



Westland Observer

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FIFTY CENTS

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IN THE PAPER TODAY

Reunion: A special reunion was held last Saturday by employees at the former Wayne County General Hospital complex in Westland./3A

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Emons column: A look at area happenings and Walter's Appli-ance's great run in the All-American Amateur Baseball Association tournament./1B

SUBURBAN LIFE

Sharing a story: Kathryn Osebold Galbraith's fond memories of childhood include those always exciting and magical school snow days. And that magic has been captured in the former Plymouth resident's new book for kids./1C

Moment to remember: Dr. Thomas Clark, a western Wayne County clinical psychologist, did something a little bit different this past weekend. Clark performed during an organ concert at the Washington National Cathedral on Sunday. His performance was held in conjunction with the national convention of the American Psychological Association./5C

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Retail trend: Non-traditional outlets in traditional shopping centers are cropping up in the form of kiosks and carts. Retailers are appealing to impulse buyers and browsers, and entrepreneurs attracted by minimal start-up costs./10B

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City to watch access for excess



A resident is upset about the level of sex, violence and anti-Christian messages on the cable system's public access channel. The city council agreed and formed a committee to study the problem and make recommendations.

BY DARRELL CLEM
STAFF WRITER

Music videos depicting suicide, death by mutilation, sex and anti-Christian themes, such as a gas-masked Jesus Christ amid burning crosses, have been shown on public access television in

Westland, an upset resident wrote the city council.

The charges by Westland's Maurice Stebila have prompted the council Monday to form a "community standards" committee to propose possible censorship measures.

"This material is slanderous and full of bigotry toward the Christian faith," Stebila said in a letter to the council, adding that news media would've already stirred a controversy "if I were black, Hispanic, Jewish, homosexual, feminist or even a whale."

Stebila referred to the videos shown on Channel 18 as "death metal" music and said they are "offensive, obscene, slanderous and libelous" by community standards. He suggested they shouldn't be shown.

At the council meeting, Stebila re-

iterated the concerns outlined in his letter. Some council members said they were "appalled" that such videos could be shown on cable, even though they hadn't seen them.

Amid rapid-fire images depicted in one video, Jesus Christ is shown on a cross wearing a gas mask as scenes of burning crosses fade in and out, Stebila said.

"The material being shown is taking the Savior and Lord of the Christian

See **CABLE**, 2A

GOP gathers



DOUG ASHLEY

Thumbs up: Republican delegates Abe Munfakh of Plymouth and Lewis P. Beaver of Westland show their enthusiasm on the floor of the Astrodome in Houston. For more on the Republican Convention, see page 5A.

Pizzas take flight in food fight; workers spill sauce, not blood

BY DARRELL CLEM
STAFF WRITER

A pizza war erupted Friday in Westland.

It's not that Little Caesar's, Domino's, Pizza Hut and other pizzerias dropped their prices to compete for customers.

This was a real pizza war — complete with weapons. And it was fought at Cottage Inn Pizza, 6643 N. Wayne Road.

It seems that two employees got into an argument there Friday, about 7:20 p.m.

One thing led to another, and one of the workers, a 21-year-old Westland man, became upset and threw a pizza at a fellow employee, a 31-year-old Plymouth man.

Somehow, the incident was consid-

CLOSEUP

ered serious enough to summon Westland police to the scene of the "crime." That's food for thought.

When the police arrived, they observed "injuries" to the older employee. In their report, they noted injuries that included pizza sauce on the man's right cheek and shoulder, and one mushroom on the left side of his neck.

To be more specific, police noted that the mushroom injury was caused by a sliced mushroom.

Think of the pain. But at least it wasn't a whole mushroom.

The pizza fight wasn't the first time Westland police have been called on a bizarre run.

Police Chief Emery Price even recalls

a woman calling to complain about her husband's sexual behavior. He apparently wasn't performing, Price said, "and she wanted him to receive counseling."

Criminals do the darndest things.

"What might seem like a strange call to one person might not seem so strange to another person," Price said.

On the bright side, an incident such as the pizza fight breaks the serious routine for the police.

"It breaks the routine for us to see some humor, instead of gloom and doom all the time," Price said. "There is a sense of humor here."

And Price conceded that most police officers "wouldn't have strong objections" to responding to the pizza war.

By the way, the pizza was not confiscated as evidence.

Young cyclist repays favor to 'Make-a-Wish'

BY DARRELL CLEM
STAFF WRITER

Eric Donahue rode his bike 310 miles to return a favor.

After he had surgery for a life-threatening brain tumor at age 6, Donahue, now 13, was given a free trip to Disney World by the Make-a-Wish Foundation of Michigan, which grants wishes to children who aren't expected to live to see their 18th birthday.

"I wanted to give something back," he told the Observer.

Last weekend, Donahue rode his 21-speed Trek 930 bicycle from the Mackinac Bridge to Northville during a three-day ride to benefit the non-profit Make-a-Wish Foundation.

The youngest of 120 people who joined the tour, Donahue also was the only Make-a-Wish child to participate in the Wish-a-Mile 300 tour.

As if that weren't enough, he raised \$1,564 in pledges for the foundation.

His parents, John and Gerri Donahue, are "very proud of him," his father said.

"It was really fun," the youngster said of the bike tour. "All the people were very nice."

The bicyclists, who traveled mostly on back roads, finished their trek Sunday afternoon when



Eric Donahue

they arrived in downtown Northville.

During the entire tour, Donahue dropped out for only 30 miles because of a slight knee injury, but he was driven that distance by his father and then rejoined the tour.

"My knee swelled up on me because I was pushing it so hard," said Donahue, an Anita Ct. resident who will be an eighth-grader this fall at Emerson

Middle School. He also delivers the Westland Observer in his neighborhood, northeast of Ann Arbor Trail and Hubbard.

Donahue and his fellow bikers arrived in St. Ignace, in the Upper Peninsula, on Thursday and spent the night in a local school before starting their tour Friday morning. They spent the next two nights at Roscommon High School and St. Charles Recreation Center respectively.

"We played volleyball, ate, sat and talked, took showers and washed our clothes," Donahue said. "I made quite a few friends."

Donahue's health has remained good since his surgery, which left him blind in his left eye. Radiation treatments also damaged his pituitary gland, halting his growth, and he gives himself daily injections of a synthetic growth hormone.

A small portion of the tumor remains in his brain, and he knows it will probably begin to grow again someday. If that happens, he may be able to have more surgery and lead a normal life.

Donahue admits he's proud of himself for riding 310 miles. In an interview before the trip, he questioned whether he would survive the trip for more than one day.

But he did. And, he quickly adds, "If they want me next year, I'll go."

See **TREE**, 2A

Woman can't save tree

BY DARRELL CLEM
STAFF WRITER

Margaret Henkel has lost an emotional battle to save a tree near her residence in a north Westland neighborhood.

Comforted by friends, Henkel wept Monday afternoon after a tree-cutting crew chopped down the 25-year-old sugar maple that she tried to save in the

ENVIRONMENT

yard of a vacant residence next door to her in the Holliday Park Townhouses Cooperative.

"Isn't this a shame?" she asked, sadly staring at a several-inch stump that remained of the tree that had shaded her patio from the sun.

One severed chunk of the tree's trunk remained on the ground, left behind by work crews. Tree shavings littered the yard and flower beds.

The cooperative's board of directors ordered the tree removed amid concerns that its limbs and roots could eventually cause structural damage to the Lot 6 building in the 703-unit Holliday Park, southeast of Wayne and Joy roads.

Henkel, 64, had earlier succeeded in protecting the tree by standing in front of it when contractors came Aug. 6 to cut it down. When the work crew returned Aug. 11, about 20 supporters had joined Henkel around the tree.

But Henkel gave up Monday afternoon, leaving her residence and visiting a neighbor while the tree was being cut down.

"We'll let it go," she said, before the tree was cut down. "This tree has brought many people together. It has helped us become friends, and it has become an emblem of what freedom is."

Some Holliday Park residents have become increasingly angry over what they consider a power-hungry, seven-member board of directors. Residents — many of them senior citizens — say the board ignores their wishes.

But the board has stressed that it has the authority to remove trees when they

State avoids promotion feud

BY DARRELL CLEM
STAFF WRITER

The state Attorney General's office has declined to become involved in a dispute over whether the city administration acted improperly in promoting police officers to sergeant.

The office has declined a request from Westland City Council member Kenneth Mehl to issue an opinion on whether the Mayor Robert Thomas administration should have had council approval before making the promotions.

Mehl had pursued the Attorney General's opinion through the office of state Sen. William Faust, D-Westland, but said during Monday's council meeting that it had been turned down.

But Mehl didn't drop the issue. Instead, he asked city attorney Angelo Plakas to issue an opinion.

The administration has denied any wrongdoing in promoting police officers. But Mehl has contended that the city's "manpower budget" establishes a certain number of police officers, sergeants and other police employees — and that those levels shouldn't be exceeded with-

POLICE

out council approval. Mehl has contended that the administration has arbitrarily promoted police officers, in violation of proper procedures.

"If there are any changes in the manpower budget, it's got to be adopted by this council," Mehl said Monday.

He also raised questions about a one-employee reduction in the building department, which the administration said was due to attrition. Again, Mehl said the council's approved manpower levels should be maintained.

Mehl implied that, by leaving the building department position vacant, the administration has used the money in other departments, "and that's not right."

"Something, somewhere, soon should be done, because there's a violation here," Mehl said.

Mayor Thomas has denied any violations and has said his administration has followed the same procedures as previous administrations.

Cable from page 1A

faith and making a mockery of Him by defaming Him and the cross he hangs on," Stebila said in a copy of the letter that he gave the Observer.

He described another video in which a woman — clad in a G-string and upper garment — dances while lyrics "full of sexual graphics and innuendoes" describe the way "she rides."

"And they are not referring to horseback riding," Stebila said.

Yet another video includes scenes of what he called "invitational suicide, death by mutilations and decapitations" and "the sporting of a 2 1/2-foot long rubber (male organ)."

Stebila called on the council, the mayor's office and the Westland Cable Commission to "take immediate action to restrict" the material that he said "is full of anarchy, violence, death, suicide, sex and bigotry."

He compared the videos to "candy that looks OK on the surface but is coated with poison." He said he recently saw the videos repeated three times during one evening and night.

Stebila called on the city to "uphold the current traditional values of the community."

On Monday, council president Charles Pickering asked city attorney

Angelo Plakas for an opinion on the videos and also formed a six-member committee to propose an ordinance to define community standards.

Guidelines are needed, despite the need for freedom of speech and artistic expression, Pickering said.

The committee will include Plakas; 18th District Judge Gail McKnight; council members Kenneth Mehl and Sandra Cicirelli; local cable contractor Diane Abbott and a representative of Mayor Robert Thomas' administration.

Council member Terri Reighard-Johnson said Monday that she hadn't seen the videos, "but I would be totally appalled by something like this" being shown on cable TV.

She labeled as "trash" the material described by Stebila and said she would support measures "to stop this kind of garbage from being on our channel."

Council member Sandra Cicirelli also said she "would be appalled" by such videos.

Council member Glenn Anderson suggested developing a set of community standards "as soon as we can do it."

At Pickering's request, Plakas plans to organize the committee's first meeting.



Tears for a tree: Margaret Henkel weeps at the stump of a sugar maple tree that she had tried to save near her Westland residence. Despite her objections, officials of the Holiday Park Townhouses Cooperative had the tree chopped down.

ART EMANUELE, STAFF PHOTOGRAPHER

Robber cleans out car wash customer at knifepoint

A 22-year-old Inkster man reported being robbed at knifepoint Friday night at a car wash on Cherry Hill Road, near Veney.

No injuries were reported. The man told Westland police that he was robbed of \$95, his wallet and a bank checkbook during

the 11:30 p.m. incident at the Continental Car Wash, 32623 Cherry Hill.

The man reported that he had been standing outside of his car, near a vacuum, in the north portion of the car wash lot when he noticed

a male "picking through the garbage cans" nearby.

Moments later, the man reported that he walked up behind him, holding what was described as a large fixed-blade knife, and demanded money.

The man complied, and the suspect fled westbound on Cherry Hill. He was described as black, in his late 20s, about 5-foot-7 and weighing about 130 pounds.

Westland police are still investigating the incident.

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NCUA

Tree from page 1A

become potentially damaging to property or when residences become vacant during a transition of tenants.

Board treasurer Gene Suchy said Monday he's glad the tree near

ENVIRONMENT

Henkel's residence has been removed, and he predicted the controversy would soon fade.

But Henkel's supporters indicated that sour relations would continue, amid several other developments:

- The board has a video that was taped last week when some 100 Henkel supporters milled around the Holiday Park clubhouse, as Henkel and the board met to discuss their dispute. The supporters, wearing yellow ribbons, considered the video-taping an act of intimidation.

Moreover, Henkel has been told to pay \$70 by Aug. 24 to cover the meeting's costs or face an additional \$25 late charge. Board members don't get paid, but some staff members do.

- Residents who surrounded Henkel's tree have been billed a combined \$890 for the two unsuccessful visits by the tree-cutting crew. Henkel's portion, alone is \$117.35.

Residents will pay the bills, Henkel said, "because we do not want the board to say we're disrespectful of the law."

- Nearly 20 residents have been notified to meet individually with the board on Aug. 25 for "instigating a public nuisance" and "interfering" with the tree contractors.

The notice also told residents that their "personal actions" have "created damages against the corporation." Moreover, it said they could possibly face eviction.

Individual residents have been told to arrive for the meetings no sooner than 10 minutes before their scheduled time, in an apparent move to avoid another large gathering like Wednesday's.

Former hospital workers share memories at reunion

Local residents convened for a special reunion Saturday afternoon to share memories.

It wasn't your typical high school group talking about teachers or classmates.

The annual reunion was for former employees who worked many years at the former Wayne County General Hospital in Westland, which was sold by the county in 1984. It is now operated as Annapolis Hospital/Westland Center on Merriman south of Palmer.

What Garden City's Nancy Rowles remembers most about her 17 years at the former county facility is the "wonderful relationships of patients and my co-workers."

Rowles, now 51, said the hospital had a peak work force of 5,000 with more than 10,000 patients in the general, psychiatric and long-term care units.

Rowles, who now works for Waverat in Plymouth Township, worked at the hospital from 1967-84, starting out in pediatrics and later promoted to admitting department manager.

She recalled that her first memory of the hospital was as a 10-year-old visiting her grandmother in the "A" building. Since there were few nursing homes at the time, Rowles' family brought ice cream for other patients on the floor since they rarely had visitors.

Frances Hancock, 74, of Westland said she likes the comradery the most while working at the hospital for 27 years. She retired in 1974 after rising to an assistant administrator.

"It was a wonderful place to work," she said at the picnic.

Tom Maras, 74 of Livonia said that he like the management atmosphere the most while working 12 years at the facility.

"Management was lenient about



STAFF PHOTOS BY ART EMANUELE

Hospital reunion: Among the former hospital employees at the annual reunion were John Brown and Nancy Rowles (rear) and Diana Eaton (front, from left) Pat Kukula and Ruta Lacis.

The annual reunion was for former employees who worked many years at the former Wayne County General Hospital in Westland, which was sold by the county in 1984. It is now operated as Annapolis Hospital/Westland Center on Merriman south of Palmer.

a lot of things and used to help out when needed," he said.

Simonne Lada, 70, of Wayne liked mostly the people she worked

with from 1973-83.

"There was a tremendous caliber of medical care given to everybody," she said.



Memories: Josephine Montgomery and Russell Forbush share memories of the former Wayne County General Hospital while reviewing a scrapbook at Saturday's reunion.

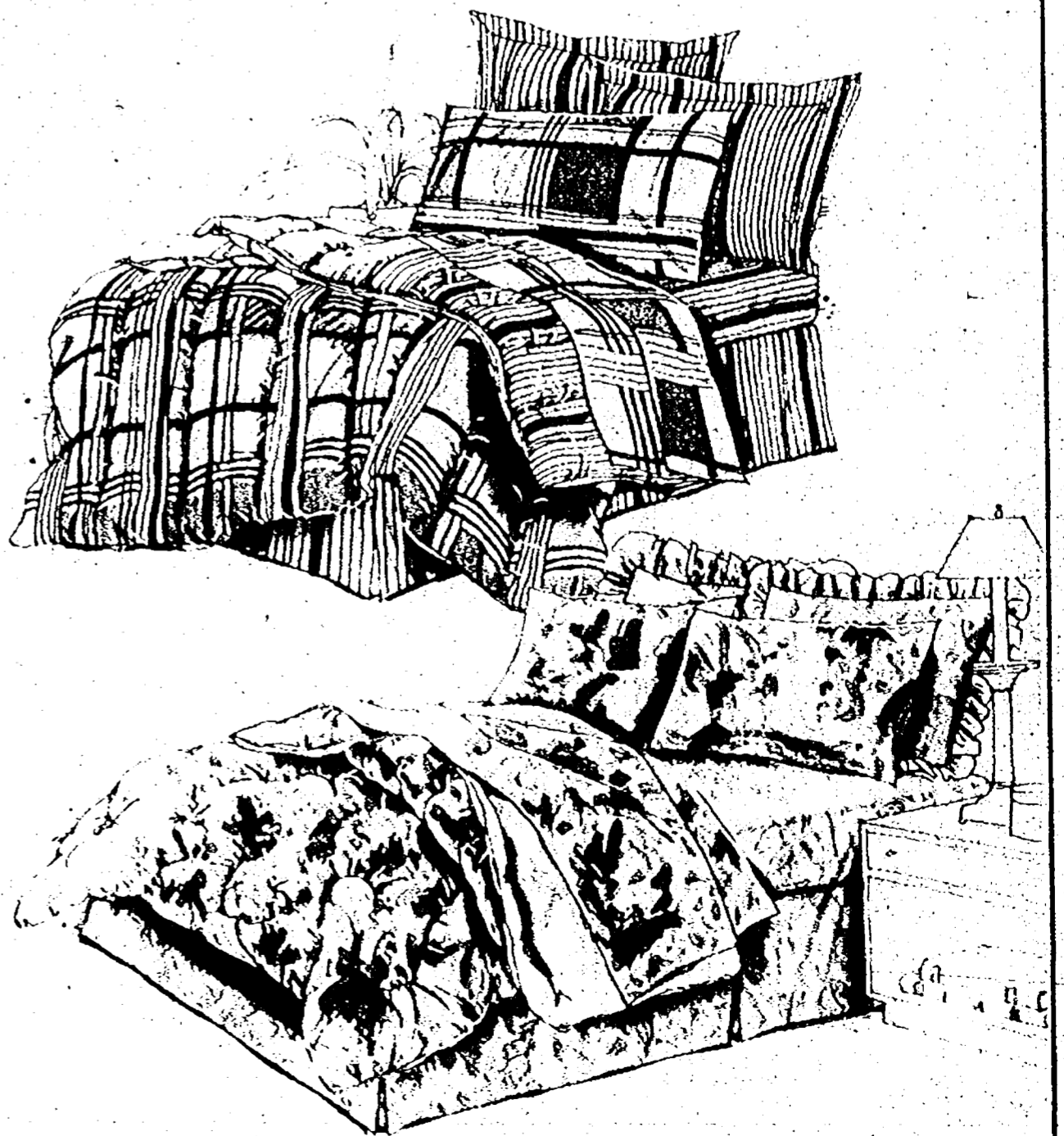


Tasty reunion: Pat DePoni (left) and Pat Kukula enjoyed the food at the reunion of former hospital workers.

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OBITUARIES

PHILLIP G. OPPERMAN

Services for Mr. Opperman, 42, of Garden City were held Aug. 19 from the L. J. Griffin Funeral Home, Westland; Rev. Frank Haynes of the Metropolitan Seventh Day Adventist Church officiated. Interment was in Roseland Park Cemetery, Berkley.

Mr. Opperman died Aug. 15 in his residence. Born Jan. 10, 1950, in Detroit, he was a bakery company truck driver.

Survivors are wife, Gail; sons, Alan and Joseph; daughters, Jessica and Jennifer; parents, Jesse and Loretta Opperman; five brothers and two sisters.

LUCILLE JACUNSKI

Services for Mrs. Jacunski, 76, of Garden City were held Aug. 11 from St. Raphael Catholic Church. Interment was in St. Hedwig Cemetery, Dearborn Heights.

Mrs. Jacunski died Aug. 8 of cancer in the home of a daughter after a lengthy illness. Born Dec. 31, 1915, in Detroit, she was a longtime local resident and a counter person at area restaurants.

Survivors are daughters Sylvia Maus, Cynthia Martin, Patricia Joblonowski; sons, Jerome and Stephen; six grandchildren; one great-

grandchild; sister Irene Rollinson and brother Theodore Zagorski. Arrangements were by the R. G. and G. R. Harris Funeral Home, Garden City.

DOROTHY ELLEN MURFIN

Services for Mrs. Murfin, 78, of Westland were held Aug. 19 from the Uht Funeral Home, Westland. Sr. Pat Hergenroether officiated. Interment was in St. Hedwig Cemetery, Dearborn Heights.

Mrs. Murfin died Aug. 17. Survivors are sons, Herbert, Max and Danny Bill; daughters, Dana Berry and Joyce Colley 11 grandchildren; brothers Lester Rockhold and Glen Rockhold, and sisters, Leta Orangios, Lorraine Wood and Hazel Sherman. Preceding her in death was a sister, Dottie Andrews.

OLGA K. GOLM

Services for Mrs. Golm, 92, former Westland resident who moved to Grayling, were held Aug. 19 from the Uht Funeral Home, Westland. Dr. Dennis Paulson officiated. Interment was in Glen Eden Memorial Cemetery, Livonia.

Mrs. Golm died Aug. 16. Survivors are daughters Ruth

Lattimore and Loretta Dandy; son, Henry, Jr.; 18 grandchildren and brother Conrad (Doo) Prieskorn. Preceding her in death were husband Henry and son Edward.

NORMA I. FELT

Services for Mrs. Felt, 90, of Wayne were held Aug. 19 from the Uht Funeral Home, Westland. Rev. John Kershaw officiated. Interment was in Glenwood Cemetery.

Mrs. Felt died Aug. 17. Survivors are son Donald; daughter Donna Sobieck; five grandchildren, and seven great-grandchildren. Preceding her in death were husband Samuel and daughter Lorene Weston.

SAMUEL EARL HUBBELL

Services for Samuel E. Hubbell, 14, of Wayne were held Aug. 18 from the Uht Funeral Home, Westland. Revs. Earl Habecker and Mi-

chael Wright officiated. Interment was in Parkview Memorial Cemetery, Livonia.

The youth died Aug. 14. Survivors are parents Rose Marie Smith and James Hubbell; brothers, Mark Smith, Keith Smith and Steven Smith; sisters Janice Smith, Karen, Juback and Susan Robertson and grandparents Earl Nowlin, Beatrice Hubbell and Etta Owens. Memorials may be made to a family fund to defray funeral expenses or Mothers Against Drunk Driving.

WILLO R. ARIS

Services for Mrs. Aris, 87, of Wayne were held Aug. 13 from the Uht Funeral Home, Westland. The Rev. Lawrence Green officiated. Interment was in Michigan Memorial Park.

Mrs. Aris died Aug. 10. Survivors are sons Darrell Milliman and Donald Milliman; five grandchildren and five great-grandchildren. Preceding her in death

were husband Orison and sisters Vera Bunnell.

LOTTIE GOINS

Mrs. Goins, 70, of Wayne died Aug. 11. Cremation followed.

Survivors are daughters, Susan Mason, Maryann Hayter and Glenda Mason; grandparents, Debora Green, Robert Green, Philip Mason, and Sarah Mason; great-grandchildren Jeremiah Sokol and Brandon Sokol.

Arrangements were by the Uht Funeral Home, Westland.

HOBART G. ROARK

Services for Mr. Roark, 70, of Canton Township were held Aug. 18 from the Vermeulen Memorial Trust 100 Funeral Home, Westland. Pastor Otis Buchan, Jr., officiated. Interment was in Cadillac Memorial Gardens West Cemetery, Westland.

Mr. Roark died Aug. 15 in Canton. He retired in 1988 after 23 years of employment at the Ford Livonia plant.

Survivors are wife Margaret; sons Hobert Roark of Westland and Rndy Overy of Canton; grandchildren Jason, Ajec and Amber; brothers Phillip of Florida and Bill of Garden City, and sister Mary Lou Oltersdorff.

VIVIAN M. HANCOCK

Services for Mrs. Hancock, 90, of Dearborn Heights were held Aug. 18 from the L. J. Griffin Funeral Home, Westland. Rev. Jack Byrd of the Free Pentecostal Holiness Church officiated. Interment was in United Memorial Gardens.

Mrs. Hancock died Aug. 15 in Oakwood Hospital, Dearborn. Born July 4, 1902, in Montgomery, W. Va., she was a homemaker.

Survivors are sons Donald and Larry; daughter Carol Russell; many grandchildren and great-grandchildren and sister Gladys Connors.

Mayor sponsoring landscaping awards

Westland Mayor Robert Thomas has announced that his office is accepting nominations by telephone for residential and business landscaping awards. Deadline for nominations is 5 p.m. Sept. 1.

The mayor's office will be judging the residential nominees on the appearance of their front yard, side yard and back yard. Awards will be presented during the mayor's town hall meeting on Thursday, Sept. 10.

Residents wanting to call in a nomination should call the mayor's office at 467-3200.

COUNCIL

Residential and business awards will include a first prize of a plaque and dinner for two with the mayor; a second prize including a certificate from the mayor and a gift certificate for dinner for two at a Westland restaurant; and a third prize including a certificate and a \$25 gift certificate for Westland Center.

The awards are separate from landscape awards given by the Westland City Council.

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BY TIM RICHARD
STAFF WRITER

HOUSTON — "I met my ultimate boss," said Bob Gosselin of Troy, a Michigan delegate from the new 12th Congressional District.

Gosselin works for General Motors designing electrical systems and he met board chairman Bob Stempel at a GM reception for delegates from several states.

It's Gosselin's first national convention after 10 years of party work and state conventions, precinct delegate work and district committee work.

"We strategize," he said after chats with Gov. John Engler and state chair David Doyle, "on how to best help congressional district candidates."

His target: Democrat Sander Levin, a congressman from the 17th Congressional District for the past 10 years but now in a district that is 60 percent in Macomb County and 40 percent in Oakland, with the old Detroit-Redford-Inkster base gone.

"I think Levin is beatable. John Pappageorge (former military officer and current Oakland County commissioner) has the credentials. It has a lot to do with how Bush is perceived in the next couple of months. I think Bush will come back. (Democratic nominee Bill Clinton peaked too early."

Elaine Donnelly

"Year of the Woman"? What women?" asked Elaine Donnelly.

"For liberal women, it's the same," said the Livonia Republican who rose to public attention in the early 1980s arguing against the Equal Rights Amendment. She cited pro-choice Maureen Reagan's loss in a California congressional race and pro-life Megan O'Neill's win in Michigan's 9th Congressional District.

Donnelly stopped in Houston for pre-convention parties after trips around the country as a member of



DOUG ASHLEY

Houston stopover: Elaine Donnelly of Livonia, although not a delegate to this year's convention, stopped in Houston for pre-convention parties after traveling around the country as a member of President Bush's Commission on the Assignment of Women in the Armed Forces.

President Bush's Commission on the Assignment of Women in the Armed Forces.

"Thursday I debated Mary Crisp — remember Mary Crisp. She left the party in 1980 when pro-life language was put into the platform and ERA language was taken out. She made a big media event. Now she's saying Republican women will leave the party again. How can you leave twice?"

"I debated her before a Rotary Club in Houston on behalf of the Republican National Coalition for Life, which is specifically devoted to seeing that the platform (opposing abortion) stayed the same. We won 84 to 16 (in the platform committee. Not bad. it

A Jack Kemp supporter in 1988, Donnelly wasn't a delegate this year. But she made the rounds of the Michigan delegation's activities, especially the dance floor of the Black-Eyed Pea, a country-western spot where Michiganians held a Saturday night party-hosted by Senate majority leader Dick Posthumus.

Judy Riedlinger

At Houston, Judy Riedlinger was practically home.

"The first campaign I worked on was George Bush's 1970 Senate campaign," said the chair of Michigan's old 18th Congressional District Republican organization. That was when Bush, a two-term congressman from Houston, lost a Senate bid to Democrat Lloyd Bentsen. "I grew up 100 miles southwest of Houston along the coast — a little town called Victoria," she said. "I was in high school. My mother was involved in the party. I got on the phone banks. It was an underdog campaign."

Ken and Judy Riedlinger came north in 1984 with Electronic Data Services, now part of General Motors.

It's Judy Riedlinger's first convention as a delegate. The Bloomfield Hills resident went to Kansas City in 1976 and Dallas in 1984 as a guest. By 1988 she was assisting Jackie Stewart in New Orleans on Michigan delegation arrangements.

Heintz spends 'vacation' working the convention

BY TIM RICHARD
STAFF WRITER

HOUSTON — Some vacation. Susan Heintz traveled from Northville to the Republican National Convention at her own expense. She used vacation time — and has worked constantly.

"I'm actually getting a lot of work done," said Heintz, who runs Gov. John Engler's southeastern Michigan office in Detroit as her full-time job.

Technically, Engler isn't governor when he's out of the state. But press secretary John Truscott said his hotel suite has two telephones, two computers and a modem connecting them to his Olds Tower office in Lansing.

Lt. Gov. Connie Binsfeld also was supposed to be a delegate, but she stayed in Michigan when her husband, John, had to undergo surgery. (He's fine.) Binsfeld is acting governor, under the state constitution.

Heintz, who left the Wayne County Commission early in 1991 to work for Engler, served with state party chairman David Doyle on the rules committee.

"We were very Republican. We cut down the number of rules. We had 41. Now we'll have 40," she said.

The rules Doyle and Heintz worked on are for the 1996 convention. "We think Michigan did quite well despite losing two congressmen," Heintz said. The formula is complicated, and much will depend on how well the state GOP delivers for Bush. This year Michigan sent 72 of the 2,210 delegates — 3.3 percent of the total.

The chief change, according to Wisconsin Gov. Tommy Thompson, chairman of the rules committee, is that states may not change their rules and laws governing delegate selection more than seven days after the conven-



DOUG ASHLEY

Working vacation: Susan Heintz, left, soaks up some Houston sun with Michelle Engler. Heintz, who runs Gov. John Engler's southeastern Michigan office, paid her own expenses and took vacation time to attend the convention.

tion call is issued. "It means that once the call is put," said Heintz, "you can't change the rules in mid-stream."

Among Heintz's convention duties:

- Filling tote bags for delegates with gifts from Michigan companies and universities: trail mix from Wilhelm Kast's American Spoon Foods, toiletries from Amway, pens from Meijer and Michigan State University, a key-case from Little Caesars, body lotion from the Grand Hotel on Mackinac Island, golf tees from Kmart, promotional items from the Detroit Pistons and Northern

Michigan University.

- Meeting delegates from other Great Lakes states with similar interests.
 - Talking to other governors' staffers with jobs similar to hers.
 - Setting up a meeting with Monroe County people interested in a Defense Department project.
 - Setting up still another meeting on the regional transportation system.
 - Talking to General Motors brass about their plants in the Detroit area.
- "I paid my own way. I'm taking vacation time for this," she said.

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Buchanan and Reagan wow local delegates

BY TIM RICHARD
STAFF WRITER

HOUSTON — The Gipper and Pat Buchanan wowed Michigan Republicans more than they had expected.

"The best is yet to come" is the Ronald Reagan closing line that stuck in the mind of Abe Munfakh, Plymouth Township trustee and alternate delegate from the 13th Congressional District.

"There has been a lot of talk about negativism, but I was impressed with the way Reagan put together a program for the upcoming election," said Munfakh, a first-time delegate.

He and Lewis Beaver of Westland enjoyed the way the 81-year-old former president turned some of the Democrats' favorite lines back on them. "You're no Thomas Jefferson," Reagan said to Democratic nominee Bill Clinton.

Beaver, another first time delegate, enjoyed Reagan's reference to the Democrats' show in New York last month — "And they said I was an actor."

"It was superb for a man of his age and stature," Beaver said.

If the national press corps is dwelling on the platform battle over

More convention news on Pages 8A, 9A, 11A, 18A.

the anti-abortion plank, you can't hear it in the Michigan delegation.

"I'm impressed by the unity. I don't hear the bickering and complaining," said Beaver. A self-employed builder of homes and commercial structures, Beaver thinks the economy will come up, adding about himself: "I stay busy."

Sean Cox, a Livonia attorney and first-time delegate, admitted he was "much more impressed than I

■ 'There has been a lot of talk about negativism, but I was impressed with the way Reagan put together a program for the upcoming election.'

*Abe Munfakh
Plymouth Township*

thought I would be." The Astrodome, appearing huge on a television screen, is much smaller when you're part of it, he said.

He enjoyed the Pat Buchanan speech about the fundamentals of foreign policy, family life and "cross dressing" by the Democrats — liberals talking like moderates and conservatives.

Pat Anderson

Talk about tax cuts all you want. Economist-delegate Patrick Anderson says NAFTA (the North American Free Trade Agreement) is "the crowning achievement for George Bush. But it won't get the same press as a tax cut," which Bush is expected to propose in tonight's acceptance speech.

"It will mean more jobs, better goods at lower prices for the consumer," said Anderson, who works at Alexander Hamilton Life Insurance Co. in Farmington Hills.

"It's really a triumph of the general interests of Americans over special interests and lobbyists."

In the Astrodome media center next to the Astrodome, reporters were picking up very few copies of the Bush-Quayle team's background sheets on the pact that will tie the U.S., Canada and Mexico

over 15 years into a common market

even bigger than the European Economic Community. It says NAFTA will "create a market that will extend from the Yukon to the Yucatan," and the U.S. will be the "centerpiece of a \$6 trillion market with 360 million customers."

Anderson enjoyed Buchanan's denunciation of Democrats' condoning of "same sex marriages that can adopt children. Most Americans would not say that's an embodiment of family values."

Sheila Starghill

The Grand Old Party of the Rich? Don't say that to Sheila Starghill, chair of the Michigan Black Republican Council.

The Southfield resident and first-time delegate said, "I'm one of those small businesspeople that President Reagan was talking about last night. His speech brought back memories of how minorities and women received the type of help to get us onto the economic playing field."

After 15 years as executive director of the Michigan Minority Business Development Council, a corporate effort to assist minority business, Starghill said she's leaving soon to become part owner of Arrow Products, an industrial safety products firm in Taylor.

Gov. John Engler and state party chair David Doyle recruited her for the at-large delegate post.

Nanig Manoukian

Bringing teenagers into politics is an avocation for Nanig Manoukian, an alternate from West Bloomfield.

"Last year I recruited Matt Bergstrom for the John Jamin campaign (Jamin is a state repre-

sentative seeking a second term).

"And this year I recruited Vahc Tazian for Barbara Smith's campaign (for state representative in the 39th House District).

"These kids put in 80 hours a week," she said as she escorted

them into delegation parties and got them guest passes for the convention.

Bergstrom, a 20-year-old student at Michigan State's James Madison College, said the work is "demanding, but it pays off in experience

that most people can't get." More of his views will be in the Detroit Legal News.

Tazian, a 17-year-old Groves High graduate, will attend the University of Michigan-Dearborn campus in the fall.

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Bill Lucas keeps eye on Houston

HOUSTON — Watch the demonstrators outside the Astrodome. Watch the Houston police. Bill Lucas will be studying them.

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NOW people have a section all to themselves."

Lucas is in the U.S. Justice Department as director of liaison services; a job that involves dealing with many police chiefs, other federal departments and social agencies across the country. He helps them deal with influxes of people who may be under stress, without losing their own cool.

"We offer technical assistance to police departments in those techniques of interrelating with community groups," said "Cool Hand Luke," as some called him. Lucas was pressing the flesh with delegates from Michigan at a house party Sunday night in the palatial section of Houston.

"We've worked on the settlement of Haitians and Cubans. The Immigration and Naturalization Service contracts with us, and we contract with community health and service organizations, like Catholic Relief Services, hospitals in the District of Columbia and Miami.

"We also care for unattended youngsters because many times parents put them on a boat to get them out of Haiti and expect to meet them later. There are 10,000 Haitians coming in. We try to place the children with relatives.

"Many are sick with AIDS. This is a very sensitive area." Lucas has bounced — or been

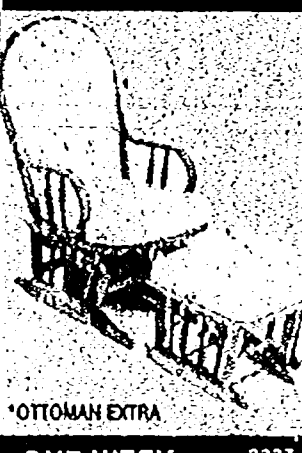
bounced — in jobs since switching to the Republican Party in 1984 and being the GOP standardbearer for governor in 1986.

For years he has been close to President Bush, but a U.S. Senate committee deadlock 7-7 on a civil rights post for Lucas and his nomination was withdrawn. For a spell he had a job with the Republican National Committee until the Justice Department post came his way.

"It's a very interesting assignment. It brings together everything I know about law and law enforcement. I have to pick up the phone and deal with police chiefs all over the country."

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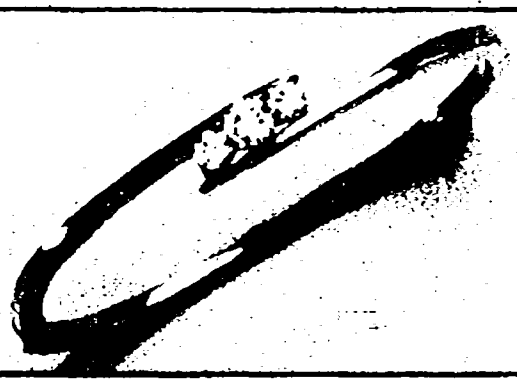
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Greenleaf campaigning in Houston

HOUSTON — Harry Greenleaf is campaigning hard at the Republican National Convention — but not for vice president or even a change in the platform.

The longtime Schoolcraft College trustee from Livonia is seeking the GOP nomination for state Board of Education.

"It's going well. I've picked up a lot of endorsements — Chuck Yob (national committeeman), Dave Doyle, some district chairs," he said. "I expect to talk to some people tonight."

And he did. On a delegation bus trip to Michigan's Saturday-night party, he got a favorable reception from state Rep. Susan Munsell of Howell. She's a member of the House Education Committee.

Greenleaf's race actually will be decided Aug. 29 at the Republican State Convention when two candidates will be nominated for each of five bodies — the Supreme Court, State Board of Education, and the boards of the University of Michigan, Michigan State and Wayne State universities.

Meanwhile, Houston is a good place to meet a lot of the decision makers. Michigan has 72 delegates, 72 alternates and perhaps 250 of the faithful such as Max Fisher, Michigan Bell lobbyist Jack Dempsey and top state staff people.

"I sent out letters and resumes — my qualifications in the educational arena and political arena," said Greenleaf, who has been chair frequently of the old 2nd Congressional District GOP organization.

"One of the first things was to be sure I had the support of my company, which I have," Greenleaf, 56, an engineer originally, works in personnel and staff development at Ford Motor Co., where he has been since Rensselaer Polytechnic Institute in New York, 1958. His alma mater named him an outstanding alumnus earlier this year.

Wife Audrey is the delegate this year, and Harry is the companion. "I recall several years ago," she said, "when Harry ran for city council and you (the writer) said he should be running for State Board of Education. Now he is."

One Republican incumbent, Dor-

othy Beardmore of Rochester Hills, is seeking re-election to an eight-year term. "Sixteen years," she marvelled last week, "as she considered her prospects. That's a long commitment."

Her 1984 running mate, Cherry Jacobus, of Grand Rapids, is dropping out. The Beardmore-Jacobus team dominated the board politically, winning approval of PA 25, the reform code that requires annual reports and five-year plans in school districts; forcing out ex-Gov. James Blanchard's choice as superintendent of public instruction, Don Bemis; and bringing in Robert Schiller as the now superintendent on a bipartisan vote.

Greenleaf said he can bring another asset to the ticket, "the concept of partnering and consortium." He was a board member or president for three years of the Detroit Area Pre-College Engineering Program, an effort to "motivate and prepare students for careers in science and engineering."

"We had 800 students from 16 middle schools in 1986 and now have 3,800 in grades 6-12."

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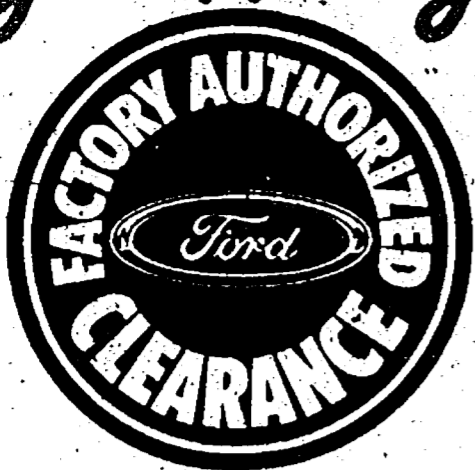
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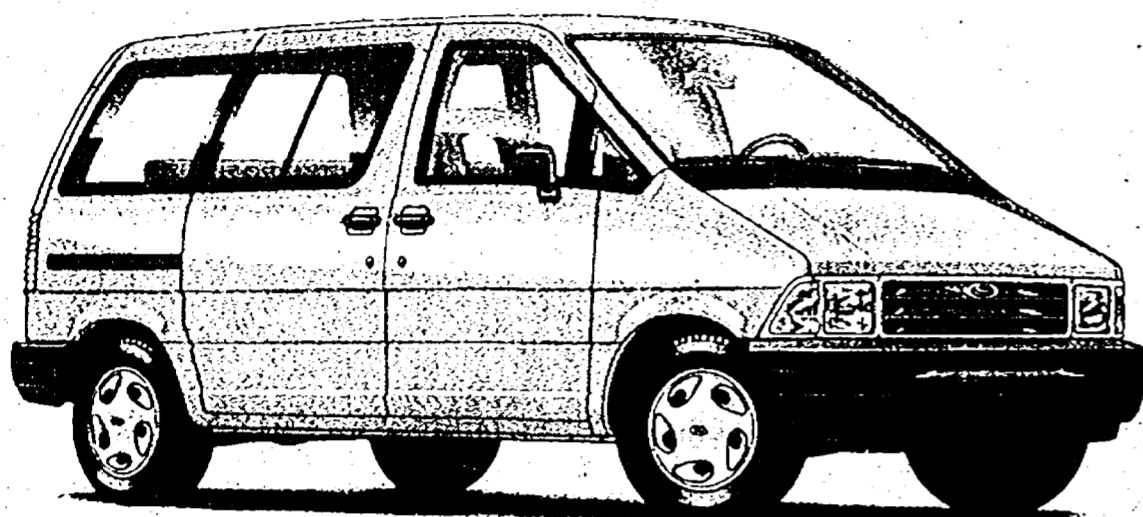


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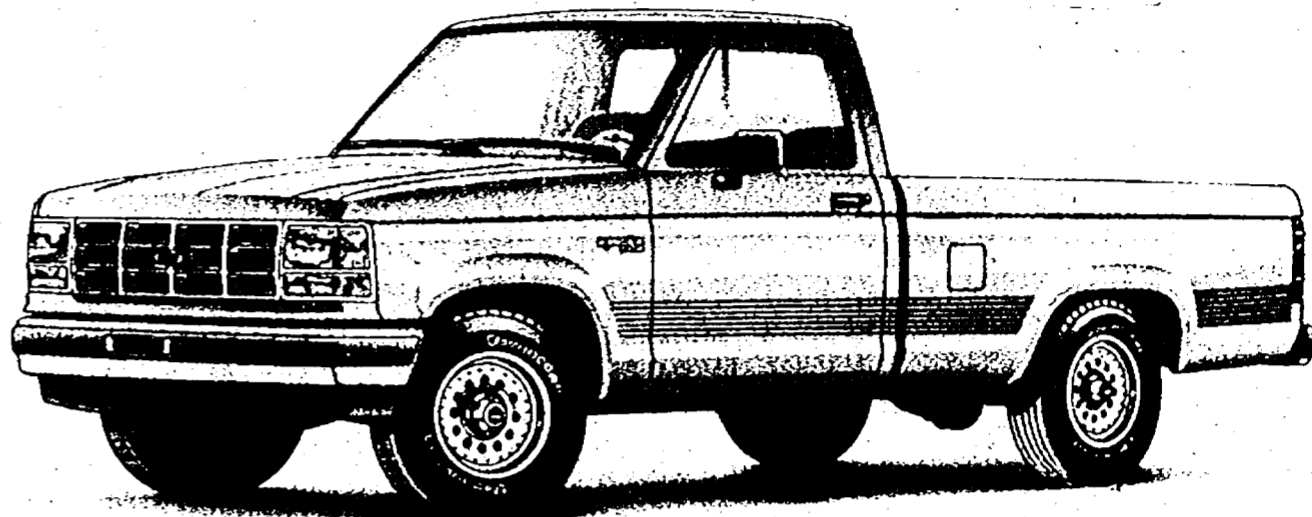
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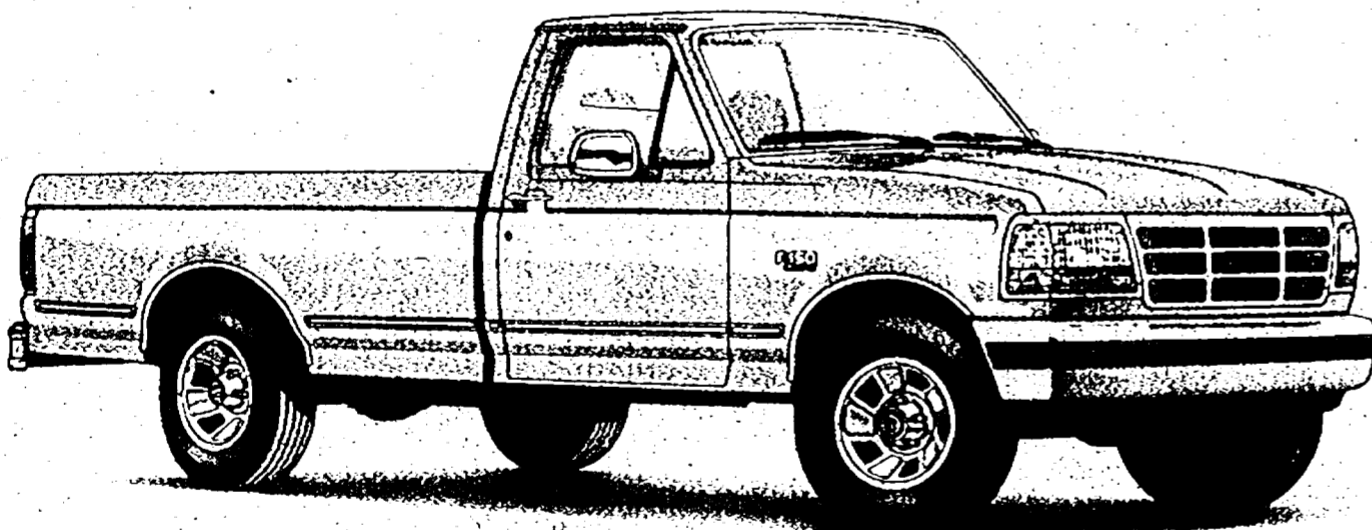


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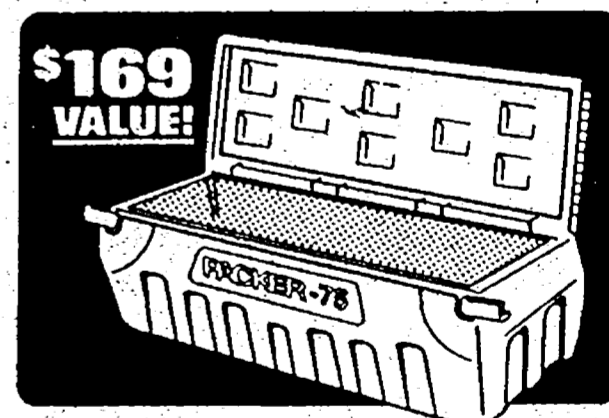
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THURSDAY, AUGUST 20, 1992

**AROUND
WESTLAND**

Promotions

The Westland fire department has several familiar faces in new positions, after promotions made by Mayor Robert Thomas and certified by the police-fire civil service commission. Michael Reddy was promoted to assistant chief/firefighting from battalion chief; Capt. William Green was promoted to battalion chief/firefighting; Driver Engineer Sgt. Ronald Francis was promoted to captain/firefighting and Firefighter Gary Grabowski was named driver engineer sergeant.

