

Georgetown Law Journal  
March, 2003

**Symposium**

**\*585 NEGLIGENCE, COMPENSATION, AND THE COHERENCE OF TORT LAW**

Mark Geistfeld [\[FNa1\]](#)

Copyright © 2003 by Georgetown Law Journal Association; Mark Geistfeld

INTRODUCTION

The ongoing debate over the appropriate purpose of tort liability has not adequately considered the long-held belief that the tort system is designed to compensate physical injuries. The neglect may seem surprising. After all, the compensation rationale for tort liability appears in the Restatement (Second) of Torts, which states that "the purposes for which actions of tort are maintainable ... are: (a) to give compensation, indemnity or restitution for harms; (b) to determine rights; (c) to punish wrongdoers and deter wrongful conduct; and (d) to vindicate parties and deter retaliation or violent and unlawful self-help." [\[FN1\]](#)

The neglect of the compensation rationale becomes understandable in light of the tort system's general reliance on negligence liability. A compensatory objective would seem to justify a tort regime based on strict liability, yet tort compensation typically is limited to injuries caused by unreasonable or negligent behavior. Even negligence liability is limited in important ways, providing no compensation to numerous individuals who suffer emotional or economic harms caused by the negligent behavior of another. Negligence doctrine would seem to contradict the compensation rationale for tort liability.

The compensation rationale is not invoked by the draft Restatement (Third) of Torts: Basic Principles, which instead relies on the justification that negligence liability "remedies an injustice" and supplies an incentive to deter such unjust behavior. [\[FN2\]](#) This justification, despite its apparent logic, may be inconsistent with important tort doctrines. Eliminating that inconsistency yields a compensatory justification for tort liability.

If the purpose of negligence liability is to remedy wrongful injuries, as the Restatement (Third) posits, then the justificatory force is supplied by the nature of the injury-causing conduct rather than the injury itself. Negligent behavior is wrongful--the actor unjustly injures another--and that wrong normatively grounds the duty to compensate. This rationale requires unjust or wrongful conduct, so the fact of injury does not provide a morally coherent justification \*586 for the duty to compensate. [\[FN3\]](#) What, then, justifies the elements of strict liability in the tort system?

Strict liability could be justified in terms of the other rationale for tort liability adopted by the Restatement (Third)--the deterrence of unjust behavior--but the justificatory force then derives from the prevention of wrongful behavior rather than its consequences. Deterrence would seem to justify liability for wrongful behavior, whether or not that conduct caused injury. Tort liability, though, requires injury and not merely wrongful conduct.

The Restatement (Third) rationales for negligence liability therefore are hard to square with important tort doctrines governing strict liability and damages. Moreover, the two rationales may be incompatible with one another, providing yet another potential source of incoherence. [\[FN4\]](#)

The problem of coherence arises because a rationale for negligence liability applies to other tort doctrines. The justification for negligence liability in the Restatement (Third) proceeds from the compelling premise that one ought not engage in wrongful behavior and should be obligated to compensate others for the harmful consequences of such behavior. This justification depends on a conception of wrongful behavior. That conception is supplied by the negligence standard and has implications for all of tort law.

(Cite as: 91 Geo. L.J. 585)

For purposes of negligence liability, tortious behavior is defined by the legal requirements of reasonable care or the negligence standard. The standard of care compares the conflicting interests of the parties involved in the injury-producing interaction. In the exercise of her liberty interest, the defendant engaged in risky behavior that threatened the physical security of others, including the plaintiff. This conflict between liberty and security interests is mediated by the negligence standard in a manner that defines wrongful conduct for purposes of negligence liability. The resultant conception of tortious conduct has consequences for all of tort law, because any tort rule mediates the conflicting interests of the parties. The coherence of tort law may require a negligence standard that mediates interests consistently with other tort doctrines, including the intentional torts and strict liability.

In mediating conflicting interests, both the intentional torts and strict liability \*587 give the security interests of potential victims legal priority over the competing liberty interests of potential injurers. Each form of tort liability involves a duty to compensate for physical injury, a duty that burdens the subordinate liberty interests to compensate any harms inflicted on the legally superior security interests. This priority of interests is not affected by the fundamental difference between the liberty interests involved in the intentional torts and those involved in the strict liability torts. Many intentional torts, such as assault, battery, and trespass, often involve criminal behavior. [FN5] By contrast, the rule of strict liability for abnormally dangerous activities involves behavior that is not wrongful or unreasonable. [FN6] Even though strictly liable behavior is not subject to moral approbation, such behavior nevertheless creates a duty to compensate, just as criminal behavior creates a duty to compensate for intentional harms. Both forms of behavior, whether morally problematic or not, create a duty to compensate, making the associated liberty interest legally subordinate to the security interest protected by the duty.

Consistency would seem to require that negligence liability reflect the same priority of interests, given that negligent behavior is either morally wrongful (like many intentional torts) or not (like strict liability torts). But if the security interests of potential victims have legal priority over the conflicting economic and liberty interests of potential injurers, the priority would seem to yield a tort system designed to compensate physical injuries. Such a system gives priority to the victim's (harmed or threatened) security interest over the injurer's liberty interest (burdened by the obligations of care and compensation). The compensation rationale for tort liability is much more plausible than it may seem.

In this Article, I argue that the compensation rationale coherently explains the important doctrines of tort law, including the significant limitations of liability. Part I begins by developing the tort compensatory norm, which is defined as the legal priority of one's security interests over another's liberty interests consistent with a thinly specified norm of equality. In light of that priority, the tort system must adequately protect physical security while allowing risky behavior. The priority implies that for any risky interaction, the potential "victim" is the party facing a threat to her physical security, whereas the potential "injurer" is the one whose exercise of liberty creates that threat. Ideally, the potential injurer would obtain the consent of the potential victim prior to the risky interaction. The potential victim would agree to assume the risk only if she were fully compensated for doing so. Consensual risks are ideal for compensatory purposes because the agreement ensures adequate protection of the security interest while allowing the risky behavior.

The ideal of consensual risky interactions is not ordinarily feasible. Consequently, tort law provides compensation for nonconsensual risks resulting in \*588 injury. As Part II shows, this nonideal mode of compensation yields a general preference for negligence liability. Tort damages do not compensate a dead person for the lost pleasures of living, so an individual exposed to a fatal risk is never assured of full compensation. To compensate for this limitation of the damages remedy, tort law provides additional protection to physical security by relying on a negligence standard that reduces risk below the level that would exist in the ideal, fully compensatory regime. The risk reduction benefits potential victims by making it less likely that they will be seriously injured or killed, providing a nonmonetary compensatory rationale for negligence liability consistent with the priority of security over liberty interests. Hence the compensation rationale can explain why tort awards typically are limited to negligently caused injuries.

Part III discusses a different practical problem posed by damages awards, a problem that explains why negligence liability must be limited for compensatory reasons. Imposing liability on a negligent defendant for all foreseeable harms would predictably bankrupt defendants in certain classes of cases, leaving the defendant unable to compensate fully the physically injured victims. To ensure that physical injuries are adequately compensated, in most cases tort law limits the duty of negligent defendants to exclude stand-alone emotional harms and economic loss. In some cases, these harms are compensable because the duty is formulated so that only a limited number of parties can make claims on the negligent defendant's assets.

(Cite as: 91 Geo. L.J. 585)

By limiting the number of tort claimants, these duty rules substantially increase the likelihood that the negligent defendant ordinarily will have sufficient assets to compensate the physical injuries. Like negligence law in general, these particular limitations on negligence liability can also be justified in compensatory terms.

Part IV provides a compensatory rationale for the rule of strict liability for abnormally dangerous activities. The difficulty of enforcing the negligence standard, usually stemming from problems of proof, can make it incapable of producing the amount of risk reduction required for compensatory purposes. In these instances, negligence liability loses its nonmonetary compensatory advantage over strict liability, making strict liability preferable on grounds of both risk reduction and injury compensation. In other contexts, the rules of negligence and strict liability would each attain the same risk level. When the two liability rules cannot be distinguished in terms of deterrence, considerations of reciprocity--long important to the tort system--provide a compensatory rationale for limiting strict liability to nonreciprocal or abnormally dangerous risks. These two, limited compensatory roles for strict liability are fully reflected in the Restatement (Second)'s rule of strict liability for abnormally dangerous activities. [\[FN7\]](#)

Part V turns to the defenses of assumption of risk and contributory negligence, tort doctrines that mitigate or eliminate the liability of a negligent \*589 defendant. When the plaintiff assumes the risk, the act of knowing consent implies that exposure to the risky activity makes her better off than she otherwise would be. Liability is not required in these cases because the compensatory norm merely requires that the risky interaction not make the plaintiff worse off than she would otherwise be. In cases of contributory negligence, the plaintiff becomes an injurer for compensatory purposes. The compensatory norm merely requires that an injurer compensate the victim for the injury. Whether the plaintiff (as injurer), defendant (also an injurer), or both bear liability are all outcomes consistent with the compensation rationale.

Finally, Part VI addresses the question whether the compensation rationale adequately explains why the tort system adopted the general rule of negligence rather than strict liability. The modern tort system emerged in the nineteenth century. At the same time as courts were expressly adopting negligence liability, the case law exhibited widespread concern about protecting accident victims and controlling risk. On one view, the judicial concern for potential victims was merely an insincere attempt to mask the subsidization that a negligence regime afforded to business during the industrial revolution. [\[FN8\]](#) The compensation rationale, by contrast, explains why judges could sincerely express a concern for protecting potential victims while adopting negligence as the general rule of liability. The period witnessed a staggering toll of accidental physical injuries and death, giving the superior risk-reducing capabilities of the negligence standard a decided compensatory advantage over the monetary damages afforded by strict liability. However, the compensatory rationale remained immanent until the Legal Realist movement in the twentieth century. The Realists developed negligence theory in a manner that more clearly revealed the compensatory rationale for tort liability, an outcome ultimately reflected in the Restatement (Second) position that compensation is the primary purpose of tort law.

The Article concludes by discussing how the compensation rationale is reflected in the current understanding of tort law. At first glance, it looks like the compensation rationale is rejected by the Restatement (Third), which justifies negligence liability in terms of fairness and deterrence. However, fairness and deterrence express the two important compensatory features of negligence liability. An important aspect of nonideal compensation involves the reduction of risk below the level attained in the ideal, fully compensatory regime. One's failure to exercise reasonable care therefore is an appropriate locus of normative concern because the risk reduction was required to make the risky interaction adequately compensatory. The consequent injury, particularly in the case of death, cannot always be fully remedied by the tortfeasor's payment of damages. Negligence liability accordingly involves wrongful behavior, as per the Restatement (Third). Thus negligence liability can be justified both in terms of fairness--\*590 it helps to remedy the consequences of wrongful behavior--and deterrence (or risk reduction), even if tort liability is based on a norm of compensation.

## I. THE TORT NORM OF FULL COMPENSATION

The tort norm of compensation must be derived from the practice of tort law. Various compensatory norms could be imagined, but without a sufficient correspondence to important tort doctrines they could not properly be called tort norms. My development of the compensatory norm accordingly accepts the relevant tort practices without justifying them. A compensatory norm lacking any moral appeal, however, is unlikely to be compelling, no matter how consistent it may be with tort law. Hence I will derive the tort norm from the relevant tort practices while also indicating its apparent appeal. What

(Cite as: 91 Geo. L.J. 585)

ultimately justifies this compensatory norm, or indeed what justifies all of tort law, is not the issue under consideration.

Nevertheless, the analysis does have implications for the purpose of tort law. The compensatory norm is not consistent with all justifications for tort liability. A norm of allocative efficiency, for example, justifies tort liability as a means of minimizing costs. Some corrective-justice norms, on the other hand, justify tort liability as a remedy for injuries wrongfully caused by another. These norms are not compensatory for the simple reason that they limit tort compensation to inefficient or wrongful injuries. For a compensatory norm, by contrast, the fact of injury or harm can be an appropriate basis for tort liability, even if the defendant did not act inefficiently or wrongly. Consequently, the compensatory norm implies some underlying rationale for tort law that differs from rationales based on allocative efficiency or wrongful conduct.

Although the compensatory norm justifies more compensation than the norm of allocative efficiency and norms requiring wrongful conduct, the compensatory norm does not justify total compensation of all injuries. A norm of total compensation has been posited by others. [\[FN9\]](#) Such a tort norm is easily rejected due to its apparent inconsistency with tort law. [\[FN10\]](#)

**\*591** Even in its idealized form, the tort compensatory norm does not require compensation of all injuries. A well-specified norm also shows why full compensation is not feasible. In essence, compensation must be limited due to the practical problem of implementing a compensatory norm in a world of scarce resources. The limitation stems from the need to compensate injuries, which is necessarily imperfect as compared to the ideal form of consensual compensation prior to the risky interaction.

#### A. THE TORT IDEAL OF FULL COMPENSATION

Initially the tort norm of full compensation can be developed as an ideal, an objective that may not be practically attainable but is worth pursuing. [\[FN11\]](#) What might that ideal look like?

To answer this question, we must first determine what injuries require compensation. What makes someone a "victim" for compensatory purposes? Relatedly, what makes someone an "injurer"? Having made these determinations, other questions then arise. Do the categories of injurer and victim imply any limitations on compensation? And for those injuries governed by the compensatory norm, what is the ideal mode of compensation?

As this line of inquiry suggests, a compensatory norm requires much more elaboration than others have recognized.

##### 1. The Categories of "Victim" and "Injurer"

The concept of compensation presupposes injury. An automobile driver may accidentally injure a pedestrian. A tort rule that obligates the driver to compensate the pedestrian merely shifts the loss from one party to the other. Only one party can be compensated. But which one? The answer cannot be supplied by the concept of compensation.

This indeterminacy in the compensatory norm reflects the Coasean conception of risky interactions as involving two parties, neither of which necessarily **\*592** falls into the category of injurer or victim. [\[FN12\]](#) Two parties have interacted, the interaction caused injury to one party, and shifting the loss to the other merely makes that party the accident victim. Without further development, the categories of injurer and victim are unhelpful. By implication, a norm of compensating "victims" is incomplete.

A compensatory norm necessarily depends on a defensible conception of injurer and victim. Tort law has based that conception on the respective individual interests at stake. Frequently, the individuals in a risky interaction have different types of interests that conflict, a difference that can be used to define the injurer and victim. The automobile driver typically desires the transportation to pursue various economic or liberty interests; the pedestrian also transports herself to pursue such interests. In the event that the driver physically injures the pedestrian, by definition the pedestrian's interest in physical security has been harmed. The pedestrian also suffers emotional harms (pain and suffering) and intangible economic harm (like medical expenses). If the driver is obligated to compensate those harms, the monetary damages would be detrimental to her economic interests. Any precautionary obligations tort law imposes on the driver would also be detrimental to her liberty interests. The way in which tort law regulates the risky interaction therefore means that at least one party's interests will be burdened or harmed: either the pedestrian's interests in physical, emotional, and economic security; or the driver's liberty

(Cite as: 91 Geo. L.J. 585)

interests, including the economic interest. Insofar as the conflicting interests of the two parties differ, it becomes possible to define the concepts of injurer and victim in terms of those interests.

Tort law traditionally has distinguished between liberty and security interests, giving "peculiar importance" to the nature of the interests and their social value. [\[FN13\]](#) Numerous moral philosophers also distinguish liberty and security interests. [\[FN14\]](#) Perhaps surprisingly, the difference between physical security and \*593 economic interests is recognized by economic analysis. [\[FN15\]](#)

For economic purposes, the risky interaction between the driver and pedestrian is modeled as a transaction. As in any transaction, there must be a buyer and seller. Must the pedestrian purchase the protection of her physical security from the driver, or must the driver purchase from the pedestrian the right to impose the risk? The answer implies a legal priority of the respective interests, which then can be used to define the injurer and victim.

Consider a tort rule that gives the entitlement to the pedestrian, making her the seller. By forcing the driver to purchase the right to impose the risk, the rule burdens her economic interest. By requiring that the pedestrian be paid for facing the risk, the rule prioritizes her interest in physical security. That priority accordingly defines the categories of injurer and victim for compensatory purposes, as the seller (pedestrian or potential victim) is the party receiving compensation from the buyer (driver or potential injurer).

Economic analysis cannot determine whether the driver or pedestrian should hold the initial entitlement. [\[FN16\]](#) Instead, normative justification determines initial entitlements, which then determine the categories of buyer (injurer) and seller (victim) for purposes of economic analysis.

The tort norm of compensation gives the entitlement to the pedestrian because tort law gives priority to the security interest over other interests. According to a leading torts treatise, "the law has always placed a higher value upon human safety than upon mere rights in property." [\[FN17\]](#) Other laws regulating health and safety embody the same priority, [\[FN18\]](#) which has also been accepted by \*594 many philosophers and economists. [\[FN19\]](#) One rationale for this priority is that liberty and security are important to individual flourishing, but physical security is of fundamental importance. [\[FN20\]](#) A related rationale for the priority is that physical injury is more disruptive for individuals than the expenditure of money. Insofar as fairness requires that risky interactions should be structured to minimize the burden faced by the most disadvantaged party, the security interest receives priority. [\[FN21\]](#)

This reasoning merely identifies the victim for purposes of compensation; the category of injurer is still undefined. Even if the driver's car did hit the pedestrian and was a physical cause of the injury, other causes can be identified. The state, by permitting driving, could also be considered a "cause" of the accident, making it a candidate to be the injurer for compensatory purposes. The resultant conception of the state as injurer would lead to a social insurance fund. Indeed, the parents of the driver are also physical causes of the accident. Of the various causes of an injury, which should become obligated to compensate as an injurer?

