

# COMPANY PROFILE

## Khmer Rajana Rattan Handicraft

### COMPANY DATA

Contact name for Sales and Marketing	Mr. Ung Sovan Piseth Sales and Marketing Manager		
Address	No.41, St 488, Sangkat Phsar Demthkov, Khan Camkarmorn		
Phone	+855 -16 968 632; +855 -16 969 752		
Fax			
Email	ungkimsour@rattancambodia.com		
Website URL			
Town/City	Phnom Penh		
Province/State	Phnom Penh		
Country	Cambodia		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Chinese</u>		
Established in	1982		
Number of employees	12		
Member of (Networks, Associations, etc.)	Member of Rattan Association of Cambodia (RAC)		
Business type (Manufacturer, Trade, etc)	Manufacturer and Trader		
Total annual sales volume (in US\$)	54,000 - 62,000 (2009)		
Legal status of the company	Private Company		
Closest port to the company	Phnom Penh International Port		
Does your company have an exportation license? Please tick the applicable box	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>		
<b>Cleaner Production: Does your company apply CP techniques?</b>			
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/ water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification:	Status of certification:	Targeted date for certification:
	FSC-CoC <input type="checkbox"/> Fair Trade <input checked="" type="checkbox"/> Other <input type="checkbox"/>	Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	<u>At the end of 2010</u>



### Brief description of activities and scope of business:

**Khmer Rajana Rattan Handicraft (KRRH)** is specialized in Product Design and Product Decoration. It has experience in operating rattan business of more than 28 years with supplying semi and finished products from Rattan, Bamboo, and Water Hyacinth.

**a) Semi Products:** Rattan Cane Webbing; Rattan Peel

**b) Finished Products:** All type of rattan furniture products: sofas, tables, arm chairs, beds, closets, cupboards, office and hotel decoration product design and other Bamboo and Water Hyacinth products.

**c) Local Market Clients:** Hotels, Guest Houses, Restaurants; **International Market Clients:** Tourists and other foreign clients from USA

**PRODUCTS AND SERVICES**

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m <sup>3</sup> /canes)	Delivery time
Rattan furniture and Rattan semi-finished-product	<i>C.palustris</i> <i>Daemonorops jenkinsiana</i> <i>Korthalsia bejardii</i>	Kampong Speu Province Kam Pot Province Preah Sihnouk Province	16,000 canes	45 days

**EXPERIENCES AND REFERENCES**

**List references:**

**Hotel:** Sokha Angkor (Siem Siem Province), Sokha Phnom Penh, Apsara Phnom Penh and Apsara Siem Reap Hotel, Golden sea Hotel (Preah Sihanouk Province)