Golfers against burns

The Western Wayne County Firefighters Association and the Southeastern Michigan Fire Chiefs Association will annual celebrity golf outing Friday to raise money for the National Institute of Burn Medicine, in Ann Arbor. The benefit will be at the Salem Hills Golf Course in Salem Township. Tickets for the event, to be hosted by radio personality Jim Johnson, are \$100 and include 18 holes of golf, a golf cart, continental breakfast, lunch and dinner. There will also be prizes for the longest drive and the drives closest to the pins. A new car will be awarded the golfer who gets a hole-in-one on the 14th hole. For tickets, call 425-1778; 522-3911, or 769-9000.

Run, walk, ride

There's still time to register for the third annual run, walk and ride challenge, planned next month by Northwestern Community Services, a Garden City-based mental health agency, which serves western Wayne County youths and their families, and the Wayne-Westland Family YMCA, which also serves Garden City. It will be Saturday morning, Sept. 12, on Hines Drive at Merriman. There will be a \$10 registration fee. Scheduled are a 5K and 10K run, a 5K walkathon and a 10K "road ramble" bicycle event. There will also be games and a picnic lunch for families. For registration information, call Northwestern Community Services at 425-6110 or the YMCA at 721-7044.

Schools try to unload 'bad' land



The Livonia school district wants to get rid of its Nankin Mills site in Westland, which the DNR calls contaminated. The district's plan is to file a lawsuit asking Westland to take the site back. Westland would return the property to the state

By MARIE CHESTNEY
STAFF WRITER

Memo from the Livonia school district to the city of Westland: Take back your 10 acres of land. We don't want them anymore.

The reason the district wants to rid itself of the vacant land on Ann Arbor Trail across from Nankin Mills Elementary in Westland is obvious.

If it can't unload the contaminated land, the Michigan Department of Natural Resources might force the district to pay a lot of money to clean it up.

The Livonia Board of Education, which serves the northern section of Westland started the divestiture process Monday by authorizing its attorneys to file a lawsuit against Westland to get the city to take back land it gave Livonia schools in a land swap in 1984.

"This land should go back to the state and the only way we can do this is to take legal action to return it to Westland," said Superintendent Joseph Marinelli. "Westland can then return the property to the state."

The land, a former landfill, is one of

three contaminated sites owned by the district. It came to Livonia via Westland, which got it from the state. The state got it for non-payment of taxes, and in turn gave it to Westland.

"They have to do what they have to do to challenge the city to take the property back," said Westland city council president Charles Pickering, who was Westland's mayor in 1984 when the land swap took place.

"We do believe that ultimately it's the state's responsibility," Pickering said. "The state had ownership through unpaid taxes and offered it to Westland. It was a good faith deal. Now we find it is contaminated. We should force the state to take care of it."

"But, no matter what happens, it's still a problem for Westland. The property is in Westland."

City gets park

In the land swap, Westland received the former Monroe school site, later developed as Corrado Park. The park is

south of Joy and east of Merriman.

The DNR put the 10 acres on its toxic site list in 1989, but gave it a low rating. Its inclusion on the list went unnoticed until the summer of 1991, after news of the Cooper school contamination surfaced.

At that time, Livonia school officials were shocked to discover they owned two toxic sites on Ann Arbor Trail, within one mile of each other. A third site, near Marshall-Stevenson schools, has since surfaced.

The Cooper toxic site, also in Westland, is on the school grounds. The Nankin Mill site is across from an elementary school, next to a day-care center and dentist's office, and borders a subdivision. A chain-link fence separates the day-care center and dentist from the site.

The land, dotted with bike trails, is filled with concrete, debris, litter, tires and junk.

According to the DNR, the Nankin Mills site contains the chemicals fluoranthene, pyrene and chrysene. Last summer, the DNR ordered removal of a 55-gallon drum containing the chemicals.

DNR officials say chrysene is believed to be a carcinogen in certain doses, while fluoranthene and pyrene have caused liver and kidney toxicity in

experiments with animals.

DNR hikes rating

The DNR ranks the state's toxic sites from 0-48, with 48 being the most contaminated.

The DNR has since raised Nankin Mills' initial ranking of 5 to its present 35. The DNR has ordered Livonia schools to clean up both sites.

"We had no concern about contamination of the site at the time of the land swap," Pickering said. "We knew that concrete was dumped there, but we didn't think about any other type of contamination."

If the district succeeds in getting Westland to take back the land, Westland will not return Corrado Park to Livonia, Pickering said.

However, John Rennels, an attorney with Livonia schools, said the district can't file the lawsuit without asking for a complete reversal of the swap, with the park land going back to Livonia schools.

"Getting the park land is not our goal," Rennels said. "We could possibly get it back and then deed it back to Westland. But we have to go in asking for the park, and work things out later."

District attorneys expect to file the lawsuit this week in Wayne Circuit Court.

Local groups join forces to give kids free immunizations

Westland youngsters in the Livonia school district can obtain free immunizations — thanks to the joining of forces of local groups.

The Livonia PTA Council, Livonia Public Schools, which serves the northern section of Westland, the Wayne County Health Department and area physicians have joined forces for a free immunization clinic on Saturday, Aug. 29.

Pre-registration is required. Forms

COOPER

are available at the school board office, 15125 Farmington Road, the secondary school offices, or by calling Kathy Kalousek at 525-3517.

As mandated by the state of Michigan, all schoolchildren must have a second dose of the measles, mumps, rubella (MMR) immunization.

There has been more than 880 con-

firmed cases of measles disease reported in Michigan during the past three years despite major efforts to control these outbreaks. Nationwide, there have been over 53,000 cases of this highly communicable disease during the same period, including at least 163 deaths.

The federal Centers for Disease Control and the American Academy of Pediatrics currently recommend a routine two dose measles vaccination

schedule for all persons born on or after Jan. 1, 1957. In addition, the Michigan Department of Public Health recently enacted new Communicable Disease Rules which require two doses of MMR vaccine for new school enterers from four through 18 years old, as appropriate.

The clinic is scheduled from noon to 3:45 p.m. No walk-ins are accepted so pre-registration is vital.

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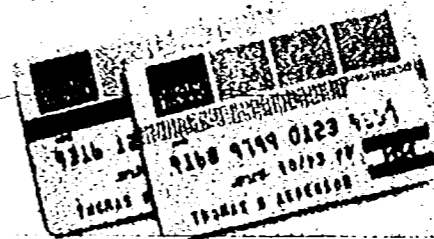


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Family reunion provides a reason for rejoicing

BY CASEY HANS
STAFF WRITER

Marcia Nieport never felt like she quite fit in.

Her adoptive family on the farm in Ohio cared for and loved her, but that didn't stop the longing she felt to know about her roots.

Then, two years ago, a letter arrived from Nieport's birth mother, a Farmington Hills woman who had been searching for her daughter for 15 years. It was 20 years after a single, pregnant 17-year-old Marcia Berg gave her daughter up for adoption, sight unseen.

The final piece of the family puzzle was put into place in August of 1990 when birth mother and daughter — and extended families — were united.

"I was holding Levi (her then 10-month-old son) and I fainted on the bed," said Nieport, describing her reaction upon hearing the news. "I couldn't have been happier — it came at a perfect time."

Today, Nieport and her son Levi live in Farmington Hills with Berg and her husband. With birth mom at her side, Nieport gave birth this month to her second baby, a little girl named Morgan, at Providence Hospital in Southfield. The family has gone through counseling to cope with all the changes which have come into their lives.

Unlike some adoption search cases, their story has a happy ending. But their lives weren't always happy.

Search is on

The Farmington Hills woman began searching for her child five years after giving birth to her in Ohio, after coming to a full realization of what she had done.

Berg already had one child when she became pregnant with Marcia. She offered her for adoption because of her strict family upbringing and the hurt she felt she had brought to them.

"My family was distraught when I had my first daughter — I was

afraid to talk to them about it," she explained.

Berg eventually married, and her husband became father to her first daughter, Traci. But she never forgot the child she gave up.

Her search carried her back to Ohio, through a maze of hospital records and detailed letters to the attorney who handled the adoption and who would not release any information. Letter after letter, and through discussions with others around the country who faced similar problems, she kept hoping one day something would surface.

Genetics important

She believes that God finally took over.

In 1989, Berg was diagnosed with a curable form of thyroid cancer, and realized that contacting her daughter became even more important because of the genetics.

"I thought 'this is my opening — God works in mysterious ways,'" she said.

She re-contacted the attorney, explained the situation, and the attorney offered the clue that all his adoptions were in an area around Dayton.

A contact Berg had made in New York sent her to a California man who did a search and eventually found her daughter. "I never met him — I don't even know his name," she added.

Because the younger Marcia was taken away at birth, Marcia Berg never knew for a long time whether her child was a girl or boy. Once Berg found her daughter, she was eager to meet face-to-face. "I kept saying 'this kid is going to know I love her — that I've looked for her forever,'" she said.

There are parallels between mother and daughter — and even between Nieport and her older sister Traci.

Both mother and daughter carry the same first name spelled the same way, something the younger

Marcia said she never asked her adoptive family about. Both have borne two children as single parents.

Her mother's experience played a part in the younger Marcia deciding to have her daughter. "I wasn't going to have the baby," she said. "I'm glad it worked out this way."

Berg said she offered her support freely. "If you decide to have that baby I told her 'you can't give it up.

I will help you in any way possible,'" she added.

Why adoption?

Nieport said her experience as a single parent helped her to understand why her mother offered her up for adoption years ago. "If I didn't have (her son) Levi, I wouldn't have understood why she gave me up," she said. "Once I read her letter, I understood."

Although growing up apart and never knowing each other, the younger Marcia and her sister Traci hold many of the same interests: In high school, both ran track, were avid swimmers and participated in band and cheerleading. Their high school colors and mascots were even the same.

Throughout her childhood, Nieport had dreams about her birth mother, though she didn't realize at

the time what they meant. "I dreamed for years I was at the top of a ladder and a blonde lady was trying to get me," she said.

What about her adoptive family in Ohio? Nieport still visits and talks with them often. And they gave Nieport the letter from her birth mother which opened up this whole, new world.

"We try to look at it as one, big extended family," Berg added.

Trying their luck



JIM JAGDFELD/STAFF PHOTOGRAPHER

Summer fishing: Dhyra Janaulis and her son Fred Janaulis of Livonia try their luck fishing at Newburgh Point in Hines Park. A lawn chair and bucket help them pass the time and a bucket stands awaiting in case of a catch.

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Power fight End of feuds means progress

The Wayne-Westland board of education power struggle may be over — for now. Recently hired superintendent Larry Thomas thinks it is.

The Observer agrees.

Thomas, in his new position for only six weeks, told the board last week that he feels its power struggle is over.

He was reflecting over the disputes of the past year in which board members fought numerous battles over a number of major policy issues, including the quality of the candidates for superintendent interviewed this spring.

The community, like Thomas, hopes that the cooperative spirit exhibited in the past six weeks continues for as long as possible.

In reality, that won't happen because the board-superintendent relations change over a period of time.

But the board, which has undergone a massive change in the past 13 months, seems to be made up more of policy makers and problem-solvers in recent weeks than problem creators. While part of that positive change can be attributed to the board trying to have a smooth transition for the new superintendent, the Observer hopes that the change is also a new spirit.

In the past 10 months, several board members appeared to carry a grudge about the way former superintendent Dennis O'Neill was forced into an early retirement after serving the district for 31 years.

But most of those who carried the grudge are gone.

Students, taxpayers and employees should be pleased with the new atmosphere.

After O'Neill left in early November, the board said it was time to restore public trust and confidence and that it was time to provide new leadership.

The board and the community got all of that with the appointment of Thomas.

Most of the new atmosphere can be attributed to everyone working hard to be on their best behavior in the first few months of Thomas' administration.

Hopefully, the spirit will be continued well beyond the traditional honeymoon offered a new superintendent.

Thomas is on the right track in working hard to heal past wounds and address other concerns. Last week, he cited numerous issues he wants to address, such as improving the district's curriculum and students' state test scores.

In the meantime, there are two other major problems facing the board and administration — the current negotiations with the teachers' union on salary increases and next spring's mileage rate renewal.

Everyone hopes that the atmosphere of focusing on problems and solutions will continue to benefit everyone — especially students and homeowners.

Appointment recognizes trend

Gov. John Engler has done the right thing by appointing the first black judge to the Oakland County Circuit bench.

The historic appointment of Denise Langford-Morris is testimony to the growing number of minority residents in Oakland County.

Langford-Morris, a West Bloomfield resident, took office Aug. 3. She is the third black judge appointed by Engler to courts throughout Michigan in the last few months.

Langford-Morris fills the unexpired term of Alice Gilbert who resigned from the circuit bench after 16 years to run for Congress.

Gilbert has made a little history of her own. She was the first woman judge on the Oakland court — back in 1976. She paved the way for

Hilda Gage, Jessica Cooper and Deborah Tyner, and now for Langford-Morris — four women on the 16-member court.

Langford-Morris comes with sterling credentials.

She holds degrees in social work, guidance and counseling and a University of Detroit law degree. She was an Oakland County assistant prosecutor for three years before joining a Troy law firm, where she specialized in civil cases. For the past three years, she has been a member of the U.S. Attorney's office, handling a wide range of assignments.

Welcome, Langford-Morris. Justice in Oakland County should be better for having you on board.

Suburbs need healthy core city

Suburban isolation. It's a concept western Wayne and Oakland County residents have honed to near perfection in the 25 years since "race riot" and "white flight" became part of our lexicon.

In fact, people out here wear it like a badge of honor. The more distance between suburban life and anything remotely connected to Detroit the better. We don't need them and they don't want us, the argument goes.

Sorry, but we do. The proof is in the numbers.

A new study shows a distinct correlation between the economic health of cities and their suburbs.

Researchers at the University of Louisville looked at per capita income between 1979 and

1987 in 59 major metropolitan areas across the U.S. They found that strong or revitalized core cities spun off suburban wealth in greater proportion than decaying central cities.

Metro Detroit income slipped from sixth to 11th during the eight years, with future projections putting Detroit in 15th place.

To put it bluntly: Birmingham and Livonia, residents aren't making as much as their counterparts in suburban Baltimore and Milwaukee.

Restoring Detroit's economic health is a regional concern. While suburban residents may be hard put to force changes in Detroit's political leadership, a little more interest in what happens in the city isn't too much to ask for.

Building bridges



Helping out: Successful suburbs can only be helped by a thriving core city, and only hurt by divisiveness and racism. For an explanation of what the suburbs and Detroit can do for one another, see today's editorial on the lower left portion of this page.

LETTERS

Single moms ignored?

As I look through the many mailbox editions of political campaign literature I notice one very important and larger part of the constituency that is still being neglected. The single parents — better yet the single mothers. How can this be?

Are our elected officials that ignorant? Or is it that they just simply don't care? Is it because we don't have enough money to matter? Can it be they think single mothers don't read? I am outraged to find this very large, growing, struggling — yet strong section of the population consistently ignored.

Is there such a thing as an elected official who has the courage to take on the patriarchal system and make things more workable for the women who are raising the future by themselves? After all — I've only heard about one Immaculate Conception!

If any of our elected officials need some heavy-duty clout it would behoove them to become not only enlightened about the concerns of single mothers but to also understand that we would readily vote for a candidate who's

willing to take up this challenge.
Barbara Cameron, Westland

Mayor praised

I think Mayor Robert Thomas is doing a good job and Westland voters remember that on election day, and not think of past mayors or any city council members.

I lived in the city of Westland for over 30 years and worked to get it on the ballot for Nankin Township to become the city of Westland so I have been around for awhile and know the good things Sylvia Kozorosky-Wiacek has done for the senior citizens. She has helped many people.

Laura Helm, Canton

Opinions are to be shared: We welcome your ideas, as do your neighbors. That's why we offer this space on a weekly basis for opinions in your own words. We will help by editing for clarity. To assure authenticity, we ask that you sign your letter and provide a contact telephone number. Letters should be mailed to: Editor, The Westland Observer, 36251 Schoolcraft, Livonia 48150.

State needs politicians' wisdom

MARQUETTE COUNTY, MICH. — Up here, it's easy to feel mighty far away from things.

The wind does sing in the pines and the trout rises to the fly. The moon comes up, yet again, full and brilliant over the still lake. And the loon calls still float, haunting and shrill, on the quiet breeze.

Michigan, my Michigan. We so often get tangled up in the day to day aggravation of living in Michigan — especially "downstate" as the Yoopers say here — that we forget just how extraordinarily fortunate we are to live in this Pleasant Peninsula.

Consider.

Last week, the University of Michigan's Center for the Study of Youth Policy released a study showing that Detroit ranked number one and Flint number four for cities over 100,000 in the nation for the highest percentage of children growing up in poverty.

What a terrible place Michigan is, one wants to say.

True. But consider the same national rankings for lowest percentage of children growing up in poverty. Livonia ranked 11th. Sterling Heights came in eighth, while Ann Arbor was 16th.

What a fine state we live in, one wants to say. Or take economics.

It now seems clear the North American Free Trade Agreement, allowing companies to do business in the U.S., Canada and Mexico without customs duties on thousands of items and without masses of paperwork, will be completed by the trade negotiators. Congress will have to pass the final agreement before it goes into effect, which will likely take at least a year.

In the meantime, the Free Trade Agreement is either the greatest disaster to hit Michigan since Coleman Young or the best thing since the speckled trout.

"We see it as a prescription for massive job losses in auto and auto parts," says the UAW's Alan Reuther. "The United States is the only country left without any auto policy to keep any auto employment." He'll get a lot of agreement around the vicinity of the Willow Run plant.

In the face of a powerful economic competitor



PHILIP POWER

it the European Common Market, an American free trade zone could increase competition and new market economies and bring as many as 175,000 new jobs for U.S. exports, according to the Institute for International Economics, a Washington think tank advocating the pact.

So what do I make of all this from the peace and beauty of the U.P., where the air is clear and the water clean?

Just this. Michigan, like most places, only more so, has a remarkable mixture of the happy and the mad, of assets and deficits. Within our boundaries we go from the poverty of Detroit to the affluence of Livonia, from the fear of the auto industry to the opportunity of the entrepreneur and the visionary.

The trick is to make the most of the best while trying to fix the worst.

And what irks me is that, in the face of Michigan's mix of crisis and opportunity, our political leadership seems so inwardly turned and so fixated on gaining narrow partisan advantage.

Both Democratic and Republican state conventions take place this weekend. It would be nice to hear from both of them some sense of vision, some program describing how to take advantage of our assets and how to overcome our deficits, something higher than narrow posturing.

Maybe it's just the clear air up here. But I do wish somebody would cut through the fog.

Philip Power is chairman of the company that owns this newspaper.

COMMUNITY VOICE

QUESTION:

Would it help or hurt President Bush's popularity if he orders more military force against Iraq?

We asked this question at the Westland Post Office.



"I think he should focus his attention at home and stop playing world police man."
Diana Sdao
Westland



"I think it will help him."
Lee Soeder
Westland



"I think it should be dropped. This is all so he can gather more votes (for re-election)."
George Kilnebriet
Westland



"I think it would help him at this point. It wouldn't surprise me if he uses it to improve his popularity."
Brian Wagner
Westland

Westland Observer

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LETTERS

Story is upsetting

This letter is a formal request for a retraction of and apology for your story of Thursday, Aug. 6, regarding the suicide death of my former husband, Leo Sharkey.

I have many concerns about this article, but my main concern is the untrue statements regarding family relationships expressed there. My sons have many problems to deal with as a result of this death. They have the guilt that children always feel when a parent is an alcoholic; now they have the guilt that goes with a suicide.

Your article placed even more guilt on them by implying that they did not

associate with their father. The relationship with an alcoholic parent is never easy, but these boys have spent years trying and hoping for the father they knew in their younger years to return to them.

One of the boys saw his dad on Saturday, two days before his death. My son, who attends Eastern Michigan University, comes home every Friday evening to work, and he frequently saw his father then. My youngest son was injured playing college hockey in Chicago, and had to return home after surgery. His dad came many days to help him maneuver around with his full leg cast. Leo spoke on the phone with the boys very often. All three boys had been involved in the several treatment

programs for alcoholism we had been in over the years.

As for the rest of the family, they had also tried, as much as any family possibly could, to get Leo to continue to seek treatment for his alcoholism. On Saturday, two days before his death, his sister again asked Leo to return to the VA Hospital program for more treatment. His brother, who lives in Lapeer, has spent hundreds and hundreds of hours in the past two years to straighten up Leo's financial situation and sell his business.

His business was a total loss, due to his alcoholism. He also got Leo into a VA treatment program last year. His other brother, who lives in Arizona, was here two weeks ago and wanted to

take Leo back to Phoenix with him to a rehab center there. Leo had been living with his father for the past two years.

Does this sound like someone who "had been disbanded from the family"?

Our divorce was not something that was done lightly on the spur of the moment. I made that decision only after years of help in Al-Anon, and only to save myself and sons from the devastation of alcoholism.

The people quoted in your article presumed to know why Leo committed suicide. That's quite a piece of knowledge. No one can ever know what another person is thinking at a moment like that. No one from your paper

asked any family member what the situation was with Leo. You made no mention of the devastation and heartbreak that alcoholism brings to the alcoholic or the family.

What community good was served by your article, and by placing it on the front page? Had you had the facts straight you could have ended your article with Westland area phone numbers for anyone who has a problem with alcohol or depression, or their family members, to seek help. All your article did was place more guilt on this family.

Lastly, I ask that the retraction and apology be printed in the same location and same size print as the Aug. 6 story. Carol L. Sharkey, Westland

POINTS OF VIEW

State teacher competency test lacks credibility

QUESTION: I read that a large number of our future teachers who graduated last year could not pass a minimum competency basic skills test. Now the state has backed off and waived that simple requirement. I heard more than 500 didn't pass the test. What's the problem?

ANSWER: Dr. Scott Whitener, dean of the College of Education at Ferris Institute and chairman of the Michigan Teacher Competency Testing Advisory Committee said, "What could have been a national model for competency testing of future teachers is a national embarrassment for the State of Michigan."

Let's look at the steps taken in this effort and grade the state on teacher test development competency:

- 1. Pass legislation on a teacher competency test about 1986 for 1991 testing and discover in 1990 nothing been done yet. So put something together in nine months. Grade E (not enough time to develop and pilot test).
- 2. Have major, competent testing companies, including ETS (Education

Testing Services) reject bidding on the job and give it to the lone bidder, National Evaluation Systems Inc. Grade D. (Major companies don't bid on test development contracts with no time for determining key factors such as validity (is the test going to measure what it is suppose to measure).

3. Have original chairman, the respected Dr. Herber Rudman of MSU's testing department resign suddenly. Grade Incomplete (rumor was Rudman was not pleased with what was coming down).

4. Send out a statewide survey, have teachers rank and prioritize the skills future teachers should have to successfully teach in their major subject area. Have contracted company reject teacher and professor recommendations because their company's bank of test items "didn't cover many of the skills identified by the experienced teachers and college profs, according to Dr. Whitener.

Use other test items in company's bank even though teachers and professor stated the test items don't match what is being taught in the field. Grade



Doc Doyle

E. (Failure to be responsive to professional input.)

5. Don't develop a study guide for the college students so that they have some idea as to what to expect on the test. Grade E (no caring teacher, from kindergarten through 12th grade, would give a test without sensitizing their students as to what to expect).

As a person who taught research, evaluation and testing at the university graduate level, I say this whole process was an educational Titanic.

The test questions, according to chairman Dr. Whitener, often were not

aligned with the curriculum being taught at the universities. For instance, college and university social studies departments often emphasize different areas. Let's say a student graduates from College A in social studies which does not require geography and runs into 10 questions in this area on the competency test. The student should at least be advised of this prior to taking the test.

I believe in teacher competency tests. Anyone teaching our children must be knowledgeable in their subject area and obviously have basic reading, writing and math skills. But let's start with a level playing field. Future teachers should be sensitized in their freshman year as to what basic skills and knowledge they must have before student teaching.

There should be a teacher competency guide book stating the skills they can expect on their exit test, such as "Future teachers will demonstrate competencies in reading, writing and math. Future Social Studies teachers will demonstrate knowledge and com-

petency in the areas of the constitution, civil war, world geography, etc.

Now we have a teacher competency test that rejected the input of teachers and professors because the "company" did not have test items available, which means there is no "face validity."

Face validity is determined by having experienced classroom teachers review the concepts and the questions being asked and then stating, "On the face of what I see (having been in the classroom for 20 plus years), these are good test items, and this is a true test of what future teachers should know.

This never occurred, from what I have been told; therefore, the State of Michigan teacher competency test — at this point — is a sham.

James "Doc" Doyle, a former teacher/school administrator/university instructor, is president of Doyle and Associates, an educational consulting firm.

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Engler's speech impresses local delegates

BY TIM RICHARD
STAFF WRITER

HOUSTON — Michigan Republicans woke up Wednesday and found that good ol', folks John Engler is a national figure.

"He gave lots of visibility to the state. Our governor was in the national spotlight," said Dennis Flessland of Huntington Woods, an alternate and district chairman.

"I was impressed that Michigan had that kind of firepower," said Art Sippola of Livonia, a state party officer. "How many speakers did we have up there — three?"

A tally of several delegates showed Michigan had no less than seven speakers on the Astrodome podium at this year's national convention: Engler talking autos, philanthropist Max Fisher on President Bush's friendship to Israel, Detroit Councilman Keith Butler on the platform, Teen Republican Michael Flory on youth, heritage leader Frank Stella on nationalities,

Mary Fisher's testimonial on AIDS and lame duck Rep. Guy VanderJagt on Congress.

Michigan Democrats had no one on the podium at their convention, though former Gov. James Blanchard had a major role inside the Clinton campaign.

"He (Engler) has a lot of clout with Bush's campaign," said Sean Cox, a first-time delegate, from Livonia. "He's building a national reputation." Cox noted network figures like Ed Bradley and Dan Rather have been seeking out Engler.

Engler's Tuesday night speech was literally and metaphorically about autos, in the analysis of one guest, Livonia city clerk Joan McCotter.

Said the governor: "Michigan leads the way in making cars, and making cars drives the American economy. Making cars means jobs for Americans in the steel foundries of Pennsylvania, the textile mills of

'He spoke to the working man and union man and not just to the capitalists.'

Joan McCotter
Livonia clerk

the Carolinas, the rubber industry in Ohio and the electronics laboratories of California.

"Now let's look under the hood of the Clinton-Gore model. When you get past the slick paint job, here's what you find: \$150 billion in higher taxes... fuel standards that will cost 40,000 autoworkers their jobs in my state alone. Talk about sticker shock!

"And for a model that only turns left? ... And the Clinton model has already had a test drive — in Arkansas," he said, reciting Arkansas' low performance in workplace safety and school spending. "The 1992 Clinton-Gore model is no Lincoln; it's a lemon."

Yvonne Strother of Rochester

Hills said, "If you're grading speeches, it was one of the better ones." "Greatest speech he's ever given. He connected the different states," said Peg Sippola, a guest from Livonia.

Next morning Engler said he junked the first version of the speech. "When you've only got five minutes, you've gotta make every line work," he said. Communications director Rusty Hills said he, Engler and chief of staff Dan Pero worked on it, with Engler himself making major contributions.

"A sign of his respect at the national level," said state Rep. Susan Munsell of Howell.

"We're the ones who've been suffering," said Rep. Jan Dolan of Farmington Hills, pointing to the recession. "He was working for Michigan."

"Some of the others were not as interesting. His message was terrific."

ic," said Rep. Lyn Banks of Livonia.

"He spoke to the working man and union man and not just to the capitalists," said Livonia clerk Joan McCotter, noting Engler's praise of Michigan quality.

Engler delivered for his home delegates again on Wednesday morning, bringing in Gov. William Weld of Massachusetts and three top Bush administration figures —

most notably Carla Hills, his top trade negotiator.

Hills noted Engler serves on an intergovernmental advisory committee on trade. Her message: Michigan will be one of the big gainers from the new North American Free Trade Agreement.

"Fifty percent of our products going to Mexico will have a zero duty on day one," she said to great cheers.

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THURSDAY, AUGUST 20, 1992

**WESTLAND
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Keller to Stevenson

Mike Keller, a longtime Livonia sandlot baseball coach, will take over the varsity program at Livonia Stevenson High, athletic director Roger Frayer announced Tuesday.

"This is a new challenge for me," said Keller, who spent one season (1981) as a volunteer coach at Stevenson. "It's something I've always wanted to do. We hope to be competitive in the Western Lakes (Activities Association) and bring baseball back to Livonia."

Keller, a 1972 Livonia Churchill High graduate currently employed by the Livonia Public Schools, succeeds Richard DeVries, who retired after four seasons.

The 38-year-old Keller most recently managed Walter's Home Appliances, which finished second Sunday to New Orleans in the prestigious All-American Amateur Baseball Association tournament in Johnstown, Pa. His 20-and-under summer team finished the year with a 27-13-2 overall record.

"I'm thrilled to death to have Mike," Frayer said. "He's the first player who played for me (at Churchill) that I've had a chance to hire into my program. He was an excellent baseball player (as a pitcher), both in high school and in the Livonia summer sandlot leagues. He knows baseball. I'm happy to have him."

Frayer said the Conrad Newman will remain as junior varsity coach.

Vegas night boxing

The Livonia Boxing Club will stage a benefit Las Vegas Night card, featuring top Detroit and suburban amateur boxers, 7-11 p.m. Wednesday, Sept. 2, at Laurel Manor, 39000 Schoolcraft, Livonia. The event is co-sponsored by Action Distributing Co. (Miller Genuine Draft) in Livonia.

Admission is \$20 (including \$5 gaming chips). Prizes and a cash bar will also be available.

Tickets are available at the Livonia Parks and Recreation Department, 33000 Civic Center Drive, Livonia.

For more information, call Paul Soucy at 525-1387.

Cobras undefeated

The Livonia Youth Soccer Club Cobras, an under-11½ boys team coached by Bob Moreau, recently captured first place in the Great Lakes Soccer League's Open Division with a 10-0 record, including four shutouts.

It was the second straight season that the Cobras finished unbeaten. In the 1992 spring campaign, the Cobras went 9-0-1 with five shutouts.

Members of the Cobras include: Adam Bresnay, Matt Conflitti, Kevin Graff, Mike Koch, Kevin Magic, Jon Mathis, Joe Moreau, Rob O'Mell, Ryan Palmer, Casey Rogowski, Steve Scheel, Mark Sicilia, Kevin Sierzega, Mike Skolnik, Mike Slowick, Scott Smith and Jason Trosky.

Dennis Patchett is the team's assistant coach, while Nick Conflitti is the team manager. This fall, the LYSC Cobras will compete in the under-12½ division of the Little Caesars Premier League.

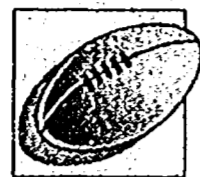
Hartman to Siena Heights

Greg Hartman, a 6-foot-2 swingman from Wayne Memorial High School, is one of five new recruits for Siena Heights College.

The second-team All-Observers pick was the Zebras' second leading scorer last season as Wayne won the Wolverine A League crown and reached the Class A regional before falling to Detroit Cooley.

Hartman joins 6-7 Joe Dettling of Clinton, 6-1 Ryan Orolowski of Tyler, Texas, 6-2 Tim Foster of East Kentwood, and 6-4 guard Ryan Sanford.

Pats hope veteran play pays off



Livonia Franklin opens its football season Friday, Sept. 4 at Lake Orion with several key players back including quarterback David Little, tailback Eric Holmes, and linebackers Jason Facione, Kevin Marinkovich and Richard Koons.

BY BRAD EMONS
STAFF WRITER

Armand Vigna is officially retired as head counselor at Livonia Franklin High, but he's far from tired of coaching football.

Vigna returns for his 18th season as head varsity coach with a hint of optimism in his voice.

The Patriots had good turnout, 44 varsity players to be exact, an encouraging number considering a \$140 pay-to-participate plan, which was implemented because of a budget crunch affecting the Livonia Public Schools.

"That's a nice number," Vigna said. "For the first time in awhile, there's been a lot of competition for positions and we have depth on the line. We have 25 linemen. And in all my years this is one of the best turnouts we've had on summer weights by our linemen."

"It's the best pool of talent we've had in a long time."

The Patriots, however, may be a ways from matching Vigna's 1975 success, when Franklin captured the state Class A championship.

But the Franklin coach compares this team to the '88 squad, which finished 6-3.

"If we stay healthy, we think it's the best we've had since '88 with (the late) Craig Allard (his quarterback) and that group," said Vigna, hoping to improve on last year's 5-4 mark.

Franklin returns a host of players, including quarterback David Little, a 5-foot-11, 170-pound senior who passed for nearly 700 yards last season.

"He's a lefty and he'll throw it," Vigna promised. "We will just not rely on the run. We'd like a balance of 60 percent (passing) and 40 running."

The Patriots must replace second-team All-Area fullback Aaron Shakarian, but a three-way battle looms between seniors John Glenn (5-9, 172)

and Richard Koons (5-9, 185), along with Shakarian's younger brother Jesse, a 5-10, 173-pound junior.

Senior Eric Holmes (5-11, 185) returns at tailback along with junior Ron Troia (5-9, 156).

"Holmes worked very hard on the weights," Vigna said. "He's a slasher and fairly quick."

The situation is even better at tight end where senior Jason Facione (6-3, 215), a second-team All-Area choice at linebacker last year, joins seniors Kevin Marinkovich (5-11, 198) and Darrell Harrison (6-0, 166).

The Patriots' chief receivers will be Josh Reynolds (5-10, 162), James Sewruk (5-10, 145) and Tony Abel (5-10, 145).

Up front will be tackles Tony Gonzales (6-0, 220), Jason Meixner (6-5, 238) and Jamie Hawley (6-2, 256), along with junior Andy Keebaugh (6-0, 218).

Guard candidates include seniors Kurt Godfrey (5-10, 205) and Chris Kinnell (5-7, 205). They will be joined by juniors Rod Risner (5-9, 195) and Mike McGillivray (5-9, 219).

Battling at center are seniors Derrick Bayer (5-11, 223) and Pat Newland (6-1, 210).

Defensively, the Patriots return in their 4-3 alignment.

The tackle spots, with the exception of junior Mike Koitek (6-1, 218), are up for grabs. Hawley, Meixner and Gonzales have the inside track at defensive end.

Franklin's strongest suit may be at linebacker where Koons, Facione and Marinkovich all return. They will be joined by Shakarian.

"They all have decent speed, size and intelligence," Vigna said.

The secondary will consist of Holmes and Glenn at the corners, with Reynolds and Sewruk at the safety spots.

"We don't have great speed back



JIM JACOFELD/STAFF PHOTOGRAPHER

Runner returns: Senior Eric Holmes (dark jersey) is a veteran tailback for the Livonia Franklin Patriots, who are coming off a 5-4 season.

there, but we have some 4.8s (40-yard timed)," Vigna said.

Franklin will also receive a boost in the coaching ranks. Longtime athletic director George Lovich, who also retired in June, will lend his coaching expertise. Lovich's record was 49-9-1 as a Franklin varsity coach from the mid-60s to early 70s.

"He makes a difference," Vigna said. "He's like heaven sent."

FRANKLIN'S '92 SCHEDULE

September: 4, at Lake Orion (7 p.m.); 11, at Livonia Stevenson (7:30 p.m.); 19, Farmington Harrison (1 p.m.); 25, at Livonia Churchill (7:30 p.m.)
October: 3, Northville (1 p.m.); 9, at Plymouth Canton (7:30 p.m.); 16, at Walled Lake Western (7:30 p.m.); 24, Western Lakes crossover (1 p.m.); 31, Trenton (1 p.m.)

Spartans' coach sizes up veteran line



BILL BRESLER/STAFF PHOTOGRAPHER

Breaking out: Micah Lietzau is a 198-pound tailback for the Stevenson Spartans, who hope to improve on last year's 4-5 mark.

BY BRAD EMONS
STAFF WRITER

Unlike most football coaches, Stevenson's Jack Reardon carries a depth chart in hand.

But with only 26 players on his roster, including eight sophomores, Reardon ironically will field a team this fall lacking in depth.

But as Stevenson assistant coach Russ Justice reminds, "It's quality over quantity that counts."

Reardon, the Spartans' varsity coach since 1966, refused to alibi about the low turnout, even though the budget-crunched Livonia Public Schools recently implemented a pay-to-participate plan, costing each player \$140 per sport.

"I've never had 26 on the varsity, that's very slim" Reardon said. "Pay-to-play hurt us a little bit, but we had some people weed themselves out, too. The disappointment is the junior class.

They have not contributed to this football team as far as numbers. We have only five right now."

If the Spartans are to improve over last year's 4-5 record, including a 1-5 finish, they must stay free of injuries.

"We're down in numbers, but I think our first team is a good football team," Reardon said. "We're not going to do a lot of hitting in practice. We can't go after each other like we have in the past. We'd rather be ready for Friday then have great practices, and then have kids banged up in practice and out for the game."

Reardon will carry eight 10th graders, so they must learn quickly.

"A couple will start, but the rest will also play a lot of football, that's why they're with us," he said.

Stevenson lost 20 seniors to graduation, but the cupboard is not bare.

The offensive backfield is led by 5-foot-9, 198-pound returnee Micah Liet-

zau, who is switching from slotback to tailback.

Sophomore Steve Vezina (5-9, 150) will back him up, while junior Joe Bracali (5-11, 185) will line up at fullback. Sophomores Nick McLaren and Mike Redington (out three weeks with a fractured finger) are also waiting in the wings.

Senior Cliff Michelson (5-10, 170), who saw plenty of action last season, will start at slot-back with seniors Justin Brundage and Pat Noone backing him up.

The quarterback position is a two-way battle between senior J.J. Rarog (5-10, 160) and junior Kevin Szczemba (6-0, 170). Gone is Ryan Furkas, who started 20 straight games during his career at Stevenson.

"Right now that position is up for grabs," Reardon said.

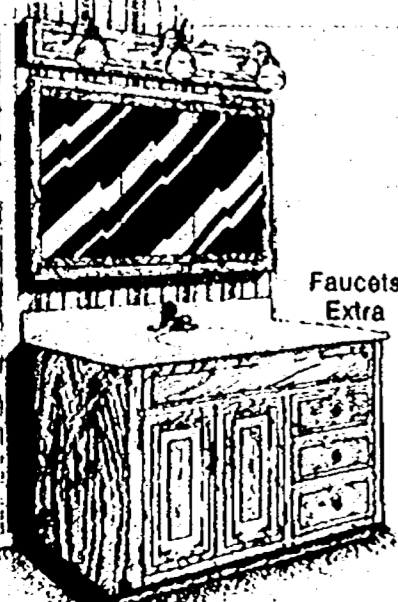
See STEVENSON, 3B

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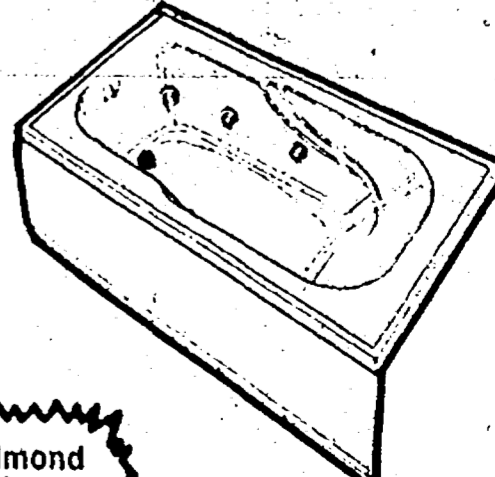
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Garden City handicapped bowler wins B crown



AL HARRISON

More than 100 competitors from around the country competed last week for cash and prizes in three days of action at the Michigan Masters Wheelchair Tournament, sponsored by the Michigan chapter of the Paralyzed Veterans of America.

The event, held at Super Bowl in Canton Township, was put together by Livonian Bob Calderon, sports director of the PVA.

Walter Runchey of Garden City, a paratrooper and veteran of the Korean conflict, took the top prize in the B Division.

Runchey came through the war just fine, only to be injured later on in an industrial accident.

Now wheelchair bound, Runchey is active in all kinds of sports in-

cluding track and field, billiards and table tennis. He has won several medals for his efforts, even though considered a quadriplegic.

His high game in bowling is a 193 (he carries a 104 league average). He's also been past president of the Michigan PVA and is very active in various programs for the handicapped.

He's resided in Garden City since 1972 where his daughter, i.e. graduated from GC High.

