



**ATHLOS ACADEMY OF UTAH
BOARD OF DIRECTORS MEETING**

AGENDA

Date: November 17, 2022 Time: 6:30 PM to 8:00 PM
 Location: 12309 South Mustang Trail Way, Herriman, UT 84096
 For virtual attendees, use Zoom Link: <https://zoom.us/j/93422623425>

Board Members	Present/Absent
Lori Aguilar	Present
Benj Heuston- Chair	Absent
Jared Jensen- Vice Chair	Present
Ashley Santillana	Present
Amber Wade	Present
Others	
<i>School Leader:</i> Sam Gibbs (Present) <i>Athlos Academies:</i> Bill Bressler (Present), Tom Bickart (Present), Jill Turgeon (Present), Heather Crocker (Guest – Present)	


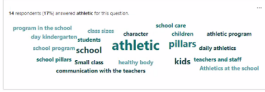
The meeting was called to order at

Item #	Topic	Description	Who
1.0	Call to Order- 6:35pm		
1.1	Pledge of Allegiance		Jared Jensen
2.0	Public Comment- 6:32pm		
	None		
3.0	Consent Agenda- 6:45pm		
3.1	Meeting Minutes	Propose approval of meeting minutes from the October board meeting. Motion to approve: Amber 2 nd : Jared Unanimous approval	Jared Jensen
4.0	Administrative Reports- 6:46 pm		
4.1	Director’s Report	Update on progress on key priorities at AAU. Enrollment:	Sam Gibbs



		<table border="1"> <thead> <tr> <th>OCT 1--462</th> <th>Previous Enrolled</th> <th>Withdraws New Enroll</th> <th>Current</th> </tr> </thead> <tbody> <tr> <td>October 28</td> <td>453</td> <td>-2/0</td> <td>451</td> </tr> <tr> <td>November 7</td> <td>451</td> <td>-2/+3</td> <td>452</td> </tr> <tr> <td>November 18</td> <td>452</td> <td>-2/+1</td> <td>451</td> </tr> <tr> <td>Total</td> <td></td> <td>-6/+4</td> <td>-2</td> </tr> <tr> <td>Difference</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> <p>Attendance November</p> <ul style="list-style-type: none"> ▶ Goal—93% Attendance daily ▶ November 17 — 3 Days above 90% <ul style="list-style-type: none"> ▶ 9 Days Below 90% ▶ Average Attendance since October Board Meeting 88.1% ▶ Year Average 88.76% <p>Open enrollment begins Dec 1, 2022</p> <p>Music Teacher hired – started this week</p> <ul style="list-style-type: none"> - Will be spotlighted in December chronicle - May not be doing Christmas concert, but possibly do performance later in year <p>Sam Gibbs asked to sit on State Charter Committee</p> <ul style="list-style-type: none"> - Last week’s Shelter in Place went well, all safety procedures followed 	OCT 1--462	Previous Enrolled	Withdraws New Enroll	Current	October 28	453	-2/0	451	November 7	451	-2/+3	452	November 18	452	-2/+1	451	Total		-6/+4	-2	Difference				
OCT 1--462	Previous Enrolled	Withdraws New Enroll	Current																								
October 28	453	-2/0	451																								
November 7	451	-2/+3	452																								
November 18	452	-2/+1	451																								
Total		-6/+4	-2																								
Difference																											
4.2	Superintendent’s Report	<p>Update on services provided to support AAU, including an update on the parent survey and marketing efforts to increase enrollment.</p> <p>Avg Fund Balance = \$643K Avg Days Cash on Hand = 45 Substitutes used = 15 Parent reports filed = 0 YTD Conversion = 59% (goal = 50%) Employment Departure = 4 Compliance Issues = none</p> <p>Q1 Financials uploaded to state Operations internal audit last week</p> <ul style="list-style-type: none"> - Looking at fire alarm pull locations to ensure we are within fire code <p>Exploring having preschool on campus next school year Acadience testing next month Professional Dev Day next month</p>	Bill Bressler/ Heather Crocker																								



