# भारतीय विदेश व्यापार संस्थान INDIAN INSTITUTE OF FOREIGN TRADE



DATED June 2021

# MEMORANDUM OF UNDERSTANDING (MoU)

## **BETWEEN:**

(1) <u>The Indian Institute of Foreign Trade ('IIFT'</u>), New Delhi 110016, India

and

(2) THE UNIVERSITY OF LEEDS ('Leeds'), Leeds LS2 9JT, United Kingdom

IT IS AGREED AS FOLLOWS:

# ARTICLE I. OBJECTIVE

The parties to this MoU wish to expand their activities for mutual benefit and in a spirit of academic co-operation and friendship. The objective of this Memorandum of Understanding is to further develop and carry out long term collaboration as described under Article II.

## ARTICLE II.SCOPE OF ACTIVITIES

The areas of collaboration on academic and research activities covered under this Memorandum of Understanding are as follows:

- 1. Development of collaborative research projects and research funding applications.
- 2. Organizing of joint academic activities, including co-development of graduate and doctoral courses, conferences, seminars, symposia and lectures.
- 3. Exchange of research and teaching personnel.
- 4. Placement and/or exchange of graduate and doctoral students.
- 5. Exchange of publications and other materials of common interest.

# ARTICLE III. FURTHER AGREEMENTS

Details of commitments relating to those activities described under Article II shall remain subject to later written agreements between the parties. Until such agreements are completed, neither party shall be under any formal commitment to provide any goods or services.

# ARTICLE IV. FUNDING

Unless agreed to the contrary by way of any written agreement, each party shall be responsible for its own costs.

# ARTICLE V. INTELLECTUAL PROPERTY RIGHTS, RESULTS, AND PUBLICATIONS

Each party shall continue to remain the sole owner of its material contributed to any joint project. Arrangements relating to new intellectual property rights jointly created, results, and rights of publication shall be agreed in writing.

# ARTICLE VI. SETTLEMENT OF DIFFERENCES

If disputes arise then, such dispute shall be resolved through arbitration. The Arbitrator for this purpose would be appointed by mutual consent of both the parties of this MoU.

# ARTICLE VII. AMENDMENTS, DURATION AND TERMINATION

- (a) Amendments to this Memorandum of Understanding can only be made after consultation and with the mutual written consent of both the parties.
- (b) This Memorandum of Understanding shall be effective from the date of signing of this Memorandum and continue for the duration of three years from that date.
- (c) This Memorandum of Understanding may be terminated by either party by providing six months' written notice to the other.

For The University of Leeds

Mr. Roger Gair

University Secretary
The University of Leeds
United Kingdom

Date 9 June 2021

For

The Indian Institute of Foreign Trade

**Professor Manoj Pant** 

Director

The Indian Institute of Foreign Trade India

Date: 4.6.2021

Dr. P. K. Gupta

Registrar

The Indian Institute of Foreign Trade India

Date: 4.6.2021





# COOPERATION AGREEMENT between the INDIAN INSTITUTE OF FOREIGN TRADE, INDIA and THE UNIVERSIDAD AUTÓNOMA DE MADRID, SPAIN On ACADEMIC EXCHANGE

Recognizing the benefits of collaboration programs in higher education and desiring to promote scholarly research and to contribute to international education, Universidad Autónoma de Madrid, Public Law institution of the Kingdom of Spain (hereinafter referred to as UAM), located at C/Einstein No. 1, Ciudad Universitaria de Cantoblanco 28049 Madrid, Spain, represented by the Vice-Rector for Internationalization, Prof. Irene Martín Cortés, acting under the delegation of powers granted by Rector's Resolution of July 2, 2021 (B.O.C.M July 8, 2021); and Indian Institute of Foreign Trade (hereinafter referred to as IIFT), located at IIFT Bhawan, B-21 Qutub Institutional Area, New Delhi- 110016, represented by Director, Prof. Manoj Pant; they hereby agree on the present agreement in the following terms:

# Article I - Purpose

The present Agreement aims at establishing the basis for a mutual cooperation between the Parties, envisaging the exchange of undergraduate and postgraduate students, as well as the exchange of faculty members of both institutions.

# Article II- Student Exchange

- 2.1 Each institution may send up to two (2) students, undergraduate or graduate, each academic year. The unit of calculation is student per semester, and one student a year equals two students per semester. However, this number may vary in any given year, depending on the balance of exchanges obtained over the term of the Agreement.
- 2.2 At UAM, Exchange students will be able to enroll only in the Doctoral School.