Just as the security interest defines the category of "victim," liberty interests define the category of "injurer" for purposes of tort law. A tort obligation to compensate the plaintiff's injuries depends on the existence of duty, which ordinarily requires that the defendant's actions created foreseeable risks to the plaintiff. [\[FN22\]](#) These duty requirements define those aspects of liberty that make someone an injurer for tort purposes. By definition, the exercise of these liberty interests foreseeably threaten the security interests of another, obligating the actor or potential injurer to take care towards the other. [\[FN23\]](#) If a breach of that \*595 precautionary duty causes physical harm, the defendant-injurer is obligated to compensate the plaintiff-victim. [\[FN24\]](#)

Defining the injurer in terms of the liberty interest does not imply that any exercise of liberty necessarily turns the victim into an injurer as well. Had the pedestrian stayed at home, she would not have been run over by the driver. Nevertheless, this exercise of the pedestrian's liberty ordinarily does not make her an injurer for compensatory purposes.

The compensatory norm does not give the pedestrian's security interest legal priority over her own liberty interest. If the tort norm were to require an intrapersonal priority of interests, it would govern all human conduct and not be limited to risky interactions. The norm, in other words, would cease to be compensatory and instead become the guide for how one must

engage risk under any circumstances. Hence a compensatory tort norm necessarily is limited to an interpersonal priority of security and liberty interests. That priority creates a compensatory obligation for the driver as an injurer. Although the pedestrian is also a cause of the accident, no such priority necessarily attaches to her security and liberty interests, ordinarily eliminating her as an injurer for compensatory purposes. [\[FN25\]](#)

## 2. Compensatory Implications of the Victim and Injurer Categories

By defining the injurer in terms of certain liberty interests, tort law has adopted a conception of compensation that is limited in important respects. The requirement that the injury be caused foreseeably by some action of the defendant reflects the conception of tort law as a legal solution to the normative problem posed by risky interactions. That conception has compensatory implications. It means that tort law does not purport to compensate all injuries, such as those caused by natural disasters. And a tort norm of compensation for injuries caused by individuals' interactions rules out compensation for injuries caused by a failure to rescue. An individual who fails to act (nonfeasance) may have been able to save another from injury, but the harm stems from the lack of interaction. The absence of tort liability for such injuries implies that any tort norm of compensation is limited to risky interactions. [\[FN26\]](#)

**\*596** Once the tort norm is conceptualized in terms of risky interactions, compensation becomes well defined. Risky interactions involve conflicting individual interests, and the qualitative difference in those interests defines the categories of injurer and victim. Any given physical injury can be causally connected to many individuals, but the requirements of feasibility and foreseeability define an injurer as one who knew or should have known that the exercise of her liberty would expose others to an identified risk of injury. [\[FN27\]](#) The potential victim is someone like the pedestrian whose physical security is threatened. Further prioritization of interests is possible. The individual interest in physical security can, for example, be distinguished from, and given priority over, the interest in emotional tranquility. [\[FN28\]](#)

This conception of compensation implies yet another limit. Indistinguishable interests cannot be governed by the compensatory norm, because a distinction of interests underlies the categories of injurer and victim. In cases of self-defense, for example, the security interest of the defender conflicts with the security interest of another. Under established tort principles, the reasonable use of force in self-defense does not create liability for any resultant bodily injuries, even if suffered by an innocent bystander. [\[FN29\]](#) The absence of liability stems from the absence of a normative difference between the two sets of security interests. One set of security interests has been harmed; the victim can be identified. But what distinguishes the victim's security interest from the other's? Causation does not suffice. [\[FN30\]](#) Without any normative distinction between the conflicting security interests, the injurer cannot be defined. In these circumstances, tort **\*597** liability is not justified by the compensatory norm as the liability would merely shift the loss from one victim while creating another victim.

Similarly, the interaction of indistinguishable economic interests in market competition creates "winners" and "losers" rather than "injurers" and "victims." A tort norm of compensation is no more relevant for contexts involving winners and losers than it is for contexts involving only victims. To become compensatory, tort liability must shift the loss between distinguishable interests captured by the categories of injurer and victim.

Whereas a simplistic interpretation of compensation suggests that tort damages should be available for all injuries, closer analysis shows otherwise. A compensatory norm depends upon the concepts of injurer and victim, and those concepts imply limitations on the reach of compensation. Even in its ideal form, the tort norm of compensation would not justify damage awards for all injury victims.

## 3. The Mode of Compensation

To complete the tort norm of full compensation, we must consider the ideal mode of compensation. The potential victim could be compensated either for risk or injury, each of which reduces individual welfare. In addition, the mode of compensation could depend on consent or the neutral determination of a third party, such as a court.

The tort compensatory norm most plausibly involves the compensation of injuries rather than risk. Physical injuries harm the security interest. Facing the risk of physical injury is upsetting and also detrimental to individuals, but the interest in emotional tranquility differs from the interest in physical security. Compensation defined in terms of the security interest thus

(Cite as: 91 Geo. L.J. 585)

indicates that the compensation is for injury rather than risk.

A norm of injury compensation does not render risk irrelevant. Tort damages for injuries depend on risk. Compensatory tort damages cannot be determined by asking how much money the victim would require to accept the certainty of suffering the injury in question, implying that tort compensation for injuries somehow depends on risk. [\[FN31\]](#)

A norm of injury compensation depends on risk when the norm applies to premature death. Prior to a fatal accident, ordinarily the potential victim would view her premature death as a grievous loss. From that perspective, a norm of injury compensation should apply to fatal injuries. By contrast, if the norm depends on the victim's perspective at the time of injury, there may be no loss requiring compensation. Any loss attributable to death must be understood from the perspective of the living, so a dead person may suffer no injury requiring compensation. [\[FN32\]](#) A tort compensatory norm encompassing premature death \*598 therefore must adopt the perspective of the potential victim prior to the fatal accident. From that perspective, the fatal injury is only a possibility rather than a certainty (otherwise the potential victim would avoid the interaction and there never would be any accidental deaths requiring compensation). The compensation of premature death accordingly depends on the contingency of the fatal accident, explaining why tort compensation for injuries depends on risk.

The tort compensatory norm clearly applies to premature death. The compensatory norm is defined by the priority of the security interest, and surely the most important aspect of physical security involves protection from premature death. Not surprisingly, such protection is provided by tort law. [\[FN33\]](#) To explain tort law, the compensatory norm must apply to premature death. What, then, is the best way to compensate physical injuries, including fatalities?

Of the various possibilities, the tort ideal involves the potential victim's well-informed consent prior to the risk exposure. According to long-established tort doctrine, "no one suffers a legal wrong as the result of an act to which, unaffected by fraud, mistake or duress, he freely consents or to which he manifests apparent consent." [\[FN34\]](#) An individual presumably consents to the risk exposure to derive some benefit. That benefit is adequately compensatory for tort purposes, explaining why consent eliminates the tort duty that one otherwise would owe another. [\[FN35\]](#)

Compensation based on well-informed consent prior to the risk exposure has both normative and economic appeal. Tort law is private law, making it appropriate for the parties to resolve privately the compensatory issue by well-informed mutual consent. [\[FN36\]](#) Such consent promotes individual autonomy and resolves the issue of responsibility in a normatively defensible manner: Rights and duties do not depend on the arbitrary consequences of whether the risk materializes in injury. [\[FN37\]](#) A consensual transaction of this type also would be efficient. [\[FN38\]](#)

\*599 To see why well-informed consent prior to the risky interaction satisfies the compensatory ideal, consider an exchange between the driver and pedestrian. For the parties to be well informed, each must know about the risk in question. To simplify, suppose each party knows that the interaction poses a given probability that the pedestrian will suffer an identified physical injury. By definition, the compensation norm merely requires that the risky interaction not make the pedestrian worse off than would otherwise be the case. That amount of compensation can be precisely defined. For a given probability of suffering an identified injury, the pedestrian generally would be willing to accept some amount of money to face the risk. This amount of money will be called the "Willing-to-Accept" (WTA) risk proceeds. That amount makes the pedestrian indifferent between (1) the state of the world in which the pedestrian does not face the risk and consequently receives no money, and (2) the state of the world in which the pedestrian does face the risk and receives the WTA risk proceeds. For example, if the interaction were certain to kill the pedestrian, then she would not accept any amount of money and would not face the risk: The WTA measure equals infinity. For smaller risks, the WTA measure is a finite number that depends on the probability and severity of injury. [\[FN39\]](#) In effect, the WTA measure is the monetary equivalent of the benefit the pedestrian must receive before assuming the risk.

By ensuring that the pedestrian is not made worse off by the risky interaction, the consensual exchange of the WTA risk proceeds satisfies the compensatory norm. Consent promotes the pedestrian's autonomy and satisfies the demands of compensation in a normatively defensible and efficient manner, while enabling the driver to engage in the risky behavior.

## B. NONIDEAL IMPLEMENTATION OF THE COMPENSATORY NORM

Defining the tort norm of full compensation in ideal terms immediately reveals its impracticality. Rarely will drivers be able

(Cite as: 91 Geo. L.J. 585)

to gain the consent of all those who would be exposed to the risk of driving. Without such consent, how might the tort system proceed? How should the ideal of compensation be implemented under nonideal conditions?

An extreme solution would stick to the ideal. All nonconsensual risky interactions could be banned, which would have the practical effect of banning a wide range of social behavior. Transportation, necessary for the functioning of any \*600 community, has been responsible for large numbers of nonconsensual physical injuries, from the railroads of the nineteenth century to the automobile today. Banning these forms of transportation and other types of nonconsensual risks would be extraordinarily disruptive for society and all its members.

Tort law, of course, has rejected this extreme solution. The mere imposition of a nonconsensual risk on another does not violate tort law. The question, then, is whether the important tort practice of permitting some nonconsensual risks is consistent with a compensatory norm.

A legal ban of nonconsensual risks would be hard to square with any defensible compensatory norm. Presumably such a norm regulates risky interactions in a manner that does not unfairly disadvantage potential victims. An individual is a "potential victim" when the individual's security interests have legal priority over the liberty or economic interests of the "potential injurer." The priority merely reflects the relative importance of these conflicting interests for purposes of compensation. Giving physical security priority for compensatory purposes does not deny the fundamental importance of liberty for each person. Indeed, the priority required for compensatory purposes cannot ignore the subordinate economic or liberty interests, both as a matter of equality and individual welfare. The subordinate liberty interests would be effectively negated by tort rules banning nonconsensual risks, contrary to the normative requirement that a legal rule adequately respect the interests of both the right-holder and the duty-holder. [FN40] Moreover, the welfare of each person would be reduced by a legal ban of nonconsensual risky interactions because such a ban would severely disrupt the community. Unthinkingly applied, a compensatory norm could harm everyone, whether denominated "potential victims" or otherwise. Adequate concern for the interests of potential injurers and potential victims accordingly requires tort rules that permit nonconsensual risks. [FN41]

However, the tort system need not permit all types of nonconsensual risks. The ideal of full compensation described above is not a fully specified justification for tort liability. Instead, the compensatory norm is assumed to be an implication of some normative theory of tort law. Such a normative theory could proscribe some risky interactions because they involve normatively problematic behavior, like a driver who speeds for the thrill of scaring others. [FN42] By prohibiting such behavior or requiring consent, tort law would protect potential victims from such harms consistent with the underlying justification for tort law and the norm of compensation implied by that justification. But since most \*601 nonconsensual risky interactions further normatively defensible interests, the tort system as a general rule permits such interactions.

Tort law regulates nonconsensual risky interactions consistently with the ideal of compensation by relying on injury compensation as a substitute for the ideal compensatory exchange. Ideally the pedestrian consents to face the risk and in exchange receives the WTA risk proceeds. Ordinarily the exchange is not feasible, requiring tort rules that permit the driver to create the risk despite the lack of consent. Even though the driver and pedestrian have not transacted, tort rules could award the pedestrian the WTA risk proceeds in the form of damages for injuries. Such compensation is afforded by a damages award equal to the pedestrian's WTA measure divided by the underlying probability of injury.

To see why, suppose the individual were repeatedly exposed to a risk of 1 in 10,000 and has a WTA measure of \$5. For each risk exposure, the individual is entitled to the WTA risk proceeds of \$5 as full compensation. Over the course of 10,000 risk exposures, the individual is entitled to WTA payments totaling \$50,000. Over the course of 10,000 risk exposures, the individual is likely to be injured once. Rather than receiving a \$5 payment prior to each of the 10,000 risk exposures, upon injury the individual could collect in a tort suit the entire WTA risk proceeds of \$50,000 as damages or compensation for the injury. Tort damages equal to the WTA risk measure of \$5 divided by the probability of injury (or multiplied by 10,000) yields tort damages of \$50,000. Properly formulated, tort damages provide a method for giving individuals the WTA risk proceeds to which they are entitled. [FN43]

This method for computing tort damages satisfies the requirements of the case law. [FN44] Such tort damages plausibly satisfy the norm of full compensation, because giving potential victims a guarantee of such tort damages is functionally



(Cite as: 91 Geo. L.J. 585)

equivalent to the exchange in which potential victims receive their WTA risk proceeds from potential injurers prior to the risk exposure.

Although the two forms of compensation are functionally equivalent, tort damages do not perfectly substitute for the WTA risk proceeds. In an actual exchange, the pedestrian receives the money while healthy; in the damages exchange, the pedestrian receives the money while injured. An individual's ability to derive satisfaction from money can depend on health. Dead persons, after all, derive no satisfaction from a damages award, even if their heirs do.

Consequently, implementing the compensatory ideal via damages awards necessarily leads to nonideal outcomes: Monetary damages for injury do not perfectly substitute for the fully compensatory monetary payment prior to the \*602 risky interaction. This compensatory limitation does not mean the tort system rejects the objective of full compensation. The ideal is not attainable, and damages for injury may be the most feasible compensatory alternative.

For these reasons, the tort system can adhere to a norm of full compensation, even though tort compensation is not perfectly compensatory. The compensatory limitations of tort law stem from the reality of a world of scarce resources. Absent transaction costs, drivers and pedestrians could always transact in a manner that satisfies the compensatory ideal. The inability to engage in such transactions makes nonconsensual risks inevitable. Instead of compensating perfectly for consensual risks, tort rules compensate imperfectly for injuries. To be persuasive, however, this compensatory rationale must also explain other tort practices that are less than fully compensatory for accident victims.

## II. NEGLIGENCE AS NONIDEAL COMPENSATION

In noncontractual settings, "accident law is still on the whole the law of negligence." [FN45] A negligence rule monetarily compensates accident victims only for injuries caused by unreasonable (negligent) risks. Giving potential victims a guarantee of tort damages for injuries caused by unreasonable risks is not functionally equivalent to an exchange in which potential victims are compensated for facing both reasonable and unreasonable risks. The tort system's general reliance on negligence liability seems to cripple the claim that the primary purpose of tort law is to compensate physical injuries. Instead, the compensatory norm would seem to justify strict liability, which provides accident victims with a damages remedy for injuries caused by both reasonable and unreasonable risks.

The compensatory properties of negligence and strict liability require further development, however. Someone killed by a tortious risk typically does not get tort damages for the lost value of life, popularly known as "hedonic damages." [FN46] In the vast majority of states, damages in wrongful death actions are measured by the pecuniary loss rule, which limits damages to the monetary value of the benefits the decedent could have been expected to contribute to her survivors (or estate in some jurisdictions) had she lived. [FN47] This rule means that individuals who are killed by tortious risks receive no compensation for the loss of life's pleasures. What the individual loses by premature death--the benefits, joys, and pleasures of continued life-- is not compensated by tort damages. The lack of compensation occurs under both strict liability and negligence.

\*603 The lack of damages compensation for the loss of life's pleasures explains the otherwise anomalous tort awards in personal injury cases. For example, during the period 1984-93, the average jury verdict in New York City in a wrongful death suit ranged from \$1.2 million to \$1.9 million, depending on the borough. [FN48] Verdicts for cases in which the most serious injury involved brain damage were significantly higher, averaging from \$3.6 million to \$6.2 million. [FN49] The highest verdicts for cases in which the most serious injury involved herniated discs, knee injuries, or leg injuries were typically more than double the average award in wrongful death cases. [FN50]

The most serious knee or leg injury is not twice as injurious as the average case of premature death. Yet these tort awards make sense insofar as money cannot compensate a dead person for the lost pleasures of life. Giving damages to a dead person is not functionally equivalent to giving her the WTA risk proceeds prior to the risky interaction. But if potential victims do not receive tort damages for the loss of life's pleasures, then they do not receive their full WTA risk proceeds for nonconsensual, fatal risks. These risks pose the greatest threat to the security interests of potential victims, who, however, are then not fully compensated for them. The problem arises under both strict liability and negligence. The question, then, is whether one of these rules is more capable of ameliorating that problem. That rule could be justified by the compensatory norm.