For Runchey and the rest of the Wheelchair bowlers who participated in this tournament, it provides a great example of human spirit and courage. It's also another example on how the sport of bowling reaches out to any and all who wish to take part.

The second annual mini-camp will take place from 9 a.m. until noon Saturday-Sunday, Aug. 22-23 at Town 'n Country Lanes in Westland.

The event is open to all bowlers

(free) and sponsored by the Western Wayne Youth Traveling Classic. Instruction to bowlers of all levels is also free.

Also, sign-up for the Youth Traveling League will be held at the same location, 12:30 p.m. Sunday, Aug. 23.

Last Wednesday was the final night of Summer League Trio at Town 'n Country where league president Joe Belanger finished with a flurry, capturing high series with a 796. Most of his points were rolled up in the final game as he threw the first 11 strikes on his way to a 299, only to be foiled by the stubborn 10-pin on his last ball.

Many of the local leagues are getting set for an early start this fall due to the late Labor Day (Sept. 7) date, not wanting to stretch the season out too long in the spring.

This is particularly true for any Friday leagues which forfeit a pair of dates (Christmas and New

Years). Thursday night leagues will also be affected.

There are many openings for new bowlers.

In the next two or three weeks, this column will compile a list of leagues that need bowlers to complete rosters.

Openings normally run the anywhere from toddlers to senior citizens, beginners and experts, daytime leagues for housewives (complete with baby sitting), mixed (couples) leagues (to socialize), money leagues (for big shooters), youth traveling leagues (for future stars), and special leagues for the disabled.

Your local bowling center can tell you exactly what openings exists and who to contact.

HONOR ROLL
Town 'n Country: Men's Summer Trio — Joe Belanger, 299 (game) and 796 (series), Jim Allen, 279, 709, Fred Croft, 254, 690, Charlie Staley, 248, 685, Andy Devench, 257, 678, Yves Simansky, 256, 665, Bill Gaskins, 258, John Kmetek, 259, Jerry Maynor, 248, 649, Bill Reynolds, 247, 657.

SPORTS ROUNDUP

Items for the Sports Roundup should be submitted by noon Tuesday (for Thursday edition) and noon Friday (for Monday edition). Items run one edition only.

CORWALL PLUMBING 1ST
Livonia Cornwall Plumbing, a

junior girls slow-pitch softball team (ages 13-16), recently went undefeated in league play to win the championship title.

Cornwall, featuring players from Livonia, Garden City and Wayne, captured the league title with victories over Garden City Angels (11-6), Livonia Heads You Win (8-7) and

the Garden City Galaxies (18-12).

Jill Sgriccia's double drove home teammate Courtney Schraufnagle with the game-winning run in the 10th inning to give Cornwall the victory over Heads You Win.

Other members of Cornwall include: Jenny Kasparek, Emily Bischoff, Sheryl Wilkins, Erika Paul-

son, Laura Krol, Erin Ray, Laura Cevi, Shannon Swish, Heather Stevens, Julie Richardson, Lauren Colley, Missy Linsted and Vickie Drummond.

The coaching staff includes Gene Krol, Jim Kasparek and John Hoyer. The team sponsor is Doug Cornwall.

OUTDOORS CALENDAR

UPCOMING EVENTS

ARCHERY SHOOT
• The Western Wayne County Conservation Association will hold a 3D shoot Sunday on its walk-through range in Plymouth Twp., 453-9843. WWCCA will hold a broadhead shoot Sept. 13.
• Royal Oak Archers will hold a 28-target broadhead shoot beginning at 8 a.m. Sunday on its walk-through range in Lake Orion, 693-9799 or 693-1369.
• Detroit Archers will hold a broadhead shoot Aug. 30 on its walk-through range in West Bloomfield, 624-8140. A Bow Hunter's Jamboree (42 3D targets) begins at 9 a.m. Saturday and Sunday, Sept. 12-13. Call the Detroit Archers 24-hour hotline for upcoming events, 661-2550.

DEADLINES
• December elk hunt applications must be postmarked by Sept. 15.
• Antlerless deer permit applications must be postmarked by Sept. 24.

FIREARM SAFETY CLASSES
• Michigan Hunter Education Clinic (Safe Hunter Certification Course) will be held Saturday and Sunday, Sept. 12-13, at the Michigan State Fairgrounds, 827-3203.
• Safe Hunter Certification Course will be offered Saturday and Sunday, Sept. 26-27 at the Wayne County Sportsman's Club

in Romulus, 532-0285.

FISHING CLUB MEETINGS
• The family-oriented Four Seasons Fishing Club meets 7:30 p.m. the first Wednesday of each month at the Maplewood Center in Garden City. New members are welcome, 477-3816.
• Romeo B.A.S.S. Busters meet 7 p.m. the first Tuesday of each month at the Romeo Community Youth and Civic Center. New members are welcome, 286-6469.

FISHING EVENTS
• Fishing contests will be held through Sept. 7 on Crooked Lake at Independence Oaks County Park, 625-0877, and on Buhl Lake at Addison Oaks County Park, 693-2432.
• Tri State Bass Go For The Gold Tournament will be held Saturday and Sunday in Muskegon, (616) 726-6100.
• A fishing tournament will be held Sunday in Pinckney, 231-9105.

HUNTING CLINICS/SHOWS
• Woods-N-Water News Outdoor Weekend, featuring seminars, speakers, exhibitors, entertainment and more, will be held Sept. 11-13 at the Eastern Michigan Fairgrounds in Inlay City, 724-0254 or (517) 323-0868.
• NRA Whitetail Deer Hunting Clinics begin at 9 a.m. Saturday, Sept. 19, and Saturday, Oct. 17, at the Western Wayne County Conservation Association in Plymouth Twp., 453-9843.

over 300 trailerable boats such as fishing boats, ski boats, canoes, paddle boats, pontoons and 30-foot cruisers, will be held Thursday through Sunday, Aug. 27-30, at Kensington.

ROSCOE AND REDHOTS
A cookout on the beach featuring Roscoe the Clown and his magic, jokes, games and balloon animals, begins at 8 p.m. Friday at Stony Creek.

FRIDAY NIGHT CANOE
An opportunity for family members to help paddle the 34-foot Voyager Canoe, begins at 8 p.m. Friday at Stony Creek.

AN EVENING CAMPFIRE
Participants will share stories,

friendship, fun and refreshments during this evening campfire session.

SUMMER WILDFLOWERS
A naturalist-led stroll through the park searching for sunflowers, asters and other summer wildflowers, begins at 1 p.m. Sunday at Indian Springs.

WEED WALK
A naturalist-led hike to explore summer fields to learn about wildflowers, begins at 2 p.m. Sunday at Kensington.

SUMMER'S GREEN GIANTS
An activity aimed at helping the entire family gain an appreciation for trees, begins at 2 p.m. Sunday at Stony Creek.

WHISPERING WILLOWS
OBSERVER & ECCENTRIC NEWSPAPERS

Men's Golf Tournament

- Men's 36-hole medal play at Whispering Willows Saturday and Sunday, Sept. 19 and 20.
- Entry fee is \$55, handicap maximum is 36.
- Entries close at 6 p.m. Saturday, Sept. 12.

There will be a shotgun start on Saturday and Sunday morning. For pairings and starting times, call Whispering Willows at 476-4493 after noon Thursday, Sept. 17. Rain make-up dates are Saturday and Sunday, Sept. 26 and 27. Tournament open to first 200 entries.

Name _____
Address _____
City _____
Phone _____ Handicap _____ Cart? _____

U.S.G.A. handicap or six 18-hole score cards are required (as of deadline date). Send entry blank with check (no cash) payable to tournament director.

Gary Whitener
Whispering Willows
20500 Newburgh, Livonia 48152

- Pairings will be made by the tournament committee. No requests for individual pairings will be taken. No changes will be made.
- Open to all residents of Livonia, Plymouth, Canton, Garden City, Westland, Redford Twp., Farmington, Farmington Hills, Southfield, Lathrup Village, Birmingham, Beverly Hills, Bingham Farms, Franklin, West Bloomfield, Bloomfield Twp., Bloomfield Hills, Orchard Lake, Troy, Rochester, Rochester Hills, Walled Lake, Union Lake and Avon Twp.

METROPARKS

BOATS ON THE BEACH
A four-day boat show featuring

in Romulus, 532-0285.

FISHING CLUB MEETINGS
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METROPARK REQUIREMENTS
Most Metropark programs are free, while some require a nominal charge. Advanced registration and a motor vehicle permit are required, 1-800-47-PARKS.

TUNING YOUR TOT INTO SUMMER
Songs, stories, a simple craft, a nature hike and a snack are in store for children who participate in this event. The class is open to children ages 3-6 and is scheduled for 10 a.m. and 1 p.m. Wednesday, Aug. 26, and Thursday, Aug. 27.

COUNTY PARK REQUIREMENTS
Advance registration is required for all Oakland County Park programs and early registration is recommended. A motor vehicle permit is also required, 625-6473.

OAKLAND COUNTY PARKS

NATURE'S ARCHITECTS
An indoor discussion with the park naturalist followed a hike in search of animals that build amazing structures with limited resources, begins at 1 p.m. Saturday, Aug. 22, at Independence Oaks.

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Keller not your average 'fungo'



BRAD EMMONS

This and that: pressure on his players during the tourney. He takes a laid-back, but team-oriented approach to the post-season playoffs.

He's a guy who can even make light of himself. Keller got big kick out of a comment made by one of the Johnstown fans, who commented during a Walter's infield practice: "Who dressed up the fungo bat?"

It was a fantastic week for the Livonia team by all indications, highlighted by Craig Overaitis' dramatic, two-out, three-run homer to beat New Orleans on Friday, 8-7.

Several other players had big tourneys, including Livonia Churchill product Jeff Pendell, a third baseman who batted .481 and scored a tourney high 12 runs, along with Farmington's Kevin Young, who hit .433 with a tourney best six doubles and four triples. Reliever Sean Henkel of Livonia Stevenson won two games and saved another.

But it was a total team effort and hats off to a club which showed true grit.

With the U.S. Open coming up I'm wondering where Livonia's Carrie Cunningham will land in the draw.

Her world ranking has slipped to No. 85, but the drop was expected because Cunningham spent the summer playing Team Tennis with the Los Angeles Strings.

I caught her on SportsChannel one night playing a tiebreaker against Patty Fencl of Sacramento.

Cunningham, despite her petite frame, goes all out on every point, showing a lot of grit and determination.

Following her match, Cunningham's teammates, Jimmy Corners and John Lloyd, played doubles together.

Wondering if they were comparing notes on Chrissie Evert?

Congratulations to Redford's Patrick Neaton, the Catholic Central grad now playing for the University of Michigan. He was selected to play on the USA Hockey's 20-and-over team, which will play in a pair of tournaments later this month in Finland.

Another local hockey player, Dennis Smith, formerly of Livonia, recently signed a pro contract to play in Switzerland.

Smith, who attended Livonia Franklin before going to the Ontario junior circuit, played for Maine, a Boston Bruins affiliate, last season in the American Hockey League. He's also had stints with the Red Wings, St. Louis and Los Angeles farm clubs.

Pay-to-participate in Livonia is like holding your finger in the dike.

Eventually it's going to burst. The \$140 per student, per sport plan is only a momentary solution.

Another year of this and you'll see a dramatic decline, not only in participation numbers, but also in the success rate of many sports.

It was only two years ago when Wayne-Westland went through a

similar thing, but the cost was higher (\$230 per sport). It lasted only one year, but it had an effect on some programs. A couple sports were dropped because of lack of interest.

Larry Bird's retirement was no surprise and neither was his rise to stardom.

I saw him play for the Indiana High School All-Stars against the Russian Junior National Team in a game during his senior year in Indianapolis.

Nobody had heard of this guy from French Lick, but when the game was over, everyone was buzzing about the small town player with the bushy, blonde hair.

My early-early preseason teams to watch (in no particular order — yet).

Prep football: Redford Catholic Central, Farmington Harrison, Westland John Glenn, North Farmington, Livonia Franklin, Plymouth Salem, Wayne Memorial and Garden City.

Girls basketball: Plymouth Canton, Livonia Ladywood, Plymouth Salem, Livonia Stevenson and Farmington Harrison.

Boys soccer: Livonia Stevenson, Plymouth Salem, Livonia Churchill, Plymouth Canton, Redford Catholic Central, Farmington and Livonia Franklin.

Now remember, don't call me up later in the season and say, "I told you so."

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9:30 Per Week	WESTAM BOYS & GIRLS (Ages 10-11)	10:00 a.m.
10:00 Per Week	THE NINE RIVER BOYS (Ages 9-10)	10:30 a.m.
10:30 Per Week	THE NINE RIVER BOYS (Ages 8-9)	11:30 a.m.
11:00 Per Week	THE NINE RIVER BOYS (Ages 7-8)	11:30 a.m.

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Chaplin's Comedy Club takes 4th

Chaplin's Comedy Club finished in fourth-place out of 10 teams in a Class A baseball league at Wyandotte Memorial. Shell Oil was the league champion.

Chaplins ended the season on Aug. 10 with a 6-4 loss to Accents. Chaplins outhit the Accents 10-5 but committed three errors behind losing pitcher Tom Berry.

Brad Van Dike led Chaplin's attack with three hits and two runs scored. Tim Wilson also stroked three hits, including a triple, and Mark Salah was 2-for-3, including a two-run home run in the fourth inning.

Berry struck out seven and walked four.

Chaplins played to a 1-1 tie against Adray on Aug. 8 at Wyandotte Memorial. The tie knocked Adray out of title contention.

Jim Agemy was Chaplin's pitcher, striking out seven with three walks and four hits allowed over seven innings. Van Dike had a double and triple for Chaplin's while Salah delivered an RBI double in the fifth.

A seven-run fifth inning propelled Chaplin's to an 11-8 win

Aug. 7 over the Nifty '50's at Wyandotte Memorial.

Salah sparked the fifth-inning rally with a three-run homer and he finished 3-for-3 with four RBI. Wilson was 3-for-4 with a pair of doubles and three RBI and Van Dike was 2-for-3.

Van Dike's single in the fifth scored Brian Wilson with the game-winning run.

Stevenson from page 1B

The wide receivers include junior Brad Morgan (6-0, 165), sophomore Jeff Buckler (6-1, 170) and senior Cory Caruana.

Lining up at tight end will be senior Matt Wronkowski (6-0, 180), sophomore Mike Mitchell (5-10, 165) and senior Mark Wronkowski.

Stevenson's strength may well be on the offensive line, where 6-4, 220-pound junior returnee Brett Magyar teams up with 6-4, 225-pound Chris Fryzel, a three-year starter, at the tackle spots.

"We have some size that we haven't had before," Reardon said. "We haven't had that kind of size in three for years."

Another returnee is senior guard Sam Mitchell (5-9, 175).

Meanwhile, Lee Szczenba (5-10, 217) will open at center, while sophomore Craig Martin (6-0, 196) starts at the other guard spot.

Backups on the offensive front include sophomores Mike Mitchell (5-10, 165) and Eric Hine (5-10, 236), along with junior Mike Collins (6-0, 180) and senior Curt Tingle (5-10, 185).

Defensively, Magyar and Fryzel will start at tackle, with Hine and

Lee Szczenba at the guards.

The linebackers set to start are Matt Wronkowski, Sam and Mike Mitchell.

The secondary is led by Michelson and Lietzau. They will be joined by Morgan and Noone (5-9, 160).

"An awful lot of people, at least eight or nine, are going both ways right now," Reardon said.

The kicking game is in good hands with Rami Khoury (5-8, 160). He will do the placekicking, while Lietzau and Michelson are capable punters.

Reardon, who retired from teaching in June, remains enthusiastic

about coaching.

"I don't feel retired, I won't feel it until Dec. 1 when football is over," he said. "But it's been kind of nice. Now I do a lot of football. I'd like to keep coaching. I still enjoy it and it's still fun."

STEVENSON'S '92 SCHEDULE

September: 4, Redford Union (7:30 p.m.), 11, Livonia Franklin (7:30 p.m.), 18, North Farmington (7:30 p.m.), 25, at Westland John Glenn (7:30 p.m.)

October: 2, Farmington (7:30 p.m.), 9, at Walled Lake Central (7:30 p.m.), 16, at Plymouth Salem (7:30 p.m.), 23, at Western Division (crossover), 30, Livonia Churchill (7:30 p.m.)

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O'Donnell savors Olympic experience

BY STEVE KOWALSKI
STAFF WRITER

Jennifer O'Donnell, a member of the U.S. Olympic women's archery team, almost found out what it's like to be a target during the '92 Summer Games in Barcelona, Spain.

O'Donnell's life wasn't threatened but she was startled, to be sure.

"The police and army have these machine guns and they swing them around from shoulder to shoulder (while on patrol)," said O'Donnell, 18, of Farmington. "My friend (fellow Olympian) Denise Parker and I were walking around and all of a sudden we see these machine guns — it was weird. I should have been used to it because I've been to Europe so often but they're so open, more militant, with more security."

O'Donnell didn't bring home a medal but she left with many memories and a good feeling about returning and winning a medal at the 1996 Olympic Games in Atlanta, Ga. O'Donnell, who finished 17th in the 1991 World Championships, took 11th overall in Barcelona.

It's been a busy spring and summer for O'Donnell, beginning with a second place finish at the Olympic Trials in May and ending with a trip last week with other Olympians to the White House.

"I improved over the World Championships so I guess I'm happy but I still wanted to do better than I did," said O'Donnell, relaxing at her parents home last week in Farmington before heading to work as a waitress at Bill Knapps. "Except for not winning a medal it was real exciting."

O'Donnell's fondest memory away from competition at the '92 Games were the Opening Ceremonies. The athletes, except, of course, some of those on the Dream Team who are too big for that kind of stuff, got to walk around Estadi Olímpic, wave to the huge crowd and watch the torch be lit by a guy carrying a bow and arrow.

"Everybody was holding their breath (hoping he wouldn't miss)," O'Donnell said.

Hitting the mark

O'Donnell didn't do bad herself with bow and arrow. She survived the first two rounds of qualifying with 1,295 points, good enough for 20th place and a berth in head-to-head competition in the field of 32.

O'Donnell upset Lioudmila Arjannikova of the Unified Team, 101-97, to reach the field of 16 before being eliminated by eventual bronze medalist Natalia Valeeva (Unified), 112-105.

Head-to-head competition was added to the archery competition for the first time in Olympic history to make the sport more appealing to a television audience. O'Donnell believes the rule change might allow archery to stay as an Olympic sport.

"It's not like we can compete (for fan appeal) with gymnastics and swimming but now each arrow counts and anything can happen, just like a gymnast can fall off a beam," O'Donnell said.

O'Donnell's parents, Jack and Diane, made the trip, stayed in a motel 1½ hours away and watched all of their daughter's competition. Jack and Diane sat in the stands holding a sign with the words MGB written on it.

It had special meaning to O'Donnell.

"Since they're fixing up an MGB convertible my parents made a bet with me that if I took home the gold medal they'd let me have the MGB next summer," the younger O'Donnell said.

What if she won the silver or bronze?

"I'd get the car only if I got the gold — they weren't making any

compromises," she said.

Feeling the heat

Jennifer adjusted well to the hot Spain weather and wore a Michigan State baseball cap during competition to keep the sun out of her eyes. Barcelona is near the Mediterranean Sea "so we got the breeze," O'Donnell said. "It was 10 to 15 de-

grees hotter in Madrid, so we got lucky."

The living accommodations at the Olympic Village included a two-bedroom apartment shared by O'Donnell and three other archery athletes. O'Donnell wasn't far from a beach — or free Pizza Hut stands. "We ate pizza quite a bit," O'Donnell said. "It was like, I come back home and now I have to pay for food?"

OLYMPICS

O'Donnell also got \$200 in spending money and bought "tons of T-shirts."

The O'Donnells said they were treated fine by the Spaniards, although Diane noticed a rare form of animal cruelty.

"If the dogs don't want to go, (their owners) drag them," she said.

More royal treatment

O'Donnell returned to Metro Airport Saturday night and was in Washington, D.C., less than 24 hours later to have lunch, a tour of the White House and hear a speech from President George Bush.

A rain storm forced the athletes to eat hamburgers, hot dogs and a Dove Bar inside on the White House floor and it was a visit

O'Donnell will long remember.

O'Donnell wants to study interior design when she starts at Michigan State next January and she's got a head start on ideas with a tour of the White House.

"It was really neat," O'Donnell said. "All the rooms were done in a different color, real pretty and elegant — old-fashioned. And President Bush gave a pretty good speech."

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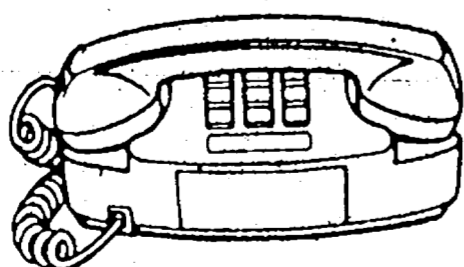
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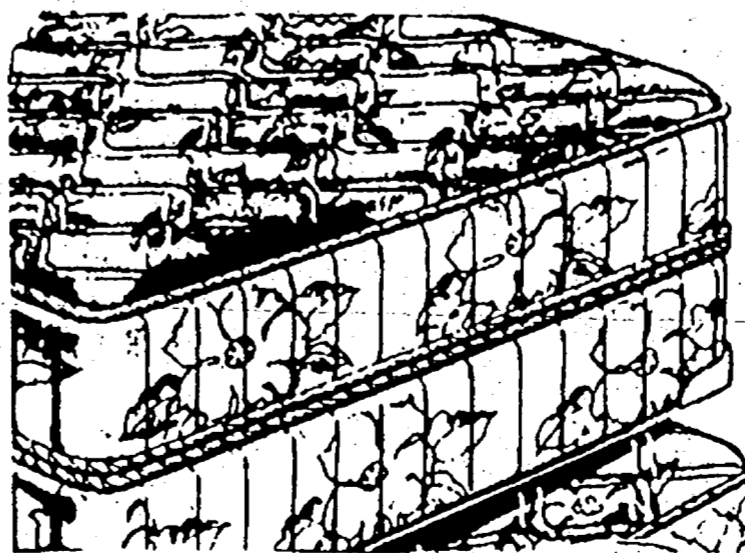
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ON THE MARQUEE

Ballet auditions

The Michigan Ballet Theatre will be holding auditions for its 25th production of the Nutcracker Ballet with the Birmingham-Bloomfield Symphony, Aug. 28, Aug. 29, and Sept. 12 at Botsford Hospital in Farmington Hills, and Aug. 30 and Sept. 13 at Lawrence Technological University, Southfield. For specific casting times and information, call 788-1185, anytime or 486-1514, 10 a.m. to 4 p.m. Tickets are still available for a Caribbean dinner party to benefit the Michigan Ballet Theatre on Aug. 29. Tickets \$50 per couple, \$25 per person. Call numbers listed above for reservations.

Bloomfield Players

The Bloomfield Players is holding auditions for "Li'l Abner" on Monday, Aug. 24 and Tuesday, Aug. 25. Children may audition, 4-7 p.m., and teens and adults 7-10 p.m. Auditions will be held at Lahser High School, 3456 Lahser Road between Long Lake and Hickory Grove. Performers should be prepared to sing and dance. Call 433-0885 for information.

Farmington Players

Farmington Players seeks four men and four women, stage ages 40 to 55 for the Neil Simon comedy, "California Suite." Auditions, 7 p.m. Monday, Aug. 24 and Tuesday, Aug. 24 at the playhouse, 32332 12 Mile Road, Farmington Hills. Show dates Oct. 30-Nov. 21. For information, call 553-2955.

Big band

Johnny Trudell and his Orchestra will present a concert 7 p.m. Sunday, Aug. 23, in the Prudential Sun Bowl outside the 3000 Town Center Building in Southfield. The Dixie Syncopators will play 7 p.m. Wednesday, Aug. 26, at the historic Burgh site at Civic Center Drive and Berg Road in Southfield. A story teller will entertain children. Both concerts are free and open to the public.

Youth Philharmonic

Auditions for the Livonia Youth Philharmonic will be 4-9 p.m. Tuesday, Aug. 25, and Thursday, Aug. 27, at Faith Lutheran Church in Livonia. Young instrumentalists from the Detroit metropolitan area are invited to audition. The four orchestras of the Livonia Youth Philharmonic provide an opportunity for young instrumentalists, ages 8 to 22, to gain training in orchestral repertoire and technique. Rehearsals are held Saturday mornings and will begin on Sept. 12. Auditions are by appointment only. Call 261-5754.

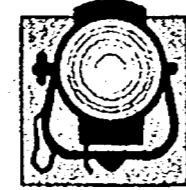
Chinese music

Detroit Chinese Music Ensemble performs at the Summer Concerts on the Green series at the lawn of the Troy Public Library, 7 p.m. Wednesday, Aug. 26. The library is at 510 W. Big Beaver Road. Bring a lawn chair or blanket to sit on. The concert is free and open to the public.

Jolly jousting at Renaissance Festival

If the performers have their way, festival goers will have a great time at the Michigan Renaissance Festival. For many, working at the festival is a labor of love.

BY BILL COUTANT
STAFF WRITER



For entertainers, as well as patrons, a day at the Michigan Renaissance Festival can be a journey into the fantasy of living in a magical time and place far removed from the everyday.

And although many of those musicians, "street people" and actors make their living as year-round professional entertainers, even they can get caught up in the festival spirit.

"The whole grounds, a huge area, is our stage," said Jim Perkins of Farmington Hills. Perkins, a.k.a. Seamus the Rover, can usually be found playing his guitar and singing Irish folk songs, traditional ballads or join-along drinking songs at Watney's Pub, the festival's recreation of the real thing back in England.

Between sets, Perkins, in full costume, will often stroll the grounds and strike up a tune just to please passers-by, not like most gigs.

"They (festival goers) are going to be accosted by somebody," he said.

Since most festival goers expect to be chided by maids or "wenches," ogres, witches and magicians, even professional performers are challenged.

"I prefer improv," said Michaela "Misha" Dionne, who will play Luna the Gypsy Enchantress this year. "You can use your imagination. You're not bound by a script."

Dionne, a professional actress and singer, has played other parts during her 10-year stint with the festival. She keeps busy with the Michigan Opera Theatre, children's theater and other area productions.

Gary Burton of Garden City did not have a theater background when he first visited the festival, he just came to have a good time. He still does, but now he's on the performing end.

"I fell in love with the place," he said. "So I asked them how I could take part and they told me I'd have to audition."

As they say, the rest is history.



Festival minstrel: Jim Perkins, left, entertains festival goers at Watney's Pub with music and songs as Seamus the Rover.

"The first year, I came up with the idea of being an ogre. I'd come up to a group of people and put my face right behind someone who was talking and the others would crack up."

Gary Burton

Burton is one of the most crowd-pleasing acts at festival. At 6 foot 1 inch and 280 pounds, he can't pose as the nimble court jester.

"The first year, I came up with the idea of being an ogre," he said. "I'd come up to a group of people and put my face right behind someone who was talking and the others would crack up."

Another of Burton's trademark characters is his old woman with a baby. The gimmick? The old woman figure is carrying a baby, and Burton's head pops through his costume complete with bonnet, as the head of the baby. He's not too concerned with artistic virtuosity as the infant comes mustachioed.

"I can't walk 10 feet without people wanting to take a picture," he said.

For many, working festival is strictly amateur, for the love of it. Susan Pippert and her dad Bill make a family camping trip out of their weekends near Holly.

"Kids are the most fun," said Susan.

who will be a senior at Rochester High School this fall. "But the training they give you is incredible. And you develop close friendships. We're like family."

Susan, like her father, is one of the many street entertainers at the festival. They both have found the patrons willing to go along with their gigs.

"We're rude," said Bill, who is a plumber in his "day job." "We'll tell them, 'Get on your knees peasants,' and they'll usually laugh or giggle. You can tell if they're not going to want to be approached. But most people really go and expect to have a good time."

And if the entertainers have their way, festival goers will have a good time.

The Michigan Renaissance Festival in Holly began Aug. 15 and will run through Sept. 27 on Saturdays, Sundays and Labor Day from 10 a.m. to 7 p.m. For more information, call (313)645-9610.



Oh baby! Gary Burton of Garden City usually draws a crowd when he walks the Renaissance Festival grounds as an old woman carrying a baby.

'Save the Last Dance' of summer for the Drifters

See the Drifters, 7 p.m. Sunday, Aug. 23, at Marshbank Park in West Bloomfield.

The Drifters recorded many top hit singles including "There Goes My Baby," "Up On The Roof," "Under the Boardwalk," and "Save the Last Dance."

The Drifters of the 1990s, led by original group members Charlie Thomas

and Barry Hobbs and new members, Nate Woodson and Robert Wiggins, have retained the original mellow sound of the 1960s.

This free outdoor concert is the second in the West Bloomfield Parks and Recreation Concerts at Marshbank summer series.

The park is on Hiller Road north of Commerce Road in West Bloomfield

Township. The park is easily accessed from Union Lake Road on the west, Orchard Lake Road on the east and Cooley Lake Road on the north.

From Union Lake Road, take Commerce Road east to Hiller Road, then north to the park. From Orchard Lake Road, take Commerce Road to Hiller Road and north to the park. From Cooley Lake Road take Hiller Road south

to the park.

The concert area provides lawn seating. Blankets or lawn chairs are suggested and concert-goers are advised to come early. For information, call 334-5660.

Free parking for over 1,000 cars is available in the park. Additional parking is available within walking distance to the park.

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Chef Ernie cooks fine Italian food at Ernesto's

BY KEELY WYGONIK
STAFF WRITER



Under the watchful eye of Chef Ernesto DeMichele, affectionately called "Ernesto, the Maestro," Ernesto's in Plymouth is gaining a reputation for fine Italian food.

Ernesto's, formerly the Hillside Inn, is really three restaurants in one. The upstairs dining room is comfortable, yet formal and features classic Italian dishes.

Ernie's Trattoria downstairs is casual. You can go there in your jeans and feel comfortable. They serve nine different kinds of round, thin crust pizza and a square dish pizza with your choice of items, sandwiches, some pasta and Italian entrees. The crust and sauce is homemade. So are the sub rolls and hamburger buns.

My favorite pizza is Melanzana — grilled eggplant, loose sausage, onion, fresh chopped tomato and three cheese blend. I'll bet you never had a Petonchio — grilled scallops with sun-dried tomatoes, baked with fontina cheese and pesto sauce.

If the weather is nice, eat out on the deck. It seats 90 people and is accessible from Ernie's Trattoria.

Ernesto's also has banquet facilities for eight to 100 people.

Salvatore Antonino Messina, an investment relations director at Chrysler Corporation, bought the restaurant from the original owners, the Stremich family, and is slowly renovating it to resemble an Italian country inn.

But don't worry, the changes like new windows in one of the dining rooms, are for the better and enhance the homey, rustic atmosphere

Ernesto's
41601 Plymouth Road
Plymouth, (313) 453-2002
Hours: Lunch, Monday through Friday, 11:30 a.m. to 2 p.m.; Sunday, 11 a.m. to 2 p.m.; Dinner, Monday through Thursday, 5-10 p.m.; Friday-Saturday, 5-11 p.m.; Sunday, 3-8 p.m.
Menu: Classic Italian cuisine including gnocchi, lasagna, cannelloni, Fettuccini Alfredo, veal scaloppine, some seafood, steak, chicken, lamb chops. Casual din-

ing with a menu that features pizza, sandwiches, burgers, pasta dishes, chicken and fish and chips offered downstairs in Ernie's Trattoria. Carryout menu available.

Highlights: Strolling musicians Tuesday through Saturday night.

Prices: Lunch entrees and sandwiches range from \$3.50 to \$9. Dinner entrees \$9.95 to \$17.95.

Credit cards: All major credit cards accepted

of the inn. They're in the process of redoing the bar room.

DeMichele has worked at Ernesto's for three years. The restaurant was named Ernesto's to honor his talents.

"I love what I'm doing," said the former restaurant owner who has worked in the metropolitan area for nearly 50 years, and retired a couple of times.

DeMichele has a passion for Italian food. His office shelves are lined with cookbooks, and he is forever looking for new ideas.

Menu specialties include Pasta Rustica — quills of pasta, shrimp and scallops tossed with artichokes in a pesto sauce, and Vitello Saltimbocca — Scallopini sauteed and topped with prosciutto and cheese on a bed of spinach with sage and wine.

If beef is your bag, be adventurous, try Turnedo Forestiera — medallions of beef tenderloin presented with a sauce of mushrooms, mortadella, genoa salami and chianti wine or Tenero Siciliano — filet of tenderloin with seasoned Sicilian breadcrumbs and baked, served with amoggio sauce.

Seafood entrees include Fresh Norwegian salmon steamed with herbs served on a bed of greens and fresh pickerel baked in light Sicili-

an breading, served with sauce.

After dinner, have a cup of espresso, cappuccino or Cappuccino Ernesto (frothed with egg nog, sweetened with Frangelica) and enjoy one of the fabulous desserts like hot apple cobbler, peanut butter pie, pineapple cheesecake, and, of course, cannoli.

Downstairs, the menu is more casual, but some items featured upstairs like Fettuccini Alfredo and Tortelloni Gamberetto — cheese filled pasta tossed with gulf shrimp, goat cheese, peas, sweet peppers in a cream sauce, are available too.

For heartier appetites there are pasta dishes including lasagna and Italian entrees like Pollo Parmigiano — breast of chicken baked with marinara sauce and three cheese blend, Vitello Parmigiano — breaded veal medallion baked with tomato basil sauce and mozzarella cheese.

What's your favorite restaurant in the Observer & Eccentric coverage area? To recommend restaurants to be featured in Eating Out, call Keely Wygonik, Taste/Entertainment editor, 953-2105, or write to the Observer & Eccentric Newspapers, Inc., 36251 Schoolcraft Road, Livonia, MI 48150



Italian fare: Chef Ernest DeMichele serves Steve Lelli and Jan Sulick some Italian cheesecake on the deck at Ernesto's in Plymouth.

SHERRIE HUBBY STAFF PHOTOGRAPHER

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NEWSPAPERS

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Chef Ernie cooks fine Italian food at Ernesto's

BY KEELY WYGONIK
STAFF WRITER

Under the watchful eye of Chef Ernesto DeMichele, affectionately called "Ernesto, the Maestro," Ernesto's in Plymouth is gaining a reputation for fine Italian food.

Ernesto's, formerly the Hillside Inn, is really three restaurants in one. The upstairs dining room is comfortable, yet formal and features classic Italian dishes.

Ernie's Trattoria downstairs is casual. You can go there in your jeans and feel comfortable. They serve nine different kinds of round, thin crust pizza and a square dish pizza with your choice of items, sandwiches, some pasta and Italian entrees. The crust and sauce is homemade. So are the sub rolls and hamburger buns.

My favorite pizza is Melanzana — grilled eggplant, loose sausage, onion, fresh chopped tomato and three cheese blend. I'll bet you never had a Petonchio — grilled scallops with sun-dried tomatoes, baked with fontina cheese and pesto sauce.

If the weather is nice, eat out on the deck. It seats 90 people and is accessible from Ernie's Trattoria.

Ernesto's also has banquet facilities for eight to 100 people.

Salvatore Antonino Messina, an investment relations director at Chrysler Corporation, bought the restaurant from the original owners, the Stremich family, and is slowly renovating it to resemble an Italian country inn.

But don't worry, the changes like new windows in one of the dining rooms, are for the better and enhance the homey, rustic atmosphere

Ernesto's
41661 Plymouth Road
Plymouth, (313) 453-2002
Hours: Lunch, Monday through Friday, 11:30 a.m. to 2 p.m.; Sunday, 11 a.m. to 2 p.m.; Dinner, Monday through Thursday, 5-10 p.m.; Friday-Saturday, 5-11 p.m.; Sunday, 3-8 p.m.
Menu: Classic Italian cuisine including gnocchi, lasagna, cannelloni, Fettuccini Alfredo, veal scaloppine, some seafood, steak, chicken, lamb chops. Casual dining

with a menu that features pizza, sandwiches, burgers, pasta dishes, chicken and fish and chips offered downstairs in Ernie's Trattoria. Carryout menu available.

Highlights: Strolling musicians Tuesday through Saturday night.

Prices: Lunch entrees and sandwiches range from \$3.50 to \$9. Dinner entrees \$9.95 to \$17.95.

Credit cards: All major credit cards accepted

of the inn. They're in the process of redoing the bar room.

DeMichele has worked at Ernesto's for three years. The restaurant was named Ernesto's to honor his talents.

"I love what I'm doing," said the former restaurant owner who has worked in the metropolitan area for nearly 50 years, and retired a couple of times.

DeMichele has a passion for Italian food. His office shelves are lined with cookbooks, and he is forever looking for new ideas.

Menu specialties include Pasta Rustica — quills of pasta, shrimp and scallops tossed with artichokes in a pesto sauce, and Vitello Saltimbocca — Scallopi sautéed and topped with prosciutto and cheese on a bed of spinach with sage and wine.

If beef is your bag, be adventurous, try Turnedo Forestiera — medallions of beef tenderloin presented with a sauce of mushrooms, mortadella, genoa salami and chianti wine or Tenero Siciliano — filet of tenderloin with seasoned Sicilian breadcrumbs and baked, served with amoggio sauce.

Seafood entrees include Fresh Norwegian salmon steamed with herbs served on a bed of greens and fresh pickarel baked in light Sicilian

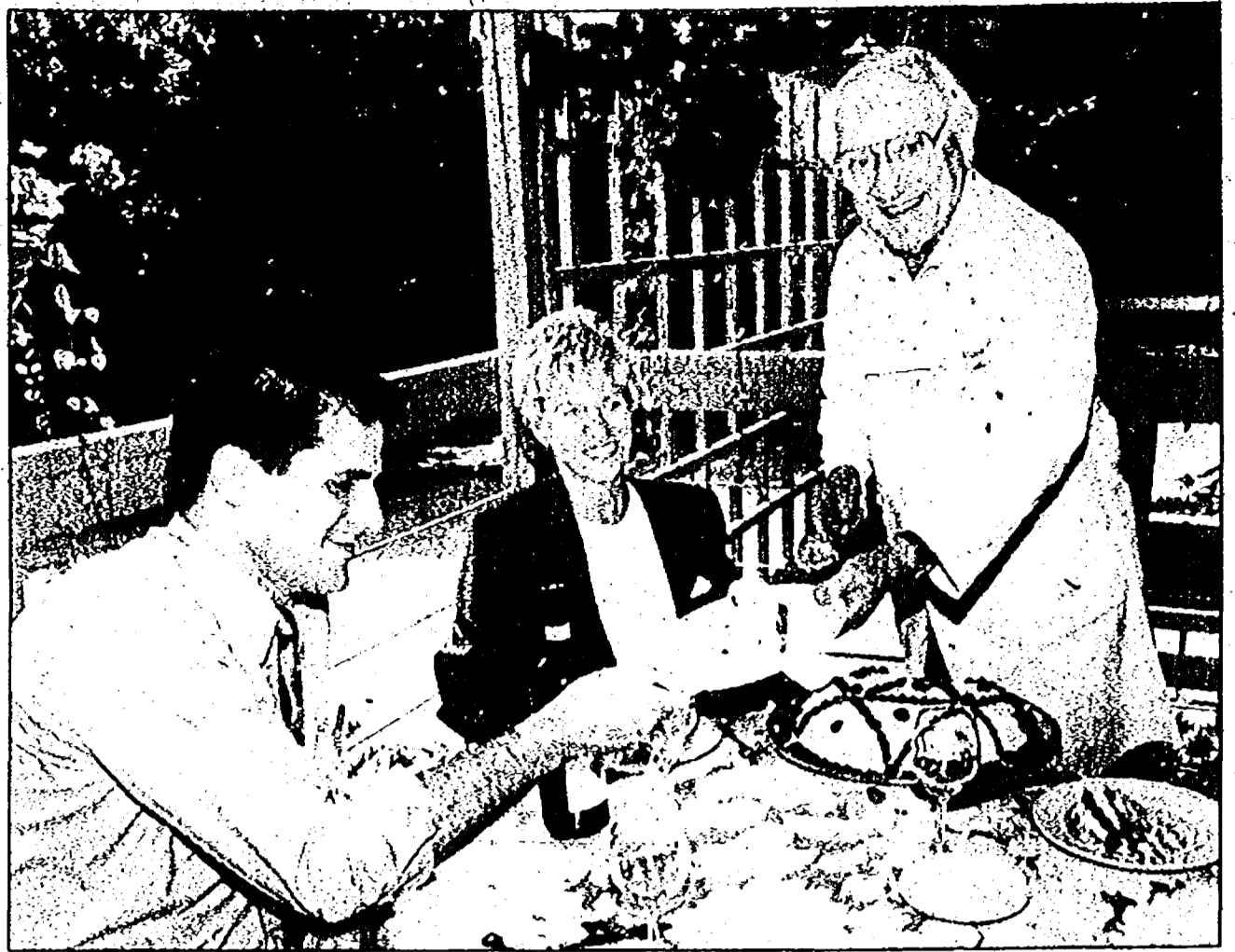
bread, served with tomato sauce.

After dinner, have a cup of espresso, cappuccino or Cappuccino Ernesto (frothed with egg nog, sweetened with Frangelica) and enjoy one of the fabulous desserts like hot apple cobbler, peanut butter pie, pineapple cheesecake, and, of course, cannoli.

Downstairs, the menu is more casual, but some items featured upstairs like Fettuccini Alfredo and Tortelloni Gamberetto — cheese filled pasta tossed with gulf shrimp, goat cheese, peas, sweet peppers in a cream sauce, are available too.

For heartier appetites there are pasta dishes including lasagna and Italian entrees like Pollo Parmigiano — breast of chicken baked with marinara sauce and three cheese blend, Vitello Parmigiano — breaded veal medallion baked with tomato basil sauce and mozzarella cheese.

What's your favorite restaurant in the Observer & Eccentric coverage area? To recommend restaurants to be featured in Eating Out, call Keely Wygonik, Taste/Entertainment editor, 953-2105, or write to the Observer & Eccentric Newspapers, Inc., 36251 Schoolcraft Road, Livonia, MI 48150



SERGE BLAZIV/STAFF PHOTOGRAPHER

Italian fare: Chef Ernest DeMichele serves Steve Lelli and Jan Sulick some Italian cheesecake on the deck at Ernesto's in Plymouth.

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DATEBOOK

MANAGEMENT ACCOUNTANTS
Oakland County chapter of the Institute of Management Accountants meets at 6 p.m. Thursday, Aug. 20, at the Kingsly Inn in Bloomfield Hills. Dinner. \$20. Information: Walter Rosenblum, 646-8031.

RETIREMENT PLANNING
PaineWebber Inc. is sponsoring a free seminar "Who Is Going To Enjoy Your Retirement More, You Or The IRS." at the Rochester Community House, 816 Ludlow, at 7:30 p.m., August 25. Speaker: Stephen D. Arkwright, Investment Executive, PaineWebber, Inc.

OALMC GOLF
Tee off for the OALMC Scramble. Join the Oakland Area Labor/Management Committee 7th annual golf tournament. "Summer Session" at the Bogie Lake Golf Club on Friday, August 28, by calling Barabar Griswold at 338-1550.

DIRECT MARKETING
Rocket Ray Jutkins, renowned direct marketing consultant from Venice California will be the guest speaker at the September 3 meeting of the Direct Marketing Association of Detroit beginning at 11:30 a.m. at the Plaza Hotel in Southfield.

COMMUNICATION TRAINING
International Training in Communication will meet at 6 p.m. Thursday, September 3 at the Dearborn Civic Center, 15801 Michigan Avenue.

PERSONAL ASSESSMENT INVENTORY
The Personal Assessment Inventory, required for entry into Oakland University Legal Assistant Program, will be conducted by Oakland University's division of Continuing Education at 7 p.m., Tuesday, September 15, at Adams High School, Adams and Tienken roads, in Rochester Hills. Fee: \$35. Call 370-3120.

HIRE THE BEST
"Hiring the Best" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 16, at Walsh College on Livernois in Troy. Fee: \$195.

INCREASE PRODUCTIVITY
"How to Increase Personal Productivity" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Sept. 17, at Walsh College on Livernois in Troy. Fee: \$195.

ENVIRONMENTAL INNOVATION
A one-day environmental technology innovation conference on Monday, September 21, at the Kellogg Center in East Lansing will assist technology-based businesses in Michigan to access federal and state research and development funds to pursue technology develop-

ment that impacts the environmental area.

