	4.3	4.7	5.8	4.1	2.7	
OPERATING RATIOS (see explanatory notes)		(perce	nt)			
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	23.58 16.50	25.35 18.10	30.05 21.42	22.73 15.12	13.74 8.91	
Annual rate of profit on total assets:  Before income taxes	6.10 4.27	7.01 5.00	8.40 5.99	6.52 4.33	3.85 2.49	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

### **TABLE 37.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 37, ASSETS \$25 MILLION AND OVER

		Transpor	tation Equipm	ent <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million de			
Cash and demand deposits in the United States	8,402	9,373	9,298	7,660	9,545
Time deposits in the United States, including negotiable certificates of deposit	3,173 7,792	3,922 7,162	2,094 5,154	1,818 7,252	3,074 11,958
Total cash on hand and in banks	19,367	20,457	16,546	16,730	24,578
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	752 8,507 5,292 2,504 1,042 8,114	731 3,927 5,396 1,727 323 10,485	613 7,064 2,176 2,136 683 8,236	200 9,057 3,720 4,115 348 7,539	187 3,884 1,737 2,183 235 6,695
Total cash, U.S. Government and other securities	45,577	43,045	37,453	41,710	39,500
Trade receivables from U.S. Government	9,830 44,574	8,462 41,446	8,792 43,142	8,157 41,424	7,888 45,507
Total receivables	54,404	49,909	51,934	49,581	53,395
Inventories	86,253 37,059	81,765 40,240	86,789 41,411	83,688 43,595	87,173 45,208
Total current assets	223,294	214,959	217,586	218,574	225,276
Depreciable and amortizable fixed assets, including construction in progress	247,297 3,967	250,711 4,016	252,992 4,174	248,007 4,210	258,134 4,272
Less: Accumulated depreciation, depletion, and amortization	128,656 122,608	127,202 127,526	128,638 128,529	127,228 124,988	132,536 129,870
U.S. Treasury and Federal agency securities due in more than 1 year	1,345	4,315	3,894	4,453	6,109
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	283,161	296,810	306,081	312,078	315,635
Total Assets	630,408	643,609	656,090	660,094	676,890
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	4,241 21,162 1,351 20,148 64,097	4,993 22,259 1,850 20,270 65,174	6,293 23,359 1,294 21,001 65,596	6,116 23,377 2,097 21,982 65,533	6,416 24,704 2,006 22,198 67,822
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	5,475 1,318	5,698 1,969	6,703 1,789	7,238 1,589	7,384 1,419
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	1,797 656 1,620 101,023	2,404 808 1,376 98,433	2,318 796 1,313 90,108	2,208 761 2,141 88,185	2,606 599 2,163 91,238
Total current liabilities	222,887	225,234	220,571	221,227	228,555
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	31,744 20,510 46,732	30,948 22,274 48,940	38,303 23,612 49,413	40,631 24,172 47,752	40,720 24,062 50,508
and minority stockholder's interest in consolidated domestic corporations	145,361	138,293	140,796	137,117	143,496
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	76,929 112,264 (4,975) (5,560) 15,483	465,688 81,520 120,689 (5,118) (1,644) 17,525	472,694 83,202 126,652 (6,175) (1,858) 18,426	89,708 128,737 (7,554) (2,166) 19,530	96,183 125,127 (9,535) (1,934) 20,293
Stockholders' equity	163,175	177,921	183,396	189,194	189,549
Total Liabilities and Stockholders' Equity	630,408	643,609	656,090	660,094	676,890
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	406	(10,276)	(2,985)	(2,653)	(3,279)

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 38.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

	Motor Vehicles and Equipment <sup>1 2</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million de	ollars)		
Net sales, receipts, and operating revenues	112,082 3,834	121,665 3,674	124,222 3,892	123,468 3,651	113,983 3,738
general, and administrative expenses	104,053	112,954	113,717	113,723	107,897
Income (or loss) from operations	4,196	5,037	6,613	6,094	2,347
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,834 75 2,040	1,609 527 2,077	1,740 24 2,198	1,615 147 2,308	2,489 44 2,212
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	199	(26)	423	(2,211)	(62)
by the equity method, net of foreign taxes	1,970	2,454	2,448	1,946	1,613
Income (or loss) before income taxes	6,645	8,461	9,965	6,668	3,666
Less: Provision for current and deferred domestic income taxes:  a. Federalb. Other	1,588 211	1,816 577	2,458 290	2,151 247	819 130
Income (or loss) after income taxes	4,847	6,068	7,218	4,270	2,716
Extraordinary gains (losses), net of taxes	0 2	(12) (5)	(10) (8)	(3)	0
Net income (or loss) for quarter	4,849	6,052	7,200	4,267	2,717
Cash dividends charged to retained earnings in current quarter	1,693	2,157	1,165	3,399	6,946
Net income retained in business	3,156	3,895	6,035	868	(4,230)
Retained earnings at beginning of quarter	61,242	63,288	66,742	72,076	72,335
and other noncash dividends, etc	(262) 64,137	(653) 66,530	(1,055) 71,722	(476) 72,469	(591) 67,514
· .		(percent of n		12,100	
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 3.4 92.8	100.0 3.0 92.8	100.0 3.1 91.5	100.0 3.0 92.1	100.0 3.3 94.7
Income (or loss) from operations	3.7	4.1	5.3	4.9	2.1
Interest expense	1.6 0.1	1.3 0.4	1.4 0.0	1.3 0.1	2.2 0.0
and minority interest	1.8 0.2	1.7 0.0	1.8 0.3	1.9 (1.8)	1.9 (0.1)
nonconsolidated subsidiaries, net of foreign taxes	1.8	2.0	2.0	1.6	1.4
Income (or loss) before income taxes	5.9	7.0	8.0	5.4	3.2
Provision for current and deferred domestic income taxes	1.6	2.0	2.2	1.9	0.8
Income (or loss) after income taxes	4.3	5.0	5.8	3.5	2.4
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	24.98 18.22	28.79 20.65	32.56 23.58	20.92 13.40	11.61 8.61
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	6.23 4.54	7.76 5.56	8.93 6.47	5.89 3.77	3.17 2.35

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 38.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUP 371, ASSETS \$25 MILLION AND OVER

	Motor Vehicles and Equipment <sup>1 2</sup>				
	3Q 4Q 1Q 2Q				3Q
ltem	1999	1999	2000	2000	2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	6,743	6,886	6,878	4,009	5,334
Time deposits in the United States, including negotiable certificates of deposit	2,354 5,587	2,876 4,344	1,880 3,015	1,675 3,110	2,030 5,950
Total cash on hand and in banks	14,684	14,106	11,772	8,793	13,314
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	652 8,504 5,292 2,196 1,041 7,802	631 3,926 5,396 1,398 322 10,143	514 7,064 2,173 1,809 682 7,904	100 9,057 3,674 3,868 348 7,245	87 3,884 1,728 1,997 235 6,248
Total cash, U.S. Government and other securities	40,172	35,923	31,918	33,086	27,493
Trade receivables from U.S. Government	898 31,124	924 26,877	1,179 27,902	1,036 26,932	944 30,998
Total receivables	32,022	27,802	29,081	27,969	31,941
Inventories	26,584 27,893	25,335 30,291	27,580 31,148	26,578 32,655	28,620 33,090
Total current assets	126,671	119,350	119,727	120,288	121,144
Depreciable and amortizable fixed assets, including construction in progress	175,180 2,084	174,642 2,079	176,878 2,166	172,693 2,195	182,623 2,234
Less: Accumulated depreciation, depletion, and amortization	87,938	84,429	85,709	84,343	89,205
Net property, plant, and equipment	89,327	92,293	93,335	90,545	95,652
U.S. Treasury and Federal agency securities due in more than 1 year	1,342 209,609	4,312 220,239	3,892 229,438	4,452 237,659	6,106 239,822
Total Assets	426,949	436,194	446,393	452,944	462,724
LIABILITIES AND STOCKHOLDERS' EQUITY	· · · · · · · · · · · · · · · · · · ·	,	,	,	,
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable	2,711 17,128 1,104 363 50,232	3,484 18,697 1,340 307 51,009	4,260 19,505 883 303 51,808	4,326 19,875 1,943 363 51,101	4,675 20,145 1,792 352 53,374
Income taxes accrued, prior and current years, net of payments: a. Federalb. Other Installments, due in 1 year or less, on long-term debt:	3,428 870	4,282 1,399	4,858 1,204	5,082 1,159	5,020 1,009
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	1,137 253 756 59,496	1,606 316 751 60,775	1,537 14 778 52,850	1,415 32 618 54,976	1,961 36 578 55,416
Total current liabilities	137,477	143,966	138,001	140,890	144,359
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	24,944 9,539 29,203 119,377	23,384 9,608 30,062 111,606	31,220 9,415 30,212 115,107	33,546 9,399 29,987	34,020 9,493 32,466 116,114
Total liabilities	320,540	318,626	323,955	325,437	336,452
Capital stock and other capital	52,737 64,137 (3,865) (4,903) 1,697	57,831 66,530 (3,918) (996) 1,879	58,798 71,722 (4,874) (1,117) 2,091	64,659 72,469 (6,089) (1,261) 2,270	69,944 67,514 (7,827) (1,233) 2,125
Stockholders' equity	106,409	117,569	122,438	127,507	126,272
Total Liabilities and Stockholders' Equity	426,949	436,194	446,393	452,944	462,724
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	(10,806)	(24,615)	(18,273)	(20,602)	(23,215)

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 39.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

	Aircraft, Guided Missiles, and Parts <sup>1</sup>				
Item	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	35,972 919	40,912 1,101	34,132 1,029	39,707 973	35,550 957
general, and administrative expenses	32,115	36,529	30,184	35,417	31,430
Income (or loss) from operations	2,938	3,283	2,920	3,316	3,162
Interest expense	635 3	731 33	764 4	736 10	701
minority interest Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	154 (315)	325 (956)	230 9	(33)	(188) (389)
by the equity method, net of foreign taxes	169	302	503	707	369
Income (or loss) before income taxes	2,313	2,256	2,902	3,292	2,256
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	663 155	732 (42)	750 135	722 195	1,132 38
Income (or loss) after income taxes	1,495	1,566	2,017	2,374	1,086
Extraordinary gains (losses), net of taxes	0	0	0 (70)	20	(18) 0
Net income (or loss) for quarter	1,495	1,566	1,947	2,395	1,068
Cash dividends charged to retained earnings in current quarter	427	732	450	703	330
Net income retained in business	1,068	834	1,497	1,691	738
Retained earnings at beginning of quarter Other direct credits (charges) to retained earnings (net), including stock	38,205	43,441	44,156	44,403	46,695
and other noncash dividends, etc.	(7) 39,266	90 44,365	(373) 45,281	(77) 46,018	(191) 47,241
Retained earnings at end of quarter	39,200	(percent of r		40,016	47,241
INCOME STATEMENT IN RATIO FORMAT		(percent or r	iet sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.6 89.3	100.0 2.7 89.3	100.0 3.0 88.4	100.0 2.5 89.2	100.0 2.7 88.4
Income (or loss) from operations	8.2	8.0	8.6	8.4	8.9
Interest expense	1.8 0.0	1.8 0.1	2.2 0.0	1.9 0.0	2.0 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.4 (0.9)	0.8 (2.3)	0.7 0.0	0.1 (0.1)	(0.5) (1.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.5	0.7	1.5	1.8	1.0
Income (or loss) before income taxes	6.4	5.5	8.5	8.3	6.3
Provision for current and deferred domestic income taxes	2.3	1.7	2.6	2.3	3.3
Income (or loss) after income taxes	4.2	3.8	5.9	6.0	3.1
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes.	20.17 13.04	18.49 12.83	23.49 16.32	26.46 19.09	17.67 8.51
Annual rate of profit on total assets:  Before income taxes	5.63 3.64	5.41 3.75	6.95 4.83	8.02 5.79	5.30 2.55

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 39.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC INDUSTRY GROUPS 372, 6, ASSETS \$25 MILLION AND OVER

		Aircraft, Guid	ed Missiles, ar	nd Parts <sup>1</sup>	
Item	3Q 1999	4Q 1999 <sup>2</sup>	1Q 2000 <sup>2</sup>	2Q 2000 <sup>2</sup>	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	1,103 799 2,200	1,703 1,031 2,805	1,782 192 2,126	2,744 122 4,090	3,087 996 5,944
Total cash on hand and in banks	4,102	5,538	4,100	6,956	10,027
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	100 3 0 0 0	100 1 0 0 0 173	99 0 3 0 0	100 0 0 0 0 0 208	100 0 0 0 0 0 311
Total cash, U.S. Government and other securities	4,389	5,812	4,386	7,264	10,438
Trade receivables from U.S. Government	8,041 9,892	6,818 10,831	6,644 11,173	6,198 10,799	6,002 10,877
Total receivables	17,932	17,649	17,817	16,997	16,879
Inventories	43,608 7,577	40,558 8,282	42,597 8,271	40,354 9,131	41,397 10,059
Total current assets	73,506	72,301	73,071	73,746	78,773
Depreciable and amortizable fixed assets, including construction in progress	58,676 1,586 33,871	62,049 1,518 35,776	61,574 1,555 35,847	60,298 1,508 35,565	60,100 1,524 35,790
Net property, plant, and equipment	26,392	27,790	27,282	26,241	25,834
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	64,480	66,844	66,612	64,148	65,538
Total Assets	164,378	166,936	166,965	164,135	170,145
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments: a. Federal	1,266 2,764 101 9,580 10,635	1,059 2,616 274 10,169 10,837	1,555 2,572 131 10,351 10,332	1,516 2,341 90 10,860 10,889 2,018	1,604 3,486 85 10,664 10,851
b. Other	400 613	522 663	532 728	740	349 586
b. Bonds and debentures.     c. Other long-term debt     All other current liabilities, including excise and sales taxes, and accrued expenses	403 694 37,050	492 459 32,860	779 373 32,109	721 1,367 28,242	556 1,369 30,876
Total current liabilities	65,481	61,337	61,167	59,150	62,651
Long-term debt (due in more than 1 year): a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	4,547 9,589 15,876	5,000 11,049 16,774	4,011 12,428 17,163	3,952 13,063 15,731	3,372 12,782 16,255
and minority stockholder's interest in consolidated domestic corporations	23,031	23,953	22,775	22,480	24,020
Total liabilities.  Capital stock and other capital	20,713 39,266 (1,034) (525) 12,565	20,219 44,365 (1,116) (367) 14,279	20,613 45,281 (1,208) (436) 14,829	114,376 21,279 46,018 (1,370) (619) 15,549	22,377 47,241 (1,620) (622) 16,311
Stockholders' equity	45,854	48,823	49,421	49,759	51,065
Total Liabilities and Stockholders' Equity	164,378 8,025	166,936 10,964	166,965 11,905	164,135 14,596	170,145
THE THOMAING CAFTIAL. LACESS OF TOTAL CUITETT ASSETS OVER TOTAL CUITETT HADDRILES	0,020	10,904	11,900	14,590	10,122

<sup>&</sup>lt;sup>1</sup>Included in Transportation Equipment. <sup>2</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 40.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>					
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
	(million dollars)					
Net sales, receipts, and operating revenues	25,398 1,198	25,962 1,140	25,821 1,115	27,638 1,195	27,294 1,339	
general, and administrative expenses	20,998	21,874	21,662	22,929	22,055	
Income (or loss) from operations	3,202	2,948	3,044	3,513	3,899	
Interest expense	875 235	841 171	812 158	707 122	727 104	
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	52 (102)	268 362	97 (113)	271 (66)	220 (135)	
by the equity method, net of foreign taxes	1,205	1,901	1,688	1,068	516	
Income (or loss) before income taxes	3,716	4,809	4,063	4,201	3,878	
Less: Provision for current and deferred domestic income taxes: a. Federalb. Other	974 88	982 101	878 121	1,016 96	1,085 140	
Income (or loss) after income taxes	2,654	3,726	3,064	3,089	2,653	
Extraordinary gains (losses), net of taxes	(3) (2)	(3) (9)	1 (19)	0	4	
Net income (or loss) for quarter	2,649	3,714	3,045	3,089	2,657	
Cash dividends charged to retained earnings in current quarter	1,097	1,271	1,563	1,811	934	
Net income retained in business	1,552	2,443	1,482	1,278	1,723	
Retained earnings at beginning of quarter	45,705	42,589	46,885	49,023	49,938	
and other noncash dividends, etc	(655) 46,603	(309) 44,723	(888) 47,479	(151) 50,149	(420) 51,241	
Totalinou outlingo at one of quartor	10,000	(percent of n		00,110	01,211	
INCOME STATEMENT IN RATIO FORMAT			·			
Net sales, receipts, and operating revenues	100.0 4.7 82.7	100.0 4.4 84.3	100.0 4.3 83.9	100.0 4.3 83.0	100.0 4.9 80.8	
Income (or loss) from operations	12.6	11.4	11.8	12.7	14.3	
Interest expense	3.4 0.9	3.2 0.7	3.1 0.6	2.6 0.4	2.7 0.4	
And minority interest	0.2 (0.4)	1.0 1.4	0.4 (0.4)	1.0 (0.2)	0.8 (0.5)	
nonconsolidated subsidiaries, net of foreign taxes	4.7	7.3	6.5	3.9	1.9	
Income (or loss) before income taxes	14.6	18.5	15.7	15.2	14.2	
Provision for current and deferred domestic income taxes	4.2	4.2	3.9	4.0	4.5	
Income (or loss) after income taxes	10.4	14.4	11.9	11.2	9.7	
OPERATING RATIOS (see explanatory notes)	(percent)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	23.88 17.05	30.07 23.29	23.29 17.57	23.37 17.18	21.72 14.86	
Annual rate of profit on total assets:  Before income taxes	10.12 7.22	13.18 10.21	10.85 8.18	11.08 8.15	10.31 7.06	

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 40.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 38, ASSETS \$25 MILLION AND OVER

	Instruments and Related Products <sup>1</sup>				
	3Q 4Q 1Q 2Q				3Q
Item	1999	1999	2000	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	3,152	3,210	4,258	4,535	4,067
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	915 207	666 263	920 251	817 250	776 249
Total cash on hand and in banks	4,275	4,139	5,429	5,602	5,092
U.S. Treasury and Federal agency securities:	., 0	.,	0, .20	0,002	0,002
a. Subject to agreements to sell	0	0	0	0	285
b. Other, due in 1 year or less	438 1,228	390 1,133	433 1,837	232 1,602	517 1,811
State and local government securities due in 1 year or less	196 0	288 0	284 0	390	278 0
Other short-term financial investments, including bankers' acceptances	1,147	1,613	1,965	2,040	1,436
Total cash, U.S. Government and other securities	7,285	7,563	9,948	9,866	9,420
Trade receivables from U.S. Government	149	141	164	160	197
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	19,115	18,483	19,212	20,614	20,578
Total receivables	19,264	18,624	19,376	20,774	20,775
Inventories	15,107 9,356	14,297 8,597	15,295 9,216	15,773 9,531	16,147 9,322
Total current assets	51,012	49,080	53,836	55,945	55,664
Depreciable and amortizable fixed assets, including construction in progress	52,179	51,516	51,669	51,520	51,403
Land and mineral rights	2,043 28,333	1,903 27,377	1,711 28,860	1,719 28,953	1,669 29,173
Net property, plant, and equipment	25,889	26,041	24,520	24,287	23,899
U.S. Treasury and Federal agency securities due in more than 1 year	280	289	267	248	331
All other noncurrent assets, including investment in nonconsolidated entities, long-term					
investments, intangibles, etc	69,760	70,498	71,195	71,145	70,512
Total Assets	146,941	145,908	149,818	151,625	150,407
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks	2,523	2,111	1,719	1,736	1,789
b. Commercial paper	1,082	1,321	1,426	2,019	1,801
c. Other short-term debt	2,579 27	1,619 21	2,528 20	2,275 23	2,391 21
Trade accounts and trade notes payable	6,726	6,645	7,663	7,691	8,259
Income taxes accrued, prior and current years, net of payments:  a. Federal	1,964	1,924	2,355	2,426	2,787
b. Other	405	343	439	456	487
a. Loans from banks	4,050	4,212	3,894	3,854	3,899
b. Bonds and debentures	117 246	159 344	161 400	302 440	282 550
All other current liabilities, including excise and sales taxes, and accrued expenses	14,721	15,029	13,983	14,756	13,627
Total current liabilities	34,440	33,729	34,590	35,977	35,893
Long-term debt (due in more than 1 year):	22.802	22.257	20.702	20 627	20.474
a. Loans from banksb. Bonds and debentures	22,892 6,738	23,257 4,991	20,792 4,487	20,637 4,199	20,174 4,312
c. Other long-term debt	5,803	6,169	6,142	5,588	5,089
and minority stockholder's interest in consolidated domestic corporations	14,820	13,781	14,041	13,313	13,516
Total liabilities	84,694	81,927	80,053	79,714	78,984
Capital stock and other capital.	28,481	31,110	35,196	35,039	34,033
Retained earnings	46,603 (604)	44,723 (632)	47,479 (201)	50,149 (303)	51,241 (363)
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)	1,769	1,674	1,021	1,016	1,194
Less: Treasury stock, at cost	14,001 62,248	12,893 63,982	13,729 69,765	13,990 71,912	14,682 71,423
Total Liabilities and Stockholders' Equity	146,941	145,908	149,818	151,625	150,407
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	16,572	15,352	19,246	19,968	19,771
THE THORITION ON TIME. EXCESS OF TOTAL CUITETIC ASSETS OVER TOTAL CUITETIC HADNILLES	10,012	10,002	13,240	13,300	13,111

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	Other Durable Manufacturing Industries <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	28,227 761	28,391 752	27,934 770	29,121 786	28,303 792
general, and administrative expenses	25,180	25,755	25,143	25,904	25,630
Income (or loss) from operations	2,286	1,884	2,021	2,431	1,881
Interest expense	580 4	567 382	572 16	622 16	639 10
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for but the equity method, not of foreign towers.	(47) (36) 220	96 (205) 268	(42) 36	22 (154) 195	3 37 212
by the equity method, net of foreign taxes			156		
Income (or loss) before income taxes	1,846	1,858	1,616	1,888	1,504
Less: Provision for current and deferred domestic income taxes:  a. Federal	553 79	398 63	517 70	635 79	536 42
Income (or loss) after income taxes	1,215	1,397	1,029	1,174	926
Extraordinary gains (losses), net of taxes	3 0	(9) 0	(24) 0	(2)	5 (11)
Net income (or loss) for quarter	1,218	1,388	1,005	1,172	919
Cash dividends charged to retained earnings in current quarter	295	396	351	394	269
Net income retained in business	923	992	654	778	650
Retained earnings at beginning of quarter	25,969	27,179	27,349	26,403	28,729
and other noncash dividends, etc	(131) 26,761	(64) 28,107	(224)	(5) 27,176	(31) 29,348
•	-, -	(percent of n		, -	
INCOME STATEMENT IN RATIO FORMAT					
Net sales, receipts, and operating revenues	100.0 2.7 89.2	100.0 2.6 90.7	100.0 2.8 90.0	100.0 2.7 89.0	100.0 2.8 90.6
Income (or loss) from operations	8.1	6.6	7.2	8.3	6.6
Interest expense	2.1	2.0	2.0	2.1	2.3
Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.	(0.2)	0.3	(0.1)	0.1	0.0
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of	(0.1)	(0.7)	0.1	(0.5)	0.1
nonconsolidated subsidiaries, net of foreign taxes	0.8 6.5	0.9 6.5	0.6 5.8	6.5	0.7 5.3
Provision for current and deferred domestic income taxes.	2.2	1.6	2.1	2.5	2.0
Income (or loss) after income taxes	4.3	4.9 (percer	3.7	4.0	3.3
OPERATING RATIOS (see explanatory notes)		(60.00)	1		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	21.24 13.97	20.63 15.51	18.18 11.58	21.34 13.27	15.92 9.80
Annual rate of profit on total assets:  Before income taxes	8.30 5.46	8.40 6.31	7.26 4.62	8.51 5.29	6.48 3.99

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 41.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN OTHER DURABLE MANUFACTURING INDUSTRIES, ASSETS \$25 MILLION AND OVER