(Cite as: 91 Geo. L.J. 585)

To address this issue, we must consider in greater detail the idealized compensatory exchange between the driver and pedestrian. Suppose the driver unilaterally imposes a risk on the pedestrian and is the only party capable of reducing that risk by taking precautions. (Contexts involving bilateral risks and the possibility of victim care will be examined later.) For each precaution, there is a cost or burden  $B$  that would be incurred by the driver. If the driver does not take the precaution and instead creates the risk, she owes the associated WTA amount to the pedestrian. The driver would not incur the burden  $B$  if it would be less expensive to pay the WTA amount to the pedestrian. By definition, the pedestrian would agree to face the risk in exchange for the WTA risk proceeds. Hence the two parties would agree that in exchange for the WTA proceeds, the driver can impose risks whenever the cost of eliminating the risk  $B$  exceeds the safety benefit expressed by the WTA measure:  $B > WTA$ . The parties also would agree that the driver must take precautions satisfying the cost-benefit test (precautions for which  $B < WTA$ ), as it would be cheaper for the driver to take the precaution than to pay the pedestrian for facing the risk. [FN51] The driver's \*604 failure to take such precautions would breach the compensatory agreement, subjecting her to tort liability for any injuries caused by the breach.

The idealized compensatory agreement seems to correspond to the outcome that occurs under strict liability. A strictly liable driver rationally takes only those precautions satisfying the cost-benefit test, as it would be less costly to pay damages for the residual risks that produce injury. The apparent correspondence between the idealized compensatory agreement and strict liability explains why the compensatory norm seems to justify strict liability. The compensatory advantage of strict liability, however, may be more apparent than real. Tort damages do not fully compensate potential victims for nonconsensual risks threatening death and serious physical injury. That compensatory gap under strict liability creates a compensatory role for negligence liability, making it possible to justify a negligence regime in compensatory terms.

In a regime of strict liability, the potential injurer can choose the standard of care, resulting in precautions that satisfy the cost-benefit test. A negligence regime, by contrast, establishes the standard of care. The standard of care has important compensatory implications.

If, for example, the standard of care is defined in cost-benefit terms, it would require the same safety precautions as would arise in a regime of strict liability. In these circumstances, strict liability would be preferable for compensatory purposes because it provides tort damages for injuries caused by both reasonable and unreasonable risks, whereas negligence liability provides tort damages only for injuries caused by unreasonable risks. The negligence regime, however, need not rely upon such a standard of care.

By requiring more precautions than would be justified by a cost-benefit test, a negligence standard would reduce risk below the level that occurs under strict liability. [FN52] The risk reduction benefits potential victims by making it less likely \*605 that they will be seriously injured or killed. That important safety advantage plausibly makes negligence liability a better compensatory rule for potential victims, even though strict liability provides a damages remedy in more instances. Monetary damages for injury cannot fully restore the accident victim's physical security, whereas risk reduction directly protects the security interest.

The additional safety expenditures required by such a negligence standard need not be unfair to potential injurers. The standard of care can be set so that potential injurers incur the same total burdens they would otherwise bear in a perfectly compensatory regime. A potential injurer's total burden in a perfectly compensatory regime can be determined from the idealized compensatory exchange prior to the risky interaction. That burden can then be compared to the lower burden incurred by the potential injurer in the nonideal damages regime, which effectively permits the potential injurer to avoid paying potential victims the full WTA risk proceeds for fatal risks. The difference between the ideal and nonideal burdens--the amount of money that the potential injurer avoids paying for fatal risks in a damages regime--can be added to the precautionary requirements otherwise faced by the potential injurer in a perfectly compensatory regime (that is, requirements satisfying the cost-benefit test for reasons given above). The net result is a well-defined negligence standard requiring precautions above the cost-benefit amount that leaves the potential injurer no worse off than she would be in a perfectly compensatory regime. [FN53]

The precautions required above the cost-benefit amount are attributable to the expenditure of the compensatory funds--the WTA risk proceeds--on risk reduction. \*606 That risk reduction provides potential victims with an important form of nonmonetary compensation that is unavailable in a regime of strict liability with compensatory damages. The greater

(Cite as: 91 Geo. L.J. 585)

risk-reducing capabilities of negligence liability therefore can explain why a compensatory tort regime would generally rely on negligence liability as a nonideal solution to the compensatory problems posed by serious physical injuries or death.

This compensatory rationale for negligence liability is consistent with the negligence standard actually used by the tort system. If the negligence standard is altered for compensatory reasons, then the applicable standard of care should change as the compensatory problem changes across contexts. Such a variable standard of care is consistent with tort practice.

The negligence standard ordinarily is defined in terms of how a reasonably prudent person would have acted under the circumstances confronted by the defendant. [\[FN54\]](#) A survey of 100 judges found that most applied the negligence standard in a more exacting manner when the conduct threatened serious bodily injury rather than property damage, even though the cases were otherwise identical in cost-benefit terms. [\[FN55\]](#) Lay individuals and jurors tend to emphasize safety to an even greater degree, requiring more than the cost-benefit amount of safety for nonconsensual risks threatening serious bodily injury. [\[FN56\]](#) Safety requirements in excess of the cost-benefit amount serve a compensatory role for serious bodily injuries. The compensatory problem is less severe for property damage, explaining why judges and jurors resort to a lower standard of care in cases involving such harm. [\[FN57\]](#)

**\*607** A compensatory rationale for negligence liability also explains the centrality of the jury in applying the open-ended negligence standard. Even if no fact is in doubt, the jury decides on the reasonableness of the defendant's conduct. [\[FN58\]](#) The jury therefore makes some sort of normative decision in negligence cases. The nature of that decision can be clearly defined in compensatory terms.

Although the negligence standard can be precisely defined to ensure that potential injurers incur the same total burdens they would face in a perfectly compensatory regime, the standard nevertheless is not perfectly compensatory for potential victims. Some individuals will be injured by the nonconsensual, reasonable risks permitted by the negligence standard, an outcome without full tort compensation. The amount of undercompensation depends on the amount of nonconsensual risk permitted by the tort system. How much undercompensation is fair--that is, how much nonconsensual risk should be permitted by the negligence standard--is a distributive problem between potential injurers and potential victims. Once viewed as a distributive problem, it becomes apparent why the problem is appropriately resolved by members of the community on a case-by-case basis, the type of resolution effectuated by current tort practice involving the negligence standard. Even if the facts are not in dispute, the distributive problem requires resolution by the jury. [\[FN59\]](#)

Consistently with the compensatory rationale for negligence liability, tort law alters the negligence standard for product cases, relying on a cost-benefit test rather than the reasonable-person standard. [\[FN60\]](#) The change reflects a difference in the compensatory problem. In the vast majority of product cases, the potential victim can be conceptualized as a consumer who both pays for and benefits from safety investments or guarantees of injury compensation. [\[FN61\]](#) The costs and benefits of tort liability are largely internalized by the consumer, and the cost-benefit (or risk-utility) test maximizes the welfare of consumers (potential victims). [\[FN62\]](#) Defining compensation in terms of both the security and economic **\*608** interests of the potential victim is appropriate in these circumstances. [\[FN63\]](#) In the driver-pedestrian interaction, by contrast, the costs and benefits of tort liability are not internalized by potential victims (pedestrians). Compensation of potential victims in such cases requires consideration of the security interest alone, resulting in the more exacting reasonable-person standard of care.

The compensatory norm therefore is consistent with a general rule of negligence and a standard of care that varies across cases. The compensatory ideal could be satisfied by consensual assumption of risk in exchange for monetary compensation, an outcome that readily shows why the ideal is not attainable. The nonideal solution of relying on monetary damages for injuries creates a compensatory problem for serious physical injuries and death. To ameliorate that problem, tort law tries to reduce risk below the level that would exist in a fully compensatory regime. That risk reduction can be attained only by an appropriately formulated negligence standard. Tort law apparently alters that standard in the appropriately compensatory fashion across the range of cases. [\[FN64\]](#)

### III. COMPENSATION AND DUTY LIMITS ON NEGLIGENCE LIABILITY

Historically, the duty of reasonable care for purposes of negligence liability did not encompass risks threatening only emotional distress or economic loss. This omission absolved a negligent injurer of the obligation to compensate those

(Cite as: 91 Geo. L.J. 585)

foreseeable harms. Today potential injurers face a limited duty regarding such risks, but most stand-alone emotional and economic injuries remain uncompensated. These limits on compensation are consistent with the compensation rationale for tort liability. In a world of scarce resources, negligent defendants usually will not have the assets to pay for all injuries they foreseeably cause. Unless liability is limited, most negligent defendants will be unable to compensate fully the physically injured victims. Compensation of the interest in physical security therefore requires tort rules limiting the compensation of other injuries. [\[FN65\]](#)

#### A. EMOTIONAL DISTRESS

Consider again the car driver who negligently hits a pedestrian, and now consider the bystanders and family members who suffer emotional distress as a \*609 result. These third parties are foreseeable victims of the negligence, yet the defendant may have no duty to compensate their stand-alone emotional harms.

In the past, courts denied recovery for stand-alone emotional harms "unless the defendant's act [was not merely negligent but] amounted to some other tort such as libel or slander." [\[FN66\]](#) This bar to recovery has eroded over time, and today most courts allow recovery for negligently inflicted emotional harm. [\[FN67\]](#) Such recovery, though, is limited in various ways, typically by the requirement that the plaintiff must have been within the "zone of danger." [\[FN68\]](#) The limitations usually take the form of limited duty rules: The negligent defendant is not obligated to compensate the injury because she had no duty with respect to that type of harm. [\[FN69\]](#)

These limitations on duty seem arbitrary, and their judicial rationales do not clarify matters. According to courts, the reasons for limiting duty include the difficulty of determining monetary damages for purely emotional, nonmonetary harms; the difficulty of assessing the severity of emotional injuries; the difficulty of knowing whether monetary damages meaningfully compensate emotional injuries; and the difficulty of limiting the number of emotional distress claims that can be brought as the result of a single tort. [\[FN70\]](#)

The concerns regarding the computation and compensatory nature of emotional distress damages are hard to defend given that such damages are available in the ordinary negligence case involving physical injury. [\[FN71\]](#) The separate concern about fraud is valid, due to the possibility that stand-alone emotional distress claims are more easily faked than other claims. That concern, though, does not require a limitation of duty, as fraudulent claims could be addressed by more stringent standards of proof. [\[FN72\]](#) Indeed, these concerns "have been answered many times, and it is threshing old straw to deal with them." [\[FN73\]](#) The only valid concern for limiting duty in these cases pertains to the floodgates problem of unlimited liability.

This justification for limiting duty, which by now has become conventional, emphasizes a concern about unfairness for defendants and similarly situated potential injurers:

\*610 It would be an entirely unreasonable burden on all human activity if the defendant who has endangered one person were to be compelled to pay for the lacerated feelings of every other person disturbed by reason of it, including every bystander shocked at an accident, and every distant relative of the person injured, as well as all his friends. [\[FN74\]](#)

Justified in this manner, the limit on duty is hard to defend. The conventional justification implies that a negligent defendant's interests have legal priority over the emotional interests foreseeably harmed by her conduct, thereby indicating that tort law devalues emotional interests. [\[FN75\]](#) The conventional justification is undermined by other problems as well.

Presumably, the added compensatory burdens for stand-alone emotional harms are "entirely unreasonable" because the total liability of the negligent defendant would then be disproportionate to the wrongdoing. However, proportionality does not provide a compelling justification for limiting duty based on the type of harm.

Proportionality certainly matters for purposes of retribution--the punishment should "fit" the crime--but the tort obligation in question is one of compensation. The defendant's negligence foreseeably caused the emotional harm, and the damages merely compensate the plaintiff's injury. As a matter of compensation, the tort obligation is not disproportionate.

Indeed, if the total compensatory obligations of a negligent defendant can be limited out of concern for proportional fairness to the defendant, then a mitigation defense should be available to those unlucky defendants whose negligence consisted of a slight inadvertence that caused severe physical injuries to another. Such a defendant could face ruinous liability for an act that

(Cite as: 91 Geo. L.J. 585)

does not even merit personal reproach. [\[FN76\]](#) Despite the apparent disproportionate liability in such cases, tort law does not reduce the defendant's liability, presumably because the damages merely compensate the plaintiff's physical injuries. Tort law's failure to provide a mitigation defense indicates that duty is not limited out of some concern that the obligation to pay compensatory damages would be disproportionately burdensome for a negligent defendant.

Tort law also burdens defendants with precautionary obligations. Expanding duty to include stand-alone emotional harms could result in precautionary \*611 obligations that would be unfairly burdensome for defendants and similarly situated potential injurers, because duty determines the risks encompassed by the standard of reasonable care. [\[FN77\]](#) But this problem could be overcome by altering the standard of care to yield precautionary obligations that would be fair to potential injurers in light of the expanded duty. [\[FN78\]](#) Consequently, any unfairness associated with precautionary obligations does not justify a limitation of duty based on the type of harm.

Contrary to the conventional understanding of this issue, proportionality does not persuasively justify the limitation of duty. Moreover, the conventional justification is based on an erroneous assumption. By justifying the duty limitation in terms of the negligent defendant's interests, the conventional rationale assumes that tort law gives a negligent defendant's interests legal priority over the emotional interests foreseeably harmed by such conduct. That assumption is inconsistent with tort law. The obligation to compensate emotional harms in the typical case of physical injury implies that the negligent defendant's interests are legally subordinate to the emotional interests foreseeably harmed by the negligence. The priority of emotional interests does not depend on whether the individual suffered physical injury as well. Tort law allows recovery for at least some stand-alone emotional harms. The compensation of such harms reflects the legal priority of the plaintiff's emotional interests over the interests of a negligent defendant, and that priority does not depend on physical injury. As a matter of tort law, the negligent defendant's interests are subordinate.

But if the emotional interests of a negligently harmed victim have priority over the interests of the negligent injurer, why would recovery for stand-alone emotional harms ever be limited? [\[FN79\]](#) Any limit on recovery for those who suffer stand-alone emotional harms must mean that the associated emotional interests of foreseeable victims are subordinate to some set of interests with legal priority. The interests most likely to satisfy this condition are the security interests of those individuals who were also harmed by the negligence. In comparing the emotional interests of distressed individuals with the security interest of a physically injured victim, the security interest would seem to have priority as the core concern of tort law. [\[FN80\]](#) Consequently, the security interest \*612 could provide a defensible basis for limiting the duty of a negligent defendant with respect to stand-alone emotional harms.

To determine whether compensation of the security interest justifies such a limitation of duty, consider the duty that would exist if negligent drivers were liable for all foreseeable emotional injuries. Suppose the risk threatens a total of  $n$  individuals: the pedestrian who faces the risk of bodily injury and  $(n - 1)$  foreseeable victims such as family, friends and bystanders who would suffer emotional distress in the event that the pedestrian was physically injured.

The duty encompassing stand-alone emotional harms, like any tort duty, does not give priority to any individual harmed by a breach of the duty. All  $n$  individuals can seek full compensation for their injuries. Frequently, the sum total of these judgments will exceed the assets and insurance of the defendant. Each plaintiff, including the physically injured victim, will get less than full recovery.

Unless the number of claimants arising from any given negligent act is limited, bankruptcy becomes a concern. Just as bankruptcy law prioritizes among the claimants to an insufficient pool of assets, so must tort law. That priority is accomplished by a limitation of duty. Tort law gives highest priority to physical security, implying that any concern about bankruptcy should be resolved in favor of physically injured victims. Tort law accordingly limits duty to exclude stand-alone claims for emotional harm to give physically injured plaintiffs a much higher chance of receiving full compensation for their injuries. [\[FN81\]](#)

This reasoning is reflected in the prevailing conception of duty, which deems duty to be important only when a negligent defendant proximately caused injury to the plaintiff. [\[FN82\]](#) To have acted negligently, the defendant must have breached an established duty of care--the duty encompassing risks that threaten physical injury. That breach makes it possible to ask whether the negligent defendant's duty should be expanded to include stand-alone emotional harms. [\[FN83\]](#) The duty

(Cite as: 91 Geo. L.J. 585)

question regarding emotional harms therefore arises in the category of cases involving an unreasonable risk of physical injury. [FN84] As a categorical matter, the \*613 duty question must consider how the more expansive duty and increased number of claimants would affect compensation of the security interests also threatened by the defendant's negligent conduct. This inquiry, which is required by the compensatory norm, is a direct implication of the prevailing conception of duty.

Hence limitations of duty for stand-alone emotional harms are plausibly understood in compensatory terms, explaining why these limits seem so arbitrary (as with the "zone of danger" rule). The limitations serve the purpose of limiting duty to a group of claimants (defined categorically) small enough to be capable of receiving full compensation from the defendant (again defined categorically) in most cases. How the line is drawn will inevitably appear unfair in some cases. A general concern about bankruptcy need not be present in a particular case involving a wealthy defendant. The seemingly arbitrary result in a particular case does not undermine the compensatory rationale for limitations of liability that must be generally applied to categories of cases.

## B. ECONOMIC LOSS

Consider again the negligent driver who physically injures a pedestrian. Suppose the injured pedestrian is a sole proprietor who employs five individuals, and those five workers lose their jobs because the injured proprietor can no longer run the business. Although the injured proprietor (as pedestrian) can recover for the lost profits caused by the physical injury, the workers could not recover their lost wages from the negligent driver. [FN85]

These cases pose many of the problems present in the cases involving stand-alone emotional harms. "The common thread running through the limitations on recovery for emotional distress, consortium, and economic loss is not difficult to identify ... [I]t is an age-old concern about extending liability ad infinitum for the consequences of a negligent act." [FN86] To see why, assume now that (n - 1) individuals suffer foreseeable stand-alone economic harm rather than emotional distress. The resultant duty of the potential injurer again encompasses n individuals: the pedestrian and the (n - 1) individuals who suffer pure economic loss as a result of the negligence. As compared to the number of individuals encompassed by the duty for emotional distress, the duty for economic harm is likely to include even more potential victims given the ripple effect of commercial or economic harms.