BENEFIT SPECIALISTS
The International Society of Certified Employee Benefit Specialists, Detroit Area Chapter is sponsoring a one-day seminar on the Fundamentals of Qualified Benefit Plans and Other Arrangements beginning at 8:30 a.m. at the Radisson Plaza Hotel in Southfield on Wednesday, September 23. Call 855-7770 for information.

DEAL WITH CONFLICT
"How to Deal with Conflict in the Workplace" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Sept. 24, at Walsh College on Livernois in Troy. Fee: \$370.

COACHING AND COUNSELING
"Training, Coaching and Counseling" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 23, and Friday, Sept. 25, at Walsh College on Livernois in Troy. Fee: \$370.

ENGINEERING REVIEW
Part II of Professional Engineer Licensing Review Courses offered runs for four Saturdays, beginning Sept. 26, in Troy. Information: 1-800-877-3926. Sponsor: Engineering Society of Detroit.

BE A BETTER SUPERVISOR
"Hot to Be a Better Supervisor"

workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Sept. 30, and Friday, Oct. 2, at Walsh College on Livernois in Troy. Fee: \$370.

EVALUATING EMPLOYEES
"Evaluating Employee Performance" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Oct. 8, at Walsh College on Livernois in Troy. Fee: \$370.

ACCOUNTING FOR EVERYONE
"Accounting and Finance for Non-Financial People" workshop presented 8:30 a.m. to 4:30 p.m. Friday, Oct. 9, at Walsh College on Livernois in Troy. Fee: \$195.

BOOKKEEPING I AND II
"Bookkeeping I and II" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Oct. 14, at Walsh College on Livernois in Troy. Fee: \$195.

HIRE THE BEST
"Hiring the Best" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Oct. 21, at Walsh College on Livernois in Troy. Fee: \$195.

DEAL WITH CONFLICT
"How to Deal with Conflict in the Workplace" workshop presented 8:30 a.m. to 4:30 p.m. Thursday, Oct. 29, at Walsh College on Livernois in Troy. Fee: \$370.

BUDGETING FOR EVERYONE
"Budgeting and Forecasting for

Non-Financial People" workshop presented 8:30 a.m. to 4:30 p.m. Friday, Oct. 30, at Walsh College on Livernois in Troy. Fee: \$195.

DEAL WITH CONFLICT

"How to Deal with Conflict in the Workplace" workshop presented 8:30 a.m. to 4:30 p.m. Wednesday, Nov. 4, and Friday, Nov. 6, at Walsh College on Livernois in Troy. Fee: \$370.

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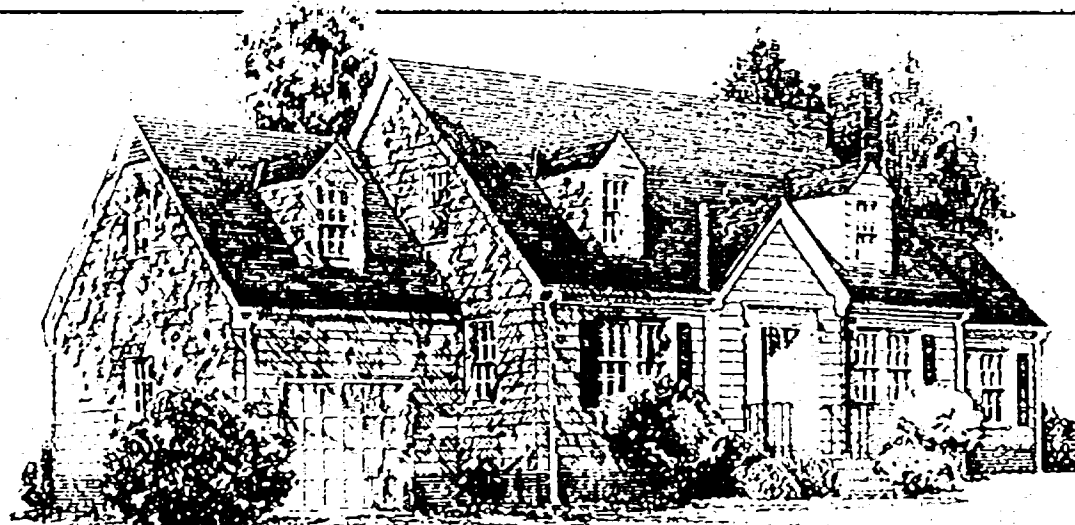
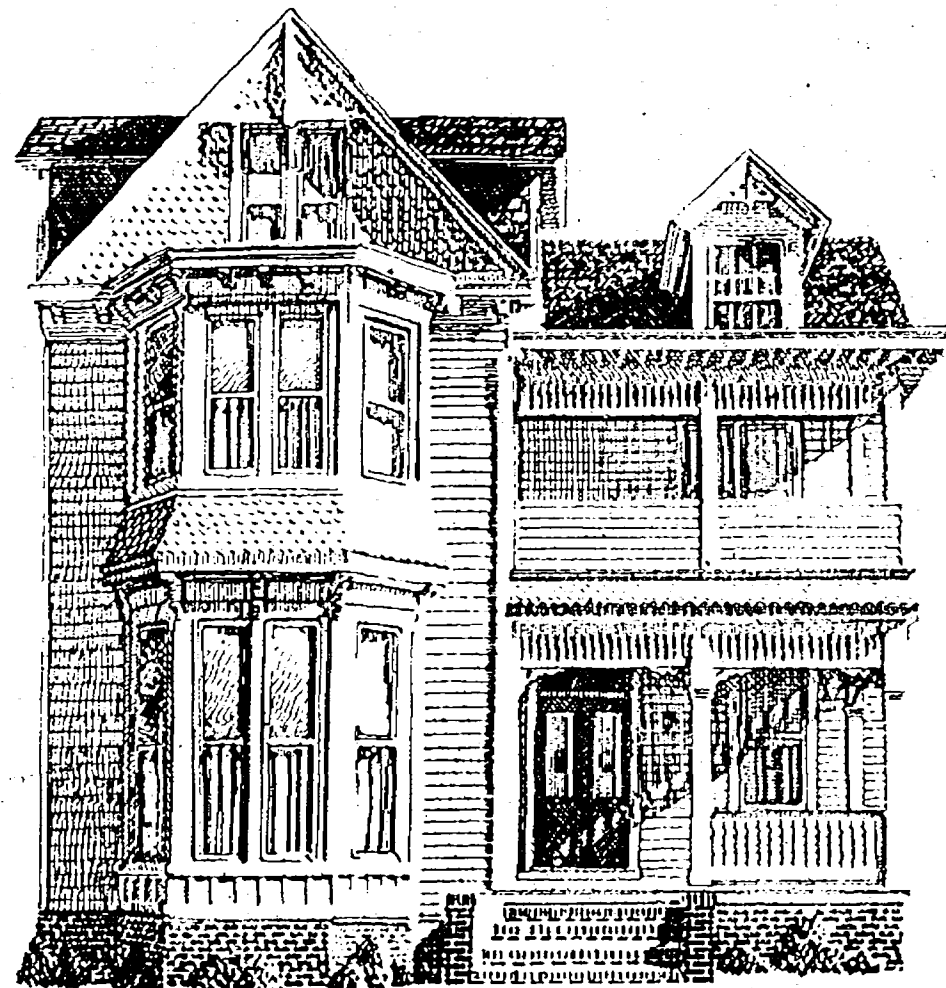
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For Oakland County Listings, Press 1

Birmingham	4280
Bloomfield	4280
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Farmington Hills	4282
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Novi	4286
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South Lyon	4288
Troy	4284
Walled Lake	4286
West Bloomfield	4281

For Wayne county Listings, Press 2

Canton	4261
Garden City	4264
Livonia	4260
Northville	4263
Plymouth	4262
Redford	4265
Westland	4264



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Retirement from NEXT PAGE

forward averaging; 3) five-year special averaging; and 4) allow the money to remain in the GM plan until a later date. The five- and 10-year averaging methods of taxing retirement distributions generally provide that such distributions are taxed at lower rates.

But for George, even the 10-year averaging calculation results in a significant \$42,000 immediate income tax bill. Because it doesn't appear that George and Helen will need to use a significant lump sum amount for his GM plan at retirement, we would suggest that either the IRA rollover option or leaving it in the GM plan (with the intention of rolling it over to an IRA later) are his best strategies.

It is possible that the tax rate George will use in playing future IRA withdrawals will be higher than the rate paid using 10-year averaging, but the interest earned on the \$42,000 of deferred taxes still in his account more than offsets the additional tax liability. In fact, over

his life expectancy, we project that he will be able to generate at least \$30,000 of additional after-tax income using the IRA rollover.

Allocation questioned

We are somewhat concerned about the placement of assets in George's 401(k) plan if he expects to take a lump sum distribution/IRA rollover option. At the time of distribution, George may receive the shares of GM stock in his 401(k) account, and he can then roll the shares over to an IRA.

But the rest of the account will be paid to him in cash. GM is required to liquidate his stock fund account (currently \$73,000) at whatever the account value is as of his retirement date. If the stock market moves sharply downward the month before he retires, he faces a lower payout.

As a result, we recommend that George begin a program of moving assets from the 401(k) plan's diversified fund into the guaranteed in-

■ We don't consider this a major issue in their planning. If they would feel more comfortable with the mortgage paid off, we don't oppose adding to their piece of mind by being debt free.

come fund. This locks in the profits that he made in the strong stock market of the past several years. The potential risks of a weak market two years from now are far greater than the potential incremental returns of staying in the stock market. If George wants to hedge his bets, he might want to transfer perhaps half of that account now and the remainder at a later date, rather than making the switch all at once.

The Szabos' other assets are very well placed. But they might consider shifting their cash reserves, currently in a taxable money market fund, into a tax-free money market fund. They might even want to consider a Michigan tax-free money

market fund, which would be especially appropriate if they are subject to Michigan intangibles taxes.

Long-term care

While the Szabos, in general, have good health insurance, they have no long-term care insurance. They might want to consider buying coverage. Health care and nursing costs continue to soar and can drain a significant amount of assets that would otherwise have been satisfactory for retirement needs. If George and Helen are both healthy, they should consider buying long-term care insurance to protect their substantial nest egg from deterioration

due to health costs. Carefully review policies to determine expenses covered by the policy, any exclusions and applicable waiting periods.

George and Helen, like many couples we see, are overwithholding on their income taxes. They received a refund of almost \$1,500 on their federal return and an additional refund on their state return. They should adjust their withholding so they receive more money in their paychecks rather than giving the federal and state governments an interest-free loan.

The Szabos have a mortgage with a balance of \$16,000 at an interest rate of 7 percent, which will be paid off in 1998. They ask us, "Should we pay off this mortgage before retirement or just continue to pay the regular payments through 1998?"

We don't consider this a major issue in their planning. If they would feel more comfortable with the mortgage paid off, we don't oppose adding to their piece of mind by

being debt free. Otherwise, we suggest simply continuing to make the mortgage payments each month as long as they can manage this payment within their retirement cash flow budget. The tax-deductible interest at 7 percent is not a high price to pay for being able to keep an additional \$16,000 invested.

George and Helen have positioned themselves well for retirement. By refining the good planning done in the past, they will have the resources to do many of the things they didn't have time to do while they were working.

Dan Boyce, a certified financial planner at the Center for Financial Planning in Southfield, has been recognized by Money magazine as one of the top financial planners in the nation. Alan Ferrara is a partner in the Farmington Hills law firm of Couzens, Lansky, Feath, Ellis, Roeder & Lazar. Both have served in leadership roles in financial planning professional organizations.

Kiosks from NEXT PAGE

"Generally, they have lower overhead, better exposure, specialization," he said. "Usually, they're less expensive to construct and generally less expensive to run."

George Warren has operated a fashion jewelry store at the only kiosk location in West Bloomfield's Orchard Mall for six years. He sees a couple of big benefits from both a customer's and retailer's perspective.

"A person doesn't have to feel funny if they want to look. They don't feel as trapped as when they walk into a store. It's not as confronting," Warren said.

"For me, I don't feel like I'm stuck inside. As people go by, there's always something different happening. I love it," he said.

The kiosk format even gets an endorsement from an unlikely source — Bob Taffs, a sales representative for Classic Door & Lite. He has a desk, phone and several door models in a corridor at Livonia Mall.

"We get a lot of response," he said. "We used to be in a showroom on Rochester Road in Troy. We'd get a few walk-ins a day. In a mall, you get hundreds of walk-ins a day."

"Being in a showroom in Troy, by the time they (customers) see you, they'd drive past," Taffs said. "Here, they're in the mall already. They walk by and say, 'Can I take some brochures?'" They say, "We're thinking about doors."

"Three or four months down the road, they realize they need one and say, 'I know where they are.'"

Taffs said seven sales calls were set up through his kiosk in a three-day period.

Kiosk operators can pay more per square foot than in-line store operators, said Frederick Marx, a Farmington Hills marketing consultant. Rents for kiosks generally are based on square footage and percentage of sales.

"They have much more visibility.

■ 'For entrepreneurs, it involves minimal risk and minimal capital. Developers are finding that these carts are a great way to increase the merchandise mix for shoppers. . . .'

*Michelle Shafir
Robert B. Aikens & Associates
specialty leasing coordinator*

They show from four sides. You literally pass through their store (walking by). Marx said.

But not all landlords want them, especially in upscale malls.

"I think there are reasons for not allowing them," said Jeffrey Green, president of a retail consulting firm in Troy. "Number one, it clutters public areas and number two, some retailers don't like the idea of competition."

Kahn doesn't believe that kiosks are accepted by in-line store operators. "They generally don't like kiosks because they take the impulse dollar away."

Other analysts don't see much cause for rivalry.

"I don't think in-line stores have a problem in that they (kiosks) are creating a larger relationship focus," Green said. "People see it as a larger center."

"They're a good point of entry," Marx said.

—Kiosks tend to be fairly profitable, most analysts and operators agree.

"They're certainly much more effective at holiday times when there are more shoppers," Green said. "They're very highly specialized with much more impulse buying than destination stores."

MARKETPLACE

■ TO PLACE YOUR BUSINESS in the marketplace calendar, mail the information, including the business telephone number and address, to Business Editor, 36251 Schoolcraft, Livonia 48150. Or drop the information off at your local Observer or Eccentric newspaper office.

■ GARVIN & ASSOCIATES of Plymouth is offering the new DSK Safer Home Test Kit, a package that contains five separate tests to

monitor your home's environment for radon gas, lead contamination, microwave oven radiation, carbon monoxide and ultra-violet radiation. To order, contact Garvin & Associates at 1-800-528-7042.

■ THE AGENCY AND PARTNERS, INC., a full service advertising, public relations, direct mail and corporate communications company, recently brought home two Detroit

Business Professional Advertising Association awards. The agency was awarded a gold plaque for a newsletter written for Lucas Aftermarket Operations, and a silver award for their work on a series of new ads for Motor Publications' Crash Estimating Guides.

■ THE TRANSFER ZONE has added another brand new service to its growing list of video services; video

to high-definition slides or negatives. The process involves digitally transferring images for use in printed materials, photographic prints or slide shows.

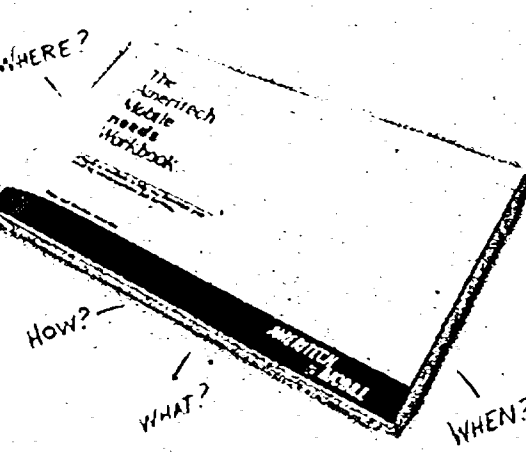
■ NATIONAL MARKETING SERVICES, the Plymouth-based marketing/distribution company dedicated to the automotive aftermarket, has opened a regional sales and marketing office in Mexico City.

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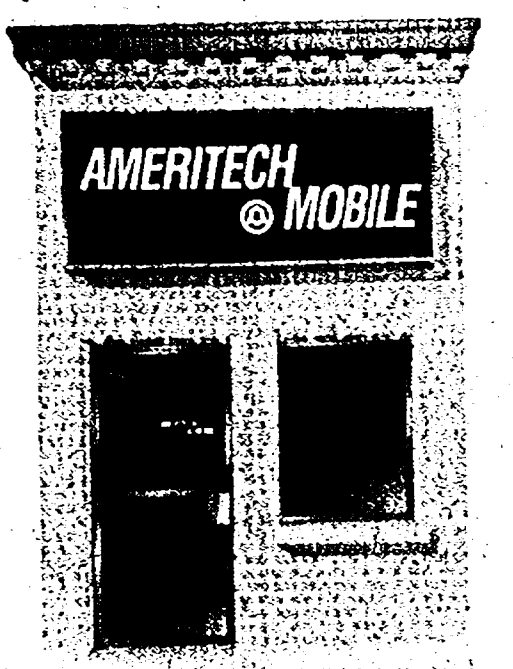
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**SUBURBAN
BUSINESS
LEADERS**

Edward A. Lonlewski, D.O., Redford Township resident and a retired orthopedic surgeon and a member of the board of directors of Botsford Hospital in Farmington Hills, has been elected president of the American Osteopathic Association.



Edward A. Lonlewski

As president, he will chair the AOA's executive committee, represent the AOA at osteopathic medical meetings and serve as the main spokesperson for the association.

The University of Michigan Health Center at Northville has expanded its staff to include family practice. Ray Rion, M.D., a family physician, is taking new patients.



Ray Rion

Rion, a native of the area and a graduate of Churchill High School in Livonia, treats a broad spectrum of illnesses and all members of the family.

Susanne Klarr of Livonia has joined the Ann Arbor, full-service advertising agency Perich & Partners, Ltd., as an account executive where she will be responsible for client and account management.



Susanne Klarr

Joe Reimma of Ranger and Explorer Vehicle Development and Customer Evaluation is a winner of the 1991 Truck Significant Achievement Award. Reimma and his team of five devised a method for improving the Ford Light Truck Illustration process by implementing an Electronic Illustration Computer Program.



Joe Reimma

To submit materials to this column please send a brief biographical summary along with a black-and-white photo, if possible, to: Business Editor, Observer Newspapers, 36251 Schoolcraft, Livonia 48150.

Malls offer another sales dimension

■ Kiosks and carts found in shopping centers have appeal to shoppers seeking specialty items and to entrepreneurs looking to test the retail waters or provide themselves an additional selling outlet.

BY DOUG FUNKE
STAFF WRITER

Some retail outlets in malls and shopping centers today aren't traditional stores.

Kiosk counters and, more recently, carts have mushroomed in corridors and courtyards, giving landlords the opportunity to lease more space, consumers more options for impulse buying and merchants an alternative way of selling their wares.

Michelle Shafir, specialty leasing coordinator for Robert B. Aikens & Associates, introduced carts 18 months ago at MeadowBrook Village Mall in Rochester Hills.

"For entrepreneurs, it involves minimal risk and minimal capital," she said. "Developers are finding that these carts are a great way to increase the merchandise mix for shoppers... and offer an opportunity to incubate a new in-line (traditional) tenant."

The carts can be rented for a week, month or longer. Most go for 10 days.

Chris Gardner, franchise owner for Wild Birds Unlimited, a nature shop, took a cart at MeadowBrook Village for 10 days this spring and plans to do so again during the holidays. She keeps her regular shop open at the same time.

"It gives us visibility in another area of Rochester Hills. It was a good experience," she said. And profitable, too.

Michael Kahn, who operates Tee's Plus Lotto, a combination state lottery sales outlet and novelty shop, and Tee's Plus, a customized T-shirt outlet at Livonia Mall, has been involved with kiosk stores for more than a decade.



Retailing option: Merchants at some malls can lease a cart or kiosk instead of traditional store space. Pictured is a cart at MeadowBrook Village Mall, Rochester Hills.

See KIOSKS, PREVIOUS PAGE

Couple asks about best choice for payout of retirement funds

BY DANIEL BOYCE
and ALAN FERRARA
SPECIAL WRITERS

Local financial planning experts reviewed the data of the family profiled here and made general recommendations based on the participants' resources and goals. The information is for educational purposes only; references are not intended as discrimination or endorsements by this newspaper or the advisers.

To receive a free financial planning brochure or to obtain a questionnaire to participate in this column, contact the Center of Financial Planning, Dept. 100, 26211 Central Park Blvd., Suite 604,

Southfield 48076 or call 948-7900. Names of participants are withheld upon request, and submitted financial data is confidential.

In past articles, we have discussed ways in which couples can prepare for a solid financial future. This month, we discuss the situation of a couple less than two years from retirement.

George and Helen Szabo live in Farmington Hills. George, 60, is an engineer at General Motors who earns \$60,000. Helen, 57, is a physical therapist who earns \$15,000 working at a local hospital. Their family includes three sons, the youngest of whom will be starting

his senior year at Purdue University.

The Szabos want to take a thorough inventory of their financial situation and prepare for their retirement in two years.

They have done very well up to this point and have accumulated a comfortable nest egg and have a comprehensive estate plan in place. They have generous health insurances now and in retirement. In addition to excellent auto and homeowners coverages, they have a \$5 million umbrella liability policy. They also have prepared a detailed asset inventory and budget for the next two years and their first year of retirement.

When they retire in 1994, George and Helen will be in good financial shape. George will have a generous pension of \$3,100 per month when retiring from GM after 37 years. Helen has no pension, but their combined Social Security will add another \$1,400 to their monthly income.

Their projected budget shows them needing \$6,500 of pre-tax monthly income at retirement, meaning they need to generate another \$2,000 in monthly income from investments.

Presuming reasonable returns on their current portfolio of investments, we project that they should have in excess of \$550,000 of investment assets at retirement. This should easily generate the needed income and still allow for some growth to offset future inflationary pressures.

Taxes a major concern

George must make some decisions as to distribution options for retirement savings from GM. He asks, "What is the smartest way for me to take my GM stock savings accumulation when I retire? I expect its value will be approximately \$240,000 at that time."

George has four basic options: 1) an IRA rollover on the taxable portion of the distribution; 2) 10-year

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POSITION	BOTTOM LINE
ASSETS:	
Cash Equivalents	
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Invested Assets	
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• Muni Bond Mutual Funds	62,700
• Muni Bond Unit Trusts	29,500
• Stocks and Stock Funds	80,300
• IRAs (Bank CDs)	33,600
• GM 401(k) - Guaranteed	64,700
• GM 401(k) - GM Stock	58,000
• GM 401(k) - Diversified	73,000
• Limited Partnerships	46,600
Subtotal	463,300
Use Assets	
• Home	148,000
• Car	6,500
• Other Possessions	10,000
Subtotal	164,500
Total Assets	667,000
LIABILITIES:	
• Mortgage	16,400
• Credit Cards	1,700
Total Liabilities	18,100
NET WORTH	\$648,900



TAMMIE GRAVEL, STAFF ARTIST

See RETIREMENT, PREVIOUS PAGE

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SUBURBAN LIFE

THURSDAY, AUGUST 20, 1992

(L,R,W,G) **C**

Blood drive targets high school donors

High school students are being asked to forget about their gym bags for a day and think about another type of bag — a bag that gives the gift of life.

It's all part of a summer campaign headed by the American Red Cross' Southeastern Michigan Blood Services Region to increase summer donations in the face of rapidly dwindling blood supplies.

Students from Livonia Churchill, Franklin and Stevenson High Schools as well as Clarenceville High School are being asked to turn out at the former Beauty and Beats store at Wonderland Mall Friday, Aug. 28, to donate blood.

The blood drive will run 10 a.m. to 9 p.m. at the mall, Plymouth and Middlebelt roads, Livonia. High school students can call 422-2787 for an appointment. As part of the blood drive, donors can enter a drawing for special prizes.

"During the school year, high schoolers are some of our most faithful donors," said Bob Batcher, director of donor resources development. "In May alone, high school donations accounted for 26 percent of all the blood collected in the Southeastern Michigan region. "It's not surprising that high schools are coming through for us in the summer months also."

During the 1991-92 school year, students from 173 high school in the southeastern Michigan area donated 18,344 pints of blood. High school donors account for 7.7 percent of the total collections in the community.

Daily collections must average at least 1,000 pints to supply the 59 hospitals in Wayne, Oakland, Macomb, St. Clair and Washtenaw counties. Collections for July averaged about 657 pints a day, down from 760 pints a day in June.

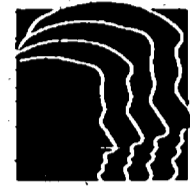
"The situation looks even more serious when you consider most drives will probably not make their goal," Batcher added.

Other high school students interested in making a blood donation can call 494-2792 for more information. To make an appointment to donate blood at one of the Red Cross' 10 blood donor centers throughout the metropolitan area, call (800) 582-4383.

She fills book with her memories

Kathryn Osebold Galbraith's fond memories of childhood include those always exciting school snow days. To the former Plymouth resident, they seemed "magical." And that magic has been captured in her new children's book, "Look! Snow!"

BY JULIE BROWN
STAFF WRITER



It's been a few years since Kathryn Osebold Galbraith's girlhood in Plymouth. Even so, she has fond memories of school snow days.

"Snow days as a child were always so magical," said Galbraith, a children's author who now lives in Tacoma, Wash., with her husband, Steve. Many adults also enjoy the change of routine that accompanies a snowstorm.

"That's why I wanted to include the schoolteacher and the bus driver throughout," she said, referring to her newest book, "Look! Snow!"

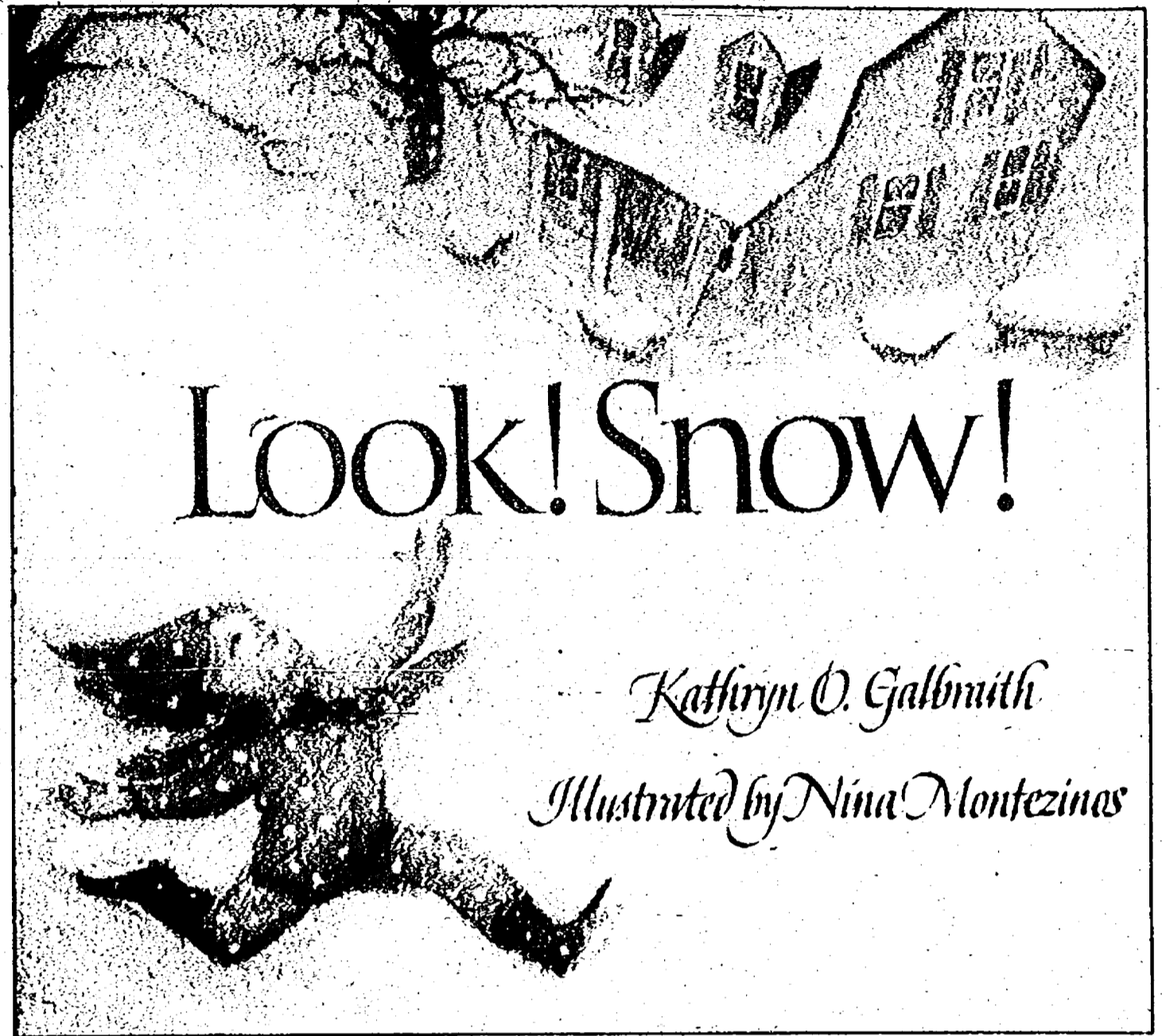
A school snow day's the subject of that picture book (Margaret K. McElderry Books/Macmillan Children's Book Group). The book, for preschool and early elementary school-age children, will be available in September.

It's the ninth children's book Galbraith has published. She published her first in 1976, and combines writing with her duties as executive director of the Tacoma Philharmonic.

"Look! Snow!" was completely different from her earlier books. Galbraith had the concept for the book, and wrote to her editor asking if the publisher would accept a wordless picture book from a non-illustrator. She got the OK, provided that the book told a story.

Detailed descriptions

"For every page, I wrote what was



Story time: "Look! Snow!" is the newest book by children's author Kathryn Osebold Galbraith, who grew up in Plymouth and now lives in Tacoma, Wash. Her first book was published in 1976.

going to happen on the page." The 32-page book doesn't include many words, but Galbraith was kept busy writing a description for each page. "It was sort of like writing a film script." There's action in the story, but not much dialogue.

See STORYTIME, 2C

Watery workout: Using empty milk jugs, water-loving exercise enthusiasts are shaping up with less wear and tear on their bodies with aquacise.



The '90s newest sizzler is fat burner exercising

BY SUE MASON
STAFF WRITER

If you see Kathi Carzon walking around with her American Health and Fitness gym bag, ask to see her fat. Now, don't expect to see her fat; you've maximized to fill a chair seat, or quadriceps that have quadrupled in size.

You won't find any of that on Carzon. One look and you can see she knows how to stay fit. But in her gym bag is a block of what looks like mozzarella cheese, but is a weird, sticky synthetic version of human fat, ripples and all.

She and her instructors set out the offensive-looking blobs at their fitness classes to give participants an idea of what a pound of fat looks like.

"If people understood how the body works — and it works like a machine — and what happens when they put 10 of these (pounds of fat) on, I think they would change their mind about how the eat and exercise," said Carzon.

Carzon makes it her business to know about fat and how to rid the body of the excess poundage. She's president of American Health and Fitness, which is teaching five fitness classes offered through the

Livonia Public Schools' community education program this fall.

The 36-year-old Livonia resident has been involved in fitness for 17 years. Like most experts she points to sensible eating and exercise to getting in shape.

"If you watch what you take in, a low fat diet, and exercise three times a week, you can easily burn off two pounds per week," Carzon said. "When you overeat, the fat settles in the muscle. When the muscle can't handle anymore, the fat spills over and goes between the skin and the muscle."

Shaping up

But there's a few things to keep in mind about getting in shape. When it comes to weight gain, excess fat calories are the culprit and weight gain tends to occur when you overeat calories, especially fat calories.

In order to lose weight, you have to use up more calories than your body consumes. The best way to achieve that is to gradually reduce the calorie intake while increasing the exercise load. But don't mistake calorie cutting with a super low-cal

diet. Starvation isn't the answer, since the body notices the change and slips into an energy conservation mode, using less calories to operate.

You need a healthy, balanced diet of 50 percent carbohydrates, 30 percent protein and no more than 20 percent fat. You also need to try to eliminate sweets and snacks. They're really hidden calories that sometimes don't get counted.

The best way to track your progress is with a tape measure not a scale. A scale can't tell the difference between fat and muscle and muscle weighs more than fat.

And, of course, exercise, working out for 30-40 minutes three-five times a week. That's where Carzon comes in. With her fat burner, body sculpting, aquacise and step-up aerobics classes, Carzon is helping people shape up and ship out their fat.

The tone of the classes reflects the change in fitness thinking. Where aerobics were once the "in" way to get fit, today the interest is in the fat burner class with the aquacise running a close second.

See EXERCISING, 2C

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\$340 ROSSI 30P...\$197		\$180 HEIERLING STRACK...\$79
\$410 DYNASTAR COURSE...\$217	\$195 NORDICA 4457 BLACK...\$94	
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EAST LANSING	246 E. SAGINAW at Abbot	517-337-9696
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Storytime from page 1C

Galbraith's growing-up days in Plymouth have provided a source of inspiration for much of her writing. The daughter of the late Charles and Gertrude Osobold, she attended Our Lady of Good Counsel School in Plymouth and graduated from Plymouth High School.

Having a stable childhood and living in one place for years gave her a strong sense of place and location. "I think that's made a difference."

She attended the University of Michigan, earning a bachelor's degree in English literature and a master's degree in library science in 1970. Galbraith still has family ties to Michigan. Three brothers and their families live in the state, as do other relatives.

"Definitely. It's still home base," said Galbraith, who visited most recently last year. With the current airfare wars, she's hoping to make another trip east this year.

She remembers spending many happy hours at the public library in Plymouth as a child and teenager. "That was really important, having a good library system."

She'd thought about "Look! Snow!" in terms of Michigan, but

used the names of Washington state schools in the story. The Seattle-Tacoma area gets some snow, but nothing like what Michigan experiences each winter.

"So that's what makes snow days so special here."

The book was illustrated by Nina Montezinos, who worked with the editor and art director at the New York City-based publisher.

"Interestingly enough, no, I never spoke with her," Galbraith said of the illustrator. After her editor approved the idea for the book, it took about three months to find the right illustrator.

Galbraith found the first samples weren't quite right. "They were good, but not quite what I had in mind." Some more work was done, and the color illustrations turned out just fine.

Galbraith was pleased with the illustrations Montezinos created, and hopes she'll go on to do other children's books.

Food for thought

"Look! Snow!" could be used by

teachers to encourage early elementary school-age youngsters to write about their own snow-day experiences, she said. "I think that's the magic of a wordless picture book."

These days, Galbraith's working on a sequel to two of her earlier books, 1990's "Roommates", and 1991's "Roommates and Rachel" (Margaret K. McElderry Books/Macmillan). The main characters in those books, sisters Beth and Mimi, must adjust to the arrival of a new baby sister, Rachel.

The newest book, "Roommates Again," is designed for children in second and third grades or thereabouts. It hasn't been accepted by her publisher just yet, although Avon has bought paperback rights to the two earlier books.

She'd wanted to continue the story of Beth and Mimi, "just because they're such funny little girls." Galbraith likes to alternate between picture books and children's novels, but doesn't plan to write books for adults any time soon.

"It's just an area that's inexhaustible," she said of children's literature. "I've got lots and lots of ideas."

Exercising from page 1C

Sizzle time

The fat burning classes force the body to tap its fat stash for fuel during exercise. The idea is slowly increase heart rate to between 130-150 beats per minute, then keep it there. The first 15-20 minutes the body burns glucose, but after 30 minutes of low intensity, long duration exercise, the body is burning 90 percent fat.

"It's almost like keeping the body on idle; that's when it starts tapping the fat fuel source all over the body," Carzon said. "That's when people lose most of their weight."

Oddly enough, the more overweight you are, the more fat you burn exercising. And conversely, the more muscle mass you have the more calories, the more fat you burn in 24 hours than in an exercise class.

A case in point: You burn 60 calories per hour just sitting, but if you have more muscle mass, you burn 15 percent more, Carzon said. You can also burn 30 percent more calories with the step-up exercises, but not necessarily fat calories.

Aquacise goes beyond lap swimming. Using paddles made from milk jugs and water walkers (floatation belts), participants use water resistance to improve flexibility, strength and aerobic conditioning with less stress on the body.

Step-up exercises (bench aerobics) is one of the hottest trends in the '90s. When done correctly, stepping can give you the benefits of running seven miles per hour with much less impact on the feet. The exercises work out the upper and lower body muscles with emphasis on the thighs and buttocks.

In addition to helping people get in shape, Carzon tries to educate them. You won't hear instructors talking about the fanny; it's the gluteus maximus. The upper arms is the triceps and the biceps.

"We try to educate them rather than have them go in just jump around," she said. "I look for instructors who explain what they're doing and show what their doing. I want to make sure they get the right information."

"I want to be known as the best. I want my instructors to be known as



Kathi Carzon

the best. I want American Health and Fitness to be known as the best."

For more information about American Health and Fitness classes, call 537-7343, or write to P.O. Box 52489, Livonia 48152.

Livonia Town Hall season set to kick off in October

If you're looking for adventure or something "Plain and Simple," the 1992-93 Livonia Town Hall season has it.

The celebrity lecture series kicks off its 29th season Oct. 21 with daredevil explorers Verlon and Valerie Kruger. Don't pack a bag, but be prepared for a 21,000-mile journey from one end of the earth to the other.

Through slides and narration, the Krugers will document their "Two Continent Canoe Adventure" from the Arctic Ocean to Cape Horn, Chile, taking in the land, people and waterways of the North and South Americas along the way.

The category will be humor on Nov. 18, when author and playwright John R. Powers pays a visit to Town Hall. His works include the play "Do Black Patent Leather Shoes Really Reflect Up?" and two books that have sold more than a million copies.

Author and star of a one-man play, "Paper Rock Scissors," Powers will be covering the topic of "Don't Put Your Fingers in Your Mouth, You Don't Know Where

They've Been," a humorous program based on his books and experiences.

The Town Hall series will welcome the New Year with noted consumer advocate Esthey Shapiro.

Known for her daily newspaper column and her daily consumer bulletin on radio, weekly television newscasts and appearances on a variety of talk shows, Shapiro was appointed by Mayor Coleman Young as director of the city of Detroit's consumers affair department in 1974.

A knowledgeable advisor on consumer law, her Jan. 20 lecture will focus on "What You Don't Know Can Hurt You."

After a month respite, the series will continue on March 17 with Sue Bender, author, artist and family therapist. In language sparse but vivid, Bender recounted her venture into an entirely different world in her book "Plain and Simple," which tells of her obsession with the Amish.

While she worked hard at being special, Bender discovered a love of a people who value being ordinary.

Her fascinating lecture promises to bring a renewed sense of strength and simplicity to Town Hall participants.

The lectures will be at 10:30 a.m. at Burton Manor, 27777 Schoolcraft, Livonia. Season tickets cost \$28 or \$35 for patrons who will be recognized in the program book. They are available by sending a stamped, self-addressed envelope and a check made payable to Livonia Town Hall Inc. to the attention of Dee Dee Dittmar, 18420 Laurel Road, Livonia 474-7213. Individual lecture tickets will be available at the door.

Lunch also will be served following the lectures. Season reservations are \$40 per person and can be made by sending a check, also payable to Livonia Town Hall Inc., to Gerry Dahler, 32284 Allen, Livonia 481252. All checks must be received by prior to Oct. 14.

Proceeds from the Livonia Town Hall series benefit programs for abused children and battered women.

For more information, call Dittmar at 474-7213, or Dahler at 425-4554.

Christmas greeting cards to be displayed in catalog

It doesn't seem possible, but yes, there are only 114 days until Christmas. That's 114 days to buy presents, decorate the house and address those all-important holiday cards.

You may not be in the mood to hear that sort of thing, but for charities, the countdown has begun on marketing their 1992 holiday cards. And the Observer & Eccentric Newspapers are here to lend a helping hand.

Once again, the O&E will compile books of holiday greeting cards being sold by charities and organizations in the area. The books will be kept at each of our five offices in Livonia, Plymouth, Rochester, Bir-

mingham and Farmington and will be available for public perusal beginning Nov. 5.

The books will include samples of the cards and ordering information. Charities and agencies are invited to send five samples of each card (one for each of the catalogs) they have available for the 1992 holiday season and ordering information to the newspaper prior by Oct. 15 for inclusion in the catalog. Samples should be sent to the attention of Sue Mason at 36251 Schoolcraft, Livonia 48150. For more information, call 953-2131.

Why Your Bed Is Killing You

Poor bedding can cause permanent pain and suffering

If you're waking up with aches, pains, dizziness and nausea, your bed could be the culprit.

These ailments can be permanent if sleeping on a bad mattress continues.

Fact is, you need a third of your life asleep - good posture is necessary for good health.

New Revolution In Bedding Will Help You

You need a bed that supports you in the middle, where two-thirds of your body weight is.

Restonic has the answer. The Restonic Orthotonic with the "Marvelous Middle."

This sleep system gives you extra support where you need it - and almost magically adjusts to your body weight and size.

This gives you good posture, whether you sleep on your back or your side. Good posture means better health and more restful sleep.

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You'll love how it feels, you'll want to stay and nap.

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WARNING

Some other national brands (you know who they are) will tell you their beds have as much support in the middle as a Restonic Orthotonic sleep set - THAT'S BUNK!

The Restonic patented Marvelous Middle sleep system supports you much like a highly engineered suspension bridge. When a heavy truck drives in the middle, the bridge is constructed to pull together, making it stronger.

That's the way the Restonic Orthotonic Marvelous Middle works. You lay on it, it firms up - giving you the support you need.

Don't be misled by unfounded claims! Restonic Orthotonics are the ONLY beds with this support system - the Marvelous Middle. It's registered at the U.S. Patent and Copyright office.

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Handwriting reveals a desire for independence

GRAPHOLOGY PROFILES



LORENE GREEN

III, Lorene Green, I am 18 years old and right handed. I always wanted to learn what my handwriting says about me so I will know what job interviewers will see. I wish my handwriting looked more sophisticated but I guess I cannot look sophisticated unless I am sophisticated! I am looking forward to your observation.

K.C., Livonia

This is a rather typical teenage girl's handwriting. Through the nuances of departure from copybook training, however, we are able to see signs of rebellion against her early home life.

A vertical slant on most of her letters, the combination of lead-in strokes and omitted lead-ins at the

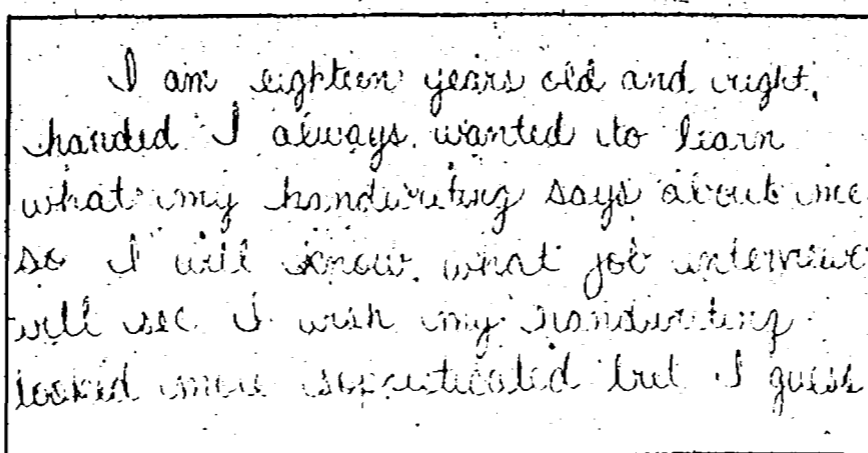
beginning of words, and the shape of her personal pronoun I suggest a need to be independent of parental restraints but still needing family and friends.

While this probably started early in life she continues to vacillate between wanting her independence and needing the security that comes from family and friends. These ambivalent feelings tend to make her indecisive at times.

She appears to have difficulty releasing past disappointments and failures. The teen years can be extremely difficult for one pulled in two diametrically opposing directions.

Although sensitive, our young writer presents an aura of poise and control to protect herself. Behind the facade is a strong desire for status and acceptance, especially from her peer group. This in itself may not be too unusual. We all crave respect and affection to some degree and feel better when we receive it.

The roundness of her handwriting reflects a naive quality in her personality. She is susceptible to influence from those around her.



This is further enhanced by her strong desire to get along smoothly with them. She is not inclined to make waves nor to rock the proverbial boat.

Our writer wants to please others and enjoy friendly relationships. Still she is capable of dissent and protest at times. Needing to be part of the group can make her easy prey for some people, so it is important for her to use discretion in selecting friends.

