

The Brandstock group is a provider of innovative services in the field of commercial legal protection. Blue chip companies, small and midsize companies as well as law offices appreciate our efficient all-round service. We convince with customer-specific advice and tailored solutions. The **Brandstock Services AG** supports its customers at worldwide brand research, brand extensions and the coordination of big brand and patent conveyance projects among others.

Our philosophy is to promote and appreciate each employee in order to grow together with his/her ideas, with modern solutions, and new attempts.

We have grand plans – and would like to have you on board!

Sales Support / Sales Assistant (m/f)

Your tasks:

- Meeting generation / arranging presentation meetings
- Customer acquisition and customer activation by active telesales and Webex- presentations
- Structured follow-up phone calls and documentation in the CRM system
- Support for sales and marketing campaigns
- Support in creating telemarketing campaigns
- Work closely with outside sales team

Your profile:

- Experience and proven success in telesales of services in need of an explanation in the B2B segment
- Fluent English and German in speech and writing
- Good software and IT skills
- Expanded MS-Office skills, ideally skills in CRM Salesforce
- Deal closing mentality, solution-oriented and confident in the customer dialogue
- Convincibility, enthusiasm, power of endurance and bite

We offer:

- Interesting, independent work with an international team that campaigns with a lot of engagement and passion for our renowned customers
- A central working-location in the heart of Munich
- Market and performance-based salary, flexible working time, pension plan, bonus program for employees... and a lot more

We are looking forward to your detailed application documents including availability and salary expectations via our [application portal](#).