As in the case of stand-alone emotional harms, courts and commentators believe that a duty for pure economic loss would be overly burdensome for \*614 negligent defendants. [FN87] Justifying the limitation of duty in terms of the negligent defendant's interests, though, is subject to the same critique that undermines the justification as applied to stand-alone emotional harms. In claims involving only economic loss, the economic interests of the plaintiffs and defendant are implicated. The defendant has acted negligently, so her relevant economic interests should be subordinate to the harmed economic interests of the nonculpable plaintiffs. Such a priority of interests is inherent in the duty of care owed to physically injured victims, which enables them to recover for economic losses. That priority is also inherent in the tort rules allowing some plaintiffs to recover for pure economic loss, showing once again that the negligent defendant's interests are subordinate and do not persuasively justify the duty limitation.

Until the 1950s, it was "virtually impossible" for a plaintiff to recover for pure economic loss in a negligence action absent privity with the defendant. [FN88] Since then, the bar to recovery has eroded somewhat, so that today plaintiffs may be able to recover for negligently inflicted stand-alone economic harms in situations lacking privity. In most of these cases, the duty of care is based on the defendant's special relationship with the plaintiff or the defendant's undertaking of such a duty directly to the plaintiff. [FN89] So defined, the duty involves a limited number of claimants and involves situations, like accounting or legal malpractice, that usually do not involve physical injuries. By allowing a limited number of plaintiffs to recover for pure economic loss, these tort rules give the economic interests of those plaintiffs legal priority over the economic interests of negligent defendants. That priority is not unique to plaintiffs of this type, however, because "economic loss cases lacking [the specter of widespread tort liability] do not receive distinctive treatment" from the courts. [FN90]

The legally subordinate economic interests of a negligent defendant do not justify limiting the recovery of those with superior interests, including individuals who foreseeably suffer pure economic loss as a result of the negligence. Any justification for limiting the defendant's obligations should rely on interests with legal priority over those of the general class of victims who would be denied compensation for pure economic harms. The security interest of physically injured individuals has the

(Cite as: 91 Geo. L.J. 585)

greatest legal priority, creating the compensatory question of whether those interests justify a limitation of duty for cases only involving economic loss. Without that limit, there is a significant likelihood that the negligent defendant will be unable to pay compensatory damages to the physically injured plaintiff. The priority of security therefore justifies the limitation of duty. For cases in which the security interest is not implicated, as in accountant or legal malpractice cases, the compensatory norm requires limitation \*615 of duty to protect the most important set of economic interests. Tort law thus limits duty to the third-party beneficiary of an audit or will, ameliorating the concern that more widespread liability would bankrupt the defendant and undercompensate the most important set of economic interests. [FN91]

As in the cases of pure emotional distress, the tort rules limiting compensation for economic loss reflect the fundamental concern for compensating the security interest. [FN92] In a world of scarce resources, negligent defendants typically will be unable to pay for all injuries they cause. To help ensure that physically injured victims are adequately compensated, tort law must limit the claims that can be levied against the assets of a negligent defendant.

Thus, the compensation rationale plausibly explains the tort system's general reliance on negligence liability and the important duty limitations of such liability. The explanation is incomplete, though, unless it extends to the relation between the rules of negligence and strict liability.

#### IV. STRICT LIABILITY

Outside of the products liability context, the most important form of strict liability is the rule of strict liability for abnormally dangerous activities. [FN93] According to the draft Restatement (Third) of Torts: Basic Principles, this rule can be justified in terms of reciprocity. [FN94] The reciprocity rationale is best understood in compensatory terms. This rule of strict liability also can be justified by deterrence considerations, a justification that again conforms to the compensatory norm.

##### A. RECIPROCITY

Reciprocity involves an important aspect of the risky interaction we have not yet considered. The analysis so far has addressed only those risky interactions in which the potential injurer (the driver) unilaterally imposes a risk of physical injury on the potential victim (pedestrian). Not all risky interactions are of this type. Two drivers, for example, each impose a risk of physical injury on the other, and each face the risk of being physically injured. In the extreme case of perfect reciprocity, the interacting individuals are identical in all relevant respects, including the degree of risk that each imposes on the other, the severity \*616 of injury threatened by the risk, and the liberty interests advanced by the risky behavior.

In a highly influential account of reciprocity, George Fletcher argued that reciprocal risks should be governed by negligence because "a rule of strict liability does no more than substitute one form of risk for another--the risk of liability for the risk of personal loss." [FN95] Without further elaboration, this argument is unpersuasive. Its criticism of strict liability for inappropriately substituting one form of reciprocal risk for another can also be leveled at negligence liability. More precisely, negligence liability could involve substituting the reciprocal risk of personal loss for the reciprocal risk of liability that otherwise would obtain under strict liability. Why is this substitution inappropriate for strict liability but not for negligence liability? The question can only be answered by reference to the appropriate background rule, but reciprocity does not justify negligence liability or strict liability. [FN96] Rather than justifying either rule, reciprocity arguments assume that either negligence or strict liability is the appropriate background rule. What, then, is the significance of reciprocity?

Reciprocity becomes meaningful if understood in compensatory terms. As courts have long recognized, a negligence regime can be adequately compensatory even though accident victims do not receive tort damages for all their injuries. The victim of a reasonable risk does not recover under the negligence rule, but he "receives his compensation for such damage[s] by the general good, in which he shares, and the right which he has to [engage in similarly risky conduct]." [FN97] The underlying idea is that reasonable risks typically are quite small and merge into the background risk of society assumed by each of its members. [FN98] More significant risks merit special consideration. Highly significant risks created by common activities, such as automobile driving, are reciprocal and merge into the acceptable level of social risk. Those individuals injured by such risks are not compensated under a negligence rule, but the negligence regime works equally in their long-run favor (reciprocity) if they also engage in the activity.

This same reasoning explains the rule of strict liability. Highly significant risks created by uncommon activities are not

(Cite as: 91 Geo. L.J. 585)

reciprocal and do not merge into the background level of social risk. For these risks, the negligence rule does not provide an adequate reciprocal benefit for potential victims. Absent such a benefit, potential victims must be compensated for their injuries, the result attained by the rule of strict liability for abnormally dangerous activities.

\*617 Reciprocity therefore becomes meaningful for tort purposes if understood in compensatory terms. But how should reciprocity be conceptualized as a compensatory matter? In any given risky interaction, like that involving the driver and pedestrian, the risk is decidedly nonreciprocal. Yet the interaction can be conceptualized as being reciprocal insofar as the pedestrian over time also engages in a like amount of driving. The pedestrian's right to drive, and her exercise of that right over time, may mean that driving confers an adequate benefit on her, making a particular risky interaction with a driver reciprocal. Should reciprocity as compensation be conceptualized in long-run terms or relative to each risky interaction?

The tort compensatory norm defines reciprocity in terms of risky interactions rather than long-run interactions. Only that conception fully explains how reciprocity affects the compensatory relation between the rules of negligence and strict liability.

In the case of a perfectly reciprocal risky interaction, there are no relevant differences between the two interacting parties. The two can be conceptualized as one entity. Whatever safety precautions are required of one individual will be required of the other. Whatever safety benefits accrue to one person will accrue to the other. Because the costs and benefits of tort liability inure equally to both individuals, the interests of each are best protected by the cost-benefit or allocatively efficient tort rule. [FN99] Negligence liability is more efficient than strict liability, all else being equal, due to the higher cost of injury compensation via the tort system as compared to other insurance mechanisms. [FN100] Negligence liability for reciprocal risks accordingly provides the best protection for the interests of potential victims, thereby satisfying the compensatory norm. [FN101]

Nonreciprocal risks, by contrast, do not have this important compensatory feature. For such risks, if negligence liability and strict liability would each attain identical risk levels, then the guarantee of injury compensation gives strict liability a decisive compensatory advantage. The compensatory rationale therefore explains why the rule of strict liability for abnormally dangerous activities is limited to highly significant, nonreciprocal risks whenever the rules of negligence and strict liability would attain identical risk levels. [FN102]

This compensatory account requires consideration of the risk levels attainable by each liability rule. Those risk levels must be determined by reference to risky interactions. How does negligence liability affect interactions between drivers and pedestrians as compared to strict liability? The answer does not depend on whether the pedestrian is walking to the garage to pick up her car. Yet that is the sort of answer implicitly provided by the long-run accounts of reciprocity. For compensatory purposes, reciprocity must be conceptualized in terms of risky \*618 interactions. [FN103]

To be sure, courts have described reciprocity in long-run terms, concluding that strict liability is not appropriate for matters of common usage. [FN104] The choice between the rules of negligence and strict liability does turn on this factor, but only when strict liability would reduce risk and become more compensatory than negligence liability.

## B. DETERRENCE

The compensatory rationale identifies another role for strict liability not dependent on reciprocity. This role is immanent in the division between the rules of negligence and strict liability. The rule of strict liability for abnormally dangerous activities implies that negligence liability inadequately compensates such risks. A related implication is that negligence liability adequately compensates other risks, even though accident victims do not always receive damages when injured. One form of such compensation is identified by the reciprocity rationale, which explains how potential victims can benefit from a negligence rule in ways unrelated to the receipt of damages for injury. Another important form of such compensation stems from the ability of a negligence standard to reduce risk below the level attainable by strict liability. [FN105] Whenever negligence liability loses its deterrence advantage, there may be a compensatory rationale for strict liability having nothing to do with reciprocity. When strict liability would reduce risk relative to negligence liability, strict liability better compensates potential victims both in terms of risk reduction and injury compensation.

Such contexts undoubtedly exist. Injurers can avoid negligence liability if they do not get caught. Even identifiable (and



(Cite as: 91 Geo. L.J. 585)

solvent) injurers can avoid negligence liability due to difficulties of proof. The amount of care actually required by the negligence standard depends upon the evidence available to plaintiffs and courts concerning the benefits and burdens of feasible risk-reducing measures. If good evidence concerning desirable safety precautions is \*619 unavailable, a negligent injurer who fails to take such precautions will escape liability. [FN106] Similarly, a negligent injurer can avoid liability by relying on evidentiary problems concerning causation, problems that may be unique to negligence. [FN107] Self-interested actors, aware of these avenues for escaping negligence liability, predictably disobey the tort duty to avoid the cost of exercising reasonable care.

In these contexts, strict liability can more effectively enforce the tort duty. A self-interested individual is concerned only about minimizing her costs: the sum of safety expenditures and liability costs. Under strict liability, the desire to minimize costs leads such actors to take safety precautions to reduce the incidence of injuries and payment of tort damages. If these actors would not take such precautions under an imperfectly enforced negligence rule, then strict liability will increase precautions and reduce risk below the level attainable by a negligence regime.

The rule of strict liability therefore can address the possibility that enforcement problems will induce self-interested actors to act negligently, a particular concern for contexts in which actors are motivated by profit maximization. [FN108] Such an enforcement rationale for strict liability has been recognized by generations of tort scholars and is an express rationale for strict products liability. [FN109] \*620 Moreover, the enforcement rationale provides the best interpretation of the rule of strict liability for abnormally dangerous activities promulgated in the Restatement (Second) of Torts. [FN110]

Consider the factor of common usage. If an activity is "customarily carried on by the great mass of mankind or by many people in the community," it is not abnormally dangerous and not subject to strict liability. [FN111] The factor of common usage would seem to express the concept of reciprocity, but as argued earlier reciprocity must be conceptualized in terms of risky interactions for compensatory purposes. That an activity like driving is common in the community at large does not mean that drivers and pedestrians impose reciprocal risks upon each other. Instead, such common usage is relevant to the issue of whether strict liability would reduce risk. [FN112]

An activity carried on by a large percentage of the population, like driving, presumably has significant private and social value. Consequently, strict liability is unlikely to affect significantly the amount of driving, even though the \*621 individual decision of whether to drive on a given occasion is an "activity" not fully regulated by negligence liability. [FN113] The care people exercise while driving, though, can be effectively subjected to the more exacting requirements of a negligence standard, resulting in driver precautions that would not be taken in a regime of strict liability. All things considered, negligence appears to be the better rule for purposes of risk reduction, explaining why strict liability is not appropriate for common activities.

An activity that is not common and poses significant risk despite the exercise of reasonable care, by contrast, may be deterred by strict liability. For these activities, the negligence standard has a limited effect on risk reduction, whereas the lack of widespread participation in the activity suggests that strict liability may reduce risk by further reducing participation in the activity--a desirable outcome for activities otherwise lacking in social value. The deterrence rationale for strict liability accordingly explains why such activities are "abnormally dangerous" and subject to strict liability. [FN114]

Once again, a compensatory rationale for tort liability can explain an important structural feature of tort law, this one involving the division between the rules of negligence and strict liability. Ordinarily, the negligence standard can reduce risk below the level attainable by strict liability, providing an important compensatory advantage for negligence liability. For contexts in which the rules of negligence and strict liability would each attain identical risk levels, negligence liability is adequately compensatory for reciprocal risks. Absent reciprocity, negligence liability loses its compensatory advantage, so the greater availability of damages under strict liability explains why these activities are "abnormally dangerous." In the remaining contexts, strict liability would reduce risk below the level attainable by an imperfectly enforced negligence standard, in addition to providing a greater range of injury compensation. The compensatory norm again explains why such activities are "abnormally dangerous" and governed by strict liability.

## V. DEFENSES

(Cite as: 91 Geo. L.J. 585)

The remaining important limitations of tort liability involve assumption of risk and contributory negligence, defenses available to a negligent defendant that reduce or eliminate any compensation owed to the injured plaintiff. Like the other important limitations of tort liability, these limitations can also be explained in compensatory terms.

The defense of assumption of risk absolves a negligent defendant of liability \*622 for a risk that was knowingly and voluntarily consented to by the plaintiff. [FN115] The existence of knowing and voluntary consent to the risk implies that this limitation of liability conforms to the compensation rationale. The compensatory norm requires that a potential victim be made no worse off by the risky interaction. In its ideal form, the norm is embodied in a consensual transfer between the two parties of the WTA risk proceeds. However, in important circumstances, a potential victim can benefit from the risky interaction even if she does not receive any transfer from the potential injurer. For example, individuals routinely consent to the risks created by contact sports because the benefit they derive from participating in the risky activity outweighs any risk of injury. That benefit explains why someone would knowingly and voluntarily consent to a risk, even if the consent would absolve a potential injurer of the duty to compensate. The risky activity confers a benefit on the potential victim that makes her no worse off than she would be without participating in the activity--an outcome that can be inferred from the fact of knowledgeable consent--so compensation from the potential injurer is not required.

The other liability-limiting defense is the doctrine of contributory negligence. In its orthodox form, contributory negligence barred a plaintiff from recovery, whereas today the doctrine reduces damages under principles of comparative fault. [FN116] The rationale for the doctrine has eluded explanation. [FN117] The compensatory rationale persuasively explains the doctrine of contributory negligence, while being agnostic on the question of who should bear liability when an injury is jointly caused by a negligent defendant and a contributorily negligent plaintiff. Contributory negligence in its orthodox and modern forms is consistent with the compensatory norm.

The analysis so far has assumed that the risk of physical injury can be reduced by precautions unilaterally taken by the potential injurer. Most risks, however, can be reduced if the potential victim also takes precautions. Any precautionary burden incurred by the potential victim must be compensated, as an uncompensated precaution would make the potential victim worse off than \*623 she would be without the risk exposure. [FN118]

To determine what precautions should be taken by the potential victim, we must reconsider the idealized compensatory exchange between the potential injurer and victim. By definition, the potential victim would agree to face a specified risk in exchange for the WTA risk proceeds. The parties therefore would agree that the potential injurer must take precautions costing  $B$  for which  $B < WTA$ , as it would be cheaper for the potential injurer to take the precaution than to pay the potential victim for facing the risk. By this same logic, the parties would agree that the potential victim must take precautions costing  $B$  for which  $B < WTA$ , as it would be cheaper for the potential injurer to compensate for the precaution than for the risk. [FN119] The failure to take such precautions breaches the compensatory agreement and thereby constitutes contributory negligence.

Like negligent conduct by the potential injurer, contributorily negligent conduct by the potential victim breaches the compensatory agreement. Hence it is not difficult to identify a compensatory rationale for contributory negligence. Rather, the difficult issue would seem to be one of allocation. Each party's breach was a cause of the injury. Should the negligent injurer pay for the injury? The contributorily negligent victim? Or should the damages be apportioned between them?

Perhaps surprisingly, the compensatory norm does not answer these questions. As discussed earlier, the norm gives priority to the security interest over the liberty interest only for interpersonal interactions. [FN120] Thus the pedestrian's interest in physical security has legal priority over the driver's liberty interest. The compensatory norm does not require an intrapersonal priority of interests giving the pedestrian's security interest priority over her own liberty interest. However, the nature of the potential victim's liberty interests change once they involve precautions required by the compensatory exchange with the potential injurer. The potential victim would be compensated for any precautions required by that exchange, so her failure to take such precautions necessarily involves interpersonal liberty interests governed by the compensatory norm.

Cases of contributory negligence accordingly involve two injurers for compensatory \*624 purposes: the driver and the contributorily negligent pedestrian. The compensatory norm merely requires that the injurer compensate the victim. In cases of multiple injurers, which injurer should provide compensation is an issue without any necessary analytic resolution.