Feelings of empathy are often experienced. Since she is not a very

spontaneous person, she may not act on them quickly. She tends to resist emotionalism and is inclined to consider how her actions will affect her personally.

Most of her interests are focused in the here and now. What is happening each day — clothes, friends, appearance, sociability, etc. — are all important. She is neither a long-range planner nor a strong goal setter. Some lack of inner esteem has her playing it safe. She may want to consider aiming higher as

the potential is here.

Pervasive in this handwriting, is a strong element of secrecy. Protection of her own interests is a priority item. She tends to calculate her responses so as to avoid situations which might threaten her personal privacy. This "on guard" behavior can be stressful, however.

Although graphology has found a viable place in personnel work, I doubt that this handwriting will be referred to a graphologist by a potential employer. This is primarily done when higher salaries or specialized ones are being considered. However, since she is curious I will mention some of the things an employer might find.

One of the first things is the organizational ability here. Tasks would be performed carefully and methodically. In a position where thoroughness was more important than speed she would be most valuable. A need for approval from both superiors as well as co-workers is important to her. She has a facility for details. She is sensitive, but probably would not show it outwardly.

I wonder if she is aware of her imagination, love of form and possible aptitude for art or design. She also appears to have a feeling for language and sound. I wonder if she has ever studied a foreign language. Our country has a great need of people who are trained in foreign languages to enable us to compete in the world market.

Note to K.C.: The letter you inquired about is usually written by one who is avoiding responsibility. It is, however, important to see all of the handwriting to be accurate. No trait stands alone. Each one must be considered with the total picture of handwriting.

If you would like to have your handwriting analyzed in this newspaper, please write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia. Please use a full sheet of white, unlined paper, writing in the first person singular. If you have two different styles please include samples of both. Age, handedness and signature are also important. And objective feedback is also welcome.

This bridge player deserves plenty of accolades



Jim Perna of Highland is one of Western Oakland County's most active real estate developers. Yet he still has found time in the last 10 years to become a very fine bridge player too.

Many in our midst believe that if we were to pick a "Mr. Bridge" of Oakland County, Jim would be head and shoulders over anyone as the leading candidate. Note with veneration his administrative input since 1982, when he and his lovely wife Cheryl joined our Southeastern Michigan Unit 205, which is the largest in our Michigan, Northern Ohio District.

Since 1986, he has been a board member and in 1989, by popular demand, was elevated to the presidency, perhaps the most rewardless and toiling experience he has ever stepped into.

Jim is certainly to be applauded for this three-year effort, for the popularity and character of our game in this community has increased considerably. James Russell Lowell once wrote, "There are two kinds of weakness, that which breaks and that which bends." Jim has done a lot of bending during his tenure, insisting on entertaining everyone among GOMBA's extensive membership, and that has surely added to our unit's success. Last fall we named him board chairman, a much-deserved recognition for

his years of considerable and patient input.

How good is he at play? Those who know will tell you he is yet a shade below the expert or senior perfect level, but such mettle is certainly commendable. He gives his favorite partner, Cheryl, much of the glory for this, as they became life masters at almost the same moment some seven or eight years ago.

Seldom are they not seen together at play, for they just plain enjoy each other's style and technique at the table. I have dued with these two over the 52 dealt on many occasions, and it is a challenge and delight to do so. One such venture comes to mind that I will tell you about today, but I am hesitant because with half the deck in high cards I was unable to defeat their procedure.

One no trump is a seven trick contract that often seems simple, but in reality it is usually the most difficult demon in bridge to conquer. The 40 high card points are most often divided evenly between adversaries, and that means technique and experience have a heavy hand in the outcome. On today's hand, I had all of our side's high cards, and the chairman let me live to regret that holding.

My partner's hand was a graveyard of small cards, and it was instantly apparent that mine was a solo flight to defend successfully. Of course, this is a classic example why one should never make an informatory double with 20 HCP when both opponents are bidding. James took fair advantage

Jim	West	Cheryl	East
1♠	-	1♦	DBL
1♥	-	1♠	-
1NT	Passed Out	-	-
Both Vulnerable			
		♠ A 10 9 4	
		♥ 10 5	
		♦ K J 10 3	
		♣ 10 9 4	
♠ 7 2		Cheryl	♠ Q 8 6 5 2
♥ 6 4 3 2	W	E	♥ A K Q
♦ 6 5 4			♦ Q 9 7
♣ 6 5 3 2	Jim		♣ A K
		♠ K J	
		♥ J 9 8 7	
		♦ A 8 2	
		♣ Q J 8 7	
			W. led ♠ 7

of my plight.

It was unfortunate that West got off to a spade lead, but my partner was most sincere in his desire and not to be faulted. Declarer won the spade jack and then the spade king. At trick three, he played the diamond ace and I could see what was coming, but there was little I could do. At trick four, Jim threw me in with a heart and I could win two more and my ace, king of clubs, but then I was end played. At trick nine, I had the unattractive choice of playing either spades or diamonds to the dummy, and my distinguished opponent wrapped up a tie for top winning eight tricks. Most of the field was winning only seven which candidly displays how crucial the lead and technique are in such a contest.

NEW VOICES

CHRIS and JULIE HOLLAND of Canton announce the birth of **KIRSTEN ANNE** June 30 at St. Joseph Mercy Hospital in Ann Arbor. Kirsten has a brother, Benjamin.

TODD and PENNY HOVEY of Canton announce the birth of **KATELYN GRACE** June 24 at Annapolis Hospital in Wayne. Grandparents are Jennie Walsh of Westland, Ray Walsh of Hillsdale and Curt Hovey of Indianapolis, Ind.

DON and JANET HOOKER of Garden City announce the birth of **DEVON TYLOR** May 5.

RICK and PATRICIA CIGILE of Canton announce the birth of

RYAN JAMES June 23 at St. Joseph Mercy Hospital in Ann Arbor. Grandparents are Fred and Louise Cigile of Riverview and James and Stephanie Burns of Ypsilanti. Ryan has a brother, Ricky, 2.

ALLAN and TRACY KARAMON of Garden City announce the birth of **Danielle Leigh** May 19 at St. Mary Hospital in Livonia. She has a "big" sister, Kaitlyn Grace, 2½. Grand parents are John and Dolores Rutherford of North Fort Myers, Fla., Maryann Karamon and Cletus Karamon, both of Plymouth.

JEROME and JILL JELINEK of Plymouth announce the birth of **ARIA JILLIAN** June 26 at St. Jo-

seph Mercy Hospital in Ann Arbor.

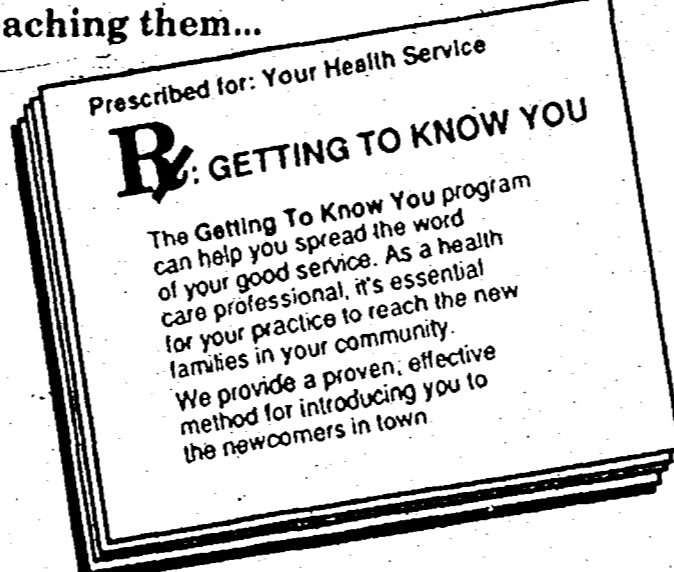
JERRY and GAYLE KOUMARIOTIS of Garden City announce the birth of **LUKAS MICHAEL** May 5. He has a "big" brother, Matthew John, and a "big" sister, JoAnna Rose. Grandparents are John and Aspasia Koumariotis

of Dearborn Heights.

M. SUSAN WELKER and GREGORY SCHEPERS of Pinckney announce the birth of twin sons **DYLAN and ZACHARY** July 15 at St. Joseph Mercy Hospital in Ann Arbor. They have a "big" sister, Ariel, 4.

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'Author Author' will link writers with students

A poet, a screenwriter, two novelists and an author of children's books will highlight Schoolcraft College's Author Author workshop for writers and aspiring writers alike.

The series begins Oct. 13. Students will have an opportunity to learn how each author works in his or her area of expertise as well as acquire writing techniques and

publishing tips. The series is open to both beginning and advanced writers.

Individual workshops may be taken for \$20 each payable at the door. Or take the five author series for \$78 (there is a reduced rate for senior citizens). Sessions run Tuesday evenings from 7 to 9 p.m.

Here's a rundown on the featured speakers, all published writers:

- Jim Burnstein on Screen Writing — Burnstein, of Plymouth, has written numerous made for television movies and works with the 20th Century Fox, Touchstone Pictures and several other Hollywood production companies.
- Lowell Cauffiel on True Crime — Award winning 21 year veteran journalist and author, Cauffiel has held writing positions with Detroit

Monthly magazine and the Detroit News. His true crime novels are Masquerade and Forever and Five Days plus a novel titled The First Degree.

- Margo LaGatutta on Poetry — LaGatutta has published three books including Embracing the Fall and Bride Dust & Other Stories which will be released soon. She was the 1991 winner of the Gwendolyn Brooks Award. This class will be an experiential workshop in creative writing and poetry.
- Elaine Watson on the Historical Novel — Watson's historical novels include Ahna's Rooking Chair and To Dwell in the Land.
- Valerie Scho Carey on illustrated books for children — One of Carey's books The Devil and Mother Crump earned the Golden

Kite award from the Society of Children's Book Writers and was a Parent's Choice award winner. Her other books include Harriet and William and the Terrible Creature.

Students can register at the college, 18600 Haggerty Road, Livonia, Sept. 8, 9 or 10. For more information, call Schoolcraft's department of continuing education services at 462-4448.

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Metropolitan Guide 827-9122

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CREATIVE LIVING

THURSDAY, AUGUST 20, 1992

BOOK BREAK



VICTORIA DIAZ

These books on tape are an excellent read

Heard any good books lately? If not, get with it and check out the marvelous cornucopia of books on tape available at your favorite bookstore.

Listening to a great story is a fine way to while away the time, as you walk, bike, or drive all those miles this summer. (Remember, though some books are recorded and available in their entirety, most audio books are abridged. They average around 180 minutes in length.)

Just to get you started, here are a few hot sellers:

• "Toujours Provence," by Peter Mayle. Read by Patrick Macnee. Audio Renaissance, 180 mins., \$15.95. Can't make it to Provence this year? This rendition of Mayle's delightful Provencal memoirs, read by English actor Macnee, may be one of the next best things to being there.

Experience Mayle's 50th birthday celebration, an outdoor affair, complete with the finest nappy and pink champagne, which somehow manages to become a first-class adventure, rain-soaked though it is. Drop in on Provence in August, when all those bottles of wine are "dozing silently toward maturity" and the mouth-watering foods are "humming with garlic."

Other events include the raging fires of a drought-stricken summer, a visit by the beloved Pavarotti, an adventure with a shaggy dog, and some misadventures with an ailing, American houseguest.

Mayle's lush, highly textured prose is a delight in itself, perfectly suited to its subject. Combine it with Macnee's crisp, oh-so-British narration, and this recorded paean to Provencal is an absolutely splendid treat. Five stars.

• "Waiting to Exhale," by Terry McMillan. Read by the author. Penguin/HighBridge, 180 mins., \$16.95. Released earlier this year at the same time as the now bestselling novel, this entertaining audio-book tells the story of four middle-aged black women joined by their friendship and their search for Mr. Right.

As their searches meet with one problem and then another, it appears that perhaps McMillan should have included a subtitle: "A Good Man is Extremely Hard to Find." Apparently, he's either too fat or he's a miserable lover or a liar or a cheat or a fraud or a bum or married or looking for a younger woman, etc., etc.

No, this isn't the freshest, most original plot around. But what makes this story succeed is not a plot device, but its vibrant, honest-to-God leading characters. More than half the fun here is listening in on their lively, often ribald conversations. Reading her own work, McMillan enlivens the dialogue even more.

• "Black Water," by Joyce Carol Oates. Read by Amanda Plummer. Dove, 180 mins., \$15.95. Based on the novel published earlier this year, this is vintage Oates gothic, with its doomed heroine, sexual undertones and riveting drama.

It isn't 19th-Century gothic, though. The time is now.

The heroine is an attractive young scholar named Kelly Kelleher. The male protagonist is referred to only as "The Senator." The two of them have spent a "long, hilarious day" celebrating the Fourth of July at a friend's home on Grayling Island, off the coast of Maine. Then, as they race to catch the last ferry of the day back to the mainland, the car in which they are riding plunges off an old bridge and into the cold, black water below. And the real story begins.

Amanda Plummer's lisp-y narration is a little distracting at first and as she reads The Senator's "lines," things sometimes sound awkwardly comical. Ultimately, though, her telling of Oates' Chappaquiddick-inspired story is taut and enthralling.

• "The Stranger Beside Me," by Ann Rule. Read by the author. Simon & Schuster, 180 mins., \$16. Imagine working next to someone you consider a friend, someone you feel you can convey your innermost thoughts to, someone who listens to you with full attention, someone with whom you never argue, someone you believe to be brilliant, honest, kind-hearted, whose future appears to be filled with extraordinary promise.

Then, imagine discovering that your assessment of your "friend" was totally wrong. Imagine discovering that the "friend" beside you was, indeed, a stranger. Imagine discovering that the friend was a monstrous, raging serial killer.

That's exactly what happened to crime writer Ann Rule, who shared a small office with Ted Bundy at Seattle's Crisis Clinic in the early '70s and considered him, at the time, "almost the perfect man."

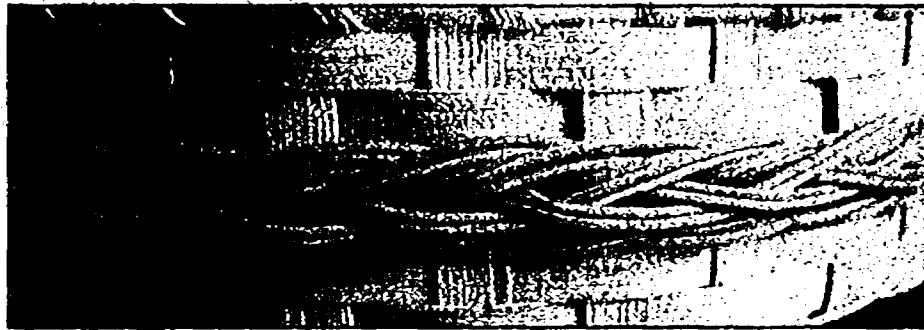
"He always insisted on seeing me safely to my car when my shift was over in the... dark hours of the morning," she remembers. "(His) treatment of me was a kind of old-world gallantry that he invariably showed toward any woman I ever saw him with."

Victoria Diaz of Livonia tracks the books and literary industry.



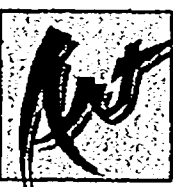
STAFF PHOTOS BY JIM JAGFIELD

Decorative art: Peggy Lewis of Livonia weaves traditional baskets in a variety of sizes, some with double walls, others with wood bases. She'll display nearly 75 of them, ranging from hearth to market and pie baskets, at Greenmead.



Intricate: Peggy Lewis incorporates decorative braiding as well as Indian curls and flowers into her baskets.

Crafts and history join at Greenmead



Berry baskets, bunnies and birdhouses are on tap for this weekend at the fifth annual Americana Craft Show at Greenmead Historical Village in Livonia. More than 80 exhibitors will display their wares.

See related story, 5D

BY LINDA ANN CHOMIN
SPECIAL WRITER

If you're looking for relief from the everyday bustle, consider the fifth annual Americana Craft Show Saturday-Sunday, Aug. 22-23, at Livonia's Greenmead Historical Village, where time has stood still for the last 150 years.

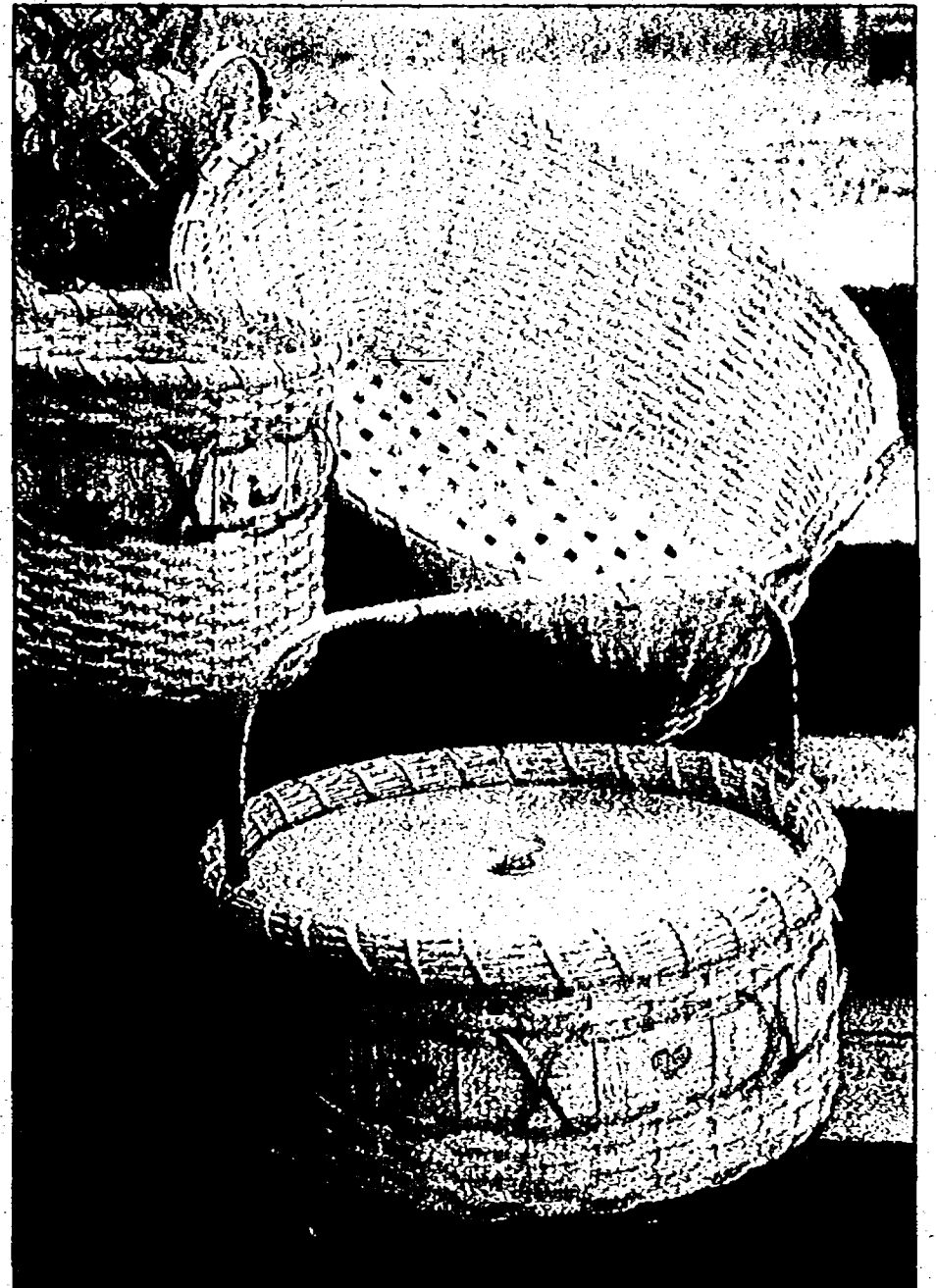
The show, hosted by the Livonia Historical Commission, has grown to

feature 83 craft exhibitors in four categories: wood, country, Victorian and textile.

"There will be more crafters. We've got a nice variety of crafts of nice quality, a lot of textiles this year," said Sue Daniel, Livonia Historical Commission chairwoman.

"The setting is nice. We have one more building done. The Shaw and Kingsley houses are going to be 150 years old next year. The Americana is our effort to focus on the crafts that

See BASKETS, 4D



Functional basketry: The history behind Peggy Lewis' storage, laundry and pie baskets stretches back millennia. Egyptians stored corn in baskets as early as 5000 BC.

Youthful musician tunes into trumpet

BY BILL COUTANT
STAFF WRITER

Mention the trumpet and visions of Louis Armstrong, Chuck Mangione or some other jazz great come to mind. Or maybe, you see the light dancing off horns cocked high, playing in a rock 'n' roll band.

Andy Gloster, a 1992 summa cum laude graduate of Livonia Churchill High School, doesn't share that vision. Since fifth grade, when Gloster first "picked up" the trumpet, he has pur-

sued his love of music, always with the idea of playing as lead trumpet in an orchestra.

"I just picked the trumpet," he says matter-of-factly. "I enjoyed the sound. I started off in band with the trumpet and I fell in love with orchestra."

The soft-spoken Gloster hardly seems the type that craves the limelight, but his music ambitions leave no doubt that he wants to stand out from the crowd. Playing trumpet in a symphony is a sure way to be noticed, whether you play

well or, heaven forbid, blow the wrong note.

"It's a majestic type of instrument," he said. "You can't hide when you're playing the trumpet. It sets the mood or tone because of its high register, its power."

And although violin and piano have the lion's share of solo and featured works, there's no shortage of music for trumpet.

"There is a lot of music for trumpet," he said. "But, in trumpet, everything is

solo. You're exposed. You can't back off."

It's not exactly as if his desire to play the trumpet and excel was something Gloster just happened upon. Like his mentor, Irving Sartin, a former principal trumpet player for the Pittsburgh Symphony Orchestra, Gloster took his instrument seriously early on, studied piano and has become a well-schooled musician.

See TRUMPET, 4D

Artbeat features vignettes from the suburban arts scene. Send news leads to: Artbeat, Creative Living, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

For details and review of musical performances, please turn to the Entertainment section.

STUDY ORIGAMI

If you'd like to learn the ancient art of paper folding for fun, relaxation or simply to recycle newspapers and junk mail, Jorge Pezzat of West Bloomfield is taking calls for fall classes.

Origami hones concentration, creative and sequencing skills. Once the Chinese discovered paper, Buddhist monks brought origami's tranquility and magic to Japan in the sixth century, where today it plays an important part in Japan's educa-

Art Beat

tional system. Worldwide, educators use it to teach geometry.

A folder since 1965, Pezzat has taught origami at the Plymouth and West Bloomfield libraries, Roper City and Country School in Bloomfield Hills and Gibson School for the Gifted in Redford Township.

For an example of the ancient art form, visit an exhibit of traditional and modular origami by Pezzat and fellow members of the Ann Arbor Society 4 Origami, spotlighted through Aug. 27 in two Livonia Arts Commission showcases on the second floor

of the Livonia Civic Center Library, Farnington Road and Five Mile.

"The one I tend to fold a lot is the turtle," Pezzat said. "In the beginning classes, we usually start out with a real ample frog or a cup in three folds."

For class information, call 682-7882.

UP WITH MUSIC

Hooked on making music?

Schoolcraft College will offer professional level music instruction in voice, piano, classical guitar, violin and viola for high school and college students.

Professional teaching and peer involvement is offered in a private setting. All classes begin Aug. 27. Register now. Call the music department at 462-4400, ext. 5225.

Schoolcraft College is at 18600 Haggerty, between Six and Seven Mile, in Livonia.

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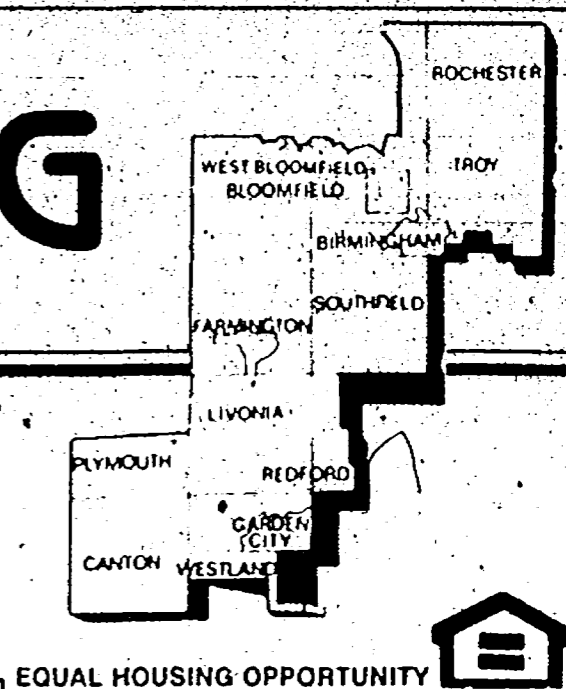


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Table with 3 columns: Category, Sections, and Code. Categories include Autos For Sale, Help Wanted, Home & Service Guide, Merchandise For Sale, Real Estate, Rentals.

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CROSSWORD PUZZLER

Crossword puzzle grid with clues for Across and Down. Includes 'Answer to Previous Puzzle' and 'Compliments of The Birmingham-Bloomfield Board of Realtors'.

Real estate listings organized by area: 301 Open Houses, Farmington Hills, Bloomfield Hills, Westland, Troy, Farmington, and others. Includes agent names like Remerica, Hannett, Inc., and Nancy Barrows.

REAL ESTATE NEWS

Professional, personal achievements mark Realtors

By Doug Funke Staff Writer

Real estate salespeople honored by their peers as Realtors of the Year share several traits. They work smart, they help their colleagues and they get involved in local and state associations to advance their profession.

People like Douglas E. Metzger, Joseph M. Banyal and Mary Moore.

Metzger, a Realtor with Century 21 Nada in Farmington Hills, was selected Realtor of the Year for the Western Wayne Oakland County Association of Realtors.

Banyal, a broker, with Signature Associates in Southfield, was chosen Realtor of the Year for the South Oakland County Board of Realtors.

Moore, an associate broker with Real Estate One in Rochester, was named Realtor of the Year for the Rochester Board of Realtors.

Metzger, a member of the Western Wayne/Oakland association since he broke into the business in 1983, currently serves on its board of directors and strategic planning

committee. He's also treasurer and president-elect of Realcomp, a mega multi-listing service.

"He's very dedicated to the industry, very knowledgeable about the technical aspect of the industry, very concerned about helping the industry grow," said Ruth Clevers, president of the Western Wayne/Oakland board.

Metzger, 39, a West Bloomfield resident, coaches soccer and volunteers for the American Cancer Society. He's married to Lynne and father to Christopher and Andrew.

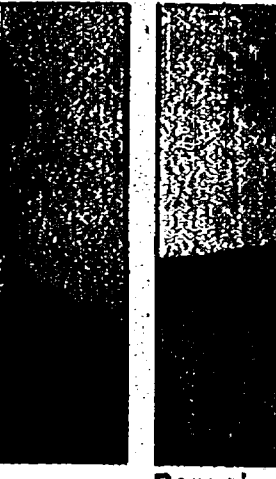
Metzger, named salesman of the month at Century 21 Nada for January and February, has a special affinity for transferees.

"I was the son of parents who transferred all over the country," he said. "I understand the need to be empathetic to that type of person. I enjoy being the first one to greet them, make them feel comfortable and make them feel there's someone who's going to be their friend."

Banyal, 43, specializes in industrial brokerage. The Beverly Hills resident has worked in real estate



Metzger



Banyal



Moore

for nearly 15 years.

"We believe in three things here — hard work, honesty and communication," he said. "I guess what I really enjoy about the job is the ability to see rewards of extra hard work."

Banyal helped start Signature three years ago.

He is past president of the South Oakland board and has served on its professional standards, executive and grievance/arbitration pan-

els.

He's currently chairman of the Commercial Industrial Group Board of Governors and a director for the state Certified Commercial Investment Member.

Banyal is married to Georgia and father to Andrew and Margaret. He enjoys the martial arts, running and coaching in his spare time.

"Joe is one of those young, energetic, highly motivated persons who is very goal-oriented," said Maurice

Richards, executive vice president for the South Oakland board.

The Rochester board traditionally names its president Realtor of the Year.

Moore, 47, has been in the business since 1983. She has served on various board committees including education, strategic planning, membership, MLS, professional standards and legislative/political affairs.

Moore has attended all state as-

sociation conventions since 1984, the National Association of Realtors convention last year and legislative meetings this year in Washington, D.C.

"It's very rewarding," Moore said of her involvement. "To be a successful Realtor, the board is totally invaluable. There's MLS, professional standards and education they provide for us."

"Especially when I was first licensed, education meant a lot to me," she said. "The board has given so much to me. Now it's time to give back."

Moore, married to Tom and mother to Thomas and Michael, gardens and reads for hobbies.

"She has set a very aggressive agenda for herself and our members this year," said Judy Waugh, executive vice president for the Rochester board. "It has included reciprocal agreements between boards and multilisting services."

The Birmingham-Bloomfield Board of Realtors won't announce its Realtor of the Year until a mid September luncheon.

Site condominiums permit greater flexibility for developer

By Robert Meisner Special Writer

I am tied up with the city in regard to its interpretation of the Planned Unit Development. They want me to comply with the

Subdivision Control Act in regard to a subdivision I am planning. Do you have any suggestions on what I can do to avoid this situation?

Check with an experienced con-

dominium lawyer who can advise you on how the condominium act, and in particular, a site condo, can satisfy the terms and conditions of the PUD ordinance as well as to take care of the Subdivision Control

Act by avoiding the requirements of that act, while complying with the Condominium Act of 1978. There is great flexibility in developing condominiums, particularly in the site condo format, and it may well be

the answer to your particular problem.

Robert M. Meisner is a Birmingham attorney concentrating his practice in the areas of condomini-

ums, real estate and corporate law. You are invited to submit topics you would like to see discussed in this column by writing Robert M. Meisner at 30200 Telegraph Road, Suite 467, Bingham Farms 48025.

CLASSIFIED REAL ESTATE

Real estate listings categorized by location (Birmingham, Bloomfield, Orchard Lake, Canton, Dearborn Heights, Plymouth, Redford, Novi, Farmington Hills, Livonia, Northville). Includes details on bedrooms, bathrooms, and contact information for Century 21 and other agencies.

Novi's Premier Community advertisement. Features a large image of a house, a map of the area, and text promoting 'Why Rent When You Can Own?' and 'Spend a minute with your calculator, and you won't want to spend another dime on rent.' Includes contact info for Joyce Martin and Weathervane Village.

Century 21 advertisement. Features the Century 21 logo, the slogan 'SUBURBAN', and contact information for various offices: Canton (455-5880), Dearborn Heights (455-5880), Farmington Hills (455-5880), Livonia (349-1212), Northville (349-1212, 261-1823), and Westland (455-5880).

333 Northern Property For Sale
BAY SHORES, vacant lot, 80x150, 1.5 miles from Charlevoix, access to Lake Michigan \$100,000. Possible Lake Contract.

333 Northern Property For Sale
TORCH LAKE
4 bedrooms, unique open floor plan. Choice lot, beautiful view from \$240,000. Call 818-264-8974.

339 Lots and Acreage For Sale
EAGLE COVE
A new development. Lake access home sites from \$33,500. Just west of Torch Lake.

340 Lake-River-Resort Property
TORCH LAKE GRAND TRAVEL BAY
VACANT LOTS AND HOMES
We have many offerings on both Torch Lake and Grand Traverse Bay.

342 Lakelront Property
LYNGTON COUNTY
Avalon Builders & Developers
120 acre lake property near M59 & 23, 2500 ft. on the lake.

365 Business Opportunites
AVAILABLE TURN KEY BUSINESS OF SERVING, repairing used industrial engines, diesel engines and driving of new engines.

366 Ofc.-Bus. Space Sale/Lease
BIRMINGHAM/DOWNTOWN
1495 sq. ft. office space, established office space across from town Farmington to Shopping Plaza.

368 Commercial/Retail
FARMINGTON
ABOUT FREE! \$25 sq. ft. \$195/MO. Offices available from \$100 sq. ft. available. Great office/retail space.

BURT LAKE
100 ft. of frontage, 10 miles from Charlevoix, 2 bedrooms, 2 bath home on west side of 2 car attached garage.

335 Time Share For Sale
NORTHWEST MICHIGAN SHANTY CREEK
Deeded, 1400 sq. ft. 2 bedroom with exchange to 2,000 other locations.

338 Southern Property
MELBOURNE FLORIDA
Southern style, 2614 sq. ft. park furnished, 4 bedrooms, must see \$50-5481.

342 Lakelront Property
A Community of Natural Elegance in Livingston County
Pine Creek Ridge
Waterfront, Greenstone And Ravine Homesites.

348 Cemetery Lots
CANTILLAC MEMORIAL Gardens West
1 1/2 Acre, 100 ft. Garden of Christy Section J, #247. Reasonable.

366 Ofc.-Bus. Space Sale/Lease
BIRMINGHAM
400 Maple
Exquisite Suite
From 150 sq. ft. Rent includes receptionist, all utilities, national & law library.

368 Commercial/Retail
DOWNTOWN NORTHVILLE
650 square feet of Prime Retail space, available for immediate occupancy.

CADILLAC AREA
10 acre, wooded, rolling. Best hunting close to State Forest. Good country roads.

338 Country Homes For Sale
WHAT A VIEW!
From the deck of this home! 2 story home, 4 carriage house-style garage on 10 acres in the Metamora country side.

342 Lakelront Property
Pine Creek Ridge
Waterfront, Greenstone And Ravine Homesites
Open 12-5 Tues thru Sun.

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366 Ofc.-Bus. Space Sale/Lease
ABSOLUTELY OUTSTANDING EXPRESSWAY EXPOSURE
1st floor, 1000 sq. ft. office space, personalized phone answering, copying, faxes, and word processing services.

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339 Lots and Acreage For Sale
ORCHARD LAKE
Two lots available, 517,000 & 559,000. New subdivision, 10 lots. Back area paved streets, city water.

338 Country Homes For Sale
WHAT A VIEW!
From the deck of this home! 2 story home, 4 carriage house-style garage on 10 acres in the Metamora country side.

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JUPITER ISLAND HOBE SOUND, FLORIDA
ARTIST'S HOME WITH STUDIO
Private 3/4 acre, main house with Mexican tile, high ceilings, central air, security system, underground sprinklers, solar pool, Guest house with studio.

WANTED LAND IN THE DETROIT AREA FOR USE BY
THE UNITED STATES DEPARTMENT OF VETERANS AFFAIRS
The Department of Veterans Affairs (VA) wishes to acquire land for a VA national cemetery within an area encompassed by the following counties:

APARTMENTS
400 Apts. For Rent
APARTMENT HOTLINE
Use your phone to find a home.
FREE
24 hours a day
All sizes, prices and cities
New listings daily
691-7150

400 Apts. For Rent
GARDEN CITY
 1 bedroom, \$375 month includes
 Heat, New carpet & Drapes Call
 evenings 689-9135

HELP!
 Us help you - We have the perfect
 place for you. One bedroom apt.
 \$450 includes everything except
 electricity & phone. Heated pool,
 beautiful carefree landscaping. No
 maintenance of any kind. Join our
 128 residents living in our spacious
 apts. at

WESTLAND PLAZA
 Warren Middlebelt
 Call Dorothy or Pat at
427-1997

**AHOY
 LAKE LOVERS!**
 Brand New 2 Bedroom Homes
 Sliding glass doors from every room
 to enormous wood deck overlooking
 LAKE ST. CLAIR
 and private yacht harbor.
 Woodburning fireplace full size
 washers & dryers, 2 full baths
 Boatlifts
 Year Round Resort Living
 ON LAKE ST. CLAIR
 HARBOR CLUB NORTH
 Apartments & Yacht Harbor
 469-8047

**FAIRFIELD ARMS
 SPECIAL!**
 \$100 OFF 1ST MONTH RENT
1 BEDROOM - \$475
 ONE MONTH FREE
 SENIOR DISCOUNT
 • Heat & water
 • Appliances
 • Carpeting & blinds
 • Laundry facilities
 • Storage
 • Cable ready
 • Air conditioning
 • Private patio/balcony
 Show by Appointment
728-4800
14950 FAIRFIELD
 Between Farmington & Merriam
 1 1/2 blocks S of 5 Mile

LIVONIA
FREE HEAT *
 RENT FROM \$450
 SECURITY DEPOSIT \$150
 Spacious 1 & 2 bedroom apts. with
 plush carpet, vertical blinds, self
 cleaning oven, frost-free refrigerator,
 dishwasher, ample storage, inter-
 com, carport, clubhouse, sauna, exer-
 cise room, tennis courts, heated
 pool.
 On Joy Rd. W. of Newburgh
459-6600
 *On selected units only

**Park Like Setting
 Convenient Location!!**
 Spacious 1 & 2 bedroom units
 • Central Air
 • Individual Entrances
 • Patios/Balconies
 • Full size washer & dryer
 in each unit
 • Pool
 • Tennis Court
 • Clubhouse
 and much more
 Rent starting from \$550
 Ask about our Special's
 for more information call
478-2025

LIVONIA WESTLAND - 1 bedroom
 1 bath, carpet, appliances, security,
 required. \$415/mo. - Available 9/1 -
 728-5523

MADISON HEIGHTS
SUMMER SPECIAL
CONCORD TOWERS
 1 & 2 BEDROOM APARTMENTS
 includes:
 • Stove & refrigerator
 • Dishwasher
 • Carpet
 • Intercom
 • Fully decorated
 • Smoke detectors
 • Sprinkler system
 • FURN \$400
 1075 and 14 Mile
 Next to Abbey Theater
569-3355

NORTHVILLE AREA - 1 & 2 bedroom
 apartments available \$520 to \$600
 per month including heat, 1 year
 lease. Please call **348-9250**
 Madison Heights/Royal Oak

**Special Move-in
 Costs...
 \$50 Security
 Deposit!!***
 Brand new, unique studio,
 1 & 2 bedroom apartments
 featuring...
 • Pool with waterfall
 • Walk in closets
 • Cathedral ceilings
 • Indoor racquetball court
 • Woodburning fireplace
 • Professional weight room
 • Aerobics studio
 • Microwaves
 • Washers & dryers
 • Mini blinds
 • Card key security
 entrance
 • Close to all major
 freeways
 • Rentals from .5530
 13 Mile & Dequindre
 Village Green of
 Madison Heights
583-1100
 *Some restrictions apply

400 Apts. For Rent
 Livonia
**VACATION
 AT
 WOODRIDGE**

SPECIAL SUMMER PRICING
 Spacious 1 bedroom apts. starting
 at only \$325 for a 2 bedroom
 apts starting at \$395
 • Livonia's best rental values
 • Storage room inside apt.
 • 2 full baths
 • Spacious pool
 • Carport included
 • Nearby shopping, schools &
 expressways
 • Short Term Corporate Suites
 available
477-6448
 Located on Middlebelt
 between 6 & 7 Mile
 Mon thru Fri 9:00 a.m. to
 Sat 11:00 a.m. Sun 12 to 4

LIVONIA - 1 bedroom apt. com-
 pletely renovated, new appliances,
 fireplace, quiet, includes all utilities.
 Non-smoker, no pets. - Security de-
 posit \$450 per mo. **454-1143**

NORTHVILLE GREEN
 Beautiful 1 - 2 bedroom apts on
 Randolph at 8 Mile, 1/2 mile W.
 of Sheldon Road Walk to Downtown
 Northville

RENT \$530
SECURITY \$200
 Includes carpet, walk in closet, ap-
 pliances
349-7743

NORTHVILLE - sparkling apt. 2
 bedroom, full, downtown, washer,
 dryer, balcony, courtyard view,
 \$1000 per month **344-0036**

400 Apts. For Rent
NORTHVILLE
 1 & 2 bedroom apts. & townhomes
 Private entrances, individual
 washer/dryers, microwaves, car-
 ports, vehicle blinds, pool, jacuzzi,
 tennis, exercise equipment.
 Small pets welcome. Come visit the
 peaceful quiet & beautiful
CEDAR LAKE APARTMENTS
 located on Six Mile between Hag-
 gerty & Northville Rd.
PLUS \$100 SECURITY DEPOSIT
 Call for details
348-1830

AFFORDABLE?
 YOU BET!
 Huge beautiful 1 & 2 bedroom apts
 starting at only \$520! Too good to
 be true! Call now!
 • Fully equipped kitchen
 • Private patio/balcony
 • Exciting new clubhouse with large
 screen TV & Video library
 • Exercise room with sauna
 • Spacious pool/tennis courts
 • Great location - near 98, 696 & 275
 • Security deposit from \$400
 • Short Term Corporate Suites
349-8200
 Limited time offer! Call now - they
 won't last long!
THE BENECKE GROUP
 On 10 Mile between Novi &
 Meadowbrook Rds.

**THE
 TREE TOPS
 CHOOSE THE UNIQUE!**
 Excellent opportunity for a select
 few. Choose from one of these park
 like settings:
 • Unique 2 story 1 bedroom apt.
 • Apartments - dramatic angles,
 condo-like image
 • Spacious 1 bedroom apartment with
 central a/c balcony dishwasher
 Lease EHO
 ASK ABOUT OUR
 SUMMER SPECIALS
 FROM ONLY \$495
 on Non Rd. just N. of 8 Mile
 Call for appointment
THE BENECKE GROUP
348-9590

400 Apts. For Rent
NORTHVILLE
 Historic area - 1 bedroom apartment.
 \$450/mo includes utilities
 Call **330-5657**

N. DEARBORN HEIGHTS - Large 2
 bedroom apartment carpeting, air.
 Appliances, no pets \$450/mo
665-8693

AFFORDABLE?
 YOU BET!
 Huge beautiful 1 & 2 bedroom apts
 starting at only \$520! Too good to
 be true! Call now!
 • Fully equipped kitchen
 • Private patio/balcony
 • Exciting new clubhouse with large
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349-8200
 Limited time offer! Call now - they
 won't last long!
THE BENECKE GROUP
 On 10 Mile between Novi &
 Meadowbrook Rds.

400 Apts. For Rent
OLD REDFORD. Classic 2 bedroom
 upper flat, nice section, responsible
 non smoker. \$375. Includes heat,
 security deposit **633-1573**

Novi Meadowbrook & 10 Mile
**Tree Top Meadows
 RENT REBATE
 SPECIAL**
 Move during August
 and Save!
 These spacious 1 & 2 bedroom
 apartments feature oversized
 rooms, large balcony or patio, cen-
 tral air, deluxe kitchens, vertical
 blinds, beautiful grounds, walking
 distance to shopping & places of
 worship. Easy access to 3 express-
 ways. Lease EHO
 1 bedroom from only \$565
 2 bedroom from only \$625
 Seniors Welcome
 Open Sat 10-5 & Sun 12-5 or
 Call for Appointment Weekdays
THE BENECKE GROUP
348-9590

400 Apts. For Rent
PLYMOUTH

**BEAT THE
 ODDS!**
 What are the odds of finding
 the perfect apt for only
\$495
 You can beat the odds! A beautiful
 one bedroom apt that is only min-
 utes away from downtown Plymouth
 & 275 yet included in a quiet res-
 idential neighborhood can be yours!
 Central equipped kitchen and almost
 1000 sq ft of living space!
 What are you waiting for?
 Short Term Corporate Suites
TWIN ARBORS
453-2800

400 Apts. For Rent
PLYMOUTH - Charming Restored
 Victorian Home 2 bedroom, 1 bath,
 all appliances, Kity allowed. \$650/
 mo + Deposit. **454-6658**

**- PLYMOUTH -
 BROUGHAM
 MANOR
 1 & 2 BEDROOMS
 1 Year Lease
 Heat & Water Included
 Call Mon-Sat, 10-6
 456-1215**

PLYMOUTH - Cute studio overlook-
 ing park & lake. Private building
 Available immediately. \$395/month
 453-4220

400 Apts. For Rent
LIVONIA - 7 MILE RD.
 1 & 2 Bedroom
 Starting at \$375
 Includes washer & dryer in each
 apartment. Carpeting, vertical
 blinds, deluxe appliances, balcony
 patio, swimming pool, tennis courts,
 community room. Near shopping.
CANTERBURY PARK
 7 mile Rd. corner Mayfield between
 Farmington & Merriam Rds.
473-3983 775-8208
 Model open daily 9-5,
 except Wednesday

400 Apts. For Rent
Oak Park
NORTHGATE APARTMENTS
1 MONTH FREE RENT!
 Studio, 1 & 2 Bedroom Apts.
 Start at \$375. Heat & cable provided.
 Swimming Pool, Tennis Courts, and
 Much More. Call now 868-8888
 Located on 10 Greenwood

PLYMOUTH - first floor 4 room apt.
 includes utilities, garage, driveway,
 basement, laundry hook up, newly
 painted, residential neighborhood.
 1/3 month security deposit required
 \$600/month **455-2609**

**THE AFFORDABLE
 Home**
 New 1 Bedroom Villas
 from **\$394**

Rent a new villa at Hickory Green
 for less than other standard
 apartments cost!

