



COMPANY PROFILE

Cambodia Modern Rattan

COMPANY DATA

Contact name for Sales and Marketing	Ms. Lip Somphosh; Sales Manager Ms. Lip Sophy; Marketing Manager		
Address	No. T21, J10, 11, St Sothearos Sangkat Tonle Basac Khan Chamkamorn		
Phone	+855 -12 603 159; +855 -11 947 882		
Fax	+855 -23 328 212		
Email	ehk_huy@yahoo.com lipcheang@rattancambodia.com		
Website URL			
Town/City	Phnom Penh		
Province/State	Phnom Penh		
Country	Cambodia		
Foreign Language	English <input checked="" type="checkbox"/> French <input checked="" type="checkbox"/> Other <u>Chinese</u>		
Established in	1990		
Number of employees	58		
Member of (Networks, Associations, etc.)	Member of Rattan Association of Cambodia (RAC)		
Business type (Manufacturer, Trade, etc)	Manufacturer and Trader		
Total annual sales volume (in US\$)	120,000 (2009)		
Legal status of the company	Private Company		
Closest port to the company	Phnom Penh International Port		
Does your company have an exportation license?			Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification:	Status of certification:	Targeted date for certification:
	FSC-CoC <input type="checkbox"/> Fair Trade <input checked="" type="checkbox"/> Other <input type="checkbox"/>	Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	<u>At the end of 2010</u>



Brief description of activities and scope of business:

Cambodia Modern Rattan is a leading company in Cambodia that supplies semi and finished products from Rattan.

a) **Semi Products:** Rattan Cane Webbing; Rattan Core; Rattan Peel

b) **Finished Products:** all type of furniture products such as: sofas, closets, hammocks, chairs, beds, tables, cupboards and other product items.

c) **Local Market Clients:** Hotels, Guest Houses, Restaurants, Super Markets, Furniture Stores etc. **International Market Clients:** USA, Canada and France

PRODUCTS AND SERVICES

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Rattan Furniture	<i>C.palustris</i>	Preah Sihanouk Province	65,160 Canes	45 days
and	<i>Daemonorops jenkinsiana</i>	Kam Pot Province	5,040 Canes	
Rattan Semi-Finished-Product	<i>Korthalsia bejaudii</i>	Koh Kong Province	10,200 Canes	

EXPERIENCES AND REFERENCES

List references:

Hotel and Resort: Nagar World Cambodia, Sokha Hotel & Resort and Sakha Angkor, Cambodiana Hotel, Goldiana Phnom Penh & Goldiana Angkor, Pacific Hotel, Kork Thlork Hotel Siem Reap, Golden Gate.

Restaurants: River House, Lacrosette, Riverside and Other Restaurant of Cambodia.