	Other Durable Manufacturing Industries <sup>1</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	2,519 670 63	2,560 1,006 50	2,297 1,010 24	2,174 900 25	2,211 1,033 35
Total cash on hand and in banks	3,252	3,616	3,330	3,099	3,279
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 147 351 103 0 679	113 70 345 90 0 575	108 59 222 111 0 551	127 49 262 13 0 469	144 28 216 67 0 596
Total cash, U.S. Government and other securities	4,532	4,809	4,381	4,019	4,330
Trade receivables from U.S. Government	148 15,302	155 14,539	127 14,472	95 14,206	106 14,840
Total receivables	15,450	14,693	14,599	14,300	14,946
Inventories	12,393 4,211	12,285 4,023	12,102 4,302	12,218 4,128	13,260 4,176
Total current assets	36,585	35,810	35,384	34,665	36,713
Depreciable and amortizable fixed assets, including construction in progress	37,311 4,940 19,730	37,933 4,960 19.844	37,910 4,965 20,039	38,582 4,902 20,372	40,053 5,136 21,250
Net property, plant, and equipment	22,520	23,049	22,836	23,112	23,939
U.S. Treasury and Federal agency securities due in more than 1 year	237	237	239	233	230
investments, intangibles, etc.	29,669	29,434	30,570	30,754	31,965
Total Assets	89,012	88,530	89,029	88,764	92,847
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	2,082 631 335 0 8,158	1,724 691 241 0 7,792	1,823 575 307 0 7,521	1,467 276 481 0 7,582	1,576 326 452 0 7,511
a. Federalb. Otherlnstallments, due in 1 year or less, on long-term debt:	577 100	431 104	489 107	482 101	512 71
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	715 118 529 9,657	590 59 452 9,404	578 74 600 9,413	809 55 560 9,415	833 56 591 9,371
Total current liabilities	22,903	21,489	21,488	21,229	21,298
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	12,095 6,597 6,933 5,713	11,259 6,209 7,224 6,310	11,799 5,800 8,223 6,171	11,465 5,780 8,479 6,425	11,660 6,539 9,011 6,542
Total liabilities.	54,242	52,491	53,482	53,378	55,049
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	12,877 26,761 (99) (496) 4,273	12,900 28,107 (77) (501) 4,390	13,053 27,779 (112) (266) 4,908	13,069 27,176 (138) (412) 4,309	13,123 29,348 (222) (77) 4,374
Stockholders' equity	34,770	36,039	35,547	35,386	37,798
Total Liabilities and Stockholders' Equity	89,012	88,530	89,029	88,764	92,847
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	13,682	14,322	13,896	13,436	15,415

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1 2</sup>				
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	9,882 285	8,997 265	8,708 263	9,190 291	9,029 285
general, and administrative expenses	8,770	8,186	7,954	8,318	8,446
Income (or loss) from operations	827	546	491	581	298
Interest expense	154 1	132 8	154 8	174 9	187 6
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes.	(20) (3)	14 69 12	33 5 34	30 (31) 26	42 11
					(9)
Income (or loss) before income taxes	690	517	417	440	162
Less: Provision for current and deferred domestic income taxes:  a. Federal	130 22	99 18	103 14	97 20	77 7
Income (or loss) after income taxes	538	400	300	323	79
Extraordinary gains (losses), net of taxes	0 0	0 0	(1) 0	1 0	0 (11)
Net income (or loss) for quarter	538	400	300	324	67
Cash dividends charged to retained earnings in current quarter	140	141	114	245	102
Net income retained in business	397	258	186	79	(35)
Retained earnings at beginning of quarter	8,954	9,698	9,779	9,218	9,869
and other noncash dividends, etc	9,308	(107) 9,849	9,832	(51) 9,246	(3) 9,830
- Indiana and the second of th		(percent of ne		0,2.0	0,000
INCOME STATEMENT IN RATIO FORMAT		v.	•		
Net sales, receipts, and operating revenues	100.0 2.9 88.7	100.0 2.9 91.0	100.0 3.0 91.3	100.0 3.2 90.5	100.0 3.2 93.5
Income (or loss) from operations	8.4	6.1	5.6	6.3	3.3
Interest expense	1.6 0.0	1.5 0.1	1.8 0.1	1.9	2.1 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	(0.2) 0.0	0.2 0.8	0.4 0.1	0.3 (0.3)	0.5 0.1
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.4	0.1	0.4	0.3	(0.1)
Income (or loss) before income taxes	7.0	5.7	4.8	4.8	1.8
Provision for current and deferred domestic income taxes.	1.5	1.3	1.3	1.3	0.9
Income (or loss) after income taxes	5.4	4.4	3.4	3.5	0.9
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	26.06 20.34	18.78 14.54	14.88 10.70	16.11 11.83	5.60 2.71
Annual rate of profit on total assets:  Before income taxes	10.89 8.50	8.37 6.48	6.50 4.68	6.98 5.13	2.37 1.15

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 42.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 24, ASSETS \$25 MILLION AND OVER

	Lumber and Wood Products <sup>1 2</sup>					
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	
ASSETS		(million do	ollars)			
Cash and demand deposits in the United States	819	796	735	747	792	
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	290 31	648 36	625 0	573 0	683 0	
Total cash on hand and in banks	1,141	1,480	1,360	1,319	1,475	
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.	0 108 178	113 1 114	108 0 47	127 0 32	131 0 46	
State and local government securities due in 1 year or less	0	0 0	0 0	0	0	
Other short-term financial investments, including bankers' acceptances	256	289	308	214	257	
Total cash, U.S. Government and other securities	1,683	1,996	1,823	1,692	1,910	
Trade receivables from U.S. Government	0 3,553	0 2,869	0 3,088	0 3,031	0 3,212	
Total receivables	3,553	2,869	3,088	3,031	3,212	
Inventories All other current assets	4,332 1,119	4,249 1,082	4,255 1,120	3,932 1,006	4,471 986	
Total current assets	10,688	10,196	10,286	9,661	10,580	
Depreciable and amortizable fixed assets, including construction in progress	12,360	12,714	12,720	12,986	14,053	
Land and mineral rights	4,306 7,135	4,205 7,240	4,208 7,356	4,194 7,443	4,392 8,091	
Net property, plant, and equipment	9,532	9,678	9,572	9,737	10,353	
U.S. Treasury and Federal agency securities due in more than 1 year	9,332	2	9,372	9,737	10,333	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	5,105	4,796	5,825	5,806	6,407	
Total Assets	25,326	24,673	25,685	25,204	27,339	
LIABILITIES AND STOCKHOLDERS' EQUITY	, , , , , , , , , , , , , , , , , , ,	,	,	,	·	
Short-term debt, original maturity of 1 year or less:						
a. Loans from banks	778	787	699	555	622	
b. Commercial paper	0 170	0 149	0 163	0 206	0 227	
Advances and prepayments by U.S. Government	0	0	0	0	0	
Trade accounts and trade notes payable	2,170	1,859	1,710	1,610	1,725	
a. Federal	181	50	96	82	0	
b. Other	17	13	7	(5)	(6)	
a. Loans from banks	172	127	111	136	146	
b. Bonds and debentures	23 256	14 87	14 138	7 125	8 118	
All other current liabilities, including excise and sales taxes, and accrued expenses	2,558	2,610	2,638	2,300	2,560	
Total current liabilities	6,325	5,696	5,575	5,014	5,400	
Long-term debt (due in more than 1 year):						
a. Loans from banksb. Bonds and debentures.	2,839 586	2,465 239	2,630 97	2,815 120	3,005 538	
c. Other long-term debt	3,073	3,169	4,316	4,482	4,885	
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations	1,920	2,104	1,845	1,844	1,932	
Total liabilities.	14,743	13,672	14,463	14,275	15,760	
Capital stock and other capital	2,581	2,439	2,589	2,537	2,591	
Retained earnings	9,308	9,849	9,832	9,246	9,830	
Cumulative foreign currency translation adjustment	(10) (235)	(7) (221)	(1) (225)	(5) (200)	(4) (145)	
Less: Treasury stock, at cost	1,061	1,060	972	650	693	
Stockholders' equity	10,583	11,000	11,222	10,929	11,579	
Total Liabilities and Stockholders' Equity	25,326	24,673	25,685	25,204	27,339	
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,363	4,500	4,711	4,647	5,180	

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.0—INCOME STATEMENT**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1 2</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million dollars)				
Net sales, receipts, and operating revenues	12,986 295	13,344 303	13,828 324	14,630 317	13,900 316
general, and administrative expenses	11,560	11,990	12,466	13,005	12,442
Income (or loss) from operations	1,131	1,051	1,038	1,308	1,142
Interest expense	220	249 323	251 4	274 5	277 4
minority interest	(65) 9	93 14	(76) 17	(16) 40	(57)
by the equity method, net of foreign taxes	20	(20)	14	27	(13)
Income (or loss) before income taxes	875	1,212	746	1,090	800
Less: Provision for current and deferred domestic income taxes:  a. Federal	364 45	280 34	247 34	370 50	279 29
Income (or loss) after income taxes	465	898	465	670	492
Extraordinary gains (losses), net of taxes	2 0	(9) 0	0 0	(3)	5 0
Net income (or loss) for quarter	467	889	465	668	497
Cash dividends charged to retained earnings in current quarter	84	193	172	83	94
Net income retained in business	383	696	293	584	403
Retained earnings at beginning of quarter	9,236	9,553	10,211	10,425	11,064
and other noncash dividends, etc	9,679	(22) 10,227	(95) 10,408	11,096	(46) 11,421
Trouming at one of quartor	0,010	(percent of n		11,000	,.2.
INCOME STATEMENT IN RATIO FORMAT		u			
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.3 89.0	100.0 2.3 89.9	100.0 2.3 90.2	100.0 2.2 88.9	100.0 2.3 89.5
Income (or loss) from operations	8.7	7.9	7.5	8.9	8.2
Interest expense	1.7 0.0	1.9 2.4	1.8 0.0	1.9 0.0	2.0 0.0
and minority interest	(0.5) 0.1	0.7 0.1	(0.6) 0.1	(0.1) 0.3	(0.4) 0.0
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	0.2	(0.2)	0.1	0.2	(0.1)
Income (or loss) before income taxes	6.7	9.1	5.4	7.4	5.8
Provision for current and deferred domestic income taxes	3.1	2.4	2.0	2.9	2.2
Income (or loss) after income taxes	3.6	6.7	3.4	4.6	3.5
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	22.90 12.17	30.60 22.67	18.34 11.42	25.77 15.84	18.48 11.36
Annual rate of profit on total assets:  Before income taxes	9.04 4.80	12.39 9.18	7.54 4.69	10.81 6.65	7.82 4.81

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 43.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 25, ASSETS \$25 MILLION AND OVER

	Furniture and Fixtures <sup>1 2</sup>				
	3Q	4Q	1Q	2Q	3Q
Item	1999	1999	2000	2000	2000
ASSETS		(million de	ollars)		
Cash and demand deposits in the United States	670 177 0	594 174 0	656 235 0	597 133 3	480 110 0
Total cash on hand and in banks	848	769	891	733	591
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell. b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 10 154 103 0 148	0 10 213 90 0 115	0 10 146 111 0 141	0 16 189 13 0 165	12 0 137 67 0 169
Total cash, U.S. Government and other securities	1,262	1,197	1,299	1,116	977
Trade receivables from U.S. Government	147 7,327	154 7,195	127 7,587	95 7,589	106 7,708
Total receivables	7,474	7,349	7,714	7,684	7,814
Inventories All other current assets	4,030 1,720	4,272 1,590	4,296 1,710	4,738 1,782	4,893 1,998
Total current assets	14,486	14,408	15,018	15,320	15,682
Depreciable and amortizable fixed assets, including construction in progress	15,941 460 7,848	16,328 474 7,966	16,574 475 8,139	17,012 517 8,402	17,052 504 8,520
Net property, plant, and equipment	8,553	8,836	8,910	9,127	9,036
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	2	0	0
investments, intangibles, etc.	15,698	15,884	15,673	15,869	16,187
Total Assets	38,737	39,128	39,604	40,316	40,905
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	348 434 2 0 4,062	205 508 2 0 4,254	544 429 78 0 4,353	420 125 132 0 4,488	399 260 166 0 4,201
a. Federalb. Other	259 53	178 56	238 44	230 51	333 51
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	154 76 50 4,101	148 27 102 3,749	222 41 86 3,810	297 40 117 3,918	313 40 185 4,107
Total current liabilities	9,541	9,229	9,844	9,818	10,055
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	6,268 4,057 1,592	6,227 4,025 1,763	6,130 3,803 1,519	5,881 3,807 1,633	5,644 3,823 1,756
and minority stockholder's interest in consolidated domestic corporations	1,993	2,043	2,032	2,259	2,313
Total liabilities.  Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	23,451 6,041 9,679 (1) 27 461	23,287 6,040 10,227 5 40 472	23,328 6,069 10,408 (10) 317 508	23,398 6,099 11,096 (31) 195 441	23,590 6,034 11,421 (40) 337 437
Stockholders' equity	15,286	15,841	16,276	16,918	17,315
Total Liabilities and Stockholders' Equity	38,737	39,128	39,604	40,316	40,905
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	4,945	5,179	5,174	5,502	5,627

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### TABLE 44.0—INCOME STATEMENT

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

		Miscellaneou	ıs Manufactur	ing <sup>1 2</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	llars)		
Net sales, receipts, and operating revenues	5,360 181	6,050 184	5,399 184	5,300 178	5,374 191
general, and administrative expenses	4,851	5,579	4,724	4,580	4,742
Income (or loss) from operations	328	287	491	542	441
Interest expense	206	186 52	167 4	174	175
minority interest	38 (41)	(12) (287)	1 14	(163)	17 25
by the equity method, net of foreign taxes	161	276	108	142	234
Income (or loss) before income taxes	282	130	452	358	542
Less: Provision for current and deferred domestic income taxes:  a. Federal	59 12	19 12	166 22	168 9	181 6
Income (or loss) after income taxes	211	100	264	181	356
Extraordinary gains (losses), net of taxes	2	0	(24) 0	0	C
Net income (or loss) for quarter	213	100	240	181	356
Cash dividends charged to retained earnings in current quarter	71	62	65	66	73
Net income retained in business	143	38	175	115	283
Retained earnings at beginning of quarter	7,779	7,928	7,359	6,760	7,795
and other noncash dividends, etc	(148) 7,774	8,031	7,539	6,833	8,096
Notained carnings at one of quarter	7,117	(percent of ne		0,000	0,000
INCOME STATEMENT IN RATIO FORMAT			,		
Net sales, receipts, and operating revenues	100.0 3.4 90.5	100.0 3.0 92.2	100.0 3.4 87.5	100.0 3.4 86.4	100.0 3.5 88.2
Income (or loss) from operations	6.1	4.8	9.1	10.2	8.2
Interest expense	3.8 0.0	3.1 0.9	3.1 0.1	3.3 0.0	3.2 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Not income (loss) of foreign branches and equity in earnings (losses) of	0.7 (0.8)	(0.2) (4.7)	0.0 0.3	0.2 (3.1)	0.3 0.5
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	3.0	4.6	2.0	2.7	4.3
Income (or loss) before income taxes	5.3	2.2	8.4	6.7	10.1
Provision for current and deferred domestic income taxes	1.3	0.5	3.5	3.3	3.5
Income (or loss) after income taxes	3.9	1.7	4.9	3.4	6.6
OPERATING RATIOS (see explanatory notes)		(percen	it)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	12.66 9.50	5.66 4.34	22.47 13.13	18.98 9.58	24.36 15.98
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	4.52 3.39	2.11 1.62	7.62 4.45	6.16 3.11	8.82 5.78

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

#### **TABLE 44.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN SIC MAJOR GROUP 39, ASSETS \$25 MILLION AND OVER

		Miscellaneo	us Manufactu	ring <sup>1 2</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do		2000	
	4.020	•	•	024	020
Cash and demand deposits in the United States	1,029 202 32	1,170 183 15	905 149 24	831 194 22	938 240 35
Total cash on hand and in banks	1,264	1,367	1,078	1,047	1,213
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	0 29 19 0 0 275	0 59 18 0 0	0 49 29 0 0	0 32 42 0 0 90	0 28 33 0 0
Total cash, U.S. Government and other securities	1,586	1,616	1,258	1,211	1,444
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	1 4,423	1 4,475	0 3,798	0 3,586	0 3,920
Total receivables	4,424	4,476	3,798	3,586	3,920
Inventories All other current assets	4,030 1,372	3,764 1,351	3,551 1,473	3,548 1,340	3,895 1,192
Total current assets	11,412	11,206	10,079	9,684	10,452
Depreciable and amortizable fixed assets, including construction in progress	9,009 174 4,747	8,892 281 4,637	8,616 282 4,544	8,584 191 4,527	8,949 240 4,639
Net property, plant, and equipment	4,436	4,535	4,354	4,248	4,550
U.S. Treasury and Federal agency securities due in more than 1 year	235	235	235	233	230
investments, intangibles, etc	8,866	8,753	9,073	9,079	9,371
Total Assets	24,949	24,729	23,740	23,243	24,602
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	957 197 163 0 1,926	732 183 90 0 1,679	580 146 67 0 1,458	492 151 143 0 1,485	554 66 59 0 1,585
a. Federal	136 30	203 35	155 56	171 55	178 26
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt .  All other current liabilities, including excise and sales taxes, and accrued expenses .	388 18 223 2,998	315 18 263 3,045	246 18 376 2,965	376 8 318 3,197	375 8 288 2,704
Total current liabilities	7,038	6,563	6,068	6,397	5,843
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	2,988 1,954 2,268 1,800	2,567 1,945 2,292 2,164	3,040 1,901 2,387 2,295	2,769 1,853 2,364 2,322	3,011 2,177 2,370 2,297
Total liabilities.	16,048	15,532	15,692	15,704	15,698
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	4,254 7,774 (88) (288) 2,752	4,420 8,031 (75) (320) 2,858	4,394 7,539 (100) (357) 3,427	4,433 6,833 (102) (407) 3,218	4,499 8,096 (179) (269) 3,243
Stockholders' equity	8,901	9,197	8,049	7,539	8,904
Total Liabilities and Stockholders' Equity	24,949 4,374	24,729 4,643	23,740 4,011	23,243 3,287	24,602 4,608
THE I TYDINGING CAPITAL. EXCESS OF TOTAL CUITERS ASSETS OVER TOTAL CUITERS HADDINGES	4,374	4,043	4,011	3,287	4,008

<sup>&</sup>lt;sup>1</sup>Included in Other Durable Manufacturing Industries. <sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

## TABLE 45.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 25 Million and		
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million o	lollars)		
Net sales, receipts, and operating revenues	910,237 34,745	946,534 35,272	947,349 35,255	1,002,494 35,953	1,001,813 36,552
general, and administrative expenses	802,468	843,315	835,953	879,604	884,161
Income (or loss) from operations	73,025	67,947	76,141	86,937	81,101
Interest expense	21,552 3,895	22,611 8,179	23,036 2,825	24,363 2,705	25,633 2,525
minority interest	8,800 (374)	13,033 (2,645)	11,559 7,886	15,635 (3,702)	11,547 (412)
by the equity method, net of foreign taxes	18,419	19,334	20,235	21,971	22,839
Income (or loss) before income taxes	82,212	83,237	95,610	99,183	91,967
Less: Provision for current and deferred domestic income taxes: a. Federal. b. Other	20,964 2,299	21,630 2,183	23,399 2,572	25,436 3,244	23,816 2,670
Income (or loss) after income taxes	58,950	59,424	69,639	70,502	65,481
Extraordinary gains (losses), net of taxes	198 (5)	(4) 275	(34)	(16)	(102) (5)
Net income (or loss) for quarter	59,142	59,695	69,606	70,495	65,374
Cash dividends charged to retained earnings in current quarter	20,397	24,966	25,487	32,029	28,262
Net income retained in business	38,745	34,729	44,119	38,466	37,112
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	968,909	978,011	1,027,535	1,050,389	1,087,255
and other noncash dividends, etc.	(5,022)	10,710	(6,181) 1,065,472	(4,850)	(10,878)
Retained earnings at end of quarter	1,002,632	1,023,450 (percent of		1,084,005	1,113,489
INCOME STATEMENT IN RATIO FORMAT		(percent or	iici saics <sub>j</sub>		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.8 88.2	100.0 3.7 89.1	100.0 3.7 88.2	100.0 3.6 87.7	100.0 3.6 88.3
Income (or loss) from operations	8.0	7.2	8.0	8.7	8.1
Interest expense Dividend income	2.4 0.4	2.4 0.9	2.4 0.3	2.4 0.3	2.6 0.3
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	1.0 0.0	1.4 (0.3)	1.2 0.8	1.6 (0.4)	1.2 0.0
nonconsolidated subsidiaries, net of foreign taxes	2.0	2.0	2.1	2.2	2.3
Income (or loss) before income taxes	9.0	8.8	10.1	9.9	9.2
Provision for current and deferred domestic income taxes	2.6	2.5	2.7	2.9	2.6
Income (or loss) after income taxes	6.5	6.3	7.4	7.0	6.5
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	22.27 15.97	21.76 15.54	23.76 17.31	23.33 16.59	21.26 15.14
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.11 5.82	8.05 5.75	8.96 6.53	9.00 6.40	8.16 5.81

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufacturi 25 Million a		ies	D	urable Man Assets \$25	ufacturing 5 Million ar		1
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)		
412,839 16,672	426,842 17,465	432,649 16,942	461,289 17,587	474,064 17,701	497,398 18,073	519,692 17,807	514,701 18,312	541,205 18,367	527,749 18,850
356,813	375,080	375,345	398,076	410,573	445,655	468,235	460,609	481,527	473,588
39,354	34,297	40,361	45,626	45,790	33,670	33,650	35,780	41,311	35,310
11,640 2,683	12,380 4,504	12,418 2,079	13,626 1,819	13,765 1,381	9,912 1,211	10,232 3,675	10,619 746	10,737 886	11,868 1,143
1,790 346	3,846 (1,428)	3,695 4,429	5,045 (337)	3,817 542	7,009 (719)	9,187 (1,217)	7,864 3,457	10,590 (3,365)	7,730 (954)
8,213	8,364	8,354	10,755	10,273	10,207	10,970	11,881	11,215	12,566
40,746	37,203	46,501	49,282	48,040	41,466	46,034	49,109	49,900	43,927
9,093 951	9,048 862	10,469 1,133	10,673 1,447	10,919 1,353	11,870 1,348	12,582 1,321	12,930 1,439	14,763 1,797	12,897 1,318
30,702	27,293	34,899	37,162	35,768	28,248	32,131	34,740	33,340	29,713
128 (1)	(230) 307	(18) 125	22 (12)	(1) (2)	69 (4)	226 (32)	(17) (123)	(38) 21	(101) (4)
30,829	27,370	35,006	37,172	35,766	28,313	32,325	34,600	33,323	29,608
12,005	14,787	16,087	16,077	14,874	8,392	10,179	9,400	15,952	13,388
18,824	12,583	18,919	21,095	20,892	19,921	22,146	25,200	17,371	16,220
494,800	486,687	515,000	519,071	539,556	474,109	491,324	512,535	531,318	547,699
(2,957)	11,619	(2,704)	(1,093)	(5,001)	(2,065)	(909)	(3,477)	(3,756)	(5,877)
510,668	510,889	531,214	539,073	555,447	491,965	512,561	534,258	544,933	558,042
	(percent of	net sales)			(	percent of	net sales)		
100.0 4.0 86.4	100.0 4.1 87.9	100.0 3.9 86.8	100.0 3.8 86.3	100.0 3.7 86.6	100.0 3.6 89.6	100.0 3.4 90.1	100.0 3.6 89.5	100.0 3.4 89.0	100.0 3.6 89.7
9.5	8.0	9.3	9.9	9.7	6.8	6.5	7.0	7.6	6.7
2.8 0.7	2.9 1.1	2.9 0.5	3.0 0.4	2.9 0.3	2.0 0.2	2.0 0.7	2.1 0.1	2.0 0.2	2.2 0.2
0.4 0.1	0.9 (0.3)	0.9 1.0	1.1 (0.1)	0.8 0.1	1.4 (0.1)	1.8 (0.2)	1.5 0.7	2.0 (0.6)	1.5 (0.2)
2.0	2.0	1.9	2.3	2.2	2.1	2.1	2.3	2.1	2.4
9.9	8.7	10.7	10.7	10.1	8.3	8.9	9.5	9.2	8.3
2.4	2.3	2.7	2.6	2.6	2.7	2.7	2.8	3.1	2.7
7.4	6.4	8.1	8.1	7.5	5.7	6.2	6.7	6.2	5.6
	(perd	cent)				(perc	ent)		
24.54 18.49	22.12 16.23	26.97 20.24	26.99 20.35	25.97 19.33	20.42 13.91	21.49 15.00	21.36 15.11	20.58 13.75	17.74 12.00
8.53 6.43	7.67 5.62	9.41 7.06	9.67 7.29	9.21 6.86	7.74 5.27	8.39 5.86	8.58 6.07	8.43 5.64	7.26 4.91