  Likewise, only students from the aforementioned School will be able to participate in an exchange program under this Agreement.
- 2.3 Neither the universities nor the exchange students involved on this program pay tuition fees to the host institution
- 2.4 Exchange students will continue to pay any fees as required to their home university. Exchange

students are responsible for all their personal costs, including housing, transport, food, health and books.

2.5 Exchange students must be provided with the correspondent health cover policy valid at the host country throughout the whole period of exchange.

In the case of UAM, the university will provide its students with a travel and accident insurance if funds are available for this. Students from IIFT will be required to endorse the insurance necessary to process their visa and in any case, the will be required, at the least, to be provided with a travel and accident insurance with health coverage.

2.6 The home university is responsible for screening and selecting students for this exchange program. In general the home university will provide the host university with six months' notice of participating exchange students.

Additionally, the home university is responsible for making sure students have the minimum requested level of language, according to Annex I.

- 2.7 Exchange students are enrolled as candidates for degrees at their home university and in general are not eligible to be awarded an undergraduate or graduate degree at the host university.
- 2.8 Exchange students may enroll at any Faculty/School of the host university where they meet the academic requirements and prerequisites. These include any language requirements for entry.
- 2.9 Exchange students who have been accepted by the host institution, are also required to obtain the approval of any teaching units by the receiving institution. These approvals will be preferably organized prior to students' mobility.
- 2.10 The transcript of results and academic records will be provided to the home university as soon as practicable after the completion of a period of exchange study.
- 2.11 Students enrolled as exchange students are subject to all the rules and regulations of the host university, and the laws and procedures of the state in which that university is located.
- 2.12 The host university will provide assistance in finding accommodation but there are no obligations on the participating universities to provide accommodation, and no guarantees on the provision of accommodation can be expected by exchange students.
- 2.13 Exchange students are responsible for obtaining a visa and any related documents necessary to ensure participation in a period of exchange study.
- 2.14 The host university will provide exchange students with academic counselling; assistance at enrolment and information on courses of study, as well as access to the library and university facilities, in the same conditions established for its regular students.

# Article III - Exchange of Faculty Members

- 3.1 Both institutions will promote more contacts and cooperation between their faculty and research members in order to create a strong basis for the development of joint training programs, formulating joint research projects, exchange of teaching materials, etc.
- 3.2 Under this agreement, both UAM and IIFT, may invite faculty members from the partner institution. Mobility of faculty from each institution may refer the conduct of joint projects in education, research, organization of conferences and seminars along with any other program judged to be of mutual interest for their institutions.
- 3.3 The candidates will be faculty of those areas who have expressed an interest in exchanging positions for purposes of professional development and must have the approval of the relevant Department, College or Faculty and Campus authorities at both Institutions. At UAM, candidates will only be allowed to apply for a mobility to the following Faculties:
  - Faculty of Teacher Training and Education
  - Faculty of Law
  - Faculty of Psychology
  - Doctoral School

Likewise, UAM candidates from the aforementioned Faculties will not be able to participate in any mobility under this Agreement.

- Travel and living expenses abroad will be borne by academic staff participating in the program. However, both institutions will endeavor to seek funding to support this mobility. Regarding UAM, if funds are available, the criteria and conditions for financial support shall be established in a specific public call.
- 3.5 Each participant in the faculty exchange must ensure that they have adequate health and accident insurance coverage, valid for the whole period of exchange. Whenever funds are available, the university will provide its outgoing faculty with an adequate medical insurance.

# Article IV – Financial Aspects and Responsibilities

- The present agreement involves no financial obligations for neither party. In the case of UAM, if it were to provide its students and faculty with a travel and accident insurance, these costs will be charged to the corresponding annual budget, within the Program 422C of UAM's International Relations.
- 4.2 In the implementation of the present agreement, all costs involved in the mobility of students, including payment of tuition fees to the home institution, as well as faculty mobility related costs, are responsibility of each individual participating in the program under this agreement.

# Article V - Monitoring Committee

- 5.1 A Monitoring Committee will be set up consisting of representatives from each of the parties to this agreement. Responsibilities of this Committee will be as follows:
- Implementation, control and monitoring of the program under this agreement.
- Clarify and resolve any disputes that may arise in the interpretation and implementation of this agreement.
- The monitoring committee may, at any time, propose modifications to the terms and conditions of the present agreement. These modifications must be previously informed by the General Secretariat of the University, in the case of the UAM.
- Representatives appointed to the Monitoring Committee will be, for Universidad Autónoma de Madrid, the Vice-Rector for Internationalization or person appointed by him/her and the Head of the International Relations and Mobility Office or person appointed by him/her.