- Dishwasher • Frost-free Refrigerator • Private Entrance
- Central Air Conditioning • Low Security Deposit
- Mini-Blinds • Washer-Dryer Hookup
- Community located near Westland Shopping Center
 (south of Warren off Yale, behind Target)
- Our Homes feature an Open Floor Plan with
 Oak Woodwork & Cabinetry

**HICKORY GREEN
 APARTMENTS**
 3511 HICKORY GREEN CT., WESTLAND
 Tues. - Sat. 12-5 pm
 The Best Deal in Town
729-5080

**WESTLAND
 HUNTINGTON
 ON THE HILL**

1 BEDROOM SPECIAL
 From \$480 NOW \$450
 \$200 Security Deposit includes Heat
 New Move-Ins Prior to Sept 1, 1992

- Spacious Suites • Dishwasher
- Vertical Blinds • Park Setting

Short term leases available
ANN ARBOR TRAIL
 (W. of Inkster Rd.)
425-6070
 Mon-Fri 9-7 • Sat 10-3 • Sun 12-4

**WESTLAND
 Low Move-In Costs**

1 & 2 Bedroom Apts.
Microwaves & Window Treatments
 from **\$350 ***
HINES PARK APTS.
425-0052
 Heat Included

OPEN SAT. & SUN.
10:00 AM-4:00 PM
 Mon-Fri 9-5
 *limited time. First 6
 months of a 1 year lease.
 Selected units. New residents

"SUMMER SPECIAL"
**FARMINGTON HILLS
 - LIVONIA AREA**

34750 W. 8 Mile, 1/2 Mile W. of Farmington Rd.
**NEWPORT
 CREEK
 APARTMENTS**

**\$195
 Security
 Deposit**

**One & Two
 Bedroom
 from...\$460**
 (swimming pool
 carports)

477-7920

Westland's Best Value...

**BLUE GARDEN
 APARTMENTS**

- Close to Work!
- Convenient to Shopping!

Our Value Package Includes:
 • Fashionable updated
 apartments
 • Mini blinds
 • Large secure
 private storage
 room with
 each apartment
 • Pool & Clubhouse
 • Heat & Water
 • Balconies

**RENTS FROM...
 \$418***

Please call about
 our Special's!
 *one coupon security deposit program.
 We're proud to offer the most value
 for your money in Westland
 Cherry Hill near Merriam
729-2242

3 BEDROOM TOWNHOUSE

- \$350 Security
- Full Basement
- 1 1/2 Baths
- Dishwasher

\$605

2 BEDROOM TOWNHOUSE

\$520

1 BEDROOM RANCH

\$440

FREE HEAT and COOKING GAS
MICROWAVE • CENTRAL AIR

Cable Ready • Pool • Clubhouse
 Spacious Rooms • Pets Allowed
 Adjacent to Auburn Hills - near I-75
 Walton Blvd. 1/2 mile W. of Perry
 Mon-Fri 8-5
 Sat 12-3
 Closed Sun.
373-0100

**GRANDVILLE
 TOWNHOUSES**

**NOBHILL
 APARTMENTS**

SUMMER SPECIAL

- 1 Bedroom . \$415.
- 2 Bedroom \$475

Security Deposit \$200
 Free Heat and Cooking Gas
 Microwave • 1 1/2 Baths • Central Air
 • Pool • Tennis • Clubhouse
 Laundry • Storage • Cable Ready
 Pets allowed with permission
 Walton at Perry
 Adjacent to Auburn Hills.
 Mon-Fri 8-5, Weekends 12-5
373-5800

**Lakefront
 Apartment Living**

**ATTRACTIVE
 1 & 2 Bedroom
 Apartments
 from \$400**

- Cable TV Available
- Convenient to Westland Shopping Center
- Thru-unit design for maximum privacy & cross unit ventilation
- Swimming Pool & Clubhouse
- Storage in apartment
- Balcony or patio
- Air conditioning
- Dishwashers available



THE LANDINGS
 Located on Warren Rd. between
 Wayne & Newburgh Rds. in Westland
 Open Mon. - Sat. 10-6, Sun. 12-6
Phone: 729-5650

An Unexpected Change in Plans!

BRAND NEW!

You'll Have To See It
 To Believe It!

- Private Entrance
- Eat-In Kitchen
- 2 Walk-In Closets
- Full Size Washers & Dryers
- Ceramic Foyers, Cut-Away Walls & Fireplaces
- Covered Parking

PLUS...

Extraordinary 9000 Sq. Ft. Health Club
 & Activity Center With Indoor Pool,
 Sauna & Jacuzzi!

Call Or Visit Today!
 Open Daily Until 6 PM

CITATION CLUB

661-2200
 Located At Intersection Of 13 Mile & Haggerty Rd.



Aldingbrooke
NEW IN WEST BLOOMFIELD

Aldingbrooke's Enclave Of Exclusive
 Two And Three Bedroom Townhomes

- Oriental Inspired Japanese
 Rock Garden Entries
- Two Car Attached Garages
- Fireplaces
- Full Basements For
 Maximum Storage
- Immediate Occupancy
- 12 Different 1, 2 And 3
 Bedroom Floorplans

LIMITED AVAILABILITY

661-0770
 On Drake Road, Between Maple & Walnut Lake Roads

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NEW IN WEST BLOOMFIELD

Aldingbrooke's Enclave Of Exclusive
 Two And Three Bedroom Townhomes

- Oriental Inspired Japanese
 Rock Garden Entries
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- Full Basements For
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- Immediate Occupancy
- 12 Different 1, 2 And 3
 Bedroom Floorplans

LIMITED AVAILABILITY

661-0770
 On Drake Road, Between Maple & Walnut Lake Roads

**Rent That Makes
 Dollars & Sense.**

**\$600
 VALUE**

Sign a 1 year lease at Westland Towers and we'll reduce
 your rent by \$100 for the first 6 months!

BUT THERE'S MORE

Our 1 & 2 bedroom high-rise luxury apartments also include:

- PANORAMIC BALCONY VIEWS
- TENNIS COURTS
- INDOOR SWIMMING POOL
- HEAT
- CONTROLLED ACCESS
- COMMUNITY ROOM

Not to mention convenient access to I-275, Detroit & Ann Arbor.

**WESTLAND
 TOWERS
 APARTMENTS**

Located just above
 east of Wayne
 between
 Ford and Plymouth
 Blvd.

721-3500

An Unexpected Change in Plans!

BRAND NEW!

You'll Have To See It
 To Believe It!

- Private Entrance
- Eat-In Kitchen
- 2 Walk-In Closets
- Full Size Washers & Dryers
- Ceramic Foyers, Cut-Away Walls & Fireplaces
- Covered Parking

PLUS...

Extraordinary 9000 Sq. Ft. Health Club
 & Activity Center With Indoor Pool,
 Sauna & Jacuzzi!

Call Or Visit Today!
 Open Daily Until 6 PM

CITATION CLUB

661-2200
 Located At Intersection Of 13 Mile & Haggerty Rd.



400 Apts. For Rent
PLYMOUTH
 LIVE ON THE PARK
 40315 PLYMOUTH RD.
 Manager #101
SPECIAL!
 \$50 OFF ON 1 BEDROOM
 FOR 6 MONTHS
 1 BEDROOM, \$450
 2 BEDROOM, \$470
 ONE MONTH FREE RENT
 SENIOR DISCOUNT
 Amenities include:
 • Heat & water
 • Appliances
 • Carpeting & blinds
 • Laundry facilities
 • Central air & pool
 • Security
 455-3682
 Plymouth Rd. near I-275

400 Apts. For Rent
 PLYMOUTH
DUMP YOUR ROOMMATE AND SAVE \$\$\$
 Our one bedroom apartments are now ON SALE!
 Call Chris today at
 PLYMOUTH MANOR APARTMENTS
 455-3880
 P.S. If you really like your roommate, we also have two bedroom apartments!
 PLYMOUTH: New, 2nd floor apartment for 1 person, 3 rooms & bath. Secured in county. \$425 per month including utilities. 455-0229

400 Apts. For Rent
 Plymouth
GREAT
 Great Value
 Great Location
 Great Service
 Great Privacy
 Great Deals Now Available
 PLYMOUTH HOUSE APTS.
 455-3880
 York Properties, Inc.
 PLYMOUTH HERITAGE APTS
 • **SPECIAL!**
 1 MONTH OF FREE RENT
 Quality 1 bedroom apartment available. Rent \$445 includes heat & utilities.
 Call for an appointment
 455-2143
 or see manager at
 N. TERRITORIAL, WEST OF SHELDON
 PLYMOUTH: nice 1 bedroom apt with vertical blinds, carpeting, heat walk to town \$435 includes 459-5205

400 Apts. For Rent
 PLYMOUTH - Nice 3 year old, 1 bedroom with air, blinds, laundry. Close to downtown. Available Sept 5th \$445/mo. No pets. 453-1743
Plymouth Square Apartments
 QUIET COMMUNITY IN PARK SETTING
 1 BEDROOM APT. WITH BALCONY
 • VERTICAL BLINDS
 • NEUTRAL CARPETING
 • NO WAX KITCHEN FLOOR
 • DISHWASHER & DISPOSAL
 • CENTRAL AIR & HEATING
 • WALK TO SHOPPING
 • EASY ACCESS TO I-14 & I-275
 • POOL - NO PETS
FREE
 1st month's rent on 1 yr lease
 \$480 PLUS UTILITIES
 6 month leases available on selected 1 bedroom apartments
 \$500 PLUS UTILITIES
 9421 MARGUERITE
 (off Ann Arbor Rd. 1 block west of Sheldon)
 MON. THRU FRI. 9-5
 SAT. & SUN. 12-4
 455-6570

400 Apts. For Rent
 Now
FREE APARTMENT LOCATOR
 Save Time & Money
 Open 7 Days
 All Areas & Prices
 Turn 3 Days into 30 Minutes
 Over 100,000 Choices
 NOVI 348-0540
 Access from I-20 East Mall
 SOUTHWFIELD 354-8040
 29265 Northwestern Hwy
 CANTON 981-7200
 42711 Ford Rd.
 TROY 680-9090
 3726 Rochester Rd.
 CLINTON TWP. 791-8444
 36870 Garfield
 ANN ARBOR 677-3710
 2877 Carpenter

400 Apts. For Rent
 PLYMOUTH
★ Plymouth Hills Apartments
 746 So. Mill St.
 bet Ann Arbor Tr./Ann Arbor Rd
 • Washer/Dryer in each unit
 • Window Treatments
 • Easy Access to I-275
 • Air Conditioned
 • Fully Carpeted
 • Walk to Downtown
 • 1 & 2 Bedroom
 From \$450
 OPEN 12-6 PM DAILY
 455-4721 420-4011

400 Apts. For Rent
 Madison Heights
GREAT APTS. GREAT LOCATIONS
 \$50 Security Deposit For 1 Bedroom Apts.
 RENT INCLUDES: Heat & Vertical Blinds
 CALL FOR SUPER SPECIAL ON FIRST MONTH'S RENT
 6 month or 1 year lease. Well maintained. Newly decorated. Features: Air conditioning, refrigerator, range, smoke detector, laundry facilities & extra storage. Swimming pool. Cable available.
 ALSO 2 BEDROOM APTS.
 LEXINGTON VILLAGE
 1 bedroom apts. from \$445
 1-75 and 14 Mile
 Opposite Oakland Mall
 585-4010
PRESIDENT MADISON APTS.
 1 Bedroom Apts. \$450
 1 Block E. of John R
 Just S. of Oakland Mall
 585-0580
HARLO APTS.
 1 Bedroom Apt. \$450
 Warren, Mich.
 West side of Mound Rd
 Just N. of I-19 Mile
 Opposite GM Tech Center
 939-2340

400 Apts. For Rent
 PLYMOUTH - 1 bedroom apartment. \$450 mo. plus utilities. 1 studio apartment. \$300 mo. plus utilities. Clean, all appliances. Security deposit required. Available Sept 1. 313-637-4315 313-464-6398
PLYMOUTH 1 Month Free Rent AFFORDABLE SPECIALS!
 Senior citizen, obit community. Spacious 1 & 2 bedroom apartment in quiet community. Walk to shopping. Central air, dishwasher, vertical blinds, carpet. Available to qualified applicants. 453-8811
 PLYMOUTH 2 bedroom upper flat. \$515/mo. plus security. Includes electric & water. No Pets! Call for message. 397-1939
 ORCHARD LAKE ROAD near Telegraph. Beautiful wooded setting. 1 bedroom apt. Carpet air conditioner. Heat included.
 FROM \$385
ORCHARD WOODS APTS.
 334-1878
REDFORD AREA \$299 MOVES YOU IN
 on selected units
 Free heat, clean, quiet building large 1 & 2 bedrooms. Walk in closets. Inflation alarm system. Senior discount.
 From \$405
 Telegraph 1/2 mile S. of I-96
GLEN COVE APTS.
 538-2497
 Managed by KATON Enterprises
REDFORD - LOLA PARK MANOR
 has spacious 1 bedroom apartments available from \$485/MO. All amenities including free heat. Please call 961-4330 or 255-0922
REDFORD MANOR
 Dearborn Heights/Livonia Area. Deluxe newly updated 2 bedroom apartment. Small, quiet complex. **FREE 1ST. MO.**
 Total Move-In \$375.
 937-1880 559-7220
ROCHESTER HILLS 2 MONTHS RENT FREE
 RIVER EDGE
 2 bedroom, luxury townhome rental. Starting at \$350. mo. - \$200. sq. ft. Pool, fitness center, nature trails & tennis courts. Hamlin/Crooks Road (follow Streamwood) 652-8060

400 Apts. For Rent
 PLYMOUTH - 2 bedroom, air, washer/dryer, dishwasher, lot of closet space. Call now. \$525/mo. Walk to town. 459-6640
OLD REDFORD AREA
 1 bedroom, air, carpet, private off-street parking, heat included. \$335/month. 531-2895
REDFORD AREA
 1 bedroom, 1 1/2 bath, carpet, air conditioner, blinds, heat, included. For mature, professional people with references. From \$385.
PARKSIDE APTS.
 532-9234
REDFORD AREA
 1 & 2 bedrooms
 \$385-\$450 per month. 658-1057
ROCHESTER - in the city Large 2 bedroom apartment, carpeted, air conditioned, great location \$500 per month. 656-8899, 254-6592
ROCHESTER OAK HILLS APARTMENTS
 Now accepting applications for apartments and townhouses
 1 bedroom, \$435, 2 bedroom, \$495
 2 bedroom townhouse, \$525
 Includes heat and water
 Mon. Wed. Fri. 11:30-6
 Sat. 9:30-2 PM. 651-9751
ROCHESTER SQUARE
SUMMER SPECIAL
 ONE MONTH FREE
 Includes Heat
 \$200 Security Deposit
 AIR CONDITIONED
 DISHWASHERS
 LAUNDRY FACILITIES
 CABLE AVAILABLE
 PICNIC AREA
 678 Main Street
 652-0543
 Daily 9-6 Sat. 12-4
Bonus!
OAKBROOK VILLA
 2 and 3 bedroom townhouses. Ranging from \$399 to \$500. Includes all utilities.

River Bend APARTMENTS
 Located adjacent to naturally wooded Hines Park, economical, 1 and 2 bedroom apartments and townhouses. Comfortable living with air conditioning, private balconies, huge closets, heat included. Also Cable TV, 2 swimming pools and aerobic fitness center. **SMART** stop at the front entrance.
1 MONTH FREE RENT on selected apartments.
 Call Today 421-4977
 30500 West Warren between Middlebelt and Merriman Roads
 A1235 DEVELOPMENT

NORTHVILLE FOREST APARTMENTS II
 Plymouth, MI
 from \$497 per month
 Includes:
 • Water
 • Porch or Balcony
 • Swimming Pool
 • Community Bldg.
 • Basement Storage
 Call Manager at: 420-0888

 OPEN DAILY AND SUNDAY

APARTMENTS UNLIMITED
 The Easiest Way To Find A GREAT PLACE!
 PLYMOUTH - Spacious 1 bedroom apartment. Appliances, heat & water included. Available Sept 1st lease \$457/mo. 313-453-0885
 PLYMOUTH TWP. 1 bedroom, country atmosphere clean & quiet, heat & water included. \$395 455-4556
 PLYMOUTH - Large 1 bedroom apt. convenient downtown location. Quiet well maintained property. \$465/month 459-7050
 Classified Ads
 GET RESULTS
 Classified Ads

SUBURBAN LUXURY
Lake Pointe Village APARTMENTS
 PLYMOUTH, MICHIGAN
 ONE & TWO BEDROOM APARTMENTS
 from \$482 per month
 INCLUDES:
 • Free Gas Heat and Water
 • Porch or Balcony
 • Swimming Pool
 • Community Bldg.
 • Basement Storage
 Call Manager at:
 453-1597
 OPEN DAILY AND SUNDAY

Southfield HIDDEN OAKS APARTMENTS
1/2 OFF RENT, ANY 3 MONTHS YOU CHOOSE*
 Blinds, ceramic bath, central-air, carpets available. Intercoms, patios/balconies. Cable ready, large storage area, laundry facilities.
 1 BEDROOM FROM.....\$495
 2 BEDROOM FROM.....\$580
 6-9 Month Leases available on selected units.
 Daily 11-6; Sat. 9-2; (Closed Thurs. & Sun.)
 15833 W. 11 Mile at Greenfield 557-4520
 *Based on 13 month occupancy. New Tenants only. Selected Units.

ROYAL OAK
 Come see actual availability. NOT pre-leased. 0, 1 & 2 bedrooms \$49-1000
 Royal Oak
NORTHWOOD APARTMENTS
 \$200 Security Deposit
 1 Month Free Rent
 1 bedroom from \$450
 Call 541-3332
 ROYAL OAK NORTH
 1 bedroom lower apartment, carpet, air, balcony, heat. No pets. 1 year lease \$430/month. 879-6943
 ROYAL OAK NORTH - Spacious 1 bedroom w/wardrobe. Fully equipped kitchen. \$450/mo. rent. must see Sept 1. No pets. 546-6878
 ROYAL OAK/TROY
 Doggy, Doggy, where did you live? At Amber Apartments. Remember they give SPECIALS!
 280-1700
 ROYAL OAK
 1 bedroom apartment, \$325/month. Call between 3:30 - 6:30 PM. 549-0364
 ROYAL OAK
 13 Mile & Coolidge
 1 & 2 Bedroom Apts. FROM \$384*
 HEAT INCLUDED
WOODWARD NORTH APARTMENTS
 549-7762
 Mon-Fri 9-5 Sat. Appointments Limited time new residents. First 6 months \$450/mo. rent. must see 1 year lease. Selected units.
SOUTHFIELD CAMBRIDGE SQUARE APTS
 2 BEDROOM - 2 BATH & 1 BEDROOM FROM \$535
 Charming apartment with a neighborhood feeling needs you. We have all amenities of home including shopping and transportation within walking distance. Come and stay with us.
 Greenfield Road 1/2 mile W. of I-96
 Office open daily. Sat. & Sun. 557-6460
SOUTHFIELD FINN APARTMENTS MT. VERNON TOWNES
 2 & 3 BEDROOM TOWNHOUSES
 FROM \$795 - HEAT INCLUDED. LUXURIOUS 1402-1761 sq. ft. Townhouses featuring Central air conditioning, fully equipped kitchen with pantry and eating area, master bedroom suite with walk-in closet. 2 1/2 baths - much more!
 On Mt. Vernon Blvd (1/2 Mile Rd.) Just W. of Coolidge
 569-3522

PLYMOUTH/CANTON Village Squire Apartments
ONE MONTH FREE FROM \$450
 Includes Heat
 • Picnic Area & BBQ • Tennis Courts • Pool & Saunas
 • Second from I-75 • Bike Trails • Basketball Court
 • Children's Play Area • Vertical Blinds • Pet Section Available
 • Spacious, newly decorated suites with dishwashers
 • Individually controlled heat & air
 • Short Term Leases Available
 • Job Transfer Clauses Available
 Minutes from I-275 - I-96 - I-96
 On Ford Road, just east of I-275
 Daily 9-7 Saturday 11-6 Sunday 11-5
981-3891

Call About Our Summer Specials!
Kensington Manor APARTMENTS
 Just A Stroll Away From Downtown Farmington
Spacious 1 And 2 Bedroom Apartments Offering:
 • Private Balcony Or Patio
 • Fully Equipped Kitchen With Dishwasher And Pantry
 • Spacious Storage Locker Included With Each Apartment
 • Private Swimming Pool
 • Planned Community Activities
 • Heat Included
 On Farmington Road, South Of 9 Mile 474-2884
 OPEN: Mon, Tue, Wed, Fri 9-6 • Thur 9-7 • Sat 10-6 • Sun 12-6

Great Living - SUPER Value!
Scotsdale Apartments
 1 BEDROOM from \$440
 2 BEDROOM from \$510
 Newburgh between Joy & Warren
 \$250 Deposit & Dishwashers in selected units
 FREE HEAT and COOKING GAS
 Vertical Blinds • 1 1/2 Baths • Central Air
 • Pool • Laundry & Storage
 • Tennis • Carpet • Clubhouse • Cable Ready
 Equal Opportunity Housing
455-4300

SIZZLING SUMMER RENT SPECIALS!
It's A Jungle Out There!
 Let The Gateways make shopping for your new apartment a lot less hairy.
 During the month of August we'll give you a FREE GIFT, just for coming in to see our impeccably maintained 1 and 2 bedroom apartments. Don't monkey around with the others! Come to The Gateways.
 For more information, call 474-6082
TA the gateways
 Farmington Hills
 The Middleburg entrance during construction.

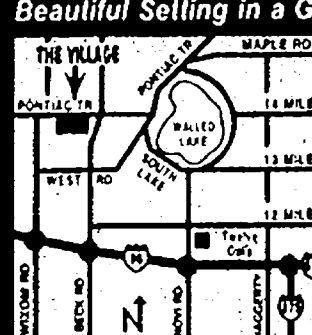
COACH HOUSE APARTMENTS
 Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available
 Security Deposit \$200 on selected units only
HEAT INCLUDED • VERTICAL BLINDS
 FEATURING:
 • Clubhouse
 • Sauna
 • Air Conditioning
 • 2 Swimming Pools

 23600 Lamplighter Lane on Providence Drive just North of W. Nine Mile Rd. in Southfield (one block West of Greenfield Rd.)
 Open Daily 557-0810

YOU'VE EARNED IT!
 Come, Experience The Exclusive Lifestyle Of WALDEN WOOD
 1 And 2-Bedroom Apartments
 2 And 3-Bedroom Townhomes
 • Incredibly Spacious, Newly Decorated Apartments & Townhomes
 • Extra Large Storage & Closet Space
 • Covered Parking Included
 • Manned Courtesy Gate
 • Conveniently Located, Just Minutes From Major Expressways
 OPEN: MON-FRI 9-6 • SAT 10-5 • SUN 12-5
 Ideally located on Ten Mile just 1 1/2 blocks East of Telegraph
WALDEN WOOD APARTMENTS
 Call Or Visit Today 353-1372
Call About Our Summer Specials!

Great Living - SUPER Value!
Scotsdale Apartments
 1 BEDROOM from \$440
 2 BEDROOM from \$510
 Newburgh between Joy & Warren
 \$250 Deposit & Dishwashers in selected units
 FREE HEAT and COOKING GAS
 Vertical Blinds • 1 1/2 Baths • Central Air
 • Pool • Laundry & Storage
 • Tennis • Carpet • Clubhouse • Cable Ready
 Equal Opportunity Housing
455-4300

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 Let The Gateways make shopping for your new apartment a lot less hairy.
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 For more information, call 474-6082
TA the gateways
 Farmington Hills
 The Middleburg entrance during construction.

The Village APARTMENTS
LIVING YOU CAN Afford To Enjoy!
1 & 2 BEDROOM APARTMENTS FROM \$360 HEAT INCLUDED
 Beautiful Selling in a Great Location!

 • Swimming Pool
 • Air Conditioning
 • Social Activities
 Models Open • Mon.-Sat. 9-6 • Sun. 11-5
624-6464

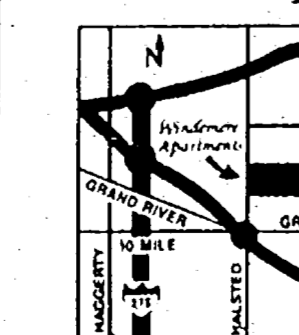
Prestigious Northville
NORTHRIDGE MANORE
 1 and 2 Bedroom 2 Bath Apartments
\$250 Security Deposit
 • New Carpeting
 • Formal Dining Room
 • Private Entrance
 • Washer/Dryer Available
 • Carport
 • Walk-in Closet
 • Verticals
 • Eat-in Kitchen
 One Mile W. of I-275 ON 7 Mile, Northville 348-9616
 Mon., Tues., Wed., Fri. 8 to 4 Thurs. 12 to 7, Sat. 10-4

CANTON/PLYMOUTH FRANKLIN PALMER ESTATES
 Peaceful, Country Setting
ONE MONTH FREE FROM \$450 Includes Heat
 Pet Section Available
397-0200
 On Palmer, West of Lilley

HILLCREST CLUB
 2 Bedroom Special ONE MONTH FREE FROM \$535 Includes Heat
 Pet Section Available
 12350 Risman S. of Plymouth Rd., E. of Haggerty 453-7144
 Mon-Fri. 9-7 Sat-Sun. 12-4

Prestigious Northville
NORTHRIDGE MANORE
 1 and 2 Bedroom 2 Bath Apartments
\$250 Security Deposit
 • New Carpeting
 • Formal Dining Room
 • Private Entrance
 • Washer/Dryer Available
 • Carport
 • Walk-in Closet
 • Verticals
 • Eat-in Kitchen
 One Mile W. of I-275 ON 7 Mile, Northville 348-9616
 Mon., Tues., Wed., Fri. 8 to 4 Thurs. 12 to 7, Sat. 10-4

SOUTHFIELD FINN APARTMENTS MT. VERNON TOWNES
 2 & 3 BEDROOM TOWNHOUSES
 FROM \$795 - HEAT INCLUDED. LUXURIOUS 1402-1761 sq. ft. Townhouses featuring Central air conditioning, fully equipped kitchen with pantry and eating area, master bedroom suite with walk-in closet. 2 1/2 baths - much more!
 On Mt. Vernon Blvd (1/2 Mile Rd.) Just W. of Coolidge
 569-3522

Windemere Apartments
LIVING YOU CAN AFFORD TO ENJOY
 • Central Air Conditioning
 • Convenient To Shopping And Expressways
 • Cable TV Available
 • Private Balcony/Patio
 • Kitchen With Open Bar Counter
 • Dens Available
 • 1 1/2 Baths Available
 • And More... Visit Us And See For Yourself!
 On Haisted 1/2 Mile North of Grand River In Farmington Hills
FROM \$475

 OPEN Mon. - Fri. 9-6; Sat. 10-5; Sun. 12-5
471-3625

COME SEE WHAT'S NEW!
Muirwood APARTMENTS & HEALTH CLUB
 • 24 Hour Attended Gatehouse
 • In Home Washers & Dryers
 • Private Entries
 • Free Covered Parking
 • Therapeutic Indoor Pool & Sauna
 • Extraordinary Fitness Facility
 • Olympic Size Outdoor Pool
 • Volleyball, Nature Trails & More!!!
COME SEE WHAT'S NEW!
478-5533
 Office Hours: Monday & Thursday 9-7 Tuesday, Wednesday, Friday & Saturday 9-6 Sunday 12-6
 Bring This Ad & Get 1 Month FREE RENT & FREE Health Club Membership!
 Located At The Corner Of Grand River & Drake Road In Farmington Hills

400 Apts. For Rent
ROYAL OAK
2 bedroom upper carpeted, air...

FRANKLIN PARK TOWERS
Right Place
Southfield Location
Franklin Rd./11 Mile

400 Apts. For Rent
SOUTHFIELD
FRANKLIN
Pointe Townhouses

FREE APARTMENT LOCATOR
1-800-777-5616

TROY
3726 Rochester Rd
680-9090

ANN ARBOR
2617 Carpenter
797-3710

GRAND RE-OPENING SPECIAL!
356-6570

LOW MOVE-IN COSTS
2 Bedroom Apts.
FROM \$513*

2 Bedrooms For The Price Of One!
Plus \$50 Security Deposit!

More Apartment For Your Dollar!
Franklin River Apts
12 Mile & Telegraph
356-0400

Park Lane
Large 1 & 2 bedroom with private
turf, washer/dryer, carpet...

400 Apts. For Rent
SOUTHFIELD
FRANKLIN
Pointe Townhouses

400 Apts. For Rent
SOUTHFIELD
FRANKLIN
Pointe Townhouses

Right Place
Southfield Location
Franklin Rd./11 Mile

400 Apts. For Rent
SOUTHFIELD
FRANKLIN
Pointe Townhouses

Summer Special!
Luxurious contemporary 1 & 2 bed
room apartments

Cranbrook Place Apartments
644-0059

Southfield
11 Mile Between
Lanser & Evergreen

Southfield
12 Mile W of Telegraph

Pointe O Woods Apartments
352-8125

Southfield
12 Mile E of Telegraph

Southfield
12 Mile E of Telegraph

Southfield
12 Mile E of Telegraph

Southfield
12 Mile E of Telegraph

400 Apts. For Rent
SOUTHFIELD/13 mile area
1 bed room, clean, kitchen appliances...

Troy's Best Value!
AT SUNNYMEDE APTS.
Great Location
175 AT BIG BEAVER

Sunny Mede Apts.
561 Kirts
362-0290

Trinity Peud Europe
In Troy at Amber Apartments

Westland
1 & 2 Bedroom Apts.

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Westland
1 & 2 Bedroom Apts.

400 Apts. For Rent
WALLED LAKE
on lake Modern 1 bed room...

300 Apts. For Rent
Wayne Forest Apts.
326-7800

Wayne
1 & 2 Bedroom Apts.

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400 Apts. For Rent
RENT ONE GET ONE FREE

400 Apts. For Rent
Westland
1 & 2 Bedroom Apts.

400 Apts. For Rent
Westland
1 & 2 Bedroom Apts.

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Westland
1 & 2 Bedroom Apts.

400 Apts. For Rent
Westland
1 & 2 Bedroom Apts.

402 Furnished Apts.
ABBINGTON LAKE
From \$895

404 Houses To Rent
BIRMINGHAM
3 bedroom, living room, dining room...

404 Houses To Rent
BIRMINGHAM
3 bedroom, living room, dining room...

404 Houses To Rent
BIRMINGHAM
3 bedroom, living room, dining room...

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404 Houses To Rent
BIRMINGHAM
3 bedroom, living room, dining room...

404 Houses To Rent

LIVONIA-18911 Farmington Rd. S. of 7th St. 3 bedroom brick, 1 1/2 bath, basement, large yard & freshly decorated. No pets. \$170/mo. Call Mon-Fri. 478-7862

404 Houses To Rent

SOUTHFIELD - house for rent or sale. 2 bedroom, 1 bath, located on half acre lot. 9 m. N. Lakewood area. \$1500/mo. Call 332-7225

406 Property Management

ABSENTEE OWNER We personally care & assist to most your leasing & management needs. Broker - Bonded

412 Townhouses- Condos For Rent

AUBURN HILLS- Newly decorated, 2 bedroom upper, living/dining room, kitchen, full bath, appliances, washer/dryer. \$475/mo. Call 478-2899

412 Townhouses- Condos For Rent

NORTHVILLE- Immediate occupancy. Near and clean, two bedroom, two bath, condos. \$725 per month. J.A. Delaney and Co. Realtors

414 Southern Rentals

LUXURY CONDO on Intercolonial in Boynton Beach, Florida. Available Oct. thru Mar. \$2,000/Mo. + utilities. 2 Bedroom, 2 bath, laundry room, completely furnished.

415 Vacation Rentals

LOG CABIN ON LAKE Sleeps 4, fireplace, hot tub, available weekly or weekends. Ocean fronting lake. 816-544-3302

420 Rooms For Rent

OLD REDFORD - unfurnished basement room, laundry, non-smoker. \$220 a month including utilities. Security deposit. 531-5173

421 Living Quarters To Share

LIVELY 4 bedroom tile-tiled in Bloomfield, to share with professional female, rent negotiable. Non-smoker preferred. 626-7233

RICHTER & ASSOC.

LIVONIA- 4 bedroom, 2 1/2 bath, finished basement, with fireplace, car garage with open carport. \$925. Also 3 bedroom apt in Plymouth \$600. 464-1052

RICHTER & ASSOC.

LIVONIA- 3 bedroom ranch, 1 1/2 bath, family room, new carpet & kitchen, 2 car detached garage, basement finished to schools, park & swim. \$550/month. 474-5875

GOODE REAL ESTATE

A Goode Listing is a Good Buy! 14111 Woodward. Property Management Services Commercial/Industrial/Residential Call Peter J. Lighter

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RICHTER & ASSOC.

LIVONIA- 3 bedroom ranch, 1 1/2 bath, family room, new carpet & kitchen, 2 car detached garage, basement finished to schools, park & swim. \$550/month. 474-5875

RICHTER & ASSOC.

LIVONIA- 3 bedroom ranch, 1 1/2 bath, family room, new carpet & kitchen, 2 car detached garage, basement finished to schools, park & swim. \$550/month. 474-5875

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LIVONIA- 3 bedroom ranch, 1 1/2 bath, family room, new carpet & kitchen, 2 car detached garage, basement finished to schools, park & swim. \$550/month. 474-5875

RICHTER & ASSOC.

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EMPLOYMENT

500 Help Wanted
ABLE BODIED, Bondable...
COMPANION For Elderly Lady...
ABSOLUTELY no weekends, nights...

500 Help Wanted
ADMINISTRATOR Computer operator seeks an individual to work as operations administrator...
A/CAREER IN REAL ESTATE SALES WITH US IS A REAL JOB...

500 Help Wanted
ASSISTANT MANAGEMENT \$ CRAZY \$ Internationally known company...

500 Help Wanted
AUTO PARTS COUNTER PERSON. Experience preferred. Apply Speedy Auto Parts, 2186...

500 Help Wanted
CAREER OPPORTUNITY We are a large, local temporary help agency seeking a Service Representative...

500 Help Wanted
CASHIERS Perry Drug Stores, Inc. is seeking part-time Cashiers. All shifts available...

500 Help Wanted
CHATHAM HILLS APARTMENT COMPLEX Woods Hill Home Grounds Keeper...

500 Help Wanted
CNC PROGRAMMER/OPERATOR MOLD MAKER/TRAINER...
CNC PROGRAMMER & SET UP...

500 Help Wanted
COLLECTOR - National Leasing Company looking for an experienced, goal oriented collector to handle commercial accounts...

500 Help Wanted
ACCEPTING APPLICATIONS at East of Wayne...
ACCEPTING APPLICANTS at East of Wayne...

500 Help Wanted
ARCHITECTURAL Design & Manufacturing firm of retail interiors...

500 Help Wanted
ATTENTION \$300 WEEKLY General help. Full training provided. NO EXPERIENCE NECESSARY...

500 Help Wanted
BOWLING COUNTER HELP Experienced. Nights & steady. Wayne area. 721-7530

500 Help Wanted
CASHIER - MUST BE 18 W/ID TRAINING...
CASHIERS Accepting applications for all shifts full & part time available...

500 Help Wanted
CHILD CARE ASSISTANT needed Mon-Fri 3-6pm, in Troy home...
CLEANER for vacant apartments...

500 Help Wanted
CHILD CARE ASSISTANT needed Mon-Fri 3-6pm, in Troy home...
CLEANER for vacant apartments...

500 Help Wanted
COMPUTER OPERATOR/OPERATOR MOLD MAKER/TRAINER...
COMPUTER OPERATOR/OPERATOR...

500 Help Wanted
CREDIT MANAGER Assertive, energetic, self-motivated individual with good customer relationship skills...

500 Help Wanted
ACCOUNTING - PART TIME East of Wayne...
ACCOUNTANT - Real estate developer seeks an Accountant...

500 Help Wanted
ADIA The Employment People No Fee...
ASSEMBLER & TESTER: Pneumatic Control Valves...

500 Help Wanted
AUTOMATIC SCREW MACHINE...
AUTOMATIC SCREW MACHINE...

500 Help Wanted
CASHIERS - No experience necessary, will train. Full & part time...

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CASHIERS - No experience necessary, will train. Full & part time...

STORE MANAGER

Lottery Booth in Wonderland Mall seeks individual with retail management experience to supervise 4 associates...

Lotto & Delights P.O. Box 267 Southfield, MI 48037

DIRECTOR OF PLANT SERVICES

Responsible for overseeing Housekeeping, Maintenance and Laundry of 153-bed long-term care facility. Candidate must have management experience in these areas...

Thomas Johnsrud, Administrator Greenery Extended Care Center 34225 Grand River Farmington, MI 48335 (313) 477-7373

GREAT OPPORTUNITY

Due to our growth we have immediate openings for people who would like to distribute the Rochester/Rochester Hills Talk of the Town Book to residents of Rochester/Rochester Hills...

- RESIDENTIAL DISTRIBUTORS
TELEPHONE DISTRIBUTORS
Everyone is welcome to apply. However, hurry because territories will be allocated to those individuals accepted...

Q.C. AUDITORS

A Southeastern Oakland County area, drug-free, high-production, high-quality O.E.M. machine shop is looking for entry-level floor inspectors. Recent coursework and/or 1-3 years experience...

OPEN HOUSE

IMMEDIATE POSITIONS AVAILABLE INSIDE SALES Customer Service & Clerical Expanding Farmington Hills Corporation offers from \$7-\$15/hr.

Sat., Aug. 22, 9 am-Noon 28275 Orchard Lake Rd. (N. of I-696)

TOOL CRIB ATTENDANT

High production OEM machine shop in Southeastern Oakland County wants candidates for the above position to store, receive and distribute supplies and parts for production floor...

Human Resource Manager Tool Crib/EOE P.O. Box 298 Livonia, MI 48153-0298 A Drug Free, Equal Opportunity Employer

OfficeMax, Inc. RETAIL OPPORTUNITIES FULL OR PART TIME

Immediate Openings for the Following Positions: Cashiers, Service Center Associates, Receiving & Stocking Associates, Sales Associates

CMM PROGRAMMER

A southeast Oakland County, high production, quality and teamwork-oriented O.E.M. drug-free machine shop is looking for a candidate to fill the position of CMM Programmer.

Human Resource Manager CMM Programmer/OE P.O. Box 298 Livonia, MI 48153-0298 Equal Opportunity Employer

Establish a career with the nation's largest department store.

A position at JCPenney may just be the beginning of an exciting career. JCPenney Metro Detroit Mall Stores are now accepting applications for full and part-time people in the following departments:

- Cosmetic Beauty Advisors
Salon Stylists
Men's Clothing
Ladies' Apparel
Shoes
Jewelry
Furniture
Window Treatments



Apply in person at your nearest JCPenney Mall Store, Monday thru Friday 10 to 5. An equal opportunity employer. M.F.V.H. JCPenney

Hot Deals and Smart Buys

CELEBRATION

All '92's Must Go!

Shop Today for the Best Price on a '92!

<p>1992 BONNEVILLE SE Stock #920117 Air, 55/45, 4 speed automatic, split seat, power windows & locks, tilt, AM/FM cassette, cruise, rally gages, pinstripes and much more! LIST PRICE \$19,960 SALE PRICE \$16,926* Smart Buy \$268.75** per month GM OPT II less -967.60</p> 	<p>1992 FIREBIRD 2 DOOR Stock #920568 Air, automatic, sport appearance package, power windows, locks, deck release, cloth trim, 3.1 V6 and more. LIST PRICE \$14,949 SALE PRICE \$12,870* Smart Buy \$219.33** per month GM OPT II less -722.95</p> 	<p>1992 GRAND PRIX SE 2 DOOR Stock #920908 Air, cloth trim, 55/45 split seat, rear defroster, AM/FM cassette, full covers. LIST PRICE \$16,205 Sale Price \$13,599* Smart Buy \$202.82** per month GM OPT II Deduct -785</p> 	<p>NEW 1992 GRAND AM SE COUPE Stock #920615 Cloth trim, power locks, anti-lock brakes, mats, sport mirrors, 2.3 4 cylinder and much more. LIST PRICE \$12,374 SALE PRICE \$10,839* FTB Discount - \$400 Smart Buy \$158.38** per month GM OPT II less -594.98</p> 	<p>1992 SUNBIRD LE 2 DOOR Stock #920843 Air, power steering and brakes, automatic, AM/FM cassette, tinted glass, sport mirrors, cloth buckets, body moldings, full wheel covers and more. LIST PRICE \$11,833 SALE PRICE \$9995* FTB Discount - \$400 FTB Sale Price \$9495 Smart Buy \$146.82** per month</p> 
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2.9% APR OR UP TO... **\$2000 REBATE** ON SELECT MODELS

Come In and see why Bob Jeannotte Pontiac is Michigan's... **#1** Pontiac dealer for customer satisfaction for the second consecutive Model Year Masters Level 1.

OVER 300 Cars & Trucks In Stock & Available for Immediate Delivery

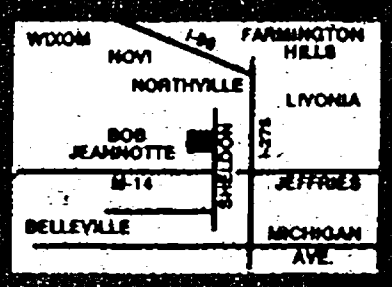
<p>1992 TRANS SPORT Stock #920877 Air, deep tint glass, rear defogger, AM/FM cassette, power locks, cruise, tilt, L group and more. List Price \$17,975 Sale Price \$15,676* Smart Buy \$254.40** per month GM OPT II less -872.25</p> 	<p>1992 YUKON + SUBURBAN In Stock for Immediate Delivery</p>	<p>1992 SAFARI PASSENGER VAN Stock #924275 Power locks, air, 4.3 V-6, 4 speed automatic, AM/FM cassette, rally wheels, cruise, tilt. LIST PRICE \$17,011 SALE PRICE \$14,995* Smart Buy \$226.92** per month GM OPT II Deduct -823.30</p> 	<p>NEW 1991 SONOMA PICKUP 2 to choose from Work Truck HD heater, 2L 4 cylinder, 4 speed, automatic, power steering, AM/FM radio, rear bumper, rally wheels. SAVE. List Price \$11,732 Sale Price \$8995* FTB Discount - \$400 GM OPT II - \$584.10</p> 	<p>1992 3/4 TON FULL SIZE SANTA FE CONVERSION VAN Stock #924242 Deep tinted glass, dual power mirrors, AM/FM cassette, power windows, power locks, front & rear air/heat, 5.7 V-6, 4 speed automatic, rally wheels, fiberglass running boards, much, much more. Smart Buy \$372.00** per month DEMO LIST \$25,287 SALE PRICE \$19,995** GM EMP OPT II Deduct \$12.55</p> 
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BOB JEANNOTTE PONTIAC-GMC TRUCK

14949 Sheldon Road (Just North of M-14, Jeffries Fwy.)
Hours: Mon. & Thurs. 9-9
Tues., Wed., Fri. 9-6

453-2500

GM Employees Option I - Option II Suppliers Welcome PEP PLAN HEADQUARTERS



HINES PARK LINCOLN-MERCURY

GREAT CARS, GREAT PRICES!

THE WAY IT SHOULD BE.