## TABLE 45.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

Name				Manufacturing 25 Million and		
1985   1985	Item					
Time deposits in the United States, including negotiable certificates of deposit of 12,356 12,619 1,0820 11,111 (7.71)  Total cash on hand and in banks 10.1 (1.78)  Total cash on hand and in banks 10.1 (1.78)  U.S. Treasury and Federal agency societies:  a. Subject to agreements to sell. 3,350 2,147 3,691 2,293 2,265 2,000	ASSETS		(million o	dollars)		
S. Sineaury and Federal agency securities   3.350   3.147   3.691   2.20   2.00   2.	Time deposits in the United States, including negotiable certificates of deposit	23,076	24,360	19,187	20,613	24,509
a. Subject to agreements to sell.         3,360 3,147 3,691 2,593 2,262 Commercial and finance company paper of US. issuers.         1,742 9,393 2,000 2,045 2,341 3,055 14,398 8,745 Commercial and finance company paper of US. issuers.         20,200 2,000 2,045 2,341 22,954 24,873 20,000 2,	Total cash on hand and in banks	107,738	112,717	117,677	125,965	153,712
Trade resilvables from U.S. Government	a. Subject to agreements to sell. b. Other, due in 1 year or less. Commercial and finance company paper of U.S. issuers. State and local government securities due in 1 year or less Foreign securities due in 1 year or less.	14,742 26,200 6,017 1,114	9,937 26,045 4,982 332	13,105 23,411 5,351 712	14,389 22,954 8,049 397	8,745 24,879 6,238 286
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)         438,914         429,725         446,960         462,162         472,595           Total receivables         436,235         441,960         459,389         473,997         484,325           Inventories         417,627         416,766         434,329         435,440         447,827           All other current assets         1254,721         126,0069         1,310,381         1,335,748         222,468           Depreciable and amortizable fixed assets, including construction in progress         1,972,842         1,991,596         2,008,610         2,018,108         2,048,189           Least Accumulated depreciation, depletion, and amorization         1,013,809         1,017,767         1,033,174         1,033,697         89,229         89,456           Less Kacumulated depreciation, depletion, and amorization         1,049,605         1,064,205         1,065,766         1,033,633         1,105,791           U.S. Treasury and Federal agency securities due in more than 1 year         4,714         8,054         8,433         8,688         14,150           All other noncurrent assets.         1,113,113,113,113,113,113,113,113,113,1	Total cash, U.S. Government and other securities	189,272	193,774	199,364	211,915	231,159
Marchican   147.627					, , , , , , , , , , , , , , , , , , ,	
All other current assets   195.488   207.570   217.204   222.468   105.406   105.408	Total receivables	452,335	441,960	459,369	473,997	-
Depreciable and amonizable fixed assets, including construction in progress   1,972,842   9,91.596   2,008,610   2,018,100   2,048,180	All other current assets	195,488	207,570	217,327	217,204	222,468
Band and mineral rights   90.573   90.377   90.329   88.9.225   89.4565   86.8587   1.0031, 107.0767   1.0031, 107.030, 854   1.003,						
Net property, plant, and equipment	Land and mineral rights	90,573	90,377	90,329	89,222	89,456
U.S. Treasury and Federal agency securities due in more than 1 year   4,714   8,954   8,433   8,688   14,150   All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.   1,744,352   1,802,048   1,881,388   1,965,367   2,001,199   Total Assets   4,053,393   4,135,776   4,265,974   4,405,974   4,507,888   4,405,39	·			, ,		
1,744,352	U.S. Treasury and Federal agency securities due in more than 1 year					
Characterial debt, original maturity of 1 year or less:   a. Loans from banks.   54,583   53,606   58,308   58,921   62,866   50.0000   50.000   50.000   50.000   50.000   50.000   50.000   50.0000   50.000   50.000   50.000   50.000   50.000   50.000   50.0000   50.000   50.000   50.000   50.000   50.000   50.000   50.0000   50.000   50.000   50.000   50.000   50.000   50.000   50.0000   50.000   50.00000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.0000   50.00000   50.00000   50.0000   50.000	investments, intangibles, etc	1,744,352	1,802,048	1,881,388	1,965,367	2,001,199
Short-term debt, original maturity of 1 year or less:   a. Loans from banks	Total Assets	4,053,393	4,135,276	4,265,974	4,405,974	4,507,888
B. Loans from banks   54,883   53,606   58,308   58,921   62,866   5. Commercial paper   92,482   99,987   93,656   101,986	LIABILITIES AND STOCKHOLDERS' EQUITY					
b. Other	a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	92,482 29,677 25,668 289,354	90,987 32,985 26,840 306,410	93,656 38,543 28,822 310,581	101,986 38,148 30,305 315,049	108,278 53,968 31,579 325,016
b. Bonds and debentures. 13,102 12,192 13,458 10,843 10,024 c. Other long-term debt . 20,802 21,520 23,872 25,160 24,520 All other current liabilities, including excise and sales taxes, and accrued expenses . 1,028,104 1,050,421 1,064,202 1,084,101 1,134,392	b. Other					
Long-term debt (due in more than 1 year): a. Loans from banks	b. Bonds and debentures	13,102 20,802	12,192 21,520	13,458 23,872	10,843 25,160	10,024 24,520
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt. All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.  Total liabilities.  Capital stock and other capital. Retained earnings. Cumulative foreign currency translation adjustment. Cumulative foreign currency translation adjustment. Cumulative foreign currency translation adjustment. Cess: Treasury stock, at cost.  Stockholders' equity  Total Liabilities and Stockholders' Equity  All other honcurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.  652,512  663,587  670,268  669,551  681,080  772,613  804,727  860,534  952,435  973,916  Retained earnings. 1,002,632 1,023,450 1,065,472 1,084,005 1,113,489  Cumulative foreign currency translation adjustment. (31,705) (33,035) (35,416) (40,792) (49,393) Chier stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.) 4,453 271,672 277,763 298,794 306,916 319,094  Stockholders' equity 4,053,393 4,135,276 4,265,974 4,405,974 4,507,888	Total current liabilities	1,028,104	1,050,421	1,064,202	1,084,101	1,134,392
Capital stock and other capital.       772,613       804,727       860,534       952,435       973,916         Retained earnings       1,002,632       1,023,450       1,065,472       1,084,005       1,113,489         Cumulative foreign currency translation adjustment       (31,705)       (33,035)       (35,416)       (40,792)       (49,393)         Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)       4,453       12,388       17,629       11,588       11,353         Less: Treasury stock, at cost       271,672       277,763       298,794       306,916       319,094         Stockholders' equity       1,476,322       1,529,767       1,609,425       1,700,319       1,730,272         Total Liabilities and Stockholders' Equity       4,053,393       4,135,276       4,265,974       4,405,974       4,507,888	a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases,	242,202 340,916	246,565 344,655	256,473 358,211	269,400 367,870	273,113 372,291
Capital stock and other capital.       772,613       804,727       860,534       952,435       973,916         Retained earnings       1,002,632       1,023,450       1,065,472       1,084,005       1,113,489         Cumulative foreign currency translation adjustment       (31,705)       (33,035)       (35,416)       (40,792)       (49,393)         Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)       4,453       12,388       17,629       11,588       11,353         Less: Treasury stock, at cost       271,672       277,763       298,794       306,916       319,094         Stockholders' equity       1,476,322       1,529,767       1,609,425       1,700,319       1,730,272         Total Liabilities and Stockholders' Equity       4,053,393       4,135,276       4,265,974       4,405,974       4,507,888	· ·	,				
Total Liabilities and Stockholders' Equity         4,053,393         4,135,276         4,265,974         4,405,974         4,507,888	Capital stock and other capital	772,613 1,002,632 (31,705) 4,453	804,727 1,023,450 (33,035) 12,388	860,534 1,065,472 (35,416) 17,629	952,435 1,084,005 (40,792) 11,588	973,916 1,113,489 (49,393) 11,353
	Stockholders' equity	1,476,322	1,529,767	1,609,425	1,700,319	1,730,272
11L1 11 CTATATE CALL TALE LACESS OF TOTAL COSES OF	Total Liabilities and Stockholders' Equity	4,053,393 226,618	4,135,276 209,648	4,265,974 246,186	4,405,974 254,455	4,507,888 251,356

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

No		Manufactur 625 Million		ries	ı		nufacturin 25 Million a	g Industrie	s
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(millior	dollars)				(million	dollars)		
21,824	23,096	24,654	23,643	41,658	50,485	52,647	64,016	69,898	71,830
8,547 2,288	7,676 2,829	6,923 2,719	7,519 3,175	7,454 2,135	14,529 10,065	16,684 9,784	12,264 7,102	13,094 8,636	17,055 13,580
32,659	33,601	34,295	34,337	51,246	75,079	79,116	83,382	91,628	102,465
1,215	1,315	2,171	1,032	1,103	2,135	1,832	1,521	1,561	1,159
3,219	2,891	2,459	2,252	1,383	11,523	7,046	10,647	12,137	7,363
8,292 712	7,194 436	5,199 408	3,785 347	4,976 413	17,908 5,305	18,852	18,212	19,169 7,702	19,904 5,825
59	430	1	2	19	1,055	4,546 331	4,943 711	396	267
10,934	12,773	11,363	13,563	11,945	19,177	23,841	24,053	24,005	23,092
57,090	58,211	55,895	55,317	71,085	132,182	135,562	143,469	156,598	160,074
311 183,915	372 182,812	391 186,911	372 195,633	455 199,649	13,109 254,999	11,863 246,913	12,073 259,995	11,463 266,529	11,245 272,945
184,227	183,184	187,301	196,005	200,104	268,108	258,777	272,068	277,992	284,191
160,761 80,120	165,335 84,642	169,872 88,165	170,607 84,370	174,546 86,870	256,866 115,368	251,430 122,928	264,457 129,162	264,833 132,834	273,281 135,598
482,198	491,372	501,233	506,299	532,605	772,523	768,697	809,155	832,257	853,143
1,110,731	1,121,179	1,126,600	1,133,233	1,140,377	862,110	870,417	882,011	884,875	907,812
61,734	60,454	60,031	58,337	57,739	28,838	29,922	30,299	30,885	31,717
570,030	574,829	583,161	563,227	569,835	443,779	442,938	450,013	450,740	461,019
602,435	606,804	603,469	628,342	628,281	447,170	457,402	462,296	465,021	478,510
1,564	1,788	2,067	1,872	5,398	3,150	7,166	6,366	6,817	8,752
824,424	841,320	870,402	903,076	920,117	919,928			1,062,291	
1,910,621	1,941,284	1,977,171	2,039,588	2,086,401	2,142,772	2,193,992	2,288,803	2,366,386	2,421,487
28,435	26,673	27,685	27,423	29,492	26,148	26,934	30,623	31,498	33,374
51,078	49,801	48,375	50,316	56,229	41,404	41,186	45,281	51,490	52,049
16,794	17,758	21,073	20,167	37,049	12,883	15,227	17,470	17,981	16,919
180	181	180	245	196	25,488	26,659	28,642	30,060	31,384
113,617	125,146	126,395	126,726	129,372	175,737	181,264	184,187	188,323	195,644
15,038 4,855	12,918 4,828	18,793 4,265	16,026 3,700	14,422 4,003	24,559 3,369	24,044 4,222	25,807 4,617	27,410 4,749	29,840 4,316
10,908	13,334	13,173	13,990	14,956	12,036	13,988	13,565	15,221	15,710
6,681	5,440	6,140	5,415	5,799	6,421	6,752	7,318	5,428	4,225
14,224 165,028	14,135 171,010	14,606 167,557	14,567 171,737	14,092 178,254	6,578 266,643	7,386 261,536	9,265 249,185	10,593 250,855	10,428 256,640
426,837	441,222	448,242	450,313	483,864		609,199	615,960		650,528
120,007	111,222	110,272	100,010	100,004	001,200	000,100	0.10,000	555,756	000,020
160,415	157,884	157,065	162,416	165,390	152,922	142,396	150,330	152,317	151,350
134,678	136,826	141,885	147,175	144,648	107,523	109,739	114,588	122,224	128,465
195,612	195,684	204,154	214,138	214,743	145,304	148,971	154,057	153,732	157,548
328,951	336,918	336,133	335,060	337,755	323,561	326,669	334,136	334,491	343,325
	1,268,534	1,287,478	1,309,103	1,346,400	1,330,576	1,336,974			1,431,216
338,909	349,571	358,247	401,321	403,629	433,704	455,156	502,287	551,113	570,287
510,668 (17,359)	510,889 (18,191)	531,214 (19,982)	539,073 (21,832)	555,447 (25,637)	491,965 (14,346)	512,561 (14,844)	534,258 (15,434)	544,933 (18,960)	558,042 (23,756)
1,436	1,925	4,417	606	1,767	3,016	10,463	13,211	10,982	9,586
169,527	171,443	184,203	188,682	195,206	102,144	106,319	114,591	118,234	123,888
664,127	672,750	689,693	730,486	740,001	812,195	857,017	919,732	969,834	990,271
1,910,621	1,941,284	1,977,171	2,039,588	2,086,401	2,142,772	2,193,992	2,288,803	2,366,386	2,421,487
55,361	50,150	52,991	55,986	48,741	171,257	159,498	193,195	198,469	202,615

# TABLE 46.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY

			anufacturing lillion to \$50 I	Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	26,700 768	26,043 784	28,188 878	29,937 886	27,803 861
general, and administrative expenses	24,332	23,845	25,453	27,003	25,170
Income (or loss) from operations	1,601	1,414	1,856	2,048	1,772
Interest expense	458 2	544 1	521 4	549	542
minority interest	84 (41)	111 (69)	37 27 0	50 0	13 22 1
Income (or loss) before income taxes	1,187	913	1,403	1,551	1,269
Less: Provision for current and deferred domestic income taxes:	1,107	313	1,405	1,551	1,209
a. Federal	319 6	315 8	369 12	350 14	256 13
Income (or loss) after income taxes	862	590	1,022	1,187	1,000
Extraordinary gains (losses), net of taxes	118 0	8 0	0 0	1 0	0 0
Net income (or loss) for quarter	980	598	1,022	1,188	1,000
Cash dividends charged to retained earnings in current quarter	276	434	421	766	366
Net income retained in business	704	164	602	423	634
Retained earnings at beginning of quarter	13,217	12,590	13,172	13,808	13,334
and other noncash dividends, etc	(626) 13,295	134 12,887	(47) 13,727	14,002	13,936
The state of the s	.0,200	(percent of n		,002	10,000
INCOME STATEMENT IN RATIO FORMAT			•		
Net sales, receipts, and operating revenues	100.0 2.9 91.1	100.0 3.0 91.6	100.0 3.1 90.3	100.0 3.0 90.2	100.0 3.1 90.5
Income (or loss) from operations	6.0	5.4	6.6	6.8	6.4
Interest expense	1.7 0.0	2.1 0.0	1.8 0.0	1.8 0.0	1.9 0.0
and minority interest	0.3 (0.2)	0.4 (0.3)	0.1 0.1	0.2 0.0	0.0 0.1
nonconsolidated subsidiaries, net of foreign taxes	0.0	0.0	0.0	0.0	0.0
Income (or loss) before income taxes	4.4	3.5	5.0	5.2	4.6
Provision for current and deferred domestic income taxes	1.2	1.2	1.4	1.2	1.0
Income (or loss) after income taxes	3.2	2.3	3.6	4.0	3.6
OPERATING RATIOS (see explanatory notes)		(percei	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	16.97 12.32	13.48 8.71	18.21 13.27	20.61 15.77	17.27 13.61
Annual rate of profit on total assets:  Before income taxes	6.95 5.05	5.42 3.50	7.84 5.71	8.68 6.64	7.33 5.78

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturir Million to \$					ufacturing l lillion to \$5		
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)		
11,365 353	11,163 355	13,387 436	14,435 445	14,102 445	15,336 414	14,880 429	14,801 442	15,502 441	13,702 416
10,442	10,169	12,120	13,072	12,735	13,889	13,676	13,333	13,931	12,435
569	639	831	918	922	1,032	775	1,026	1,130	850
210 0	252 1	256 2	274 1	278 1	248 2	292 1	264 2	275 1	264 2
20 (38)	63 (57)	41 0	36 0	10 0	64 (3)	48 (12)	(4) 27	14 0	3 22
0	0	0	0	0	(1)	0	0	(1)	1
342	393	618	681	656	846	520	785	870	614
129 3	148 6	141 7	139 5	94 10	190 3	167 3	227 5	212 8	162 3
209	239	470	537	552	653	351	553	650	449
120 0	0 0	0 0	0 0	1 0	(2) 0	8 0	0 0	1 0	(1) 0
329	239	470	537	553	651	359	553	651	447
111	172	170	358	201	165	262	251	407	165
218	67	300	179	351	486	97	302	244	283
4,854	5,559	7,907	7,268	6,387	8,363	7,030	5,265	6,540	6,947
46	140	7	(161)	6	(672)	(6)	(54)	(67)	(38)
5,119	5,766	8,213	7,285	6,744	8,177	7,121	5,513	6,717	7,192
(	percent of	net sales)			(	percent of	net sales)		
100.0 3.1 91.9	100.0 3.2 91.1	100.0 3.3 90.5	100.0 3.1 90.6	100.0 3.2 90.3	100.0 2.7 90.6	100.0 2.9 91.9	100.0 3.0 90.1	100.0 2.8 89.9	100.0 3.0 90.8
5.0	5.7	6.2	6.4	6.5	6.7	5.2	6.9	7.3	6.2
1.8 0.0	2.3 0.0	1.9 0.0	1.9 0.0	2.0 0.0	1.6 0.0	2.0 0.0	1.8 0.0	1.8 0.0	1.9 0.0
0.2 (0.3)	0.6 (0.5)	0.3 0.0	0.2 0.0	0.1 0.0	0.4 0.0	0.3 (0.1)	0.0 0.2	0.1 0.0	0.0 0.2
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
3.0	3.5	4.6	4.7	4.7	5.5	3.5	5.3	5.6	4.5
1.2	1.4	1.1	1.0	0.7	1.3	1.1	1.6	1.4	1.2
1.8	2.1	3.5	3.7	3.9	4.3	2.4	3.7	4.2	3.3
	(perc	ent)				(perce	ent)		
11.23 6.88	14.09 8.57	18.56 14.11	20.99 16.55	19.42 16.33	21.38 16.50	13.06 8.81	17.93 12.62	20.31 15.18	15.45 11.30
4.36 2.67	5.28 3.21	7.57 5.76	8.03 6.33	7.77 6.54	9.13 7.05	5.53 3.73	8.06 5.67	9.27 6.93	6.91 5.05

## TABLE 46.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			anufacturing Million to \$50 I	Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	3,408 433 2	3,165 465 1	3,370 441 2	3,148 588 1	3,143 685 1
Total cash on hand and in banks	3,843	3,631	3,812	3,736	3,830
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 10 31 0 0 2,521	0 10 116 0 0 2,104	4 61 86 0 0 2,212	0 50 85 5 0 1,927	0 13 102 6 0 1,931
Total cash, U.S. Government and other securities	6,406	5,861	6,176	5,804	5,882
Trade receivables from U.S. Government	5 15,331	7 14,616	6 15,676	9 16,243	6 16,225
Total receivables	15,336	14,622	15,682	16,252	16,231
Inventories All other current assets	14,916 2,688	13,711 2,840	15,276 2,964	15,414 3,184	14,914 2,980
Total current assets	39,345	37,035	40,098	40,654	40,007
Depreciable and amortizable fixed assets, including construction in progress	41,576 1,079 21,668	41,537 981 21,150	45,642 931 24,127	47,144 1,143 25,000	43,621 1,095 23,156
Net property, plant, and equipment	20,986	21,368	22,447	23,287	21,560
U.S. Treasury and Federal agency securities due in more than 1 year	0	0	0	0	0
investments, intangibles, etc	8,005	9,017	9,061	7,529	7,711
Total Assets	68,336	67,420	71,606	71,470	69,278
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banksb. Commercial paper	5,055 0	4,171 4	4,988 0	5,037 56	5,560 41
C. Other short-term debt.  Advances and prepayments by U.S. Government.  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	401 0 8,472	336 0 8,364	1,034 0 8,626	718 0 9,023	1,058 0 8,035
a. Federal	239 13	306 7	342 13	246 10	167 3
a. Loans from banksb. Bonds and debenturesc. Other long-term debt	1,635 11 597	1,631 14 694	1,614 29 654	1,564 28 713	1,869 24 515
All other current liabilities, including excise and sales taxes, and accrued expenses	5,772	5,367	5,416	5,257	5,091
Total current liabilities	22,195	20,893	22,716	22,651	22,363
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.	8,700 172	9,378 220	9,016 238	10,344 393	9,687 354
c. Other long-term debt	6,260 3,015	6,895 2,948	6,304 2,505	5,565 2,405	5,009 2,472
Total liabilities	40,342	40,334	40,779	41,358	39,885
Capital stock and other capital Retained earnings Cumulative foreign currency translation adjustment	14,742 13,295 4	14,490 12,887 (3)	17,015 13,727 43	16,182 14,002 30	15,460 13,936 19
Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.)  Less: Treasury stock, at cost	219 266	(156) 133	154 113	176   279	288 310
Stockholders' equity	27,994	27,086	30,827	30,112	29,392
Total Liabilities and Stockholders' Equity	68,336	67,420	71,606	71,470	69,278
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	17,150	16,142	17,382	18,003	17,644

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturi Million to \$				urable Man ssets \$25 N			
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	ioliars)		
1,212	1.017	1,045	973	1,247	2,197	2.149	2,325	2,175	1,896
155	101	74 1	136	126	279 0	365 1	367 1	452 0	559 1
1,368	1,118	1,119	1,109	1,374	2,475	2,514	2,693	2,627	2,456
0	0	4	0	0	0	0	0	0	0
0	0	51	0	0	10	10	10	50	13
10	90 0	61 0	47 0	61 6	21 0	26 0	25 0	38 5	40 0
0	0	Ō	Ö	ō	0	Ō	0	0	0
1,452	1,070	902	892	671	1,069	1,034	1,310	1,036	1,260
2,830	2,278	2,137	2,048	2,113	3,576	3,583	4,039	3,756	3,769
0 6,618	0 5,967	0 6,927	1 7,256	1 7,627	5 8,713	7 8,648	6 8,749	8 8,987	5 8,599
6,618	5,967	6,927	7,257	7,627	8,718	8,655	8,755	8,996	8,603
6,089 1,324	5,371 1,223	6,735 1,258	6,955 1,577	6,578 1,649	8,827 1,364	8,340 1,618	8,541 1,706	8,459 1,608	8,337 1,330
16,861	14,839	17,058	17,836	17,967	22,484	22,196	23,040	22,818	22,040
20,421	20,192	23,455	24,528	23,609	21,154	21,346	22,187	22,617	20,012
542	473	364	468	497	537	508	567	675	598
10,097	10,092	12,768	12,855	12,488	11,571	11,057	11,359	12,146	10,668
10,866	10,572	11,051	12,141	11,618	10,120	10,796	11,396	11,146	9,942
0	0	0	0	0	0	0	0	0	0
3,571	4,341	4,519	3,967	4,171	4,434	4,675	4,542	3,562	3,540
31,298	29,752	32,629	33,944	33,756	37,038	37,667	38,977	37,526	35,522
2,594	1,796	2,435	2,884	2,646	2,461	2,375	2,553	2,153	2,914
0 223	0 265	0 484	56 420	41 339	0 179	4 71	0 550	0 298	0 720
0	0	0	0	0	0	0	0	0	0
3,496	3,399	3,946	4,279	3,703	4,976	4,966	4,679	4,744	4,332
81 4	123 6	116 8	73 5	74 2	158 8	183 1	226 5	173 5	93 1
1,062	895	855	727	970	573	736	759	837	899
2	3	6	4	2	8	11	23	24	22
372 2,449	332 2,170	266 2,366	260 2,410	343 2,419	225 3,323	362 3,197	388 3,051	452 2,848	172 2,672
10,284	8,987	10,482	11,117	10,538	11,911	11,905	12,233	11,534	11,824
10,204	0,507	10,402	11,117	10,000	11,511	11,500	12,200	11,004	11,024
4,507	5,031	4,655	5,783	5,673	4,193	4,347	4,361	4,560	4,014
70 2,838	48 3,112	99 3.003	72   2,668	21 2,399	103 3,422	173 3,783	139 3,301	321 2,897	334 2,610
		•		·				·	
1,431	1,427	1,076	1,325	1,617	1,584	1,520	1,430	1,080	855
19,130	18,606	19,315	20,965	20,248	21,213	21,728	21,464	20,392	19,637
6,707 5,119	5,167 5,766	4,814 8,213	5,561 7,285	6,669 6,744	8,035 8,177	9,323 7,121	12,202 5,513	10,622 6,717	8,791 7,192
(1)	(5)	39	31	19	4	3	4	(1)	(1)
350 7	227 9	275 27	266	269 193	(131) 259	(383) 124	(121)	(91) 113	19 117
12,168	11,146	13,314	166 12,979	13,508	15,825	15,939	85 17,513	17,134	15,884
31,298	29,752	32,629	33,944	33,756	37,038	37,667	38,977	37,526	35,522
6,577	5,851	6,575	6,718	7,429	10,574	10,290	10,807	11,284	10,215