For IIFT, representatives will be, the Registrar, Dr. P.K. Gupta or person appointed by him/her and the Head (ICCD), Dr. Jacqueline Symss or person appointed by him/her.

# Article VI - Personal Data Protection

- The Parties agree to process any personal data they have access to under this Agreement in accordance with the legal provisions applicable to personal data protection, specifically to the provisions of Regulation (EU) 2016/679, the General Data Protection Regulation and in the Commission Decision of 27 December 2004 amending Decision 2001/497/EC as regards the introduction of an alternative set of standard contractual clauses for the transfer of personal data to third countries.
- For this purpose, the entities signatory to the Agreement shall be considered data controllers with respect to the incorporation of the personal data of students and staff participating in the program that is the subject-matter of this agreement. Neither of the parties may access the data in the files of the other party, except for the purpose of communicating the students chosen and the staff participating in the mobility programs, as agreed herein and solely for matters arising from the corresponding courses or stays. Personal data shall not be transferred or communicated to third parties without the express consent of the data subject, or unless there is a legal obligation to do so. The data subjects may exercise their right to access, rectify, erase, restrict or object to the data at the address indicated by each party in this document for the purpose of notifications.
- In addition, each party agrees to adopt any technical and organizational measures necessary to guarantee the security of personal data and prevent the alteration, loss, processing or unauthorized access to such data, taking into account the state of the technology involved, the nature of the data stored and the risks to which they are exposed, whether such risks arise from human action or the

physical or natural environment; and to comply with its corresponding privacy policy.

# Article VII - Notices

Any notification regarding this agreement must be sent in writing to the following persons responsible:

# At Indian Institute of Foreign Trade

Dr. Jacqueline Symss, Head (ICCD)

Room No. 406, IIFT Bhawan, B-21 Qutub Institutional Area, New Delhi-110016

Phone: +91-11-39147200-7202 (Ext: 406)

Email: exchangeprogramme@iift.edu

# At Universidad Autónoma de Madrid:

Servicio de Relaciones Internacionales y Movilidad

Campus de Cantoblanco. C/ Einstein 7, Edif. Plaza Mayor, planta baja - 28049, Madrid. Spain.

Phone:+34914974989

Email: serim.movilidad@uam.es

# Article VIII - Effectiveness, Renewal and Termination

- This agreement is signed in duplicate in both Spanish and English, having both versions the same legal force. It will take effect upon signature of the designated officials of each institution and will be valid four (4) academic years from the date of last signature, starting on academic year 2020/2021.
- 8.2 This Agreement can be renewed for four (4) additional years by the express agreement of both parties in writing.
- 8.3 The terms of this agreement may be amended by mutual consent in writing.
- 8.4 Either Institution may terminate this agreement by serving a six (6) months prior written notice to the other party. The termination of this Agreement shall not abrogate ongoing activities in both Institutions or activities that have initiated on the termination date, so as to provide students the opportunity to conclude the courses to which they have been assigned, and faculty members to conclude ongoing collaborative activities.

# Article IX - Settling Disputes

All disputes arising from the interpretation, development, modification, resolution or execution of the present agreement, must be settled by mutual agreement and through consultation or negotiation between both parties through the Monitoring Committee, or through any other mechanism agreed to by both parties. If it shall prove impossible to reach a solution through these procedures, the parties hereby undertake to subject themselves to an International Arbitration which will be determined by agreement of both parties.

In virtue thereof, both parties sign the present agreement at the place and on the date that appears under each of the signatures.

Universidad Autónoma de Madrid	Indian Institute of Foreign Trade
TO See Interned A A D S A D S	Hel
THE RECTOR	Prof. Manoj Pant (Director)
UNDER DELEGATION, THE VICE RECTOR FOR INTERNATIONALIZATION (Resolution of July 2, 2021; B.O.C.M of July 8, 2021)	Place: Date:
Irene Martín Cortés	
	Ruggi
Place: Madrid, España Date:	Dr. P.K. Gupta (Registrar)
2 1 JUL. 2021	
	Place: New Delhi Date: 13/08/2021



# ANNEX I SPECIFIC LANGUAGE REQUIREMENTS

In general, the language of Instruction is Spanish.

Nevertheless, some courses are taught in English:

http://www.uam.es/ss/Satellite/en/1242668835949/contenidoFinal/Study Programs in English.htm

### REQUIREMENTS TO TAKE COURSES AT UAM

Required Spanish level (for those incoming students who will take their courses in Spanish):

- ✓ As a rule, B1, but B2 is recommended.
- ✓ B2 for the following:
  - Graduate studies: Master's degrees.
  - All degrees at the Faculty of Economics and Business
  - The following degrees at the Faculty of Arts:
    - Degree in Estudios Hispánicos: Lengua Española y sus Literaturas
    - Degree in Lenguas Modernas, Cultura y Comunicación

For these degrees, students must prove a B2 level of Spanish via a DELE or SIELE certificate.