1992 GRAND MARQUIS GS
157A Pkg., port injected 4.6 V-8, automatic overdrive, front & rear mats, 6-way power driver's seat, illuminated entry, speed control, rear defrost, electronic AM/FM cassette, power lock group, luxury light group, body side accent, keyless entry, full size spare.
4 at this price
13 others at similar savings

LIST PRICE \$22,771
FACTORY REBATE..... -\$750
DISCOUNT -\$3276
\$18,745*
OWNER LOYALTY SAVE AN ADDITIONAL \$1000**



1992 SABLE
Power windows, power lock group, speed control, rear defrost, accent stripe, front floor mats, tilt steering, 3.0 V-6 fuel injected engine, 6-way power driver's seat, electronic AM/FM cassette, aluminum wheels, light group, air, tinted glass, power mirrors.
LIST PRICE \$18,927
FACTORY REBATE..... -\$750
DISCOUNT -\$2978
\$15,199*
2 at this price
9 others at similar savings



1992 TOPAZ GS 2 DOOR
354R Pkg., air comfort convenience group, rear defrost, luggage rack, air, AM/FM cassette, tinted glass, 7 spoke aluminum wheels, power steering, power brakes. (Rear spoiler in photo not available on 354 R package.)
LIST PRICE \$11,732
FACTORY REBATE..... -\$500
DISCOUNT -\$2233
\$8999*
7 at this price
2 others at similar savings



1992 TRACER 4 DOOR
573A Pkg., automatic, 1.9 liter fuel injection, power steering, power brakes, power mirrors, electronic AM/FM, rear defrost, deck lid release, driver's side seat tilt, tilt steering, tinted glass, air, variable speed wipers, speed control.
LIST PRICE \$12,988
FACTORY REBATE..... -\$1000
DISCOUNT -\$1595
\$10,393*
7 at this price



THIS CAT IS EVEN EASIER TO CATCH DURING COUGAR CLEARANCE TIME!

LIST PRICE \$18,849
DISCOUNT \$1,849
REBATE \$1,849
TOTAL DISCOUNT \$3,698
SALE PRICE \$15,151

THE '92 MERCURY COUGAR LS
12 at this price
21 others at similar savings

STANDARD FEATURES:
• Automatic overdrive transmission
• Power rack-and-pinion steering
• Tinted glass
• Air conditioner
• Power windows
• Dual power outside mirrors

PACKAGE 260A FEATURES:
• Tilt steering wheel/Speed control
• Electric rear window defroster
• AM/FM stereo cassette
• Six way power driver's seat
• Power lock group
• Cast aluminum wheels.



GEORGE KOLB'S HINES PARK LINCOLN-MERCURY

As Always Award Winning Service

40601 Ann Arbor Rd. Plymouth at the I-275 Interchange

425-2444 (Detroit Line)
453-2424 (Local Line)

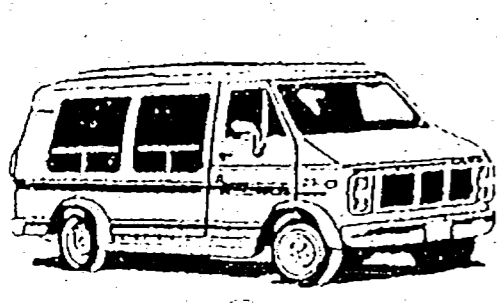
*Just add tax, license and title. Destination and delivery already included in price. Prices figured with rebates assigned to Hines Park.
**Lincoln-Mercury Owner Loyalty Program effective 7-1-92 to 6-30-92. Present Lincoln-Mercury and Mercury owners receive an eligible for \$1000 Owner Loyalty at the time of the purchase of a new '92 Lincoln-Mercury. Current owners (lessee of other new or used Lincoln-Mercury or Mercury products (any model year) are eligible provided they still retain their vehicle.

SPECTACULAR SUMMER SALE 3 DAYS ONLY! AUGUST 20, 21, 22

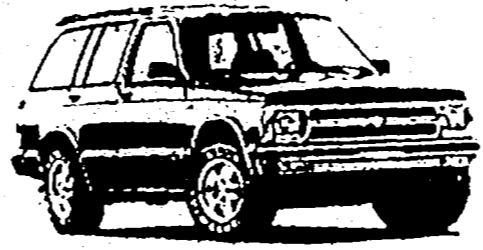


Thursday, August 20, 1992 O&E ***1F

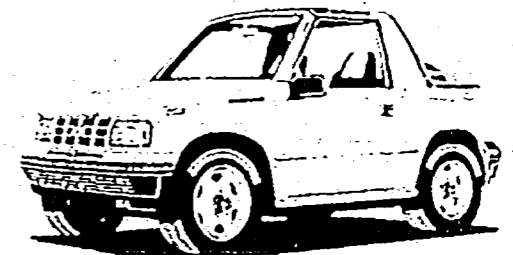
THURSDAY 9:00 AM - 9:00 PM **FRIDAY 9:00 AM - 6:00 PM** **SATURDAY 10:00 AM - 3:00 PM**



1992 APV
ST. XT9458
AS LOW AS...
\$15,744*
Auto, 6 cyl., deep tint glass, air, tilt wheel, aux. lights, 7 pass.

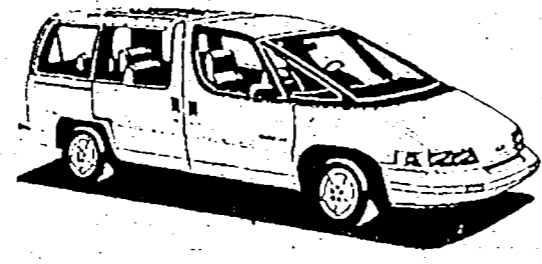


1992 S-10 BLAZER
ST. XT9183
AS LOW AS...
\$17,999*
Demo, 4WD, auto w/overdrive, Tahoe Pkg., fully loaded!

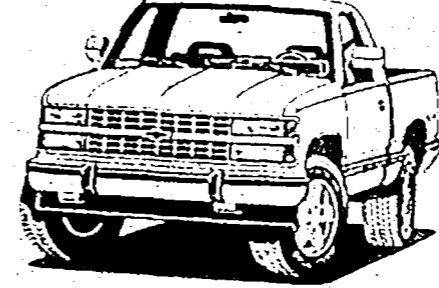


1992 TRACKER
ST. T9424
AS LOW AS...
\$9,725*

1992 CONVERSION VAN
ST. T9204
AS LOW AS...
\$15,997*



1992 S-10 PICK-UPS
ST. T9011
AS LOW AS...
\$7,999*



1992 BERETTA
ST. 447
Automatic, air, power locks, power wipers, floor mats & more
\$11,499*

1992 BERETTA GT
ST. 181
Automatic, air, cloth buckets, spoiler, 6 cyl., p. locks, tilt
\$13,381*

1992 LUMINA
ST. 517
6 cyl., automatic, AM-FM cassette, air, cruise, tilt & more.
\$12,919*

1992 PRIZM
ST. 601
Automatic, air, power locks, remote trunk release, power steering & power brakes
\$10,486*

1992 CAVALIER
ST. 489
Starting from...
\$8,997*

1992 CORVETTE CONVERTIBLE
ST. 606
Full power, LOADED.
\$37,815*

1992 ASTRO CONVERSION
ST. T9994
Full power, air, auto, tilt, high back seats-fold down bed, indirect lighting, oak trim, custom paint, & more.
\$18,999*

1991 STORM
ST. 8888
Air, AM-FM cassette & more.
\$9,497*

1992 Z28 CAMARO
ST. 692
V-6 auto w/overdrive, air, cassette, P.W., P.L., power seat, power hatch release, remote mirrors & much more.
\$16,889*

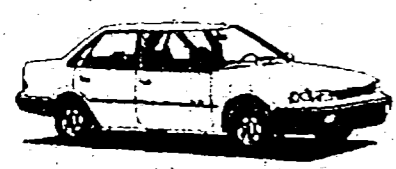
1992 CAPRICE
ST. 258D
Demo, auto, air, 8 cyl., AM-FM cassette, 55/45 seats, power seat & much more.
\$16,998*

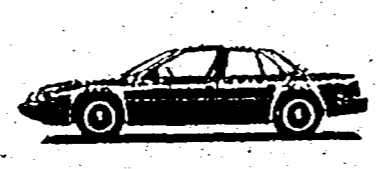
1992 METRO
ST. 582
Starting from...
\$6,738*

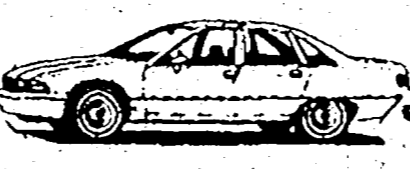
1992 ASTRO
ST. T9000
Demo, air, auto, full power, 4 passenger, two tone paint, CL trim & more.
\$17,857*

FELDMAN SPECIAL FELDMAN SPECIAL FELDMAN SPECIAL FELDMAN SPECIAL FELDMAN SPECIAL


0 DOWN \$500 DEALER REBATE**


\$9988
'92 PRIZM
4 Door


\$12,988
'91 LUMINA
4 Door


\$16,595
'92 CAPRICE
CLASSIC


\$14,988
'92 CAVALIER
CONVERTIBLE


\$10,600
'92 CAVALIER
4 door, power steering


\$13,988
'92 LUMINA
EURO
4 Door


SAVINGS
\$2607
'91 GRAN PRIZ
11,000 miles, & loaded
Now **\$11,588**

SAVINGS
\$4311
'91 LUMINA EURO
Loaded & sharp!
Now **\$9988**

SAVINGS
\$4500
'91 FORD FESTIVA
Auto, air, 9,000 miles
\$5988

SAVINGS
\$2127
'91 GEO STORM GSI
Air, auto, 26,000 miles
\$7988

SAVINGS
\$3755
'90 FIREBIRD
Extra loaded, super clean
\$7988

SAVINGS
\$3668
'89 CAMARO CONVERTIBLE
R/S, red, sharp
\$9988

*Just add tax, title, license, rebate, if applicable already deducted from selling price. First Timer Buyer's Discount (F.T.B.) applies only to GMAC financing and subject to their approval. Cash buyers must add \$400 to net purchase price. Excludes All Specialty Priced Promotions. You must be a GM Employee or a qualified family member to be eligible for Option 1 out of stock price. Employee or qualified family member further agrees to assign Option 1 discount to dealer in consideration of Option 1 pricing. K-Blazer, Suburban, Non-Conversion Astro Van are not eligible for Option 1 pricing out of stock. Payment based on approved credit on 36 month GMAC SMART LEASE. 45,000 mile limitation. Lessee is responsible for excessive wear and tear. 1st payment plus security deposit.
**Payment Disclosure: Payment Based on 4.3 Weeks Per Mo. 9.25% APR 60 Months Financing. Upon Bank's Approval. Payment Includes \$500 Dealer Rebate, Plus Taxes & Plates Fee
EXPIRES 8-24-92



1-800-354-7007
348-7000

42355 GRAND RIVER • NOVI
JUST EAST OF NOVI ROAD, NOVI

SHOWROOM HOURS:
Mon. & Thurs. 9 to 9
Tues., Wed., Fri., 9-6
Saturday 10 a.m.-3 p.m.



500 Help Wanted
SALES: Medically Supervised Health & Fitness facility...

500 Help Wanted
NOW HIRING DRIVERS
Earlton, Ont. 8787, P2308

500 Help Wanted
PLANT MECHANIC
Packaging Company in need of a self-motivated person...

500 Help Wanted
ROYAL OAK
2 Bedroom Townhouse with full basement.

500 Help Wanted
SEEKING CARING dedicated individual in the following position...

500 Help Wanted
TRUCK DRIVER
Full-time position delivering and handling building material...

502 Help Wanted
Dental-Medical
CHIROPRACTIC ASSISTANT
Busy office looking for a long term part-time employee...

502 Help Wanted
Dental-Medical
DENTAL HYGIENIST
For Plymouth office. Excellent compensation & benefits...

502 Help Wanted
Dental-Medical
EXPERIENCED
DENTAL ASSISTANT
Expanded duties. Excellent. Full time for busy Birmingham office...

500 Help Wanted
NOW HIRING
Seek help and experience for new staff opening in Farmington Hills...

500 Help Wanted
OFFICE FURNITURE INSTALLERS
Experienced with various panel systems. Call 946-7680

500 Help Wanted
PLYMOUTH COMPANY in need of individuals for operations office. Experience with order processing...

500 Help Wanted
SALAD PREP
Full time position. Includes salad prep/party/fun. Experience required...

500 Help Wanted
TEACHERS
Kindergarten & First Grade Teachers. Affectionate, with degree in education...

500 Help Wanted
TURNOVER
Maintenance person in present community in need of a steady hand...

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Unique career oriented individual who has a graduate degree...

502 Help Wanted
Dental-Medical
DENTAL HYGIENIST
Part time needed for a very busy Dearborn office. Excellent pay...

502 Help Wanted
Dental-Medical
FINANCIAL ADMINISTRATOR
Quality client office in Dearborn. Quality City area seeks full time person...

500 Help Wanted
MORTGAGE LOAN OFFICER
Seeking experienced FNMA loan originator. Full Manager. Call 353-2500

500 Help Wanted
PACKERS
Individuals needed to inspect and pack long assignments with overtime...

500 Help Wanted
SECURITY OFFICERS
Pinkerton, the largest security company in the world is looking for dependable and sharp individuals...

500 Help Wanted
TELEMARKETERS
Settle your sales products direct from manufacturer. Flexible hours...

500 Help Wanted
TELEMARKETING
Our client is seeking a customer service sales & supervisory experience. Ability to handle responsibility...

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Part time position in busy Farmington office. Insurance & Medicaid. Excellent benefits...

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Part time for newly remodeled Dearborn office. Computer knowledge helpful. Top pay for right person...

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MORTGAGE LOAN PROCESSOR
Immediate opening. Seeking experienced FHA/VA/Condo/Reverse Mortgage Loan Processor...

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Our client is seeking a customer service sales & supervisory experience. Ability to handle responsibility...

502 Help Wanted
Dental-Medical
DENTAL ASSISTANT
Part time position in busy Farmington office. Insurance & Medicaid. Excellent benefits...

502 Help Wanted
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DENTAL ASSISTANT
Part time for newly remodeled Dearborn office. Computer knowledge helpful. Top pay for right person...

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MORTGAGE LOAN PROCESSOR
Immediate opening. Seeking experienced FHA/VA/Condo/Reverse Mortgage Loan Processor...

500 Help Wanted
PACKERS
Individuals needed to inspect and pack long assignments with overtime...

500 Help Wanted
SECURITY OFFICERS
Pinkerton, the largest security company in the world is looking for dependable and sharp individuals...

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TELEMARKETERS
Settle your sales products direct from manufacturer. Flexible hours...

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STATE FAIR TICKET WINNERS
David Kellogg, Jr. Yolanda McDonald
938 Pearson 323 Shelbourne Dr.
Ferndale 48220 Rochester Hills 48309

591-2300, ext. 2153 CONGRATULATIONS!
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502 Help Wanted Dental-Medical

MEDICAL ASSISTANT Certified, full time, Southfield medical office. Full benefit package. Competitive salary. Equal Opportunity Employer. Send resume to: P.O. Box 81, Westland, MI 48090.

502 Help Wanted Dental-Medical

MEDICAL TRANSCRIPTIONIST 3 days per week in top dermatology office in Farmington Hills, must type and have excellent communication skills. Call 553-2900.

502 Help Wanted Dental-Medical

RECEPTIONIST Fast paced doctor's office has the need for an experienced, medical receptionist. Must be friendly, personable and be able to handle multiple phone calls. Call 553-2900.

504 Help Wanted Office-Clerical

ACCOUNTS RECEIVABLE ASSISTANT For Data Entry. Part time. Send resume to: P.O. Box 81, Westland, MI 48090.

504 Help Wanted Office-Clerical

Bank of Bloomfield Hills is seeking professional, detail oriented individuals for the following full time positions: Executive Secretary

504 Help Wanted Office-Clerical

DATA ENTRY CLERK Expanding Farmington Hills corporation has need for candidate with data entry skills. Call 553-2900.

504 Help Wanted Office-Clerical

INSURANCE AGENT looking for an energetic, person with property & casualty experience to assist agent in a Southfield area. Call 553-2900.

504 Help Wanted Office-Clerical

MARKETING OFFICE IN Lathrup Village seeks part time help for general office duties. Good math ability. Call 553-2900.

504 Help Wanted Office-Clerical

EVERGREEN Counseling Center has immediate openings for experienced receptionists with excellent communication skills. Call 553-2900.

MEDICAL PERSONNEL

Several excellent positions available for experienced medical personnel. We are a responsible, challenging & team oriented opportunity. Must have minimum 1 yr DHEWT infusion experience. Call 553-2900.

MEDICAL RECEPTIONIST

Full time receptionist for busy dental office. Must have excellent communication skills. Call 553-2900.

PHARM TECH

Pharmaceutical wholesaler located in western Wayne County has immediate opening. Applicants must type and have pharmacy experience. Call 553-2900.

CLERICAL

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BILLING CLERK PART-TIME

Print Ink Corporation, the largest American-owned printing ink manufacturer in the U.S. is in need of a Billing Clerk on a part-time basis at our corporate office in Redford (near Schoolcraft and Telegraph Roads).

ADIA Personnel Services

ADIA Personnel Services is a leading provider of temporary and permanent staffing solutions. We have a variety of positions available in various industries.

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504 Help Wanted Office-Clerical

RECEPTIONIST/TYPIST For fast paced progressive Troy based specialty advertising & incentive awards company...

Receptionist Use your phone skills and call us!

OFFICE TEAM is seeking an enthusiastic, sharp receptionist with 1+ years experience...

OFFICE TEAM

201 W. Big Beaver Rd #310 Troy, MI 48068 (313) 524-3110

RECEPTIONIST/SECRETARY

Full time experienced receptionist/secretary with excellent communication skills...

RECEPTIONIST

Farmington office has immediate opening requiring excellent telephone skills...

RECEPTIONIST/OPERATOR

Farmington Hills company is seeking applicant who possesses excellent interpersonal skills...

PERSONNEL SERV.

An Equal Opportunity Employer

RECEPTIONIST/TYPIST

To whom it concerns: The total information company is seeking a Receptionist-Typist

TECHPOINT, INC.

Attn: Patricia Winbust 13475 Farmington Rd Livonia, MI 48154

NO PHONE CALLS PLEASE

RECRUITING CLERK

McCabe Certified Home Health Agency seeks candidate with two years office experience...

SALES ASSISTANT-SECRETARY

Fast paced inside sales support position in Plymouth. Must know Microsoft Advance features...

SALES SECRETARY

Full time position in manufacturers office. Secretarial experience required...

SECRETARY

Professional services firm in downtown Birmingham seeks a bright experienced and very personable secretary...

SECRETARY/RECEPTIONIST

Full time position in office. Receptionist/secretary position. Duties include answering phones, typing, and general office support.

SECRETARY

Part time position in office. Duties include answering phones, typing, and general office support.

SECRETARY

Administrative assistant position. Dynamic outgoing personality needed. Must have excellent phone skills...

SECRETARY

Administrative assistant position. Needed in Bloomfield. Applicant must have excellent phone skills...

SECRETARY/BOOKKEEPER

Fast paced and busy office environment. Must be experienced 5 Miler. Telephone American Van, 255-6226

SECRETARY

CPA/Lawyer W. Bloomfield 3 Days per week. WordPerfect required. Resumes to P.O. Box 250887, W. Bloomfield, MI, 48323

504 Help Wanted Office-Clerical

FAST PACED general contracting firm offering competitive salary & benefit package. Full time professional secretary with good organizational skills...

SECRETARY

Currently our organization has available immediate opening for Secretary. Job responsibilities will include scheduling department activities, maintaining & ordering office supplies...

SECRETARY

Currently our organization has available immediate opening for Secretary. Job responsibilities will include scheduling department activities...

AMERICAN YAZAKI CORPORATION

6700 Haggerty Road Canton, MI 48187 No Phone Calls Please

SECRETARY

International marketing/public relations group seeks person with excellent clerical/organizational skills...

SECRETARY

Immediate opening for your Word Perfect and Lotus experience with IBM compatible hardware...

SECRETARY

Word processing and administrative support. Excellent skills, Gregg shorthand, dictation, WordPerfect, light bookkeeping.

SECRETARY

Must be proficient in Microsoft Word Knowledge of Lotus 1-2-3 & Symphony plus long term experience in Canton. Call for appointment.

ARBOR TEMPS

Needed for property management firm. Heavy phones, typing 55wpm. WordPerfect 5.1 receptionist/secretary. Call for appointment.

SECRETARY

Office in Southfield has opening for an experienced Sales Department Secretary. Must have excellent typing skills...

SECRETARY

Part time position in office. Duties include answering phones, typing, and general office support.

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504 Help Wanted Office-Clerical

Southfield property management office looking for a secretary with excellent communication and organizational skills...

SECRETARY/SUPPORT STAFF

Non-smoking CPA office seeks experienced secretary for full time position. Excellent telephone skills...

PERSONNEL MANAGER

Bloomfield Hills, MI 48304-3975

TRANSCRIPTIONISTS

Must possess good written & verbal communication skills & excellent typing skills. Typing speed 40 wpm. Computer knowledge is helpful.

WORD PROCESSING

SECRETARY/RECEPTIONIST/SECRETARY sub-contracting experienced professional looking for experienced professionals for 500+ companies located in Farmington and Southfield areas.

SECRETARY

Immediate opening for your Word Perfect and Lotus experience with IBM compatible hardware...

SECRETARY

Word processing and administrative support. Excellent skills, Gregg shorthand, dictation, WordPerfect, light bookkeeping.

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505 Help Wanted Food-Beverage

CASHER/HOST & WAIT STAFF needed for nights. Apply in person or call Serco, 29221 Northwestern Frisco, Plaza, 12 Mile & Northwestern Hwy.

COFFEE EXCHANGE

RESTAURANT MANAGEMENT We are looking for an experienced restaurant manager for our downtown Birmingham cafe.

PROFESSIONAL EXPERIENCED

COOKS & WAIT STAFF WANTED Apply in person at Farmington Rams Horn 32455 Grand River N. O.R.

COOK

Apply in person at Chatters, 1950 W. Big Beaver Rd. Westland

COOKS & BUS PERSONS

Part time position at the Canton Suburban Center after 3:30pm. 483-5660 ext 5 or 6

COOKS

High quality paced dinner house seeks Dinner cooks. We use only fresh ingredients in our recipes...

COOKS

Full & part time. Apply in person at the Box Bar & Grill, 7777 W. Ann Arbor Trail, Plymouth

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505 Help Wanted Food-Beverage

FOOD & BEVERAGE DIRECTOR The Radisson Plaza Hotel at Town Center has an immediate opening for a food & beverage professional...

FOOD SERVERS

Experience Required - Apply in Person Mon-Fri 2-4pm CHI-CHI'S 9330 Schoofcroft Road

RESTAURANT & LOUNGE MANAGER

We are currently looking to fill the position of Restaurant & Lounge Manager. The ideal candidate will possess a strong food & beverage background...

RESTAURANT

Full time manager & chef seeks manager for local unit to \$35,000 + bonus. Excellent benefits. Career opportunity 2-5 yrs. management experience. Call 475-7210 Steven J. Greene Personnel

BANQUET SET-UP

Now hiring for Banquet Set-Up Applicants must be dependable & willing to work flexible hours. Apply at: Lurel Manor Banquet and Conference Center, 39000 Schoofcroft Rd., Livonia, MI 48150 462-0770

SERVERS - DRIVERS

great skills available for smiling experienced servers. Driving job good for retiree, college students or parents of set of children. Apply at: Rod, Stock & Barrel, Drake Rd. & Grand River (Mumwood Square Center) Farmington Hills

MOOSE PRESERVE

Now hiring! BUSING/DISHWASHING DOOR HOSTS/DOOR HOSTESSES

WABECK COUNTRY CLUB

Bloomfield Hills, MI Waitstaff/Bus Staff & exterior positions available. Apply in person 4000 Woodward Ave. Bloomfield Hills 48304

NOW HIRING WAITSTAFF

Experienced reliable AB shift money True Restaurant Farmington Hills Contact Tom Javala 855-4856

WAITERS/WAITRESSES

Full & part time. Excellent working conditions. Late service experience required. Orchard Lake Country Club 682-0100

WAIT STAFF & BUS PERSONS

Apply in person 3608 N. Woodward Royal Oak

WAIT STAFF

Experienced wait staff for Banquet & Reception. Apply in person 2629 Evergreen Southfield

WAIT STAFF

Full & part time. Apply at Rockledge 2657 Orchard Lake Rd. Rockledge Harbor 683-7171

WAIT STAFF & LINE COOKS

Must be experienced at shifts. Apply at 105 S. Main Royal Oak

WAIT STAFF POSITIONS

Available now at the Original Pancake House. Good benefits, including Blue Cross & excellent tips. Flexible hours, 2-5 day week available. Apply in person between 12-4pm at 1925 W. 30 Mile, Southfield E. of Evergreen

WAIT STAFF

Shenandoah Country Club in W. Bloomfield now hiring Banquet Wait Staff. Must be able to read and needs \$5.00 per hour. Please call 683-6363

WAIT STAFF

Experienced only Days & nights. Full or part time. Gen Theatre. Call for appointment 961-5473

WAITED PROFESSIONALS

Now hiring for 4 day shift wait staff. No experience necessary. Good tips good working conditions. Apply within 30655 Middlebelt 102 S. W. 8 Mile 471-4770

RESTAURANT

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506 Help Wanted Sales

CAREER SHOULD BEBY DESIGN - NOT BY DEFAULT That's why Real Estate One offers career choices for the self-directed, ambitious individual and then supports those choices through intensive training, staff assistance, high quality education programs, and innovative marketing tools.

REAL ESTATE ONE, INC.

A FREE REAL ESTATE CAREER SEMINAR Thursday, Aug. 27, 1992 7:00 p.m. - 9:00 p.m. 19241 Newburgh Livonia, Michigan

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NEW 1992 MUSTANG LX
 Power steering, power brakes, tinted glass, automatic, styled road wheels, air bag, speed control, power equipment group, console, rear spoiler, light group, interval wipers, body side moldings. Stk. #4672.
WAS \$12,126
IS \$8815*

\$500 REBATE
NEW 1992 TEMPO GL 4 DOOR SEDAN
 Power steering, power brakes, tinted glass, automatic, air, floor mats, air bag, power lock groups, rear window defroster, light group, poly cast wheels, console, body side moldings, luggage rack, dual electric mirrors. Stock #544.
WAS \$13,316
IS \$9793*

\$1500 REBATE
NEW 1992 THUNDERBIRD
 Power steering, power brakes, tinted glass, automatic, air, power door locks, power windows, stereo cassette, rear window defroster, cast aluminum wheels, 6-way power drivers seat, luxury group, speed control, tilt wheel, dual electric mirrors. Stock #4320.
WAS \$18,563
IS \$13,614*

\$1000 REBATE
NEW 1992 TAURUS GL 4 DOOR SEDAN
 Power steering and brakes, tinted glass, automatic, air, AM/FM stereo cassette, rear defroster, speed control, aluminum wheels, light group, 6-way power drivers seat, power locks and windows, child safety locks, air bag, tilt steering, interval wipers. Stock #2783.
WAS \$18,732
IS \$14,166*

\$1000 REBATE
NEW 1992 MUSTANG GT 2 DOOR HATCHBACK
 Power steering and brakes, tinted glass, air, 5.0 liter, power equipment group, speed control, AM/FM stereo cassette, sunroof, rear window defroster, graphic equalizer, air bag, aluminum wheels, power door locks, light group, fog lamps, console, spoiler. Stock #4238.
WAS \$18,414
IS \$14,521*

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NEW 1992 FESTIVA GL 2 DOOR HATCHBACK
\$1000 REBATE

 Power brakes, body side molding, aluminum wheels, courtesy lights, AM/FM stereo, rear window defroster, console, gages, reclining bucket seats, cargo cover, rear window wiper/washer, monochromatic paint. Stock #2881.
WAS \$8150
IS \$6570*

NEW 1992 TEMPO GL 2 DOOR SEDAN
\$500 REBATE

 Power steering, power brakes, tinted glass, automatic, air, power door locks, AM/FM stereo with cassette, floor mats, rear window defroster, polycast wheels, tilt steering, light group, console, illumination, interval-wipers. Stock #4619.
WAS \$11,737
IS \$8446*

NEW 1993 ESCORT GT
\$500 REBATE

 Power disc brakes, tinted glass, AM/FM stereo/cassette, power steering, sport handling package, aluminum wheels, console, rear spoiler, light group, premium sound, speed control, tilt, tachometer, air, defroster, fog lamps, reclining seats, inore. Stk. #4247.
WAS \$13,682
IS \$11,441*

NEW 1992 TAURUS L 4 DOOR SEDAN
\$1000 REBATE

 Power steering, power brakes, tinted glass, automatic, air, rear window defroster, child safety locks, air bag, body side moldings, AM/FM stereo, tilt, instrumentation, courtesy lights, exterior accent group, dual electric mirrors. Stock #4469.
WAS \$16,481
IS \$12,570*

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\$1000 REBATE
NEW 1992 TAURUS LX 4 DOOR SEDAN

 Power steering, power brakes, tinted glass, automatic, air, body side molding, power door locks, power windows, power antenna, high level audio system with cassette, keyless entry, rear window defroster, speed control, floor mats, leather wrap steering wheel, child safety locks, air bag, tilt wheel, aluminum wheels, astro head lamps. Stock #4090.
WAS \$19,551
IS \$15,103*

\$500 REBATE
NEW 1992 CROWN VICTORIA LX 4 DOOR SEDAN

 Power steering, power brakes, speed sensitive, power windows, power 4 wheel disc brakes, power door locks, power antenna, aluminum wheels, automatic with overdrive, speed control, AM/FM stereo cassette, floor mats, rear window defroster, tinted glass, air, air bag, child safety locks, tilt, seat back recliners. Stk. #2620.
WAS \$23,109
IS \$18,330*

Metro Detroit's No. 1 Explorer Dealer!
NEW 1992 EXPLORER XLT 4X4 4 DOOR

 Power steering, brakes, windows and locks, tinted glass, rear anti-lock brakes, privacy glass, speed control, tilt steering, automatic overdrive transmission, towing package, sunroof, leather seats, AM/FM stereo with cassette, air, aluminum wheels, electronic shift, rear window defroster, remote mirrors. Stock #4005T.
WAS \$25,141
IS \$21,447*

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All '93 FORD ESCORT LX MODELS

 '93 ESCORT WAGON LX
 '93 ESCORT 3 DOOR LX
 '93 ESCORT 4 DOOR LX
Save up to \$1600
 All include air conditioning, light groups, power steering, dual electric remote control mirrors, rear window defroster, AM/FM stereo with clock & more!

\$750 REBATE
NEW 1992 RANGER 4X2

 Power steering, power brakes, tinted glass, rear step bumper, spoiler, rear anti-lock brakes, fold-away mirrors, courtesy lights, instrumentation, interval wipers, clearcoat paint. Stk. #2633T.
WAS \$9668
IS \$7828*

\$1000 REBATE
NEW 1992 F-150 SPECIAL PICK-UP

 Power steering, power brakes, tinted glass, rear anti-lock brakes, custom trim, AM/FM stereo, steel wheel, courtesy lights, vent windows, cargo box lock, instrumentation, interval wipers, roof plates. Stk. #3281T.
WAS \$11,963
IS \$8965*

\$1000 REBATE
NEW 1992 F-150 4X2 SUPER CAB PICK-UP

 Power steering, power brakes, tinted glass, rear anti-lock brakes, limited slip axle, electric 4 speed automatic transmission, sliding rear window, air, rear step bumper, style steel wheels, AM/FM stereo, courtesy lights, vent windows, interval wipers, cargo box lock, 155" long wheel base, scuff plates, instrumentation. Stk. #4230T.
WAS \$16,293
IS \$12,814*

*Plus tax, title, license and destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Sale ends 8/31/92.

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BUILDING SCENE

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THURSDAY, AUGUST 20, 1992

BUILDING SCENE'S NAMES & PLACES

New president at Giffels

Richard A. Bither of West Bloomfield was elected president of Giffels Associates, Southfield, succeeding Takayuki Maeda, who retired as president and director after 38 years with the firm.

Bither joined Giffels in 1973 as a mechanical engineer and most recently served as executive vice president and corporate secretary. He is a past president of the Detroit Chapter of the American Society of Heating, Refrigeration and Air Conditioning Engineers, and a member of the Engineering Society of Detroit, National Society of Professional Engineers, National Fire Protection Association, Society for Marketing Professional Services, Economic Club of Detroit, Detroit Society of Clubs and the Society of American Military Engineers.

The Giffels board also elected group vice president Loren L. Klevring corporate secretary. Senior vice president David P. Bourgeois was named to the board.

Giffels is the state's largest architectural/engineering firm.

Sick building seminar

James L. Newman, vice president of the Southfield-based Thermal-Netics and an indoor air quality authority, will discuss contaminants and their sources, owning and operating costs, design considerations and legal ramifications for contractors, designers and facility owners and managers.

His speech will be part of a seminar and exhibit called "Sick Buildings — Whose Fault," sponsored by the Metro Detroit Air Conditioning Contractors of America from 9:30 a.m. to 3 p.m. Tuesday, Sept. 8, at the Michigan State University Management Center in Troy.

Tuition is \$25. For more information, contact the Metro Detroit ACCA at 566-9210.

Stein to Neumann/Smith

Shari Stein will be responsible for overseeing space planning and interior design, and marketing to the health care industry in her position at Kenneth Neumann/Joel Smith, a Southfield architecture/interior design firm.

She had been manager of interior design for William Beaumont Hospital.

Building owner kudos

Three of the four buildings honored by the Building Owners and Managers Association of Metropolitan Detroit are within the Observer & Eccentric circulation area. BOMA, associated with the Greater Detroit Chamber of Commerce, sponsors an "In Pursuit of Excellence" office building of the year awards competition.

- Brookfield Office Park, 31500 Northwestern, Farmington Hills, was honored as top suburban office park.

- Timberland Office Building (Building III), 5445 Corporate Drive, Troy, was honored as corporate headquarters facility.

- City Center, 26999 Central Park Blvd., Southfield, was the standout in the 100,000- to 500,000-square-foot quality.

General partner for all three buildings is Etkin Equities; Equities Management Inc. manages all three properties.

- The Fisher Building, 3011 W. Grand Blvd., Detroit, was honored as the historical building. It is owned and managed by Trizec Properties Inc.

Coming up aces

Golfers have until Saturday to qualify for the Ronald McDonald Children's Charities/Cecil Fielder Hole-in-One Shootout that could win them \$1 million, a \$200,000 Pulte house or a Capri convertible. The competition is being held at Country Club Village on Haggerty, 1/8 mile south of Six Mile in Northville.

A \$5 daily entry fee buys three shots at the 110-yard qualifying holes. Additional balls can be bought for \$1 each. The five participants closest to the pin will advance to the finals.

The finals will be on Sunday. The top prize is \$1 million to the first golfer to hit a hole-in-one. Men will be shooting from 175-yard holes; women from 160 yards. If no one hits a hole-in-one, the closest finalist will win the Capri.

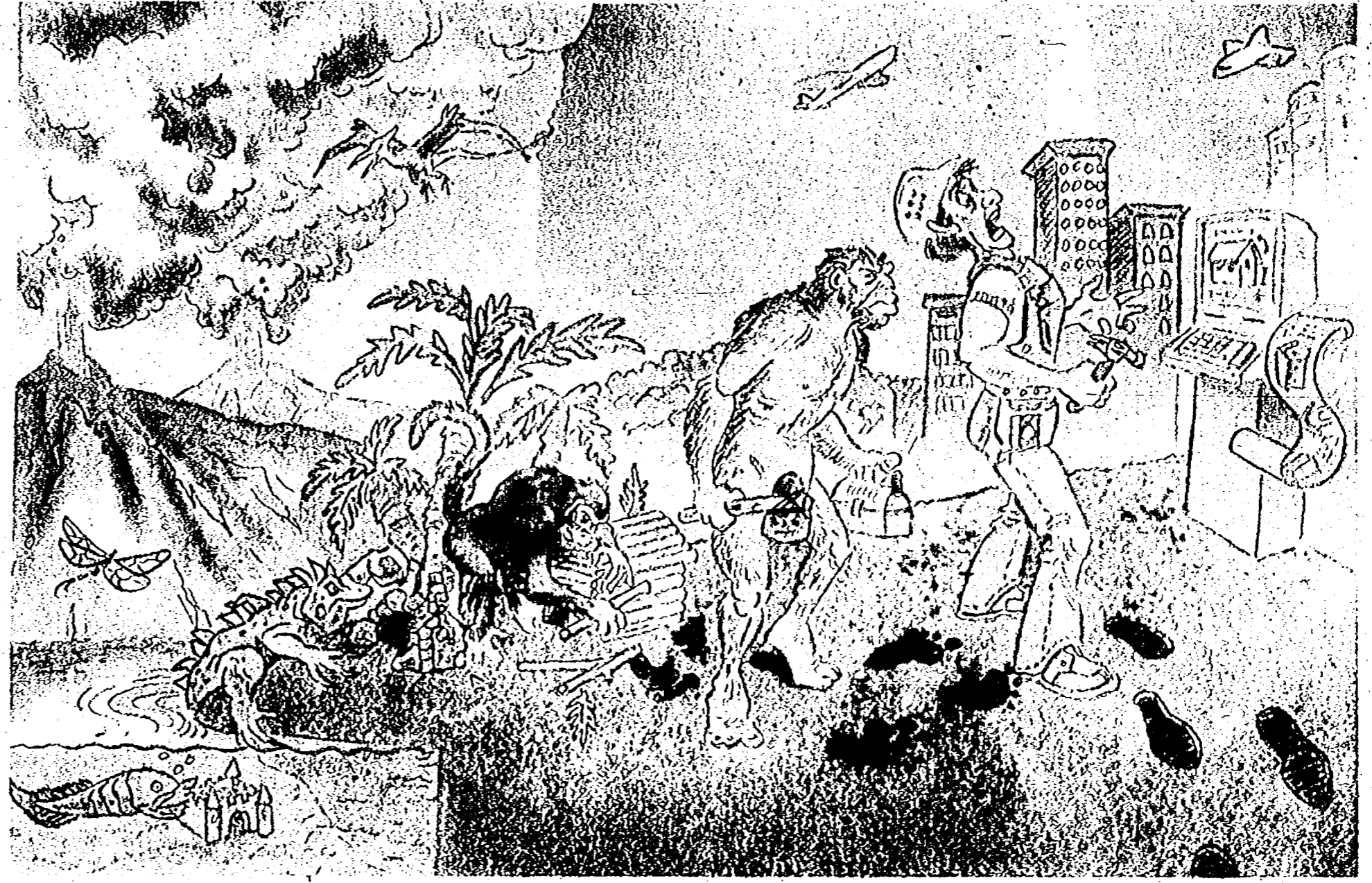
A bonus round will then be held for finalists who will have a chance to win a house. It will be awarded to the first to hit a hole-in-one in the bonus round. The winner can choose a house for immediate occupancy or build one. Possible home locations are: Keatington Cedars and Rolling Meadows in Lake Orion, North Fairview Farms in Rochester Hills, Country Club Village in Northville, Fox Run, Sunflower Village and Carrington Village in Canton, Carrington Farms in Monroe, Wellington Woods in West Bloomfield.

Standard Fed on top

Standard Federal Bank continues its leadership in home mortgage lending in Wayne, Oakland, Macomb and Washtenaw counties, outperforming the next three largest lenders combined.

According to Lawyer's Title Insurance Co., the bank recorded 2,972 single-family residential mortgages of \$250,000 and less, totaling more than \$198 million during May.

Standard Fed commanded 19.1 percent of the market; Comerica, 6.8 percent; Michigan National, 6.68 percent; and NBD Bank, 6.42 percent.



Builders play catch-up with technology

■ Innovations in the building industry face an uphill chance of acceptance thanks to a number of factors: the number of small players, a conservative attitude among builders and a cyclical industry.

BY GERALD FRAWLEY
STAFF WRITER

Builders stand by things that work. In Michigan, that means stick-built houses with few technological modifications from the houses of 50 years ago.

Michigan builders are not alone. According to a study by the National Association of Home Builders research center, builders in general are slow to embrace new technologies and materials that show promise of making homes more cost effective and easier to build.

Burton Goldberg, project manager for the Advanced Housing Technology Program, a joint effort between the National Association of Home Builders Research Center and the U.S. Department of Energy, said there are several obstacles to innovation within the building industry.

Goldberg stressed slowness should not be equated with a stagnant industry. "The home of today is not the home of 50 years ago."

Evolution, not revolution

Instead, home building has evolved in incremental steps.

"Homes of today have drywall, not plaster, better insulation — things that are better than what they had back then."

"What hasn't occurred are the major systems changes — those things haven't reached the market," he said.

"Our concern (and the reason for the study) is we're slow to adopt the major changes. We want to speed up the adoption."

While expensive at the onset, new technologies do improve the quality of houses and the efficiency of the building process, he said.

Goldberg said it takes 15 to 20 years before the industry adopts innovations. The reasons are many, and the culpability rests both within and outside the industry.

Don Pratt, president of Wake-Pratt Inc. in Troy, is the builder of the area's first smart house, which incorporates a high-tech, innovative wiring network that automatically activates appliances, utilities and security systems.

"We are just at the tip of the iceberg with this," he said.

Builders are naturally conservative and work from the premise that if it's not broken, don't fix it, he said.

Part of this conservative philosophy stems from what builders are selling. "Our commodity — it's not like building a \$10,000 to \$15,000 car — we can't take too many gambles."

A builder with a house that doesn't sell, a builder — especially small builders who make up the vast majority of the industry — is in a lot of trouble.

Although Pratt said he doesn't think buyers are unwilling to try new technology, he admits that people must first be exposed to it and educated in its use before they will embrace it.

"Moving from plaster to drywall was a big step for us, but now almost all homes are built with (drywall)."

Costly R&D

Goldberg of the NAHB research center said the blame doesn't rest only with

builders and the buying public.

"One of the biggest reasons is (building) is such a cyclical industry."

Innovation can be costly and time consuming, and most builders can't afford long-term research and development, he said. Some years, a builder does very well, but others, he's lucky to stay afloat.

The opportunity for long-term product testing, research and development just isn't there when planning for the future is impossible.

This, in turn, leads to a fragmented industry with many small players (with limited resources).

"It's not like the auto industry where there are only a handful of (original equipment manufacturers)."

Today, the builder acts as a project manager and hires subcontractors to do the actual work. This leads away from innovation, he explained.

One thing that drives innovation is the expectation it will lead to greater success — even a monopoly of sorts — in a given area, he said.

If a builder invests in an innovative material or way of doing business, and at considerable cost to himself, he must train subcontractors who can turn around and provide the service to another builder who has not incurred the training cost.

Michael C. Meldrum, president of the Rochester-based Michael C. Meldrum Architect and Associates Inc. and an independent agent for Deck House, said another obstacle to adopting innovative technologies is an inability on the part of manufacturers to reach builders and the regulations governing the building industry.

Deck House designs and sells high-end, upscale "kit homes," houses that are manufactured in components and

shipped to job sites where they are assembled.

The very nature of the kit house, he said, allows new technology to be worked into designs more quickly than in conventional houses.

Few commonalities

Builders come from a variety of diverse backgrounds and approach the building process differently, he said. "In most cases, they want to do what they did in the past."

As a representative for a national kit home manufacturer, Meldrum said he has visited many areas of the country and Michigan is one of the most conservative when it comes to adopting new technology and ways of doing business.

Even when new technology is available, the builders in the field aren't always the best qualified to evaluate them. Is a manufactured wood I-beam, for instance, better than a typical floor joist?

Someone like Deck House has an advantage (when it comes to introducing new technology) because "it can bring in engineers and architects to evaluate them."

Because of the fragmentation of the building industry, "it's difficult for manufacturers to reach the builders," he said. The same applies to educating local building officials and communities on new technology.

Each community — not just state — has different codes governing building. Although many of these building regulations are based on uniform codes, they can still vary subtly from community to community. And, he added, enforcement can vary from community to community.

Downpayment biggest hurdle to home ownership

A weak general economy, lower mortgage rates and a slimmer, more efficient housing industry all have combined to ease the average American's house-buying burden.

Those who bought houses in 1991 paid less per month, on average, than their counterparts in 1990, while monthly incomes rose. The result was a smaller share of income required for homebuying.

The building industry's greater emphasis on affordable houses kept the average price of conventionally financed new houses within 1 percent of the year before.

These are some of the findings of U.S. Housing Markets in its annual survey of the costs of housing in America. U.S. Housing Markets is a research publication of Lomas Mortgage USA, a Dallas financial firm.

"When figures come in for 1992, we will see a continuation of these trends," said Michael E. Patrick, president of Lomas Mortgage USA. "U.S. housing

has indeed become more affordable — for those who can clear the downpayment hurdle. The initial outlay in the homebuying process continues to rise, even as monthly payments become easier."

U.S. Housing Markets reported that the average buyer in the Detroit-Ann Arbor area in 1991 (including both new houses and resales) needed 23 percent of income to meet the monthly payments. That was down a single percentage point from 1989.