## TABLE 47.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing Million to \$100	Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	33,644 1,135	35,578 1,141	32,280 1,107	33,686 1,119	35,103 1,189
general, and administrative expenses	30,313	32,315	29,512	30,198	31,567
Income (or loss) from operations	2,196	2,122	1,662	2,368	2,347
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	602 14 88	687 17 78	632 11 21	646 14 63	789 50 (567)
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	(202)	78	56	17	(39)
by the equity method, net of foreign taxes	,	(27)			(17)
Income (or loss) before income taxes	1,430	1,581	1,119	1,831	983
Less: Provision for current and deferred domestic income taxes:  a. Federal	406 19	259 26	314 24	465 30	488 33
Income (or loss) after income taxes	1,006	1,296	781	1,336	463
Extraordinary gains (losses), net of taxes	(5) 0	22 (3)	(1) 0	39 (1)	5 0
Net income (or loss) for quarter	1,001	1,315	780	1,375	467
Cash dividends charged to retained earnings in current quarter	378	757	491	830	513
Net income retained in business	623	558	288	545	(45)
Retained earnings at beginning of quarter	18,040	20,400	19,037	19,126	18,544
and other noncash dividends, etc	(300) 18,362	(290) 20,668	(247) 19,078	(124) 19,547	(321) 18,177
resumed summings at one of quarter.	10,002	(percent of r		10,017	10,177
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.4 90.1	100.0 3.2 90.8	100.0 3.4 91.4	100.0 3.3 89.6	100.0 3.4 89.9
Income (or loss) from operations	6.5	6.0	5.1	7.0	6.7
Interest expense Dividend income	1.8 0.0	1.9 0.0	2.0 0.0	1.9 0.0	2.2 0.1
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)	0.3 (0.6)	0.2 0.2	0.1 0.2	0.2 0.0	(1.6) (0.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	(0.2)	(0.1)	0.0	0.0	0.0
Income (or loss) before income taxes	4.3	4.4	3.5	5.4	2.8
Provision for current and deferred domestic income taxes	1.3	0.8	1.0	1.5	1.5
Income (or loss) after income taxes	3.0	3.6	2.4	4.0	1.3
OPERATING RATIOS (see explanatory notes)		(perce	ent)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	14.38 10.11	14.66 12.01	11.30 7.88	18.76 13.69	10.14 4.77
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	6.19 4.35	6.46 5.29	4.81 3.36	7.94 5.80	4.05 1.91

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		ufacturing I illion to \$10						ndurable M ssets \$50 N	
3Q 2000	2Q 2000	1Q 2000	4Q 1999	3Q 1999	3Q 2000	2Q 2000	1Q 2000	4Q 1999	3Q 1999
		lollars)	(million d				dollars)	(million o	
17,801 645	18,129 600	18,365 621	18,639 629	18,748 672	17,302 544	15,557 519	13,914 485	16,939 511	14,896 463
15,881	16,217	16,731	16,875	16,894	15,686	13,981	12,781	15,441	13,420
1,274	1,312	1,014	1,135	1,183	1,072	1,056	648	987	1,013
343 37	288 9	294 6	313 11	279 10	447 13	358 4	338 5	374 6	323 3
99 (41)	53 2	(29) 16	23 40	26 (126)	(666) 2	10 14	49 40	55 38	62 (76)
(37)	(9)	(7)	(27)	(67)	20	24	9	0	5
989	1,081	706	870	746	(5)	750	413	712	684
281 19	301 21	244 11	165 11	231 (5)	207 14	164 9	70 13	94 15	174 24
688	759	451	694	520	(226)	577	330	603	486
5 0	(1) (1)	(1) (1)	24 0	(5) 0	0 0	40 0	0 0	(3) (3)	0 0
693	758	449	718	515	(226)	617	330	597	486
261	413	232	190	248	252	417	259	567	131
432	345	217	527	267	(477)	200	71	30	355
11,542	11,442	12,486	11,028	10,932	7,002	7,684	6,550	9,372	7,107
(202)	(45)	(87)	(85)	(226)	(118)	(79)	(160)	(205)	(74)
11,771	11,742	12,617	11,470	10,974	6,406	7,805	6,462	9,198	7,388
		net sales)	percent of	(I			net sales)	percent of	(
100.0 3.6 89.2	100.0 3.3 89.5	100.0 3.4 91.1	100.0 3.4 90.5	100.0 3.6 90.1	100.0 3.1 90.7	100.0 3.3 89.9	100.0 3.5 91.9	100.0 3.0 91.2	100.0 3.1 90.1
7.2	7.2	5.5	6.1	6.3	6.2	6.8	4.7	5.8	6.8
1.9 0.2	1.6 0.1	1.6 0.0	1.7 0.1	1.5 0.1	2.6 0.1	2.3 0.0	2.4 0.0	2.2 0.0	2.2 0.0
0.6 (0.2)	0.3 0.0	(0.2) 0.1	0.1 0.2	0.1 (0.7)	(3.8) 0.0	0.1 0.1	0.4 0.3	0.3 0.2	0.4 (0.5)
(0.2)	0.0	0.0	(0.1)	(0.4)	0.1	0.2	0.1	0.0	0.0
5.6	6.0	3.8	4.7	4.0	0.0	4.8	3.0	4.2	4.6
1.7	1.8	1.4	0.9	1.2	1.3	1.1	0.6	0.6	1.3
3.9	4.2	2.5	3.7	2.8	(1.3)	3.7	2.4	3.6	3.3
		ent)	(perce				ent)	(perc	
15.80 10.99	17.66 12.40	11.04 7.05	13.37 10.66	11.57 8.07	(0.16) (6.56)	20.60 15.85	11.77 9.40	16.62 14.07	19.56 13.89
7.44 5.17	8.34 5.86	5.26 3.36	6.59 5.25	5.58 3.89	(0.05) (2.06)	7.44 5.72	4.21 3.36	6.30 5.34	7.03 4.99

## TABLE 47.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	All Manufacturing Assets \$50 Million to \$100 Million <sup>1</sup>				
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million do	ollars)		
Cash and demand deposits in the United States.  Time deposits in the United States, including negotiable certificates of deposit.  Deposits outside the United States	5,288 598 11	5,284 369 15	4,848 683 22	4,627 519 21	4,250 478 96
Total cash on hand and in banks	5,897	5,668	5,552	5,166	4,824
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances	0 379 495 42 0 2,009	48 197 430 45 0 2,091	24 345 317 88 0 1,905	0 238 347 43 0 1,554	12 163 379 9 0 2,030
Total cash, U.S. Government and other securities	8,822	8,479	8,232	7,348	7,418
Trade receivables from U.S. Government	108 19,549	83 20,706	82 19,149	90 19,656	72 20,296
Total receivables	19,657	20,788	19,232	19,746	20,368
Inventories	17,395 3,331	18,267 3,442	17,747 3,409	17,696 3,545	19,185 3,679
Total current assets	49,205	50,977	48,620	48,334	50,650
Depreciable and amortizable fixed assets, including construction in progress	55,313 1,959 28,724	57,297 1,844 29,126	56,631 1,864 29,226	55,956 1,667 28,903	60,315 1,852 30,607
Net property, plant, and equipment	28,548	30,015	29,268	28,720	31,560
U.S. Treasury and Federal agency securities due in more than 1 year	268	306	312	200	115
investments, intangibles, etc.	14,401	16,676	14,814	14,928	14,732
Total Assets	92,423	97,975	93,014	92,182	97,057
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable	4,393 87 1,068 0 10,216	4,831 85 818 1 10,157	4,762 79 590 66 10,646	4,641 54 563 64 10,906	5,083 16 781 53 11,946
Income taxes accrued, prior and current years, net of payments: a. Federal	496 49	496 40	452 48	521 64	518 47
a. Loans from banks. b. Bonds and debentures. c. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	2,024 112 694 8,129	1,897 119 581 8,562	1,880 50 604 7,661	1,853 45 739 7,438	1,811 89 734 7,985
Total current liabilities	27,267	27,589	26,838	26,887	29,061
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	13,558 2,084 6,454 3,274	13,637 2,659 7,333 3,601	14,033 1,620 6,946 3,950	15,080 1,362 5,955	16,006 1,715 7,295 4,184
Total liabilities.	52,638	54,819	53,387	53,135	58,261
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.). Less: Treasury stock, at cost	22,888 18,362 (20) 544 1,989	23,553 20,668 (31) 1,015 2,048	21,980 19,078 (40) 410 1,801	21,570 19,547 (25) (110) 1,935	23,008 18,177 (43) (216) 2,132
Stockholders' equity	39,785	43,156	39,627	39,048	38,795
Total Liabilities and Stockholders' Equity	92,423	97,975	93,014	92,182	97,057
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	21,938	23,388	21,782	21,448	21,589

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		anufacturi Million to \$				urable Man sets \$50 M			
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)		
1,752	2,237	1,806	1,740	1,638	3,536	3,047	3,042	2,887	2,612
73	98	113	127	231	525	271	570	392	248
2	2	9	9	3	8	13	13	11	93
1,828	2,337	1,928	1,877	1,872	4,069	3,332	3,625	3,290	2,952
0	23	0	0	0		25	24	0	12
181 60	12 49	10 72	59 101	5 157	197 435	185 381	335 245	179 246	158 223
30	23	76	4	3	12	22	12	39	6
603	0 838	0 748	0 382	0 189	0 1,406	0 1,253	0 1,158	0 1,172	0 1,841
2,703	3,281	2.834	2.422	2,226	6,119	5,198	5,398	4,926	5,192
1	3	1	1	0	107	79	81	89	71
7,871	9,049	7,451	7,893	8,777	11,678	11,656	11,698	11,763	11,519
7,872	9,053	7,452	7,893	8,778	11,786	11,736	11,779	11,853	11,590
6,729 1,250	7,748 1,400	6,865 1,251	7,476 1,357	8,661 1,348	10,666 2,081	10,519 2,042	10,882 2,158	10,220 2,188	10,525 2,331
18,554	21,483	18,402	19,149	21,012	30,651	29,494	30,218	29,186	29,638
26,280	28,852	26,639	27,434	30,029	29,033	28,444	29,992	28,522	30,286
700 13,007	696 13,812	659 13,583	610 13,914	673   15,041	1,259 15,717	1,149 15,314	1,204 15,643	1,057 14,989	1,178 15,566
13,973	15,736	13,716	14,129	15,661	14,575	14,280	15,553	14,591	15,899
75	53	53	3	3	193	253	259	197	112
6,314	7,889	7,126	7,074	7,191	8,088	8,788	7,688	7,854	7,541
38,915	45,160	39,297	40,355	43,866	53,507	52,815	53,717	51,827	53,190
2,027	2,276	2,135	2,074	2,378	2,366	2,556	2,627	2,567	2,705
3 704	34 495	41 229	11   293	12   559	84 363	51 323	38 361	43 270	4 222
0	0	0	0	0	0	1	66	64	53
3,944	4,264	4,177	4,436	5,511	6,272	5,893	6,469	6,470	6,435
193 28	141 22	110 14	188 20	224 16	303 21	356 18	342 33	332 44	294 30
1,195	1,090	1,024	1,000	1,010	829	808	856	853	801
19	17	20	16	40	93	102	30	29	49
245 3,523	238 4,318	219 3,269	283 2,933	319 3,279	450 4,606	343 4,244	385 4,392	455 4,505	415 4,706
11,880	12,894	11,239	11,254	13,349	15,387	14,695	15,599	15,633	15,712
11,000	.2,00	,200	,20.	. 0,0 .0	.0,00.	,000	10,000	.0,000	.0,2
6,964	7,451	7,674	8,329	8,510	6,594	6,187	6,359	6,751	7,496
1,055 3,704	1,591 4,534	1,237 3,420	1,053 3,480	1,164 5,336	1,029 2,749	1,069 2,800	383 3,526	310 2,476	550 1,959
1,324	1,560	1,679	1,670	1,745	1,950	2,041	2,271	2,180	2,439
24,928	28,029	25,249	25,785	30,105	27,710	26,791	28,138	27,349	28,156
7,788	9,081	8,519	8,346	8,743	15,101	14,472	13,461	13,225	14,265
7,388	9,198	6,462	7,805	6,406	10,974	11,470	12,617	11,742	11,771
128	0 190	(5) 245	(8) (181)	(12) 20	(22) 416	(31) 825	(35) 164	(16) 71	(30) (236)
1,318	1,337	1,174	1,391	1,395	671	711	627	543	737
13,988	17,131	14,048	14,570	13,762	25,797	26,025	25,580	24,478	25,034
38,915	45,160	39,297	40,355	43,866	53,507	52,815	53,717	51,827	53,190
6,674	8,588	7,163	7,895	7,662	15,264	14,800	14,619	13,553	13,926

## TABLE 48.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing Million to \$250	Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	48,488 1,625	46,479 1,555	45,545 1,588	45,841 1,578	48,377 1,683
general, and administrative expenses	43,512	42,186	41,261	41,294	44,056
Income (or loss) from operations	3,351	2,737	2,696	2,969	2,638
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	1,047 11 87	1,173 33 89	1,146 50 131	1,215 16 227	1,209 20 78
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, not of foreign taxes.	(70) (15)	(8)	217	(20)	51 9
by the equity method, net of foreign taxes	,		(4)	` '	
Income (or loss) before income taxes	2,317	1,686	1,945	2,033	1,587
Less: Provision for current and deferred domestic income taxes:  a. Federal b. Other	701 66	678 64	610 56	619 66	440 53
Income (or loss) after income taxes	1,550	944	1,279	1,349	1,094
Extraordinary gains (losses), net of taxes	(5) 0	3 (7)	7 (15)	8 1	(89) 8
Net income (or loss) for quarter	1,545	940	1,271	1,358	1,013
Cash dividends charged to retained earnings in current quarter	491	526	626	611	402
Net income retained in business	1,053	415	645	747	611
Retained earnings at beginning of quarter  Other direct credits (charges) to retained earnings (net), including stock	20,305	20,002	17,187	17,265	22,107
and other noncash dividends, etc	(552) 20,806	(680) 19,736	(478) 17,354	18,023	(630)
Notaniou summige at one or quartor	20,000	(percent of r		10,020	
INCOME STATEMENT IN RATIO FORMAT			,		
Net sales, receipts, and operating revenues	100.0 3.4 89.7	100.0 3.3 90.8	100.0 3.5 90.6	100.0 3.4 90.1	100.0 3.5 91.1
Income (or loss) from operations	6.9	5.9	5.9	6.5	5.5
Interest expense	2.2 0.0	2.5 0.1	2.5 0.1	2.7 0.0	2.5 0.0
Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	0.2 (0.1)	0.2 0.0	0.3 0.5	0.5 0.1	0.2 0.1
nonconsolidated subsidiaries, net of foreign taxes	0.0	0.0	0.0	0.0	0.0
Income (or loss) before income taxes	4.8	3.6	4.3	4.4	3.3
Provision for current and deferred domestic income taxes	1.6	1.6	1.5	1.5	1.0
Income (or loss) after income taxes	3.2	2.0	2.8	2.9	2.3
OPERATING RATIOS (see explanatory notes)		(perce	nt)		
Annual rate of profit on stockholders' equity at end of period:  Before income taxes.  After income taxes.	16.84 11.26	13.25 7.42	14.72 9.68	15.51 10.29	10.93 7.53
Annual rate of profit on total assets:  Before income taxes	6.57 4.40	4.88 2.73	5.59 3.68	5.96 3.96	4.33 2.99

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable M ssets \$100						ufacturing l lillion to \$2		1
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)		
22,139 713	21,363 696	21,515 745	22,182 738	21,790 757	26,349 913	25,116 859	24,029 842	23,659 839	26,586 926
19,937	19,648	19,645	20,095	19,840	23,575	22,539	21,616	21,200	24,216
1,490	1,019	1,125	1,349	1,193	1,861	1,718	1,571	1,620	1,445
509 3	606 12	626 3	670 5	622 5	538 8	567 21	520 47	545 11	587 16
107 (22)	68 (42)	48 108	23 46	18 (55)	(20) (48)	21 34	84 109	204 10	60 106
9	35	39	4	42	(24)	(27)	(43)	(24)	(32)
1,078	486	697	756	580	1,239	1,200	1,248	1,276	1,007
303 18	316 21	219 24	272 37	188 20	398 48	362 43	391 32	347 28	253 33
757	148	454	447	372	793	796	825	901	722
7 0	(7) 5	19 1	9 0	(25) 0	(13) 0	10 (12)	(12) (16)	(1) 1	(63) 8
765	146	475	457	347	780	794	796	901	667
342	282	236	239	187	150	243	391	372	215
423	(136)	239	218	160	630	550	405	529	452
10,277	7,681	5,930	6,558	8,234	10,028	12,321	11,256	10,707	13,873
(242)	(228)	(289)	(49)	(110)	(310)	(452)	(189)	60	(520)
10,458	7,317	5,880	6,727	8,284	10,348	12,419	11,473	11,297	13,804
(	percent of	net sales)			(1	percent of	net sales)		
100.0 3.2 90.1	100.0 3.3 92.0	100.0 3.5 91.3	100.0 3.3 90.6	100.0 3.5 91.1	100.0 3.5 89.5	100.0 3.4 89.7	100.0 3.5 90.0	100.0 3.5 89.6	100.0 3.5 91.1
6.7	4.8	5.2	6.1	5.5	7.1	6.8	6.5	6.8	5.4
2.3 0.0	2.8 0.1	2.9 0.0	3.0 0.0	2.9 0.0	2.0 0.0	2.3 0.1	2.2 0.2	2.3 0.0	2.2 0.1
0.5 (0.1)	0.3 (0.2)	0.2 0.5	0.1 0.2	0.1 (0.3)	(0.1) (0.2)	0.1 0.1	0.3 0.5	0.9 0.0	0.2 0.4
0.0	0.2	0.2	0.0	0.2	(0.1)	(0.1)	(0.2)	(0.1)	(0.1)
4.9	2.3	3.2	3.4	2.7	4.7	4.8	5.2	5.4	3.8
1.4	1.6	1.1	1.4	1.0	1.7	1.6	1.8	1.6	1.1
3.4	0.7	2.1	2.0	1.7	3.0	3.2	3.4	3.8	2.7
	(perc	ent)				(perce	ent)		
21.24 14.92	11.55 3.53	15.92 10.38	16.90 9.99	11.63 7.46	14.27 9.13	14.09 9.34	14.13 9.34	14.79 10.44	10.56 7.57
7.24 5.09	3.40 1.04	4.65 3.03	5.07 3.00	3.85 2.47	6.08 3.89	5.92 3.92	6.31 4.17	6.66 4.70	4.67 3.35

## TABLE 48.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing Million to \$250	) Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	7,114	7,534	6,512	6,060	5,643
Time deposits in the United States, including negotiable certificates of deposit	515 230	744 213	974 212	905 217	1,933 158
Total cash on hand and in banks	7,860	8,491	7,698	7,182	7,733
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	108 618 1,068 229 2 2,257	185 226 985 110 0 2,238	228 198 1,133 122 0 2,035	321 339 1,163 377 6 1,922	543 252 870 83 0 835
Total cash, U.S. Government and other securities	12,142	12,236	11,413	11,309	10,316
Trade receivables from U.S. Government Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	215 26,199	227 23,620	276 23,991	260 24,412	295 27,220
Total receivables	26,414	23,847	24,268	24,673	27,515
Inventories All other current assets	27,973 6,816	26,929 6,746	26,993 6,520	25,908 6,362	28,298 6,363
Total current assets	73,344	69,757	69,193	68,252	72,492
Depreciable and amortizable fixed assets, including construction in progress	78,225 2,289 39,373	80,377 2,042 40,537	82,424 1,949 41,106	78,063 2,271 39,061	82,976 2,672 41,496
Net property, plant, and equipment	41,142	41,881	43,267	41,273	44,152
U.S. Treasury and Federal agency securities due in more than 1 year	311	247	274	249	315
investments, intangibles, etc	26,206	26,337	26,306	26,548	29,576
Total Assets	141,002	138,223	139,041	136,322	146,535
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper	4,742 259	4,841 83	5,704 346	5,078 62	6,395 55
c. Other short-term debt	1,335 2 14,943	1,248 3 14,015	1,731 0 14,339	1,212 0 14,098	1,106 0 16,897
Income taxes accrued, prior and current years, net of payments:  a. Federal	796 122	547 88	803 100	670 92	772 93
Installments, due in 1 year or less, on long-term debt: a. Loans from banks	2,117	2,695	2,498	2,749	3,119
b. Bonds and debenturesb.	104	159	214	191	182
c. Other long-term debt	1,018 12,276	1,048 11,886	1,429 11,523	1,547 11,324	1,657 11,927
Total current liabilities	37,716	36,613	38,686	37,024	42,202
Long-term debt (due in more than 1 year): a. Loans from banksb. Bonds and debentures	21,478 8,566 10,326	22,627 8,468 11,349	21,792 7,163 10,940	21,724 8,078 9,875	22,029 8,223 9,030
All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	7,878	8,273	7,625	7,188	6,959
Total liabilities	85,964	87,330	86,205	83,889	88,443
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	36,880 20,806 (216) 1,281 3,712	33,263 19,736 (202) 1,094 2,999	37,459 17,354 (187) 1,199 2,989	35,584 18,023 (230) 1,263 2,207	37,332 22,088 (392) 1,361 2,297
Stockholders' equity	55,038	50,893	52,836	52,433	58,092
Total Liabilities and Stockholders' Equity	141,002	138,223	139,041	136,322	146,535
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	35,629	33,144	30,508	31,229	30,290

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturi Million to \$				urable Man sets \$100 N			
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	lollars)		
2,149	2,477	1,801	1,530	1,610	4,965	5.057	4,711	4,531	4.033
323	252	171	273	214	192	492	803	632	1,718
22	5	15	14	17	209	208	197	203	141
2,495	2,734	1,987	1,817	1,841	5,365	5,757	5,711	5,365	5,892
64 4	38 35	36 66	112 16	63 101	44 614	147 192	192 132	208 323	480 151
528	461	432	436	114	540	524	701	727	756
8	1	1	11	12	221	109	121	365	71
936	0 491	0 441	0 444	0 358	2 1,321	0 1,748	0 1,595	6 1,477	0 477
4,035	3,759	2,962	2,836	2,489	8,107	8,477	8,451	8,473	7,827
14	25	34	22	12	201	202	243	238	283
10,379	8,968 8,993	9,729 9,763	10,025 10,047	10,035 10,047	15,820 16,021	14,652 14,855	14,262 14,505	14,387 14,626	17,186 17,469
11,030	10,943	11,660	10,935	11,889	16,943	15,986	15,333	14,973	16,409
2,255	2,250	1,945	2,352	2,516	4,560	4,496	4,574	4,010	3,847
27,713	25,944	26,330	26,171	26,940	45,632	43,814	42,863	42,081	45,552
38,763 1,219	38,863 997	40,750 857	38,740 1,160	38,600 956	39,462 1,070	41,514 1,045	41,675 1,093	39,322 1,111	44,376 1,716
19,318	19,654	20,300	19,110	19,144	20,055	20,884	20,806	19,951	22,353
20,665	20,205	21,306	20,790	20,413	20,477	21,676	21,961	20,482	23,739
224	192	142	130	86	86	55	132	119	229
10,942	10,751	12,159	12,591	12,806	15,264	15,586	14,148	13,956	16,770
59,544	57,092	59,937	59,683	60,244	81,458	81,130	79,104	76,639	86,291
2,530	2,477	2,828	2,408	3,081	2,211	2,364	2,876	2,671	3,314
124 207	83 204	346 605	62   611	55 539	136 1,129	0 1,044	0 1,126	0 601	0 567
0	0	0	0	0	2	3	0	0	0
5,873	6,112	6,171	5,651	5,721	9,070	7,902	8,168	8,447	11,176
336 49	230 29	345 33	341 48	325 27	460 72	317 59	458 67	329 44	447 65
754	1.203	1,345	1,384	1,670	1,363	1,493	1,154	1,365	1,449
65	54	52	56	38	39	106	162	135	144
710 4,654	504 4,232	512 4,366	556 4,641	398 4,369	308 7,622	543 7,654	917 7,156	991 6,684	1,259 7,557
15,303	15,128	16,603	15,757	16,224	22,412	21,486	22,083	21,266	25,979
10,000	10,120	10,000	10,707	10,224	22,412	21,400	22,000	21,200	20,010
10,518	10,773	12,321	12,260	12,756	10,960	11,854	9,471	9,465	9,273
4,565	4,892	4,469	5,412	5,253	4,000	3,576	2,694	2,665	2,969
5,570	5,270	5,111	4,588	2,946	4,756	6,079	5,829	5,286	6,085
3,283	4,213	3,929	3,761	3,113	4,595	4,060	3,696	3,428	3,846
39,239	40,275	42,433	41,778	40,291	46,725	47,055	43,773	42,110	48,152
10,961 10,458	10,682 7,317	12,638 5,880	11,844 6,727	12,164 8,284	25,919 10,348	22,581 12,419	24,821 11,473	23,740 11,297	25,168 13,804
(28)	(46)	(47)	(55)	(130)	(188)	(155)	(140)	(175)	(262)
`52	90	444	619	679	1,229	1,004	`756	644	682
1,138	1,225	1,410	1,230	1,044	2,574	1,773	1,579	977	1,253
20,305 59,544	16,818 57,092	17,505 59,937	17,904 59,683	19,953 60,244	34,734 81,458	34,075 81,130	35,331 79,104	34,529 76,639	38,139 86,291
12,409	10,816	9,728	10,414	10,716	23,219	22,328	20,780	20,815	19,573
	10,010	0,720	10,717	10,710	20,210	22,020	20,700	20,010	10,070