		<p>Staff Survey results somewhat low – looking into ways to increase</p> <ul style="list-style-type: none"> - Results thus far, pretty common - Action planning will be rolled out to staff in Dec <p>Parent Survey</p> <ul style="list-style-type: none"> - Enhancement in school communication - Drive line improvements - Action planning for parents to be delivered mid-Dec <p>Marketing & Recruitment Highlights, Heather Crocker</p> <ul style="list-style-type: none"> - Research survey for families that applied but did not enroll – 72/115 opened with only 6 completing survey (good experience in applying) - New Digital Newsletter (57% open rate) - Points of Pride – successes to celebrate good things being done at Athlos - Carpool form roll-out - Fall Parent Satisfaction Survey with Net Promoter Score (% promoters minus % detractors) <p>✓What is one suggestion you would like to offer to improve our school?</p>  <p>✓What do you like best about our school?</p>  <p>Next steps:</p> <ul style="list-style-type: none"> ✓Mr. Gibbs and his team, with the support of the Athlos leadership team, will evaluate the survey and create a plan for improvement. ✓Survey will be implemented in the spring. ✓Parents received a follow-up email thanking them for participating and letting them know the next steps. ✓Kindergarten classes will enjoy a pizza party! 	
4.3	Monthly Financials	<p>Update on monthly financials</p> <p>Review of Draft Audit Report</p>	Thomas Bickart



In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of the School, as of June 30, 2022, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Government-Wide Financial Analysis

Net position may serve as a useful indicator of an organization's financial position. **The change in net position from fiscal year 2020 to fiscal year 2021 is largely due to the purchase of the School building.**

	2022	2021
Assets		
Current and other assets	\$ 1,054,899	\$ 1,344,343
Capital assets	17,019,858	17,459,763
Total assets	\$ 18,074,757	\$ 18,804,106
Liabilities		
Current and other liabilities	\$ 563,746	\$ 332,877
Long-term liabilities	22,058,461	22,111,168
Total liabilities	22,622,207	22,444,045
Net Position		
Net investment in capital assets	(5,038,603)	(4,651,405)
Restricted	855,965	407,012
Unrestricted	(364,812)	604,454
Total net position	\$ (4,547,450)	\$ (3,639,939)

- Looking to finalize next week

- Minor find of being underinsured:

2022-A Public Treasurer's Bond

Criteria: The Utah Administrative Code R628-4-4 for the Money Management Council requires the School to be properly bonded or insured based on budgeted gross revenue.

Condition: The School did not have sufficient bonding coverage based on budgeted gross revenue.

Cause: Revenues had increased, thus requiring additional bonding, which had not been obtained.

Effect: Insufficient bonding coverage.

Recommendation: We recommend that management ensure bonding coverage is sufficient for budgeted revenues.

Management Response: Management agrees with this finding and obtained additional bonding on August 8, 2022, which provided sufficient coverage based the School's budgeted revenues.

Q1 Financial Review

- Loss of \$130,764 for quarter
- A little off budget thus far – Tom, Sam and Dr. Bressler met last week to strategize (i.e. hold positions, reduce expenses)
- Projecting Year-end with positive variance of \$200K-\$300K

5.0		Committee Reports- 7:10	
5.1	Finance Committee	Report on committee discussions No meeting this month	Ashley Santillana
5.2	Governance Committee	Report on upcoming gov meeting Meeting on 29th	Jared Jensen
5.3	Pillars Committee	Report on committee discussions <ul style="list-style-type: none"> - Enrollment update - Staffing changes review - Library open - All day Kindergarten new structure with intervention time - Holiday concert still TBD 	Amber Wade



Athlos Academy

UTAH

		<ul style="list-style-type: none"> - Healthy Body Pillar – split of genders for athletics - Uniform standardization in play - Huddles running effectively - Started looking at Strategic Plan (Enrollment, Behavior) <p>Next meeting anticipates review of parent/student survey outcomes</p>	
6.0	Discussion Items- 7:20		
6.1	Athletic Movement Classes	<p>Proposed changes to athletic movement classes</p> <ul style="list-style-type: none"> - Single gender fitness classes are a standard in Utah and allowed by Title IX - Dr. Bressler suggests inviting parents to have a voice 	Sam Gibbs
7.0	Action Items- 7:30		
7.1	Audit	<p>Propose acceptance of audit, assuming no material changes.</p> <p>Motion to appoint Benj to review/approve final audit Motion: Amber 2nd: Lori Unanimous approval</p> <p>Motion to appoint Benj to represent Board in finalizing audit Motion: Amber 2nd: Ashley Unanimous approval</p>	Tom Bickart
8.0	Adjournment- 8:00		

Next Regular Meeting: January 26, 2023

Adjournment:

Motion to Adjourn: Ashley
 2nd: Jared
 Unanimous Approval