As a rule, UAM does not need students to send a certificate to prove their level of Spanish. It is the home university's responsibility to make sure students meet these requirements. As an exception to this rule, UAM does request students to send a certificate of Spanish level:

- Students nominated to the Faculty of Law
- Students nominated to the Faculty of Medicine
- Students nominated to the Faculty of Arts, in the following degrees:
  - Estudios Hispánicos
  - Lenguas Modernas, Cultura y Comunicación

Required English level (for those incoming students who will take their courses in English):

A B2 level of English is recommended (UAM does not need students to send a certificate to prove their level of Spanish. It is the home university's responsibility to make sure students meet this requirement). \*In general terms, the limited offer of courses taught in English means that exchange students must take part of their courses in Spanish and for this, they must have and prove (as stated above) a certain level of Spanish.

# STUDENT EXCHANGE AGREEMENT

Between



# **Indian Institute of Foreign Trade**

(IIFT)

B-21, Qutub Institutional Area New Delhi - 110016, India

&



# National Dong Hwa University (NDHU)

No. 1, Sec. 2, Da Hsueh Rd. Shoufeng, Hualien 974301, Taiwan, R.O.C.

The Indian Institute of Foreign Trade (IIFT), Delhi, India and National Dong Hwa University (NDHU), Hualien, Taiwan agree to establish formal academic cooperation in accordance with the terms and conditions set forth herein.

In recognition of the common academic interest shared by the Indian Institute of Foreign Trade and National Dong Hwa University, the objective of this agreement is to establish, maintain and enhance educational interaction between the said schools.

The Indian Institute of Foreign Trade and National Dong Hwa University have agreed on the following terms for the exchange program between the two institutions, effective as of the date of signature.

### **Exchange of students**

- 1. The objective of this program is to provide students at both institutions with an opportunity to complete part of their studies at a foreign location, thus gaining valuable international experience.
- 2. Each year a small number of students (minimum of two) from National Dong Hwa University will take courses at the Indian Institute of Foreign Trade for one semester and ideally an equal number of students from Indian Institute of Foreign Trade will take classes at National Dong Hwa University. The exact number of students to be exchanged will be determined as part of this agreement. Each institution will keep a record of the students sent and received in any given year; and will strive to maintain a balance of students exchanged on a biannual basis.
- 3. Exchange students will be permitted to enrol in any course offered by the host program/institution for which they are qualified, subject to requirements imposed by their home program and subjects to space being available.
- 4. Following the term of exchange, the host institution will send a formal report to the home university regarding the course of study and performance of each exchange student. Grading will be applied according to the system used by the institution where courses are taken. The grade conversion from one system to the other will be determined by the exchange student's home institution. Each institution agrees that credits successfully earned at the host university will be fully transferable to the home institution, subject to the maximum limit on transfer credits allowed by the home institution and to the applicability of the courses taken by the students at the home institution.
- 5. Representatives from each institution will exchange regularly their respective academic calendars and other information relative to registration in courses and attending the host institution for the term of exchange. In addition, the host institution will provide exchange students with all necessary pre-registration materials, including a schedule of classes and course descriptions as available, to allow course selections and pre-registration before students leave their home institution.
- 6. Under this agreement the enrolment of students at the host institution is limited to one semester. This does not preclude, however, that a student may apply to the host institution for admission outside this exchange program (under the regular admission conditions of each university).
- 7. The home institutions will be responsible for screening and selecting students for this program and for ascertaining that each participating student is academically qualified and is proficient in

the language of instruction at the host institution to benefit from a course of study at the host institution. If necessary, the exchange student will enrol in an intensive language course at the home institutions prior to going abroad or in one that is offered by the host institution as available.