## TABLE 49.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

		All M Assets \$250 M	anufacturing illion to \$1,00	0 Million <sup>1</sup>	
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	111,276 4,351	109,123 4,247	108,410 4,222	112,795 4,311	108,100 4,174
general, and administrative expenses	98,832	97,241	96,063	99,366	96,678
Income (or loss) from operations	8,093	7,634	8,125	9,118	7,247
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and minority interest	3,062 194 478	3,049 226 404	2,997 131 367	3,267 184 851	3,105 101 546
Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns) Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for by the equity method, net of foreign taxes	(107)	(802)	1,530	791	674
		, ,			
Income (or loss) before income taxes	5,794	4,234	7,559	8,283	6,064
Less: Provision for current and deferred domestic income taxes:  a. Federal  b. Other	2,242 228	1,912 264	2,105 233	2,389 293	2,123 223
Income (or loss) after income taxes	3,324	2,058	5,220	5,601	3,719
Extraordinary gains (losses), net of taxes	(15) (3)	63 228	95 32	5 20	26 0
Net income (or loss) for quarter	3,305	2,350	5,348	5,626	3,745
Cash dividends charged to retained earnings in current quarter	1,318	1,809	1,489	1,845	888
Net income retained in business	1,987	541	3,859	3,781	2,857
Retained earnings at beginning of quarter	61,365	58,610	61,728	61,297	59,596
and other noncash dividends, etc.	(438) 62,914	(810) 58,341	(303)	(1,219)	(1,498)
Retained earnings at end of quarter	62,914	(percent of n		63,859	60,955
INCOME STATEMENT IN RATIO FORMAT		(percent or ii	et sales)		
Net sales, receipts, and operating revenues	100.0 3.9 88.8	100.0 3.9 89.1	100.0 3.9 88.6	100.0 3.8 88.1	100.0 3.9 89.4
Income (or loss) from operations	7.3	7.0	7.5	8.1	6.7
Interest expense	2.8 0.2	2.8 0.2	2.8 0.1	2.9 0.2	2.9 0.1
And minority interest.  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of	0.4 (0.1)	0.4 (0.7)	0.3 1.4	0.8 0.7	0.5 0.6
nonconsolidated subsidiaries, net of foreign taxes	0.2	(0.2)	0.4	0.5	0.6
Income (or loss) before income taxes	5.2	3.9	7.0	7.3	5.6
Provision for current and deferred domestic income taxes	2.2	2.0	2.2	2.4	2.2
Income (or loss) after income taxes	3.0	1.9	4.8	5.0	3.4
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	15.52 8.90	11.46 5.57	18.98 13.11	20.78 14.05	15.65 9.59
Annual rate of profit on total assets:  Before income taxes	5.72 3.28	4.24 2.06	7.35 5.08	8.09 5.47	6.05 3.71

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		lanufacturir Million to \$1				ırable Manı ets \$250 Mi			n¹
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million o	iollars)		
46,002 1,806	45,735 1,900	45,985 1,899	45,383 1,907	44,744 1,729	65,274 2,544	63,387 2,347	62,425 2,323	67,411 2,405	63,356 2,445
40,815	40,388	40,729	40,009	39,997	58,018	56,853	55,334	59,357	56,681
3,381	3,447	3,357	3,468	3,017	4,712	4,187	4,768	5,650	4,229
1,306 132	1,289 115	1,289 89	1,460 99	1,336 39	1,756 62	1,759 111	1,709 42	1,807 86	1,769 62
165 (176)	131 (1,130)	68 976	(73) 648	60 417	313 69	274 328	299 553	924 143	485 257
117	77	74	199	119	81	(257)	329	405	483
2,312	1,350	3,275	2,881	2,317	3,482	2,884	4,284	5,402	3,748
896 102	826 152	725 95	642 136	758 96	1,346 127	1,085 112	1,380 138	1,747 158	1,365 127
1,315	371	2,455	2,104	1,462	2,009	1,687	2,765	3,497	2,256
(12) 3	2 239	(10) 52	(9) 0	24 0	(3) (6)	61 (11)	105 (19)	14 20	2 0
1,306	613	2,497	2,095	1,486	2,000	1,737	2,851	3,531	2,258
822	1,230	1,043	1,303	533	496	579	446	542	355
484	(618)	1,454	792	953	1,503	1,159	2,405	2,989	1,903
32,405	31,041	32,235	28,817	29,842	28,959	27,569	29,493	32,480	29,754
(369)	(347)	58	(756)	(515)	(69)	(463)	(361)	(463)	(983)
32,520	30,076	33,748	28,852	30,280	30,394	28,265	31,536	35,006	30,675
(	percent of	net sales)			(	percent of	net sales)		
100.0 3.9 88.7	100.0 4.2 88.3	100.0 4.1 88.6	100.0 4.2 88.2	100.0 3.9 89.4	100.0 3.9 88.9	100.0 3.7 89.7	100.0 3.7 88.6	100.0 3.6 88.1	100.0 3.9 89.5
7.3	7.5	7.3	7.6	6.7	7.2	6.6	7.6	8.4	6.7
2.8 0.3	2.8 0.3	2.8 0.2	3.2 0.2	3.0 0.1	2.7 0.1	2.8 0.2	2.7 0.1	2.7 0.1	2.8 0.1
0.4 (0.4)	0.3 (2.5)	0.1 2.1	(0.2) 1.4	0.1 0.9	0.5 0.1	0.4 0.5	0.5 0.9	1.4 0.2	0.8 0.4
0.3	0.2	0.2	0.4	0.3	0.1	(0.4)	0.5	0.6	0.8
5.0	3.0	7.1	6.3	5.2	5.3	4.6	6.9	8.0	5.9
2.2	2.1	1.8	1.7	1.9	2.3	1.9	2.4	2.8	2.4
2.9	0.8	5.3	4.6	3.3	3.1	2.7	4.4	5.2	3.6
	(perc	ent)				(perce	ent)		
15.07 8.57	8.85 2.43	20.13 15.09	19.34 14.12	16.51 10.42	15.83 9.13	13.28 7.77	18.19 11.74	21.63 14.00	15.15 9.12
5.48 3.11	3.22 0.88	7.48 5.60	7.02 5.13	5.85 3.69	5.90 3.41	4.99 2.92	7.25 4.68	8.81 5.70	6.18 3.72

## TABLE 49.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

	ı		lanufacturing lillion to \$1,00	0 Million <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	15,087	13,968	16,788	17,621	16,516
Time deposits in the United States, including negotiable certificates of deposit  Deposits outside the United States	1,198 387	1,942 570	1,632 813	1,469 540	1,522 489
Total cash on hand and in banks	16,672	16,479	19,232	19,630	18,527
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	834 983 3,647 1,341 14 3,042	1,005 1,004 3,398 1,043 9 3,691	841 685 4,373 1,017 14 4,184	856 292 3,026 1,084 28 5,275	904 326 3,627 835 17 6,526
Total cash, U.S. Government and other securities	26,533	26,628	30,345	30,191	30,763
Trade receivables from U.S. Government	833	723	744	749	712
Other trade accounts and trade notes receivable (less allowances for doubtful receivables)	60,626	57,534	60,094	61,068	60,096
Total receivables	61,459	58,257	60,838	61,817	60,808
Inventories All other current assets	56,499 19,218	57,056 19,692	59,539 21,232	59,840 21,499	59,327 20,632
Total current assets	163,708	161,632	171,954	173,347	171,530
Depreciable and amortizable fixed assets, including construction in progress	222,627	217,349	213,160	211,610	206,824
Land and mineral rights	8,724 104,903	8,514 103,295	8,702 103,819	8,119 103,809	8,079 102,351
Net property, plant, and equipment	126,449	122,569	118,042	115,920	112,553
U.S. Treasury and Federal agency securities due in more than 1 year	715	749	596	579	651
investments, intangibles, etc.	113,991	114,222	120,814	119,632	116,119
Total Assets	404,863	399,172	411,406	409,478	400,853
LIABILITIES AND STOCKHOLDERS' EQUITY					
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Commercial paper  c. Other short-term debt.  Advances and prepayments by U.S. Government  Trade accounts and trade notes payable.  Income taxes accrued, prior and current years, net of payments:	8,726 1,094 3,202 100 33,431	8,077 1,092 3,535 108 32,998	8,633 857 3,729 106 33,497	9,240 1,106 3,444 187 33,355	9,432 852 3,271 105 33,036
a. Federalb. Other	2,197 385	2,049 429	2,239 399	1,988 412	2,036 387
a. Loans from banks	4,628	5,128	5,044	5,809	5,342
c. Other long-term debt	493 1,987	856 2,340	1,208 2,401	1,072 2,644	586 2,501
All other current liabilities, including excise and sales taxes, and accrued expenses	39,048	39,314	39,334	38,481	38,165
Total current liabilities	95,291	95,925	97,445	97,736	95,712
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases,	66,194 26,461 34,028	63,615 24,451 33,638	58,444 26,652 35,950	59,588 24,775 34,640	56,867 24,837 33,615
and minority stockholder's interest in consolidated domestic corporations	33,514	33,722	33,627	33,271	34,779
Total liabilities.	255,489	251,352	252,118	250,010	245,810
Capital stock and other capital. Retained earnings Cumulative foreign currency translation adjustment Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	102,699 62,914 (1,096) (1,003) 14,139	103,656 58,341 (1,413) (30) 12,734	108,785 65,284 (1,614) (63) 13,103	112,400 63,859 (1,893) (253) 14,644	112,178 60,955 (2,544) (641) 14,906
Stockholders' equity	149,374	147,820	159,288	159,469	155,043
Total Liabilities and Stockholders' Equity	404,863	399,172	411,406	409,478	400,853
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	68,417	65,707	74,509	75,611	75,818

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

		Manufacturi Million to \$				urable Mar sets \$250 N			
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)		
4,409	4,284	4,497	4,225	4,606	10,678	9,684	12,291	13,396	11,910
375	472	533	454	441	823	1,469	1,099	1,015	1,081
4,868	125 4,881	346 5,376	4,826	5,166	303 11,804	445 11,598	466 13,856	394 14,804	370 13,361
4,000	4,001	0,070	4,020	3,100	11,004	11,000	10,000	14,004	10,001
634	731	559	533	670	201	274	282	323	234
362 1,008	608 396	485 1,717	194 361	94 562	621 2,639	396 3,001	200 2,656	98 2,666	233 3,064
231	249	193	201	157	1,110	793	824	883	678
1 1,325	1 1,485	1 1,568	2 1,308	1 1,194	13 1,717	8 2,206	13 2,615	26 3,967	16 5,332
8,429	8,351	9,898	7,424	7,844	18,104	18,277	20,447	22,767	22,919
26	30	29	36	34	807	694	715	713	678
22,669	22,171	22,999	21,459	21,076	37,957	35,363	37,094	39,609	39,020
22,695	22,200	23,028	21,495	21,110	38,764	36,057	37,809	40,322	39,698
21,774 8,308	21,881 8,007	23,196 9,275	22,145 8,996	21,624 8,945	34,724 10,910	35,175 11,684	36,344 11,958	37,695 12,503	37,704 11,686
61,206	60,440	65,397	60,060	59,523	102,502	101,192	106,557	113,287	112,007
102,908	104,195	103,216	98,099	96,737	119,719	113,154	109,944	113,511	110,087
3,073 49,477	3,324 49,951	3,439 50,506	3,062 48,658	3,145 48,771	5,651 55,426	5,190 53,344	5,263 53,313	5,057 55,152	4,934 53,580
56,504	57,569	56,148	52,504	51,111	69,944	65,000	61,894	63,417	61,441
275	358	416	360	378	439	391	180	219	273
50,941	49,461	53,237	51,245	47,421	63,050	64,761	67,577	68,388	68,698
168,927	167,828	175,198	164,168	158,433	235,936	231,344	236,208	245,310	242,420
3,297 441	3,383 428	3,239 465	3,140 402	3,327 201	5,429 653	4,694 664	5,394 391	6,099 704	6,105 651
847	1,349	1,074	807	630	2,355	2,186	2,655	2,636	2,641
0	1	1	63	6	100	107	105	124	98
12,337	12,685	12,939	12,252	12,573	21,094	20,313	20,558	21,102	20,463
931 144	819 139	867 191	603 218	689 206	1,266 241	1,230 289	1,372 209	1,385 194	1,347 181
2,120	2,099	2,262	2,438	2,370	2,508	3,029	2,782	3,371	2,972
330	339	693	514	412	163	517	514	558	174
818 14,810	776 14,955	939 15,803	1,276 14,353	1,176 13,566	1,169 24,237	1,564 24,359	1,461 23,531	1,368 24,128	1,325 24,599
36,075	36,973	38,472	36,067	35,156	59,216	58,953	58,972	61,669	60,556
26,375 11,794	26,271 10,823	25,300 11,603	26,294 8,822	24,861 8,854	39,819 14,667	37,344 13,628	33,144 15,049	33,294 15,953	32,007 15,983
16,760	16,713	17,646	16,924	16,806	17,268	16,925	18,304	17,715	16,809
16,548	16,081	17,099	16,477	16,639	16,966	17,641	16,527	16,794	18,140
107,553	106,862	110,121	104,585	102,316	147,936	144,490	141,997	145,425	143,494
37,542	38,341	38,958	39,220	35,365	65,157	65,314	69,826	73,180	76,814
32,520	30,076	33,748	28,852	30,280	30,394	28,265	31,536 (889)	35,006	30,675
(542) (273)	(519) (59)	(725) (41)	(768) (189)	(1,062) (643)	(554) (730)	(894) 29	(889)	(1,125) (64)	(1,482) 2
7,873	6,874	6,863	7,532	7,823	6,266	5,860	6,240	7,112	7,083
61,374	60,966	65,077	59,583	56,117	88,000	86,854	94,211	99,886	98,926
168,927	167,828	175,198	164,168	158,433	235,936	231,344	236,208	245,310	242,420
25,131	23,467	26,924	23,993	24,367	43,286	42,240	47,585	51,618	51,451

## TABLE 50.0—INCOME STATEMENT FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 00 Million and	l Over <sup>1</sup>	
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million d	ollars)		
Net sales, receipts, and operating revenues	690,129 26,867	729,311 27,545	732,927 27,460	780,236 28,060	782,430 28,644
general, and administrative expenses	605,479	647,727	643,665	681,743	686,689
Income (or loss) from operations	57,784	54,040	61,802	70,433	67,097
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties, and	16,383 3,674	17,159 7,901	17,740 2,630	18,685 2,488	19,987 2,351
minority interest  Nonrecurring items (gain/loss on sale of assets, restructuring costs, and asset writedowns)  Net income (loss) of foreign branches and equity in earnings (losses) of domestic and foreign nonconsolidated subsidiaries and other investments accounted for	8,063 46	12,350 (1,843)	11,003 6,056	14,443 (4,566)	11,477 (1,120)
by the equity method, net of foreign taxes	18,300	19,534	19,833	21,371	22,244
Income (or loss) before income taxes	71,483	74,823	83,584	85,485	82,063
a. Federal	17,295 1,980	18,466 1,821	20,001 2,247	21,614 2,842	20,508 2,349
Income (or loss) after income taxes	52,208	54,536	61,337	61,030	59,206
Extraordinary gains (losses), net of taxes	105 (2)	(99) 56	(136) (15)	(69) (12)	(43) (14)
Net income (or loss) for quarter	52,311	54,493	61,185	60,949	59,149
Cash dividends charged to retained earnings in current quarter	17,933	21,440	22,460	27,978	26,094
Net income retained in business	34,378	33,052	38,725	32,971	33,055
Retained earnings at beginning of quarter	855,984	866,410	916,412	938,893	973,674
and other noncash dividends, etc	(3,106) 887,255	12,356 911,818	(5,107) 950,030	(3,290) 968,574	(8,396) 998,333
restanted surmings at site of quarter.	001,200	(percent of r		000,07 1	000,000
INCOME STATEMENT IN RATIO FORMAT		()	,		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 3.9 87.7	100.0 3.8 88.8	100.0 3.7 87.8	100.0 3.6 87.4	100.0 3.7 87.8
Income (or loss) from operations	8.4	7.4	8.4	9.0	8.6
Interest expense Dividend income Other recurring nonoperating income (expense), including interest income, royalties,	2.4 0.5	2.4 1.1	2.4 0.4	2.4 0.3	2.6 0.3
and minority interest	1.2 0.0	1.7 (0.3)	1.5 0.8	1.9 (0.6)	1.5 (0.1)
Net income (loss) of foreign branches and equity in earnings (losses) of nonconsolidated subsidiaries, net of foreign taxes	2.7	2.7	2.7	2.7	2.8
Income (or loss) before income taxes	10.4	10.3	11.4	11.0	10.5
Provision for current and deferred domestic income taxes	2.8	2.8	3.0	3.1	2.9
Income (or loss) after income taxes	7.6	7.5	8.4	7.8	7.6
OPERATING RATIOS (see explanatory notes)	(percent)				
Annual rate of profit on stockholders' equity at end of period: Before income taxes. After income taxes	23.75 17.34	23.74 17.30	25.20 18.49	24.09 17.20	22.65 16.34
Annual rate of profit on total assets:  Before income taxes	8.54 6.24	8.72 6.36	9.42 6.91	9.25 6.60	8.65 6.24

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	ndurable N Assets \$1,					urable Man Assets \$1,0			;
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)		
318,438 13,337	331,642 14,002	337,847 13,377	363,732 13,978	376,127 14,227	371,691 13,530	397,669 13,542	395,080 14,083	416,504 14,082	406,304 14,417
272,200	289,434	290,070	310,920	322,314	333,279	358,293	353,595	370,823	364,375
32,901	28,205	34,401	38,834	39,585	24,882	25,834	27,402	31,599	27,511
9,292 2,544	9,858 4,370	9,908 1,981	10,863 1,710	11,081 1,324	7,091 1,130	7,301 3,531	7,832 649	7,822 779	8,905 1,028
1,437 657	3,530 (236)	3,489 3,304	5,049 (1,045)	4,394 179	6,626 (611)	8,821 (1,607)	7,514 2,752	9,394 (3,521)	7,083 (1,298)
8,082	8,253	8,231	10,528	10,092	10,217	11,281	11,602	10,843	12,152
36,330	34,264	41,498	44,213	44,493	35,154	40,559	42,087	41,272	37,570
7,591 804	7,663 668	9,314 994	9,457 1,260	9,672 1,213	9,705 1,176	10,803 1,153	10,687 1,253	12,157 1,582	10,836 1,136
27,935	25,933	31,190	33,497	33,608	24,273	28,603	30,147	27,533	25,598
13 (4)	(222) 65	(27) 72	(19) (12)	0 (2)	92 2	123 (9)	(109) (87)	(51) 0	(43) (12)
27,945	25,776	31,234	33,467	33,606	24,367	28,717	29,951	27,482	25,543
10,601	12,536	14,380	13,760	13,701	7,333	8,905	8,080	14,218	12,393
17,344	13,240	16,854	19,706	19,905	17,034	19,812	21,871	13,264	13,150
440,157	433,033	462,377	468,745	488,091	415,827	433,376	454,035	470,148	485,583
(2,318)	12,259	(2,320)	(48)	(4,263)	(788)	97	(2,786)	(3,242)	(4,133)
455,183	458,532	476,911	488,404	503,733	432,072	453,286	473,119	480,171	494,600
	(percent of	net sales)			(	percent of	net sales)		
100.0 4.2 85.5	100.0 4.2 87.3	100.0 4.0 85.9	100.0 3.8 85.5	100.0 3.8 85.7	100.0 3.6 89.7	100.0 3.4 90.1	100.0 3.6 89.5	100.0 3.4 89.0	100.0 3.5 89.7
10.3	8.5	10.2	10.7	10.5	6.7	6.5	6.9	7.6	6.8
2.9 0.8	3.0 1.3	2.9 0.6	3.0 0.5	2.9 0.4	1.9 0.3	1.8 0.9	2.0 0.2	1.9 0.2	2.2 0.3
0.5 0.2	1.1 (0.1)	1.0 1.0	1.4 (0.3)	1.2 0.0	1.8 (0.2)	2.2 (0.4)	1.9 0.7	2.3 (0.8)	1.7 (0.3)
2.5	2.5	2.4	2.9	2.7	2.7	2.8	2.9	2.6	3.0
11.4	10.3	12.3	12.2	11.8	9.5	10.2	10.7	9.9	9.2
2.6	2.5	3.1	2.9	2.9	2.9	3.0	3.0	3.3	2.9
8.8	7.8	9.2	9.2	8.9	6.5	7.2	7.6	6.6	6.3
	(perd	cent)				(perc	ent)		
26.12 20.09	24.19 18.30	28.63 21.52	28.28 21.42	27.95 21.12	21.71 14.99	23.37 16.48	22.53 16.14	20.80 13.87	18.50 12.61
9.02 6.93	8.35 6.32	9.94 7.47	10.16 7.69	9.94 7.51	8.11 5.60	9.06 6.39	8.95 6.41	8.44 5.63	7.50 5.11