The buyer's initial outlay, including customary closing costs, was up \$120, from \$25,700 in 1990 to \$25,820 in 1991. This coincided with the average house price that was up slightly in 1991 when the average price was \$118,500. In 1990, it was \$116,700.

Despite the bump in price of houses, the average monthly payment in the Detroit-Ann Arbor market was reduced in 1991 to \$1,089, down from \$1,120 in 1990. Monthly income rose to \$4,650 in 1991 from \$4,580 in 1990.

Figures were based on a 20-percent-down, 30-year fixed rate conventional mortgage.

Nationally, prospective buyers discovered that entry to the new home market, in 1991, relative to 1990, was much easier. The average up-front money requirements were less, and the monthly payment load was a bit lower than the year before.

Financial requirements for the average new home purchaser loosened a little more than for resale shoppers so that the economic gap between new and existing home deals narrowed slightly in 1991.

The report said the slide in new house sales since the mid-1980s, overlaid with last year's general economic weakness, put considerable downward pressure on builder profit margins and prices. The average new home financed with a conventional mortgage sold for \$155,200 last year, compared to \$154,100 the year before. That represented a rise of less than 1 percent.

The U.S. homebuyer's initial out-of-pocket expenditure on the average new house deal actually declined by a few dollars in 1991. For a 20-percent-down purchase of the average new home, the initial outlay (including most customary closing fees) dipped to \$33,710 — down from \$160 the year before.

The required downpayment amount rose slightly, as the average new home sales price increased. But a reduction in average lender fees (excluding appraisal charges and options such as credit life insurance) more than made up the difference.

Because of a decline in the fixed rate mortgage contract interest rate, the average monthly payment on a new house purchased in 1991 went down by \$50 from the comparable figure the year before. A new homebuyer making the average deal in 1991 saw a monthly mortgage payment of \$1,240 compared to \$1,290 for a similar new homebuyer in 1990.

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House designed for active family

Naturally illuminated by skylights in three living areas, the Crystal is a bright ranch-style house, designed for active family living.

A wide, arched multi-paned window with a planter shelf adds street appeal to the exterior and elegance to the spacious vaulted living room. The fireplace can be enjoyed from both the living room and the dining room.

The sun porch, to the right of the family room, is the brightest of these spaces. It has five skylights and could be either screened or glassed. Potted plants can't help but thrive here.

A spacious kitchen is at the heart of the home. Two more skylights bathe the area in natural light while its open design provides easy access from all directions.

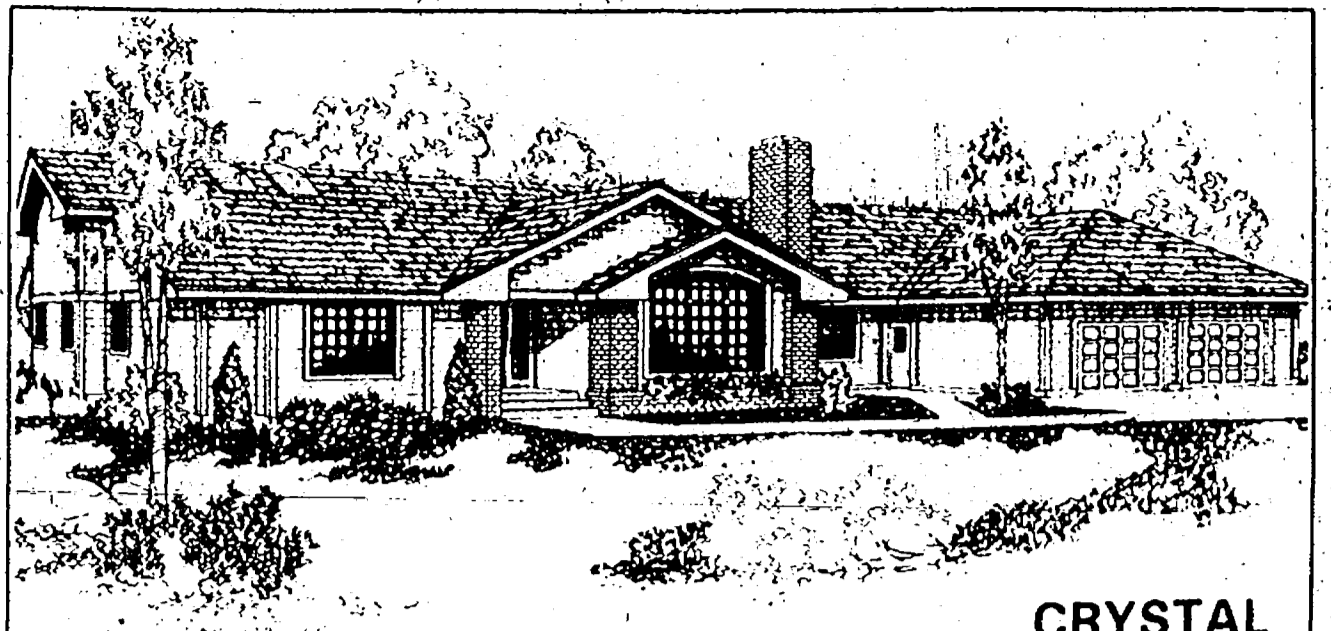
Plenty of cabinets and counters line the room on three sides. If desired, a built-in desk could be included in the plan, either next to the sunny nook or back by the freezer. The kitchen sink faces across the family room to a view of the deck and the outdoors beyond. Face framing on one wall of shelves in the large walk-in pantry allows direct access from the kitchen.

Basement stairs, a small bathroom, and a utility room with a counter and fold-down ironing board are to the right. The utility room also can be entered from the two-car garage, which has windows and space for a small shop.

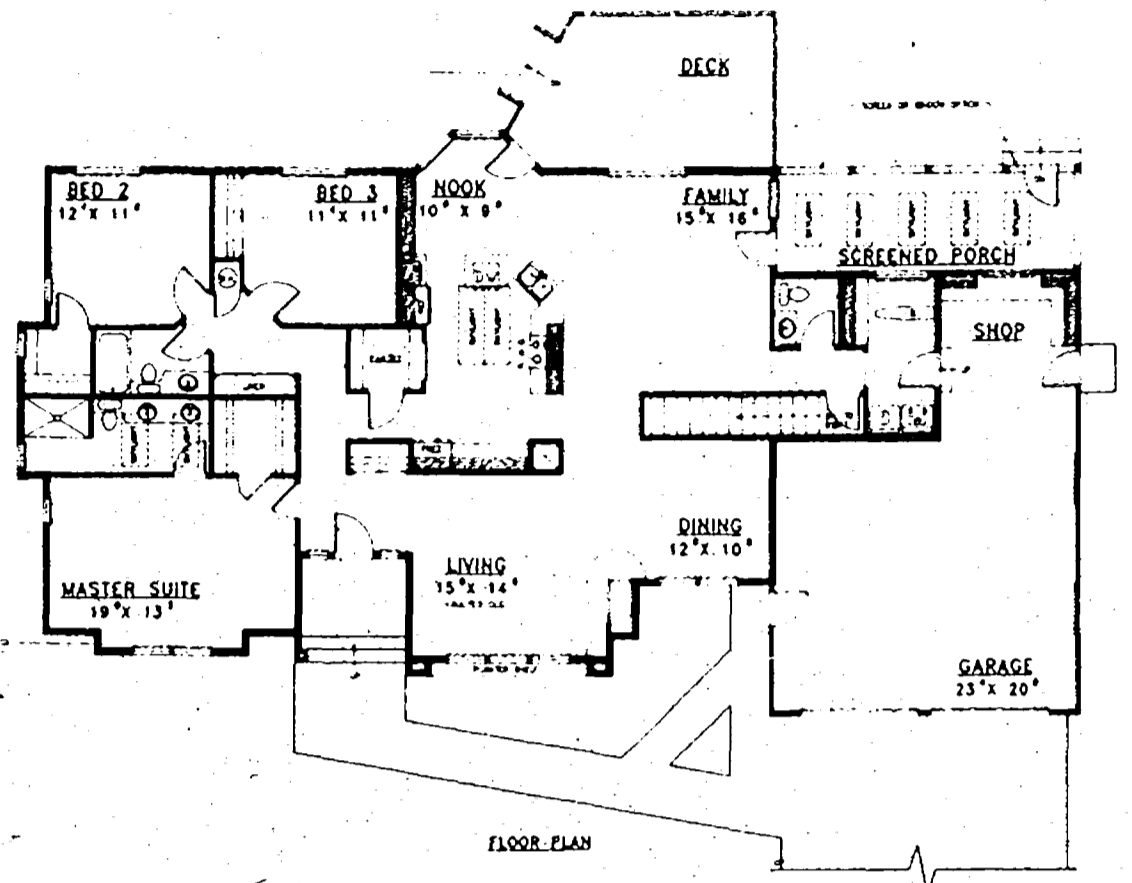
Bathrooms are clustered together on the left. The master bathroom and walk-in closet serve as sound buffers between adults' and children's bedrooms. Luxury features in the master bath include skylights, an oversized shower and twin basins.

The other two bedrooms share a bathroom. One of the bedrooms has a walk-in closet. This situation is sure to stir up sibling rivalry, especially if there are only two children.

For a study plan of the Crystal (332-090), send \$7.50 to Landmark Designs, P.O. Box 2307, Eugene, Ore. 97402, specifying plan name and number.



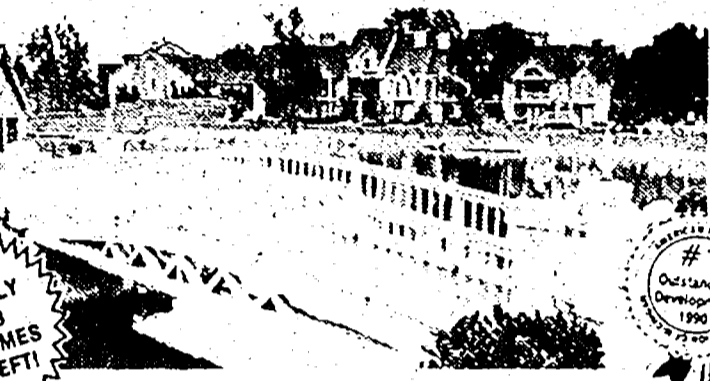
CRYSTAL



OVERALL DIMENSIONS: 80'-0" X 45'-0"
LIVING: 2187 square feet
GARAGE: 657 square feet
CRYSTAL (332-090)
By Landmark Designs, Inc.

On The Water...
BLUE HERON POINTE

Beachfront Cluster Homes in Northville Township



ONLY 3 HOMES LEFT!

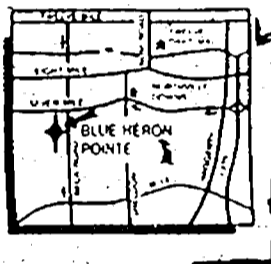
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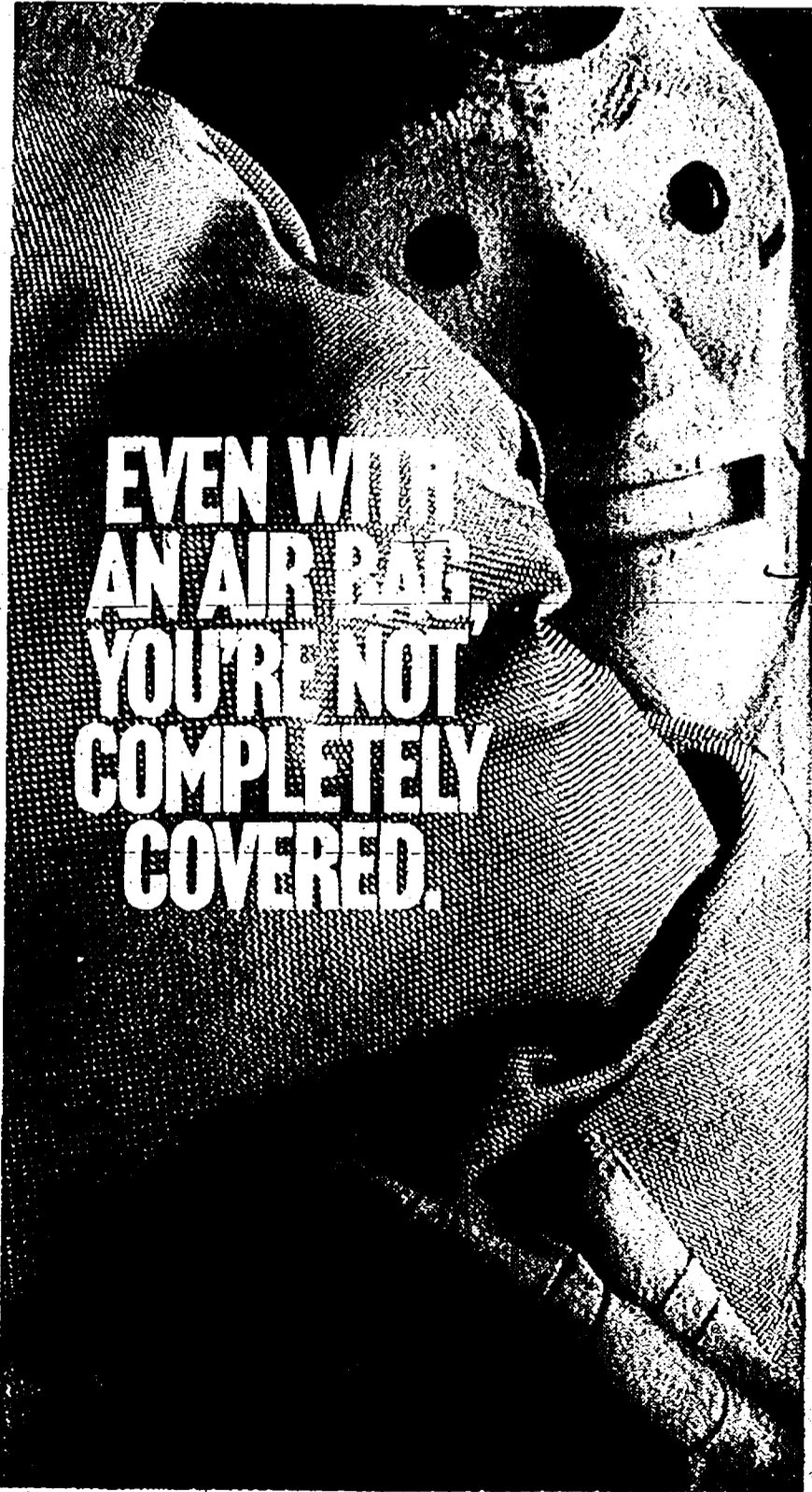
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On-screen architect to debut

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An innovative computer program created by Jack Simpson Jr. does just that and will soon be on the market.

Unlike most other computer-aided design systems where basic components are lines and circles, Simpson's "Chief Architect" program uses a myriad of structural building blocks to design a floor plan.

His company, Advanced Relational Technology Inc., is based in the San Francisco area and employs just three people.

But with Chief Architect about to make its commercial debut, Simpson anticipates his company will have up to 40 employees by this time next year.

Chief Architect is relatively simple to operate and much less expensive than other computer-aided design systems, Simpson said.

"I think this will change the whole way residential architecture is done," he said. "It's really quite automatic. For exam-

ple, it can produce all the dimensioning needed for a plan, or all the required electrical outlets for a room at the touch of one button."

Very few residential homes are designed by a professional architect, Simpson says, because of the high costs. Chief Architect will allow a layman to "draw" expert designs. An architect may still be contracted as a consultant at a much lower cost, he added.

Chief Architect has a library of many plans. Display options allow the computer operator, or "architect," to manipulate dimensions of floors, walls, doors and windows.

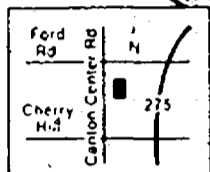
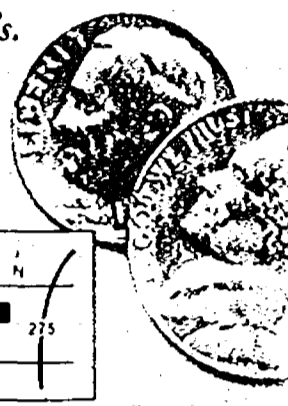
There are also hundreds of styles for bathtubs, sinks, closet doors, appliances and cabinets. One key stroke will add finishing touches, such as changing a range to a dishwasher.

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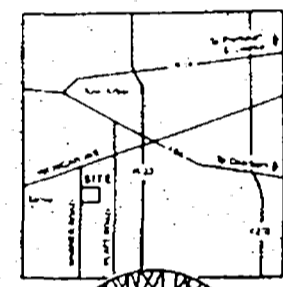


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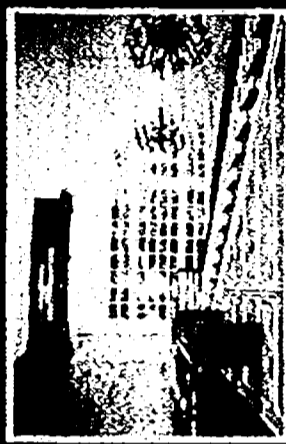
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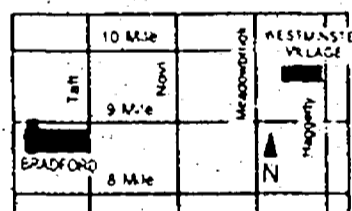
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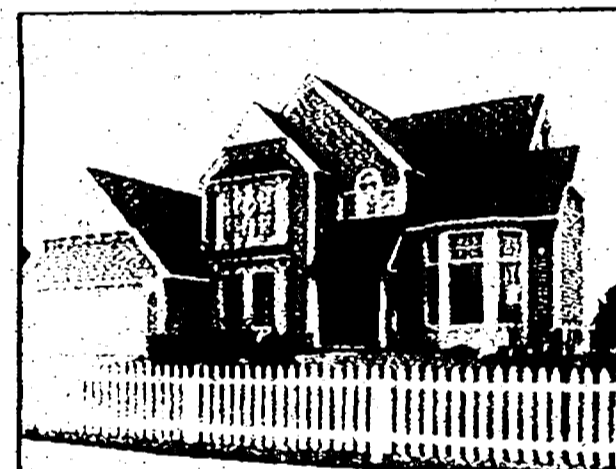
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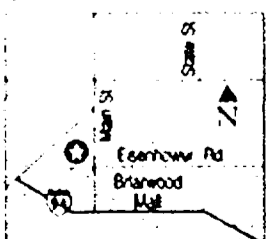
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1.3 EFI 5 spd, p.b., elec. defrost, AM/FM stereo/clock, styled wheels, cloth reclined seats, console, tilt, fold rear seat, front wheel drive. \$1400 FACTORY CASH. \$5,590. SAVE \$1833

Varsity's Low Price OR LEASE ZERO DOWN
'92 F-150 SUPERCAB \$11,690* \$302 24 Months***
'92 EXPLORER "SPORT" \$15,790* \$348 24 Months***
'92 RANGER SUPERCAB 4X4 \$14,790* \$373 24 Months***
'92 F-150 PICKUP \$8,790* \$233 24 Months***
'92 RANGER "XL" \$10,995* \$277 24 Months***
'92 BRONCO "XL" 4X4 \$20,490* \$458 24 Months***
'92 F-250 "XL" PICKUP \$16,290* \$379 24 Months***
'92 RANGER "XL" PICKUP \$7,590* \$199 24 Months***

DARE TO COMPARE!!
'92 UNIVERSAL VAN CONVERSION
Auto, aux. fuel tank, full power, spd. ctrl., AM-FM stereo, air cond., conv. grp., handling pkg., chrome bumpers, 6500 G.V.W., 5 P235/75R15 WSIV, sport wheel covers, exterior graphics, running boards, oak trim, vacuum, removable softbed, air, floor mats, much, much more. \$15,990. SAVE \$6000

3480 JACKSON AT WAGNER, ANN ARBOR, MI
1-94 EXIT #172, TURN LEFT
996-2300 ANN ARBOR

Varsity Ford
MICHIGAN'S "A" PLAN HEADQUARTERS

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OPEN MON. & THURS. 9-9 TUES. WED. & FRI. 9-6 OPEN SAT. 9-5 SERVICE NOW OPEN Mon. & Thurs till 9 p.m.
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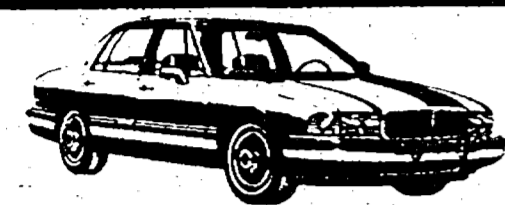
Automotive Group of Farmington Hills



"BILL COOK'S GOT IT ALL!"

BILL COOK BUICK

LEASE A NEW BUICK FOR LESS!



1992 Park Avenue

Lease From
\$349* per month



1992 Regal

Lease From
\$289* per month



1992 Skylark

Lease From
\$279* per month



• NO MONEY DOWN •

*Lease based on 36 months. First monthly payment and security deposit. (Security deposit rounded to nearest \$25 increment over monthly payment) 12,000 miles per year on Park Avenue & Riviera. 15,000 miles per year on Skylark, Regal & Roadmaster. 10% over limit per mile. To get total of payments multiply monthly payment x 36. Lessee subject to credit approval and is responsible for excess wear & tear. Lessee has option to purchase but is not obligated. Purchase price to be determined at lease inception. Rebate apply where applicable.

BILL COOK mazda

THE NUMBER ONE MAZDA DEALER! MAZDA MANIA II



1992 MIATA Stock #4345

5 Speed, convertible.

LEASE FOR **\$199*** per month



1992 MAZDA MPV Stock #4383

AM/FM cassette, air, automatic, cloth interior.

LEASE FOR **\$267*** per month



1992 MAZDA 929 Stock #3283

Power sunroof, power locks & windows, heated seats, loaded!

LEASE FOR **\$419*** per month



*36 Month closed end lease. 15,000 miles per year, charge of 10¢ per mile over limit. To get total of payments multiply by 36 payments. Lessee subject to credit approval and is responsible for excessive wear & tear. Lessee has option to purchase, but is not obligated. Purchase price to be determined at lease inception. Rebates apply where applicable. All units subject to prior sales, \$1100 down & tax, title, license & destination. 1st month payment, security deposit (security deposit rounded to nearest \$25.00 over no. payment), due at delivery.

SATURDAY SALES 9-4 SERVICE 8:30-4:00

471-0800

Grand River at 10 Mile Farmington Hills

SATURDAY SALES 9-4 SERVICE 8:30-4:00

471-0800

Grand River at 10 Mile Farmington Hills

BILL COOK NISSAN

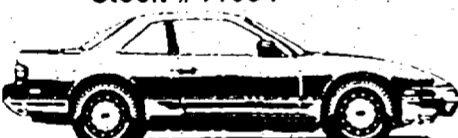
RIGHT ON THE MONEY!
"LET IT ROLL"



1992 SENTRA XE Stock #11004

2 Door, automatic, air, AM/FM cassette/cruise, power steering, power brakes, tilt, remote control mirrors, rear defroster.

LEASE FOR **\$159*** per month



1992 240 SX COUPE Stock #10728

5 Speed, air, power sunroof, AM/FM cassette, cruise control, power windows, power locks, mirrors, alloy wheels.

LEASE FOR **\$232*** per month



1992 MAXIMA GXE Stock #10926

4 Door, automatic, air, AM/FM cassette, cruise, power windows, power locks, mirrors, alloy wheels.

LEASE FOR **\$279*** per month



• NO MONEY DOWN •

*36 Month closed end lease. \$350.00 acquisition fee plus first month's payment plus security deposit rounded to the nearest \$25 over payment due at delivery. 15,000 miles allowance per year. 15¢ per mile over limit. Total of payments multiply payment times 36. Lessee responsible for wear & tear. Lessee has option to purchase but is not obligated for a price determined at delivery. Title, tax & plates extra.

BILL COOK IMPORTS

THE AUDI TEST DRIVE IS BACK!
MAINTENANCE FREE-36 MONTH LEASE



1992 AUDI 100 Stock #5174

2.8L V-6 engine, automatic, power windows & locks, tilt, cruise, stereo/cassette, air, defogger, anti-lock brake system plus more.

LEASE FOR **\$368*** per month



1992 AUDI 100S Stock #5002

2.8 V-6 engine, automatic, power windows, locks, tilt, cruise, stereo, cassette, air, defogger, anti-lock brake system, power seats, electric sunroof, plus more.

LEASE FOR **\$443*** per month



1992 AUDI 100 CS Stock #5016

2.8L V-6 engine, automatic, power windows & locks, tilt, cruise, stereo cassette, air, defogger, anti-lock brake system, power seats, electronic sunroof, remote entry, Bose speaker system, fog lights, leather trim, climate control, mirrors, plus more.

LEASE FOR **\$499*** per month

• NO MONEY DOWN •

*36 month closed end lease. 1st month's payment, plus security deposit, payment rounded to nearest \$25 due at delivery. Excess mileage at 10¢ per mile. Total payments multiply payment by 36. Lessee responsible for wear & tear. Lessee has option to purchase but is not obligated for a price to be determined at lease inception. Title, tax & plates extra.

SATURDAY SALES 9-4 SERVICE 8:30-4:00

471-0044

Grand River at 10 Mile Farmington Hills

SATURDAY SALES 9-4 SERVICE 8:30-4:00

471-0044

Grand River at 10 Mile Farmington Hills

PHONE **471-0800**

Previously Owned Automobiles

PHONE **471-0800**

1992 AUDI 100 CS Leather, CD. \$26,995	1991 MAZDA MIATA Red, ready. \$12,981	1990 BUICK REGAL Power sunroof, limited. \$9995	1990 FORD PROBE GT Sharp. \$7821	1990 NISSAN 240 SX Fully equipped. \$9981	1990 PONTIAC GRAND PRIX LE 4 Door. \$8995	1989 BUICK REGAL GRAND SPORT Black, super low miles. \$9981	1989 NISSAN PATHFINDER 4x4 \$9981	1989 CHEVY CAPRICE Loaded. \$9681
1991 LOTUS ELAN Loaded. \$26,981	1990 MAZDA B-2600 4x4 \$8995	1990 GEO PRIZM Automatic, air, mint. \$6995	1990 MAZDA MX6 Loaded. \$7821	1990 DODGE SPIRIT V-6, loaded. \$7981	1990 OLDS SILHOUETTE Leather, loaded. \$11,781	1989 OLDS CUTLASS SUPREME INTERNATIONAL Fully loaded. \$9921	1989 FORD MUSTANG GT Convertible. \$10,981	1989 CHEVY BERETTA Automatic, air, 6 cylinder. \$6995

BILL COOK

Automotive Group of Farmington Hills



868 Ford
 T-BIRD 1984 - Turbo coupe, 5 speed, black on black, loaded, must see \$3250.
 T-BIRD, 1989, SC, black on grey, auto, 27,000 miles, \$12,500/best offer. Leave message 425-9922

872 Lincoln
 MARK VII 1988 LSC - mint condition, 49,000 mi. 1 owner, maroon, new battery/rear axle, \$12,000. 340-7123
 MARK VII 1988 LSC, white, moon roof, loaded, mint condition, 68,000 miles \$8500. 313-221-1001

874 Mercury
 SABLE 1987 LS - loaded, excellent condition, 74,000 mi. \$4700. Days 453-3575. Even 348-6158

876 Oldsmobile
 CALAIS 1991 - 4 door, low miles \$8,893.

878 Plymouth
 LASER 1991 - Air, automatic, AM/FM stereo cassette, asking \$9,499. Call Pat 453-3366

880 Pontiac
 GRAND AM, 1989 LE Coupe, loaded, Black Beauty, low low miles \$5995.

881 Saturn
 SATURN 1992 SC, loaded, blue/green, 12,000 miles, must see \$10,995. Call Pat 453-3366

882 Toyota
 CELICA, 1987, OTS, Loaded, \$4800. Call Pat 453-3366

882 Toyota
 CAJURY, 1989 LE, 87,000 miles, loaded, great buy, only \$3995. After 4pm 522-6767

882 Toyota
 CELICA 1990 ST, spotless white, blue interior, power brakes, alloy, fog, air, cassette, \$3900. 425-5219

884 Volkswagen
 GTI 1984, black, 5 speed, cruise, new tires, great condition. \$1500. 669-9774

884 Volkswagen
 QUANTUM 1986 - 4 door silver, 60,000 miles, new tires, good condition. \$1500. 454-2559

884 Volkswagen
 SCIROCCO 1984, power windows, air, great condition. \$2000. 454-2559

884 Volkswagen
 VW, 1979, Convertible Bug, custom car, rebuilt engine, new brakes, new top. \$1500. 642-3069

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 Lot II Announces It's **BIGGEST SALE EVER!**
 Not only are most cars under \$4995...
 But you also receive a **FREE Boat & Motor** with any used vehicle purchase!
 To make it easy we've extended our hours to
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 8:30 - 6:00 Friday
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Tennyson Chevrolet
 453-6500

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'88 CAPRICE ESTATE WAGON Loaded, extra clean \$6995	'90 LUMINA APV Fully equipped Sale Price \$10,488
'88 ASTRO WAGON Light package, loaded, people mover \$9995	'85 BUICK GRAND NATIONAL Loaded, roof, must see! SAVE
'88 BERETTA V-6, air, cruise, low, low price. \$4995	'89 S-15 JIMMY 4x4 Gypsy package, loaded, get ready for winter! \$10,995
'90 FORD PROBE Automatic, air, only 21,000 miles. \$7995	'89 CHEVY SPECTRUM Air, excellent miles, transportation special. \$3788
'89 CAMARO RS Automatic, V-6, 1100ps, air. \$7995	'88 OLDS CUTLASS INTERNATIONAL SERIES Loaded. \$6995

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WE'RE A LOT CLOSER THAN YOU THINK!

'91 MIATA CONVERTIBLE "B" package, automatic. \$12,900	'92 TAURUS SHO Leather moon CD player, keyless entry, loaded Ford Company car. \$18,900
'92 TEMPO LX 4 DOOR V-6 engine, loaded. \$9900	'91-92 EXPLORERS Loaded, 6 to choose, starting from \$13,800
'91 TEMPO 4 DOOR GL Automatic, air, loaded, 5 to choose. \$5900-\$6900	'91-92 FORD CARGO VANS Great Work Trucks, 6 to choose, low miles. From \$10,900
'92 AEROSTAR 4x4 WAGON XLT EXTENDED Dual air, loaded. \$16,900	'92 CROWN VICTORIA LX Loaded, new body style. \$15,300
'90 CAPRI Red, automatic, air, 8000 miles. \$11,700	'91 FORD SUPER WAGON 12 passenger, dual air, only 3,000 miles. \$15,200
'90 THUNDERBIRD Super Coupe! \$10,900	'89 SCORPIO Touring package, moon roof, leather. \$9900
'90 BRONCO II XLT Automatic, air, nite stripe package. \$10,900	

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Here's a great run for your money - front-wheel drive, sport suspension, cruise control, alloy wheels. Plus desirable options like automatic transmission, air conditioning and metallic paint. Along with reclining sport seats, front power windows, driver's side air bag and a 6-speaker AM/FM stereo cassette. Music to your ears, right?

See us today. And get into a classic European convertible from the renowned Karmann Coachworks. Without getting in over your head.

LEASE WLE CABRIOLET \$239 PER MONTH (48 Mos)

Suburban TROY MOTOR MALL 649-2300

Uncle Lou Sez... AUGUST TRUCK CLOSE OUT

Beat the '93 Price Increase

'92 CHEVY WORK TRUCK 1/2 TON
 43 V-6, 5 speed overdrive, power brakes, power steering, P235-75 tires, spare tire, black body, victory red. Stock #T4368.
 2 year, 36,000 bumper to bumper warranty.
Smart Buy
 WAS \$11,355
 NOW \$10,295* 2.9% financing

'92 CHEVY EXTENDED CAB SPORTSIDE
 Deep tone color, 3.42 rear axle, 4 speed, 3.7 V-6, 4 speed automatic, power windows, remote door lock, transmission oil cooler, P235-75 tires, spare tire, black body, victory red. Stock #T4368.
 2 year, 36,000 bumper to bumper warranty.
Smart Buy
 WAS \$12,158 NOW \$11,998* 2.9% financing

'92 S-10 EXT CAB PICKUP
 Back wheel molding, V-6, 5 speed overdrive, wheel, console, bucket seats, stereo, cassette, rear lamp, black, chrome, rear side bumper, P235 white wall tires, 4 spoke wheels, black body, victory red. Stock #T4368.
 2 year, 36,000 bumper to bumper warranty.
Smart Buy
 \$189** per mo. First time buyer, incl or collage, good price \$6999 \$400
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Lou Lartiche
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BRAND NEW 1992 COLT



1.5 liter engine, 4 speed, power brakes, low back bucket seats, controls, body-side moldings. Stock #28013.

SALE PRICE \$6795

NEW 1992 GRAND CARAVAN



3.3 liter V6, 4 speed automatic, power steering, ABS brakes, air conditioning, front glass, power windows and locks, power driver's seat, body-side moldings, glass, 7 passenger seating, wood grain, luggage rack, AM/FM stereo-cassette. Stock #70113.

SALE PRICE \$19,995

Hot Summer Savings

Rebates Up To \$2000!

BRAND NEW 1992 DYNASTY



2.5 liter 4 cylinder engine, automatic, power steering, power locks, air, tinted glass, rear defogger, AM/FM stereo, carpeted floor mats, cloth bench seat, full wheel covers, SBR WSW tires. Stock #83750.

SALE PRICE \$9995

1992 B-250 VAN CONVERSION



AIR CONDITIONED 3.9 liter engine mag engine, automatic, power steering, power brakes, tinted glass, air, cruise, alloy steel wheels, 4 carzan chairs, rear sofa, 3 bay windows, running boards, SBR WSW tires. Stock #73149.

SALE PRICE \$12,995

BRAND NEW 1992 HI TOP B-250 CONVERSION



127" wheelbase, hi top with color TV, 5.2 liter magnum V8, automatic, power steering, power brakes, tinted glass, power windows, power locks, tilt, cruise, AM/FM stereo, cassette, cast aluminum wheels, 4 captain chairs, rear sofa, 3 bay windows, running boards, SBR WSW tires. Stock #73186.

SALE PRICE \$14,495

BRAND NEW 1992 STEALTH



Stealth is available on Chrysler Employee Purchase Plan - Includes Air Twin Turbos

3.0 liter V6 engine, 5 speed, power steering & brakes, air, tinted glass, power door locks, power windows, tilt, cruise, AM/FM stereo/cassette, cast aluminum road wheels, rear wiper/washer. Stock #63006.

SALE PRICE \$17,795

BRAND NEW 1992 SPIRIT



2.5L engine, automatic, power steering, power windows, air, rear defogger, AM/FM stereo, tilt, cruise, alloy steel wheels, SBR WSW tires, full wheel covers. Stock #51096.

9995


BRAND NEW 1992 DAKOTA SPORT PICKUP



2.5L engine, 5 speed, power steering, power brakes, AM/FM stereo cassette, sport steering wheel, rear step bumper, paddle wiper, cast 2.5L aluminum wheels, OWL SBR tires, tilt. #77117.

SALE PRICE \$8647

BRAND NEW 1992 DAYTONA



2.5L engine, automatic, air, rear defogger, air wheel, cruise control, power locks, air, AM/FM stereo cassette, floor mats. Stock #514006.

SALE PRICE \$10,495

BIG SAVINGS ON OVER 100 QUALITY USED CARS!!!

<p>'90 SHADOWS/SUNDANCE</p>  <p>10 to choose. Automatic, air, lots more, your choice.</p> <p>\$5988</p>	<p>'92 DYNASTY LE</p>  <p>3.3 V6, automatic, air, tilt, cruise, airbag, power windows, AM/FM stereo, cassette, rear defogger, lots more.</p> <p>\$10,488</p>	<p>'91 LEBARON CONVERTIBLE</p>  <p>3.3 V6, automatic, air, tilt, cruise, airbag, power windows, rear defogger, 4 to choose.</p> <p>\$11,988</p>	<p>'91 SHADOW HIGHLINE</p>  <p>Automatic, air, tilt, loaded 3 to choose.</p> <p>\$6988</p>	<p>'90 SPIRIT/ACCLAIM</p>  <p>10 to choose. Automatic, air, tilt, cruise, your choice.</p> <p>\$5988</p>				
<p>'89 PLYMOUTH RELIANT</p> <p>Automatic, air, tilt, more.</p> <p>\$4244</p>	<p>'89 CHEVY CELEBRITY</p> <p>Automatic, air, 31,000 miles, like new.</p> <p>\$4988</p>	<p>'89 CHEVY CORSICA LTZ</p> <p>V6, automatic, every option.</p> <p>\$6488</p>	<p>'91 CHRYSLER 5TH AVENUE</p> <p>Loaded, 10,000 miles, like new.</p> <p>\$13,844</p>	<p>'90 SUNBIRD LE</p> <p>Automatic, air, tilt, more.</p> <p>\$5488</p>	<p>'90 CHEVY LUMINA</p> <p>Euro Sport, V6, automatic, loaded.</p> <p>\$8488</p>	<p>'89 DODGE B-250 CONVERSION VAN</p> <p>Hi-Top, dual air, loaded.</p> <p>\$9844</p>	<p>'88 DODGE B-250 CONVERSION VAN</p> <p>Low miles, loaded, 1 owner.</p> <p>\$8688</p>	<p>'87 VOYAGER SE</p> <p>V6, automatic, air, 7 passenger, loaded, like new.</p> <p>\$7344</p>
<p>'89 ESCORT LX</p> <p>Automatic, air, tilt, more.</p> <p>\$4844</p>	<p>'89 EAGLE PREMIER ES</p> <p>V6, automatic, leather, every option, low miles.</p> <p>\$6944</p>	<p>'88 GRAND AM LE</p> <p>Automatic, air, loaded, like new.</p> <p>\$5488</p>	<p>'91 ESCORT LX</p> <p>Automatic, air, tilt, more.</p> <p>\$6488</p>	<p>'90 CAVALIER</p> <p>Automatic, air, 2 to choose.</p> <p>\$4844</p>	<p>'90 OLDS CUTLASS CALAIS</p> <p>Automatic, air, low miles.</p> <p>\$6244</p>	<p>'90 DODGE B-250 VAN CONVERSION</p> <p>V6, automatic, air, loaded, must see.</p> <p>\$10,844</p>	<p>'88 DODGE B-250 CONVERSION VAN</p> <p>Hi-Top, 33,000 miles, every option.</p> <p>\$9488</p>	<p>'88 DODGE D-150</p> <p>Automatic, air, cap, like new.</p> <p>\$5844</p>
<p>'89 DAYTONA ES</p> <p>Automatic, loaded.</p> <p>\$5488</p>	<p>'89 CHRYSLER NEW YORKER</p> <p>Automatic, loaded, like new.</p> <p>\$8488</p>	<p>'78 CORDOBA</p> <p>360 V-8, automatic, air, 65,000 miles, 1 owner.</p> <p>\$1988</p>	<p>'90 MITSUBISHI MIRAGE</p> <p>5 speed, air, AM/FM, 22,000 miles.</p> <p>\$4488</p>	<p>'90 DYNASTY</p> <p>V6, automatic, loaded, like new.</p> <p>\$7788</p>	<p>'89 LEBARON CONVERTIBLE</p> <p>Automatic, loaded, low miles.</p> <p>\$7988</p>	<p>'89 DODGE B-350 MAXI VAN</p> <p>15 passenger, dual air and heat, like new.</p> <p>\$9844</p>	<p>'88 COLT VISTA WAGON</p> <p>Automatic, air, 7 passenger, loaded.</p> <p>\$5488</p>	<p>'86 CELEBRITY</p> <p>V6, automatic, air, loaded, 43,000 miles.</p> <p>\$2988</p>

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<p>\$750 CASH BACK OR 7.9% FINANCING FOR 48 MOS.</p> <p>OWNER LOYALTY \$1000</p> <p>1992 GRAND MARQUIS</p> <p>88 GRAND MARQUIS IN STOCK</p> <p>All Grand Marquis Prices Include \$545 Destination Charge</p>	<p>1992 GRAND MARQUIS GS SEDAN</p> <p>157A pkg, 4.8 V8 electric override, front 3 rear floor mats, power seat, illuminated entry system, speed control, electric rear window defogger, power locks, luxury interior, body side moldings, AM/FM stereo cassette, power windows, power door locks, power windows, power door locks, power windows, power door locks.</p> <p>LEASE \$391</p>	<p>\$750 CASH BACK OR 7.9% FINANCING FOR 48 MOS.</p> <p>1992 SABLE</p> <p>45 SABLES IN STOCK</p> <p>All Sable Prices Include \$490 Destination Charge</p>	<p>1992 SABLE GS 4 DOOR</p> <p>451 pkg, power windows, speed control, rear defogger, power locks, floor mats, power seat, stereo cassette, aluminum wheels, rope group, 5.0 liter V6 engine, clearcoat paint.</p> <p>LEASE \$321</p>																
<p>\$3000 CASH BACK</p> <p>1992 TOWN CAR</p> <p>7 TOWN CARS IN STOCK</p> <p>All Town Car Prices Include \$500 Destination Charge</p>	<p>1992 TOWN CAR EXECUTIVE SERIES</p> <p>4.4 V6 engine, drivers side air bag, air spring load leveling, tilt speed control, power windows, speed control, electric rear window defogger, power locks, luxury interior, body side moldings, AM/FM stereo cassette, power windows, power door locks, power windows, power door locks.</p> <p>LEASE \$436</p>	<p>\$500 CASH BACK OR 7.9% FINANCING FOR 48 MOS.</p> <p>1992 TOPAZ</p> <p>37 TOPAZ IN STOCK</p> <p>All Topaz Prices Include \$465 Destination Charge</p>	<p>1992 TOPAZ GS 2 DOOR</p> <p>354 R pkg, comfort convenience group, rear defogger, air conditioner, rope group, AM/FM stereo cassette, 14 cast aluminum wheels, power steering, power door locks.</p> <p>LEASE \$192</p>																
<p>\$3000 CASH BACK</p> <p>1992 CONTINENTAL</p> <p>8 CONTINENTALS IN STOCK</p> <p>All Continental Prices Include \$500 Destination Charge</p>	<p>1992 CONTINENTAL EXECUTIVE SERIES</p> <p>4.4 V6 engine, drivers side air bag, air spring load leveling, tilt speed control, power windows, speed control, electric rear window defogger, power locks, luxury interior, body side moldings, AM/FM stereo cassette, power windows, power door locks, power windows, power door locks.</p> <p>LEASE \$410</p>	<p>\$200 CASH BACK OR 7.9% FINANCING FOR 48 MOS.</p> <p>1993 TRACER</p> <p>67 TRACERS IN STOCK</p> <p>All Tracer Prices Include \$575 Destination Charge</p>	<p>1993 TRACER 4 DOOR</p> <p>376A, automatic override, transdrive, air conditioning, rear defogger, light group, dual power mirrors, power steering, interior wipers, AM/FM stereo cassette.</p> <p>LEASE \$207</p>																
<p>\$1500 CASH BACK OR 7.9% FINANCING FOR 48 MOS.</p> <p>1992 COUGAR</p> <p>47 COUGARS IN STOCK</p> <p>All Cougar Prices Include \$495 Destination Charge</p>	<p>1992 COUGAR LS 2 DOOR</p> <p>260 pkg, automatic, 6 way power seat, air conditioning, leather wrapped steering wheel, speed control, stereo, AM/FM stereo cassette, cast wheels, power door locks, rope group.</p> <p>LEASE \$321</p>	<p>STU EVANS Demo Clearance Sale</p> <p>46 Demos To Choose From</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr><td>Continental</td><td>9</td><td>Sable</td><td>10</td></tr> <tr><td>Town Car</td><td>8</td><td>Topaz</td><td>3</td></tr> <tr><td>Grand Marquis</td><td>8</td><td>Cougar</td><td>7</td></tr> <tr><td></td><td></td><td>Mark VII</td><td>1</td></tr> </table>	Continental	9	Sable	10	Town Car	8	Topaz	3	Grand Marquis	8	Cougar	7			Mark VII	1	<p>DEMO 1992 CONTINENTAL EXEC. SERIES</p> <p>Comfort conv. keyless entry, GEO wheels, leather trim & more.</p> <p>LEASE \$383</p>
Continental	9	Sable	10																
Town Car	8	Topaz	3																
Grand Marquis	8	Cougar	7																
		Mark VII	1																

Come In And Test Drive The All New Mercury Villager Minivan!!!

STU EVANS

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