- 8. The home institution will provide the host institution with the names of the participating exchange students, their academic qualifications (if so requested), and their preferred set of courses prior to their enrolment at the host institution.
- 9. The host institution will attempt to secure housing for students who desire such accommodations but in no event is either institution obligated to provide housing for any exchange student. As is customary, both institutions will assist the exchange students in this regard to the fullest extent possible.
- 10. The participating students shall pay normal tuition and fees to their home institution, in accordance with that institution's policies. Neither institution shall make charges upon the other or upon the exchange students for tuition or application fees.
- 11. Exchange students are fully responsible for all expenses (except host institution academic fees) during their attendance at the host institution including books and other necessary course material fees, housing, meals, transportation (round trip air and local ground), and personal and medical expenses. Prior to term of exchange, the host institution will provide the student with an estimate of the expenses to be expected during the period of attendance at the host institution.
- 12. The participating exchange students will be required to carry adequate health insurance and to provide proof to the host institution that their insurance will cover the costs of health care during the period of exchange prior to starting classes. In the event that students are unable to provide such proof, they will be required to pay for health insurance available at the host institution since neither host institution is able to provide health care without such coverage.
- 13. Each exchange student shall be responsible for obtaining a visa and related travel documents necessary to pursue studies at the host institution before departing from their home countries. Both institutions will assist as necessary in satisfying host site visa requirements and other necessary formalities for the visiting students.
- 14. In the event an exchange student withdraws for any reason from the program of study prior to completion of same at a host institution, the withdrawal and refund policies of the student's home institution shall apply.
- 15. Students participating in the exchange program will receive the degree of the program in which they are enrolled from their home institution if and when the home institution's degree requirements are satisfied.
- 16. Obligations of this agreement pertain to the direct participants under the program of exchange. Neither institution will be responsible for expenses incurred by spouses and families of visiting students.
- 17. No monetary considerations will be exchanged between the institutions who are parties hereto.
- 18. This agreement shall in the first instance be valid and binding for a term of five (5) years from the date of signature and shall be extended with the written approval of both parties. Should either wish to terminate the agreement, it must notify the other party in writing one year prior to date of termination.

19. Either party can restrict the number of visiting students accommodated in a given year if the cumulative number of visiting students sent by the other party exceeds the cumulative number having gone in the reverse direction by two or more. The purpose of this restriction is to motivate both parties to achieve a balanced exchange programme.

For:

Indian Institute of Foreign Trade

For:

National Dong Hwa University

Date:

1. Signature:

Name: Dr. P.K. Gupta

Registrar

Name: Dr. Yuan-Ron Ma

Date: 7022.01.05

Vice President & Dean

Office of International Affairs

2. Signature:

Name: Prof. Manoj Pant Vice Chancellor Signatur

Signature:

Name: Dr. Han-Chieh Chao

President

# MEMORANDUM OF UNDERSTANDING

# Between

# The Indian Institute of Foreign Trade New Delhi, India

And

# The University of Western Australia Perth, Australia



The University of Western Australia (UWA) and Indian Institute of Foreign Trade (IIFT) seek to enhance relations between the two Institutions by developing possibilities for academic and cultural interchanges in teaching, research and other activities.

Within the framework of the regulations applying in each university, and subject to the availability of resources, the following programs and activities will be encouraged:

- Exchange of faculty, staff, and students
- Joint research activities
- Joint conferences and other academic meetings
- Exchange of academic materials and information

The specific areas and details of cooperation within the framework of this Memorandum of Understanding (MOU) shall be discussed and agreed upon in writing by the appropriate authority of each institution, prior to the initiation of any particular program or activity. No binding agreement between the Institutions shall exist unless and until such a formal written agreement is executed.

The Institutions acknowledge that in the absence of any specific agreement to the contrary, all expenses of salary, travel, living and allied costs will be determined at the discretion and be the responsibility of the visitor's home university.

All visits of faculty, staff and the admission of students will be subject to compliance with entry and visa requirements of the two countries involved, and the requirements of the two Institutions.

This MOU is a statement of intention between the Institutions in relation to the areas of cooperation set out above. With the exception of the confidentiality obligations set out below, the Institutions do not intend for this to be legally binding.

Whilst this MOU creates no binding obligations on the Institutions, the MOU shall become effective from the date of the last signature and remain in force for a period of five (5) years with the understanding that it may be terminated by either Institution at any time by prior written notice of three months to the other Institution (but the confidentiality obligations shall remain). Withdrawal from this MOU shall not affect any formal binding agreements already in place between the Institutions in relation to a specific program or activity.

The Institutions shall ensure that they keep all discussions and all information received by the other university in relation to this MOU or a proposed program or activity confidential, and not disclose the content of the discussions, or any proposed program or activity, to any third party.

Each party acknowledges that it will comply with privacy and data protection laws applicable to that party.

### Terms of the MoU:

The terms of cooperation for each specific activity implemented under this MoU shall be mutually discussed and agreed upon in writing by both Parties prior to initiation of the activity. The MoU comes into force upon execution by both undersigned Parties.