### TABLE 50.1—BALANCE SHEET FOR CORPORATIONS INCLUDED IN MANUFACTURING, BY ASSET SIZE

			Manufacturing 000 Million an		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million o	dollars)		
Cash and demand deposits in the United States	41,411	45,792	57,153	62,085	83,936
Time deposits in the United States, including negotiable certificates of deposit	20,331 11,724	20,840 11,815	15,457 8,772	17,133 11,033	19,891 14,971
Total cash on hand and in banks	73,466	78,447	81,383	90,250	118,798
U.S. Treasury and Federal agency securities:  a. Subject to agreements to sell.  b. Other, due in 1 year or less.  Commercial and finance company paper of U.S. issuers.  State and local government securities due in 1 year or less.  Foreign securities due in 1 year or less.  Other short-term financial investments, including bankers' acceptances.	2,407 12,753 20,959 4,404 1,098 20,282	1,910 8,500 21,117 3,784 323 26,488	2,595 11,817 17,502 4,124 698 25,079	1,416 13,470 18,333 6,540 363 26,890	801 7,991 19,902 5,305 269 23,714
Total cash, U.S. Government and other securities	135,370	140,569	143,198	157,263	176,780
Trade receivables from U.S. Government	12,260 317,208	11,195 313,251	11,355 327,996	10,727 340,782	10,617 348,757
Total receivables	329,468	324,446	339,350	351,509	359,374
Inventories All other current assets	300,844 163,436	300,803 174,850	314,773 183,202	316,581 182,614	326,101 188,815
Total current assets	929,118	940,668	980,523	1,007,968	1,051,070
Depreciable and amortizable fixed assets, including construction in progress	1,575,101 76,521	1,595,036 76,995	1,610,753 76,883	1,625,335 76,021	1,654,454 75,758
Less: Accumulated depreciation, depletion, and amortization	819,141	823,660	834,895	817,193	833,244
Net property, plant, and equipment	832,481	848,371	852,741	884,162	896,967
U.S. Treasury and Federal agency securities due in more than 1 year	3,420 1,581,749	7,652 1,635,796	7,250 1,710,393	7,661 1,796,730	13,069 1,833,060
Total Assets	3,346,768	3,432,487	3,550,907	3,696,522	3,794,166
LIABILITIES AND STOCKHOLDERS' EQUITY	, ,				
Short-term debt, original maturity of 1 year or less: a. Loans from banks. b. Commercial paper c. Other short-term debt. Advances and prepayments by U.S. Government Trade accounts and trade notes payable Income taxes accrued, prior and current years, net of payments:	31,667 91,041 23,671 25,566 222,292	31,686 89,722 27,049 26,728 240,877	34,222 92,374 31,459 28,650 243,473	34,925 100,708 32,211 30,054 247,668	36,396 107,314 47,752 31,422 255,104
a. Federal. b. Other Installments, due in 1 year or less, on long-term debt:	35,869 7,656	33,564 8,486	40,765 8,322	40,011 7,871	40,769 7,790
a. Loans from banks.  b. Bonds and debentures. c. Other long-term debt  All other current liabilities, including excise and sales taxes, and accrued expenses	12,540 12,382 16,505 366,446	15,970 11,044 16,858 367,417	15,702 11,957 18,784 352,809	17,236 9,508 19,518 360,093	18,526 9,143 19,112 371,726
Total current liabilities	845,635	869,401	878,518	899,803	945,054
Long-term debt (due in more than 1 year):  a. Loans from banks.  b. Bonds and debentures.  c. Other long-term debt  All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholder's interest in consolidated domestic corporations.	203,406 204,919 283,848 604,830	191,022 210,767 285,440 615,043	204,111 220,799 298,070 622,562	207,997 234,792 311,835 622,837	212,150 237,984 317,342 632,687
Total liabilities.	2,142,638	2,171,673	2,224,060	2,277,264	2,345,217
Capital stock and other capital.  Retained earnings  Cumulative foreign currency translation adjustment.  Other stockholder's equity items (unearned compensation, ESOP debt guarantees, etc.).  Less: Treasury stock, at cost	595,404 887,255 (30,377) 3,413 251,565	629,765 911,818 (31,387) 10,466 259,849	675,294 950,030 (33,619) 15,929 280,788	766,698 968,574 (38,674) 10,511 287,852	785,938 998,333 (46,433) 10,562 299,450
Stockholders' equity	1,204,130	1,260,813	1,326,847	1,419,257	1,448,949
Total Liabilities and Stockholders' Equity	3,346,768	3,432,487	3,550,907	3,696,522	3,794,166
NET WORKING CAPITAL: Excess of total current assets over total current liabilities	83,484	71,267	102,005	108,165	106,016

<sup>&</sup>lt;sup>1</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

30	No		Manufactui ,000 Millior						g Industrie and Over <sup>1</sup>	
12,301	1				l					
7,621         6,754         6,032         6,529         6,441         12,771         14,087         9,426         10,604         13,450           22,100         22,533         23,885         24,710         40,994         51,366         55,915         57,498         65,541         77,804           517         523         1,572         387         369         1,890         1,387         1,023         1,030         432           2,672         2,237         1,847         1,983         1,183         10,081         6,264         970         11,487         6,808           6,684         6,197         2,918         2,844         4,082         14,275         14,919         1,585         15,492         15,620           442         163         138         130         235         3,962         3,821         3,986         6,410         5,070           5619         8,889         7,704         10,536         9,953         4,368         17,000         11,157         1,168         14,182           39,093         40,541         33,004         40,587         56,413         96,277         10,028         15,134         11,166         14,182           316,649		(millior	dollars)				(million	dollars)		
7,621         6,754         6,032         6,529         6,441         12,771         14,087         9,426         10,604         13,450           22,100         22,533         23,885         24,710         40,994         51,366         55,915         57,498         65,541         77,804           517         523         1,572         387         369         1,890         1,387         1,023         1,030         432           2,672         2,237         1,847         1,983         1,183         10,081         6,264         9,970         11,487         6,808           6,684         6,197         2,918         2,844         4,082         14,275         14,919         1,555         5,549         15,602         440         1,083         3,962         3,821         3,966         6,410         5,070         6,684         1,389         7,704         10,536         9,352         13,683         3,962         3,821         3,968         6,410         5,070         6,611         3,962         3,821         3,868         6,410         5,070         6,413         3,962         3,821         3,868         6,410         5,070         6,411         3,003         4,614         13,041         8,226	12.301	13.082	15.505	15.176	32.557	29.110	32.710	41.648	46.909	51.379
22,100	7,621	6,754	6,032	6,529	6,441	12,711	14,087	9,426	10,604	13,450
517         523         1,572         387         389         1,890         1,387         1,023         1,030         432           2,672         2,237         1,847         1,983         1,183         10,081         6,684         9,970         11,487         6,684           6,684         6,197         2,918         2,841         4,022         14,675         14,493         14,685         11,492         15,820           442         16,619         8,889         7,704         10,536         9,532         13,663         17,600         17,375         16,354         14,182           39,933         40,541         38,064         40,587         56,413         96,277         100,028         106,134         116,676         129,367           271         314         327         313         408         11,989         10,881         11,192         10,418         11,102         10,418         11,0208         120,416         10,208         12,541         10,208         12,414         10,208         12,543         180,809         176,594         188,192         19,1783         196,623           135,649         18,993         11,293         152,543         180,896         12,414         10,20				-						
2,672         2,237         1,847         1,983         1,183         10,081         6,264         9,970         11,487         6,808         442         163         138         130         235         3,962         3,621         3,986         6,410         5,070         6,619         8,889         7,704         10,536         9,532         13,663         17,600         17,375         16,334         14,182         33,903         40,541         38,064         40,587         56,413         96,277         100,028         105,134         116,676         120,367           271         314         327         313         408         11,989         10,881         11,028         10,418         10,208         102,198         10,208         136,671         140,130         152,543         182,819         187,475         199,222         202,196         206,831         196,623         136,649         136,671         140,130         152,543         182,819         187,475         199,222         202,196         60,831         17,633         74,445         70,088         72,412         96,455         103,087         108,766         112,526         116,403         357,864         366,673         374,047         333,083         407,163         571,	22,100	22,000	23,003	24,710	40,334	31,500	33,313	37,490	05,541	77,004
6,684   6,197   2,918   2,841   4,082   14,275   14,919   14,585   15,492   15,820   5,88   4,90   0   0   19   1,040   323   6,98   6,410   5,070   6,619   8,889   7,704   10,536   9,532   13,663   17,600   17,375   16,334   14,182   39,093   40,541   38,064   40,587   56,413   96,277   100,028   105,134   116,676   120,367   271   314   327   313   408   11,989   10,881   11,028   10,414   10,208   136,657   139,804   149,000   152,134   180,830   176,594   188,192   191,783   196,623   136,649   136,971   140,130   149,313   152,543   192,819   187,475   199,220   202,196   206,831   115,139   119,339   121,416   123,096   125,795   185,706   181,411   193,357   193,486   200,306   66,983   71,763   74,436   70,088   72,412   96,453   103,087   108,766   112,526   116,403   357,864   368,667   374,047   383,083   407,163   571,254   572,001   606,476   624,885   643,907   292,359   929,076   332,540   944,432   951,403   652,741   665,959   678,213   680,903   703,051   56,200   54,965   54,712   53,036   52,467   20,321   22,031   22,171   22,985   23,915   500,427   502,721   501,248   528,777   529,478   332,054   345,651   351,493   355,365   367,489   989   1,185   1,455   1,379   4,931   2,431   6,466   5,795   6,282   8,138   50,514   49,255   47,522   49,766   55,920   40,530   40,467   44,852   50,923   51,394   14,131   15,445   18,682   18,035   34,862   8,858   11,604   12,776   14,176   12,776   180   180   179   162   189   25,386   26,548   24,471   29,872   31,233   37,966   38,686   99,162   100,108   101,864   134,325   14,911   144,311   147,560   153,239   13,496   1,066   17,356   48,221   11,356   14,245   1,066   17,356   10,055   14,822   13,100   22,372   21,955   22,082   21,195   21,095   21,095   1,095   1,095   1,00,869   1,00,86	1						,			
442         163         138         130         235         3,622         3,621         3,968         6,410         5,070           6,619         8,889         7,704         10,536         9,532         13,663         17,600         17,375         16,354         14,182           39,093         40,541         38,064         40,587         56,413         96,277         100,028         105,134         116,676         120,367           271         314         327         313         408         11,989         10,881         11,028         10,414         10,208           136,649         136,671         140,130         149,000         152,134         180,830         176,594         188,192         191,783         196,623           136,649         136,671         140,130         149,313         152,545         198,219         187,475         199,220         202,196         206,831           155,620         368,667         374,047         383,083         407,163         571,254         572,001         606,476         624,886         643,093           252,259         929,076         932,540         944,432         951,403         552,741         666,959         678,213         680,903										
6,619										
39,093   40,541   38,064   40,587   56,413   96,277   100,028   105,134   116,676   120,367     271	58	0	0		19	1,040				
136,378   136,657   139,807   149,000   152,134   180,830   176,594   188,192   191,783   196,623   136,649   136,971   140,130   149,313   152,534   180,830   176,594   188,192   191,783   196,623   136,649   136,971   140,130   149,313   152,595   185,706   181,411   193,357   193,486   200,306   66,983   71,763   74,436   70,088   72,412   96,453   103,087   108,766   112,526   116,403   357,864   368,667   374,476   70,088   72,412   96,453   103,087   108,766   112,526   116,403   357,864   368,667   374,474   383,083   407,163   571,254   572,001   606,476   624,885   643,907   922,359   929,076   932,540   944,432   951,403   652,741   665,959   678,213   680,903   703,051   56,200   54,965   54,712   53,036   52,467   20,321   22,031   22,171   22,985   23,291   478,132   486,004   486,91   474,392   341,009   342,340   348,892   348,503   358,853   500,427   502,721   501,248   528,777   529,478   332,054   345,651   351,493   355,385   367,489   989   1,185   1,455   1,379   4,931   2,431   6,466   5,795   6,282   8,138   752,655   768,879   793,361   828,199   848,529   829,093   866,917   917,032   968,531   984,531   1,611,936   1,641,452   1,670,111   1,741,439   1,790,101   1,734,832   1,791,035   1,880,796   1,955,083   2,004,065   17,987   1,644   1,666   17,356   14,822   13,110   22,372   21,958   23,410   25,190   27,659   4,630   4,632   4,019   3,409   3,752   3,026   3,854   4,303   4,461   4,038   5,038   3,294   36,224   4,019   3,409   3,752   3,026   3,854   4,303   4,461   4,038   1,464   4,038   1,464   1,560   1,536   1,425   1,4778   1,475	6,619	8,889	7,704	10,536	9,532	13,663	17,600	17,375	16,354	14,182
136,378   136,667   139,804   149,000   152,134   180,830   176,594   188,192   191,783   196,623   136,649   136,971   140,130   149,313   152,543   192,819   187,475   199,220   202,196   206,831   115,139   119,392   121,416   123,096   125,795   185,706   181,411   193,357   193,486   200,306   66,983   71,763   74,436   70,088   72,412   96,453   103,087   108,766   112,526   116,403   357,864   368,667   374,047   383,083   407,163   571,254   572,001   606,476   624,885   643,907   922,359   929,076   932,540   944,432   951,403   652,741   665,959   678,213   680,903   703,061   56,200   54,965   54,712   53,036   52,467   20,321   22,031   22,171   22,985   23,291   478,132   481,320   486,004   468,691   474,392   341,009   342,340   348,892   345,503   358,853   500,427   502,721   501,248   528,777   529,478   332,054   345,651   351,493   355,385   376,489   989   1,185   1,455   1,379   4,931   2,431   6,466   5,795   6,282   8,138   752,655   768,879   793,361   828,199   848,529   829,093   866,917   917,032   968,531   945,331   1,611,936   1,641,452   1,670,111   1,741,439   1,790,101   1,734,832   1,791,035   1,880,796   1,955,083   2,004,065   1,481   1,445   1,476   1,2770   1,481   1,445   1,476   1,2770   1,481   1,466   1,462   1,670,111   1,741,439   1,790,101   1,734,832   1,791,035   1,800,796   1,955,083   2,004,065   1,483   1,496   11,606   17,356   14,822   13,110   22,372   21,958   23,410   25,190   27,659   4,633   4,632   4,019   3,409   3,752   3,026   3,856   4,303   4,461   4,038   1,461   4,038   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4,4632   4	39,093	40,541	38,064	40,587	56,413	96,277	100,028	105,134	116,676	120,367
136,649   136,971   140,130   149,313   152,543   192,819   187,475   199,220   202,196   206,831   115,139   119,392   121,416   123,096   125,795   185,706   181,411   193,357   193,486   200,306   66,983   71,763   74,436   70,088   72,412   96,453   103,087   108,766   112,526   116,403   357,864   368,667   374,047   383,083   407,163   571,254   572,001   606,476   624,885   643,907   922,359   929,076   932,540   944,432   951,403   652,741   665,959   678,213   680,903   703,051   56,200   54,965   54,772   53,036   52,467   20,321   22,031   22,171   22,985   23,291   478,132   486,004   468,691   474,392   341,009   342,340   348,892   348,503   358,853   500,427   502,721   501,248   528,777   529,478   332,054   345,651   351,493   355,385   367,489   989   1,185   1,455   1,379   4,931   2,431   6,466   5,795   6,282   8,138   752,655   768,879   793,361   828,199   848,529   829,093   866,917   917,032   968,531   984,531   1,611,936   1,641,452   1,670,111   1,741,439   1,790,101   1,734,832   1,791,035   1,880,796   1,955,083   2,004,065   14,813   15,445   18,682   18,035   34,982   8,588   11,604   12,778   14,176   12,770   14,176   12,770   14,176   12,770   14,176   12,770   14,176   12,770   14,176   12,770   14,176   12,770   14,176   12,778   14,176   12,775   14,177   14,176   12,775   14,177   1							,		,	
66,983         71,763         74,436         70,088         72,412         96,453         103,087         108,766         112,526         116,403           337,864         388,667         374,047         383,083         407,163         671,254         572,001         606,476         624,885         643,907           922,359         929,076         932,540         944,432         951,403         652,741         665,959         678,213         680,903         703,051           478,132         481,320         486,004         468,691         474,992         341,009         342,340         348,692         348,503         358,853           500,427         502,721         501,248         528,777         529,478         332,054         345,651         351,493         355,385         367,489           989         1,185         1,455         1,379         4,931         2,431         6,466         5,795         6,282         8,138           752,655         768,879         793,361         828,199         848,529         829,093         866,917         917,032         968,531         984,531           1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,										·
357,864   368,667   374,047   383,083   407,163   571,254   572,001   606,476   624,885   643,907     922,359   929,076   932,540   944,432   951,403   652,741   665,959   678,213   680,903   703,051     56,200   54,965   54,712   53,036   52,467   20,321   22,031   22,171   22,985   23,291     478,132   481,320   486,004   466,891   474,932   341,009   342,340   348,892   348,503   385,853     500,427   502,721   501,248   528,777   529,478   332,054   345,651   351,493   355,385   367,489     989   1,185   1,455   1,379   4,931   2,431   6,466   5,795   6,282   8,138     752,655   768,879   793,361   828,199   848,529   829,093   866,917   917,032   968,531   984,531     1,611,936   1,641,452   1,670,111   1,741,439   1,790,101   1,734,832   1,791,035   1,880,796   1,955,083   2,004,065     17,987   16,741   17,048   16,917   18,060   13,681   14,945   17,174   18,008   18,336     50,510   49,255   47,522   49,786   55,920   40,530   40,467   44,852   50,923   51,394     4,813   15,445   18,682   18,035   34,982   8,858   11,604   12,778   14,176   12,770     180   180   179   182   189   25,386   26,548   28,471   29,872   31,233     87,966   98,686   99,162   100,108   101,864   134,326   142,191   144,311   147,560   153,239     13,496   11,606   17,356   14,822   13,110   22,372   21,958   23,410   25,190   27,659     4,630   4,632   4,019   3,409   3,752   3,026   3,854   4,303   4,461   4,038     5,778   8,048   7,686   8,441   8,936   6,762   7,923   8,016   8,795   9,590     6,264   5,028   5,368   4,825   5,307   4,126   4,275   6,114   7,327   7,257     139,592   145,335   141,753   147,401   154,621   226,855   222,082   211,055   212,691   217,105     353,294   367,240   371,446   376,117   408,597   492,341   502,161   507,073   523,686   536,457    112,050   108,358   107,115   109,750   113,590   1,356   8,2664   96,996   98,247   98,560    117,194   119,473   124,477   131,817   129,355   87,724   91,193   96,322   102,975   108,629    146,794   14,746   14,945   14,144   14,144   14,145   1	115,139	,	121,416	123,096	125,795		181,411		193,486	
922,359 929,076 932,540 944,432 951,403 652,741 665,959 678,213 680,903 703,051 562,000 54,965 54,712 53,036 52,467 20,321 22,031 22,171 22,985 23,291 478,132 481,320 486,004 486,691 474,392 341,009 342,340 348,893 385,853 500,427 502,721 501,248 528,777 529,478 32,054 345,665 351,493 355,385 367,489 989 1,185 1,455 1,379 4,931 2,431 6,466 5,795 6,282 8,138 752,655 768,879 793,361 828,199 848,529 829,093 866,917 917,032 968,531 984,531 1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065 1,955,100 49,255 47,522 49,786 55,920 40,530 40,467 44,852 50,923 51,394 14,813 15,445 18,682 18,035 34,982 8,858 11,604 12,778 14,176 12,770 180 180 179 182 189 25,366 26,548 28,471 29,872 31,233 87,966 98,686 99,162 100,108 101,864 134,326 142,191 144,311 147,560 153,239 13,496 11,606 17,356 14,822 13,110 22,372 21,958 23,410 25,190 27,659 4,630 4,632 4,019 3,409 3,752 3,026 3,884 4,303 4,461 4,038 5,788 8,048 7,686 8,441 8,936 6,762 7,923 8,016 8,795 9,590 4,626 4,5028 5,368 6,482 8,471 6,504 4,038 5,388 12,284 12,670 12,192 11,855 4,426 4,573 6,114 7,327 7,257 139,592 145,335 141,753 147,401 154,621 226,855 222,082 211,055 212,691 217,105 353,294 367,240 371,446 376,117 (408,597 492,341 502,161 507,073 523,686 536,457 117,194 119,473 124,477 131,817 129,355 87,724 91,293 96,322 102,975 108,629 166,740 166,055 174,973 186,477 187,257 117,108 119,385 123,097 125,358 130,085 306,365 313,636 312,350 311,828 314,641 298,465 301,407 310,212 311,009 318,045 10,556,644 1,074,763 1,090,361 1,115,989 1,153,440 1,086,994 1,096,911 1,133,699 1,161,275 1,191,776 275,911 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 1,180 1,476 3,495 90 1,142 2,233 8,889 12,434 1,004,191,491 104,410 1,462 1,461										
56,200         54,965         54,712         53,036         52,467         20,321         22,031         22,171         22,985         23,291           478,132         481,320         486,004         468,691         474,392         341,009         342,340         348,892         348,503         358,853           500,427         502,721         501,248         528,777         529,478         332,054         345,651         351,493         355,385         367,489           989         1,185         1,455         1,379         4,931         2,431         6,466         5,795         6,282         8,138           752,655         768,879         793,361         828,199         848,529         829,093         866,917         917,032         968,531         984,531           1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,035         1,880,796         1,955,083         2,004,065           17,987         16,741         17,048         16,917         18,060         13,681         14,945         17,174         18,008         18,336           50,510         49,255         47,522         49,786         55,920         40,530         40,637	·									
478,132         481,320         486,004         468,691         474,392         341,009         342,340         348,892         348,503         358,853           500,427         502,721         501,248         528,777         529,478         332,054         345,651         351,493         355,385         367,489           989         1,185         1,455         1,379         4,931         2,431         6,466         5,795         6,282         8,138           752,655         768,679         793,361         828,199         848,529         829,093         866,917         917,032         968,531         984,531           1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,035         1,880,796         1,955,083         2,004,065           17,987         16,741         17,048         16,917         18,060         13,681         14,945         17,174         18,008         18,336           50,510         49,255         47,522         49,786         55,920         40,530         40,467         44,852         50,923         51,394           180         180         179         182         189         25,386         26,548         28,471 <td></td>										
500,427         502,721         501,248         528,777         529,478         332,054         345,651         351,493         355,385         367,489           989         1,185         1,455         1,379         4,931         2,431         6,466         5,795         6,282         8,138           752,655         768,879         793,361         828,199         848,529         829,093         866,917         917,032         968,531         984,531           1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,035         1,880,796         1,955,083         2,004,065           17,987         16,741         17,048         16,917         18,060         13,681         14,945         17,174         18,008         18,336           50,510         49,255         47,522         49,786         55,920         40,530         40,467         44,852         50,923         51,394           14,813         15,445         18,682         18,035         34,982         8,858         11,604         12,778         14,176         12,770         180         180         179         182         189         25,386         26,548         28,471         29,872										
989 1,185 1,455 1,379 4,931 2,431 6,466 5,795 6,282 8,138 752,655 768,879 793,361 828,199 848,529 829,093 866,917 917,032 968,531 984,531 1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065 17,987 16,741 17,048 16,917 18,060 13,681 14,945 17,174 18,008 18,336 50,510 49,255 47,522 49,786 55,920 40,530 40,467 44,852 50,923 51,394 14,813 15,445 18,682 18,035 34,982 8,858 11,604 12,778 14,176 12,770 180 180 179 182 189 25,386 26,548 28,471 29,872 31,233 87,966 98,686 99,162 100,108 101,864 134,326 142,191 144,311 147,560 153,239 13,496 11,606 17,356 14,822 13,110 22,372 21,958 23,410 25,190 27,659 4,630 4,632 4,019 3,409 3,752 3,026 3,854 4,303 4,461 4,038 5,778 8,048 7,686 8,441 8,936 6,762 7,923 8,016 8,793 4,638 12,079 12,284 12,670 12,192 11,855 4,26 4,573 6,114 7,327 7,257 139,592 145,335 141,753 147,401 154,621 226,855 222,082 211,055 212,691 217,105 353,294 367,240 371,446 376,117 408,597 492,341 502,161 507,073 523,686 536,457 112,050 108,358 107,115 109,750 113,590 91,356 82,664 96,996 98,247 98,560 117,194 119,473 124,477 131,817 129,355 87,724 91,293 96,322 102,975 108,629 166,740 166,055 174,973 186,477 187,257 117,108 119,385 123,097 125,358 130,085 306,365 313,636 312,350 311,828 314,641 298,465 301,407 310,212 311,009 318,045 1,055,644 1,074,763 1,090,361 1,115,989 1,153,440 1,086,994 1,096,911 1,133,699 1,161,275 1,191,776 275,191 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 1,199 11 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 1,199 11 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 1,199 12,199 161,999 174,728 178,363 184,751 92,373 97,850 106,059 109,489 114,699 556,292 566,689 579,750 625,450 636,661 647,839 694,124 747,097 793,808 812,288 1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065										
1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,035         1,880,796         1,955,083         2,004,065           17,987         16,741         17,048         16,917         18,060         13,681         14,945         17,174         18,008         18,336           50,510         49,255         47,522         49,786         55,920         40,530         40,467         44,852         50,923         51,394           14,813         15,445         18,682         18,036         34,982         8,858         11,604         12,778         14,176         12,770           180         180         179         182         189         25,386         26,548         28,471         29,872         31,233           87,966         98,686         99,162         100,108         101,864         134,326         142,191         144,311         147,560         153,239           13,496         11,606         17,356         14,822         13,110         22,372         21,958         23,410         25,190         27,659           4,630         4,632         3,84         7,686         8,441         8,936         6,762         7,923         8,016<						<u> </u>				
17,987 16,741 17,048 16,917 18,060 13,681 14,945 17,174 18,008 18,336 50,510 49,255 47,522 49,786 55,920 40,530 40,467 44,865 50,923 51,394 14,813 15,445 18,682 18,035 34,982 8,858 11,604 12,776 14,176 12,770 180 180 180 179 182 189 25,386 26,548 28,471 29,872 31,233 87,966 98,686 99,162 100,108 101,864 134,326 142,191 144,311 147,560 153,239 13,496 11,606 17,356 14,822 13,110 22,372 21,958 23,410 25,190 27,659 4,630 4,632 4,019 3,409 3,752 3,026 3,854 4,303 4,461 4,038 5,778 8,048 7,686 8,441 8,936 6,762 7,923 8,016 8,795 9,590 6,264 5,028 5,368 4,825 5,307 6,118 6,017 6,590 4,682 3,836 12,079 12,284 12,670 12,192 11,855 4,426 4,573 6,114 7,327 7,257 139,592 145,335 141,753 147,401 154,621 226,855 222,082 211,055 212,691 217,105 353,294 367,240 371,446 376,117 408,597 492,341 502,161 507,073 523,686 536,457 112,050 108,358 107,115 109,750 113,590 91,356 82,664 96,996 98,247 98,560 117,194 119,473 124,477 131,817 129,355 87,724 91,293 96,322 102,975 108,629 166,740 166,055 174,973 186,477 187,257 117,108 119,385 123,097 125,358 130,085 306,365 313,636 312,350 311,828 314,641 298,465 301,407 310,212 311,009 318,045 1,055,644 1,074,763 1,090,361 1,115,989 1,153,440 1,086,994 1,096,911 1,133,699 1,161,275 1,191,776 275,911 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 455,183 458,532 476,911 488,404 503,733 42,072 453,286 473,119 480,171 494,600 (16,790) (17,620) (19,245) (21,032) (24,451) (13,586) (13,767) (14,374) (17,642) (21,982) 1,180 1,476 3,495 90 1,442 2,233 8,989 12,434 10,421 9,191 159,192 161,999 174,728 178,363 184,751 92,373 97,850 106,059 109,489 114,699 556,292 566,689 579,750 625,450 636,661 647,839 694,124 747,097 793,808 812,288 1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065	752,655	768,879	793,361	828,199	848,529	829,093	866,917	917,032	968,531	984,531
50,510         49,255         47,522         49,786         55,920         40,530         40,467         44,852         50,923         51,394           14,813         15,445         18,682         18,035         34,982         8,858         11,604         12,778         14,176         12,770           87,966         98,686         99,162         100,108         101,864         134,326         142,191         144,311         147,560         153,239           13,496         11,606         17,356         14,822         13,110         22,372         21,958         23,410         25,190         27,659           4,630         4,632         4,019         3,409         3,752         3,026         3,854         4,303         4,461         4,038           5,778         8,048         7,686         8,441         8,936         6,762         7,923         8,016         8,795         9,590           6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836           12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257	1,611,936	1,641,452	1,670,111	1,741,439	1,790,101	1,734,832	1,791,035	1,880,796	1,955,083	2,004,065
50,510         49,255         47,522         49,786         55,920         40,530         40,467         44,852         50,923         51,394           14,813         15,445         18,682         18,035         34,982         8,858         11,604         12,778         14,176         12,770           180         180         179         182         189         25,386         26,548         28,471         29,872         31,233           87,966         98,686         99,162         100,108         101,864         134,326         142,191         144,311         147,560         153,239           13,496         11,606         17,356         14,822         13,110         22,372         21,958         23,410         25,190         27,659           4,630         4,632         4,019         3,409         3,752         3,026         3,854         4,303         4,461         4,038           5,778         8,048         7,686         8,441         8,936         6,762         7,923         8,016         8,795         9,590           6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836	17.007	16 741	17.049	16.017	19.060	12 691	14 045	17 174	19.009	10 226
14,813         15,445         18,682         18,035         34,982         8,858         11,604         12,778         14,176         12,770         31,233           87,966         98,686         99,162         100,108         101,864         134,326         142,191         144,311         147,560         153,239           13,496         11,606         17,356         14,822         13,110         22,372         21,958         23,410         25,190         27,659           4,630         4,632         4,019         3,409         3,752         3,026         3,854         4,303         4,461         4,038           5,778         8,048         7,686         8,441         8,936         6,762         7,923         8,016         8,795         9,590           6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836           12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257           139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691										
87,966         98,686         99,162         100,108         101,864         134,326         142,191         144,311         147,560         153,239           13,496         11,606         17,356         14,822         13,110         22,372         21,958         23,410         25,190         27,659           4,630         4,632         4,019         3,409         3,752         3,026         3,854         4,303         4,461         4,038           5,778         8,048         7,686         8,441         8,936         6,762         7,923         8,016         8,795         9,590           6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836           12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257           139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691         217,105           353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536										
13,496       11,606       17,356       14,822       13,110       22,372       21,958       23,410       25,190       27,659         4,630       4,632       4,019       3,409       3,752       3,026       3,854       4,303       4,461       4,038         5,778       8,048       7,686       8,441       8,936       6,762       7,923       8,016       8,795       9,590         6,264       5,028       5,368       4,825       5,307       6,118       6,017       6,590       4,682       3,836         12,079       12,284       12,670       12,192       11,855       4,426       4,573       6,114       7,327       7,257         139,592       145,335       141,753       147,401       154,621       226,855       222,082       211,055       212,691       217,105         353,294       367,240       371,446       376,117       408,597       492,341       502,161       507,073       523,686       536,457         112,050       108,358       107,115       109,750       113,590       91,356       82,664       96,996       98,247       98,560         117,194       119,473       124,477       131,817       129,355 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>										
4,630         4,632         4,019         3,409         3,752         3,026         3,854         4,303         4,461         4,038           5,778         8,048         7,686         8,441         8,936         6,762         7,923         8,016         8,795         9,590           6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836           12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257           139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691         217,105           353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536,457           112,050         108,358         107,115         109,750         113,590         91,356         82,664         96,996         98,247         98,560           117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975 <t< td=""><td>87,966</td><td>98,686</td><td>99,162</td><td>100,108</td><td>101,864</td><td>134,326</td><td>142,191</td><td>144,311</td><td>147,560</td><td>153,239</td></t<>	87,966	98,686	99,162	100,108	101,864	134,326	142,191	144,311	147,560	153,239
6,264         5,028         5,368         4,825         5,307         6,118         6,017         6,590         4,682         3,836           12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257           139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691         217,105           353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536,457           112,050         108,358         107,115         109,750         113,590         91,356         82,664         96,996         98,247         98,560           117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975         108,629           166,740         166,055         174,973         186,477         187,257         117,108         119,385         123,097         125,358         130,085           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1,096,911						, -				
12,079         12,284         12,670         12,192         11,855         4,426         4,573         6,114         7,327         7,257           139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691         217,105           353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536,457           112,050         108,358         107,115         109,750         113,590         91,356         82,664         96,996         98,247         98,560           117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975         108,629           166,740         166,055         174,973         186,477         187,257         117,108         119,385         123,097         125,358         130,085           306,365         313,636         312,350         311,828         314,641         298,465         301,407         310,212         311,009         318,045           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1				,						
139,592         145,335         141,753         147,401         154,621         226,855         222,082         211,055         212,691         217,105           353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536,457           112,050         108,358         107,115         109,750         113,590         91,356         82,664         96,996         98,247         98,560           117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975         108,629           166,740         166,055         174,973         186,477         187,257         117,108         119,385         123,097         125,358         130,085           306,365         313,636         312,350         311,828         314,641         298,465         301,407         310,212         311,009         318,045           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1,096,911         1,133,699         1,161,275         1,191,776           275,911         286,299         293,317         336,351         340,689         319		-,	-,							
353,294         367,240         371,446         376,117         408,597         492,341         502,161         507,073         523,686         536,457           112,050         108,358         107,115         109,750         113,590         91,356         82,664         96,996         98,247         98,560           117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975         108,629           166,740         166,055         174,973         186,477         187,257         117,108         119,385         123,097         125,358         130,085           306,365         313,636         312,350         311,828         314,641         298,465         301,407         310,212         311,009         318,045           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1,096,911         1,133,699         1,161,275         1,191,776           275,911         286,299         293,317         336,351         340,689         319,493         343,466         381,977         430,347         445,249           455,183         458,532         476,911         488,404         503,733         432										
112,050 108,358 107,115 109,750 113,590 91,356 82,664 96,996 98,247 98,560 117,194 119,473 124,477 131,817 129,355 87,724 91,293 96,322 102,975 108,629 166,740 166,055 174,973 186,477 187,257 117,108 119,385 123,097 125,358 130,085 306,365 313,636 312,350 311,828 314,641 298,465 301,407 310,212 311,009 318,045 1,055,644 1,074,763 1,090,361 1,115,989 1,153,440 1,086,994 1,096,911 1,133,699 1,161,275 1,191,776 275,911 286,299 293,317 336,351 340,689 319,493 343,466 381,977 430,347 445,249 455,183 458,532 476,911 488,404 503,733 432,072 453,286 473,119 480,171 494,600 (16,790) (17,620) (19,245) (21,032) (24,451) (13,586) (13,767) (14,374) (17,642) (21,982) 1,180 1,476 3,495 90 1,442 2,233 8,989 12,434 10,421 9,119 159,192 161,999 174,728 178,363 184,751 92,373 97,850 106,059 109,489 114,699 556,292 566,689 579,750 625,450 636,661 647,839 694,124 747,097 793,808 812,288 1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065									•	
117,194         119,473         124,477         131,817         129,355         87,724         91,293         96,322         102,975         108,629           166,740         166,055         174,973         186,477         187,257         117,108         119,385         123,097         125,358         130,085           306,365         313,636         312,350         311,828         314,641         298,465         301,407         310,212         311,009         318,045           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1,096,911         1,133,699         1,161,275         1,191,776           275,911         286,299         293,317         336,351         340,689         319,493         343,466         381,977         430,347         445,249           455,183         458,532         476,911         488,404         503,733         432,072         453,286         473,119         480,171         494,600           (16,790)         (17,620)         (19,245)         (21,032)         (24,451)         (13,586)         (13,767)         (14,374)         (17,642)         (21,982)           1,59,192         161,999         174,728         178,363         184,751				,	,	,	,		5_5,555	555,151
166,740       166,055       174,973       186,477       187,257       117,108       119,385       123,097       125,358       130,085         306,365       313,636       312,350       311,828       314,641       298,465       301,407       310,212       311,009       318,045         1,055,644       1,074,763       1,090,361       1,115,989       1,153,440       1,086,994       1,096,911       1,133,699       1,161,275       1,191,776         275,911       286,299       293,317       336,351       340,689       319,493       343,466       381,977       430,347       445,249         455,183       458,532       476,911       488,404       503,733       432,072       453,286       473,119       480,171       494,600         (16,790)       (17,620)       (19,245)       (21,032)       (24,451)       (13,586)       (13,767)       (14,374)       (17,642)       (21,982)         1,180       1,476       3,495       90       1,442       2,233       8,989       12,434       10,421       9,119         159,192       161,999       174,728       178,363       184,751       92,373       97,850       106,059       109,489       114,699         556,292	112,050	108,358	107,115	109,750	113,590		82,664	96,996	98,247	98,560
306,365         313,636         312,350         311,828         314,641         298,465         301,407         310,212         311,009         318,045           1,055,644         1,074,763         1,090,361         1,115,989         1,153,440         1,086,994         1,096,911         1,133,699         1,161,275         1,191,776           275,911         286,299         293,317         336,351         340,689         319,493         343,466         381,977         430,347         445,249           455,183         458,532         476,911         488,404         503,733         432,072         453,286         473,119         480,171         494,600           (16,790)         (17,620)         (19,245)         (21,032)         (24,451)         (13,586)         (13,767)         (14,374)         (17,642)         (21,982)           1,180         1,476         3,495         90         1,442         2,233         8,989         12,434         10,421         9,119           159,192         161,999         174,728         178,363         184,751         92,373         97,850         106,059         109,489         114,699           556,292         566,689         579,750         625,450         636,661         647,839<										
1,055,644       1,074,763       1,090,361       1,115,989       1,153,440       1,086,994       1,096,911       1,133,699       1,161,275       1,191,776         275,911       286,299       293,317       336,351       340,689       319,493       343,466       381,977       430,347       445,249         455,183       458,532       476,911       488,404       503,733       432,072       453,286       473,119       480,171       494,600         (16,790)       (17,620)       (19,245)       (21,032)       (24,451)       (13,586)       (13,767)       (14,374)       (17,642)       (21,982)         1,180       1,476       3,495       90       1,442       2,233       8,989       12,434       10,421       9,119         159,192       161,999       174,728       178,363       184,751       92,373       97,850       106,059       109,489       114,699         556,292       566,689       579,750       625,450       636,661       647,839       694,124       747,097       793,808       812,288         1,611,936       1,641,452       1,670,111       1,741,439       1,790,101       1,734,832       1,791,035       1,880,796       1,955,083       2,004,065 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td>							,			
275,911         286,299         293,317         336,351         340,689         319,493         343,466         381,977         430,347         445,249           455,183         458,532         476,911         488,404         503,733         432,072         453,286         473,119         480,171         494,600           (16,790)         (17,620)         (19,245)         (21,032)         (24,451)         (13,586)         (13,767)         (14,374)         (17,642)         (21,982)           1,180         1,476         3,495         90         1,442         2,233         8,989         12,434         10,421         9,119           159,192         161,999         174,728         178,363         184,751         92,373         97,850         106,059         109,489         114,699           556,292         566,689         579,750         625,450         636,661         647,839         694,124         747,097         793,808         812,288           1,611,936         1,641,452         1,670,111         1,741,439         1,790,101         1,734,832         1,791,035         1,880,796         1,955,083         2,004,065										
455,183       458,532       476,911       488,404       503,733       432,072       453,286       473,119       480,171       494,600         (16,790)       (17,620)       (19,245)       (21,032)       (24,451)       (13,586)       (13,767)       (14,374)       (17,642)       (21,982)         1,180       1,476       3,495       90       1,442       2,233       8,989       12,434       10,421       9,119         159,192       161,999       174,728       178,363       184,751       92,373       97,850       106,059       109,489       114,699         556,292       566,689       579,750       625,450       636,661       647,839       694,124       747,097       793,808       812,288         1,611,936       1,641,452       1,670,111       1,741,439       1,790,101       1,734,832       1,791,035       1,880,796       1,955,083       2,004,065	1,055,644		1,090,361	1,115,989	1,153,440		1,096,911	1,133,699	1,161,275	1,191,776
(16,790)     (17,620)     (19,245)     (21,032)     (24,451)     (13,586)     (13,767)     (14,374)     (17,642)     (21,982)       1,180     1,476     3,495     90     1,442     2,233     8,989     12,434     10,421     9,119       159,192     161,999     174,728     178,363     184,751     92,373     97,850     106,059     109,489     114,699       556,292     566,689     579,750     625,450     636,661     647,839     694,124     747,097     793,808     812,288       1,611,936     1,641,452     1,670,111     1,741,439     1,790,101     1,734,832     1,791,035     1,880,796     1,955,083     2,004,065		,				,				
1,186       1,476       3,495       90       1,442       2,233       8,989       12,434       10,421       9,119         159,192       161,999       174,728       178,363       184,751       92,373       97,850       106,059       109,489       114,699         556,292       566,689       579,750       625,450       636,661       647,839       694,124       747,097       793,808       812,288         1,611,936       1,641,452       1,670,111       1,741,439       1,790,101       1,734,832       1,791,035       1,880,796       1,955,083       2,004,065									,	
159,192     161,999     174,728     178,363     184,751     92,373     97,850     106,059     109,489     114,699       556,292     566,689     579,750     625,450     636,661     647,839     694,124     747,097     793,808     812,288       1,611,936     1,641,452     1,670,111     1,741,439     1,790,101     1,734,832     1,791,035     1,880,796     1,955,083     2,004,065										
1,611,936 1,641,452 1,670,111 1,741,439 1,790,101 1,734,832 1,791,035 1,880,796 1,955,083 2,004,065								,		
	556,292	566,689	579,750	625,450	636,661	647,839	694,124	747,097	793,808	812,288
4,570 1,427 2,601 6,966 (1,434) 78,913 69,840 99,403 101,199 107,450	1,611,936	1,641,452	1,670,111	1,741,439	1,790,101	1,734,832	1,791,035	1,880,796	1,955,083	2,004,065
	4,570	1,427	2,601	6,966	(1,434)	78,913	69,840	99,403	101,199	107,450