(Cite as: 91 Geo. L.J. 585)

Payment by either injurer would satisfy the compensatory requirement.

Prior to the adoption of comparative fault, contributory negligence completely barred a plaintiff from recovery. In effect, the rule treated the contributorily negligent plaintiff as the single injurer for compensatory purposes. This compensatory interpretation explains why courts justified the bar to recovery in causal terms, "saying that the plaintiff's negligence is an intervening, or insulating, cause between the defendant's negligence and the result." [FN121] Of the two causes (or injurers), the courts singled out the victim, unless the negligent defendant had the last clear chance of avoiding the injury. [FN122] Again, this allocation of liability was frequently explained in causal terms: "[T]he later negligence of the defendant is a superceding cause which relieves plaintiff of liability for it." [FN123] By identifying a single "cause" of the accident, the courts in effect identified a single injurer for compensatory purposes, eliminating the possibility of apportionment.

Rather than identifying a single "cause" of the accident, the modern rule of comparative fault recognizes that each party caused the accident, resulting in multiple injurers for compensatory purposes. Apportioning damages among the multiple injurers has evident fairness that explains the widespread adoption of comparative fault. That outcome, though, was not mandated by the legal priority of security over liberty and the associated norm of compensation.

## VI. COMPENSATION AND THE DEVELOPMENT OF TORT LAW

The important substantive doctrines of tort law are consistent with the compensatory norm. However, consistency does not constitute a sufficient description of tort law. To persuasively explain the practice of tort law, the compensation rationale must also adequately describe the self-understandings or motives of participants in the tort system. [FN124]

No single theory will fully describe the self-understandings of those who participated in the evolution of the tort system. The most that can be expected of \*625 a theory in this regard has been well articulated by Oliver Wendell Holmes:

The law did not begin with a theory. It has never worked one out. The point from which it started and that at which I shall try to show that it has arrived, are on different planes. In the progress from one to the other, it is to be expected that its course should not be straight and its direction not always visible. All that can be done is to point out a tendency, and to justify it. [FN125]

If the inquiry is understood in these terms, then it is fair to say that over time participants in the tort system have understood tort law in compensatory terms.

Originally, tort damages were awarded as an incident of criminal prosecution. The linkage of criminal and tort liability meant that the early common law courts "approach[ed] the field of tort through the field of crime." [FN126] Tort actions continued to be quasi-criminal until the late seventeenth century. [FN127] The initial linkage of tort actions to criminally caused harms implies that tort law originated as a means of compensating wrongfully (criminally) caused injuries. Once freed from the limits of criminal law, the tort system faced a choice. It could continue to require wrongful conduct as a predicate for liability, or it could instead base liability on the fact of harm, whether caused wrongfully or not.

As a matter of precedent, the tort system could adopt a compensatory conception given the priority of the security interest over the liberty interest. That priority of interests was recognized by the early common law. According to Sir William Blackstone, the first absolute right held by individuals involves the "right of personal security" whereas "[n]ext to personal security, the law of England regards, asserts, and preserves the personal liberty of individuals." [FN128]

In Blackstone's time, however, there was no separate body of law called "torts." No treatises were published on the law of torts, in either England or the United States, before 1850. [FN129] The modern tort system emerged in the nineteenth century as a response to the increasing number of accidental injuries caused by industrialization. [FN130] The field of torts was created by the legal scientists, most notably Holmes, following the demise of the writ system in the latter half of the nineteenth century. [FN131]

\*626 Given the priority of security interests inherent in the intentional torts, precedent would seem to favor the rule of strict liability for accidental harms. This priority explains why some of the "greatest common law authorities" had maintained that "under the common law a man acts at his peril." [FN132] The claim that precedent supported such an extreme form of strict liability was famously rejected by Holmes. [FN133] But Holmes did not reject the priority of security interests over liberty

(Cite as: 91 Geo. L.J. 585)

interests. Instead, he argued that tort liability is limited by the requirement of foreseeability, [\[FN134\]](#) a limitation consistent with the compensatory norm. Holmes first rejected strict liability defined exclusively in terms of physical causation and then argued that precedent supported negligence liability subject only to the foreseeability limitation inherent in the standard that "the defendant was bound to use such care as a prudent man would do under the circumstances." [\[FN135\]](#)

The negligence principle unified the field. [\[FN136\]](#) It was widely recognized, though, that negligent conduct does not equate with moral culpability. [\[FN137\]](#) Conduct is negligent if it breaches the standard of care. That standard, in turn, requires a comparison of liberty and security interests. Tort law in the nineteenth century did not reject the priority of security over liberty, and that priority had compensatory implications that would be worked out over the next hundred years by the evolving tort system.

At the time when the modern U.S. tort system emerged, the states were abolishing the writ system, which used pleading requirements in a manner that often masked difficult issues of substantive law. [\[FN138\]](#) Although this procedural reform was not supposed to affect substantive law, the elimination of the writ system led to some substantive issues of great importance, such as the choice between the rules of negligence and strict liability, being presented for the first time in their most general form to the courts. [\[FN139\]](#)

Around the same time, legal decisionmakers were rejecting natural-law justifications in favor of more pragmatic, instrumentalist justifications. Whether this shift occurred before or after the Civil War is a point of some contention, but it is clear that judicial decisionmaking became increasingly pragmatic and policy-oriented as the nineteenth century progressed. [\[FN140\]](#)

**\*627** These developments occurred at a time when increased industrialization and use of technology, particularly the railroad, substantially increased the number of accidental injuries. [\[FN141\]](#) In light of the enormous toll of the Civil War and its impact on society, the problem of accidental injury and death became particularly salient. [\[FN142\]](#) "[O]bservers of the industrial scene in the 1880s were struck by the fact that the peacetime economy produced more death and injuries than the war that preceded it." [\[FN143\]](#)

The confluence of these factors profoundly affected the newly emergent tort system. The abolition of the writ system forced the courts to address directly the problem of accidental harms. At this time, judges were increasingly pragmatic, focusing on the pronounced problem of severe physical injuries and death. In these circumstances, the limitations of strict liability were perhaps more apparent than they are today. Damages in wrongful death actions do not provide a remedy for the life prematurely taken from the decedent, and a damages award for physical injury is less desirable than prevention. For good and obvious reasons, pragmatic judges would have been attracted to the deterrence advantages of negligence liability.

The tort system could adopt negligence liability consistently with the priority of security over liberty. As argued earlier, that priority would lead courts to consider the risk-reducing features of negligence liability as being the decisive reason for choosing the rule of negligence over strict liability. This explains why most observers of the time thought that negligence liability served the purpose of punishing or deterring civilly blameworthy or "negligent" behavior. [\[FN144\]](#) That understanding of tort liability was frequently expressed in judicial opinions, as Gary Schwartz found in an extensive study of the case law during this period:

Two [themes that recurred in the case law] were a judicial concern for the risks created by modern enterprise and a judicial willingness to deploy liability rules so as to control those risks. Another set of themes included a judicial solicitude for the victims of enterprise-occasioned accidents and a judicial willingness to resolve uncertainties in the law liberally in favor of those victims' opportunities to secure recoveries. [\[FN145\]](#)

**\*628** How could there be "judicial solicitude for the victims of enterprise-occasioned accidents" if courts rejected strict liability in favor of a negligence regime? Perhaps the judicial concern for potential victims was an insincere rationale for rejecting strict liability and the burden it may have imposed on business development. [\[FN146\]](#) Alternatively, the courts may have believed sincerely that negligence liability offered the best overall protection for potential victims. Courts apparently conceived of the protection as taking the forms of deterrence and compensation, reflected in the "judicial concern for the risks created by modern enterprise," the "judicial willingness to deploy liability rules so as to control those risks," and the "judicial willingness to resolve uncertainties in the law liberally in favor of those victims' opportunities to secure recoveries."

(Cite as: 91 Geo. L.J. 585)

Consequently, the compensatory advantages of negligence liability-- deterrence plus monetary damages--were important considerations for the courts at the time they were adopting the negligence regime. These considerations may not have supplied the true motivation for the courts. But insofar as judicial opinions reflect sincerely held beliefs, the compensation rationale is consistent with the judicial understanding of negligence liability when the modern tort system emerged.

This reasoning explains why one prominent scholar can conclude that the "modern negligence principle" was "an intellectual response" to the increased number of accidents in the nineteenth century, [\[FN147\]](#) whereas another can just as defensibly conclude that the new nineteenth century liability standards developed from precedent in an evolutionary way. [\[FN148\]](#) Precedent gave priority to security over liberty, and although many great common law jurists thought the priority justified strict liability, the better reasoned response to the pronounced problem of accidental injury lay in the development of modern negligence law.

It was not until the twentieth century, though, that the compensatory nature of tort liability became apparent to participants in the tort system. During the period from 1910 to 1945, the conceptual jurisprudence of the legal scientists was largely displaced by Legal Realism. [\[FN149\]](#) The legal scientists, like Holmes, had conceptualized negligence in terms of a universalized general standard of care owed by all to all. [\[FN150\]](#) The generality or vagueness of a universal "fault" standard obscured the comparison of conflicting individual interests necessarily involved in a negligence inquiry. The Realists transformed negligence theory in the 1920s in a manner that would expose the underlying compensatory purpose of tort law: \*629 [T]he notion of an abstract universal duty was gradually abandoned and a "relational" concept of duty was substituted. Relational negligence theory introduced questions of "interest-balancing," inviting judges to compare the magnitude of the risks to which a plaintiff was exposed, and the social worth of the class ... a plaintiff represented, with the social utility of the defendant's conduct. [\[FN151\]](#)

As the analyses in prior sections show, if one focuses on the relationship between the plaintiff and defendant, and expressly balances their interests consistently with the priority of security over liberty, then the compensatory structure of tort law becomes apparent. A focus on compensation would force one to look to strict liability as a compensatory complement to negligence liability. Thus, the relational theory of negligence and the interest-balancing advocated by the Realists revitalized the theory of strict liability:

Relational negligence, while retaining the concept of fault, had made the determination of where fault lay in a given case a process of interest-balancing. Strict liability theory proposed to conduct the interest- balancing altogether unburdened by notions of fault. In 1917 Jeremiah Smith had found those isolated instances of "strict" liability in tort law exceptional in their repudiation of the general fault standard. By 1941 Prosser was prepared to 'question whether "fault," with its popular connotation of personal guilt and moral blame, and its more or less arbitrary legal meaning, which [would] vary with the requirements of social conduct imposed by the law, ... [was] of any real assistance in dealing with ... questions of [risk allocation], except perhaps as a descriptive term.' [\[FN152\]](#)

Whereas tort liability was necessarily predicated on criminal wrongdoing when tort liability was an incident of criminal liability, upon their separation tort law needed to develop some independent standard for defining tortious conduct. That standard necessarily involves the interest-balancing uncovered by the Realists. Once tortious conduct was defined in terms of interest-balancing, it became clear that tort liability could be decoupled from notions of moral culpability or "fault" in its popular sense. If the balance of interests dictated as much, one could be responsible for an injury even if the injury- causing conduct was not morally blameworthy.

The influence of Realism waned after the Second World War and tort scholars returned their attention to doctrine, now analyzing it with the interest- balancing and relational concepts developed by the Realists. [\[FN153\]](#) A debate over the purpose of tort law ensued. It "was well established by the 1950s" that "tort law had become primarily a compensation system designed to distribute the costs of \*630 injuries throughout society efficiently and fairly ...." [\[FN154\]](#) This compensatory rationale for tort liability was not based on a rigorous balancing of interests that prioritized security over liberty, although its methodological commitments were consistent with such a priority. [\[FN155\]](#) A change in social attitudes towards injury undoubtedly played a major role. [\[FN156\]](#) But as the foregoing analysis has sought to establish, the eventual emergence of the compensatory rationale for tort liability is the logical implication of the longstanding tort principle that security has priority over liberty.

Today, of course, debate continues over the appropriate purpose of tort liability. Despite the extensive debate concerning the comparative merits of allocative efficiency and corrective justice, a large number of scholars, and perhaps most participants in the tort system, believe that tort law serves the purposes of compensation and deterrence. [\[FN157\]](#) Those objectives may be unconnected and inconsistent with each other. [\[FN158\]](#) Alternatively, compensation and deterrence become unified if the security interest has priority over the liberty interest. The priority defines the categories of injurer and victim, making it possible to define the ideal compensatory exchange. That exchange creates precautionary obligations for both parties, explaining why deterrence is an integral component of compensation. Unless one believes that most participants in the tort system have an irrational understanding of the relation between \*631 compensation and deterrence, the tort norm of compensation plausibly describes their understanding of tort law.

### CONCLUSION

Tort law has consistently given one's interest in physical security priority over a conflicting liberty interest of another. [\[FN159\]](#) That priority underlies the evolution of tort law, from the early intentional torts to the subsequent emergence of negligence liability and its modern development. As an analytic matter, this priority yields a compensation rationale for tort liability. The Restatement (Second) of Torts therefore is on firm doctrinal ground when it states that "the purposes for which actions of tort are maintainable ... are: (a) to give compensation, indemnity or restitution for harms; (b) to determine rights; (c) to punish wrongdoers and deter wrongful conduct; and (d) to vindicate parties and deter retaliation or violent and unlawful self-help." [\[FN160\]](#) Rather than being unrelated reasons for tort liability, each of these "purposes" coherently implement a norm of compensation in a world of scarce resources.

Understood in nonideal terms, the compensatory rationale also finds expression in the draft Restatement (Third) of Torts: Basic Principles. As an apparent compromise to the ongoing debate whether the appropriate purpose of tort law is one of efficiency or fairness, the Restatement (Third) justifies negligence liability as a remedy for wrongful behavior and as a deterrent to such behavior. [\[FN161\]](#) This rationale is consistent with the compensatory norm, even though the justification for compensation--the priority of security over liberty--is not based on the wrongfulness of the injury-producing conduct.

Consider someone who chooses to act negligently. That conduct does not become permissible merely because the tortfeasor is obligated to pay damages for any injuries. An important aspect of nonideal compensation involves the reduction of risk below the ideal level attained in a fully compensatory regime. By acting negligently, the tortfeasor has failed to provide the safety required to make the risky interaction adequately compensatory. When that failure injures or kills someone, the outcome is precisely the consequence the negligence \*632 regime sought to avoid. Monetary damages for the injury are not always adequately compensatory, so the mere payment of such damages does not sufficiently remedy the wrong. [\[FN162\]](#) Negligent behavior can be wrongful, even if the general justification for tort liability is based on compensation.

Although the compensation rationale can explain the important features of tort law, it does not follow that compensation is a normatively defensible basis for tort liability. The priority of security over liberty, however, has normative appeal. [\[FN163\]](#) And, even though the compensatory norm justifies allocatively inefficient tort rules, those rules satisfy the requirements of modern welfare economics. [\[FN164\]](#) The compensatory norm has evident appeal, but the conclusion for present purposes is more limited. Tort law can be coherently understood in compensatory terms, despite the large number of accidental injuries that receive no damages compensation.

[\[FN1\]](#). Professor of Law, New York University School of Law. Special thanks to the symposium participants, particularly Heidi Li Feldman, for their comments. I am also grateful for the helpful comments I received from Daryl Levinson, Liam Murphy and Stephen Perry, and from Marshall Shapo and other participants in the faculty workshop at the Northwestern University School of Law. This research was supported by the Filomen D'Agostino and Max E. Greenberg Research Fund of the New York University School of Law.

[\[FN1\]](#). [Restatement \(Second\) of Torts § 901 \(1979\)](#).

[\[FN2\]](#). [RESTATEMENT \(THIRD\) OF TORTS: LIABILITY FOR PHYSICAL HARMS \(BASIC PRINCIPLES\) § 6 cmt. d \(Tentative Draft No. 2, 2002\) \[hereinafter RESTATEMENT \(THIRD\) OF TORTS\]](#).

[\[FN3\]](#). Under the Kantian view, moral judgments depend on the quality of will rather than its accomplishments. "If the object

(Cite as: 91 Geo. L.J. 585)

of moral judgment is the person, then to hold him accountable for what he has done in the broader sense is akin to strict liability, which may have its legal uses but seems irrational as a moral position." THOMAS NAGEL, *MORTAL QUESTIONS* 31 (1979). See also OLIVER WENDELL HOLMES, *THE COMMON LAW* 79 (1881) (observing that "[i]f ... there is any common ground for all liability in tort, we shall best find it by eliminating the event as it actually turned out, and by considering only the principles on which the perils of his conduct is thrown upon the actor").

[FN4]. Some corrective-justice theorists, for example, maintain that deterrence considerations are incompatible with fairness concerns. See ERNEST J. WEINRIB, *THE IDEA OF PRIVATE LAW* 43 (1995) (arguing that corrective justice stresses the moral relationship created by the defendant's wrongful conduct and the consequent injury suffered by the plaintiff, whereas general deterrence "fails to make sense of the relationship between the parties"). As the ensuing analysis will show, some forms of risk reduction can be conceptualized in terms of the relationship between the parties.

[FN5]. See WAYNE R. LAFAVE & AUSTIN W. SCOTT, JR., *HANDBOOK ON CRIMINAL LAW* §§ 81, 82, 85 (1972).

[FN6]. See, e.g., *RESTATEMENT (THIRD) OF TORTS*, supra note 2, § 20 cmt. e ("Nor does the appeal of strict liability rest on any disparagement of the social utility of the particular ... activity").

