

COMPANY PROFILE

Kuy Meng Rattan Handicraft

COMPANY DATA

Contact name for Sales and Marketing	Mrs. Doung Many Sales and Marketing Manager		
Address	Veal Meas Village, Sangkat Veal Renh, Khan Prey Nob		
Phone	+855-12 649 146; +855-12 98 73 57		
Fax			
Email	kuymeng@rattancambodia.com		
Website URL			
Town/City	Preah Sihanouk		
Province/State	Preah Sihanouk		
Country	Cambodia		
Foreign Language	English <input checked="" type="checkbox"/> French <input type="checkbox"/> Other <u>Khmer</u>		
Established in	1994		
Number of employees	30		
Member of (Networks, Associations, etc.)	Member of Rattan Association of Cambodia (RAC)		
Business type (Manufacturer, Trade, etc)	Manufacturer and Trader		
Total annual sales volume (in US\$)	72,000 (2009)		
Legal status of the company	Private Company		
Closest port to the company	Preah Sihanouk Autonomous Port		
Does your company have an exportation license? Yes <input type="checkbox"/> Please tick the applicable box No <input checked="" type="checkbox"/>			
Cleaner Production: Does your company apply CP techniques? This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification: FSC-CoC <input type="checkbox"/> Fair Trade <input checked="" type="checkbox"/> Other <input type="checkbox"/>	Status of certification: Holder <input type="checkbox"/> Applicant <input checked="" type="checkbox"/>	Targeted date for certification: <u>At the end of 2010</u>



Brief description of activities and scope of business:

Kuy Meng Rattan Handicraft (KMRH) is a provincial medium-sized enterprise based in Preah Sihanouk Province and it has experience in operating rattan business of more than 16 years with supplying semi and finished products from rattan as below:

a) Semi Products: Rattan Cane Webbing; Rattan Peel; Rattan Core

b) Finished Products: All type of rattan furniture products: sofas, tables, arm chairs, beds, closets, cupboards, bookshelves and special order product items.

c) Local Market Clients: Furniture Stores in Phnom Penh and Preah Sihanouk Province, Hotels, Guest Houses, Restaurants in Phnom Penh and Preah Sihanouk Province

**PRODUCTS
AND
SERVICES**

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m ³ /canes)	Delivery time
Rattan furniture and Rattan semi-finished-product	<i>Korthalsia bejardii</i> <i>Daemonorops jenkinsiana</i> <i>Myrialepis sp.</i> <i>C. palustris</i> <i>C. viminalis</i> <i>Plectocomia sp.</i>	Kampong Speu Province	60,000 canes/year	45 days

**EXPERIENCES
AND
REFERENCES**

List references:

Hotel: Beach Hotel, Jasmine Hotel (Kep Province), Koh Sdach Resort