# **Focal Point of Contact**

Signed on behalf of The University of Western Australia

Signed on behalf of The Indian Institute of Foreign Trade

Milly Ingate

Acting Associate Director, Global Engagement

Date: 28/01/2022

Dr. P. K. Gupta Registrar

Date: 28/01/2022

# GENERAL ACADEMIC COOPERATION AGREEMENT Nº 04/13

Between



# Indian Institute of Foreign Trade (IIFT)

B-21, Qutub Institutional Area New Delhi -110016, India

&



# **British Teaching University in Georgia**

Tbilisi, Didi Dighomi 3rd mcr. Vepkhistkaosani str. 92, Georgia

# MEMORANDUM OF UNDERSTANDING BETWEEN BRITISH TEACHING UNIVERSITY IN GEORGIA TBILISI, GEORGIA AND INDIAN INSTITUTE OF FOREIGN TRADE (IIFT), DELHI, INDIA

British Teaching University in Georgia and Indian Institute of Foreign Trade (IIFT), Delhi, India enter into this Memorandum of Understanding to promote collaborative projects between the two institutions.

Both institutions will make every reasonable effort to encourage educational and research cooperation between their faculty members and departments, and will endeavour to cooperate in the fields with which both institutions are concerned. Within spheres that are mutually agreed to, these institutions agree on the following general forms of cooperation:

- To promote and develop collaborative research projects
- To promote and develop joint student projects
- To facilitate student exchanges

Themes of joint activity and the conditions for using the results achieved and arrangements for all forms of cooperation will be negotiated for each specific case and will be determined by a separate agreement concluded on the basis of a memorandum.

It is understood that the implementation of this Memorandum of Understanding will commence on the day of signature, and that this agreement will continue thereafter for five (5) years, subject to revision from time to time or modification by mutual agreement in writing. Representatives from both institutions will discuss the terms of the renewal at least six months prior to the natural termination of the current agreement. In the event of termination of this Memorandum, the Parties shall, complete all activities carried out jointly, unless otherwise agreed between the Parties.

The Memorandum is based on the will of the parties and does not involve any financial obligations from parties. Both institutions understand that all financial arrangements would be negotiated and identified in specific agreements prior to the commencement of the associated activities.

Changes and additions may be made to the Memorandum of Understanding by written agreement of the Parties.

Memorandum is drawn up in English in two copies with equal legal force and is kept by both the parties.

For: Indian Institute of Foreign Trade	For: British Teaching University i Georgia
Date:	Date:
1. Signature :	Signature :  Name: Maia Gurgenidze  Rector

Signature : \_\_

Name: Dr. P.K. Gupta Registrar

2.

# GENERAL ACADEMIC COOPERATION AGREEMENT

Between



# **Indian Institute of Foreign Trade**

B-21, Qutub Institutional Area New Delhi- 110016, India

and



# The Institute of Export & International Trade

<u>Trade House, Minerva Business Park, Lynch Wood, PE2 6FT, Peterborough, England</u>

The Indian Institute of Foreign Trade, Delhi, India and the Institute of Export & International Trade, Peterborough, England agree to establish formal academic cooperation in accordance with the terms and conditions set forth herein.

In recognition of the common academic interest shared by the Indian Institute of Foreign Trade and the Institute of Export & International Trade, the objective of this agreement is to establish, maintain and enhance educational interaction between the said <u>Institutes</u>.

The Indian Institute of Foreign Trade and the Institute of Export & International Trade have agreed on the following terms for the Academic Cooperation Agreement between the two institutions, effective as of the date of signature. This agreement will remain in effect for a period of five (5) years as from the date of signature. Both sides will undertake a review of the MoU at least six (6) months prior to the potential termination of the MoU to consider any potential amendments and possible extension of the MoU.

# **Exchange of students**

- 1. Where appropriate students at both institutions will have an opportunity to complete part of their studies at a foreign location, thus gaining valuable international experience.
- 2. Where appropriate a small number of students (**minimum of two**) from <u>the</u> Institute of Export & International Trade will take courses at the Indian Institute of Foreign Trade for one semester and ideally an equal number of students from the Indian Institute of Foreign Trade will take classes at the Institute of Export & International Trade.

The specific details of an eventual student exchange will be articulated in a separate agreement.

### **Faculty Collaboration**

The Indian Institute of Foreign Trade and <u>the</u> Institute of Export & International Trade agree to explore and facilitate the possibilities for professors and researchers from their respective institutions to work together on joint research, teaching, and consulting projects.

Specific details of this type of collaboration will be established on a case by case basis.

Both organisations will promote this possibility to its faculty members and keep each other informed of current projects which will be of interest to faculty.

### Other Forms of Collaboration

Both, <u>the</u> Institute of Export & International Trade and the Indian Institute of Foreign Trade agree to explore other forms of collaboration for the benefit of both institutions.