[FN7]. See [Restatement \(Second\) of Torts §§ 519-20 \(1977\)](#).

[FN8]. Cf. MORTON HORWITZ, *THE TRANSFORMATION OF AMERICAN LAW, 1780-1860*, at 85-101 (1977) (arguing that the tort system's choice of a negligence regime was motivated by the desire to subsidize business development during the industrial revolution).

[FN9]. See, e.g., Stanley Ingber, [Rethinking Intangible Injuries: A Focus on Remedy](#), 73 *CAL. L. REV.* 772, 775 (1985) (asserting that the compensation rationale "presumes ... that the tort system is committed to total compensation"). The most sophisticated development of something like the compensation rationale, not labeled as such, involves the causation theory of tort law, which justifies tort compensation in causal terms. See Richard E. Epstein, *A Theory of Strict Liability*, 2 *J. LEGAL STUD.* 151 (1973). Simply understood, the causation theory would seem to imply tort compensation of all injuries caused by another, although the particular formulation developed by Epstein relies on various limitations of liability not entirely dependent on causal considerations.

[FN10]. See, e.g., Ingber, supra note 9, at 775-77 (rejecting the compensation rationale because the "tort system does not ... purport to redress all material losses, physical or mental"); Benjamin C. Zipursky, [Rights, Wrongs, and Recourse in the Law of Torts](#), 51 *VAND. L. REV.* 1, 52-55 (1998) (arguing that compensation and deterrence considerations do not explain various rules limiting a defendant's liability for injuries caused by the tortious conduct). Moreover, the compensation rationale exclusively framed in causal terms is analytically problematic. A pure causal theory would require compensation of all injuries caused by another, but the fact of joint causation creates significant indeterminacy, rendering the approach infeasible. See Stephen R. Perry, *The Impossibility of General Strict Liability*, 1 *CAN. J. L. & JURISPRUDENCE* 147 passim (1988).

[FN11]. More precisely, the tort norm of full compensation can be conceptualized as the primary substantive right held by individuals. The nonideal implementation of that right, in turn, can be conceptualized as the secondary right that individuals hold to enforce their primary right. For a discussion of this distinction, see RONALD DWORKIN, *A MATTER OF PRINCIPLE* 72- 103 (1985); RONALD DWORKIN, *LAW'S EMPIRE* 390 (1986). For criticism of this rights-remedy distinction commonly made by constitutional scholars, see Daryl J. Levinson, [Rights Essentialism and Remedial Equilibration](#), 99 *COLUM. L. REV.* 857 (1999). Levinson's criticism of the distinction in constitutional law draws force from his observation that right and remedy each serve the same obvious purpose in tort law, creating no apparent disjunction between them. *Id.* at 931-32. The apparent disjunction between a right of compensation and the remedy of negligence liability, however, explains why tort scholars have ignored the compensation rationale. See supra notes 1-2 and accompanying text. In any event, insofar as Levinson is arguing that the purpose of a right is equally applicable to remedies, there is no obvious difference in our approaches. Cf. infra note 41 and accompanying text (explaining how the right of compensation must be implemented to ensure that it does not disadvantage those individuals protected by the right).

[FN12]. See Ronald Coase, *The Problem of Social Cost*, 3 *J. L. & ECON.* 1, 2 (1960) ("We are dealing with a problem of a

(Cite as: 91 Geo. L.J. 585)

reciprocal nature .... The real question that has to be decided is: should A be allowed to harm B or should B be allowed to harm A?").

[FN13]. [Restatement \(Second\) of Torts § 77](#) cmt. i (1965). See, e.g., Holmes, *supra* note 3, at 144 (concluding that tort law "is intended to reconcile the policy of letting accidents lie where they fall, and the reasonable freedom of others with the protection of the individual from injury"); W. Page Keeton et al., *Prosser and Keeton on the Law of Torts* § 3, at 16-17 (5th ed. 1984) (observing that "weighing the interests [of security and liberty] is by no means peculiar to the law of torts, but it has been carried to its greatest lengths and has received its most general conscious recognition in this field"). For a description of how tort law during the twentieth century came to be conceptualized in terms of the need to mediate conflicting individual interests, see *infra* Part VI.

[FN14]. See, e.g., CHARLES FRIED, *AN ANATOMY OF VALUES: PROBLEMS OF PERSONAL AND SOCIAL CHOICE* 192 (3d prt. 1977); ALAN GEWIRTH, *REASON AND MORALITY* 54-57 (1978) (arguing for lexical ranking of goods into three tiers in which physical integrity is ranked as first-tier "basic" good, and wealth and convenience are ranked as third-tier "additive" goods); JUDITH JARVIS THOMSON, *THE REALM OF RIGHTS* 176-248 (1990) (arguing that individuals have the right that others not cause them harm, which permissibly can be infringed by others only if doing so would produce sufficiently large and appropriately distributed increment of good); ERNEST J. WEINRIB, *THE IDEA OF PRIVATE LAW* 147-52 (1995) (arguing that corrective justice based on Kantian right renders cost considerations irrelevant for "real" risks); Gregory C. Keating, [Reasonableness and Rationality in Negligence Theory](#), 48 *STAN. L. REV.* 311, 349-60 (1996) (arguing that Rawlsian social contract theory places higher value on security interests than ordinary economic interests); David McCarthy, *Rights, Explanation, and Risks*, 107 *ETHICS* 205, 212-15 (1997) (arguing that individuals have the right that others not impose risks upon them, which permissibly can be infringed only if resultant good "sufficiently outweighs" burden imposed on bearer of right and is appropriately distributed).

[FN15]. Economic analysis focuses on individual welfare, so it may seem that the components of welfare, whether based on physical, emotional or economic security, are irrelevant for economic purposes.

[FN16]. Richard Posner has argued that initial entitlements can be determined on the basis of cost-benefit analysis or wealth maximization. See generally RICHARD A. POSNER, *THE ECONOMICS OF JUSTICE* (1983). The flaw in this argument is that wealth depends on prices which in turn depend on the initial allocation of property rights. See, e.g., Lewis A. Kornhauser, *Wealth Maximization*, in 3 *THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW* 679-83 (Peter Newman ed., 1998); see also Ronald M. Dworkin, *Is Wealth a Value?*, 9 *J. LEGAL STUD.* 191, 208 (1980) ("We cannot specify an initial assignment of rights unless we answer questions that cannot be answered unless an initial assignment of rights is specified."). Posner now agrees that wealth maximization is limited in this manner. See Richard A. Posner, *Wealth Maximization and Tort Law: A Philosophical Inquiry*, in *PHILOSOPHICAL FOUNDATIONS OF TORT LAW* 99, 99-100 (David G. Owen ed., 1995). Hence wealth maximization, like cost-benefit analysis more generally, can proceed only after assignment of initial entitlements.

[FN17]. KEETON ET AL., *supra* note 13, at 132. As discussed at length below, numerous tort doctrines reflect this priority. See, e.g., *infra* note 159.

[FN18]. For a description, see Mark Geistfeld, [Reconciling Cost-Benefit Analysis with the Principle that Safety Matters More Than Money](#), 76 *N.Y.U. L. REV.* 114, 118-19 (2001). Similarly, case law in the European Community recognizes that "there could be no question but that the requirements of the protection of public health must take precedence over economic considerations." Case T-13/99 R, *Pfizer Animal Health SA/NV v. E.U. Council*, 1999 E.C.R. II- 1961, II-2021, [1999] 3 C.M.L.R. 79, 82 (1999), *aff'd*, Case C-329/99 P(R), 1999 E.C.R. I-8343.

[FN19]. See *supra* note 14; Jennifer H. Arlen, [Reconsidering Efficient Tort Rules for Personal Injury: The Case of Single Activity Accidents](#), 32 *WM. & MARY L. REV.* 41, 43 n.9 (1990) (providing citations and support for claim that economic analyses are commonly based on such an entitlement).

[FN20]. This is a point even utilitarians recognize. See JOHN STUART MILL, *UTILITARIANISM* 50 (Samuel Gorowitz ed., 1971) (1861):



(Cite as: 91 Geo. L.J. 585)

[S]ecurity [is a benefit] no human being can possibly do without; on it we depend for all our immunity from evil and the whole value of all and every good, beyond the passing moment, since nothing but the gratification of the instant could be of any worth to us if we could be deprived of everything the next instant ....

[FN21]. See Gregory C. Keating, A Social Contract Conception of the Tort Law of Accidents, in *PHILOSOPHY AND THE LAW OF TORTS* 22, 46 (Gerald J. Postema ed., 2001).

[FN22]. See [Restatement \(Second\) of Torts § 314 \(1965\)](#) (no duty for mere failure to act); § 289 cmt. b (1965) (relevant act must "involve a risk which the actor realizes or should realize"); § 281 cmt. c (1965) (relevant act "must create a recognizable risk of harm to the other individually, or to a class of persons--as for example, all persons within a given area of danger--of which the other is a member.").

[FN23]. The requirement of foreseeability can be readily justified. As Holmes wrote:  
The requirement of an act is the requirement that the defendant should have made a choice. But the only possible purpose of introducing this moral element is to make the power of avoiding the evil complained of a condition of liability. There is no such power where the evil cannot be foreseen.  
HOLMES, *supra* note 3, at 95.

[FN24]. See [Restatement \(Second\) of Torts § 430 \(1965\)](#) (liability requires that negligence "be a legal cause" of harm to another).

[FN25]. The case of contributory negligence is the exception because the precautions required of a plaintiff are compensated by the defendant and therefore governed by the compensatory norm. See *infra* Part V.

[FN26]. Like other limitations on the tort norm of compensation, this limitation can be justified normatively. An obligation to confer a benefit on another by "easy" rescue is unlikely to severely burden the liberty interests of potential rescuers. Instead, the unreasonable burden stems from the compensatory obligations that would be entailed by breach of that duty. See Liam Murphy, [Beneficence, Law, and Liberty: The Case of Required Rescue](#), 89 *GEO. L.J.* 605, 662-63 (2001). Note, however, that even if the requirement of compensation would create an unreasonable burden that justifies limitation of tort duties regarding the conferral of benefits, that concern does not justify limiting tort duties involving the harms one's affirmative conduct foreseeably causes another. See *infra* Part III.

[FN27]. Notice that the state also satisfies the requirements of action and foreseeability. Because these requirements satisfy the corrective justice rationale for tort liability, some corrective justice scholars maintain that there would be no necessary normative problem if the tort system were replaced by a social insurance scheme. See JULES L. COLEMAN, *RISKS AND WRONGS* 401-03 (1992) (explaining why corrective justice permits the replacement of tort liability with adequately compensatory state insurance funds). As will become clear in Part II, *infra*, deterrence is an important component of compensation, so the state fund would need complementary regulations giving potential injurers the appropriate incentives to take care, incentives otherwise supplied by tort law.

[FN28]. The prioritization may be necessary to limit the number of tort claimants to ensure that one set of interests is guaranteed adequate compensation from defendants with limited assets. See *infra* Part III.

[FN29]. See [Restatement \(Second\) of Torts § 75 \(1965\)](#).

[FN30]. Stephen Perry nicely elucidates this point:  
'Imposing a risk' on a person is not a simple factual state of affairs, like pointing a gun at him. So far as we can deal with the matter in purely factual terms, risk must be conceived in an objective rather than in an epistemic sense ..., and it must generally be regarded as the joint creation of two interacting actors or activities rather than as something that one person has unilaterally imposed upon another. There is, to be sure, a sense in which one person can unilaterally impose a risk on someone else, and a distinction can accordingly be drawn between cases of joint risk creation and cases of unilateral risk imposition. But that distinction is based on an epistemic rather than on an objective conception of risk; more importantly, the distinction is normative rather than empirical.

Stephen R. Perry, Responsibility for Outcomes, Risk, and the Law of Torts, in *PHILOSOPHY AND THE LAW OF TORTS*

(Cite as: 91 Geo. L.J. 585)

72, 74 (Gerald J. Postema ed., 2001). See also *supra* note 10 (discussing analytic incoherence of purely causal explanations of tort liability).

[FN31]. See Mark Geistfeld, [Placing a Price on Pain and Suffering: A Method for Helping Juries Determine Tort Damages for Nonmonetary Injuries](#), 83 CAL. L. REV. 773, 804-05 (1995).

[FN32]. See NAGEL, *supra* note 3, at I.

[FN33]. Tort liability applies to tortiously caused "physical harms." See, e.g., RESTATEMENT (THIRD) OF TORTS: LIABILITY FOR PHYSICAL HARM (BASIC PRINCIPLES) §§ 5-6 (Tentative Draft No. 1, 2001). For these purposes, "physical harm" .... includes physical illness, disease, and death." *Id.* § 4.

[FN34]. [Restatement \(Second\) of Torts § 892A](#) cmt. a (1979) (stating the rule and limiting it only for public policy exceptions); see also Restatement of the Law of Torts (Third): Apportionment of Liability § 2 (2000).

[FN35]. See [Restatement \(Second\) of Torts § 496A](#) cmt. c (1965).

[FN36]. Invoking private law in this sense does not require a conception of tort law as apolitical and completely separate from the public sphere. Rather, the notion is that tort law is private law in the simple sense that it involves correlative rights and duties of private parties. The parties themselves can mediate disputes involving these rights and duties, even though the mediation depends on how the public sphere defines and enforces the rights.

[FN37]. Cf. *supra* note 3 (discussing Kantian view that moral judgments depend on the quality of will rather than its accomplishments).

[FN38]. Well-informed consent would satisfy the conditions for Pareto optimality, as no party would agree to the interaction if she were made worse off as a result. See BLACK'S LAW DICTIONARY 1138 (7th ed. 1999) (defining Pareto optimality). The agreement would also be allocatively efficient. As a matter of definition, no negative externalities are involved in an exchange limited to the risk one party imposes on another. If the risky behavior also exposes a third party to the risk, then a separate exchange would be required for that particular risk imposition. These individual exchanges may not internalize all positive aspects of care, however, since the care a driver takes towards one pedestrian will frequently reduce the risk faced by others. To internalize these positive externalities of care, the potential injurer would have to contract with the group of potential victims. For this contract to be binding, it would require the consent of each potential victim, making this type of agreement consistent with the compensatory exchange discussed in text. That such an agreement would be allocatively efficient follows from the Coase theorem, because the context under consideration involves zero transaction costs. Cf. Coase, *supra* note 12 *passim* (showing that parties will bargain to the allocatively efficient outcome in the absence of transaction costs, regardless of the initial specification of entitlements).

[FN39]. See Geistfeld, *supra* note 18, at 188-89.

[FN40]. See generally RONALD M. DWORKIN, SOVEREIGN VIRTUE: THE THEORY AND PRACTICE OF EQUALITY (2000) (arguing that the legitimacy of government depends on its showing of equal concern for its citizens).

[FN41]. Cf. DWORKIN, LAW'S EMPIRE, *supra* note 11, at 392 (offering the thesis that "judges have a duty to enforce constitutional rights up to the point at which enforcement ceases to be in the interests of those the rights are supposed to protect").

[FN42]. The enforcement of the ideal or primary right must not reward acts contrary to the right or otherwise contradict the principle embodied in the right. See *id.* at 390-92.

[FN43]. Relaxing the assumption of repeated interactions does not alter this conclusion because the basic structure of the lottery remains the same. However, the number of interactions can affect the WTA measure. In the example discussed in text, the relevant interaction could be described as the aggregate of the 10,000 risky exposures. This long-run interaction poses a much different risk than each of the 10,000 individual or short-run interactions, yielding a different WTA measure. Whether

(Cite as: 91 Geo. L.J. 585)

the interaction should be characterized in long- run or short-run terms is discussed in Part IV below.

[FN44]. See Geistfeld, *supra* note 31, at 804-05.

[FN45]. 3 FOWLER V. HARPER ET AL., THE LAW OF TORTS § 12.1, at 103 (2d ed. 1986).

[FN46]. See Andrew J. McClurg, [It's a Wonderful Life: The Case for Hedonic Damages in Wrongful Death Cases](#), 66 NOTRE DAME L. REV. 57, 62-67 (1990).

[FN47]. *Id.* at 62-64; see also [Restatement \(Second\) of Torts § 925](#) cmt. b (1977) (noting that, in most states, damages in wrongful death actions "are determined by the present worth of the contributions and aid that the deceased probably would have made to the survivors had he lived"). Note that the available damages in wrongful death actions are directly connected to the bequest motive of potential victims. Therefore, the compensatory properties of tort rules can be analyzed independent of an individual's desire to provide money for her heirs.

[FN48]. See Edward A. Adams, *Venue Crucial to Tort Awards: City Verdicts Depend on Counties*, N.Y. L.J., Apr. 4, 1994, at I.

[FN49]. *Id.*

[FN50]. *Id.*

[FN51]. Although a reduced chance of accident may confer a safety benefit on the driver as well as the pedestrian, the compensatory norm does not govern the risks the driver imposes on herself. Hence that risk is not involved in the compensatory exchange between the parties and is excluded from the standard of care. An efficiency interpretation of negligence liability, by contrast, cannot account for this omission in the standard of care. See Robert Cooter & Ariel Porat, [Does Risk to Oneself Increase the Care Owed to Others? Law and Economics in Conflict](#), 29 J. LEGAL. STUD. 19, 25-26 (2000).