#### **TABLE 51.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		А	II Mining <sup>2</sup>		
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
		(million do	ollars)		
Net sales, receipts, and operating revenues	20,123 2,935	21,903 3,175	21,705 3,252	23,637 3,229	26,368 3,289
general, and administrative expenses	15,193	16,983	16,137	17,249	18,337
Income (or loss) from operations	1,994	1,745	2,316	3,159	4,741
Interest expense	1,431 1,516	1,406 119	1,414 971	1,518 1,832	1,392 1,293
Income (or loss) before income taxes	2,079	457	1,873	3,472	4,643
Provision for current and deferred domestic income taxes	442	64	428	1,007	1,296
Income (or loss) after income taxes	1,637	394	1,444	2,466	3,347
Cash dividends charged to retained earnings in current quarter	715	1,039	716	979	560
Net income retained in business	922	(645)	729	1,487	2,787
Retained earnings at beginning of quarter	14,003	15,763	16,452	16,509	18,260
noncash dividends, etc	(383) 14,542	728 15,846	70 17,250	18,280	(421) 20,626
Netalieu earlings at end of quarter	14,542	(percent of n		10,200	20,020
INCOME STATEMENT IN RATIO FORMAT		(percent or in	et sales)		
Net sales, receipts, and operating revenues	100.0 14.6 75.5	100.0 14.5 77.5	100.0 15.0 74.3	100.0 13.7 73.0	100.0 12.5 69.5
Income (or loss) from operations	9.9	8.0	10.7	13.4	18.0
Interest expense	7.1 7.5	6.4 0.5	6.5 4.5	6.4 7.7	5.3 4.9
Income (or loss) before income taxes	10.3	2.1	8.6	14.7	17.6
Provision for current and deferred domestic income taxes	2.2	0.3	2.0	4.3	4.9
Income (or loss) after income taxes	8.1	1.8	6.7	10.4	12.7
		(percer	nt)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period:  Before income taxes	10.85 8.54	2.30 1.98	9.03 6.96	16.11 11.44	20.33 14.66
Annual rate of profit on total assets:  Before income taxes	4.26 3.35	0.92 0.79	3.70 2.85	6.62 4.70	8.67 6.25
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.18	1.16	1.22	1.26	1.26
Total cash, U.S. Government and other securities to total current liabilities	0.24	0.20	0.23	0.23	0.21
Total stockholders' equity to total debt	1.11	1.15	1.22	1.23	1.37

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

									I					
	All W	holesale Ti	rade <sup>2</sup>		W	/holesale T	rade, Dura	ble Goods	2	Who	olesale Tra	de, Nondur	able Good	s²
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million	dollars)				(million	dollars)				(million	dollars)		
291,516 3,330	314,580 3,340	309,483 3,440	321,511 3,445	325,064 3,610	142,503 1,893	150,115 1,877	146,148 1,985	153,399 1,970	158,582 2,101	149,013 1,437	164,465 1,463	163,335 1,455	168,112 1,474	166,481 1,509
280,359	303,379	297,820	307,748	311,234	136,315	143,594	139,794	145,977	150,327	144,044	159,784	158,026	161,771	160,907
7,827	7,861	8,224	10,318	10,219	4,295	4,644	4,369	5,452	6,154	3,532	3,217	3,855	4,867	4,065
2,917 2,186	3,280 1,234	3,536 3,553	3,429 865	3,963 2,196	1,624 1,012	1,812 1,140	1,971 2,168	1,914 273	2,418 1,021	1,293 1,174	1,468 94	1,565 1,385	1,515 592	1,545 1,176
7,096	5,815	8,240	7,755	8,453	3,683	3,973	4,566	3,811	4,756	3,413	1,843	3,675	3,944	3,696
2,267	2,489	3,274	2,999	3,076	1,150	1,316	2,145	1,779	1,864	1,117	1,173	1,129	1,219	1,213
4,829	3,327	4,966	4,756	5,376	2,533	2,657	2,421	2,032	2,893	2,295	670	2,546	2,725	2,484
1,582	2,483	1,952	2,074	1,370	706	1,572	1,115	911	684	877	911	837	1,163	687
3,246	844	3,014	2,682	4,006	1,828	1,085	1,305	1,121	2,209	1,419	(241)	1,708	1,561	1,797
74,425	78,225	78,427	81,716	83,685	31,498	33,133	34,158	36,374	37,472	42,927	45,092	44,269	45,343	46,213
(548)	(1,035)	(778)	(610)	(627)	(325)	(349)	(514)	(6)	(358)	(223)	(686)	(264)	(603)	(270)
77,123	78,035	80,663	83,789	87,064	33,000	33,869	34,949	37,488	39,324	44,123	44,165	45,714	46,301	47,740
'	(percent of	net sales)			(	percent of	net sales)			(	percent of	net sales)		
100.0	100.0	100.0 1.1	100.0	100.0 1.1	100.0 1.3	100.0 1.3	100.0	100.0 1.3	100.0 1.3	100.0	100.0	100.0	100.0	100.0
96.2	96.4 2.5	96.2 2.7	95.7 3.2	95.7 3.1	95.7 3.0	95.7 3.1	95.7 3.0	95.2 3.6	94.8 3.9	96.7 2.4	97.2 2.0	96.7 2.4	96.2	96.7 2.4
1.0	1.0	1.1	1.1	1.2	1.1	1.2	1.3	1.2	1.5	0.9	0.9	1.0	0.9	0.9
0.7	0.4	1.1	0.3	0.7	0.7	0.8	1.5	0.2	0.6	0.8	0.1	0.8	0.4	0.7
2.4	1.8	2.7	2.4	2.6	2.6	2.6	3.1	2.5	3.0	2.3	1.1	2.2	2.3	2.2
0.8	0.8 1.1	1.1	0.9 1.5	0.9 1.7	0.8	0.9	1.5	1.2	1.2 1.8	0.7 1.5	0.7	0.7 1.6	0.7 1.6	0.7 1.5
1.7	(perc		1.5	1.7	1.0	(perc		1.3	1.0	1.5	(perc		1.0	1.5
	(регс	.em,				(рего	enty				(рего	ent)		
16.21 11.03	13.11 7.50	18.22 10.98	16.86 10.34	18.00 11.45	14.90 10.25	15.79 10.56	17.71 9.39	14.36 7.66	17.57 10.68	17.90 12.04	9.59 3.49	18.89 13.09	20.26 13.99	18.60 12.50
5.53 3.76	4.40 2.52	6.13 3.70	5.72 3.51	6.11 3.88	5.13 3.53	5.46 3.65	6.10 3.23	4.99 2.66	6.07 3.69	6.02 4.05	3.10 1.13	6.17 4.27	6.65 4.59	6.15 4.13
1.35	1.35	1.35	1.35	1.36	1.35	1.35	1.34	1.33	1.34	1.36	1.35	1.38	1.38	1.40
0.14	0.15	0.15	0.15	0.14	0.13	0.14	0.13	0.13	0.12	0.15	0.16	0.17	0.17	0.16
1.08	1.09	1.09	1.11	1.13	1.14	1.18	1.18	1.18	1.17	1.02	0.98	1.00	1.03	1.07