The principal types of collaboration include:

- Joint Research collaboration
- Developing short study tours for students from both institutes.

- Development of executive programs to be carried out jointly.
- Conference Organization

These forms of collaboration will be the object of a separate agreement as each project develops.

# **Dispute Resolution**

Any dispute arising due to this agreement may be settled by mutual agreement or through any mechanism agreed to by both the parties.

### Communication

Both, the Institute of Export & International Trade and the Indian Institute of Foreign Trade agree to work together on a communication plan to promote internally and externally the collaboration between the two organisations and to market programs which are to be delivered jointly.

Each Institution agrees not to undertake any promotional efforts using the name, logos, and other proprietary tools of the other without written consent.

Indian Institute of Foreign Trade

Date:

1. Signature:

Name: Prof. Manoj Pant Director, IIFT

2. Signature:

Name: Dr. P.K. Gupta Registrar IIFT The Institute of Export & International Trade

Date: 21 May 2022

Signature:

Name: Prof. Sangeeta Khorana Academic Chair & Trustee Director

Signature:

Name: Marco Forgione Director General





# СОГЛАШЕНИЕ О СОТРУДНИЧЕСТВЕ МЕЖДУ УЧРЕЖДЕНИЕМ ОБРАЗОВАНИЯ «БЕЛОРУССКИЙ ГОСУДАРСТВЕННЫЙ ЭКОНОМИЧЕСКИЙ УНИВЕРСИТЕТ» (БГЭУ)

(Минск, Республика Беларусь)

И

ИНДИЙСКИМ ИНСТИТУТОМ ВНЕШНЕЙ ТОРГОВЛИ (Нью Дели, Индия)

COOPERATIVE AGREEMENT
BETWEEN
THÉ EDUCATIONAL INSTITUTION
«BELARUS STATE ECONOMIC UNIVERSITY» (BSEU)
(Minsk, Republic of Belarus)
and

INDIAN INSTITUTE OF FOREIGN TRADE (New Delhi, India)

Приведенные ниже положения устанавливают принципы и условия, по которым учреждение образования «Белорусский государственный экономический университет» (далее – БГЭУ) и Индийский институт внешней торговли (далее – ИИВТ), а вместе именуемые «Стороны», договариваются о сотрудничестве в сфере образования и научно-исследовательской

деятельности. Данное соглашение о сотрудничестве будет реализовано в соответствии с положениями следующих пунктов:

# І. Предмет Соглашения

Предметом настоящего соглашения является сотрудничество Сторон в области международной образовательной и научно-исследовательской деятельности по направлениям, представляющим взаимный интерес Сторон.

The provisions recorded below establish the principles and conditions by which the Educational Institution «Belarus State Economic University» (BSEU) and Indian Institute of Foreign Trade (IIFT), and together referred to as "the Parties", agree to cooperate in the field of education and research activities. Such a cooperative agreement will be realized as established in the following clauses:

# Subject of the Agreement

The subject of this agreement is cooperation of Parties in the field of international educational and research activities in areas of mutual interest to Parties.

# II. Общие интересы и цели Сторон

В качестве высших учебных заведений, Стороны имеют общие интересы и цели в вопросах академического обмена и научных исследований.

### III. Цель соглашения

Целью настоящего соглашения является продвижение следующих видов деятельности между Сторонами:

- А) Обмен преподавательским и научным персоналом.
- В) Обмен студентами.
- С) Обмен литературой для учебных и исследовательских целей.
- Совместная разработка курсов и академических программ.
- Е) Разработка совместных научных и/или технологических исследовательских проектов.
- F) Разработка и реализация программ двойного диплома.
- G) Любая другая деятельность, представляющая взаимный интерес в отношении научных или научнотехнических исследований.

### IV. Исполнение соглашения

Конкретные действия, которые должны быть выполнены в соответствии с настоящим соглашением, будут указаны в соответствующих дополнительных соглашениях. Данные документы, после их подписания Сторонами, будут включены в приложения к настоящему соглашению.

В дополнительных соглашениях будут указаны цели, условия и способы исполнения, финансовая поддержка, срок действия и меры ответственности каждой из Сторон.

# V. Срок и прекращение действия

Настоящее соглашение вступает в силу с даты его подписания Сторонами и действует в течение 5 лет. Далее оно может быть продлено на следующие 5 лет по взаимному письменному согласию Сторон. Стороны оставляют за собой право прекратить действие настоящего соглашения после письменного уведомления за шесть месяцев до даты прекращения его действия.

# The Parties Common Interests and Objectives

By reason of their very essence as universities, the Parties share interests and objectives in academic exchange and scientific research matters.