In the event that the driver imposes risks on a number of potential victims, the standard of care aggregates those risks. See [Restatement \(Second\) of Torts §§ 282-83](#) (negligence involves risks to others rather than to another). The aggregation of risks is not necessarily required by the idealized compensatory exchange between the driver and pedestrian. Cf. *infra* note 78 (explaining why the requirements of reasonable care need not depend on the number of potential victims encompassed by the duty). Nevertheless, the aggregation of risks can impose greater safety obligations on the driver, which serve to protect each pedestrian to a greater degree than would occur absent aggregation. The additional safety benefit experienced by each potential victim is consistent with the compensatory norm for reasons that will become apparent.

[FN52]. Insofar as potential injurers seek to conform their behavior to the requirements of the law, they will adhere to a more exacting negligence standard, even if in some cases it would be cheaper for them to forego a required precaution and risk liability. These individuals would not be similarly motivated by a rule of strict liability, which does not impose any standard of care on potential injurers. Instead, potential injurers in a regime of strict liability compare their precaution costs with their expected liability costs, leading them to take the same precautions as would be required by a perfectly enforced cost-benefit negligence standard.

Even if potential injurers do not care about conforming their behavior to the legal standard of reasonable care and instead make safety decisions entirely on a cost-benefit calculus, they will adhere to a higher standard of care when courts faced by evidentiary problems impose liability on defendants whose negligence was not a but-for cause of the injury, which is likely to be a general phenomenon. See Stephen Marks, [Discontinuities, Causation, and Grady's Uncertainty Theorem](#), 23 J. LEGAL STUD. 287 (1994); see also [Zuchowicz v. United States](#), 140 F.3d 381, 390 (2d Cir. 1998) (holding that causation can be established if "(a) a negligent act was deemed wrongful because that act increased the chances that a particular type of accident would occur, and (b) a mishap of that very sort did happen"). Cases in which liability is imposed improperly on defendants due to the absence of cause-in- fact are much rarer under strict liability. Instead, the cause-in-fact requirement more plausibly enables some strictly liable injurers to escape liability due to the plaintiff's inability to establish this requirement, thereby reducing the incentive of potential injurers to take precautions satisfying the cost-benefit test. For formal demonstration of these incentives under different rules, see ROBERT COOTER & THOMAS ULEN, LAW AND ECONOMICS 270- 75 (2d ed. 1997); Marcel Kahan, *Causation and Incentives to Take Care Under the Negligence Rule*, 18

(Cite as: 91 Geo. L.J. 585)

J. LEGAL STUD. 427 (1989).

Finally, for otherwise identical cases jurors are more likely to award higher damages for negligence liability than strict liability, creating another deterrence advantage for negligence liability. See Richard L. Cupp, Jr. & Danielle Polage, [The Rhetoric of Strict Products Liability versus Negligence: An Empirical Analysis](#), 77 N.Y.U. L. REV. 874, 936-37 (2002) (summarizing an empirical study finding higher pain and suffering awards when jury instructions are framed in terms of negligence rather than strict liability).

Notice that a negligence regime will not necessarily reduce risk below the level that would attain under strict liability if negligent defendants escape liability due to the plaintiff's inability to prove the absence of reasonable care. These situations provide a risk-reducing role for strict liability that is discussed in Part IV below.

[FN53]. See Geistfeld, *supra* note 18, at 146-49.

[FN54]. The formulations vary. Most commonly, jury instructions first define negligence as the failure to exercise ordinary care, and then define ordinary care in terms of the conduct of the reasonably careful or reasonably prudent person. See Patrick J. Kelley & Laurel A. Wendt, [What Judges Tell Juries about Negligence: A Review of Pattern Jury Instructions](#), 77 CHI-KENT L. REV. 587, 622 (2002). At most, only five jurisdictions rely on jury instructions consistent with the cost-benefit test for negligence, but that test is not the most plausible interpretation of these instructions. *Id.* at 618-20.

[FN55]. See W. Kip Viscusi, *How Do Judges Think about Risk?*, 1 AM. L. & ECON. REV. 26, 40-46 (1999).

[FN56]. See W. Kip Viscusi, [Jurors, Judges, and the Mistreatment of Risk by the Courts](#), 30 J. LEGAL. STUD. 107 (2001); see also W. Kip Viscusi, [Corporate Risk Analysis: A Reckless Act?, 52 STAN. L. REV. 547 \(2000\) \(citing cases and studies in which juries or mock jurors found that negligence standard is violated by corporate decisions based on cost-benefit analysis of risks threatening serious bodily injury\).](#)

[FN57]. The compensatory problem depends on the fungibility of the plaintiff's property. For perfectly fungible property, a damages remedy perfectly substitutes for the consensual exchange of the WTA risk proceeds. Hence a lower standard of care is appropriate for the same reason that strict liability would satisfy the compensatory ideal in such cases. It does not follow, however, that strict liability is the appropriate compensatory rule for cases involving property damage. The interests in fungible property more closely approximate ordinary intangible economic interests rather than the security interest. A limitation of tort liability for harms to ordinary economic interests, including fungible property, is required for adequate protection of the security interest. See *infra* Part III. For risks threatening damage to fungible real property, the limitation takes the form of negligence liability with a lower standard of care. For risks threatening property that is not fungible, the irreplaceable nature of the property undermines the compensatory role of damages and justifies negligence liability with a more exacting standard of care. Such property, in other words, involves the individual's interest in physical security and therefore is subject to the same compensatory analysis applicable to other risks threatening the security interest.

[FN58]. See Mark P. Gergen, [The Jury's Role in Deciding Normative Issues in the American Common Law](#), 68 FORDHAM L. REV. 407, 434 n.121 (1999).

[FN59]. By contrast, it is not plausible to describe the practice as being allocatively efficient. See Steven P. Hetcher, [The Jury's Out: Social Norms' Misunderstood Role in Negligence Law](#), 91 GEO. L.J. 633, 645-46 (2003).

[FN60]. The negligence standard in products liability cases is based on the risk-utility test, which asks whether the reduced risk (or safety benefit) of the product reconfiguration exceeds the decreased utility (or cost) of the reconfiguration. See [Restatement \(Third\) of Torts: Products Liability § 2](#) cmt. d (1998). "[A]n alternative design is reasonable if its marginal benefits exceed its marginal costs"; *id.* cmt. f, reporters' note.

[FN61]. A consumer for this purpose includes one who uses the product with the purchaser's permission, assuming that the purchaser gives equal consideration to the welfare of users, typically family and friends, in making the purchase decision.

[FN62]. The cost-benefit rules applicable in the products liability context exclude consideration of producer interests, regardless of whether that exclusion would be efficient. See [Restatement \(Third\) of Torts: Products Liability § 2](#) cmt. f (1998) ("it is not a factor ... that the imposition of liability would have a negative effect on corporate earnings or would

(Cite as: 91 Geo. L.J. 585)

reduce employment in a given industry").

[FN63]. Cf. supra notes 39-41 and accompanying text (arguing that the norm of compensation would not justify a ban of nonconsensual risks because doing so would effectively negate the liberty interest and undermine the welfare of those parties protected by the norm).

[FN64]. There is one important aspect of the negligence standard that has not been discussed. In assessing the interests mediated by the negligence standard, tort law values the interests objectively rather than in terms of the individual's own subjective valuation. See, e.g., [Restatement \(Second\) of Torts §§ 283](#) cmt. e, 291 (1965). The objective valuation of interests is consistent with the compensatory norm, which merely requires the priority of security interests over liberty interests rather than a particular method of valuing those interests.

[FN65]. The discussion in this Part is more extensively developed in Mark Geistfeld, The [Analytics of Duty: Medical Monitoring and Related Forms of Economic Loss](#), 88 VA. L. REV. 1921 passim (2002).

[FN66]. DAN B. DOBBS, THE LAW OF TORTS § 308, at 836 (2000).

[FN67]. See id. For a description of the evolution of tort law in this area, see Nancy Levit, [Ethereal Torts](#), 61 GEO. WASH. L. REV. 136, 140-46 (1992).

[FN68]. Under this rule, the plaintiff can recover for stand-alone emotional harm if she was at risk of physical impact and suffered the emotional distress as a result. See DOBBS, supra note 66, § 309, at 839-40.

[FN69]. See RESTATEMENT (THIRD) OF TORTS: LIABILITY FOR PHYSICAL HARM (BASIC PRINCIPLES) § 6 cmt. d (Tentative Draft No. 1, 2001).

[FN70]. See DOBBS, supra note 66, § 302, at 823-24.

[FN71]. See [Restatement \(Second\) of Torts § 905 \(1979\)](#).

[FN72]. See DOBBS, supra note 66, § 302, at 824 ("When common experience tells us that the injury is real and tortiously produced, the reasons for caution suggest that judges can focus on careful assessment of damages rather than on blanket exclusions of stand-alone emotional harms.").

[FN73]. KEETON ET AL., supra note 13, § 54, at 360.

[FN74]. Id. at 366. Courts continue to rely on the concern about disproportionate liability. See Martha Chamallas, The [Architecture of Bias: Deep Structures in Tort Law](#), 146 U. PA. L. REV. 463, 494-95 (1998).

[FN75]. For arguments that tort law devalues emotional interests, see Leslie Bender, [Feminist \(Re\)torts: Thoughts on the Liability Crisis, Mass Torts, Power, and Responsibilities](#), 1990 DUKE L.J. 848, 853; Chamallas, supra note 74, at 499; Levit, supra note 67, at 164.

[FN76]. See KEETON ET AL., supra note 13, § 4, at 22 (observing that tort liability can be imposed even though the "actor may be in no way to blame, and subject to no personal reproach whatever for the act itself, considered apart from the failure to compensate for its consequences."). For a good discussion of the associated normative issues, see Jeremy Waldron, Moments of Carelessness and Massive Loss, in PHILOSOPHICAL FOUNDATIONS OF TORT LAW 387 (David G. Owen ed., 1995).

[FN77]. Geistfeld, supra note 65, at 1924.

[FN78]. The standard of care must fairly mediate the conflicting interests of the potential injurer with the class of potential victims encompassed by the duty. As more potential victims are included with the duty, it would be unfair to aggregate those interests in a way that unreasonably burdens the liberty interest of the potential injurer. For this reason, the way in which the

(Cite as: 91 Geo. L.J. 585)

standard of reasonable care compares the aggregated interests can depend on the number of aggregated interests or potential victims encompassed by the duty. See Geistfeld, *supra* note 18, at 149-51.

[FN79]. Cf. David W. Robertson, Liability in Negligence for Nervous Shock, 57 MOD. L. REV. 649, 654 (1994) (observing the logic in the "seemingly inexorable movement from liberalization to further liberalization ..." of these claims).

[FN80]. The most recent Restatement projects involving tort law focus on the question of liability for physical harm. See Restatement (Third) of Torts § 4, cmt. b (Tentative Draft No. 1, 2001). See also Thomas C. Grey, [Accidental Torts: A Genealogical Study](#), 54 Vand. L. Rev. 1225 (2001) (identifying personal injury as the core concern of modern tort law). But cf. Martha Chamallas, [Removing Emotional Harm from the Core of Tort Law](#), 54 Vand. L. Rev. 751 (2001) (arguing that basic principles of tort law cannot be adequately developed if the analysis is limited to physical injury). The argument by Professor Chamallas is borne out by the ensuing analysis of duty.

[FN81]. Justifying the duty limitation in these terms is not inconsistent with the deterrence dimension of compensation. Insofar as the pedestrian's security interest merits protection, then precautions should be required by the standard of care independent of the number of potential victims otherwise encompassed by the duty. See *supra* text accompanying notes 54-57 (explaining why the standard of care can be altered on a case-by-case basis for compensatory reasons).

[FN82]. See Restatement (Third) of Torts § 6 (Tentative Draft No. 2, 2002).

[FN83]. Cf. Kenneth S. Abraham, [The Trouble with Negligence](#), 54 VAND. L. REV. 1187, 1213-14 (2001) (concluding that claims for negligently inflicted emotional distress are "wholly derivative of liability for negligently causing physical harm").

[FN84]. "No-duty rules are appropriate only when a court can promulgate relatively clear, categorical, bright-line rules of law applicable to a general class of cases." Restatement (Third) of Torts § 7 cmt. a (Tentative Draft No. 2, 2002). Thus, even if the negligent defendant did not physically injure anyone in a particular case, in other cases the negligence will cause physical injury. The fact of physical injury therefore must factor into the duty question.

[FN85]. See DOBBS, *supra* note 66, § 452, at 1283.

[FN86]. Robert L. Rabin, [Tort Recovery for Negligently Inflicted Economic Loss: A Reassessment](#), 37 STAN. L. REV. 1513, 1526 (1985).

[FN87]. See, e.g., [id. at 1534-38](#).

[FN88]. See JAY M. FEINMAN, ECONOMIC NEGLIGENCE § 2.1, at 28 (1995).

[FN89]. See DOBBS, *supra* note 66, § 452, at 1285-87.

[FN90]. Rabin, *supra* note 86, at 1515.

[FN91]. Indeed, most duty cases not involving a special relationship can be conceptualized as involving third-party contract beneficiaries. See DOBBS, *supra* note 66, § 452, at 1286.

[FN92]. This concern is also reflected in the economic loss rule courts have adopted for construction and products cases. See Geistfeld, *supra* note 65, at 1938-40.

[FN93]. See RESTATEMENT (THIRD) OF TORTS: LIABILITY FOR PHYSICAL HARM (BASIC PRINCIPLES) § 20 (Tentative Draft No. 1, 2001).

[FN94]. The Restatement (Third) defines an abnormally dangerous activity as one that poses a "highly significant risk of physical harm even when reasonable care is exercised by all actors; and ... the activity is not a matter of common usage." Id. § 20. The rule is then justified in terms of reciprocity. See *id.* cmt. j ("Whenever an activity is engaged in by a large fraction of the community, the absence of strict liability can be explained by principles of reciprocity.").

(Cite as: 91 Geo. L.J. 585)

[FN95]. George P. Fletcher, [Fairness and Utility in Tort Theory](#), 85 HARV. L. REV. 537, 547 (1972).

[FN96]. See COLEMAN, *supra* note 27, at 266-69; RICHARD A. EPSTEIN, CASES AND MATERIALS ON TORTS 152 (7th ed. 2000) (arguing that "the norm of reciprocity is consistent with either general system, whether negligence or strict liability").

[FN97]. [Losee v. Buchanan](#), 51 N.Y. 476, 485 (1873).

[FN98]. Cf. [Restatement \(Second\) of Torts § 520](#) cmt. h (1977) ("Most ordinary activities can be made entirely safe by the taking of all reasonable precautions; and when safety cannot be attained by the exercise of due care there is reason to regard the danger as an abnormal one").

[FN99]. For a more complete demonstration of this point, see Geistfeld, *supra* note 31, at 851-52.

[FN100]. See Mark Geistfeld, Should Enterprise Liability Replace the Rule of Strict Liability for Abnormally Dangerous Activities?, 45 UCLA L. REV. 611, 625-33, 639-46 (1998).

[FN101]. Cf. *supra* note 95 and accompanying text.

[FN102]. See RESTATEMENT (THIRD) OF TORTS, *supra* note 93, at [§ 20](#).

[FN103]. Relatedly, a long-run conception of reciprocity may justify allocatively efficient tort rules, whereas the reciprocity rationale yields an allocatively inefficient rule of strict liability. The most long-run view of all, which places everyone behind the veil of ignorance, can completely eliminate individual differences and justify rules that maximize average utility. See John C. Harsanyi, Can the Maximin Principle Serve as a Basis for Morality? A Critique of John Rawls's Theory, 69 AM. POL. SCI. REV. 594, 596-97 (1975); John C. Harsanyi, Morality and the Theory of Rational Behavior, in UTILITARIANISM AND BEYOND 39 (Amartya Sen & Bernard Williams eds., 1982). Tort rules that maximize average utility are allocatively efficient. Cf. *supra* notes 99-100 and accompanying text (explaining why the case of perfectly reciprocal interactions, which effectively involve maximization of average utility, justify allocatively efficient tort rules). A long-run conception of reciprocity therefore can justify the efficient tort rule. In the context under consideration, the more efficient rule is negligence liability. See Geistfeld, *supra* note 100, at 624-33 (showing why negligence liability is more efficient than strict liability when each liability rule yields the same level of risk). A long-run conception of reciprocity therefore can be inconsistent with the reciprocity rationale for strict liability, so reciprocity must be defined in terms of risky interactions.

[FN104]. See *supra* note 94.

[FN105]. See *supra* Part II.

[FN106]. As one court observed:

It is not doubted that due care might require the defendant to adopt some device [that would have prevented the plaintiff's injury]. Such a device, if it exists, is not disclosed by the record. The burden was upon the plaintiff to show its practicability. Since the burden was not sustained, a verdict should have been directed for the defendant.

[Cooley v. Public Serv. Co.](#), 10 A.2d 673, 677 (N.H. 1940).

[FN107]. The causal inquiry in negligence asks whether the defendant's negligence caused the injury, whereas strict liability involves the simpler inquiry of whether the defendant's strictly liable conduct caused the injury. In some contexts, like those involving the sale and distribution of handguns, evidentiary problems make it more difficult to prove causation under negligence than strict liability. See Mark Geistfeld, [Tort Law and Criminal Behavior \(Guns\)](#), 43 ARIZ. L. REV. 311, 316-21 (2001).

[FN108]. Cf. Leslie Kaufman, My Bottom Line, Right or Wrong, N.Y. TIMES, Dec. 2, 2001, § 4, at 4 (discussing historical examples showing that "[c]orporations are designed to make money--not meet patriotic or moral obligations").