#### **TABLE 51.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN MINING, ALL WHOLESALE TRADE, AND SIC MAJOR GROUPS 50, 51, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		A	All Mining <sup>2</sup>		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	3,561 648	3,019 750	3,175 1,331	4,207 711	4,013 669
Total cash on hand and in U.S. banks	4,209	3,769	4,506	4,918	4,682
Other short-term financial investments, including marketable and government securities, commercial paper, etc	2,142	1,663	1,329	1,338	1,277
Total cash, U.S. Government and other securities	6,351	5,432	5,835	6,256	5,959
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	12,678 5,022 7,688	13,456 4,833 7,843	13,599 4,773 7,251	14,959 4,884 7,419	16,491 4,616 8,446
Total current assets	31,739	31,564	31,458	33,518	35,511
Depreciable and amortizable fixed assets, including construction in progress Land and mineral rights	168,653 45,664 103,844	168,246 47,746 104,236	170,144 48,663 105,843	174,804 48,018 107,216	178,666 45,195 105,398
Net property, plant, and equipment	110,474	111,755	112,965	115,606	118,463
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	53,174	56,417	58,201	60,794	60,314
Total Assets	195,387	199,736	202,624	209,918	214,289
LIABILITIES AND STOCKHOLDERS' EQUITY  Short-term debt, original maturity of 1 year or less:					
a. Loans from banks. b. Other short-term debt, including commercial paper  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments. Installments, due in 1 year or less, on long-term debt:	1,515 2,248 9,262 609	1,534 2,757 10,690 951	1,843 1,493 9,824 1,402	510 2,738 10,869 1,484	494 2,512 11,937 1,639
a. Loans from banksb. Other long-term debt	1,577 2,713 9,004	974 1,544 8,645	621 1,718 8,853	784 1,851 8,446	654 1,894 8,992
Total current liabilities	26,927	27,095	25,754	26,682	28,121
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and minority stockholders' interest in consolidated domestic corporations	21,587 39,280 30,970	24,040 38,114 31,011	24,272 38,306 31,304	23,529 40,549 32,966	20,770 40,221 33,834
Total liabilities	118,764	120,259	119,636	123,726	122,947
Capital stock and other capital (less treasury stock)	62,081 14,542	63,631 15,846	65,739 17,250	67,912 18,280	70,717 20,626
Stockholders' equity	76,622	79,477	82,988	86,193	91,342
Total Liabilities and Stockholders' Equity	195,387	199,736	202,624	209,918	214,289
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	4,812	4,469	5,704	6,836	7,390
SELECTED BALANCE SHEET RATIOS		(percent of to	tai assets)		
Total cash, U.S. Government and other securities Trade accounts and trade notes receivable Inventories Total current assets Net property, plant, and equipment Short-term debt, including installments on long-term debt Total current liabilities Long-term debt. Total liabilities. Stockholders' equity	3.3 6.5 2.6 16.2 56.5 4.1 13.8 31.2 60.8 39.2	2.7 6.7 2.4 15.8 56.0 3.4 13.6 31.1 60.2 39.8	2.9 6.7 2.4 15.5 55.8 2.8 12.7 30.9 59.0 41.0	3.0 7.1 2.3 16.0 55.1 2.8 12.7 30.5 58.9 41.1	2.8 7.7 2.2 16.6 55.3 2.6 13.1 28.5 57.4 42.6

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.
<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

	All W	holesale T	rade <sup>2</sup>		W	/holesale T	rade, Dura	ble Goods	2	Who	olesale Trad	de, Nondur	able Good	s²
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000
	(million					(million					(million			
13,621 5,302	15,298 5,794	15,397 7,004	15,797 4,859	15,802 4,238	8,703 2,218	9,138 2,653	9,014 2,945	8,680 1,574	8,911 1,490	4,918 3,084	6,160 3,142	6,383 4,059	7,116 3,285	6,891 2,747
18,923	21,092	22,401	20,656	20,040	10,921	11,790	11,959	10,254	10,402	8,002	9,302	10,443	10,401	9,638
12,376	13,587	12,601	13,628	12,921	6,518	7,369	6,590	7,562	7,216	5,858	6,218	6,011	6,067	5,706
31,299	34,679	35,002	34,284	32,961	17,439	19,159	18,549	17,816	17,617	13,860	15,520	16,453	16,468	15,344
120,329 118,605 28,682	123,704 124,285 28,069	126,196 123,360 31,075	127,361 124,495 32,088	130,880 128,732 34,099	69,050 72,061 18,015	68,573 73,932 17,334	71,048 74,429 19,984	72,804 75,921 21,082	75,819 78,659 22,629	51,279 46,544 10,667	55,130 50,353 10,735	55,148 48,931 11,091	54,558 48,574 11,006	55,061 50,073 11,471
298,916	310,737	315,633	318,228	326,672	176,566	178,999	184,010	187,623	194,724	122,350	131,738	131,623	130,605	131,948
153,965 8,803 71,722	155,289 8,477 73,326	157,148 8,568 74,620	159,669 8,662 76,430	162,386 9,011 78,160	79,361 3,904 36,709	79,309 3,505 37,346	80,511 3,605 38,190	82,250 3,642 39,328	84,683 3,871 40,637	74,604 4,899 35,013	75,980 4,972 35,980	76,637 4,963 36,430	77,419 5,020 37,101	77,703 5,140 37,524
91,046	90,439	91,096	91,901	93,237	46,556	45,468	45,925	46,564	47,917	44,490	44,971	45,171	45,338	45,320
123,757	127,577	130,864	132,559	133,632	63,901	66,525	69,385	71,278	70,625	59,856	61,053	61,479	61,282	63,008
513,719	528,754	537,593	542,689	553,541	287,023	290,992	299,320	305,465	313,266	226,696	237,762	238,273	237,225	240,275
30,574 28,048	32,196 25,698	32,840 24,187	32,927 24,940	33,882 25,376	18,640 16,833	19,408 14,837	20,634 14,560	21,810 15,457	22,684 16,621	11,933 11,215	12,788 10,861	12,205 9,627	11,117 9,483	11,198 8,755
97,735 2,320	104,507 2,767	106,449 3,271	107,444 2,907	109,790 2,959	53,214 1,191	55,325 1,400	57,250 1,748	57,403 1,794	59,017 1,815	44,521 1,129	49,182 1,367	49,198 1,523	50,041 1,114	50,773 1,144
5,806 5,521 51,253	5,368 5,519 53,962	5,956 6,735 53,702	6,690 6,690 54,392	6,404 6,158 55,344	4,166 2,652 34,499	3,345 2,726 35,562	3,695 3,729 36,015	4,368 3,902 36,327	4,494 4,332 36,891	1,640 2,869 16,753	2,022 2,793 18,400	2,260 3,006 17,687	2,323 2,788 18,065	1,910 1,826 18,453
221,257	230,015	233,140	235,991	239,913	131,196	132,603	137,633	141,061	145,853	90,061	97,412	95,507	94,930	94,059
39,110 52,794	38,814 55,747	40,769 55,179	42,215 51,835	42,381 52,107	21,889 22,723	21,216 23,678	22,700 22,422	23,702 20,679	23,672 20,478	17,221 30,071	17,598 32,070	18,068 32,757	18,513 31,156	18,710 31,629
25,458	26,718	27,570	28,645	31,340	12,359	12,866	13,427	13,894	14,956	13,099	13,852	14,142	14,751	16,384
338,619 97,977	351,294 99,426	356,657 100,273	358,687 100,214	365,741 100,737	188,166 65,857	190,363 66,760	196,182 68,189	199,337 68,640	204,959 68,983	150,453 32,120	160,931 32,666	160,475 32,084	159,350 31,573	160,782 31,754
77,123	78,035	80,663	83,789	87,064	33,000	33,869	34,949	37,488	39,324	44,123	44,165	45,714	46,301	47,740
175,100 513,719	177,460 528,754	180,936 537,593	184,002 542,689	187,800 553,541	98,857 287,023	100,629 290,992	103,138 299,320	106,128 305,465	108,307 313,266	76,243 226,696	76,831 237,762	77,798 238,273	77,874 237,225	79,494 240,275
010,710	020,704	007,000	042,000	000,041	201,020	230,332	200,020	300,400	010,200	220,030	201,102	200,270	201,220	240,270
77,659	80,722	82,493	82,237	86,759	45,370	46,396	46,377	46,562	48,871	32,289	34,326	36,116	35,675	37,889
"	percent of t	otal assets	s)		(p	ercent of to	otal assets	)		(p	ercent of to	otal assets	)	
6.1 23.4 23.1 58.2 17.7	6.6 23.4 23.5 58.8 17.1	6.5 23.5 22.9 58.7 16.9	6.3 23.5 22.9 58.6 16.9	6.0 23.6 23.3 59.0 16.8	6.1 24.1 25.1 61.5 16.2	6.6 23.6 25.4 61.5 15.6	6.2 23.7 24.9 61.5 15.3	5.8 23.8 24.9 61.4 15.2	5.6 24.2 25.1 62.2 15.3	6.1 22.6 20.5 54.0 19.6	6.5 23.2 21.2 55.4 18.9	6.9 23.1 20.5 55.2 19.0	6.9 23.0 20.5 55.1 19.1	6.4 22.9 20.8 54.9 18.9
13.6 43.1 17.9 65.9 34.1	13.0 43.5 17.9 66.4 33.6	13.0 43.4 17.8 66.3 33.7	13.1 43.5 17.3 66.1 33.9	13.0 43.3 17.1 66.1 33.9	14.7 45.7 15.5 65.6 34.4	13.9 45.6 15.4 65.4 34.6	14.2 46.0 15.1 65.5 34.5	14.9 46.2 14.5 65.3 34.7	15.4 46.6 14.1 65.4 34.6	12.2 39.7 20.9 66.4 33.6	12.0 41.0 20.9 67.7 32.3	11.4 40.1 21.3 67.3 32.7	10.8 40.0 20.9 67.2 32.8	9.9 39.1 21.0 66.9 33.1

#### **TABLE 52.0—INCOME STATEMENT**

FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		All	Retail Trade <sup>2</sup>		
Item	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>
		(million d	lollars)		
Net sales, receipts, and operating revenues	299,742 6,351	344,636 6,631	314,365 6,605	324,405 6,800	
general, and administrative expenses	279,449	317,036	294,499	303,549	
Income (or loss) from operations	13,942	20,969	13,262	14,056	
Interest expense	3,641 2,459	3,808 2,057	3,779 1,373	4,153 981	
Income (or loss) before income taxes	12,760	19,218	10,855	10,884	
Provision for current and deferred domestic income taxes	4,859	7,329	4,641	4,487	
Income (or loss) after income taxes	7,900	11,889	6,214	6,396	
Cash dividends charged to retained earnings in current quarter	1,579	1,423	1,230	1,420	
Net income retained in business	6,321	10,466	4,984	4,977	
Retained earnings at beginning of quarter	144,952	151,958	159,668	156,454	
noncash dividends, etc	(1,136) 150,138	(2,145) 160,279	(6,584) 158,069	(1,574) 159,857	
Retained carmings at one or quarter	100,100	(percent of r		100,007	
INCOME STATEMENT IN RATIO FORMAT		(percent or r	iet sales)		
Net sales, receipts, and operating revenues  Depreciation, depletion, and amortization of property, plant, and equipment  All other operating costs and expenses	100.0 2.1 93.2	100.0 1.9 92.0	100.0 2.1 93.7	100.0 2.1 93.6	
Income (or loss) from operations	4.7	6.1	4.2	4.3	
Interest expense All other nonoperating income (expense)	1.2 0.8	1.1 0.6	1.2 0.4	1.3 0.3	
Income (or loss) before income taxes	4.3	5.6	3.5	3.4	
Provision for current and deferred domestic income taxes	1.6	2.1	1.5	1.4	
Income (or loss) after income taxes	2.6	3.4	2.0	2.0	
		(perce	ent)		
OPERATING RATIOS (see explanatory notes)					
Annual rate of profit on stockholders' equity at end of period: Before income taxes	23.16 14.34	33.41 20.67	18.79 10.75	18.72 11.00	
Annual rate of profit on total assets:  Before income taxes.  After income taxes.	8.22 5.09	12.34 7.63	6.92 3.96	6.85 4.03	
BALANCE SHEET RATIOS (based on succeeding table)					
Total current assets to total current liabilities	1.40	1.41	1.40	1.40	
Total cash, U.S. Government and other securities to total current liabilities	0.11	0.13	0.12	0.11	
Total stockholders' equity to total debt	1.10	1.19	1.16	1.12	

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>4</sup>See Publication Schedule, page IX. Third quarter estimates for retail trade will be published in the fourth quarter publication.

	General N	lerchandis	e Stores			Retai	I Food Sto	res			All Oth	er Retail Tr	ade <sup>2</sup>	
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000 <sup>4</sup>	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>
	(million	dollars)				(million o	dollars)				(million	dollars)		
96,300 1,913	123,547 1,997	97,211 1,907	102,207 1,990		70,138 1,502	76,477 1,590	75,623 1,651	78,459 1,664		133,304 2,936	144,612 3,043	141,532 3,047	143,738 3,146	
89,748	112,185	90,929	96,124		66,050	71,508	71,306	73,762		123,651	133,342	132,264	133,664	
4,638	9,364	4,375	4,094		2,586	3,379	2,666	3,033		6,717	8,226	6,221	6,929	
1,336 899	1,376 812	1,291 650	1,334 835		807 238	836 135	849 (44)	971 (220)		1,498 1,322	1,596 1,109	1,639 767	1,849 365	
4,201	8,801	3,734	3,595		2,017	2,677	1,773	1,843		6,541	7,740	5,349	5,446	
1,555	3,212	1,399	1,327		787	976	844	752		2,516	3,141	2,397	2,408	
2,646	5,589	2,335	2,268		1,230	1,701	928	1,091		4,025	4,599	2,951	3,038	
620	559	599	595		218	460	278	382		741	405	353	443	
2,026	5,031	1,736	1,673		1,011	1,241	650	709		3,284	4,194	2,598	2,594	
55,935	57,940	62,325	63,263		19,690	20,620	21,589	21,947		69,327	73,398	75,754	71,245	
(359)	(640)	(649)	(917)		(107)	(218)	(207)	12		(670)	(1,287)	(5,728)	(670)	
57,602	62,331	63,412	64,019		20,595	21,643	22,032	22,669		71,941	76,305	72,625	73,169	
(	(percent of	net sales)			(	(percent of net sales)				(	percent of	net sales)		
100.0	100.0	100.0	100.0		100.0	100.0	100.0	100.0		100.0	100.0	100.0	100.0	
2.0 93.2	1.6 90.8	2.0 93.5	1.9 94.0		2.1 94.2	2.1 93.5	2.2 94.3	2.1 94.0		2.2 92.8	2.1 92.2	2.2 93.5	2.2 93.0	
4.8	7.6	4.5	4.0		3.7	4.4	3.5	3.9		5.0	5.7	4.4	4.8	
1.4 0.9	1.1 0.7	1.3 0.7	1.3 0.8		1.2 0.3	1.1 0.2	1.1 (0.1)	1.2 (0.3)		1.1 1.0	1.1 0.8	1.2 0.5	1.3 0.3	
4.4	7.1	3.8	3.5		2.9	3.5	2.3	2.3		4.9	5.4	3.8	3.8	
1.6	2.6	1.4	1.3		1.1	1.3	1.1	1.0		1.9	2.2	1.7	1.7	
2.7	4.5	2.4	2.2		1.8	2.2	1.2	1.4		3.0	3.2	2.1	2.1	
	(perc	ent)				(perce	ent)				(perc	ent)		
21.52 13.55	42.29 26.86	17.77 11.11	17.16 10.82		25.85 15.76	33.82 21.49	21.64 11.33	22.00 13.02		23.56 14.50	26.88 15.97	18.72 10.33	18.90 10.54	
7.14 4.50	15.52 9.85	6.50 4.06	6.29 3.97		7.28 4.44	9.38 5.96	6.23 3.26	6.18 3.66		9.52 5.86	10.98 6.52	7.53 4.16	7.58 4.23	
1.45	1.51	1.48	1.47		1.12	1.12	1.11	1.12		1.44	1.44	1.44	1.43	
0.04	0.06	0.05	0.05		0.16	0.16	0.16	0.17		0.15	0.17	0.15	0.14	
1.02	1.20	1.16	1.15		0.70	0.68	0.71	0.68		1.40	1.48	1.41	1.36	

#### **TABLE 52.1—BALANCE SHEET**

## FOR CORPORATIONS INCLUDED IN RETAIL TRADE, SIC MAJOR GROUPS 53, 54, AND ALL OTHER RETAIL TRADE, ASSETS \$50 MILLION AND OVER<sup>1</sup>

		All	Retail Trade <sup>2</sup>		
ltem	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>
ASSETS		(million d	ollars)		
Cash and demand deposits in the United States	16,215 1,416	18,812 1,855	16,490 1,735	15,940 1,420	
Total cash on hand and in U.S. banks	17,631	20,667	18,225	17,360	
Other short-term financial investments, including marketable and government securities, commercial paper, etc.	2,788	3,357	3,468	3,331	
Total cash, U.S. Government and other securities	20,418	24,024	21,693	20,691	
Trade accounts and trade notes receivable (less allowances for doubtful receivables)	55,070 172,636	54,926 163,563	53,653 168,614	54,701 169,341	
All other current assets	20,922	21,413	20,256	18,865	
Total current assets	269,046	263,927	264,215	263,598	
Depreciable and amortizable fixed assets, including construction in progress	333,148 35,760 129,611	337,888 36,100 129,216	344,634 36,743 133,739	351,819 37,650 138,992	
Net property, plant, and equipment	239,297	244,772	247,638	250,477	
All other noncurrent assets, including investment in nonconsolidated entities, long-term investments, intangibles, etc.	112,616	114,230	115 715	121,284	
Total Assets	620,958	622,928	115,715 627,568	635,359	
LIABILITIES AND STOCKHOLDERS' EQUITY	020,930	022,920	027,300	033,339	
Short-term debt, original maturity of 1 year or less:  a. Loans from banks.  b. Other short-term debt, including commercial paper.  Trade accounts and trade notes payable. Income taxes accrued, prior and current years, net of payments.  Installments, due in 1 year or less, on long-term debt:  a. Loans from banks.	5,665 17,295 93,638 4,499 5,079	5,088 12,182 90,510 6,397 4,902	5,816 15,138 90,750 6,531 5,133	6,273 16,755 88,502 5,935	
b. Other long-term debt All other current liabilities, including excise and sales taxes, and accrued expenses	8,093 58,527	10,337 57,298	10,278 54,888	10,013 56,067	
Total current liabilities	192,797	186,715	188,534	188,684	
Long-term debt (due in more than 1 year): a. Loans from banks. b. Other long-term debt All other noncurrent liabilities, including deferred income taxes, capitalized leases, and	37,096 127,226	36,808 124,293	39,123 123,710	39,465 129,195	
minority stockholders' interest in consolidated domestic corporations	43,493	45,038	45,059	45,421	
Total liabilities.  Capital stock and other capital (less treasury stock)	400,612 70,209	392,855 69,794	396,426 73,074	402,765 72,737	
Retained earnings	150,138	160,279	158,069	159,857	
Stockholders' equity	220,347	230,073	231,142	232,594	
Total Liabilities and Stockholders' Equity	620,958	622,928	627,568	635,359	
NET WORKING CAPITAL					
Excess of total current assets over total current liabilities	76,249	77,212	75,681	74,914	
SELECTED BALANCE SHEET RATIOS		(percent of to	tal assets)		
Total cash, U.S. Government and other securities.  Trade accounts and trade notes receivable. Inventories.  Total current assets  Net property, plant, and equipment Short-term debt, including installments on long-term debt  Total current liabilities. Long-term debt.  Total liabilities Stockholders' equity.	3.3 8.9 27.8 43.3 38.5 5.8 31.0 26.5 64.5 35.5	3.9 8.8 26.3 42.4 39.3 5.2 30.0 25.9 63.1 36.9	3.5 8.5 26.9 42.1 39.5 5.8 30.0 25.9 63.2 36.8	3.3 8.6 26.7 41.5 39.4 6.0 29.7 26.5 63.4 36.6	

<sup>&</sup>lt;sup>1</sup>These tables only include estimates for corporations with assets of \$50 million or over at the time of sample selection.

<sup>2</sup>Prior quarters' data are revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>3</sup>Revised to reflect additional information and/or corrections submitted by respondents subsequent to last quarter's publication.

<sup>4</sup>See Publication Schedule, page IX. Third quarter estimates for retail trade will be published in the fourth quarter publication.

	General I	/lerchandis	e Stores <sup>2</sup>			Reta	il Food Sto	res			All Oth	er Retail Tr	ade <sup>2</sup>	
3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>	3Q 1999	4Q 1999	1Q 2000 <sup>3</sup>	2Q 2000	3Q 2000⁴	3Q 1999	4Q 1999	1Q 2000	2Q 2000	3Q 2000 <sup>4</sup>
	(million	dollars)				(million	dollars)				(million	dollars)		
2,688	4,036 82	3,112 35	3,090 144		3,474 574	3,554 545	3,418 563	3,637 561		10,052 839	11,223 1,228	9,960 1,137	9,213 715	
2,691	4,117	3,147	3,233		4,048	4,098	3,981	4,199		10,891	12,451	11,097	9,928	
285	273	446	271		766	811	806	874		1,737	2,273	2,216	2,186	
2,976	4,390	3,593	3,504		4,814	4,909	4,787	5,072		12,628	14,725	13,314	12,114	
30,903 72,392 8,525	29,062 61,789 8,934	28,208 66,570 8,020	28,951 64,513 6,272		3,972 22,188 2,450	4,063 22,617 2,917	4,311 22,028 2,360	4,670 21,950 2,388		20,195 78,056 9,946	21,801 79,157 9,561	21,133 80,016 9,876	21,081 82,878 10,206	
114,796	104,176	106,391	103,240		33,424	34,506	33,486	34,080		120,826	125,245	124,339	126,278	
111,897 10,861 40,517	112,244 11,141 38,948	114,381 11,561 40,358	117,190 11,888 42,768		83,116 7,139 35,420	86,358 7,368 36,888	88,123 7,574 38,249	90,220 7,755 39,084		138,135 17,760 53,674	139,286 17,591 53,380	142,129 17,607 55,133	144,409 18,007 57,140	
82,241	84,437	85,585	86,310		54,835	56,837	57,449	58,891		102,221	103,498	104,604	105,276	
38,190	38,246	37,824	39,016		22,637	22,796	22,889	26,310		51,789	53,188	55,002	55,958	
235,227	226,858	229,800	228,565		110,896	114,140	113,824	119,282		274,836	281,930	283,944	287,512	
648	102	433	212		316	328	289	200		4,702	4,658	5,094	5,860	
12,653 37,753 1,365	7,538 32,660 2,876	9,928 33,972 2,947	10,947 31,733 2,685		241 16,194 917	564 16,146 681	702 15,854 951	444 16,417 773		4,702 4,401 39,692 2,217	4,058 4,080 41,704 2,841	4,508 40,923 2,632	5,860 5,364 40,352 2,477	
415 4,214 22,105	345 5,806 19,747	229 6,079 18,154	196 5,393 18,847		451 1,724 9,963	551 2,096 10,449	425 1,786 10,164	450 1,660 10,614		4,214 2,155 26,459	4,007 2,435 27,101	4,479 2,413 26,569	4,494 2,960 26,605	
79,152	69,073	71,742	70,014		29,806	30,816	30,173	30,558		83,839	86,826	86,619	88,112	
5,538 52,974	4,084 51,365	4,607 51,051	4,954 51,384		7,833 34,159	9,290 33,798	9,636 33,004	8,787 37,744		23,725 40,094	23,435 39,130	24,880 39,655	25,724 40,067	
19,470	19,093	18,323	18,410		7,883	8,572	8,242	8,676		16,140	17,374	18,494	18,335	
157,134	143,614	145,723	144,762		79,680	82,476	81,056	85,765		163,797	166,764	169,647	172,239	
20,491 57,602	20,913 62,331	20,665 63,412	19,785 64,019		10,621 20,595	10,021 21,643	10,737 22,032	10,847 22,669		39,097 71,941	38,860 76,305	41,673 72,625	42,105 73,169	
78,093	83,244	84,077	83,804		31,216	31,664	32,768	33,516		111,038	115,166	114,297	115,274	
235,227	226,858	229,800	228,565		110,896	114,140	113,824	119,282		274,836	281,930	283,944	287,512	
35,644	35,103	34,648	33,226		3,618	3,690	3,313	3,522		36,987	38,418	37,720	38,166	
(1	percent of	total assets	s)		(p	ercent of to	otal assets	)		(p	ercent of t	otal assets	)	
1.3 13.1 30.8 48.8 35.0 7.6 33.6 24.9 66.8 33.2	1.9 12.8 27.2 45.9 37.2 6.1 30.4 24.4 63.3 36.7	1.6 12.3 29.0 46.3 37.2 7.3 31.2 24.2 63.4 36.6	1.5 12.7 28.2 45.2 37.8 7.3 30.6 24.6 63.3 36.7		4.3 3.6 20.0 30.1 49.4 2.5 26.9 37.9 71.9 28.1	4.3 3.6 19.8 30.2 49.8 3.1 27.0 37.8 72.3 27.7	4.2 3.8 19.4 29.4 50.5 2.8 26.5 37.5 71.2 28.8	4.3 3.9 18.4 28.6 49.4 2.3 25.6 39.0 71.9 28.1		4.6 7.3 28.4 44.0 37.2 5.6 30.5 23.2 59.6 40.4	5.2 7.7 28.1 44.4 36.7 5.4 30.8 22.2 59.2 40.8	4.7 7.4 28.2 43.8 36.8 5.8 30.5 22.7 59.7 40.3	4.2 7.3 28.8 43.9 36.6 6.5 30.6 22.9 59.9 40.1	



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