# Purpose of the Agreement

The purpose of this agreement is to promote the following activities between the Parties:

- A) Exchange of teaching and research personnel.
- B) Exchange of students.
- C) Exchange of books and literature for teaching and research purposes.
- D) Cooperative development of courses and academic programs.
- E) Development of joint scientific and/or technological research projects.
- F) Development of double-degree programs.
- G) Any other activity of mutual interest regarding academic or scientific and technological research matters.

# **Execution of the Agreement**

The specific activities to be carried out under this agreement will be stated in corresponding Supplemental Agreements. Such agreements, once signed by both parties, will be attached as annexes to this agreement.

Supplemental Agreements will specify the goals, conditions and methods of performance, financial support, term of validity, and measures of responsibility of each Party.

# Term and Termination

This agreement will be effective on the date it has been signed by both parties, and it will be in effect for a period of 5 years. The agreement can be renewed for additional 5-year periods by mutual written consent of the parties to the agreement. Both parties reserve the right to terminate this agreement upon written notice given six months prior to the termination date becoming effective.

### VI. Заключительные положения

Настоящее соглашение составлено в двух экземплярах, на русском и английском языках, по одному экземпляру для каждой из Сторон.

### VI. Final provisions

This Agreement is made in two copies, in Russian and English, one copy for each of the Parties.

# Учреждение образования «Белорусский государственный экономический университет»

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# Индийский институт внешней торговли

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# The Educational Institution «Belarus State Economic University»

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# Indian Institute of Foreign Trade

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ОТ ИМЕНИ УЧРЕЖДЕНИЯ ОБРАЗОВАНИЯ «БЕЛОРУССКИЙ ГОСУДАРСТВЕННЫЙ ЭКОНОМИЧЕСКИЙ УНИВЕРСИТЕТ» АРРROVED FOR THE EDUCATIONAL INSTITUTION BECARUS STATE ECONOMICULY FRATE/\*BY:

О.А. Моргажина за проректор но учестной работе Olga Morozevich

Vice-Rector for Academic Activities

ОТ ИМЕНИ ИНДИЙСКОГО ИНСТИТУТА ВНЕШНЕЙ ТОРГОВЛИ

APPROVED FOR "INDIAN INSTITUTE OF FOREIGN TRADE" BY:

Prof. Manoj Pant Vice Chancellor

Dr. P. K. Gupta Registrar

Дата/Date:

Дата/Date:

# Memorandum of Understanding between Lund University School of Economics and Management, Sweden, and Indian Institute of Foreign Trade, India

The long-standing partners Lund University School of Economics and Management (LUSEM) and Hanken School of Economics (Hanken), recognizing the benefit of educational and cultural cooperation, have developed a short-term programme, the Hanken and LUSEM Joint Winter School, jointly delivered at the LUSEM and Hanken campuses. Hanken and LUSEM Joint Winter School is intended for incoming exchange students only, nominated by Hanken and LUSEM's respective student exchange partners. Hanken and LUSEM have agreed on equal terms to accept students nominated by the other party's exchange partners as exchange students to their own institution.

# Scope of this Memorandum

Indian Institute of Foreign Trade (IIFT) is invited to nominate students to the Hanken and LUSEM Joint Winter School through the student exchange agreement with Hanken. LUSEM and IIFT have not entered into a formal student exchange agreement. Under this Memorandum of understanding, LUSEM agrees to accept the students nominated by IIFT and accepted jointly by Hanken and LUSEM, to study at LUSEM during the Hanken and LUSEM Winter School with the status of exchange students, IIFT agrees to send students to LUSEM with the status of exchange students under this memorandum of Understanding.

# **Term and Termination**

The Memorandum of Understanding is effective as of the date of the last signature and will remain in force for an initial period of one year. It may be renewed should IIFT be eligible to nominate students to upcoming Hanken and LUSEM Joint Winter Schools.

This MOU expresses the parties' intent to cooperate with each other with respect to the mutually agreed-upon goal set forth herein. This MOU shall not obligate either party to enter into any further collaboration or pay any amount to any party.

On behalf of Indian Institute of Foreign Trade

प्रो. मनोज पंथ PROF. MANOJ PANT कुलपति / Vice Chancellor भारतीय विदेश व्यापार संस्थान (मानित विश्वविद्यालय)

Name Indian Institute of Foreign Trade Title (Deemed to be University) भारत सरकार / Government of India

Date: नई दिल्ली-110016 / New Delhi-110016 On behalf of Lund University School of Economics and Management

Ulrika Ovist Mathiesen

Head of LUSEM International Office

-11-04

SCHOOL OF ECONOMICS AND MANAGEMENT UND