(Cite as: 91 Geo. L.J. 585)

[FN109]. In one of the first tort treatises, Frederick Pollock observed that "the ground on which a rule of strict obligation has been maintained and consolidated by modern authorities is the magnitude of danger, coupled with the difficulty of proving negligence as the specific cause, in the particular event of the danger having ripened into actual harm." Richard A. Epstein, [Causation--In Context: An Afterword](#), 63 *CHI-KENT L. REV.* 653, 662 n.25 (1987) (quoting FREDERICK POLLOCK, *THE LAW OF TORTS* 393 (1st ed. 1887)). Similarly, Oliver Wendell Holmes observed that "as there is a limit to the nicety of inquiry which is possible in a trial, it may be considered that the safest way to secure care is to throw the risk upon the person who decides what precautions shall be taken." HOLMES, *supra* note 3, at 117. Recently, the rationale has been relied upon in the economic analysis of tort law. See Steven Shavell, *Strict Liability Versus Negligence*, 9 *J. LEGAL STUD.* 1 (1980). The rationale has been accepted in the products liability context. One justification for imposing strict liability on product sellers for manufacturing defects is that doing so "encourages greater investment in product safety than does a regime of fault-based liability under which, as a practical matter, sellers may escape their appropriate share of responsibility." [Restatement \(Third\) of Torts: Products Liability § 2](#), cmt. a (1998); see also [Barker v. Lull Eng'g Co.](#), 573 P.2d 443, 455 (Cal. 1978) ("this court's product liability decisions ... have repeatedly emphasized that one of the principal purposes behind the strict products liability doctrine is to relieve an injured plaintiff of many of the onerous evidentiary burdens inherent in a negligence cause of action").

[FN110]. [Restatement \(Second\) of Torts §§ 519-20 \(1977\)](#). For an argument showing why deterrence is the only rationale capable of explaining all six factors in this rule of strict liability, see Geistfeld, *supra* note 100, at 646-60. See also Geistfeld, *supra* note 107, at 324-30 (explaining why the deterrence and reciprocity rationales are both embodied in the Restatement (Second) rule of strict liability for abnormally dangerous activities). A few courts have recognized the deterrence or enforcement rationale for strict liability. See [Indiana Harbor Belt R.R. v. Am. Cyanamid Co.](#), 916 F.2d 1174, 1177 (7th Cir. 1990) (deciding issues of Illinois Law); [Bagley v. Controlled Env't Corp.](#), 503 A.2d 823, 826 (N.H. 1986) (rejecting strict liability unless the fault requirement "acts as a practical barrier to otherwise meritorious claims"). The Restatement (Third) also recognizes the deterrence rationale for strict liability. See [Restatement \(Third\) of Torts: Liability for Physical Harm \(Basic Principles\) § 20](#) cmt. b (Tentative Draft No. 1, 2001). However, it effectively rejects the deterrence rationale as a separate justification for strict liability. It asserts that the deterrence rationale is exclusive of the reciprocity rationale. *Id.* § 20 reporters' note cmt. k. at 347 (asserting that the deterrence argument "excludes or rejects all ethical arguments in favor of strict liability"). Having accepted the reciprocity rationale, it would seem the Restatement (Third) must therefore be rejecting the deterrence rationale. This explains why the Restatement (Third) eliminates relevant deterrence factors from the Restatement (Second) rule for reasons that are unpersuasive. It asserts that judicial findings of social value and location, for example, would also enable a court to impose negligence liability on the defendant. *Id.* at 348. A finding that an activity could be relocated or has social value, however, is fundamentally different than a finding that the location is unreasonable or that the activity itself is unreasonable due to its low social value. These factors merely indicate whether strict liability might reduce risk, so they will not always lead to perfect results. *Cf. id.* (arguing that the social-value factor does not have a deterrence rationale because it does not serve that rationale perfectly). Oddly, the Restatement (Third) never discusses the inconsistency between its interpretation of strict liability and the interpretation given in the [Restatement \(Third\) of Torts: Products Liability § 2](#), cmt. a (1998) (adopting the deterrence rationale for strict liability).

[FN111]. [Restatement \(Second\) of Torts § 520](#) cmt. i (1977).

[FN112]. According to the Restatement (Third), the "Restatement Second of Torts is somewhat ambivalent as to the proper interpretation of common usage." [RESTATEMENT \(THIRD\) OF TORTS: LIABILITY FOR PHYSICAL HARM \(BASIC PRINCIPLES\) § 20](#), reporters' note, cmt. j (Tentative Draft No. 1, 2001). The seeming ambivalence disappears if reciprocity considerations are kept separate from deterrence considerations. For purposes of reciprocity, "common usage" refers to the interaction itself, whereas for purposes of deterrence "common usage" refers to the broader community.

[FN113]. See [Restatement \(Second\) of Torts § 291](#) cmt. e (1965) ("[T]he law regards the free use of the highway for travel as of sufficient utility to outweigh the risk of carefully conducted traffic, and does not ordinarily concern itself with the good, bad, or indifferent purpose of a particular journey."). As this example suggests, an "activity" for deterrence purposes involves any aspect of risky behavior that is not fully regulated by negligence liability. Typically, the lack of full regulation stems from the onerous evidentiary burden inherent in a negligence cause of action.

[FN114]. See [Restatement \(Second\) of Torts § 520 \(1965\)](#).



(Cite as: 91 Geo. L.J. 585)

[FN115]. See id. § 496A.

[FN116]. For a discussion of this evolution in the law, see HENRY WOODS & BETH DEERE, *COMPARATIVE FAULT* 1-26 (3d ed. 1996).

[FN117]. See KEETON ET AL., supra note 13, § 65, at 452 (surveying the various justifications for contributory negligence and concluding that "probably no one theory can adequately explain the doctrine"). The doctrine has no obvious economic or fairness justification. Given that it is less costly for the potential injurer to exercise reasonable care than to face liability for negligently caused injuries, potential victims rationally assume that potential injurers are taking due care. Hence potential victims assume that they will have to bear the costs of any injuries they suffer, giving them the appropriate incentive to take care. As potential victims already have an adequate incentive to take proper precautions for their own protection, contributory negligence is not needed for that reason. Contributory negligence is also hard to justify with moral reasoning, as there is no evident reason why the plaintiff's failure to protect herself should affect the defendant's legal responsibility towards the plaintiff. See Kenneth W. Simons, *The Puzzling Doctrine of Contributory Negligence*, 16 *CARDOZO L. REV.* 1693 (1995).

[FN118]. More precisely, any precautionary burdens incurred by the potential victim would be included in her valuation of the WTA risk proceeds. See supra text accompanying notes 38-39 (defining the WTA risk proceeds).

[FN119]. Importantly, the standard for contributory negligence compares the cost of precaution with the risk otherwise posed to the potential victim. The victim's precaution may also reduce risks to third parties, but those risks are excluded from this formulation of the contributory negligence standard for the simple reason that third parties are not governed by the compensatory exchange between the plaintiff and defendant. This formulation of the contributory negligence standard conforms with tort practice. See *Restatement (Second) of Torts, § 283* cmt. f, § 463 & cmt. b (1965). But see *Restatement (Third) of Torts: General Principles § 3* cmt. b (defining contributory negligence in terms of all risks foreseeably created by the actor's conduct). Formulating the contributory negligence standard exclusively in terms of risks to the plaintiff also corresponds to the formulation of the negligence standard that omits any risks the potential injurer poses to herself. See supra note 51.

[FN120]. See supra text accompanying notes 26-28.

[FN121]. KEETON ET AL., supra note 13, § 65, at 452. The standard critique of this causal rationale is countered by the compensation rationale. According to that critique, unreasonable conduct cannot be an insulating cause of liability, because "[i]f two automobiles collide and injure a bystander, the negligence of one driver is not held to be an 'insulating cause' which relieves the other of liability." Id. In these cases, the compensatory norm would merely require that one of the drivers compensate the pedestrian. There is no compensatory reason for choosing between the drivers (as reflected in the rule of joint and several liability), and allowing the negligence of one to be an "insulating cause" for the other would enable both to avoid liability, contrary to the compensatory norm.

[FN122]. See *Restatement (Second) of Torts §§ 478-80* (1965).

[FN123]. Id. § 479 cmt. a.

[FN124]. See Dworkin, supra note 16, at 220-23 (arguing that "a correlation of this sort has no explanatory power unless it is backed by some motivational hypothesis that makes independent sense").

[FN125]. HOLMES, supra note 3, at 77-78.

[FN126]. FREDERICK POLLACK & FREDERICK MAITLAND, *2 THE HISTORY OF ENGLISH LAW* 530 (Cambridge Univ. Press 1968) (1898).

[FN127]. See KEETON ET AL., supra note 13, at 8 ("as late as 1694 the defendant to a writ of trespass was still theoretically liable to a criminal fine and imprisonment") (internal citation omitted).

[FN128]. 1 BLACKSTONE'S COMMENTARIES ON THE LAWS OF ENGLAND 96, 100 (Wayne Morris ed. 2001)

(Cite as: 91 Geo. L.J. 585)

(1793).

[FN129]. LAWRENCE M. FRIEDMAN, *A HISTORY OF AMERICAN LAW* 299 (2d ed. 1985).

[FN130]. *Id.* at 300 ("In preindustrial society, there are few personal injuries, except as a result of assault and battery. Modern tools and machines, however, have a marvelous capacity to cripple and maim their servants. From about 1840 on, one specific machine, the railroad locomotive, generated, on its own steam (so to speak), more tort law than any other in the 19th century."). See also, e.g., HORWITZ, *supra* note 8 passim (finding that American tort law had been "transformed" by 1860).

[FN131]. See G. EDWARD WHITE, *TORT LAW IN AMERICA: AN INTELLECTUAL HISTORY* 3-19 (1985).

[FN132]. HOLMES, *supra* note 3, at 82.

[FN133]. See *id.* at 77-129.

[FN134]. See generally DAVID ROSENBERG, *THE HIDDEN HOLMES* (1995) (arguing that Holmes was merely rejecting tort liability that was not based on foreseeability rather than strict liability *per se*).

[FN135]. HOLMES, *supra* note 3, at 111. Holmes also thought that experience would enable courts to refine the general standard into specific rules of conduct. *Id.* at 111-12.

[FN136]. WHITE, *supra* note 131, at 18.

[FN137]. E.g., HOLMES, *supra* note 3, at 107-09 (acknowledging that tort law determines blameworthiness by reference to the average man rather than any personal shortcoming of the defendant).

[FN138]. See, e.g., WHITE, *supra* note 131, at 8-12.

[FN139]. See, e.g., HOLMES, *supra* note 3, at 78.

[FN140]. See Stephen M. Feldman, [From Premodern to Modern American Jurisprudence: The Onset of Positivism](#), 50 *VAND. L. REV.* 1387, 1404-09 (1997) (explaining the views of leading legal historians on the issue of when jurisprudence became pragmatically oriented and arguing that the period was characterized by a mixture of natural law and pragmatic reasoning, with the latter gaining ascendancy as the century progressed).

[FN141]. For extensive description of the statistics showing significant increases in the rate of accidental injuries, see John Fabian Witt, [Toward a New History of American Accident Law: Classical Tort Law and the Cooperative First-Party Insurance Movement](#), 114 *HARV. L. REV.* 690, 716-19 (2001).

[FN142]. See [id.](#) at 713-15.

[FN143]. *Id.* at 715.

[FN144]. WHITE, *supra* note 131, at 61-62.

[FN145]. Gary T. Schwartz, *The Character of Early American Tort Law*, 36 *UCLA L. REV.* 641, 665 (1989) (citations omitted). This study of all reported tort cases in Delaware, Maryland, and South Carolina confirmed the conclusions Schwartz reached in an earlier study of all reported tort cases in California and New Hampshire. See Gary T. Schwartz, *Tort Law and the Economy in Nineteenth-Century America: a Reinterpretation*, 90 *YALE L.J.* 1717 (1981).

[FN146]. Cf. HORWITZ, *supra* note 8 passim (arguing that judges in the nineteenth century adopted negligence as a subsidy for business).

[FN147]. WHITE, *supra* note 131, at 3-19.

(Cite as: 91 Geo. L.J. 585)

[FN148]. Schwartz, Tort Law and the Economy in Nineteenth-Century America, *supra* note 145, at 1727.

[FN149]. See WHITE, *supra* note 131, at 63-113.

[FN150]. See *id.* at 19.

[FN151]. *Id.* at 107.

[FN152]. *Id.* at 109 (citation omitted).

[FN153]. *Id.* at 139-53.

[FN154]. *Id.* at 150.

[FN155]. Cf. KEETON ET AL., *supra* note 13, at 16-17 (describing the special importance and indefinite nature of interest balancing in tort law). The interest balancing required for compensatory purposes, however, corresponds to "one of the principal tenets of Realism--that legal doctrine was in large measure dependent on its factual setting ...." WHITE, *supra* note 131, at 89. A balancing of interests that prioritizes security over liberty will be highly dependent on context, including whether the accident setting is contractual (such as products liability) or involves reciprocal risks. Moreover, the compensatory approach to balancing is consistent with the Realist assumption "that there could be, despite the diversity of tort issues, a common methodological approach to tort questions ...." *Id.* at 111.

[FN156]. See, e.g., WHITE, *supra* note 131, at xix (arguing that "the prevailing ethos of injury in America has been an important determinant of the state of tort law"). A change in social attitudes towards injury, rather than doctrine itself, is the most common explanation for the adoption of the compensation rationale. For other expressions of this view, see LAWRENCE M. FRIEDMAN, *AMERICAN LAW IN THE TWENTIETH CENTURY* 374 (2002); WILLIAM E. NELSON, *THE LEGALIST REFORMATION: LAW, POLITICS, AND IDEOLOGY IN NEW YORK 1920-80* (2001).

A doctrinal account of the emergence of the compensatory rationale avoids a problem raised by White's version. He observes that the departure from Realism involved greater attention to doctrine, see *supra* note 153 and accompanying text, yet he argues that these very same scholars were only able to derive the compensatory rationale by "deemphasizing the importance of doctrine." WHITE, *supra* note 131, at 152. Why would scholars who valued doctrine disregard it when answering the most important tort question of all?

[FN157]. See John C.P. Goldberg, [Twentieth Century Tort Theory](#), 91 GEO. L.J. 513, 521 (2003).

[FN158]. See WEINRIB, *supra* note 4, at 5 ("[C]ompensation and deterrence ... have no intrinsic connection: nothing about compensation as such justifies its limitation to those who are the victims of deterrable harms, just as nothing about deterrence as such justifies its limitation to acts that produce compensable injury. Understood from the standpoint of mutually independent goals, [tort] law is a congeries of unharmonized and competing purposes.").

[FN159]. See *supra* note 17 and accompanying text. The priority of security over the liberty interest is the express justification for the various defenses to intentional torts involving property. See, e.g., [Restatement \(Second\) of Torts § 77 \(1965\)](#). The priority also determines the issue of "reasonableness" regarding the conduct. *Id.* cmt. i. The question of reasonableness, which addresses the mediation of normatively acceptable, competing interests, is central to negligence law. Hence the priority applies to accidental harms. Cf. *id.* § 1 cmt. d ("[T]he interest in bodily security is protected against not only intentional invasion but against negligent invasion or invasion by the mischances inseparable from an abnormally dangerous activity."); *id.* ch. 2, Introductory Note, at 22 (stating that "interest in freedom from bodily harm is given the greatest protection" by various intentional torts and also by tort rules concerning negligence and strict liability); *id.* § 281 cmt. b (stating that one element of negligence is "that the interest which is invaded must be one which is protected, not only against acts intended to invade it, but also against unintentional invasions").

[FN160]. *Id.* § 901.

[FN161]. See *supra* note 2 and accompanying text.

[FN162]. Cf. Benjamin C. Zipursky, [Civil Recourse, Not Corrective Justice, 91 GEO. L.J. 695, 710-13 \(2003\)](#) (criticizing the overemphasis placed on the damages remedy in corrective-justice accounts of tort law).

[FN163]. See supra note 14 and accompanying text (citing philosophers who have advocated a priority of security over liberty). For example, one of the natural duties identified by John Rawls is the "duty not to harm or injure another." JOHN RAWLS, A THEORY OF JUSTICE 114 (1971). This duty is natural in the sense that although it derives from the social contract, it has no "necessary connection with institutions or social practices." *Id.* But even though the duty exists independently of institutions, an institutional response may be required to ensure that the rights holders have an adequate remedy for breaches of the duty. Cf. supra note 11 (discussing tort rights as a secondary right that individuals hold to enforce their primary right). A tort system based on compensation, which is premised on a duty not to harm others, therefore may be consistent with the Rawlsian theory of justice. Cf. Keating, supra note 21, at 23-25 (discussing application of Rawlsian social-contract theory to tort law).

[FN164]. Economic analysis cannot determine initial entitlements. See supra note 16 and accompanying text. Consequently, a compensatory entitlement regarding the security interest is consistent with economic analysis. Even though the entitlement can justify allocatively inefficient tort rules, the entitlement to compensation cannot be adequately protected by other transfer mechanisms in society, like the income-tax system. See Geistfeld, supra note 18, at 155-57. Hence the compensatory norm yields tort rules satisfying the efficiency-equity tradeoff sanctioned by modern welfare economics. *Id.* at 153-58.

END OF DOCUMENT